

# MEMORANDUM OF UNDERSTANDING

BETWEEN

**THE CITY OF TULSA**

AND

**PRECISION HAWK USA INC.**



CITY OF  
**Tulsa**  
*A New Kind of Energy.*

WHEREAS, the City of Tulsa, (“City”) and Precision Hawk USA Inc., (“PrecisionHawk”) (collectively “the Parties”), have met for the purposes of addressing safe and secure uses of Unmanned Aircraft Systems (“UAS”) within the City while promoting economic growth of UAS in Tulsa airspace; and

WHEREAS, the City of Tulsa has a vibrant aviation and aerospace community, which includes an innovative UAS community supported by a robust history in aeronautics; and

WHEREAS, PrecisionHawk has been selected by the Federal Aviation Administration (“FAA”) to test extended and beyond line-of-sight UAS operations under the FAA’s Pathfinder Program using technical capabilities including PrecisionHawk’s UAS management system for Low Altitude Traffic and Airspace Safety (copyrighted as “LATAS”); and

WHEREAS, the City identifies the LATAS system as the best and most current solution for safe and secure UAS operation in the greater Tulsa urban environment; and

WHEREAS, the Parties agree to a collaborative effort as described herein to develop for public and private benefit a UAS management system which addresses safety, security, and economic development upon approval of this agreement by PrecisionHawk and the Mayor of the City; and

WHEREAS, the Parties respecting the UAS community and the greater public – as they relate to the interests of the City – agree to a relationship of reciprocity while using, testing and troubleshooting the LATAS System in agreed-upon portions of Tulsa’s urban environment.

WHEREAS, the Parties therefore propose this MOU as follows:

1. PrecisionHawk will make LATAS available with all necessary high-resolution mapping of the greater Tulsa environment (“LATAS System”) to the UAS community.
2. PrecisionHawk will work with the City to promote the LATAS System to the UAS community and greater public.
  - a. Promotion of the LATAS system will include a description of the product as “Proven in Tulsa.”
  - b. Promotion will include but not be limited to, coordinated press releases, industry panels, and press conferences both in Tulsa and nationally at industry conferences and events, to be agreed upon.
3. The City will share any geographical information presently in its possession and under its control with PrecisionHawk in order to build out the high-resolution mapping necessary for the Tulsa LATAS System.
  - a. The City will facilitate working relationships, to advance the mutual goals expressed herein, with city, county, and state Mapping or Geographical Information Systems (“GIS”) Departments, supplying PrecisionHawk with GIS data in the public domain or municipal contacts to assemble said data for the Tulsa LATAS system.
4. The City will cooperate with Precision Hawk in accessing the Tandy supercomputer to process data for the LATAS system.
5. The City agrees to recognize the proprietary nature of all PrecisionHawk products outlined and looks forward to reviewing the terms of each proprietary interest as they are provided in compliance with all applicable open-record provisions.
6. The City will assist in identifying a testing ground inside Tulsa city limits where PrecisionHawk will test beyond line-of-sight, artificially intelligent, and / or autonomous UAS flight using the LATAS system.
7. Using data collected at this UAS testing ground, PrecisionHawk will work toward beyond line-of-sight, artificially intelligent, and / or autonomous UAS flight using the LATAS system within a broader area in the Tulsa environment, as identified by the City.
8. The parties are open to additional terms, which are intended to achieve the mutual goals of their collaborative effort expressed herein.

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Dewey F. Bartlett Jr., Mayor – City of Tulsa

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Christopher Dean, President – Precision Hawk USA Inc.