

INTERNAL REVENUE SERVICE  
DISTRICT DIRECTOR  
31 HOPKINS PLAZA  
BALTIMORE, MD 21201

DEPARTMENT OF THE TREASURY

Date: MAR 28 1991

Employer Identification Number:  
54-1564919

Contact Person:  
MRS. S. PRATT

Contact Telephone Number:  
(301) 962-4779

THE 60 PLUS ASSOCIATION INC  
C/O ROBERT H FRANK  
1360 BEVERLY ROAD SUITE 300  
MCLEAN, VA 22101

Internal Revenue Code  
Section 501(c)(04)  
Accounting Period Ending:  
June 30

Form 990 Required:  
Yes

Addendum Applies:  
Yes

Dear Applicant:

Based on information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from Federal income tax under section 501(a) of the Internal Revenue Code as an organization described in the section indicated above.

Unless specifically excepted, you are liable for taxes under the Federal Insurance Contributions Act (social security taxes) for each employee to whom you pay \$100 or more during a calendar year. And, unless excepted, you are also liable for tax under the Federal Unemployment Tax Act for each employee to whom you pay \$50 or more during a calendar quarter if, during the current or preceding calendar year, you had one or more employees at any time in each of 20 calendar weeks or you paid wages of \$1,500 or more in any calendar quarter. If you have any questions about excise, employment, or other Federal taxes, please address them to this office.

If your sources of support, or your purposes, character, or method of operation change, please let us know so we can consider the effect of the change on your exempt status. In the case of an amendment to your organizational document or bylaws, please send us a copy of the amended document or bylaws. Also, you should inform us of all changes in your name or address.

In the heading of this letter we have indicated whether you must file Form 990, Return of Organization Exempt From Income Tax. If Yes is indicated, you are required to file Form 990 only if your gross receipts each year are normally more than \$25,000. However, if you receive a Form 990 package in the mail, please file the return even if you do not exceed the gross receipts test. If you are not required to file, simply attach the label provided, check the box in the heading to indicate that your annual gross receipts are normally \$25,000 or less, and sign the return.

If a return is required, it must be filed by the 15th day of the fifth month after the end of your annual accounting period. A penalty of \$10 a day

Letter 948(DO/CG)

THE 60 PLUS ASSOCIATION INC

is charged when a return is filed late, unless there is reasonable cause for the delay. However, the maximum penalty charged cannot exceed \$5,000 or 5 percent of your gross receipts for the year, whichever is less. This penalty may also be charged if a return is not complete, so please be sure your return is complete before you file it.

You are not required to file Federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code. If you are subject to this tax, you must file an income tax return on Form 990-T, Exempt Organization Business Income Tax Return. In this letter we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

You need an employer identification number even if you have no employees. If an employer identification number was not entered on your application, a number will be assigned to you and you will be advised of it. Please use that number on all returns you file and in all correspondence with the Internal Revenue Service.

If we have indicated in the heading of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

Because this letter could help resolve any questions about your exempt status, you should keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown in the heading of this letter.

\$

Sincerely yours,



District Director

AN

THE 60 PLUS ASSOCIATION INC

You are required to make available for public inspection a copy of your exemption application, and supporting documents, and this exemption letter. If you are required to file an annual information return, you are also required to make a copy of the return available for public inspection for three years after the return is due. Failure to make these documents available for public inspection may subject you to a penalty of \$10 per day for each day there is a failure to comply (up maximum of \$5,000 in the case of an annual return). See Internal Revenue Service Notice 88-120, 1988-2 C.B. 454 for additional information.

Contributions to your organization are not deductible by donors under section 170(c)(2) of the Code. Under section 6113, any fund-raising solicitation (including solicitation for membership dues payment) you make must include an express statement (in a conspicuous and easily recognizable format) that contributions and gifts are not deductible as charitable contributions for federal income tax purposes. This does not apply, however, if your annual gross receipts are normally \$100,000 or less, or if your solicitations are made to no more than ten persons during the calendar year. The law provides penalties for failure to comply with this requirement, unless the failure is due to reasonable cause. See Internal Revenue Service Notice 88-120, 1988-2 C.B. 451, for additional information.

Form **1024**  
(Rev. December 1989)  
Department of the Treasury  
Internal Revenue Service

### Application for Recognition of Exemption Under Section 501(a) or for Determination Under Section 120

OMB No. 1545-0057  
If exempt status is approved, this application will be open for public inspection.

Read the instructions for each Part carefully.

**A User Fee must be attached to this application.**

If the required information and appropriate documents are not submitted along with Form 8718 (with payment of the appropriate user fee), the application may be returned to you.

**Complete the Procedural Checklist on page 4 of the instructions.**

#### Part I.—Identification of Applicant (Must be completed by all applicants; also complete appropriate Schedule.)

Check the appropriate box below to indicate the section under which you are applying:

- a  Section 501(c)(2)—Title holding corporations (Schedule A, page 6)
- b  Section 501(c)(4)—Civic leagues, social welfare organizations (including certain war veterans' organizations), or local associations of employees (Schedule B, page 7)
- c  Section 501(c)(5)—Labor, agricultural, or horticultural organizations (Schedule C, page 8)
- d  Section 501(c)(6)—Business leagues, chambers of commerce, etc. (Schedule C, page 8)
- e  Section 501(c)(7)—Social clubs (Schedule D, page 9)
- f  Section 501(c)(8)—Fraternal beneficiary societies, etc., providing life, sick, accident, or other benefits to members (Schedule E, page 11)
- g  Section 501(c)(9)—Voluntary employees' beneficiary associations (Schedule F, page 12)
- h  Section 501(c)(10)—Domestic fraternal societies, orders, etc., not providing life, sick, accident or other benefits (Schedule E, page 11)
- j  Section 501(c)(12)—Benevolent life insurance associations, mutual ditch or irrigation companies, mutual or cooperative telephone companies, or like organizations (Schedule G, page 13)
- i  Section 501(c)(13)—Cemeteries, crematoria, and like corporations (Schedule H, page 14)
- k  Section 501(c)(15)—Mutual insurance companies or associations, other than life or marine (Schedule I, page 15)
- l  Section 501(c)(17)—Trusts providing for the payment of supplemental unemployment compensation benefits (Schedule J, page 16)
- m  Section 501(c)(19)—A post, organization, auxiliary unit, etc., of past or present members of the Armed Forces of the United States (Schedule K, page 17)
- n  Section 501(c)(20)—Trust/organization for prepaid group legal services (Parts I, II, and Schedule M, page 21)
- o  Section 501(c)(25)—Title holding corporations or trusts (Schedule A, page 6)
- p  Section 120—Qualified group legal services plans (Parts I, II, and Schedule L, page 19)

