1 2 3 4 5 6	Walter W. Whelan, Esq. (SBN 106655) Brian D. Whelan, Esq. (SBN 256534) Lucas C. Whelan, Esq. (SBN 292814) WHELAN LAW GROUP, A Professional Control 1827 E. Fir Suite 110 Fresno, California 93720 Telephone: (559) 437-1079 Facsimile: (559) 437-1720 E-mail: walt@whelanlawgroup.com E-mail: brian@whelanlawgroup.com E-mail: lucas@whelanlawgroup.com	E-FILED 9/6/2019 8:00 AM Superior Court of California County of Fresno By: J. Nelson, Deputy	
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8	Attorney for: Plaintiffs Assemi Brothers, LLC Orchards, LLC; Derrick Pistachi	; 104 Pistachios, LLC; ACDF, LLC; Cantua os, LLC; Gradon Farms, LLC; Granville Farms, incoln Grantor Farms, LLC; Panoche Pistachios,	
9	LLC; Sommerville Farms, LLC; LLC; and Waterford Farms, LLC	Three Rocks Pistachios, LLC; Tuscan Farms,	
10	LEC, and waterfold rains, LEC		
11	GUDEDIOD COURT OF TH	TE OTTATE OF CALIFORNIA	
12		HE STATE OF CALIFORNIA	
13	COUNTY OF FRESNO, UNLIMITED CIVIL DIVISION		
14	ASSEMI BROTHERS, LLC; 104	19CECG03249 Case No	
15	PISTACHIOS, LLC; ACDF, LLC; CANTUA) ORCHARDS, LLC; DERRICK		
16	PISTACHIOS, LLC; GRADON FARMS,) LLC; GRANVILLE FARMS, LLC; KAMM)	COMPLAINT FOR BREACH OF CONTRACT; BREACH OF THE	
17	PISTACHIOS, LLC; LINCOLN GRANTOR) FARMS, LLC; PANOCHE PISTACHIOS,)	IMPLIED COVENANT OF GOOD FAITH AND FAIR DEALING; AND	
18	LLC; SOMMERVILLE FARMS, LLC;) THREE ROCKS PISTACHIOS, LLC;)	DECLARATORY RELIEF; JURY TRIAL DEMAND	
19	TUSCAN FARMS, LLC; WATERFORD) FARMS, LLC ; KAMM SOUTH, LLC; AND)		
20	MANNING AVENUE PISTACHIOS, LLC		
21	Plaintiffs,		
	v. {		
22	WONDERFUL PISTACHIOS &)		
23	ALMONDS, LLC , WONDERFUL) GROWERS COOPERATIVE, INC.,)		
24	PARAMOUNT FARMS) INTERNATIONAL, LLC, INDEPENDENT)		
25	FINANCING SERVICES, LLC and DOES 1) through 50, inclusive,		
26	Defendants.		
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	2	1	

