

STATE CAPITOL
P.O. Box 110001
Juneau, AK 99811-0001
907-465-3500



550 West Seventh Avenue, Suite 1700
Anchorage, AK 99501
907-269-7450

Governor Mike Dunleavy
STATE OF ALASKA

September 5, 2024

Mr. Andy Jassy
President and CEO
Amazon Web Services (AWS)
P.O. Box 81226
Seattle, WA 98108-1126

Dear Mr. Jassy,

As Governor of the State of Alaska, I am excited to extend an invitation to you and your organization to consider doing business in Alaska as you plan where your future data farm locations will be. Alaska offers many unique advantages for data farm builders and operators, making our Great State a serious contender for your cutting-edge facilities.

Inexpensive Land: Our State provides vast expanses of land at competitive costs, allowing for significant cost-savings when establishing and expanding your data farm operations. Contiguous acreage of thousands of acres is available to accommodate data factory centers/parks.

Abundant Freshwater: Alaska's rich freshwater resources can meet the cooling needs of data centers efficiently, ensuring optimal operational temperatures. Alaska has millions of lakes and rivers ranking it number one amongst states in terms of freshwater availability. It is estimated that Alaska has three times the fresh water of any other state.

Cool Temperatures: Alaska's naturally cool climate significantly reduces the need for artificial cooling systems, leading to substantial energy savings and a lower environmental impact. Some locations use a large amount of energy to cool facilities and those costs can be significantly reduced because of our cool climate. Engineering and construction costs might also be considerably reduced because of our climate.

Enormous Cheap Energy Potential: Alaska boasts over 100 trillion cubic feet of known natural gas, with a pipeline project fully permitted by the federal government to monetize that gas. The gas project is awaiting anchor tenants, such as your firm, looking for long-term contracts at a competitive price to create low-cost electricity.

Mr. Andy Jassy
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Carbon Sequestration Potential: With at least 200 gigatons of carbon sequestration potential in identified subterranean basins, Alaska offers unique opportunities for sustainable development and environmental stewardship. Alaska has the greatest potential to store carbon out of anywhere on the West Coast of North America.

Accommodating Business Climate: Our State is committed to fostering a favorable business environment with potential incentives and support for technology and data infrastructure investments. The State and local governments are interested in helping you navigate the regulatory and logistical landscape.

With only 736,000 residents spread across a landmass more than double the size of Texas, competition for land, fresh water, energy, and cool climate is low compared to other locales, making Alaska a competitive host for your operations. By choosing Alaska for your data farm, you can leverage these significant advantages while contributing to the growth and diversification of our State's economy.

If you would like to discuss this opportunity further, please feel free to contact my Special Assistant, Corey Mulder, at 907-215-8828 or corey.mulder@alaska.gov to schedule a meeting or a site visit at your earliest convenience. I look forward to the possibility of welcoming you to our State and working together to achieve mutual success.

Sincerely,



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Governor Mike Dunleavy STATE OF ALASKA

September 5, 2024

Mr. Satya Narayana Nadella
Chief Executive Officer
Microsoft Azure
1 Microsoft Way
Redmond, WA 98052

Dear Mr. Nadella,

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Mr. Satya Narayana Nadella
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September 5, 2024

Mr. Thomas Kurian
Chief Executive Officer
Google Cloud Platform (GCP)
1600 Ampitheatre Parkway
Mountain View, CA 94043

Dear Mr. Kurian,

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September 5, 2024

Mr. Mark Zuckerberg
Chief Executive Officer
Meta Platforms (Facebook)
1 Hacker Way
Menlo Park, CA 94025

Dear Mr. Zuckerberg,

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Governor Mike Dunleavy STATE OF ALASKA

September 5, 2024

Ms. Adaire Fox-Martin
CEO and President
Equinix
One Lagoon Drive
Redwood City, CA 94065

Dear Ms. Fox-Martin,

As Governor of the State of Alaska, I am excited to extend an invitation to you and your organization to consider doing business in Alaska as you plan where your future data farm locations will be. Alaska offers many unique advantages for data farm builders and operators, making our Great State a serious contender for your cutting-edge facilities.