RECEIVED

NOV 20 1990

EPED DIVISION  
Baltimore

1a Full name of organization (as shown in organizing document) The 60/Plus Association, Inc.	2 Employer identification number (if none, see Specific Instructions) see attached
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1b c/o Name (if applicable) Robert H. Frank
--

1c Address (number and street) 1360 Beverly Rd, Suite 300
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1d City or town, county, state, and ZIP code McLean, VA 22101	3 Name and telephone number (including area code) of person to be contacted during business hours if more information is needed Robert H. Frank (703) 821-0702
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4 Month the annual accounting period ends June	5 Date incorporated or formed August 20, 1990	6 Activity codes (see back cover) 125   531   480
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7 Did the organization apply for recognition of exemption under this Code section or under any other section of the Code?  Yes  No  
If "Yes," attach an explanation.

8 Has the organization filed Federal income tax returns or exempt organization information returns?  Yes  No  
If "Yes," state the form number(s), years filed, and Internal Revenue office where filed.

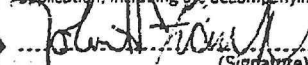
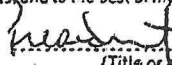
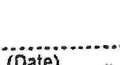
9 Check the box for your type of organization. BE SURE TO ATTACH A COMPLETE COPY OF THE CORRESPONDING DOCUMENTS TO THE APPLICATION BEFORE MAILING.

- a  Corporation—Attach a copy of your Articles of Incorporation, (including amendments and restatements) showing approval by the appropriate state official; also attach a copy of your bylaws.
- b  Trust—Attach a copy of your Trust Indenture or Agreement, including all appropriate signatures and dates.
- c  Association—Attach a copy of your Articles of Association, Constitution, or other creating document, with a declaration (see instructions) or other evidence that the organization was formed by adoption of the document by more than one person. Include also a copy of your bylaws.

If you are a corporation or an unincorporated association that has not yet adopted bylaws, check here

I declare under the penalties of perjury that I am authorized to sign this application on behalf of the above organization, and that I have examined this application, including the accompanying schedules and attachments, and to the best of my knowledge it is true, correct, and complete.

PLEASE SIGN HERE

 (Signature)	 (Title or authority of signer)	 (Date)
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**Part II.—Activities and Operational Information (Must be completed by all applicants)**

- 1 Provide a detailed narrative description of all the activities of the organization—past, present, and planned. Do not merely refer to or repeat the language in your organizational document. Describe each activity separately in the order of importance. Each description should include, as a minimum, the following: (a) a detailed description of the activity including its purpose; (b) when the activity was or will be initiated; and (c) where and by whom the activity will be conducted.

SEE ATTACHMENT

- 2 List the organization's present and future sources of financial support, beginning with the largest source first.

1. Individuals
2. Corporations
3. Foundations

**Part II.—Activities and Operational Information (continued) (Must be completed by all applicants)**

3 The membership of the organization's governing body is:

Board of Directors

a Names, addresses, and titles of officers, directors, trustees, etc.	b Annual compensation
Robert H. Frank 1360 Beverly Rd. Suite 300 McLean, VA 22101 President, Director	None
Gerry C. Vans 1360 Beverly Rd. Suite 300 McLean, VA 22101 Secretary / Treasurer, Director	None

4 If you are the outgrowth or continuation of any form of predecessor(s), state the name of each predecessor, the period during which it was in existence, and the reasons for its termination. Submit copies of all papers by which any transfer of assets was effected.

N/A

5 If you are now, or plan to be connected in any way with any other organization, describe the organization and explain the relationship (such as: financial support on a continuing basis; shared facilities or employees; same officers, directors, or trustees).

N/A

6 If you have capital stock issued and outstanding, state: (1) class or classes of the stock; (2) number and par value of the shares; (3) consideration for which they were issued; and (4) whether any dividends have been paid or whether your creating instrument authorizes dividend payments on any class of capital stock.

N/A

7 State the qualifications necessary for membership in the organization; the classes of membership (with the number of members in each class); and the voting rights and privileges received. If any group or class of persons is required to join, describe the requirement and explain the relationship between those members and members who join voluntarily. Submit copies of any membership solicitation material. Attach sample copies of all types of membership certificates issued.

The organization anticipates offering voluntary membership to the general public. Membership would not convey voting rights in the corporate affairs of the organization. Privileges of membership could include discounts and premiums on programs and services.

8 Explain how your assets will be distributed on dissolution.

As provided for in the Articles of Incorporation, qualified assets and property remaining after payment of all liabilities and obligations shall be paid over and transferred to one or more organizations which engage in activities similar to those of the corporation and are qualified for exemption as organizations described in Section 1361 of the Internal Revenue Code of 1986.

**Part II.—Activities and Operational Information (continued) (Must be completed by all applicants)**

9 Have you made or do you plan to make any distribution of your property or surplus funds to shareholders or members?  Yes  No  
If "Yes," state the full details, including: (1) amounts or value; (2) source of funds or property distributed or to be distributed; and (3) basis of, and authority for, distribution or planned distribution.

10 Does, or will, any part of your receipts represent payments for services performed or to be performed?  Yes  No  
If "Yes," state in detail the amount received and the character of the services performed or to be performed

11 Have you made, or do you plan to make, any payments to members or shareholders for services performed or to be performed?  Yes  No  
If "Yes," state in detail the amount paid, the character of the services, and to whom the payments have been, or will be made.