COMPLAINT

Assemi Complaint.1

1	PLAINTIFFS ASSEMI BROTHERS, LLC; 104 PISTACHIOS, LLC; ACDF, LLC		
2	CANTUA ORCHARDS, LLC; DERRICK PISTACHIOS, LLC; GRADON FARMS, LLC		
3	GRANVILLE FARMS, LLC; KAMM PISTACHIOS, LLC; LINCOLN GRANTOR FARMS, LL		
4	PANOCHE PISTACHIOS, LLC; SOMMERVILLE FARMS, LLC; THREE ROCKS PISTACHIO		
5	LLC; TUSCAN FARMS, LLC; and WATERFORD FARMS, LLC ("Plaintiffs"), hereby allege		
6	I.		
7	PARTIES AND JURISDICTION.		
8	1. Plaintiff Assemi Brothers, LLC ("Assemi Brothers") is a California		
9	limited liability company which, at all times, has done business in the County of Fresno. Assem		
10	Brothers is owned by Farid Assemi, Farshid Assemi and Darius Assemi (collectively referred to		
11	as the "Assemi Family").		
12	2. Plaintiff 104 Pistachios, LLC is a California limited liability company		
13	which, at all relevant times, has done business in the County of Fresno.		
14	3. Plaintiff ACDF, LLC is a California limited liability company which, at al		
15	relevant times, has done business in the County of Fresno.		
16	4. Plaintiff Cantua Orchards, LLC is a California limited liability company		
17	which, at all relevant times, has done business in the County of Fresno.		
18	5. Plaintiff Derrick Pistachios, LLC is a California limited liability company		
19	which, at all relevant times, has done business in the County of Fresno.		
20	6. Plaintiff Granville Farms, LLC is a California limited liability company		
21	which, at all relevant times, has done business in the County of Fresno.		
22	7. Plaintiff Kamm Pistachios, LLC is a California limited liability company		
23	which, at all relevant times, has done business in the County of Fresno.		
24	8. Plaintiff Panoche Pistachios, LLC is a California limited liability company		
25	which, at all relevant times, has done business in the County of Fresno.		
26	9. Plaintiff Sommerville Farms, LLC is a California limited liability		
27	company which, at all relevant times, has done business in the County of Fresno.		
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26. Plaintiffs are engaged in the business of farming pistachios. For many years, the Co-Op Assemi Plaintiffs and the Non-Co-Op Assemi Plaintiffs have sold their pistachio crops to WGC or Wonderful Pistachios, as the case may be. As for the Co-Op Assemi Plaintiffs, their contractual relationship with Defendants is governed by the Amended and Restated Membership and Marketing Agreement between Cal Pure Pistachios, Inc. a California non-profit agricultural cooperative association and WGC, formerly known as Paramount Growers Cooperative, Inc., a California non-profit agricultural cooperative association, the Amended and Restated Articles of Incorporation of Paramount Growers Cooperative, Inc., aka WGC, and the Amended and Restated Bylaws of Paramount Growers Cooperative, Inc., aka WGC. In addition, the terms of the Co-Op Assemi Plaintiffs' agreement with Defendants is also governed by the application for membership each of said entities completed to become members of WGC, the memoranda of understanding entered into on March 31, 2014 between Assemi Brothers, LLC and PFI (for six years including 2014 through 2019), the Third Amended and Restated Revolving Promissory Note between the Assemi Brothers and IFS, dated November 30, 2016, the Wonderful Growers Cooperative Pool Election forms for 2018 and 2019 and the course

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of dealing between the Co-Op Assemi Plaintiffs and Defendants. Pursuant to Civil Code Section 1642, several contracts relating to the same matters and made as parts of substantially the same transactions are to be taken together. That is the case here. Plaintiffs' ability to borrow funds at a favorable rate from Defendant IFS is, for example, tied to the Co-Op Assemi Plaintiffs having delivered prior pistachio crops to WGC.

- 27. The Non-Co-Op Assemi Plaintiffs are governed by the same memoranda of understanding and by standard grower agreements entered into between the Non-Co-Op Assemi Plaintiffs and Wonderful Pistachios. Among other things, the Agreements obligate Wonderful Pistachios to pay the Non-Co-Op Assemi Plaintiffs the stated price per pound by way of periodic payments, including a mandatory final installment payment in the form of a Grower Partner Bonus.
- 28. Since crop year 2004 through the present, the Assemi Family and their affiliated farming entities have delivered their pistachio crops to Wonderful/Paramount and their affiliated entities. At all times, a fundamental term of the agreements between the Co-Op Assemi Plaintiffs and the Non-Co-Op Assemi Plaintiffs, on the one hand, and Defendants, on the other hand, has always been that said Plaintiffs would be entitled to receive for their pistachio crops the same total price per pound received by other WGC member-growers and by other Wonderful Pistachio "Partner Growers," as the case may be. During nearly 15 years of the business relationship between Plaintiffs and Defendants, it has never been a term of the contractual arrangement that installment payments, whether denoted installments or "bonuses" were discretionary. On the contrary, Defendants and their agents have repeatedly assured Plaintiffs verbally and in writing, and by their course of conduct over 15 years, that Plaintiffs are contractually entitled to receive the same price per pound as other similarly-situated WGC member growers and non-member growers, regardless of whether payment came in the form of crop installments or bonuses. Moreover, there has never been as part of the contractual business relationship between the parties a term that permits Defendants, or any of them, to reduce or eliminate any part of the total price paid to Plaintiffs or to other growers for crops that have already been delivered.

