

IND-1017-00004

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street Indianapolis, IN 46204

Invoice Date:

2/20/2018 Order Number: 0018532218

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period: Contract Amount: Contract Number: Date of Services: Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required by ISDH program

Project Code: Activity Code: 23-2868660

10/1/2017 - 9/30/2018 \$2,250,000.00

24301

1/1/2018 -1/31/2018

Real Alternatives, Inc.

\$234,677.32

N/A

N/A

Attachment B: Budget Real Alternatives, Inc. A70-5-041137 Indiana Pregnancy & Support Services Program October 1, 2017 - September 30, 2018

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at	Actual Cost Jan-18	Actual Expenses YTD-Jan 2018	Remaining Balance Feb 2018 to Sep-2018
Administrative	Salary	President & CEO	10/1/17 \$55,000.00	\$6,797.12	6,797.12	\$48,202.88
Administrative	Salary	VP of Administration	\$35,000.00	\$5,772.42	5,772.42	\$29,227.58
Administrative	Salary	Assistant Director of Finance	\$0.00	95,112.42	5,112.42	\$0.00
Administrative	Salary	Senior Accountant	\$12,000.00	\$2,854.51	2.854.51	\$9,145.49
Administrative	Salary	Junior Accountant	\$0.00	Ψ2,004.01	2,004.01	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$870.82	870.82	\$3,129.18
Services	Salary	VP of Operations	\$40,000.00	\$3,643.28		
Services	Salary	Indiana Services Director	\$0.00	\$3,043.20	3,643.28	\$36,356.72
Services	Salary	Services Coordinator		60 700 40	2 722 42	\$0.00
Services	Salary	Services Coordinator Services Assistance	\$15,000.00 \$8,000.00	\$3,732.12 \$1,857.26	3,732.12	\$11,267.88
Services	Salary	Billing Coordinator	\$8,000.00	And the second second	1,857.26	\$6,142.74
Services	Salary	Service Provider Approval	\$1,000.00	\$792.58	792.58	\$7,207.42
Services	Salary	Service Provider Monitoring	\$4,000.00			\$1,000.00 \$4,000.00
Services	Salary	Hotline Counselor	\$2,000.00	\$508.15	508.15	
OCIVICOS	Galary	Subtotal	\$184,000.00	\$26,828.26	\$26,828.26	\$1,491.85 \$157,171.74
Administrative	Fringe	Unused Sick	\$0.00			60.00
Services	Fringe	Unused Sick	\$0.00			\$0.00
Administrative		Payroll Taxes	\$9,000.00	\$4 200 F4	1 200 54	\$0.00
Services	Fringe	Payroll Taxes		\$1,309.54	1,309.54	\$7,690.46
Administrative			\$4,000.00	\$838.92	838.92	\$3,161.08
Services	Fringe	Workers' Comp	\$500.00	\$41.93	41.93	\$458.0
Administrative		Workers' Comp	\$500.00	\$37.18	37.18	\$462.82
	Fringe	Pension Pension	\$2,500.00	\$437.63	437.63	\$2,062.37
Administrative		Employee Group Ins	\$1,500.00	\$228.56	228.56	\$1,271.44
Services			\$17,000.00	\$2,137.90	2,137.90	\$14,862.10
oel vices	Fringe	Employee Group Ins Subtotal	\$10,000.00 \$45,000.00	\$889.02 \$5,920.68	889.02	\$9,110.98
		Gubiolai	\$45,000.00	\$3,920.00	\$5,920.68	\$39,079.32
	Travel	Travel/Lodging	\$500.00	99555	- 15 kg	\$500.00
Services	Travel	Travel	\$7,500.00	\$177.84	307.35	\$7,192.65
		Subtotal	\$8,000.00	\$177.84	\$307.35	\$7,692.65
Administrative	Supplies	Office Expense	\$44,000.00	\$252.83	290.07	\$43,709.93
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	V 64.5 (21.6.5)		\$10,000.00
Services	Supplies	Client Education Materials	\$15,000.00	\$2.65	2.65	\$14,997.35
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$457.80	1,754.90	\$5,245.10
		Subtotal	\$76,000.00	\$713.28	\$2,047.62	\$73,952.38
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$153.92	509.61	\$4,490.39
	Contracts	Auditing	\$5,000.00	\$779.80	779.80	\$4,220.20
	Contracts	Copier Service Contracts	\$1,000.00	\$127.77	127.77	\$872.23
	Contracts	Client Service Providers	\$1,836,000.00	\$196,335.16	691,401.17	\$1,144,598.83
	Contracts	Meetings/Seminars/Conference	\$9,000.00	\$ 190,333.10	091,401.17	\$9,000.00
	Contracts	Services Advertising	\$0.00			\$9,000.00
	Contracts	Services Database Consulting	\$10,000.00	\$510.00	2,454.38	\$7,545.62
	00111,0010	Subtotal	\$1,866,000.00	\$197,906.65	\$695,272.73	\$1,170,727.27
Administrative	Other	Professional Development	\$2,000.00			\$2,000.00
Administrative	2000	Job advertising	\$500.00		-	
Administrative		New employee screening	\$250.00		-	\$500.00
Administrative		Postage/Shipping	\$3,500.00	6470.04	470.04	\$250.00
Administrative		Rent	\$22,500.00	\$170.94	170.94	\$3,329.06
	Other	Telephone Service	\$3,000.00	\$2,333.88 \$119.17	2,333.88	\$20,166.12
	Other	General Business Liability Ins	\$1,000.00	\$106.62	119.17	\$2,880.83
	Other	Insurance - Directors & Officers	\$1,750.00	\$231.89	106.62 231.89	\$893.38
	Other	Toll Free Referral System	\$1,750.00	5000 000 000 000 000 000 000 000 000 00		\$1,518.11
	Other	Contract Clostout Cost		\$168.11	168.11	\$1,331.89
es. Flago		Subtotal	\$35,000.00 \$71,000.00	\$3,130.61	\$3,130.61	\$35,000.00 \$67,869.39
						*
		Administrative	\$225,000.00	\$24,498.69	\$24,891.62	\$200,108.38
		Services	\$2,025,000.00	\$210,178.63	\$708,615.63	\$1,316,384.37

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2017-18

Cost Category Personnel	Budgeted Dollars	Actual Expenses Jan-18	Actual Expenses YTD-Jan 2018	Remaining Balance Feb 2018 to Sep- 2018
President & CEO	\$55,000.00	\$6,797.12	\$ 6,797.12	\$48,202.88
VP of Administration	\$35,000.00	\$5,772.42	\$ 5,772.42	\$29,227.58
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$12,000.00	\$2,854.51	\$ 2,854.51	\$9,145.49
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$4,000.00	\$870.82	\$ 870.82	\$3,129.18
Professional Development	\$2,000.00	\$0.00	\$ -	\$2,000.00
Payroll Taxes	\$9,000.00	\$1,309.54	\$ 1,309.54	\$7,690.46
Workers Compensation Insurance	\$500.00	\$41.93	\$ 41.93	\$458.07
Pension	\$2,500.00	\$437.63	\$ 437.63	\$2,062.37
Employee Group Insurance	\$17,000.00	\$2,137.90	\$ 2,137.90	\$14,862.10
Job Advertising	\$500.00	\$0.00	\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 137,750.00	\$ 20,221.87	\$ 20,221.87	\$ 117,528.13
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$153.92	\$ 509.61	\$4,490.39
Postage/Shipping	\$3,500.00	\$170.94	\$ 170.94	\$3,329.06
Auditing	\$5,000.00	\$779.80	\$ 779.80	\$4,220.20
Travel/Lodging	\$500.00	\$0.00	\$ -	\$500.00
Rent	\$22,500.00	\$2,333.88	\$ 2,333.88	\$20,166.12
Telephone Service	\$3,000.00	\$119.17	\$ 119.17	\$2,880.83
General Business Liability Insurance	\$1,000.00	\$106.62	\$ 106.62	\$893.38
Insurance-Directors & Officers	\$1,750.00	\$231.89	\$ 231.89	\$1,518.11
Office Expense	\$44,000.00	\$252.83	\$ 290.07	\$43,709.93
Computer Resources	\$0.00		\$ -	\$0.00
. 033-11-11-11-11-11-11-11-11-11-11-11-11-1			\$ -	\$0.00
Total Operating	\$ 86,250.00	\$ 4,149.05	\$ 4,541.98	\$ 81,708.02
Equipment		v 1		
Equipment Service Contracts	\$1,000.00	\$127.77	\$ 127.77	\$872.23
				Y C, EIEO

Actual Services Expenses Indiana: Fiscal Year 2017-18

Cost Category Personnel	Budgeted Dollars	Actual Expenses Jan-18	Actual Expenses YTD-Jan 2018	\$14,997.35 \$0.00 \$9,000.00 \$7,192.65 \$7,545.62 \$1,144,598.83	
Vice President of Operations	\$40,000.00	\$3,643.28	\$ 3,643.28		
Indiana Services Director	\$0.00		\$ -		
Services Coordinator	\$15,000.00	\$3,732.12	\$ 3,732.12	\$11,267.88	
Billing Coordinator	\$8,000.00	\$792.58	\$ 792.58		
Services Assistance	\$8,000.00	\$1,857.26	\$ 1,857.26		
Service Provider Approval	\$1,000.00	\$0.00	\$ -		
Service Provider Monitoring	\$4,000.00		\$ -		
Hotline Counselor	\$2,000.00	\$508.15	\$ 508.15		
Payroll Taxes	\$4,000.00	\$838.92	\$ 838.92		
Workers Compensation Insurance	\$500.00	\$37.18	\$ 37.18		
Pension	\$1,500.00	\$228.56	\$ 228.56		
Employee Group Insurance	\$10,000.00	\$889.02	\$ 889.02		
Total Personnel	\$ 94,000.00	\$ 12,527.07	\$ 12,527.07	\$ 81,472.93	
Operating					
Client Education Materials	\$15,000.00	\$2.65	\$ 2.65	\$14,997.35	
Services Advertising	\$0.00	\$0.00	\$ -		
Meetings/Seminars/Conference	\$9,000.00		\$ -	\$9,000.00	
Travel/Lodging To Service Providers	\$7,500.00	\$177.84	\$ 307.35		
Srvcs Database Consulting & Dev	\$10,000.00	\$510.00	\$ 2,454.38	\$7,545.62	
Client Service Providers	\$1,836,000.00	\$196,335.16	\$ 691,401.17	\$1,144,598.83	
Toll-free Referral System	\$1,500.00	\$168.11	\$ 168.11	\$1,331.89	
Computer Resources	\$10,000.00		\$ -	\$10,000.00	
Contract Closeout Cost	\$35,000.00			\$35,000.00	
Total Operating	\$ 1,924,000.00	\$ 197,193.76	\$ 694,333.66	\$ 1,229,666.34	
Equipment					
Pregnancy Test Kits	\$7,000.00	\$457.80	\$ 1,754.90	\$5,245.10	
Total Services Expenses	\$ 2,025,000.00	\$ 210,178.63	\$ 708,615.63	\$ 1,316,384.37	



IND-1017-00005

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street Indianapolis, IN 46204

Invoice Date:

2/20/2018

Order Number: 0018532218

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

23-2868660

10/1/2017 - 9/30/2018

\$2,250,000.00

24301

2/1/2018 -2/28/2018

Real Alternatives, Inc.

\$191,309.75

Activity Code:

N/A

N/A

Date



IND-1017-00006

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

4/20/2018

Order Number: 0018532218

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period: Contract Amount: Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid: See attached detailed charges required

by ISDH program

Project Code:

23-2868660

10/1/2017 - 9/30/2018 \$2,250,000.00

24301

3/1/2018 -3/31/2018

Real Alternatives, Inc.

\$199,570.77

Activity Code:

N/A N/A

Vendor's signature

Date

Attachment B: Budget Real Alternatives, Inc. A70-5-041137 Indiana Pregnancy & Support Services Program October 1, 2017 - September 30, 2018

Ехрепѕе Туре	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/17	1	Actual Cost Mar-18	Actual Expenses YTD-Mar 2018	Remaining Balance Apr 2018 to Sep-2018
Administrative	Salary	President & CEO	\$55,000.00		\$2,068.74	12,486.73	\$42,513,27
Administrative	Salary	VP of Administration	\$35,000.00		\$2,079.39	9,690.06	\$25,309.94
Administrative	Salary	Assistant Director of Finance	\$0.00				\$0.00
Administrative	Salary	Senior Accountant	\$12,000.00		\$548.30	4,606.80	\$7,393.20
Administrative	Salary	Junior Accountant	\$0.00				\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00		\$300.46	1,767.10	\$2,232.90
Services	Salary	VP of Operations	240,000.00		\$1,098,27	6,619.73	\$33,380.27
Services	Salary	Indiana Services Director	\$0.00				\$0.00
Services	Salary	Services Coordinator	\$15,000.00		\$947.31	6,198.99	\$8,801,01
Services	Salary	Services Assistance	\$8,000.00		345,41	3,051.53	\$4,948.47
Services	Salary	Billing Coordinator	\$8,000.00		\$409.70	1,739,53	\$6,280,47
Services	Salary	Service Provider Approval	\$1,000.00			22.0	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000,00	S	64.51	64,51	\$3,935.49
Services	Salary	Hotline Counselor	\$2,000.00	_	\$48.43	794.18	\$1,205.82
		Subtotal	\$184,000.00		\$7,610.52	\$47,019.16	\$136,980.84
Administrative		Unused Sick	\$0.00				\$0.00
Services	Fringe	Unused Sick	\$0.00		0000 00	2.245.00	\$0.00
Administrative		Payroll Taxes	\$9,000.00		\$388.56	2,215.80	\$6,784,20 \$2,531.43
Services	Fringe	Payroll Taxes	\$4,000,00		\$181.80		
Administrative		Workers' Comp	\$500.00		\$15.23	88.25	\$411.75 \$421.74
Services	Fringe	Workers' Comp	\$500.00		\$13.51	78.26	\$1.722.90
Administrative		Pension	\$2,500.00		\$148.72 \$67.89	777.10	
Services	Fringe	Pension	\$1,500.00			436.59 4,640.65	\$1,063.41 \$12,359.35
Administrative		Employee Group Ins	\$17,000.00		\$1,055.57 \$439.13	1,928.80	\$8,071.20
Services	Fringe	Employee Group Ins Subtotal	\$10,000.00 \$45,000.00	_	\$2,310.41	\$11,634.02	\$33,365.98
Administrative	Travel	Travel/Lodging	\$500.00				\$500.00
Services	Travel	Travel	\$7,500.00	\$	54.52	734.00	\$6,766.00
Services	Traver	Subtotal	\$8,000.00	-	\$54.52	\$734.00	\$7,266.00
Administrative	Supplies	Office Expense	\$44,000.00		\$345.45	764.16	\$43,235.84
Services	Supplies	Computer Resources/Upgrades	\$10,000.00			-	\$10,000.00
Services	Supplies	Client Education Materials	\$15,000.00			2,65	314,997,35
Services	Supplies	Pregnancy Test Kits	\$7,000.00		\$370.60	2,539.70	\$4,460,30
		Subtotal	\$76,000.00		\$716.05	\$3,306.51	\$72,693.49
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00		\$187.15	883.91	\$4,116.09
Administrative	Contracts	Auditing	\$5,000.00		\$283.21	1,641.18	\$3,358.82
Administrative	Contracts	Copier Service Contracts	\$1,000.00		\$57.45	284.19	\$715.81
Services	Contracts	Client Service Providers	\$1,838,000.00		\$186,319.15	1.048,581.09	3787,418.91
Services	Contracts	Meetings/Seminars/Conference	\$9,000.00				\$9,000.00
Services	Contracts	Services Advertising	\$0.00			0.00	\$0.00
Bervices	Contracts	Services Database Consulting	\$10,000.00	_	\$531.25	3,155.63	\$6,844.37
		Subtotal	\$1,866,000.00		\$187,378.21	\$1,054,546.00	\$811,454.00
Administrative		Professional Development	\$2,000.00		\$114.98	242.91	\$1,757.09
Administrative		Job advertising	\$500.00				\$500.00 \$250.00
Administrative	Other	New employee screening	\$250.00		674.00	220.20	
Administrative	Other	Postage/Shipping	\$3,500.00		\$74.02	328.30	\$3,171.70
Administrative		Rent Tolophone Sonige	\$22,500.00 \$3,000.00		\$831.57 \$274.08	4,870.25 626.93	\$17,629.75 \$2,373.07
Administrative	Other	Telephone Service				224.39	\$775.61
Administrative	Other	General Business Liability Ins Insurance - Directors & Officers	\$1,000.00		\$38.72 \$84.22	488.04	\$1,261.96
Administrative		AND THE PROPERTY OF THE PROPER	\$1,750.00		583.47	367.28	\$1,132,74
Services	Other	Toll Free Referral System	\$1,500.00 \$35,000.00		200.47	307.20	\$35,000.00
Services	Other	Contract Clostout Gost Subtotal	\$71,000.00	-	\$1,501.06	\$7,148.08	\$63,851.92
		Administrative	\$225,000.00		\$8,895.82	\$46,626.75	\$178,373.25
		Services	\$2,025,000.00	_	\$190,874.95	\$1,077.781.02	\$947,238.98
		Total	\$2,250,000.00		\$199,570.77	\$1,124,387.77	\$1,125,612.23

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2017-18

Cost Category Personnel	Budgeted Dollars	A	ctual Expenses Mar-18		TD-Mar 2018	1	aining Balance r 2018 to Sep- 2018
President & CEO	\$55,000.00	\$	2,068.74	\$	12,486.73		\$42,513.27
VP of Administration	\$35,000.00	\$	2,079.39	\$	9,690.06		\$25,309.94
Assistant Director of Finance	\$0.00	\$		\$	-		\$0.00
Senior Accountant	\$12,000.00	\$	548.30	\$	4,606.80		\$7,393.20
Junior Accountant	\$0.00	\$	- 2	\$	(a)		\$0.00
Bookkeeper	\$4,000.00	\$	300.46	\$	1,767.10		\$2,232.90
Professional Development	\$2,000.00	\$	114.98	\$	242.91		\$1,757.09
Payroll Taxes	\$9,000.00	\$	388.56	\$	2,215.80		\$6,784.20
Workers Compensation Insurance	\$500.00	\$	15.23	\$	88.25		\$411.75
Pension	\$2,500.00	\$	148.72	\$	777.10		\$1,722.90
Employee Group Insurance	\$17,000.00	\$	1,055.57	\$	4,640.65		\$12,359.35
Job Advertising	\$500.00	\$	-	\$	-		\$500.00
New Employee Screening	\$250.00	-		\$	- A	E 10.	\$250.00
Total Personnel	\$ 137,750.00	\$	6,719.95	\$	36,515.40	\$	101,234.60
Operating							
Accounting/IT/Legal Consulting	\$5,000.00		\$187.15	\$	883.91		\$4,116.09
Postage/Shipping	\$3,500.00	\$	74.02	\$	328.30		\$3,171.70
Auditing	\$5,000.00	\$	283.21	\$	1,641.18		\$3,358.82
Travel/Lodging	\$500.00			\$	-		\$500.00
Rent	\$22,500.00	\$	831.57	\$	4,870.25		\$17,629.75
Telephone Service	\$3,000.00	\$	274.08	\$	626.93		\$2,373.07
General Business Liability Insurance	\$1,000.00	\$	38.72	\$	224.39		\$775.61
Insurance-Directors & Officers	\$1,750.00	\$	84.22	\$	488.04		\$1,261.96
Office Expense	\$44,000.00	\$	345.45	\$	764.16		\$43,235.84
Computer Resources	\$0.00	\$		\$	-		\$0.00
				\$			
Total Operating	\$ 86,250.00	\$	2,118.42	\$	9,827.16	\$	76,422.84
Equipment		0					
Equipment Service Contracts	\$1,000.00	\$	57.45	\$	284.19		\$715.81
Total Administrative Expenses	\$ 225,000.00	Ś	8,895.82	Ś	46,626.75	Ś	178,373.25

Actual Services Expenses Indiana: Fiscal Year 2017-18

Cost Category Personnel	Budgeted Dollars	Ac	tual Expenses Mar-18	 TD-Mar 2018	24.040	aining Balance 018 to Sep-2018
Vice President of Operations	\$40,000.00	\$	1,098.27	\$ 6,619.73		\$33,380.27
Indiana Services Director	\$0.00	1		\$ 7.91	-	\$0.00
Services Coordinator	\$15,000.00	\$	947.31	\$ 6,198.99		\$8,801.01
Billing Coordinator	\$8,000.00	\$	409.70	\$ 1,739.53	1	\$6,260.47
Services Assistance	\$8,000.00	\$	45.41	\$ 3,051.53		\$4,948.47
Service Provider Approval	\$1,000.00		-	\$ 8.0		\$1,000.00
Service Provider Monitoring	\$4,000.00	\$	64.51	\$ 64.51		\$3,935.49
Hotline Counselor	\$2,000.00	\$	48.43	\$ 794.18		\$1,205.82
Payroll Taxes	\$4,000.00	\$	181.80	\$ 1,468.57		\$2,531.43
Workers Compensation Insurance	\$500.00	\$	13.51	\$ 78.26		\$421.74
Pension	\$1,500.00	\$	67.89	\$ 436.59		\$1,063.41
Employee Group Insurance	\$10,000.00	\$	439.13	\$ 1,928.80		\$8,071.20
Total Personnel	\$ 94,000.00	\$	3,315.96	\$ 22,380.69	\$	71,619.31
Operating						
Client Education Materials	\$15,000.00		\$0.00	\$ 2.65	-	\$14,997.35
Services Advertising	\$0.00		\$0.00	\$ 	1.	\$0.00
Meetings/Seminars/Conference	\$9,000.00			\$ -		\$9,000.00
Travel/Lodging To Service Providers	\$7,500.00	\$	54.52	\$ 734.00		\$6,766.00
Srvcs Database Consulting & Dev	\$10,000.00		\$531.25	\$ 3,155.63		\$6,844.37
Client Service Providers	\$1,836,000.00		\$186,319.15	\$ 1,048,581.09		\$787,418.91
Toll-free Referral System	\$1,500.00		\$83.47	\$ 367.26		\$1,132.74
Computer Resources	\$10,000.00			\$ -		\$10,000.00
Contract Closeout Cost	\$35,000.00			\$ 3-5) =	\$35,000.00
				\$ R		\$0.00
				\$ 		
Total Operating	\$ 1,924,000.00	\$	186,988.39	\$ 1,052,840.63	\$	871,159.37
Equipment						
Pregnancy Test Kits	\$7,000.00	\$	370.60	\$ 2,539.70		\$4,460.30



IND-1017-00007

Sold To: Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street Indianapolis, IN 46204

Invoice Date:

5/18/2018

Order Number: 0018532218

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

23-2868660

10/1/2017 - 9/30/2018

\$2,250,000.00

24301

4/1/2018 -4/30/2018

Real Alternatives, Inc.

\$203,694.60

N/A

N/A

Date

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137

Indiana Pregnancy & Support Services Program October 1, 2017 - September 30, 2018

Administrative Administrative Administrative Administrative Administrative Salary Services Fringe Fringe Fringe Fringe Fringe Administrative Services Fringe Services Fringe Fringe Fringe Fringe Services Supplies Services Supplies Services Supplies Services Supplies Services Supplies Services Contracts Con	Expense Detail	Budgeted Cost Original at 10/1/17	Actual Cost Apr-18	Actual Expenses YTD-Apr 2018	Remaining Balance May 2018 to Sep-2018
Administrative Administrative Administrative Administrative Salary Administrative Salary Services Fringe Fringe Fringe Fringe Fringe Fringe Fringe Administrative Fringe Services Fringe Fringe Fringe Services Supplies Services Supplies Services Supplies Services Supplies Services Supplies Services Contracts	President & CEO	\$55,000.00	2,545.45	15,032.18	\$39,967.82
Administrative Administrative Salary Salary Salary Salary Services Fringe Services Fringe Fr	VP of Administration	\$35,000.00	2,336.30	12,026.36	\$22,973.64
Administrative Salary Salary Services Fringe Services Fringe Fringe Services Supplies Services Supplies Services Supplies Services Supplies Services Supplies Services Supplies Services Contracts Contracts Administrative Contracts Contracts Services Contracts Contracts Services Contracts Contracts Services Contracts Contracts Services Contracts Contr	Assistant Director of Finance	\$0.00	2,555.55	-	\$0.00
Administrative Salary Services Fringe Services Services Supplies Services Contracts Contracts Contracts Contracts Services Contracts Contract	Senior Accountant	\$12,000.00	678.30	5,285.10	\$6,714.90
Administrative Salary Services Fringe Services Travel Travel Travel Travel Services Supplies Services Supplies Services Supplies Services Supplies Services Supplies Services Contracts Contracts Administrative Contracts Contracts Services Contracts C	Junior Accountant	\$0.00			\$0.00
Services Salary Services Fringe Fringe Administrative Fringe Fringe Administrative Fringe Services Fringe Fringe Administrative Fringe Administrative Supplies Services Supplies Services Supplies Services Supplies Services Contracts Administrative Contracts Contracts Contracts Contracts Services Contracts Services Contracts Services Contracts Services Contracts Services Contracts Contra	Bookkeeper	\$4,000.00	407.40	2,174.50	\$1,825.50
Services Salary Administrative Services Fringe F	VP of Operations	\$40,000.00	1,119.22	7,738.95	\$32,261.05
Services Salary Administrative Services Administrative Fringe Fringe Fringe Administrative Fringe Fringe Administrative Fringe Services Administrative Fringe Frin	Indiana Services Director	\$0.00	1,110,22	7,700.00	\$0.00
Services Salary Administrative Services Fringe Administrative Fringe Fringe Administrative Fringe Fringe Administrative Fringe Fringe Administrative Fringe Fringe Services Fringe Administrative Fringe Services Supplies Services Supplies Services Supplies Services Supplies Services Contracts Administrative Contracts Administrative Contracts Services Contracts Contracts Services Contracts Services Contracts Contra	Services Coordinator	\$15,000.00	548.92	6,747.91	\$8,252.09
Services Salary Services Salary Services Salary Services Salary Services Salary Services Salary Administrative Fringe Fringe Fringe Administrative Fringe Fringe Fringe Administrative Fringe Fringe Fringe Fringe Fringe Fringe Administrative Fringe Fringe Fringe Administrative Fringe Fringe Services Fringe Administrative Supplies Services Supplies Services Supplies Services Supplies Services Supplies Services Contracts Administrative Contracts Administrative Contracts Services Contracts C	Services Coordinator Services Assistance	\$8,000.00	98.49	3,150.02	\$4,849.98
Services Salary Services Salary Services Salary Services Salary Administrative Services Fringe Administrative Fringe Fringe Administrative Fringe Fringe Administrative Services Fringe Administrative Fringe Administrative Services Supplies Services Supplies Services Supplies Services Supplies Services Contracts Administrative Contracts Administrative Contracts Services Contracts Services Contracts Services Contracts Services Contracts Administrative Other Services Other Services Other Services Other	Billing Coordinator	\$8,000.00	270.42	2,009.95	\$5,990.05
Services Salary Services Salary Services Salary Administrative Services Fringe Administrative Fringe Fringe Administrative Services Fringe Administrative Services Supplies Services Supplies Services Supplies Services Supplies Services Contracts Administrative Contracts Administrative Contracts Administrative Contracts Services Contracts Services Contracts Services Contracts Services Contracts Services Contracts Cont	Service Provider Approval	\$1,000.00	210.42	2,009.95	\$1,000.00
Administrative Services Administrative Fringe Fring	Service Provider Approval Service Provider Monitoring			64.51	
Administrative Services Fringe	Hotline Counselor	\$4,000.00	65.90	860.08	\$3,935.49
Services Administrative Services Administrative Services Administrative Services Administrative Services Administrative Services Administrative Services Administrative Services Administrative Services Services Supplies Services Supplies Services Supplies Services Supplies Services Contracts Administrative Contracts Administrative Contracts Contracts Contracts Contracts Services Contracts Contracts Services Contracts Contracts Services Contracts Contr	Subtotal	\$2,000.00 \$184,000.00	\$8,070.40	\$55,089.56	\$1,139.92 \$128,910.44
Services Administrative Services Administrative Services Administrative Services Administrative Services Administrative Services Administrative Services Administrative Services Administrative Services Services Supplies Services Supplies Services Supplies Services Supplies Services Contracts Administrative Contracts Administrative Contracts Contracts Contracts Contracts Services Contracts Contracts Services Contracts Contracts Services Contracts Contr	10:1				
Administrative Services Fringe	Unused Sick	\$0.00		•	\$0.00
Services Administrative Services Administrative Services Administrative Services Administrative Services Administrative Services Administrative Services Services Supplies Services Supplies Services Supplies Services Contracts Administrative Contracts Contracts Contracts Contracts Services Contracts Contracts Services Contracts Contrac	Unused Sick	\$0.00	405.00	2 620 62	\$0.00
Administrative Services Administrative Fringe Fring	Payroll Taxes	\$9,000.00	405.02	2,620.82	\$6,379.18
Services Administrative Services Administrative Services Administrative Services Administrative Services Administrative Services Services Supplies Services Supplies Services Supplies Services Supplies Services Contracts Administrative Contracts Contracts Contracts Services Contracts	Payroll Taxes	\$4,000.00	137.93	1,606.50	\$2,393.50
Administrative Services Administrative Fringe Fringe Administrative Fringe Fringe Administrative Fringe Administrative Services Services Services Supplies Services Supplies Services Administrative Contracts Administrative Contracts Administrative Contracts Services Services Contracts Services Contracts Services Contracts Contracts Services Contracts Cont	Workers' Comp	\$500.00	15.18	103.43	\$396.57
Services Administrative Services Administrative Services Administrative Services Administrative Services Services Supplies Services Supplies Supplies Services Contracts Administrative Administrative Contracts Contracts Contracts Services Contracts Services Contracts Contracts Services Contracts Contrac	Workers' Comp	\$500.00	13.46	91.72	\$408.28
Administrative Services Administrative Services Administrative Supplies Services Supplies Services Supplies Services Supplies Administrative Contracts Administrative Contracts Administrative Contracts Services Contracts Contract	Pension	\$2,500.00	158.48	935.58	\$1,564.42
Administrative Services Supplies Services Supplies Services Supplies Services Supplies Services Supplies Services Supplies Services Contracts Administrative Contracts Contracts Services Contracts Contracts Services Contracts Contracts Services Contracts Contracts Services Contracts Con	Pension	\$1,500.00	52.84	489.43	\$1,010.57
Administrative Services Supplies Services Supplies Supplies Services Supplies Supplies Services Supplies Services Supplies Contracts Contracts Contracts Contracts Contracts Services Contracts Contracts Services Contracts Contracts Services Contracts Contra	Employee Group Ins	\$17,000.00	988.01	5,628.66	\$11,371.34
Administrative Services Supplies Suppli	Employee Group Ins Subtotal	\$10,000.00 \$45,000.00	411.03 \$2,181.95	2,339.83 \$13,815.97	\$7,660.17 \$31,184.03
Administrative Supplies Services Supplies Services Supplies Services Supplies Services Supplies Administrative Contracts Administrative Contracts Services Contracts Services Contracts Services Contracts Services Contracts Services Contracts Contracts Ontracts Contracts Other Administrative Other Contracts	Subtotal	\$45,000.00	\$2,101.93	\$15,015.87	φ51,104.05
Administrative Supplies Services Supplies Services Supplies Services Supplies Administrative Contracts Administrative Contracts Services Contracts Services Contracts Services Contracts Services Contracts C	Travel/Lodging	\$500.00	Livel .	4	\$500.00
Administrative Supplies Services Supplies Suppli	Travel	\$7,500.00	52.50	786.50	\$6,713.50
Services Supplies Services Supplies Services Supplies Services Supplies Administrative Contracts Administrative Contracts Services Contracts Services Contracts Services Contracts Services Contracts Contrac	Subtotal	\$8,000.00	\$52.50	\$786.50	\$7,213.50
Services Supplies Services Supplies Services Supplies Administrative Contracts Administrative Contracts Services Contracts Services Contracts Services Contracts Services Contracts Services Contracts Administrative Other Services Other Services Other Services Other	Office Expense	\$44,000.00	213.38	977.54	\$43,022.46
Services Supplies Services Supplies Administrative Contracts Administrative Contracts Services Contracts Services Contracts Services Contracts Services Contracts Con	Computer Resources/Upgrades	\$10,000.00			\$10,000.00
Administrative Contracts Administrative Contracts Administrative Contracts Services Contracts Services Contracts Services Contracts Services Contracts Contr	Client Education Materials	\$15,000.00		2.65	\$14,997.35
Administrative Contracts Administrative Contracts Administrative Contracts Services Contracts Services Contracts Services Contracts Services Contracts Contr	Pregnancy Test Kits	\$7,000.00	468.70	3,008.40	\$3,991.60
Administrative Contracts Services Contracts Services Contracts Services Contracts Services Contracts Services Contracts Services Contracts Contrac	Subtotal	\$76,000.00	\$682.08	\$3,988.59	\$72,011.41
Administrative Contracts Services Contracts Services Contracts Services Contracts Services Contracts Services Contracts Services Contracts Contrac	Accounting/IT/Legal consulting	\$5,000.00	187.15	1,071.06	\$3,928.94
Administrative Contracts Services Contracts Services Contracts Services Contracts Services Contracts Contr	Additing	\$5,000.00	282.28	1,923.46	\$3,076.54
Services Contracts Services Contracts Services Contracts Services Contracts Contracts Contracts Contracts Administrative Other Services Other Cother	Copier Service Contracts	\$1,000.00	53.05	337.24	\$662.76
Services Contracts Services Contracts Services Contracts Administrative Other Services Other Services Other	Client Service Providers	\$1,836,000.00	190,833.93	1,239,415.02	\$596,584.98
Services Contracts Services Contracts Administrative Other Services Other Services Other	Meetings/Seminars/Conference	\$9,000.00	190,033.83	1,230,413.02	\$9,000.00
Administrative Other Services Other Other	Services Advertising	\$0.00			\$0.00
Administrative Other Services Other Other	Services Advertising Services Database Consulting	\$10,000.00	127.50	3,283.13	\$6,716.87
Administrative Other Services Other Services Other	Subtotal	\$1,866,000.00	\$191,483.91	\$1,246,029.91	\$619,970.09
Administrative Other Services Other Other Other Other Other	Professional Development	\$2,000,00		242.04	\$1,757.09
Administrative Other Administrative Other Administrative Other Administrative Other Administrative Other Administrative Other Services Other Other Other	Professional Development	\$2,000.00		242.91	
Administrative Other Administrative Other Administrative Other Administrative Other Administrative Other Services Other Other	Job advertising	\$500.00			\$500.00
Administrative Other Administrative Other Administrative Other Administrative Other Services Other Other Other	New employee screening	\$250.00		200 10	\$250.00
Administrative Other Administrative Other Services Other Other Other Services Other	Postage/Shipping	\$3,500.00	75.18	403.48	\$3,096.52
Administrative Other Administrative Other Services Other Other	Rent	\$22,500.00	836.91	5,707.16	\$16,792.84
Administrative Other Services Other Other	Telephone Service	\$3,000.00	132.66	759.59	\$2,240.41
Services Other Services Other	General Business Liability Ins	\$1,000.00	38.59	262.98	\$737.02
Services Other	Insurance - Directors & Officers	\$1,750.00	83.94	571.98	\$1,178.02
	Toll Free Referral System	\$1,500.00	56.48	423.74	\$1,076.26
	Contract Clostout Cost	\$35,000.00			\$35,000.00
	Subtotal	\$71,000.00	\$1,223.76	\$8,371.84	\$62,628.16
	Administrative	\$225,000.00	\$9,437.28	\$56,064.03	\$168,935.97
	Services Total	\$2,025,000.00 \$2,250,000.00	\$194,257.32 \$203,694.60	\$1,272,018.34 \$1,328,082.37	\$752,981,66 \$921,917.63

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2017-18

Cost Category Personnel	Budgeted Dollars		Actual Expenses Apr-18		ual Expenses D-Apr 2018		naining Balance y 2018 to Sep- 2018
President & CEO	\$55,000.00	\$	2,545.45	\$	15,032.18		\$39,967.82
VP of Administration	\$35,000.00	\$	2,336.30	\$	12,026.36		\$22,973.64
Assistant Director of Finance	\$0.00	\$		\$			\$0.00
Senior Accountant	\$12,000.00	\$	678.30	\$	5,285.10		\$6,714.90
Junior Accountant	\$0.00	\$	-	\$			\$0.00
Bookkeeper	\$4,000.00	\$	407.40	\$	2,174.50		\$1,825.50
Professional Development	\$2,000.00	\$		\$	242.91		\$1,757.09
Payroll Taxes	\$9,000.00	\$	405.02	\$	2,620.82		\$6,379.18
Workers Compensation Insurance	\$500.00	\$	15.18	\$	103.43		\$396.57
Pension	\$2,500.00	\$	158.48	\$	935.58		\$1,564.42
Employee Group Insurance	\$17,000.00	\$	988.01	\$	5,628.66		\$11,371.34
Job Advertising	\$500.00			\$	200		\$500.00
New Employee Screening	\$250.00			\$	-		\$250.00
Total Personnel	\$ 137,750.00	\$	7,534.14	\$	44,049.54	\$	93,700.46
Operating							
Accounting/IT/Legal Consulting	\$5,000.00		\$187.15	\$	1,071.06		\$3,928.94
Postage/Shipping	\$3,500.00	\$	75.18	\$	403.48		\$3,096.52
Auditing	\$5,000.00	\$	282.28	\$	1,923.46		\$3,076.54
Travel/Lodging	\$500.00			\$			\$500.00
Rent	\$22,500.00		\$836.91	\$	5,707.16		\$16,792.84
Telephone Service	\$3,000.00	\$	132.66	\$	759.59		\$2,240.41
General Business Liability Insurance	\$1,000.00	\$	38.59	\$	262.98		\$737.02
Insurance-Directors & Officers	\$1,750.00	\$	83.94	\$	571.98		\$1,178.02
Office Expense	\$44,000.00	\$	213.38	\$	977.54		\$43,022.46
Computer Resources	\$0.00	\$		\$	-		\$0.00
				\$	-		
Total Operating	\$ 86,250.00	\$	1,850.09	\$	11,677.25	\$	74,572.75
Equipment							
Equipment Service Contracts	\$1,000.00	\$	53.05	\$	337.24		\$662.76
Total Administrative Expenses	\$ 225,000.00	5	9,437.28	Ś	56,064.03	Ċ	168,935.97

Actual Services Expenses Indiana: Fiscal Year 2017-18

Cost Category Personnel	Budgeted Dollars	Ac	tual Expenses Apr-18		ctual Expenses /TD-Apr 2017	The second second	ining Balance 17 to Sep-2017
Vice President of Operations	\$40,000.00	\$	1,119.22	\$	7,738.95		\$32,261.05
Indiana Services Director	\$0.00			\$		-	\$0.00
Services Coordinator	\$15,000.00	\$	548.92	\$	6,747.91		\$8,252.09
Billing Coordinator	\$8,000.00	\$	270.42	\$	2,009.95		\$5,990.05
Services Assistance	\$8,000.00	\$	98.49	\$	3,150.02		\$4,849.98
Service Provider Approval	\$1,000.00	\$	_ 8	\$			\$1,000.00
Service Provider Monitoring	\$4,000.00			\$	64.51	-	\$3,935.49
Hotline Counselor	\$2,000.00	\$	65.90	\$	860.08		\$1,139.92
Payroll Taxes	\$4,000.00	\$	137.93	\$	1,606.50		\$2,393.50
Workers Compensation Insurance	\$500.00	\$	13.46	\$	91.72		\$408.28
Pension	\$1,500.00	\$	52.84	\$	489.43		\$1,010.57
Employee Group Insurance	\$10,000.00	\$	411.03	\$	2,339.83		\$7,660.17
Total Personnel	\$ 94,000.00	\$	2,718.21	\$	25,098.90	\$	68,901.10
Operating							
Client Education Materials	\$15,000.00		\$0.00	\$	2.65		\$14,997.35
Services Advertising	\$0.00		\$0.00	\$		11.00	\$0.00
Meetings/Seminars/Conference	\$9,000.00			\$			\$9,000.00
Travel/Lodging To Service Providers	\$7,500.00	\$	52.50	\$	786.50		\$6,713.50
Srvcs Database Consulting & Dev	\$10,000.00		\$127.50	\$	3,283.13		\$6,716.87
Client Service Providers	\$1,836,000.00		\$190,833.93	\$	1,239,415.02		\$596,584.98
Toll-free Referral System	\$1,500.00		\$56.48	\$	423.74		\$1,076.26
Computer Resources	\$10,000.00			\$			\$10,000.00
Contract Closeout Cost	\$35,000.00			\$		11.	\$35,000.00
				\$		11.00	
				\$			
Total Operating	\$ 1,924,000.00	\$	191,070.41	\$	1,243,911.04	\$	680,088.96
Equipment							
Pregnancy Test Kits	\$7,000.00	\$	468.70	\$	3,008.40		\$3,991.60
	\$ 2,025,000.00	5	194,257.32	G	1,272,018.34		752,981.66



IND-1017-00008

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

6/20/2018

Order Number: 0018532218

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period: Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

23-2868660

10/1/2017 - 9/30/2018

\$2,250,000.00

24301

5/1/2018 -5/31/2018

Real Alternatives, Inc.

