
Suzanne Hammelman

From: POLLARD, YOLANDA Y <YPOLLAR@entergy.com>
Sent: Thursday, January 25, 2018 6:37 PM
To: Suzanne Hammelman
Subject: RE: YIKES - I made an error in the pricing I sent you

Follow Up Flag: Follow up
Due By: Friday, January 26, 2018 10:00 AM
Flag Status: Flagged

Hi Suzanne,

Please send me the proposal outline, similar to the proposal you submitted in 2017 with final cost, this time based on 30 supporters/10 speakers we discussed. We'd like to get your contract process underway as soon as possible.

Thanks,
Yolanda

From: POLLARD, YOLANDA Y
Sent: Friday, January 19, 2018 12:15 PM
To: 'Suzanne Hammelman'
Subject: RE: YIKES - I made an error in the pricing I sent you

No worries.

From: Suzanne Hammelman [<mailto:shammelman@hawthorngroup.com>]
Sent: Friday, January 19, 2018 12:14 PM
To: POLLARD, YOLANDA Y
Subject: RE: YIKES - I made an error in the pricing I sent you

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OK – again, sorry.

From: POLLARD, YOLANDA Y [<mailto:YPOLLAR@entergy.com>]
Sent: Friday, January 19, 2018 1:13 PM
To: Suzanne Hammelman <shammelman@hawthorngroup.com>
Subject: RE: YIKES - I made an error in the pricing I sent you

Charles and I discussed **30 supporters**, so let's stick with that number and the revised expense. Thanks for the clarification.

From: Suzanne Hammelman [mailto:shammelman@hawthorngroup.com]
Sent: Friday, January 19, 2018 11:32 AM
To: POLLARD, YOLANDA Y
Subject: YIKES - I made an error in the pricing I sent you

EXTERNAL SENDER. DO NOT click links, or open attachments, if sender is unknown, or the message seems suspicious in any way. DO NOT provide your user ID or password.

I expect it may change the turnout you want. What I did was give you the price for 20 supporters/signs (\$7,725) but said it was for 30 – a typo. Below is the corrected pricing. I'm sorry!

So the question is do you want to stick with the price you picked and get 20 supporters or increase your cost to get 30 supporters?

Hawthorn fee - \$5,000 plus recruiting expenses for:

15 supporters at hearings with hand-made signs:	\$6,125
20 supporters at hearings with hand-made signs:	\$7,725
30 supporters at hearing with hand-made signs:	\$10,700
5 speakers	\$4,600
10 speakers	\$6,700

From: POLLARD, YOLANDA Y [mailto:YPOLLAR@entergy.com]
Sent: Friday, January 19, 2018 11:19 AM
To: Suzanne Hammelman <shammelman@hawthorngroup.com>
Subject: RE: Feb. 21 hearing options

I think we can do better than last time. ☺

From: Suzanne Hammelman [mailto:shammelman@hawthorngroup.com]
Sent: Friday, January 19, 2018 10:15 AM

To: POLLARD, YOLANDA Y
Subject: RE: Feb. 21 hearing options

EXTERNAL SENDER. DO NOT click links, or open attachments, if sender is unknown, or the message seems suspicious in any way. DO NOT provide your user ID or password.

Excellent. Will send details shortly – but know terms will be “payable on receipt,” which I know is not likely to happen 😊

From: POLLARD, YOLANDA Y [<mailto:YPOLLAR@entergy.com>]
Sent: Friday, January 19, 2018 10:59 AM
To: Suzanne Hammelman <shammelman@hawthorngroup.com>
Cc: Steven Cohen <scohen@hawthorngroup.com>
Subject: RE: Feb. 21 hearing options

Hi Suzanne,

Hope you guys are staying warm. We've been out of pocket most of this week due to icy roads and also focused on some regional power issues. Back in the office today. Thanks for your patience.

I discussed with Charles. Let's go with **30 supporters and 10 speakers** for the Feb. 21 utility committee meeting. Note the location has changed due to council chamber renovations. It is currently set for 10 a.m. in the Pan American Building, 601 Poydras ST, 11th floor Auditorium, New Orleans, LA.

Please send me the outline for us to develop the contract on this end.

Thanks,
Yolanda

From: Suzanne Hammelman [<mailto:shammelman@hawthorngroup.com>]
Sent: Friday, January 12, 2018 2:19 PM
To: POLLARD, YOLANDA Y
Cc: Steven Cohen
Subject: Feb. 21 hearing options

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Yolanda –

Hope your Dad is getting better. Thinking of you and your family.

Following are some options for you for Feb. 21:

Hawthorn fee:	\$5,000 plus recruiting expenses for
• 15 supporters at hearings with hand-made signs:	\$6,125
• 30 supporters at hearing with hand-made signs:	\$7,725
• 5 speakers	\$4,600
• 10 speakers	\$6,700

Let me know as soon as you can if there is interest. More time generally = better quality.

Suzanne