

# REVENUE ESTIMATING CONFERENCE



CITY OF NEW ORLEANS

## **REVENUE ESTIMATING CONFERENCE MEMBERS**

HON. LaTOYA CANTRELL, MAYOR, CHAIR

HON. JARED BROSSETT, COUNCILMEMBER DISTRICT D

HON. HELENA MORENO, COUNCIL MEMBER AT-LARGE (NON-VOTING REP.)

GILBERT MONTAÑO, CHIEF ADMINISTRATIVE OFFICER

NORMAN WHITE, DIRECTOR, DEPARTMENT OF FINANCE

MARA BAUMGARTEN FORCE, TULANE UNIVERSITY

Presented November 21, 2019

# **Revenue Estimating Conference**

**November 21, 2019**

- 1) Revised 2020 General Fund Revenue Forecast
- 2) Adoption of Official Forecast of Total Revenue
- 3) Data Appendix

# 1) Revised 2020 General Fund Revenue Forecast

# 2020 General Fund Revenue Forecast

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	2019 Current Forecast	2020 Proposed Forecast	2020 Adjusted Forecast	Annual Change	Annual Growth
1A PROPERTY TAX	150,297,090	164,571,618	167,171,618	16,874,528	11.2%
1B OTHER TAXES	259,291,586	264,292,183	264,292,183	5,000,597	1.3%
2 LICENSES & PERMITS	75,983,504	76,953,722	76,953,722	970,218	1.9%
3 INTERGOVERNMENTAL REVENUE	31,735,000	21,538,551	21,538,551	(10,196,449)	-32.1%
4 SERVICE CHARGES	98,240,020	98,635,620	98,635,620	395,600	0.4%
5 FINES & FORFEITS	42,232,065	39,232,065	39,232,065	(3,000,000)	-7.1%
6 MISCELLANEOUS REVENUE	43,874,766	35,772,322	35,772,322	(8,102,444)	-19.7%
7 OTHER FINANCING SOURCES	14,060,588	20,860,588	22,283,588	8,223,001	58.5%
<b>2020 GENERAL FUND REVENUE</b>	<b>715,714,617</b>	<b>721,856,669</b>	<b>725,879,669</b>	<b>10,165,052</b>	<b>1.4%</b>
NON-GENERAL FUND REVENUE	(50,323,444)	(30,203,551)	(31,626,551)	18,696,893	-39.3%
<b>2020 TOTAL REVENUE</b>	<b>665,391,173</b>	<b>691,653,118</b>	<b>694,253,118</b>	<b>28,861,945</b>	<b>4.3%</b>

# 2020 General Fund Revenue Adjustments

Net Change to Forecast is: \$4,023,000

	October REC	November REC	Change
<i>Reassessment</i>	6,900,000	9,400,000	2,500,000
<i>New Construction</i>	9,200,000	9,300,000	100,000
<i>Estimated Phase-In Cost</i>	(1,800,000)	(1,800,000)	0
Net Ad Valorem Tax	14,300,000	16,900,000	2,600,000
Negotiated Transfer Agreements	4,000,000	5,423,000	1,423,000

# Use of Fund Balance

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	2017	2018	2019	2020
Initial Budget	4,900,000	6,662,427	0	6,800,000
Sheriff	5,200,000			
Tornado Expenses	1,000,000			
Legal Settlement	125,000			
NORD Cameras	244,275			
Low Barrier Shelter Operations	1,328,852			
Emergency Drainage	11,950,000			
Legal Settlements Carry Forward		5,830,268		
Emergency Ordinance		5,155,000		
<b>Total</b>	<b>24,748,127</b>	<b>17,647,695</b>	<b>0</b>	<b>6,800,000</b>

## 2) Adoption of Official Forecast of Total Revenue

# 2020 Official Revenue Forecast

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	Recurring Revenue	Non-Recurring Revenue	2020 Total Revenue (11/21/19)
1A PROPERTY TAX	167,171,618		167,171,618
1B OTHER TAXES	264,292,183		264,292,183
2 LICENSES & PERMITS	76,953,722		76,953,722
3 INTERGOVERNMENTAL REVENUE	12,135,000	9,403,551	21,538,551
4 SERVICE CHARGES	98,635,620		98,635,620
5 FINES & FORFEITS	39,232,065		39,232,065
6 MISCELLANEOUS REVENUE	35,772,322		35,772,322
7 OTHER FINANCING SOURCES	60,588	22,223,000	22,283,588
<b>2020 GENERAL FUND REVENUE</b>	<b>694,253,118</b>	<b>31,626,551</b>	<b>725,879,669</b>
NON-GENERAL FUND REVENUE			419,356,325
<b>2020 TOTAL REVENUE</b>			<b>1,145,235,994</b>



