PUBLIC INSPECTION EXTENDED TO NOVEMBER 15, 2016

Form 990

Department of the Treasury Internal Revenue Service

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Information about Form 990 and its instructions is at www.lrs.gov/form990.

2015 Open to Public Inspection

OMB No. 1545-0047

A For the 2015 calendar year, or tax year beginning and ending D Employer identification number Check if C Name of organization Address EDISON ELECTRIC INSTITUTE, INC. Name 13-0659550 Doing business as Initial E Telephone number Number and street (or P.O. box if mail is not delivered to street address) Room/suite Final return/ 202-508-5000 701 PENNSYLVANIA AVENUE, N.W. term 173,055,814. City or town, state or province, country, and ZIP or foreign postal code G Gross receipts \$ Amended WASHINGTON, DC 20004-2696 H(a) Is this a group return Applicafor subordinates? ..... Yes X No F Name and address of principal officer: THOMAS R. KUHN pending SAME AS C ABOVE H(b) Are all subordinates included? Yes No Tax-exempt status: 501(c)(3) X 501(c) ( 6 ) (insert no.) 527 If "No," attach a list. (see instructions) 4947(a)(1) or J Website: WWW. EEI. ORG H(c) Group exemption number K Form of organization: X Corporation Other > Trust Association L Year of formation: 1933 M State of legal domicile: VA Part I Summary Briefly describe the organization's mission or most significant activities: TO PROVIDE A FORUM FOR THE Governance ELECTRIC UTILITY INDUSTRY. Check this box | if the organization discontinued its operations or disposed of more than 25% of its net assets. 67 Number of voting members of the governing body (Part VI, line 1a) 67 Number of independent voting members of the governing body (Part VI, line 1b) 4 Activities & 229 Total number of individuals employed in calendar year 2015 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) 100 6 ,543. 7 a Total unrelated business revenue from Part VIII, column (C), line 12 7a 0. b Net unrelated business taxable income from Form 990-T, line 34 ..... Current Year Prior Year 0 0. Contributions and grants (Part VIII, line 1h) Revenue 83,495,890 Program service revenue (Part VIII, line 2g) 88,725,957. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 1.785.620 1,352,068. 10 0. 0 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 85,281,510 90,078,025. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 3,044,707. Grants and similar amounts paid (Part IX, column (A), lines 1-3) 2,340,168 0 0. Benefits paid to or for members (Part IX, column (A), line 4) Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 36,231,622. 40,002,177. 16a Professional fundraising fees (Part IX, column (A), line 11e) 0 0. Total fundraising expenses (Part IX, column (D), line 25) Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 43,822,823 47,331,265. 90,378,149. 82,394,613 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -300,124. 2,886,897. Revenue less expenses. Subtract line 18 from line 12 Beginning of Current Year End of Year 121,025,677. 138,441,558. Total assets (Part X, line 16) 112.031.823. 95,894,683 21 Total liabilities (Part X, line 26) Net assets or fund balances. Subtract line 21 from line 20 25,130,994. 26,409,735. Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. 11-Signafure of officer Sign JOHN S. SCHLENKER, TREASURER/CFO Here Type or print name and title PTIN Check Preparer's signature Print/Type preparer's name 11/15/16 sett-employed P00444822 Paid DAVID TRIMNER Preparer Firm's name CLIFTONLARSONALLEN LLP Firm's EIN 41-0746749 Firm's address 4250 N. FAIRFAX DRIVE, SUITE 1020 Use Dnly Phone no. 571-227-9500 ARLINGTON, VA 22203 X Yes No May the IRS discuss this return with the preparer shown above? (see instructions)

|            | 990 (2015) EDISON BLECTRIC INSTITUTE, INC.   | 13-0659550 Page                 |
|------------|--|---------------------------------|
| Pa         | rt III Statement of Program Service Accomplishments  Check If Schedule O contains a response or note to any line in this Part III  | X                               |
| 1          | Briefly describe the organization's mission:   |                                 |
|            | EDISON ELECTRIC INSTITUTE INC. IS THE ASSOCIATION OF   | AMERICA'S                       |
|            | SHAREHOLDER-OWNED ELECTRIC UTILITIES. THE INSTITUTE P  |                                 |
|            | AUTHORITATIVE ANALYSIS AND CRITICAL INDUSTRY DATA TO   |                                 |
|            | CONGRESS, GOVERNMENT AGENCIES, THE FINANCIAL COMMUNIT  | Y, AND OTHER                    |
| 2          | Did the organization undertake any significant program services during the year which were not listed on   |                                 |
|            | the prior Form 990 or 990-EZ?  | ☐ Yes X N                       |
|            | If "Yes," describe these new services on Schedule O.   |                                 |
| 3          | Did the organization cease conducting, or make significant changes in how it conducts, any program servi   | ces?Yes X N                     |
|            | If "Yes," describe these changes on Schedule O.  | CONTRACTOR OF THE CONTRACTOR    |
| 4          | Describe the organization's program service accomplishments for each of its three largest program service  |                                 |
|            | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to revenue, if any, for each program service reported.   | others, the total expenses, and |
| 4a         |  | (Revenue \$                     |
| 40         | EEI'S CLEAN ENERGY ACTIVITIES COMPRISE A HOST OF ACTI  |                                 |
|            | THE EVOLVING ELECTRIC GENERATION FLEET; A RANGE OF EN  |                                 |
|            | REGULATIONS AND POLICIES; WHOLESALE ELECTRICITY MARKE  |                                 |
|            | DIVERSE MIX OF GENERATION SOURCES, INCLUDING RENEWABL  |                                 |
|            | GENERATION; AND INTERCONNECTION POLICIES. AS THE ASS   |                                 |
|            | SHAREHOLDER-OWNED ELECTRIC COMPANIES, THESE PROGRAMS   |                                 |
|            | RELATE TO THE EXEMPT PURPOSE OF EEI.   | CALLED STREET                   |
|            |  |                                 |
|            |  |                                 |
|            |  |                                 |
|            |  |                                 |
|            |  |                                 |
| 4b         |  | (Revenue \$                     |
|            | EDISON ELECTRIC INSTITUTE (EEI) IS FOCUSED ON A NUMBER MODERNIZATION ACTIVITIES RELATED TO PROMOTING THE VAL   |                                 |
|            | GRID; GRID TECHNOLOGY INVESTMENTS; THE CYBER AND PHYS  |                                 |
|            | THE GRID; AND THE PLANNING, BUILDING, AND OPERATION O  |                                 |
|            | SYSTEM. AS THE ASSOCIATION OF SHAREHOLDER-OWNED ELECT  |                                 |
|            | THESE PROGRAMS AND ACTIVITIES RELATE TO THE EXEMPT PU  |                                 |
|            |  |                                 |
|            |  |                                 |
|            |  |                                 |
|            |  |                                 |
|            |  |                                 |
| _          |  |                                 |
| 4c         |  | (Revenue \$                     |
|            | EEI'S CUSTOMER SOLUTIONS ACTIVITIES ARE FOCUSED ON ME  |                                 |
|            | CHANGING NEEDS AND EXPECTATIONS AND ENSURING THAT COM  |                                 |
|            | OFFER CUSTOMERS THE PRODUCTS AND SERVICES THEY WANT T  |                                 |
|            | PARTNERSHIPS WITH POLICYMAKERS, INDUSTRY ALLIES, RESI  |                                 |
|            | COMMERCIAL AND INDUSTRIAL CUSTOMERS, AND NON-TRADITIC ASSOCIATION OF SHAREHOLDER-OWNED ELECTRIC COMPANIES,   |                                 |
|            | ACTIVITIES RELATE TO THE EXEMPT PURPOSE OF EEL.  | THESE PROGRAMS AND              |
|            | ACTIVITIES REDATE TO THE EARNET FORFOSE OF BEI.  |                                 |
|            |  |                                 |
|            |  |                                 |
|            |  |                                 |
| 4d         | Other program services (Describe in Schedule O.)   |                                 |
| 4u         | (Expenses \$ Including grants of \$ ) (Revenue \$  | Ý.                              |
| 4e         | The state of the s |                                 |
| 10         | - Control of the Cont | Form <b>990</b> (20             |
| 25. 25 . 3 |  |                                 |

|     |   |      | Yes | No   |
|-----|---|------|-----|------|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?   |      |     |      |
|     | If "Yes," complete Schedule A   | 1    |     | X    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors?  | 2    |     | Х    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  | 3    |     | x    |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II  | 4    |     |      |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-197 If "Yes," complete Schedule C, Part III   | 5    | x   |      |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I  | 6    |     | x    |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II.   | 7    |     | x    |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III   | 8    |     | x    |
| 9   | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  If "Yes," complete Schedule D, Part IV           | 9    |     | x    |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V  | 10   |     | x    |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, IX, or X as applicable.   | 10   |     | -    |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI   | 11a  | x   |      |
| b   | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII   | 116  |     | x    |
| c   | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 110  |     | x    |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 167 If "Yes," complete Schedule D, Part IX  | 11d  |     | x    |
| e   | Did the organization report an amount for other liabilities in Part X, line 257 If "Yes," complete Schedule D, Part X   | 11e  | X   |      |
| 1   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X  | 11f  | х   |      |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII  | 12a  |     | x    |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year?  If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional  | 12b  | х   |      |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E   | 13   |     | X    |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a  |     | X    |
| ь   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If *Yes," complete Schedule F, Parts I and IV | 14b  | x   |      |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV  | 15   |     | x    |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV  | 16   |     | x    |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I  | 17   |     | X    |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  | 18   |     | x    |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  | 19   |     | x    |
|     |   | Faun | ggn | MALE |

Form 990 (2015) EDISON ELECTRIC INSTITUTE, INC.
Part IV Checklist of Required Schedules (continued)

|     | Diddle and the second of the s | 122.5 | Yes | No  |
|-----|--|-------|-----|-----|
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  | 20a   |     | X   |
|     | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?   | 20b   | -   | -   |
| 21  | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 17 If "Yes," complete Schedule I, Parts I and II  | 21    | x   |     |
| 22  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on  | 21    | Δ   | -   |
|     | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22    |     | x   |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current   |       |     |     |
|     | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J  | 23    | x   |     |
| 24a | H프라이트 전에서 1000년 1200년  |       |     |     |
|     | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete.  Schedule K. If "No", go to line 25a   | 24a   |     | x   |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  | 24b   |     | 2.6 |
|     | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease   |       | H   |     |
| 4   | any tax-exempt bonds?  | 24c   |     |     |
|     | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit   | 24d   | -   |     |
| 200 | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I  | 25a   |     |     |
| h   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and   | 25a   |     |     |
| U   | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ7 // "Yes," complete  | 25b   |     |     |
| 26  | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or  | 250   | 1 1 |     |
|     | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II  | 26    |     | x   |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial   | 20    |     | A   |
|     | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member  |       |     | v   |
| 00  | of any of these persons? If "Yes," complete Schedule L, Part III   | 27    | -   | X   |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):  |       |     |     |
| 9   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28a   |     | x   |
| h   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28b   |     | X   |
| 0   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,  | ZOU   |     | A   |
| -   | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV   | 28c   |     | x   |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M   | 29    |     | X   |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M   | 7.0   |     | x   |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations?   | 30    | -   | Λ   |
| •   | If "Yes," complete Schedule N, Part I  | 31    |     | X   |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete   | 31    |     | 44  |
|     | Schedule N, Part II  | 32    |     | X   |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations   | P.O.  |     |     |
|     | sections 301,7701-2 and 301,7701-3? If "Yes," complete Schedule R, Part I  | 33    | _   | X   |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1   | 34    | x   |     |
|     | Did the organization have a controlled entity within the meaning of section 512(b)(13)?  | 35a   | X   |     |
| b   | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  | 35b   | x   |     |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?   | 100   |     |     |
|     | If "Yes," complete Schedule R, Part V, line 2  | 36    |     |     |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization   | 1     |     | _   |
|     | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37    |     | X   |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?   |       |     |     |
|     | Note. All Form 990 filers are required to complete Schedule O  | 38    | X   |     |

# Form 990 (2015) EDISON ELECTRIC INSTITUTE, INC. Part V Statements Regarding Other IRS Filings and Tax Compliance

|     | Check if Schedule O contains a response or note to any line in this Part V   |        |  |     |         |        |
|-----|--|--------|--|-----|---------|--------|
|     |  |        |  |     | Yes     | No     |
| 1a  | Enter the number reported in Box 3 of Form 1096, Enter -0- if not applicable   | 1a     | 1.53   |     |         |        |
| b   | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  | 1b     | 0  |     |         |        |
| C   | Did the organization comply with backup withholding rules for reportable payments to vendors and re  |        |  | 3.9 |         |        |
|     | (gambling) winnings to prize winners?  | Permi  | vanimus .  | 1c  |         |        |
| 2a  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,  |        | 7.33   |     |         |        |
|     | filed for the calendar year ending with or within the year covered by this return  | 2a     | 229  |     | 79      |        |
| b   | If at least one is reported on line 2a, did the organization file all required federal employment tax return   | rns?   |  | 2b  | X       |        |
|     | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions   | 3)     |  | -   | 2       |        |
| За  | Did the organization have unrelated business gross income of \$1,000 or more during the year?  |        |  | 3a  | X       |        |
| b   | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule   | 0 .    | annaming our mental  | 3b  | X       |        |
| 4a  | At any time during the calendar year, did the organization have an interest in, or a signature or other  | autho  | rity over, a   | 6.0 |         |        |
|     | financial account in a foreign country (such as a bank account, securities account, or other financial   | accou  | nt)?   | 4a  |         | X      |
| b   | If "Yes," enter the name of the foreign country: ▶   |        |  |     |         |        |
|     | See instructions for filling requirements for FinCEN Form 114, Report of Foreign Bank and Financial A  | ccour  | nts (FBAR).  |     |         |        |
| 5a  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  |        |  | 5a  |         | X      |
| b   | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa   |        |  | 5b  |         | X      |
| C   | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?   |        | The second of th | 5c  |         | -      |
| 6a  | Does the organization have annual gross receipts that are normally greater than \$100,000, and did to  |        |  |     |         |        |
|     | any contributions that were not tax deductible as charitable contributions?  |        |  | 6a  |         | X      |
| b   | If "Yes," did the organization include with every solicitation an express statement that such contribut  |        |  | 1   | -       |        |
|     | were not tax deductible?   |        | A 0.   | 6b  |         |        |
| 7   | Organizations that may receive deductible contributions under section 170(c).  |        |  | 1   |         |        |
| a   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and set  | rvices | provided to the payor?   | 7a  | -       | 1.5    |
| b   | If "Yes," did the organization notify the donor of the value of the goods or services provided?  |        |  | 7b  |         |        |
| C   |  |        |  |     |         |        |
|     | to file Form 8282?   |        |  | 7c  | -       |        |
| d   | If "Yes," indicate the number of Forms 8282 filed during the year  | 7d     |  |     |         |        |
| e   | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of   |        | ct?  | 7e  |         | -      |
| 1   | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contri  |        | The second control of the second seco | 71  |         |        |
| g   | If the organization received a contribution of qualified intellectual property, did the organization file Fo   |        | The state of the s | 7g  |         |        |
| h   | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization   |        |  | 7h  |         |        |
| 8   | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained  |        |  |     |         |        |
|     | The state of the s |        |  | 8   |         |        |
| 9   | Sponsoring organizations maintaining donor advised funds.  |        |  | 161 |         |        |
| а   | Did the appropriate proprietion make any toyoble distributions under costion 40000   |        |  | 9a  |         |        |
| b   | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?  |        |  | 9b  |         |        |
|     | Section 501(c)(7) organizations. Enter:  |        |  |     |         |        |
|     | Initiation fees and capital contributions included on Part VIII, line 12   | 10a    |  |     |         |        |
| b   | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  | 10b    | 1  |     |         |        |
| 11  | Section 501(c)(12) organizations, Enter:   |        |  |     |         |        |
| а   | Gross income from members or shareholders  | 11a    |  |     |         |        |
| b   | Gross Income from other sources (Do not net amounts due or paid to other sources against   |        |  |     |         |        |
|     | amounts due or received from them.)  | 11b    |  |     |         |        |
| 12a | Section 4947(a)(1) non-exempt charitable trusts, is the organization filing Form 990 in lieu of Form   |        | 7  | 12a |         |        |
|     | [2] 아니라 보다 보다 보다 보다 보다 보다 하나 있다면 되었다면 보다 하나 되었다면 보다 보다 하는데 보다 되었다면 보다 되었다면 보다 되었다면 보다 보다 보다 보다 되었다.  | 12b    |  |     |         |        |
| 13  | Section 501(c)(29) qualified nonprofit health insurance issuers.   | 11100  |  |     |         |        |
|     | Is the organization licensed to issue qualified health plans in more than one state?   |        |  | 13a |         |        |
| -   | Note, See the instructions for additional information the organization must report on Schedule O.  |        | musicisisisi mumimini  |     |         |        |
| b   | Enter the amount of reserves the organization is required to maintain by the states in which the   |        |  |     |         |        |
| -   | organization is licensed to issue qualified health plans   | 13b    |  |     |         |        |
| c   |  | 13c    |  |     |         |        |
| 14a |  |        |  | 14a |         | X      |
|     | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Scheduli  |        |  | 14b | [ = 0 ] |        |
|     | The second of th |        | - Introduce Children   | _   | 990     | (2015) |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| Sec  | tion A. Governing Body and Management  |        |      |      |
|------|--|--------|------|------|
|      |  |        | Yes  | No   |
| 1a   | Enter the number of voting members of the governing body at the end of the tax year  |        |      |      |
| b    | Enter the number of voting members included in line 1a, above, who are independent 1b 67   |        |      |      |
| 2    | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other   |        |      |      |
|      | officer, director, trustee, or key employee?   | 2      |      | X    |
| 3    | Did the organization delegate control over management duties customarily performed by or under the direct supervision  |        |      | -    |
|      | of officers, directors, or trustees, or key employees to a management company or other person?   | 3      |      | X    |
| 4    | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?   | 4      |      | X    |
| 5    | Did the organization become aware during the year of a significant diversion of the organization's assets?   | 5      | 10   | X    |
| 6    | Did the organization have members or stockholders?   | 6      | X    | -    |
| 7a   | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?   | 7a     | x    |      |
| b    | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or   | ra     |      |      |
| ~    | persons other than the governing body?   | 7b     | X    |      |
| 8    | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  | 10     | -    |      |
| а    | The governing body?  | 8a     | x    |      |
| b    | Each committee with authority to act on behalf of the governing body?  | 8b     | X    |      |
| 9    | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the   |        |      |      |
|      | organization's mailing address? If "Yes," provide the names and addresses in Schedule O  | 9      |      | X    |
| Sec  | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)   |        |      |      |
|      |  |        | Yes  | No   |
| 10a  | Did the organization have local chapters, branches, or affiliates?   | 10a    |      | X    |
| b    | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,   | 1      |      |      |
|      | and branches to ensure their operations are consistent with the organization's exempt purposes?  | 10b    |      |      |
| 11a  | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  | 11a    |      | X    |
| b    | Describe in Schedule O the process, if any, used by the organization to review this Form 990.  |        |      |      |
| 12a  | Did the organization have a written conflict of interest policy? If "No," go to line 13  | 12a    | X    |      |
| ь    | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | 12b    | X    |      |
| C    | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe   | 20     | 75   |      |
| 13   | in Schedule O how this was done  | 12c    | X    |      |
| 14   | Did the organization have a written whistleblower policy?  | 13     | X    |      |
| 15   | Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent | 14     | Δ    |      |
| 10   | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  |        |      |      |
| а    | The organization's CEO, Executive Director, or top management official   | 15a    | x    |      |
| b    | Other officers or key employees of the organization  | 15b    | X    |      |
| -    | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  |        |      |      |
| 16a  | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a  |        |      |      |
|      | taxable entity during the year?  | 16a    |      | x    |
| b    | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation   |        |      |      |
|      | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's   |        | V    |      |
|      | exempt status with respect to such arrangements?   | 16b    |      |      |
| Sec  | tion C. Disclosure   |        |      |      |
| 17   | List the states with which a copy of this Form 990 is required to be filed NONE  |        | _    |      |
| 18   | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a   | vailab | le   |      |
|      | for public inspection, Indicate how you made these available. Check all that apply.  Own website Another's website X Upon request Other (explain in Schedule O)                                    |        |      |      |
| 19   | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and  | finan  | cial |      |
|      | statements available to the public during the tax year.  |        |      |      |
| 20   | State the name, address, and telephone number of the person who possesses the organization's books and records:   JOHN S. SCHLENKER - 202-508-5540   |        |      |      |
|      | 701 PENNSYLVANIA AVE, NW, WASHINGTON, DC 20004-2696  |        |      |      |
| 3200 | 3 12-18-15   | Form   | 990  | /201 |

### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter 0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) Name and Title                                      | (B)<br>Average<br>hours per<br>week                                  | (do                            | not c                 | Pos<br>heck | c)<br>itior<br>more |                                 | one<br>h an | (D) Reportable compensation from | (E) Reportable compensation from related | (F)<br>Estimated<br>amount of<br>other                                   |
|---|--|--------------------------------|-----------------------|-------------|---------------------|---------------------------------|-------------|----------------------------------|--|--|
|   | (list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual frustee or director | institutional trustee | Officer     | Key employee        | Fighest compensated<br>employee | Former      | the                              | organizations<br>(W-2/1099-MISC)         | compensation<br>from the<br>organization<br>and related<br>organizations |
| (1) MR. THEODORE F. CRAVER, JR. CHAIR/MEMBER            | 1.00   | x                              |                       | х           |                     |                                 |             | 0.                               | 0.                                       | 0.   |
| (2) MR. NICHOLAS K. AKINS<br>VICE CHAIR/CHAIR           | 1.00   | x                              | Į.                    | x           |                     |                                 |             | 0.                               | 0.                                       | 0.   |
| (3) MR. THOMAS A. FANNING<br>VICE CHAIR                 | 1.00   | x                              |                       | х           |                     |                                 |             | 0.                               | 0.                                       | 0.   |
| (4) MR. CHRISTOPHER M. CRANE<br>VICE CHAIR              | 1.00   | x                              |                       | х           |                     |                                 |             | 0.                               | 0.                                       | 0.   |
| (5) MR, GREGORY E, ABEL VICE CHAIR                      | 1.00   | x                              |                       | x           |                     |                                 |             | 0.                               | 0.                                       | 0.   |
| (6) MS. PATRICIA K. VINCENT-COLLAWN VICE CHAIR          | 1.00<br>1.00   | x                              |                       | x           |                     |                                 |             | 0.                               | 0.                                       | 0.   |
| (7) MR, ANDRES R, GLUSKI<br>MEMBER                      | 1.00   | x                              |                       |             |                     |                                 | _           | 0.                               | 0.                                       | 0.   |
| (8) MR, ALAN R, HODNIK                                  | 1.00   | x                              |                       |             |                     |                                 |             | 0.                               | 0.                                       | 0.   |
| (9) MS, PATRICIA LEONARD KAMPLING                       | 1.00   | x                              |                       |             |                     |                                 |             | 0.                               | 0.                                       | 0.   |
| (10) MR, WARNER L, BAXTER MEMBER                        | 1.00   | x                              |                       |             |                     |                                 |             | 0.                               | 0.                                       | 0.   |
| (11) MR, MICHAEL ROWE MEMBER                            | 1.00   | x                              |                       |             |                     |                                 | -           | 0.                               | 0.                                       | 0.   |
| (12) MR. SCOTT L. MORRIS MEMBER (13) MR. DAVID R. EMERY | 1.00   | x                              |                       |             |                     | Ц                               |             | 0.                               | 0.                                       | 0.   |
| MEMBER (14) MR. SCOTT M. PROCHAZKA                      | 1.00   | X                              |                       |             | -                   | -                               | -           | 0.                               | 0.                                       | 0.   |
| MEMBER (15) MR. JAMES P. LAURITO                        | 1.00   | X                              |                       |             |                     | 1                               |             | 0.                               | 0.                                       | 0.   |
| MEMBER (16) MR. BRUCE A. WILLIAMSON                     | 1.00   | X                              | -                     | -           |                     |                                 | -           | 0.                               | 0.                                       | 0.   |
| MEMBER<br>(17) MR. JOHN G. RUSSELL                      | 1.00   | X                              |                       | _           |                     |                                 |             | 0.                               | 0.                                       | 0.   |
| MEMBER  |  | X                              |                       |             |                     |                                 |             | 0.                               | 0.                                       | 0 .<br>Form <b>990</b> (2015)  |

| (A)<br>Name and title  | (B)<br>Average<br>hours per<br>week                                  | box   | not o   | ss pe        | more<br>more                 | than is both | n an                                   | (D) Reportable compensation from | (E) Reportable compensation from related   | Estima<br>amour                                    |                           | of |
|--|--|-------|---------|--------------|------------------------------|--------------|--|----------------------------------|--|--|---------------------------|----|
|  | (list any<br>hours for<br>related<br>organizations<br>below<br>line) | EE EE | Officer | Key employee | Highest compensaled employee | Former       | the<br>organization<br>(W-2/1099-MISC) | organizations<br>(W-2/1099-MISC) | org<br>an  | npensa<br>rom th<br>ganizat<br>id relat<br>anizati | ation<br>e<br>tion<br>ted |    |
| (18) MR. JOHN J. MCAVOY<br>MEMBER  | 1.00   | x     |         |              |                              |              |  | 0.                               | 0.   |  |                           | 0. |
| (19) MR. PAUL SEGAL<br>MEMBER  | 1.00   | x     |         |              |                              |              |  | 0.                               | .0.  |  |                           | 0  |
| (20) MR. THOMAS F. FARRELL, II<br>MEMBER   | 1.00   | x     |         |              |                              |              |  | 0.                               | 0.   |  |                           | 0. |
| (21) MR, GERARD M, ANDERSON<br>MEMBER  | 1.00   | x     |         |              |                              |              |  | 0.                               | 0.   |  |                           | 0. |
| (22) MS, LYNN J, GOOD<br>MEMBER  | 1.00   | x     |         |              |                              |              |  | 0.                               | 0.   |  |                           | 0  |
| (23) MR. RICHARD RIAZZI<br>MEMBER  | 1.00   | x     |         |              |                              |              |  | 0.                               | 0.   |  |                           | 0  |
| (24) MR, BRADLEY P, BEECHER<br>MEMBER  | 1.00   | x     |         |              |                              |              |  | 0.                               | 0.   |  |                           | 0  |
| (25) MR, ALAN RICHARDSON<br>MEMBER   | 1.00   | x     |         |              |                              |              |  | 0.                               | 0.   |  |                           | 0  |
| (26) MR, JOHN F, YOUNG<br>MEMBER   | 1.00   | x     |         |              |                              |              |  | 0.                               | 0.   |  |                           | 0  |
| to Sub-total  c Total from continuation sheets to Pa d Total (add lines 1b and 1c)       | rt VII, Section A  |       |         |              |                              |              | •                                      | 0.<br>11,037,681.                | 0.<br>0.   |  | ,564                      |    |
| Total number of individuals (including to<br>compensation from the organization          | out not limited to th  | ose   | liste   | ed at        | oove                         | e) wh        | o r                                    | eceived more than \$100,         |  |  | , 304                     | 11 |
| 3 Did the organization list any former off line 1a? If "Yes," complete Schedule J        | icer, director, or tru   |       |         |              |                              |              |  |                                  | The second secon | 3  | Yes                       | No |
| 4 For any individual listed on line 1a, is the<br>and related organizations greater than | ne sum of reportable   | e co  | omp     | ensa         | tion                         | and          | ot                                     | ner compensation from t          | he organization  | 4  | x                         | -  |
| 5 Did any person listed on line 1a receive<br>rendered to the organization? If "Yes,"    | or accrue comper   | sat   | ion f   | rom          | any                          | unr          | elat                                   | ed organization or individ       | dual for services  | 5  |                           | x  |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address   | (B) Description of services        | (C)<br>Compensation |
|---|------------------------------------|---------------------|
| HUNTON & WILLIAMS<br>1900 K STREET, WASHINGTON, DC 20006  | CONSULTING                         | 7,827,521.          |
| VENABLE, LLP<br>575 SEVENTH STREET, WASHINGTON, DC 20004  | CONSULTING                         | 3,376,547.          |
| NET COMMUNICATIONS<br>5169 LATROBE DRIVE, WINDERMERE, FL 34786  | CONSULTING                         | 750,599.            |
| DIPLOMAT HOTEL LESSEE LLC<br>3555 S. OCEAN DRIVE, HOLLYWOOD, FL 33019   | CONSULTING/MEETING                 | 516,521.            |
| 7 TIMES SQ #1700, NEW YORK, NY 10036  | CONSULTING                         | 391,995.            |
| 2 Total number of independent contractors (including but not limited to those is<br>\$100,000 of compensation from the organization | sted above) who received more than |                     |

SEE PART VII, SECTION A CONTINUATION SHEETS

Form 990 (2015)

| Pr. 4 1 101                             | ELECTRIC  |                                |                       | _            | _            |                              | _      |  | 13-065   | 9550  |
|---|---|--------------------------------|-----------------------|--------------|--------------|------------------------------|--------|--|--|---|
| Part VII Section A. Officers, Directors |   | mple                           | yee                   |              |              | ligh                         | est    | Control to the second s |  |   |
| (A)<br>Name and title                   | (B)<br>Average<br>hours   | (cl                            |                       | Pos<br>all t |              |                              | y)     | (D)<br>Reportable<br>compensation  | (E)<br>Reportable<br>compensation                | (F)<br>Estimated<br>amount of   |
|   | per<br>week<br>(list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual frustee or director | Institutional trustee | Officer      | жеу етріоуее | Highest compensated employee | Former | from<br>the<br>organization<br>(W-2/1099-MISC)   | from related<br>organizations<br>(W-2/1099-MISC) | other<br>compensation<br>from the<br>organization<br>and related<br>organizations |
| (27) MR. LEO P. DENAULT<br>MEMBER       | 1.00  | x                              |                       |              |              |                              |        | 0.   | 0.   | 0   |
| (28) MR. CHARLES E. JONES<br>MEMBER     | 1.00  | x                              |                       |              |              |                              |        | 0.   | 0 +  | 0   |
| (29) MR. JEFF M. HOUSEHOLDER<br>MEMBER  | 1.00  | x                              |                       |              |              |                              |        | 0.   | 0.   | 0   |
| (30) MR. TERRY D. BASSHAM<br>MEMBER     | 1.00  | x                              |                       |              |              |                              |        | 0.   | 0 +  | 0   |
| (31) MS. MARY G. POWELL<br>MEMBER       | 1.00  | x                              |                       |              |              |                              |        | 0.   | 0.   | 0   |
| (32) MRS, CONSTANCE H. LAU<br>MEMBER    | 1.00  | x                              |                       |              |              |                              |        | 0.   | 0.   | 0   |
| (33) MR. ROBERT D. KUMP<br>MEMBER       | 1.00  | x                              |                       |              |              |                              |        | 0.   | 0.   | 0   |
| (34) MR. DARREL T. ANDERSON<br>MEMBER   | 1.00  | x                              |                       |              |              |                              |        | 0.   | 0.   | 0   |
| (35) MR. DAVID A. CAMPBELL<br>MEMBER    | 1.00  | х                              |                       |              |              |                              |        | 0.   | 0.   | 0.  |
| (36) MR. JOSEPH L. WELCH<br>MEMBER      | 1.00  | х                              |                       |              |              |                              |        | 0.   | 0.   | 0   |
| (37) MR. IAN ROBERTSON<br>MEMBER        | 1.00  | X                              |                       |              |              |                              |        | 0.   | 0.   | 0   |
| (38) MS, NICOLE A, KIVISTO<br>MEMBER    | 1.00  | х                              |                       |              |              |                              |        | 0.   | 0.   | 0.  |
| (39) MR. GARY J. WOLTER<br>MEMBER       | 1.00  | x                              |                       |              |              |                              |        | 0.   | 0.   | 0.  |
| (40) MS. MARGARET E. FELTS<br>MEMBER    | 1.00  | x                              |                       |              |              |                              |        | 0.   | 0.   | 0   |
| (41) MR, JOHN J, DONLEAVY<br>MEMBER     | 1.00  |                                |                       |              |              |                              |        | 0.   | 0.   | 0   |
| (42) MR. JAMES L. ROBO<br>MEMBER        | 1.00  | х                              | y.                    |              |              | ).                           |        | 0.   | 0.   | 0   |
| (43) MS. VIOLET G. SISTOVARIS<br>MEMBER | 1.00  | X                              |                       |              |              |                              |        | 0.   | 0.   | 0   |
| (44) MR. THOMAS J. MAY<br>MEMBER        | 1.00  | x                              |                       |              |              |                              | Ц      | 0.   | 0.   | 0   |
| (45) MR. ROBERT C. ROWE<br>MEMBER       | 1.00  | x                              |                       |              |              |                              |        | 0.   | 0.   | 0.  |
| (46) MR. R. SEAN TRAUSCHKE<br>MEMBER    | 1.00  | x                              |                       |              |              |                              |        | 0.   | 0.   | 0.  |

| Part VII Section A. Officers, Directors, (A) Name and title       | (B)<br>Average<br>hours   |                                |                       | Pos       | c)<br>ition  |                              |        | (D) Reportable compensation                    | (E) Reportable compensation                      | (F)<br>Estimated<br>amount of   |
|---|---|--------------------------------|-----------------------|-----------|--------------|------------------------------|--------|--|--|---|
|   | per<br>week<br>(list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual trustee or director | Institutional Inusted | Officer   | Key employee | Highest compensated employee | Former | from<br>the<br>organization<br>(W-2/1099-MISC) | from related<br>organizations<br>(W-2/1099-MISC) | other<br>compensation<br>from the<br>organization<br>and related<br>organizations |
| (47) MR. CHARLES S. MACFARLANE<br>MEMBER                          | 1.00  | x                              |                       |           |              |                              |        | 0.   | 0.   | 0.  |
| (48) MS. GEISHA J. WILLIAMS<br>MEMBER                             | 1.00  | x                              |                       |           |              |                              | Ц      | 0.   | 0.   | 0.  |
| (49) MR, JOSEPH M. RIGBY<br>MEMBER                                | 1.00  | x                              |                       |           |              |                              |        | 0.   | 0.   | 0.  |
| (50) MR. DONALD E. BRANDT<br>MEMBER                               | 1.00  | x                              |                       |           |              |                              | -      | 0.   | 0.   | 0.  |
| (51) MR, JAMES J, PIRO<br>MEMBER                                  | 1.00  | x                              |                       |           |              |                              |        | 0.   | 0.   | 0.  |
| (52) MR. WILLIAM H. SPENCE<br>MEMBER                              | 1.00  | x                              |                       |           |              |                              |        | 0.   | 0.   | 0.  |
| (53) MR. RALPH IZZO<br>MEMBER                                     | 1.00  | x                              |                       |           | 9            |                              |        | 0.   | 0.   | 0.  |
| (54) MS. KIMBERLY J. HARRIS                                       | 1.00  | x                              | Ш                     |           |              |                              |        | 0.   | 0.   |   |
| (55) MR, KEVIN B, MARSH   | 1.00  | x                              |                       |           |              |                              |        | 0.   | 0.   | 0.  |
| (56) MR. PAUL A. FARR MEMBER                                      | 1.00  | x                              |                       |           |              |                              |        | 0.   | 0.   | . 0   |
| (57) MR, JOHN B, RAMIL  | 1.00  | x                              |                       | L         | 4            | -                            |        | 0.   | 0.   | 0.  |
| (58) MR. ROBERT F. BEARD<br>MEMBER<br>(59) MR. JAMES P. TORGERSON | 1.00  | x                              |                       |           |              |                              |        | 0.   | 0.   | 0.  |
| MEMBER (60) MR. ROBERT G. SCHOENBERGER                            | 1.00  | x                              |                       |           |              |                              |        | 0.   | 0.   | 0.  |
| MEMBER (61) MR. DAVID G. HUTCHENS                                 | 1.00  | x                              |                       |           |              |                              |        | 0.   | 0.   | 0.  |
| MEMBER (62) MRS. BARBARA SIEHR                                    | 1.00  | x                              |                       |           | 4            |                              |        | 0.   | 0.   | 0 .   |
| MEMBER (63) MR. CARL L. CHAPMAN                                   | 1.00  | x                              |                       | -         | -            | _                            |        | 0.   | 0.   | 0.  |
| MEMBER (64) MR. THOMAS DUNN                                       | 1.00  | x                              |                       |           |              |                              |        | 0.   | 0.   | 0.  |
| MEMBER (65) MR. MARK A. RUELLE                                    | 1.00  | x                              |                       |           |              |                              |        | 0.   | 0.   | 0.  |
| MEMBER<br>(66) MR. GALE E. KLAPPA                                 | 1.00  | x                              |                       | ( = )<br> |              |                              |        | 0.   | 0.   | 0.  |
| MEMBER  | 2100  | x                              |                       |           |              |                              |        | 0.   | 0.   | 0.  |

