



United States Department of State

Washington, D.C. 20520

April 2, 2019

Case No. F-2018-04925

Segment: IPS-0001 and IPS-0007

Cerissa Cafasso  
American Oversight  
1030 15th Street NW, B255  
Washington, DC 20005

Dear Ms. Cafasso:

In response to your request dated November 11, 2018, under of the Freedom of Information Act (the "FOIA"), 5 U.S.C. § 552, the Department has located three responsive documents. After reviewing these documents, we have determined that two may be released in full and one must be withheld in full pursuant to FOIA Exemptions 5 and 6, 5 U.S.C. §§ 552 (b)(5) and (b)(6). All released material is enclosed.

An enclosure explains the FOIA exemptions and other grounds for withholding material. Where we have made excisions, the applicable exemptions are marked on each document. All non-exempt material that is reasonably segregated from the exempt material has been released.

We will keep you informed as your case progresses. If you have any questions, your attorney may contact Johnny Hillary Walker, III at (202) 252-2575 or [Johnny.walker@usdoj.gov](mailto:Johnny.walker@usdoj.gov). Please refer to the case number, F-2018-04925, and the civil action number, 18-cv-02579, in all correspondence regarding this case.

Sincerely,

Susan C. Weetman  
Chief, Programs and Policies Division  
Office of Information Programs and Services

Enclosures: As stated

The Freedom of Information Act (5 USC 552)

FOIA Exemptions

- (b)(1) Information specifically authorized by an executive order to be kept secret in the interest of national defense or foreign policy. Executive Order 13526 includes the following classification categories:
- 1.4(a) Military plans, systems, or operations
  - 1.4(b) Foreign government information
  - 1.4(c) Intelligence activities, sources or methods, or cryptology
  - 1.4(d) Foreign relations or foreign activities of the US; including confidential sources
  - 1.4(e) Scientific, technological, or economic matters relating to national security, including defense against transnational terrorism
  - 1.4(f) U.S. Government programs for safeguarding nuclear materials or facilities
  - 1.4(g) Vulnerabilities or capabilities of systems, installations, infrastructures, projects, plans, or protection services relating to US national security, including defense against transnational terrorism
  - 1.4(h) Weapons of mass destruction
- (b)(2) Related solely to the internal personnel rules and practices of an agency
- (b)(3) Specifically exempted from disclosure by statute (other than 5 USC 552), for example:
- |                |   |
|----------------|---|
| ARMSEXP        | Arms Export Control Act, 50a USC 2411(c)                    |
| CIA PERS/ORG   | Central Intelligence Agency Act of 1949, 50 USC 403(g)      |
| EXPORT CONTROL | Export Administration Act of 1979, 50 USC App. Sec. 2411(c) |
| FS ACT         | Foreign Service Act of 1980, 22 USC 4004                    |
| INA            | Immigration and Nationality Act, 8 USC 1202(f), Sec. 222(f) |
| IRAN           | Iran Claims Settlement Act, Public Law 99-99, Sec. 505      |
- (b)(4) Trade secrets and confidential commercial or financial information
- (b)(5) Interagency or intra-agency communications forming part of the deliberative process, attorney-client privilege, or attorney work product
- (b)(6) Personal privacy information
- (b)(7) Law enforcement information whose disclosure would:
- (A) interfere with enforcement proceedings
  - (B) deprive a person of a fair trial
  - (C) constitute an unwarranted invasion of personal privacy
  - (D) disclose confidential sources
  - (E) disclose investigation techniques
  - (F) endanger life or physical safety of an individual
- (b)(8) Prepared by or for a government agency regulating or supervising financial institutions
- (b)(9) Geological and geophysical information and data, including maps, concerning wells

Other Grounds for Withholding

- NR Material not responsive to a FOIA request excised with the agreement of the requester

RELEASE IN  
FULL

November 17, 2017

Mr. Jared Kushner  
Senior Advisor to the President  
The White House  
1600 Pennsylvania Avenue NW  
Washington, DC

Dear Jared,

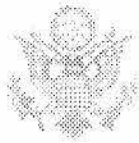
Chris and I enjoyed the opportunity to reconnect with you while you were in Beijing last week for the President's important visit to China.

Thank you for the essential role you played in helping to ensure the visit was a success.

Let's make a point to remain in touch on a regular basis.

Best wishes,

Terry Branstad



AMBASSADOR  
UNITED STATES OF AMERICA  
BEIJING

November 17, 2017

Mr. Jared Kushner  
Senior Advisor to the President  
The White House  
1600 Pennsylvania Avenue NW  
Washington, DC

**RELEASE IN FULL**

Dear Jared,

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Thank you for the essential role you played in helping to ensure the visit was a success.

Let's make a point to remain in touch on a regular basis.

Best wishes,

A handwritten signature in dark ink, appearing to read "Terry Branstad". The signature is fluid and cursive, with a prominent "T" and "B".

Terry Branstad





United States Department of State

Washington, D.C. 20520

May 13, 2019

Case No. F-2018-04925

Segment: IPS-0004 and IPS-0006

Cerissa Cafasso  
American Oversight  
1030 15th Street NW, B255  
Washington, DC 20005

Dear Mr. Cafasso:

I refer to our letter dated April 2, 2019, regarding the release of certain Department of State material under the Freedom of Information Act (the "FOIA"), 5 U.S.C. § 552. The review of potentially responsive records is ongoing and has resulted in the retrieval of nine additional documents responsive to your request. After reviewing these documents, we have determined that eight may be released in part and one must be withheld in full.

An enclosure explains the FOIA exemptions and other grounds for withholding material. The document denied in full was withheld under to FOIA Exemptions 5 and 6, 5 U.S.C. §§ 552 (b)(5) and (b)(6). Where we have made excisions, the applicable exemptions are marked on each document. All non-exempt material that is reasonably segregated from the exempt material has been released. All released material is enclosed.