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Governor Mike Dunleavy STATE OF ALASKA

September 5, 2024

Mr. Andrew Power
Chief Executive Officer
Digital Realty
5707 Southwest Parkway Building 1, Suite 275
Austin, TX 78735

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Governor Mike Dunleavy STATE OF ALASKA

September 5, 2024

Mr. Abhijit Dubey
Chief Executive Officer
NTT Global Data Centers
Yew Tree Avenue Dagenham, RM10 7FN
United Kingdom

Dear Mr. Dubey,

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Governor Mike Dunleavy
STATE OF ALASKA

September 5, 2024

Mr. Eric Schwartz
Chief Executive Officer
CyrusOne
2850 North Harwood Street, Suite 2200
Dallas, TX 75201

Dear Mr. Schwartz,

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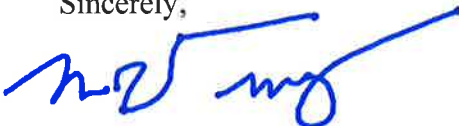
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Governor Mike Dunleavy STATE OF ALASKA

September 5, 2024

Mr. William Wei Huang
Founder, Chairman, and CEO
GDS Holdings
4th and 5th Floor, Building C, Sunland International
No. 99 Zhouhai Road, Pudong District Shanghai 200137
People's Republic of China

Dear Mr. Wei Huang,

As Governor of the State of Alaska, I am excited to extend an invitation to you and your organization to consider doing business in Alaska as you plan where your future data farm locations will be. Alaska offers many unique advantages for data farm builders and operators, making our Great State a serious contender for your cutting-edge facilities.

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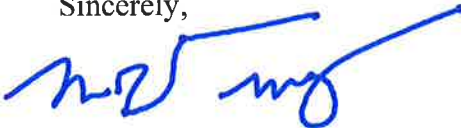
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STATE OF ALASKA

September 5, 2024

Mr. Makoto Takahashi
President and CEO
KDDI / Telehouse
7 Teleport Drive
Staten Island, NY 10311

Dear Mr. Takahashi,

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Mr. Makoto Takahashi
September 5, 2024
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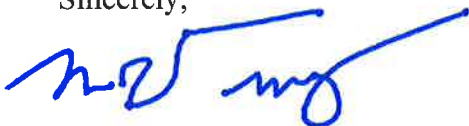
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Accommodating Business Climate: Our State is committed to fostering a favorable business environment with potential incentives and support for technology and data infrastructure investments. The State and local governments are interested in helping you navigate the regulatory and logistical landscape.

With only 736,000 residents spread across a landmass more than double the size of Texas, competition for land, fresh water, energy, and cool climate is low compared to other locales, making Alaska a competitive host for your operations. By choosing Alaska for your data farm, you can leverage these significant advantages while contributing to the growth and diversification of our State's economy.

If you would like to discuss this opportunity further, please feel free to contact my Special Assistant, Corey Mulder, at 907-215-8828 or corey.mulder@alaska.gov to schedule a meeting or a site visit at your earliest convenience. I look forward to the possibility of welcoming you to our State and working together to achieve mutual success.

Sincerely,



Mike Dunleavy
Governor

STATE CAPITOL
P.O. Box 110001
Juneau, AK 99811-0001
907-465-3500



550 West Seventh Avenue, Suite 1700
Anchorage, AK 99501
907-269-7450

Governor Mike Dunleavy STATE OF ALASKA

September 5, 2024

Mr. Nelson Fonseca
Chief Executive Officer
Cyxtera Technologies
233 Ponce de Leon Boulevard, Suite 900
Coral Gables, FL 33134

Dear Mr. Fonseca,

As Governor of the State of Alaska, I am excited to extend an invitation to you and your organization to consider doing business in Alaska as you plan where your future data farm locations will be. Alaska offers many unique advantages for data farm builders and operators, making our Great State a serious contender for your cutting-edge facilities.

Inexpensive Land: Our State provides vast expanses of land at competitive costs, allowing for significant cost-savings when establishing and expanding your data farm operations. Contiguous acreage of thousands of acres is available to accommodate data factory centers/parks.

Abundant Freshwater: Alaska's rich freshwater resources can meet the cooling needs of data centers efficiently, ensuring optimal operational temperatures. Alaska has millions of lakes and rivers ranking it number one amongst states in terms of freshwater availability. It is estimated that Alaska has three times the fresh water of any other state.

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Juneau, AK 99811-0001
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550 West Seventh Avenue, Suite 1700
Anchorage, AK 99501
907-269-7450

Governor Mike Dunleavy STATE OF ALASKA

September 5, 2024

Mr. Juan Font
President and CEO
CoreSite (American Tower)
10 Presidential Way
Woburn, MA 01801

Dear Mr. Font,

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Anchorage, AK 99501
907-269-7450

Governor Mike Dunleavy STATE OF ALASKA

September 5, 2024

Mr. Chad Williams
Chairman and CEO
QTS Data Centers
12851 Foster Street
Overland Park, KS 66213

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Mike Dunleavy
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