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IN THE UNITED STATES COURT OF FEDERAL CLAIMS
NO. 13-465 C
(FILED FEBRUARY 26, 2014)

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FAIRHOLME FUNDS, INC., ET AL

VS.

RCFC 12(b); RCFC 12(b)(6); RCFC 56(d)

THE UNITED STATES

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PROTECTED INFORMATION ONLY TO BE DISCLOSED

IN ACCORDANCE WITH PROTECTIVE ORDER

ORAL DEPOSITION OF MS. SUSAN MCFARLAND

HOUSTON, TEXAS

JULY 15TH, 2015

10:01 A.M.

Reported By: SAMANTHA DOWNING, CSR JOB NO. 39652

38 40 at the risk-free rate of debt, but then they would layer 1 that crazy or volatile. In other words, you could kind 2 on top of that some risk premium for credit risk? 2 of almost trendline out the correlations that existed in 3 3 the recent past to continue to exist on a go-forward MR. LAUFGRABEN: Objection; form, 4 4 foundation. basis. 5 A. I would say my experience not just at 5 Q. (BY MR. THOMPSON) Now, if you're -- we're 6 Fannie but over the course of career with financial 6 looking at the cost of funding for Fannie Mae, is one of 7 7 services, that's a normal construct for providers of the variables -- is it true to say that all other things 8 funds, to -- to come up with a price point -being equal, if Fannie had more capital, it would pay 9 9 Q. (BY MR. THOMPSON) Yes. less in funding than if it had less capital? 10 10 A. -- that they would be willing to provide those MR. LAUFGRABEN: Objection; calls for 11 funds. 11 speculation, calls for an expert opinion. 12 12 Q. Yeah. And I am trying to figure out how they A. Capital exists for unexpected losses. Your 13 would come up with that price point. 13 expected losses should be reserved for and already 14 They would look at interest rate risk, 14 reflected in your financials. 15 15 among others things, right? If someone is building up a price point, 16 16 MR. LAUFGRABEN: Objection. taking a risk-free rate and then building onto something 17 17 A. I can't sit here and tell you what each entity for risks, one would then assess what the capacity that 18 18 specifically did. the entity has to absorb those risks. Capital could be 19 19 one place a company could absorb some of those risks. But I think if you look academically at, 20 you know, the buildup of rates, you're looking at a 20 So it would not -- it would make sense to 21 risk-free rate and then building something on for risk. 21 me that entities would look at capital levels in 22 And then you can make your list of what risks you think 2.2 consideration, as one factor in determining a company's 23 you need to build into the price and how much price you 23 capacity to absorb risks, and that could influence their 24 24 think you need to build for each of those types of pricing. 25 25 Q. (BY MR. THOMPSON) Okay. And in trying to 39 41 But, you know, on an individual 1 operate Fannie's financials on a sound basis, do you 2 entity-be-entity basis, you would have to ask them how 2 think it was desirable for Fannie to have capital? 3 they built their rate structure. 3 MR. LAUFGRABEN: Objection; calls for 4 Q. (BY MR. THOMPSON) And that's fair enough. 4 speculation. 5 I was trying to get inside Fannie's head, 5 A. I believe that if you're going to operate the 6 when they're doing projections into the future and enterprise ongoing that it should have capacity to 7 trying to think about, "What is our funding expense 7 absorb risks, and unexpected losses and capital is the 8 going to be?" most -- would be the -- my preferred form of risk Did you-all try to build that expense in absorption. Because really, quite -- you know, to me, 10 the same way where you made an estimate of, "Here's what 10 Fannie had two places: Either you build capital inside 11 we think the risk-free rates will be, and here's what we 11 the enterprise, and/or you continue to rely on the 12 think our funding sources will require as a risk of 12 U.S. Government as the full backstop for the 13 premium"? 13 enterprise --14 MR. LAUFGRABEN: Object to the form of 14 Q. (BY MR. THOMPSON) Was there --15 15 the question. A. -- to step in. 16 MR. BARTOLOMUCCI: Objection; form. 16 Q. Was there any discussion about going to the 17 A. We -- there's a lot of history that exists, and 17 private market once Fannie had returned to profitability 18 in 2012 and raising capital there? so there was a lot of -- the more -- the funding 18 19 markets, by the time I was there, were performing fairly 19 MR. LAUFGRABEN: Object to the form of 20 20 effectively with one exception. When the debt ceiling the question. 21 21 debates occurred, and there were challenges with the A. There was no discussions about, you know, 22 22 debt ceilings, we saw some interesting things go on raising capital in the marketplace at Fannie Mae in the 23 23 within the debt markets for short periods of time around time that I was there, you know, like -- the theoretical 24

potential to do that in time, yes. But there was no

discussions of, "Gee. We're starting to make money.

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those debates.

Outside of that, it -- the pricing wasn't

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42 44 Should we go and do a stock offering?" December 2010. You weren't there. 2 2 A. Correct. 3 Q. Okay. And do you know why there weren't such Q. But when you did arrive in the middle of 2011, 3 4 discussions? 4 did you see any manifestations of the administration's 5 A. I think two reasons in my opinion. This is 5 commitment to ensure existing common equity holders 6 strictly my opinion. 6 would not have access to any positive earnings from 7 7 One, it was probably premature. I think Fannie? 8 Fannie, in the -- would need to have returned to -- you 8 MR. LAUFGRABEN: Object to the form of 9 know, they would have had to have more periods of 9 the question; lack of foundation. 10 profitability before the marketplace would probably have 10 A. The only example that I -- that comes to mind 11 entertained -- before we could expect a stock offering 11 of note is the Third Amendment. 12 to be successful. 12 Q. (BY MR. THOMPSON) Yeah. 13 Two, we didn't legally have the ability 13 And what was your reaction when you 14 to do that on our own. That would have to be the 14 learned -- you learned of a Third Amendment a couple of 15 Treasury, and FHFA would have had to have agreed to 15 days beforehand; is that right? 16 16 A. Correct. 17 17 Q. Yes. Q. All right. And what was your reaction to it? 18 18 A. And it was pretty clear to me at that point in MR. LAUFGRABEN: Objection; vague. 19 time that that was not going to be something they would 19 Q. (BY MR. THOMPSON) Did you think it was the 20 have been receptive to. 20 effective nationalization of the companies? 21 O. Understood. 21 MR. LAUFGRABEN: Objection; form. 22 Okay. So, Ms. McFarland, I am going to 22 MR. BARTOLOMUCCI: Objection; form. 23 be showing you some documents today, and you're free to 23 A. No, I didn't view it as nationalizing. It 24 24 sort of flip through them. But I will be generally borders on that; I can see. 25 directing your attention to a specific passage. 25 But I had, shortly before that, had 43 45 In this first one, I would like to have a meeting with Treasury whereby we reviewed our 2 2 the court reporter mark as McFarland 1, and it has a forecasts. I had expressed a view that I believed we 3 Bates number of Treasury 0201. 3 were now in a sustainable profitability, that we would 4 (McFarland Exhibit No. 1 was marked.) be able to deliver sustainable profits over time. I 5 MR. LAUFGRABEN: We object to this even mentioned the possibility that it could get to a 6 document from December 20th, 2010. It's well before the 6 point in the not-so-distant future where the factors 7 7 beginning of the discovery time period set forth in the might exist whereby the allowance on the 8 Court's order deferred tax asset would be released. We were not there MR. THOMPSON: Yes. And I understand 9 yet, but, you know, you could see positive things 10 10 occurring. that, and I am going to be asking questions about the 11 time period that is within the Government's 11 So when the amendment went into place, 12 understanding of the Discovery Order. 12 part of my reaction was they did that in response to my 13 Q. (BY MR. THOMPSON) But I would -- this is, as 13 communication of our forecasts and the implication of 14 Counsel quite rightly notes, a memo from 14 those forecasts, that it was probably a desire not to 15 December 20, 2010. It's from a Jeffrey Goldstein. The 15 allow capital to build up within the enterprises and not 16 subject is, "Periodic Commitment Fee for GSE Preferred 16 to allow the enterprises to recapitalize themselves. 17 Stock Purchase Agreements." 17 O. (BY MR. THOMPSON) And with whom at Treasury do 18 18 Ms. McFarland, I would like to direct you have this meeting? 19 your attention to the second page. And under the 19 A. So the -- which meeting? 20 20 heading, "Reasons to Set the PCF," there's a bullet O. The one you just referenced where --21 21 point that says, "Makes clear the administration's A. Where I had the discussion about the forecasts? 2.2 commitment to ensure existing common equity holders will 22 23 23 A. So it was a common practice for us to meet with not have access to any positive earnings from the GSEs 24 24 Treasury on a quarterly basis to review our results from 25 25 Now, I am not asking you about the past quarter and to update them on our forecasts;