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- 29. In 2018, the Assemi Family decided to establish their own pistachio processing plant and began making plans for the construction of that facility. The Assemi Family's plans to operate their own pistachio processing plant became known by many people in the pistachio industry. On January 22, 2019, Kevin Assemi, the Chief Executive Officer of Maricopa Orchards, LLC, the entity that manages Plaintiffs' farming operations, had a face-to-face meeting with Stewart Resnick, the owner of Wonderful Pistachios, to discuss the parties' business relationship. In that meeting, Mr. Resnick told Kevin Assemi that, "I am going to war with you and I am going to do stuff to you that I would not do to other competitors because I have to make sure you are not successful with your plant." Mr. Resnick also said, "I am going to destroy you and make sure you fail so that no grower ever leaves and tries to make it on their own processing and marketing."
- 30. The Assemi Family's plan to establish their own pistachio processing plant was the subject of some discussion among pistachio growers who congregated at a meeting of Wonderful Pistachio Growers that took place in Visalia on March 15, 2019. At that meeting, Stewart Resnick announced to hundreds of persons gathered at the meeting that one of his growers, the Assemis, were going to leave and build their own processing plant and that he was going to "fuck them."
- 31. On August 27, 2018, less than one week before the pistachio harvest was scheduled to begin, Andrew Anzaldo, the senior vice-president of grower relations for Defendants, announced in an e-mail to Kevin Assemi that the final payment for the 2018 pistachio crop that had already been delivered a year before - customarily characterized by Defendants as "a Grower Partner Bonus" - was a discretionary payment that would only be paid if growers signed up for contract extensions to deliver their pistachios for the following crop year. In effect, Defendants were announcing a retroactive reduction in the price to be paid for pistachios already delivered by Plaintiffs the year before. This was never a term of the contract between the Co-Op Assemi Plaintiffs and Defendants or the Non-Co-Op Assemi Plaintiffs and Defendants. Moreover, one of the MOUs entered into between the parties on March 31, 2014 specifically provides that: "In the event that Paramount offers a non-Paramount affiliated

pistachio member of a Paramount Co-Op a bonus in respect of the five consecutive crop years starting on September 1, 2014 and ending on August 31, 2020, then Assemi will be eligible for any such bonus and the applicable Paramount Co-Op shall pay such bonus to Assemi promptly after the amount is determined by Paramount."¹

- 32. On August 31, 2019, Andrew Anzaldo sent an e-mail to Keith Thomsen and Jon Reiter, principals of Assemi-related growers, Avenue Pistachios, LLC and McConnell Farms, LLC, respectively. A true and correct copy of that e-mail dated August 31, 2019 is attached as Exhibit "A." Among other things, Mr. Anzaldo states: "If any of these growers don't deliver their crop to Wonderful in crop year 2019, then we would consider that to be a breach and we will not pay them a 2018 grower partner bonus." The "Grower Partner Bonus" typically constitutes approximately 30% of the price that is customarily paid o Defendants' growers.
- 33. With this e-mail, it became very evident that Defendants had decided to change the terms of the long-standing contractual arrangement with Plaintiffs mid-stream to position themselves to avoid paying up to 30% of the purchase price for an estimated 30,000,000 pounds of pistachios in the 2019 crop that Plaintiffs were about to deliver to Defendants. This threatened unilateral change in the terms of the existing agreements between the parties caused Plaintiffs to have a justifiable concern that Defendants would not abide by the terms of the existing agreements Plaintiffs had with Defendants.
- 34. In response, and on behalf of all of the Plaintiffs, Kevin Assemi e-mailed to Mr. Anzaldo, with copies to Stewart Resnick and Craig Cooper, the Wonderful Company general counsel, a demand for assurance of performance under the parties' existing agreements. A true and correct copy of that demand letter is attached as Exhibit "B." In the September 2, 2019 letter, Plaintiffs gave Defendants until 5:00 p.m. on Wednesday, September 4, 2019, approximately 48 hours later, for them to affirm their commitment to abide by the existing agreements between the parties and to confirm that they would pay fully for the 2019 pistachio

¹The Paramount name was utilized for the various Wonderful entities before the name was changed to Wonderful.

crop that Plaintiffs were about to deliver to Defendants. Late in the day on Wednesday, September 4, 2019, Mr. Anzaldo, responding on behalf of Defendants, failed to provide any reasonable assurance that Defendants would abide by the terms of the agreements. He merely stated: "I wanted to confirm the receipt of your e-mails and we will respond to all e-mails by this Friday, September 6."

