Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

2016

DLN: 93493319039047 OMB No 1545-0047

> Open to Public Inspection

Department of the Treasury Internal Revenue Service

Do not enter social security numbers on this form as it may be made public ▶ Information about Form 990 and its instructions is at www.irs.gov/form990

Δ Fa	or the	e 2016 c		ning 01-01-2016 , and ending 12-	-31-2016						
		pplicable	C Name of organization	, and ending I		D Employer	ıdentıf	ication number			
		change	AMERICAN PETROLEUM INSTITUTE			13-04334	30				
☐ Nai	me ch tial ret	-	Doing business as								
Fin		nınated				E Telephone i	number				
		return	Number and street (or P O box if many 1220 L STREET NW	ail is not delivered to street address) Room/	'suite	· ·					
☐ App	plication	on pending	City or town, state or province, cour	ntry, and ZIP or foreign postal code		(202) 682	-8000				
			WASHINGTON, DC 20005	,		G Gross recei	pts \$ 2!	54,789,984			
			F Name and address of principa	l officer	H(a) Is	this a group retui	rn for				
			JACK N GERARD 1220 L STREET NW			ıbordınates?		□Yes ☑No			
			WASHINGTON, DC 20005			re all subordinates cluded?	;	☐ Yes ☐No			
[Tax	k-exen	npt status	☐ 501(c)(3) ☑ 501(c)(6) ◄	(insert no)	1	"No," attach a list		•			
J W	ebsit	e: Nw	w apı org		H(c) G	roup exemption ni	umber	>			
V Form	o of or	rannization	✓ Corporation ☐ Trust ☐ Asso	ciption Other N	L Year of f	formation 1919	1 State	of legal domicile DC			
K FOIII	11 01 01	gamzadon	El Corporation El Hust El Asso	Claudii							
Pa	it I		mary								
	1	The missio		(API) is to promote safety across the	ındustry glol	pally and to influer	nce pul	blic policy in suppor			
)ce	2	of a strong	g, viable U.S. oil and natural gas ir	ndustry							
Tar.	-										
Vel	-										
3				continued its operations or disposed of ig body (Part VI, line 1a)		25% of its net ass •	ets 3	44			
× ರ √^	l		-	the governing body (Part VI, line 1b)			4	43			
Activities & Governance	l		· -	lendar year 2016 (Part V, line 2a)			5	332			
CI	6	Total nun	nber of volunteers (estimate if nec	essary)			6	6,000			
⋖	7a	Total unr	elated business revenue from Part	VIII, column (C), line 12			7a	10,671,550			
	b	Net unrel	lated business taxable income fron	n Form 990-T, line 34			7b	633,384			
	_					Prior Year		Current Year			
₫.	l		tions and grants (Part VIII, line 1h	,			0	12,193,728			
Ravenua	l	-	service revenue (Part VIII, line 2g ent income (Part VIII, column (A),		200,847,91 868,91	+	200,946,375 504,780				
æ	l		venue (Part VIII, column (A), lines	, , , , , , , , , , , , , , , , , , , ,		14,536,26	+	16,013,935			
	l			st equal Part VIII, column (A), line 12)		216,253,10		229,658,818			
	13	Grants ar	nd sımılar amounts paıd (Part IX, c	column (A), lines 1–3)		6,193,08	8	4,321,347			
	14	Benefits p	paid to or for members (Part IX, co	olumn (A), line 4)		1	0	(
જ	15	Salarıes,	other compensation, employee be	nefits (Part IX, column (A), lines 5–10)	54,932,36	4	60,071,949			
Expenses	16 a	Professio	onal fundraising fees (Part IX, colui	mn (A), line 11e)		ı	0				
ă	l		raising expenses (Part IX, column (D), li	· -							
	l	·	penses (Part IX, column (A), lines	•		189,213,93	+	160,686,526			
	l		enses Add lines 13-17 (must equ less expenses Subtract line 18 fro	, , , , , ,		250,339,38 -34,086,28	-	225,079,822 4,578,996			
χ φ.		Revenue	1033 CAPCHSCS Subtract line 10 III	511 III. 1	Begini	ning of Current Yea	_	End of Year			
Net Assets or Fund Balances											
Ass. Ba	l		ets (Part X, line 16)			83,690,32	+	88,459,067			
E de la	l		ollities (Part X, line 26)			116,060,21	-	112,383,184			
	22		ts or fund balances Subtract line 2 ature Block	21 from line 20		-32,369,89	<u> </u>	-23,924,117			
Jnder	· pena	alties of p	erjury, I declare that I have exam	ined this return, including accompanying							
knowl any ki	_		f, it is true, correct, and complete	Declaration of preparer (other than of	fficer) is base	ed on all informati	on of v	which preparer has			
cian		B	re of officer			2017-11-15 Date					
Sign Here		1ACK N									
			N GERARD PRESIDENT AND CEO or print name and title								
			rınt/Type preparer's name Deborah G Kosnett	Preparer's signature Deborah G Kosnett	Date 2017-10-31	Check I If POO	.N 0290720				
Paic		<u> </u>		peporali di Kopiletti	2017-10-31	self-employed					
Prep		₹' -	irm's name Tate and Tryon irm's address > 2021 L Street NW Suite	2 400		Firm's EIN ► 52-18 Phone no (202) 29					
Use	On	ly	Washington, DC 20036			Frione 110 (202) 29.	J-220U				
May +	ho ID	C discuss	this return with the preparer show					/es ♥No			

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Par	t IIII Statement	of Program Service Ac	complishments								
	Check if Sch	edule O contains a response o	note to any line in this Part III		🗹						
1		organization's mission									
			E (API) IS TO INFLUENCE PUBLIC POL								
NAT	JRAL GAS INDUSTRY I	ESSENTIAL TO MEET THE ENE	RGY NEEDS OF CONSUMERS IN AN EF	FICIENT, ENVIRONMENTALLY	RESPONSIBLE MANNER						
	Did the organization	undertake anv significant pro	gram services during the year which w	vere not listed on							
	-	, -			☑ Yes ☐ No						
	•	ese new services on Schedule									
3	Did the organization cease conducting, or make significant changes in how it conducts, any program										
	services?	☐ Yes ☑ No									
	If "Yes." describe the	ese changes on Schedule O									
4	Section 501(c)(3) ar		nplishments for each of its three larges required to report the amount of gran service reported								
4a	(Code) (Expenses \$	including grants of \$) (Revenue \$)						
	See Additional Data										
4b	(Code) (Expenses \$	including grants of \$) (Revenue \$)						
	See Additional Data										
4c	(Code) (Expenses \$	including grants of \$) (Revenue \$)						
4c	(Code See Additional Data) (Expenses \$	including grants of \$) (Revenue \$)						
4c	•		including grants of \$) (Revenue \$)						
4c	See Additional Data See Additional Data	Table Ices (Describe in Schedule O)) (Revenue \$)						
	See Additional Data See Additional Data	Table Ices (Describe in Schedule O)) (Revenue \$ (Revenue \$)						

or X as applicable

Page 3

No

Nο

Nο

Nο

Nο

Nο

Nο

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Nο

Nο

Nο

Nο

No

Nο

No

No

Nο

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to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

Did the organization receive or hold a conservation easement, including easements to preserve open space,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 🛸 🔒 . Did the organization maintain collections of works of art, historical treasures, or other similar assets?

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🛸

total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 💆 d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

b Was the organization included in consolidated, independent audited financial statements for the tax year?

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 为

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🕏 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, Yes Yes

5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

Yes 6 7

R

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11a

11b

11c

11d

11e

11f

12a

12b

13

14a

14h

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Yes

Yes

Yes

Yes

Yes

Yes

Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates 3 for public office? If "Yes," complete Schedule C, Part I 📆 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? 4 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 🥞

29

No

Nο

Νo

Nο

Page 4

Part IV	Checklist of Required Schedules (continued)

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . .

20a 20b

Yes

Yes

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV

301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I 🔧

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . .

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🔧

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

22

21

Yes

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX. column (A), line 2? If "Yes," complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees If "Yes,"

24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and

23 24a

24b

24c

24d

25a

25b

26

27

28a

28b

28c

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32

33

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35a

35h

36

37

Yes

Yes

Yes

Yes

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b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year **d** Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . 25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

instructions for applicable filing thresholds, conditions, and exceptions)

orm '	990 (2016)			Page !
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
_			Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 284			
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by			
	this return	4 1	V	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note.If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes	
b	If "Yes," enter the name of the foreign country ►CH , BR See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)		165	
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
		50		
C	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6 a	Yes	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes	
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
0	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b	1		
1	Section 501(c)(12) organizations. Enter]		
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
.2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
.3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand	1		
.4a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No

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Par	t VI	Governance, Management, and Disclosure For each "Yes" response to lines 2 t 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Sched	ule Ō	See instructions	" respo	nse to li	_
		Check if Schedule O contains a response or note to any line in this Part VI					✓
Se	ction	A. Governing Body and Management				1	
1a	Enter	the number of voting members of the governing body at the end of the tax year	1a	44		Yes	No
	body,	re are material differences in voting rights among members of the governing or if the governing body delegated broad authority to an executive committee or r committee, explain in Schedule O					
b	Enter	the number of voting members included in line 1a, above, who are independent	1b	43			
2		ny officer, director, trustee, or key employee have a family relationship or a busine r, director, trustee, or key employee?	ss rela	itionship with any other	2		No
3		e organization delegate control over management duties customarily performed by cers, directors or trustees, or key employees to a management company or other p			3		No
4	Did th	e organization make any significant changes to its governing documents since the	prior l	Form 990 was filed?	4	Yes	
5	Did th	e organization become aware during the year of a significant diversion of the organ	nızatıo	n's assets? .	5		No
6	Did th	e organization have members or stockholders?			6	Yes	
7a		e organization have members, stockholders, or other persons who had the power toers of the governing body?	o elec	t or appoint one or more	7a	Yes	
b	Are ar persor	ny governance decisions of the organization reserved to (or subject to approval by) ns other than the governing body?	mem	bers, stockholders, or	7 b		No
8		e organization contemporaneously document the meetings held or written actions llowing	under	taken during the year by			
а	The g	overning body?			8a	Yes	
b	Each o	committee with authority to act on behalf of the governing body?			8b	Yes	
9		re any officer, director, trustee, or key employee listed in Part VII, Section A, who ization's mailing address? <i>If "Yes," provide the names and addresses in Schedule C</i>			9		No
Se	ction	B. Policies (This Section B requests information about policies not requ	ıred L	y the Internal Revenue	e Code		
						Yes	No
		e organization have local chapters, branches, or affiliates?			10a	Yes	
b		s," did the organization have written policies and procedures governing the activitie ranches to ensure their operations are consistent with the organization's exempt pi			10b	Yes	
11a	Has th form?	ne organization provided a complete copy of this Form 990 to all members of its go	vernin •	g body before filing the	11a		No
b	Descri	ibe in Schedule O the process, if any, used by the organization to review this Form	990				
12a	Did th	e organization have a written conflict of interest policy? If "No," go to line 13.			12a	Yes	
b		officers, directors, or trustees, and key employees required to disclose annually int its?	erests	that could give rise to	12b	Yes	
С	Sched	e organization regularly and consistently monitor and enforce compliance with the fule O how this was done			12c	Yes	
13	Did th	e organization have a written whistleblower policy?	•		13	Yes	
14	Did th	e organization have a written document retention and destruction policy?			14	Yes	
15		e process for determining compensation of the following persons include a review and comparability data, and contemporaneous substantiation of the deliberation and					
		rganization's CEO, Executive Director, or top management official			15a	Yes	
b	Other	officers or key employees of the organization			15b	Yes	
	If "Yes	s" to line 15a or 15b, describe the process in Schedule O (see instructions)					
16a		e organization invest in, contribute assets to, or participate in a joint venture or sille entity during the year?	mılar a	errangement with a	16a		No
b	ın join	s," did the organization follow a written policy or procedure requiring the organization to venture arrangements under applicable federal tax law, and take steps to safegue with respect to such arrangements?	ard th		16b		
Se		C. Disclosure					
17		ne States with which a copy of this Form 990 is required to be filed					
18	avaıla	on 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990 ble for public inspection. Indicate how you made these available. Check all that applicable is a second solution.	ply				
		Own website Another's website 🗹 Upon request 🗆 Other (explain in So					
19	policy	ibe in Schedule O whether (and if so, how) the organization made its governing do, and financial statements available to the public during the tax year					
20		the name, address, and telephone number of the person who possesses the organ N E ROBERTSON 1220 L Street NW Washington, DC 20005 (202) 682-8000	ization	s pooks and records			