We will keep you informed as your case progresses. If you have any questions, your attorney may contact Johnny Hillary Walker, III at (202) 252-2575 or [Johnny.walker@usdoj.gov](mailto:Johnny.walker@usdoj.gov). Please refer to the civil action number, 18-cv-02579, in all correspondence regarding this case.

Sincerely,

Susan C. Weetman  
Chief, Programs and Policies Division  
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Enclosures: As stated

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- 1.4(c) Intelligence activities, sources or methods, or cryptology
- 1.4(d) Foreign relations or foreign activities of the US; including confidential sources
- 1.4(e) Scientific, technological, or economic matters relating to national security, including defense against transnational terrorism
- 1.4(f) U.S. Government programs for safeguarding nuclear materials or facilities
- 1.4(g) Vulnerabilities or capabilities of systems, installations, infrastructures, projects, plans, or protection services relating to US national security, including defense against transnational terrorism
- 1.4(h) Weapons of mass destruction

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CIA PERS/ORG	Central Intelligence Agency Act of 1949, 50 USC 403(g)
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FS ACT	Foreign Service Act of 1980, 22 USC 4004
INA	Immigration and Nationality Act, 8 USC 1202(f), Sec. 222(f)
IRAN	Iran Claims Settlement Act, Public Law 99-99, Sec. 505

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(b)(8) Prepared by or for a government agency regulating or supervising financial institutions

(b)(9) Geological and geophysical information and data, including maps, concerning wells

**Other Grounds for Withholding**

NR Material not responsive to a FOIA request excised with the agreement of the requester

RELEASE IN PART B6

TRUMP INTERNATIONAL HOTEL  
WASHINGTON, D.C.

Johnson IV, Ambassador Woody W

Confirmation Number: 80429318-1  
Room Number: 729  
Room Type: P2Q  
No. of Guests: 1

ARRIVAL	DEPARTURE	RATE PLAN	ACCOUNT
10/17/2018	10/18/2018	DISYBR	68997

DATE	CODE	DESCRIPTION	COMMENT	AMOUNT (USD)
10/17/2018	101000	Room Charge		595.00
10/17/2018	723207	DC Occupancy Sales Tax		88.95
10/18/2018				(683.95)
<b>TOTAL DUE:</b>				<u>0</u>

B6

Trump Hotel Collection is a proud supporter of St. Jude Children's Research Hospital, internationally recognized for its pioneering research and treatment of childhood cancer. Should you like to make a donation to St. Jude's Thanks and Giving campaign please complete the below.

\_\_\_ \$5.00    \_\_\_ \$10.00    \_\_\_ \$15.00    \_\_\_ Other \$ \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

100% of your donation benefits St. Jude Children's Research Hospital. Thank you for your support.



**RELEASE IN PART B6**

Ambassador & Mrs. Robert W Johnson IV  
Great Britain

INFORMATION FOLIO

Company Name American Embassy London  
A/R Number  
VAT Number 703 5899 18

Room No. 9096  
Arrival 13/07/18  
Departure 16/07/18  
Page No. 1 of 1  
Folio No.  
Conf. No. 638741118  
Cashier No. 9595  
Date 16/07/18  
Group Code  
Membership No.

Date	Description		Charges GBP	Credits GBP
14/07/18	Refreshment Centre	Room# 124	8.00	
14/07/18	Duel In The Sun Bar L Food	Room# 125	48.00	
14/07/18	Golf Retail	Room# 125	25.50	
14/07/18	Golf Green Fee - Arran	Room# 125	30.00	
14/07/18	Golf Retail	Room# 125	90.00	
14/07/18	Golf Retail	Room# 125	27.00	
14/07/18	Golf Retail - Non VAT	Room# 125	450.00	
14/07/18	Refreshment Centre	Room# 124	28.00	
14/07/18	Refreshment Centre	Room# 125	3.00	
14/07/18	Miscellaneous VAT		8.00	
14/07/18	Turnberry Restaurant Dinner	Room# 125	426.00	
<b>Total</b>			<b>1,143.50</b>	<b>0.00</b>

B6

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Balance	1,143.50 GBP
Total Incl. VAT	1,143.50 GBP
Total Net Amount	1,031.25 GBP

We thank you for staying at Turnberry, A Luxury Collection Resort, Scotland and look forward to welcoming you again soon!