- 35. Mr. Anzaldo and all other persons affiliated with Defendants know that time is of the essence because Plaintiffs' pistachio crop, which is worth an estimated \$50,000,000, must be harvested now. Each day that Defendants delay threatens to cause the crop significant harm in the form of shell staining, which will greatly diminish the market value of the crop.
- September 4, 2019. A true and correct copy of the letter is attached as Exhibit "C." In the letter, Mr. Assemi informs Mr. Anzaldo (and Mr. Resnick and Mr. Cooper, who received copies) that Defendants' failure to supply sufficient assurance of their performance was being treated as a breach under California Commercial Code Section 2609. In the letter, Mr. Assemi afforded Defendants an opportunity to cure the breach. Because timing is so critical and the crop on the trees is in jeopardy, the offer to cure the breach was left open until 5:00 p.m. on September 5, 2019. That time has come and gone and Defendants have not supplied Plaintiffs with adequate assurance that they will fully perform under the parties' agreements by paying Plaintiffs' price per pound that they are entitled to receive under the agreements. Defendants have, therefore, anticipatorily breached agreements with Plaintiffs.

FIRST CAUSE OF ACTION.

(Breach of Contract - Plaintiff 104 Pistachios, LLC v. Defendant WGC.)

- 37. Plaintiff incorporates by reference each and every allegation contained in paragraphs 1 through 36, above.
- 38. Under the circumstances that were presented in the first week of September 2019, Plaintiff was justified in demanding from Defendant WGC prompt and reasonable assurance that WGC would abide by the terms of the contract and fully pay Plaintiff.

COMPLAINT

Assemi Complaint.1

paragraphs 1 through 36, above.

56. Under the circumstances that were presented in the first week of
September 2019, Plaintiff was justified in demanding from Defendant WGC prompt and

reasonable assurance that WGC would abide by the terms of the contract and fully pay Plaintiff.

57. Defendant WGC breached the contract between the parties by failing to supply adequate assurance to Plaintiff, which has forced Plaintiff to seek out and deliver the crop to another processor.

- 58. Plaintiff has suffered and will continue to suffer compensatory damages in an amount according to proof, as a consequence of Defendant WGC's breach of the pistachio contract between the parties.
- 59. Under the terms of the Third Amended and Restated Revolving Promissory Note, paragraph 10.2, the Noteholder is entitled to recover its reasonable attorney's fees. This provision is made reciprocal under Civil Code Section 1717, such that Plaintiff is entitled to recover its attorney's fees in this action

SIXTH CAUSE OF ACTION.

(Breach of the Implied Covenant of Good Faith and Fair Dealing - Plaintiff Cantua Orchards, LLC v. Defendant WGC.)

- 60. Plaintiff incorporates by reference each and every allegation contained in paragraphs 1 through 36, above.
- 61. Implied in every contract, including in the agreement between Plaintiff and WGC, there is a covenant of good faith and fair dealing requiring that the parties do everything reasonably in their power to ensure that the other contracting party enjoys the benefits of the contract.
- 62. Defendant WGC breached the covenant of good faith and fair dealing by failing to provide Plaintiff with adequate assurance that it would be fully paid for its 2019 crop before that crop was delivered.

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TWELFTH CAUSE OF ACTION.

(Breach of the Implied Covenant of Good Faith and Fair Dealing - Plaintiff Kamm Pistachios, LLC v. Defendant WGC.)

- 87. Plaintiff incorporates by reference each and every allegation contained in paragraphs 1 through 36, above.
- 88. Implied in every contract, including in the agreement between Plaintiff and WGC, there is a covenant of good faith and fair dealing requiring that the parties do everything reasonably in their power to ensure that the other contracting party enjoys the benefits of the contract.
- 89. Defendant WGC breached the covenant of good faith and fair dealing by failing to provide Plaintiff with adequate assurance that it would be fully paid for its 2019 crop before that crop was delivered.
- 90. Defendant WGC's breach of the implied covenant of good faith and fair dealing has caused Plaintiff to suffer consequential damages, in an amount according to proof.

THIRTEENTH CAUSE OF ACTION.

(Breach of Contract - Plaintiff Panoche Pistachios, LLC v. Defendant WGC.)

- 91. Plaintiff incorporates by reference each and every allegation contained in paragraphs 1 through 36, above.
- 92. Under the circumstances that were presented in the first week of September 2019, Plaintiff was justified in demanding from Defendant WGC prompt and reasonable assurance that WGC would abide by the terms of the contract and fully pay Plaintiff.
- 93. Defendant WGC breached the contract between the parties by failing to supply adequate assurance to Plaintiff, which has forced Plaintiff to seek out and deliver the crop to another processor.
- 94. Plaintiff has suffered and will continue to suffer compensatory damages in an amount according to proof, as a consequence of Defendant WGC's breach of the pistachio contract between the parties.