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Part VII	Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors	
	Check if Schedule O contains a response or note to any line in this Part VII	
Section	A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees	
La Complete	e this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's	tax

year • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

• List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)

who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(B)

(A)

• List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(C)

(D)

Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation any hours director/trustee) organization (Worganizations from the for related 2/1099-MISC) (W- 2/1099organization and Highest compensated employee Individual trustee or director Former organizations MISC) related Institutional Trustee below dotted employee organizations line) See Additional Data Table

(F)

(E)

Advocates Inc DC Ltd

300 Reality Farm Lane Washington, VA 22747

compensation from the organization ► 192

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

Page 8

Section A. Officers, Direct	iors, rrustees	, key	Emp	oye	es,	and	nıgı	iest compen	sate	u Employees (cont	.iiiuea)		
(A) Name and Title	(B) Average hours per week (list any hours	than o	ne b	ox, u n off	t che inles ficer	and a	son	(D) Reportable compensatio from the organization (eportable Reportable compensation from the from relation (W- organization			(F) Estimated amount of other compensation from the		
	for related organizations below dotted line)	Individu or direc	Institut	Officer	Key employee	Highest employ	Former	2/1099-MIS	C)	2/1099-MISC)	organızat relat organız	:ed	
		Individual trustee or director	Institutional Trustee		ရာပေါင်္က	Highest compensati employee								
		ų.	istee			nsated								
See Additional Data Table														
											+			
1b Sub-Total	art VII, Sectio					>		11710.005			0		2 200 425	
Total (add lines 1b and 1c) Total number of individuals (including of reportable compensation from the	but not limited	to thos			bove	e) who	rece	14,740,083 erved more than			<u> </u>		3,290,425	
												Yes	No	
3 Did the organization list any former line 1a? <i>If "Yes," complete Schedule 3</i>									ated •	employee on	3	Yes		
4 For any individual listed on line 1a, is organization and related organization individual										the	4	Yes		
5 Did any person listed on line 1a receive services rendered to the organization									ındı	vidual for	5		No	
Section B. Independent Contract	ors											ļ		
Complete this table for your five high- from the organization Report comper											npen	sation		
Name a	(A) and business addre	ess							Descr	(B) option of services		(C Comper		
Blue Advertising LLC								Adverti	sing				,355,069	
1875 Eye Street NW Suite 900 Washington, DC 20006 Fleishman-Hillard Inc								Adverti	cina),515,924	
200 N Broadway St Louis, MO 63102								Auverti	July			9	.,515,324	
DDC Advocacy LLC 174 Waterfront Street Suite 500								Advoca	ісу			6	,738,577	
National Harbor, MD 20745 Moody International Ltd								Auditin	g			6	,027,187	
25025 I-45 North Suite 111 Spring, TX 77380 Advocates Inc DC Ltd								Advoca	1671				1.090.899	
AUVOCALES THE DE LEG								IAGVOCA	ICV			. 4		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

Advocacy

Part		(2016) Statement of	Revenue										Page 9
		Check If Schedul	le O contains a	respo	onse or note to any l	(his Part VIII A) revenue	Rel e: fu	(B) ated or xempt nction venue	Ŀ	(C) Inrelated pusiness revenue		(D) Revenue ccluded from under sections 512-514
s	1:	a Federated campaig	ns	1a			I				l		
ants		b Membership dues	[1 b									
Gr.		c Fundraising events	[1 c									
fts. ⊏A		d Related organizatio	ns	1 d									
ig Jia		e Government grants (co	ontributions)	1e									
Contributions, Gifts, Grants and Other Similar Amounts		All other contributions and similar amounts in above Noncash contributions	ot included	1 f	12,193,728								
a tri			ons included	_									
<u>ة</u> ك	ŀ	h Total.Add lines 1a-1	lf				2,193,728						
E E					Business								
75	_	memBERSHIP DUES				900099	•	76,556	108,676	-		_	
oo≛ J		CERTIFICATION proGRA	AM			541900	-	32,956 29,305	76,432	2,936	10,629,	305	
کا ک		MEETING REVENUE				900099	-	91,050	5,191	1,050	10,025,		
3		SUBSCRIPTIONS				900099		8,000		3,000			
ram	£	All other program se	ruce revenue					8,508	8	3,508			
Program Service Revenue		All other program se			200,9	46,375							
		Total.Add lines 2a-2i			<u> </u>			I				1	
		Investment income (i similar amounts) .	ncluding dividei		interest, and other		496,627	,					496,627
	4	Income from investme			ond proceeds								
	5	Royalties					15,906,901		15,906,901				
			(ı) Real		(II) Personal								
	6a	Gross rents											
	ŀ	b Less rental expenses											
	•	c Rental income or (loss)											
	c	d Net rental income o	r (loss)			1							
			(ı) Securitie		(II) Other								
	7a	Gross amount from sales of	25,13	210									
		assets other than inventory	25,13	9,319									
		·											
	t	b Less cost or other basis and	25,13	1,166									
	(sales expenses C Gain or (loss)		3,153									
		d Net gain or (loss) .			>	1	8,153	;					8,153
	8 a	Gross income from f	undraising ever	nts									
an		(not including \$	of	•									
₹		contributions reporte See Part IV, line 18		а									
Re	ŀ	b Less direct expense	s	b									
ē	C	c Net income or (loss)	from fundraisir	ng ev	ents								
Other Revenue	9a	Gross income from g See Part IV, line 19		5									
		See Part IV, line 19		а	}								
	ŀ	Less direct expense	s	b									
	C	c Net income or (loss)	from gaming a	ctıvıt	ies >								
ļ	10	a Gross sales of invent returns and allowand											_
		returns and anowant	.es	a	}								
	Ŀ	Less cost of goods s	sold	b									
		• Net income or (loss)		nvent	tory ►	l							
		Miscellaneous			Business Code								
	11	La MISCELLANEOUS RI	EVENUE		900099		64,789						64,789
	Ł	ADVERTISING REVE	NUE		541800		42,245				42,245		
	•	c											
	ď	d All other revenue .											
	•	e Total. Add lines 11a	-11d		· · · •		107,034						
	12	2 Total revenue. See	Instructions				·		206 222 074		10 671 550		E40 E40
					·		229,658,818	<u>'</u>	206,223,971		10,671,550		569,569 rm 990 (2016)

Form 990 (2016) Page 10 Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A) $oldsymbol{
olimits}$ Check if Schedule O contains a response or note to any line in this Part IX (B) (C) Do not include amounts reported on lines 6b, (D) (A) Program service Management and 7b, 8b, 9b, and 10b of Part VIII. Total expenses Fundraisingexpenses general expenses expenses 4,279,347 1 Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21 2 Grants and other assistance to domestic individuals. See Part IV. line 22 42,000 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16 4 Benefits paid to or for members 14,336,490 Compensation of current officers, directors, trustees, and key employees . 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . 39,935,028 7 Other salaries and wages 1,732,526 8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions) . . 1,360,615 9 Other employee benefits . 10 Payroll taxes . . . 2,707,290 11 Fees for services (non-employees) a Management . . . 4,881,669 **b** Legal . 133,681 c Accounting 12,313,295 **d** Lobbying e Professional fundraising services See Part IV, line 17 77,703 f Investment management fees . 46,424,249 q Other (If line 11q amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) 41,261,587 12 Advertising and promotion . 13 Office expenses . 2,788,914 1,020,983 **14** Information technology 15 Royalties . 5,180,994 16 Occupancy . 2,814,246 17 Travel . 18 Payments of travel or entertainment expenses for any federal, state, or local public officials . 7,442,444 19 Conferences, conventions, and meetings **20** Interest . . . 21 Payments to affiliates . . . 22 Depreciation, depletion, and amortization 8,392,968 517,476 23 Insurance . 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O) a UNRELATED BUSINESS INCO 218.800

14,276,721

6,116,878

5,257,607

1,566,311 225,079,822

Form 990 (2016)

b Studies, Research, and A

c Net Pension Expense

d Postretirement Benefit

25 Total functional expenses. Add lines 1 through 24e 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ If following SOP 98-2 (ASC 958-720)

e All other expenses

	1	Cash-non-interest-bearing	•		1			
	2	Savings and temporary cash investments			13,900,035	2	30,888,537	
	3	Pledges and grants receivable, net				3		
	4	Accounts receivable, net			17,293,341	4	11,803,853	
	5	Loans and other receivables from current and for trustees, key employees, and highest compensa II of Schedule L			5			
	6	Loans and other receivables from other disqualif section 4958(f)(1)), persons described in section contributing employers and sponsoring organiza- voluntary employees' beneficiary organizations (Part II of Schedule L		6				
sset	7	Notes and loans receivable, net				7		
SS	8	Inventories for sale or use				8		
⋖	9	Prepaid expenses and deferred charges	enses and deferred charges					
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	44,203,117				
	ь	Less accumulated depreciation	10b	31,865,865	18,132,929	10 c	12,337,252	

ē	/	Notes and loans receivable, net		/			
SS	8	Inventories for sale or use		8			
A	9	Prepaid expenses and deferred charges			3,378,298	9	2,299,490
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	44,203,117			
	ь	Less accumulated depreciation	18,132,929	10 c	12,337,252		
	11	Investments—publicly traded securities .			30,985,720	11	31,129,935
	12	Investments—other securities See Part IV, line		12			
	13	Investments—program-related See Part IV, line		13			
	l						

10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	44,203,117			
Ь	Less accumulated depreciation	10b	31,865,865	18,132,929	10 c	12,337,252
11	Investments—publicly traded securities .		30,985,720	11	31,129,935	
12	Investments—other securities See Part IV, line		12			
13	Investments—program-related See Part IV, line	investments—program-related See Part IV, line 11				
14	Intangible assets				14	
15	Other assets See Part IV, line 11			15		
16	Total assets.Add lines 1 through 15 (must equ	ial line	34)	83,690,323	16	88,459,067
17	Accounts payable and accrued expenses		i i	27,010,255	17	24,609,672

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5,769,762

82.003,750

112,383,184

-23,924,117

-23,924,117

88.459.067 Form **990** (2016)

4,854,562

84,195,398

116,060,215

-32,369,892

-32,369,892

83.690.323

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20

21

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33 34

Liabilities 22

Fund Balances

Assets or

Net

Grants payable .