46 48 you know, our updated forecast. 1 there were at least five or six Treasury officials at 2 And that meeting -- I don't remember 2 this meeting? 3 every specific person in the meeting. I was there; 3 A. Probably, yes. 4 Tim Mayopoulos, who was the CEO of Fannie Mae was there; Q. Okay. And did the meeting take place at 4 Dave Benson I think would have been there. He -- he was 5 Treasury? 6 the Treasurer of Fannie Mae at the time. That would 6 A. Yes, it did. 7 have been normal for him to be in attendance. Mary Q. And was this within less than a month before 8 Miller, the Secretary of the Treasury, was there. the net worth sweep? 9 Tim --9 A. I believe it was the week before. 10 10 Q. Bowler? Q. Okay. 11 A. Thank you. 11 A. It was very -- it was within the week or two. 12 I believe he was there. He was normally 12 It was very close to. 13 13 Q. Would it surprise you to know that there's an 14 I believe there was a gentleman -- and I 14 e-mail from Tim Bowler where he's saying, "We need to 15 15 can't remember his name -- who used to work at Fannie make a renewed push on the net worth sweep"? 16 that was now at Treasury that was, like, a 16 MR. LAUFGRABEN: Objection; form, lack of 17 17 Financial Analyst. I think he was there because they foundation. 18 knew part of the topic we wanted to talk about was these 18 MR. BARTOLOMUCCI: Objection. 19 19 projections. A. I don't have knowledge of that e-mail. 20 And then there were probably other 20 Q. (BY MR. THOMPSON) Okay. And was this 21 members of -- excuse me -- FHFA, the U.S. Treasury, and 21 meeting -- I am sorry if I asked this. 2.2 Fannie Mae to talk about some other topics that were 22 Was it at Treasury? 23 going to be covered in that meeting. Because normally 23 A Yes 24 we reviewed financials, but they were -- you know, there 24 O. And would this -- how would this have been set 25 25 may be one, two, or three other topics that would be up? 47 49 A. Normally Dave Benson was our primary sort of 1 discussed. 1 2 2 liaison between the company and Treasury. And these And both Fannie and Treasury would then 3 make sure they had the -- the personnel around the table meetings were generally scheduled the day -- you know, 4 to facilitate those conversations. I don't remember in because they were -- we had the regular kind of 5 this particular meeting what those topics were and who 5 quarterly meetings, and there might be some other 6 meetings of; you know, specific topics that would occur those individuals were. 7 7 in between those other meetings. Q. Do you remember Jeff Foster being at the 8 meeting? 8 I don't know -- I can't recollect A. He could have been. 9 exactly, you know, whether we would initiate setting it 10 10 MR. LAUFGRABEN: Objection. up, or Treasury would initiate setting it up. I don't 11 A. He could have been. I can't confirm yes or 11 know how the logistics all worked out. 12 12 Q. And when you were making your presentation, did not. Q. (BY MR. THOMPSON) Yes. 13 13 you have a PowerPoint that you were using? 14 A. It wouldn't surprise me if he was. That would 14 A. A few pages, yes, from a PowerPoint. 15 15 MR. THOMPSON: Okay. I don't believe, have been reasonable. 16 Q. And Mario Ugoletti; was he at the meeting? 16 Mr. Bartolomucci -- and I apologize if I am wrong about 17 17 this, but I don't believe we have that PowerPoint Do you know? 18 18 A. No, I don't remember Mario being there, you presentation. 19 know, again, because I don't have perfect recollection 19 So I would ask if you would be kind 20 20 enough to go back and talk to your client and see if of all the attendees. 21 21 If you said, "Here's this document. they did produce it? And if they didn't produce it, 22 22 Mario was there," I would say, "Okay. He was there." whether they have it, because it's our view that it's 23 23 I don't remember him being there, but he highly material to these depositions? 24 could have been there. 24 MR. BARTOLOMUCCI: Request noted. 25 Q. Okay. And so would it be fair to say that 25 MR. THOMPSON: Likewise, I would make the

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same request to the Government, that to the extent the 2 Government has a copy of this document, I don't believe 3 it's been provided to us. Again, I apologize if I am 4 wrong, but I don't have knowledge of all the pages. But 5 it's not one that I have seen.

I would just request if you could ask your client, Treasury, whether they have the document, whether it's been produced, whether privilege has been asserted, which I can't imagine since Fannie was there.

Will you take that back to your client?

11 MR. LAUFGRABEN: I will take it under 12 advisement.

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O. Yes.

that.

MR. THOMPSON: Thank you. I appreciate

Q. (BY MR. THOMPSON) Okay. And did you have internal -- so you had a PowerPoint presentation you used at the meeting.

Did you have also have any internal documentation that was provided to you in preparation of 19

A. Well, in the sense that I was reviewing actual results and forecasts, there's a lot of documentation that I looked at on both of those to get comfortable and ultimately sign off on the financials and sign off on the 10-Q --

A. -- as well as approve the forecast. So -- and

that's just part of the standard process of preparing

The forecasts, in much the same fashion, albeit not quite as formal, we had a process. My team would meet with me to review the forecasts, they would bring information, we would discuss. I, at times, would challenge assumptions, and, you know, I could play devil's advocate.

We could look at a lot of different things. We could look at sensitivity analyses, comparisons of this forecast to prior forecasts to things like that, a variety of mechanisms for me to get comfortable that we finalized a forecast that we felt comfortable with, that it was a baseline representation of what our most current perspectives were on expectations of future performance.

So because that process already existed, I was relying on that and the knowledge that I gained through that process to inform me to have those discussions with Treasury. I don't recollect bringing -- I didn't bring, like, you know, a bunch of supporting documentation with me.

## Q. Okay.

A. Okay. You know, it was the PowerPoint presentation.

You know, from time to time, I might bring a page or two of notes that -- that I wanted to

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make sure either -- you know, make sure I get these

2 points across, or here's a few, you know, additional pieces of data that they may ask about that aren't

reflected on the documents, and I wanted to make sure I had the correct information on hand.

Most of those would take the form of kind of personal notes on my part.

## Q. Okay. Did you take notes of this meeting?

I don't generally take notes in those types of meetings.

## Q. Would there have been anyone on your team who would typically take notes on those meetings?

A. No one on my team was present. In other words, nobody from the Finance Team was present at the meeting other than me.

## O. Okav.

A. I -- I don't recollect -- there wasn't -- as far as I know, there was no official note-taking.

That doesn't mean that people at the table might be taking or jotting down personal notes.

Q. Okay. And I just was -- wanted to know if you had a recollection as to whether typically one participant from Fannie would try to take notes down as to what was said.

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Q. And sorry if I am not being clear.

actuals and preparing forecasts.

But I am just asking, when you went into this quarterly meeting with Treasury, would typically someone on your staff provide you with either a briefing book or some background materials that would be more detailed than the PowerPoint you would hand out to Treasury?

A. Well, in the normal course of preparing our actual results, there's a whole process for closing the books, reviewing the results, and preparing the 10-Qs.

And so the information contained in the

PowerPoint from the actual results are ultimately pulled from -- they're basically summarizations, very high-level summarizations of results that come from that standard process that exists to, you know, approve our actuals.

So it wasn't like I needed a separate briefing book for that. I already had that information available to me in the normal course of my job and responsibilities to, you know, close the books, and sign off on the results and file our Q.

