



# Convention Center Headquarter Hotel RFP Response



# Hotel RFP Proposal



- Presentation given by Developer on May 2<sup>nd</sup>, 1:00 pm

## MATTHEWS SOUTHWEST HOSPITALITY INC.

Matthews Southwest Hospitality, LLC

Convention District Development Associations, LLC

Omni Hotels

Preston Hollow Capital, LLC

Provident Resources Group, Inc.



# Hotel RFP Response Review Committee Members



- Michael Sawaya - MCC President/General Manager
- Alita Caparotta - MCC Vice President of Finance
- Tony Peterman - Jones LaSalle
- Jade Russell - JD Russell Consulting
- Lisa Daniel - PFM Consulting



# Hotel RFP Development Committee Results



Evaluation Criteria	Maximum Score	Average Evaluator's Score
Experience and Qualifications	25	25
Proposed hotel concept, design, schedule and overall vision	35	32.8
Financial	30	23.4
SEB/DBE Plan	10	8.6



# Staff Recommendation



Staff recommends  
Matthews Southwest Hospitality, Inc.





# Next Steps



**5/14**  
**Notification to**  
**Matthews SW, Inc.**

**5/15**  
**Recommendation**  
**to Finance & Audit**

**5/23**  
**Recommendation**  
**to Board**  
**Notice to Proceed**

**5/24**  
**Pre- Development**  
**Agreement and**  
**Negotiations Start**

**7/25**  
**Present Final**  
**Hotel Negotiated**  
**Documents for**  
**Board Approval**