Deferred revenue

Tax-exempt bond liabilities . . .

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17-24)

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958),

check here \blacktriangleright \square and complete lines 30 through 34.

Capital stock or trust principal, or current funds . . .

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total liabilities. Add lines 17 through 25 .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

Unrestricted net assets

Escrow or custodial account liability Complete Part IV of Schedule D

key employees, highest compensated employees, and disqualified

Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here ightharpoonup and

2c

3a

3b

Yes

Nο

Form 990 (2016)

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Audit Act and OMB Circular A-133?

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

Additional Data

Software ID:

Software Version:

EIN: 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

Form 990 (2016)

Form 990, Part III, Line 4a:

ADVOCACY- API speaks for the petroleum industry before Congress, the executive branch of government, state legislatures, and the news media. It negotiates with regulatory agencies, represents the industry in court and participates in coalitions -- building the grassroots support that prods Congress, the White House and state legislators to act. API also strives to enhance credibility on the environment, health and safety issues that are central to the public's perception of the industry and its products.

Form 990, Part III, Line 4b: INFORMATION- API IS THE SOURCE FOR INFORMATION ABOUT THE PETROLEUM INDUSTRY. IT UNDERTAKES THE SCIENTIFIC AND ECONOMIC ANALYSIS THAT IS THE FOUNDATION FOR THE INDUSTRY'S STANCE ON THE CURRENT ISSUES. IT COLLECTS AND COMPILES STATISTICS AND IS WITHOUT PEER IN FINDING AND PROVIDING

INDUSTRY-SPECIFIC INFORMATION FOR PEOPLE WHO NEED IT

INDUSTRY OPERATIONS- API has set standards for the U.S. petroleum industry since its founding in 1919 and currently has over 650 standards and technical publications. In the global marketplace, these same standards are becoming international standards, and API's involvement in international events and organizations is growing. Over 200

API standards have been incorporated into U.S. regulations, and they are the most widely cited industry standards by international regulators

Form 990, Part III, Line 4c:

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

(Expenses \$

(Code

Maintaining Quality - The increasingly international nature of the petroleum business is evident in API's approach to certifying that products meet the industry's exacting standards of quality. Since 1924, API has licensed oilfield equipment manufacturers to use the API monogram, recognized as a mark of quality around the world. API licenses motor oils for use in both gasoline and diesel engines. API also certifies technical and inspection personnel in the petroleum and petrochemical industries, as well as those who audit the industry.

including grants of \$

(Revenue \$

(Code) (Expenses \$ including grants of \$) (Revenue \$)

EDUCATION- API organizes seminars, workshops and symposia on issues vital to the industry's livelihood. It provides training materials that help professionals in the oil and gas business meet regulatory requirements and industry standards.

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions) (Code) (Expenses \$ including grants of \$) (Revenue \$)

Safety - The Center for Offshore Safety is an industry sponsored program focused exclusively on Gulf of Mexico offshore safety. The process safety site assessment program includes training and certification, site assessment, and statistical process safety products to make industry refining facilities safer.

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the for related (W-2/1099-(W-2/1099organization and Highest compensatemplovee Former Individual trustei or director Institutional MISC) related organizations MISC) director below dotted organizations employee line)

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Board Member

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Board Member

Bruce Culpepper

Board Member

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Ricardo Darre

Board Member

Board Member

Timothy C Felt

Board Member

Greg L Ebel

Tim J Cutt

Stephen I Chazen

Martin S Craighead

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent, Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer from related week (list from the compensation any hours organizations and a director/trustee) organization from the for related (W-2/1099-(W-2/1099organization and Office Highest compens Former Individual trustee or director Key employee Institutional MISC) related organizations MISC) below dotted organizations line) Trust

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Board Member	0 00						0	
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Roger Jenkins

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Gary P. Hominger	0 50						

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent, Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer from related week (list from the compensation any hours and a director/trustee) organizations organization from the for related (W-2/1099-(W-2/1099organization and Highest compensate Former Individual trustee or director Key employee organizations Institutional MISC) MISC) related below dotted organizations line) Trustee

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Paal Kıbsgaard	0 50	1				0	
Board Member	0 00	×			U	U	
Tracy W Krohn	0 50	×			0	0	
Board Member	0 00	l			0	0	1
Ryan M Lance	0 50	1	Ţ		0	0	
Chairman of the Board	0 00	×	×			U	ı

racy W Krohn	0 50	×			0	0	
Board Member	0 00					J	
Ryan M Lance	0 50	×	x				
Chairman of the Board	0 00		^		0	0	
Robert Doug Lawler	0 50						
Board Member	0 00	×			0	0	
/ırgınıa Gıgı B Lazenby	0 50						
Board Member	0.00	×			١	ľ	

Chairman of the board	0 00						
Robert Doug Lawler	0 50	V			0	0	
Board Member	0 00	^			0	0	
Virginia Gigi B Lazenby	0 50	l ↓			0	0	
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John C Minge

Board Member

Board Member

Board Member

Richard Muncrief

Al Monaco

Compensated Employees, and Independent, Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation compensation amount of other hours per person is both an officer week (list from the from related compensation any hours organizations and a director/trustee) organization from the for related (W-2/1099-(W-2/1099organization and Highest o Individual or directo Office Former key emp Institutio organizations MISC) MISC) related below dotted organizations line)

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

		l trustee or	nal Trustee	ojee	onpensated			
Marvin Odum	0 50	l						
Board Member	0 00	×				0	0	
Steve Pastor	0 50	x				0	0	
Board Member	0.00	l .				ľ	ľ	

Steve Pastor	0 50	X			0	0	
Board Member	0 00				3	0	
Harry N Pefanıs	0 50	\ \			0	0	
Board Member	0 00	^			0	0	

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Gary G Rich

Board Member

David J Rintoul

Board Member

Board Member

David T Seaton

Board Member

Board Member

Paul Stevens

Board Member

Lorenzo Simonelli

Jose-Ignacio Sanz Saiz

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Harry N Pefanıs	0 50	x			0	0	
Board Member	0 00				,	,	
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Board Member	0 00	_ ^					0
Gany G Rich	0 50						

Compensated Employees, and Independent Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable than one box, unless compensation compensation amount of other hours per week (list person is both an officer from the from related any hours and a director/trustee) organization organizations

(F)

Estimated

compensation

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0

0

5,498,223

482,374

1,275,551

101,754

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

	any hours	and	a dır	ecto	r/tr	ustee)		organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	<u>∓</u>	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Doug J Suttles	0 50	×						0	0	0
Board Member	0 00							U	U	U
Troy W Thacker	0 50							0	0	0

Doug J Suttles	0 50	×			0	0	
Board Member	0 00	l				Ů	
Troy W Thacker	0 50	l 🗸			0	0	
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Board Member	0 00						
Troy W Thacker	0 50	_			0	0	
Board Member	0 00	^			0	0	
Rex Tillerson	0 50	_			0	0	
Board Member	0 00	^			١		
Lee M Tillman	0 50						

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Al Walker

Board Member

John S Watson

Board Member

Board Member

Karen Wright

Board Member

Jack N Gerard

Stacy R Linden

President and CEO

General Counsel & Corporate Secretary

David W Williams

Board Member	0 00	,						,	,
Rex Tillerson	0 50	l					0	0	
Board Member	0 00	l					5	3	,
Lee M Tillman	0 50	l					0	0	C
Board Mombor		^`	l				Ĭ	١	_

board Member	0 00						<u> </u>	
Rex Tillerson	0 50					0		
Board Member	0 00	^			0	0		
Lee M Tillman	0 50	×			0	0	0	1
Board Member	0 00	^			Ĭ	0		

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless amount of other hours per compensation compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations from the for related Highest compens (W-2/1099-(W-2/1099organization and Office Former Individual trustee or director Key employee Institutional organizations MISC) MISC) related below dotted organizations line) Trus

		•	र स			sated			
John E Robertson	40 00			x			479,495	0	
Vice President and CFO	0 00						473,433	Ŭ	•
Martin J Durbin	40 00				x		1,322,093	0	ı
Executive VP & Chief Strategy Officer	0 00						1,322,033		,
Linda G Rozett	40 00				<		657,470	0	
Vice President					^		657,470	ا	-

108,367

581,369

118,259

102,956

111,027

105,832

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Linda G Rozett	40 00			v		657,470	0	l
Vice President	0 00			<		037,470	3	
Louis A Finkel	40 00			.,		627 722	0	Γ
Executive Vice President	0 00			X		637,722	U	l
Frank J Macchiarola	40 00					560 440	0	ſ
Group Director	0 00			X		560,448	U	
			$\overline{}$					г

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Vice President

Robin R Rorick

Group Director

Group Director

Charles R Williams

Exec Dir Ctr for Offshore Safety

Erik G Milito

Louis A Finkel	40 00		X		637,722	0	-39,189
Executive Vice President	0 00		^		037,722	, and the second	33,103
Frank J Macchiarola	40 00		×		560,448	0	89,713
Group Director	0 00		^		300,440	- Contract of the contract of	03,713
Kyle B Isakower	40 00		.,				
Vice Dragident			X		529,842	0	139,935

	0 00						
Frank J Macchiarola	40 00		×		560,448	0	89,713
Group Director	0 00		^		300,440		03,713
Kyle B Isakower	40 00		_		529,842	0	139,935
Vice President	0.00		^		329,042		139,933

roup Director	0 00							
yle B Isakower	40 00							
				X		529,842	0	1
ice President	0 00							
								i

,	•••••		X		529,842	0	139,935
Vice President	0 00						
Lisa Salley	40 00						
	•••••		X		502,095	0	102,899

Х

Х

495,600

478,487

702,299

Compensated Employees, and Independent Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable hours per than one box, unless compensation compensation from related week (list person is both an officer from the and a director/trustee) any hours organization organizations

(F)

Estimated

amount of other

compensation

from the

organization and related organizations

55,672

50,702

68,780

50,140

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	<u>F</u>	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)
Rolf W Hanson	40 00								
Senior Director	0 00					×		488,197	0
Howard J Feldman	40 00					×		370,206	0
Senior Director	0 00					'`		373,233	
Erica S Bowman	40 00					х		364,342	0

				l x	488,197	0	
Senior Director	0 00			^	100,137	, and the second	
Howard J Feldman	40 00			x	370,206	0	
Senior Director	0 00			^	370,200	9	
Erica S Bowman	40 00			>	364,342	0	
Chief Economist	0 00			<	304,342	0	

Howard J Feldman	40 00			×	370,206	0	
Senior Director	0 00				370,200	J	
Erica S Bowman	40 00			v	364,342	0	
Chief Economist	0 00			^	304,342	0	
Fric 1 Wohlschlegel	40 00						

					Ιx		370 206	ام	
0 00					^		3,3,233	Ů	
40 00					v		364 342	0	
0 00					^		304,342	Ü	
40 00					×		321.388	0	
	0 00 40 00 0 00 40 00	0 00	0 00 40 00 0 00 40 00	0 00	0 00				

0 00 0.00

0 00 40 00

0.00 40 00

0 00

.