\$234,247.79

N/A

N/A

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137 Indiana Pregnancy & Support Services Program October 1, 2017 - September 30, 2018

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/17	A	ctual Cost May-18	Actual Expenses YTD-May 2018	Remaining Balance June 2018 to Sep-2018
Administrative	Salary	President & CEO	\$55,000.00		2,532.94	17,565.12	\$37,434.88
	Salary	VP of Administration	\$35,000.00		2,399.36	14,425.72	\$20,574.28
	Salary	Assistant Director of Finance	\$0.00		200		\$0.00
	Salary	Senior Accountant	\$12,000.00		\$531.33	5,816.43	\$6,183.57
A CONTRACTOR OF THE PROPERTY O	Salary	Junior Accountant	\$0.00		1 4 63436 61		\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00		\$325.93	2,500.43	\$1,499.57
Services	Salary	VP of Operations	\$40,000.00		5570.98	8,309.93	\$31,690.07
	Salary	Indiana Services Director	\$0.00		00,0.00	2,44,400	\$0.00
Services Services	Salary	Services Coordinator	\$15,000.00		\$728.36	7,476.27	\$7,523,73
2-0-62-0-2-4	Salary	Services Assistance	\$8,000.00		\$118.85	3,289.87	\$4,730,13
Services		Billing Coordinator	\$8,000.00		\$387.39	2,397.34	\$5,602.88
Services	Salary	Service Provider Approval	\$1,000.00		9497.44		\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	S	158.80	223,31	\$3,776,69
Services	Salary	Holline Counselor	\$2,000.00	-	528.40	886.48	\$1,113.52
Services	Salary	Subtotal	\$184,000.00	-	\$7,781.34	\$62,870.90	\$121,129.10
Administrative	Eringo	Unused Sick	\$0.00			1	\$0.00
Charles of the Control of the Control	Fringe Fringe	Unused Sick	\$0.00				\$0.00
Services			\$9,000.00		\$399.61	3,020.43	\$5,979.57
Administrative	Fringe	Payroll Taxes	\$4,000.00		\$132.28	1,738.78	\$2,261.22
Services	Fringe	Payroll Taxes	\$500.00		\$15.39	118.82	\$381.18
Administrative	Fringe	Workers' Comp	\$500.00		\$13.65	105.37	\$394.69
Services	Fringe	Workers' Comp			\$156.91	1,092.49	\$1,407.51
	Fringe	Pension	\$2,500.00			540.51	\$959.49
Services	Fringe	Pension	\$1,500.00		\$51,08		\$10,356.59
Administrative	Fringe Fringe	Employee Group Ins Employee Group Ins	\$17,000.00 \$10,000.00		\$1,014.75 \$422.15	6,643.41 2,761.98	\$7.238.02
Services	Finde	Subtotal	\$45,000.00		\$2,205.82	\$16,021.79	\$28,978.21
Administrative	Travel	Travel/Lodging	\$500.00				\$500.00
Services	Travel	Travel	\$7,500.00	S	39.37	825.87	\$6,674,13
		Subtotal	\$8,000.00		\$39.37	\$825.87	\$7,174.13
Administrative	Supplies	Office Expense	\$44,000.00		\$136.77	1,114.31	\$42,885.69
Services	Supplies	Computer Resources/Upgrades	810,000.00	.5	225.14	225.14	\$9,774.86
Services	Supplies	Client Education Materials	\$15,000.00			2.55	\$14,997,38
Services	Supplies	Pregnancy Test Kits	\$7,000.00		\$534.10	3.542.50	\$3,457.50
30141000	- Sampling	Subtotal	\$76,000.00		\$896.01	\$4,884.60	\$71,115.40
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00		\$187.15	1,258.21	\$3,741.79
Administrative	Contracts	Auditing	\$5,000.00		\$286.24	2,209.70	\$2,790.30
Administrative	Contracts	Copier Service Contracts	\$1,000.00		\$43.99	381.23	\$618.77
Services	Contracts	Client Service Providers	\$1,838,000.00		\$220,647.61	7.480,062.63	\$375,937.37
Services	Contracts	Meetings/Seminars/Conference	\$9,000.00		245-218 VI.S.	19/7/9/2000/200	\$9,000.00
Services	Contracts	Services Advertising	\$0.00				\$0.00
		Services Database Consulting	\$10,000.00		\$800.42	4,083.55	\$5,916.45
Services	Contracts	Subtotal	\$1,866,000.00		\$221,965.41	\$1,467,995.32	\$398,004.68
Administrative	Other	Professional Development	\$2,000.00		\$42.74	285.65	\$1,714.35
		Job advertising	\$500.00		- 100.0	-	\$500.00
Administrative		New employee screening	\$250.00				\$250.00
Administrative	Other		\$3,500.00		\$118.79	522.27	\$2,977.73
Administrative	Other	Postage/Shipping	\$22,500.00		\$830.84	6,538.00	\$15,962.00
Administrative		Rent Service	\$3,000.00		\$160.45	920.04	\$2,079.90
Administrative	Other	Telephone Service	\$1,000.00		\$39.14	302.12	\$697.88
Administrative	Other	General Business Liability Ins				657.10	\$1,092.90
Administrative		Insurance - Directors & Officers	\$1,750.00		\$85.12	506.50	\$993.50
Services	Other	Toll Free Referral System	\$1,500.00		\$82.76	00,000	
Sarvices	Other	Contract Clasfout Cost Subtotal	\$35,000.00	-	\$1,359.84	\$9,731.68	\$35,000.0 \$61,268.3
		Gustotal	φ, 1,000.00			40,101,00	4.1/246.0
						The second second	
		Administrative	\$225,000.00		\$9,307.45	\$65,371.48	\$159,628.52
		Administrative Services	\$225,000.00 \$2,025,000.00		\$9,307.45 \$224,940.34	\$65,371,48 \$1,496,958.88	\$159,628.52 \$528,041.32 \$687,669.84

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2017-18

Cost Category Personnel	Budgeted Dollars	Actual Expenses May-18	Actual Expenses YTD-May 2018	Remaining Balance June 2018 to Sep- 2018
President & CEO	\$55,000.00	\$ 2,532.94	\$ 17,565.12	\$37,434.88
VP of Administration	\$35,000.00	\$ 2,399.36	\$ 14,425.72	\$20,574.28
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$12,000.00	\$531.33	\$ 5,816.43	\$6,183.57
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$4,000.00	\$325.93	\$ 2,500.43	\$1,499.57
Professional Development	\$2,000.00	\$42.74	\$ 285.65	\$1,714.35
Payroll Taxes	\$9,000.00	\$399.61	\$ 3,020.43	\$5,979.57
Workers Compensation Insurance	\$500.00	\$15.39	\$ 118.82	\$381.18
Pension	\$2,500.00	\$156.91	\$ 1,092.49	\$1,407.51
Employee Group Insurance	\$17,000.00	\$1,014.75	\$ 6,643.41	\$10,356.59
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00	\$ -	\$ -	\$250.00
Total Personnel	\$ 137,750.00	\$ 7,418.96	\$ 51,468.50	\$ 86,281.50
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$187.15	\$ 1,258.21	\$3,741.79
Postage/Shipping	\$3,500.00	\$118.79	\$ 522.27	\$2,977.73
Auditing	\$5,000.00	\$286.24	\$ 2,209.70	\$2,790.30
Travel/Lodging	\$500.00	\$ -	\$ -	\$500.00
Rent	\$22,500.00	\$830.84	\$ 6,538.00	\$15,962.00
Telephone Service	\$3,000.00	\$160.45	\$ 920.04	\$2,079.96
General Business Liability Insurance	\$1,000.00	\$39.14	\$ 302.12	\$697.88
Insurance-Directors & Officers	\$1,750.00	\$85.12	\$ 657.10	\$1,092.90
Office Expense	\$44,000.00	\$136.77	\$ 1,114.31	\$42,885.69
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 86,250.00	\$ 1,844.50	\$ 13,521.75	\$ 72,728.25
Equipment		1,		
Equipment Service Contracts	\$1,000.00	\$ 43.99	\$ 381.23	\$618.77
Total Administrative Expenses	\$ 225,000.00	\$ 9,307.45	\$ 65,371.48	\$ 159,628.52

Actual Services Expenses Indiana: Fiscal Year 2017-18

Cost Category Personnel	Budgeted Dollars	Actual Expenses May-18	Actual Expenses YTD-May 2018	Remaining Balance June 2018 to Sep-2018
Vice President of Operations	\$40,000.00	\$570.98	\$ 8,309.93	\$31,690.07
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$15,000.00	\$728.36	\$ 7,476.27	\$7,523.73
Billing Coordinator	\$8,000.00	\$387.39	\$ 2,397.34	\$5,602.66
Services Assistance	\$8,000.00	\$119.85	\$ 3,269.87	\$4,730.13
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$ 158.80	\$ 223.31	\$3,776.69
Hotline Counselor	\$2,000.00	\$26.40	\$ 886.48	\$1,113.52
Payroll Taxes	\$4,000.00	\$132.28	\$ 1,738.78	\$2,261.22
Workers Compensation Insurance	\$500.00	\$13.65	\$ 105.37	\$394.63
Pension	\$1,500.00	\$51.08	\$ 540.51	\$959.49
Employee Group Insurance	\$10,000.00	\$422.15	\$ 2,761.98	\$7,238.02
Total Personnel	\$ 94,000.00	\$ 2,610.94	\$ 27,709.84	\$ 66,290.16
Operating				
Client Education Materials	\$15,000.00	\$0.00	\$ 2.65	\$14,997.35
Services Advertising	\$0.00	\$0.00	\$ -	\$0.00
Meetings/Seminars/Conference	\$9,000.00	\$ -	\$ -	\$9,000.00
Travel/Lodging To Service Providers	\$7,500.00	\$ 39.37	\$ 825.87	\$6,674.13
Srvcs Database Consulting & Dev	\$10,000.00	\$800.42	\$ 4,083.55	\$5,916.45
Client Service Providers	\$1,836,000.00	\$220,647.61	\$ 1,460,062.63	\$375,937.37
Toll-free Referral System	\$1,500.00	\$82.76	\$ 506.50	\$993.50
Computer Resources	\$10,000.00		\$ 225.14	\$9,774.86
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,924,000.00	\$ 221,795.30	\$ 1,465,706.34	\$ 458,293.66
Equipment				
Pregnancy Test Kits	\$7,000.00	\$534.10	\$ 3,542.50	\$3,457.50
Total Services Expenses	\$ 2,025,000.00	\$ 224,940.34	\$ 1,496,958.68	\$ 528.041.32



IND-1017-00009

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

7/20/2018

Order Number: 0018532218

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

23-2868660

10/1/2017 - 9/30/2018

\$2,250,000.00

24301

6/1/2018 -6/30/2018

Real Alternatives, Inc.

\$225,593.55

N/A

N/A

Vendor's signature

Date

Attachment B: Budget Real Alternatives, Inc. A70-5-041137 Indiana Pregnancy & Support Services Program October 1, 2017 - September 30, 2018

Administrative Administrative	Salary	Senior Accountant	\$12,000.00		\$1,236.18	7,052.61	\$4,947.39 \$0.00
	Activity 177	Senior Accountant Junior Accountant	\$12,000.00		\$1,230.10	7,032.01	\$0.00
Administrative Administrative		Bookkeeper	\$4,000.00		\$627.09	3,127.52	\$872.48
Services	Salary	VP of Operations	\$40,000.00		\$2,657,97	10,967.90	\$29,032.10
Services	Salary	Indiana Services Director	\$0.00		27.22.22	2 220 00	\$0.00 56,229.07
Services	Salary	Services Coordinator	\$15,000,00		\$1,294.66	8,770.93	\$4,456.57
Services	Salary	Services Assistance	\$8,000.00		\$273.56	3,543.43	54,846.50
Services	Salary	Billing Coordinator	\$8,000.00		\$756.18 \$290.16	3,153.50 290,16	\$709.84
Services	Salary	Service Provider Approval	\$1,000.00	S	30.75	254.06	\$3,745.94
Services	Salary	Service Provider Monitoring	\$4,000.00 \$2,000.00	.0	3196.97	1,083,45	\$916.55
Services	Salary	Hotline Counselor Subtotal	\$184,000.00	-	\$16,666.21	\$79,537.11	\$104,462.89
Section 20 Company	24	Transit Cirls	\$0.00				\$0.00
* N-01/10/10/20 10:00 10	Fringe	Unused Sick	\$0.00				30,00
Services	Fringe	Unused Sick	\$9,000.00		\$663.24	3.683.67	\$5,316.33
Administrative	Fringe Fringe	Payroll Taxes Payroll Taxes	\$4,000.00		\$362.82	2,107.60	\$1,898.40
Services Administrative		Workers' Comp	\$500.00		\$15.29	134.11	\$365.89
Services	Fringe	Warkers' Comp	\$500.00		\$13.56	118,93	\$381.07
Administrative		Pension	\$2,500.00		\$273.20	1,365.69	\$1,134.31
Services	Fringe	Pension	\$1,500.00		\$105.99	645.50	\$853.50
Administrative	the state of the s	Employee Group Ins	\$17,000.00		\$970.66	7,614.07	
Services	Fringe	Employee Group Ins Subtotal	\$10,000.00	_	\$403.80	3,165,78 \$18,830,35	\$6,834.22 \$26,169.65
		Subtotal			\$2,000.00	4 19193 (13)	
Administrative	Travel	Travel/Lodging	\$500.00	S	101 05	957.12	\$500.00 \$6,542.88
Services	Travel	Travel Subtotal	\$7,500.00 \$8,000.00	\$	\$131.25 \$131.25		
* 2.2 22 ac		0000 5	\$44,000.00		\$913.74	2,028.05	\$41,971.95
Administrative		Office Expense Computer Resources/Upgrades	\$10,000,00	5		10,521.46	770 7,000 7 10 10 10 10 10 10 10 10 10 10 10 10 10
Services Services	Supplies Supplies	Client Education Materials	\$15,000.00	-	\$10,891,92	10,894.57	The state of the s
Services	Supplies	Pregnancy Test Kits	\$7,000.00		\$381.50	3,924.00	\$3,076,00
OCIVIOUS	Supplied	Subtotal	\$76,000.00	-	\$22,483.48	\$27,368.08	\$48,631.92
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00		\$1,578.24	2,836.45	
Administrative		Auditing	\$5,000.00		\$380.85	2,590.55	
Administrative		Copier Service Contracts	\$1,000.00		\$139.89	521.12	
Services	Contracts	Client Service Providers	\$1,836,000.00		8179,821.66	1,639,884.29	
Services	Contracts	Meetings/Seminars/Conference	.\$9.000.00	\$	77.49	77.49	
Services	Contracts	Services Advertising	\$0.00		2004 50	4,405.13	\$0.00 \$5.594.87
Services	Contracts	Services Database Consulting Subtotal	\$10,000.00	_	\$321.58 \$182,319.71		
3 27 9 34	44.5		\$2,000.00			285.65	\$1,714.35
Administrative		Professional Development	\$500.00			200.00	\$500.00
Administrative		Job advertising	\$250.00			1	\$250.00
Administrative		New employee screening Postage/Shipping	\$3,500.00		\$76.12	598.39	
Administrative Administrative		Rent	\$22,500.00		\$833.23	7,371.23	\$15,128.77
Administrative		Telephone Service	\$3,000.00		\$94.63	1,014.67	\$1,985.33
Administrative		General Business Liability Ins	\$1,000.00		\$38.89	341.01	
Administrative		Insurance - Directors & Officers	\$1,750.00		\$84.56		
Services	Other	Toll Free Referral System	\$1,500,00		\$56.91	563.41	
Services	Other	Contract Clostout Cost	335,000.00	-	04 404 0	940.040.00	\$35,000.00 \$60,083.98
		Subtotal	\$71,000.00		\$1,184.34	\$10,916.02	. 500,003.90
		A destruitation files	633E 000 00		\$17 228 52	\$82 800 00	\$142 400 00
		Administrative Services	\$225,000.00 \$2,025,000.00		\$17,228.52 \$208.365.03		

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2017-18

Cost Category Personnel	Budgeted Dollars	Actual Expenses	Actual Expenses YTD-June 2018	Remaining Balance July 2018 to Sep- 2018	
President & CEO	\$55,000.00	\$ 4,986.24	\$ 22,551.36	\$32,448.64	
VP of Administration	\$35,000.00	\$ 4,316.47	\$ 18,742.19	\$16,257.81	
Assistant Director of Finance	\$0.00	\$0.00	\$ -	\$0.00	
Senior Accountant	\$12,000.00	\$1,236.18	\$ 7,052.61	\$4,947.39	
Junior Accountant	\$0.00	\$0.00	\$ -	\$0.00	
Bookkeeper	\$4,000.00	\$627.09	\$ 3,127.52	\$872.48	
Professional Development	\$2,000.00	\$0.00	\$ 285.65	\$1,714.35	
Payroll Taxes	\$9,000.00	\$663.24	\$ 3,683.67	\$5,316.33	
Workers Compensation Insurance	\$500.00	\$15.29	\$ 134.11	\$365.89	
Pension	\$2,500.00	\$273.20	\$ 1,365.69	\$1,134.31	
Employee Group Insurance	\$17,000.00	\$970.66	\$ 7,614.07	\$9,385.93	
Job Advertising	\$500.00	\$ -	\$ -	\$500.00	
New Employee Screening	\$250.00	\$ -	\$ -	\$250.00	
Total Personnel	\$ 137,750.00	\$ 13,088.37	\$ 64,556.87	\$ 73,193.13	
Operating					
Accounting/IT/Legal Consulting	\$5,000.00	\$1,578.24	\$ 2,836.45	\$2,163.55	
Postage/Shipping	\$3,500.00	\$76.12	\$ 598.39	\$2,901.61	
Auditing	\$5,000.00	\$380.85	\$ 2,590.55	\$2,409.45	
Travel/Lodging	\$500.00	\$0.00	\$ -	\$500.00	
Rent	\$22,500.00	\$833.23	\$ 7,371.23	\$15,128.77	
Telephone Service	\$3,000.00	\$94.63	\$ 1,014.67	\$1,985.33	
General Business Liability Insurance	\$1,000.00	\$38.89	\$ 341.01	\$658.99	
Insurance-Directors & Officers	\$1,750.00	\$84.56	\$ 741.66	\$1,008.34	
Office Expense	\$44,000.00	\$913.74	\$ 2,028.05	\$41,971.95	
Computer Resources	\$0.00		\$ -	\$0.00	
			\$ -		
Total Operating	\$ 86,250.00	\$ 4,000.26	\$ 17,522.01	\$ 68,727.99	
Equipment					
Equipment Service Contracts	\$1,000.00	\$139.89	\$ 521.12	\$478.88	
Total Administrative Expenses	\$ 225,000.00	\$ 17,228.52	\$ 82,600.00	\$ 142,400.00	

Actual Services Expenses Indiana: Fiscal Year 2017-18

Cost Category Personnel	Budgeted Dollars	Actual Expenses Jun-18	al Expenses -June 2018	Remaining Balance July 2018 to Sep-2018
Vice President of Operations	\$40,000.00	\$2,657.97	\$ 10,967.90	\$29,032.10
Indiana Services Director	\$0.00	\$0.00	\$ 1.5.7	\$0.00
Services Coordinator	\$15,000.00	\$1,294.66	\$ 8,770.93	\$6,229.07
Billing Coordinator	\$8,000.00	\$756.16	\$ 3,153.50	\$4,846.50
Services Assistance	\$8,000.00	\$273.56	\$ 3,543.43	\$4,456.57
Service Provider Approval	\$1,000.00	\$290.16	\$ 290.16	\$709.84
Service Provider Monitoring	\$4,000.00	\$30.75	\$ 254.06	\$3,745.94
Hotline Counselor	\$2,000.00	\$196.97	\$ 1,083.45	\$916.55
Payroll Taxes	\$4,000.00	\$362.82	\$ 2,101.60	\$1,898.40
Workers Compensation Insurance	\$500.00	\$13.56	\$ 118.93	\$381.07
Pension	\$1,500.00	\$105.99	\$ 646.50	\$853.50
Employee Group Insurance	\$10,000.00	\$403.80	\$ 3,165.78	\$6,834.22
Total Personnel	\$ 94,000.00	\$ 6,386.40	\$ 34,096.24	\$ 59,903.76
Operating				
Client Education Materials	\$15,000.00	\$10,891.92	\$ 10,894.57	\$4,105.43
Services Advertising	\$0.00	\$0.00	\$	\$0.00
Meetings/Seminars/Conference	\$9,000.00	\$77.49	\$ 77.49	\$8,922.51
Travel/Lodging To Service Providers	\$7,500.00	\$131.25	\$ 957.12	\$6,542.88
Srvcs Database Consulting & Dev	\$10,000.00	\$321.58	\$ 4,405.13	\$5,594.87
Client Service Providers	\$1,836,000.00	\$179,821.66	\$ 1,639,884.29	\$196,115.71
Toll-free Referral System	\$1,500.00	\$56.91	\$ 563.41	\$936.59
Computer Resources	\$10,000.00	\$10,296.32	\$ 10,521.46	(\$521,46
Contract Closeout Cost	\$35,000.00		\$ 	\$35,000.00
			\$ L. I	
			\$ 	
Total Operating	\$ 1,924,000.00	\$ 201,597.13	\$ 1,667,303.47	\$ 256,696.53
Equipment				
Pregnancy Test Kits	\$7,000.00	\$381.50	\$ 3,924.00	\$3,076.00
Total Services Expenses	\$ 2,025,000.00	\$ 208,365.03	\$ 1,705,323.71	\$ 319,676.29



IND-1017-000010

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

8/20/2018

Order Number:

0018532218

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount: Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

23-2868660

10/1/2017 - 9/30/2018

\$2,250,000.00

24301

7/1/2018 -7/31/2018

Real Alternatives, Inc.

\$128,322.47

N/A N/A

Vendor's signature

8/20/2018

Date

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137 Indiana Pregnancy & Support Services Program October 1, 2017 - September 30, 2018

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/17	Actual Cost Jul-18		Remaining Balance Aug 2018 to Sep-2018
Administrative	Salary	President & CEO	\$55,000.00	4,694.88	27,246.24	\$27,753.76
	Salary	VP of Administration	\$35,000.00	2,301.52	21,043.71	\$13,956.29
Administrative	THE PLANE TO SERVICE STREET	Assistant Director of Finance	\$0.00			\$0.00
Administrative		Senior Accountant	\$12,000.00	\$591.78	7,644.39	\$4,355.61
	Salary	Junior Accountant	\$0.00	10.22		\$0.00
	Salary	Bookkeeper	\$4,000.00	\$390.37	3.517.89	\$482.11
	Salary	VP of Operations	\$40,000.00	\$2,020.97	12,988.87	\$27,011.13
	Salary	Indiana Services Director	\$0.00	44,444,61	-	\$0.00
	Salary	Services Coordinator	\$15,000.00	\$411.46	9,182.39	\$5,817,61
	Salary	Services Assistance	\$8,000.00	\$991.22	4,534.65	\$3,465.35
	Salary	Billing Coordinator	\$8,000.00	\$399.35	3,552.85	\$4,447.15
	Salary	Service Provider Approval	\$1,000.00	\$74.88	365.04	\$634.96
	Salary	Service Provider Monitoring	\$4,000.00	\$ 732.86	986.92	\$3,013.08
	Salary	Hotline Counselor	\$2,000.00	\$82.75	1,166.20	\$833.80
oci video	Culary	Subtotal	\$184,000.00	\$12,692.04		\$91,770.85
Administrative	Fringe	Unused Sick	\$0.00			\$0.00
	Fringe	Unused Sick	\$0.00			\$0.00
Administrative		Payroll Taxes	\$9,000.00	\$257.13	3,940.80	\$5,059.20
	Fringe	Payroll Taxes	\$4,000.00	\$276.65	2,378.25	\$1,621.75
Administrative		Workers' Comp	\$500.00	\$29.54	163.65	\$336.35
	Fringe	Workers' Comp	\$500.00	\$25.17	144.10	\$355.90
Administrative		Pension	\$2,500.00	\$189.45	1,555.14	\$944.86
	Fringe	Pension	\$1,500.00	\$81.18	727.68	\$772.32
	Fringe	Employee Group Ins	\$17,000.00	\$1,232.91	8,846.98	\$8,153.02
	Fringe	Employee Group Ins	\$10,000.00	\$535.68	3,701.46	\$6,298.54
00111000	Tingo	Subtotal	\$45,000.00	\$2,627.71		\$23,541.94
Administrative	Travel	Travel/Lodging	\$500.00			\$500.00
Services	Travel	Travel	\$7,500.00	\$ 78.75	1,035.87	\$6,464.13
3000		Subtotal	\$8,000.00	\$78.75		\$6,964.13
Administrative	Supplies	Office Expense	\$44,000.00	\$305.06	2,333.11	\$41,666.89
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	4.596.33	10,521.46	(\$521.46)
	Supplies	Client Education Materials	\$15,000.00	\$ 46.70	10,941.27	\$4,058.73
	Supplies	Pregnancy Test Kits	\$7,000.00	\$403.30	4,327.30	\$2,672.70
		Subtotal	\$76,000.00	\$755.06		\$47,876.86
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$187.15	3,023.60	\$1,976.40
Administrative	Contracts	Auditing	\$5,000.00	\$482.42	3,072.97	\$1,927.03
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$172.32	693.44	\$306.56
Services	Contracts	Client Service Providers	\$1,836,000.00	\$108,090.94	1,747,975.23	\$88,024.77
	Contracts	Meetings/Seminars/Conference	\$9,000.00	\$ 284.15	361.64	\$8,638.36
	Contracts	Services Advertising	\$0.00	10000		\$0.00
	Contracts	Services Database Consulting	\$10,000.00	\$998.75	5,403.88	\$4,596,12
		Subtotal	\$1,866,000.00	\$110,215.73		\$105,469.24
dministrative	Other	Professional Development	\$2,000.00		285.65	\$1,714.35
dministrative		Job advertising	\$500.00			\$500.00
	Other	New employee screening	\$250.00			\$250.00
	Other	Postage/Shipping	\$3,500.00	\$108.83	707.22	\$2,792.78
	Other	Rent	\$22,500.00	\$1,373.07	8,744.30	\$13,755.70
	Other	Telephone Service	\$3,000.00	\$151.01	1,165.68	\$1,834.32
	Other	General Business Liability Ins	\$1,000.00	\$63.87	404.88	\$595.12
	Other	Insurance - Directors & Officers	\$1,750.00	\$135.73	877.39	\$872.61
	Other	Toll Free Referral System	\$1,500.00	\$120.67	684.08	\$815.92
	Other	Contract Clostout Cost	\$35,000.00	V120.01	007.00	\$35,000.00
		Subtotal	\$71,000.00	\$1,953.18	\$12,869.20	\$58,130.80
		Administrative	\$225,000.00	\$12,667.04	\$95,267.04	\$129,732.96
		Services	\$2,025,000.00 \$2,250,000.00	\$115,655.43	\$1,820,979.14 \$1,916,246.18	\$204,020.86 \$333,753.82

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2017-18

Cost Category Personnel	el Jul-18			Actual Expense		Remaining Balance Aug 2018 to Sept 2018		
President & CEO	\$55,000.00	\$	4,694.88	\$	27,246.24	\$	27,753.76	
VP of Administration	\$35,000.00	\$	2,301.52	\$	21,043.71	\$	13,956.29	
Assistant Director of Finance	\$0.00		\$0.00	\$		\$		
Senior Accountant	\$12,000.00	1	\$591.78	\$	7,644.39	\$	4,355.61	
Junior Accountant	\$0.00		\$0.00	\$		\$		
Bookkeeper	\$4,000.00		\$390.37	\$	3,517.89	\$	482.11	
Professional Development	\$2,000.00		\$0.00	\$	285.65	\$	1,714.35	
Payroll Taxes	\$9,000.00		\$257.13	\$	3,940.80	\$	5,059.20	
Workers Compensation Insurance	\$500.00		\$29.54	\$	163.65	\$	336.35	
Pension	\$2,500.00		\$189.45	\$	1,555.14	\$	944.86	
Employee Group Insurance	\$17,000.00		\$1,232.91	\$	8,846.98	\$	8,153.02	
Job Advertising	\$500.00	\$		\$		\$	500.00	
New Employee Screening	\$250.00	\$		\$		\$	250.00	
Total Personnel	\$ 137,750.00	\$	9,687.58	\$	74,244.45	\$	63,505.55	
Operating	300000							
Accounting/IT/Legal Consulting	\$5,000.00		\$187.15	\$	3,023.60	\$	1,976.40	
Postage/Shipping	\$3,500.00		\$108.83	\$	707.22	\$	2,792.78	
Auditing	\$5,000.00		\$482.42	\$	3,072.97	\$	1,927.03	
Travel/Lodging	\$500.00		\$0.00	\$	100000	\$	500.00	
Rent	\$22,500.00		\$1,373.07	\$	8,744.30	\$	13,755.70	
Telephone Service	\$3,000.00		\$151.01	\$	1,165.68	\$	1,834.32	
General Business Liability Insurance	\$1,000.00	1	\$63.87	\$	404.88	\$	595.12	
Insurance-Directors & Officers	\$1,750.00		\$135.73	\$	877.39	\$	872.61	
Office Expense	\$44,000.00	-	\$305.06	\$	2,333.11	\$	41,666.89	
Computer Resources	\$0.00			\$		\$		
				\$	- C	\$		
Total Operating	\$ 86,250.00	\$	2,807.14	\$	20,329.15	\$	65,920.85	
Equipment		1000			30.3			
Equipment Service Contracts	\$1,000.00		\$172.32	\$	693.44	\$	306.56	
Total Administrative Expenses	\$ 225,000.00	\$	12,667.04	\$	95,267.04	\$	129,732.96	

Actual Services Expenses Indiana: Fiscal Year 2017-18

Cost Category Personnel	Budgeted Dollars	Actual Expenses Jul-18		TD-July 2018	Remaining Balance Aug 2018 to Sep-2018	
Vice President of Operations	\$40,000.00	\$2,020.97	\$	12,988.87	\$27,011.13	
Indiana Services Director	\$0.00	\$0.00	\$	- 1	\$0.00	
Services Coordinator	\$15,000.00	\$411.46	\$	9,182.39	\$5,817.61	
Billing Coordinator	\$8,000.00	\$399.35	\$	3,552.85	\$4,447.15	
Services Assistance	\$8,000.00	\$991.22	\$	4,534.65	\$3,465.35	
Service Provider Approval	\$1,000.00	\$74.88	\$	365.04	\$634.96	
Service Provider Monitoring	\$4,000.00	\$732.86	\$	986.92	\$3,013.08	
Hotline Counselor	\$2,000.00	\$82.75	\$	1,166.20	\$833.80	
Payroll Taxes	\$4,000.00	\$276.65	\$	2,378.25	\$1,621.75	
Workers Compensation Insurance	\$500.00	\$25.17	\$	144.10	\$355.90	
Pension	\$1,500.00	\$81.18	\$	727.68	\$772.32	
Employee Group Insurance	\$10,000.00	\$535.68	\$	3,701.46	\$6,298.54	
Total Personnel	\$ 94,000.00	\$ 5,632.17	\$	39,728.41	\$ 54,271.59	
Operating					and the second	
Client Education Materials	\$15,000.00	\$46.70	\$	10,941.27	\$4,058.73	
Services Advertising	\$0.00	\$0.00	\$		\$0.00	
Meetings/Seminars/Conference	\$9,000.00	\$284.15	\$	361.64	\$8,638.36	
Travel/Lodging To Service Providers	\$7,500.00	\$78.75	\$	1,035.87	\$6,464.13	
Srvcs Database Consulting & Dev	\$10,000.00	\$998.75	\$	5,403.88	\$4,596.12	
Client Service Providers	\$1,836,000.00	\$108,090.94	\$	1,747,975.23	\$88,024.77	
Toll-free Referral System	\$1,500.00	\$120.67	\$	684.08	\$815.92	
Computer Resources	\$10,000.00	\$0.00	\$	10,521.46	(\$521.46	
Contract Closeout Cost	\$35,000.00		\$		\$35,000.00	
			\$			
			\$			
Total Operating	\$ 1,924,000.00	\$ 109,619.96	\$	1,776,923.43	\$ 147,076.57	
Equipment					4.5	
Pregnancy Test Kits	\$7,000.00	\$403.30	\$	4,327.30	\$2,672.70	
Total Services Expenses	\$ 2,025,000.00	A 445 CEC 42	A	1,820,979.14	\$ 204,020.86	



IND-1017-000011

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street

Indianapolis, IN 46204

Invoice Date:

9/20/2018 Order Number: 0018532218

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number: Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

23-2868660

10/1/2017 - 9/30/2018

\$2,250,000.00

24301

8/1/2018 -8/31/2018

Real Alternatives, Inc.

\$67,033.03

N/A N/A

Vendor's signature

Date

RECEIVED

FINANCE

SEP 21 2018

INDIANA STATE DEPARTMENT OF HEALTH



IND-1017-000012

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: 11/28/2018

Order Number; 0018532218

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount: Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

23-2868660

10/1/2017 - 9/30/2018

\$2,250,000.00

24301

9/1/2018 -9/30/2018

Real Alternatives, Inc.

\$266,720.79

Activity Code:

N/A

N/A

Vendor's signature

INDIANA STATE DEPARTMENT OF HEALTH

RECEIVED

PANAMOR



Fund:

IND-1018-000001

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street Indianapolis, IN 46204

Invoice Date: Order Number:

12/17/2018 2000

61910/571513 / 305000

Description of Services Personal Services

23-286866D

10/1/2018 - 9/30/2019

10/1/2018 -10/31/2018

Real Alternatives, Inc.

\$213,335.69

24301-29454

\$2,250,000,00

Federal ID:

Contract Period:

Contract Amount: Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code: **Activity Code:** N/A N/A

Vendor's signature

Date

RECEIVED FINANCE

DEC 1 3 2018

INDIANA STATE DEPARTMENT OF HEALTH



IND-1018-000002

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

12/20/2018

Order Number: 0018532218

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number: Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

23-2868660

10/1/2018 - 9/30/2019

\$2,250,000.00

29454

11/1/2018 -11/30/2018

Real Alternatives, Inc.

\$187,047.79

N/A N/A

Vendor's signature

Date

Attachment B: Budget Real Alternatives, Inc. A70-5-041137 Indiana Pregnancy & Support Services Program October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at	Actual Expenses Nov-18	Actual Expenses YTD thru Nov 2018	Remaining Balance Dec-2018 to Sep-2019
Administrative	Salary	President & CEO	10/1/18 \$50,000.00	2,101.60	2,101.60	047 000 40
Administrative	Salary	VP of Administration	\$30,000.00	1,099.74	1,099.74	\$47,898.40
Administrative	Salary	Assistant Director of Finance	\$0,00	1,088.74	1,099.74	\$28,900.26
	Salary	Senior Accountant	\$10.000.00	204.05	204.05	\$0.00
Administrative	ACM	100 PM 10 TA 10 TA 2 D D D D P 2 T T D D D P 2 T T D D D P 2 T T D D D P 2 T T D D D P 2 T T D D D P 2 T T D D D P 2 T T D D D P 2 T T D D D D P 2 T T D D D D D D D D D D D D D D D D D	500000000000000000000000000000000000000	304.85	304.85	\$9,695.15
	Salary	Junior Accountant	\$0.00	24.47	01.47	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	64.17	64.17	\$3,935.83
Services	Salary	VP of Operations	\$30,000,00	992.53	992.53	\$29,007.47
Services	Salary	Indiana Services Director	\$0.00		200 Fee	\$0.00
Services	Salary	Services Coordinator	\$12,000.00	328.92	328,92	\$11,671,08
Services	Salary	Services Assistance	\$8,000.00	194,37	194.37	\$7,805.63
Services	Salary	Billing Coordinator	\$6,000.00	245.64	245.64	\$5,784.36
Services	Salary	Service Provider Approval	\$1,000.00			\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	21,58	21.58	\$3,978,42
Services	Salary	Holline Counselor	\$2,000.00	14.93	14.93	\$1,985.07
		Subtotal	\$157,000.00	\$5,368.33	\$5,368.33	\$151,631.67
Administrative		Unused Sick	\$0.00			\$0.00
Services	Fringe	Unused Sick	\$0.00			\$0.00
Administrative		Payroll Taxes	\$8,000.00	128.58	128.58	\$7,871.42
Services	Fringe	Payroll Taxes	\$4,000.00	69.14	89.14	\$3,930,86
Administrative	Fringe	Workers' Comp	\$500.00	22.80	22.80	\$477.20
Services	Fringe	Workers' Comp	\$500.00	19.42	19.42	\$480.58
Administrative	Fringe	Pension	\$3,000.00	98.30	98.30	\$2,901.70
Services	Fringe	Pension	\$1,500.00	46.59	46.59	\$1,453.41
Administrative	Fringe	Employee Group Ins	\$15,000.00	1,483.20	1,483.20	\$13,516.80
Services	Fringe	Employee Group Ins	\$8,000.00	592.70	592.70	\$7,407.30
		Subtotal	\$40,500.00	\$2,460.73	\$2,460.73	\$38,039.27
Administrative	Travel	Travel/Lodging	\$250.00	2.30	2.30	\$247.70
Services	Travel	Travel	\$7,500.00	28.25	131.25	\$7,368.75
		Subtotal	\$7,750.00	\$28,55	\$133.55	\$7,616.45
Administrative	Supplies	Office Expense	\$12,000.00	380.36	585.49	\$11,414.51
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	555,55	400.10	\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00		- 3	\$10,000.00
Services	Supplies	Pregnancy Test Kits	\$8,000,00	337.90	970.10	\$7,029.90
		Subtotal	\$40,000.00	\$718.26	\$1,555.59	\$38,444,41
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000,00	187.15	1,127.54	\$3,872.46
	Contracts	Auditing	\$4,000.00	372.37	372.37	\$3,627.63
	Contracts	Copier Service Contracts	\$1,000.00	48.45	48.45	\$951.55
Services	Contracts	Client Service Providers	\$1,900,000.00	174.032.67	382,956.24	\$1,517,043.76
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	LAMAGEMA	Parphylapo.	\$8,000.00
	Contracts	Services Advertising	\$2,000.00			
	Contracts	Services Database Consulting	\$20,000.00	1.657.50	3.995.00	\$2,000.00 \$16,005.00
227,1000	STATE OF THE STATE	Subtotal	\$1,940,000.00	\$176,298.14	\$388,499.60	\$1,551,500.40
Administrative	Other	Professional Development	\$1,000.00	680.57	787.74	\$212.26
	Other	Job advertising	\$500.00	505,01	707.74	\$500.00
	Other	New employee screening	\$250.00		5	\$250.00
Administrative		Postage/Shipping	\$2,000.00	106.13	190.86	\$1,809.14
Administrative		Rent	\$20,000.00	1,055,14	1,055.14	\$18,944.86
Administrative		Telephone Service	\$2,500.00	105.41	105.41	\$2,394.59
	Other	General Business Liability Ins	\$1,000.00	49.30	49.30	\$950.70
Administrative		Insurance - Directors & Officers	\$1,500.00	104.77		
	Other	Toll Free Referral System	\$1,000.00		104.77	\$1,395.23
	Other	Contract Clostout Cost		72.46	72.46	\$927.54
oci video	Other	Subtotal Costour Cost	\$64,750.00	\$2,173.78	\$2,365.68	\$35,000.00 \$62,384.32
		Administrative	\$171,500.00	\$8,395.19	\$9,732.61	\$161,767.39
		Services Total	\$2,078,500.00 \$2,250,000.00	\$178,652,60 \$187,047,79	\$390,550,87 \$400,383.48	\$1,687,849,13 \$1,849,616.52

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2018-19

Cost Category Personnel	Budgeted Dollars \$50,000.00		Nov-18		Actual Expenses YTD-Nov 2018		Remaining Balance Dec 2018 to Sep- 2019	
President & CEO					\$ 2,101.60		\$47,898.40	
VP of Administration	\$30,000.00		1,099.74	\$	1,099.74		\$28,900.26	
Assistant Director of Finance	\$0.00			\$	-19		\$0.00	
Senior Accountant	\$10,000.00		304.85	\$	304.85		\$9,695.15	
Junior Accountant	\$0.00			\$			\$0.00	
Bookkeeper	\$4,000.00		64.17	\$	64.17		\$3,935.83	
Professional Development	\$1,000.00		680.57	\$	787.74		\$212.26	
Payroll Taxes	\$8,000.00		128.58	\$	128.58		\$7,871.42	
Workers Compensation Insurance	\$500.00		22.80	\$	22.80		\$477.20	
Pension	\$3,000.00		98.30	\$	98.30		\$2,901.70	
Employee Group Insurance	\$15,000.00		1,483.20	\$	1,483.20		\$13,516.80	
Job Advertising	\$500.00			\$			\$500.00	
New Employee Screening	\$250.00			\$	12.0		\$250.00	
Total Personnel	\$ 122,250.00	\$	5,983.81	\$	6,090.98	\$	116,159.02	
Operating								
Accounting/IT/Legal Consulting	\$5,000.00	\$	187.15	\$	1,127.54		\$3,872.46	
Postage/Shipping	\$2,000.00		106.13	\$	190.86		\$1,809.14	
Auditing	\$4,000.00		372.37	\$	372.37		\$3,627.63	
Travel/Lodging	\$250.00		2.30	\$	2.30		\$247.70	
Rent	\$20,000.00		1,055.14	\$	1,055.14		\$18,944.86	
Telephone Service	\$2,500.00		105.41	\$	105.41		\$2,394.59	
General Business Liability Insurance	\$1,000.00		49.30	\$	49.30		\$950.70	
Insurance-Directors & Officers	\$1,500.00		104.77	\$	104.77		\$1,395.23	
Office Expense	\$12,000.00		380.36	\$	585.49		\$11,414.51	
Computer Resources	\$0.00			\$			\$0.00	
				\$	A.T.		\$0.00	
Total Operating	\$ 48,250.00	\$	2,362.93	\$	3,593.18	\$	44,656.82	
Equipment								
Equipment Service Contracts	\$1,000.00	\$	48.45	\$	48.45		\$951.55	
Total Administrative Expenses	\$ 171,500.00	5	8,395.19	\$	9,732.61	Ś	161,767.39	

Actual Services Expenses Indiana: Fiscal Year 2018-19

	iliulalia. Fiscal le	1 2010-15	1		
Cost Category Personnel	Budgeted Dollars	Actual Expense		tual Expenses TD-Nov 2018	Remaining Balance Dec 2018 - Sept 201
Vice President of Operations	\$30,000.00	\$ 992.53	\$	992.53	\$29,007.47
Indiana Services Director	\$0.00		\$		\$0.00
Services Coordinator	\$12,000.00	328.92	\$	328.92	\$11,671.08
Billing Coordinator	\$6,000.00	245.64	\$	245.64	\$5,754.36
Services Assistance	\$8,000.00	194.37	\$	194.37	\$7,805.63
Service Provider Approval	\$1,000.00	-	\$	- 0-	\$1,000.00
Service Provider Monitoring	\$4,000.00	21.58	_	21.58	\$3,978.42
Hotline Counselor	\$2,000.00	14.93	\$	14.93	\$1,985.07
Payroll Taxes	\$4,000.00	69.14	\$	69.14	\$3,930.86
Workers Compensation Insurance	\$500.00	19.42	\$	19.42	\$480.58
Pension	\$1,500.00	46.59	\$	46.59	\$1,453.41
Employee Group Insurance	\$8,000.00	592.70	\$	592.70	\$7,407.30
Total Personnel	\$ 77,000.00	\$ 2,525.82	\$	2,525.82	\$ 74,474.18
Operating					
Client Education Materials	\$10,000.00		\$	1-	\$10,000.00
Services Advertising	\$2,000.00		\$		\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$	8	\$8,000.00
Travel/Lodging To Service Providers	\$7,500.00	26.25	\$	131.25	\$7,368.75
Srvcs Database Consulting & Dev	\$20,000.00	1,657.50	\$	3,995.00	\$16,005.00
Client Service Providers	\$1,900,000.00	174,032.67	\$	382,956.24	\$1,517,043.76
Toll-free Referral System	\$1,000.00	72.46	\$	72.46	\$927.54
Computer Resources	\$10,000.00		\$	-	\$10,000.00
Contract Closeout Cost	\$35,000.00				\$35,000.00
Total Operating	\$ 1,993,500.00	\$ 175,788.88	\$	387,154.95	\$ 1,606,345.05
Equipment			T		
Pregnancy Test Kits	\$8,000.00	\$ 337.90	\$	970.10	\$7,029.90
Total Services Expenses	\$ 2,078,500.00	\$ 178,652.60	\$	390,650.87	\$ 1,687,849.13



IND-1018-000003

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street

Indianapolis, IN 46204

Invoice Date:

1/22/2019

PO Number:

0020001214

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period: Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

23-2868660

10/1/2018 - 9/30/2019

\$2,250,000.00

29454

12/1/2018 -12/31/2018

Real Alternatives, Inc.