12 Do you have any arrangement to provide insurance for members, their dependents, or others (including provisions for the payment of sick or death benefits, pensions or annuities)?  Yes  No  
If "Yes," describe and explain the arrangement's eligibility rules and attach a sample copy of each plan document and each type of policy issued.

13 Are you under the supervisory jurisdiction of any public regulatory body, such as a social welfare agency, etc.?  Yes  No  
If "Yes," submit copies of all administrative opinions or court decisions regarding this supervision as well as copies of applications or requests for the opinions or decisions.

14 Do you now lease or do you plan to lease any property?  Yes  No  
If "Yes," explain in detail. Include the amount of rent, a description of the property, and any relationship between your organization and the other party. Also, attach a copy of any rental or lease agreement.

15 Have you spent or do you plan to spend any money attempting to influence the selection, nomination, election or appointment of any person to any Federal, state, or local public office or to an office in a political organization?  Yes  No  
If "Yes," explain in detail; and list the amounts spent or to be spent in each case.

16 Do you publish pamphlets, brochures, newsletters, journals, or similar printed material?  Yes  No  
If "Yes," attach a recent copy of each.

**Part III.—Financial Data (Must be completed by all applicants)**

Complete the financial statements for the current year and for each of the 3 years immediately before it. If in existence less than 4 years, complete the statements for each year in existence. If in existence less than 1 year, also provide proposed budgets for the 2 years following the current year.

**A—Statement of Revenue and Expenses**

Revenue	(a) Current Tax Year	3 Prior Tax Years or Proposed Budget for 2 Years			(e) Total
	From Inception To	(b) 19 .....	(c) 19 .....	(d) 19 .....	
1 Gross dues and assessments of members . . . . .					
2 Gross contributions, gifts, etc. . . . .					
3 Gross amounts derived from activities related to the organization's exempt purpose (attach schedule)					
4 Gross amounts from unrelated business activities (attach schedule) . . . . .		SEE ATTACHED			
5 Gain from sale of assets, excluding inventory items (attach schedule) . . . . .					
6 Investment income (see instructions) . . . . .					
7 Other revenue (attach schedule) . . . . .					
8 Total revenue (add lines 1 through 7) . . . . .	0				
<b>Expenses</b>					
9 Expenses attributable to activities related to the organization's exempt purposes . . . . .					
10 Expenses attributable to unrelated business activities . . . . .					
11 Contributions, gifts, grants, and similar amounts paid (attach schedule) . . . . .					
12 Disbursements to or for the benefit of members (attach schedule)					
13 Compensation of officers, directors, and trustees (attach schedule)					
14 Other salaries and wages . . . . .					
15 Interest . . . . .					
16 Occupancy . . . . .					
17 Depreciation and depletion . . . . .					
18 Other expenses (attach schedule) . . . . .					
19 Total expenses . . . . .					
20 Excess of revenue over expenses (line 8 minus line 19) . . . . .	0				

**B—Balance Sheet (at the end of the period shown)**

Assets		Current Tax Year as of
1 Cash . . . . .		1
2 Accounts receivable, net . . . . .		2
3 Inventories . . . . .		3
4 Bonds and notes receivable (attach schedule) . . . . .		4
5 Corporate stocks . . . . .		5
6 Mortgage loans (attach schedule) . . . . .		6
7 Other investments (attach schedule) . . . . .		7
8 Depreciable and depletable assets (attach schedule) . . . . .		8
9 Land . . . . .		9
10 Other assets (attach schedule) . . . . .		10
11 Total assets . . . . .		11 0
<b>Liabilities</b>		
12 Accounts payable . . . . .		12
13 Contributions, gifts, grants, etc., payable . . . . .		13
14 Mortgages and notes payable (attach schedule) . . . . .		14
15 Other liabilities (attach schedule) . . . . .		15
16 Total liabilities . . . . .		16
<b>Fund Balances or Net Assets</b>		
17 Total fund balances or net assets . . . . .		17
18 Total liabilities and fund balances or net assets (add line 16 and line 17) . . . . .		18 0

If there has been any substantial change in any aspect of your financial activities since the end of the period shown above, check the box and attach a detailed explanation

**Schedule A Organizations described in section 501(c)(2) or 501(c)(25) (Title holding corporations or trusts)**

**1** State the complete name, address and employer identification number of each organization for which title to property is held and the number and class(es) of shares of your stock held by each organization.

**2** State whether the annual excess of revenue over expenses is or will be turned over to the organization for which title to property is held and, if not, the purpose for which the excess (income) is or will be held.

**3a** In the case of a corporation described in section 501(c)(2), state the purpose(s) of each organization for which title to property is held (as shown in its governing instrument) and the Code section(s) under which each is classified as exempt from income tax.

**3b** In the case of a corporation or trust described in section 501(c)(25), state the basis whereby each shareholder is described in section 501(c)(25)(C).

### INSTRUCTIONS

**Line 1.**—Provide the requested information on each organization for which your organization holds title to property. Also indicate the number and type(s) of shares of your organization's stock that are held by each.

**Line 2.**—For purposes of this question, "excess of revenue over expenses" is all of the organization's income for a particular tax year less operating expenses.

**Line 3a.**—Give the exempt purpose of each organization which is the basis for its exempt status and the Internal Revenue Code section that describes the organization (as shown in its IRS determination letter).

**Line 3b.**—Indicate if the shareholder is one of the following:

- (1) a qualified pension, profit-sharing, or stock bonus plan that meets the requirements of the Code;
- (2) a government plan;
- (3) an organization described in section 501(c)(3); or
- (4) an organization described in section 501(c)(25).



**Schedule C** Organizations described in section 501(c)(5) (Labor, agricultural, including fishermen's organizations, or horticultural organizations) or section 501(c)(6) (business leagues, chambers of commerce, etc.)

**1 Describe any services you perform for members or others. (If the description of the services is contained in Part II, enter the page and item number here.)**

Yes  No

**2 Fishermen's organizations only.—What kinds of aquatic resources (not including mineral) are cultivated or harvested by those eligible for membership in your organization?**

Yes  No

**3 Labor organizations only.—Are you organized under the terms of a collective bargaining agreement?**  Yes  No

If "Yes," attach a copy of the latest agreement.