......

Senior Director

Robert I Greco

John D Modine

Jose G Uria

Former Group Director

Former key-Vice President

Former key-Acting Vice President

Rolf W Hanson	40 00			×		488,197	0	76,944
Senior Director	0 00			^		100,137	, and the second	
Howard J Feldman	40 00							
Senior Director	0 00			X		370,206	0	137,203
Erica S Bowman	40 00							
	•••••	l	l	X		364,342	0	52,511

Х

Х

Х

314,275

286,642

248,885

DLN: 93493319039047 **Political Campaign and Lobbying Activities** OMB No 1545-0047 SCHEDULE C (Form 990 or 990-For Organizations Exempt From Income Tax Under section 501(c) and section 527 EZ) ▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at Open to Public Department of the Treasury www.irs.gov/form990. Inspection Internal Revenue Service If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then • Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C • Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B Section 527 organizations Complete Part I-A only If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then • Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B • Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization **Employer identification number** AMERICAN PETROLEUM INSTITUTE 13-0433430 Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization. Provide a description of the organization's direct and indirect political campaign activities in Part IV Political expenditures 3 Volunteer hours Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 2 Enter the amount of any excise tax incurred by organization managers under section 4955 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? 3 ☐ Yes Was a correction made? ☐ Yes ☐ No If "Yes," describe in Part IV Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities 1 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt 2 function activities 340,000 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b 340,000 Did the filing organization fileForm 1120-POL for this year? **✓** Yes 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of filing organization's political contributions funds If none, enter received and promptly -0and directly delivered to a separate political organization If none, enter -0-1 See Additional Data Table 2 3 5 For Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ. Schedule C (Form 990 or 990-EZ) 2016 Cat No 50084S

Schedule C (Form 990 or 990-EZ) 2016

Lobbying ceiling amount (150% of line 2a, column(e))

Total lobbying expenditures

Grassroots nontaxable amount

Grassroots lobbying expenditures

Grassroots ceiling amount (150% of line 2d, column (e))

activity

1

13,930,866

84,664,815

89,378,367

-4,713,552

0

(b)

Amount

(a)

Yes

No

			1			
а	Volunteers?					
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?					
С	Media advertisements?					
d	Mailings to members, legislators, or the public?					,
е	Publications, or published or broadcast statements?					,
f	Grants to other organizations for lobbying purposes?					
g	Direct contact with legislators, their staffs, government officials, or a legislative body?					
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
i	Other activities?					
j	Total Add lines 1c through 1i					
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		i F			
b	If "Yes," enter the amount of any tax incurred under section 4912					
С	If "Yes," enter the amount of any tax incurred by organization managers under section 4912		ΙΓ			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)	(5), o	r sectio	n 5	01(c)
	(6).					
	W		_	_	Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		<u> </u>	1		No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		<u> </u>	2		No_
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?			3	Yes	
Par	Complete if the organization is exempt under section 501(c)(4), section 501(c)				01(c)(6)
	and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part answered "Yes."	III-A	, line 3,	ıs		
1	Dues, assessments and similar amounts from members	1			111,72	22.959
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political					
	expenses for which the section 527(f) tax was paid).	I				
а	Current year	2a	l		70,73	3,949

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

During the year, did the filing organization attempt to influence foreign, national, state or local legislation,

including any attempt to influence public opinion on a legislative matter or referendum, through the use of

expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions)

Supplemental Information

instructions), and Part II-B, line 1 Also, complete this part for any additional information

С Total

3

4

Part IV

Part I-A, Line 1

Carryover from last year

Return Reference

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

SECTION 527 POLITICAL ORGANIZATIONS

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation API CONDUCTS POLITICAL ACTIVITIES THROUGH A SEPARATE SEGREGATED FUND, AMERICAN PETROLEUM

INSTITUTE POLITICAL ACTION COMMITTEE IN 2016, API MADE PAYMENTS TOTALING \$340,000 TO

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

Schedule C (Form 990 or 990EZ) 2016

2b

2c

3

4 5

Additional Data

Software ID:

Software Version:

EIN: 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

(a) Name	(b)Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-
American Petroleum Institute Political Action Committee	1220 L Street NW Washington, DC 20005	262596972		62219
Community Leaders of America	2101 Cedar Springs Road Suite 1050 Dallas, TX 75201	463149989	10000	
Democratic Governors Association	1401 K Street NW Suite 200 Washington, DC 20005	521304889	25000	
Mahoning County Democratic Party	4011 Hillman Way Youngstown, OH 44512	341628309	10000	
Mahoning County Republican Party	PO Box 9012 Youngstown, OH 44513	341641042	10000	
Ohio Democratic Party	340 East Fulton Street Columbus, OH 43215	314165080	10000	
Republican Attorneys General Association	1747 Penn Ave NW Ste 800 Washington, DC 20006	464501717	50000	
Republican Governors Association	1747 Penn Ave NW Ste 250 Washington, DC 20006	113655877	200000	
Republican State Leadership Committee	1201 F Street NW Suite 675 Washington, DC 20004	050532524	25000	

efile GRAPHIC print - DO NOT PROCESS SCHEDULE D

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

As Filed Data -

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990,

OMB No 1545-0047

DLN: 93493319039047

(Form 990)

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. Open to Public Department of the Treasury Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Inspection Internal Revenue Service Name of the organization **Employer identification number** AMERICAN PETROLEUM INSTITUTE 13-0433430 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b)Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during 3 Aggregate value of grants from (during year) Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c C Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year > Number of states where property subject to conservation easement is located > 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? □ No In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the 2 following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1 Assets included in Form 990, Part X

Cat No 52283D

Schedule D (Form 990) 2016

Par	t IIII	Organizations Maintaining Co	llections of Ar	t, Histor	ical T	reasu	res, or	Other	Similar A	ssets (continuea	<u>) </u>
3		the organization's acquisition, accessic (check all that apply)	on, and other reco	rds, check	any of	the foll	lowing th	at are a	significant	use of its	collectio	n
а		Public exhibition		d		Loan	or excha	nge prog	rams			
b		Scholarly research		e		Other						
С		Preservation for future generations										
4	Provid Part >	de a description of the organization's co KIII	llections and expl	ain how th	ey furtl	ner the	organiza	ation's ex	empt purpo	se in		
5		g the year, did the organization solicit os to be sold to raise funds rather than t							ular	☐ Ye	es 🗆	No
Pa	rt IV	Escrow and Custodial Arrange Complete if the organization ans X, line 21.		Form 990), Part	IV, lır	ne 9, or	reporte	ed an amoi	unt on F	Form 990	0, Part
1a		e organization an agent, trustee, custod ded on Form 990, Part X?	ian or other interr	mediary foi	r contri	butions	s or other	assets	not	☐ Ye	es 🗌	No
ь	If "Ye	es," explain the arrangement in Part XII	I and complete th	e following	g table				Δ	mount		
С	Begin	ining balance						1c				
d	Addıt	ions during the year						1d				
е	Dıstrı	butions during the year						1e				
f	Endın	g balance						1f				
2 a	Did th	ne organization include an amount on F	orm 990, Part X, I	ine 21, for	escrow	or cus	stodial ac	count lia	bility?	☐ Ye	s 🗆	No.
ь	16 "Va	s," explain the arrangement in Part XII	T Charle hara if th	o ovnlanat	tion had	hoon	provided	in Dort \	/TTT		_	1
	rt V	Endowment Funds. Complete i		'			'					
Fe		Endownient Funds: Complete F	(a)Current year		Prior yea				(d)Three ye		(e)Four y	ears back
1a	Beginn	ing of year balance	(=, = , =	(-/-	, , , , , , , , , , , , , , , , , , , ,		<u> </u>		(-)		(-) /	
b	Contrib	putions										
С	Net inv	estment earnings, gains, and losses								-		
d	Grants	or scholarships										
е		expenditures for facilities ograms										
f	Admını	strative expenses										
g	End of	year balance										
2	Provid	de the estimated percentage of the curr	ent year end bala	nce (line 1	.g, colu	mn (a)) held as					
а	Board	d designated or quasi-endowment >										
Ь	Perm	anent endowment ▶										
С	Temp	orarily restricted endowment >										
	The p	ercentages on lines 2a, 2b, and 2c sho	uld equal 100%									
3а	organ	nere endowment funds not in the posse dization by	ssion of the organ	ization tha	at are h	eld and	d adminis	tered fo	r the	_	Ye	s No
	` '	nrelated organizations									a(i)	
ь		elated organizations		ed on Sch	 edule R	, ,					a(ii) 3b	
4		ribe in Part XIII the intended uses of the				•	• •	• • •		Г.		<u> </u>
_	rt VI	Land, Buildings, and Equipme										
		Complete if the organization ans		orm 990	, Part	IV, line	e 11a. S	See For	n 990, Pai	rt X, lın	e 10.	
	Descri	ption of property (a) Cost or of (investm		Cost or other	basis (d	other)	(c)Accui	mulated d	epreciation	1	(d) Book va	alue
1 a	Land											
b	Buildin	gs										
c	Leaseh	old improvements			8,9:	1,610			6,123,027			2,788,583
d	Equipm	nent			6,63	35,043			5,676,491			958,552
е	Other				28,65	6,464			20,066,347			8,590,117
Tota	al. Add	lines 1a through 1e (Column (d) must e	equal Form 990, P	art X, colu	mn (B)	, line 1	O(c)) .		>			12,337,252