14 (Pages 50 to 53)

54 56 1 A. Not that I was aware of, no. 1 that takes place in that cycle. 2 Q. Okay. Was anyone from FHFA at this meeting? 2 Q. Just so the record is clear, when you say, 3 A. I don't recollect. I don't remember. "prior to that," what period would that have been? 4 4 Q. Okay. And you said there was an Analyst who A. Well, it would have been probably -- I would 5 had been at FHFA and --5 suspect it was -- something that occurred in July would 6 A. No, had been at Fannie --6 be my -- because of the timing. 7 7 You know, you're closing the books for Q. Sorry. 8 A. -- and had gone to work for the U.S. Treasury. 8 the second quarter. We're prepping for the upcoming 9 9 Q. Mr. Goldstein? Board meetings, getting the forecasts done, letting the 10 10 A. Yes. Thank you. team know when the results are coming out for the 11 O. Okav. 11 quarter, all of those kinds of conversations that would 12 12 happen internal at Fannie Mae before we would ever have A. Thank you. Yes. 13 O. Allen Goldstein? 13 that conversation with Treasury. 14 A. I said that if you refresh my memory on the 14 Q. Okay. And I am sorry I interrupted you. 15 15 name, I could confirm it. You described these --16 16 Yes, it was Allen. A. And then with the -- we also provide -- so we 17 17 cannot file our Q unless DeMarco gave us permission to Q. And he was there at the meeting? 18 18 A. I believe he was at the meeting. 19 19 So drafts of our filings were also Q. Okay. Very good. 20 20 Did you ever have any similar type of provided to FHFA first. They had the opportunity to 21 conversation with anyone at the FHFA about the 21 provide feedback, and then we could incorporate that 22 deferred tax asset prior to the Third Amendment? 22 feedback and then got approval for the final filings. 23 A. Yes. 23 We also had a press release that would go 24 24 along with -- when we filed a Q, we would go out with a Q. Okay. And tell me about that meeting. 25 25 A. Well -press release. There is where you might see a little 57 55 1 MR. LAUFGRABEN: Object to the form of 1 more color. 2 2 There would normally be a quote for the the question; vague. 3 A. I don't -- so just as we -- you know, we had a 3 CEO like Tim and a quote from me, and we would also kind 4 4 of preclear that press release with FHFA before issuing formal quarterly sit-down with Treasury. We had more 5 regular interactions with individuals at FHFA. So one 5 the press release. 6 6 either Jeff Spohn and/or Brad Martin would attend our As far as -- I believe during 2012, I 7 Executive Committee meetings. 7 began to signal -- there began to be some public 8 And so generally anything I was going to 8 communication as to our view that things were starting say at Treasury, I was already telling the to look good and starting to head in a positive 10 10 Executive Committee, and Brad or Jeff would have been direction. 11 11 I would have to refresh my memory through present at those meetings. 12 12 And as such, my reviews of actuals and documents as to the timing of what I said and when. But 13 forecasts and even the -- the raising of the 13 I know through the course of early 2012 and then 14 potential that that allowance might be reversed in the 14 throughout that summer, the messaging was getting a bit 15 15 more and more positive that we were sending out. And not-so-distant future I would have mentioned at an 16 Executive Committee meeting, and Jeff and/or Brad would 16 certainly FHFA was aware of our communications, our 17 17 external communications in that regard. have been present to hear that. 18 18 Q. (BY MR. THOMPSON) And just to be clear on As far as the deferred tax asset, I -- I 19 that, that would have been within a month of the 19 don't recollect that we had some big formal meeting to 20 20 Third Amendment? break the news to them, okay? I believe that it was 21 21 A. It would have been prior to that -just something that we talked about in the normal course

15 (Pages 54 to 57)

of keeping them informed about kind of what we're

And also, Jeff Spohn and/or Brad Martin would attend our Board meetings, so they would also

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seeing.

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Q. Yes.

A. -- because it's all part of the discussions we

preparation and Board prep and all that kind of stuff

have through the quarter-end-close process and forecast

58 60 hear that the same comments I was making to Treasury, I 50-billion-dollar range and probably sometime mid 2013 2 was making to the Board. 2 at that time when I met with them late July, early 3 Q. Okay. In the same timetable? 3 August 2012. 4 A. I don't remember exactly when the Board 4 But I said we had not done a real 5 meetings were within that window, but it would have been 5 in-depth analysis, so I was just kind of giving her kind 6 Board meetings shortly before that I would have 6 of my off-the-cuff perspective in the moment. 7 reviewed this very same information. 7 Q. And FHFA was on notice that you had sent this 8 Q. Okay. And when you say that you would have had message to Treasury? 9 dialogue with people at FHFA about the deferred tax A. Yes. 10 MR. LAUFGRABEN: Object to the form of 10 assets, with who would you have had the dialogue? 11 11 Would that have been Mario Ugoletti? the question. 12 12 MR. LAUFGRABEN: Object to the form of A. Yes. 13 the question; vagueness as to time period. 13 Q. (BY MR. THOMPSON) And they were on notice of 14 A. Yeah. 14 that fact before the Third Amendment; is that right? 15 15 So early on, it's probably through the MR. LAUFGRABEN: Same objection. 16 16 Chief Accountant's office of the FHFA, because it is a A. Yes. 17 17 Q. (BY MR. THOMPSON) Okay. Now, if we look technical accounting matter. 18 18 Q. And do you happen to recall -for -- let's look at some of these Board minutes, and 19 19 we've actually -- we've been going -- well, that's fine. A. I can pick him out of a lineup. 20 20 Q. Okay. We'll show you some names later on. Does -- do you need a break, or --21 21 A. I tell you, I -- ask me a number, I can A. I am fine right now. 22 probably give it to you. People's names... 2.2 Q. Okay. 23 It would have started there. Eventually 23 A. I am fine right now. If I need water, then I 24 24 will need a break. there were conversations with Director DeMarco and key 25 25 direct reports of his, but that -- the -- those -- the Q. Okay. Very good. 59 61 1 DeMarco conversations occurred when we were actually in Okay. So we're going to have the 2 the serious mode of potentially -- we were looking --2 court reporter mark as McFarland 2 a document that bears 3 we did a full analysis at the end of the second quarter; 3 the Bates number FM3153 through 3159. 4 no release. We did a full analysis at the end of the 4 (McFarland Exhibit No. 2 was marked.) 5 5 Q. (BY MR. THOMPSON) And if we look, these are third quarter; no release. 6 minutes of the meeting of the Board of Directors from When we were doing the analysis for the 7 7 August 22, 2011. And if we look at the last sentence of fourth quarter of 2012, we started to get to a point 8 where we were tipping towards release, and that's when I the second paragraph, it indicates Jeff Spohn from the began to have conversations with more senior folks at 9 Federal Housing Finance Agency also participated. 10 10 FHFA on it. But they were already aware of the Is this a piece of what you were saying 11 statement that I made to Treasury. I mean, in general, 11 earlier, that typically there was an FHFA member at your 12 12 **Board meetings?** I put it on people's radar screens that it's something 13 13 that could happen in the not-so-distant future. A. Yes. 14 I will say that I believe Mary Miller 14 Q. Okay. And if we turn to page 4 of this 15 15 document, there's a heading that says, "Bank of America asked me in this meeting about how large would it be and 16 16 did I have any idea of when. Countrywide and Bank of New York Mellon Proposed 17 17 Settlement." O. Yeah. 18 18 A. And I believe my response was around Do you see that? 19 50 billion, but that could be larger or smaller 19 20 20 Q. And do you recall that Fannie Mae had initiated depending upon when. The further out in time it is, the 21 21 smaller it probably would be. It is part of the a series of litigations against major financial 22 22 evidence that it might be good. institutions? 23 23 A Yes So the further out in time that it would 24 be released, the smaller the release size would be. 24 MR. LAUFGRABEN: Object to the form of 25 But I said probably in the the question.