**Schedule B** Organizations described in section 501(c)(4) (Civic leagues, social welfare organizations (including posts, councils, etc. of veterans' organizations not qualifying or applying for exemption under section 501(c)(19)) or local associations of employees.)

1 Has the Internal Revenue Service previously issued a ruling or determination letter recognizing you (or any predecessor organization listed in item 4 of Part II) to be exempt under section 501(c)(3) and later revoked that recognition of exemption on the basis that you (or your predecessor) were carrying on propaganda or otherwise attempting to influence legislation or on the basis that you engaged in political activity?  Yes  No

If "Yes," indicate the earliest tax year for which recognition of exemption under section 501(c)(3) was revoked and the IRS district office that issued the revocation.

2 Do you perform or plan to perform (for members, shareholders, or others) services, such as maintaining the common areas of a condominium; buying food or other items on a cooperative basis; or providing recreational facilities or transportation services, job placement, or other similar undertakings?  Yes  No

If "Yes," explain the activities in detail, including income realized and expenses incurred. Also, explain in detail the nature of the benefits to the general public from these activities. (If the answer to this question is explained in Part II (pages 2, 3, and 4), enter the page and item number here.)

3 If you are claiming exemption as a homeowners' association, is access to any property or facilities you own or maintain restricted in any way?  Yes  No

If "Yes," explain. N/A

4 If you are claiming exemption as a local association of employees, state the name and address of each employer whose employees are eligible for membership in the association. If employees of more than one plant or office of the same employer are eligible for membership, give the address of each plant or office.

N/A

THE 60/PLUS ASSOCIATION, INC.  
1360 Beverly Road  
McLean, Virginia 22101  
Attachment to IRS Form 1024

Part II

Activities and Operational Information

The 60/Plus Association is currently being organized. Its primary mission is to educate the general public about the concerns, interests, and needs of senior citizens and to develop and promote programs designed to enhance the quality of life of all Americans.

Specifically, such concerns may include, but not be restricted to fostering a national public awareness of the importance of:

- i) the maintenance of a national Social Security Trust Fund
- ii) the protection of Medicare funding
- iii) the protection against increases in Medicare major premium, co-insurance, and deductibles
- iv) the importance of long term care for the aged without the risk of personal impoverishment

The Organization plans to fulfill its mission through the implementation of the following activities, which will be managed and conducted from the Organization's primary place of business in the Metropolitan, Washington, D.C. area by a full-time staff.

- i) Public Education: The Organization will establish and maintain programs to educate the general public consistent with its mission. Such programs would include the publication and distribution of newsletters, journals, alerts, and letters; the advancement of grants and other types of financial support to groups and individuals to foster research and inquiry pertinent to the benefit of the Organization's constituency and the general public; the convening of conferences, seminars, and meetings to expand the availability of knowledge and information; and other such programs as from time to time shall be deemed necessary and appropriate.

THE 60/PLUS ASSOCIATION, INC.  
1360 Beverly Road  
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Attachment to IRS Form 1024

- ii) Government Affairs: The Organization will monitor the activities of federal and state legislative and regulatory bodies, educate and inform the general public about such activities pertinent to the mission of the organization, and, from time to time, seek to propose, oppose, or support legislation of public policy consistent with the purposes of the organization.
  
- iii) Public Affairs: The Organization will establish and maintain a public affairs function to communicate the positions and opinions of the organization to the press, media, and general public. Such activities would include, but not be restricted to media releases and press conferences, articles for newspapers, journals, and other publications.

THE 60/PLUS ASSOCIATION, INC.  
1360 Beverly Road  
McLean, Virginia 22101  
Attachment to IRS Form 1024

THE 60/PLUS ASSOCIATION, INC.

Budget of Revenue and Expenses

For the year August 14, 1988 through June 30, 1991

Revenue:

Contributions	\$ 415,000
Interest	<u>1,000</u>
	<u>416,000</u>

Expenses:

Public awareness	25,000
Program	182,000
Fund raising	125,000

Management and general:

Salary and benefits	30,000
Professional fees	15,000
Consulting fees	8,000
Travel and entertainment	7,500
Printing and supplies	7,700
Occupancy	5,000
Telephone	1,500
Postage and delivery	1,400
Fees and licenses	700
Depreciation	500
Bank charges	150
Other	<u>1,600</u>

Total expenses	<u>411,050</u>
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Excess of revenue over expenses	<u>\$ 4,950</u>
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THE 60/PLUS ASSOCIATION, INC.  
1360 Beverly Road  
McLean, Virginia 22101  
Attachment to IRS Form 1024

THE 60/PLUS ASSOCIATION, INC.  
Budget of Revenue and Expenses

For the year July 1, 1991 through June 30, 1992

Revenue:	
Contributions	\$ 1,250,000
Interest	<u>2,500</u>
	<u>1,252,500</u>
Expenses:	
Public awareness	225,000
Program	490,000
Fund raising	375,000
Management and general:	
Salary and benefits	87,500
Professional fees	17,500
Consulting fees	12,500
Travel and entertainment	9,000
Printing and supplies	9,500
Occupancy	10,000
Telephone	3,000
Postage and delivery	2,600
Fees and licenses	900
Depreciation	1,000
Bank charges	300
Other	<u>5,000</u>
Total expenses	<u>1,248,800</u>
Excess of revenue over expenses	<u>\$ 3,700</u>

COMMONWEALTH OF VIRGINIA  
STATE CORPORATION COMMISSION

October 2, 1990

The State Corporation Commission has found the accompanying articles submitted on behalf of

THE 60/PLUS ASSOCIATION, INC.  
(FORMERLY 50/PLUS ASSOCIATION, INC., THE )

to comply with the requirements of law, and confirms payment of all related fees.

Therefore, it is ORDERED that this

CERTIFICATE OF AMENDMENT

be issued and admitted to record with the articles of amendment in the Office of the Clerk of the Commission, effective October 2, 1990.

The corporation is granted the authority conferred on it by law in accordance with the articles, subject to the conditions and restrictions imposed by law.