\$165,463.14

N/A

N/A

Vendor's signature

Date

Attachment B: Budget Real Alternatives, Inc. A70-5-041137 Indiana Pregnancy & Support Services Program October 1, 2018 - September 30, 2019

Expense Type B	udget Category	Expense Detail	Budgeted Cost Original at	Actual Cost Dec-18		Remaining Balance Jan 2019 to Sep-201
		CONTROL E GLED	10/1/18	2 005 70	E 007 26	\$44,072,64
Administrative Sa		President & CEO	\$50,000.00	3,825.76	5,927.36	\$28,234.58
dministrative Sa	alary	VP of Administration	\$30,000.00	665.68	1,765.42	
dministrative Sa	alary	Assistant Director of Finance	\$0.00	- 1,000 11	400,00	\$0.00
Administrative Sa	alary	Senior Accountant	\$10,000.00	\$651.55	956.40	\$9,043.60
	alary	Junior Accountant	\$0.00			\$0.00
	alary	Bookkeeper	\$4,000.00	\$331.55	395.72	\$3,604.28
	alary	VP of Operations	\$30,000.00	1,811,77	2,804.30	\$27,195.7
	alary	Indiana Services Director	50.00		4-4	\$0.0
		Services Coordinator	\$12,000.00	3545.16	874.08	\$11,125,93
	alary		58,000.00	\$231.08		\$7,574.5
	alary	Services Assistance		\$813.25		85,141.1
	alery	Billing Goordinator	\$6,000.00	\$4.68		\$995.3
	alary	Service Provider Approval	\$1,000.00	\$16.19		\$3,962.2
	alary	Service Provider Monitoring	54,000.00			51,918.2
Services Si	alary	Hotline Counselor Subtotal	\$2,000.00	\$8,765.52		\$142,866.1
		Gustotai		440.420		
	ringe	Unused Sick	\$0.00			\$0.00
	ringe	Unused Sick		\$167.45	296.03	\$7,703.9
Administrative F		Payroll Taxes	\$8,000.00			\$3,798.9
	ringe	Payroll Taxes	\$4,000.00	\$131.88		\$459.1
Administrative F		Workers' Comp	\$500.00	\$18.10		
Services F	ringe	Warkers' Comp	\$500.00	\$15.43		\$465.1
Administrative F	ringe	Pension	\$3,000.00	\$146.68		\$2,755.0
Services F	ringe	Pension	\$1,500,00	\$89,08		\$1,364.3
	ringe	Employee Group Ins	\$15,000.00	\$1,171.04		\$12,345.7 \$6,936.0
Services F	ringe	Employee Group Ins Subtotal	\$40,500.00	\$2,210.9	1,063.97 3 \$4,671.66	\$35,828.3
		Guitela		9.4(2,000)		22.00
and the second s	ravel	Travel/Lodging	\$250.00 \$7.500.00	\$85.82	2.30	\$247.7 \$7.303.1
Services T	raval	Travel Subtotal	\$7,750.00	\$65.6		\$7,550.8
		And Charles	20.24.1425	0550.04	4.405.00	\$10,864.1
	iupplies	Office Expense	\$12,000.00	\$550.34	1,135.83	
Services S	upplies	Computer Resources/Upgrades	\$10,000,00		-	\$10,000.0
Services S	Supplies	Client Education Materials	\$10,000.00			\$10,000.0
Services S	Supplies .	Pregnancy Test Kits	68,000,00	\$294,30		\$8,735.6
		Subtotal	\$40,000.00	\$844.6	4 \$2,400.23	\$37,599.7
Administrative C	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$187.15	1,314.69	\$3,685.3
	Contracts	Auditing	\$4,000.00	\$295.62		\$3,332.0
			\$1,000.00	\$43.81		\$907.7
	Contracts	Copier Service Contracts				\$1,366,591.0
	Contracts	Client Service Providers	\$1,900,000.00	8150,452 70	300,400.04	58,000.0
	Contracts	Meetings/Seminars/Conference	\$8,000,00			
Services C	contracts	Services Advertising	\$2,000.00	44.48	£ 484.85	\$2,000.0
Services C	contracts	Services Database Consulting	\$1,940,000.00	\$1,126,25		\$14,878.7 \$1,399,394.8
		Subtotal		8.6.00.00	4	
Administrative C	Other	Professional Development	\$1,000.00	\$284.07	1,071.81	(971.8)
	Other	Job advertising	\$500.00			\$500.0
	Other	New employee screening	\$250.00			\$250.0
Administrative C		Postage/Shipping	\$2,000.00	\$79.10	269.96	\$1,730.0
	Other	Rent	\$20,000.00	\$833.64		\$18,111.2
		Telephone Service	\$2,500.00	\$94.26		\$2,300.3
	Other		\$1,000.00	\$39.14		\$911.5
	Other	General Business Liability Ins		\$83.17		\$1,312.0
Contract Con	Other	Insurance - Directors & Officers	\$1,500.00			\$870.0
	Other	Toll Free Referral System	\$1,000,00	\$57,52	129,98	\$35,000.0
Services C	Other	Contract Clostout, Cost. Subtotal	\$35,000.00	\$1,470.9	0 \$3,836.58	\$60,913.4
		7.7.78 3001	2 2-(K) 2 5 2 2 2 2.		39,519,500	
		Administrative	\$171,500.00	\$9,468.11	\$19,200.72	\$152,299.2
		Services	\$2.078,500,00	\$155,995.03		\$1,531,654.1
			\$2,250,000.00	\$165,463.1		\$1,684,153.3

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2018-19

Cost Category	Budgeted Dollars	Actual Expenses	Acti	ual Expenses	Rema	ining Balance
Personnel	budgeted bollars	Dec-18		0 - Dec 2018	Jan 2019 to Sep- 2019	
President & CEO	\$50,000.00	\$3,825.76	\$	5,927.36		\$44,072.64
VP of Administration	\$30,000.00	\$665.68	\$	1,765.42		\$28,234.58
Assistant Director of Finance	\$0.00		\$			\$0.00
Senior Accountant	\$10,000.00	\$651.55	\$	956.40		\$9,043.60
Junior Accountant	\$0.00		\$			\$0.00
Bookkeeper	\$4,000.00	\$331.55	\$	395.72		\$3,604.28
Professional Development	\$1,000.00	\$284.07	\$	1,071.81		(\$71.81)
Payroll Taxes	\$8,000.00	\$167.45	\$	296.03		\$7,703.97
Workers Compensation Insurance	\$500.00	\$18.10	\$	40.90		\$459.10
Pension	\$3,000.00	\$146.68	\$	244.98		\$2,755.02
Employee Group Insurance	\$15,000.00	\$1,171.04	\$	2,654.24		\$12,345.76
Job Advertising	\$500.00		\$			\$500.00
New Employee Screening	\$250.00		\$			\$250.00
Total Personnel	\$ 122,250.00	\$ 7,261.88	\$	13,352.86	\$	108,897.14
Operating	CV CONTRACTOR					
Accounting/IT/Legal Consulting	\$5,000.00	\$187.15	\$	1,314.69		\$3,685.31
Postage/Shipping	\$2,000.00	\$79.10	\$	269.96		\$1,730.04
Auditing	\$4,000.00	\$295.62	\$	667.99		\$3,332.01
Travel/Lodging	\$250.00		\$	2.30		\$247.70
Rent	\$20,000.00	\$833.64	\$	1,888.78		\$18,111.22
Telephone Service	\$2,500.00	\$94.26	\$	199.67		\$2,300.33
General Business Liability Insurance	\$1,000.00	\$39.14	\$	88.44		\$911.56
Insurance-Directors & Officers	\$1,500.00	\$83.17	\$	187.94		\$1,312.06
Office Expense	\$12,000.00	\$550.34	\$	1,135.83		\$10,864.17
Computer Resources	\$0.00		\$	- 1		\$0.00
			\$	10		\$0.00
Total Operating	\$ 48,250.00	\$ 2,162.42	\$	5,755.60	\$	42,494.40
Equipment						
Equipment Service Contracts	\$1,000.00	\$43.81	\$	92.26		\$907.74
Total Administrative Expenses	\$ 171,500.00	\$ 9,468.11	\$	19,200.72	\$	152,299.28

Actual Services Expenses Indiana: Fiscal Year 2018-19

Language and the second					
Cost Category Personnel	Budgeted Dollars	Actual Expenses Dec-18	tual Expenses FD-Dec 2018	Remaining Balance Jan 2019 to Sep-2019	
Vice President of Operations	\$30,000.00	\$1,811.77	\$ 2,804.30	\$27,195.70	
Indiana Services Director	\$0.00		\$ 	\$0.00	
Services Coordinator	\$12,000.00	\$545.16	\$ 874.08	\$11,125.92	
Billing Coordinator	\$6,000.00	\$613.25	\$ 858.89	\$5,141.11	
Services Assistance	\$8,000.00	\$231.08	\$ 425.45	\$7,574.55	
Service Provider Approval	\$1,000.00	\$4.68	\$ 4.68	\$995.32	
Service Provider Monitoring	\$4,000.00	\$16.19	\$ 37.77	\$3,962.23	
Hotline Counselor	\$2,000.00	\$68.85	\$ 83.78	\$1,916.22	
Payroll Taxes	\$4,000.00	\$131.88	\$ 201.02	\$3,798.98	
Workers Compensation Insurance	\$500.00	\$15.43	\$ 34.85	\$465.15	
Pension	\$1,500.00	\$89.08	\$ 135.67	\$1,364.33	
Employee Group Insurance	\$8,000.00	\$471.27	\$ 1,063.97	\$6,936.03	
Total Personnel	\$ 77,000.00	\$ 3,998.64	\$ 6,524.46	\$ 70,475.54	
Operating					
Client Education Materials	\$10,000.00	\$0.00	\$ 1-01	\$10,000.00	
Services Advertising	\$2,000.00	\$0.00	\$ 7-12 (\$2,000.00	
Meetings/Seminars/Conference	\$8,000.00	1000	\$ 7-1	\$8,000.00	
Travel/Lodging To Service Providers	\$7,500.00	\$65.62	\$ 196.87	\$7,303.13	
Srvcs Database Consulting & Dev	\$20,000.00	\$1,126.25	\$ 5,121.25	\$14,878.75	
Client Service Providers	\$1,900,000.00	\$150,452.70	\$ 533,408.94	\$1,366,591.06	
Toll-free Referral System	\$1,000.00	\$57.52	\$ 129.98	\$870.02	
Computer Resources	\$10,000.00		\$ - 6	\$10,000.00	
Contract Closeout Cost	\$35,000.00			\$35,000.00	
Total Operating	\$ 1,993,500.00	\$ 151,702.09	\$ 538,857.04	\$ 1,454,642.96	
Equipment					
Pregnancy Test Kits	\$8,000.00	\$294.30	\$ 1,264.40	\$6,735.60	
Total Services Expenses	\$ 2,078,500.00	\$ 155,995.03	\$ 546,645.90	\$ 1,531,854.10	



Invoice No.:

IND-1018-000004

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

2/21/2019

PO Number:

0020001214

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period: Contract Amount: Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid: See attached detailed charges required

See attached detaile

by ISDH program

Project Code: Activity Code: 23-2868660

10/1/2018 - 9/30/2019

\$2,250,000.00

29454

1/1/2019 -1/31/2019

Real Alternatives, Inc.

\$191,388.13

N/A

N/A

Vendor's signature

Attachment B: Budget Real Alternatives, Inc. A70-5-041137 Indiana Pregnancy & Support Services Program October 1, 2018 - September 30, 2019

		Administrative Services	\$171,500.00 \$2,078,500.00	\$10,414.57 \$180,973,56	\$29,615.29 \$727,619.46 \$757,234.75	\$141,884.71 \$1,350,880.54
			0474 500 00	A 4 A 4 4 4 10 10 10 10 10 10 10 10 10 10 10 10 10	000 015 00	
-2111455		Subtotal	\$64,750.00	\$1,157.53	\$4,994.11	\$59,755.89
	Other	Contract Clostout Cost	\$35,000.00	930.20	100.20	\$35,000.00
The state of the s	Other	Insurance - Directors & Officers Toll Free Referral System	\$1,500.00 \$1,000.00	\$56.28	186.26	\$1,230.68 \$813.74
Administrative Administrative		General Business Liability Ins	\$1,000.00	\$38.29 \$81.38	126.73 269.32	\$873.27
Administrative		Telephone Service	\$2,500.00	\$79.90	279.57	\$2,220.43
Administrative		Rent	\$20,000.00	\$816.36	2,705.14	\$17,294.86
Administrative		Postage/Shipping	\$2,000.00	\$85.32	355.28	\$1,644.72
Administrative		New employee screening	\$250.00		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$250.00
Administrative		Job advertising	\$500.00		100	\$500.00
Administrative	Other	Professional Development	\$1,000.00		1,071.81	(\$77.87)
		Subtotal	91,540,000,00	\$172,030,12	0/10,100,20	91,220,004.73
Services	Contracts	Services Database Consulting Subtotal	\$20,000.00	\$1,912.50 \$172,530,12	7,033.75 \$713,135,25	\$12,966.25 \$1,226,864.75
	Contracts	Services Advertising	\$2,000.00	#4 min ==	7 000 75	\$2,000.00
	Contracts	Meetings/Seminars/Conference	and the second s			\$8,000.00
	Contracts	Client Service Providers	\$1,900,000.00	\$170,098.86	703,507.80	\$1,196,492.20
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$42.36	134.62	\$865.38
Administrative	Color Contract to the Contract of the Contract	Auditing	\$4,000.00	\$289.24	957.23	\$3,042.77
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$187.16	1,501.85	\$3,498.15
		Subtotal	\$40,000.00	\$3,885.71	\$6,285.94	\$33,714.06
Services	Supplies	Pregnancy Test Kits	\$8,000.00	\$446.90	1,711.30	\$6,288.70
Services	Supplies	Client Education Materials	\$10,000.00	\$3,277,50	3,277.50	\$6,722.50
Services	Supplies	Computer Resources/Upgrade:	And the second s	40,200	8	\$10,000.00
Administrative	Supplies	Office Expense	\$12,000.00	\$161.31	1,297.14	\$10,702.86
		Subtotal	\$7,750.00	\$105.00	\$304.17	\$7,445.83
Services	Travel	Travel	\$7,500.00	\$105.00	301.87	\$7,198.13
Administrative		Travel/Lodging	\$250.00	Falali.	2.30	\$247.70
				Anthreal F		
- we a constitution		Subtotal	\$40,500.00	\$2,566.72		\$33,261.62
Services	Fringe	Employee Group Ins	\$8,000.00	\$404.33	1,468.30	\$6,531.70
Administrative	-	Employee Group Ins	\$15,000.00	\$1,008.48	3,662.72	\$1,337.28
Administrative Services	Fringe	Pension Pension	\$3,000.00 \$1,500.00	\$171.08 \$105.59	416.06 241.26	\$2,583.94 \$1,258.74
Services	Fringe	Workers' Comp	\$500.00	\$15.09	49.94	\$450.06
Administrative		Workers' Comp	\$500.00	\$17.71	58.61	\$441.39
Services	Fringe	Payroll Taxes	\$4,000.00	\$327.00	528.02	\$3,471.98
Administrative	Fringe	Payroll Taxes	\$8,000.00	\$517.44	813.47	\$7,186.53
Services	Fringe	Unused Sick	\$0.00			\$0.00
Administrative	Fringe	Unused Sick	\$0.00		12	\$0.00
		Subtotal	\$157,000.00	\$11,143,05	\$25,276,90	\$131,723.10
Services	Salary	Hotline Counselor	\$2,000.00	\$137.92	221.70	\$1,778.30
Services	Salary	Service Provider Monitoring	\$4,000.00	and the second	37.77	\$3,962.23
Services	Salary	Service Provider Approval	\$1,000.00		4.68	\$995.32
Services	Salary	Billing Coordinator	\$6,000.00	\$515.39	1,374.28	\$4,625.72
Services	Salary	Services Assistance	\$8,000.00	\$292.26	717.71	\$7,282.29
Services	Salary	Services Coordinator	\$12,000.00	\$1,089.13	1,963.21	\$10.036.79
Services	Salary	Indiana Services Director	\$0.00	92,189.81	4,994,11	\$0.00
Services		Bookkeeper VP of Operations	\$4,000.00	\$470.58	866.30 4,994.11	\$3,133.70 \$25,005.89
Administrative Administrative		Junior Accountant	\$0.00	\$470.58	000 00	\$0.00
Administrative	The second secon	Senior Accountant		\$974.34	1,930.74	
Administrative	A CONTRACTOR OF THE PARTY OF TH	Assistant Director of Finance	\$0.00	\$974.34	1.930.74	\$0.00 \$8.069.26
Administrative		VP of Administration	\$30,000.00	\$2,809.97	4,575.39	\$25,424.61
Administrativ		President & CEO	\$50,000.00	\$2,663.65	8,591,01	\$41,408.99
			10/1/2018	*****	a server	A41 400 00
Expense Typ	Budget Cate	gor Expense Detail	Original at	Jan-19		b 2019 to Sep-2019
			Budgeted Cost	Actual Cost	Actual Expenses F	lemaining Balance

Cost Category Personnel	Budgeted Dollars	Actual Expenses Jan-19		ual Expenses D-Jan 2019	Feb 20	Remaining Balance Feb 2019 to Sep- 2019	
President & CEO	\$50,000.00	\$2,663.65	\$	8,591.01		\$41,408.99	
VP of Administration	\$30,000.00	\$2,809.97	\$	4,575.39		\$25,424.61	
Assistant Director of Finance	\$0.00		\$			\$0.00	
Senior Accountant	\$10,000.00	\$974.34	\$	1,930.74		\$8,069.26	
Junior Accountant	\$0.00	- OC	\$			\$0.00	
Bookkeeper	\$4,000.00	\$470.58	\$	866.30		\$3,133.70	
Professional Development	\$1,000.00	\$0.00	\$	1,071.81		(\$71.81	
Payroll Taxes	\$8,000.00	\$517.44	\$	813.47		\$7,186.53	
Workers Compensation Insurance	\$500.00	\$17.71	\$	58.61		\$441.39	
Pension	\$3,000.00	\$171.08	\$	416.06		\$2,583.94	
Employee Group Insurance	\$15,000.00	\$1,008.48	\$	3,662.72		\$11,337.28	
Job Advertising	\$500.00	\$0.00	\$	2 1 3 1		\$500.00	
New Employee Screening	\$250.00		\$			\$250.00	
Total Personnel	\$ 122,250.00	\$ 8,633.25	\$	21,986.11	\$	100,263.89	
Operating		Fee					
Accounting/IT/Legal Consulting	\$5,000.00	\$187.16	\$	1,501.85		\$3,498.15	
Postage/Shipping	\$2,000.00	\$85.32	\$	355.28		\$1,644.72	
Auditing	\$4,000.00	\$289.24	\$	957.23		\$3,042.77	
Travel/Lodging	\$250.00	\$0.00	\$	2.30		\$247.70	
Rent	\$20,000.00	\$816.36	\$	2,705.14		\$17,294.86	
Telephone Service	\$2,500.00	\$79.90	\$	279.57		\$2,220.43	
General Business Liability Insurance	\$1,000.00	\$38.29	\$	126.73		\$873.27	
Insurance-Directors & Officers	\$1,500.00	\$81.38	\$	269.32		\$1,230.68	
Office Expense	\$12,000.00	\$161.31	\$	1,297.14		\$10,702.86	
Computer Resources	\$0.00		\$	1		\$0.00	
			\$			\$0.00	
Total Operating	\$ 48,250.00	\$ 1,738.96	\$	7,494.56	\$	40,755.44	
Equipment			15				
Equipment Service Contracts	\$1,000.00	\$42.36	\$	134.62		\$865.38	
Total Administrative Expenses	\$ 171,500.00	\$ 10,414.57	\$	29,615.29	ė	141,884.71	

maiana:	Fiscal Year 2018-19	1		
Cost Category Personnel	Budgeted Dollars	Actual Expenses Jan-19	Actual Expenses YTD-Jan 2019	Remaining Balance Feb 2019 to Sep-2019
Vice President of Operations	\$30,000.00	\$2,189.81	\$ 4,994.11	\$25,005.89
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$12,000.00	\$1,089.13	\$ 1,963.21	\$10,036.79
Billing Coordinator	\$6,000.00	\$515.39	\$ 1,374.28	\$4,625.72
Services Assistance	\$8,000.00	\$292.26	\$ 717.71	\$7,282.29
Service Provider Approval	\$1,000.00	\$0.00	\$ 4.68	\$995.32
Service Provider Monitoring	\$4,000.00		\$ 37.77	\$3,962.23
Hotline Counselor	\$2,000.00	\$137.92	\$ 221.70	\$1,778.30
Payroll Taxes	\$4,000.00	\$327.00	\$ 528.02	\$3,471.98
Workers Compensation Insurance	\$500.00	\$15.09	\$ 49.94	\$450.06
Pension	\$1,500.00	\$105.59	\$ 241.26	\$1,258.74
Employee Group Insurance	\$8,000.00	\$404.33	\$ 1,468.30	\$6,531.70
Total Personnel	\$ 77,000.00	\$ 5,076.52	\$ 11,600.98	\$ 65,399.02
Operating				
Client Education Materials	\$10,000.00	\$3,277.50	\$ 3,277.50	\$6,722.50
Services Advertising	\$2,000.00	\$0.00	\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$ -	\$8,000.00
Travel/Lodging To Service Providers	\$7,500.00	\$105.00	\$ 301.87	\$7,198.13
Srvcs Database Consulting & Dev	\$20,000.00	\$1,912.50	\$ 7,033.75	\$12,966.25
Client Service Providers	\$1,900,000.00	\$170,098.86	\$ 703,507.80	\$1,196,492.20
Toll-free Referral System	\$1,000.00	\$56.28	\$ 186.26	\$813.74
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		1	\$35,000.00
Total Operating	\$ 1,993,500.00	\$ 175,450.14	\$ 714,307.18	\$ 1,279,192.82
Equipment				
Pregnancy Test Kits	\$8,000.00	\$446.90	\$ 1,711.30	\$6,288.70
Total Services Expenses	\$ 2,078,500.00	\$ 180,973.56	\$ 727,619.46	\$ 1,350,880.54



Invoice No.: IND-1018-000005

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: 3/20/2019

PO Number: 0020001214

Fund: 61910/571513 / 305000

Description of Services Personal Services

\$189,036.53

Federal ID: 23-2868660

Contract Period: 10/1/2018 - 9/30/2019 Contract Amount: \$2,250,000.00

Contract Number: 29454

Date of Services: 2/1/2019 -2/28/2019
Payment requested for: Real Alternatives, Inc.

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code: N/A
Activity Code: N/A

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137

Indiana Pregnancy & Support Services Program

October 1, 2018 - September 30, 2019

		Total	\$2,250,000.00	\$189,036.53	\$946,271.28	\$1,303,728.72
		Administrative Services	\$171,500.00 \$2,078,500.00	\$10,549.61 \$178,486.92	\$40,164.90 \$906,106.38	\$131,335.10 \$1,172,393.62
		6.70700°	73000775	30,000		30,017,07163
COLVICOS	Olliel	Subtotal	\$35,000.00 \$64,750.00	\$1,410.83	\$6,404.94	\$35,000.00 \$58,345.06
Services Services	Other Other	Toll Free Referral System Contract Clostout Cost	\$1,000.00	\$86.17	272.43	\$727.57
Administrati	200	Insurance - Directors & Officer	72,07 25, 41, 5, 1	\$89.64	358.96	\$1,141.04
Administrati		General Business Liability Ins	\$1,000.00	\$42.18	168.91	\$831.09
Administrati		Telephone Service	\$2,500.00	\$230.12	509.69	\$1,990.31
Administrati		Rent	\$20,000.00	\$902.36	3,607.50	\$16,392.50
Administrati	v Other	Postage/Shipping	\$2,000.00	\$60.36	415.64	\$1,584.36
Administrati	v Other	New employee screening	\$250.00			\$250.00
Administrati	v Other	Job advertising	\$500.00		1.61	\$500.00
Administrati	v Other	Professional Development	\$1,000.00		1,071.81	(\$71.81)
		Cuotota	\$1,0-t0,000.00	W110,024.19	44.6004	@1,000,040.00
Jei vices	Contracts	Subtotal	\$1,940,000.00	\$1,615.00 \$176,324.19	8,648.75 \$889,459.44	\$11,351.25 \$1,050,540.56
Services Services	Contracts	Services Advertising Services Database Consulting	\$2,000.00 \$20,000.00	\$1 61E 00	9 649 75	\$2,000.00
Services	Contracts	Meetings/Seminars/Conference				\$8,000.00
Services	Contracts	Client Service Providers	\$1,900,000.00	\$173,086.55	876,594.35	\$1,023,405.65
Administrati		Copier Service Contracts	\$1,000.00	\$50.41	185.03	\$814.97
Administrati		Auditing	\$4,000.00	\$318.61	1,275.84	\$2,724.16
Administrati		Accounting/IT/Legal consulting		\$1,253.62	2,755.47	\$2,244.53
		a secondario de la companio	40 310 00	La con un	2222	WI 200 DG
200,0020		Subtotal	\$40,000.00	\$736.25		\$32,977.81
Services	Supplies	Pregnancy Test Kits	\$8,000.00	\$436.00	2,147.30	\$5,852.70
Services	Supplies	Client Education Materials	\$10,000.00		3,277.50	\$6,722.50
Services	Supplies	Computer Resources/Upgrade	The second secon	ψουυ.20	1,007.00	\$10,000.00
Administrati	v Supplies	Office Expense	\$12,000.00	\$300.25	1,597.39	\$10,402.61
		Subtotal	\$7,750.00	\$0.00	\$304.17	\$7,445.83
Services	Travel	Travel	\$7,500.00	74.47.	301.87	\$7,198.13
Administrat	v-Travel	Travel/Lodging	\$250.00		2.30	\$247.70
		Gubiotal	\$40,500.00°	φε,401.31	ψ3,7 13.03	900,700.11
DELVICES	Tilliga	Subtotal	\$40,500.00	\$2,481.51	\$9,719.89	\$30,780.11
Services	Fringe	Employee Group Ins	\$8,000.00	\$1,158.46	4,821.18 1,937.53	\$10,178.82 \$6,062.47
Services Administrati	Fringe v Fringe	Employee Group Ins	\$1,500.00 \$15,000.00	\$68.37 \$1,158.46		\$1,190.37
Administrat		Pension Pension	\$3,000.00	\$153.02	569.08 309.63	\$2,430.92
Services	Fringe	Workers' Comp	\$500.00	\$16.62	66.56	\$433.44
Administrat		Workers' Comp	\$500.00	\$19.51	78.12	\$421.88
Services	Fringe	Payroll Taxes	\$4,000.00	\$194.87	722.89	\$3,277.11
Administrat		Payroll Taxes	\$8,000.00	\$401.43	1,214.90	\$6,785.10
Services	Fringe	Unused Sick	\$0.00	453203	52.32	\$0.00
Administrat	-	Unused Sick	\$0.00		10-0	\$0.00
		34010101	\$151,000.00	ψ5,000.70	\$00,000.00	0120,000.00
Services	Salary	Hotline Counselor Subtotal	\$2,000.00	\$54.96 \$8,083.75	276.66 \$33,360.65	\$1,723.34 \$123,639.35
Services	Salary	Service Provider Monitoring	\$4,000.00	05100	37.77	\$3,962.23
Services	Salary	Service Provider Approval	\$1,000.00	\$4.68	9.36	\$990.64
Services	Salary	Billing Coordinator	\$6,000.00	\$599.61	1,973.89	\$4,026.11
Services	Salary	Services Assistance	\$8,000.00	\$172.38	890.09	\$7,109.91
Services	Salary	Services Coordinator	\$12,000.00	\$758.34	2,721.55	\$9,278.45
Services	Salary	Indiana Services Director	\$0.00		200	\$0.00
Services	Salary	VP of Operations	\$30,000.00	924.14	5,918.25	\$24,081.75
Administrat	The second secon	Bookkeeper	\$4,000.00	\$352.94	1,219.24	\$2,780.76
Administrat	iv Salary	Junior Accountant	\$0.00			\$0.00
Administrat	Control of the Contro	Senior Accountant	\$10,000.00	\$549.93	2,480.67	\$7,519.33
Administrat		Assistant Director of Finance	\$0.00			\$0.00
Administrat	iv Salary	VP of Administration	\$30,000.00	2,188.70	6,764.09	\$23,235.91
Administrat	and the second second	President & CEO	\$50,000.00	2,478.07	11,069.08	\$38,930.92
	,,	S. S	10/1/2018		, , = 1 05 2010 1	
Expense T	vr Budget Cate	egor Expense Detail	Budgeted Cost Original at	Feb-19		Remaining Balance ar 2019 to Sep-201
	Company Areas	C. C. Carlotte Control of Control	Dudwated Coat	Astrol Cast	Ashral Francis P	Samuelalan Delana

Cost Category Personnel	Budgeted Dollars	Actual Expenses Feb-19	1	tual Expenses	Remaining Balance Mar 2019 to Sep- 2019
President & CEO	\$50,000.00	\$2,478.07	\$	11,069.08	\$38,930.92
VP of Administration	\$30,000.00	\$2,188.70	\$	6,764.09	\$23,235.91
Assistant Director of Finance	\$0.00		\$	FI	\$0.00
Senior Accountant	\$10,000.00	\$549.93	\$	2,480.67	\$7,519.33
Junior Accountant	\$0.00		\$	-0	\$0.00
Bookkeeper	\$4,000.00	\$352.94	\$	1,219.24	\$2,780.76
Professional Development	\$1,000.00	\$0.00	\$	1,071.81	(\$71.81
Payroll Taxes	\$8,000.00	\$401.43	\$	1,214.90	\$6,785.10
Workers Compensation Insurance	\$500.00	\$19.51	5	78.12	\$421.88
Pension	\$3,000.00	\$153.02	\$	569.08	\$2,430.92
Employee Group Insurance	\$15,000.00	\$1,158.46	\$	4,821.18	\$10,178.82
Job Advertising	\$500.00	\$0.00	\$	-	\$500.00
New Employee Screening	\$250.00		\$	34.0	\$250.00
Total Personnel	\$ 122,250.00	\$ 7,302.06	\$	29,288.17	\$ 92,961.83
Operating					
Accounting/IT/Legal Consulting	\$5,000.00	\$1,253.62	\$	2,755.47	\$2,244.53
Postage/Shipping	\$2,000.00	\$60.36	\$	415.64	\$1,584.36
Auditing	\$4,000.00	\$318.61	\$	1,275.84	\$2,724.16
Travel/Lodging	\$250.00	\$510.01	\$	2.30	\$247.70
Rent	\$20,000.00	\$902.36	\$	3,607.50	\$16,392.50
Telephone Service	\$2,500.00	\$230.12	\$	509.69	\$1,990.31
General Business Liability Insuran	\$1,000.00	\$42.18	\$	168.91	\$831.09
Insurance-Directors & Officers	\$1,500.00	\$89.64	\$	358.96	\$1,141.04
Office Expense	\$12,000.00	\$300.25	\$	1,597.39	\$10,402.61
Computer Resources	\$0.00	1317888	\$	-	\$0.00
			\$		
Total Operating	\$ 48,250.00	\$ 3,197.14	\$	10,691.70	\$ 37,558.30
Equipment					
Equipment Service Contracts	\$1,000.00	\$50.41	\$	185.03	\$814.97
Total Administrative Expenses	\$ 171,500.00	\$ 10,549.61	¢	40,164.90	\$ 131,335.10

Cost Category Personnel	Budgeted Dollars	Actual Expenses Feb-19	Actual Expense YTD-Feb 2019	THE RESIDENCE OF SHARE THE SAME THE SAME THE SAME
Vice President of Operations	\$30,000.00	\$924.14	\$ 5,918.2	\$24,081.75
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$12,000.00	\$758.34	\$ 2,721.5	\$9,278.45
Billing Coordinator	\$6,000.00	\$599.61	\$ 1,973.8	
Services Assistance	\$8,000.00	\$172.38	\$ 890.0	\$7,109.91
Service Provider Approval	\$1,000.00	\$4.68	\$ 9.3	\$990.64
Service Provider Monitoring	\$4,000.00		\$ 37.7	7 \$3,962.23
Hotline Counselor	\$2,000.00	\$54.96	\$ 276.6	\$1,723.34
Payroll Taxes	\$4,000.00	\$194.87	\$ 722.8	\$3,277.11
Workers Compensation Insuran	\$500.00	\$16.62	\$ 66.5	\$433.44
Pension	\$1,500.00	\$68.37	\$ 309.6	\$1,190.37
Employee Group Insurance	\$8,000.00	\$469.23	\$ 1,937.5	\$6,062.47
Total Personnel	\$ 77,000.00	\$ 3,263.20	\$ 14,864.1	8 \$ 62,135.82
Operating				
Client Education Materials	\$10,000.00	\$0.00	\$ 3,277.5	\$6,722.50
Services Advertising	\$2,000.00	\$0.00	\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$ -	\$8,000.00
Travel/Lodging To Service Provi	\$7,500.00	\$0.00	\$ 301.8	7 \$7,198.13
Srvcs Database Consulting & De	\$20,000.00	\$1,615.00	\$ 8,648.7	\$11,351.25
Client Service Providers	\$1,900,000.00	\$173,086.55	\$ 876,594.3	\$1,023,405.65
Toll-free Referral System	\$1,000.00	\$86.17	\$ 272.4	\$727.57
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,993,500.00	\$ 174,787.72	\$ 889,094.9	0 \$ 1,104,405.10
Equipment	(
Pregnancy Test Kits	\$8,000.00	\$436.00	\$ 2,147.3	0 \$5,852.70
Total Services Expenses	\$ 2,078,500.00	\$ 178,486.92	\$ 906,106.3	8 \$ 1,172,393.62



Invoice No.: IND-1018-000006

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: 5/23/2019 PO Number: 0020001214

Fund: 61910/571513 / 305000

Description of Services Personal Services

Federal ID: 23-2868660 Contract Period: 10/1/2018 - 9/30/2019

Contract Amount: \$2,250,000.00

Contract Number: 29454

Date of Services: 3/1/2019 -3/31/2019

Payment requested for: Real Alternatives, Inc.

