

Rick Cotton
Executive Director
The Port Authority of New York and New Jersey
Corporate Offices
4 World Trade Center
150 Greenwich Street
New York, NY 10007
Speakers@PANYNJ.gov

Date 25/03/2020

Dear Rick

Assistance Package in Response to COVID-19

The Global Pandemic associated with COVID-19 is unprecedented in modern history and its impact will have far reaching effects across many industries.

As you are aware the aviation industry is likewise impacted with large numbers of aircraft already grounded and potentially the very future of many companies will be challenged. Given that Emirates is the largest international airline we are extremely vulnerable to the repercussions of this outbreak with a cumulative loss of over 70% of our total passenger loads and corresponding revenues. To date, forward bookings have decreased very significantly in many regional markets and passenger loads have just about disappeared, air services have been cancelled, resulting in both aircraft and crews being surplus to our requirements.

The importance of the aviation industry & Emirates in particular is evident from its major contribution to every country's economy. Global Air transport is still forecasted to grow in the next 20 years. If this Global demand and prediction is met, this increased demand would support approximately \$2.7 trillion or 3.6% of GDP and around 65.5 Million jobs around the world.

I am therefore writing to appeal to The Port Authority of New York and New Jersey to consider the introduction of a dedicated assistance package that effectively helps airlines such as Emirates to deal with COVID-19 predicament now and during the subsequent recovery process. Such an assistance package could be offered in the various forms as recommended below.

Financial Relief on Airport and Air Traffic Control (ATC) Charges and Taxes:

The following financial relief measures on airport and ATC charges and taxes are recommended to alleviate the burden on us.

- The immediate reduction in aeronautical charges and taxes for airlines to help mitigate the decline in traffic
- Deferral of any planned increases in aeronautical charges and taxes for the remainder of 2020 & 2021
- Deferred payment plans without surcharge / penalties and roll back of all taxes
- Review / scrutinisation of all ANSP and Airport capital investments
- Setting up of appropriate Funds to assist EK in restarting / maintaining routes
- Reduced or zero return of capital for states
- Removal of automatic inflationary increases
- Joint focus on cost-reduction initiatives and operational improvement measures

Emirates urges The Port Authority of New York and New Jersey to work with us to develop such an assistance package. We acknowledge that your own revenue figures will likely be under pressure due to the regional traffic downturn, however we feel that in these extraordinary circumstances every part of the aviation value chain must play their part to ensure the future of the air transport industry. While still painful, without airlines ready to support the recovery, the very future of our industry will be challenged.

Emirates is asking for an aligned approach across all government institutions to support us at this challenging time. We are not requesting direct subsidies, instead we are asking for temporary reductions in the levies and prices that government agencies, departments and SOEs charge to airlines. We will also be requesting this from the regulated airports in USA. These measures will help airlines such as Emirates to maintain services to USA, and assist a rapid recovery once the covid-19 crisis ends.

We at Emirates' look forward to The Port Authority of New York and New Jersey' favourable consideration of the introduction of assistance package. If you have any questions, concerns or ideas on how we can further assist, please do not hesitate to contact Chris Lawrence at clawrence@emirates.com .

Yours Sincerely,

Sent on behalf of

Geoff Hounsell

Vice President, Flight Operations Support