62 64 What does this have to do with the 1 1 side, while we didn't build in settlement projections as 2 Discovery Order? 2 settlement projections, we did have assumptions about 3 MR. THOMPSON: Profitability. They made 3 how much we should expect to receive. 4 tens of billions of dollars off of this. 4 It's not -- in the normal course, a loan 5 MR. LAUFGRABEN: A couple of questions. 5 would go bad. We would assess the defects. If we 6 Q. (BY MR. THOMPSON) So at -- and do you recall 6 thought we had a valid claim against the institution 7 what the gist of the lawsuit was? that originated the loan, we could build some assumption 8 8 in for recovery from that institution for those defects. Was it that you had bought product and 9 9 covenants were false? So in our normal projection of net loan losses, we would MR. LAUFGRABEN: Object to the form of 10 10 include some amount of recovery from various 11 the question. 11 institutions for them curing the defects. 12 12 A. Yes. Well, that we had bought product that had When we got into significant 13 not complied with the requirements. 13 contention -- let's use the Bank of America Countrywide 14 The general model that existed in 14 as an example -- we tried to be very conservative. Not 15 15 originations at the time was to detect and correct after that we didn't think we had a legitimate claim to a lot 16 the fact, versus inspect and reject prior to taking it 16 larger number, but we knew that Bank of America was 17 17 on. So it was determined that a significant percent of heavily disputing our requests and how much we had been 18 18 the -- the loans that we received that had been asking for them to make us good, you know, to cure the 19 19 originated through some of these -- now, there were defects. So we tried to be very, very conservative as 20 different lawsuits. So there's investment securities, 20 to how much we thought we would actually collect from 21 21 and there is loan guarantee activity. Bank of America. 22 22 So the lawsuits and the loan guarantees And so then as the actual agreements were 23 was premised basically on the fact that we had found a 23 reached, it was a matter of comparing that which we had 24 24 already incorporated into our assumption set versus how significant defects in a significant number of loans. 25 25 And that per the requirements, they were to make us much we actually got from them. 63 65 1 whole on that. That was sort of the operating model. 1 Q. Okay. Very helpful. Thank you. 2 And that were large sums of money owed to us to resolve 2 A. Okay. 3 all those loans in accordance with the 3 Q. And we can put this document to the side. Loan Origination Agreements that existed. So that's on 4 A. Okay. 5 5 the loan origination side. Q. Now, the periodic commitment fee. 6 There were also lawsuits that existed Do you recall there being any discussion 7 related to the investment securities and whether or not 7 while you were at Fannie Mae about the amount of the 8 the institutions involved had fully and appropriately 8 periodic commitment fee? disclosed information about securities to the buyers of 9 MR. LAUFGRABEN: Objection as to time 10 10 those securities as required, and that the lawsuits period. 11 contend that they had not. And as a result, they owed 11 Q. (BY MR. THOMPSON) As I said, at the 12 damages to the buyers and owners of those securities, 12 beginning -- the assumption is -- that I am asking 13 Fannie Mae being one of those. 13 14 Q. (BY MR. THOMPSON) Did your team, when it was 14 A. The main discussions were the -- that they were 15 building projections of future profitability, include a 15 continuing to waive our need to pay the commitment fee. 16 line item for expected values of settlements that might 16 Q. Okay. Was the commitment fee regarded by 17 or verdicts that might be realized? 17 vourself as akin -- not the commitment fee, but the 18 18 A. Not as a general practice. commitment itself as akin to a line of credit? 19 We would only build those in if in the 19 MR. LAUFGRABEN: Objection; vague. 20 20 event it was all but certain and agreed to. Otherwise, A. Yeah. 21 we -- there -- now, I want to pause here, because 21 I mean, obviously the 22 22 there's two ways one can address some of these issues. Preferred Stock Purchase Agreement provides for 23 So on the investment securities side, we 23 funding -- access to funding if in the event certain 24 didn't build anything in for being -- you know, getting 24 conditions exist. One could say that's not dissimilar 25 some kind of a settlement. On the loan origination to some forms -- you can call it a line of credit, or

66 68 you can call it an LC, a letter of credit, because it's 1 on the books. 2 a little bit more you draw if in the event certain 2 And when you had this combined result, it conditions exist, whereas a line of credit is open-ended made it at times difficult to ensure that you were -- we as to where one can draw and pay down and whatnot on it. 4 were getting the desired results from the new So you -- yeah. The commitment fee would 5 book of business. So could we kind of separate the 6 probably be very similar to fees that you would see 6 results into two pieces, that of the bad back book, 7 7 structured into those types of instruments. which is the bad bank, and that of the new book, that Q. And are those types of fees generally 8 being the good bank, in such a way that it -- it would 9 9 calculated as a percentage of the outstanding better enable us to understand the unique results of 10 commitment? 10 each of the -- each part of the portfolio. 11 MR. LAUFGRABEN: Objection; lack of 11 Q. And have you heard of the term, "vintages"? 12 foundation, calls for speculation, calls for 12 A. Yes. 13 13 expert testimony. O. And is this a metaphor similar to wine, that 14 A. I would say it -- for letters of credit and 14 the originations and investments made in a particular 15 lines of credit in the normal ordinary course of banks' 15 year could be good or bad? 16 dealings with customers, since I have a lot of banking 16 A. Yes. 17 experience, that would be a customary structure --17 Q. Okay. And were the vintages of 2009 and '10 18 Q. (BY MR. THOMPSON) Okay. 18 and '11 and '12 good vintages for Fannie Mae? 19 A. -- Yes. 19 A. Yes. They were certainly much better vintages 20 Q. All right. Did anyone at FHFA or Treasury tell 20 than the vintages of 2002, '3, '4, '5, '6, '7. 21 you that the periodic commitment fee would be 21 O. Yes. 22 incalculably large if they didn't waive it? 22 And as time went on, the good vintages 23 A. No. 23 became a bigger part of Fannie's future, and the bad 24 MR. LAUFGRABEN: Objection. 24 vintages became diminished; is that right? 25 Q. (BY MR. THOMPSON) Okay. I am going to have -- 25 MR. LAUFGRABEN: Objection to the form of 1 our next one will be McFarland 3. It has a Bates number 1 the question. 2 of FM3070 through 3074. 2 A. Yes. 3 (McFarland Exhibit No. 3 was marked.) 3 So two things began to happen: The 4 Q. (BY MR. THOMPSON) So these are percentage of the overall book, you know, the -- the 5 minutes of the meeting of the Board of Directors of 5 older vintages, comprised less of the total portfolio 6 Fannie dated October 20, 2011. If you look at the third vis-à-vis the new vintages, and the performances of the 7 7 full paragraph on the first page, we can see you're new vintages improved. 8 present, as well as Jeff Spohn of the FHFA. 8 The, for instance, the 2011 vintage had A. Uh-huh. 9 better performance than 2009 vintage. 10 10 Q. And if we turn to the second page, the first Q. (BY MR. THOMPSON) Okay. 11 11 full paragraph, the first sentence reads, quote, "The A. So you had both of those positives occurring 12 12 Board discussed the utility of obtaining on an ongoing over time. 13 basis a good bank/bad bank financial presentation, and 13 Q. Okay. And I would like to ask the 14 CFO McFarland indicated that she would include this 14 court reporter to mark this next exhibit as McFarland 4. 15 information in the November Board reporting package." 15 It has a Bates number of FHFA72466 through 72484. 16 What is being referred to there as the 16 (McFarland Exhibit No. 4 was marked.) 17 good bank/bad bank? 17 O. (BY MR. THOMPSON) This document says, 18 A. At that time, Fannie Mae's results were 118 "Senior Preferred Stock Purchase Agreement: 19 commingled. The results associated with the book that 19 Treasury Draw Projections, October 24, 2011, Financial 20 20 had been originated prior to the -- I use the word, Planning & Analysis." 21 21 "meltdown" -- the financials crisis, the 2007, 2008 Who was in charge of the 22 2.2 period, whatever you want to call it, and obviously financial planning and analysis of Fannie at this time? 23 23 there were fairly significant losses coming forward from A. I believe it was Anne Gehring reporting to me. 24 that book of business. All the while, over the last 24 Q. Okay. And then if we turn to page -- I am 25 most-recent period, new loans had been originated, put going to refer to these Bates numbers -- these are the