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1	103. Plaintiff has suffered and will continue to suffer compensatory damages in		
2	an amount according to proof, as a consequence of Defendant WGC's breach of the pistachio		
3	contract between the parties.		
4	104. Under the terms of the Third Amended and Restated Revolving		
5	Promissory Note, paragraph 10.2, the Noteholder is entitled to recover its reasonable attorney's		
6	fees. This provision is made reciprocal under Civil Code Section 1717, such that Plaintiff is		
7	entitled to recover its attorney's fees in this action.		
8	SIXTEENTH CAUSE OF ACTION.		
9	(Breach of the Implied Covenant of Good Faith and Fair Dealing - Plaintiff Sommerville		
10	Farms, LLC v. Defendant WGC.)		
11	105. Plaintiff incorporates by reference each and every allegation contained in		
12	paragraphs 1 through 36, above.		
13	106. Implied in every contract, including in the agreement between Plaintiff and		
14	WGC, there is a covenant of good faith and fair dealing requiring that the parties do everything		
15	reasonably in their power to ensure that the other contracting party enjoys the benefits of the		
16	contract.		
17	107. Defendant WGC breached the covenant of good faith and fair dealing by		
18	failing to provide Plaintiff with adequate assurance that it would be fully paid for its 2019 crop		
19	before that crop was delivered.		
20	108. Defendant WGC's breach of the implied covenant of good faith and fair		
21	dealing has caused Plaintiff to suffer consequential damages, in an amount according to proof.		
22	SEVENTEENTH CAUSE OF ACTION.		
23	(Breach of Contract - Plaintiff Three Rocks Pistachios, LLC v. Defendant WGC.)		
24	109. Plaintiff incorporates by reference each and every allegation contained in		
25	paragraphs 1 through 36, above.		
26	110. Under the circumstances that were presented in the first week of		
27	September 2019, Plaintiff was justified in demanding from Defendant WGC prompt and		
28	reasonable assurance that WGC would abide by the terms of the contract and fully pay Plaintiff.		

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TWENTY-FIRST CAUSE OF ACTION.

(Breach of Contract - Plaintiff Waterford Farms, LLC v. Defendant WGC.)

- Plaintiff incorporates by reference each and every allegation contained in paragraphs 1 through 36, above.
- 128. Under the circumstances that were presented in the first week of September 2019, Plaintiff was justified in demanding from Defendant WGC prompt and reasonable assurance that WGC would abide by the terms of the contract and fully pay Plaintiff.
- 129. Defendant WGC breached the contract between the parties by failing to supply adequate assurance to Plaintiff, which has forced Plaintiff to seek out and deliver the crop to another processor.
- 130. Plaintiff has suffered and will continue to suffer compensatory damages in an amount according to proof, as a consequence of Defendant WGC's breach of the pistachio contract between the parties.
- 131. Under the terms of the Third Amended and Restated Revolving

 Promissory Note, paragraph 10.2, the Noteholder is entitled to recover its reasonable attorney's

 fees. This provision is made reciprocal under Civil Code Section 1717, such that Plaintiff is
 entitled to recover its attorney's fees in this action.

TWENTY-SECOND CAUSE OF ACTION.

(Breach of the Implied Covenant of Good Faith and Fair Dealing - Plaintiff Waterford Farms, LLC v. Defendant WGC.)

- 132. Plaintiff incorporates by reference each and every allegation contained in paragraphs 1 through 36, above.
- 133. Implied in every contract, including in the agreement between Plaintiff and WGC, there is a covenant of good faith and fair dealing requiring that the parties do everything reasonably in their power to ensure that the other contracting party enjoys the benefits of the contract.

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paragraphs 1 through 36, above.

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entitled to recover its attorney's fees in this action.

Assemi Complaint.1 COMPLAINT

Defendant Wonderful Pistachios' refusal to pay to Kamm South the 2018

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South is entitled to receive will not be paid.