STATE CORPORATION COMMISSION

By



Commissioner

A TRUE COPY  
TESTE:



William J. Bridge  
Clerk of the Commission

AMENACPT  
CIS20436  
90-09-28-0022

# Commonwealth of Virginia



## STATE CORPORATION COMMISSION

Richmond, August 20, 1990

*This is to Certify that the certificate of incorporation of  
The 50/Plus Association, Inc.*

*was this day issued and admitted to record in this office  
and that the said corporation is authorized to transact its  
business subject to all the laws of the State applicable to the  
corporation and its business. Effective date: August 20, 1990*



*State Corporation Commission*

*George W. Bryant, Jr.*

*Clerk of the Commission*

ARTICLES OF INCORPORATION  
OF  
THE 50/PLUS ASSOCIATION, INC.

In compliance with the requirements of the Virginia Nonstock Corporation Act, Chapter 10 of Title 13.1 of the Code of Virginia, the undersigned hereby acts to form a nonstock, nonprofit corporation and to that end sets forth the following:

ARTICLE I

The name of the corporation is THE 50/PLUS ASSOCIATION, INC., hereinafter referred to as "the Corporation."

ARTICLE II

The objects and purposes of the Corporation, which is not formed for pecuniary profit or financial gain, shall be exclusively to receive contributions and make expenditures, directly or indirectly, in furtherance of the Corporation's principles and goals which are to foster a national public awareness and understanding of the special concerns, interests and needs of senior citizens and to develop and promote programs designed to enhance the quality of life of all Americans. In furtherance of these purposes, the Corporation shall engage in, sponsor and conduct research into public policy matters and issues relevant to the Corporation's principles and goals and educate the general public regarding these matters through the publication and distribution of educational and informative pamphlets, booklets, advertisements and other materials relevant to its purposes. Additionally, the Corporation, in furtherance of its educational purposes, shall sponsor, conduct and support public discussion groups, panels, lectures and forums, to which will be invited members of the general public and interested persons for the educational instruction and interchange of views on public policy matters and issues then under review and discussion. The Corporation may, in furtherance of its principles and

goals, debate and advocate support or opposition to legislation relevant to such matters and issues.

In furtherance of these purposes the Corporation may conduct any and all other lawful business permitted to be carried on by a corporation under the Commonwealth of Virginia Nonstock Corporation Act.

Notwithstanding the generality of the foregoing, the Corporation shall not engage in or include among its purposes any activities in contravention of any law, statute or regulation which would cause the Corporation to be disqualified from incorporating and maintaining its status under the Nonstock Corporation Act of the Commonwealth of Virginia or of qualifying and maintaining its status as a corporation authorized to conduct business in any State in which the Board of Directors determines will further the purposes of the Corporation.

For the accomplishment of these purposes and without in any particular, limiting the generality of the foregoing, the Corporation shall have the power to own, operate, print, publish, manage and distribute such books, magazines, papers and other literature for the dissemination and exchange of information as will further the objects and purposes of the Corporation; to purchase, lease or otherwise acquire, and hold, own, use and operate, or mortgage or otherwise encumber, or sell, real and personal property as may be necessary to carry out the objects and purposes of the Corporation; to receive and maintain a fund or funds of real or personal property, or both, and, subject to the restrictions and limitations hereinafter set forth, to use and apply the whole or any part of the income therefrom and the principal thereof exclusively in furtherance of the objects and purposes of the Corporation.

No part of the net earnings of the Corporation shall inure to the benefit of any member, director or officer of the Corporation, or any private individual (except that reasonable



compensation may be paid for services rendered to or for the Corporation affecting one or more of its purposes). The Corporation shall not participate in, nor intervene in (including the publishing or distribution of statements) any political campaign on behalf of, or in opposition to, any candidate for public office.

Upon the dissolution of the Corporation or the winding up of its affairs, the assets of the Corporation shall be distributed, subject to the laws of the Commonwealth of Virginia, exclusively to charitable, religious, scientific, literary, social welfare, or educational organizations which would then qualify under the provisions of Sections 501(c)(3) or 501(c)(4), or successor Sections, of the Internal Revenue Code and the Regulations promulgated thereunder as they now exist or as they may hereafter be amended. No member, director, or officer of the Corporation, or any private individual, shall be entitled to share in the distribution or division of any of the corporate assets on dissolution of the Corporation.

Notwithstanding any other provision of these Articles of Incorporation, the Corporation shall not conduct or carry on any activities not permitted to be conducted or carried on by an organization described in Section 501(c)(4) of the Internal Revenue Code and its Regulations as they now exist or as they may hereafter be amended. Alternatively, the Corporation shall have the power to, and shall, conduct and carry on activities required to be conducted or carried on in order to acquire and maintain a determination that it is an organization exempt under Section 501(c)(4), or successor Section, of the Internal Revenue Code and the Regulations promulgated thereunder as they now exist or as they may hereafter be amended.

#### ARTICLE III

The Corporation shall have no voting members. However, the Corporation may have individual and organizational

memberships with such privileges and benefits as shall be determined by the Board of Directors.

ARTICLE IV

The Directors of the Corporation shall hold office for a term of one (1) year, and until their respective successors have been elected and qualified, and shall, with the exception of the initial Director, be elected by a majority vote of the Directors in office immediately preceding the expiration of each term. Any vacancy in the Board of Directors that shall occur prior to the expiration of a term shall be filled by such person as shall be elected thereto by an affirmative vote of a majority of the then remaining members of the Board of Directors and the person so elected shall hold office until the expiration of the term to which he or she succeeded.

ARTICLE V

The post office address of the initial registered office is 8701 Greensboro Drive, Suite 200, McLean, Virginia 22102, which is located in Fairfax County, Virginia. The name of its initial registered agent is Diane H. Mahshie, who is a resident of Virginia and who is a member of the Virginia State Bar and whose business office is the same as the registered office of the Corporation.

ARTICLE VI

The number of Directors constituting the initial Board of Directors shall be one (1) and the name and address of the person who shall serve as the initial Director is:

<u>Name</u>	<u>Address</u>
Robert H. Frank	1360 Beverly Road McLean, Virginia 22101

ARTICLE VII

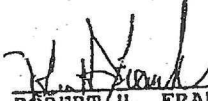
The name and the address of the Incorporator is:

<u>Name</u>	<u>Address</u>
Robert H. Frank	1360 Beverly Road McLean, Virginia 22101

ARTICLE VIII

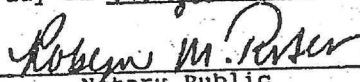
The period of duration of the Corporation is perpetual.