70 72 little numbers in the bottom right-hand corner -- 72478. 1 Do you recall anyone at FHFA ever 2 It's the 13th --2 criticizing any of the projections of 3 A. 78? 3 future profitability that Fannie was making in 4 O. Yes, 78. 4 2011 and 2012 up through the time of the 5 A. Okay. 5 net worth sweep? 6 Q. And it shows projections of total net income. 6 MR. LAUFGRABEN: Object to the form of 7 And if we look at 2020 out through 2026, it -- in this 7 the question. 8 document, Fannie's projecting profits of about 8 A. I -- my recollection is there wasn't criticism. 9 9 10 billion a year; is that right? There were questions. There were 10 10 A. Yes -cautions. In other words, you know, let's not forget 11 MR. LAUFGRABEN: Objection. 11 that, you know, this -- that a lot of bad things have 12 A. -- this document says that. 12 happened, right? 13 Q. (BY MR. THOMPSON) Okay. And do you believe as 13 And, you know, with some history in mind, 14 of October 2011 that that was a reasonable 14 when the declines were occurring, the degradations were 15 15 long-term projection of profitability for Fannie? occurring, the company was having a hard time keeping up 16 16 A Yes with the face of the degradations. As a result, the 17 17 forecasts that the company had been producing prior to I do, though, appreciate, having been in 18 18 this business for a long time, that the further out in my arrival -- and I am basing this on what I have been 19 19 time you go, the more those projections are subject to a told, so I don't know if it's relevant here or not --20 lot of factors that have yet to occur that would not 20 that the actual outcomes tended to be a little bit worse 21 have been, you know, explicitly incorporated into those 21 than what the company had been projecting. 2.2 projections. 22 But when I got there, we focused very 23 So they are reasonable placeholders based 23 heavily on trying to continue to improve the quality of 24 on trending out what you know today or could reasonably 24 the forecasts. And I think if you look at the actual 25 25 expect based on what you know today. But as you get results vis-a-vis a lot of the forecasts we were 71 73 1 further out in time, a lot of stuff can happen; with 1 producing, you would see the results and forecasts being 2 that as a caveat. 2 more in alignment. In fact, it improved over time. 3 Q. Okay. Now, did anyone at FHFA -- well, first 3 Having had experience at other companies, 4 of all, would FHFA have been aware of these projections? 4 that's not unusual that it's hard to catch up with 5 MR. LAUFGRABEN: Object to the form of 5 trends, whether that's negative trends or positive 6 6 the question; calls for speculation. trends. 7 7 A. I need to refresh my memory as to where this So if some things are going bad, 8 document was -- it's -- this looks like a document that 8 sometimes it's hard to catch up to how bad. And, you would have been covered in the Executive Committee 9 know -- but on the flip side, when things start to turn 10 10 and/or the Board, but I can't -- you know, I need -- I good, sometimes it's hard to catch up with how fast and 11 11 the magnitude of the tailwinds and how much things are don't know if that was the case or not, because there's 12 no nomenclature on this document to indicate one way or 12 going to improve and how fast. So that's not a unique 13 the other. 13 thing to Fannie Mae. 14 If it had been, then clearly members of 14 I just remember there being some general 15 FHFA would have been present in those meetings. 15 discussions about, you know, are we -- you know, let's 16 Q. (BY MR. THOMPSON) And if we look at this, is 16 not forget that there have been times in the past where 17 it fair to say that you at this time, October 2011, 17 the forecasts didn't reflect all the badness that 18 really thought that 2013 and then maybe going into 2014 118 ultimately happened, right? 19 was going to be a turning point for Fannie's 19 Q. (BY MR. THOMPSON) Uh-huh. 20 20 profitability? A. And it was more in that general conversation, 21 A. The projections that existed at that time based 21 but not a -- what I would call an outright criticism of, 22 22 on this document show that profitability starts to show "You're wrong. That can't be right." 23 23 up in 2013. I mean, that's what this particular There wasn't any of that kind of --24 forecast indicated. 24 O. Okav. And were you aware that Grant Thornton 25 O. Yes. was doing its own projections of the future

154 156 of foundation. This is also beyond the scope of the 1 It could be, but it didn't necessarily need to be. So I 2 Discovery Order. 2 wasn't, you know, kind of trying to draw any conclusion. 3 A. I mean, you know, I don't remember exactly, you 3 It seemed odd to me that if what they 4 know, did somebody say this or that or whatever. I 4 wanted to do was wipe out the shareholders, why they 5 don't remember the specific comments, but I remember the 5 didn't do that in inception of the conservatorship in 6 general gist of conversation was in that kind of vein. 6 the first place, because they left market speculation to 7 Q. (BY MR. THOMPSON) And was there a sense of 7 occur in the marketplace. 8 this is a problem if we can't generate capital and So -- but time passes. Different people 9 9 retain capital? and minds may think differently over time. So, you MR. LAUFGRABEN: Object to the form of 10 10 know, I wasn't assuming one way or the other that they 11 the question. 11 were trying to wipe out the shareholders. 12 How is this related to any of the topics 12 Q. Well, you said earlier that, well, you know, 13 in the Discovery Order? 13 there was surprise and not surprise. 14 MR. THOMPSON: Well, it relates to the 14 Was the not surprise because there was a 15 15 profitability, was it a problem in the term of sneaking suspicion that the Government wasn't going to 16 16 let anyone else participate in the profits? probability. 17 17 MR. LAUFGRABEN: We will instruct the MR. LAUFGRABEN: Same objection as we 18 18 witness not to answer this. specified before. 19 19 MR. THOMPSON: She is not your witness. We would instruct the witness not to 20 MR. BARTOLOMUCCI: Do you know what the 20 answer this question. It's far beyond the scope of the 21 question on the table is? 21 Discovery Order, and Counsel has not tied it to any 22 A. So why we've had a little bit of back and forth 2.2 topics in the Discovery Order. 23 here 23 MR. BARTOLOMUCCI: Do you want to restate 24 Q. (BY MR. THOMPSON) So was there a sense that 24 the question? 25 this was going to be a problem for Fannie going forward MR. THOMPSON: Sure. 155 157 1 that it was not able to retain capital? 1 Q. (BY MR. THOMPSON) So was there a -- did you 2 MR. LAUFGRABEN: Same objection. 2 have the sense that the Government simply was not going 3 We're instructing the witness not to 3 to allow the private shareholders to participate in 4 answer, this is so far beyond the scope of the discovery 4 future profits when you were at Fannie? 5 5 order. Do you think that was one of the 6 A. There were discussions about the pros and cons. 6 possibilities that might ultimately come out? 7 7 MR. LAUFGRABEN: Renew our objections and In other words, what about it is good for Fannie, what 8 about it may not be so good for Fannie, okay? our instruction to the witness not to answer. 9 Q. Okay. 9 Counsel still has not tied this to the 10 10 A. Sos, you know, one of the things, you know, Discovery Order. 11 that is to the good is it did resolve this iterative 11 MR. BARTOLOMUCCI: David, do you really 12 12 borrow-to-pay-the-dividend issue that we've talked about want her to answer what was her sense of what the 13 previously. 13 Government thought was possible? 14 You know, in my mind, the lack of capital 14 MR. THOMPSON: Yeah. 15 15 accumulation meant that we had no -- we were building no I mean, it goes to the reasonable 16 financial wherewithal to take on unexpected events and 16 investment -- yeah. 17 losses, that we would be highly dependent on the 17 Q. (BY MR. THOMPSON) I mean, from your 18 Government -- even more-so dependent on the Government | 18 perspective, you were dealing with the Government, and 19 if an event, things like that happened in the future. 19 you said you weren't surprised totally by the net worth 20 20 I didn't take in my own mind whether this sweep. 21 21 was a temporary -- you know, that we've got this -- you I just really want you to explain why. 22 22 know, look, they put a second amendment in, they put a MR. LAUFGRABEN: Same objections, and 23 23 third amendment in, could there be a fourth amendment. same instructions. 24 So things could change in the future, so 24 A. I will tell you -- yeah. This is from my 25 I didn't take it as a forever and ever amen necessarily. vantage point. I am not presuming what the Government