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COMPLAINT

Assemi Complaint.1

1	TWENTY-NINTH CAUSE OF ACTION.			
2	(Breach of Contract - Plaintiff Manning Avenue Pistachios, LLC v. Defendant Wonderful			
3	Pistachios.)			
4	164. Plaintiff incorporates by reference each and every allegation contained in			
5	paragraphs 1 through 36, above.			
6	165. Under the agreements, Manning Avenue Pistachios, LLC is not obligated			
7	to deliver its 2019 crop to Defendants. Defendants have insisted that Manning Avenue			
8	Pistachios, LLC deliver its 2019 crop to them and that, if the 2019 crop is not delivered, the 2018			
9	Grower Partner Bonus that Manning Avenue Pistachios, LLC is entitled to receive will not be			
10	paid.			
11	166. Defendant Wonderful Pistachios' refusal to pay to Manning Avenue			
12	Pistachios, LLC the 2018 bonus to which it is entitled under the agreements is a breach of			
13	contract.			
14	167. As a result of Defendants' breach of contract, Manning Avenue Pistachios,			
15	LLC has suffered and will suffer significant compensatory damages in an amount according to			
16	proof.			
17	168. Under the terms of the Third Amended and Restated Revolving			
18	Promissory Note, paragraph 10.2, the Noteholder is entitled to recover its reasonable attorney's			
19	fees. This provision is made reciprocal under Civil Code Section 1717, such that Plaintiff is			
20	entitled to recover its attorney's fees in this action.			
21	THIRTIETH CAUSE OF ACTION.			
22	(Breach of the Implied Covenant of Good Faith and Fair Dealing - Plaintiff Manning			
23	Avenue Pistachios, LLC v. Defendant Wonderful Pistachios.)			
24	169. Plaintiff incorporates by reference each and every allegation contained in			
25	paragraphs 1 through 36, above.			
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COMPLAINT

Assemi Complaint.1

1	departing grower after that grower has delivered his crop expecting full payment. In short,		
2	Plaintiffs are entitled to be paid fully for their pistachio crops that they have already delivered to		
3	Defendants in past years going back to 2016.		
4	WHEREFORE, Plaintiffs pray for judgement against Defendants, and each of		
5	them, as follows:		
6	1. For a declaration that if a crop is delivered by a departing grower,		
7	Defendants do not have the right to reduce the total price paid per pound paid to that grower; and		
8	2. For compensatory damages in an amount according to proof;		
9	3. For attorney's fees, to the extent they are recoverable under the law;		
10	4. For reasonable costs of suit; and		
11	5. For all other relief as the Court deems appropriate.		
12	Dated: September 3, 2019 WHELAN LAW GROUP,		
13	A Professional Corporation,		
14	Jaka G. Chela		
15	Walter W. Whelan Attorney for Plaintiffs Assemi Brothers, LLC; 104		
16	Pistachios, LLC; ACDF, LLC; Cantua Orchards, LLC; Derrick Pistachios, LLC; Gradon Farms, LLC;		
17	Granville Farms, LLC; Kamm Pistachios, LLC; Lincoln Grantor Farms, LLC; Panoche Pistachios,		
18	LLC; Sommerville Farms, LLC; Three Rocks Pistachios, LLC; Tuscan Farms, LLC; and		
19	Waterford Farms, LLC		
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COMPLAINT

Assemi Complaint.1

JURY TRIAL DEMAND

Plaintiff demands trial by jury on all issues presented by this Complaint.

Dated: September 3, 2019

WHELAN LAW GROUP, A Professional Corporation,

Attorney for Plaintiffs Assemi Brothers, LLC; 104

Lincoln Grantor Farms, LLC; Panoche Pistachios, LLC; Sommerville Farms, LLC; Three Rocks

Pistachios, LLC; Tuscan Farms, LLC; and

Pistachios, LLC; ACDF, LLC; Cantua Orchards, LLC; Derrick Pistachios, LLC; Gradon Farms, LLC; Granville Farms, LLC; Kamm Pistachios, LLC;

by Walter W. Whelan

Waterford Farms, LLC

Assemi Complaint.1

COMPLAINT

EXHIBIT "A"

From: "Anzaldo, Andy" andy.anzaldo@wonderful.com

Date: August 31, 2019 at 9:03:59 AM PDT

To: "kthom10364@aol.com<mailto:kthom10364@aol.com>" < kthom10364@aol.com<mailto:kthom10364@aol.com>>>,

"joreiter@yahoo.com<mailto:joreiter@yahoo.com>" <joreiter@yahoo.com<mailto:joreiter@yahoo.com>>>