IN WITNESS WHEREOF, for the purpose of forming the Corporation under the laws of the Commonwealth of Virginia, the undersigned Incorporator of the Corporation has executed these Articles of Incorporation this 14 day of August, 1990.

  
ROBERT H. FRANK  
Incorporator

COMMONWEALTH OF VIRGINIA )  
  ) SS:  
COUNTY OF FAIRFAX )

I, the undersigned, a Notary Public, in and for the jurisdiction aforesaid, do hereby certify that ROBERT H. FRANK has appeared before me in the jurisdiction aforesaid and acknowledged his signature affixed to the foregoing Articles of Incorporation dated the 14<sup>th</sup> day of August, 1990.

  
Notary Public

My Commission Expires: 1-2-92

THE 50/PLUS ASSOCIATION, INC.

Unanimous Written Consent  
of the  
Board of Directors

Pursuant to the Virginia Nonstock Corporation Act, the undersigned, being the sole member of the Board of Directors of The 50/Plus Association, Inc., a corporation organized and existing under and by virtue of the laws of the Commonwealth of Virginia (the "Corporation"), do hereby waive all notice of the time, place and purposes of a meeting of the Board of Directors of this Corporation and consent to the following resolutions and actions described therein:

RESOLVED, that the following individuals be, and they hereby are, elected to the corporate offices set forth beside their respective names, to serve until the next Annual Meeting of the Board of Directors of the Corporation or until their respective successors are elected and qualified:

Robert H. Frank - President

Gerry C. Vans - Secretary

; and, be it further

RESOLVED, that the Board of Directors of the Corporation deems it to be in the best interest of the Corporation that ARTICLE I of the Articles of Incorporation be, and the same hereby is, amended to read as follows:

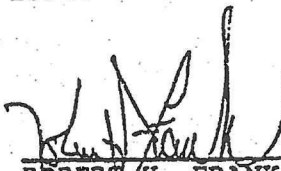
ARTICLE I

The name of the corporation is THE 60/PLUS ASSOCIATION, INC., hereinafter referred to as "the Corporation."

; and, be it further

RESOLVED, that the President and the Secretary of the Corporation be, and they hereby are, authorized and directed to execute on behalf of the Corporation requisite Articles of Amendment embodying the aforesaid amendment and to cause such Articles of Amendment to be filed and recorded as required by the laws of the Commonwealth of Virginia.

The foregoing recorded action was taken by the sole member of the Board of Directors of the Corporation on, and effective as of, September 15, 1990.

  
\_\_\_\_\_  
ROBERT H. FRANK



ARTICLES OF AMENDMENT  
to the  
ARTICLES OF INCORPORATION  
of  
THE 50/PLUS ASSOCIATION, INC.

In accordance with the provisions of Article 10 of Chapter 10 of Title 13.1 of the Code of Virginia, the undersigned hereby amends its Articles of Incorporation and to that end sets forth the following:

1. The name of the Corporation is "THE 50/PLUS ASSOCIATION, INC."
2. The name of the Corporation is hereby changed by amending ARTICLE I of the Articles of Incorporation of the Corporation to read as follows:

ARTICLE I

The name of the corporation is THE 60/PLUS ASSOCIATION, INC., hereinafter referred to as "the Corporation."

3. The amendment set forth herein was adopted by the Board of Directors of the Corporation upon the vote of at least two-thirds of the directors in office. Member action was not required because the Corporation had no voting members.

These Articles of Amendment are executed on behalf of the Corporation this 24th day of September, 1990.

THE 50/PLUS ASSOCIATION, INC.

By: [Signature]  
President

Attest:

[Signature]  
Secretary

COMMONWEALTH OF VIRGINIA  
STATE CORPORATION COMMISSION

October 2, 1990

The State Corporation Commission has found the accompanying articles submitted on behalf of

THE 60/PLUS ASSOCIATION, INC.  
(FORMERLY 50/PLUS ASSOCIATION, INC., THE )

to comply with the requirements of law, and confirms payment of all related fees.

Therefore, it is ORDERED that this

CERTIFICATE OF AMENDMENT

be issued and admitted to record with the articles of amendment in the Office of the Clerk of the Commission, effective October 2, 1990.

The corporation is granted the authority conferred on it by law in accordance with the articles, subject to the conditions and restrictions imposed by law.

STATE CORPORATION COMMISSION

By

*J. V. Morrison*  
Commissioner

A TRUE COPY  
TESTE:

*William J. Bridge*

William J. Bridge  
Clerk of the Commission

AMENACPT  
CIS20436  
90-09-28-0022

Frank & Company, p.c.

Certified Public Accountants

RECEIVED

1360 Beverly Road, Suite 300  
McLean, Virginia 22101  
703-821-0702  
Telex 44-0467

MAR 08 1991

District Director of Internal Revenue Service

March 6, 1991

Internal Revenue Service  
District Director  
31 Hopkins Plaza  
Baltimore, Maryland 21201

Attention: Mrs. S. Pratt

Re: 60 Plus Association

Dear Mrs. Pratt:

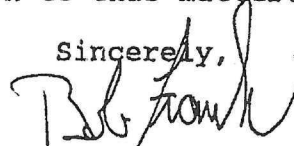
Enclosed please find copies of the following documents pursuant to your request of 2/26/91.

- Notice of New Employer Identification Number assigned
- Commonwealth of Virginia State Corporation Commission Certificate of Amendment.

As indicated in the Certificate of Amendment, the name of the organization had been changed to the 60/Plus Association, Inc., and that is the name the organization wishes to use.

Thank you for your attention to this matter.

Sincerely,



Robert H. Frank  
for The 60/Plus Association,  
Inc.

