

What's coming next?

2016 / 2017 target - £3 million

2020 target - £12.5 million

We are developing more charging options to move towards our 2020 income target of £12.5m. To do this we have to address legal, financial and stakeholder issues, secure the approvals of our Board and Defra and work with teams in design and implementation.

New options include:

- expanding our discretionary advice service to include advice on consents, (under specific circumstances), EIA (Agriculture) Regs and support to stewardship agreements
- amendment to NNR governance to enable greater funding opportunities
- the development of a new legal framework that allows us to charge for statutory work.

For more details please look at the tabs on top and the table below.

Early bird catches the cash



Learn how the Thames Valley team is bringing in commercial income by engaging with developers earlier.

As part of Commercial Month our colleagues in Thames Valley tell us how they've been increasing income and improving environmental outcomes using a simple promotion of the Discretionary Advice Service (DAS) early on in their work with developers.

Talking about DAS

REDACTED is a Lead Advisor for Sustainable Development in the Thames Valley Team.

"We've got lots of large developments coming up in the Thames Valley area, especially as our area includes heavily populated parts of Surrey, other home counties, and London. So we thought we could kill three birds with one stone: generate income, secure more outcomes for the environment, and offer a better service to customers, if only we could find a way to get more developers to take up DAS."