Cc: "kassemi@gvhomes.com<mailto:kassemi@gvhomes.com>"

< kassemi@gvhomes.com < mailto: kassemi@gvhomes.com >>>

Subject: Assemi-Affiliated Entities

Keith and Jon,

Thanks for reaching out to us. We have discussed this situation internally and want to formally respond to your concerns. Our position is that Gradon Farms; Kamm South; Lincoln Grantor Farms, LLC; Manning Farms, LLC; McConnell Farms, LLC; and Sommerville Farms ("Assemi-Affiliated Growers") have an agreement to deliver to Wonderful through the 2019 crop year. If any of these growers don't deliver their crop to Wonderful in Crop Year 2019 then we would consider that to be a breach and we will not pay them a 2018 Grower Partner Bonus.

@Kevin: Please share this notice with Kamm South or any other Assemi-affiliated entity listed above that don't plan on delivering their crop to Wonderful in Crop Year 2019.

We hope and expect that all of these growers will deliver their 2019 crop to us and regarding their 2018 grower bonus they will be treated like every other grower who delivers their 2019 crop to Wonderful.

Andy Anzaldo (661) 203-5882

EXHIBIT "B"

September 2, 2019
VIA E-MAIL
AND CERTIFIED MAIL

Andrew Anzaldo
Wonderful Growers Cooperative
Wonderful Pistachios, LLC
13646 CA-33
Lost Hills, CA 93249
andy.anzaldo@wonderful.com

Re: The Amended and Restated Membership and Marketing Agreement between

Wonderful Growers Cooperative and Assemi Member Growers and the Grower

Agreements with Non-member Assemi Entities

Dear Mr. Anzaldo:

This letter is sent on behalf of the following entities which are members of the Wonderful Growers Cooperative ("Wonderful"): 104 Pistachios, LLC; ACDF, LLC; Cantua Orchards, LLC; Derrick Pistachios, LLC; Granville Farms, LLC; Kamm Pistachios, LLC; Panoche Pistachios, LLC; Sommerville Farms, LLC; Three Rocks Pistachios, LLC; Tuscan Farms, LLC; and Waterford Farms, LLC ("the Co-Op Assemi Entities"). This letter is also sent on behalf of Gradon Farms, LLC and Lincoln Grantor Farms, LLC ("the Non-Co-Op Assemi Entities") which are not members of Wonderful but which have contracts to deliver their 2019 pistachio crop to Wonderful Pistachios, LLC ("Wonderful Pistachios").

Under the Amended Restated Membership and Marketing Agreement ("the Agreement") in which the Co-Op Assemi Entities participate as members of Wonderful and under the contracts between Gradon Farms, LLC, and Lincoln Grantor Farms, LLC, on the one hand, and Wonderful Pistachios, on the other hand ("the Wonderful Pistachios Agreements"), we wish to affirm our intent to deliver to Wonderful and Wonderful Pistachios our 2019 pistachio crop and to abide fully by our contractual obligations under those agreements. However, based on the August 31, 2019 e-mail that was sent by you to Keith Thomsen and Jon Reiter and on recent conversations we have had with you and with Craig Cooper, we have heard for the first time that Wonderful Pistachios now takes the position that the 30% Grower Partner Bonus that has been traditionally paid by Wonderful Pistachios to its growers is merely a discretionary bonus that can be withheld if a grower decides to take his pistachios to another processor the following year.

It is not a term of the Agreements that Wonderful and/or Wonderful Pistachios are permitted to opt out of paying the Co-Op Assemi Entities and/or the Non-Co-Op Assemi Entities any portion of the total price that other Wonderful member growers and Wonderful Pistachios growers receive for their 2019 crop. In other words, payment of the entire price to the Co-Op Assemi Entities and the Non-Co-Op Assemi Entities is mandatory and no portion is discretionary. Among other things, this conclusion follows from language that appears in the March 31, 2014 Memorandum of Understanding signed by Craig Cooper:

1(b) "Assemi may terminate the pistachio agreement(s) and exit a Paramount Coop to which it contributes pistachios (i) upon the occurrence of a change of control (i.e., ownership or management) or an estate event (i.e., death or permanent incapacity), or (ii) if, in any year, Paramount provides Assemi with a return per pound of pistachios that is

5% or 10 cents (whichever is lesser) lower than the 3 year average return paid to other pistachio growers by the next 2 largest pistachio processors.

. . .