| Part VII Section A. Officers, Directors, Tru (A) Name and title | (B)<br>Average<br>hours   |                                |                       | (C      | ition        |                              |        | (D) Reportable compensation                    | (E)<br>Reportable<br>compensation  | (F)<br>Estimated<br>amount of<br>other                                   |
|---|---|--------------------------------|-----------------------|---------|--------------|------------------------------|--------|--|--|--|
|   | per<br>week<br>(list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual trustée or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | from<br>the<br>organization<br>(W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC)  0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. | compensation<br>from the<br>organization<br>and related<br>organizations |
| (67) MR. BENJAMIN G.S. FOWKE, III<br>MEMBER                     | 1.00  | x                              |                       |         |              |                              |        | 0.   | 0.   | 0.   |
| (68) MR. THOMAS V. SHOCKLEY, III<br>MEMBER                      | 1.00  | x                              |                       |         |              |                              |        | 0.   | 0.   | 0.   |
| (69) MR, DAVID L. GOODIN<br>MEMBER                              | 1.00  | x                              |                       |         |              |                              | Ц      | 0.   | 0.   | 0.   |
| (70) MR. CHRISTOPHER P. JOHNS<br>MEMBER                         | 1.00  | x                              |                       |         | Ц            |                              | 10     | 0.   | 0.   | 0.   |
| (71) MR. JIM L. STANLEY<br>MEMBER                               | 1.00  | x                              |                       |         |              | L                            | Ш      | 0.   | 0.   | 0.   |
| (72) MR. FRANCESCO VENTURINI<br>MEMBER                          | 1.00  | x                              |                       |         |              |                              | L      | 0.   | 0.   | 0.   |
| (73) MR. CHARLES A. SCHROCK<br>MEMBER                           | 1.00  | x                              |                       | Ц       |              | Ш                            |        | 0.   | 0.   | 0.   |
| (74) MR. PHILIP BARNHARD, IV<br>MEMBER                          | 1.00  | x                              |                       | Ц       |              |                              |        | 0.   | 0.   | 0.   |
| (75) MR. PETER B. DELANEY<br>MEMBER                             | 1.00  | x                              |                       |         |              |                              |        | 0.   | 0.   | 0.   |
| (76) MR, ANTHONY J. ALEXANDER<br>MEMBER                         | 1.00  | x                              |                       |         |              |                              |        | 0.   | 0.   | 0.   |
| (77) MR. GERRY CHASSE<br>MEMBER                                 | 1.00  | x                              |                       |         |              |                              |        | 0.   | 0.   | 0.   |
| (78) MR. JOHN C. PROCARIO<br>MEMBER                             | 1.00  | x                              |                       |         |              |                              |        | 0.   | 0.   | 0.   |
| (79) MR. EDWARD J. MCINTYRE<br>MEMBER                           | 1.00  | x                              |                       |         |              |                              |        | 0.   | 0.   | 0.   |
| (80) MR. THOMAS B. KING<br>MEMBER                               | 1.00  | x                              |                       |         |              |                              |        | 0.   | 0.   | 0  |
| (81) MR. THOMAS KUHN PRESIDENT                                  | 2.00  |                                | 4                     | x       |              |                              |        | 4,035,668.                                     | 0.   | 144,910.   |
| (82) MR. DAVID OWENS<br>EXECUTIVE VP. BUSINESS OPERATIONS GR    | 45.00   | Ш                              |                       | x       |              |                              | Д      | 982,254.                                       | 0.   | 611,562  |
| (83) MR. BRIAN WOLFF<br>EXECUTIVE VP. PUBLIC POLICY & EXTERN    | 1.00  |                                |                       | X       |              |                              |        | 952,727.                                       | 0.   | 213,797  |
| (84) MR. EDWARD COMER<br>VP. GENERAL COUNSEL & CORPORATE SECR   | 45.00   |                                |                       | x       |              |                              |        | 473,145.                                       | 0.   | 332,163  |
| (85) MS. MARY MILLER<br>CHIEF ADMINSTRATIVE OFFICER             | 3.00  |                                |                       | x       |              |                              |        | 465,214.                                       | 0.   | 218,729  |
| (86) MR. QUINLAN SHEA III<br>VP_ENVIRONMENT                     | 45.00   |                                |                       | x       |              |                              |        | 401,829.                                       | 0.   | 172,958.   |

| Form 990 EDISON E   | LECTRIC   | II                             | NS.                   | PI:     | ru'ı         | ľE,                          | I      | NC.  | 13-065                                     | 9550  |
|---|---|--------------------------------|-----------------------|---------|--------------|------------------------------|--------|--|--|---|
| Part VII Section A. Officers, Directors, Tre                | ustees, Key Er  | nple                           | oyee                  | s, a    | nd F         | ligh                         | est (  | Compensated Employe                            | ees (continued)                            |   |
| (A)<br>Name and title                                       | (B)<br>Average<br>hours   | (c                             |                       | Pos     |              | арр                          | ly)    | (D) Reportable compensation                    | (E) Reportable compensation                | (F)<br>Estimated<br>amount of   |
|   | per<br>week<br>(list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual frustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | from<br>the<br>organization<br>(W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other<br>compensation<br>from the<br>organization<br>and related<br>organizations |
| (87) MR. RICHARD MCMAHON                                    | 45.00   |                                |                       |         |              |                              |        | Total Best                                     |  | Indiana Cara  |
| VP, ENERGY SUPPLY & FINANCE                                 |   |                                |                       | X       |              |                              |        | 445,474.                                       | 0.   | 287,346   |
| (88) MR. JAMES FAMA   | 45.00   |                                |                       | 1       | 1            |                              |        | THE REST OF                                    |  |   |
| VP, ENERGY DELIVERY   |   |                                |                       | X       |              |                              |        | 396,832.                                       | 0.   | 211,946   |
| (89) MS. KATHY STECKELBERG                                  | 45.00   |                                |                       |         |              |                              |        | V20 212  |  | war zasa  |
| VP_ GOVERNMENT RELATIONS                                    |   |                                |                       | X       |              |                              |        | 382,248.                                       | 0.   | 204,070   |
| (90) MR. BRIAN MCCORMACK                                    | 45.00   |                                |                       | 23      |              |                              |        | 1000 007                                       | 42   |   |
| VP, POLITICAL & EXTERNAL AFFAIRS                            |   | _                              |                       | X       |              |                              |        | 387,051.                                       | 0.   | 52,966  |
| (91) MR. JOHN EASTON JR.                                    | 45.00   |                                |                       |         |              |                              |        | 0.00.004                                       |  |   |
| VP, INTERNATIONAL PROGRAMS                                  | 45.00   |                                |                       | X       | _            |                              |        | 247,604.                                       | 0.   | 213,764   |
| (92) DR. LAWRENCE JONES                                     | 45.00   |                                |                       | 42      |              |                              |        | 70 001   | 0  | 2 200   |
| VP_ INTERNATIONAL PROGRAMS                                  | 12 00   |                                |                       | X       | -            | -                            | -      | 70,901.  | 0.   | 2,300   |
| (93) MR, JOHN SCHLENKER                                     | 1.00  |                                |                       | x       |              |                              |        | 339,193.                                       | 0.   | 192,780   |
| CHIEF FINANCIAL OFFICER & TREASURER                         | 45.00   |                                | -                     | Δ       |              | -                            |        | 339,193.                                       | -0.  | 192,700   |
| (94) MR. RICHARD TEMPCHIN                                   |   |                                |                       | 110     |              | x                            |        | 305,762.                                       | 0.   | 186,324   |
| EXECUTIVE DIRECTOR, RETAIL ENERGY SE<br>(95) MR. JAMES OWEN | 45.00   |                                |                       | -       |              | Δ                            |        | 303,102.                                       | 0.   | 100,324   |
| EXECUTIVE DIRECTOR, MEMBER RELATIONS                        |   |                                |                       |         |              | x                            |        | 311,188.                                       | 0.   | 190,863   |
| (96) MS. STEPHANIE VOYDA                                    | 45.00   |                                |                       |         |              |                              |        | 0.272001                                       | 7.1  | 2307000   |
| MANAGING DIRECTOR, COMMUNICATIONS                           |   |                                |                       |         |              | X                            |        | 277,948.                                       | 0.   | 153,524   |
| (97) MR. SCOTT AARONSON                                     | 45.00   |                                |                       |         |              |                              |        |  |  |   |
| SENIOR DIRECTOR, NATIONAL SECURITY P                        |   |                                |                       |         |              | X                            |        | 259,997.                                       | 0.   | 45,695  |
| (98) MR. J. BRUCE BROWN                                     | 43.00   |                                |                       |         |              |                              |        |  |  |   |
| DEPUTY GENERAL COUNSEL                                      | 2.00  |                                | _                     |         |              | X                            |        | 302,646.                                       | 0.   | 128,697   |
|   |   |                                |                       |         |              |                              | 3 3    |  |  |   |
|   |   |                                | -                     | -       | -            | -                            | -      |  |  |   |
|   | -   |                                |                       |         |              |                              |        |  |  |   |
|   |   |                                |                       |         |              |                              |        |  | -  |   |
|   |   |                                |                       |         |              |                              |        |  |  |   |
|   | -   | H                              | -                     | H       | -            | H                            | -      |  |  |   |
|   |   |                                |                       |         |              |                              |        |  |  |   |
|   |   |                                |                       |         |              |                              |        |  |  |   |
|   |   |                                |                       |         |              |                              |        |  |  |   |
|   |   |                                | -                     |         |              |                              |        |  |  |   |
| A   |   |                                |                       |         | 1            |                              |        |  |  |   |
| Total to Part VII, Section A, line 1c                       |   |                                |                       |         |              |                              |        | 11,037,681.                                    | 2  | ,564,394  |

|   |      | Check if Schedule O con                 |                    |               | (A)<br>Total revenue | (B) Related or exempt function revenue | (C)<br>Unrelated<br>business<br>revenue | Revenue excluder<br>from tax under<br>sections<br>512 - 514 |
|---|------|---|--------------------|---------------|----------------------|--|---|---|
| #   | 1 a  | Federated campaigns                     | 1a                 |               |                      |  |   |   |
| Contributions, Gifts, Grants<br>and Other Similar Amounts | b    | Membership dues                         | 1b                 |               |                      |  |   |   |
|   |      | Fundraising events                      |                    |               |                      |  |   |   |
|   |      | Related organizations                   |                    |               |                      |  |   |   |
|   |      | Government grants (contribut            |                    |               |                      |  |   |   |
| S   | 1    | All other contributions, gifts, gran    | nts, and           |               | 1                    |  |   |   |
| hei   | 11 4 | similar amounts not included abo        | A 30 A 10          |               |                      |  |   |   |
| ŏ   |      | Noncash contributions included in lines |                    |               |                      |  |   |   |
| and   |      | Total, Add lines 1a-1f                  |                    | b             |                      |  |   |   |
|   |      | Total Flora Wiles Ta 17                 |                    | Business Code |                      |  |   |   |
|   | 2 0  | MEMBERSHIP DUES                         |                    | 900099        | 77,093,094,          | 77_093_094.                            |   |   |
| Revenue   |      | MEETINGS                                |                    | 900099        | 8,558,164,           | 57 5 50 150 150                        |   |   |
| Jue.  |      |   |                    |               |                      | 8,558,164.                             |   |   |
| Ver   |      | PROGRAMS                                |                    | 900099        | 2,387,534,           | 2,387,534,                             | FFF F45                                 |   |
| Re  | a    | ADVERTISING                             |                    | 541800        | 551,543,             | 222 222                                | 551,543,                                |   |
|   | e    | PUBLICATIONS                            |                    | 511190        | 135,622.             | 135,622.                               |   |   |
|   | 1    | All other program service reve          | enue               |               | - min                |  |   |   |
| +   |      |   |                    |               | 88,725,957.          | -                                      |   |   |
|   | 3    | Investment income (including            |                    |               |                      |  |   | 100000  |
|   |      | other similar amounts)                  |                    |               | 2,249,235.           |  |   | 2,249,235   |
|   | 4    | Income from investment of ta            |                    |               |                      |  |   |   |
|   | 5    | Royalties                               |                    |               |                      |  |   |   |
|   |      |   | (I) Real           | (ii) Personal |                      |  |   |   |
|   |      | Gross rents                             |                    |               |                      | 1                                      |   |   |
|   |      | Less: rental expenses                   |                    |               |                      |  |   |   |
| П   | C    | Rental income or (loss)                 |                    |               |                      |  |   |   |
|   | d    | Net rental income or (loss)             | ·                  |               |                      |  |   |   |
| 1   | 7 a  | Gross amount from sales of              | (i) Securities     | (ii) Other    |                      |  |   |   |
| - 1   |      | assets other than inventory             | 82,080,62          | 2.            |                      |  |   |   |
|   | b    | Less: cost or other basis               |                    |               |                      |  |   |   |
| -1  |      | and sales expenses                      | 82,977,78          | 9.            |                      |  |   |   |
|   | c    | Gain or (loss)                          |                    |               |                      |  |   |   |
| -1  |      | Net gain or (loss)                      |                    |               | -897,167,            |  |   | -897,167  |
|   |      | Gross income from fundraisin            |                    |               |                      | 1                                      |   |   |
|   | 712  | including \$                            | of                 | 1 1           |                      |  |   |   |
| 2   |      | contributions reported on line          |                    | 1 1           | 1                    |  |   |   |
|   |      | Part IV, line 18                        |                    |               |                      |  |   |   |
| oner nevenue  | h    | Less: direct expenses                   |                    |               |                      |  |   |   |
| 5   |      | Net income or (loss) from fund          |                    |               |                      |  |   |   |
|   |      | Gross income from gaming ad             |                    |               | 7                    | 1                                      |   |   |
|   | 3 8  |   |                    | 4             |                      |  |   |   |
| ш   |      | Part IV, line 19                        | 11:1:1:11111:11111 |               |                      | -                                      |   |   |
| -1  |      | Less: direct expenses                   |                    | b             |                      |  |   |   |
|   |      | Net income or (loss) from gan           |                    |               |                      | -                                      |   |   |
| -1  | 10 a | Gross sales of inventory, less          |                    |               |                      |  |   |   |
|   |      | and allowances                          |                    |               |                      |  |   |   |
| 1   |      | Less: cost of goods sold                |                    | b             |                      |  |   |   |
| +   | C    | Net income or (loss) from sale          |                    | - D           |                      | -                                      |   |   |
| -   |      | Miscellaneous Revenu                    |                    | Business Code |                      |  |   |   |
|   | 11 a |   |                    |               |                      |  |   |   |
|   | b    |   |                    |               |                      |  |   |   |
|   | C    |   |                    |               |                      |  |   |   |
|   |      | All other revenue                       |                    |               |                      |  |   |   |
|   | e    | Total. Add lines 11a-11d                |                    | ▶             |                      |  |   |   |
| 100   | 12   | Total revenue. See instructions.        |                    | ▶             | 90,078,025,          | 88 174 414.                            | 551,543,                                | 1 352 068   |