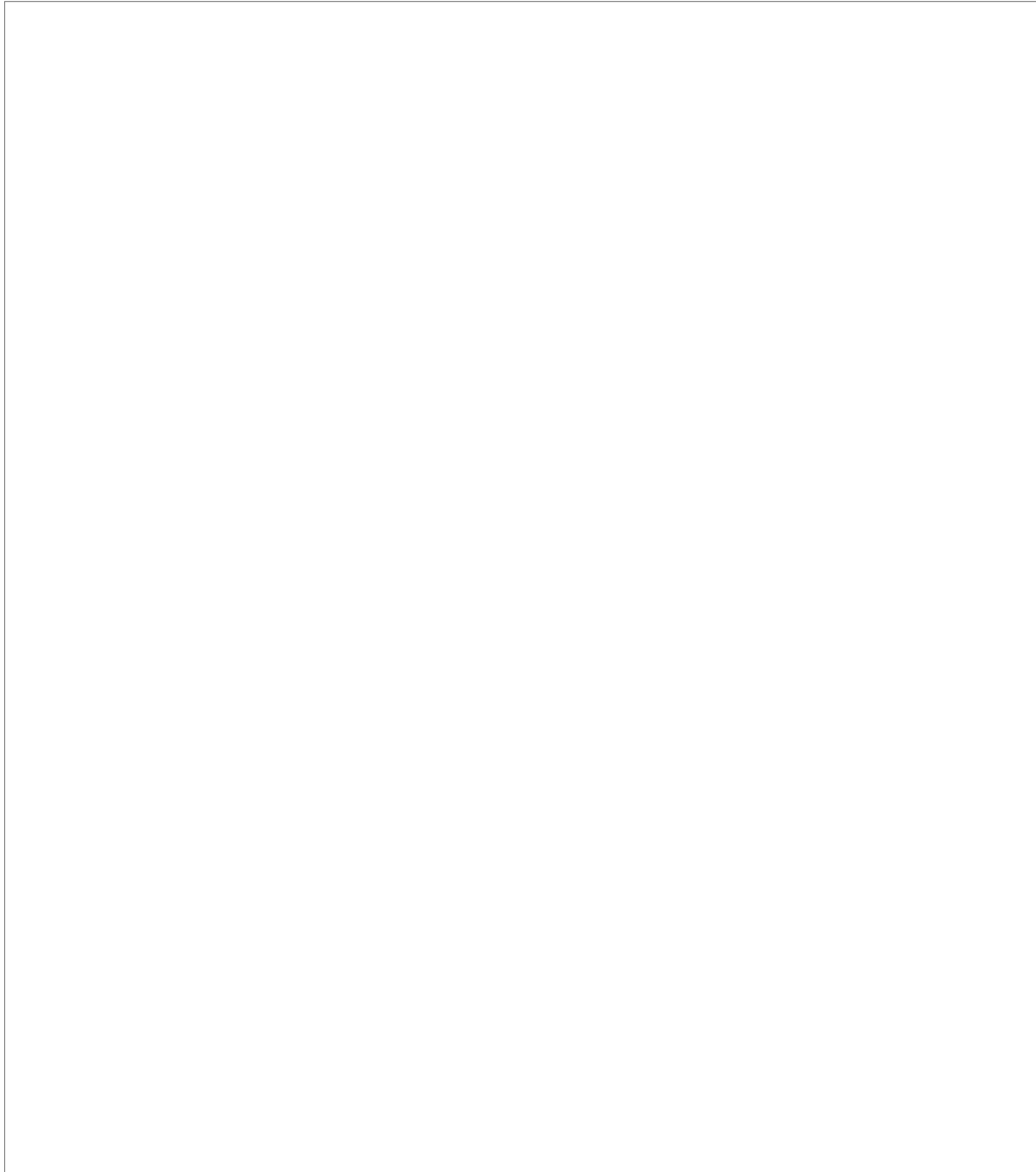
	Net Amount GBP	VAT Amount GBP	Gross Amount GBP
VAT 0%	20.00	0.00	20.00
VAT 3.5%	0.00	0.00	0.00
VAT 20%	561.25	112.25	673.50
VAT Exempt	0.00	0.00	0.00





RELEASE IN PART B5

**Attachment 3: Draft Remarks and Additional Background for Q&A**



B5

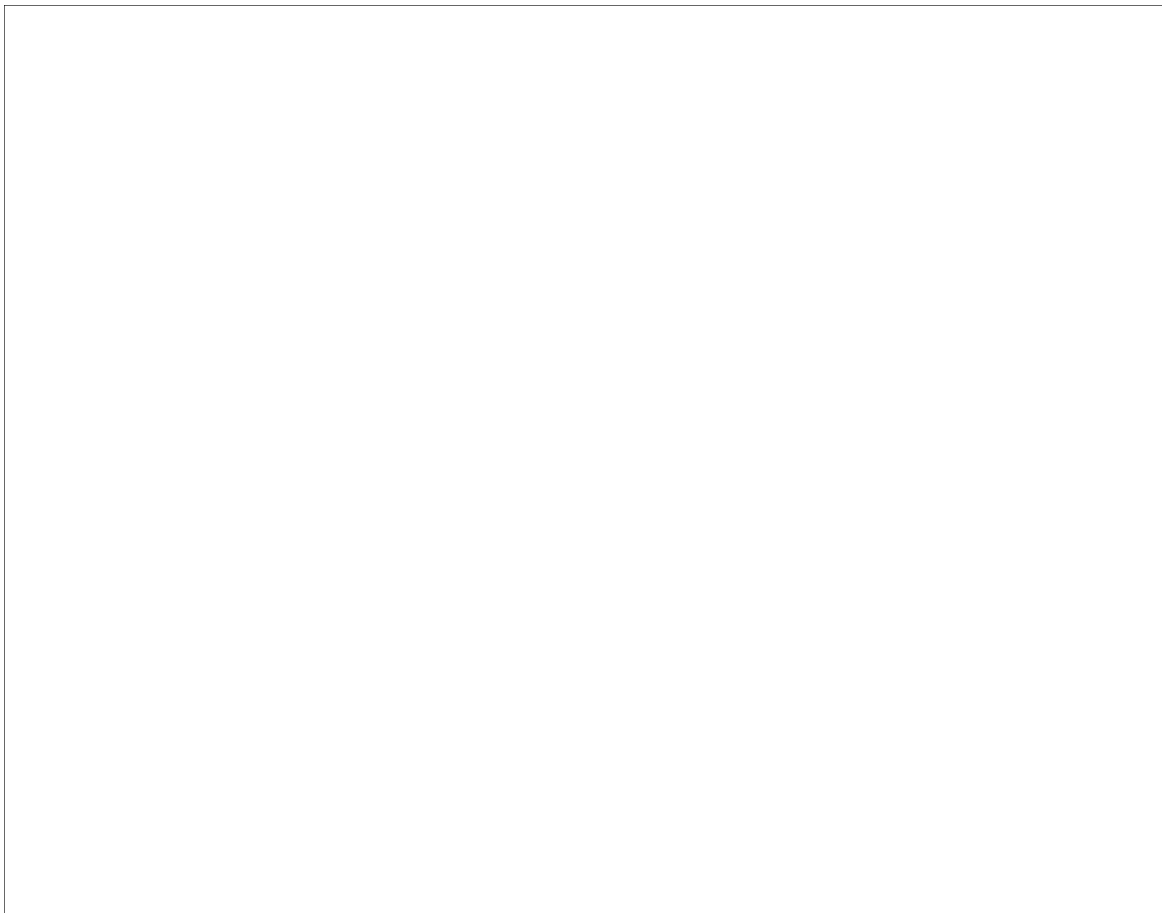
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**Additional Background for Q and A:**