## 3) Data Appendix

# General Fund Revenue Forecast

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Major	Minor	2019 Current Forecast	Annual Growth (18-19)	2020 Current Forecast	2020 Proposed Forecast	Forecast Change	Annual Change	Annual Growth (19-20)	Category/Impact Includes:
<b>1A PROPERTY TAX</b>	1 REAL/PERSONAL PROPERTY - CURRENT	52,874,517	1.0%	58,230,442	59,780,442	1,550,000	6,905,925	13.1%	
	2 PRIOR YEAR PROPERTY	2,038,946	1.0%	2,069,530	2,069,530	0	30,584	1.5%	
	3 POLICE/FIRE DEDICATED MILLS	74,672,884	1.0%	81,858,675	83,808,675	1,950,000	9,135,791	12.2%	
	4 NORD DEDICATED 1.5 MILLS	5,244,211	1.0%	5,748,863	5,498,863	-250,000	254,652	4.9%	
	5 PARKWAY DEDICATED 1.5 MILLS	5,244,211	1.0%	5,748,863	5,498,863	-250,000	254,652	4.9%	
	6 STREETS DEDICATED 1.9 MILLS	6,642,730	1.0%	7,281,962	6,881,962	-400,000	239,232	3.6%	
	7 INTEREST & PENALTIES	3,579,590	0.0%	3,633,284	3,633,284	0	53,694	1.5%	
<b>1A PROPERTY TAX Total</b>		<b>150,297,089</b>	<b>1.0%</b>	<b>164,571,618</b>	<b>167,171,618</b>	<b>2,600,000</b>	<b>16,874,529</b>	<b>11.2%</b>	<b>Reassessment</b>
<b>1B OTHER TAXES</b>	1 SALES TAX	201,746,002	2.5%	205,969,652	205,969,652	0	4,223,650	2.1%	Remote Sales; Amnesty
	1.1 MOTOR VEHICLE TAX	12,540,745	0.0%	12,654,264	12,654,264	0	113,519	0.9%	
	1.2 HOTEL/MOTEL TAX	21,519,875	2.5%	21,739,875	21,739,875	0	220,000	1.0%	Short Term Rental Sales and Program Changes
	2 BEER & WINE TAX	539,873	2.5%	553,369	553,369	0	13,497	2.5%	
	3 PARKING TAX	5,073,668	2.5%	5,200,510	5,200,510	0	126,842	2.5%	
	4 DOCUMENT TRANSACTION TAX	3,965,086	2.5%	3,965,086	3,965,086	0	0	0.0%	
	5 CHAIN STORE TAX	162,065	2.5%	162,065	162,065	0	0	0.0%	
	6 OFF TRACK BETTING/RACING TAX	164,388	2.5%	164,388	164,388	0	0	0.0%	
7 UTILITY TAX	12,123,616	2.5%	12,426,706	12,426,706	0	303,090	2.5%		
8 FAIRGROUND SLOT MACHINE 4% TAX	1,456,270	2.5%	1,456,270	1,456,270	0	0	0.0%		
<b>1B OTHER TAXES Total</b>		<b>259,291,586</b>	<b>2.4%</b>	<b>264,292,183</b>	<b>264,292,183</b>	<b>0</b>	<b>5,000,598</b>	<b>1.9%</b>	
<b>2 LICENSES &amp; PERMITS</b>	01 ALCOHOLIC BEVERAGE	3,144,807	5.0%	3,144,807	3,144,807	0	0	0.0%	
	02 CABLE TV FRANCHISE	5,025,462	0.0%	5,025,462	5,025,462	0	0	0.0%	
	03 ENTERGY FRANCHISE	31,946,052	0.0%	31,946,052	31,946,052	0	0	0.0%	
	04 TELEPHONE FRANCHISE	761,895	0.0%	761,895	761,895	0	0	0.0%	
	05 MISCELLANEOUS FRANCHISE	1,431,323	0.0%	1,431,323	1,431,323	0	0	0.0%	
	06 OCCUPATIONAL LICENSES	11,500,000	0.9%	11,500,000	11,500,000	0	0	0.0%	
	07 SAFETY/ELECTRICAL/MECHANICAL	2,422,542	2.5%	2,422,542	2,422,542	0	0	0.0%	
	08 TAXI/TOURGUIDE LICENSES	6,808,750	11.5%	6,978,969	6,978,969	0	170,219	2.5%	Rideshare Fees
	09 BUILDING PERMITS	7,450,000	0.2%	7,450,000	7,450,000	0	0	0.0%	
	10 MOTOR VEHICLE PERMITS	2,552,500	-1.8%	2,552,500	2,552,500	0	0	0.0%	
	11 STREETS & CURBS	813,567	-5.0%	813,567	813,567	0	0	0.0%	
	12 MAYORALTY PERMITS	425,717	0.0%	425,717	425,717	0	0	0.0%	
	13 OTHER	1,700,889	0.0%	2,500,889	2,500,889	0	800,000	47.0%	STR Permits; new event fees
<b>2 LICENSES &amp; PERMITS Total</b>		<b>75,983,504</b>	<b>1.2%</b>	<b>76,953,722</b>	<b>76,953,722</b>	<b>0</b>	<b>970,219</b>	<b>1.3%</b>	