532010 12-16-15

| De | Check if Schedule O contains a respon  | (A)               | (B)                      | (C)                             |                                |
|----|--|-------------------|--------------------------|---------------------------------|--------------------------------|
|    | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.   | Total expenses    | Program service expenses | Management and general expenses | (D)<br>Fundraising<br>expenses |
| 1  | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21   | 3,044,707.        |                          |                                 |                                |
| 2  | Grants and other assistance to domestic  | 3/044/7073        |                          |                                 |                                |
|    | individuals. See Part IV, line 22  |                   |                          | -                               |                                |
| 3  | Grants and other assistance to foreign   |                   |                          |                                 |                                |
|    | organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16  |                   |                          |                                 |                                |
| 4  | Benefits paid to or for members  |                   |                          |                                 |                                |
| 5  | Compensation of current officers, directors,   | N. N. 15701 TVS 1 |                          |                                 |                                |
|    | trustees, and key employees  | 12,439,431.       |                          |                                 |                                |
| 6  | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)  |                   |                          |                                 |                                |
| 7  | Other salaries and wages   | 21,805,614.       |                          |                                 |                                |
| 8  | Pension plan accruals and contributions (include   |                   |                          |                                 |                                |
|    | section 401(k) and 403(b) employer contributions)  | 1,813,470.        |                          |                                 |                                |
| 9  | Other employee benefits  | 2,382,297.        |                          |                                 |                                |
| 10 | Payroll taxes  | 1,561,365.        |                          |                                 |                                |
| 11 | Fees for services (non-employees):   |                   |                          |                                 |                                |
| a  | Management   | Charles Book      |                          |                                 |                                |
| b  | Legal  | 13,688,422.       |                          |                                 |                                |
| C  | Accounting   | 97,638.           |                          |                                 |                                |
|    | Lobbying   | 1,916,270.        |                          |                                 |                                |
| е  | Professional fundraising services. See Part IV, line 17  |                   |                          |                                 |                                |
| 1  | Investment management fees   | 367,722.          |                          |                                 |                                |
| g  | Other. (If line 11g amount exceeds 10% of line 25,   | 1-24              |                          |                                 |                                |
|    | column (A) amount, list line 11g expenses on Sch O.)   | 9,896,607.        |                          |                                 |                                |
| 12 | Advertising and promotion  | 122,441.          |                          |                                 |                                |
| 13 | Office expenses  | 3,067,635.        |                          |                                 |                                |
| 14 | Information technology   | 1,246,486.        |                          |                                 |                                |
| 15 | Royalties  |                   |                          |                                 |                                |
| 16 | Occupancy  | 5,995,281.        |                          |                                 |                                |
| 17 | Travel   | 2,440,435.        |                          |                                 |                                |
| 18 | Payments of travel or entertainment expenses   | 1020000           |                          |                                 |                                |
|    | for any federal, state, or local public officials  | 42,554.           |                          |                                 |                                |
| 19 | Conferences, conventions, and meetings   | 6,426,921.        |                          |                                 |                                |
| 20 | Interest   | 2,954.            |                          |                                 |                                |
| 21 | Payments to affiliates   | 0.10 10.1         |                          |                                 |                                |
| 22 | Depreciation, depletion, and amortization  | 943,124.          |                          |                                 |                                |
| 23 | Insurance  | 128,367.          |                          |                                 |                                |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)             |                   |                          |                                 |                                |
| a  | SUBSCRIPTIONS  | 584,109.          |                          |                                 |                                |
| b  | PERSONAL PROPERTY TAX  | 26,136.           |                          |                                 |                                |
| c  |  |                   |                          |                                 |                                |
| d  |  | 1 - 1 × PR 1 7 7  |                          |                                 |                                |
| ē  | All other expenses   | 338,163.          |                          |                                 |                                |
| 25 | Total functional expenses. Add lines 1 through 24e   | 90,378,149.       |                          |                                 |                                |
| 26 | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.  Check here Intelligence SOP 98-2 (ASC 988-720) |                   |                          |                                 |                                |

Part Y | Balance Sheet

| Pa                          | rt X | Balance Sheet   |                       |  |                          |     |                     |
|-----------------------------|------|---|-----------------------|--|--------------------------|-----|---------------------|
|                             |      | Check if Schedule O contains a response or not  | e to an               | y line in this Part X  |                          |     | - market manual [1] |
|                             |      |   |                       |  | (A)<br>Beginning of year |     | (B)<br>End of year  |
|                             | 1    | Cash - non-interest-bearing   | - Indiana             |  | -983,851.                | 1   | -515,177            |
|                             | 2    | Savings and temporary cash investments  | the same ( a la       |  | 5,978,423.               | 2   | 14,559,751          |
|                             | 3    | Pledges and grants receivable, net  |                       |  |                          | 3   |                     |
|                             | 4    | Accounts receivable, net  |                       |  | 1,491,331.               | 4   | 2,447,096           |
|                             | 5    | Loans and other receivables from current and for  | rmer o                | ficers, directors.   |                          |     |                     |
|                             | -    | trustees, key employees, and highest compensi   |                       |  | I TO THE REAL PROPERTY.  |     |                     |
|                             |      | Part II of Schedule L   |                       |  | 447,700.                 | 5   | 0                   |
|                             | 6    | Loans and other receivables from other disquali   |                       |  |                          |     |                     |
| 22                          |      | section 4958(f)(1)), persons described in section employers and sponsoring organizations of section employees' beneficiary organizations (see instr). | 4958(d                | c)(3)(B), and contributing<br>(c)(9) voluntary   |                          | 6   |                     |
| Assets                      | 7    | Notes and loans receivable, net   |                       | ***************************************  |                          | 7   |                     |
| ď                           | 8    | Inventories for sale or use   |                       |  |                          | 8   |                     |
|                             | 9    | Prepaid expenses and deferred charges   |                       |  | 1,055,799.               | 9   | 1,188,148           |
|                             | 10a  | Land, buildings, and equipment: cost or other   |                       |  |                          |     |                     |
|                             | 7    | basis. Complete Part VI of Schedule D   | 10a                   | 14,833,160.  | 1                        | 1   |                     |
|                             | b    | Less: accumulated depreciation  | 10b                   | 1,660,176.   | 2,692,558.               | 10c | 13,172,984          |
|                             | 11   | Investments - publicly traded securities  |                       |  | 109,763,921.             | 11  | 107,021,915         |
|                             | 12   | Investments - other securities. See Part IV, line   |                       |  |                          | 12  |                     |
|                             | 13   | Investments - program-related. See Part IV, line  |                       | average and a second se |                          | 13  |                     |
|                             | 14   | Intangible assets   |                       |  |                          | 14  |                     |
|                             | 15   | Other assets. See Part IV, line 11  |                       |  | 579,796.                 | 15  | 566,841             |
|                             | 16   | Total assets, Add lines 1 through 15 (must equ  | al line 3             | 4)   | 121,025,677.             | 16  | 138,441,558         |
|                             | 17   | Accounts payable and accrued expenses   |                       |  | 8,122,897.               |     | 10,557,826          |
|                             | 18   | Grants payable  |                       |  |                          | 18  |                     |
|                             | 19   | Deferred revenue  |                       |  | 25,260,878.              | 19  | 26,181,659          |
|                             | 20   | Tax-exempt bond liabilities   |                       |  |                          | 20  |                     |
|                             | 21   | Escrow or custodial account liability. Complete   |                       |  |                          | 21  |                     |
| v)                          | 22   | Loans and other payables to current and former  |                       |  |                          |     |                     |
| tie                         | 1    | key employees, highest compensated employee   |                       |  |                          | 2   |                     |
| Liabilities                 |      | Complete Part II of Schedule L  |                       |  |                          | 22  |                     |
| Ĕ                           | 23   | Secured mortgages and notes payable to unrela   |                       |  |                          | 23  |                     |
|                             | 24   | Unsecured notes and loans payable to unrelate   |                       |  |                          | 24  |                     |
|                             | 25   | Other liabilities (including federal Income tax, pa   |                       |  |                          |     |                     |
|                             |      | parties, and other liabilities not included on lines  | and the second second | The second control of  |                          |     |                     |
|                             |      | Schedule D  |                       |  | 62,510,908.              | 25  | 75,292,338          |
|                             | 26   | Total liabilities. Add lines 17 through 25  |                       |  | 95,894,683.              |     | 112,031,823         |
|                             |      | Organizations that follow SFAS 117 (ASC 958   | ), chec               | k here X and   |                          |     |                     |
| w                           | 1    | complete lines 27 through 29, and lines 33 an   |                       | 111111111111111111111111111111111111111  | Parameter of the         |     |                     |
| 92                          | 27   | Unrestricted net assets   |                       |  | 25,130,994.              | 27  | 26,409,735          |
| alar                        | 28   | Temporarily restricted net assets   |                       |  |                          | 28  |                     |
| Ä                           | 29   |   |                       |  |                          | 29  |                     |
| ŭ                           | 20   | Organizations that do not follow SFAS 117 (A  |                       |  |                          | ~   |                     |
| -                           |      |   |                       |  |                          |     |                     |
| 20                          | 30   | Capital stock or trust principal, or current funds  |                       |  |                          | 30  |                     |
| sse                         | 31   | Paid-in or capital surplus, or land, building, or ed  |                       |  |                          | 31  |                     |
| L A                         | 1000 | Retained earnings, endowment, accumulated in  |                       |  |                          | 32  |                     |
| Net Assets or Fund Balances | 32   |   |                       |  | 25,130,994.              | _   | 26,409,735          |
|                             | 33   | Total net assets or fund balances   |                       |  | 121,025,677.             |     | 138,441,558         |

Form 990 (2015)

Form 990 (2015)

#### SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete If the organization is described below. Attach to Form 990 or Form 990-EZ.
Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.lrs.gov/form990.

2015
Open to Public

Inspection

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II A. Do not complete Part II B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

| Name of orga   | nization  | ELECTRIC INSTITU   | THE THE   | Emp   | loyer identification number   |
|--|---|--|---|---|---|
| Part I-A   | Complete if the or  | rganization is exempt und  | ler section 501(  | c) or is a section 527 o  | rganization.  |
| 2 Political  | expenditures  | nization's direct and indirect politic   |   | > \$  |   |
| Part I-B   | Complete if the or  | rganization is exempt und  | der section 501(  | c)(3).  |   |
| 2 Enter the<br>3 If the org<br>4a Was a c  | e amount of any excise ta<br>ganization incurred a sect   | ix incurred by the organization un<br>ix incurred by organization manag<br>tion 4955 tax, did it file Form 4720  | ers under section 49<br>for this year?  | 55  | Yes No  |
| Part I-C   | Complete if the or  | rganization is exempt und  | der section 501(d   | c), except section 501  | (c)(3).   |
| exempt 3 Total exiline 17b 4 Did the f 5 Enter the made participal contributions | function activities empt function expenditure filing organization file Forr e names, addresses and e ayments. For each organizations received that were p | anization's funds contributed to observe and an and 2. Enter here an another than 1120-POL for this year?  Employer identification number (Exation listed, enter the amount paid or omptly and directly delivered to if additional space is needed, pro- | and on Form 1120-PC<br>IN) of all section 527<br>d from the filing orga<br>a separate political o | political organizations to which inization's funds. Also enter the organization, such as a separate | Yes No the filing organization ne amount of political   |
|  | (a) Name  | (b) Address  | (c) EIN   | (d) Amount paid from<br>filing organization's<br>funds. If none, enter -0-,                         | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization.  If none, enter -0 |
|  |   |  |   |   |   |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2015

LHA 532041 10-05-15

| expenses, and shar   | e of excess   | lobbying ex  |   | Part IV each affiliated operations apply.  | group member's na                      | me, address, EIN,              |
|--|---|--|---|--|--|--------------------------------|
|  | ts on Lobby<br>ditures" mea   |  | ditures<br>ts paid or incurred.   |  | (a) Filing<br>organization's<br>totals | (b) Affiliated group<br>totals |
| Total lobbying expenditures to influe     Total lobbying expenditures to influe     Total lobbying expenditures (add lid     Other exempt purpose expenditure     Total exempt purpose expenditure   | uence a legis<br>nes 1a and<br>es<br>s (add lines   | slative body<br>1b)<br>1c and 1d)  | (direct lobbying)   |  |  |                                |
| f Lobbying nontaxable amount. Ente   |   |  |   |  |  |                                |
| If the amount on line 1e, column (a) o   | r (b) is:   |  | ying nontaxable am  |  |  |                                |
| Not over \$500,000   |   |  | ne amount on line 1e  | THE RESERVE OF THE PARTY OF THE |  |                                |
| Over \$500,000 but not over \$1,000  |   |  | plus 15% of the exc   |  |  |                                |
| Over \$1,000,000 but not over \$1,5  |   | \$175,000 plus 10% of the excess over \$1,000,000.                               |   |  |  |                                |
| Over \$1,500,000 but not over \$17,  | 000,000   | \$225,000  | \$225,000 plus 5% of the excess over \$1,500,000.   |  |  |                                |
| g Grassroots nontaxable amount (en<br>h Subtract line 1g from line 1a. If zero<br>i Subtract line 1f from line 1c. If zero   | o or less, ent  | ter -0-  |   |  |  |                                |
| h Subtract line 1g from line 1a. If zero   | o or less, ento<br>o or less, ento<br>ro on either l<br>year?<br>4.<br>nat made a s       | ter -0-<br>er -0-<br>line 1h or lin<br>-Year Aver-<br>section 50                 | ne 1i, did the organiz<br>aging Period Under<br>1(h) election do not  | ation file Form 4720 section 501(h) have to complete all o   |  | Yes N                          |
| h Subtract line 1g from line 1a. If zero i Subtract line 1f from line 1c. If zero j If there is an amount other than zer reporting section 4911 tax for this   | o or less, ent<br>o or less, ent<br>ro on either l<br>year?<br>4<br>nat made a :<br>Sea t | ter -0-<br>er -0-<br>line 1h or lin<br>-Year Aver-<br>section 50-<br>the separat | ne 1i, did the organiz<br>aging Period Under<br>1(h) election do not<br>e instructions for li                         | ation file Form 4720 section 501(h) have to complete all o   |  |                                |
| h Subtract line 1g from line 1a. If zero i Subtract line 1f from line 1c. If zero j If there is an amount other than zer reporting section 4911 tax for this   | o or less, ent<br>o or less, ent<br>ro on either l<br>year?<br>4<br>nat made a :<br>Sea t | ter -0   | ne 1i, did the organiz<br>aging Period Under<br>1(h) election do not<br>e instructions for li                         | ation file Form 4720 section 501(h) have to complete all o   |  |                                |
| h Subtract line 1g from line 1a. If zero i Subtract line 1f from line 1c. If zero j If there is an amount other than zer reporting section 4911 tax for this  (Some organizations the  | o or less, enter or less, enter or less, enter or either lyear?  4. hat made a sea t      | ter -0   | ne 1i, did the organiz<br>aging Period Under<br>1(h) election do not<br>se instructions for li<br>ditures During 4-Ye | ation file Form 4720 section 501(h) have to complete all o nes 2a through 2f.) ar Averaging Period   | f the five columns                     | below.                         |
| h Subtract line 1g from line 1a. If zero i Subtract line 1f from line 1c. If zero j If there is an amount other than zer reporting section 4911 tax for this  (Some organizations the  Calendar year (or fiscal year beginning in)   | o or less, enter or less, enter or less, enter or either lyear?  4. hat made a sea t      | ter -0   | ne 1i, did the organiz<br>aging Period Under<br>1(h) election do not<br>se instructions for li<br>ditures During 4-Ye | ation file Form 4720 section 501(h) have to complete all o nes 2a through 2f.) ar Averaging Period   | f the five columns                     | below.                         |
| h Subtract line 1g from line 1a. If zero i Subtract line 1f from line 1c. If zero j If there is an amount other than zer reporting section 4911 tax for this  (Some organizations the  Calendar year (or fiscal year beginning in)  2a Lobbying nontaxable amount b Lobbying ceiling amount                              | o or less, enter or less, enter or less, enter or either lyear?  4. hat made a sea t      | ter -0   | ne 1i, did the organiz<br>aging Period Under<br>1(h) election do not<br>se instructions for li<br>ditures During 4-Ye | ation file Form 4720 section 501(h) have to complete all o nes 2a through 2f.) ar Averaging Period   | f the five columns                     | below.                         |
| h Subtract line 1g from line 1a. If zero i Subtract line 1f from line 1c. If zero j If there is an amount other than zer reporting section 4911 tax for this  (Some organizations the  Calendar year (or fiscal year beginning in)  2a Lobbying nontaxable amount b Lobbying ceiling amount (150% of line 2a, column(e)) | o or less, enter or less, enter or less, enter or either lyear?  4. hat made a sea t      | ter -0   | ne 1i, did the organiz<br>aging Period Under<br>1(h) election do not<br>se instructions for li<br>ditures During 4-Ye | ation file Form 4720 section 501(h) have to complete all o nes 2a through 2f.) ar Averaging Period   | f the five columns                     | below.                         |

Schedule C (Form 990 or 990-EZ) 2015

# Schedule C (Form 990 or 990-EZ) 2015 EDISON ELECTRIC INSTITUTE, INC. 13-0659550 Page 3 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| 1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  f Grants to other organizations for lobbying purposes?  g Direct contact with legislators, their staffs, government officials, or a legislative body? | No                  | Amo                      | ount                             |
|---|---------------------|--------------------------|----------------------------------|
| local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  f Grants to other organizations for lobbying purposes?  |                     |                          |                                  |
| or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes?   |                     |                          |                                  |
| b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  f Grants to other organizations for lobbying purposes?  |                     |                          |                                  |
| c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes?   |                     | 4                        |                                  |
| d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  f Grants to other organizations for lobbying purposes?   |                     |                          |                                  |
| Publications, or published or broadcast statements?     Grants to other organizations for lobbying purposes?  |                     |                          |                                  |
| f Grants to other organizations for lobbying purposes?  |                     |                          |                                  |
|   |                     |                          |                                  |
| g Direct contact with legislators, their staffs, government officials, or a legislative body?   | -                   |                          |                                  |
|   |                     |                          |                                  |
| h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  i Other activities?  |                     |                          |                                  |
| j Total. Add lines 1c through 1i  |                     |                          |                                  |
| 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  |                     |                          |                                  |
| b If "Yes," enter the amount of any tax Incurred under section 4912   |                     |                          |                                  |
| c If "Yes," enter the amount of any tax incurred by organization managers under section 4912  |                     |                          |                                  |
| d if the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5)  501(c)(6).  | 5), or se           | ection                   |                                  |
| 22.(4)(4):  |                     | Yes                      | No                               |
| 1 Were substantially all (90% or more) dues received nondeductible by members?  | 1                   | 7.55                     | Х                                |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less?   |                     |                          | X                                |
| 3 Did the organization agree to carry over lobbying and political expenditures from the prior year?   | 3                   | X                        | - 70                             |
| Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OR answered "Yes."  |                     |                          | ne 3, is                         |
| answered Tes.   |                     | 74,238                   |                                  |
| Dues, assessments and similar amounts from members  | 1                   |                          | 3,611                            |
| Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political   | - 1                 |                          | 3,611                            |
| <ol> <li>Dues, assessments and similar amounts from members</li> <li>Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).</li> </ol>  | 2a                  | 8,367                    |                                  |
| Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year  | 2a                  | 8,367<br>-2,916          | 7,062                            |
| Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  | 2a<br>2b            | 8,367<br>-2,916<br>5,450 | 7,062<br>5,275                   |
| Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total   | 2a<br>2b<br>2c      | -2,916<br>5,450          | 7,062<br>5,275<br>0,787          |
| Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  | 2a<br>2b<br>2c      | -2,916                   | 7,062<br>5,275<br>0,787          |
| Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess   | 2a<br>2b<br>2c<br>3 | -2,916<br>5,450<br>9,245 | 7,062<br>5,275<br>0,787<br>5,265 |
| Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political   | 2a<br>2b<br>2c<br>3 | -2,916<br>5,450<br>9,245 | 7,062<br>5,275<br>0,787          |

### SCHEDULE D

(Form 990)

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.lrs.gov/form990.

DMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number

| -    | EDISON ELECTRIC INS   | STITUTE, INC.  |            | 13-0659550                       |
|------|---|--|------------|----------------------------------|
| Pa   | ====  |  | Acco       | unts. Complete if the            |
| _    | organization answered "Yes" on Form 990, Part IV, line  | 6. (a) Donor advised funds   | (b) For    | nds and other accounts           |
| 1    | Total number at end of year   | (4)  | 1011-      | 785 4102 79041 254 49114         |
| 2    | Aggregate value of contributions to (during year)   |  |            |                                  |
| 3    | Aggregate value of grants from (during year)  |  |            |                                  |
| 4    | Aggregate value at end of year  |  |            |                                  |
| 5    | Did the organization inform all donors and donor advisors in w  | viting that the assets held in donor advised   | funda      |                                  |
| 7    | are the organization's property, subject to the organization's e  | 보고 하는 그 <del>게</del> 가입니다 하는 데, 그런 이 이 없이 있다면 보고 있다면 하는 것이 되었다. 그 사람이 하는 것이다.  |            | Yes No                           |
| 6    | Did the organization inform all grantees, donors, and donor ad  |  |            |                                  |
|      | for charitable purposes and not for the benefit of the donor or   | 로, 그리어, 마스타일 등에 유가를 하면 하는데 가게 되는데 가게 되었다. 나를 하는데 없다.   |            |                                  |
|      | impermissible private benefit?  | and the same of th |            | Yes No                           |
| Pa   | t II Conservation Easements. Complete if the orga   | anization answered "Yes" on Form 990, Part   | IV, line 7 |                                  |
| 1    | Purpose(s) of conservation easements held by the organization   |  |            |                                  |
|      | Preservation of land for public use (e.g., recreation or ed   |  | ally impo  | rtant land area                  |
|      | Protection of natural habitat   | Preservation of a certified  |            |                                  |
|      | Preservation of open space  |  |            |                                  |
| 2    | Complete lines 2a through 2d if the organization held a qualifie  | ed conservation contribution in the form of a  | conserv    | ation easement on the last       |
|      | day of the tax year.  |  |            | Held at the End of the Tax Year  |
| 8    | Total number of conservation easements  |  | 2a         |                                  |
| b    |   | 222-1-171-111-11-11-11-11-11-11-11-11-11-11  |            |                                  |
| c    | Number of conservation easements on a certified historic stru   | cture included in (a)  | 2c         |                                  |
| d    | Number of conservation easements included in (c) acquired at  |  |            |                                  |
|      | listed in the National Register   |  | 2d         |                                  |
| 3    | Number of conservation easements modified, transferred, rele  | ased, extinguished, or terminated by the org   | ganizatio  | n during the tax                 |
|      | year >  |  |            |                                  |
| 4    | Number of states where property subject to conservation easi  | ement is located   |            |                                  |
| 5    | Does the organization have a written policy regarding the period  | odic monitoring, inspection, handling of   |            |                                  |
|      | violations, and enforcement of the conservation easements it  | holds?   |            | Yes No                           |
| 6    | Staff and volunteer hours devoted to monitoring, inspecting, h  | nandling of violations, and enforcing conserv  | ation eas  | sements during the year          |
| 7    | Amount of expenses incurred in monitoring, inspecting, handless.  | ing of violations, and enforcing conservation  | easeme     | nts during the year              |
| 8    | Does each conservation easement reported on line 2(d) above and section 170(h)(4)(B)(ii)?   |  |            | Yes No                           |
| 9    | In Part XIII, describe how the organization reports conservation include, if applicable, the text of the footnote to the organization conservation easements. | n easements in its revenue and expense sta   | tement,    | and balance sheet, and           |
| Pa   | t III Organizations Maintaining Collections of<br>Complete if the organization answered "Yes" on Form 9   |  | r Simi     | lar Assets.                      |
| 1a   | If the organization elected, as permitted under SFAS 116 (ASC   | 0 958), not to report in its revenue statemen  | t and bal  | ance sheet works of art,         |
|      | historical treasures, or other similar assets held for public exhi  | bition, education, or research in furtherance  | of public  | service, provide, in Part XIII,  |
|      | the text of the footnote to its financial statements that describ   | es these items.  |            |                                  |
| b    | If the organization elected, as permitted under SFAS 116 (ASC   | 0 958), to report in its revenue statement and   | d balanc   | e sheet works of art, historical |
|      | treasures, or other similar assets held for public exhibition, edirelating to these items;  | ucation, or research in furtherance of public  | service,   | provide the following amounts    |
|      | (i) Revenue included on Form 990, Part VIII, line 1   |  |            | \$                               |
|      | (ii) Assets included in Form 990, Part X  |  |            | \$                               |
| 2    | If the organization received or held works of art, historical treat   |  |            |                                  |
|      | the following amounts required to be reported under SFAS 11   | 없이 있다. 항상 발생 보다 이 이 성이 사고이는 점에게 하게 되는 것이 하다 하다 하다.   |            |                                  |
| a    | Revenue included on Form 990, Part VIII, line 1   |  |            | \$                               |
| b    | Assets included in Form 990, Part X   |  |            | \$                               |
| 1000 | For Paperwork Reduction Act Notice, see the Instructions  |  |            | Schedule D (Form 990) 2015       |

| -     |  | ELECTRIC I   |                        |  |   |  |           | 955       |        | age 2 |
|-------|--|--|------------------------|--|---|--|-----------|-----------|--------|-------|
| Pa    | rt III   Organizations Maintaining (                                 |  |                        |  |   |  |           |           |        |       |
| 3     | Using the organization's acquisition, access (check all that apply): | ion, and other record  |                        |  | 1                                       | nificant use c   | of its co | ollection | n item | S     |
| a     | Public exhibition  |  |                        | change program   | S                                       |  |           |           |        |       |
| ь     | Scholarly research   |  | Other                  |  |   |  |           |           |        |       |
| C     | Preservation for future generations                                  |  |                        |  |   |  |           |           |        |       |
| 4     | Provide a description of the organization's of                       | ollections and expla   | in how they further    | the organization   | 's exemp                                | ot purpose in  | Part      | XIII.     |        |       |
| 5     | During the year, did the organization solicit                        | or receive donations   | of art, historical tre | asures, or other   | similar a                               | ssets  |           |           |        |       |
|       | to be sold to raise funds rather than to be m                        | aintained as part of   | the organization's     | collection?  |   | and the same of th |           | Yes       |        | No    |
| Pa    | rt IV Escrow and Custodial Arran                                     |  | ete if the organizati  | on answered "Ye  | es" on F                                | orm 990, Pai   | rt IV, II | ne 9, or  |        |       |
|       | reported an amount on Form 990, Pa                                   |  |                        | *****  | . C. C. V                               | NAME OF TAXABLE PARTY.   |           |           |        | _     |
| 1a    | Is the organization an agent, trustee, custoo                        |  |                        |  |   |  |           | 4450      |        | 7     |
|       | on Form 990, Part X?   |  |                        |  |   | ununniouin   | لنار      | Yes       | -      | No    |
| ь     | If "Yes," explain the arrangement in Part XIII                       | and complete the fo  | ollowing table:        |  |   |  |           | V - 27 7  |        | _     |
|       | A CANADA AND AND AND AND AND AND AND AND AN                          |  |                        |  |   |  |           | Amoun     | t .    | _     |
|       | Beginning balance  |  |                        |  |   | 10   |           |           |        |       |
| d     | Additions during the year  |  |                        |  |   | 1d   |           |           |        | _     |
|       | Distributions during the year  |  |                        |  |   | 1e   |           |           |        |       |
| 1     | Ending balance   |  |                        |  |   | 1f   |           |           |        |       |
| 2a    | Did the organization include an amount on F                          | form 990, Part X, line   | 21, for escrow or      | custodial accoun   | t liability                             | ?  |           | Yes       |        | No    |
|       | If "Yes," explain the arrangement in Part XIII                       |  |                        |  |   |  |           |           |        |       |
| Pa    | rt V   Endowment Funds. Complete                                     | if the organization ar   | swered "Yes" on F      |  |   |  |           |           |        |       |
|       |  | (a) Current year   | (b) Prior year         | (c) Two years t  | ack (d                                  | Three years  | back      | (e) Four  | years  | back  |
| 1a    | Beginning of year balance  |  |                        |  |   |  |           |           |        |       |
| b     | Contributions  |  |                        | 4  | _11                                     |  |           |           |        |       |
| C     | Net investment earnings, gains, and losses                           |  |                        |  |   |  |           |           |        |       |
| d     | Grants or scholarships   |  |                        |  |   |  |           |           |        |       |
| e     | Other expenditures for facilities                                    |  |                        |  |   |  |           |           |        |       |
|       | and programs   |  |                        |  |   |  | _         |           |        |       |
| f     | Administrative expenses  |  |                        |  | 44                                      |  |           |           |        |       |
| 0     | End of year balance  |  |                        |  |   |  |           |           |        |       |
| 2     | Provide the estimated percentage of the cur                          | rent year end balance  | e (line 1a. column     | (a)) held as:  |   |  | _         |           |        |       |
| a     | Board designated or quasi-endowment                                  | torit your one building  | %                      | (4), 11014 401   |   |  |           |           |        |       |
|       |  | %  |                        |  |   |  |           |           |        |       |
|       | Temporarily restricted endowment                                     | %  |                        |  |   |  |           |           |        |       |
|       | The percentages on lines 2a, 2b, and 2c sho                          | The second secon |                        |  |   |  |           |           |        |       |
| 22    | Are there endowment funds not in the posse                           |  | ation that are held    | and administered   | d for the                               | organization   |           |           |        |       |
| 38    |  | ssion of the organiz   | ation that are field   | and administered   | 3 101 1110                              | organization   |           |           | Yes    | Na    |
|       | by:  |  |                        |  |   |  |           |           | res    | NO    |
|       | (i) unrelated organizations  | and manifold   |                        | Marian and Charles of the Control of | *************************************** |  |           | 3a(i)     | -      |       |
|       | (ii) related organizations   | material control of the control  | minimum minimum in     |  |   |  |           | 3a(ii)    |        |       |
|       | If "Yes" on line 3a(ii), are the related organization                |  |                        | Y  | *******                                 | ************   |           | 3b        |        |       |
| Date: | Describe in Part XIII the intended uses of the                       |  | wment funds.           |  | -                                       |  |           |           |        | _     |
| Pai   | t VI Land, Buildings, and Equipm                                     |  | Ded IV Pre 14-         | 0  | W 12                                    |  |           |           |        |       |
| _     | Complete if the organization answere                                 |  |                        |  |   |  | 1         | 7.2       | 200.00 | _     |
|       | Description of property  | (a) Cost or o  |                        | st or other<br>s (other)   |   | umulated<br>eciation   | (         | (d) Bool  | k valu | e     |
| 10    | Land   |  | - Cash                 | 15.00.0  | -opi                                    |  |           |           |        |       |
|       |  |  |                        |  |   |  |           |           |        |       |
| 0     | Buildings Leasehold improvements                                     |  | 0 5                    | 98,913.  | 21                                      | 18,052.  | C         | 20        | 0 0    | 61    |
|       | Leasehold improvements   |  | 0,5                    | 16 426   |   |  |           | 3,38      |        |       |
|       | Equipment  |  |                        | 16,426.  |   | 4,440.   | _         | , 22:     |        |       |
|       | Other  |  |                        | 17,821.  |   | 17,684.  | _         | .,57      |        |       |
| Total | I, Add lines 1a through 1e. (Column (d) must e                       | qual Form 990, Part  | X, column (B), line    | 10c.)  |   |  | 1 13      | 1,17:     | 4,9    | 84.   |

Schedule D (Form 990) 2015

| Don't M | 10 1      | A        | OHL   | Securities. |
|---------|-----------|----------|-------|-------------|
| Part V  | III Inves | tments - | Unner | Securities  |
|         |           |          |       |             |

| Complete if the organization answered "Yes" o                        | n Form 990, Part IV, line | 11b. See Form 990, Part X, line 12.                       |
|--|---------------------------|---|
| (a) Description of security or category (including name of security) | (b) Book value            | (c) Method of valuation: Cost or end-of-year market value |
| (1) Financial derivatives  |                           |   |
| (2) Closely-held equity interests                                    |                           |   |
| (3) Other  |                           |   |
| (A)  |                           |   |
| (B)  |                           |   |
| (C)  |                           |   |
| (D)  |                           |   |
| (E)  |                           |   |
| (F)  |                           |   |
| (G)  |                           |   |
| (H)  |                           |   |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)     |                           |   |
| Part VIII Investments - Program Related.                             |                           |   |
| Complete if the organization answered "Yes" o                        | n Form 990, Part IV, line | 11c. See Form 990, Part X, line 13.                       |
| (a) Description of investment  | (b) Book value            | (c) Method of valuation: Cost or end-of-year market value |
| (1)  |                           |   |
| (2)  |                           |   |

| _ (1)  |  |
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| (2)  |  |
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| (6)  |  |
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| (8)  |  |
| (9)  |  |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ |  |

#### Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description   | (b) Book value |
|---|----------------|
| (1)   |                |
| (2)   |                |
| (3)   |                |
| (4)   |                |
| (5)   |                |
| (6)   |                |
| (7)   |                |
| (8)   |                |
| (9)   |                |
| stal. (Column (b) must equal Form 990. Part X. col. (R) line 15.) | <b>N</b>       |

#### Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1. (a) Description of liability                                    | (b) Book value |
|--|----------------|
| (1) Federal income taxes   |                |
| (2) POSTRETIREMENT BENEFIT OBLIGATION                              | 11,751,447.    |
| (3) DEFERRED COMPENSATION  | 51,465,398.    |
| (4) DEFERRED RENT  | 10,652,885.    |
| (5) BENEFITS LIABILITIES   | 1,099,271.     |
| (6) OTHER CURRENT LIABILITIES                                      | 226,698.       |
| (7) LIFE INSURANCE LIABILITY                                       | 75,000.        |
| (8) MEDICARE TAX LIABILITY   | 19,132.        |
| (9) OTHER LONG-TERM LIABILITY                                      | 2,507.         |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) | 75,292,338.    |

<sup>2.</sup> Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2015

# SCHEDULE F (Form 990)

Department of the Treasury Internal Revenue Service

### Statement of Activities Outside the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

Attach to Form 990.

Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

Employer identification number

| EL  | ISON ELECTRIC  | TNSTTTD                                   | TE. INC.  |  | 13-06595   | 50   |
|-----|--|---|---|--|--|--|
|     |  |   |   | tside the United States. Compl   |  |  |
|     | Form 990, Part I   | V, line 14b.                              |   |  |  |  |
| 1   |  | and the second second                     |   | ds to substantiate the amount of its gr<br>the selection criteria used to award th |  | Yes No   |
| 2   | For grantmakers. Desc<br>United States.  | cribe in Part V the                       | e organization's  | procedures for monitoring the use of it  | ts grants and other assistance ou  | tside the  |
| 3   | The second secon | he following Part                         | i. line 3 table c   | an be duplicated if additional space is  | needed.)   |  |
|     | (a) Region   | (b) Number of<br>offices<br>in the region | (c) Number of<br>employees,<br>agents, and<br>independent<br>contractors<br>in region |  | (e) If activity listed in (d) is a program service, describe specific type of service(s) in region | (f) Total<br>expenditures<br>for and<br>investments<br>in region |
| EUR | OPE  | 0   | 0   | PROGRAM SERVICES   | MEETINGS WITHIN THE<br>REGION  | 102,083,   |
| -   | TH AMERICA   | 0   | 0   | PROGRAM SERVICES   | MEETINGS WITHIN THE  | 5,606,   |
| PAC | T ASIA AND THE  IFIC - AUSTRALIA,  NEI, BURMA,  BODIA,   | 0   | 0   | PROGRAM SERVICES   | MEETINGS WITHIN THE<br>REGION  | 123,735,   |
| CAN | TH AMERICA -<br>ADA AND MEXICO,<br>NOT THE UNITED  |   |   |  | MEETINGS WITHIN THE  |  |
| STA | TES  | 0   | 0   | PROGRAM SERVICES   | REGION   | 4,316,   |
|     |  |   |   |  |  |  |
|     |  |   |   |  |  |  |
| 3 : | Sub-total  | 0   | 0   |  |  | 235,740.   |
| ŧ   | Total from continuation<br>sheets to Part I  | 0   | 0   |  |  | 0.   |
|     | and 3b)  | 0   | D   |  |  | 235 740  |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2015

| 1<br>(a) Name of organization | (b) IRS code section<br>and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of<br>cash disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description<br>of non-cash<br>assistance | (i) Method of<br>valuation (book, FM)<br>appraisal, other) |
|-------------------------------|---|------------|----------------------|--------------------------|------------------------------------|---|--|--|
|                               |   | 1          |                      |                          |                                    |   |  |  |
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|                               |   |            |                      |                          |                                    |   |  |  |

| 2 | Enter total number of recipient organizations listed above that are recognized as charities by the | e foreign country, recognized as tax-exempt by   |
|---|--|--|
|   | the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter   | Manager and the second state of the second s |

3 Enter total number of other organizations or entities

Schedule F (Form 990) 2015

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16.