Description of Services and Total Paid: \$191,644

Description of Services and Total Paid: \$191,644.10 See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

N/A

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137

Indiana Pregnancy & Support Services Program

October 1, 2018 - September 30, 2019

Administrative Services	Other Other Other	Insurance - Directors & Officers Toll Free Referral System Contract Clostout Cost	\$1,500.00 \$1,000.00 \$35,000.00	\$95.55 \$91.79	454.51 364.22	\$1,045.49 \$635.78 \$35,000.00
Administrative	Other	General Business Liability Ins	\$1,000.00	\$44.96	213.87	\$786.13
Administrative	Other	Telephone Service	\$2,500.00	\$204.59	714.28	\$1,785.72
Administrative	Other	Rent	\$20,000.00	\$957.43	4,564.93	\$1,546.44
Administrative	Other	Postage/Shipping	\$2,000.00	\$37.92	453.56	\$1,546.44
Administrative	Other	New employee screening	\$250.00			\$250.00
Administrative	Other	Job advertising	\$500.00		1,071.81	(\$71.81) \$500.00
Administrative	Other	Professional Development	\$1,000.00	200100000		
		Subtotal	\$1,940,000.00	\$176,406.38	\$1,065,865.82	\$874,134.18
Services	Contracts	Services Database Consulting	\$20,000.00	\$2,146.25	10,795.00	\$9,205.00
Services	Contracts	Services Advertising	\$2,000.00	w116001/60	1,000.00	\$2,000.00
Services	Contracts	Meetings/Seminars/Conference	\$8,000,00	\$1,359.53	1,359.53	
Services	Contracts	Client Service Providers	\$1,900,000.00	\$172.081.57	1.048,675.92	\$851,324.08
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$274.23	459.26	\$2,384.54 \$540.74
Administrative	Contracts	Auditing	\$4,000.00	\$339.62	2,960.65 1,615.46	\$2,039.35
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$205.18		1000
Services	Supplies	Pregnancy Test Kits Subtotal	\$40,000.00	\$490.50 \$785.04	2,637.80 \$7,807.23	\$5,362.20 \$32,192.77
Services	Supplies	Client Education Materials	\$10,000.00	a la	3,277,50	66,722.50
Services	Supplies	Computer Resources/Upgrades	\$10,000.00			\$10,000.00
Administrative	Supplies	Office Expense	\$12,000.00	\$294.54	1,891.93	\$10,108.07
4.100		Subtotal	\$7,750.00	\$149.25	\$453.42	\$7,296.58
Services	Travel	Travel	\$7,500.00	\$149.25	451.12	\$7,048.88
Administrative	Travel	Travel/Lodging	\$250.00		2.30	\$247.70
		Subtotal	\$40,500,00	\$2,983.10	\$12,702.99	\$27,797.01
Services	Fringe	Employee Group Ins	\$15,000.00 \$8,000.00	\$1,350.13 \$552.38	6,171.31 2,489.91	\$8,828.69 \$5,510.09
Administrative	Fringe	Section of the second section of the section of the second section of the se	\$1,500.00	\$103.63	413,26	\$1,086,74
Services	Fringe	Pension Pension	\$3,000.00	\$184.79	753.87	\$2,246.13
Administrative	Fringe Fringe	Workers' Comp	\$500.00	\$17.72	84.28	\$415.72
Administrative Services	Fringe	Workers' Comp	\$500.00	\$20.80	98.92	\$401.08
Services	Frings	Payroll Taxes	\$4,000.00	\$276.09	998.98	\$3,001.02
Administrative	Fringe	Payroll Taxes	\$8,000.00	\$477.56	1,692.46	\$6,307.54
Services	Fringe	Unused Sick	\$0.00			\$0.00
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
		Subtotal	\$157,000.00	\$9,888.09	\$43,248.74	\$113,751.26
Services	Salary	Hotline Counselor	\$2,000.00	\$96.44	373.10	\$1,626.90
Services	Salary	Service Provider Monitoring	\$4,000.00	\$48.68	86.45	\$3,913,55
Services	Salary	Service Provider Approval	\$1,000.00	9204.02	9,36	\$990.64
Services	Salary	Billing Coordinator	\$6,000.00	\$202.82	2,176.71	\$6,752.70 \$3,823.29
Services	Salary	Services Assistance	\$8,000.00	\$357.21	3,686.94 1,247.30	\$8,313.06
Services	Salary	Services Coordinator	\$12,000.00	\$965.39	2 000 04	\$0.00
Services	Salary	Indiana Services Director	\$30,000.00	1,929.29	7,847.54	\$22,152,46
Services	Salary	VP of Operations	\$4,000.00	\$278.07	1,497.31	\$2,502.69
Administrative	Salary	Junior Accountant Bookkeeper	\$0.00	6070 67	2 469 64	\$0.00
Administrative	Salary			\$609.71	3,090.38	\$6,909.62
Administrative	Salary	Senior Accountant	\$0.00 \$10,000.00	CC00 74	2 000 20	\$0.00
Administrative	Salary	Assistant Director of Finance	\$30,000.00	\$1,991.71	8,755.80	\$21,244.20
Administrative	Salary	President & CEO VP of Administration	\$50,000.00	3,408.77	14,477.85	\$35,522.15
Administrative	Salary	Described R OFO	10/1/18		73.7 40.5 00.	
Expense Type	Budget Category	Expense Detail	Original at	Mar-19	YTD-Mar 2019	Apr 2019 to Sep-2019
			Budgeted Cost	Actual Cost	Actual Expenses	Remaining Balance

Cost Category Personnel	Budgeted Dollars	Acti	ual Expenses	ctual Expenses Remaining Bala Apr 2019 to Se TD-Mar 2019 2019			
President & CEO	\$50,000.00	\$	3,408.77	\$ 14,477.85	\$35,522.15		
VP of Administration	\$30,000.00	\$	1,991.71	\$ 8,755.80	\$21,244.20		
Assistant Director of Finance	\$0.00	\$	-	\$ -	\$0.00		
Senior Accountant	\$10,000.00	\$	609.71	\$ 3,090.38	\$6,909.62		
Junior Accountant	\$0.00	\$	-	\$ -	\$0.00		
Bookkeeper	\$4,000.00	\$	278.07	\$ 1,497.31	\$2,502.69		
Professional Development	\$1,000.00	\$		\$ 1,071.81	(\$71.81		
Pavroll Taxes	\$8,000.00	\$	477.56	\$ 1,692.46	\$6,307.54		
Workers Compensation Insurance	\$500.00	\$	20.80	\$ 98.92	\$401.08		
Pension	\$3,000.00	\$	184.79	\$ 753.87	\$2,246.13		
Employee Group Insurance	\$15,000.00	\$	1,350.13	\$ 6,171.31	\$8,828.69		
Job Advertising	\$500.00	\$		\$ 44.5	\$500.00		
New Employee Screening	\$250.00	1		\$ -31	\$250.00		
Total Personnel	\$ 122,250.00	\$	8,321.54	\$ 37,609.71	\$ 84,640.29		
Operating							
Accounting/IT/Legal Consulting	\$5,000.00		\$205.18	\$ 2,960.65	\$2,039.35		
Postage/Shipping	\$2,000.00	\$	37.92	\$ 453.56	\$1,546.44		
Auditing	\$4,000.00	\$	339.62	\$ 1,615.46	\$2,384.54		
Travel/Lodging	\$250.00			\$ 2.30	\$247.70		
Rent	\$20,000.00	\$	957.43	\$ 4,564.93	\$15,435.07		
Telephone Service	\$2,500.00	\$	204.59	\$ 714.28	\$1,785.72		
General Business Liability Insurance	\$1,000.00	\$	44.96	\$ 213.87	\$786.13		
Insurance-Directors & Officers	\$1,500.00	\$	95.55	\$ 454.51	\$1,045.49		
Office Expense	\$12,000.00	\$	294.54	\$ 1,891.93	\$10,108.07		
Computer Resources	\$0.00	\$		\$	\$0.00		
				\$ 3			
Total Operating	\$ 48,250.00	\$	2,179.79	\$ 12,871.49	\$ 35,378.51		
Equipment							
Equipment Service Contracts	\$1,000.00	\$	274.23	\$ 459.26	\$540.74		
Total Administrative Expenses	\$ 171,500.00	\$	10,775.56	\$ 50,940.46	\$ 120,559.54		

Cost Category Personnel	Budgeted Dollars	Act	tual Expenses Mar-19	112/24	tual Expenses TD-Mar 2019	1000	maining Balance 2019 to Sep-2019
Vice President of Operations	\$30,000.00	\$	1,929.29	\$	7,847.54		\$22,152.46
Indiana Services Director	\$0.00	-		\$			\$0.00
Services Coordinator	\$12,000.00	\$	965.39	\$	3,686.94		\$8,313.06
Billing Coordinator	\$6,000.00	\$	202.82	\$	2,176.71		\$3,823.29
Services Assistance	\$8,000.00	\$	357.21	\$	1,247.30		\$6,752.70
Service Provider Approval	\$1,000.00	\$	-	\$	9.36		\$990.64
Service Provider Monitoring	\$4,000.00	\$	48.68	\$	86.45		\$3,913.55
Hotline Counselor	\$2,000.00	\$	96.44	\$	373.10		\$1,626.90
Payroll Taxes	\$4,000.00	\$	276.09	\$	998.98		\$3,001.02
Workers Compensation Insurance	\$500.00	\$	17.72	\$	84.28		\$415.72
Pension	\$1,500.00	\$	103.63	\$	413.26		\$1,086.74
Employee Group Insurance	\$8,000.00	\$	552.38	\$	2,489.91		\$5,510.09
Total Personnel	\$ 77,000.00	\$	4,549.65	\$	19,413.83	\$	57,586.17
Operating							
Client Education Materials	\$10,000.00	1	\$0.00	\$	3,277.50		\$6,722.50
Services Advertising	\$2,000.00		\$0.00	\$			\$2,000.00
Meetings/Seminars/Conference	\$8,000.00	\$	1,359.53	\$	1,359.53		\$6,640.47
Travel/Lodging To Service Providers	\$7,500.00	\$	149.25	\$	451.12		\$7,048.88
Srvcs Database Consulting & Dev	\$20,000.00		\$2,146.25	\$	10,795.00		\$9,205.00
Client Service Providers	\$1,900,000.00		\$172,081.57	\$	1,048,675.92		\$851,324.08
Toll-free Referral System	\$1,000.00		\$91.79	\$	364.22		\$635.78
Computer Resources	\$10,000.00			\$		1	\$10,000.00
Contract Closeout Cost	\$35,000.00			\$	-0		\$35,000.00
				\$			\$0.00
				\$			
Total Operating	\$ 1,993,500.00	\$	175,828.39	\$	1,064,923.29	\$	928,576.71
Equipment							
Pregnancy Test Kits	\$8,000.00	\$	490.50	\$	2,637.80		\$5,362.20
Total Services Expenses	\$ 2,078,500.00	\$	180,868.54	\$	1,086,974.92	\$	991,525.08



Invoice No.:

IND-1018-000007

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: PO Number: 5/23/2019 0020001214

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

23-2868660

10/1/2018 - 9/30/2019

\$2,250,000.00

29454

4/1/2019 -4/30/2019

N/A

N/A

Real Alternatives, Inc.

\$198,321.40

Vendor's signature

Attachment B; Budget Real Alternatives, Inc. A70-5-041137

Indiana Pregnancy & Support Services Program October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at	Actual Cost Apr-19	Actual Expenses YTD-Apr 2019	Remaining Balance May 2019 to Sep-2019
		and the state of	10/1/18		A PART AND A	
Administrative	Salary	President & CEO	\$50,000.00	2,464.46	16,942.31	\$33,057.69
Administrative	Salary	VP of Administration	\$30,000.00	1,902.15	10,657.95	\$19,342.05
Administrative	Salary	Assistant Director of Finance	\$0.00		22.00	\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00	585.80	3,676.18	\$6,323.82
Administrative	Salary	Junior Accountant	\$0.00	93-200		\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	443.84	1,941.15	\$2,058.85
Services	Salary	VP of Operations	\$30,000.00	1,086.38	8,933.92	\$21,066.08
Services	Salary	Indiana Services Director	\$0.00	151661	2 164 30	\$0.00
Services	Salary	Services Coordinator	\$12,000.00	749.24	4,436.18	\$7,583.62
Services	Salary	Services Assistance	58,000.00	398.66	1,643.96	\$6,358.04
Services	Salary	Billing Coordinator	\$6,000.00	347.86	2,524.57	\$3,475.43
Services	Salary	Service Provider Approval	\$1,000.00	254 12	9.36	\$990.64
Services	Salary	Service Provider Manitoring Hatline Counselor	\$4,000.00	254.12 62.01	340.57	\$3,659.43
Services	Salary	Subtotal	\$2,000.00 \$157,000.00	\$8,292.52	\$51,541.26	\$1,564.89 \$105,458.74
Administrative	Fringe	Unused Sick	\$0.00			\$0.00
Sarvices	Fringe	Unused Sick	\$0,00			\$0,00
Administrative	Fringe	Payroll Taxes	\$8,000.00	332.44	2,024.90	\$5,975.10
Services	Fringe	Payroll Taxes	\$4,000.00	208.13	1,207.11	\$2,792.89
Administrative	Fringe	Workers' Comp	\$500.00	18.34	117.26	\$382.74
Services	Fringe	Workers' Comp	\$500.00	15,62	99.90	\$400.10
Administrative	Fringe	Pension	\$3,000.00	129.34	883.21	\$2,116.79
Services	Fringe	Pension	\$1,500.00	73.79	487.05	\$1,012.95
Administrative	Fringe	Employee Group Ins	\$15,000.00	1,155.57	7,326.88	\$7,673.12
Services	Fringe	Employee Group Ins	\$8,000.00	472.79	2,962.70	\$5,037,30
		Subtotal	\$40,500.00	\$2,406.02	\$15,109.01	\$25,390.99
Administrative	Travel	Travel/Lodging	\$250.00		2.30	\$247.70
Services	Travel	Travel	\$7,500.00	244.87	695.99	\$8,804.01
		Subtotal	\$7,750.00	\$244.87	\$698.29	\$7,051.71
Administrative	Supplies	Office Expense	\$12,000.00	566.62	2,458.55	\$9,541.45
Services	Supplies	Computer Resources/Upgrades	\$10,000.00			\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00	3,736.35	7,013.85	\$2,986.15
Services	Supplies	Pregnancy Test Kits	\$8,000.00	348.80	2,986.60	\$5,013.40
		Subtotal	\$40,000.00	\$4,651.77	\$12,459.00	\$27,541.00
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	205.18	3,165.83	\$1,834.17
Administrative	Contracts	Auditing	\$4,000.00	299.46	1,914.92	\$2,085.08
Administrative	Contracts	Copier Service Contracts	\$1,000.00	67.56	526.82	\$473.18
Services	Contracts	Client Service Providers	\$1,900,000.00	179,653.80	1,228,329.72	\$671,670.28
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00		1,359.53	\$6,640.47
Services	Contracts	Services Advertising	\$2,000.00	55,08	55.08	\$1,944.92
Services	Contracts	Services Database Consulting _	\$20,000.00	1,190.00	11,985,00	\$8,015.00
		Subtotal	\$1,940,000.00	\$181,471.08	\$1,247,336.90	\$692,663.10
Administrative	Other	Professional Development	\$1,000.00		1,071.81	(\$71.81)
Administrative	Other	Job advertising	\$500.00		100	\$500.00
Administrative	Other	New employee screening	\$250.00		0.060	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	159.43	612.99	\$1,387.01
Administrative	Other	Rent	\$20,000.00	830.82	5,395.75	\$14,604.25
Administrative	Other	Telephone Service	\$2,500.00	82.72	797.00	\$1,703.00
Administrative	Other	General Business Liability Ins	\$1,000.00	39.65	253.52	\$746.48
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	84.25	538.76	\$961.24
Services	Other	Toll Free Referral System	\$1,000.00	58.27	422.49	\$577,51
Services	Other	Contract Clostout Cost	\$35,000.00		W	\$35,000,00
		Subtotal	\$64,750.00	\$1,255.14	\$9,092.32	\$55,657.68
		Administrative	\$171,500.00	\$9,367.63	\$60,308.09	6444 404 04
		Services	\$2,078,500.00	\$188,953.77	\$1,275,928.69	\$111,191.91 \$802,571.31
		Total	\$2,250,000.00	\$198,321.40	\$1,336,236.78	\$913,763.22
			V2,250,000.00	\$.50,02 1.40	\$1,000,E00.70	ψ5 15,105.22

Cost Category Personnel	Budgeted Dollars	Act	ual Expenses Apr-19	ual Expenses D-Apr 2019	100000	Remaining Balance May 2019 to Sep- 2019 \$33,057.69 \$19,342.05 \$0.00 \$6,323.82 \$0.00 \$2,058.85 (\$71.81) \$5,975.10 \$382.74 \$2,116.79 \$7,673.12 \$500.00 \$250.00 \$77,608.35 \$1,834.17 \$1,387.01 \$2,085.08 \$247.70 \$14,604.25 \$1,703.00		
President & CEO	\$50,000.00	\$	2,464.46	\$ 16,942.31		\$33,057.69		
VP of Administration	\$30,000.00	\$	1,902.15	\$ 10,657.95		\$19,342.05		
Assistant Director of Finance	\$0.00	\$		\$		\$0.00		
Senior Accountant	\$10,000.00	\$	585.80	\$ 3,676.18		\$6,323.82		
Junior Accountant	\$0.00	\$		\$ -		\$0.00		
Bookkeeper	\$4,000.00	\$	443.84	\$ 1,941.15		\$2,058.85		
Professional Development	\$1,000.00	\$		\$ 1,071.81		(\$71.81		
Payroll Taxes	\$8,000.00	\$	332.44	\$ 2,024.90		\$5,975.10		
Workers Compensation Insurance	\$500.00	\$	18.34	\$ 117.26		\$382.74		
Pension	\$3,000.00	\$	129.34	\$ 883.21		\$2,116.79		
Employee Group Insurance	\$15,000.00	\$	1,155.57	\$ 7,326.88		\$7,673.12		
Job Advertising	\$500.00			\$		\$500.00		
New Employee Screening	\$250.00			\$	-	\$250.00		
Total Personnel	\$ 122,250.00	\$	7,031.94	\$ 44,641.65	\$	77,608.35		
Operating								
Accounting/IT/Legal Consulting	\$5,000.00		\$205.18	\$ 3,165.83		\$1,834.17		
Postage/Shipping	\$2,000.00	\$	159.43	\$ 612.99		\$1,387.01		
Auditing	\$4,000.00	\$	299.46	\$ 1,914.92		\$2,085.08		
Travel/Lodging	\$250.00			\$ 2.30		\$247.70		
Rent	\$20,000.00		\$830.82	\$ 5,395.75		\$14,604.25		
Telephone Service	\$2,500.00	\$	82.72	\$ 797.00		\$1,703.00		
General Business Liability Insurance	\$1,000.00	\$	39.65	\$ 253.52		\$746.48		
Insurance-Directors & Officers	\$1,500.00	\$	84.25	\$ 538.76		\$961.24		
Office Expense	\$12,000.00	\$	566.62	\$ 2,458.55		\$9,541.45		
Computer Resources	\$0.00	\$	-1.5	\$		\$0.00		
				\$ 				
Total Operating	\$ 48,250.00	\$	2,268.13	\$ 15,139.62	\$	33,110.38		
Equipment								
Equipment Service Contracts	\$1,000.00	\$	67.56	\$ 526.82		\$473.18		
Total Administrative Expenses	\$ 171,500.00	Ś	9,367.63	\$ 60,308.09	\$	111,191.91		

Cost Category Personnel	Budgeted Dollars	Ac	tual Expenses Apr-19	Ctual Expenses CTD-Apr 2019	Remaining Balance May 2019 to Sep-2019
Vice President of Operations	\$30,000.00	\$	1,086.38	\$ 8,933.92	\$21,066.08
Indiana Services Director	\$0.00			\$ 	\$0.00
Services Coordinator	\$12,000.00	\$	749.24	\$ 4,436.18	\$7,563.82
Billing Coordinator	\$6,000.00	\$	347.86	\$ 2,524.57	\$3,475.43
Services Assistance	\$8,000.00	\$	396.66	\$ 1,643.96	\$6,356.04
Service Provider Approval	\$1,000.00	\$		\$ 9.36	\$990.64
Service Provider Monitoring	\$4,000.00	\$	254.12	\$ 340.57	\$3,659.43
Hotline Counselor	\$2,000.00	\$	62.01	\$ 435.11	\$1,564.89
Payroll Taxes	\$4,000.00	\$	208.13	\$ 1,207.11	\$2,792.89
Workers Compensation Insurance	\$500.00	\$	15.62	\$ 99.90	\$400.10
Pension	\$1,500.00	\$	73.79	\$ 487.05	\$1,012.95
Employee Group Insurance	\$8,000.00	\$	472.79	\$ 2,962.70	\$5,037.30
Total Personnel	\$ 77,000.00	\$	3,666.60	\$ 23,080.43	\$ 53,919.57
Operating					
Client Education Materials	\$10,000.00		\$3,736.35	\$ 7,013.85	\$2,986.15
Services Advertising	\$2,000.00		\$55.08	\$ 55.08	\$1,944.92
Meetings/Seminars/Conference	\$8,000.00			\$ 1,359.53	\$6,640.47
Travel/Lodging To Service Providers	\$7,500.00	\$	244.87	\$ 695.99	\$6,804.01
Srvcs Database Consulting & Dev	\$20,000.00		\$1,190.00	\$ 11,985.00	\$8,015.00
Client Service Providers	\$1,900,000.00		\$179,653.80	\$ 1,228,329.72	\$671,670.28
Toll-free Referral System	\$1,000.00		\$58.27	\$ 422.49	\$577.51
Computer Resources	\$10,000.00			\$	\$10,000.00
Contract Closeout Cost	\$35,000.00			\$ - J-	\$35,000.00
				\$ - A	
				\$	
Total Operating	\$ 1,993,500.00	\$	184,938.37	\$ 1,249,861.66	\$ 743,638.34
Equipment					
Pregnancy Test Kits	\$8,000.00	\$	348.80	\$ 2,986.60	\$5,013.40
				 1,275,928.69	



Invoice No .:

IND-1018-000008

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

6/20/2019

PO Number:

0020001214

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

23-2868660

10/1/2018 - 9/30/2019

\$2,250,000.00

29454

5/1/2019 -5/31/2019

N/A

N/A

Real Alternatives, Inc.

\$216,049.45

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137

Indiana Pregnancy & Support Services Program October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/18	Actual Cost May-19	Actual Expenses YTD-May 2019	Remaining Balance June 2019 to Sep-2019
Administrative	Salary	President & CEO	\$50,000.00	3,744.37	20,686.68	\$29,313.32
Administrative	Salary	VP of Administration	\$30,000.00	2,065.65	12,723.60	\$17,276.40
Administrative	Salary	Assistant Director of Finance	\$0.00			\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00	\$546.94	4,223.12	\$5,776.88
Administrative	Salary	Junior Accountant	\$0.00			\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$310.16	2,251.31	\$1,748.69
Services	Salary	VP of Operations	\$30,000.00	750.11	9,684.03	\$20,315.97
Services	Salary	Indiana Services Director	\$0.00			\$0.00
Services	Salary	Services Coordinator	\$12,000.00	\$441.75	4,877.93	\$7,122.07
Services	Salary	Services Assistance	\$8,000.00	\$265.77	1,909.73	\$6,090.27
Services	Salary	Billing Coordinator	\$6,000.00	\$324.54	2,849.11	\$3,150.89
Services	Salary	Service Provider Approval	\$1,000.00		9.36	\$990.64
Services	Salary	Service Provider Monitoring	\$4,000.00	\$ 1,440.62	1,781.19	\$2,218.81
Services	Salary	Hotline Counselor	\$2,000.00	\$54.76	489.87	\$1,510.13
		Subtotal	\$157,000.00	\$9,944.67	\$61,485.93	\$95,514.07
Administrative	Fringe	Unused Sick	\$0.00		2	\$0.00
Services	Fringe	Unused Sick	\$0.00		1000	\$0.00
Administrative	Fringe	Payroll Taxes	\$8,000.00	\$477.59	2,502.49	\$5,497.51
Services	Fringe	Payroll Taxes	\$4,000.00	\$225.30	1,432.41	\$2,567.59
Administrative	Fringe	Workers' Comp	\$500.00	\$21.54	138.80	\$361.20
Services	Fringe	Workers' Comp	\$500.00	\$18.36	118.26	5381.74
Administrative	Fringe	Pension	\$3,000.00	\$189.39	1,072.60	\$1,927.40
Services	Fringe	Pension	\$1,500.00	\$83.82	570.87	\$929.13
Administrative	Fringe	Employee Group Ins	\$15,000.00	\$1,518.54	8,845.42	\$6,154.58
Services	Fringe	Employee Group Ins	\$8,000.00	\$621.29	3,583.99	\$4,416.01
		Subtotal	\$40,500.00	\$3,155.83	\$18,264.84	\$22,235.16
Administrative	Travel	Travel/Lodging	\$250.00	\$ 1.68	3.98	\$246.02
Services	Travel	Travel	\$7,500.00	\$ 783.07	1,479.06	\$6,020,94
		Subtotal	\$7,750.00	\$784.75	\$1,483.04	\$6,266.96
Administrative	Supplies	Office Expense	\$12,000.00	\$213.04	2,671.59	\$9,328.41
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	(4915)4)	2107 1100	\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00		7,013.85	\$2,986,15
Services	Supplies	Pregnancy Test Kits	\$8,000.00	\$392.40	3,379.00	\$4,621.00
		Subtotal	\$40,000.00	\$605.44	\$13,064.44	\$26,935.56
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$969.52	4,135.35	\$864.65
Administrative	Contracts	Auditing	\$4,000.00	\$351.83	2,266.75	\$1,733.25
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$49.00	575.82	\$424.18
Services	Contracts	Client Service Providers	\$1,900,000.00	\$196,573.87	1,424,903.59	\$475,096.41
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	-221012.0.	1,359.53	36,640,47
Services	Contracts	Services Advertising	\$2,000.00		55.08	\$1,944.92
Services	Contracts	Services Database Consulting	\$20,000.00	\$2,252.50	14.237.50	55,762,50
		Subtotal	\$1,940,000.00	\$200,196.72	\$1,447,533.62	\$492,466.38
Administrative	Other	Professional Development	\$1,000.00		1,071.81	(\$71.81)
Administrative	Other	Job advertising	\$500.00			\$500.00
Administrative	Other	New employee screening	\$250.00		- 31	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$87.02	700.01	\$1,299.99
Administrative	Other	Rent	\$20,000.00	\$982.74	6,378.49	\$13,621.51
Administrative	Other	Telephone Service	\$2,500.00	\$78.25	875.25	\$1,624.75
Administrative	Other	General Business Liability Ins	\$1,000.00	\$46.58	300.10	\$699.90
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$98.99	637.75	\$862.25
Services	Other	Toll Free Referral System	\$1,000,00	\$68.46	490.95	\$509.05
Services	Other	Contract Clostout Cost	\$35,000.00			\$35,000.00
		Subtotal	\$64,750.00	\$1,362.04	\$10,454.36	\$54,295.64
		A 4-3-44-10	three control	access CV	Alle Monto	20.000.00
		Administrative Services	\$171,500.00 \$2,078,500.00	\$11,752.83 \$204,296.62	\$72,060.92 \$1,480,225.31	\$99,439.08 \$588,274,69
		Total	\$2,250,000.00	\$216,049.45	\$1,552,286.23	\$697,713.77
		Joidi	\$2,250,000.00	\$210,U49.45	\$1,552,286.23	\$697,713.7

Cost Category Personnel	Budgeted Dollars	Act	ual Expenses May-19	Actual Expenses Remaining Bal. June 2019 to 5 YTD-May 2019 2019		
President & CEO	\$50,000.00	\$	3,744.37	\$ 20,686.68	\$29,313.32	
VP of Administration	\$30,000.00	\$	2,065.65	\$ 12,723.60	\$17,276.40	
Assistant Director of Finance	\$0.00			\$	\$0.00	
Senior Accountant	\$10,000.00		\$546.94	\$ 4,223.12	\$5,776.88	
Junior Accountant	\$0.00			\$ 	\$0.00	
Bookkeeper	\$4,000.00		\$310.16	\$ 2,251.31	\$1,748.69	
Professional Development	\$1,000.00		\$0.00	\$ 1,071.81	(\$71.81	
Payroll Taxes	\$8,000.00	i	\$477.59	\$ 2,502.49	\$5,497.51	
Workers Compensation Insurance	\$500.00		\$21.54	\$ 138.80	\$361.20	
Pension	\$3,000.00	1	\$189.39	\$ 1,072.60	\$1,927.40	
Employee Group Insurance	\$15,000.00		\$1,518.54	\$ 8,845.42	\$6,154.58	
Job Advertising	\$500.00	\$		\$	\$500.00	
New Employee Screening	\$250.00	\$		\$ No. 1	\$250.00	
Total Personnel	\$ 122,250.00	\$	8,874.18	\$ 53,515.83	\$ 68,734.17	
Operating						
Accounting/IT/Legal Consulting	\$5,000.00		\$969.52	\$ 4,135.35	\$864.65	
Postage/Shipping	\$2,000.00		\$87.02	\$ 700.01	\$1,299.99	
Auditing	\$4,000.00		\$351.83	\$ 2,266.75	\$1,733.25	
Travel/Lodging	\$250.00	\$	1.68	\$ 3.98	\$246.02	
Rent	\$20,000.00		\$982.74	\$ 6,378.49	\$13,621.51	
Telephone Service	\$2,500.00		\$78.25	\$ 875.25	\$1,624.75	
General Business Liability Insurance	\$1,000.00		\$46.58	\$ 300.10	\$699.90	
Insurance-Directors & Officers	\$1,500.00		\$98.99	\$ 637.75	\$862.25	
Office Expense	\$12,000.00		\$213.04	\$ 2,671.59	\$9,328.41	
Computer Resources	\$0.00			\$ 7.	\$0.00	
				\$ -A-		
Total Operating	\$ 48,250.00	\$	2,829.65	\$ 17,969.27	\$ 30,280.73	
Equipment						
Equipment Service Contracts	\$1,000.00	\$	49.00	\$ 575.82	\$424.18	
Total Administrative Expenses	\$ 171,500.00	4	11,752.83	72,060.92	\$ 99,439.08	

Cost Category Personnel	Budgeted Dollars	Actual Expenses May-19	Actual Expenses YTD-May 2019	Remaining Balance June 2019 to Sep-2019
Vice President of Operations	\$30,000.00	\$750.11	\$ 9,684.03	\$20,315.97
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$12,000.00	\$441.75	\$ 4,877.93	\$7,122.07
Billing Coordinator	\$6,000.00	\$324.54	\$ 2,849.11	\$3,150.89
Services Assistance	\$8,000.00	\$265.77	\$ 1,909.73	\$6,090.27
Service Provider Approval	\$1,000.00	\$0.00	\$ 9.36	\$990.64
Service Provider Monitoring	\$4,000.00	\$ 1,440.62	\$ 1,781.19	\$2,218.81
Hotline Counselor	\$2,000.00	\$54.76	\$ 489.87	\$1,510.13
Payroll Taxes	\$4,000.00	\$225.30	\$ 1,432.41	\$2,567.59
Workers Compensation Insurance	\$500.00	\$18.36	\$ 118.26	\$381.74
Pension	\$1,500.00	\$83.82	\$ 570.87	\$929.13
Employee Group Insurance	\$8,000.00	\$621.29	\$ 3,583.99	\$4,416.01
Total Personnel	\$ 77,000.00	\$ 4,226.32	\$ 27,306.75	\$ 49,693.25
Operating				
Client Education Materials	\$10,000.00	\$0.00	\$ 7,013.85	\$2,986.15
Services Advertising	\$2,000.00	\$0.00	\$ 55.08	\$1,944.92
Meetings/Seminars/Conference	\$8,000.00	\$ -	\$ 1,359.53	\$6,640.47
Travel/Lodging To Service Providers	\$7,500.00	\$ 783.07	\$ 1,479.06	\$6,020.94
Srvcs Database Consulting & Dev	\$20,000.00	\$2,252.50	\$ 14,237.50	\$5,762.50
Client Service Providers	\$1,900,000.00	\$196,573.87	\$ 1,424,903.59	\$475,096.41
Toll-free Referral System	\$1,000.00	\$68.46	\$ 490.95	\$509.05
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,993,500.00	\$ 199,677.90	\$ 1,449,539.56	\$ 543,960.44
Equipment				
Pregnancy Test Kits	\$8,000.00	\$392.40	\$ 3,379.00	\$4,621.00
Total Services Expenses	\$ 2,078,500.00	\$ 204,296.62	\$ 1,480,225.31	\$ 598,274.69



Invoice No .:

IND-1018-000009

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street Indianapolis, IN 46204

Invoice Date: PO Number: 7/19/2019 0020001214

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

23-2868660

10/1/2018 - 9/30/2019

\$2,250,000.00

29454

6/1/2019 -6/30/2019

Real Alternatives, Inc.

\$211,620.17

N/A N/A

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137

Indiana Pregnancy & Support Services Program

October 1, 2018 - September 30, 2019

	September 30, 20 Budget Category	Expense Detail	Budgeted Cost Original at		Actual Cost Jun-19		Remaining Balance uly 2019 to Sep-201
		Market	10/1/18				
	Salary	President & CEO	\$50,000.00		5,229.16	25,915.84	\$24,084.16
	Salary	VP of Administration	\$30,000.00		4,598.11	17,321.71	\$12,678.29
Administrative	Salary	Assistant Director of Finance	\$0.00				\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00		\$1,198.75	5,421.87	\$4,578.13
Administrative	Salary	Junior Accountant	\$0.00				\$0.00
	Salary	Bookkeeper	\$4,000.00		\$533.26	2,784.57	\$1,215.43
	Salary	VP of Operations	\$30,000.00		\$2,998.11	12,682.14	\$17,317.86
	Salary	Indiana Services Director	\$0.00		3007		\$0.00
	Salary	Services Coordinator	\$12,000,00		\$1,536,53	6.414.46	\$5,585.54
	Salary	Services Assistance	\$8,000.00		\$851,42	2,761.15	\$5,238.85
	and the last of th		\$6,000.00		\$644.93	3,494.04	\$2,505.96
	Salary	Billing Coordinator			\$044.83		
	Salary	Service Provider Approval	\$1,000.00		San en	9.36	\$990,64
	Salary	Service Provider Monitoring	\$4,000.00	\$	393.59	2,174.78	\$1,825.22
Services	Salary	Hotline Counselor	\$2,000.00	_	\$155.04	644.91	\$1,355.09
		Subtotal	\$157,000.00		\$18,138.90	\$79,624.83	\$77,375.17
	Fringe	Unused Sick	\$0.00				\$0.00
Bervices	Fringe	Unused Sick	\$0.00			4.77	\$0.00
Administrative	Fringe	Payroll Taxes	\$8,000.00		\$627.82	3,130.31	\$4,869.69
Services	Fringe	Payroll Taxes	\$4.000.00		\$436.50	1,868.91	\$2,131.09
Administrative	Fringe	Workers' Comp	\$500.00		\$18.61	157.41	\$342.59
	Fringe	Workers' Comp	\$500.00		\$15.86	134.12	\$365.88
	Fringe	Pension	\$3,000.00		\$262.51	1,335.11	\$1,664.89
	Fringe	Pension	\$1,500.00		\$124.54	695,41	\$804.59
	Fringe	Employee Group Ins	\$15,000.00		\$1,100.58	9,946.00	\$5,054.00
	Fringe	Employee Group Ins	\$8,000.00		\$504.38	4,088,37	\$3,911.63
bervices	rilige.	Subtotal	\$40,500.00	-	\$3,090.80	\$21,355.64	\$19,144.36
A desin latestica	Travel	Travel/Lodging	\$250.00	\$		3.98	\$246.02
45.1.11.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.			The state of the s	S	01.42	1.570.48	\$5,929.52
Services	Travel	Travel Subtotal	\$7,500,00 \$7,750.00	- 20	91.42 \$91.42	\$1,574.46	\$6,175.54
A desiniateativa	Supplies	Office Expense	\$12,000.00		\$709.79	3,381.38	\$8,618.62
	And the second s	and the second of the second o			\$109.19	3,301.30	
	Supplies	Computer Resources/Upgrades	\$10,000.00		20.000.00	0 405 70	\$10,000.00
	Supplies	Client Education Materials	\$10,000.00		\$2,091.85	9,105.70	\$894.30
Services	Supplies	Pregnancy Test Kits Subtotal	\$8,000.00	_	\$392.40 \$3,194.04	3,771,40 \$16,258.48	\$4,228,60 \$23,741.52
Automoto for control		A	25.000.00		64.644.44	0.040.70	700 AVA 761
CARL TRACE A RESEARCH	Contracts	Accounting/IT/Legal consulting	\$5,000.00		\$4,511.41	8,646.76	(\$3,648.76)
	Contracts	Auditing	\$4,000.00		\$531.51	2,798.26	\$1,201.74
Administrative	Contracts	Copier Service Contracts	\$1,000.00		\$46.80	622.62	\$377.38
	Contracts	Client Service Providers	\$1,900,000,00		\$184,120.62	1,609,024,21	\$290,975,79
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	-5	(223,12)	1,436,41	\$6,883,59
Services	Contracts	Services Advertising	\$2,000.00			55,08	51,944.92
Services	Contracts	Services Database Consulting	\$20,000.00		(\$3,615,90)	10,621.60	\$9,378.40
		Subtotal	\$1,940,000.00		\$185,371.32	\$1,632,904.94	\$307,095.06
Administrative	Other	Professional Development	\$1,000.00			1,071.81	(\$71.81)
Administrative	Other	Job advertising	\$500.00				\$500.00
To a control of the c	Other	New employee screening	\$250.00	\$	16.16	16.16	\$233.84
	Other	Postage/Shipping	\$2,000.00	-	\$139.18	839.19	\$1,160.81
	Other	Rent	\$20,000.00		\$959.33	7,337.82	\$12,662.18
	Other	Telephone Service	\$2,500.00		\$365.27	1,240.52	\$1,259.48
	Other	General Business Liability Ins	\$1,000.00		\$40.24	340.34	\$659.66
	Other	Insurance - Directors & Officers	\$1,500.00		\$85.53	723.28	\$776.72
	Other	Toll Free Releval System	\$1,000.00		\$127.98	618.93	\$381.07
Services	Other	Contract Clostout Cost Subtotal	\$35,000.00 \$64,750.00	-	\$1,733.69	\$12,188.05	\$35,000.00 \$52,561.95
		C 454	13 to the angle				
		Administrative	\$171,500.00		\$20,974,02	\$93,034.94	\$78,465.06
		Services	\$2,073,500.00		\$190,646.15	\$1,670,871.46	\$407,628.54

Cost Category Personnel	Budgeted Dollars	Actual Expenses	Actual Expenses YTD-June 2019	July 2019 to Sep-		
President & CEO	\$50,000.00		\$ 25,915.84			
VP of Administration	\$30,000.00		\$ 17,321.71	\$12,678.29		
Assistant Director of Finance	\$0.00		\$ -	\$0.00		
Senior Accountant	\$10,000.00		\$ 5,421.87	\$4,578.13		
Junior Accountant	\$0.00		\$ -	\$0.00		
Bookkeeper	\$4,000.00		\$ 2,784.57	\$1,215.43		
Professional Development	\$1,000.00		\$ 1,071.81	(\$71.81		
Payroll Taxes	\$8,000.00		\$ 3,130.31	\$4,869.69		
Workers Compensation Insurance	\$500.00		\$ 157.41	\$342.59		
Pension	\$3,000.00		\$ 1,335.11	\$1,664.89		
Employee Group Insurance	\$15,000.00		\$ 9,946.00	\$5,054.00		
Job Advertising	\$500.00		\$ -	\$500.00		
New Employee Screening	\$250.00		\$ 16.16	\$233.84		
Total Personnel	\$ 122,250.00	\$ 13,584.96	\$ 67,100.79			
Operating						
Accounting/IT/Legal Consulting	\$5,000.00	\$4,511.41	\$ 8,646.76	(\$3,646.76		
Postage/Shipping	\$2,000.00		\$ 839.19	\$1,160.81		
Auditing	\$4,000.00		\$ 2,798.26	\$1,201.74		
Travel/Lodging	\$250.00		\$ 3.98	\$246.02		
Rent	\$20,000.00	\$959.33	\$ 7,337.82	\$12,662.18		
Telephone Service	\$2,500.00	\$365.27	\$ 1,240.52	\$1,259.48		
General Business Liability Insurance	\$1,000.00	\$40.24	\$ 340.34	\$659.66		
Insurance-Directors & Officers	\$1,500.00	\$85.53	\$ 723.28	\$776.72		
Office Expense	\$12,000.00	\$709.79	\$ 3,381.38	\$8,618.62		
Computer Resources	\$0.00		\$ -	\$0.00		
	/ a		\$ -			
Total Operating	\$ 48,250.00	\$ 7,342.26	\$ 25,311.53	\$ 22,938.47		
Equipment						
Equipment Service Contracts	\$1,000.00	\$46.80	\$ 622.62	\$377.38		
Total Administrative Expenses	\$ 171,500.00	\$ 20,974.02	\$ 93,034.94	\$ 78,465.06		

Cost Category Personnel	Budgeted Dollars	Actual Expenses Jun-19	100	ctual Expenses TD-June 2019	Remaining Balance July 2019 to Sep-2019
Vice President of Operations	\$30,000.00	\$2,998.11	\$	12,682.14	\$17,317.86
Indiana Services Director	\$0.00	\$0.00	\$		\$0.00
Services Coordinator	\$12,000.00	\$1,536.53	\$	6,414.46	\$5,585.54
Billing Coordinator	\$6,000.00	\$644.93	\$	3,494.04	\$2,505.96
Services Assistance	\$8,000.00	\$851.42	\$	2,761.15	\$5,238.85
Service Provider Approval	\$1,000.00	\$0.00	\$	9.36	\$990.64
Service Provider Monitoring	\$4,000.00	\$393.59	\$	2,174.78	\$1,825.22
Hotline Counselor	\$2,000.00	\$155.04	\$	644.91	\$1,355.09
Payroll Taxes	\$4,000.00	\$436.50	\$	1,868.91	\$2,131.09
Workers Compensation Insurance	\$500.00	\$15.86	\$	134.12	\$365.88
Pension	\$1,500.00	\$124.54	\$	695,41	\$804.59
Employee Group Insurance	\$8,000.00	\$504.38	\$	4,088.37	\$3,911.63
Total Personnel	\$ 77,000.00	\$ 7,660.90	\$	34,967.65	\$ 42,032.35
Operating					
Client Education Materials	\$10,000.00	\$2,091.85	\$	9,105.70	\$894.30
Services Advertising	\$2,000.00	\$0.00	\$	55.08	\$1,944.92
Meetings/Seminars/Conference	\$8,000.00	(\$223.12)	\$	1,136.41	\$6,863.59
Travel/Lodging To Service Providers	\$7,500.00	\$91.42	\$	1,570.48	\$5,929.52
Srvcs Database Consulting & Dev	\$20,000.00	(\$3,615.90)	\$	10,621.60	\$9,378.40
Client Service Providers	\$1,900,000.00	\$184,120.62	\$	1,609,024.21	\$290,975.79
Toll-free Referral System	\$1,000.00	\$127.98	\$	618.93	\$381.07
Computer Resources	\$10,000.00	\$0.00	\$	72	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$		\$35,000.00
			\$	-	
			\$		
Total Operating	\$ 1,993,500.00	\$ 182,592.85	\$	1,632,132.41	\$ 361,367.59
Equipment					
Pregnancy Test Kits	\$8,000.00	\$392.40	\$	3,771.40	\$4,228.60



Invoice No.:

IND-1018-000010

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

8/20/2019

PO Number:

0020001214

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

23-2868660

10/1/2018 - 9/30/2019

\$2,250,000.00

29454

7/1/2019 -7/31/2019

Real Alternatives, Inc.