Enclosure

RHF/lj



Department of the Treasury  
Internal Revenue Service  
PHILADELPHIA PA 19255

DATE OF THIS NOTICE: 12-10-90 CP 575  
EMPLOYER IDENTIFICATION NUMBER: 54-1564919  
TAX PERIOD ENDING: N/A  
2816521449 0

60-PLUS ASSOCIATION INC  
% ROBERT H FRANK  
1360 BEVERLY RD SUITE 300  
MCLEAN VA 22101

FRANK & CO., PC.

DEC 10 1990

RECEIVED

For assistance you may  
call us at:  
649-2361 LOCAL RICHMOND  
1-800-829-1040 OTHER VA

Or you may write to us at the address  
shown at the left. If you write, be  
sure to attach the bottom part of this  
form.

TAX FORMS YOU MUST FILE:

**Notice of New Employer Identification Number Assigned**

Thank you for your Form SS-4, Application for Employer Identification Number (EIN). The number assigned to you is shown above. This number will be used to identify your business account and related tax returns and documents, even if you do not have employees.

1. Keep a copy of this number in your permanent records.
2. Use this number and your name exactly as shown above, on all Federal tax forms.
3. Use this number on all tax payments and tax related correspondence or documents.

Any variation used when filing tax returns, making FTD payments or subsequent payments may result in improper or delayed posting of payments to your account and/or the assignment of more than one EIN.

The filing requirement(s) and tax period shown above have been established for your account based on information contained on your Form SS-4. If you are a trust, your tax year generally must be a calendar year, unless you are exempt from taxation under section 501(a) of the Internal Revenue Code or a charitable trust described in section 4947(a)(1) of the Code. To help you to determine your required tax year, you may obtain Publication 538, Accounting Periods and Methods. This publication is available at most IRS offices for more information.

Please note that the assignment of this number does not grant tax-exempt status to nonprofit organizations. Any organization (other than a private foundation) having annual gross receipts normally of \$5,000 or less is exempt by statute if it meets the requirements of Section 501(c)(3) of the Internal Revenue Code. These organizations are not required to file Form 1023 (Application for Recognition of Exemption) or file Form 990 (Return of Organization Exempt from Income Tax). However, if the organization wants to establish its exemption with the Internal Revenue Service and receive a ruling or determination letter recognizing its exempt status, it should file Form 1023 with the key district director. For details on how to apply for this exemption, see IRS publication 557, Tax-Exempt Status for your Organization, available at most IRS offices.

Thank you for your cooperation.

Keep this part for your records.

CP 575 (Rev. 10-89)

Only return this part with your correspondence if you  
have any questions so we may identify your account.  
Please correct any errors in your name or address.

CP 575

2816521449

Your Telephone Number  
( ) -

Best Time to Call

DATE OF THIS NOTICE: 12-10-90  
EMPLOYER IDENTIFICATION NUMBER: 54-1564919

INTERNAL REVENUE SERVICE  
PHILADELPHIA PA 19255

60-PLUS ASSOCIATION INC  
% ROBERT H FRANK  
1360 BEVERLY RD SUITE 300  
MCLEAN VA 22101

CP 575 (Rev. 10-89)

INTERNAL REVENUE SERVICE  
DISTRICT DIRECTOR  
31 HOPKINS PLAZA  
BALTIMORE, MD 21201

DEPARTMENT OF THE TREASURY

Date: 2-26-91

Employer Identification Number:  
52-0832000

Contact Person:  
MRS. S. PRATT

Contact Telephone Number:  
(301) 962-4779

THE 60 PLUS ASSOCIATION INC  
C/O ROBERT H FRANK  
1960 BEVERLY ROAD SUITE 300  
MCLEAN, VA 22101

Response Due Date:  
3-17-91

Dear Applicant:

Before we can recognize your organization as being exempt from Federal income tax, we must have enough information to show that you have met all legal requirements. You did not include the information needed to make that determination on your Form 1024, Application for Recognition of Exemption Under Section 501(a) or for Determination Under Section 120.

To help us determine whether your organization is exempt from Federal income tax, please send us the requested information by the above date. We can then complete our review of your application.

If we do not hear from you within that time, we will assume you do not want us to consider the matter further and will close your case. As a result, the Internal Revenue Service will treat your organization as a taxable entity. If we receive the information after the response due date, we may ask you to send us a new Form 1024.

If you have any questions, please contact the person whose name and telephone number are shown in the heading of this letter.

Thank you for your cooperation.

Sincerely yours,

Exempt Organizations Specialist

Letter 1313(DD/CG)



THE 60 PLUS ASSOCIATION INC

Before we can make a final determination of your organization's qualifications to be exempt under the Code, please furnish the following information over the signature of your principal officers:

1. In the application you filed with us, you show your name as The 60 Plus Association, Inc. Yet the articles of incorporation which you filed with the State of Virginia show your legal name as The 50/Plus Association Inc. Since this is the name you were incorporated under, this is your name for the purposes of obtaining exempt status. Please indicate what name you wish to use.
2. If you have received notification that an Employer Identification Number has been assigned to your organization by our service center, please provide us with a copy of this notice. We need the EIN to complete our processing of your application.

INTERNAL REVENUE SERVICE  
DISTRICT DIRECTOR  
31 HOPKINS PLAZA  
BALTIMORE, MD 21201

DEPARTMENT OF THE TREASURY

DEC 81 1990  
Date of this Notices  
~~NOV. 30 1990~~

Person to Contact:  
EP/EO TAXPAYER ASSISTANCE UNIT

Telephone Numbers:  
(301) 962-2590

Case Number:  
520332000

File Folder Number:  
520077726

Days to Process: 150

THE 60 PLUS ASSOCIATION INC  
C/O ROBERT H FRANK  
1360 BEVERLY ROAD SUITE 300  
MCLEAN, VA 22101

Application for Recognition of Exemption from Federal Income Tax

We have received your application for recognition of exemption from Federal income tax and have assigned it the case number listed above. You should refer to that number in any communication with us concerning your application.

We will review your application and send you a reply as soon as possible. However, we must process applications in the order that we receive them.

You may normally expect to hear from us within the above processing time. If you do not hear from us within that period and choose to write again, please include a copy of this letter with your correspondence. Also, please provide a telephone number and the most convenient time to call if we need to contact you.