See Form 990, Part X, line 12. (a) Description of security or category (including name of security) derivatives		(b) Book value		ood of valuation of-year market value
derivatives				,
leld equity interests	· · · · ·			
n (b) must equal Form 990, Part X, col (B) line 12)	•			
	ete if the organiza	tion answe	ered 'Yes' on Form '	990, Part IV, line 11c.
(a) Description of investment	(b) Boo	ok value	(c) Meth Cost or end-	nod of valuation of-year market value
				,
n (b) must equal Form 990, Part X, col (B) line 13)	b			
		n 990, Part I	V, line 11d See Form	990, Part X, line 15 (b) Book value
				. •
See Form 990, Part X, line 25.	cion answered 'Ye			lle or llf.
		(b) Book	value	
NSION LIABILITY			25,594,687	
TAL BENEFIT PLANS			7,546,361	
MENT BENEFITS OTHER THAN PENSION			48,862,702	
	l			
	Investments—Program Related. Completed See Form 990, Part X, line 13. (a) Description of investment In (b) must equal Form 990, Part X, col (B) line 13.) Other Assets. Complete if the organization ans (a) Description of line 15. The must equal Form 990, Part X, col (B) line 15. Other Liabilities. Complete if the organization of liability income taxes ENSION LIABILITY TAL BENEFIT PLANS	Investments—Program Related. Complete if the organization and several	Investments—Program Related. Complete if the organization answered See Form 990, Part X, line 13. (a) Description of investment (b) Book value (c) Book value (d) Book value (e) Must equal Form 990, Part X, col (B) line 13) Other Assets. Complete if the organization answered 'Yes' on Form 990, Part I (a) Description (a) Description min (b) must equal Form 990, Part X, col (B) line 15) Other Liabilities. Complete if the organization answered 'Yes' on Form See Form 990, Part X, line 25. (a) Description of liability (b) Book necome taxes	Investments—Program Related. Complete if the organization answered "Yes" on Form "See Form 990, Part X, line 13. (a) Description of investment (b) Book value (c) Meth Cost or end- (b) Book value (c) Meth Cost or end- (a) Description Other Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 11d See Form (a) Description Other Liabilities. Complete if the organization answered "Yes" on Form 990, Part IV, line 15

Part XI

2

а

b

c

d

е

3

4

b

c 5

1

2

а b

d

е 3

а

b

c

Part XIII

5

4

Part XII

Schedule D (Form 990) 2016

Page 4

187,605

77,703

229,658,818

225,186,400

229,581,115

Other (Describe in Part XIII) . . Add lines 2a through 2d

Other (Describe in Part XIII)

Subtract line 2e from line 1 .

Add lines 4a and 4b . . .

Subtract line 2e from line 1 .

Add lines 4a and 4b .

Return Reference

See Additional Data Table

Net unrealized gains (losses) on investments . . . Donated services and use of facilities . Recoveries of prior year grants . . .

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Amounts included on Form 990, Part VIII, line 12, but not on line 1 Investment expenses not included on Form 990, Part VIII, line 7b.

Total expenses and losses per audited financial statements .

Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b .

Other (Describe in Part XIII)

Supplemental Information

2c

2d 4a

4b

Explanation

2a

2b

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

190,345 77,703 4b

2e 3 4c

3

4c

5

77,703

-2.740

Amounts included on line 1 but not on Form 990, Part IX, line 25 Donated services and use of facilities . 2a Prior year adjustments . . . 2b Other losses . 2c Other (Describe in Part XIII) . 2d 184,281 Add lines 2a through 2d . 2e

225.002.119 77,703 225,079,822 Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Schedule D (Form 990) 2015

184,281

Page 5		Schedule D (Form 990) 2015
	ormation (continued)	Part XIII Supplemental Info
	Explanation	Return Reference

Schedule D (Form 990) 2016

Additional Data

Software ID: Software Version:

EIN: 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

Supplemental Information

Return Reference

Explanation Part XI, Line 2d - Other API POLITICAL ACTION COMMITTEE CONSOLIDATED IN AUDITED FINANCIAL STATEMENTS 190,345

Adjustments

Supplemental Information	
Return Reference	Explanation
Part XII, Line 2d - Other Adjustments	API POLITICAL ACTION COMMITTEE CONSOLIDATED IN AUDITED FINANCIAL STATEMENTS 184,281

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efile GRAPHIC print	- DO NOT F	PROCESS	As Filed Data - DLN: 9349331903904							
SCHEDULE F (Form 990)	Statement of Activities Outside the United States									
		► Complet	_	on answered "Yes" to Form	990,	2016				
		► Att:		14b, 15, or 16. See separate instructions.		Open to Public				
Department of the Treasury Internal Revenue Service	partment of the Treasury ► Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.									
Name of the organization	Employer ide	ntification number								
AMERICAN PETROLEUM IN	STITUTE				12.0432420					
Consult				Inited Chates Console	13-0433430					
	Part IV, line		outside the t	Jnited States. Comple	ete ir the organization a	answered "Yes" to				
1 For grantmakers	.Does the org	janization maii	ntain records to s	substantiate the amount	of its grants and					
other assistance, t	he grantees'	eligibility for th	ne grants or assis	stance, and the selection	criteria used					
to award the grant	s or assistant	ce?				☑ Yes ☐ No				
2 For grantmakers outside the United		Part V the org	anızatıon's proce	dures for monitoring the	use of its grants and ot	ther assistance				
3 Activites per Region	(The followin	g Part I, line 3	table can be duplı	cated if additional space is	s needed)					
(a) Region		(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	a (f) Total expenditures for and investments in region				
(1) See Add'l Data										
(2)										
(3)										
(4)										
(5)						<u> </u>				
3a Sub-total			3 6	5		15,628,335				
b Total from continuati	on sheets to		1 1			2,283,860				
Part I c Totals (add lines 3a	and 3b)		4 7	7		17,912,195				
For Paperwork Reduction		the Instruction	s for Form 990.	Cat	No 50082W Schedu	le F (Form 990) 2016				

(3)				
(4)				

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-

Schedule F (Form 990) 2016

(4) (5) (6) (7)

(8) (9) (10) (11) (12) (13) (14) (15) (16)

(17) (18)

Schedule F (Form 990) 2016

Part III can be	<u>duplicated if addition</u>	onal space is r	needed.				
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							

			assistance	assistance	
(1)					
(2)					

			 	appraisal, other)
(1)				
(2)				
/ 2\				

				appraisal, other)
(1)				
(2)				
(3)				

Sche	dule F (Form 990) 2016		Page 4
Par	t IV Foreign Forms		
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	☑ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)		
	Instructions for Forms 3320 and 3320 Fry	☐ Yes	✓ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign		
	Corporations (see Instructions for Form 5471)	☐ Yes	✓ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	☐Yes	✓ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)		
		☐ Yes	✓ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the		
	organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713)	✓ Yes	□No

Schedule F (Foi	m 990) 2016 Page 5
P a m	upplemental Information rovide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; mounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting ethod); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide my additional information (see instructions).
Return Reference	Explanation
Part I, Line 2	ALL GRANTS ARE ASSIGNED AN API STAFF MEMBER AS THE CONTRACT OFFICER THE CONTRACT OFFICER'S

RESPONSIBILITIES INCLUDE MONITORING THE ACTIVITIES OF THE GRANTEES, AS WELL AS THE RECEIPT AND

REVIEW OF PERIODIC PROGRESS REPORTS

Return Reference	Explanation
Part I, Line 3	API's certification programs include licensing of manufacturers and individuals throughout the world. Audits of manufacturers are conducted through independent contractors, which are primarily coordinated through a U.Sbased entity. The evaluation and grant of licenses is conducted at API's headquarters in Washington, D.C. Similarly, API's individual certification examinations are offered at various world-wide locations, proctored by a U.Sbased independent contractor. The examination results and certifications are also evaluated and awarded at API's headquarters in Washington, D.C. API-U training programs, offered in both the United States and abroad, enable participants to maintain professional competency and meet ever-changing statutory requirements. API develops course content with a third party and provides Train-the-Trainer sessions to develop qualified trainers for course materials. Approved trainers deliver API-U courses all over the world.

Additional Data

East Asia and the Pacific -

Australia, Brunei, Burma,

Cambodia,

Software ID: Software Version:

EIN: 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

Meetings & Events

296,601

Form 990 Schedule F Part I - Activities Outside The United States

0

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
Central America and the Caribbean - Antigua & Barbuda, Aruba, Bahamas,	0	0	Program Services	Certification Programs	53,410
East Asia and the Pacific - Australia, Brunei, Burma, Cambodia,	2	5	Program Services	Certification Programs	9,593,128

0 Program Services

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures in region (by type) (i.e., offices in the employees or is a program service, for region agents in fundraising, program describe specific type of region services, grants to service(s) in region region recipients located in the region) Europe (Including Iceland & 0 Program Services Certification Programs 2,114,199 Greenland) - Albania, Andorra, Austria, Belgium Europe (Including Iceland & 0 Grants & Contributions 25.000 Greenland) - Albania, Andorra, Austria, Belgium Middle East and North Africa -1 Program Services Certification Programs 1,681,199 Algeria, Bahrain, Djibouti, Egypt,

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region fundraising, program describe specific type of agents in region service(s) in region services, grants to region recipients located in the region) North America - Canada and 0 Program Services Certification Programs 1,221,273 Mexico, but not the United States Russia and Neighboring States 0 Program Services Certification Programs 643,525 - Armenia, Azerbijan, Belarus, Program Services 818,363 South America - Argentina, Certification Programs Bolivia, Brazil, Chile, Columbia, Ecuador.

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (d) (f) Total expenditures offices in the employees or in region (by type) (i.e., is a program service, for region agents in fundraising, program describe specific type of region services, grants to service(s) in region region recipients located in the region) South America - Argentina, 0 Grants & Contributions 17,000 Bolivia, Brazil, Chile, Columbia, Ecuador, South Asia - Afghanistan, 0 Program Services Certification Programs 1,121,486 Bangladesh, Bhutan, India, Maldives, Nepal. Sub-Saharan Africa - Angola, 0 Program Services Certification Programs 327,011 Benin, Botswana, Burkina Faso,

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493319039047 OMB No 1545-0047 Schedule I **Grants and Other Assistance to Organizations,** (Form 990) **2016** Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public Attach to Form 990. Department of the Inspection ▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Treasury Internal Revenue Service Name of the organization **Employer Identification number** AMERICAN PETROLEUM INSTITUTE 13-0433430 Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eliqibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Part III Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant ıf applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance other) or government assistance See Additional Data Table (1)(2)(3)(4)

(6)(8)(9)(10)(11)(12)Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 31

Schedule I (Form 990) 2016						Page 2				
		Domestic Individuational space is needed	als. Complete if the org	anızatıon answered "Yes'	on Form 990, Part IV, line 22					
(a) Type of grant or	•	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance				
(1)										
(2)										
(3)										
(4)										
(5)										
(6)										
(7)										
Part IV Suppleme	ental Informati	on. Provide the inf	ormation required in	Part I, line 2, Part III	, column (b), and any other a	dditional information.				
Return Reference	Explanati	on								
Part I, Line 2		LL GRANTS ARE ASSIGNED AN API STAFF MEMBER AS THE CONTRACT OFFICER. THE CONTRACT OFFICER'S RESPONSIBILITIES INCLUDE MONITORING THE CTIVITIES OF GRANTEES, AS WELL AS THE RECEIPT AND REVIEW OF PERIODIC PROGRESS REPORTS								

Additional Data

American Association of Blacks

1625 K St NW Ste 405 Washington, DC 20006

ın Energy

Software ID: Software Version: EIN:

84-0782569

EIN: 13-0433430

501(c)(3)