B5

RELEASE IN PART B5

**ATTACHMENT 8: Your Draft Talking Points at Ambassador's Roundtable**

**Ambassadors Roundtable: Sharing a Common Vision for Asia's Future**  
**Chargé d'affaires Marc Knapper**  
**June 1, 2017**



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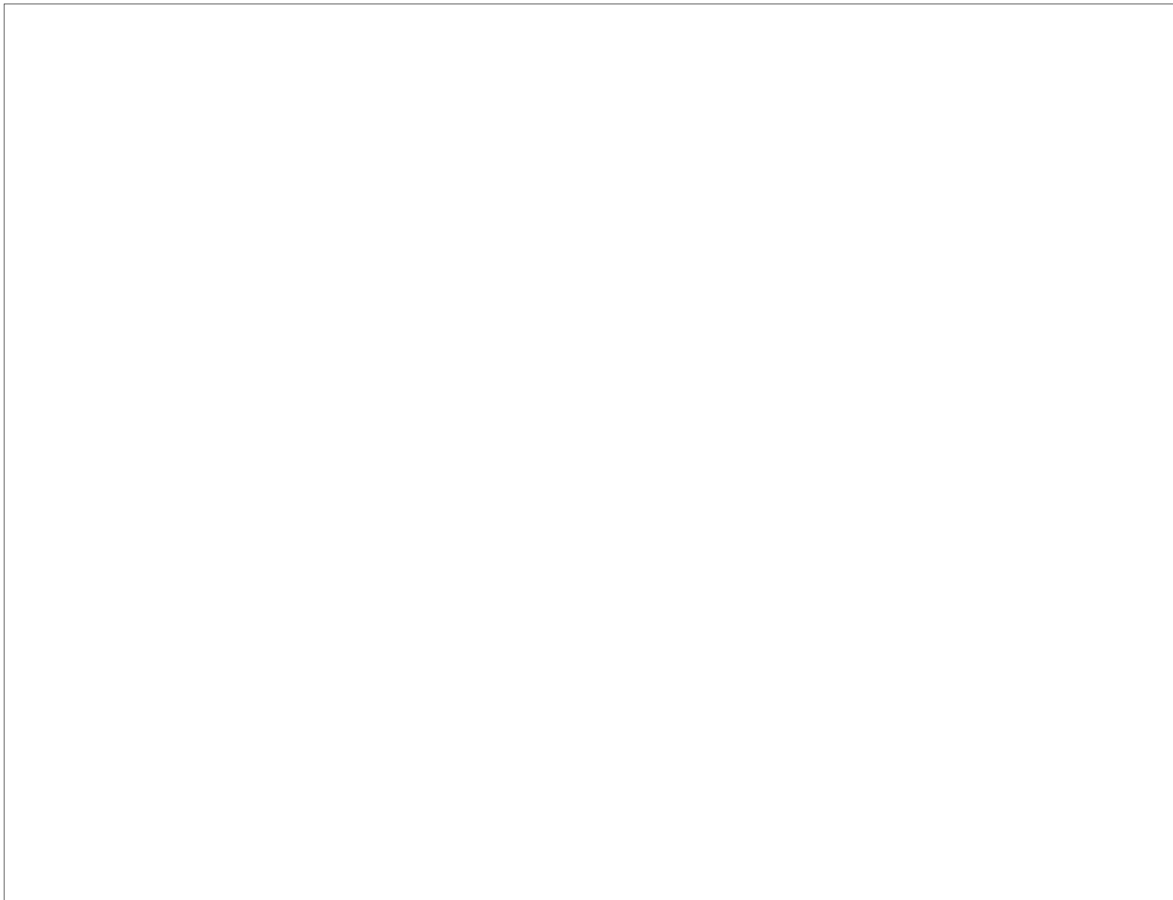
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**Additional Background Info for Q&A**