158 160 1 was thinking or wanted. I am not trying to represent 2523 through 2525. 2 anything from them. I may represent my perspective on 2 (McFarland Exhibit No. 20 was marked.) 3 what they may have been thinking. 3 Q. (BY MR. THOMPSON) Now, this is a letter from 4 4 I just sat down with them -- to the you to Ed DeMarco dated August 6th, 2012; is that right? 5 Treasury and said, "We think we're sustaining 5 A. Yes. 6 profitable." 6 Q. And you're reporting that there's a surplus 7 7 amount, thus there's no need for a draw; is that right? The numbers were decent-sized. I also 8 8 put on the radar that there was a possibility of a 9 deferred tax allowance release that could be sitting in 9 MR. LAUFGRABEN: Object to the form of 10 the not-so-distant future. 10 the question. 11 So the fact that this happened shortly 11 Q. (BY MR. THOMPSON) If we look at the last page 12 12 thereafter -- so the time -- the time connection there of the document, there's a lists of assets and 13 13 was part of why -- that was part of why I wasn't liabilities. I just want to make sure I understand. 14 surprised. Okay. I just told them that. 14 The Government's commitment was not 15 15 So then the question is why would they be listed as an asset on the Balance Sheet of the company; 16 concerned of us making money and creating capital inside 16 is that correct? 17 17 A. Yes. the enterprise. I think in my own opinion, a lot of --18 18 a lot of people got wiped out, and the Government had to Q. Okay. So this next one is going to be 19 19 McFarland 21. It has a Bates number of Fannie Mae 2482. step in on a lot of fronts during the financial crisis. 20 20 I think politically it seemed a little -- it would seem (McFarland Exhibit No. 21 was marked.) 21 to me that there would be individuals bothered that some 21 O. (BY MR. THOMPSON) So this is an e-mail from 22 individuals might profit from the Government's support 22 Nicola Fraser dated August 7th, 2012 to you and 23 of the enterprises, okay? 23 Mr. Benson and Mr. Mayopoulos and others. The subject 24 24 So, you know, it wouldn't -- would it is, "Draft Treasury Meeting Discussion Materials, 25 25 be -- how would it play out if somebody made big bucks Treasury Slides 8, 9, 12 Version 9." 159 161 1 1 because -- off the backs of the taxpayers? I am kind Does this relate to the meeting that you 2 2 of -- how some people could connect dots that the described earlier that took place at Treasury on the eve 3 Government stepped in, put a bunch of money into the 3 of the net worth sweep where you spoke to Ms. Miller GSEs using taxpayers' funds, and now Daddy Big Bucks about deferred tax assets and other things? 5 over here is making a big profit off of Fannie Mae 5 MR. LAUFGRABEN: Object to the form of 6 stock. the question; mischaracterizes previous testimony. 7 7 You could see how positioned that way, A. This relates to the presentation that was being 8 how that would be pretty politically unpalatable. I 8 prepared for my use in the meeting with Treasury on the could see why there could be a concern that anybody 9th with Mary Miller and others at Treasury to update 10 1.0 plays things out that way. So, thus, why -- I wasn't them on our financial results forecast. And while the 11 trying to presume that they completely wanted to wipe 11 meeting materials didn't express in writing the deferred 12 out the shareholders, but I certainly would appreciate 12 tax allowance issue, I in that meeting articulated that 13 why there would be sensitivity of things playing out in 13 orally to Treasury. 14 a way that somebody would glob on to that story line. 14 Q. (BY MR. THOMPSON) Okay. And you can put that 15 Does that make sense? 15 to the side. Let's look at McFarland 22, which has 16 Q. (BY MR. THOMPSON) Yes. Thank you. And let's 16 Bates numbers 2526 through 2535. 17 17 (McFarland Exhibit No. 22 was marked.) go on. 18 18 MR. LAUFGRABEN: Is this a good time to Q. (BY MR. THOMPSON) So take a moment, 19 take a five-minute break? 19 Ms. McFarland, to look through this, and my question is 20 MR. THOMPSON: Sure. 20 whether this is the PowerPoint presentation that was 21 21 THE REPORTER: Okay. It's 2:58. provided to Treasury at that meeting? 22 22 (Recess from 2:58 p.m. to 3:05 p.m.) A. Yes, although -- so you asked earlier -- I 23 think you didn't think you had the presentation. 23 THE REPORTER: It's 3:05.

A. This is it, although this is the update.

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Q. (BY MR. THOMPSON) Okay. We're on to

McFarland 20, and it has a Bates number of Fannie Mae

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162 164 1 So from time to time, presentations, 1 Q. Yes. I understand. 2 whether that's -- you know, Treasury or Board or 2 A. They kept things fairly close to the vest, if 3 whatever, it looks like this has some updates. Normally 3 you will. 4 those updates are minor corrections. Maybe it's 4 Q. Yes. 5 spellings or -- you know, I can't tell you what got 5 A. So this was not untypical of that. 6 changed, but clearly we met with them on August 9th. 6 But they asked a few questions. 7 7 So the version I would have used would Sometimes from the questions they ask, you can kind of 8 have been the version that existed on August 9th, not get a sense of what's on their mind. 9 the updated version as of August 15th. I am not aware 9 That is where, you know, Mary did ask me 10 of substantive changes made the document. In all 10 -- when I brought up the deferred tax asset allowance 11 material respects, probably the information here is the 11 valuation, you know, she asked me that question as an 12 same material that I reviewed with Treasury. 12 example. But --13 O. Okav. 13 Q. Okay. That's helpful. 14 MR. THOMPSON: And I guess, Chris, if 14 Let me ask you a question: Does it 15 you-all could look and see if you have the August 9th 15 follow from the fact that -- well, strike that. 16 version, that would be great, you know? We would 16 Am I right in thinking that Fannie Mae 17 17 certainly appreciate it. did reserve some of its loan loss provisions? 18 MR. BARTOLOMUCCI: Got it. 18 MR. LAUFGRABEN: Object to the form of Q. (BY MR. THOMPSON) Okay. So -- and you walked 19 19 the question. 20 them through each of these slides --20 A. Fannie Mae's loan loss reserve declined --21 MR. LAUFGRABEN: Object to the form of 21 Q. (BY MR. THOMPSON) Okay. 22 the question. 22 A. -- over time. 23 Q. (BY MR. THOMPSON) -- the Treasury officials 23 O. Okav. 24 who were present? 24 A. And so in -- you know, so if you think of that 25 A. I walked Treasury through the financial slides. 25 as a loan loss reserve reversal, then yes. 163 165 Q. The financial slides, okay. 1 1 Q. Okay. And does it mean that, with the benefit 2 A. Correct. 2 of hindsight, Fannie was over-reserved at one point? 3 Q. Including the projections of future 3 MR. LAUFGRABEN: Object to the form of profitability? 4 the question; calls for speculation. 5 A. Yes. 5 Just please put a time frame on it. 6 MR. LAUFGRABEN: Objection. 6 A. Let me answer this in the theoretical 7 Q. (BY MR. THOMPSON) Okay. And what was their construct, and then we can apply it to Fannie 7 8 reaction to the projections of future profitability? 8 MR. LAUFGRABEN: Object to the form of 9 Q. (BY MR. THOMPSON) Okay. 10 10 the question. It's vague. A. When a company changes its allowance one way or 11 A. I remember there being a few questions asked 11 the other, it can be for a variety of reasons. One, it 12 that I would put more in the category of seek to 12 can be because they didn't get it right before, and they 13 understand. 13 had to correct it, which I think is a little bit of the 14 Q. (BY MR. THOMPSON) Okay. 14 question you're asking. 15 15 A. And I do think there was a, you know -- a There are two other general reasons: 16 little bit of question around, well, you know, what 16 One, for instance, if I reserved in period A for loans I 17 could cause the outcomes to be, you know, different than 17 expected to go bad in the future, and I am now in the 18 this. And I believe I gave them a brief update of some 118 future, those loans have gone bad, I have worked through 19 sensitivity analyses that we do, which we kind of do on 19 them, and I charged them off, I no longer need to carry 20 20 a recurring basis. the reserve on them anymore. So the reserves will going 21 21 away. But there wasn't any expression of -- I 22 22 want to be careful here. Now, I may put up new reserves for new 23 Generally in our meetings with Treasury, 23 loans that I think will go bad or loans that didn't look 24 they wanted to hear a lot more from us than they were 24 as bad in period A but now look not so hot in the next 25 giving. 25 period.

