



give

DonorsTrust

The Community Foundation for Liberty

DONOR PROSPECTUS



DonorsTrust is turning twenty. We are proud of what hundreds of liberty-focused organizations have accomplished during those decades. More importantly, we are pleased that our account holders have recommended more than \$1.1 billion to support their efforts (and that of so many others).

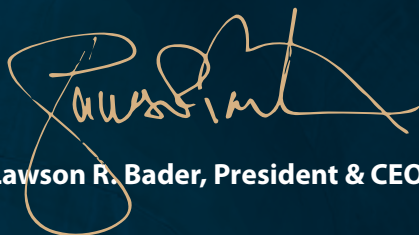
DonorsTrust seeks a strong and vibrant civil society fostered by private philanthropy and private institutions. Undergirding such a society are the bedrock principles of limited government, personal responsibility and free enterprise. Much of our giving has gone to the think tanks, student organizations, public interest law firms, and educational groups that advocate for these cherished principles of freedom. Yet our donors also give generously to the religious groups, medical research institutes, educational programs, social welfare, and arts institutions that enrich our corporate civic life.

These days we receive more nods when we ask if people understand the simplicity, tax savings, and security that donor-advised funds (DAFs) provide. We are not surprised, since donor-advised funds continue to proliferate across the nation. Nationally, new DAF accounts are growing four times faster than are new private foundations. In 2018, the number of people using DonorsTrust grew nearly twenty percent, and is up 62 percent over the past five years.

While our DAF accounts remain our primary program, we also seek to be a like-minded partner with donors who want to grow the resources available to advance liberty over the long term. Here are some of the ways we did this in 2018:

- We focused on helping donors support their principles through planned and estate giving. Partnering with a number of state-based and national groups, we developed a program that explores the various planned giving tools that allow for more strategic philanthropy both in life and as a legacy.
- The Novus Society, our donor-advised fund program for givers under age 40, continues to grow. As the philanthropic world concentrates on engaging younger donors, we are proud to have taken early steps toward building up a new generation of philanthropic leaders.
- The DonorsTrust team attended, spoke at, and sponsored more than 45 dinners and events hosted by non-profits across the liberty movement. We had countless meetings with non-profit leaders. All of these gain us a deeper understanding of the ebb and flow of these groups' activities and projects, enabling us to enhance the knowledge our account holders already bring to the table.

2019 is already proving to be another strong year, though it will not be one without challenges. There is work to be done to ensure that the concepts of free enterprise and limited government remain the norm, not the exception. All of us at DonorsTrust are proud to work each day with generous philanthropists who freely give to preserve these unique and important ideas for future generations.



Lawson R. Bader, President & CEO

Building A Legacy of **Liberty**

At DonorsTrust our primary focus is on our donors and protecting their donor intent.

Over time, we have too often witnessed philanthropic capital stray from an original donor's free-market ideals—the very principles that made their philanthropy possible in the first place. As an antidote to this drift, DonorsTrust was established in 1999 as a 501(c)(3) public charity to preserve the intent of donors dedicated to the ideals of limited government, personal responsibility and free enterprise.

We are a community foundation bound not by geography but by a set of principles, offering donor-advised funds that allow donors across the country to advance their philanthropic goals.

DonorsTrust offers the benefits you expect from any donor-advised fund, such as generous tax advantages and simplified and private giving. We set ourselves apart with our focus on preserving donor intent and with our shared commitment to supporting organizations that do not rely on government funds to meet their charitable objectives.

The **DonorsTrust** Story

The idea for DonorsTrust began with a single donor concerned about whether the community foundation to whom he'd entrusted his money would stay faithful to his charitable wishes after his death. DonorsTrust founders Whitney Ball and Kim Dennis suggested that what he needed was a community foundation for liberty-minded donors.

That idea grew into a vision, and that vision became DonorsTrust.