# General Fund Revenue Forecast

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Major	Minor	2019 Current Forecast	Annual Growth (18-19)	2020 Current Forecast	2020 Proposed Forecast	Forecast Change	Annual Change	Annual Growth (19-20)	Category/Impact Includes:
<b>3 INTERGOVERNMENTAL REVENUE</b>	3 STATE AID - VIDEO POKER	1,815,000	0.0%	1,815,000	1,815,000	0	0	0.0%	
	4 STATE DEPT. OF CORRECTIONS	30,000	-35.9%	30,000	30,000	0	0	0.0%	
	5 STATE AID-MEDICAID	13,500,000	30.4%	9,403,551	9,403,551	0	-4,096,449	-30.3%	UPL
	6 STATE REVENUE SHARING	2,100,000	-3.7%	2,100,000	2,100,000	0	0	0.0%	
	7 STATE AID OTHER	10,400,000	395.2%	4,300,000	4,300,000	0	-6,100,000	-58.7%	State STR Sales Tax Dedication
	8 PARISH TRANSP FUND: ROADS	2,290,000	-0.3%	2,290,000	2,290,000	0	0	0.0%	
	8 PARISH TRANSP FUND: TRANSIT	1,600,000	-12.8%	1,600,000	1,600,000	0	0	0.0%	
<b>3 INTERGOVERNMENTAL REVENUE Total</b>		<b>31,735,000</b>	<b>53.8%</b>	<b>21,538,551</b>	<b>21,538,551</b>	<b>0</b>	<b>-10,196,449</b>	<b>-32.1%</b>	
<b>4 SERVICE CHARGES</b>	1 GENERAL GOVERNMENT	18,853,024	1.5%	19,043,438	19,043,438	0	190,414	1.0%	Collection Fees
	2 PUBLIC SAFETY	24,210,000	11.6%	24,210,000	24,210,000	0	0	0.0%	EMS Fees
	3 STREETS PARKING METERS	10,259,310	-2.0%	10,464,496	10,464,496	0	205,186	2.0%	
	4 STREETS OTHER	2,282,876	-15.0%	2,282,876	2,282,876	0	0	0.0%	Towing/Booting
	5 SANITATION	40,792,401	20.0%	40,792,401	40,792,401	0	0	0.0%	
	7 PARKS AND PARKWAY	7,000	0.4%	7,000	7,000	0	0	0.0%	
	7 STATE AID OTHER	83,500	-0.1%	83,500	83,500	0	0	0.0%	
	8 INDIRECT COSTS	1,730,409	-20.0%	1,730,409	1,730,409	0	0	0.0%	
	9 OTHER	21,500	-0.6%	21,500	21,500	0	0	0.0%	
<b>4 SERVICE CHARGES Total</b>		<b>98,240,020</b>	<b>9.5%</b>	<b>98,635,620</b>	<b>98,635,620</b>	<b>0</b>	<b>395,600</b>	<b>0.4%</b>	
<b>5 FINES &amp; FORFEITS</b>	1 TRAFFIC/MUNICIPAL COURT	2,723,863	-0.4%	2,723,863	2,723,863	0	0	0.0%	Traffic Fines
	2 RED SIGNAL LIGHT/CAMERA ENFORCEMENT	27,000,000	10.9%	25,000,000	25,000,000	0	-2,000,000	-7.4%	Amnesty
	3 PARKING TICKET COLLECTIONS	12,408,202	0.0%	11,408,202	11,408,202	0	-1,000,000	-8.1%	Amnesty