B5

**If asked:**



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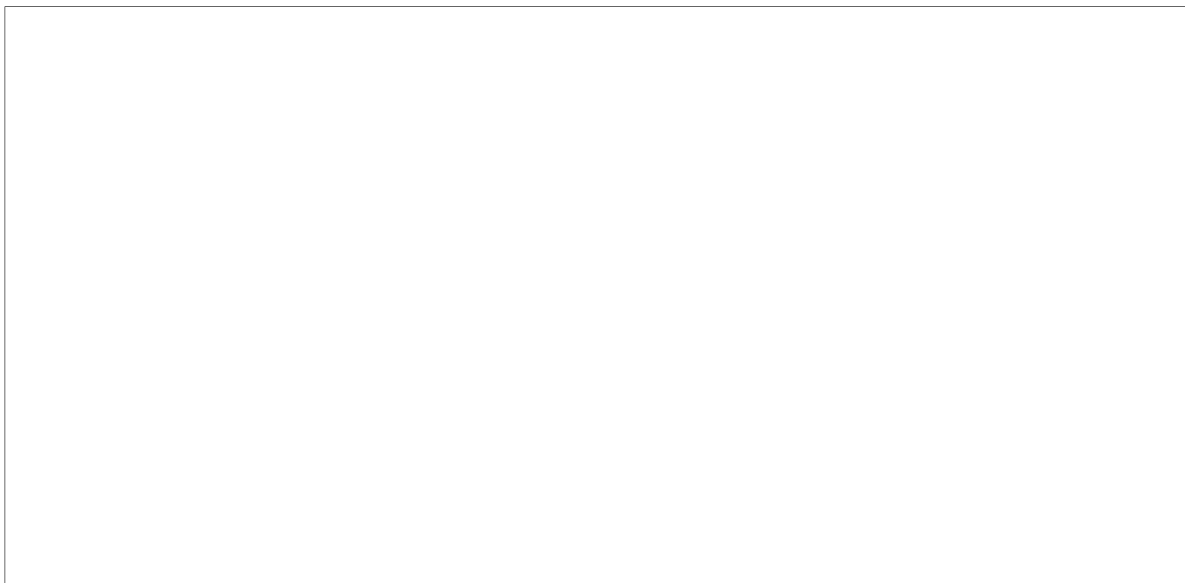
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RELEASE IN PART B5

### ATTACHMENT 3: Additional Background Info for Q&A

- President Trump has half a dozen properties in Korea. Trump World Seoul includes three condominium properties in Seoul and three more in Busan and Daegu. That was largely the result of Daewoo Engineering and Construction building the Trump World Tower in Manhattan. After working with Daewoo on that project, Trump later leased his name to Daewoo for the properties it built in Korea.
- Vice President Pence's father served here in the Korean War, including in a famous battle at a place called Pork Chop Hill.
- Secretary James Mattis made Korea the first country he visited after becoming Secretary of Defense. Upon arrival he explained, "I first visited your valiant country as a 21-year-old lieutenant many years ago and it's good to be back."
- Many of you will be familiar with the Heungnam evacuation in December 1950, during which roughly 100,000 Korean civilians were rescued from the port on North Korea's east coast and transported south on U.S. Navy vessels to Geoje Island. President Moon Jae-in has said that he would not even have been born if it were not for the U.S. Navy, as his parents were among the refugees who were rescued in the operation.

#### If asked:



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RELEASE IN PART B5

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**If asked:**

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RELEASE IN PART B5

#### **ATTACHMENT 4: Additional Background Info for Q&A**

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#### **If asked:**

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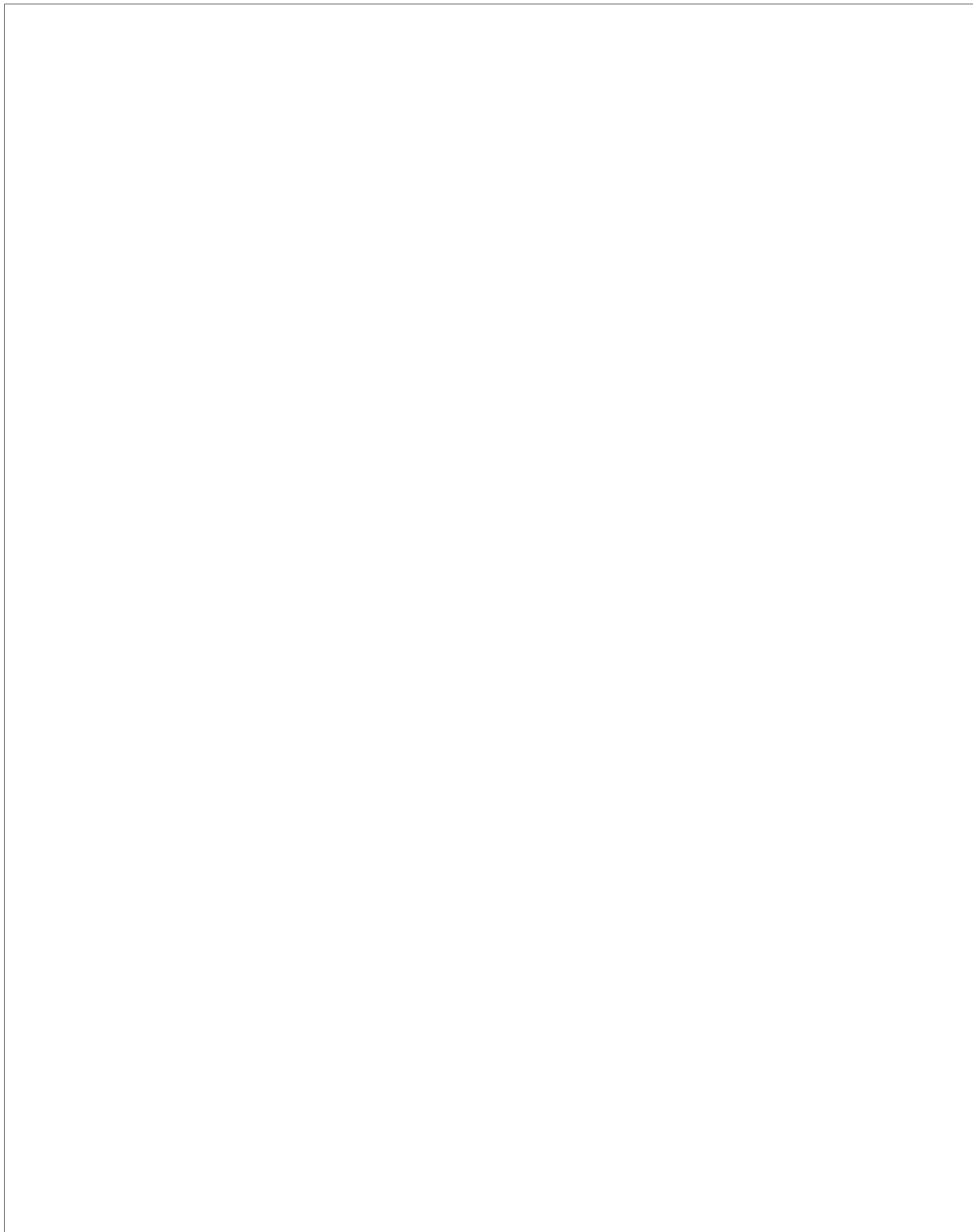
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RELEASE IN PART B5