Name: AMERICAN PETROLEUM INSTITUTE

Maille. AMERICAN PETROLLOM INSTITUTE

Form 990, Schedule I, Part	II, Grants and	Other Assistance to	o Domestic Organiza	tions and Domest	ic Governments.		
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
A Wider Circle 9159-C Brookville Road Silver Spring, MD 20910	52-2345144	501(c)(3)	10,000				Event sponsorship

Event sponsorship

10,000

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance 53-0104410 501(c)(6) 15.000 American Chemistry Council General support

700 2nd Street NE
Washington, DC 20002

American Chemistry Council 53-0104410 501(c)(6) 7,500

Education program

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

700 2nd Street NE Washington, DC 20002

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance American Council for Capital 52-1091172 501(c)(3) 25,000 General support

American Enterprise Institute	53-0219405	501/c)/3)	15 000		Conoral support
Formation 1750 K Street NW Suite 400 Washington, DC 20006					

1150 Seventeeth Street NW Washington, DC 20036

American Enterprise Institute 53-0218495 5U1(C)(3)| 15,000 |General support

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance or government other) assistance Americans for Tax Reform 52-1403587 501(c)(4) 50.000 General support 722 12th Street NW 4th Floor Washington, DC 200053966 52-1917903 501(c)(3) 70,000 Event and Intern Sponsorship

Asian Pacific American Institute for Congressional Studies (APAICS) 1001 Connecticut Avenue NW Suite 530

Washington, DC 20036

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance Association for Environmental 26-2624347 501(c)(3) 7.000 Event sponsorship Health & Sciences Foundation (AEHS) 150 Fearing Street Suite 21

Event sponsorship

25,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

53-0204610

Amherst, MA 01002

9190 Rockville Pike Bethesda, MD 20814

Boy Scouts of America

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance Building & Construction Trades 53-0025755 501(c)(5) 25.000 Event sponsorship Dept (BCTD) AFL-CIO 815 16th Street NW Suite 600 Washington, DC 20006

General support

34.500

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(4)

32-0236838

Citizens to Protect

Pennsylvania Jobs 417 Walnut Street Harrisburg, PA 17101

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance Cleveland 2016 Host 47-1304221 501(c)(3) 900.000 Event sponsorship Committee Inc

1375 East Ninth Street 20th Floor Cleveland, OH 441141793					
Coloradans for Responsible Reform	80-0517438	501(c)(6)	51,234		General support

P O Box 18950 Denver, CO 80218

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance Congressional Black Caucus 52-1160561 501(c)(3) 135.000 Event and Intern Sponsorship

Foundation Inc 1720 Massachusetts Ave NW Washington, DC 20036 Congressional Coalition on 54-2035617 501(c)(3) 50.000 General support

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Adoption Institute

311 Massachusetts Avenue NW Washington, DC 20002

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 52-1304889 Sec 527 25.000 Democratic Governors Event sponsorship A - - - - - - - - - - -

General support

1401 K St NW Ste 200 Washington, DC 20005			
Edison Electric Institute	13-0659550	501(c)(6)	7,000

701 Pennsylvania Ave NW Washington, DC 20004

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance Energy Policy Research 13-1512139 501(c)(6) 25.000 Energy policy research Foundation Inc 1201 Wisconsin Avenue Washington, DC 20007

Environmental Council of the 36-3962169 501(c)(6) 15.000 Education Program States (ECOS)

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

50 F Street NW Suite 350 Washington, DC 20001

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance Ford's Theatre 52-6073157 501(c)(3) 10.000 General support 514 Tenth St NW

Event sponsorship

100,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

For-Profit

Washington, DC 20004
Friends of the House 2016 LLC

104 Hume Avenue Alexandria, VA 22301 47-4741194

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance or government other) assistance Ground Water Protection 73-1210455 501(c)(6) 200,000 Research Grant

Ground Water Research &	73-1271210	501(c)(3)	10,000		General support
Council 7728 East 98th Place Tulsa, OK 74133					

133308 N MacArthur Boulevard Oklahoma City, OK 73142

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 85-0356947 501(c)(3) 8.000 Hispanic Association on Event sponsorship Corporate Responsibility 1444 I Street NW Suite 850

Event sponsorship

75,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

For-Profit

Washington, DC 20005

15 Inverness Way East Englewood, CO 80112

22-2721160

IHS Global Inc.

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Joint Center for Political and 52-1069070 501(c)(3) 25.000 Energy Outreach Economic Studies Inc 633 Pennsylvania Avenue NW Washington, DC 20004

Event sponsorship

10.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

For-Profit

27-1968883

Latitude LLC

1945 Lorraine Avenue McLean, VA 22101

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance LNG Allies 46-5721112 501(c)(6) 30.000 General support 17813 Millhaven Terrace Germantown, MD 20874

Mahoning County Democratic 34-1628309 Sec 527 10,000 General support Partv

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

4011 Hillman Way Youngstown, OH 44512

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance Mahoning County Republican 34-1641042 Sec 527 10.000 General support Party PO Box 9012 Youngstown, OH 44513

General support

12.500

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(6)

Metro Denver Economic

1445 Market Street - 4th Floor Denver, CO 802021729

Development Corp

84-0186760

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 52-1212849 501(c)(3) 10.000 NALEO Educational Fund Event sponsorship

National Academy of Sciences	53-0196932	501(c)(3)	100,000		Research Grant
1122 W Washington Blvd Suite 301 Los Angeles, CA 90015					

500 5th Street NW Washington, DC 20001

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance National Association of 53-0204609 501(c)(4) 8,500 Event sponsorship Regulatory Utility Commissioners

1101 Vermont Avenue NW Suite 200 Washington, DC 20005					
National Association of Regulatory Utility Commissioners 1101 Vermont Avenue NW	53-0204609	501(c)(4)	7,500		Event sponsorship

Suite 200 Washington, DC 20005

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance National Association of 53-0204609 501(c)(4) 5.800 Event sponsorship Regulatory Utility Commissioners 1101 Vermont Avenue NW Suite 200 Washington, DC 20005

Newberry, FL 32669

National Council for Air and 13-1085344 501(c)(6) 30,000 Research Grant Stream Improvement 402 SW 140th Terrace

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance National Newspaper Publishers 52-1008362 501(c)(3) 50.000 Event sponsorship Association

1816 12th Street NW Washington, DC 20009					
National Ocean Policy Coalition 601 Pennsylvania Ave NW South Building Ste 900	27-2005123	501(c)(6)	35,000		General support

Washington, DC 20004

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance National Urban League 13-1840489 501(c)(3) 25,000 General support 120 Wall Street 8th Floor

General support

141,480

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

New York, NY 10005

101 E Town St Suite 540 Columbus, OH 43215

Ohio Association of Foodbanks

34-1677838

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Ohio Democratic Party 31-4165080 Sec 527 10,000 General support

340 East Fulton Street Columbus, OH 43215					
Philadelphia 2016 Host Committee	47-2620788	501(c)(3)	700,000		Event sponsorship

1900 Market Street 300

Philadelphia, PA 191033527

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance Plumbers & Pipefitters Local 34-0945178 501(c)(5) 120,000 Education Program

396 493 Bev Road Bldg 3 Boardman, OH 44512					
Politico LLC	27-4022975	For-Profit	175,000		Event sponsorship

1100 Wilson Blvd 6th Fl Arlınaton, VA 22209

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance Radio Television Digital News 52-1452178 501(c)(3) 7.000 Event sponsorship Association (RTDNA)

529 14th Street NW Ste 425 Washington, DC 20045 52-1452178 501(c)(3) 6.000 Radio Television Digital News

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

Washington, DC 20045

Event sponsorship Association (RTDNA) 529 14th Street NW Ste 425

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance Raise the Bar Protect Our 81-1641312 501(c)(4) 300,000 General support C-----

Republican Attorneys General	46-4501717	Sec 527	50,000		General su
Constitution 5910 South University Blvd C18-254 Greenwood Village, CO 80121	1				

Washington, DC 20004

support Association 1201 F Street NW Suite 675

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance or government other) assistance Republican Governor's 11-3655877 Sec 527 125.000 General support Association 1747 Pennsylvania Ave NW Ste

1747 Pennsylvania Ave NW Ste
250
Washington, DC 20006

Republican Governor's 11-3655877 Sec 527 75,000

Event sponsorship
1747 Pennsylvania Ave NW Ste

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

250

Washington, DC 20006

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance 05-0532524 Sec 527 25.000 Republican State Leadership General support Committee 1201 F Street NW Suite 675 Washington, DC 20004

Resources First Foundation 01-0531683 501(c)(3) 30,000 General support

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

74 Lunt Road 300 Falmouth, ME 04105

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance sponsorship

Science Spark 3663 Lone Dove Lane Encinitas, CA 92024	26-2497802	501(c)(3)	10,000		Event sponsorship
So Others Might Eat	23-7098123	501(c)(3)	10,000		Event sponsorship

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

71 O Street NW Washington, DC 20001

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance 94-1156365 501(c)(3) 28.333 Stanford University General support Terman Engineering Center Room 452

Stanford, CA 943054026 STRONGER 31-1666039 501(c)(3) 80.000 General support

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

13308 N MacArthur Oklahoma City, OK 73142

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization if applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance The Economic Club of 52-1469926 501(c)(3) 6.000 Event sponsorship Washington DC 1156 15th Street NW Suite 600

Event sponsorship

10,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

Washington, DC 20005

The National Center for American Indian Enterprise Development

953 East Juanita Avenue Mesa, AZ 85204 95-2627645

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance 95-2627645 501(c)(3) 10.000 The National Center for Event sponsorship American Indian Enterprise Development

Event sponsorship

16,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(c)(3)

51-0265807

953 East Juanita Avenue Mesa, AZ 85204

110 Possum Hollow Road Newark, DE 19711

Tri-State Bird Rescue

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance 04-2685180 501(c)(6) 15.000 United States Association for Event sponsorship Energy Economics (USAEE)

Energy Economics (USAEE)
28790 Chargin Blvd Suite 350
Cleveland, OH 44122

United States Hispanic 43-1249249 501(c)(6) 25,000

Event sponsorship
Chamber of Commerce

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1424 K Street NW Suite 401 Washington, DC 20005

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization grant cash or assistance or government other) assistance University of Texas at Arlington 75-6000121 Sec 115 10.000 Event sponsorship 140 W Mitchell Street Arlınaton, TX 760190197 Virginia Foundation for 54-1473133 501(c)(6) 20.000 Event sponsorship Research & Economic

Education P O Box 29268 Henrico, VA 23242 efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493319039047

Employer identification number

OMB No 1545-0047

Schedule J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

2015

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

AMERICAN PETROLEUM INSTITUTE 13-0433430 **Questions Regarding Compensation** Yes No Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e g , maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Yes Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a? 2 Yes Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? 4a Yes Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4h Yes Participate in, or receive payment from, an equity-based compensation arrangement? **4c** Νo If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? 5а 5h Any related organization? If "Yes," on line 5a or 5b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? 6a Any related organization? 6b If "Yes," on line 6a or 6b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 67 If "Yes," describe in Part III 7 Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe ın Part III 8 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

section 53 4958-6(c)?