Since inception, DonorsTrust has granted out over \$1.1 billion to over 1,900 charities that protect our constitutional liberties and strengthen civil society without expanding government. We believe that the key to solving societies problems comes from the private philanthropy.

How Does a **Donor-Advised Fund** Work?

A donor-advised account is the easiest, most efficient way to manage your charitable giving.

Think of it as your own charitable savings account. Many use a donor-advised fund as an alternative to a private foundation, thus eliminating the need for required distributions, mandatory IRS filings, and annual excise taxes.

To begin, you establish your DonorsTrust account with a minimum contribution. You can fund the account with cash or in other tax advantaged ways: using appreciated stock, closely held stock, or personal property such as real estate. All contributions to the account are immediately tax deductible and as such are legally controlled by DonorsTrust.

Through the account, you, your family, or your designated advisor(s) can request grants to public charities. You may make grant recommendations to a variety of local, national, or international non-profit organizations at any time and throughout the life of your account. Making grant requests is simple – use our online portal, email or fax in a simple form, or call us directly.

Maximize your charitable efforts by investing your account's assets in various investment pools maintained by DonorsTrust. This can become an important strategy to enhance your giving power over time.



Complete Your Application

A simple application gets you started.



Contribute & Take Your Deduction

\$10K opens your account, and your contributions are immediately tax deductible.



Support Your Causes

Recommend grants to any number of public charities.



Build Your Charitable Legacy

Make an impact for people and ideas with your grantmaking over time.

Account Basics

Minimum Initial Contribution: **\$10,000**

Minimum Subsequent Contribution: **\$500**

Minimum Grant Recommendation: **\$100**

Administrative fees equal **1%** of the account balance annually.

No minimum account balance after initial gift.

No minimum annual grant-making requirements.

The Benefits of Partnering with **DonorsTrust**



Simplified Giving:

Opening an account is simple. Once open, our team handles the administrative side of giving so you can focus on what counts.



Tax Advantaged:

Stretch your giving farther with gifts of appreciated stock or real estate. Receive more generous tax treatment than a private foundation.

“ At first, I feared that donating through a third party—DonorsTrust—would be cumbersome. It all seemed complicated... filling out forms to donate, etc. I was so wrong. Donating through DonorsTrust is super easy—and saves me so much time. ”

—Frayda Levy, New Jersey

“ I initially established an account mainly for tax savings. I had proceeds from a house sale and knew I'd be making charitable gifts in the future. Working with the knowledgeable staff at DonorsTrust to set up an account couldn't have been easier. ”

—Ann Fitzgerald, Virginia



Planned Giving:

Use your fund to safeguard the charitable aspects of your estate plan or as the charitable beneficiary of complex or split-interest gifts.



Fostering New Givers:

Givers under age 40 can grow their charitable muscles, increase their impact, and connect to peers and mentors through our Novus Society.



Personalized Service:

When you call our office, you'll talk to a person. We believe simplifying giving means personalizing it as well.



Commitment to Liberty:

We know the liberty movement, and we, like our clients, want to see those organizations advancing liberty grow.

“ So why DonorsTrust vs. Fidelity or Schwab? For me, it would be that it's a more focused fund and there are consultative aspects that you aren't going to get anywhere else. ”

—John, Indiana

“ DonorsTrust has a presence with most of the places we visit within the network. It's a wholesome place to be involved. ”

—George Pearson, Kansas



Donor Intent Protection:

We share your passion for using philanthropy to support the cause of liberty, and we are committed to protecting your donor intent.



Flexible Giving:

Receive more flexibility on timing and privacy than with a private foundation or checkbook giving.