### Draft Remarks for KCCI Jeju Forum Lecture

*Note: These remarks and the following background were fully cleared through POL, ECON, FCS, PA, the Desk and NSC.*



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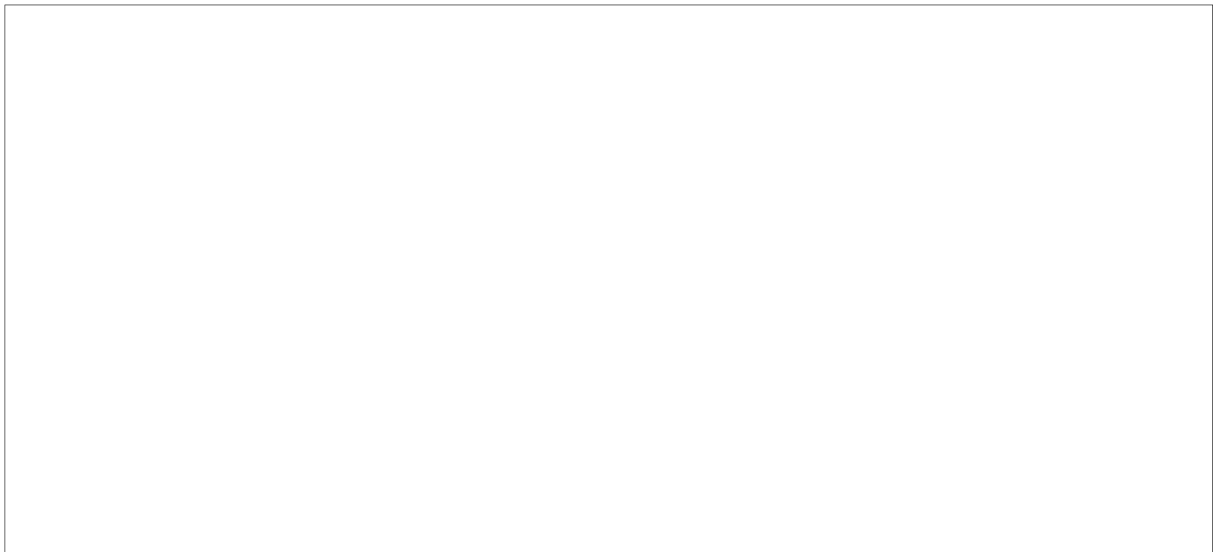
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**Additional Background Info for Q&A**

B5



**If asked:**



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United States Department of State

Washington, D.C. 20520

June 25, 2019

Case No. F-2018-04925

Segment: IPS-0002, IPS-0003 and  
WEP-0002

Cerissa Cafasso  
American Oversight  
1030 15th Street NW, B255  
Washington, DC 20005

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**Other Grounds for Withholding**

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From: SMART Archive  
Sent: 6/19/2017 5:35:04 AM  
To: SMART Core

RELEASE IN PART  
1.4(B),1.4(D)

Subject: MANDARIN MERCANTILISTS: June 10-16: Biotech, TIER and STA, U.S.-China Governors' Forum and CEO Summit, Auto Sector, Medical Devices, Tech, Anbang Chairman Detained, AIIB, Chinese Outbound Investment

CONFIDENTIAL

Sensitive

Classified by DAS, A/GIS, DoS on 06/24/2019 ~ Class: CONFIDENTIAL ~ Reason: 1.4(B), 1.4(D), B1 ~ Declassify on: 06/18/2042



MRN: 17 BEIJING 903  
Date/DTG: Jun 19, 2017 / 190934Z JUN 17  
From: AMEMBASSY BEIJING  
Action: WASHDC, SECSTATE ROUTINE  
E.O.: 13526  
TAGS: ECON, EAID, EINV, EIND, EFIN, ETRD, PREL, PGOV, BR, HK, CN  
Captions: SENSITIVE  
Pass Line: AMEMBASSY WELLINGTON PASS TO AMCONSUL AUCKLAND  
AMEMBASSY BEIJING PASS TO AMCONSUL WUHAN  
Subject: MANDARIN MERCANTILISTS: June 10-16: Biotech, TIER and STA, U.S.-China Governors' Forum and CEO Summit, Auto Sector, Medical Devices, Tech, Anbang Chairman Detained, AIIB, Chinese Outbound Investment

1. (U) This edition covers highlights of what Mission China's economic officers heard and observed from June 10-16.

Biotech



1.4(B)  
1.4(D)  
B1

3. (SBU) **Two Biotech Approvals Granted, Six To Go:** The Chinese Ministry of Agriculture (MOA) has published the attached 2017 Biotech Safety Certificate (Import) List on its biotechnology website. The list contains two events that received biosafety certificates (MON87705 Soy and DAS-40278-9 Corn) and 14 renewed safety certificates. In individual meetings on June 13 with U.S. biotech companies, MOA biotech office notified companies that two of the eight pending events applications had passed technical review. Our contacts indicate MOA is preparing the safety certificates and will likely announce the approvals the week of June 19. MOA also informed companies of further technical questions from the National Biosafety Commission (NBC), which plans to review the remaining six events by the end of June after companies respond to NBC questions on these unapproved events.