Schedule J (Form 990) 2015							Page Z						
Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.													
For each individual whose compensal instructions, on row (ii) Do not list al Note. The sum of columns (B)(i)-(iii)	ny individuals that are	not listed on Form 990	, Part VII	• , ,	-	·							
(A) Name and Title	(B) Breakdown of	f W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in						
	Base (1) compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column(B) reported as deferred on prior Form 990						

Cahadula 1 (Farm 000) 201 F

See Additional Data Table

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Schedule J (Form 990) 2015

Return Reference **Explanation** First class or charter travel - First class air travel is limited to executive staff members and may be booked only when business class is unavailable on Part I, Line 1a

executive or governmental official who travels first class or business class, or, for international flights, when extenuating circumstances justifying traveling business class. First or business class air travel must be approved in advance by an executive staff member, and the employee must provide the justification on the expense report. First class train passage is an acceptable alternative to coach air fares of equal or greater value. It is not API's practice to charter travel, except in the limited circumstance in which commercial travel schedules do not accommodate the President and CEO's itinerary. No flights were chartered during 2016. Travel for companions - Instances in which a spouse accompanies an employee traveling on business at API expense are limited and approved in advance. In such authorized cases, unless the strict legal definition of business purpose is met, the reimbursement is treated as taxable income to the employee. Tax indemnification and gross up payments - For employees who qualify to participate in the nonqualified retirement income plan, API pays taxes due on the accrued benefits as they are awarded to the participants. These tax payments are treated as an advance and netted from the accrued benefits to the participants upon distribution. Health or social club dues or initiation fees - Reimbursement of John D - \$157,500 Part I, Line 4B Participants in the American Petroleum Institute supplemental benefit plans received contributions in 2016 as

qualifying flights. Other staff members may travel first or business class only when accompanying an executive staff member, a member company

Part I, Lines 4a-b

club dues to an employee in any club organized for pleasure, recreation, or other social purpose (i.e. country clubs, luncheon clubs, and airline and hotel clubs) is limited and requires executive staff approval Employees who have been reimbursed for club dues must annually account for their business use, and non-business use is treated as taxable income to the employee Personal services - API provides an annual allowance of \$5,000 to the President and CEO to be used for financial planning and tax preparation services. This allowance is treated as taxable income to the President and CEO. API provides a personal driver to the President and CEO primarily for business purposes. Any personal usage is treated as taxable income to the President and CEO Part I, Line 4A The following employees received severance payments from American Petroleum Institute in 2016 Greco, Robert L - \$169,650 Modine, follows Gerard, Jack N - \$2,826,222 includes nonvested accrual of \$1,184,812 Linden, Stacy R - \$117,955 includes nonvested accrual of \$42,579 Robertson, John E - \$98,333 includes nonvested accrual of \$42,769 Durbin, Martin J - \$562,980 includes nonvested accrual of \$525,480 Rozett, Linda G \cdot \$168,573 includes nonvested accrual of \$50,873 Finkel, Louis A \cdot (\$53,530) includes nonvested accrual of (\$71,625) due to forfeiture Macchiarola, Frank J - \$78,504 includes nonvested accrual of \$69,254 Isakower, Kyle B - \$168,001 includes nonvested accrual of \$38,056 Salley, Lisa - \$73,420 - includes nonvested accrual of \$69,420 Rorick, Robin R - \$167,115 includes nonvested accrual of \$27,166 Milito, Erik G - \$119,119 - includes nonvested accrual of \$35,726 Williams, Charles R - \$132,931 includes nonvested accrual of \$33,455 Hanson, Rolf W - \$110,162 Feldman, |Howard J - \$86,906 Bowman, Erica S - \$12,048 includes nonvested accrual of \$8,991 Wohlschlegel, Eric J - \$17,400 Greco, Robert L - (\$2,090)* Modine, John D - \$31,319 Uria, Jose G (\$14,408) * * As a result of the actuarial assumptions used, this employee experienced a reduction in the value of the supplemental defined benefit accrued. The following participants in the American Petroleum Institute supplemental benefit plans received payments in 2016 as follows Greco, Robert L - \$539,259 Modine, John D - \$15,646

Schedule J (Form 990) 2015

Software ID: Software Version:

EIN: 13-0433430

Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Page	Form 990, Schedule J, Pa	rt J							
Company Comp	(A) Name and Title		(i) Base	(ii) Bonus &	(iii) Other		(D) Nontaxable benefits		column (B) reported as deferred
Part			o o mpono dello m						
Second Science Seco		(1)	2,760,703	1,075,300	1,662,220	1,247,821	27,730	6,773,774	0
Control Assertion Control Assertion Control Cont		(11)	0	0	0	0	-	-	0
Control Assertion Control Assertion Control Cont	1 Stacy R Linden	(1)	221 042				0	0	
March Marc	General Counsel & Corporate		321,943	100,/00	59,/31	86,802	14,952	584,128	0
No.	555/544	(11)	0	0	0	0	-	-	0
Note Description Color		(1)	336,549	102,600	40,346	89,111	19,256	587,862	0
Marker Display Color C	Vice President and CFO	(11)	0						
Paralle Para				0	Ü	Ü	0	0	
March G. Roschiker Numbered 10	Executive VP & Chief	(1)	1,005,468	274,100	42,525	555,367	26,002	1,903,462	0
Minor A Fished Company	Strategy Office	(11)	0	0	0	0	-	-	0
Minor A Fished Company	4Linda G RozettVice President	(1)	130 480				0	0	
South A Price Parameter				121,800	105,181	116,975	1,284	//5,/29	0
Cescular Visco President		(11)	0	0	0	0	-	-	0
Company Comp		(1)	618,799	0	18,923	-68,014	28,825	598,533	0
Common Procession Common	Executive vice President	(11)	0						
Group Director (17) (17) (17) (18) (19) (1		,	_	0	0	0	0	0	
Table Tabl		(1)	446,870	103,500	10,078	87,613	2,100	650,161	0
No. President Company Compan		(11)	0	0	0	0	-	-	0
No. President Company Compan	7Kyle B Isakower	(1)	212 200				0	0	
Blass SaleyVice President Colorador		(1)	323,309	91,300	115,233	113,030	26,905	669,777	0
Mathematics		(11)	0	0	0	0	-	-	0
Problem R Rend Column Co	8Lisa SalleyVice President	(1)	341,173	153,500	7.422	93.218	9.681	604.994	0
Scholm R Renck 10 306,578 64,800 124,222 78,874 24,082 598,556 0 0 0 0 0 0 0 0 0		(11)	0						
10		(,	· ·	U	0	0	0	0	0
10Erik G MilitoGroup Dructor (i) 324,708 85,600 68,179 86,945 24,082 589,514 0 0 0 0 0 0 0 0 0		(1)	306,578	64,800	124,222	78,874	24,082	598,556	0
11Charles R Wilsams 10 528,687 79,700 93,912 94,632 11,200 808,131 0 0 0 0 0 0 0 0 0		(11)	0	0	0	0	-	-	0
11Charles R Wilsams 10 528,687 79,700 93,912 94,632 11,200 808,131 0 0 0 0 0 0 0 0 0	10Enk G MilitoGroup Director	(1)	224 709				0	0	
Titcharles R Williams Safety Safe	20211K o Filincosloup Bileccol	(1)	324,708	85,600	68,179	86,945	24,082	589,514	0
See Details Commerce Commer		(11)	0	0	0	0	-	-	0
Select Color Ordinate Color Co		(1)	528,687	79,700	93,912	94,632	11,200	808,131	0
12Rof W Hanson Senor Director		(II)	0						
Senior Director		(**)		0	0	0	0	0	
13Howard J Feldman (I) 263,520 33,900 72,786 113,979 23,224 507,409 0 0 0 0 0 0 0 0 0		(1)	331,508	61,700	94,989	52,862	24,082	565,141	0
Senior Director		(11)	0	0	0	0	-	-	0
Senior Director	13Howard 1 Feldman	(1)	263 520				0	0	
14Enca S Bowman Chief Economist	Senior Director		203,320	33,900	/2,/86	113,979	23,224	507,409	0
Chef Economist		(11)	0	0	0	0	-	-	0
15Enc J Wohlschlegel (i) 279,484 40,000 1,904 44,626 11,046 377,060 0 0 0 0 0 0 0 0 0		(1)	316,683	43,900	3,759	26,984	25,527	416,853	0
Senior Director (II)	Cilier Economist	(11)	0						0
Senior Director (II)				0	Ü	Ü	0	0	
16Robert L Greco Former Group Director		(1)	279,484	40,000	1,904	44,626	11,046	377,060	0
Former Group Director (II) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		(11)	0	0	0	0	-	-	0
Former Group Director (II) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	16Robert L Greco	(1)	0	0	214 275	24 506	16.116	0	102 277
17John D Modine Former key-Vice President					314,2/5	34,586	16,116	364,9//	103,3//
Former key-Vice President (II) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		(11)	0	0	0	0	- 0	- 0	0
(II) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		(1)	89,461	0	197,181	43,339	25,441	355,422	0
18 Jose G Una Former key-Acting Vice President (I) 246,420 0 2,465 40,686 9,454 299,025 0 President	. Sinici key vice i lesidelit	(11)	0	n	n	n			n
Former key-Acting Vice 0 2,465 40,886 9,454 299,025 0	121				Ŭ.		0	0	
President (II) 0 0 0 0 0 0	Former key-Acting Vice	(1)	246,420	0	2,465	40,686	9,454	299,025	0
	President	(11)	0	0	0	0	-	-	0
							0	0	

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SCHEDIII	CHEDULE O Supplemental Information to Form 990 or 990-EZ							
(Form 990 or EZ) Department of the T	2016 Open to Public Inspection							
Internal Revenue Se Name of the org AMERICAN PETROI	ANCA ANIZATION FUM INSTITUTE	Employer ident	tification number					
AMERICAN TETRO	ESH INSTITUTE	13-0433430						
Return Reference	Explanation							
Form 990, Part III, line 2	Effective January, 1, 2016, America's Natural Gas Alliance (ANGA) and AP t contribution agreement whereby ANGA contributed substantially all its net and API assumed the advocacy mission activities of ANGA. As such, API rebutions of \$11,893,728 and \$300,000 from ANGA on January 4, 2016 and tively ANGA ceased operations on December 31, 2015 and is in the process nder Delaware state law. As part of the continued dissolution process, API itional cash contribution of \$100,000 on January 25, 2017, subsequent to years and the process of the continued and the process of the process o	assets to API eceived cash contri July 21, 2016, respec ss of dissolution u received an add ear-end Certain advocacy mission activ						