Part III can be duplicated if additional space is needed.

| Part III can be duplicated if ad | (b) Region | (c) Number of recipients | (d) Amount of cash grant | (e) Manner of<br>cash disbursement | (f) Amount of non-cash assistance | (g) Description of non-cash assistance | (h) Method of<br>valuation<br>(book, FMV,<br>appraisal, othe |
|----------------------------------|------------|--------------------------|--------------------------|------------------------------------|-----------------------------------|--|--|
|                                  |            |                          |                          |                                    |                                   |  |  |
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|                                  |            |                          |                          |                                    |                                   |  |  |

|      | DEF (Form 990) 2015 EDISON ELECTRIC INSTITUTE, INC.  | 13-0659550 | Page 4 |
|------|--|------------|--------|
| Part | IV Foreign Forms   |            |        |
| 1    | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)   | Yes        | X No   |
| 2    | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; do not file with Form 990) | Yes        | X No   |
| 3    | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)   |            | X No   |
| 4    | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)  | Yes        | X No   |
| 5    | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)   | Yes        | X No   |
| 6    | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; do not file with Form 990)  | Yes        | ▼ No   |

Schedule F (Form 990) 2015

| Schedule F | (Form 990) 2015 EDISON ELECTRIC INSTITUTE, INC.   | 13-0659550                   | Page |
|------------|---|------------------------------|------|
| Part V     | (Form 990) 2015 EDISON ELECTRIC INSTITUTE, INC. Supplemental Information                                |                              | 11   |
|            | Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (a | ccounting method; amounts of |      |
|            |   |                              |      |
|            | investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting     |                              | )    |
|            | (estimated number of recipients), as applicable. Also complete this part to provide any additional      | al information.              |      |
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#### SCHEDULE I (Form 990)

Department of the Treasury

Internal Revenue Service

# Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

Name of the organization

Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2015

Open to Public Inspection

Employer identification number

| Part I General Information on Grants a   |   | NSTITUTE, II                  | NC.  |   |  |   | 13-0659550                                  |
|--|---|-------------------------------|--|---|--|---|---|
| Does the organization maintain records to<br>criteria used to award the grants or assis  | to substantiate ti                      |                               |  |   |  | sistance, and the selec                   |   |
| 2 Describe in Part IV the organization's pro   | cedures for mor                         | itoring the use of gran       | t funds in the United  | States.                                 |  | iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii    |   |
| Part II Grants and Other Assistance to recipient that received more than \$  |   |                               |  |   | anization answered '   | Yes" on Form 990, Par                     | t IV, line 21, for any                      |
| 1 (a) Name and address of organization<br>or government  | (b) EIN                                 | (c) IRC section if applicable | (d) Amount of cash grant   | (e) Amount of<br>non-cash<br>assistance | (f) Method of<br>valuation (book,<br>FMV, appraisal,<br>other) | (g) Description of<br>non-cash assistance | (h) Purpose of grant or assistance          |
| A WIDER CIRCLE<br>4808 MOORLAND LANE NO 802<br>BETHESDA, MD 20814  | 52-2345144                              | 501(C)(3)                     | 10,000,  | 0.                                      |  |   | EVENT SPONSORSHIP                           |
| ALLIANCE TO SAVE ENERGY<br>P.O. BOX 791399<br>BALTIMORE_MD 21279   | 52-1082991                              | 501(c)(3)                     | 27,500.  | 0.                                      |  |   | EVENT SPONSORSHIP                           |
| AMERICAN ASSOCIATION OF BLACKS IN<br>ENERGY - 1625 K ST. NW, STE. 405 -<br>WASHINGTON, DC 20006                                      | 84-0782569                              | 501(c)(3)                     | 25_000,  | 0.                                      |  |   | CONFERENCE SPONSORSHIP                      |
| AMERICAN LEGISLATIVE EXCHANGE<br>COUNCIL - 1101 VERMONT AVENUE,<br>NW - WASHINGTON, DC 20005   | 52-0140979                              | 501(C)(3)                     | 15 000,  | 0.                                      |  |   | CONFERENCE SPONSORSHIP                      |
| AMERICANS FOR PROSPERITY<br>1310 N. COURTHOUSE RD SUITE 700<br>ARLINGTON VA 22201  | 75-3148958                              | 501(C)(4)                     | 7_500.   | a,                                      |  |   | CONFERENCE SPONSORSHIP                      |
| ASPEN INSTITUTE ONE DUPONT CIRCLE, NW SUITE 700 WASHINGTON, DC 20036   | 84-0399006                              | 501(C)(3)                     | 12,000,  | 0.                                      |  |   | PROGRAM SUPPORT/EVENT                       |
| Enter total number of section 501(c)(3) ar     Enter total number of other organizations     LHA For Paperwork Reduction Act Notice, | nd government o<br>s listed in the line | rganizations listed in the    | The second secon |   |  |   | 36 .<br>20 .<br>Schedule I (Form 990) (2015 |

| Page |  |  |  |
|------|--|--|--|
| Page |  |  |  |
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| (a) Name and address of<br>organization or government  | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of<br>non-cash<br>assistance | (f) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) | (g) Description of<br>non-cash assistance | (h) Purpose of grant<br>or assistance |
|--|------------|-------------------------------|--------------------------|---|--|---|---------------------------------------|
| BOARD HISPANIC CAUCUS CHAIRS<br>1001 CONGRESS AVE., SUITE 100<br>AUSTIN. TX 78701                    | 20-2075553 | 501(C)(3)                     | 10,000,                  | 0,                                      |  |   | CONFERENCE SPONSORSHIP                |
| CAMPAIGN FOR HOME ENERGY<br>ASSISTANCE - 1615 L STREET, NW<br>SUITE 529 - WASHINGTON DC 20036        | 52-1243510 | 501(C)(3)                     | 15,000,                  | 0.                                      |  |   | CONFERENCE SPONSORSHIP                |
| CAPITAL AREA REACH PROGRAM<br>1816 12TH STREET NW<br>WASHINGTON, DC 20009                            | 26-4088542 | 501(C)(3)                     | 10,000,                  | 0,                                      |  |   | CONTRIBUTION: EDUCATION               |
| CENTER FOR ASSOCIATION LEADERSHIP<br>1575 I ST. NW, WASHINGTON<br>WASHINGTON, DC 20005               | 52-1300485 | 501(c)(3)                     | 15,000,                  | 0,                                      | 4.   |   | EVENT SPONSORSHIP                     |
| CENTER FOR ENERGY WORKFORCE<br>DEVELOPMENT - 701 PENNSYLVANIA AVE<br>3RD FLOOR - WASHINGTON DC 20004 | 20-4504014 | 501(C)(3)                     | 50,0004                  | 0,                                      |  |   | CONTRIBUTION: EDUCATION               |
| CONGRESSIONAL BLACK CAUCUS FOUNDATION - 413 NEW JERSEY NAVE SE - WASHINGTON, DC 20003                | 52-2270607 | 501(C)(3)                     | 20 000.                  | 0,                                      |  |   | EVENT SPONSORSHIP                     |
| CONGRESSIONAL HISPANIC CAUCUS<br>INSTITUTE - 300 M STREET SE NO 510<br>WASHINGTON, DC 20003          | 52-1114225 | 501(C)(3)                     | 20,000.                  | 0,                                      |  |   | CONFERENCE SPONSORSHIP                |
| COUNCIL OF STATE GOVERNMENTS<br>2760 RESEARCH PARK DRIVE<br>LEXINGTON, KY 40511                      | 36-6000818 | 501(C)(3)                     | 70,000.                  | 0.                                      |  |   | PROGRAM SUPPORT                       |
| DC PUBLIC EDUCATION FUND<br>3407 14TH ST NW<br>WASHINGTON DC 20010                                   | 26-1607955 | 501(C)(3)                     | 7,500,                   | 0,                                      |  |   | CONTRIBUTION: EDUCATION               |

| (a) Name and address of<br>organization or government  | (b) EIN         | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of<br>non-cash<br>assistance | (f) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) | (g) Description of<br>non-cash assistance | (h) Purpose of grant<br>or assistance |
|--|-----------------|-------------------------------|--------------------------|---|--|---|---------------------------------------|
| DEMOCRATIC GOVERNORS' ASSOCIATION<br>1401 K STREET NW, SUITE 200<br>WASHINGTON, DC 20005                             | 52-1304889      | SECTION 527                   | 25_000,                  | 0,                                      |  |   | EVENT SPONSORSHIP                     |
| DEMOCRATIC LEGISLATIVE CAMPAIGN<br>COMMITTEE - 1401 K STREET NW,<br>SUITE 200 - WASHINGTON, DC 20005                 | 52-1870839      | SECTION 527                   | 10,000,                  | 0.                                      |  |   | EVENT SPONSORSHIP                     |
| EDWIN D. HILL CHARITABLE TRUST<br>401 SECOND STREET<br>BEAVER, PA 15009  | 47-3427588      | 501(c)(3)                     | 14,000,                  | 0.                                      |  |   | EVENT SPONSORSHIP                     |
| ENVIRONMENTAL COUNCIL OF THE<br>STATES - P.O. BOX 758616 -<br>BALTIMORE, MD 21275                                    | 36-3962169      | 501(C)(6)                     | 13,000,                  | 0.                                      |  |   | CONPERENCE SPONSORSHIP                |
| HORTON'S KIDS, INC.<br>110 MARYLAND AVENUE, N.E., SUITE 20<br>WASHINGTON, DC 20002                                   | )<br>52-1755403 | 501(C)(3)                     | 15,000,                  | 0.                                      |  |   | EVENT SPONSORSHIP                     |
| INTERNATIONAL EMISSIONS TRADING<br>ASSOCIATION - 1001 PENNSYLVANIA<br>AVE, NW - WASHINGTON, DC 20004                 | 98-0546950      | 501(C)(6)                     | 15,000,                  | 0.                                      |  |   | CONFERENCE SPONSORSHIP                |
| JOINT CENTER FOR POLITICAL AND<br>ECONOMIC STUDIES - 1090 VERMONT<br>AVENUE, NW SUITE 1100 -<br>WASHINGTON, DC 20005 | 52-1069070      | 501(C)(3)                     | 25,000,                  | 0.                                      |  |   | CONFERENCE SPONSORSHIP                |
| KEYSTONE CENTER<br>1628 STS JOHN ROAD,<br>KEYSTONE, CO 80435   | 84-0688506      | 501(C)(3)                     | 10,000.                  | 0,                                      |  |   | EVENT SPONSORSHIP                     |
| LEADERSHIP CONFERENCE ON CIVIL AND<br>HUMAN RIGHTS - 1629 K STREET, NW<br>10TH FLOOR - WASHINGTON, DC 20006          | 23-7026895      | 501(C)(4)                     | 10,000.                  | 0,                                      |  |   | EVENT SPONSORSHIP                     |

| (a) Name and address of<br>organization or government  | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of<br>non-cash<br>assistance | (f) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) | (g) Description of<br>non-cash assistance | (h) Purpose of grant or assistance |
|--|------------|-------------------------------|--------------------------|---|--|---|------------------------------------|
| MACRUC<br>801 PENNSYLVANIA AVE., NW<br>WASHINGTON, DC 20004  | 52-2027917 | 501(C)(3)                     | 15,000.                  | 0,                                      |  |   | CONFERENCE SPONSORSHIP             |
| N STREET VILLAGE, INC.<br>1333 N STREET NORTHWEST<br>WASHINGTON, DC 20005  | 52-1007373 | CORPORATION                   | 10,000,                  | 0.                                      |  |   | EVENT SPONSORSHIP                  |
| NASEO<br>2107 WILSON BLVD #850<br>ARLINGTON_ VA 22201  | 52-1474553 | 501(C)(3)                     | 20,000.                  | 0.                                      |  |   | EVENT SPONSORSHIP                  |
| NATIONAL BLACK CAUCUS OF STATE<br>LEGISLATORS - 444 N. CAPITAL ST.,<br>NW - WASHINGTON, DC 20001                       | 52-1218832 | 501(C)(3)                     | 10,000.                  | 0.                                      |  |   | PROGRAM SUPPORT                    |
| NATIONAL BLACK CAUCUS OF STATE<br>LEGISLATORS - 444 N. CAPITAL ST.,<br>NW - WASHINGTON, DC 20001                       | 52-1218832 | 501(C)(3)                     | 8,334.                   | 0.                                      |  |   | EVENT SPONSORSHIP                  |
| VATIONAL BUILDING MUSEUM<br>101 F STREET, NW<br>VASHINGTON , DC 20001  | 52-1050999 | 501(c)(3)                     | 30,250,                  | 0,                                      |  |   | CONTRIBUTION: EDUCATION            |
| NATIONAL CAPITAL AREA COUNCIL<br>0190 ROCKVILLE PIKE<br>0ETHESDA_MD 20814  | 53-0204610 | 501(c)(3)                     | 10,000,                  | 0.                                      |  |   | EVENT SPONSORSHIP                  |
| NATIONAL CAPITAL CHAPTER MULTIPLE<br>SCLEROSIS SOCIETY - 1800 M STREET<br>NW SUITE 750 SOUTH - WASHINGTON,<br>DC 20036 | 53-0237585 | 501(C)(3)                     | 11_250.                  | 0,                                      |  |   | EVENT SPONSORSHIP                  |
| NATIONAL CONFERENCE OF STATE<br>LEGISLATORS - 444 NORTH CAPITOL<br>STREET - WASHINGTON, DC 25001                       | 84-0772595 | 170(c)(1)                     | 20,125.                  | 0,                                      |  |   | CONFERENCE SPONSORSHIP             |

| (a) Name and address of<br>organization or government   | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of<br>non-cash<br>assistance | (f) Method of<br>valuation<br>(book, FMV, | (g) Description of<br>non-cash assistance | (h) Purpose of grant or assistance |
|---|------------|-------------------------------|--------------------------|---|---|---|------------------------------------|
| NATIONAL ENERGY AND UTILITY AFFORDABILITY COALITION - 1010 VERMONT AVE NAW - WASHINGTON, DC 20005                   | 52-1559709 | 501(c)(3)                     | 10,000,                  | 0.                                      | appraisal, other)                         |   | CONPERENCE SPONSORSHIP             |
| NATIONAL LAMPAC 701 PENNSYLVANIA AVE 3RD FLOOR WASHINGTON, DC 20004   | 26-2620296 | 501(c)(3)                     | 35_000,                  | 0,                                      |   |   | PROGRAM SUPPORT                    |
| NATIONAL ORGANIZATION OF BLACK<br>ELECTED LEGISLATIVE WOMEN - 20 F<br>STREET NW SUITE 743 - WASHINGTON,<br>DC 20001 | 95-4546956 | 501(c)(3)                     | 15,000,                  | 0,                                      |   |   | CONFERENCE SPONSORSHIP             |
| NATIONAL PARK FOUNDATION<br>1110 VERMONT AVENUE, NW, SUITE 200<br>WASHINGTON, DC 20005                              | 52-1086761 | 501(C)(3)                     | 7,500,                   | 0.                                      |   |   | CORPORATE RESPONSIBILITY           |
| NERO<br>1707 PRINCE STREET<br>ALEXANDRIA, VA 22314  | 91-1850125 | 501(C)(3)                     | 13,320.                  | 0.                                      |   |   | EVENT SPONSORSHIP                  |
| NORTHWESTERN UNIVERSITY KELLOGG<br>SCHOOL OF MANAGEMENT - 2001<br>SHERIDAN ROAD - EVANSTON, IL 50208                | 36-2167817 | 501(C)(3)                     | 10,000.                  | 0.                                      |   |   | EVENT SPONSORSHIP                  |
| NUCLEAR ENERGY INSTITUTE<br>1201 F ST., NW, SUITE 1100<br>WASHINGTON, DC 20004                                      | 52-1209124 | 501(C)(6)                     | 13.935,                  | 0.                                      |   |   | EVENT SPONSORSHIP                  |
| PENTON MEDIA, INC. AND SUBSIDIARIES - 1166 AVENUE OF THE AMERICAS/10TH FL - NEW YORK , NY 10036                     | 36-2875386 | CORPORATION                   | 10,000,                  | 0,                                      |   |   | EVENT SPONSORSHIP                  |
| PREVENT CANCER FOUNDATION 1600 DUKE STREET #500 ALEXANDRIA VA 22314   | 52-1429544 | 501(C)(3)                     | 10.000.                  | 0                                       |   |   | EVENT SPONSORSHIP                  |

Page 1 Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) (b) EIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (g) Description of (h) Purpose of grant (a) Name and address of valuation organization or government if applicable cash grant non-cash non-cash assistance or assistance assistance (book, FMV, appraisal, other) REV THE VOTE 1101 PENNSYLVANIA AVE NW 5TH FLOOR 47-1995977 501(C)(4) 25,000 WASHINGTON DC 20004 PROGRAM SUPPORT ROOSEVELT INSTITUTE 570 LEXINGTON AVENUE SUITE 500 NEW YORK NY 10022 23-7213592 501(C)(3) 10,000 0 EVENT SPONSORSHIP SENATE PRESIDENT'S FORUM 26 MAIN ST 22-3284046 CORPORATION 10,000 HASTINGS HDSN, NY 10706 0 CONTRIBUTION: EDUCATION SO OTHERS MIGHT EAT 71 0 STREET NW EVENT SPONSORSHIP 23-7098123 501(C)(3) WASHINGTON DC 20001 12,000 STATE LEGISLATIVE LEADERS FOUNDATION - 1645 FALMOUTH RD -23-7148478 CORPORATION 10,000 CONFERENCE SPONSORSHIP CENTERVILLE, MA 02632 STEM4US 1629 K STREET NW SUITE 300 WASHINGTON DC 20004 90-0999200 CORPORATION 7.500 0 CONFERENCE SPONSORSHIP TULANE UNIVERSITY - GULF COAST ELECTRICITY DIALOGUE - 6823 ST CHARLES AVE - NEW ORLEANS, LA 72-0423889 CORPORATION 70118 10,000 CONFERENCE SPONSORSHIP UTILITY VARIABLE GENERATION INTEGRATION GROUP - PO BOX 2787 -54-1733337 CORPORATION 10,000 PROGRAM SUPPORT RESTON VA 20195 VOLTA LIVE, INC. 5500 FRIENDSHIP BOULEVARD #2322N CHEVY CHASE MD 20815 20-5291054 CORPORATION 10 000 EVENT SPONSORSHIP