TIER and STA

[Redacted]

1.4(B)  
1.4(D)  
B1

U.S.-China Governors' Forum and CEO Summit

[Redacted]

1.4(B)  
1.4(D)  
B1

Auto Sector

6. (SBU) **NDRC, MIIT Guidelines Target Auto Overcapacity, Pollution:** The National Development and Reform Commission (NDRC), China's top economic planner, and the Ministry of Industry and Information Technology (MIIT) released guidelines on June 12 that tighten environmental and other regulations for automakers seeking to build new factories for traditional petrol-burning vehicles. U.S. automakers said the guidelines could result in both positive and negative outcomes for their operations in China; however, more time is needed to assess the guidelines' full impact. The guidelines are the most recent in a series of environmentally-focused methods being used to shut down smaller, more-polluting enterprises in various industries as the central government comes under increased public pressure to reduce chronic pollution.

[Redacted]

1.4(B)  
1.4(D)

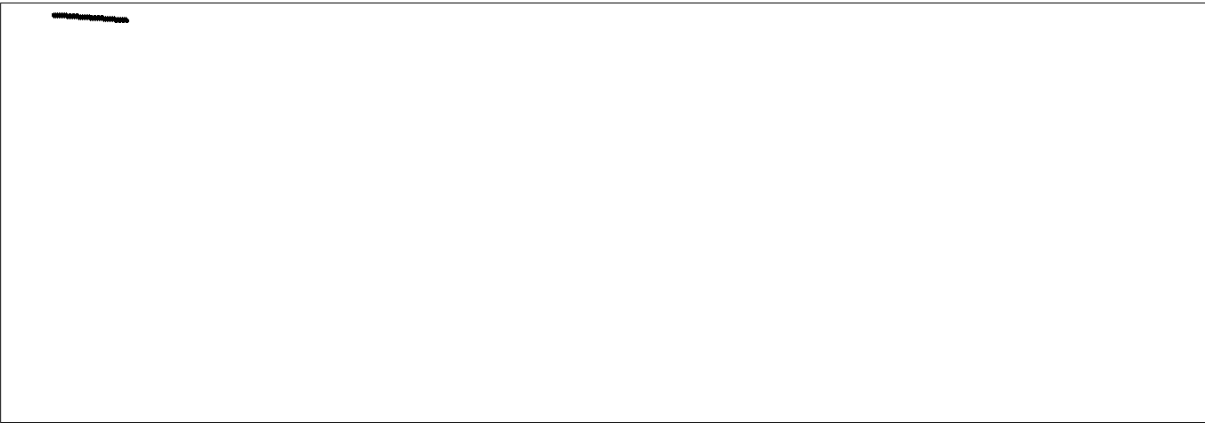
Medical Devices

8. (SBU) **China Releases Five-year Plan for Medical Devices:** On June 12, the Ministry of Science and Technology (MOST) released *The Special 13th Five-Year Plan (FYP) for Science and Technology Innovation in Medical Devices*, which aims to develop the domestic medical device industry to compete globally. Like recent

industrial plans under the “Made in China 2025” rubric, the medical device FYP sets market share targets for domestic producers and focuses on nurturing the development of 8-10 large medical device firms through various market access measures, as well as fiscal and taxation incentives. Measures discussed include: support for M&As between domestic and transnational firms, incentives to purchase from a medical device catalogue, helping medical device firms raise capital on domestic and international markets, and targeted (provincial-level) rollouts of new medical devices to ease marketing and adoption of new technologies in the domestic market. The plan also discusses ways to introduce Chinese medical device technology to Belt and Road markets.

**Tech**

9. (SBU) **Apple Ordered to Pay Damages in Lawsuit Raising Platform Liability Concerns:** The Beijing Dongcheng District Court has ordered Apple to pay Chinese writer Jiang Nan RMB 238,000 (\$35,000) in damages related to copyright infringement because an app sold on Apple’s App Store offered Jiang’s works without first obtaining his authorization. In its defense, Apple said it was not involved in developing the app nor did it assist the app in publishing any content. However, the court held the App Store, as a platform, did not take reasonable measures for the prevention of infringement, so Apple should be held liable. The decision illustrates online content providers can, in some instances, face platform liability risk based on illegal or infringing behavior taking place on their platforms. Apple has not yet announced whether it plans to appeal the decision.



1.4(B)  
1.4(D)  
B1

**Anbang Chairman Detained**

11. (SBU) **Anbang Chairman Detained:** On June 13, financial magazine *Caijing* reported Chinese investigators detained Anbang Insurance Group Chairman Wu Xiaohui on June 9. The article was quickly deleted from the *Caijing* website, and articles and WeChat posts mentioning the detention have been censored. After news of Wu’s detention broke, public companies in which Anbang is invested (Anbang is not a publicly traded company) saw significant losses in morning trading. Chairman Wu is married to the granddaughter of Deng Xiaoping. The highly acquisitive company has made several multibillion dollar U.S. acquisitions through Blackstone Group LP, including the 2014 purchase of the Waldorf Astoria New York for \$1.95 billion (the most expensive hotel ever sold) and the 2016 purchase of Strategic Hotels & Resorts, a U.S. real estate investment trust, for \$6.5 billion (the second largest U.S. acquisition by a Chinese company). It made an unsuccessful \$14 billion play for Starwood Hotels in 2016, it withdrew from talks to redevelop a Manhattan office tower with Kushner Companies in March, and in April its \$1.6 billion deal to acquire Fidelity and Guarantee Life collapsed over failure to meet state-level financial disclosure requirements.