Return Reference	Explanation
Form 990, Part VI, Section A, line 1	API'S EXECUTIVE COMMITTEE CONSISTS OF UP TO 15 MEMBERS OF THE BOARD (BUT NO LESS THAN 12) MEMBERS INCLUDE THE API CHAIRMAN OF THE BOARD AND THE CHAIR OF THE FINANCE COMMITTEE, WIT H REPRESENTATION OF THE TOP SIX (6) DUES-PAYING MEMBERS, AND THE REMAINING MEMBERS CHOSEN FROM THE REMAINING DUES-PAYING MEMBERS THE API PRESIDENT AND CEO SERVES AS AN EX-OFFICIO VOTING MEMBER THE EXECUTIVE COMMITTEE HAS THE AUTHORITY TO EXERCISE ALL OF THE POWERS OF THE BOARD OF DIRECTORS IN THE ABSENCE OF ACTION BY THE BOARD, EXCEPT TO AMEND THE BYLAWS O R AS OTHERWISE LIMITED BY LAW ITS RESPONSIBILITIES INCLUDE LONG-RANGE PLANNING, STRATEGIC ISSUES, PROGRAM AND BUDGET DEVELOPMENT, OVERSIGHT AND ADMINISTRATION

Return Explanation
Reference

line 4

Form 990,
Part VI,
Section A,
During the year, the API Board of Directors approved the expansion of the API Executive Co
mmittee from a maximum of fourteen members to a maximum of fifteen members, adding an addi

Return Explanation
Reference

Form 990,
Part VI,
Section A,
line 6

API IS A TRADE ASSOCIATION WITH MEMBERSHIP DRAWN FROM THE OIL AND NATURAL GAS INDUSTRY AS
DESCRIBED BELOW, API'S MEMBERS PARTICIPATE IN THE ELECTION OF THE BOARD REGULAR ELECTED
BOARD MEMBERS HAVE FULL VOTING RIGHTS API'S PRESIDENT IS AN EX OFFICIO VOTING MEMBER OF T
HE BOARD OTHER EX OFFICIO MEMBERS DO NOT HAVE VOTING RIGHTS HONORARY DIRECTORS HAVE NO V
OTING RIGHTS

Return Explanation
Reference

Form 990,
Part VI,
Section A,
Intelligence To Section A,
Intelligence To Section A,
Intelligence To Section B,
Intelligence To Se

Return Explanation
Reference

Form 990,
Part VI,
Section B,
Iline 11b

API'S FORM 990 WAS PREPARED BY API STAFF AND REVIEWED BY ITS EXTERNAL ACCOUNTING FIRM PRI
OR TO FILING, THE FORM 990 WAS INCLUDED WITH THE MATERIALS FOR THE FINANCE COMMITTEE'S MEE
ACCOUNTING IN PRI
OR TO FILING, THE FORM 990 WAS PROVIDED
TO THE EXECUTIVE COMMITTEE PRIOR TO FILING

API'S FORM 990 WAS PREPARED BY API STAFF AND REVIEWED BY ITS EXTERNAL ACCOUNTING FIRM PRI
OR TO FILING, THE FORM 990 WAS PROVIDED
TO THE EXECUTIVE COMMITTEE PRIOR TO FILING

t and disclosure form

Return

Reference	Explanation	
Form 990, Part VI, Section B, Inne 12c	API's Standards of Conduct policy includes provisions related to avoiding any act that may result in a conflict of interest. On an annual basis, all employees are asked to confirm their compliance with the Standards of Conduct policy. Any employee who is aware of a viol ation of this policy must take appropriate action so that the violation is promptly addres sed. This may include reporting a violation to an Executive Staff member or to an external ly-operated ethics hotline. All reports are assigned to an appropriate Executive Staff member for investigation and resolution and a report of all incidents are provided to the Fin ance Committee each year. The Board of Directors adopted a conflict of interest policy in 2008 that requires full disclosure of all actual and potential conflicts. The disinterested members of the API Executive Committee shall make a determination as to whether a conflict.	

ct exists and what subsequent action is appropriate (if any). A copy of the policy is provided annually to all Board members who are requested to complete and sign an acknowledgmen

Explanation

Return Explanation
Reference

Form 990,
Part VI,
Section B,
Inne 15

Compensation for API's President & CEO, other officers, and key employees is reviewed and approved by the Executive Committee, based on performance reviews, external comparable dat a obtained from consultants, and other relevant information. The President & CEO's compens ation is based on a written contract approved by the Executive Committee. A review was las

t conducted in 2016 for the President and CEO, other officers, and key employees

990 Schedule O, Supplemental Information Return Explanation Reference Form 990. NO DOCUMENTS AVAILABLE TO THE PUBLIC. Part VI,

Section C, line 19

Return Reference	Explanation
FORM 990, PART VI, LINE 10B	Explanation of State Petroleum Councils API operates state petroleum councils located in v arious state capitals. These are not separate legal entities but operate as branch offices of API under local trade names. There are also several unrelated local chapters that exis t that may use the API name, but they are separate legal entities from API. Explanation of Center for Offshore Safety. The Center for Offshore Safety is an industry sponsored program focused exclusively on Gulf of Mexico offshore safety. The Center for Offshore Safety is not a separate legal entity but operates as a branch office of API under a trade name. Explanation of Foreign Offices As the markets for API's programs have become increasingly global, API maintains offices in China, United Arab Emirates (UAE), Singapore and Brazil to serve international customers. The offices are responsible for providing information about API's standards, certification programs and other industry services to companies throughout the world. The China and UAE offices are not separate legal entities but operate as representative offices. The Brazil and Singapore offices are separate legal entities but have elected to be treated as disregarded entities of API for tax purposes.

Return Explanation
Reference

FORM 990, PLEASE SEE EXPLANATION FOR FORM 990, PART III, LINE 2, REGARDING THE ACQUISITION OF SUBSTA NTIALLY ALL OF THE ASSETS OF AMERICA'S NATURAL GAS ALLIANCE (ANGA)

Return Explanation

Reference	
Form 990,	CONTRACTED AUDIT SERVICES 21,051,211 ADVOCACY CONSULTING 14,450,272 IT CONSULTING 4,739,135 OTHER
Part IX, line	CONSULTING SERVICES 6,183,631

990 Schedule O, Supplemental Information Explanation Return Reference

Form 990, PENSION-RELATED CHANGES OTHER THAN NET PERIODIC PENSION COSTS 3,869,519
Part XI, line

Return Explanation
Reference

LINE 2C

FORM 990, PART XII,

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE R** (Form 990)

Department of the Treasury

Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

DLN: 93493319039047 OMB No 1545-0047

> Open to Public Inspection

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

► Attach to Form 990.

Name of the organization AMERICAN PETROLEUM INSTITUTE				Employer identif	ication number		
AMERICAN PETROLEUM INSTITUTE				13-0433430			
Part I Identification of Disregarded Entities Comple	te if the organization answere	d "Yes" on Form 99	00, Part IV, line 33	3.			
(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (stal or foreign country		e End-of-year assets Direct c		f) ontrolling tity	
(1) AMERICAN PETROLEUM INSTITUTE HOLDINGS LLC 1220 L STREET NW WASHINGTON, DC 20005	HOLDS A MINORITY INTER IN API-BRASIL CONSULTO LDTA						-
(2) API-BRASIL CONSULTORIA LTDA PRAIA DE BOTAFOGO 228-16 ANDAR RIO DE JANEIRO 22250-040 BR 98-1154471	CERTIFICATION PROGRAM	S BR		64,907			
(3) AMERICAN PETROLEUM INSTITUTE (SINGAPORE) PTE LTD 9 BATTERY ROAD 15-01 STRAITS TRADING BUILDING 049910 SN 98-1292513	CERTIFICATION PROGRAM	S SN		22,283			
							-
							-
Part II Identification of Related Tax-Exempt Organization related tax-exempt organizations during the tax years.		zation answered "Yo	es" on Form 990,	Part IV, line 34 be	cause it had one or	more	•
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Sectio (b)(contr ent	n 512 13) olled
(1)AMERICAN PETROLEUM INSTITUTE POLITICAL ACTION COMMITTEE 1220 L STREET NW WASHINGTON, DC 20005	POLITICAL ACTION COMMITTEE/SEPARATE SEGREGATED FUND	DC	527			Yes	No
27-2596972							
For Paperwork Reduction Act Notice, see the Instructions for Fo	orm 990.	Cat No 50135Y			Schedule R (Form	990) 20	16

Part III Identification of Related Organization one or more related organizations treat	ed as a partnership of	during the ta	x year.	e ii the or	ganization	answer	eu res	on Form	990,	Part IV	7, IIIIe 54 D	ecaus	se it i	nau	
(a) Name, address, and EIN of related organization	Name, address, and EIN of			(d) Direct controlling entity	unrelate excluded f tax unde sections 5	ated, tota d, rom er	(f) Share of al income		(H Disprop alloca	rtionate	(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)		ral or aging	(k Percer owner	ntage
					514)				Yes	No		Yes	No		
Part IV Identification of Related Organizati because it had one or more related organizati							on answ	vered "Yes	" on Fo	orm 99	90, Part IV,	line	34		_
(a) Name, address, and EIN of related organization	(b) Primary activity	Le dor (state d	(c) egal nicile or foreign intry)	Dire	(d) ct controlling entity	(e) Type of e (C corp, S or trus	entity S corp,	(f) Share of total Income		(g) of end- year assets	of- Percei owne	ntage	(1	(ı) ection 5 13) con entit Yes	512(b) trolled

(1)API Political Action Committee

(2)API Political Action Committee

(3)API Political Action Committee

Reimbursement paid to related organization(s) for expenses . . .

Reimbursement paid by related organization(s) for expenses . . .

(a) Name of related organization

Schedule R (Form 990) 2016		Pa	age 3
Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule		Yes	No
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or(iv) rent from a controlled entity	1a		No
b Gift, grant, or capital contribution to related organization(s)	1b		No
c Gift, grant, or capital contribution from related organization(s)	1c		No
d Loans or loan guarantees to or for related organization(s)	1d		No
e Loans or loan guarantees by related organization(s)	1e		No
f Dividends from related organization(s)	1f		No
g Sale of assets to related organization(s)	1 g		No
h Purchase of assets from related organization(s)	1h		No
i Exchange of assets with related organization(s)	1 i		No
j Lease of facilities, equipment, or other assets to related organization(s)	1 j		No

		1	1	l
f	Dividends from related organization(s)	1f		No
g	Sale of assets to related organization(s)	1 g		No
h	Purchase of assets from related organization(s)	1h		No
i	Exchange of assets with related organization(s)	1i		No
j	Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
- 1	Performance of services or membership or fundraising solicitations for related organization(s)	11	Yes	
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
o	Sharing of paid employees with related organization(s)	10	Yes	

(b)

Transaction

type (a-s)

Ν

0

(c)

Amount involved

76,807

100,940

176,785

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

1p

1q

1r

1s

Schedule R (Form 990) 2016

(d)

Method of determining amount involved

Fair Market Value - In-Kind

Fair Market Value - In-Kind

Fair Market Value - In-Kind

No

No

No

No

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	domicile	(d) Predominant Income (related, unrelated, excluded from tax under sections 512- 514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total Income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(1) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	ox managing partner?		(k) Percentage ownership
			514)	Yes	No	! ,		Yes	No		Yes	No	
										Schedul	e R (Form	1 990	0) 2016