166 168 1 So reversing reserves may just be the Judgment is required in setting allowance 2 fact that you've worked through the problems, and you no 2 loan loss. longer need to carry the reserve because you actually 3 Q. (BY MR. THOMPSON) Okay. Where are the areas 4 4 where judgment needs to be brought into bear? realize the charge-off. 5 The third bucket can be because 5 Future home prices is one, right? 6 assumptions have changed, that you have seen -- you 6 MR. LAUFGRABEN: Objection; vague, calls 7 7 for speculation. assumed a certain home price, so your severity was going 8 8 A. As we discussed previously, there were a number to be a certain level. Now home prices are improving, 9 9 so what you're likely to get -- it could be the other of different home-price projections out there. 10 10 way. Let's say it was improving. Q. (BY MR. THOMPSON) Yeah. 11 11 Then you would say, "Okay. I expect to A. So you use judgment as to which home price 12 12 projections you're going to use as your base-case get more for the collateral than I previously expected." 13 That's not a correction of an error. 13 calculation. 14 14 You can see periods of time -- so when That's not meaning I was over-reserved in the prior 15 15 period. you look back at your history, you can try to 16 16 The reserves were based on what home extrapolate off the historical performance what you 17 17 prices were in the prior period. Now that I see that might expect in the future for loans in the same stage 18 18 of delinquency. So you could say that historically home prices are going to be better, I am updating the 19 19 reserves to reflect those updated assumptions. loans that are 90 days delinquent, X percent of them 20 20 Q. Okay. Do you recall for Fannie whether all don't pay. 21 21 three of those factors were in place, or just some of However, what you would probably see, if 22 them --22 you looked back over history, what that percentage 23 MR. LAUFGRABEN: Object to the form of 23 looked like 12 months ago might look different than 24 24 6 months ago which may look different than 3 months ago. the question. 25 25 Q. (BY MR. THOMPSON) -- in the reduction of the There's judgment involved in how you should consume 167 169 loan loss provisions? 1 historical information into your assumptions set and 2 MR. LAUFGRABEN: Same objection with 2 calculations of where you think you need to set your 3 respect to the time period. 3 reserves today. 4 A. For the time period -- I believe we started We talked earlier about the fact that we 5 reducing reserves sometime in 2012, so let's -- I will had made requests of a myriad of financial institutions 6 answer it in the context of declines in allowance during 6 to make good on their warrant obligations for defects in 7 2012 from, say, where it ended in 2011. So let me just 7 loans that they presented to us, and we had to make 8 box it in. assumptions to the collectability of those demands and 9 There was nothing that caused those 9 requests on other financial institutions. 10 10 declines that we deemed to be a correction of an error, So those are just examples of things that 11 because, quite frankly, if it was a correction of an 11 are included in the loan loss reserve calculations that 12 12 error, and it was material, we would need to restate our requires some degree of management judgment. 13 prior financials. We have that responsibility from an 13 Q. Okay. Do you also have to make some management 14 accounting perspective to do so. 14 judgment about future macroeconomic conditions like the 15 All of the materials chance in the 15 employment rate and that sort of thing? 16 16 allowance were driven by the burnoff of the bad stuff MR. LAUFGRABEN: Objection; vague. 17 and improving assumptions and applying those improving 17 A. You can make assumptions around unemployment 18 18 assumptions to what we thought we now needed to have in and its effect on expected performance. And, you know, 19 19 you need to have an analytical basis for how you're 20  $\mathbf{Q.}\;\; (\mathbf{BY}\;\mathbf{MR.\;THOMPSON})\;\; \mathbf{Is}\; \mathbf{there}\; \mathbf{some}\; \mathbf{judgment}\; \mathbf{that}\;\;$ 20 consuming those assumptions. 21 21 you as CFO and your team had to exercise as you were But that can be a factor that can be used 22 22 trying to set the right level of loan loss provisions? and considered in setting your allowances. 23 MR. LAUFGRABEN: Objection; form of the 23 Q. (BY MR. THOMPSON) Okay. This one is going to 24 of the question. 24 be McFarland 23. It has a Bates number of Fannie Mae

43 (Pages 166 to 169)

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3595 through 3602.

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A. Yes.

186 188 1 MR. LAUFGRABEN: Object to the form of 1 It was merely that the -- the profits, 2 the question. 2 under the structure prior to the Third Amendment, would 3 Within what time period? 3 create some capital accumulation, and that capital 4 MR. THOMPSON: The same time period we've accumulation could, you know, be there for providing the 4 5 been talking about. starting of capital available for whatever the 6 A. 2008? 6 resolution of housing finance might be. 7 7 Q. (BY MR. THOMPSON) And 2011, '12. It could be there to help take future 8 A. I am not aware of swapping of loans that negative events; you know, those kinds of things, but 9 9 occurred at my time at Fannie. not -- there was no specific conversations about 10 Q. Okay. 10 deploying capital in various ways, no. 11 A. Okay. 11 Q. I think that answers my question, but I will 12 MR. THOMPSON: Well, we are ending --12 ask it again. 13 getting very close to the end of my questions. 13 Was there any discussion that you were 14 And so what I would request is maybe we 14 aware of, of deploying that capital to try to pay back 15 could take a short break, and I can confer with my 15 the Government for the money that it had borrowed? 16 colleagues. We may have some questions of their own, 16 MR. LAUFGRABEN: Objection; calls for a 17 but there's light at the end of the tunnel. Let's take 17 legal conclusion. 18 a five-minute break. 18 A. In the context that there would be capital 19 THE REPORTER: It's 3:48. 19 available that at some point the existing construct, the 20 (Recess from 3:48 p.m. to 4:18 p.m.) 20 Preferred Stock Purchase Agreement and the 21 THE REPORTER: It's 4:18. 21 conservatorship, there's a hope and maybe an optimistic 22 MR. THOMPSON: So the Fairholme 22 belief that that couldn't continue in perpetuity. And 23 plaintiffs do not have any more questions at this time, 23 so all of the claims of the Government against Fannie 24 but thank you very much. We appreciate you taking the 24 needed to be resolved, and that to the extent that 25 time today and we owe you a check and we will get that 25 Fannie was profitable and that might create capacity 187 189 1 to your counsel next week for -- you know, it's a 1 from which to, you know, make available for whatever 2 witness fee. I think it's \$120, so don't spend it all 2 those resolutions might be. 3 in one place. 3 But there wasn't any specific 4 THE WITNESS: I can retire now. 4 conversation on specific structures from which to try to 5 MR. THOMPSON: Thank you very much. 5 make that happen in the near term. **EXAMINATION** 6 Q. (BY MR. ZAGAR) Was there any discussion that 7 BY MR. ZAGAR: 7 you were aware of of just getting the excess capital to 8 Q. Good afternoon, Ms. McFarland. My name is Eric Treasury voluntarily? Zagar. I represent the class action plaintiffs, and I MR. LAUFGRABEN: Object to the form of 10 10 have a few questions. the question. 11 All of my questions will pertain to the 11 A. I think it's important to bear in mind that the 12 time period from when you started at Fannie Mae in 2011 |12|profitable was recent, so the actual, you know, 13 until the Third Amendment in August of 2012. 13 profitable quarters started in early 2012; that the 14 A. Okay. 14 improvement in our forecasts, you know, all kind of came 15 15 Q. We talked a lot today about projections that about, you know, in that positive way in the last, say, 16 Fannie Mae would be profitable and able to accumulate 16 six-month period. And so we were consuming a lot of 17 capital. 17 new-and-improved information, and then the Third 18 My question is, did you give any thought 118 Amendment went in place. 19 to how Fannie Mae could use that capital that it was 19 So really, in some ways, I would contend 20 20 projected to accumulate? there really wasn't sufficient enough time for us to 21 21 MR. LAUFGRABEN: Objection; form. really sort of contemplate. If the Third Amendment had 22 2.2 A. Not -- we didn't have conversations about, oh, not been put in place, it's theoretical we might we have 23 23 if we had this much capital, then we could go out and begun to explore a myriad of options possibly. 24 expand our business in this way or, you know, any of 24 But the way that the timing of everything 25 those types of things. played out, the Third Amendment was put in place, you

