DLN: 93493319061011

Department of the Treasury

## Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2010

OMB No 1545-0047

Open to Public

▶ The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service Inspection A For the 2010 calendar year, or tax year beginning 01-01-2010 and ending 12-31-2010 D Employer identification number B Check if applicable AMERICAN NATURAL GAS ALLIANCE INC 26-4101108 Address change Doing Business As Name change E Telephone number Initial return Number and street (or P O  $\,$  box if mail is not delivered to street address) 701 EIGHTH ST NW NO 800  $\,$ Room/suite (202) 789-2642 Terminated G Gross receipts \$ 87,895,943 -Amended return ity or town, state or country, and ZIP + 4 WASHINGTON, DC 20001 Application pending Name and address of principal officer **H(a)** Is this a group return for affiliates? Yes No REGINA HOPPER 701 EIGHTH ST NW NO 800 H(b) Are all affiliates included? WASHINGTON, DC 20001 If "No," attach a list (see instructions) H(c) Group exemption number ► 501(c)(3) ✓ 501(c) (6) ◀ (insert no) Tax-exempt status ☐ 4947(a)(1) or ☐ 527 Website: ► WWW ANGA US/ L Year of formation 2009 M State of legal domicile DE Part I Summary Briefly describe the organization's mission or most significant activities EDUCATING THE GENERAL PUBLIC AND POLICY MAKERS ABOUT NATURAL GAS AS A CLEAN. AFFORDABLE SOLUTION TO AMERICA'S ENERGY AND ENVIRONMENTAL NEEDS Activities & Governance 2 Check this box | If the organization discontinued its operations or disposed of more than 25% of its net assets 34 Number of independent voting members of the governing body (Part VI, line 1b) . 34 4 14 Total number of individuals employed in calendar year 2010 (Part V, line 2a) . 5 6 0 **6** Total number of volunteers (estimate if necessary) . 7a Total unrelated business revenue from Part VIII, column (C), line 12 . 7a 0 **b** Net unrelated business taxable income from Form 990-T, line 34 7b 0 **Prior Year Current Year** 0 0 Contributions and grants (Part VIII, line 1h) . . . Program service revenue (Part VIII, line 2g) . . . 67,362,500 87,790,000 0 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 105,943 10 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 0 0 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12 67.362.500 87.895.943 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . 10,000,000 1,639,771 14 Benefits paid to or for members (Part IX, column (A), line 4) . . . . 0 0 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5 15 577,586 2,669,658 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . 0 0 b Total fundraising expenses (Part IX, column (D), line 25)  $\blacktriangleright 0$ 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) . . . 49,027,642 30,562,488 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 18 59,605,228 34,871,917 19 Revenue less expenses Subtract line 18 from line 12 . 7,757,272 53,024,026 Net Assets or Fund Balances **Beginning of Current End of Year** Year Total assets (Part X, line 16) . . . 63,768,764 12,263,413 20 21 Total liabilities (Part X, line 26) . . 4,506,141 3,203,975 22 Net assets or fund balances Subtract line 21 from line 20 7,757,272 60,564,789 Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

	<b>L</b> *****	2011-11-15							
Sign	Signature of officer			Date					
Here	REGINA HOPPER PRESIDENT & CEO Type or print name and title								
	Print/Type preparer's name SUBRINA L WOOD	Preparer's signature SUBRINA L WOOD	Date	Check if self- employed	PTIN				
Paid Preparer	Firm's name FTATE AND TRYON	Firm's EIN							
Jse Only	Firm's address 2021 L STREET NW SUITE 40 WASHINGTON, DC 20036	0			Phone no  (202) 293- 2200				
1ay the IR	RS discuss this return with the preparer	shown above? (see instructions) .			▼ Yes				

Form	n 990 (2010)				Page
Par		t <b>of Program Service A</b> edule O contains a response	Accomplishments to any question in this Part III .		
1	Briefly describe the	organization's mission			
		ORPORATION IS TO PROP CLUSIVELY AS A BUSINE	MOTE THE NATURAL GAS INDUST SS LEAGUE	RY THE CORPORATION IS	ORGANIZED AND
2	Did the organization the prior Form 990 o	· · ·	rogram services during the year whi		es 🗸 No
	If "Yes," describe th	ese new services on Schedu	ile O		
3	Did the organization services?	<del>-</del> .	significant changes in how it conduct		es 🗸 No
	If "Yes," describe th	ese changes on Schedule O			
4	Section 501(c)(3) a	nd 501(c)(4) organizations	each of the organization's three larg and section 4947(a)(1) trusts are re venue, if any, for each program serv	equired to report the amount o	
	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	COMMUNICATIONS				
4b	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
4D	GOVERNMENT AFFAIRS	, , , ,	including grants of \$	) (Revenue \$	,

	POLICY AND ANALYSIS							
4d	Other program services (Describe in Schedule O ) See also Additional Data for Description							
	(Expenses \$	including grants of \$	) (Revenue \$	)				

including grants of \$

(Code

) (Expenses \$

) (Revenue \$

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) A verage hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation	<b>(E)</b> Reportable compensation from related	Estima amount o	nated of other
		Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	compen: from organizat relat organiza	the ion and ed
See Additional Data Table											
				-							
1b Sub-Total							•				
c Total from continuation sheets						<u> </u>					
d Total (add lines 1b and 1c) .			•	•		•	<b>•</b>	1,509,783	0		86,995
Total number of individuals (incl \$100,000 in reportable compen					ted	above	) who	received more tha	n		
										Yes	No

			Yes	No	
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual	3		No	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such				
	ındıvıdual	4	Yes		
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	5		No	

## **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	<b>(C)</b> Compensation
GLOVER PARK 1025 F ST NW 9TH FLOOR WASHINGTON, DC 200041409	RESEARCH/COMMUNICATION	1,402,277
WEXLER & WALKER 1317 F ST NW SUITE 600 WASHINGTON, DC 20004	ADVOCACY-FEDERAL CONSULTANTS	1,234,907
DEWEY SQUARE PO BOX 60340 CHARLOTTE, NC 282600340	COMMUNICATION	1,190,072
IHS GLOBAL INSIGHT 24 HARTWELL AVE LEXINGTON, MA 02421	RESEARCH	761,266
WILMER HALE PO BOX 4550 BOSTON, MA 022124550	LOBBYING-FEDERAL CONSULTANTS	603,861
2 Total number of independent contractors (including but not limited to those listed above	) who received more than	