\$104,463.98

N/A N/A

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137

Indiana Pregnancy & Support Services Program

October 1, 2018 - September 30, 2019

		Administrative Services	\$171,500.00 \$2,078,500.00	\$	10,813.42 93,650.56	\$103,848.36 \$1,764,522.02	\$67,651.64 \$313,977.98
			MANAGETT .		14.670		. according of terming
	- 21181	Subtotal	\$64,750.00	\$	1,916.84	\$14,104.89	\$50,645.11
Services	Other	Toll Free Referral System Contract Clostout Cost	\$1,000.00 \$35,000.00	\$	77.37	696.30	\$303.70 \$35,000.00
Services	Other Other	Insurance - Directors & Officers	\$1,500.00	\$	111.87	835.15	\$664.85
Administrative Administrative	Other	General Business Liability Ins	\$1,000.00	\$	52.64	392.98	\$607.02
Administrative	Other	Telephone Service	\$2,500.00	\$	75.96	1,316.48	\$1,183.52
Administrative	Other	Rent	\$20,000.00	\$	1,150.54	8,488.36	\$11,511.64
Administrative	Other	Postage/Shipping	\$2,000.00	\$	378.97	1,218.16	\$781.84
Administrative	Other	New employee screening	\$250.00	\$	25.43	41.59	\$208.41
Administrative	Other	Job advertising	\$500.00			12	\$500.00
Administrative	Other	Professional Development	\$1,000.00	\$	44.06	1,115.87	(\$115.87)
		Suploiai	\$1,940,000.00	\$	88,037.26	\$1,720,942.20	\$219,057.80
Services	Contracts	Services Database Consulting _ Subtotal	\$20,000.00	\$	658.75	11,280.35	\$8,719.65
Services	Contracts	Services Advertising	\$2,000.00		23.7.3.	55.08	\$1,944.92
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00			1,136.41	\$6,863.59
Services	Contracts	Client Service Providers	\$1,900,000.00		\$86,608.13	1,695,632.34	\$204,367.66
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$	153.31	775.93	\$224.07
Administrative	Contracts	Auditing	\$4,000.00	\$	411.89	3,210.15	\$789.85
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$	205.18	8,851.94	(\$3,851.94)
		Subtotal	\$40,000.00	\$	1,184.14	\$17,442.62	\$22,557.38
Services	Supplies	Pregnancy Test Kits	\$8,000.00	\$	446.90	4,218.30	\$3,781.70
Services	Supplies	Client Education Materials	\$10,000.00	\$	387.10	9,492.80	\$507.20
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		46.50	- 14/45/01/24	\$10,000.00
Administrative	Supplies	Office Expense	\$12,000.00	\$	350.14	3,731.52	\$8,268.48
		Subtotal	\$7,750.00		\$1,083.76	\$2,658.22	\$5,091.78
Services	Travel	Travel	\$7,500.00	\$	1,083.76	2,654.24	\$4,845.76
Administrative	Travel	Travel/Lodging	\$250.00			3.98	\$246.02
		Subtotal	\$40,500.00	\$	2,528.21	\$23,883.85	\$16,616.15
Services	Fringe	Employee Group Ins	\$8,000.00	\$	499.77	4,588.14	\$3,411.86
Administrative	Fringe	Employee Group Ins	\$15,000.00	\$	1,209.16	11,155.16	\$3,844.84
Services	Fringe	Pension	\$1,500.00	\$	70.47	765.88	\$734.12
Administrative	Fringe	Pension	\$3,000.00	\$	173.34	1,508.45	\$1,491.55
Services	Fringe	Workers' Comp	\$500.00	\$	17.22	151.34	\$348.66
Administrative	Fringe	Workers' Comp	\$500.00	\$	20.21	177.62	\$322.38
Services	Fringe	Payroll Taxes	\$4,000.00	\$	260,67	2,129.58	\$1,870.42
Administrative	Fringe	Payroll Taxes	\$8,000.00	\$	277.37	3,407.68	\$0.00 \$4,592.32
Services	Fringe Fringe	Unused Sick	\$0.00 \$0.00			-	\$0.00
Administrative	Fringe	Unused Sick	60.00				00.00
		Subtotal	\$157,000.00	\$	9,713.77	\$89,338.60	\$67,661.40
Services	Salary	Hotline Counselor	\$2,000.00	\$	96.26	741.17	\$1,258.83
Services	Salary	Service Provider Monitoring	\$4,000.00	\$	353.68	2,528.46	\$1,471.54
Services	Salary	Service Provider Approval	\$1,000.00		000.00	9.36	\$990.64
Services	Salary	Billing Coordinator	\$6,000.00	\$	600.53	4,094.57	\$1,905.43
Services	Salary	Services Assistance	\$8,000.00	\$	1,061.14	3,822.29	\$4,177.71
Services	Salary	Services Coordinator	\$12,000.00	\$	638.53	7.052.99	\$4,947.01
Services	Salary	Indiana Services Director	\$0.00	Ф	790.28	13,472.42	\$16,527.58 \$0.00
Services	Salary	VP of Operations	\$4,000.00 \$30,000.00	\$	250.31 790.28	3,034.88	\$965.12
Administrative	Salary	Bookkeeper	\$0.00	•	250.24	2 024 00	\$0.00
Administrative	Salary Salary	Senior Accountant Junior Accountant	\$10,000.00	\$	780.28	6,202.15	\$3,797.85
Administrative	Salary	Assistant Director of Finance	\$0.00	•	700.00	0.000.45	\$0.00
Administrative Administrative	Salary	VP of Administration	\$30,000.00	\$	2,393.15	19,714.86	\$10,285.14
Administrative	Salary	President & CEO	\$50,000.00	\$	2,749.61	28,665.45	\$21,334.55
A designaturative	Coloni	Descident 8 CEO	10/1/18	•	0.740.04	00.005.45	004.004.55
		Expense Detail	Original at		Jul-19	YTD-July 2019	lug 2019 to Sep-2019
Expense Type	Budget Category						

Cost Category Personnel	Budgeted Dollars	Act	ual Expenses Jul-19	Actual Expenses YTD-July 2019		aining Balance 2019 to Sept 2019
President & CEO	\$50,000.00	\$	2,749.61	\$ 28,665.45	\$	21,334.55
VP of Administration	\$30,000.00	\$	2,393.15	\$ 19,714.86	\$	10,285.14
Assistant Director of Finance	\$0.00	\$	-	\$ 	\$	
Senior Accountant	\$10,000.00	\$	780.28	\$ 6,202.15	\$	3,797.85
Junior Accountant	\$0.00	\$	-	\$ -	\$	- 4
Bookkeeper	\$4,000.00	\$	250.31	\$ 3,034.88	\$	965.12
Professional Development	\$1,000.00	\$	44.06	\$ 1,115.87	\$	(115.87)
Payroll Taxes	\$8,000.00	\$	277.37	\$ 3,407.68	\$	4,592.32
Workers Compensation Insurance	\$500.00	\$	20.21	\$ 177.62	\$	322.38
Pension	\$3,000.00	\$	173.34	\$ 1,508.45	\$	1,491.55
Employee Group Insurance	\$15,000.00	\$	1,209.16	\$ 11,155.16	\$	3,844.84
Job Advertising	\$500.00	\$	(A)	\$ 	\$	500.00
New Employee Screening	\$250.00	\$	25.43	\$ 41.59	\$	208.41
Total Personnel	\$ 122,250.00	\$	7,922.92	\$ 75,023.71	\$	47,226.29
Operating						
Accounting/IT/Legal Consulting	\$5,000.00	\$	205.18	\$ 8,851.94	\$	(3,851.94)
Postage/Shipping	\$2,000.00	\$	378.97	\$ 1,218.16	\$	781.84
Auditing	\$4,000.00	\$	411.89	\$ 3,210.15	\$	789.85
Travel/Lodging	\$250.00	\$	-	\$ 3.98	\$	246.02
Rent	\$20,000.00	\$	1,150.54	\$ 8,488.36	\$	11,511.64
Telephone Service	\$2,500.00	\$	75.96	\$ 1,316.48	\$	1,183.52
General Business Liability Insurance	\$1,000.00	\$	52.64	\$ 392.98	\$	607.02
Insurance-Directors & Officers	\$1,500.00	\$	111.87	\$ 835.15	\$	664.85
Office Expense	\$12,000.00	\$	350.14	\$ 3,731.52	\$	8,268.48
Computer Resources	\$0.00			\$ =	\$	
				\$ F 2.11	\$	-
Total Operating	\$ 48,250.00	\$	2,737.19	\$ 28,048.72	\$	20,201.28
Equipment						
Equipment Service Contracts	\$1,000.00		\$153.31	\$ 775.93	\$	224.07
Total Administrative Expenses	\$ 171,500.00	\$	10,813.42	\$ 103,848.36	\$	67,651.64

Cost Category Personnel			1	tual Expenses TD-July 2019	Remaining Balance Aug 2019 to Sep-2019
Vice President of Operations	\$30,000.00	\$790.28	\$	13,472.42	\$16,527.58
Indiana Services Director	\$0.00	\$0.00	\$		\$0.00
Services Coordinator	\$12,000.00	\$638.53	\$	7,052.99	\$4,947.01
Billing Coordinator	\$6,000.00	\$600.53	\$	4,094.57	\$1,905.43
Services Assistance	\$8,000.00	\$1,061.14	\$	3,822.29	\$4,177.71
Service Provider Approval	\$1,000.00	\$0.00	\$	9.36	\$990.64
Service Provider Monitoring	\$4,000.00	\$353.68	\$	2,528.46	\$1,471.54
Hotline Counselor	\$2,000.00	\$96.26	\$	741.17	\$1,258.83
Payroll Taxes	\$4,000.00	\$260.67	\$	2,129.58	\$1,870.42
Workers Compensation Insurance	\$500.00	\$17.22	\$	151.34	\$348.66
Pension	\$1,500.00	\$70.47	\$	765.88	\$734.12
Employee Group Insurance	\$8,000.00	\$499.77	\$	4,588.14	\$3,411.86
Total Personnel	\$ 77,000.00	\$ 4,388.55	\$	39,356.20	\$ 37,643.80
Operating					
Client Education Materials	\$10,000.00	\$387.10	\$	9,492.80	\$507.20
Services Advertising	\$2,000.00	\$0.00	\$	55.08	\$1,944.92
Meetings/Seminars/Conference	\$8,000.00	\$0.00	\$	1,136.41	\$6,863.59
Travel/Lodging To Service Providers	\$7,500.00	\$1,083.76	\$	2,654.24	\$4,845.76
Srvcs Database Consulting & Dev	\$20,000.00	\$658.75	\$	11,280.35	\$8,719.65
Client Service Providers	\$1,900,000.00	\$86,608.13	\$	1,695,632.34	\$204,367.66
Toll-free Referral System	\$1,000.00	\$77.37	\$	696.30	\$303.70
Computer Resources	\$10,000.00	\$0.00	\$		\$10,000.00
Contract Closeout Cost	\$35,000.00		\$		\$35,000.00
			\$		
			\$		
Total Operating	\$ 1,993,500.00	\$ 88,815.11	\$	1,720,947.52	\$ 272,552.48
Equipment					
Pregnancy Test Kits	\$8,000.00	\$446.90	\$	4,218.30	\$3,781.70
Total Services Expenses	\$ 2,078,500.00	\$ 93,650.56	Ś	1,764,522.02	\$ 313,977.98



Invoice No.:

IND-1018-000011

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204

Invoice Date: PO Number:

9/20/2019 0020001214

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number: Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

by ISDH program

Project Code:

Activity Code:

23-2868660

10/1/2018 - 9/30/2019

\$2,250,000.00

29454

8/1/2019 -8/31/2019

Real Alternatives, Inc.

\$164,775.32

N/A

N/A

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137 Indiana Pregnancy & Support Services Program October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/18		Actual Cost Aug-19	Actual Expenses 3 YTD-Aug 2019	to Sep-2019
Administrative	Salary	President & CEO	\$50,000.00		2,280.58	30.946.03	\$19,053.97
Administrative	Salary	VP of Administration	\$30,000.00		2,683.07	22,397.93	\$7,602.07
Administrative	Salary	Assistant Director of Finance	\$0.00		2,000.07	22,537.35	\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00		\$832.87	7,035.02	\$2,964.98
Administrative	Salary	Junior Accountant	\$0.00		Ψ032.07	7,033.02	
Administrative	Salary	Bookkeeper	\$4,000.00		\$445.00	3,479.88	\$0.00
Services	Salary	VP of Operations	\$30,000.00				\$520.12
Services	Salary	Indiana Services Director	\$0.00		\$792.88	14,265.30	\$15,734.70
Services	Salary	Services Coordinator			mark ed	9 900 10	\$0.00
Services	Salary	Services Cooldinator	\$12,000.00		\$745.51	7,798.50	\$4,201.50
Services	Salary		\$8,000.00		\$658.15	4,480.44	\$3,519.56
Services		Billing Coordinator	\$6,000.00		\$648.26	4,742.83	\$1,257.17
Services	Salary	Service Provider Approval	\$1,000.00		Color.	9.36	\$990.64
	Salary	Service Provider Monitoring	\$4,000.00	S	907.85	3,436.31	\$563.69
Services	Salary	Hotline Counselor	\$2,000.00	_	\$86.50	827.67	\$1,172.33
		Subtotal	\$157,000.00		\$10,080.67	\$99,419.27	\$57,580.73
Administrative	Fringe	Unused Sick	\$0.00			-	\$0.00
Services	Fringe	Unused Sick	\$0.00		5001124	720.71	\$0.00
Administrative	Fringe	Payroll Taxes	\$8,000.00		\$280.43	3,688.11	\$4,311.89
Services	Fringe	Payroll Taxes	\$4,000.00		\$217.96	2,347.54	\$1,652.46
Administrative	Fringe	Workers' Comp	\$500.00		\$23.64	201.26	\$298.74
Services	Fringe	Workers' Comp	\$500.00		\$20.14	171.48	\$328.52
Administrative	Fringe	Pension	\$3,000.00		\$156.73	1,665.18	\$1,334.82
Services	Fringe	Pension	\$1,500.00		\$89.81	855,69	\$644.31
Administrative	Fringe	Employee Group Ins	\$15,000.00		\$1,079.39	12,234.55	\$2,765.45
Services	Fringe	Employee Group Ins	\$8,000.00		\$459.76	5,047.90	\$2,952.10
		Subtotal	\$40,500.00	-	\$2,327.86	\$26,211.71	\$14,288.29
Administrative	Travel	Travel/Lodging	\$250.00			3.98	\$246.02
Services	Travel	Travel	\$7,500.00	S	228.90	2,883.14	\$4,516.86
		Subtotal	\$7,750.00		\$228.90	\$2,887.12	\$4,862.88
Administrative	Supplies	Office Expense	\$12,000.00		\$235.94	3,967.46	\$8,032.54
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		4200,04	0,007.40	\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00	\$	(0.23)	9,492,57	
Services	Supplies	Pregnancy Test Kits	\$8,000.00	,AIF.	\$359.70		\$507.43
7,361,173,5	- Sapanes	Subtotal	\$40,000.00	_	\$595.41	4,578.00 \$18,038.03	\$3,422.00 \$21,961.97
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00		\$420.00	9,271.94	(\$4.271.94)
Administrative	Contracts	Auditing	\$4,000.00		\$354.00	3,564.15	
Administrative	Contracts	Copier Service Contracts	\$1,000.00		\$107.08		\$435.85
Services	Contracts	Client Service Providers	\$1,900,000.00		\$148,204.03	883.01	\$116.99
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00		0140,204.03	1,843,836.37	\$56,163.63
Services	Contracts	Services Advertising	\$2,000.00			1,136.41	\$6,863.59
Services	Contracts	Services Database Consulting	\$20,000.00		000770	55.08	\$1,944.92
00111000	Somadia -	Subtotal	\$1,940,000.00	_	\$987.70 \$150,072.81	12,268.05 \$1,871,015.01	\$7,731,95 \$68,984.99
Administrative	Other	Professional Development	\$1,000.00			1.115.07	
Administrative	Other	Job advertising				1,115.87	(\$115.87)
Administrative	Other		\$500.00		- 44		\$500.00
Administrative	Other	New employee screening	\$250.00	\$	5.35	46.94	\$203.06
Administrative	Other	Postage/Shipping	\$2,000.00		\$165.64	1,383.80	\$616.20
Administrative		Rent	\$20,000.00		\$986.76	9,475.12	\$10,524.88
	Other	Telephone Service	\$2,500.00		\$104.05	1,420.53	\$1,079.47
Administrative Administrative	Other	General Business Liability Ins	\$1,000.00		\$45.24	438.22	\$561.78
	Other	Insurance - Directors & Officers	\$1,500.00		\$96.14	931.29	\$568.71
Services	Other	Toll Free Referral System	\$1,000.00		\$66.49	762.79	\$237.21
Services	Other	Contract Clostout Cost	\$35,000.00				\$35,000.00
		Subtotal	\$64,750.00		\$1,469.67	\$15,574.56	\$49,175.44
		Administrative	C174 E00 00		040 004 04	0444.444.44	
		Administrative Services	\$171,500.00 \$2,078,500.00		\$10,301.91 \$154,473.41	\$114,150.27 \$1,918,995.43	\$57,349.73 \$159,504.57

Cost Category	Budgeted Dollars	Acti	Actual ExpensesActual Expenses Remainir					
Personnel	1-1-1-2		Aug-19	_	D-Aug 2019		to Sep-2019	
President & CEO	\$50,000.00	_	2,280.58	\$	30,946.03		\$19,053.97	
VP of Administration	\$30,000.00	_	2,683.07	\$	22,397.93		\$7,602.07	
Assistant Director of Finance	\$0.00	_		\$		_	\$0.00	
Senior Accountant	\$10,000.00		\$832.87	\$	7,035.02		\$2,964.98	
Junior Accountant	\$0.00	_		\$	3		\$0.00	
Bookkeeper	\$4,000.00	_	\$445.00	\$	3,479.88		\$520.12	
Professional Development	\$1,000.00		\$0.00	\$	1,115.87		(\$115.87	
Payroll Taxes	\$8,000.00		\$280.43	\$	3,688.11		\$4,311.89	
Workers Compensation Insurance	\$500.00		\$23.64	\$	201.26		\$298.74	
Pension	\$3,000.00		\$156.73	\$	1,665.18		\$1,334.82	
Employee Group Insurance	\$15,000.00		\$1,079.39	\$	12,234.55		\$2,765.45	
Job Advertising	\$500.00	\$		\$			\$500.00	
New Employee Screening	\$250.00	\$	5.35	\$	46.94	1	\$203.06	
Total Personnel	\$ 122,250.00	\$	7,787.06	\$	82,810.77	\$	39,439.23	
Operating								
Accounting/IT/Legal Consulting	\$5,000.00		\$420.00	\$	9,271.94		(\$4,271.94	
Postage/Shipping	\$2,000.00		\$165.64	\$	1,383.80		\$616.20	
Auditing	\$4,000.00		\$354.00	\$	3,564.15		\$435.85	
Travel/Lodging	\$250.00		\$0.00	\$	3.98		\$246.02	
Rent	\$20,000.00	1	\$986.76	\$	9,475.12		\$10,524.88	
Telephone Service	\$2,500.00	1	\$104.05	\$	1,420.53		\$1,079.47	
General Business Liability Insurance	\$1,000.00		\$45.24	\$	438.22		\$561.78	
Insurance-Directors & Officers	\$1,500.00	_	\$96.14	\$	931.29		\$568.71	
Office Expense	\$12,000.00		\$235.94	\$	3,967.46		\$8,032.54	
Computer Resources	\$0.00	_		\$	50.14		\$0.00	
				\$				
Total Operating	\$ 48,250.00	\$	2,407.77	\$	30,456.49	\$	17,793.51	
Equipment					- 4			
Equipment Service Contracts	\$1,000.00		\$107.08	\$	883.01		\$116.99	
Total Administrative Expense	\$ \$ 171,500.00	Ś	10 201 01	Ìċ	114,150.27	\$	57,349.73	

Cost Category Personnel	Budgeted Dollars	Actual Expenses Aug-19	Actual Expenses YTD-Aug 2019	Remaining Balance to Sep-2019
Vice President of Operations	\$30,000.00	\$792.88	\$ 14,265.30	\$15,734.70
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$12,000.00	\$745.51	\$ 7,798.50	\$4,201.50
Billing Coordinator	\$6,000.00	\$648.26	\$ 4,742.83	\$1,257.17
Services Assistance	\$8,000.00	\$658.15	\$ 4,480.44	\$3,519.56
Service Provider Approval	\$1,000.00	\$0.00	\$ 9.36	\$990.64
Service Provider Monitoring	\$4,000.00	\$ 907.85	\$ 3,436.31	\$563.69
Hotline Counselor	\$2,000.00	\$86.50	\$ 827.67	\$1,172.33
Payroll Taxes	\$4,000.00	\$217.96	\$ 2,347.54	\$1,652.46
Workers Compensation Insurance	\$500.00	\$20.14	\$ 171.48	\$328.52
Pension	\$1,500.00	\$89.81	\$ 855.69	\$644.31
Employee Group Insurance	\$8,000.00	\$459.76	\$ 5,047.90	\$2,952.10
Total Personnel	\$ 77,000.00	\$ 4,626.82	\$ 43,983.02	\$ 33,016.98
Operating				
Client Education Materials	\$10,000.00	\$ (0.23)	\$ 9,492.57	\$507.43
Services Advertising	\$2,000.00	\$0.00	\$ 55.08	\$1,944.92
Meetings/Seminars/Conference	\$8,000.00	\$ -	\$ 1,136.41	\$6,863.59
Travel/Lodging To Service Providers	\$7,500.00	\$228.90	\$ 2,883.14	\$4,616.86
Srvcs Database Consulting & Dev	\$20,000.00	\$987.70	\$ 12,268.05	\$7,731.95
Client Service Providers	\$1,900,000.00	\$148,204.03	\$ 1,843,836.37	\$56,163.63
Toll-free Referral System	\$1,000.00	\$66.49	\$ 762.79	\$237.21
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,993,500.00	\$ 149,486.89	\$ 1,870,434.41	\$ 123,065.59
Equipment				
Pregnancy Test Kits	\$8,000.00	\$359.70	\$ 4,578.00	\$3,422.00
Total Services Expenses	\$ 2,078,500.00	\$ 154,473.41	\$ 1,918,995.43	\$ 159,504.57



Invoice No.:

IND-1018-000012

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

11/15/2019

PO Number:

0020001214

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2018 - 9/30/2019

\$2,250,000.00

29454

10/1/2019 -10/31/2019

Real Alternatives, Inc.

N/A

N/A

\$216,854.30

Vendor's signature

Attachment B: Budget Real Alternatives, Inc.

Indiana Pregnancy & Parenting Support Services Program

	arenting Support Services Program			
October 1, 2018 - Sept	ember 30, 2019	Budget	Revised Budget	
Evenance Budget Coton	ani Evasaa Datail	Amount	Amount	Budget Adj
Expense Budget Categ	ory Expense Detail	Oct-18-Sep-19	Oct-18-Sep-19	Oct-18-Sep-19
Administ Salary	President	50,000,00	35,000.21	(44.000.70)
Administ Salary	VP of Administration	50,000.00		(14,999.79)
Administ Salary	Senior Accountant		25,527.55	(4,472.45)
		10,000.00	7,897.10	(2,102.90)
Administ Salary	Bookkeeper	4,000.00	3,902.64	(97.36)
Services Salary	VP of Operations	30,000.00	15,811.86	(14,188,14)
Services Salary	Indiana Services Director			
Services Salary	Services Coordinator	12,000.00	8,655.45	(3,344.55)
Services Salary	Services Assistance	8,000.00	5,428.11	(2,571.89)
Services Salary	Billing Coordinator	6,000.00	5,148.27	(851.73)
Services Salary	Service Provider Approval	1,000.00	9.36	(990.64)
Services Salary	Service Provider Monitoring	4,000.00	3,631,43	(368.57)
Services Salary	Toll Free Counselor	2,000.00	928.48	(1,071.52)
	Subtotal	157,000.00	111,940.46	(45,059.54)
Administ Fringe	Employee Group Ins	15,000.00	14,317.33	(682.67)
Administ Fringe	Payroll Taxes	8,000.00	4,061.18	(3,938.82)
Administ Fringe	Pension	3,000.00	1,909.23	(1,090.77)
Administ Fringe	Workers' Comp	500.00	217.84	(282.16)
Services Fringe	Employee Group Ins	8,000.00	5,545.59	(2,454.41)
Services Fringe	Payroll Taxes	4,000.00	2,547.85	(1,452.15)
Services Fringe	Pension	1,500.00	954.44	(545.56)
Services Fringe	Workers' Comp	500.00	185.61	(314.39)
State of the state	Subtotal	40,500.00	29,739.07	(10,760.93)
			0.54	(1311,221,22)
Administ Travel	Travel/Lodging	250.00	3.98	(246.02)
Services Travel	Travel	7,500.00	2,961.50	(4,538.50)
	Subtotal	7,750.00	2,965.48	4,784.52
Administ Supplies	Office Supply Expense	12,000.00	4,302.06	(7,697.94)
Services Supplies	Computer Resources/Upgrades	10,000.00		(10,000.00)
Services Supplies	Client Education Materials	10,000.00	9.573.25	(426.75)
Services Supplies	Pregnancy Test Kits	8,000.00	4,937.70	(3,062.30)
	Subtotal	40,000.00	18,813.01	21,186.99
			70,010.01	21,100.00
Administ Contracts	Accounting/IT/Legal consulting	5,000.00	9.477.12	4,477.12
Administ Contracts	Auditing	4,000.00	3,902.08	(97.92)
Administ Contracts	Copier Service Contracts	1,000.00	960.01	(39.99)
Services Contracts	Meetings/Seminars/Conference	8,000.00	1,136.41	(6,863.59)
Services Contracts	Client Service Providers	1,900,000.00	2,026,139.96	126,139.96
Services Contracts	Services Advertising	2,000.00		
Services Contracts	Services Database Consulting		55.08	(1,944.92)
Services Contracts	Subtotal	20,000.00 1,940,000.00	12,917.45	(7,082.55)
	Subtotal	1,940,000.00	2,054,588.11	114,588.11
Administ Other	Professional Development	1 000 00	1 115 07	445.07
		1,000.00	1,115.87	115.87
Administ Other	Job advertising	500.00	10.01	(500.00)
Administ Other	New employee screening	250.00	46.94	(203.06)
Administ Other	Postage/Shipping	2,000.00	1,539.58	(460.42)
Administ Other	Rent	20,000.00	10,422.35	(9,577.65)
Administ Other	Telephone Service	2,500.00	1,714.79	(785.21)
Administ Other	General Business Liability Ins	1,000.00	481.41	(518.59)
Administ Other	Insurance - Directors & Officers	1,500.00	1,023.07	(476.93)
Services Other	Toll Free Referral System	1,000.00	876.25	(123.75)
Services Other	Contract Closeout Cost	35,000.00	14,733.61	(20,266.39)
	Subtotal	64,750.00	31,953.87	(32,796.13)
	Total	2,250,000.00	2,250,000.00	51,943.02
	Administrative	171,500.00	127,822.34	(43,677.66)
	Services	2,078,500.00	2,122,177.66	43,677.66
	Total	\$2,250,000.00	\$2,250,000.00	\$0.00

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137

Indiana Pregnancy & Support Services Program

October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/18		Actual Cost Sep-19	Actual Expenses YTD-Sep 2019	Remaining Balanc
Administrative	Salary	President & CEO	\$35,000.21		4,054.18	35,000.21	\$0.00
Administrative	Salary	VP of Administration	\$25,527.55		3,129.62	25,527.55	\$0.00
Administrative	Salary	Assistant Director of Finance	\$0.00		-1120102	20,027.00	\$0.00
Administrative	Salary	Senior Accountant	\$7,897.10		\$862.08	7,897.10	\$0.00
Administrative	Salary	Junior Accountant	\$0.00		4002.00	7,007.10	\$0.00
Administrative	Salary	Bookkeeper	\$3,902.64		\$422.76	3,902.64	\$0.00
Services	Salary	VP of Operations	\$15,811.86		\$1,546.56	15,811.86	\$0.00
Services	Salary	Indiana Services Director	\$0.00		\$1,040.00	10,011.00	\$0.00
Services	Salary	Services Coordinator	\$8,655.45		\$856.95	8,655.45	\$0.00
Services	Salary	Services Assistance	\$5,428.11		\$947.67	5,428.11	
Services	Salary	Billing Coordinator	\$5,148.27		\$405.44		\$0.00
Services	Salary	Service Provider Approval	\$9.36		\$400.44	5,148.27	\$0.00
Services	Salary	Service Provider Monitoring	\$3,631.43	\$	105.10	9.36	\$0.00
Services	Salary	Hotline Counselor		Ф	195.12	3,631.43	\$0.00
30111000	Guidiy	Subtotal	\$928.48 \$111,940.46	-	\$100.81 \$12,521.19	928.48 \$111,940.46	\$0.00 \$0.00
Administrative	Fringe	Unused Sick	\$0.00		200000		
Services	Fringe	Unused Sick	\$0.00				\$0.00
Administrative	Fringe	Payroll Taxes	\$0.00		00-00-0-	10114	\$0.00
Services	Fringe		\$4,061.18		\$373.07	4,061.18	\$0.00
Administrative	The state of the s	Payroll Taxes	\$2,547.85		\$200.31	2,547.85	\$0.00
	Fringe	Workers' Comp	\$217.84		\$16.58	217.84	\$0.00
Services	Fringe	Workers' Comp	\$185.61		\$14.13	185.61	\$0.00
Administrative	Fringe	Pension	\$1,909.23		\$244.05	1,909.23	\$0.00
Services	Fringe	Pension	\$954.44		\$98.75	954.44	\$0.00
Administrative	Fringe	Employee Group Ins	\$14,317.33		\$2,082.78	14,317.33	\$0.00
Services	Fringe	Employee Group Ins	\$5,545.59		\$497.69	5,545.59	\$0.00
		Subtotal	\$29,739.07		\$3,527.36	\$29,739.07	\$0.00
Administrative	Travel	Travel/Lodging	\$3.98			3.98	\$0.00
Services	Travel	Travel	\$2,961.50	\$	78.36	2,961.50	\$0.00
		Subtotal	\$2,965.48		\$78.36	\$2,965.48	\$0.00
Administrative	Supplies	Office Expense	\$4,302.06		\$334.60	4,302.06	\$0.00
Services	Supplies	Computer Resources/Upgrades			Ψ004.00	4,302.00	
Services	Supplies	Client Education Materials	\$9,573.25	\$	80.68	0.572.25	\$0.00
Services	Supplies	Pregnancy Test Kits	\$4,937.70	Ψ	\$359.70	9,573.25	\$0.00
		Subtotal	\$18,813.01	_	\$774.98	4,937.70 \$18,813.01	\$0.00 \$0.00
Administrative	Contracts	Accounting/IT/Legal consulting	\$9,477.12		\$205.18	0.477.40	
Administrative	Contracts	Auditing	\$3,902.08			9,477.12	\$0.00
Administrative	Contracts	Copier Service Contracts			\$337.93	3,902.08	\$0.00
Services	Contracts	Client Service Providers	\$960.01		\$77.00	960.01	\$0.00
Services	Contracts	Meetings/Seminars/Conference	\$2,026,139,96		\$182,303.59	2,026,139.96	\$0.00
Services			\$1,136.41			1,136.41	\$0.00
Services	Contracts Contracts	Services Advertising	\$55.08		22/0.70	55.08	\$0.00
Services	Contracts	Services Database Consulting _ Subtotal	\$12,917.45 \$2,054,588.11	=	\$649.40 \$183,573.10	12,917.45 \$2,054,588.11	\$0.00 \$0.00
Administrative	Othor	Desferational Design					
	Other	Professional Development	\$1,115.87			1,115.87	\$0.00
Administrative	Other	Job advertising	\$0.00			•	\$0.00
Administrative	Other	New employee screening	\$46.94			46.94	\$0.00
Administrative	Other	Postage/Shipping	\$1,539.58		\$155.78	1,539.58	\$0.00
Administrative	Other	Rent	\$10,422.35		\$947.23	10,422.35	\$0.00
Administrative	Other	Telephone Service	\$1,714.79		\$294.26	1,714.79	\$0.00
Administrative	Other	General Business Liability Ins	\$481.41		\$43.19	481.41	\$0.00
Administrative	Other	Insurance - Directors & Officers	\$1,023.07		\$91.78	1,023.07	\$0.00
Services	Other	Toll Free Referral System	\$876.25		\$113.46	876.25	\$0.00
Services	Other	Contract Clostout Cost	\$14,733.61	\$	14,733.61	14,733.61	\$0.00
		Subtotal	\$31,953.87		\$16,379.31	\$31,953.87	\$0.00
		Administrative	\$127,822.34		\$13,672.07	\$127,822.34	\$0.00
		Administrative Services Total	\$127,822.34 \$2,122,177.66 \$2,250,000.00		\$13,672.07 \$203,182.23	\$127,822.34 \$2,122,177.66	\$0.00 \$0.00

Cost Category Personnel	Budgeted Dollars		Actual Expenses Sep-19		Actual Expenses YTD-Sep 2019		Remaining Balance	
President & CEO	\$35,00	0.21	\$	4,054.18	\$	35,000.21		\$0.00
VP of Administration	\$25,52		\$	3,129.62	\$	25,527.55		\$0.00
Assistant Director of Finance		0.00			\$	- F (-0.)		\$0.00
Senior Accountant	\$7,89	7.10		\$862.08	\$	7,897.10	11-	\$0.00
Junior Accountant	\$	0.00			\$			\$0.00
Bookkeeper	\$3,90	2.64	1	\$422.76	\$	3,902.64		\$0.00
Professional Development	\$1,11			\$0.00	\$	1,115.87		\$0.00
Payroll Taxes	\$4,06			\$373.07	\$	4,061.18		\$0.00
Workers Compensation Insurance		7.84		\$16.58	\$	217.84		\$0.00
Pension	\$1,90			\$244.05	\$	1,909.23		\$0.00
Employee Group Insurance	\$14,31			\$2,082.78	\$	14,317.33		\$0.00
Job Advertising			\$		\$	Y 7.5 20		\$0.00
New Employee Screening		6.94			\$	46.94		\$0.00
Total Personnel	\$ 93,99	5.89	\$	11,185.12	\$	93,995.89	\$	- 1
Operating								
Accounting/IT/Legal Consulting	\$9,47	7.12		\$205.18	\$	9,477.12		\$0.00
Postage/Shipping	\$1,53			\$155.78	\$	1,539.58		\$0.00
Auditing	\$3,90			\$337.93	\$	3,902.08		\$0.00
Travel/Lodging		3.98	-		\$	3.98		\$0.00
Rent	\$10,42	2.35		\$947.23	\$	10,422.35		\$0.00
Telephone Service	\$1,71	4.79		\$294.26	\$	1,714.79		\$0.00
General Business Liability Insurance	\$48	31.41	T.	\$43.19	\$	481.41		\$0.00
Insurance-Directors & Officers	\$1,02	3.07		\$91.78	\$	1,023.07	2.00	\$0.00
Office Expense	\$4,30	2.06		\$334.60	\$	4,302.06		\$0.00
Computer Resources	\$	0.00	1.4		\$			\$0.00
		7 11			\$	47		
Total Operating	\$ 32,86	6.44	\$	2,409.95	\$	32,866.44	\$	-
Equipment								
Equipment Service Contracts	\$96	0.01		\$77.00	\$	960.01		\$0.00
Total Administrative Expenses	¢ 127.92	2.34	\$	13,672.07	\$	127,822.34	le	

Actual Services Expenses Indiana: Fiscal Year 2018-19

Cost Category Personnel	Budgeted Dollars	Actual Expenses Sep-19	Actual Expenses YTD-Sep 2019	Remaining Balance
Vice President of Operations	\$15,811.86	\$1,546.56	\$ 15,811.86	\$0.00
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$8,655.45	\$856.95	\$ 8,655.45	\$0.00
Billing Coordinator	\$5,148.27	\$405.44	\$ 5,148.27	\$0.00
Services Assistance	\$5,428.11	\$947.67	\$ 5,428.11	\$0.00
Service Provider Approval	\$9.36	\$0.00	\$ 9.36	\$0.00
Service Provider Monitoring	\$3,631.43	\$ 195.12	\$ 3,631.43	\$0.00
Hotline Counselor	\$928.48	\$100.81	\$ 928.48	\$0.00
Payroll Taxes	\$2,547.85	\$200.31	\$ 2,547.85	\$0.00
Workers Compensation Insurance	\$185.61	\$14.13	\$ 185.61	\$0.00
Pension	\$954.44	\$98.75	\$ 954.44	\$0.00
Employee Group Insurance	\$5,545.59	\$497.69	\$ 5,545.59	\$0.00
Total Personnel	\$ 48,846.45	\$ 4,863.43	\$ 48,846.45	\$ -
Operating				
Client Education Materials	\$9,573.25	\$ 80.68	\$ 9,573.25	\$0.00
Services Advertising	\$55.08	\$0.00	\$ 55.08	\$0.00
Meetings/Seminars/Conference	\$1,136.41	\$ -	\$ 1,136.41	\$0.00
Travel/Lodging To Service Providers	\$2,961.50	\$ 78.36	\$ 2,961.50	\$0.00
Srvcs Database Consulting & Dev	\$12,917.45	\$649.40	\$ 12,917.45	\$0.00
Client Service Providers	\$2,026,139.96	\$182,303.59	\$ 2,026,139.96	\$0.00
Toll-free Referral System	\$876.25	\$113.46	\$ 876.25	\$0.00
Computer Resources	\$0.00		\$ -	\$0.00
Contract Closeout Cost	\$14,733.61	\$14,733.61	\$ 14,733.61	\$0.00
		7 50	\$ -	
			\$ -	
	\$ 2,068,393.51	\$ 197,959.10	\$ 2,068,393.51	\$ -
Total Operating	\$ 2,008,393.51	7	T	
Total Operating Equipment				
	\$4,937.70	\$359.70	\$ 4,937.70	\$0.00



Invoice No.:

IND-1019-000001

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street Indianapolis, IN 46204

12/19/2019

Invoice Date: PO Number:

0020003805

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services: Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2019 - 9/30/2020

\$2,250,000.00

38952

10/1/2019 -10/31/2019

Real Alternatives, Inc.

\$220,906.21

N/A N/A

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952 Indiana Pregnancy & Support Services Program October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/2019	Actual Expenses Oct-19	Remaining Balance Nov-2019 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	406.33	\$49,593.67
Administrative	Salary	VP of Administration	\$30,000.00	400.55	\$30,000.00
Administrative	Salary	Senior Accountant	\$10,000.00		
Administrative	Salary	Bookkeeper	\$5,000.00		\$10,000.00
Services	Salary	VP of Operations		244.04	\$5,000.00
Services	Salary	Services Coordinator	\$25,000.00	214.81	\$24,785.19
Services			\$10,000.00	253.75	\$9,746.25
	Salary	Services Assistant	\$8,000.00	53.19	\$7,946.81
Services	Salary	Billing Coordinator	\$6,000.00	154.07	\$5,845.93
Services	Salary	Service Provider Approval	\$1,000.00		\$1,000.00
Services	Salary	Service Provider Monitoring	\$5,000.00		\$5,000.00
Services	Salary	Hotline Counselor	\$1,500.00	15.39	\$1,484.61
		Subtotal	\$151,500.00	1,097.54	\$150,402.46
Administrative	Fringe	Payroll Taxes	\$7,000.00	4.63	\$6,995.37
Services	Fringe	Payroll Taxes	\$4,000.00	36.60	\$3,963.40
Administrative	Fringe	Workers' Comp	\$500.00	4.31	\$495.69
Services	Fringe	Workers' Comp	\$500.00	3.67	\$496.33
Administrative	Fringe	Pension	\$3,000.00	9.89	\$2,990.11
Services	Fringe	Pension	\$1,500.00	18.60	\$1,481.40
Administrative	Fringe	Employee Group Ins	\$16,000.00	445.61	\$15,554.39
Services	Fringe	Employee Group Ins	\$8,000.00	171.73	\$7,828.27
		Subtotal	\$40,500.00	695.04	\$39,804.96
Administrative	Travel	Travel/Lodging	\$250.00		\$250.00
Services	Travel	Travel	\$5,000.00		34.70.70.70
Curvices	Tiavoi	Subtotal	\$5,250.00		\$5,000.00 \$5,250.00
A decided and	A section	uli Sunt in	400000	40.00	
Administrative	Supplies	Office Expense	\$8,000.00	628.45	\$7,371.55
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	360.40	\$9,639.60
Services	Supplies	Client Education Materials	\$10,000.00	59.12	\$9,940.88
Services	Supplies	Pregnancy Test Kits	\$7,000.00	425.10	\$6,574.90
		Subtotal	\$35,000.00	1,473.07	\$33,526.93
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	1,500.68	\$9,499.32
Administrative	Contracts	Auditing	\$5,000.00	87.79	\$4,912.21
Administrative	Contracts	Copier Service Contracts	\$1,500.00	15.22	\$1,484,78
Services	Contracts	Client Service Providers	\$1,900,000.00	215,630.34	\$1,684,369.66
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	Gritesbirth.	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00		\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00		\$20,000.00
		Subtotal	\$1,947,500.00	217,234.03	\$1,730,265.97
Administrative	Other	Professional Development	\$2,000.00	35.47	\$1,964.53
Administrative	Other	Job advertising	\$500.00	33.47	\$500.00
Administrative	Other	New employee screening	\$250.00		\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	77.23	\$1,922.77
Administrative	Other	Rent	\$15,000.00		
Administrative	Other	Telephone Service	\$2,000.00	242.28	\$14,757.72
Administrative	Other			44.00	\$2,000.00
Administrative	Other	General Business Liability Ins	\$1,000.00	11.22	\$988.78
Services	Other	Insurance - Directors & Officers	\$1,500.00	23.84	\$1,476.16
Services	Other	Toll Free Referral System	\$1,000.00	16.49	\$983.51
Services	Other	Contract Clostout Cost Subtotal	\$45,000.00 \$70,250.00	406.53	\$45,000.00 \$69,843.47
			3004500000	Andrea (13010 1111
		Administrative	\$171,500.00	\$3,492.95	\$168,007.05
		Services	\$2,078,500.00	\$217,413,26	\$1,861,086.74
		Total	\$2,250,000.00	\$220,906.21	\$2,029,093.79

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2019-20

Cost Category	Budg	geted Dollars	Actu	al Expenses	Remaining Balance
Personnel				Oct-19	Nov 2019 - Sept 2020
President & CEO		\$50,000.00	\$	406.33	\$49,593.67
VP of Administration		\$30,000.00		- A	\$30,000.00
Senior Accountant		\$10,000.00		- 21	\$10,000.00
Bookkeeper		\$5,000.00		Y	\$5,000.00
Professional Development		\$2,000.00		35.47	\$1,964.53
Payroll Taxes		\$7,000.00	-	4.63	\$6,995.37
Workers Compensation Insurance		\$500.00		4.31	\$495.69
Pension		\$3,000.00		9.89	\$2,990.11
Employee Group Insurance		\$16,000.00		445.61	\$15,554.39
Job Advertising		\$500.00		-	\$500.00
New Employee Screening		\$250.00		-	\$250.00
Total Personnel	\$	124,250.00	\$	906.24	\$ 123,343.76
Operating					
Accounting/IT/Legal Consulting		\$11,000.00	\$	1,500.68	\$9,499.32
Postage/Shipping		\$2,000.00		77.23	\$1,922.77
Auditing		\$5,000.00		87.79	\$4,912.21
Travel/Lodging		\$250.00		100	\$250.00
Rent		\$15,000.00		242.28	\$14,757.72
Telephone Service		\$2,000.00			\$2,000.00
General Business Liability Insurance		\$1,000.00		11.22	\$988.78
Insurance-Directors & Officers		\$1,500.00		23.84	\$1,476.16
Office Expense		\$8,000.00		628.45	\$7,371.55
					\$0.00
Total Operating	\$	45,750.00	\$	2,571.49	\$ 43,178.51
Equipment				- 31	
Equipment Service Contracts		\$1,500.00	\$	15.22	\$1,484.78
Total Administrative Expenses	\$	171,500.00	\$	3,492.95	\$ 168,007.05

Actual Services Expenses Indiana: Fiscal Year 2018-19

Cost Category Personnel	Budgeted Dollars		Ac	Actual Expenses Oct-19		Remaining Balance Nov 2019 - Sept 2020	
Vice President of Operations		\$25,000.00	\$	214.81		\$24,785.19	
Services Coordinator		\$10,000.00		253.75		\$9,746.25	
Billing Coordinator		\$6,000.00		154.07		\$5,845.93	
Services Assistant		\$8,000.00		53.19		\$7,946.81	
Service Provider Approval		\$1,000.00		2.71		\$1,000.00	
Service Provider Monitoring		\$5,000.00				\$5,000.00	
Hotline Counselor		\$1,500.00		15.39		\$1,484.61	
Payroll Taxes		\$4,000.00		36.60		\$3,963.40	
Workers Compensation Insurance		\$500.00		3.67		\$496.33	
Pension		\$1,500.00		18.60		\$1,481.40	
Employee Group Insurance		\$8,000.00		171.73		\$7,828.27	
Total Personnel	\$	70,500.00	\$	921.81	\$	69,578.19	
Operating							
Client Education Materials		\$10,000.00	\$	59.12	\$	9,940.88	
Services Advertising		\$2,000.00		-	\$	2,000.00	
Meetings/Seminars/Conference		\$8,000.00		- 4	\$	8,000.00	
Travel/Lodging To Service Providers		\$5,000.00		Ter	\$	5,000.00	
Srvcs Database Consulting & Dev		\$20,000.00			\$	20,000.00	
Client Service Providers		\$1,900,000.00		215,630.34	\$	1,684,369.66	
Toll-free Referral System		\$1,000.00		16.49	\$	983.51	
Computer Resources		\$10,000.00		360.40	\$	9,639.60	
Contract Closeout Cost		\$45,000.00			\$	45,000.00	
Total Operating	\$	2,001,000.00	\$	216,066.35	\$	1,784,933.65	
Equipment					M		
Pregnancy Test Kits		\$7,000.00	\$	425.10		\$6,574.90	
Total Services Expenses	\$	2,078,500.00	\$	217,413.26	\$	1,861,086.74	



Invoice No.:

IND-1019-000002

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204

Invoice Date: PO Number:

12/20/2019 0020003805

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number: Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2019 - 9/30/2020

\$2,250,000.00

38952

11/1/2019 -11/30/2019

Real Alternatives, Inc.