Schedule I (Form 990)

| (a) Name and address of<br>organization or government   | (b) EIN    | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of<br>non-cash<br>assistance | (f) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) | (g) Description of<br>non-cash assistance | (h) Purpose of grant<br>or assistance |
|---|------------|-------------------------------|--------------------------|---|--|---|---------------------------------------|
| WASHINGTON POST MEDIA LIVE<br>1301 K STREET NW<br>WASHINGTON DC 20071   | 80-0298139 | TTC                           | 25,000,                  | 0,                                      |  |   | EVENT SPONSORSHIP                     |
| WASHINGTON TENNIS & EDUCATION<br>FOUNDATION - 16TH AND KENNEDY<br>STREETS NW - WASHINGTON, DC 20011                   | 52-6046504 | 501(C)(3)                     | 11,090,                  | 0.                                      |  |   | EVENT SPONSORSHIP                     |
| WESTERN CONFERENCE OF PUBLIC<br>SERVICE COMMISSIONERS - 1101<br>VERMONT AVENUE, NW SUITE 200 -<br>WASHINGTON DC 20005 | 45-5529620 | 501(C)(3)                     | 7.500.                   | 0.                                      |  |   | CONFERENCE SPONSORSHIP                |
| WESTERN LAMPAC<br>321 16TH AVENUE SOUTH<br>SEATTLE . WA 98144   | 20-2432543 |                               | 9,000.                   | 0,                                      |  |   | CONFERENCE SPONSORSHIP                |
| 1776 GLOBAL<br>1133 15TH ST. NW 12TH FLOOR<br>WASHINGTON. DC 20005  | 46-3053453 | CORPORATION                   | 75.000.                  | 0.                                      |  |   | EVENT SPONSORSHIP                     |
| CENTER FOR ENERGY WORKFORCE<br>DEVELOPMENT - 701 PENNSYLVANIA<br>AVE 3RD FLOOR - WASHINGTON, DC<br>20004              | 20-4504014 |                               | 0.                       | 321,077,                                | FMV  | IN-KIND SUPPORT                           | PROGRAM SUPPORT                       |
| NATIONAL LAMPAC<br>701 PENNSYLVANIA AVE 3RD FLOOR<br>WASHINGTON DC 20004  | 26-2620296 | 501(C)(3)                     | 0.                       | 36,391.                                 | PMV  | IN-KIND SUPPORT                           | PROGRAM SUPPORT                       |
| SO OTHERS MIGHT EAT<br>71 0 STREET NW<br>WASHINGTON, DC 20001   | 23-7098123 | 501(C)(3)                     | 0.                       | 9_369.                                  | FMV  | IN-KIND SUPPORT                           | CORPORATE RESPONSIBILITY              |
| THOMAS ALVA EDISON FOUNDATION 701 PENNSYLVANIA AVE 3RD FLOOR WASHINGTON DC 20004                                      | 52-2106274 | 501(C)(3)                     | 0.                       | 148_170.                                | PMV  | IN-KIND SUPPORT                           | PROGRAM SUPPORT                       |

## SCHEDULE J (Form 990)

# Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990. ► Information about Schedule J (Form 990) and its instructions is at www.lrs.gov/lonn990. Department of the Treasury Internal Revenue Service

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

EDISON ELECTRIC INSTITUTE,

Employer identification number

13-0659550

| Pa | art I Questions Regarding Compensation   |   |     |    |
|----|--|---|-----|----|
|    |  |   | Yes | No |
| 1a | Check the appropriate box(es) if the organization provided any of the following Part VII, Section A, line 1a. Complete Part III to provide any relevant information. | 사람들은 그 마다 사람들이 가득하는 것이 가장 하면 하는데                      |     |    |
|    |  |   |     |    |
|    |  | ng allowance or residence for personal use<br>ents for business use of personal residence |     |    |
|    |  | or social club dues or initiation fees  |     |    |
|    |  | nal services (e.g., maid, chauffeur, chef)  | 0   |    |
|    |  | (13)  |     |    |
| b  | If any of the boxes on line 1a are checked, did the organization follow a writt  | en policy regarding payment or  |     |    |
|    | reimbursement or provision of all of the expenses described above? If "No,"  | complete Part III to explain 1b   | X   | -  |
| 2  |  |   |     |    |
|    | trustees, and officers, including the CEO/Executive Director, regarding the it   | ems checked in line 1a?2  | X   | _  |
| 3  | Indicate which, if any, of the following the filing organization used to establis CEO/Executive Director. Check all that apply. Do not check any boxes for m         |   |     |    |
|    | establish compensation of the CEO/Executive Director, but explain in Part III  |   | 8   |    |
|    |  | n employment contract   |     |    |
|    |  | ensation survey or study  |     |    |
|    |  | val by the board or compensation committee  |     |    |
| 4  | During the year, did any person listed on Form 990, Part VII, Section A, line organization or a related organization:  | a, with respect to the filing   |     |    |
| a  | Receive a severance payment or change-of-control payment?  | 4a  |     | X  |
| b  | Participate in, or receive payment from, a supplemental nonqualified retirement  | ent plan? 4b  | X   |    |
| C  | Participate in, or receive payment from, an equity-based compensation arran  | ngement? 4c   |     | X  |
|    | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amount  | unts for each item in Part III.   |     |    |
|    | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must comp  | olete lines 5-9.  |     |    |
| 5  | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization tingent on the revenues of:   | ion pay or accrue any compensation  |     |    |
| а  | The organization?  | 5a  |     |    |
| b  | Any related organization?  | 5b  |     |    |
|    | If "Yes" to line 5a or 5b, describe in Part III.   |   |     |    |
| 6  | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization to the net earnings of:   | ion pay or accrue any compensation  |     |    |
| a  | The organization?  | 6a  |     |    |
| b  | Any related organization?  | 6b  |     |    |
|    | If "Yes" on line 6a or 6b, describe in Part III.   |   |     |    |
| 7  | 그는 사용에 가게 이렇게 가셨다면 이렇게 하면 가셨다면 살아 있다면 하게 되었다. 그는 그는 그를 모르는 것이다.  | ion provide any non-fixed payments  |     |    |
|    | not described on lines 5 and 67 if "Yes," describe in Part III   |   |     |    |
|    | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant  |   | V = |    |
|    | initial contract exception described in Regulations section 53.4958-4(a)(3)? I   |   |     |    |
|    | If "Yes" to line 8, did the organization also follow the rebuttable presumption  |   |     |    |
|    | Regulations section 53.4958-6(c)?  | 9   |     |    |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2015

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title                   |       | (B) Breakdown of         | W-2 and/or 1099-MI                        | SC compensation                           | (C) Retirement and             | (D) Nontaxable | (E) Total of columns | The Color of the C |
|--------------------------------------|-------|--------------------------|---|---|--------------------------------|----------------|----------------------|--|
|                                      |       | (i) Base<br>compensation | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation | other deferred<br>compensation | benefits       | (B)(i)-(D)           | in column (B)<br>reported as deferred<br>an prior Form 990   |
| (1) MR. THOMAS KUHN                  | (i)   | 923,587.                 | 822,420.                                  | 2,289,661.                                | 118,349.                       | 26,561.        | 4,180,578.           | 0.   |
| PRESIDENT                            | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             | 0.                   | 0.   |
| (2) MR. DAVID OWENS                  | (i)   | 620,778.                 | 321,000.                                  | 40,476.                                   | 602,156.                       | 9,406.         | 1,593,816.           | 0.   |
| EXECUTIVE VP. BUSINESS OPERATIONS GR | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             | 0.                   | 0.   |
| (3) MR. BRIAN WOLFF                  | (i)   | 604,868.                 | 312,000.                                  | 35,859.                                   | 204,452.                       | 9,345.         | 1,166,524.           | 0.   |
| EXECUTIVE VP. PUBLIC POLICY & EXTERN | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             | 0.                   | 0.   |
| (4) MR. EDWARD COMER                 | (i)   | 320,147.                 | 136,000.                                  | 16,998.                                   | 311,830.                       | 20,333.        | 805,308.             | 0.   |
| VP GENERAL COUNSEL & CORPORATE SECO  | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             | 0.                   | 0.   |
| (5) MS. MARY MILLER                  | (i)   | 320,894.                 | 139,000.                                  | 5,320.                                    | 209,338.                       | 9,391.         | 683,943.             | 0.   |
| CHIEF ADMINSTRATIVE OFFICER          | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             | 0.                   | 0.   |
| (6) MR. QUINLAN SHEA III             | (i)   | 252,515.                 | 121,000.                                  | 28,314.                                   | 156,107.                       | 16,851.        | 574,787.             | 0.   |
| VP_ENVIRONMENT                       | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             | 0.                   | 0.   |
| (7) MR. RICHARD MCMAHON              | (i)   | 295,066.                 | 132,000.                                  | 18,408.                                   | 264,823.                       | 22,523.        | 732,820.             | 0.   |
| VP. ENERGY SUPPLY & PINANCE          | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             |                      | 0.   |
| (8) MR. JAMES FAMA                   | (i)   | 250,831.                 | 119,000.                                  | 27,001.                                   | 196,265.                       | 15,681.        | 608,778.             | 0.   |
| VP_ ENERGY DELIVERY                  | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             | 0.                   | 0.   |
| (9) MS. RATHY STECKELBERG            | (i)   | 268,278.                 | 110,000.                                  | 3,970.                                    | 195,931.                       | 8,139.         | 586,318.             | 0.   |
| VP_ GOVERNMENT RELATIONS             | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             | 0.                   | 0.   |
| (10) MR. BRIAN MCCORMACK             | (i)   | 268,650.                 | 116,000.                                  | 2,401.                                    | 44,570.                        | 8,396.         | 440,017.             | 0.   |
| VP. POLITICAL & EXTERNAL AFFAIRS     | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             |                      | 0.   |
| (11) MR. JOHN EASTON JR.             | (i)   | 18,759.                  | 102,000.                                  | 126,845.                                  | 211,178.                       | 2,586.         | 461,368.             | 0.   |
| VP_ INTERNATIONAL PROGRAMS           | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             |                      | 0.   |
| (12) MR. JOHN SCHLENKER              | (i)   | 212,201.                 | 99,000.                                   | 27,992.                                   | 174,096.                       | 18,684.        | 531,973.             | 0.   |
| CHIEF FINANCIAL OFFICER & TREASURER  | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             |                      | 0.   |
| (13) MR. RICHARD TEMPCHIN            | (i)   | 199,311.                 | 86,000.                                   | 20,451.                                   | 164,642.                       | 21,682.        |                      | 0.   |
| EXECUTIVE DIRECTOR, RETAIL ENERGY SI | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             |                      | 4.   |
| (14) MR. JAMES OWEN                  | (i)   | 195,329.                 | 92,000.                                   | 23,859.                                   | 171,020.                       | 19,843.        | 502,051.             |  |
| EXECUTIVE DIRECTOR, MEMBER RELATIONS | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             |                      |  |
| (15) MS, STEPHANIE VOYDA             | (i)   | 177,686.                 | 82,000.                                   | 18,262.                                   | 138,404.                       | 15,120.        | 431,472.             | 0.   |
| MANAGING DIRECTOR, COMMUNICATIONS    | (ii)  | 0.                       | 0.  | 0.  | 0.                             | 0.             |                      |  |
| (16) MR. SCOTT AARONSON              | (i)   | 200,367.                 | 41,200.                                   | 18,430.                                   | 43,776.                        | 1,919.         | 305,692.             |  |
| SENIOR DIRECTOR NATIONAL SECURITY 1  | 10.54 | 0.                       | 0.  | 0.  | 0.                             | 0.             | 0.                   | 0.   |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title      |      | (B) Breakdown of \       | W-2 and/or 1099-MI                  | SC compensation                           | (C) Retirement and          | (D) Nontaxable | (E) Total of columns | (F) Compensation   |
|-------------------------|------|--------------------------|-------------------------------------|---|-----------------------------|----------------|----------------------|--|
|                         |      | (i) Base<br>compensation | (ii) Bonus & incentive compensation | (iii) Other<br>reportable<br>compensation | other deferred compensation | benefits       | (B)(i)-(D)           | in column (B)<br>reported as deferred<br>on prior Form 990 |
| (17) MR. J. BRUCE BROWN | (i)  | 174,064.                 | 102,000.                            | 26,582.                                   | 125,962.                    | 2,735.         | 431,343.             | 0.   |
| DEPUTY GENERAL COUNSEL  | (ii) | 0.                       | 0.                                  | 0.  | 0.                          | 0.             | 0.                   | 0.   |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             | )- Total       |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |
|                         | (i)  |                          |                                     |   |                             |                |                      |  |
|                         | (ii) |                          |                                     |   |                             |                |                      |  |

Part III | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 1A:

PART 1, OUESTION 1A - FIRST CLASS TRAVEL:

JOHN EASTON AND LAWRENCE JONES ARE ENTITLED TO FIRST CLASS OR CHARTER

TRAVEL FOR INTERNATIONAL FLIGHTS. RICHARD MCMAHON IS ENTITLED TO FIRST

CLASS OF CHARTER TRAVEL FOR FLIGHTS OVER FOUR HOURS DUE TO MEDICAL REASONS.

AMOUNTS FOR FIRST-CLASS TRAVEL ARE NOT INCLUDED IN INCOME.

PART I, QUESTION 1A - HEALTH OR SOCIAL CLUB DUES OR INITIATION FEES:

THOMAS KUHN \$1,650 INCLUDED IN INCOME

RICHARD MCMAHON \$919 INCLUDED IN INCOME

PART I, LINE 4B:

THE EDISON ELECTRIC INSTITUTE PROVIDES A NON-QUALIFIED PLAN FOR ELIGIBLE

MANAGEMENT EMPLOYEES.

THOMAS R. KUHN \$1,778,814

DAVID K. OWENS \$485,441

Part III Supplemental Information Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. BRIAN WOLFF \$153,427 \$179,962 EDWARD COMER MARY MILLER \$98,472 QUINLAN SHEA \$51,917 RICHARD MCMAHON \$131,353 \$89,994 JAMES FAMA KATHRYN STECKELBERG \$76,205 \$74,126 JOHN EASTON BRIAN MCCORMACK \$13,420 JOHN SCHLENKER \$43,942 Schedule J (Form 990) 2015

## SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Informal Revenue Service

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2015 Open to Public Inspection

Name of the organization

EDISON ELECTRIC INSTITUTE, INC.

Employer identification number 13-0659550

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: INFLUENTIAL AUDIENCES.

FORM 990, PART VI, SECTION A, LINE 1:

THE BOARD OF DIRECTORS, AFTER EACH ANNUAL ELECTION OF DIRECTORS AND BY THE RESOLUTION ADOPTED BY A MAJORITY OF THE ENTIRE BOARD, MAY DESIGNATE FROM ITS OWN MEMBERSHIP AN EXECUTIVE COMMITTEE OF EIGHTEEN INCLUDING THE CHAIRMAN AND VICE CHAIRMEN. IN ADDITION TO THOSE DESIGNATED TO SERVE ON THE EXECUTIVE COMMITTEE, FORMER CHAIRMEN OF THE INSTITUTE WHO CONTINUE AS CHAIRMAN OR CHIEF EXECUTIVE OFFICER OF A CLASS A INSTITUTE MEMBER SHALL SERVE AS EX OFFICIO, NON-VOTING MEMBERS OF THE COMMITTEE. THE EXECUTIVE COMMITTEE MAY EXERCISE ALL THE POWERS OF THE BOARD OF DIRECTORS BETWEEN MEETINGS OF THE BOARD EXCEPT:

- 1. APPROVAL OR RECOMMENDATION TO MEMBERS OF ACTION THAT IS REQUIRED TO BE APPROVED BY MEMBERS UNDER STATUTE;
- 2. THE FILLING OF VACANCIES IN THE BOARD OF DIRECTORS OR IN ANY COMMITTEE THEREOF;
- 3. THE FIXING OF COMPENSATION OF THE DIRECTORS FOR SERVING ON THE BOARD OR ON ANY COMMITTEE THEREOF;
- 4. THE AMENDMENT OR REPEAL OF THE BYLAWS OR THE ADOPTION OF NEW BYLAWS;
- 5. THE AMENDMENT OR REPEAL OF ANY RESOLUTION OF THE BOARD WHICH BY ITS

  TERMS SHALL NOT BE SO AMENDABLE OR REPEALABLE AND AS OTHERWISE REQUIRED BY

  RESOLUTION OF THE BOARD OF DIRECTORS.

THE CHAIRMAN SHALL PRESIDE AT MEETINGS OF THE EXECUTIVE COMMITTEE.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 532211 09-02-15

Schedule O (Form 990 or 990-EZ) (2015)

Employer identification number 13-0659550

VACANCIES IN THE MEMBERSHIP OF THE COMMITTEE SHALL BE FILLED BY THE BOARD OF DIRECTORS. THE EXECUTIVE COMMITTEE SHALL KEEP REGULAR MINUTES OF THE PROCEEDINGS AND REPORT THE SAME TO THE BOARD WHEN REQUIRED.

FORM 990, PART VI, SECTION A. LINE 6:

THE ORGANIZATION HAS THREE VOTING CLASSES OF MEMBERSHIP:

OPERATING COMPANY MEMBERS - INVESTOR-OWNED OPERATING ELECTRIC CORPORATIONS ENGAGED IN THE GENERATION, TRANSMISSION, OR DISTRIBUTION OF ELECTRICTY TO THE PUBLIC IN THE US OR ITS POSSESSIONS. EEI'S US SHAREHOLDER-OWNED ELECTRIC COMPANY MEMBERS SERVE VIRTUALLY ALL OF THE CUSTOMERS IN THIS SEGMENT OF THE INDUSTRY AND REPRESENT APPROXIMATELY 70% OF THE US ELECTRIC POWER INDUSTRY.

