

IT OPERATIONS LLC

725 Fifth Avenue, 23rd Floor
New York, NY 10022

Abigail Klem
President
Direct Dial (646) 751.5699
aklem@ivankatrump.com

July 5, 2017

The Honorable John Conyers, Jr.
Ranking Member
Committee on the Judiciary
U.S. House of Representatives
Washington, DC 20515

Dear Representative Conyers,

Thank you for the letter sent on June 12, 2017 from you and your colleagues, which responded to my letter of May 17, 2017. I am pleased to have this opportunity to respond to your inquiries pertaining to the operation of our business.

Your letter noted that our company filed 14 trademark applications with the Chinese government on March 28, 2017¹ and further stated that Ms. Trump joined the White House on March 29, 2017. You asked if Ms. Trump's decision to join the White House staff played any role in the company's decision to file the trademark applications or the timing of the filing. Ms. Trump's decision to become a government employee was not a factor in our decision to file the trademark applications or our decision to file them on March 28, 2017.

Your letter also noted that Ms. Trump (along with many other U.S. officials) met with Chinese President Xi Jinping on April 6, 2017. You asked if that meeting was known to any of our employees in advance and if we were aware that the meeting might take place when we submitted the March 28 trademark applications. President Xi's visit was not a factor in our decision to file the trademark applications. I learned of President Xi's visit from widely reported news coverage.

Your letter stated that the Chinese government granted provisional approvals to three pending trademark applications on April 6, 2017, the same day of the visit referenced above. You asked if I "have any information that would shed light on the question as to whether that timing was merely coincidental." We are not aware of any connection between the provisional approval of our trademark applications and President Xi's visit to the United States.

¹ As a point of clarification, the trademark applications you referenced were filed by Ivanka Trump Marks LLC, not by IT Operations LLC.

Your letter noted that our company applied for multiple trademarks in the Philippines in February and March. You stated that, weeks later, President Trump invited the President of the Philippines, Rodrigo Duterte, to the White House. You asked whether Ms. Trump made me aware of any plan by her to meet with officials from any foreign government, if and when those officials visit the White House. The possibility that President Trump might later invite President Duterte to the White House was not a factor in our decision to file the trademark applications. I was not aware of the possible visit.

Your letter also noted that Ms. Trump recently attended the W20 Summit in Berlin, where she participated in a public event with German Chancellor Angela Merkel. It also stated that Ms. Trump traveled with President Trump on his recent trip to Saudi Arabia, Israel, Italy, and Belgium, including meetings with officials from NATO, the European Union, and the G7. I would note that, according to public reports, Ms. Trump returned to the United States after President Trump's visit to the Vatican, prior to the President's NATO, European Union, or G7 meetings.² You asked whether our company has "any pending business with any government whose officials were present at any meeting she attended as part of this official travel." We do not know what meetings Ms. Trump attended on these trips or which foreign officials were present at such meetings.

Your letter asked whether our company has a "policy concerning the participation of any officer, employee, or associate serving in any official or non-official capacity in the government." The company does not have a policy regarding how such an individual can participate in our business.

Your letter also asked about Ms. Trump's involvement in our business since President Trump's Inauguration. I would refer you to my prior letter, which described the arrangement that Ms. Trump put in place to separate herself from the business.

It is important to me that you understand that I lead a team of 15 employees, nearly all of them young women, who are focused on our business. We have not sought to use Ms. Trump's contacts with foreign officials to advance our business, and we are not aware of any attempt by Ms. Trump to advance our business's interests through her interactions with foreign officials.

Thank you again for your letter.

Sincerely,

A handwritten signature in cursive script that reads "Abigail Klem" followed by a date "1/21/18".

IT Operations LLC

By: Abigail Klem, President

² E.g., "Jared Kushner, Ivanka Trump Leave Foreign Trip Early," The Hill (May 24, 2017), available at <http://thehill.com/homenews/administration/334974-jared-kushner-ivanka-trump-leave-foreign-trip-early>.

cc: Rep. Robert Goodlatte, Chairman, House Committee on the Judiciary
Rep. Jerrold Nadler, House Committee on the Judiciary
Rep. Zoe Lofgren, House Committee on the Judiciary
Rep. Sheila Jackson Lee, House Committee on the Judiciary
Rep. Steve Cohen, House Committee on the Judiciary
Rep. Henry Johnson, House Committee on the Judiciary
Rep. Luis Gutierrez, House Committee on the Judiciary
Rep. Karen Bass, House Committee on the Judiciary
Rep. Cedric Richmond, House Committee on the Judiciary
Rep. Hakeem Jeffries, House Committee on the Judiciary
Rep. David Cicilline, House Committee on the Judiciary
Rep. Eric Swalwell, House Committee on the Judiciary
Rep. Ted Lieu, House Committee on the Judiciary
Rep. Jamie Raskin, House Committee on the Judiciary
Rep. Pramila Jayapal, House Committee on the Judiciary
Rep. Bradley Schneider, House Committee on the Judiciary
Rep. Theodore Deutch, House Committee on the Judiciary
Walter M. Shaub, Director, U.S. Office of Government Ethics