2018 By the Numbers

Average account size:

\$570,280

Median account size:

\$18,717

Average grant:

\$73,890

Median grant:

\$5,000

Contributions to Accounts:

\$195,970,000

Grants to Charities:

\$146,660,000

Public policy giving – 2018:

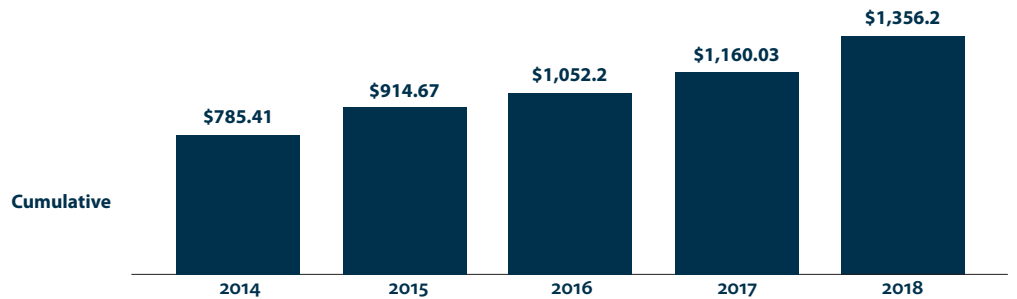
67%

Largest grant was **\$10m**
to the Foundation for Jewish Camping

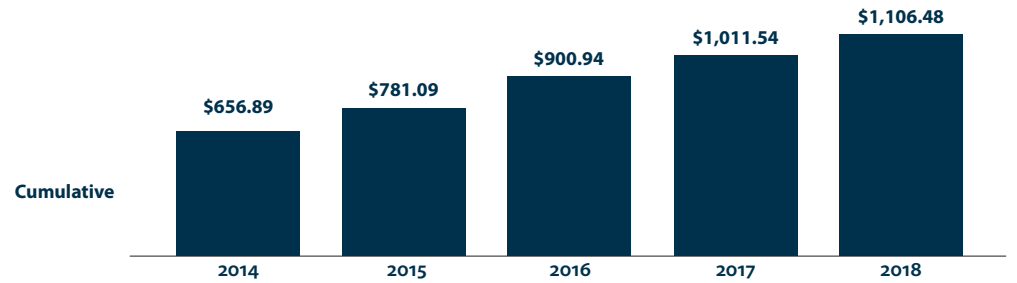
Smallest grant was **\$100**,
a sum contributed to hundreds of organizations

2,032 grants recommended to
682 unique charitable organizations

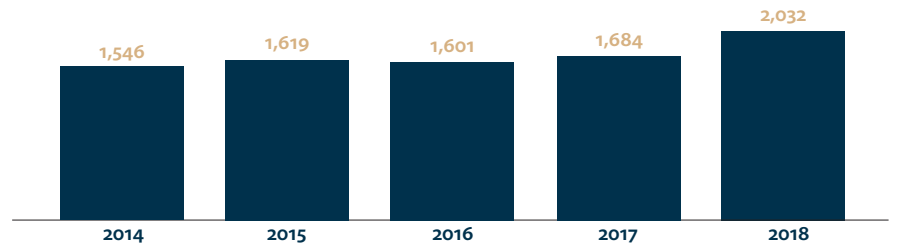
Contributions to donor-advised accounts in millions



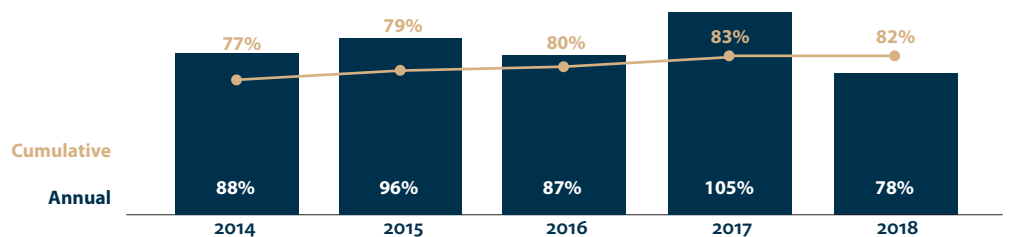
Grants from donor-advised accounts in millions



Annual Volume of Grants



Payout Ratio grants disbursed/contributions received



Select Grantees

Nearly 70% of grants recommended by our clients go to liberty-oriented policy groups — including state and national think tanks, student programs, university centers, and public interest law organizations. Our clients also give generously to medical, arts, religious, and civic charities that don't rely on significant amounts of government funding (generally not more than 25%). Below is just a sampling of the hundreds of organizations for which our clients recommend support through their funds.