	6 IMPOUNDED/ABANDONED VEHICLES	100,000	6.3%	100,000	100,000	0	0	0.0%	
<b>5 FINES &amp; FORFEITS Total</b>		<b>42,232,065</b>	<b>6.7%</b>	<b>39,232,065</b>	<b>39,232,065</b>	<b>0</b>	<b>-3,000,000</b>	<b>-7.1%</b>	
<b>6 MISCELLANEOUS REVENUE</b>	1 INTEREST - OPERATING & CAPITAL	4,500,000	109.0%	5,500,000	5,500,000	0	1,000,000	22.2%	
	2 RENTS & ROYALTIES	1,000,000	-4.2%	1,000,000	1,000,000	0	0	0.0%	
	3 CONTRIBUTIONS AND OTHER	15,761,000	312.1%	13,872,000	13,872,000	0	-1,889,000	-12.0%	Casino Support Services Fund; Harrah's Deal
	5 MISCELLANEOUS REIMBURSEMENT	19,913,766	-50.8%	15,400,322	15,400,322	0	-4,513,444	-22.7%	Transfer; settlement
<b>6 MISCELLANEOUS REVENUE Total</b>		<b>41,174,766</b>	<b>-13.3%</b>	<b>35,772,322</b>	<b>35,772,322</b>	<b>0</b>	<b>-5,402,444</b>	<b>-13.1%</b>	
<b>7 OTHER FINANCING SOURCES</b>	2 TRANSFER FROM OTHER FUNDS	14,060,588	-0.9%	14,060,588	15,483,588	1,423,000	1,423,000	10.1%	Casino Lease; Transfer
	3 FUND BALANCE	0	-100.0%	6,800,000	6,800,000	0	6,800,000	-	
<b>7 OTHER FINANCING SOURCES Total</b>		<b>14,060,588</b>	<b>-55.8%</b>	<b>20,860,588</b>	<b>22,283,588</b>	<b>1,423,000</b>	<b>8,223,000</b>	<b>58.5%</b>	
<b>Grand Total</b>		<b>713,014,617</b>	<b>0.9%</b>	<b>721,856,669</b>	<b>725,879,669</b>	<b>4,023,000</b>	<b>12,865,052</b>	<b>1.8%</b>	

# Non-Recurring General Fund Revenue

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	<b>2019 Proposed Forecast</b> <i>Oct 2019 REC</i>	<b>2020 Adopted Forecast</b> <i>Oct 2019 REC</i>	<b>2020 Proposed Forecast</b> <i>Nov 2019 REC</i>	<b>Forecast Change</b>
Fund Balance	0	6,800,000	6,800,000	0
Medicaid UPL Ambulance	13,500,000	9,403,551	9,403,551	0
NOBC Transfer	9,400,000	0	0	0
Casino Support Payment & Harrah's Deal	10,000,000	6,000,000	6,000,000	0
Short Term Rental State Dedication	2,810,000	0	0	0
Collection of Fees Owed	4,400,000	0	0	0
French Market Corp Transfers	2,513,444	0	0	0
Amnesty	5,000,000	0	0	0
Legal Settlement	0	4,000,000	4,000,000	0
Negotiated Transfers	0	4,000,000	5,423,000	1,423,000
<b>Total Non-Recurring</b>	<b>47,623,444</b>	<b>30,203,551</b>	<b>31,626,551</b>	<b>1,423,000</b>