(d) In the event that Paramount offers a non-Paramount affiliated pistachio member of a Paramount Coop a bonus in respect of the 5 consecutive crop years starting on September 1, 2014 and ending on August 31, 2020, then Assemi will be eligible for any such bonus, and the applicable Paramount Coop shall pay such bonus to Assemi promptly after the amount is determined by Paramount."

Having an assurance that Wonderful and Wonderful Pistachios will pay us fully for our 2018 and 2019 pistachio crops if we deliver our 2019 pistachio crop as we plan to do in the coming days is critically important to us before the crop is actually delivered. We demand written assurance from Wonderful and Wonderful Pistachios by 5:00 p.m. Wednesday, September 4, 2019 that the Co-Op Assemi Entities and the Non-Co-Op Assemi Entities will be paid the same total price that other Wonderful member growers and Wonderful Pistachio growers are paid for their 2019 crop, as required under the Agreements, regardless of whether they deliver their 2020 crop to Wonderful and/or Wonderful Pistachios and we do not. If you do not supply us immediately with such a written assurance, we will treat your refusal to do so as a breach of the Agreements and will not deliver our 2019 pistachio crop to Wonderful and Wonderful Pistachios.

If you base your new position on your interpretation of the Agreements, please identify what terms in the Agreements give Wonderful and/or Wonderful Pistachios the discretion to discriminate as to what price is paid for the 2019 crop for growers who deliver to you only their 2019 crop in contrast to growers who deliver to Wonderful and/or Wonderful Pistachios both their 2019 and 2020 crops.

very truly yours,

Kevin Assemi Chief Executive Officer Maricopa Orchards, LLC

(acting on behalf of the Assemi Entities)

ce: <u>VIA E-MAIL</u> AND CERTIFIED MAIL

Stewart Resnick; Craig Cooper The Wonderful Company, LLC 11444 W. Olympic Blvd. Los Angeles, CA 90064-1544 Stewart.Resnick@wonderful.com; Craig.Cooper@wonderful.com

EXHIBIT "C"

September 4, 2019

VIA E-MAIL

Andrew Anzaldo

Wonderful Growers Cooperative

Wonderful Pistachios, LLC

andy.anzaldo@wonderful.com

Re: <u>The Amended and Restated Membership and Marketing Agreement between</u>
Wonderful Growers Cooperative and Assemi Member Growers and the Grower

Agreements with Non-member Assemi Entities

Dear Mr. Anzaldo:

Your response fails to give us adequate assurance that you intend to pay for our 2019 pistachio crop what we have customarily been paid by you for our prior crops and, more importantly, what we are entitled to receive under our existing Agreements. Therefore, under California Commercial Code § 2609, you are in breach of our Agreements for failing to give us adequate assurance. We will give you until 5:00 p.m. tomorrow, September 5, 2019 for you to cure the breach. Yes answers (and only yes answers) from you to both of the following two questions would be treated by us as a cure of your breach:

- 1. Do you agree, if we deliver our 2019 pistachio crop to you but do not deliver our 2020 pistachio crop to you, that (a) we will still receive the same total price per lb. for our 2019 pistachio crop that we would receive if we also delivered our 2020 pistachio crop to you and (b) we will still receive the same total price per lb. for our 2019 pistachio crop that you pay to other similarly situated co-op and non-co-op Wonderful growers, as the case may be (and at the same time and in the same manner that they are paid), who deliver their 2019 and 2020 crops to you?
- 2. Do you agree that, if we deliver our 2019 pistachio crop to you but do not deliver our 2020 pistachio crop to you, we will be fully and timely paid at the same price per lb. and in the same manner that other similarly situated co-op and non-co-op Wonderful growers are paid for any remaining balances owed to us for the 2016, 2017, and 2018 crops regardless of whether we, unlike the co-op and non-co-op members to whom we are compared, choose not to deliver our 2020 crop to you?

Time is of the essence. Each day that we delay harvest risks deterioration of the quality of our crop which will likely cause a significant loss to us. Please respond with an email to me by no later than 5:00 p.m. tomorrow, September 5, 2019.

Very truly yours,

Kevin Assemi
Chief Executive Officer
Maricopa Orchards, LLC
(acting on behalf of the Assemi Entities)

cc: VIA E-MAIL
Stewart Resnick; Craig Cooper
The Wonderful Company, LLC
Stewart.Resnick@wonderful.com;
Craig.Cooper@wonderful.com