

# DENNIS CLARKE SHEA

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## LEADER, ADVISOR, SUBJECT MATTER EXPERT, COMMUNICATOR

U.S. – China Relations (Economics, Trade, Security) ■ Public Policy Development ■ Political/Legislative/Legal

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### EXECUTIVE PROFILE

Accomplished, highly skilled, Harvard Law-educated and well-respected leader in many arenas: international relations (U.S. – China), political, corporate, legal, and government. Strategic Subject Matter Expert and thoughtful influencer in policy areas key to U.S. economic development and security. Legal education and experience provide platform for research, analysis and recommendations. Broad interests and knowledge together with impressive interpersonal skills define an executive who forms solid working relationships, builds cooperative teams, eloquently presents information to varied audiences and appeals to decision-makers at all levels within disparate organizations and groups.

### CORE STRENGTHS

- Advise on U.S.-China economic and security relations as well as China's compliance with its World Trade Organization (WTO) commitments
- Engage broad base of skills and talents to provide expert counsel on wide array of subjects to C-level constituents within corporations, law firms, Congress, Federal government agencies and nonprofits
- Research and assess complex issues in areas of domestic and international policy; provide recommendations and guidance
- Write and publish reports on key domestic policy issues
- Provide outstanding direction, mentoring, and team leadership to staff at all levels

### EDUCATION

#### Harvard Law School, J.D., 1986

Harvard Graduate National Scholar  
Notes Editor, *Harvard Journal on Legislation*  
Teaching Fellow

#### Harvard College / Harvard Graduate School of Arts and Sciences, 1983

A.B. with Honors, Major in Government  
A.M., American History  
Harvard National Scholar

PROFESSIONAL EXPERIENCE

**U.S.-China Economic and Security Review Commission, Washington, DC** **2007 – Present**  
**VICE CHAIRMAN**

Lead 12-member, specially appointed bipartisan commission that monitors China's compliance with its WTO commitments and submits to Congress an annual report on the national security implications of the bilateral trade and economic relationship between the U.S. and China. Provide recommendations for legislative and administrative action. Testify regularly before Congress and lead delegations on extensive travel throughout East Asia. Served as Commission Chairman or Vice Chairman each year since 2012.

**Shea Public Strategies LLC, Alexandria, VA** **2009 – Present**  
**PRINCIPAL**

Provide cogent, intelligent, useful public policy consulting, strategic communications counsel and editorial services as independent consultant focused on housing, financial services, and postal issues. Clients have included Bipartisan Policy Center, Federal Housing Finance Agency, Mortgage Bankers Association, J. Ronald Terwilliger Foundation for Housing America's Families, Urban Land Institute, Pitney Bowes, and Board of Governors of the U.S. Postal Service.

**Pitney Bowes Inc., Washington, DC** **2007 – 2009**  
**VICE PRESIDENT, GOVERNMENT AFFAIRS – AMERICAS**

Led company's government relations efforts in Washington, DC, Latin America and Canada with specific focus on financial services regulation, postal issues, and health care. Managed team of outside consultants and supervised disbursements from company's political action committee.

**National Republican Senatorial Committee, Washington, DC** **2005 – 2006**  
**SENIOR ADVISOR TO COMMITTEE CHAIR, SENATOR ELIZABETH DOLE**

Provided counsel on policy development, political messaging, fundraising, and candidate recruitment. Served in key troubleshooting role to maximize Senator's effectiveness and reach.

**U.S. Department of Housing and Urban Development (HUD), Washington, DC** **2003 – 2005**  
**ASSISTANT SECRETARY FOR POLICY DEVELOPMENT AND RESEARCH (PD&R)**

Led office responsible for policy analysis, research, surveys, studies, and program evaluations. PD&R is HUD office responsible for establishing Fair Market Rents for Section 8 program, producing the American Housing Survey, preparing the "worst case needs" report to Congress, administering aspects of the Low-Income Housing Tax Credit program, and performing economic analysis supporting the GSE housing goals. Managed staff of 150 and an annual budget of more than \$70 million.

**President's Commission on the U.S. Postal Service (USPS) - Washington, DC** **2003**  
**EXECUTIVE DIRECTOR**

Directed bipartisan commission with \$2 million budget established by Executive Order to review current state of USPS. Commission issued report outlining a comprehensive set of recommendations for reforming the USPS and ensuring the continued viability of postal services. Many recommendations were reflected in the 2006 postal reform law.

**BKSH & Associates, Washington, DC**

**1998 – 2002**

**DIRECTOR**

Represented numerous corporate and non-profit clients before the U.S. Congress and the Executive Branch for leading government relations firm. Lobbied on behalf of telecommunications companies, major U.S. financial institutions, professional associations, and healthcare organizations.

**American Enterprise Institute / The Brookings Institution /  
Project on the Independent Counsel Statute, Washington, DC**

**1998 – 1999**

**CONSULTANT**

Assisted former Senate Majority Leaders Bob Dole and George Mitchell in the development of a report outlining recommendations for reforming the independent counsel statute.

**Verner, Lipfert, Bernhard, McPherson and Hand, Washington, DC**

**1997 – 1998**

**COUNSEL**

Represented corporate and governmental clients before the U.S. Congress and Executive Branch. Assisted in the development of an aggressive new business program.

**Dole for President, Washington, DC**

**1995 – 1996**

**DIRECTOR OF POLICY/SENIOR POLICY ADVISOR**

Led effort to develop candidate initiatives and positions in virtually every area of non-defense domestic policy. Member of the debate preparation team. Traveled extensively with candidate in role of campaign's domestic policy advisor.

**Office of Senate Republican Leader, Washington, DC**

**1993 – 1995**

**DEPUTY CHIEF OF STAFF / COUNSEL**

**1988 – 1991**

Advised Senator Dole, other Republican Senators on broad range of issues, including judiciary, civil rights, litigation reform, banking, education, labor, and campaign finance legislation. Participated in drafting and development of numerous pieces of legislation. Wrote op-eds, public speeches, Congressional testimony and statements for delivery on the Senate floor. Ensured office compliance with Senate ethics rules. As Deputy Chief of Staff, helped manage professional staff of approximately 15. On several occasions, named by Roll Call as one of the top 50 most influential Congressional staffers.

**Candidate for U.S. House of Representatives, New York, NY**

**1991 – 1992**

Received Republican nomination for New York's 7th Congressional District. Campaigned on full-time basis, garnering nearly 44% of the vote against a well-financed incumbent.

**Skadden, Arps, Slate, Meagher & Flom, Washington, DC**

**1986 – 1988**

**ASSOCIATE**

Practice devoted to corporate legal issues, including hostile and negotiated mergers and acquisitions and initial public offerings.

**MEDIA EXPERIENCE**

MSNBC On-Air Contributor/Online Columnist (1990s). Frequent appearances as legal / political expert on public affairs programs aired by PBS, CNN, CNBC, Fox News, C-SPAN, and Voice of America.