HOLDING COMPANY MEMBERS - BEING CORPORATIONS IN THE US OR ITS POSSESSIONS WHICH BY VIRTUE OF OWNERSHIP OF SECURITIES IN INVESTOR-OWNED CORPORATIONS ARE INTERESTED IN ADVANCING THE BUSINESS OF OPERATING ELECTRICAL COMPANIES IN RELATION TO THE SALE OF ELECTRICITY TO THE ULTIMATE CONSUMER.

SUBSIDIARY COMPANY MEMBERS - BEING SUBSIDIARY COMPANIES OF OPERATING COMPANY OR HOLDING COMPANY MEMBERS, SHALL BE ELIGIBLE FOR SEPARATE MEMBERSHIP. PARTICIPATION ON STANDING COMMITTEES AND IN OTHER ACTIVITIES OF THE ORGANIZATION SHALL BE DEFINED BY AND DETERMINED FROM TIME TO TIME BY THE BOARD.

THE ORGANIZATION HAS THREE NON-VOTING CLASSES OF MEMBERSHIP:

INTERNATIONAL AFFILIATES - EDISON ELECTRIC INSTITUTE'S INTERNATIONAL 532212 09-02-15

AFFILIATES PROGRAM PROVIDES THE CRITICAL LINK THAT BRINGS TOGETHER ELECTRIC COMPANIES AROUND THE WORLD WITH THE US ELECTRIC POWER INDUSTRY. THIS SPECIAL PROGRAM OFFERS ELECTRIC COMPANIES OUTSIDE THE US THE OPPORTUNITY TO BECOME EEI MEMBERS REGARDLESS OF THEIR OWNERSHIP FORM. THROUGH ITS EXPANDED INTERNATIONAL INVOLVEMENT, EEI BROADENS THE VALUE OF SHARED EXPERTISE AND EXPERIENCE ON ISSUES OF CONCERN AND INTEREST TO ELECTRIC COMPANIES AROUND THE WORLD.

ASSOCIATES - EDISON ELECTRIC INSTITUTE INC. ASSOCIATE MEMBERSHIP IS

DESIGNED FOR FIRMS THAT HAVE AN INTEREST IN ADVANCING THE DEVELOPMENT OF

THE ELECTRIC POWER INDUSTRY. THESE FIRMS MAY PROVIDE GOODS AND SERVICES TO

THE INDUSTRY, BUT MAY NOT BE ENGAGED IN THE GENERATION, TRANSMISSION,

DISTRIBUTION, BROKERAGE, OR SALE OF ELECTRICITY. ASSOCIATE MEMBERSHIP HELPS

FIRMS TO BETTER KNOW AND UNDERSTAND THE INDUSTRY, THE PEOPLE, AND THE

ISSUES.

HONORARY MEMBERS - MEMBERS WHO, ON ACCOUNT OF THEIR STANDING OR

QUALIFICATIONS, IN THE OPINION OF THE BOARD AND BY ITS ELECTION, ARE

ENTITLED TO SUCH HONOR.

FORM 990, PART VI, SECTION A, LINE 7A:

THE DIRECTORS ARE ELECTED AT THE ANNUAL MEETING BY VOTING CLASS MEMBERS OF THE ORGANIZATION EITHER IN-PERSON OR BY PROXY.

FORM 990, PART VI, SECTION A, LINE 7B:

THE MEMBERSHIP OF THE ORGANIZATION APPROVES BYLAW AMENDMENTS.

FORM 990, PART VI, SECTION B, LINE 11:

THE FORM 990 FOR THE EDISON ELECTRIC INSTITUTE IS REVIEWED BY THE ORGANIZATION'S OUTSIDE CPA FIRM AND REPORTED BY THE ENGAGEMENT PARTNER TO THE INSTITUTE'S EXECUTIVE COMMITTEE IN ADVANCE OF FILING. COPIES OF THE FORM 990 ARE MADE AVAILABLE TO THE EEI BOARD PRIOR TO FILING. THE RETURN IS REVIEWED AND SIGNED BY THE INSTITUTE'S CHIEF FINANCIAL OFFICERS.

FORM 990, PART VI, SECTION B, LINE 12C: THE ORGANIZATION HAS WRITTEN CONFLICT OF INTEREST POLICIES FOR ALL OFFICERS, DIRECTORS, AND KEY EMPLOYEES. EDISON ELECTRIC INSTITUTE INC.'S CODE OF BUSINESS CONDUCT HAS BEEN DISTRIBUTED TO ALL EMPLOYEES AND IS ON THIS DOCUMENT INCLUDES, IN PART, EEI'S THE ORGANIZATION'S INTRANET SITE. CORE VALUES, OPERATING PRINCIPLES, CONFLICT OF INTEREST POLICY AND WHISTLEBLOWER POLICY, WHICH INCLUDES A CONFIDENTIAL 800 TELEPHONE NUMBER. PERIODIC REMINDERS ARE GIVEN. EDISON ELECTRIC INSTITUTE, INC. HAS A WRITTEN DIRECTOR'S CONFLICT OF INTEREST POLICY, APPLICABLE TO ALL MEMBERS OF ITS BOARD OF DIRECTORS, WHICH WAS FORMALLY ADOPTED BY THE ORGANIZATION'S BOARD. PERIODIC REMINDERS ARE GIVEN. THE ORGANIZATION ALSO HAS A CORPORATE COMPLIANCE OFFICER, A POLICY AND PROCEDURE FOR REPORTING VIOLATIONS OF THE CODE OF BUSINESS CONDUCT AS WELL AS CONCERNS ABOUT THE USE OF EDISON ELECTRIC INSTITUTE INC.'S CORPORATE RESOURCES AND FINANCIAL REPORTING AND A VENDOR CODE OF CONDUCT POLICY.

THERE HAS NOT BEEN A VIOLATION OF THE CONFLICT OF INTEREST POLICIES;

ALTHOUGH WE STAND READY TO ENFORCE THE POLICIES IN APPROPRIATE

CIRCUMSTANCES.

FORM 990, PART VI, SECTION B, LINE 15:

THE COMPENSATION OF THE ORGANIZATION'S CEO IS BASED ON RESULTS FROM
582212 09-02-15 Schedule O (Form 990 or 990-EZ) (2015)

EDISON ELECTRIC INSTITUTE, INC.

Employer identification number 13-0659550

COMPENSATION SURVEYS AND A REVIEW BY AN INDEPENDENT CONSULTANT ON AN ANNUAL BASIS. THE CEO'S COMPENSATION IS REVIEWED BY THE ORGANIZATION'S

COMPENSATION COMMITTEE AND APPROVED BY THE BOARD.

THE COMPENSATION OF THE ORGANIZATION'S OFFICERS AND KEY EMPLOYEES IS BASED
ON RESULTS FROM COMPENSATION SURVEYS AND A REVIEW BY AN INDEPENDENT
COMPENSATION CONSULTANT ON AN ANNUAL BASIS. OFFICER COMPENSATION IS
REVIEWED BY THE ORGANIZATION'S COMPENSATION COMMITTEE AND APPROVED BY THE
EXECUTIVE COMMITTEE.

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION'S ARTICLES OF INCORPORATION ARE A PUBLIC DOCUMENT AND ARE AVAILABLE ON THE VIRGINIA SECRETARY OF STATE WEB SITE. THE ORGANIZATION'S CONFLICT OF INTEREST POLICY IS AVAILABLE UPON REQUEST. THE ORGANIZATION'S AUDITED FINANCIAL STATEMENTS ARE NOT MADE AVAILABLE TO THE PUBLIC; HOWEVER, THE BALANCE SHEET AND INCOME STATEMENT CAN BE FOUND ON THE FORM 990 WHICH IS MADE AVAILABLE TO THE PUBLIC ON VARIOUS WEB SITES AND UPON REQUEST.

FORM 990, PART IX, LINE 11G, OTHER FEES:

OTHER CONSULTANTS 9,896,607.

TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A 9,896,607.

FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:

CHANGE IN PROJECTED EMPLOYEE BENEFITS OBLIGATIONS 2,301,437.

#### SCHEDULE R (Form 990)

## **Related Organizations and Unrelated Partnerships**

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

2015

Department of the Treasury Internal Revenue Service

Name of the organization

Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Employer identification number

| (a)   | (b)   | (c)  | (e)                           | V. Harris  | (1)   |                      |  |
|---|---|--|-------------------------------|--|---|----------------------|--|
| Name, address, and EIN (if applicable) of disregarded entity  | Primary activity  | Legal domicile (state or foreign country)  Total incom                     |                               | ome End-of-yea                                   | r assets Dir  | entity               | ig                                     |
|   |   |  |                               |  |   |                      |  |
|   |   |  |                               |  |   |                      | _                                      |
|   |   |  |                               |  |   |                      |  |
|   |   |  |                               |  |   |                      |  |
| Part II Identification of Related Tax-Exempt Organizations during the tax year.   | rations Complete if the organization                      | answered "Yes" on Form 990   | ), Part IV, line 34 b         | pecause it had one                               | or more related tax   | exempt               |  |
| Part II Identification of Related Tax-Exempt Organizations during the tax year.  (a)  Name, address, and EIN of related organization  | cations Complete if the organization (b) Primary activity | answered "Yes" on Form 990  (c)  Legal domicile (state or foreign country) | (d) Exempt Code section       | (e) Public charity status (if section            | (f)<br>Direct controllin  | Section con          | (g)<br>512(b)(13<br>strolled<br>ntity? |
| organizations during the tax year.  (a)  Name, address, and EIN   | (b)   | (c)<br>Legal domicile (state or  | (d)<br>Exempt Code            | (e)<br>Public charity                            | (f)<br>Direct controllin  | Section con          | trolled                                |
| organizations during the tax year.  (a)  Name, address, and EIN  of related organization  THOMAS ALVA EDISON FOUNDATION - 52-2106274  | (b)   | (c) Legal domicile (state or foreign country)                              | (d)<br>Exempt Code<br>section | (e) Public charity status (if section            | (f)<br>Direct controllin  | g Section con er     | trolled<br>ntity?                      |
| (a) Name, address, and EIN of related organization  THOMAS ALVA EDISON FOUNDATION - 52-2106274 701 PENNSYLVANIA AVE, NW WASHINGTON, DC 20004  | (b)   | (c)<br>Legal domicile (state or  | (d)<br>Exempt Code<br>section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling  | g Section con er     | trolled<br>ntity?                      |
| (a) Name, address, and EIN of related organization  THOMAS ALVA EDISON FOUNDATION - 52-2106274 701 PENNSYLVANIA AVE, NW WASHINGTON, DC 20004 CENTER FOR ENERGY WORKFORCE DEVELOPMENT -  | (b)<br>Primary activity                                   | (c) Legal domicile (state or foreign country)                              | (d)<br>Exempt Code<br>section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity  EDISON BLECTRI INSTITUTE, INC.                     | g Section con er Yes | trolled<br>ntity?                      |
| (a) Name, address, and EIN of related organization  THOMAS ALVA EDISON FOUNDATION - 52-2106274 701 PENNSYLVANIA AVE, NW WASHINGTON, DC 20004 CENTER FOR ENERGY WORKFORCE DEVELOPMENT - 20-4504014 701 PENNSYLVANIA AVE, NW                      | (b) Primary activity  SCIENTIFIC/EDUCATION                | (c) Legal domicile (state or foreign country)  DISTRICT OF COLUMBIA        | (d)<br>Exempt Code<br>section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity  EDISON ELECTRIESTITUTE INCOMEDISON ELECTRIESTITUTE | g Section con er Yes | trolled<br>ntity?                      |
| (a) Name, address, and EIN of related organization  THOMAS ALVA EDISON FOUNDATION - 52-2106274 701 PENNSYLVANIA AVE, NW WASHINGTON, DC 20004 CENTER FOR ENERGY WORKFORCE DEVELOPMENT - 20-4504014 701 PENNSYLVANIA AVE, NW WASHINGTON, DC 20004 | (b)<br>Primary activity                                   | (c) Legal domicile (state or foreign country)                              | (d)<br>Exempt Code<br>section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity  EDISON BLECTRI INSTITUTE, INC.                     | g Section con er Yes | trolled<br>ntity?                      |
| organizations during the tax year.  (a)  Name, address, and EIN   | (b) Primary activity  SCIENTIFIC/EDUCATION                | (c) Legal domicile (state or foreign country)  DISTRICT OF COLUMBIA        | (d)<br>Exempt Code<br>section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity  EDISON ELECTRIESTITUTE INCOMEDISON ELECTRIESTITUTE | g Section con er Yes | trolled<br>ntity?                      |

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

| (a) Name, address, and EIN of related organization | (b) (c) Primary activity  Legal domicile (state or foreign country) | Legal<br>domicile<br>(state or | (d) Direct controlling entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512-514) | Share of total income | (g)<br>Share of<br>end-of-year<br>assets | ancountries |    | amount in box   | partner? | (k)<br>Percentag<br>ownership |
|--|---|--------------------------------|-------------------------------|---|-----------------------|--|-------------|----|-----------------|----------|-------------------------------|
|  |   | country)                       |                               |   |                       |  | Yes         | No | K-1 (Form 1065) | Yes No   |                               |
|  |   |                                |                               |   |                       |  |             |    |                 |          |                               |
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | (b)<br>Primary activity | (c) Legal domicile (state or foreign | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f)<br>Share of total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Percentage<br>ownership | Sec<br>512(t<br>contr<br>ent | tion<br>b)(13)<br>rolled |
|--|-------------------------|--------------------------------------|-------------------------------|---|---------------------------------|--|--------------------------------|------------------------------|--------------------------|
| <del></del>  |                         | country)                             |                               | or trusty                                     |                                 | assets                                   |                                |                              | No                       |
|  |                         |                                      |                               |   |                                 |  |                                |                              |                          |
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|  | and the second          | 10                                   |                               |   |                                 |  |                                |                              |                          |

#### Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| Not | te. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.  | 0          | Yes | No |
|-----|--|------------|-----|----|
| 1   | During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?                          |            |     |    |
| a   | Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity  | 1a         | -   | X  |
| b   | Gift, grant, or capital contribution to related organization(s)  | The second | X   |    |
| C   | Gift, grant, or capital contribution from related organization(s)  |            |     | X  |
| d   | Loans or loan guarantees to or for related organization(s)   | 100        |     | X  |
| e   | Loans or loan guarantees by related organization(s)  | 1          |     | X  |
| f   | Dividends from related organization(s)   | 1f         |     | x  |
| g   | Sale of assets to related organization(s)  | 10         |     | X  |
| h   | Purchase of assets from related organization(s)  |            |     | X  |
| i   | Exchange of assets with related organization(s)  |            |     | X  |
| j   | Lease of facilities, equipment, or other assets to related organization(s)   |            |     | X  |
| k   | Lease of facilities, equipment, or other assets from related organization(s)   | 1k         |     | X  |
| 1   | Performance of services or membership or fundraising solicitations for related organization(s)   | 4.1        |     | X  |
|     | Performance of services or membership or fundraising solicitations by related organization(s)  | 100        |     | X  |
|     | Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)  |            | X   |    |
|     | Sharing of paid employees with related organization(s)   | 20.00      | X   |    |
| р   | Reimbursement paid to related organization(s) for expenses   | 1p         | x   |    |
| q   | Reimbursement paid by related organization(s) for expenses   | 1q         | X   |    |
| ŕ   | Other transfer of cash or property to related organization(s)  | 1r         | x   |    |
|     | Other transfer of cash or property from related organization(s)  | 15         |     | X  |
| 2   | If the groups to any of the above is "Mee," one the instruction for information on the group to applied this line including account relationships and temporation throughout |            |     |    |

| (a) Name of related organization            | (b)<br>Transaction<br>type (a-s) | (c)<br>Amount involved | (d)<br>Method of determining amount involved |
|---|----------------------------------|------------------------|--|
| (1) THOMAS ALVA EDISON FOUNDATION           | В                                | 148,170.               |  |
| (2) CENTER FOR ENERGY WORKFORCE DEVELOPMENT | В                                | 476,077.               |  |
| (3) THOMAS ALVA EDISON FOUNDATION           | R                                | 1,140,330.             |  |
| (4) THOMAS ALVA EDISON FOUNDATION           | 0                                | 467,992.               |  |
| (5)   |                                  |                        |  |
| (6)   |                                  |                        |  |

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | (b)<br>Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unrelated, excluded from tax under sections 512-514) | Are all partners sec. 501 (c)(3) args.? | (f)<br>Share of<br>total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h) Disproportionate allocations? | (i)<br>Code V-UBI<br>amount in box 20<br>of Schedule K-1<br>(Form 1065) | (j)<br>General or<br>managing<br>partner? | (k)<br>Percentag<br>ownership |
|--------------------------------------|-------------------------|---|---|---|------------------------------------|--|-----------------------------------|---|---|-------------------------------|
|                                      |                         |   |   | res No                                  |                                    |  | Tes No                            | (Form 7000)   | res No                                    |                               |
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| Schedule R | (Form 990) 2015                   | EDISON            | ELECTRIC          | INSTITUTE,             | INC.          | 13-0659550 Pag |
|------------|-----------------------------------|-------------------|-------------------|------------------------|---------------|----------------|
| Part VII   | (Form 990) 2015 Supplemental Info | rmation           |                   |                        |               |                |
| -          | Provide additional inform         |                   | ses to questions  | on Schedule R (see in  | eta ictione)  |                |
| _          | 1 TOVIGO EQUITIONAL INTON         | nation for respon | isos to questions | on ochedule in lace ii | istiuctionsj. |                |
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