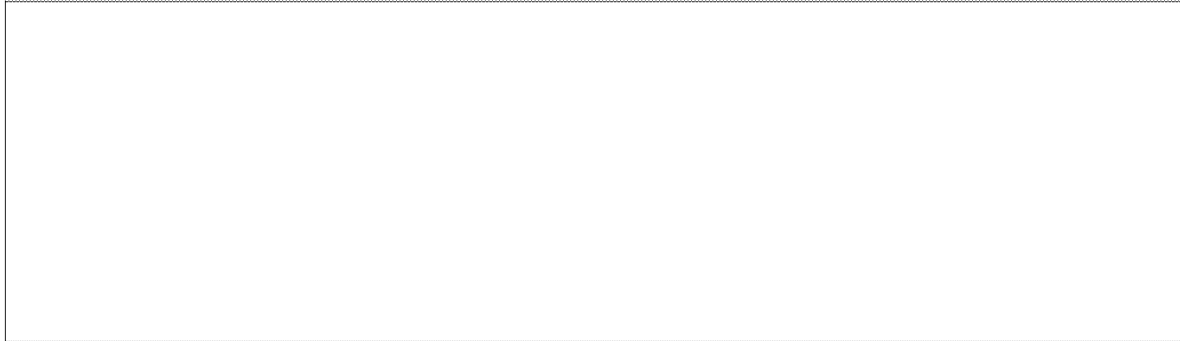
**AIIB**

12. (SBU) **Hong Kong Becomes Newest Member of AIIB:** Hong Kong completed its accession process to join the Asian Infrastructure Investment Bank (AIIB), depositing its first capital installment of \$153 million with AIIB on June 7. Hong Kong has five years to fully fund its total contribution of \$765 million, which will give it



an almost 1% voting stake. In March 2017, the AIIB's Board of Governors approved Hong Kong for prospective membership, along with 12 other applicants including Canada, in AIIB's first-ever approval of new members since its inception in 2016. Of the group of 13 members approved in March, Hong Kong is the first and only one to complete the required domestic approvals and make its initial capital deposit.

**Chinese Outbound Investment**



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1. (SBU) Summary: The Republic of Korea (ROK) government is eager to facilitate South Korean investment in U.S. infrastructure by leveraging its experience in public-private partnership financing schemes and forming new international consortiums, joint ventures, and investment vehicles. Renovating or constructing new liquefied natural gas (LNG) terminals, in particular, could be a mutually beneficial business model, Vice Minister Kim Kyung-hwan of the Ministry of Land, Infrastructure, and Transport (MOLIT) told the Chargé during a March 16 lunch meeting. MOLIT is also dedicated to promoting seven new industries: autonomous vehicles, drones, smart cities, location (geographic) information, zero-energy buildings, water desalination, and real estate investment trusts. The 2018 Pyeongchang Olympics have also provided an opportunity to expand regional infrastructure and test the use of autonomous buses, VM Kim added. End Summary.

ROK Eager to Expand Energy Investment in the United States

2. (SBU) Public-private partnerships (PPP) might be the best way to manage strict fiscal limits on ROK investment in U.S. construction projects under the U.S. administration's proposed \$1 trillion investment bill, said Ha Chang-hoon, Senior Deputy Director of MOLIT's Overseas Construction Supporting Division. VM Kim lauded the U.S. initiative, explaining that ROK domestic infrastructure is also aging and the government similarly faces both fiscal constraints and an impatient public.

3. (SBU) The ROK is eager to finance and build U.S. infrastructure projects, said Ha, noting that new LNG terminals would benefit both U.S. exporters and ROK energy buyers, such as state-owned Korea Gas Corporation, one of the world's largest LNG buyers (refuel). ROK interest in U.S. energy is substantial and likely to increase, according to VM Kim.

Infrastructure Investment Could Help ROK Construction Firms Gain U.S. Foothold

4. (SBU) ROK investment in U.S. infrastructure would also provide a good opportunity for South Korean

construction companies to “regroup” after several decades of lackluster performance in the U.S. market, said VM Kim. The industry is eager to expand its market share in the United States, but VM Kim said ROK firms’ track record is poor. Although ROK construction firms hold approximately eight percent of the global construction market, those firms are “all but invisible” in the United States, despite a concerted effort to promote their services. (Note: In 1997, Daewoo worked with the Trump Organization to build the Trump World Tower in Manhattan. Since then, South Korean construction firms such as GS E&C, SK E&C, and Daewoo Construction have established offices in the United States. Despite their efforts, however, they have struggled to win construction contracts. End Note.) Efforts to compete in the United States were more challenging than anticipated, and ROK firms looking for short-term returns focused on opportunities in other markets, explained VM Kim.

MOLIT to Promote High-Tech Industries at the Winter Olympics and Beyond

5. (SBU) Domestically, MOLIT has identified seven new strategic industries, explained VM Kim: autonomous vehicles, drones, smart cities, location (geographic) information, zero-energy buildings, water desalination, and real estate investment trusts. Domestic infrastructure development is also important, VM Kim added, but MOLIT must persuade the finance ministry to sustain its investment. The 2018 Pyeongchang Olympics provides MOLIT with a milestone opportunity to expand the infrastructure network in the country’s northeast region, VM Kim continued, pointing to a high speed rail line between Seoul and Pyeongchang expected to open in December 2017. MOLIT has also been involved in the construction of a new terminal at Incheon International Airport that will increase annual capacity from 54 million passengers to 75 million passengers.

6. (SBU) Plans to test-run both autonomous and hydrogen-powered buses during the Pyeongchang Olympics are on track, VM Kim confirmed. These plans were publicized in a January MOLIT press release outlining an investment policy to promote South Korean autonomous vehicles technology. Looking forward, MOLIT plans to use information communications technology, Internet of Things, big data, and drone technology to determine the optimal timing for infrastructure maintenance and upgrades.

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