\$184,458.73

N/A N/A

Vendor's signature

Attachment B: Budget Real Alternatives, Inc., Contract Number 38952 Indiana Pregnancy & Support Services Program October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at	Actual Expenses Nov-19	Actual Expenses YTD thru Nov 2019	Remaining Balance Dec-2019 to Sep-2020
	Constant and a series		10/1/19			
Administrative	Salary	President & CEO	\$50,000.00	2,545.07	2,951.40	\$47,048.60
Administrative	Salary	VP of Administration	\$30,000.00	186.28	186.28	\$29,813.72
Administrative	Salary	Senior Accountant	\$10,000.00	213.95	213.95	\$9,786.05
Administrative	Salary	Bookkeeper	\$5,000.00	500.63	500.63	\$4,499.37
Services	Salary	VP of Operations	\$25,000.00	438.70	653.51	\$24,346.49
Services	Salary	Services Coordinator	\$10,000.00	1,014.79	1,268.54	\$8,731.46
Services	Salary	Services Assistant	\$8,000.00	152.81	208.00	\$7,794.00
Services	Salary	Billing Coordinator	\$6,000.00	518.66	672.73	\$5,327.27
Services	Salary	Service Provider Approval	\$1,000.00		2.0	\$1,000.00
Services	Salary	Service Provider Monitoring	\$5,000.00		87	\$5,000.00
Services	Salary	Hotline Counselor	\$1,500.00		15.39	\$1,484,61
		Subtotal	\$151,500.00	\$5,570.89	\$6,668.43	\$144,831.57
Administrative	Fringe	Payroll Taxes	\$7,000.00	101.68	106.31	\$6,893.69
Services	Fringe	Payroll Taxes	\$4,000.00	105.58	142.18	\$3,857.82
Administrative	Fringe	Workers' Comp	\$500.00	10.38	14.69	\$485.31
Services	Fringe	Workers' Comp	\$500.00	8.85	12.52	\$487.48
Administrative	Fringe	Pension	\$3,000.00	98.91	108.80	\$2,891.20
Services	Fringe	Pension	\$1,500.00	48.01	86.61	\$1,433.39
Administrative	Fringe	Employee Group Ins	\$16,000.00	906.82	1,352.43	\$14,647.57
Services	Fringe	Employee Group Ins	\$8,000.00	358.67	530.40	\$7,469.60
		Subtotal	\$40,500.00	\$1,638.90	\$2,333.94	
Administrative	Travel	Travel/Lodging	\$250.00			\$250.00
Services	Travel	Travel	\$5,000.00		and the second	\$5,000.00
		Subtotal	\$5,250.00	\$0.00	\$0.00	\$5,250.00
Administrative	Supplies	Office Expense	\$8,000.00	479.92	1,108.37	\$6,891.63
Services	Supplies	Computer Resources/Upgrades			360.40	\$9,639.60
Services	Supplies	Client Education Materials	\$10,000.00	6.47	65.59	\$9,934.41
Services	Supplies	Pregnancy Test Kits	\$7,000.00	414.20	839.30	\$6,160.70
09111000	Sepplies	Subtotal	\$35,000.00	\$900.59	\$2,373.66	
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	276.71	1,777.39	\$9,222.61
Administrative	Contracts	Auditing	\$5,000.00	211.69	299.48	\$4,700.52
Administrative	Contracts	Copier Service Contracts	\$1,500.00	33.81	49.03	\$1,450.97
Services	Contracts	Client Service Providers	\$1,900,000.00	174,941.73	390,572.07	\$1,509,427.93
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00		#201E(2.20)	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00			\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00			\$20,000.00
		Subtotal	\$1,947,500.00	\$175,463.94	\$392,697.97	\$1,554,802.03
Administrative	Other	Professional Development	\$2,000.00		35.47	\$1,964.53
Administrative	Other	Job advertising	\$500.00		1.0	\$500.00
Administrative	Other	New employee screening	\$250.00		3.00	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	112.81	190.04	\$1,809.96
Administrative	Other	Rent	\$15,000.00	576.01	818.29	\$14,181.71
Administrative	Other	Telephone Service	\$2,000.00	71.29	71.29	\$1,928.71
Administrative	Other	General Business Liability Ins	\$1,000.00	27.05	38.27	\$961.73
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	57.49	81.33	\$1,418.67
Services	Other	Toll Free Referral System	\$1,000.00	39.76	56.25	\$943.75
Services	Other	Contract Clostout Cost	\$45,000.00			\$45,000.00
THE CONTRACTOR	-3-3-4-2	Subtotal	\$70,250.00	\$884.41	\$1,290.94	
		Administrative Services	\$171,500.00 \$2,078,500.00	\$6,410.50 \$178,048.23	\$9,903.45 \$395,461.49	\$161,596.55 \$1,683,038.51
		Total	\$2,250,000.00	\$184,458.73	\$405,364.94	\$1,844,635.06
		10.01	\$2,200,000.00	\$104,430.13	\$400,004.54	φ1,044,033.00

Real Alternatives Actual Administrative Expenses

Indiana: Fiscal Year 2019-20

Cost Category Personnel	Bud	geted Dollars	Act	ual Expenses Nov-19	al Expenses	Remaining Balance Dec 2019 to Sep- 2020	
President & CEO		\$50,000.00	\$	2,545.07	\$ 2,951.40		\$47,048.60
VP of Administration		\$30,000.00		186.28	\$ 186.28		\$29,813.72
Senior Accountant	1	\$10,000.00		213.95	\$ 213.95		\$9,786.05
Bookkeeper		\$5,000.00		500.63	\$ 500.63		\$4,499.37
Professional Development		\$2,000.00			\$ 35.47		\$1,964.53
Payroll Taxes		\$7,000.00		101.68	\$ 106.31		\$6,893.69
Workers Compensation Insurance		\$500.00		10.38	\$ 14.69		\$485.31
Pension		\$3,000.00		98.91	\$ 108.80		\$2,891.20
Employee Group Insurance		\$16,000.00		906.82	\$ 1,352.43		\$14,647.57
Job Advertising		\$500.00			\$ - 4		\$500.00
New Employee Screening		\$250.00			\$		\$250.00
Total Personnel	\$	124,250.00	\$	4,563.72	\$ 5,469.96	\$	118,780.04
Operating							
Accounting/IT/Legal Consulting		\$11,000.00	\$	276.71	\$ 1,777.39		\$9,222.61
Postage/Shipping	T I	\$2,000.00		112.81	\$ 190.04		\$1,809.96
Auditing		\$5,000.00		211.69	\$ 299.48		\$4,700.52
Travel/Lodging		\$250.00			\$		\$250.00
Rent		\$15,000.00		576.01	\$ 818.29		\$14,181.71
Telephone Service		\$2,000.00		71.29	\$ 71.29		\$1,928.71
General Business Liability Insurance		\$1,000.00		27.05	\$ 38.27		\$961.73
Insurance-Directors & Officers		\$1,500.00		57.49	\$ 81.33		\$1,418.67
Office Expense		\$8,000.00		479.92	\$ 1,108.37		\$6,891.63
					\$		\$0.00
Total Operating	\$	45,750.00	\$	1,812.97	\$ 4,384.46	\$	41,365.54
Equipment							
Equipment Service Contracts		\$1,500.00	\$	33.81	\$ 49.03		\$1,450.97
Total Administrative Expenses	\$	171,500.00	\$	6,410.50	\$ 9,903.45	\$	161,596.55

Actual Services Expenses Indiana: Fiscal Year 2018-19

Cost Category Personnel	Budgeted Dollars	Actual Expenses Nov-19	III APPLE	tual Expenses TD-Nov 2019	Remaining Balance Dec 2019 - Sept 2020
Vice President of Operations	\$25,000.00	\$ 438.70	\$	653.51	\$24,346.49
Services Coordinator	\$10,000.00	1,014.79	\$	1,268.54	\$8,731.46
Billing Coordinator	\$6,000.00	518.66	\$	672.73	\$5,327.27
Services Assistant	\$8,000.00	152.81	\$	206.00	\$7,794.00
Service Provider Approval	\$1,000.00	-	\$	-	\$1,000.00
Service Provider Monitoring	\$5,000.00	34	\$	-	\$5,000.00
Hotline Counselor	\$1,500.00		\$	15.39	\$1,484.61
Payroll Taxes	\$4,000.00	105.58	\$	142.18	\$3,857.82
Workers Compensation Insurance	\$500.00	8.85	\$	12.52	\$487.48
Pension	\$1,500.00	48.01	\$	66.61	\$1,433.39
Employee Group Insurance	\$8,000.00	358.67	\$	530.40	\$7,469.60
Total Personnel	\$ 70,500.00	\$ 2,646.07	\$	3,567.88	\$ 66,932.12
Operating					
Client Education Materials	\$10,000.00	\$ 6.47	\$	65.59	\$9,934.41
Services Advertising	\$2,000.00		\$	- 1	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$		\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00		\$	-	\$5,000.00
Srvcs Database Consulting & Dev	\$20,000.00	- 3	\$		\$20,000.00
Client Service Providers	\$1,900,000.00	174,941.73	\$	390,572.07	\$1,509,427.93
Toll-free Referral System	\$1,000.00	39.76	\$	56.25	\$943.75
Computer Resources	\$10,000.00		\$	360.40	\$9,639.60
Contract Closeout Cost	\$45,000.00				\$45,000.00
Total Operating	\$ 2,001,000.00	\$ 174,987.96	\$	391,054.31	\$ 1,609,945.69
Equipment			1		
Pregnancy Test Kits	\$7,000.00	\$ 414.20	\$	839.30	\$6,160.70



Invoice No.:

IND-1019-000003

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: PO Number:

1/21/2020 0020003805

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2019 - 9/30/2020

\$2,250,000.00

38952

12/1/2019 -12/31/2019

Real Alternatives, Inc.

\$195,514.78

N/A

N/A

Vendor's signature

Attachment B: Budget Real Alternatives, Inc., Contract Number 38952 Indiana Pregnancy & Support Services Program October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at	Actual Cost Dec-19	Actual Expenses YTD-Dec 2019	Remaining Balance Jan 2020 to Sep-2020
Administrativa	Colony	President & CEO	10/1/19 \$50,000.00	4,672.81	7,624.21	\$42.375.79
Administrative	Salary	VP of Administration	\$30,000.00	3,440.28	3,626.56	\$26,373.44
Administrative Administrative	Salary	Senior Accountant	\$10,000.00	\$1,132.66	1,346.61	\$8,653.39
Administrative	Salary	Bookkeeper	\$5,000.00	\$645.26	1,145.89	\$3,854.11
	100 m	VP of Operations	\$25,000.00	2,526.45	3,179.96	21,820.04
	Salary	Services Coordinator	\$10,000.00	\$1,510.94	2,779.48	7.220.52
Services Services	Salary Salary	Services Assistant	\$8,000.00	\$232.65	438.65	7,561.35
Services	Salary	Billing Coordinator	\$6,000.00	\$529.81	1,202.54	4,797.46
Services	Salary	Service Provider Approval	\$1,000.00	4029.01	1,202.34	\$1,000.00
Services	Salary	Service Provider Approval	\$5,000.00			\$5,000.00
Services	Salary	Hotline Counselor	\$1,500.00	\$5.20	20.59	\$1,479.41
oel vices	Salary	Subtotal	\$151,500.00	\$14,696.06	\$21,364.49	\$130,135.51
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$421.28	527.59	\$6,472.41
Services	Fringe	Payroll Taxes	\$4,000.00	\$198.88	341.06	3,658.94
Administrative	Fringe	Workers' Comp	\$500.00	\$15.21	29.90	\$470.10
Services	Fringe	Workers' Comp	\$500.00	\$12.96	25.48	474.52
Administrative	Fringe	Pension	\$3,000.00	\$214.71	323.51	\$2,676.49
Services	Fringe	Pension	\$1,500.00	\$123,50	190,11	1,309.89
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$1,443.92	2,796.35	\$13,203.65
Services	Fringe	Employee Group Ins	\$8,000.00	\$568.15	1,098.55	6,901.45
		Subtotal	\$40,500.00	\$2,998.61	\$5,332.55	\$35,167.45
Administrative	Travel	Travel/Lodging	\$250.00		10-1	\$250.00
Services	Travel	Travel	\$5,000.00		-	5,000.00
		Subtotal	\$5,250.00	\$0.00	\$0.00	\$5,250.00
Administrative	Supplies	Office Expense	\$8,000.00	\$554.14	1,662.51	\$6,337.49
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		360.40	\$9,639.60
Services	Supplies	Client Education Materials	\$10,000.00		65,59	\$9,934.41
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$523.20	1,362.50	\$5,637.50
		Subtotal	\$35,000.00	\$1,077.34	\$3,451.00	\$31,549.00
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$1,611.66	3,389.05	\$7,610.95
Administrative	Contracts	Auditing	\$5,000.00	\$310.03	609.51	\$4,390.49
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$59.29	108.32	\$1,391.68
Services	Contracts	Client Service Providers	\$1,900,000.00	\$173,336.16	563,908.23	1,336,091.77
Services	Contracts	Meetings/Seminars/Conference	\$8,000,00		-	8,000.00
Services	Contracts	Services Advertising	\$2,000.00			2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$261.80	261.80	19,738.20
		Subtotal	\$1,947,500.00	\$175,578.94	\$568,276.91	\$1,379,223.09
Administrative	Other	Professional Development	\$2,000.00		35.47	\$1,964.53
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00			\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$59.69	249.73	\$1,750.27
Administrative	Other	Rent	\$15,000.00	\$845.77	1,664.06	\$13,335.94
Administrative	Other	Telephone Service	\$2,000.00	\$76.32	147.61	\$1,852.39
Administrative	Other	General Business Liability Ins	\$1,000.00	\$39.62	77.89	\$922.11
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$84.20	165.53	\$1,334.47
Services	Other	Toll Free Referral System	\$1,000.00	\$58.23	114.48	\$885.52
Services	Other	Contract Clostout Cost	\$45,000.00			\$45,000.00
		Subtotal	\$70,250.00	\$1,163.83	\$2,454.77	\$67,795.23
					22007074	1,,5,,5,0
		Administrative	\$171 500 00	\$15 626 85	\$25 530 30	\$145,969.70
		Administrative Services	\$171,500.00 \$2,078,500.00	\$15,626.85 \$179,887.93	\$25,530.30 \$575,349.42	\$145,969.70 \$1,503,150.58

Real Alternatives

Actual Administrative Expenses

Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Dec-19	YTD - Dec 2019	Jan 2020 to Sep-2020
President & CEO	\$50,000.00	4,672.81	\$ 7,624.21	\$42,375.79
VP of Administration	\$30,000.00	3,440.28	\$ 3,626.56	\$26,373.44
Senior Accountant	\$10,000.00	\$1,132.66	\$ 1,346.61	\$8,653.39
Bookkeeper	\$5,000.00	\$645.26	\$ 1,145.89	\$3,854.11
Professional Development	\$2,000.00		\$ 35.47	\$1,964.53
Payroll Taxes	\$7,000.00	\$421.28	\$ 527.59	\$6,472.41
Workers Compensation Insurance	\$500.00	\$15.21	\$ 29.90	\$470.10
Pension	\$3,000.00	\$214.71	\$ 323.51	\$2,676.49
Employee Group Insurance	\$16,000.00	\$1,443.92	\$ 2,796.35	\$13,203.65
Job Advertising	\$500.00		\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 124,250.00	\$ 11,986.13	\$ 17,456.09	\$ 106,793.91
Operating		1		
Accounting/IT/Legal Consulting	\$11,000.00	\$1,611.66	\$ 3,389.05	\$7,610.95
Postage/Shipping	\$2,000.00	\$59.69	\$ 249.73	\$1,750.27
Auditing	\$5,000.00	\$310.03	\$ 609.51	\$4,390.49
Travel/Lodging	\$250.00	\$510.05	\$ -	\$250.00
Rent	\$15,000.00	\$845.77	\$ 1,664.06	\$13,335.94
Telephone Service	\$2,000.00	\$76.32	\$ 147.61	\$1,852.39
General Business Liability Insurance	\$1,000.00	\$39.62	\$ 77.89	\$922.11
Insurance-Directors & Officers	\$1,500.00	\$84.20	\$ 165.53	\$1,334.47
Office Expense	\$8,000.00	\$554.14	\$ 1,662.51	\$6,337.49
	7-/	7-0-114	\$ -	\$0.00
Total Operating	\$ 45,750.00	\$ 3,581.43	\$ 7,965.89	\$ 37,784.11
Equipment				
Equipment Service Contracts	\$1,500.00	\$59.29	\$ 108.32	\$1,391.68
Total Administrative Expenses	\$ 171,500.00	\$ 15,626.85	\$ 25,530.30	\$ 145,969.70

Actual Services Expenses Indiana: Fiscal Year 2018-19

Cost Category Personnel	Budgeted Dollars	Actual Expenses Dec-19	0.0095.90	ual Expenses D-Dec 2019		maining Balance 2020 to Sep-2020
Vice President of Operations	\$25,000.00	2,526.45	\$	3,179.96		\$21,820.04
Services Coordinator	\$10,000.00	\$1,510.94	\$	2,779.48		\$7,220.52
Billing Coordinator	\$6,000.00	\$529.81	\$	1,202.54		\$4,797.46
Services Assistant	\$8,000.00	\$232.65	\$	438.65		\$7,561.35
Service Provider Approval	\$1,000.00	\$0.00	\$	Q.		\$1,000.00
Service Provider Monitoring	\$5,000.00	\$0.00	\$			\$5,000.00
Hotline Counselor	\$1,500.00	\$5.20	\$	20.59		\$1,479.41
Payroll Taxes	\$4,000.00	\$198.88	\$	341.06		\$3,658.94
Workers Compensation Insurance	\$500.00	\$12.96	\$	25.48		\$474.52
Pension	\$1,500.00	\$123.50	\$	190.11		\$1,309.89
Employee Group Insurance	\$8,000.00	\$568.15	\$	1,098.55		\$6,901.45
Total Personnel	\$ 70,500.00	\$ 5,708.54	\$	9,276.42	\$	61,223.58
Operating						
Client Education Materials	\$10,000.00	\$0.00	\$	65.59		\$9,934.41
Services Advertising	\$2,000.00	\$0.00	\$			\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$	14		\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00	\$0.00	\$	121		\$5,000.00
Srvcs Database Consulting & Dev	\$20,000.00	\$261.80	\$	261.80		\$19,738.20
Client Service Providers	\$1,900,000.00	\$173,336.16	\$	563,908.23	- 1	\$1,336,091.77
Toll-free Referral System	\$1,000.00	\$58.23	\$	114.48		\$885.52
Computer Resources	\$10,000.00		\$	360.40		\$9,639.60
Contract Closeout Cost	\$45,000.00					\$45,000.00
Total Operating	\$ 2,001,000.00	\$ 173,656.19	\$	564,710.50	\$	1,436,289.50
Equipment						V5 132 3
Pregnancy Test Kits	\$7,000.00	\$523.20	\$	1,362.50	-	\$5,637.50
Total Services Expenses	\$ 2,078,500.00	\$ 179,887.93	\$	575,349.42	\$	1,503,150.58



Invoice No.:

IND-1019-000004

Sold To: Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: PO Number: 2/20/2020 0020003805

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services: Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2019 - 9/30/2020

\$2,250,000.00

38952

1/1/2020 -1/31/2020

Real Alternatives, Inc.

\$232,778.13

N/A N/A

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952 Indiana Pregnancy & Support Services Program October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at	Actual Cost Jan-20	Actual Expenses YTD-Jan 2020	Remaining Balance Feb 2020 to Sep-2020
Administrative	Calany	Descrident P. OFO	10/1/2019	00.000.10	0.000.00	0.10.102.22
Administrative	Salary	President & CEO	\$50,000.00	\$2,252.46	9,876.67	\$40,123.33
Administrative	Salary	VP of Administration Senior Accountant	\$30,000.00	\$2,279.70	5,906.26	\$24,093.74
Administrative	Salary	to at their it to a derivers to	\$10,000.00	\$736.22	2,082.83	\$7,917.17
Administrative	Salary	Bookkeeper	\$5,000.00	\$422.75	1,568.64	\$3,431.36
Services	Salary	VP of Operations	\$25,000.00	\$1,025.52	4,205,48	520,794.52
Services	Salary	Services Coordinator	\$10,000.00	\$686 77	3,466,25	\$6,533.75
Services	Salary	Services Assistant	\$8,000.00	\$152.06	590.71	\$7,409.29
Services	Salary	Billing Coordinator	\$6,000.00	\$334.35	1,536.89	54,463.11
Services	Salary	Service Provider Approval	\$1,000.00		- 1	\$1,000.00
Services	Salary	Service Provider Monitoring	\$5.000.00			\$5,000.00
Services	Salary	Hotline Counselor	\$1,500.00	\$1.30	21.89	\$1,478.11
		Subtotal	\$151,500.00	\$7,891.13	\$29,255.62	\$122,244.38
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$404.95	932,54	\$6,067.46
Services	Fringe	Payroll Taxes	\$4,000 00	\$174.51	515.57	\$3,484,43
Administrative	Fringe	Workers' Comp	\$500.00	\$12.23	42.13	\$457.87
Services	Fringe	Workers' Comp	\$500.00	\$10.42	35.90	5464.10
Administrative	Fringe	Pension	\$3,000.00	\$143.82	467.33	\$2,532.67
Services	Fringe	Pension	\$1.500.00	\$59.16	249.27	\$1,250.73
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$1,133.44	3,929.79	\$12,070.21
Services	Fringe	Employee Group Ins	\$8,000.00	\$441.05	1,539.60	\$6,460.40
		Subtotal	\$40,500.00	\$2,379.58	\$7,712.13	\$32,787.87
Administrative	Travel	Travel/Lodging	\$250.00			\$250.00
Services	Travel	Travel	\$5,000.00			\$5,000.00
		Subtotal	\$5,250.00	\$0.00	\$0.00	\$5,250.00
Administrative	Supplies	Office Expense	\$8,000.00	\$102.13	1,764.64	\$6,235.36
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	9,92.,0	360.40	\$9,639.60
Services	Supplies	Client Education Materials	\$10,000.00		65.59	\$9,934.41
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$566.80	1,929.30	\$5,070.70
0.11000	3920	Subtotal	\$35,000.00	\$668.93		\$30,880.07
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$1,994.62	5,383,67	\$5,616.33
Administrative	Contracts	Auditing	\$5,000.00	\$249.33	858.84	\$4,141.16
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$89.10	197.42	\$1,302.58
Services	Contracts	Client Service Providers	\$1,900,000.00	\$216,034.73	779 942.96	\$1,120,057.04
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	3210/934,70	113.342.30	\$3,000.00
Services	Contracts	Services Advertising	\$2,000.00			\$2,000.00
Services	Contracts	Services Database Consuming	\$20,000.00	52,408.50	2,670.30	\$17,329.70
Sarvices	50,10,50,5	Subtotal	\$1,947,500.00	\$220,776.28	\$789,053.19	\$1,158,446.81
Administrative	Other	Professional Development	\$2,000.00		35.47	\$1,964.53
Administrative	Other	Job advertising	\$500.00		33.47	\$500.00
Administrative	Other	New employee screening	\$250.00		4.5	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$158.95	408.68	\$1,591.32
Administrative	Other	Rent	\$15,000.00	\$680.35	2,344.41	\$12,655.59
Administrative	Other	Telephone Service	\$2,000.00	\$76.50	224.11	\$1,775.89
Administrative	Other	General Business Liability Ins	\$1,000.00	\$31.86	109.75	\$890.25
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$67.72	233.25	\$1,266.75
Sarvices	Other	Toll Free Referral System	\$1,000.00	\$46.83	161.31	\$838.69
Services	Other	Contract Clostout Cost	\$45,000.00	390.00	101.31	\$45,000.00
D3141203	Other	Subtotal	\$70,250.00	\$1,062.21	\$3,516.98	\$66,733.02
		Administrative	\$171,500.00	\$10,836.13	\$36,366.43	\$135,133.57
		Services	\$2,078,500.00	5221,942.00	\$797,291,42	\$1,231,208,58
		Total	\$2,250,000.00	\$232,778.13	\$833,657.85	\$1,416,342.15

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budgeted Dollars	Actual Expenses	Actual Expenses YTD-Jan 2020	Remaining Balance Feb 2020 to Sep- 2020
President & CEO	\$50,000.00	\$2,252.46	\$ 9,876.67	\$40,123.33
VP of Administration	\$30,000.00	\$2,279.70	\$ 5,906.26	\$24,093.74
Senior Accountant	\$10,000.00	\$736.22	\$ 2,082.83	\$7,917.17
Bookkeeper	\$5,000.00	\$422.75	\$ 1,568.64	\$3,431.36
Professional Development	\$2,000.00	\$0.00	\$ 35.47	\$1,964.53
Payroll Taxes	\$7,000.00	\$404.95	\$ 932.54	\$6,067.46
Workers Compensation Insurance	\$500.00	\$12.23	\$ 42.13	\$457.87
Pension	\$3,000.00	\$143.82	\$ 467.33	\$2,532.67
Employee Group Insurance	\$16,000.00	\$1,133,44	\$ 3,929.79	\$12,070.21
Job Advertising	\$500.00	\$0.00	\$	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 124,250.00	\$ 7,385.57	\$ 24,841.66	\$ 99,408.34
Operating				
Accounting/IT/Legal Consulting	\$11,000.00	\$1,994.62	\$ 5,383.67	\$5,616.33
Postage/Shipping	\$2,000.00	\$158.95	\$ 408.68	\$1,591.32
Auditing	\$5,000.00	\$249.33	\$ 858.84	\$4,141.16
Travel/Lodging	\$250.00	\$0.00	\$ -	\$250.00
Rent	\$15,000.00	\$680.35	\$ 2,344.41	\$12,655.59
Telephone Service	\$2,000.00	\$76.50	\$ 224.11	\$1,775.89
General Business Liability Insurance	\$1,000.00	\$31.86	\$ 109.75	\$890.25
Insurance-Directors & Officers	\$1,500.00	\$67.72	\$ 233.25	\$1,266.75
Office Expense	\$8,000.00	\$102.13	\$ 1,764.64	\$6,235.36
			\$ -	\$0.00
Total Operating	\$ 45,750.00	\$ 3,361.46	\$ 11,327.35	\$ 34,422.65
Equipment				
Equipment Service Contracts	\$1,500.00	\$89.10	\$ 197.42	\$1,302.58
Total Administrative Expenses	\$ 171,500.00	\$ 10,836.13	\$ 36,366.43	\$ 135,133.57

Actual Services Expenses Indiana: Fiscal Year 2019-20

mulana: m	scal Year 2019-20				
Cost Category Personnel	Budgeted Dollars	Actual Expenses Jan-20	Actual Expenses YTD-Jan 2020	Remaining Balance Feb 2020 to Sep-2020	
Vice President of Operations	\$25,000.00	\$1,025.52	\$ 4,205.48	\$20,794.52	
Services Coordinator	\$10,000.00	\$686.77	\$ 3,466.25	\$6,533.75	
Billing Coordinator	\$6,000.00	\$334.35	\$ 1,536.89	\$4,463.11	
Services Assistant	\$8,000.00	\$152.06	\$ 590.71	\$7,409.29	
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00	
Service Provider Monitoring	\$5,000.00		\$ -	\$5,000.00	
Hotline Counselor	\$1,500.00	\$1.30	\$ 21.89	\$1,478.11	
Payroll Taxes	\$4,000.00	\$174.51	\$ 515.57	\$3,484.43	
Workers Compensation Insurance	\$500.00	\$10.42	\$ 35.90	\$464.10	
Pension	\$1,500.00	\$59.16	\$ 249.27	\$1,250.73	
Employee Group Insurance	\$8,000.00	\$441.05	\$ 1,539.60	\$6,460.40	
Total Personnel	\$ 70,500.00	\$ 2,885.14	\$ 12,161.56	\$ 58,338.44	
Operating					
Client Education Materials	\$10,000.00	\$0.00	\$ 65.59	\$9,934.41	
Services Advertising	\$2,000.00	\$0.00	\$ -	\$2,000.00	
Meetings/Seminars/Conference	\$8,000.00		\$ -	\$8,000.00	
Travel/Lodging To Service Providers	\$5,000.00	\$0.00	\$ -	\$5,000.00	
Srvcs Database Consulting & Dev	\$20,000.00	\$2,408.50	\$ 2,670.30	\$17,329.70	
Client Service Providers	\$1,900,000.00	\$216,034.73	\$ 779,942.96	\$1,120,057.04	
Toll-free Referral System	\$1,000.00	\$46.83	\$ 161.31	\$838.69	
Computer Resources	\$10,000.00		\$ 360.40	\$9,639.60	
Contract Closeout Cost	\$45,000.00			\$45,000.00	
Total Operating	\$ 2,001,000.00	\$ 218,490.06	\$ 783,200.56	\$ 1,217,799.44	
Equipment					
Pregnancy Test Kits	\$7,000.00	\$566.80	\$ 1,929.30	\$5,070.70	



Invoice No.:

IND-1019-000005

Sold To: Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street Indianapolis, IN 46204

Invoice Date: PO Number:

3/20/2020 0020003805

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services: Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code: Activity Code: 23-2868660

10/1/2019 - 9/30/2020

\$2,250,000.00

38952

2/1/2020 -2/29/2020

Real Alternatives, Inc.

\$192,327.31

N/A

N/A

Vendor's signature

3/20/2020

Attachment B: Budget Real Alternatives, Inc., Contract Number 38952 Indiana Pregnancy & Support Services Program October 1, 2019 - September 30, 2020

Expense Typ	e Budget (Cat Expense Detail	Budgeted Cost Original at 10/1/2019	Actual Cost Feb-20	Actual Expenses YTD-Feb 2020	Remaining Balance Mar 2020 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	2,626.97	40 500 04	007 100 00
Administrative		VP of Administration	\$30,000.00	2,463.01	12,503.64	\$37,496.36
Administrative		Senior Accountant	\$10,000.00		8,369.27	\$21,630.73
Administrative	100	Bookkeeper		\$811.73	2,894.56	\$7,105.44
Services	Salary	VP of Operations	\$5,000.00	\$550.69	2,119.33	\$2,880.67
Services	Salary	Services Coordinator	\$25,000.00	886.63	5,092.11	\$19,907.89
Services	Salary	Services Assistant	\$10,000.00	\$843.74	4,309.99	\$5,690.01
Services	Salary		\$8,000.00	\$303.16	893.87	\$7,106.13
Services		Billing Coordinator	\$6,000.00	\$545.46	2,082.35	\$3,917.65
Services	Salary	Service Provider Approval	\$1,000.00			\$1,000.00
	Salary	Service Provider Monitoring	\$5,000.00			\$5,000.00
Services	Salary	Hotline Counselor	\$1,500.00	\$1.30	23.19	\$1,476.81
		Subtotal	\$151,500.00	\$9,032.69	\$38,288.31	\$113,211.69
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$455.14	1,387.68	\$5,612.32
Services	Fringe	Payroll Taxes	\$4,000.00	\$210.50	726.07	\$3,273.93
Administrative	Fringe	Workers' Comp	\$500.00	\$15.30	57.43	\$442.57
Services	Fringe	Workers' Comp	\$500.00	\$13.03	48.93	\$451.07
Administrative	Fringe	Pension	\$3,000.00	\$175.02	642.35	\$2,357.65
Services	Fringe	Pension	\$1,500.00	\$74.76	324.03	\$1,175.97
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$1,343.69	5,273.48	200,000
Services	Fringe	Employee Group Ins	\$8,000.00	\$528.71	2,068.31	\$10,726.52
		Subtotal	\$40,500.00	\$2,816.15	\$10,528.28	\$5,931.69 \$29,971.72
Administrative	Travel	Travel/Lodging	\$250.00			
Services	Travel	Travel	\$5,000.00	\$14.02	44.00	\$250.00
		Subtotal	\$5,250.00	\$14.02	14.02 \$14.02	\$4,985.98 \$5,235.98
Administrative	Supplies	Office Expense				ψ0,200.00
Services	Supplies		\$8,000.00	\$715.61	2,480.25	\$5,519.75
Services		Computer Resources/Upgrades	\$10,000.00		360.40	\$9,639.60
Services	Supplies	Client Education Materials	\$10,000.00		65.59	\$9,934.41
oel vices	Supplies	Pregnancy Test Kits	\$7,000.00	\$468.70	2,398.00	\$4,602.00
		Subtotal	\$35,000.00	\$1,184.31	\$5,304.24	\$29,695.76
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$1,718.06	7,101.73	\$3,898.27
Administrative	Contracts	Auditing	\$5,000.00	\$311.94	1,170.78	\$3,829.22
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$57.50	254.92	\$1,245.08
Services	Contracts	Client Service Providers	\$1,900,000.00	\$174,503.55	954,446.51	\$945,553.49
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	DESIGNATION OF	20300000	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00			\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,458.25	4,128.55	\$15,871.45
		Subtotal	\$1,947,500.00	\$178,049.30	\$967,102.49	\$980,397.51
Administrative	Other	Professional Development	\$2,000.00	\$65.98	101,45	¢4 000 FF
Administrative	Other	Job advertising	\$500.00	400.00	101,40	\$1,898.55
Administrative	Other	New employee screening	\$250.00			\$500.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$69.55	470.00	\$250.00
Administrative	Other	Rent	\$15,000.00	\$851.98	478.23	\$1,521.77
Administrative	Other	Telephone Service	\$2,000.00	\$60.15	3,196.39	\$11,803.61
Administrative	Other	General Business Liability Ins	\$1,000.00		284.26	\$1,715.74
Administrative	Other	Insurance - Directors & Officers		\$39.87	149.62	\$850.38
Services	Other	Toll Free Referral System	\$1,500.00	\$84.72	317.97	\$1,182.03
Services	Other	Contract Clostout Cost	\$1,000.00	\$58.59	219.90	\$780.10
and the series	24101	Subtotal	\$45,000.00		*	\$45,000.00
		Outrolai	\$70,250.00	\$1,230.84	\$4,747.82	\$65,502.18
		Administrativa	121212455	A Shire I see the second		
		Administrative	\$171,500.00	\$12,416.91	\$48,783.34	\$122,716.66
		Services Total	\$2,078,500.00	\$179,910.40	\$977,201.82	\$1,101,298.18
		Total	\$2,250,000.00	\$192,327.31	\$1,025,985.16	\$1,224,014.84

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budgeted Dollars	Actual Expenses	Actual Expenses YTD-Feb 2020	Remaining Balance Mar 2020 to Sep- 2020
President & CEO	\$50,000.00	2,626.97	\$ 12,503.64	\$37,496.36
VP of Administration	\$30,000.00	2,463.01	\$ 8,369.27	\$21,630.73
Senior Accountant	\$10,000.00	\$811.73	\$ 2,894.56	\$7,105.44
Bookkeeper	\$5,000.00	\$550.69	\$ 2,119.33	\$2,880.67
Professional Development	\$2,000.00	\$65.98		\$1,898.55
Payroll Taxes	\$7,000.00		\$ 1,387.68	\$5,612.32
Workers Compensation Insurance	\$500.00	\$15.30	\$ 57.43	\$442.57
Pension	\$3,000.00	\$175.02	\$ 642.35	\$2,357.65
Employee Group Insurance	\$16,000.00	\$1,343.69	\$ 5,273.48	\$10,726.52
Job Advertising	\$500.00	\$0.00	\$ -	\$500.00
New Employee Screening	\$250.00	F	\$ -	\$250.00
Total Personnel	\$ 124,250.00	\$ 8,507.53	\$ 33,349.19	\$ 90,900.81
Operating				
Accounting/IT/Legal Consulting	\$11,000.00	\$1,718.06	\$ 7,101.73	¢2,000,27
Postage/Shipping	\$2,000.00	\$69.55	\$ 478.23	\$3,898.27
Auditing	\$5,000.00	\$311.94		\$1,521.77
Travel/Lodging	\$250.00	\$311.94	\$ 1,170.78 \$ -	\$3,829.22
Rent	\$15,000.00	\$851.98	\$ 3,196.39	\$250.00
Telephone Service	\$2,000.00	\$60.15	\$ 284.26	\$11,803.61
General Business Liability Insurance	\$1,000.00	\$39.87	The second secon	\$1,715.74
nsurance-Directors & Officers	\$1,500.00	\$84.72		\$850.38
Office Expense	\$8,000.00	\$715.61		\$1,182.03
	\$0,000.00	\$715.01	\$ 2,480.25	\$5,519.75
Total Operating	\$ 45,750.00	\$ 3,851.88		\$ 30,570.77
quipment				
quipment Service Contracts	Ć1 F00 00			
The service contracts	\$1,500.00	\$57.50	\$ 254.92	\$1,245.08
Total Administrative Expenses	\$ 171,500.00	\$ 12,416.91	\$ 48,783.34	\$ 122,716.66

Actual Services Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budgeted Dollars	Actual Expenses Feb-20	10000	ctual Expenses TD-Feb 2020	Remaining Balance Mar 2020 to Sep-2020
Vice President of Operations	\$25,000.00	886.63	\$	5,092.11	\$19,907.89
Services Coordinator	\$10,000.00	\$843.74	\$	4,309.99	\$5,690.03
Billing Coordinator	\$6,000.00	\$545.46	\$	2,082.35	\$3,917.65
Services Assistant	\$8,000.00	\$303.16	\$	893.87	\$7,106.13
Service Provider Approval	\$1,000.00	\$0.00	\$	=	\$1,000.00
Service Provider Monitoring	\$5,000.00		\$		\$5,000.00
Hotline Counselor	\$1,500.00	\$1.30	\$	23.19	\$1,476.81
Payroll Taxes	\$4,000.00	\$210.50	\$	726.07	\$3,273.93
Workers Compensation Insurance	\$500.00	\$13.03	\$	48.93	\$451.07
Pension	\$1,500.00	\$74.76	\$	324.03	\$1,175.97
Employee Group Insurance	\$8,000.00	\$528.71	\$	2,068.31	\$5,931.69
Total Personnel	\$ 70,500.00	\$ 3,407.29	\$	15,568.85	\$ 54,931.15
Operating					
Client Education Materials	\$10,000.00	\$0.00	\$	65.59	\$9,934.41
Services Advertising	\$2,000.00	\$0.00	\$		\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$		\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00	\$14.02	\$	14.02	\$4,985.98
Srvcs Database Consulting & Dev	\$20,000.00		\$	4,128.55	\$15,871.45
Client Service Providers	\$1,900,000.00	\$174,503.55	\$	954,446.51	\$945,553.49
Toll-free Referral System	\$1,000.00	\$58.59	\$	219.90	\$780.10
Computer Resources	\$10,000.00		\$	360.40	\$9,639.60
Contract Closeout Cost	\$45,000.00		\$		\$45,000.00
			\$	-	4 /
			\$		
Total Operating	\$ 2,001,000.00		\$	959,234.97	\$ 1,041,765.03
Equipment					
Pregnancy Test Kits	\$7,000.00	\$468.70	\$	2,398.00	\$4,602.00



Invoice No.: IND-1019-000006

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street

Indianapolis, IN 46204

Invoice Date: 4/20/2020 PO Number: 0020003805

Fund: 61910/571513 / 305000

Description of Services Personal Services

Federal ID: 23-2868660

Contract Period: 10/1/2019 - 9/30/2020

Contract Amount: \$2,250,000.00

38952

Date of Services: 3/1/2020 -3/31/2020 Payment requested for:

Real Alternatives, Inc. Description of Services and Total Paid: \$157,632.28

See attached detailed charges required

Fringe

Contract Number:

Project Code: N/A Activity Code: N/A

Vendor's signature 4/20/2026Date

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952 Indiana Pregnancy & Support Services Program October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/19	Actual Cost Mar-20	Actual Expenses YTD-Mar 2020	Remaining Balance Apr 2020 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	4,457.14	16,960.78	\$33,039.22
Administrative	Salary	VP of Administration	\$30,000.00	\$2,154.93	10,524.20	\$19,475.80
Administrative	Salary	Senior Accountant	\$10,000.00	\$547.45	3,442.01	\$6,557.99
Administrative	Salary	Bookkeeper	\$5,000.00	\$317.06	2,436.39	\$2,563.61
Services	Salary	VP of Operations	\$25,000.00	953.88	6,045.99	\$18,954.01
Services	Salary	Services Coordinator	\$10,000.00	\$1,271.00	5,580.99	\$4,419.01
Services	Salary	Services Assistant	\$8,000.00	\$259.90	1,153.77	\$6,846.23
Services	Salary	Billing Coordinator	\$6,000.00	\$429.51		Parket Control of the
Services	Salary	Service Provider Approval	\$1,000.00	\$429.51	2,511.86	\$3,488.14
Services	Salary	Service Provider Approval	\$5,000.00	\$70.12	70.12	\$1,000.00
Services	Salary	Hotline Counselor	\$1,500.00	\$70.12		\$4,929.88
Oct vices	Galary	Subtotal	\$151,500.00	\$10,460.99	23.19 \$48,749.30	\$1,476.81 \$102,750.70
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$553.79	1,941.47	\$5,058.53
Services	Fringe	Payroll Taxes	\$4,000.00	\$218.96	945.03	\$3,054.97
Administrative	Fringe	Workers' Comp	\$500.00	\$15.55	72.98	\$427.02
Services	Fringe	Workers' Comp	\$500.00	\$13.25	62.18	\$437.82
Administrative	Fringe	Pension	\$3,000.00	\$219.57	861.92	\$2,138.08
Services	Fringe	Pension	\$1,500.00	\$84.82	408.85	\$1,091.15
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$1,622.84	6,896.32	\$9,103.68
Services	Fringe	Employee Group Ins	\$8,000.00	\$638.55		
OGIVICES	ringe	Subtotal	\$40,500.00	\$3,367.33	2,706.86 \$13,895.61	\$5,293.14 \$26,604.39
Administrative	Travel	Travel/Lodging	\$250.00			\$250.00
Services	Travel	Travel	\$5,000.00		14.02	\$4,985.98
00111000	1,010	Subtotal	\$5,250.00	\$0.00	\$14.02	\$5,235.98
Administrative	Supplies	Office Expense	\$8,000.00	\$670.07	3,150.32	\$4,849.68
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	\$ 143.64	504.04	\$9,495.96
Services	Supplies	Client Education Materials	\$10,000.00	Ψ 140.04	65.59	\$9,934.41
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$294.30	2,692.30	\$4,307.70
00111000	Саррисс	Subtotal	\$35,000.00	\$1,108.01	\$6,412.25	\$28,587.75
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$857.37	7,959.10	\$3,040.90
Administrative	Contracts	Auditing	\$5,000.00	\$316.94	1,487.72	\$3,512.28
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$48.45	303.37	\$1,196.63
Services	Contracts	Client Service Providers	\$1,900,000.00	\$137,343.27	1,091,789.78	\$808,210.22
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	A. 15. 15. 15. 15.	*	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00			\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$2,493.75	6,622.30	\$13,377.70
		Subtotal	\$1,947,500.00	\$141,059.78	\$1,108,162.27	\$839,337.73
Administrative	Other	Professional Development	\$2,000.00	\$178.06	279.51	\$1,720.49
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		4	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$39.16	517.39	\$1,482.61
Administrative	Other	Rent	\$15,000.00	\$863.82	4,060.21	\$10,939.79
Administrative	Other	Telephone Service	\$2,000.00	\$320.10	604.36	\$1,395.64
Administrative	Other	General Business Liability Ins	\$1,000.00	\$40.50	190.12	\$809.88
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$86.08	404.05	\$1,095.95
Services	Other	Toll Free Referral System	\$1,000.00	\$108.45	328.35	\$671.65
Services	Other	Contract Clostout Cost	\$45,000.00			\$45,000.00
		Subtotal	\$70,250.00	\$1,636.17	\$6,383.99	\$63,866.01
		40.00	0.71	212 - 112 - 14	272 047 550	212000000
		Administrative	\$171,500.00	\$13,308.88	\$62,092.22	\$109,407.78
		Services	\$2,078,500.00	\$144,323.40	\$1,121,525.22	\$956,974.78
		Total	\$2,250,000.00	\$157,632.28	\$1,183,617.44	\$1,066,382.56

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel		Budgeted Dollars		Actual Expenses Mar-20		ual Expenses D-Mar 2020	Remaining Balance Apr 2020 to Sep- 2020	
President & CEO		\$50,000.00	\$	4,457.14	\$	16,960.78	\$33,03	39.22
VP of Administration		\$30,000.00		\$2,154.93	\$	10,524.20	\$19,4	75.80
Senior Accountant		\$10,000.00		\$547.45	\$	3,442.01	\$6,5	57.99
Bookkeeper		\$5,000.00		\$317.06	\$	2,436.39	\$2,56	63.61
Professional Development		\$2,000.00		\$178.06	\$	279.51	\$1,7	20.49
Payroll Taxes		\$7,000.00		\$553.79	\$	1,941.47	\$5,0	58.53
Workers Compensation Insurance		\$500.00		\$15.55	\$	72.98		27.02
Pension		\$3,000.00	-	\$219.57	\$	861.92	\$2,13	38.08
Employee Group Insurance		\$16,000.00		\$1,622.84	\$	6,896.32	\$9,10	03.68
Job Advertising		\$500.00	\$	10.20	\$	2		00.00
New Employee Screening		\$250.00			\$	A	\$2!	50.00
Total Personnel	\$	124,250.00	\$	10,066.39	\$	43,415.58	\$ 80,83	34.42
Operating								
Accounting/IT/Legal Consulting		\$11,000.00		\$857.37	\$	7,959.10	\$3,04	40.90
Postage/Shipping		\$2,000.00		\$39.16	\$	517.39	\$1,48	82.61
Auditing		\$5,000.00		\$316.94	\$	1,487.72	\$3,5:	12.28
Travel/Lodging		\$250.00			\$		\$25	50.00
Rent		\$15,000.00		\$863.82	\$	4,060.21	\$10,93	39.79
Telephone Service		\$2,000.00		\$320.10	\$	604.36	\$1,39	95.64
General Business Liability Insurance		\$1,000.00		\$40.50	\$	190.12	\$80	09.88
Insurance-Directors & Officers		\$1,500.00		\$86.08	\$	404.05	\$1,09	95.95
Office Expense		\$8,000.00		\$670.07	\$	3,150.32	\$4,84	49.68
Computer Resources		\$0.00			\$	1 - L - L		\$0.00
					\$			
Total Operating	\$	45,750.00		\$3,194.04	\$	18,373.27	\$ 27,37	76.73
Equipment								
Equipment Service Contracts		\$1,500.00		\$48.45	\$	303.37	\$1,19	96.63
Total Administrative Expenses	\$	171,500.00	\$	13,308.88	\$	62,092.22	\$ 109,40	07.78

Actual Services Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budgeted Dollars		tual Expenses Mar-20	1000	tual Expenses TD-Mar 2020	1	maining Balance 2020 to Sep-2020
Vice President of Operations	\$25,000.00	\$	953.88	\$	6,045.99		\$18,954.01
Services Coordinator	\$10,000.00		\$1,271.00	\$	5,580.99		\$4,419.01
Billing Coordinator	\$6,000.00		\$429.51	\$	2,511.86		\$3,488.14
Services Assistant	\$8,000.00		\$259.90	\$	1,153.77	N .	\$6,846.23
Service Provider Approval	\$1,000.00		\$0.00	\$			\$1,000.00
Service Provider Monitoring	\$5,000.00	\$	70.12	\$	70.12		\$4,929.88
Hotline Counselor	\$1,500.00		\$0.00	\$	23.19		\$1,476.81
Payroll Taxes	\$4,000.00		\$218.96	\$	945.03		\$3,054.97
Workers Compensation Insurance	\$500.00		\$13.25	\$	62.18		\$437.82
Pension	\$1,500.00		\$84.82	\$	408.85		\$1,091.15
Employee Group Insurance	\$8,000.00		\$638.55	\$	2,706.86		\$5,293.14
Total Personnel	\$ 70,500.00	\$	3,939.99	\$	19,508.84	\$	50,991.16
Operating							
Client Education Materials	\$10,000.00		\$0.00	\$	65.59		\$9,934.41
Services Advertising	\$2,000.00		\$0.00	\$	-		\$2,000.00
Meetings/Seminars/Conference	\$8,000.00	\$		\$	-		\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00	\$		\$	14.02		\$4,985.98
Srvcs Database Consulting & Dev	\$20,000.00		\$2,493.75	\$	6,622.30		\$13,377.70
Client Service Providers	\$1,900,000.00		\$137,343.27	\$	1,091,789.78		\$808,210.22
Toll-free Referral System	\$1,000.00		\$108.45	\$	328.35	11	\$671.65
Computer Resources	\$10,000.00	\$	143.64	\$	504.04		\$9,495.96
Contract Closeout Cost	\$45,000.00			\$	- 4		\$45,000.00
				\$			\$0.00
				\$	747		
Total Operating	\$ 2,001,000.00	\$	140,089.11	\$	1,099,324.08	\$	901,675.92
Equipment							
Pregnancy Test Kits	\$7,000.00		\$294.30	\$	2,692.30		\$4,307.70



Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street Indianapolis, IN 46204 Invoice No .:

IND-1019-000007

Invoice Date: PO Number:

5/20/2020 0020003805

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid: See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2019 - 9/30/2020

\$2,250,000.00

38952

4/1/2020 - 4/30/2020

Real Alternatives, Inc.

\$61,394.50

N/A N/A

Ufford 2. M. Kernz Vendor's signature

5/20/2020

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952 Indiana Pregnancy & Support Services Program October 1, 2019 - September 30, 2020

		Total	\$2,250,000.00	\$61,394.50	\$1,245,011.94	\$1,004,988.06
		Services	\$171,500.00 \$2,078,500.00	\$15,512.50 \$45,882.00	\$77,604.72 \$1,167,407.22	\$93,895.28 \$911,092.78
		Administrative	\$174 FOO OO	£45 540 50	077.004.70	000 000 55
		Subtotal	\$70,250.00	\$1,912.40	\$8,296.39	\$61,953.61
Services	Other	Contract Clostout Cost	\$45,000.00		3.42	\$45,000.00
Services	Other	Toll Free Referral System	\$1,000.00	89.91	418,26	\$581.74
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	121.28	525.33	\$974.67
Administrative	Other	General Business Liability Ins	\$1,000.00	57.07	247.19	\$752.81
Administrative	Other	Telephone Service	\$2,000.00	170.20	774.56	\$1,225.44
Administrative	Other	Rent	\$15,000.00	1,208.13	5,268.34	\$9,731.66
Administrative	Other	Postage/Shipping	\$2,000.00	67.94	585.33	\$1,414.67
Administrative	Other	New employee screening	\$250.00		1.12.	\$250.00
Administrative	Other	Job advertising	\$500.00	12:12,		\$500.00
Administrative	Other	Professional Development	\$2,000.00	197.87	477.38	\$1,522.62
		Subtotal	\$1,947,500.00	\$37,896.47	\$1,146,058.74	\$801,441.26
Services	Contracts	Services Database Consulting	\$20,000.00	2,445.30	9,067,60	\$10,932.40
Services	Contracts	Services Advertising	\$2,000.00		-	\$2,000.00
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00		-	\$8,000.00
Services	Contracts	Client Service Providers	\$1,900,000.00	34,490.87	1,126,280.65	\$773,719,35
Administrative	Contracts	Copier Service Contracts	\$1,500.00	71.97	375.34	\$1,124.66
Administrative	Contracts	Auditing	\$5,000.00	446.54	1,934.26	\$3,065.74
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	441.79	8,400.89	\$2,599.11
		Subtotal	\$35,000.00	\$795.43	\$7,207.68	\$27,792.32
Services	Supplies	Pregnancy Test Kits	\$7,000.00	130.80	2,823.10	\$4,176.90
Services	Supplies	Client Education Materials	\$10,000.00	300 20	65.59	\$9,934.41
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		504.04	\$9,495.96
Administrative	Supplies	Office Expense	\$8,000.00	664.63	3,814.95	\$4,185.05
rana ara	Limin O					
C0171000	Havei	Subtotal	\$5,250.00	\$0.00	\$14.02	\$5,235.98
Administrative Services	Travel Travel	Travel/Lodging Travel	\$250.00 \$5,000.00		14.02	\$250.00 \$4,985.98
Administrativa	Traval	Travel/Lodging	6050.00			0070.75
		Subtotal	\$40,500.00	\$4,964.55	\$18,860.16	\$21,639.84
Services	Fringe	Employee Group Ins	\$8,000.00	842.81	3,549.67	\$4,450.33
Administrative	Fringe	Employee Group Ins	\$16,000.00	2,451.52	9,347.84	\$6,652.16
Services	Fringe	Pension	\$1,500.00	200.68	609.53	\$890.47
	Fringe	Pension	\$3,000.00	252.87	1,114.79	\$1,885.21
Services	Fringe	Workers' Comp	\$500.00	18.67	80.85	\$419.15
Administrative	Fringe	Workers' Comp	\$500.00	21.91	94.89	\$405.11
Services	Fringe	Payroll Taxes Payroll Taxes	\$4,000.00	541.25	2,576.31 1,486.28	\$4,423.69 \$2,513.72
Administrative	Fringe	Payroll Tayes	\$7,000.00	634.84	0.570.04	£4.400.00
		Subtotal	\$151,500.00	\$15,825.65	\$64,574.95	\$86,925.05
Services	Salary	Hotline Counselor	\$1,500.00		23.19	\$1,476.81
Services	Salary	Service Provider Monitoring	\$5,000.00		70.12	\$4,929.88
Services	Salary	Service Provider Approval	\$1,000.00			\$1,000.00
Services	Salary	Billing Coordinator	\$6,000.00	236.64	2,748.50	\$3,251.50
Services	Salary	Services Assistant	\$8,000.00	957.90	2,111.67	\$5,888.33
Services	Salary	Services Coordinator	\$10,000.00	1,523.57	7,104.56	\$2,895.44
Services	Salary	VP of Operations	\$25,000.00	4,403.60	10,449.59	\$14,550.41
Administrative	Salary	Bookkeeper	\$5,000.00	450.56	2,886.95	\$2,113.05
Administrative	Salary	Senior Accountant	\$10,000.00	742.51	4,184.52	\$5,815.48
Administrative	Salary	VP of Administration	\$30,000.00	2,277.24	12,801.44	\$17,198.56
Administrative	Salary	President & CEO	\$50,000.00	5,233.63	22,194.41	\$27,805.59
	adaget editigety	Expense betan	10/1/19	Apr-20	115-Apr 2020	may 2020 to 3ep-2020
Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at	Actual Cost Apr-20	Actual Expenses YTD-Apr 2020	Remaining Balance May 2020 to Sep-2020
			0			

Actual Services Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budgeted Dollars	Acti	ual Expenses Apr-20	III-C	tual Expenses TD-Apr 2020		maining Balance 2020 to Sep-2020
Vice President of Operations	\$25,000.00	\$	4,403.60	\$	10,449.59		\$14,550.41
Services Coordinator	\$10,000.00	\$	1,523.57	\$	7,104.56		\$2,895.44
Billing Coordinator	\$6,000.00	\$	236.64	\$	2,748.50		\$3,251.50
Services Assistant	\$8,000.00	\$	957.90	\$	2,111.67		\$5,888.33
Service Provider Approval	\$1,000.00	\$		\$			\$1,000.00
Service Provider Monitoring	\$5,000.00	\$	-	\$	70.12		\$4,929.88
Hotline Counselor	\$1,500.00	\$	- 942	\$	23.19	30 a	\$1,476.81
Payroll Taxes	\$4,000.00	\$	541.25	\$	1,486.28	10.0	\$2,513.72
Workers Compensation Insurance	\$500.00	\$	18.67	\$	80.85	1	\$419.15
Pension	\$1,500.00	\$	200.68	\$	609.53		\$890.47
Employee Group Insurance	\$8,000.00	\$	842.81	\$	3,549.67		\$4,450.33
Total Personnel	\$ 70,500.00	\$	8,725.12	\$	28,233.96	\$	42,266.04
Operating							
Client Education Materials	\$10,000.00		-	\$	65.59		\$9,934.41
Services Advertising	\$2,000.00	2		\$		7 . 1	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00			\$		MI	\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00	\$		\$	14.02	4. 4	\$4,985.98
Srvcs Database Consulting & Dev	\$20,000.00		2,445.30	\$	9,067.60	T	\$10,932.40
Client Service Providers	\$1,900,000.00		34,490.87	\$	1,126,280.65	të.	\$773,719.35
Toll-free Referral System	\$1,000.00	3 i =	89.91	\$	418.26		\$581.74
Computer Resources	\$10,000.00	7		\$	504.04	V	\$9,495.96
Contract Closeout Cost	\$45,000.00			\$		1	\$45,000.00
				\$		D- 6	
				\$			Marie Control
Total Operating	\$ 2,001,000.00	\$	37,026.08	\$	1,136,350.16	\$	864,649.84
Equipment							
Pregnancy Test Kits	\$7,000.00	\$	130.80	\$	2,823.10		\$4,176.90
Total Services Expenses	\$ 2,078,500.00	Ś	45,882.00	_	1,167,407.22	\$	911,092.78

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budge	Budgeted Dollars		Actual Expenses Apr-20		D-Apr 2020	Remaining Balance May 2020 to Sep- 2020	
President & CEO		\$50,000.00	\$	5,233.63	\$	22,194.41		\$27,805.59
VP of Administration	NETS	\$30,000.00	\$	2,277.24	\$	12,801.44		\$17,198.56
Senior Accountant		\$10,000.00	\$	742.51	\$	4,184.52		\$5,815.48
Bookkeeper		\$5,000.00	\$	450.56	\$	2,886.95		\$2,113.05
Professional Development		\$2,000.00	\$	197.87	\$	477.38		\$1,522.62
Payroll Taxes		\$7,000.00	\$	634.84	\$	2,576.31		\$4,423.69
Workers Compensation Insurance	libera-	\$500.00	\$	21.91	\$	94.89		\$405.11
Pension		\$3,000.00	\$	252.87	\$	1,114.79		\$1,885.21
Employee Group Insurance		\$16,000.00	\$	2,451.52	\$	9,347.84	1	\$6,652.16
Job Advertising		\$500.00			\$			\$500.00
New Employee Screening		\$250.00			\$	A		\$250.00
Total Personnel	\$	124,250.00	\$	12,262.95	\$	55,678.53	\$	68,571.47
Operating								
Accounting/IT/Legal Consulting		\$11,000.00		441.79	\$	8,400.89		\$2,599.11
Postage/Shipping		\$2,000.00	\$	67.94	\$	585.33		\$1,414.67
Auditing		\$5,000.00	\$	446.54	\$	1,934.26	14 6	\$3,065.74
Travel/Lodging		\$250.00	7		\$		-	\$250.00
Rent	Marie .	\$15,000.00		1,208.13	\$	5,268.34		\$9,731.66
Telephone Service		\$2,000.00	\$	170.20	\$	774.56		\$1,225.44
General Business Liability Insurance		\$1,000.00	\$	57.07	\$	247.19		\$752.81
Insurance-Directors & Officers		\$1,500.00	\$	121.28	\$	525.33		\$974.67
Office Expense		\$8,000.00	\$	664.63	\$	3,814.95		\$4,185.05
Computer Resources		\$0.00	\$		\$			\$0.00
					\$		1.7	
Total Operating	\$	45,750.00	\$	3,177.58	\$	21,550.85	\$	24,199.15
Equipment								
Equipment Service Contracts		\$1,500.00	\$	71.97	\$	375.34		\$1,124.66
Total Administrative Expenses	s s	171,500.00	\$	15,512.50	\$	77,604.72	\$	93,895.28



Invoice No.:

IND-1019-000008

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street

Indianapolis, IN 46204

Invoice Date:

6/19/2020

PO Number:

0020003805

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services: Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2019 - 9/30/2020

\$2,250,000.00

38952

5/1/2020 - 5/31/2020

Real Alternatives, Inc.

\$105,920.27

N/A N/A

Vendor's signature /

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952 Indiana Pregnancy & Support Services Program October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/19	Actual Cost May-20	Actual Expenses YTD-May 2020	Remaining Balance June 2020 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	\$4,076.60	\$26,271.01	\$23,728.99
		VP of Administration	\$30,000.00	\$2,150.96	\$14,952.40	E - C. Z C. C.
Administrative		Senior Accountant	\$10,000.00	\$553.74	\$4,738.26	\$15,047.60
Administrative		Bookkeeper	\$5,000.00	\$422.75	\$3,309.70	\$5,261.74 \$1,690.30
Services	Salary	VP of Operations	\$25,000.00	\$2,654.68	\$13,104.27	\$1,895.73
Services	Salary	Services Coordinator	\$10,000.00	\$1,608.56	\$8,713.12	\$1,286.88
Services	Salary	Services Assistant	\$8,000.00	\$911.58	\$3,023.25	
Services	Salary	Billing Coordinator	\$6,000.00	\$738.33	\$3,486.83	\$4,976.75
Services	Salary	Service Provider Approval	\$1,000.00	\$130.33	\$3,400.00	\$2,513.17
Services	Salary	Service Provider Monitoring	\$5,000.00	\$128.89	\$199.01	\$1,000.00
Services	Salary	Hotline Counselor	\$1,500.00	\$120.09	\$23.19	\$4,800.99
-9111099	guidif	Subtotal	\$151,500.00	\$13,246.09	\$77,821.04	\$1,476.81 \$73,678.96
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$502.79	\$3,079.10	\$3,920.90
Services	Fringe	Payroll Taxes	\$4,000.00	\$443.26	\$1,929.54	\$2,070.46
Administrative	Fringe	Workers' Comp	\$500.00	\$19.56	\$114.45	\$385.55
Services	Fringe	Workers' Comp	\$500.00	\$16.66	\$97.51	\$402.49
Administrative		Pension	\$3,000.00	\$200.01	\$1,314.80	\$1,685.20
Services	Fringe	Pension	\$1,500.00	\$149,35	\$758.88	\$741.12
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$1,879.21	\$11,227.05	\$4,772.95
Services	Fringe	Employee Group Ins	\$8,000.00	\$739.42	\$4,289.09	\$3,710.91
		Subtotal	\$40,500.00	\$3,950.26	\$22,810.42	\$17,689.58
Administrative	Travel	Travel/Lodging	\$250.00		-	\$250.00
Services	Travel	Travel	\$5,000.00		\$14.02	\$4,985.98
		Subtotal	\$5,250.00	\$0.00	\$14.02	\$5,235.98
Administrative	Supplies	Office Expense	\$8,000.00	\$390.24	\$4,205.19	\$3,794.81
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		\$504.04	\$9,495.96
Services	Supplies	Client Education Materials	\$10,000.00	\$7,500.00	\$7,565.59	\$2,434.41
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$250.70	\$3,073.80	\$3,926.20
		Subtotal	\$35,000.00	\$8,140.94	\$15,348.62	\$19,651.38
Administrative	20,000,000,000,000	Accounting/IT/Legal consulting	\$11,000.00	\$4,136.24	\$12,537.13	(\$1,537.13)
		Auditing	\$5,000.00	\$398.68	\$2,332.94	\$2,667.06
Administrative		Copier Service Contracts	\$1,500.00	\$43.02	\$418.36	\$1,081.64
Services	Contracts	Client Service Providers	\$1,900,000.00	\$72,669.21	\$1,198,949.86	\$701,050.14
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00		~	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00		- X	\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,893.35	\$10,960.95	\$9,039.05
		Subtotal	\$1,947,500.00	\$79,140.50	\$1,225,199.24	\$722,300.76
Administrative		Professional Development	\$2,000.00		\$477.38	\$1,522.62
Administrative	2012	Job advertising	\$500.00			\$500.00
	Other	New employee screening	\$250.00		20	\$250.00
Administrative		Postage/Shipping	\$2,000.00	\$8.09	\$593.42	\$1,406.58
Administrative		Rent	\$15,000.00	\$1,083.45	\$6,351.79	\$8,648.21
Administrative		Telephone Service	\$2,000.00	\$116.82	\$891.38	\$1,108.62
Administrative		General Business Liability Ins	\$1,000.00	\$50.95	\$298.14	\$701.86
	Other	Insurance - Directors & Officers	\$1,500.00	\$108.28	\$633.61	\$866.39
Services	Other	Toll Free Referral System	\$1,000.00	\$74.89	\$493.15	\$506,85
Services	Other	Contract Clostout Cost	\$45,000.00			\$45,000.00
		Subtotal	\$70,250.00	\$1,442.48	\$9,738.87	\$60,511.13
		Administrative	\$171 E00 00	646 444 00	eno 740 44	220 220 201
		Services	\$171,500.00 \$2,078,500.00	\$16,141.39 \$89,778.88	\$93,746.11	\$77,753.89
		Total	\$2,250,000.00	\$105,920.27	\$1,257,186.10	\$821,313.90
		· Mai	92,230,000.00	\$105,920.27	\$1,350,932.21	\$899,067.79

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budgeted Dollars		Actual Expenses May-20		ual Expenses D-May 2020	Remaining Balance June 2020 to Sep- 2020
President & CEO	\$50,000.00	\$	4,076.60	\$	26,271.01	\$23,728.99
VP of Administration	\$30,000.00	\$	2,150.96	\$	14,952.40	\$15,047.60
Senior Accountant	\$10,000.00		\$553.74	\$	4,738.26	\$5,261.74
Bookkeeper	\$5,000.00		\$422.75	\$	3,309.70	\$1,690.30
Professional Development	\$2,000.00		\$0.00	\$	477.38	\$1,522.62
Payroll Taxes	\$7,000.00		\$502.79	\$	3,079.10	\$3,920.90
Workers Compensation Insurance	\$500.00	1	\$19.56	\$	114.45	\$385.55
Pension	\$3,000.00		\$200.01	\$	1,314.80	\$1,685.20
Employee Group Insurance	\$16,000.00		\$1,879.21	\$	11,227.05	\$4,772.95
Job Advertising	\$500.00	\$		\$	-	\$500.00
New Employee Screening	\$250.00	\$	6	\$		\$250.00
Total Personnel	\$ 124,250.00	\$	9,805.62	\$	65,484.15	\$ 58,765.85
Operating						
Accounting/IT/Legal Consulting	\$11,000.00		\$4,136.24	\$	12,537.13	(\$1,537.13)
Postage/Shipping	\$2,000.00		\$8.09	\$	593.42	\$1,406.58
Auditing	\$5,000.00		\$398.68	\$	2,332.94	\$2,667.06
Travel/Lodging	\$250.00	\$		\$	-	\$250.00
Rent	\$15,000.00	5	\$1,083.45	\$	6,351.79	\$8,648.21
Telephone Service	\$2,000.00	0	\$116.82	\$	891.38	\$1,108.62
General Business Liability Insurance	\$1,000.00		\$50.95	\$	298.14	\$701.86
Insurance-Directors & Officers	\$1,500.00		\$108.28	\$	633.61	\$866.39
Office Expense	\$8,000.00		\$390.24	\$	4,205.19	\$3,794.81
Computer Resources	\$0.00			\$	120	\$0.00
				\$		
Total Operating	\$ 45,750.00	\$	6,292.75	\$	27,843.60	\$ 17,906.40
Equipment	1	1				
Equipment Service Contracts	\$1,500.00		\$43.02	\$	418.36	\$1,081.64
Total Administrative Expenses	\$ 171,500.00	\$	16,141.39	\$	93,746.11	\$ 77,753.89

Actual Services Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budgeted Dollars \$25,000.00	Actual Expenses May-20	Actual Expenses YTD-May 2020	Remaining Balance June 2020 to Sep-2020 \$11,895.73
Vice President of Operations		2,654.68	\$ 13,104.27	
Services Coordinator	\$10,000.00	\$1,608.56	\$ 8,713.12	\$1,286.88
Billing Coordinator	\$6,000.00	\$738.33	\$ 3,486.83	\$2,513.17
Services Assistant	\$8,000.00	\$911.58	\$ 3,023.25	\$4,976.75
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$5,000.00	\$ 128.89	\$ 199.01	\$4,800.99
Hotline Counselor	\$1,500.00	\$0.00	\$ 23.19	\$1,476.81
Payroll Taxes	\$4,000.00	\$443.26	\$ 1,929.54	\$2,070.46
Workers Compensation Insurance	\$500.00	\$16.66	\$ 97.51	\$402.49
Pension	\$1,500.00	\$149.35	\$ 758.88	\$741.12
Employee Group Insurance	\$8,000.00	\$739.42	\$ 4,289.09	\$3,710.91
Total Personnel	\$ 70,500.00	\$ 7,390.73	\$ 35,624.69	\$ 34,875.31
Operating				
Client Education Materials	\$10,000.00	\$7,500.00	\$ 7,565.59	\$2,434.41
Services Advertising	\$2,000.00	\$0.00	\$	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00	\$ -	\$ -	\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00	\$ -	\$ 14.02	\$4,985.98
Srvcs Database Consulting & Dev	\$20,000.00	\$1,893.35	\$ 10,960.95	\$9,039.05
Client Service Providers	\$1,900,000.00	\$72,669.21	\$ 1,198,949.86	\$701,050.14
Toll-free Referral System	\$1,000.00	\$74.89	\$ 493.15	\$506.85
Computer Resources	\$10,000.00		\$ 504.04	\$9,495.96
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$	
			\$ -	
Total Operating	\$ 2,001,000.00	\$ 82,137.45	\$ 1,218,487.61	\$ 782,512.39
Equipment				
Pregnancy Test Kits	\$7,000.00	\$250.70	\$ 3,073.80	\$3,926.20
Total Services Expenses	\$ 2,078,500.00	\$ 89,778.88	\$ 1,257,186.10	\$ 821,313.90



Invoice No.:

IND-1019-000009

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

7/20/2020

PO Number:

0020003805

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services: Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code: Activity Code: 23-2868660

10/1/2019 - 9/30/2020

\$2,250,000.00

38952

6/1/2020 - 6/30/2020

Real Alternatives, Inc.

N/A

N/A

\$158,450.34

Vendor's signature

7/20/2020

Attachment B: Budget Real Alternatives, Inc., Contract Number 38952 Indiana Pregnancy & Support Services Program October 1, 2019 - September 30, 2020

	Budget Category		Budgeted Cost Original at 10/1/19	Actual Cost Jun-20	Actual Expenses YTD-June 2020	Remaining Balance July 2020 to Sep-2020
Administrative	Salany	President & CEO	\$50,000.00	11,567.40	37,838.41	\$12,161.59
Administrative		VP of Administration	\$30,000.00			
				5,277.35	20,229.75	\$9,770.25
Administrative		Senior Accountant	\$10,000.00	\$1,299.08	6,037.34	\$3,962.66
Administrative		Bookkeeper	\$5,000.00	\$890.89	4,200.59	\$799.41
Services	Salary	VP of Operations	\$25,000.00	7,852.08	20,956.35	\$4,043.65
Services	Salary	Services Coordinator	\$10,000.00	\$4,395.82	13,108.94	(\$3,108.94)
Services	Salary	Services Assistant	\$8,000.00	\$2,054.95	5,078.20	\$2,921.80
Services	Salary	Billing Coordinator	\$6,000.00	\$1,532.18	5,019.01	\$980.99
Services	Salary	Service Provider Approval	\$1,000.00	\$284.38	284.38	\$715.62
Services	Salary	Service Provider Monitoring	\$5,000.00	\$303.59	502.60	\$4,497.40
Services	Salary	Hotline Counselor	\$1,500.00	\$0.10	23.29	\$1,476.71
		Subtotal	\$151,500.00	\$35,457.82	\$113,278.86	\$38,221.14
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$1,121.27	4,200.37	\$2,799.63
Services	Fringe	Payroll Taxes	\$4,000.00	\$1,105.85	3,035.39	\$964.61
Administrative		Workers' Comp	\$500.00	\$23.16	137.61	\$362.39
Services	Fringe	Workers' Comp	\$500.00	\$19.73	117.24	\$382.76
Administrative		Pension	\$3,000.00	\$403.78	1,718.58	\$1,281.42
Services	Fringe	Pension	\$1,500.00	\$293.90	1,052.78	\$447.22
Administrative		Employee Group Ins	\$16,000.00	\$2,134.32	13,361.37	
Services	Fringe	Employee Group Ins	\$8,000.00			\$2,638.63
SELVICES	Cinde	Subtotal	\$40,500.00	\$816.62 \$5,918.63	5,105,71 \$28,729.05	\$2,894,29 \$11,770.95
a a final and a second				7. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	7501, 20130	
Administrative		Travel/Lodging	\$250.00	\$ -	100	\$250.00
Services	Travel	Travel	\$5,000.00		14.02	\$4,985,98
		Subtotal	\$5,250.00	\$0.00	\$14.02	\$5,235.98
Administrative		Office Expense	\$8,000.00	\$404.06	4,609.25	\$3,390.75
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		504.04	\$9,495.96
Services	Supplies	Client Education Materials	\$10,000.00	\$15.37	7,580.96	\$2,419.04
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$359.70	3,433.50	\$3,566.50
		Subtotal	\$35,000.00	\$779.13	\$16,127.75	\$18,872.25
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$1,978.54	14,515.67	(\$3,515.67)
Administrative	Contracts	Auditing	\$5,000.00	\$385.38	2,718.32	\$2,281.68
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$35.61	453.97	\$1,046.03
Services	Contracts	Client Service Providers	\$1,900,000.00	\$108,504.05	1,307,453,91	\$592,546.09
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	\$1,958.17	1,958.17	\$6.041.83
Services	Contracts	Services Advertising	\$2,000.00	\$15.37	15.37	\$1,984.63
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,563.70	12,524.65	\$7,475.35
		Subtotal	\$1,947,500.00	\$114,440.82	\$1,339,640.06	\$607,859.94
Administrative	Other	Professional Development	\$2,000.00	\$166.15	643.53	\$1,356.47
Administrative	27.70	Job advertising	\$500.00	¥100.10	040.00	\$500.00
Administrative		New employee screening	\$250.00			
Administrative		Postage/Shipping	\$2,000.00	\$18.25	044.07	\$250.00
Administrative		Rent			611.67	\$1,388.33
Administrative			\$15,000.00	\$1,292.47	7,644.26	\$7,355.74
		Telephone Service	\$2,000.00	\$99.85	991.23	\$1,008.77
Administrative	- E-111-E-1	General Business Liability Ins	\$1,000.00	\$60.32	358.46	\$641.54
Administrative		Insurance - Directors & Officers	\$1,500.00	\$128.22	761.83	\$738.17
Services	Other	Toll Free Referral System	\$1,000.00	\$88.68	581.83	\$418.17
Services	Other	Contract Clostout Cost	\$45,000.00			\$45,000.00
		Subtotal	\$70,250.00	\$1,853.94	\$11,592.81	\$58,657.19
		1150000	2,20,300.72	22/0/00/00	Snaveni (s	
		Administrative	\$171,500.00	\$27,286.10	\$121,032.21	\$50,467.79
		Services	\$2,078,500.00	\$131,164.24	\$1,388,350.34	\$690,149.66
		Total	\$2,250,000.00	\$158,450.34	\$1,509,382.55	\$740,617.45

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budgeted Dollars	Actual Expenses		Actual Expenses YTD-June 2020		Remaining Balance July 2020 to Sep- 2020
President & CEO	\$50,000.00	\$	11,567.40	\$	37,838.41	\$12,161.59
VP of Administration	\$30,000.00	Ś	5,277.35	\$	20,229.75	\$9,770.25
Senior Accountant	\$10,000.00	7	\$1,299.08	\$	6,037.34	\$3,962.66
Bookkeeper	\$5,000.00		\$890.89	\$	4,200.59	\$799.41
Professional Development	\$2,000.00		\$166.15	\$	643.53	\$1,356.47
Payroll Taxes	\$7,000.00		\$1,121.27	\$	4,200.37	\$2,799.63
Workers Compensation Insurance	\$500.00		\$23.16	\$	137.61	\$362.39
Pension	\$3,000.00		\$403.78	\$	1,718.58	\$1,281.42
Employee Group Insurance	\$16,000.00		\$2,134.32	\$	13,361.37	\$2,638.63
Job Advertising	\$500.00	\$	-	\$	-	\$500.00
New Employee Screening	\$250.00	\$		\$	-	\$250.00
Total Personnel	\$ 124,250.00	\$	22,883.40	\$	88,367.55	\$ 35,882.45
Operating						
Accounting/IT/Legal Consulting	\$11,000.00		\$1,978.54	\$	14,515.67	(\$3,515.67
Postage/Shipping	\$2,000.00		\$18.25	\$	611.67	\$1,388.33
Auditing	\$5,000.00		\$385.38	\$	2,718.32	\$2,281.68
Travel/Lodging	\$250.00	\$	-	\$	-	\$250.00
Rent	\$15,000.00		\$1,292.47	\$	7,644.26	\$7,355.74
Telephone Service	\$2,000.00		\$99.85	\$	991.23	\$1,008.77
General Business Liability Insurance	\$1,000.00		\$60.32	\$	358.46	\$641.54
Insurance-Directors & Officers	\$1,500.00		\$128.22	\$	761.83	\$738.17
Office Expense	\$8,000.00		\$404.06	\$	4,609.25	\$3,390.75
Computer Resources	\$0.00			\$	-	\$0.00
				\$	-	
Total Operating	\$ 45,750.00	\$	4,367.09	\$	32,210.69	\$ 13,539.31
Equipment						
Equipment Service Contracts	\$1,500.00		\$35.61	\$	453.97	\$1,046.03
Total Administrative Expenses	\$ 171,500.00	Ś	27,286.10	\$	121,032.21	\$ 50,467.79

Actual Services Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budgeted Dollars	Actual Expenses Jun-20	Actual Expenses YTD-June 2020	Remaining Balance July 2020 to Sep-2020
Vice President of Operations	\$25,000.00	\$7,852.08	\$ 20,956.35	\$4,043.65
Services Coordinator	\$10,000.00	\$4,395.82	\$ 13,108.94	(\$3,108.94
Billing Coordinator	\$6,000.00	\$1,532.18	\$ 5,019.01	\$980.99
Services Assistant	\$8,000.00	\$2,054.95	\$ 5,078.20	\$2,921.80
Service Provider Approval	\$1,000.00	\$284.38	\$ 284.38	\$715.62
Service Provider Monitoring	\$5,000.00	\$ 303.59	\$ 502.60	\$4,497.40
Hotline Counselor	\$1,500.00	\$0.10	\$ 23.29	\$1,476.71
Payroll Taxes	\$4,000.00	\$1,105.85	\$ 3,035.39	\$964.61
Workers Compensation Insurance	\$500.00	\$19.73	\$ 117.24	\$382.76
Pension	\$1,500.00	\$293.90	\$ 1,052.78	\$447.22
Employee Group Insurance	\$8,000.00	\$816.62	\$ 5,105.71	\$2,894.29
Total Personnel	\$ 70,500.00	\$ 18,659.20	\$ 54,283.89	\$ 16,216.11
Operating				
Client Education Materials	\$10,000.00	\$15.37	\$ 7,580.96	\$2,419.04
Services Advertising	\$2,000.00	\$15.37	\$ 15.37	\$1,984.63
Meetings/Seminars/Conference	\$8,000.00	\$ 1,958.17	\$ 1,958.17	\$6,041.83
Travel/Lodging To Service Providers	\$5,000.00	\$ -	\$ 14.02	\$4,985.98
Srvcs Database Consulting & Dev	\$20,000.00	\$1,563.70	\$ 12,524.65	\$7,475.35
Client Service Providers	\$1,900,000.00	\$108,504.05	\$ 1,307,453.91	\$592,546.09
Toll-free Referral System	\$1,000.00	\$88.68	\$ 581.83	\$418.17
Computer Resources	\$10,000.00	\$ -	\$ 504.04	\$9,495.96
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	
Total Operating	\$ 2,001,000.00	\$ 112,145.34	\$ 1,330,632.95	\$ 670,367.05
Equipment		5 23		
Pregnancy Test Kits	\$7,000.00	\$359.70	\$ 3,433.50	\$3,566.50
Total Services Expenses	\$ 2,078,500.00	\$ 131,164.24	\$ 1,388,350.34	\$ 690,149.66



Invoice No.:

IND-1019-000010

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

8/20/2020 0020003805

PO Number: Fund:

61910/571513 / 305000

Description of Services Personal Services

23-2868660

38952

\$2,250,000.00

146,131.00

10/1/2019 - 9/30/2020

7/1/2020 - 7/31/2020

Real Alternatives, Inc.

