

From: [Capricia Marshall](#)
To: [Philippe Reines](#)
Date: Wed, 15 Apr 2015 02:09:21 -0400
Subject: Re: Dataminr

Azerbaijan counselor is his number 2. If not good, what about me asking Gabon? I may get him for lunch?

Sent from my iPhone

On Apr 14, 2015, at 10:27 PM, Philippe Reines [REDACTED] wrote:

Pull out all the stops! Tell them if they don't we'll sell to the Armenians!

On Apr 14, 2015, at 10:21 PM, Philippe Reines [REDACTED] wrote:

Xoxo

On Apr 14, 2015, at 10:21 PM, Capricia Marshall [REDACTED] wrote:

He is still trying to make it work. So I am sticking with him for now. Fingers crossed.

Sent from my iPhone

On Apr 14, 2015, at 5:38 PM, Philippe Reines [REDACTED] wrote:

Any update?

From: Philippe Reines
Date: Tuesday, April 14, 2015 at 2:37 PM
To: Capricia
Subject: Re: Dataminr

xoxo

From: Capricia
Date: Tuesday, April 14, 2015 at 2:36 PM
To: Philippe Reines
Subject: Re: Dataminr

Working the first one now.

On Tue, Apr 14, 2015 at 2:35 PM, Philippe Reines [REDACTED] wrote:

Azerbaijan would be AWESOME.

I think Saudi is in its own category because they aren't sure what the Saudis would do with it. Qatar was deemed the best option in the region in those terms. But if that's what you can pull off (Adel?) then let me just get Dataminr's ok.

From: Capricia
Date: Tuesday, April 14, 2015 at 2:33 PM
To: Philippe Reines
Subject: Re: Dataminr

Talking to Azerbaijan.
May then ask Saudi?

On Tue, Apr 14, 2015 at 2:30 PM, Philippe Reines
[REDACTED] wrote:

Just sent in a clean email you can forward.

From: Capricia
Date: Tuesday, April 14, 2015 at 1:56 PM
To: Philippe Reines
Subject: Re: Dataminr

Any possibility you have a one pager on them?

On Tue, Apr 14, 2015 at 12:32 PM, Philippe Reines
[REDACTED] wrote:

If you could pull this off, would be a great way to get you a solid ongoing retainer.