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## Business Development Roles



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| Recruiter    | INEOS                                      |
| Location     | London                                     |
| Salary       | Competitive                                |
| Posted       | 26 Apr 2016                                |
| Closes       | 02 May 2016                                |
| Job Function | Analysts<br>Director<br>General Management |
| Industry     | Energy                                     |

### INEOS Shale – Securing energy for the UK

INEOS is a global petrochemical producer with annual sales of \$40 billion. It employs 17,000 people across 65 sites, in 16 countries.

The development of shale gas in the USA, as a low cost energy source and advantaged feedstock for the petrochemical industry, has had a transformational effect on the US economy and on the profitability of our business. We recently established the INEOS Shale business to take advantage of shale opportunities in the UK.

The UK is sitting on vast quantities of natural gas trapped in shale rock layers onshore and INEOS Shale intends to become the biggest player in the UK shale industry, with a plan to invest more than \$1 billion in UK shale gas exploration. INEOS Shale has been actively acquiring the rights to a significant number of Petroleum Exploration and Development Licences (PEDLs) in the UK, covering one million acres. Our immediate intention is to explore and evaluate the land that these licences cover with a view to enabling future gas production.

Now moving into the next phase of our business development we are seeking to grow the existing team with the addition of the following key roles which will be based in our central London office

#### Commercial Director

This is a Board level role leading on all aspects of commercial activity including

procurement, Government liaison, land and business acquisition, commercial sales agreements, management of JV contracts, development of sales contract strategies, business economics and benchmarking. Applicants will have acquired extensive relevant experience in the Oil and Gas sector.

### **Commercial Analyst**

Working within the Commercial team, this role is accountable for development and production of economic and commercial analyses to support business decision making. Applicants will be able to demonstrate excellent communication skills, insightful analysis and the ability to convey complex issues to a range of audiences. The role would benefit from previous experience of M&A activity.

### **Land Manager**

Leading a team of internal land assistants and external regional land agents to develop and deliver a land acquisition strategy that meets the needs of the business. This role involves extensive travel across the North of England and Central Scotland to meet key stakeholders including landowners, local communities, local politicians, local authorities and regulators.

### **Land Assistant**

The postholder will support the acquisition of land and will provide a key interface between landowners and the shale operations team, facilitating access for seismic testing and the screening and development of sites for drilling and development operations. The role also requires extensive travel across the North of England and Central Scotland to participate in a range of community engagement initiatives hosted by the

business.

### **Geophysicist**

The postholder will provide the geophysics capability for the acquisition, processing and interpretation of seismic data (2D/3D) as part of a multi-disciplinary team engaged in UK shale exploration and development. Applicants will have experience in the planning and permitting process for onshore surveys and will be required to supervise and manage the technical aspects of multiple concurrent surveys. Applicants will be able to demonstrate a working knowledge of UK geology and experience of shale play basins would be an advantage.

### **Operations Geologist**

Having significant experience in either UK or US Shale exploration and development, this role will provide geological operations capability for drilling and stimulation of wells. The postholder will work closely with logging, drilling and fracking contractors and make recommendations on all HSE aspects of well design and drilling. Experience in geo-steering and micro-seismic monitoring and operations is essential.

**If you believe that you have the experience and drive to help us create a new energy business for the UK, then INEOS Shale would love to hear from you. Applications should be made via the apply button where applicants can obtain full details of the relevant qualifications and experience required for each role. Applications should be submitted by MONDAY 2ND MAY 2016.**

**PLEASE NOTE THAT APPLICATIONS FROM AGENCIES WILL NOT BE CONSIDERED.**