190 192 know, so quickly, if you will, after the news started to said I would love to be able to use a little pen and 2 turn good, we never delved in in a deep way into some of 2 paper to calculate that. 3 those options and alternatives. 3 But, you know, I kind of come from a 4 4 traditional bank environment. So when I assess and look Q. (BY MR. ZAGAR) The net worth sweep giving all 5 the profits to Treasury, that was not your idea, at the activities, you know, I thought of it in the 6 correct? 6 context of what -- how would you evaluate the capital 7 7 requirements if you -- you constructed it more similar A. It was not my idea. 8 MR. LAUFGRABEN: Object to the form of to how capital requirements are set for banks. 9 9 Having said that, some of the back of the the question. 10 Q. (BY MR. ZAGAR) Do you think it is likely that 10 envelope we were doing wasn't based on the Balance Sheet 11 you would have come up with that idea on your own? 11 that existed in 2012, because the presumption is that 12 MR. LAUFGRABEN: Objection; form, calls 12 certain things would change over time. So the held 13 for speculation. It's outside the scope. 13 portfolio, which I think was a little under a 14 A. No, I don't believe that I would have proposed 14 billion dollars, then -- I can't remember the exact 15 15 something quite like that. number -- would diminish over time, the guaranteed 16 MR. ZAGAR: That's all I have. Thank 16 assets that were consolidated onto the Balance Sheet. 17 17 you. So I can't remember how we kind of worked 18 **EXAMINATION** 18 through all of those different numbers. That's why I am 19 hesitant to just throw, you know, an off-the-cuff BY MR. LAUFGRABEN: 19 20 Q. Good afternoon, Ms. McFarland. As I mentioned 20 enumeration of it. 21 earlier, my name is Eric Laufgraben, and I represent the 21 Q. Now, were any of the forecasts that you 22 United States in this action. 22 presented to -- to Treasury prior to the execution of 23 I think you testified earlier that one 23 the Third Amendment -- now, it's true that none of them 24 source of recapitalization would be retained earnings. 24 took into account the potential for a payment of 25 25 In your view, what amount of capital, if periodic committee fees; is that correct? 191 193 1 any, would Fannie Mae need to be deemed adequately 1 A. That's correct. 2 capitalized? 2 Q. Okay. And the Treasury commitment, did that 3 A. You know, we did do some what I call 3 serve as a means to absorb losses like capital? 4 back-of-the-envelope work on that, and, you know, I -- I 4 A. It could be used -- if I remember, it was 5 would have to -- I don't remember the exact numbers. 5 structured I think in a way that that could be used in 6 I think you would probably be looking at 6 addition to or instead of up to the amount that was 7 something in the high single-digit percent of assets, 7 available. 8 you know? You know, something in the 8 Q. And I will come back to it, but with respect to 7-to-8-percent-of-asset range, and I could work the math the -- I think it's the August 9th, 2012 meeting that 10 10 backwards and come up with a -- what that means in you attended with Treasury, I think you mentioned that 11 11 you advised Mary Miller of the possibility and the 12 It would certainly be at a level higher 12 Treasury team of the possibility of releasing the 13 than what Fannie would require to have in capital 13 DTA valuation allowance. 14 pre-conservatorship. 14 Is that correct? 15 Q. Do you know how much that would be based on the 15 A. Correct. 16 level of assets held in 2012? 16 Q. Okay. Now -- and I think you -- you said that 17 A. On-Balance-Sheet assets -- of course, we 17 you had some belief that there was some sort of -- that 18 haven't done any kind of risk because it's a little more 118 Treasury was influenced by that -- by that disclosure 19 complex than that simple math. 19 that you said that you made during that meeting when it 20 20 I think the on-Balance-Sheet assets of decided to execute the Third Amendment. 21 Fannie on a GAAP basis were a little over 3 trillion, if 21 A. The timing of the Third Amendment was 22 22 I remember correctly. What would that be, 24 -- is that coincidental. It was closely -- followed closely after 23 23 24 billion? Do I have the zeros right? those conversations. 24 But -- well, but you would do it on --24 O. Okav. really have to look at -- okay. Let me -- that's why I 25 A. And so it was possible that the information we

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1	provided in that meeting may have had some influence on	1	As I stated earlier, I did not include
2	the going forward with the Third Amendment when it	2	any of that in the numbers or in writing, but I did
3	happened.	3	articulate that potential to the members that were
4	Q. But to be clear, no one from you don't know	4	present there from Treasury.
5	either way; is that correct?	5	Q. Okay.
6	A. That's correct.	6	A. And Mary asked me some follow-up questions
7	Q. And no one from Treasury ever indicated that as	7	about that.
8	much to you?	8	Q. Now, I guess the day before the Treasury
9	A. They never mentioned the Third Amendment until	9	meeting was, you know, I guess, August 8th, 2012.
10	they told us they were doing it.	10	Do you recall being interviewed by media
11	Q. Right.	11	outlets following Fannie Mae's release of the 10-Q for
12	And no one from Treasury ever indicated	12	the second quarter of 2012 on or around
13	that the Third Amendment was somehow connected in any	13	August 8th, 2012?
14	way to your disclosure to Mary Miller or to Treasury	14	A. If August 8th was the date we released the
15	during the August 9th meeting?	15	10-Q, then I would have done media interviews on
16	A. Yeah; no one at Treasury ever said that.	16	August 8th. That would have been normal.
17	Q. And no one from FHFA ever said that, either,	17	I don't recollect the date we filed the
18	did they?	18	Q.
19	A. No.	19	MR. LAUFGRABEN: May I have this marked
20	Q. And turning back to that meeting, we saw what	20	for identification?
21	was previously marked as McFarland Exhibit No. 24. This	21	(McFarland Exhibit No. 28 was marked.)
22	is an e-mail from David Benson to Tim Bowler dated	22	MR. BARTOLOMUCCI: Do you have any other
23	August 11th, 2012.	23	copies?
24	A. Okay. I remember the document. I can pull it	24	MR. LAUFGRABEN: No.
25	out from this stack here.	25	MR. BARTOLOMUCCI: Don't worry about it.
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1	Okay. Got it.	1	Q. (BY MR. LAUFGRABEN) Do you recognize what's
2	Q. Okay. Now, this is now, I guess, 2 days after	2	THE REPORTER: 28.
3	you met with Treasury on August 9th?	3	Q. (BY MR. LAUFGRABEN) What's been handed to you
4	A. Based on the date of the e-mail, yes.	4	is what's been marked for identification as
5	Q. Now, none of the models that are reflected	5	McFarland 28. It's a filing for Fannie Mae, the
6	in the attachments here, none of those models	6	Form 10-Q.
7	incorporate the release of the valuation allowance, do	7	And do you recognize this document?
8	they?	8	A. Yes.
9	A. No, but they incorporate the utilization of the	9	Q. Okay. And is this the is this the 10-Q for
10	deferred tax asset over time.	10	Fannie Mae for the second quarter of 2012?
11	It got back that conversation on the	11	A. Yes.
12	assumption from a tax perspective, but, no, not a you	12	Q. Okay. And was this released on or around
13	know, a release in a near future period, no.	13	August 7th, 2012?
14	Q. Okay. And what was previously marked for	14	A. I would have to look here. I should be able
15	identification as McFarland 22 this is the one that	15	to.
16	says on the cover, "Fannie Mae Update Treasury Meeting	16	It's dated August 8th, 2012.
17	August 9th, 2012" it says it's updated on	17	Q. Thank you for clarifying.
18	August 15th, 2012.	18	Is this the 10-Q that was released on or
19	A. Correct.	19	around August 8th, 2012?
20	Q. Now, is it also correct for the models in these	20	A. Yes.
21	attachments that none of those models, you know, reflect	21	Q. Okay. And just for the record, on the page
22	a you know, any sort of, you know, definitive release	22	that's marked for identification as Treasury 4079 at the
23	of a valuation allowance at any particular point in	23	very end
24	time; is that correct?	24	A. 4079; let me get to that.
25	A. That's correct.	25	Okay. Yes, my certification.