Arts

American Museum of Natural History
American Private Radio
Art Institute of Chicago
Central Florida Ballet
Los Angeles Chamber Orchestra
Midland-Odessa Symphony and Chorale
National Dance Institute
Philadelphia Museum of Art
Philadelphia Orchestra Association

Civic Organizations

ACE Programs for the Homeless
Autism Society of Minnesota
Best Friends Animal Society
Better Together
Boy Scouts of America
Civil War Trust
Coast Guard Foundation
First Book
Give Directly
Heifer Project International
Mt. Vernon Ladies Association
New York Historical Society
Partnership for the Homeless
Salvation Army
Union Rescue Mission
World Monuments Fund

Education

American Heritage Education
Foundation
Christian Montessori Fellowship
Home School Foundation
Institute for Applied Tinkering
Jackson Hole Classical Academy
Jewish High School of Connecticut Inc.
Lawrence Academy
St. Albans School
St. Matthew School
Success Academy Charter Schools
Wyoming Catholic College

Higher Education Programs

Baylor — Political Science Department,
Post-Doctoral Fellowship
UC Berkeley — Law and Economics
Program
Brown — Political Theory Project
Catholic University — Principled
Entrepreneurship Program
Chapman University — Smith Institute
for Political Economy and Philosophy
Cornell — Cornell Journal of Law &
Public Policy

Georgetown — Tocqueville Forum on
the Roots of American Democracy
Gettysburg College — Civil War Era
Studies Program
GMU — Antonin Scalia Law School;
Mercatus Center
Harvard — Program on Constitutional
Government, Post-Doctoral Fellowship
Hillsdale College — Student
Independence Grant & Loan Fund
Loyola University — David Hume Forum
Ohio University — George Washington
Forum
Princeton — James Madison Program
University of Arizona — Center for the
Philosophy of Freedom
University of Maine — Department of
Political Science, Visiting Lectures
University of Virginia — Program
in Western Civilization and American
Institutions

Medical & Science

Breast Cancer Research Foundation
Cold Spring Harbor
Cornell Laboratory of Ornithology
Fred Hutchinson Cancer Research
Center
Hospice of the Valley
Insight for the Blind
Jupiter Medical Center Foundation
Juvenile Diabetes Research Foundation
International
Los Angeles Jewish Home for the Aging
Massachusetts General Hospital
Marijuana Foundation
Memorial Sloan-Kettering Cancer
Center
Rockefeller University, Medical Research
Shriners Hospitals for Children
St. Jude Children's Research Hospital
University of California at Berkeley
Laboratory

Public Interest Law

Becket Fund for Religious Liberty
Cause of Action
Center for Individual Rights
Institute for Justice
Landmark Legal Foundation
Mountain States Legal Foundation
National Right to Work
NFIB Legal Foundation
Pacific Legal Foundation

Public Policy

ACTA
Acton Institute
American Enterprise Institute
American Federation for Children
Growth Fund
American Majority
Americans for Limited Government
Foundation
Americans for Prosperity Foundation
Americans for Tax Reform Foundation
Atlas Network & Members
Ayn Rand Institute
Beacon Center of Tennessee
Capital Research Center
Cato Institute
Center for Competitive Politics
Center for Independent Thought
Center for Security Policy
Citizens in Charge Foundation
Citizens Against Government Waste
Claremont Institute
Commentary
Committee for a Constructive Tomorrow
Commonwealth Foundation
Competitive Enterprise Institute
Ethics & Public Policy Center
Federalist Society
Foundation for Cultural Review
Foundation for Government
Accountability
Franklin Center
Free to Choose Network
FreedomWorks Foundation
Galen Institute
Goldwater Institute
Heartland Institute
Heritage Foundation
Hoover Institution
Hudson Institute
Illinois Policy Institute
Independent Women's Forum
Institute for Faith, Work & Economics
Institute for the Analysis of Global
Security
Institute of World Politics
Institute on Religion & Democracy
Jerusalem Institute for Market Studies
Lucy Burns Institute
Manhattan Institute
Marijuana Policy Project
Media Research Center
Middle East Forum
Milton and Rose D. Friedman Foundation
National Legal & Policy Center
National Review Institute