Thank you for your cooperation.

Internal Revenue Service

Department of the Treasury

*White*

District  
Director

Baltimore District

31 Hopkins Plaza, Baltimore, Md. 21201

▷ DEC 4 1990

*The 60 Plus Association Inc.  
c/o Robert W. Frank  
1360 Beverly Road  
Suite 300  
Medean, MD 21201*

Name of Organization: *The 60 Plus Association*

Control Number: *37822*

Person to Contact: *Sandra A. Bruce*

Contact Telephone Number:  
(301) 962-9417/18

• Dear Applicant:

We received your request for a determination letter with a user fee, payment in the amount of \$ 300<sup>00</sup>. The correct user fee is \$ 375<sup>00</sup>. A remaining balance of \$ 75<sup>00</sup> is due within 30 days from the date of this letter if we are to continue processing your request. If we do not hear from you within this time frame, we will return your request. Please read the enclosed Form 8718 User Fee Schedule, which explains the fee and lists the amounts due for each type of request. Be sure to enclose a copy of this letter with your reply.

If you have any questions concerning this matter, please contact the person whose name and telephone number are shown above.

Sincerely yours,



H. J. Hightower  
District Director

Enclosure:  
Form 8718  
Copy of this letter  
Envelope

Internal Revenue Service  
EP/EO Division  
P.O. Box 17010  
• Baltimore, MD 21203

Frank & Company, p.c.

Certified Public Accountants

RECEIVED

NOV 20 1990

Deputy Director of Internal Revenue  
EP/EO Division EO Screeners  
Baltimore

1360 Beverly Road, Suite 300  
McLean, Virginia 22101  
703-821-0702  
Telex 44-0487

NOV 12 1990

NOV 15 1990

EP/EO Division  
EO Screeners Unit  
Baltimore

Internal Revenue Service Center  
EP/EO Division  
Post Office Box 17010  
Baltimore, Maryland 21203

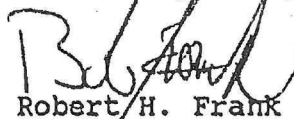
RE: The 60/Plus Association, Inc.

Dear Sir/Madam:

Enclosed is the The 60/Plus Association, Inc.'s Application for Recognition of Exemption Under Section 501(a) of the Internal Revenue Code, Form 1024 along with Form SS-4 and Form 8718.

If you should desire any additional information, please do not hesitate to contact the undersigned at (703) 821-0702.

Yours very truly,

  
Robert H. Frank

Enclosures

RHF/tld

**Determination Letter Request**  
 Attach this form to determination letter application.  
 (Form 8718 is NOT a determination letter application)

37820 11300  
 Control number 40579  
 Amount paid \$75.00  
 User fee screener 6/14

Name of organization  
THE 60 PLUS ASSOCIATIONS, INC.

2 Type of request (check only one box and include a check or money order made payable to Internal Revenue Service for the amount of the indicated fee):

Fee

- Initial request for an exempt organization determination letter (do NOT use for a pension plan determination letter) by an organization whose annual gross receipts have not exceeded (or are not expected to exceed) \$10,000, averaged over the preceding four taxable years, or new organizations which anticipate annual gross receipts averaging not more than \$10,000 during their first four years. If you check this box you must complete the income certification below.

\$ 150

**Certification**

**RECEIVED**  
 NOV 18 1990

I hereby certify that the annual gross receipts of \_\_\_\_\_  
 exceeded (or are not expected to exceed) \$10,000, averaged over the preceding four (or the first four) years of operation.

Signature \_\_\_\_\_ Title \_\_\_\_\_

EP/EO Division  
 User Fee Unit  
 Rm 3108

- Initial request for an exempt organization determination letter (do NOT use for a pension plan determination letter) by an organization whose annual gross receipts have exceeded (or are expected to exceed) \$10,000, averaged over the preceding four taxable years, or a new organization which anticipates annual gross receipts averaging more than \$10,000 during their first four years.
- Private foundation which has completed a section 507 termination and which seeks a determination letter that it is now a public charity.
- Group exemption letters.

\$ 200

\$ 500

**Instructions**

The OIRA of 1990 requires payment of a user fee for determination letter requests submitted to the Internal Revenue Service. The fee must accompany each request submitted to a key district office.

The fee for each type of request for an exempt organization determination letter is listed in item 2 of this form. Check the block that describes the type of request you are submitting, and attach this form to the front of your request form along with a check or money order for the amount indicated. Make the check or money order payable to the Internal Revenue Service.

Determination letter requests received with no payment or with an insufficient payment will be returned to the applicant for submission of the proper fee. To avoid delays in receiving a determination letter,

be sure that your application is sent to the applicable address shown below. These addresses supersede the addresses listed in Publication 557 and all application forms.

If entity is in this IRS District	Send fee and request for determination letter to this address	
Albany, Augusta, Boston, Brooklyn, Buffalo, Burlington, Hartford, Manhattan, Portsmouth, Providence	Internal Revenue Service EP/EO Division P. O. Box 1880, GPO Brooklyn, NY 11202	Albuquerque, Austin, Cheyenne, Dallas, Denver, Houston, Oklahoma City, Phoenix, Salt Lake City, Wichita
Baltimore, District of Columbia, Pittsburgh, Richmond, Newark, Philadelphia, Wilmington, any U.S. possession or foreign country	Internal Revenue Service EP/EO Division P. O. Box 17018 Baltimore, MD 21203	Atlanta, Birmingham, Columbia, FL, Lauderdale, Greensboro, Jackson, Jacksonville, Little Rock, Nashville, New Orleans
Cincinnati, Cleveland, Detroit, Indianapolis, Louisville, Parkersburg	Internal Revenue Service EP/EO Division P. O. Box 3159 Cincinnati, OH 45201	Anchorage, Boise, Las Vegas, Los Angeles, Honolulu, Portland, Laguna Niguel, San Jose, Seattle
		Sacramento, San Francisco
		Aberdeen, Chicago, Des Moines, Fargo, Helena, Milwaukee, Omaha, St. Louis, St. Paul, Springfield

Attach Check or Money Order Here