National Right to Life Educational
Foundation
National Taxpayers Union Foundation
NRA Freedom Action Foundation
Pacific Research Institute
PERC
Philadelphia Society
Philanthropy Roundtable
Reason Foundation
School Performance, Inc.
Second Amendment Foundation
State Policy Network & Members
Talent Market
Taub Center
Tax Foundation
Turning Point USA
Washington Institute for Near East Policy

Religious

All Souls Unitarian Church
Alpha USA
American Humanist Association
American Islamic Congress
B'nai B'rith Foundation of the US
Beth El Hebrew Congregation
Catholic Association Foundation
Christian Broadcasting Network
Cru
Eternal Word Television Network
Falls Church Anglican
First Presbyterian Church of Midland-TX
Focus on the Family
Jewish Federation of North America
Jewish Student Enrichment Center Inc.
Legionaries of Christ
Museum of the Bible
Oakseed Ministries International
Our Lady of Mount Carmel Catholic
Church
Relevant Radio
Teen F.L.O.W Youth Ministries
Temple Shir Tikvah
Young Life

Student Programs

Ashbrook Center
Bill of Rights Institute
Foundation for Economic Education
Fund for American Studies
Institute for Humane Studies
Leadership Institute
Student Free Press Association
Students for Liberty
Young America's Foundation

Donors Capital Fund

This report reflects the performance of DonorsTrust as well as Donors Capital Fund, a Type I supporting organization associated with the Trust that provides specialized asset management for donor-advised funds. Like DonorsTrust, Donors Capital Fund is committed to supporting liberty and strengthening American civil society by promoting private solutions rather than government programs for modern dilemmas in a variety of arenas. For more information, visit:

www.donorscapitalfund.org.

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Serving a Community of **Givers and Doers**

DonorsTrust is a community of donors devoted to creating a better future. Our donors support charities they believe protect our nation's constitutional liberties and strengthen civil society through private institutions rather than with government programs.

Our marque donor-advised fund program simplifies, protects, and promotes charitable giving for donors of all types, but DonorsTrust offers more than donor-advised funds. Here are some of our other programs.



Novus Society

The donor society for emerging philanthropists under 40 that helps younger givers connect with like-minded peers, learn from established philanthropists, and grow their charitable impact.



Whitney Ball Memorial Fund

Named in honor of DonorsTrust's founding president, this fund offers donors a way to support DonorsTrust and its work directly, which in turn grows the broader constellation of liberty-minded organizations.



Fiscal Sponsorships

A way to help social entrepreneurs incubate new liberty-advancing charitable efforts on the way to being full-fledge non-profit organizations.



Strategic Venture Funds

A targeted account for donors to pool resources toward charitable action tackling a particular social problem.

DonorsTrust

DT Philanthropic Services

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All contributions, once accepted to donor-advised fund accounts and strategic venture funds, are irrevocable charitable gifts to DonorsTrust or Donors Capital Fund (DCF), both 501(c)(3) public charities. DonorsTrust or DCF has exclusive legal control over the assets contributed, and does not provide goods, services, or personal benefits in exchange for contributions. Grants from accounts are made upon request to board-approved charities. Grants from accounts are not approved if a grantee provides any person goods, services, or release from an existing legal obligation (including a legally binding charitable pledge) in return. Grantees must be publicly supported charitable organizations or private operating foundations, and may not use grant proceeds for lobbying or political campaign activities.