Federal ID:

Contract Period:

Contract Amount:

Contract Number: Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

N/A

N/A

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc., Contract Number 33952 Indiana Pregnancy & Support Services Program October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Original at 10/1/19		Actual Cost Jul-20	Actual Expenses YTD-July 2020	Remaining Balance Aug 2020 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	\$	2,897.73	40,736.14	\$9,263.86
Administrative	7. C C. O. C. C.	VP of Administration	\$30,000.00	\$	2,139.40	22,369.15	\$7,630.85
Administrative		Senior Accountant	\$10,000.00	Ψ	2,100.40	6,037.34	\$3,962.66
Administrative	Salary	Bookkeeper	\$5,000.00	\$	527.80	4,728.39	\$271.61
	and the same of th				3,180.19		
Services	Salary	VP of Operations	\$25,000,00	\$	A STATE OF THE PARTY OF THE PAR	24,136.54	\$863.46
Services	Salary	Services Coordinator	\$10,000.00	\$	844.99	13,953.93	(\$3,953.93)
Services	Salary	Services Assistant	\$8,000.00	\$	732.01	5,810.21	\$2,189.79
Services	Salary	Billing Coordinator	\$6,000.00	\$	71.91	5,090.92	\$909.08
Services	Salary	Service Provider Approval	\$1,000.00			284.38	\$715.62
Services	Salary	Service Provider Monitoring	\$5,000.00	\$	648.13	1,150.73	\$3,849.27
Services	Salary	Hotline Counselor	\$1,500.00	_		23.29	\$1,476.71
		Subtotal	\$151,500.00	\$	11,042.16	\$124,321.02	\$27,178.98
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$	234.68	4,435.05	\$2,564.95
Services	Fringe	Payroll Taxes	\$4,000.00	\$	407.50	3,442.89	\$557.11
Administrative	Fringe	Workers' Comp	\$500.00	\$	17.96	155.57	\$344.43
Services	Fringe	Workers' Comp	\$500.00	\$	14.70	131.94	\$368.06
Administrative		Pension	\$3,000.00	\$	163.56	1,882.14	\$1,117.86
Services	Fringe	Pension	\$1,500.00	\$	147.22	1,200.00	\$300.00
Administrative		Employee Group Ins	\$16,000.00	\$	1,520.70	14,882.07	\$1,117.93
Services	Fringe	Employee Group Ins	\$8,000.00	\$	598.36	5,704.07	\$2,295.93
00111000	, mge	Subtotal	\$40,500.00	\$	3,104.68	\$31,833.73	\$8,666.27
Administrative	Travel	Travel/Lodging	\$250.00				\$250.00
Services	Travel	Travel	\$5,000.00			14.02	\$4,985.98
Dervices	Haver	Subtotal	\$5,250.00		\$0.00	\$14.02	\$5,235.98
A al polio intenti co	Supplies	Office Expense	\$8,000.00	\$	423.15	5,032.40	\$2,967.60
Administrative Services		Computer Resources/Upgrades	\$10,000.00	Φ	423.13	504.04	
	Supplies			S	49.89		\$9,495.96
Services	Supplies	Client Education Materials	\$10,000.00			7,630.85	\$2,369.15
Services	Supplies	Pregnancy Test Kits Subtotal	\$7,000.00 \$35,000.00	\$	294.30 767.34	3,727.80 \$16,895.09	\$3,272.20 \$18,104.91
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$	2,169.26	16,684.93	(\$5,684.93)
Administrative	Contracts	Auditing	\$5,000.00	\$	401.18	3,119.50	\$1,880.50
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$	95.12	549.09	\$950.91
Services	Contracts	Client Service Providers	\$1,900,000.00		\$124,596.81	1,432,050.72	\$467,949.28
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00			1,958.17	\$6,041.83
Services	Contracts	Services Advertising	\$2,000.00			15.37	\$1,984.63
Services	Contracts	Services Database Consulting	\$20,000.00	\$	1,899.05	14,423.70	\$5,576.30
		Subtotal	\$1,947,500.00	\$	129,161.42	\$1,468,801.48	\$478,698.52
Administrative	Other	Professional Development	\$2,000.00	\$	160.40	803.93	\$1,196.07
Administrative	Other	Job advertising	\$500.00		10000		\$500.00
Administrative		New employee screening	\$250.00				\$250.00
Administrative		Postage/Shipping	\$2,000.00	\$	78.37	690.04	\$1,309.96
Administrative		Rent	\$15,000.00	\$	1,146.83	8,791.09	\$6,208.91
Administrative		Telephone Service	\$2,000.00	\$	404.73	1,395.96	\$604.04
		General Business Liability Ins	\$1,000.00	\$	53.28	411.74	\$588.26
	Other	Insurance - Directors & Officers	\$1,500.00	\$	110.65	872.48	\$627.52
				\$			
Services	Other	Toll Free Referral System	\$1,000.00	2	101.14	682.97	\$317.03
Services	Other	Contract Clostout Cost Subtotal	\$45,000.00 \$70,250.00	\$	2,055.40	\$13,648.21	\$45,000.00 \$56,601.79
		The latest and the la			10 511 00	0400 577 04	807 000 00
		Administrative	\$171,500.00	\$	12,544.80	\$133,577.01	\$37,922.99
		Administrative Services Total	\$171,500.00 \$2,078,500.00 \$2,250,000.00	\$	12,544.80 133,586.20 146,131.00	\$1,521,936.54 \$1,655,513.55	\$556,563.46 \$594,486.45

Actual Services Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budgeted Dollars	Act	tual Expenses Jul-20	tual Expenses TD-July 2020	Remaining Balance Aug 2020 to Sep-2020
Vice President of Operations	\$25,000.00	\$	3,180.19	\$ 24,136.54	\$863.46
Services Coordinator	\$10,000.00	\$	844.99	\$ 13,953.93	(\$3,953.93
Billing Coordinator	\$6,000.00	\$	71.91	\$ 5,090.92	\$909.08
Services Assistant	\$8,000.00	\$	732.01	\$ 5,810.21	\$2,189.79
Service Provider Approval	\$1,000.00		\$0.00	\$ 284.38	\$715.62
Service Provider Monitoring	\$5,000.00	\$	648.13	\$ 1,150.73	\$3,849.27
Hotline Counselor	\$1,500.00	\$		\$ 23.29	\$1,476.71
Payroll Taxes	\$4,000.00	\$	407.50	\$ 3,442.89	\$557.11
Workers Compensation Insurance	\$500.00	\$	14.70	\$ 131.94	\$368.06
Pension	\$1,500.00	\$	147.22	\$ 1,200.00	\$300.00
Employee Group Insurance	\$8,000.00	\$	598.36	\$ 5,704.07	\$2,295.93
Total Personnel	\$ 70,500.00	\$	6,645.01	\$ 60,928.90	\$ 9,571.10
Operating					
Client Education Materials	\$10,000.00	\$	49.89	\$ 7,630.85	\$2,369.15
Services Advertising	\$2,000.00		\$0.00	\$ 15.37	\$1,984.63
Meetings/Seminars/Conference	\$8,000.00	\$		\$ 1,958.17	\$6,041.83
Travel/Lodging To Service Providers	\$5,000.00	\$	-	\$ 14.02	\$4,985.98
Srvcs Database Consulting & Dev	\$20,000.00	\$	1,899.05	\$ 14,423.70	\$5,576.30
Client Service Providers	\$1,900,000.00		\$124,596.81	\$ 1,432,050.72	\$467,949.28
Toll-free Referral System	\$1,000.00	\$	101.14	\$ 682.97	\$317.03
Computer Resources	\$10,000.00	\$		\$ 504.04	\$9,495.96
Contract Closeout Cost	\$45,000.00	1 1		\$ 	\$45,000.00
				\$ - 4	
		10		\$ -	
Total Operating	\$ 2,001,000.00	\$	126,646.89	\$ 1,457,279.84	\$ 543,720.16
Equipment					
Pregnancy Test Kits	\$7,000.00	\$	294.30	\$ 3,727.80	\$3,272.20
Total Services Expenses	\$ 2,078,500.00	5	133,586.20	\$ 1,521,936.54	\$ 556,563.46

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budge	Budgeted Dollars		Jul-20	D-July 2020		Remaining Balance Aug 2020 to Sept 2020	
President & CEO		\$50,000.00	\$	2,897.73	\$ \$ 40,736.14		9,263.86	
VP of Administration		\$30,000.00	\$	2,139.40	\$ 22,369.15	\$	7,630.85	
Senior Accountant) File	\$10,000.00	\$	44-1	\$ 6,037.34	\$	3,962.66	
Bookkeeper		\$5,000.00	\$	527.80	\$ 4,728.39	\$	271.61	
Professional Development		\$2,000.00	\$	160.40	\$ 803.93	\$	1,196.07	
Payroll Taxes	ME	\$7,000.00	\$	234.68	\$ 4,435.05	\$	2,564.95	
Workers Compensation Insurance		\$500.00	\$	17.96	\$ 155.57	\$	344.43	
Pension		\$3,000.00	\$	163.56	\$ 1,882.14	\$	1,117.86	
Employee Group Insurance		\$16,000.00	\$	1,520.70	\$ 14,882.07	\$	1,117.93	
Job Advertising		\$500.00	\$	<u> </u>	\$ -	\$	500.00	
New Employee Screening		\$250.00	\$		\$ 	\$	250.00	
Total Personnel	\$	124,250.00	\$	7,662.23	\$ 96,029.78	\$	28,220.22	
Operating								
Accounting/IT/Legal Consulting		\$11,000.00	\$	2,169.26	\$ 16,684.93	\$	(5,684.93)	
Postage/Shipping		\$2,000.00	\$	78.37	\$ 690.04	\$	1,309.96	
Auditing		\$5,000.00	\$	401.18	\$ 3,119.50	\$	1,880.50	
Travel/Lodging		\$250.00	\$	-	\$	\$	250.00	
Rent		\$15,000.00	\$	1,146.83	\$ 8,791.09	\$	6,208.91	
Telephone Service		\$2,000.00	\$	404.73	\$ 1,395.96	\$	604.04	
General Business Liability Insurance		\$1,000.00	\$	53.28	\$ 411.74	\$	588.26	
Insurance-Directors & Officers	9	\$1,500.00	\$	110.65	\$ 872.48	\$	627.52	
Office Expense	9 7	\$8,000.00	\$	423.15	\$ 5,032.40	\$	2,967.60	
Computer Resources	76. =	\$0.00			\$	\$	-	
			1		\$ 2 1/10	\$		
Total Operating	\$	45,750.00	\$	4,787.45	\$ 36,998.14	\$	8,751.86	
Equipment								
Equipment Service Contracts		\$1,500.00	\$	95.12	\$ 549.09	\$	950.91	
Total Administrative Expenses	\$	171,500.00	\$	12,544.80	\$ 133,577.01	\$	37,922.99	



Invoice No .:

IND-1019-000011

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C 2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

9/21/2020

PO Number:

0020003805

Fund:

61910/571513 / 305000

Description of Services Personal Services

23-2868660

38952 8/1/2020 - 8/31/2020

\$2,250,000.00

149,049.14

10/1/2019 - 9/30/2020

Real Alternatives, Inc.

Federal ID:

Contract Period:

Contract Amount:

Contract Number: Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

:

12 /2-

Activity Code:

N/A

N/A

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952 Indiana Pregnancy & Support Services Program October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/19		Actual Cost Aug-20	Actual Expenses 3 YTD-Aug 2020	to Sep-2020
Administrative	Salany	President & CEO	\$50,000.00		2,377.17	43,113.31	CC 000 00
Administrative	Salary	VP of Administration					\$6,886.69
		Senior Accountant	\$30,000.00 \$10,000.00		2,737.12	25,106.27	\$4,893.73
	Salary				£475.00	6,037.34	\$3,962.66
		Bookkeeper VD of Operations	\$5,000.00		\$475.60	5,203.99	(\$203.99)
Services	Salary	VP of Operations	\$25,000.00		\$3,014.97	27,151.51	(\$2,151.51)
Services	Salary	Services Coordinator	\$10,000.00		\$1,706.59	15,660.52	(\$5,660.52)
Services	Salary	Services Assistant	\$8,000,00		\$946.51	6,756.72	\$1,243.28
Services	Salary	Billing Coordinator	\$6,000.00		\$47.14	5,138.06 284.38	\$861.94
Services	Salary	Service Provider Approval Service Provider Monitoring	\$1,000.00	S	2 424 60		\$715.62
Services Services	Salary	Hotline Counselor	\$5,000.00	9	2,134.68	3,285.41	\$1,714.59 \$1,476.71
Services	Salary	Subtotal	\$1,500.00 \$151,500.00	-	\$13,439.78	\$137,760.80	\$13,739.20
Administrative	Fringe	Payroll Taxes	\$7,000.00		\$248.81	4,683.86	\$2,316.14
Services	Fringe	Payroll Taxes	\$4,000.00		\$468.69	3,911.58	\$88.42
Administrative		Workers' Comp	\$500.00		\$25.31	180.88	\$319.12
Services	Fringe	Workers' Comp	\$500.00		\$20.70	152.64	\$347.36
	Fringe	Pension	\$3,000.00		\$152.68	2,034.82	\$965.18
Services	Fringe	Pension	\$1,500.00		\$180.03	1,380.03	\$119.97
Administrative	Fringe	Employee Group Ins	\$16,000.00		\$1,706.10	16,588.17	(\$588.17)
Services	Fringe	Employee Group Ins	\$8,000.00		\$671.31	6,375.38	\$1,624.62
		Subtotal	\$40,500.00		\$3,473.63	\$35,307.36	\$5,192.64
	Travel	Travel/Lodging	\$250.00	\$	482.88	482.88	(\$232.88)
Services	Travel	Travel	\$5,000.00	\$	14.77	28.79	\$4,971.21
		Subtotal	\$5,250.00		\$497.65	\$511.67	\$4,738.33
Administrative	Supplies	Office Expense	\$8,000.00		\$149.21	5,181.61	\$2,818.39
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	S	2,825.39	3,329.43	\$6,670.57
Services	Supplies	Client Education Materials	\$10,000.00			7,630.85	\$2,369.15
Services	Supplies	Pregnancy Test Kits	\$7,000,00		\$370.60	4,098,40	\$2,901.60
		Subtotal	\$35,000.00		\$3,345.20	\$20,240.29	\$14,759.71
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00		\$276.71	16,961.64	(\$5,961.64)
Administrative	Contracts	Auditing	\$5,000.00		\$565.15	3,684.65	\$1,315.35
Administrative	Contracts	Copier Service Contracts	\$1,500.00		\$223.31	772.40	\$727.60
Services	Contracts	Client Service Providers	\$1,900,000.00		\$123,855.61	1,555,906.33	\$344,093.67
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00			1,958.17	\$6,041.83
Services	Contracts	Services Advertising	\$2,000.00			15.37	\$1,984.63
Services	Contracts	Services Database Consulting	\$20,000.00	_	\$1,271.10	15,694.80	\$4,305.20
		Subtotal	\$1,947,500.00		\$126,191.88	\$1,594,993.36	\$352,506.64
Administrative		Professional Development	\$2,000.00		(\$7.87)	796.06	\$1,203.94
Administrative		Job advertising	\$500.00				\$500.00
Administrative		New employee screening	\$250.00				\$250.00
Administrative		Postage/Shipping	\$2,000.00		\$40.92	730.96	\$1,269.04
	Other	Rent	\$15,000.00		\$1,641.15	10,432.24	\$4,567.76
Administrative		Telephone Service	\$2,000.00		\$88.06	1,484.02	\$515.98
Administrative		General Business Liability Ins	\$1,000.00		\$75.06	486.80	\$513.20
Administrative	200	Insurance - Directors & Officers	\$1,500.00		\$155.87	1,028.35	\$471.65
Services	Other	Toll Free Referral System	\$1,000.00		\$107.81	790.78	\$209.22
Services	Other	Contract Clostout Cost	\$45,000.00	-	- 10 11107		\$45,000.00
			\$70,250.00		\$2,101.00	\$15,749.21	\$54,500.79
		Subtotal	\$70,230.00		42175,1105	ψ10,1 40.2 i	401,000.70
							4.3.02.0
		Administrative Services	\$171,500.00 \$2,078,500.00		\$11,413.24 \$137,635.90	\$144,990.25 \$1,659,572.44	\$26,509.75 \$418,927.56

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2019-20

Cost Category	Bud	geted Dollars	Act	ual Expenses	Act	ual Expenses	Rem	aining Balance
Personnel				Aug-20	YT	D-Aug 2020	. 1	o Sep-2020
President & CEO		\$50,000.00	\$	2,377.17	\$	43,113.31		\$6,886.69
VP of Administration		\$30,000.00	\$	2,737.12	\$	25,106.27		\$4,893.73
Senior Accountant		\$10,000.00		\$0.00	\$	6,037.34		\$3,962.66
Bookkeeper		\$5,000.00		\$475.60	\$	5,203.99		(\$203.99
Professional Development		\$2,000.00		(\$7.87)	\$	796.06		\$1,203.94
Payroll Taxes		\$7,000.00		\$248.81	\$	4,683.86		\$2,316.14
Workers Compensation Insurance		\$500.00		\$25.31	\$	180.88		\$319.12
Pension		\$3,000.00		\$152.68	\$	2,034.82		\$965.18
Employee Group Insurance		\$16,000.00		\$1,706.10	\$	16,588.17		(\$588.17
Job Advertising		\$500.00	\$		\$	- 12		\$500.00
New Employee Screening		\$250.00	\$		\$			\$250.00
Total Personnel	\$	124,250.00	\$	7,714.92	\$	103,744.70	\$	20,505.30
Operating								
Accounting/IT/Legal Consulting		\$11,000.00		\$276.71	\$	16,961.64		(\$5,961.64
Postage/Shipping		\$2,000.00		\$40.92	\$	730.96	-	\$1,269.04
Auditing		\$5,000.00		\$565.15	\$	3,684.65		\$1,315.35
Travel/Lodging		\$250.00	\$	482.88	\$	482.88		(\$232.88
Rent		\$15,000.00		\$1,641.15	\$	10,432.24	V.	\$4,567.76
Telephone Service		\$2,000.00	7	\$88.06	\$	1,484.02		\$515.98
General Business Liability Insurance		\$1,000.00	1	\$75.06	\$	486.80		\$513.20
Insurance-Directors & Officers		\$1,500.00		\$155.87	\$	1,028.35		\$471.65
Office Expense		\$8,000.00		\$149.21	\$	5,181.61		\$2,818.39
Computer Resources		\$0.00			\$	74404-7		\$0.00
			2.7		\$			
Total Operating	\$	45,750.00	\$	3,475.01	\$	40,473.15	\$	5,276.85
Equipment								
Equipment Service Contracts		\$1,500.00		\$223.31	\$	772.40		\$727.60
			\$	11,413.24	_			

Actual Services Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budgeted Dollars	Actual Expenses Aug-20	Actual Expenses YTD-Aug 2020	Remaining Balance to Sep-2020
Vice President of Operations	\$25,000.00	\$3,014.97	\$ 27,151.51	(\$2,151.51
Services Coordinator	\$10,000.00	\$1,706.59	\$ 15,660.52	(\$5,660.52
Billing Coordinator	\$6,000.00	\$47.14	\$ 5,138.06	\$861.94
Services Assistant	\$8,000.00	\$946.51	\$ 6,756.72	\$1,243.28
Service Provider Approval	\$1,000.00	\$0.00	\$ 284.38	\$715.62
Service Provider Monitoring	\$5,000.00	\$ 2,134.68	\$ 3,285.41	\$1,714.59
Hotline Counselor	\$1,500.00	\$0.00	\$ 23.29	\$1,476.71
Payroll Taxes	\$4,000.00	\$468.69	\$ 3,911.58	\$88.42
Workers Compensation Insurance	\$500.00	\$20.70	\$ 152.64	\$347.36
Pension	\$1,500.00	\$180.03	\$ 1,380.03	\$119.97
Employee Group Insurance	\$8,000.00	\$671.31	\$ 6,375.38	\$1,624.62
Total Personnel	\$ 70,500.00	\$ 9,190.62	\$ 70,119.52	\$ 380.48
Operating			10	
Client Education Materials	\$10,000.00	\$ -	\$ 7,630.85	\$2,369.15
Services Advertising	\$2,000.00	\$ -	\$ 15.37	\$1,984.63
Meetings/Seminars/Conference	\$8,000.00	\$ -	\$ 1,958.17	\$6,041.83
Travel/Lodging To Service Providers	\$5,000.00	\$ 14.77	\$ 28.79	\$4,971.21
Srvcs Database Consulting & Dev	\$20,000.00	\$1,271.10	\$ 15,694.80	\$4,305.20
Client Service Providers	\$1,900,000.00	\$123,855.61	\$ 1,555,906.33	\$344,093.67
Toll-free Referral System	\$1,000.00	\$107.81	\$ 790.78	\$209.22
Computer Resources	\$10,000.00	\$2,825.39	\$ 3,329.43	\$6,670.57
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	I THE LOW THE TAXABLE PARTY.
Total Operating	\$ 2,001,000.00	\$ 128,074.68	\$ 1,585,354.52	\$ 415,645.48
Equipment				
Pregnancy Test Kits	\$7,000.00	\$370.60	\$ 4,098.40	\$2,901.60



Invoice No .:

IND-1019-000012

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

11/24/2020

PO Number:

0020003805

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2019 - 9/30/2020

\$2,250,000.00

38952

9/1/2020 - 9/30/2020

Real Alternatives, Inc.

N/A

N/A

179,419.64

Attachment B: Budget Real Alternatives, Inc.

Indiana Pregnancy & Parenting Support Services Program October 1, 2019 - September 30, 2020

October 1, 2019 -	September 30, 202	20	Budget Amount	Revised Budget Amount	Budget Adjustment
Expense Type	Budget Cate	gory Expense Detail		Oct-19-Sep-20	
Administrative	Salary	President	50,000.00	47,500.00	(0.500.00)
Administrative	Salary	VP of Administration	C15 9 3 5 5 5 5 5 6 7 6 7		(2,500.00)
Administrative	Salary		30,000.00	29,000.00	(1,000.00)
Administrative		Senior Accountant	10,000.00	7,000.00	(3,000.00)
Services	Salary	Bookkeeper	5,000.00	6,100.00	1,100.00
	Salary	VP of Operations	25,000.00	33,000.00	8,000.00
Services	Salary	Indiana Services Director			
Services	Salary	Services Coordinator	10,000.00	20,000.00	10,000.00
Services	Salary	Services Assistant	8,000.00	10,500.00	2,500.00
Services	Salary	Billing Coordinator	6,000.00	6,000.00	
Services	Salary	Service Provider Approval	1,000.00	1,000.00	1
Services	Salary	Service Provider Monitoring	5,000.00	7,350.00	2,350,00
Services	Salary	Toll Free Counselor	1,500.00	1,500.00	11 15 15 1
		Subtotal	151,500.00	168,950.00	17,450.00
Administrative	Fringe	Employee Group Ins	16,000.00	18,500.00	2,500.00
Administrative	Fringe	Payroll Taxes	7,000.00	7,000.00	
Administrative	Fringe	Pension	3,000.00	3,000.00	
Administrative	Fringe	Workers' Comp	500.00	500.00	
Services	Fringe	Employee Group Ins	8,000.00	8,000.00	
Services	Fringe	Payroll Taxes	4,000.00	5,500.00	1,500.00
Services	Fringe	Pension	1,500.00	2,600.00	1,100.00
Services	Fringe	Workers' Comp	500.00	500.00	1,100.00
COLLIDOR	Tillige	Subtotal	40,500.00	45,600.00	5,100.00
Administrative	Travel	Travel/Lodging	250.00	1,000.00	750.00
Services	Travel	Travel	5,000.00		
Sarrioga	riavoi	Subtotal	5,250.00	1,000.00 2,000.00	(3,250.00)
Administrative	Supplies	Office Supply Expense	8 000 00	6.000.00	(0.000.00)
Services	Supplies		8,000.00	6,000.00	(2,000.00)
Services	Supplies	Computer Resources/Upgrades		3,500.00	(6,500.00)
Services		Client Education Materials	10,000.00	10,100.00	100.00
Services	Supplies	Pregnancy Test Kits Subtotal	7,000.00	5,000.00 24,600.00	(2,000.00)
Administrativa	Contracts	Assessment of the second second second			
Administrative Administrative	Contracts	Accounting/IT/Legal consulting	11,000.00	18,000.00	7,000.00
	Contracts	Auditing	5,000.00	4,500.00	(500.00)
Administrative	Contracts	Copier Service Contracts	1,500.00	1,000.00	(500.00)
Services	Contracts	Meetings/Seminars/Conference		2,000.00	(6,000.00)
Services	Contracts	Client Service Providers	1,900,000.00	1,900,000.00	1000
Services	Contracts	Services Advertising	2,000.00	1,000.00	(1,000.00)
Services	Contracts	Services Database Consulting	20,000.00	17,000.00	(3,000.00)
		Subtotal	1,947,500.00	1,943,500.00	(4,000.00)
Administrative	Other	Professional Development	2,000.00	900.00	(1,100.00)
Administrative	Other	Job advertising	500.00	500.00	46. 45.200
Administrative	Other	New employee screening	250.00	250.00	V . 3
Administrative	Other	Postage/Shipping	2,000.00	1,100.00	(900.00)
Administrative	Other	Rent	15,000.00	12,100.00	(2,900.00)
Administrative	Other	Telephone Service	2,000.00	2,000.00	(2,000,00)
Administrative	Other	General Business Liability Ins	1,000.00	1,000.00	
Administrative	Other	Insurance - Directors & Officers	1,500.00	1,500.00	-3
Services	Other	Toll Free Referral System	1,000.00	1,000.00	
Services	Other	Contract Closeout Cost	45,000.00		K
Corvidos	Guiei	Subtotal	70,250.00	45,000.00 65,350.00	(4,900.00)
		Administrative	171,500.00	168,450.00	(3,050,00)
		Services	2,078,500.00	2,081,550.00	3,050.00
		Total	\$2,250,000.00	\$2,250,000.00	\$0.00
					1.57

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952 Indiana Pregnancy & Support Services Program October 1, 2019 - September 30, 2020

Administrative Administrative			Oat 10 Can 20				
	Salany	President & CEO	Oct 19 - Sep 20 \$47,500.00		4,212.04	47,325.35	\$174.65
	Salary	VP of Administration	\$29,000.00		3,845.21	28,951.48	\$48.52
Administrative	The same of the sa	Senior Accountant	\$7,000.00		216 16127	6,037.34	\$962.66
		Bookkeeper	\$6,100.00		\$614.80	5,818.79	\$281.21
Services	Salary	VP of Operations	\$33,000.00		\$3,230.00	30,381.51	\$2,618.49
Services	Salary	Services Coordinator	\$20,000.00		\$2,244.38	17,904.90	\$2,095.10
Services	Salary	Services Assistant	\$10,500.00		\$1,951.22	8,707.94	\$1,792.06
Services	Salary	Billing Coordinator	\$6,000.00		91,501.22	5,138.06	\$861.94
Services	Salary	Service Provider Approval	\$1,000.00			284.38	\$715.62
Services	Salary	Service Provider Monitoring	\$7,350.00	S	2,586.88	5,872.29	\$1,477.71
Services	Salary	Hotline Counselor	\$1,500.00			23.29	\$1,476.71
		Subtotal	\$168,950.00	-	\$18,684.53	\$156,445.33	\$12,504.67
Administrative	Fringe	Payroll Taxes	\$7,000.00		\$352.58	5,036.44	\$1,963.56
Services	Fringe	Payroll Taxes	\$5,500.00		\$532.95	4,444.53	\$1,055.47
Administrative	Fringe	Workers' Comp	\$500.00		\$24.77	205.65	\$294.35
Services	Fringe	Workers' Comp	\$500.00		\$20.26	172.90	327.10
Administrative	Fringe	Pension	\$3,000.00		\$232.86	2,267.68	\$732.32
Services	Fringe	Pension	\$2,600.00		\$214.65	1,594.68	\$1,005.32
Administrative	Fringe	Employee Group Ins	\$18,500.00		\$1,791.66	18,379.83	\$120.17
Services	Fringe	Employee Group Ins	\$8,000.00	_	\$629.47	7,004.85	\$995.15
		Subtotal	\$45,600.00		\$3,799.20	\$39,106.56	\$6,493.44
Administrative	Travel	Travel/Lodging	\$1,000.00	\$	488.69	971.57	\$28.43
Services	Travel	Travel	\$1,000.00	\$	569.40	598.19	\$401.81
		Subtotal	\$2,000.00		\$1,058.09	\$1,569.76	\$430.24
Administrative	Supplies	Office Expense	\$6,000.00		\$581.29	5,762.90	\$237.10
Services	Supplies	Computer Resources/Upgrades	\$3,500.00			3,329.43	\$170.57
Services	Supplies	Client Education Materials	\$10,100.00	\$	2,415.00	10,045.85	\$54.15
Services	Supplies	Pregnancy Test Kits	\$5,000.00	_	\$501.40	4,599.80	\$400.20
		Subtotal	\$24,600.00		\$3,497.69	\$23,737.98	\$862.02
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00		\$977.26	17,938.90	\$61.10
Administrative	Contracts	Auditing	\$4,500.00		\$553.17	4,237.82	\$262.18
Administrative	Contracts	Copier Service Contracts	\$1,000.00		\$122.43	894.83	\$105.17
Services	Contracts	Client Service Providers	\$1,900,000.00		\$133,833.47	1,689,739.80	\$210,260.20
Services	Contracts	Meetings/Seminars/Conference	\$2,000.00			1,958.17	\$41.83
Services	Contracts	Services Advertising	\$1,000.00			15.37	\$984.63
Services	Contracts	Services Database Consulting	\$17,000.00		\$1,078.25	16,773.05	\$226.95
		Subtotal	\$1,943,500.00		\$136,564.58	\$1,731,557.94	\$211,942.06
Administrative	Other	Professional Development	\$900.00			796.06	\$103.94
Administrative	Other	Job advertising	\$500.00				\$500.00
Administrative	Other	New employee screening	\$250.00				\$250.00
Administrative	Other	Postage/Shipping	\$1,100.00		\$295.10	1,026.06	\$73.94
Administrative	Other	Rent	\$12,100.00		\$1,574.08	12,006.32	\$93.68
Administrative		Telephone Service	\$2,000.00		\$194.59	1,678.61	\$321.39
Administrative		General Business Liability Ins	\$1,000.00		\$73.47	560.27	\$439.73
Administrative		Insurance - Directors & Officers	\$1,500.00		\$152.57	1,180.92	\$319.08
Services	Other	Toll Free Referral System	\$1,000.00		\$165.58	956.36	\$43.64
Services	Other	Contract Clostout Cost	\$45,000.00	\$	13,360.16	13,360.16	\$31,639.84
		Subtotal	\$65,350.00		\$15,815.55	\$31,564.76	\$33,785.24
		A distributation	0400 450 00		040 000 57	0404 070 00	07.070.40
		Administrative	\$168,450.00	· c	\$16,086.57	\$161,076.82	\$7,373.18
		Total	\$2,081,550.00 \$2,250,000.00	\$	163,333.07 \$179,419.64	\$1,822,905.51 \$1,983,982.33	\$258,644.49 \$266,017.67

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budg	geted Dollars	Act	Sep-20	TD-Sep 2020	Remaining Balanc	
President & CEO	\$47,500.00		\$	4,212.04	\$ 47,325.35	\$174.65	
VP of Administration		\$29,000.00	\$	3,845.21	\$ 28,951.48	\$48.5	
Senior Accountant		\$7,000.00	7	\$0.00	\$ 6,037.34	\$962.6	
Bookkeeper		\$6,100.00	_	\$614.80	\$ 5,818.79	\$281.2	
Professional Development		\$900.00	-	\$0.00	\$ 796.06	\$103.9	
Payroll Taxes		\$7,000.00		\$352.58	\$ 5,036.44	\$1,963.5	
Workers Compensation Insurance		\$500.00	-	\$24.77	\$ 205.65	\$1,965.5	
Pension		\$3,000.00	-	\$232.86	\$ 2,267.68	\$732.3	
Employee Group Insurance		\$18,500.00		\$1,791.66	\$ 18,379.83	\$120.1	
Job Advertising		\$500.00	\$	\$1,791.00	\$ 10,373.03	\$500.0	
New Employee Screening		\$250.00	7		\$ 112.11	\$250.0	
Total Personnel	\$	120,250.00	\$	11,073.92	\$ 114,818.62	\$ 5,431.3	
Operating							
Accounting/IT/Legal Consulting		\$18,000.00		\$977.26	\$ 17,938.90	\$61.1	
Postage/Shipping	9	\$1,100.00		\$295.10	\$ 1,026.06	\$73.9	
Auditing		\$4,500.00		\$553.17	\$ 4,237.82	\$262.1	
Travel/Lodging	M E	\$1,000.00	\$	488.69	\$ 971.57	\$28.4	
Rent		\$12,100.00		\$1,574.08	\$ 12,006.32	\$93.6	
Telephone Service		\$2,000.00		\$194.59	\$ 1,678.61	\$321.3	
General Business Liability Insurance		\$1,000.00		\$73.47	\$ 560.27	\$439.7	
Insurance-Directors & Officers		\$1,500.00		\$152.57	\$ 1,180.92	\$319.0	
Office Expense		\$6,000.00		\$581.29	\$ 5,762.90	\$237.1	
Computer Resources		\$0.00			\$	\$0.0	
					\$ 		
Total Operating	\$	47,200.00	\$	4,890.22	\$ 45,363.37	\$ 1,836.6	
Equipment							
Equipment Service Contracts	2 = 3	\$1,000.00		\$122.43	\$ 894.83	\$105.1	
Total Administrative Expenses	4	168,450.00	\$	16,086.57	\$ 161,076.82	\$ 7,373.1	

Actual Services Expenses Indiana: Fiscal Year 2019-20

Cost Category Personnel	Budgeted Dollars	Actual Expenses Sep-20	Actual Expenses YTD-Sep 2020	Remaining Balance
Vice President of Operations	\$33,000.00	\$3,230.00	\$ 30,381.51	\$2,618.49
Services Coordinator	\$20,000.00	\$2,244.38	\$ 17,904.90	\$2,095.10
Billing Coordinator	\$6,000.00	\$0.00	\$ 5,138.06	\$861.94
Services Assistant	\$10,500.00	\$1,951.22	\$ 8,707.94	\$1,792.06
Service Provider Approval	\$1,000.00	\$0.00	\$ 284.38	\$715.62
Service Provider Monitoring	\$7,350.00	\$ 2,586.88	\$ 5,872.29	\$1,477.71
Hotline Counselor	\$1,500.00	\$0.00	\$ 23.29	\$1,476.71
Payroll Taxes	\$5,500.00	\$532.95	\$ 4,444.53	\$1,055.47
Workers Compensation Insurance	\$500.00	\$20.26	\$ 172.90	\$327.10
Pension	\$2,600.00	\$214.65	\$ 1,594.68	\$1,005.32
Employee Group Insurance	\$8,000.00	\$629.47	\$ 7,004.85	\$995.15
Total Personnel	\$ 95,950.00	\$ 11,409.81	\$ 81,529.33	\$ 14,420.67
Operating				
Client Education Materials	\$10,100.00	\$ 2,415.00	\$ 10,045.85	\$54.15
Services Advertising	\$1,000.00	\$0.00	\$ 15.37	\$984.63
Meetings/Seminars/Conference	\$2,000.00	\$ -	\$ 1,958.17	\$41.83
Travel/Lodging To Service Providers	\$1,000.00	\$ 569.40	\$ 598.19	\$401.81
Srvcs Database Consulting & Dev	\$17,000.00	\$1,078.25	\$ 16,773.05	\$226.95
Client Service Providers	\$1,900,000.00	\$133,833.47	\$ 1,689,739.80	\$210,260.20
Toll-free Referral System	\$1,000.00	\$165.58	\$ 956.36	\$43.64
Computer Resources	\$3,500.00		\$ 3,329.43	\$170.57
Contract Closeout Cost	\$45,000.00	\$ 13,360.16	\$ 13,360.16	\$31,639.84
			\$ -	
			\$ -	
Total Operating	\$ 1,980,600.00	\$ 151,421.86	\$ 1,736,776.38	\$ 243,823.62
Equipment				
Pregnancy Test Kits	\$5,000.00	\$501.40	\$ 4,599.80	\$400.20
	\$ 2,081,550.00	\$ 163.333.07	\$ 1,822,905.51	\$ 258,644.49



Invoice No.:

IND-1020-000001

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

3/10/2021

PO Number:

0020007244

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2020 - 9/30/2021

\$2,250,000.00

49636

10/1/2020 - 10/31/2020

Real Alternatives, Inc.

N/A

N/A

\$152,948.20

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program

October 1, 2020 - September 30, 2021

Expense Type	e Budget Category	Expense Detail	Revised Budget Amount Oct 20- Sep 21	Actual Expenses Oct-20	Remaining Balance Nov-2020 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	0.000.07	
Administrative	Salary	VP of Administration		2,092.97	\$44,907.03
Administrative	Salary	Senior Accountant	\$28,000.00	358.64	\$27,641.36
Administrative	Salary	Bookkeeper	\$7,000.00	000.00	\$7,000.00
Services	Salary	VP of Operations	\$6,000.00	232.00	\$5,768.00
Services	Salary	Services Coordinator	\$31,000.00	250,09	\$30,749.91
Services	Salary	Services Assistance	\$18,000.00	751.44	\$17,248.56
Services	Salary	Billing Coordinator	\$8,000.00	512.38	\$7,487.62
Services	Salary	Service Provider Approval	\$6,000.00	79,97	\$5,920.03
Services	Salary	Service Provider Monitoring	\$1,000.00		\$1,000.00
Services	Salary	Hotline Counselor	\$4,000.00		\$4,000.00
		Subtotal	\$500.00		\$500.00
		Gubiotal	\$156,500.00	4,277.49	\$152,222.51
Administrative	Fringe	Payroll Taxes	\$6,000.00	00.05	20.00.00
Services	Fringe	Payroll Taxes	\$4,500.00	68.25	\$5,931.75
Administrative	Fringe	Workers' Comp	\$500.00	104.04	\$4,395.96
Services	Fringe	Workers' Comp	\$500.00	12.65	\$487.35
Administrative	Fringe	Pension	\$2,500.00	10.35	\$489.65
Services	Fringe	Pension	\$1,500.00	55.67	\$2,444.33
Administrative	Fringe	Employee Group Ins	And the constitution of th	25.89	\$1,474.11
Services	Fringe	Employee Group Ins	\$18,500.00 \$7,500.00	1,025.37	\$17,474.63
		Subtotal	\$41,500.00	412.26	\$7,087.74
			\$41,500.00	1,714.48	\$39,785.52
Administrative	Travel	Travel/Lodging	\$500.00		\$500.00
Services	Travel	Travel	\$5,000.00	144.24	
		Subtotal	\$5,500.00	144.24	\$4,855.76 \$5,355.76
Administrative	Overall and				Ψ0,000.70
Services	Supplies	Office Expense	\$8,300.00	20.07	\$8,279.93
Services	Supplies	Computer Resources/Upgrades	\$8,000.00		\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00		\$10,000.00
Services	Supplies	Pregnancy Test Kits	\$6,000.00	501.40	\$5,498,60
		Subtotal	\$32,300.00	521,47	\$31,778.53
Administrative	Contracts	Accounting/IT/Legal consulting	£10,000,00		
Administrative	Contracts	Auditing	\$18,000.00		\$18,000.00
Administrative	Contracts	Copier Service Contracts	\$5,000.00	282.41	\$4,717.59
Services	Contracts	Client Service Providers	\$1,200.00	51.01	\$1,148.99
Services	Contracts	Meetings/Seminars/Conference	\$1,900,000.00	143,350.26	\$1,756,649.74
Services	Contracts	Services Advertising	\$2,500.00		\$2,500.00
Services	Contracts	Services Database Consulting	\$1,000.00	0.000	\$1,000.00
		Subtotal	\$20,000.00	1,539.00	\$18,461.00
			\$1,947,700.00	145,222.68	\$1,802,477.32
Administrative	Other	Professional Development	\$1,000.00		21 222 22
Administrative	Other	Job advertising	\$500.00		\$1,000.00
Administrative	Other	New employee screening	\$500.00		\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00	101.40	\$500.00
Administrative	Other	Rent	\$12,500.00	101.46	\$1,398.54
Administrative	Other	Telephone Service	\$2,000.00	797.11	\$11,702.89
Administrative	Other	General Business Liability Ins	\$1,000.00	07.51	\$2,000.00
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	37.51	\$962.49
Services	Other	Toll Free Referral System	\$1,000.00	77.89	\$1,422.11
Services	Other	Contract Clostout Cost	\$45,000.00	53.87	\$946.13
		Subtotal	\$66,500.00	1.067.04	\$45,000.00
			Ψου, 300.00	1,067.84	\$65,432.16
		Administrative			
		Services	\$169,000.00	\$5,213.01	\$163,786.99
		Total	\$2,081,000.00	\$147,735.19	\$1,933,264.81
		, - w	\$2,250,000.00	\$152,948.20	\$2,097,051.80

Real Alternatives Actual Administrative Expenses

Cost Category Personnel	Bud	geted Dollars	Act	tual Expenses Oct-20	Remaining Balanc Nov 2020 - Sept 2021
President & CEO		\$47,000.00	5	2,092.97	\$44,907.03
VP of Administration		\$28,000.00	-	358.64	\$27,641.36
Senior Accountant		\$7,000.00)		\$7,000.00
Bookkeeper		\$6,000.00		232.00	\$5,768.00
Professional Development		\$1,000.00			\$1,000.00
Payroll Taxes		\$6,000.00		68.25	\$5,931.75
Workers Compensation Insurance		\$500.00		12.65	\$487.35
Pension		\$2,500.00		55.67	\$2,444.33
Employee Group Insurance		\$18,500.00		1,025.37	\$17,474.63
Job Advertising		\$500.00		1,023.37	\$500.00
New Employee Screening		\$500.00	-		\$500.00
Total Personnel	\$	117,500.00		3,845.55	\$ 113,654.45
Operating Accounting/IT/Legal Consulting		\$18,000.00	\$		\$18,000.00
Postage/Shipping		\$1,500.00	7	101.46	
Auditing		\$5,000.00		282.41	\$1,398.54 \$4,717.59
ravel/Lodging		\$500.00		202.41	\$500.00
Rent		\$12,500.00		797.11	
elephone Service		\$2,000.00		757.11	\$11,702.89 \$2,000.00
General Business Liability Insurance		\$1,000.00		37.51	\$962.49
nsurance-Directors & Officers		\$1,500.00		77.89	
Office Expense		\$8,300.00		20.07	\$1,422.11
omputer Resources		\$0.00		20.07	\$8,279.93
		70.00			\$0.00
otal Operating	\$	50,300.00	\$	1,316.45	\$ 48,983.55
quipment					
quipment Service Contracts		\$1,200.00	\$	51.01	\$1,148.99
Total Administrative Expenses	•	169,000.00	\$	5,213.01	

Real Alternatives Actual Services Expenses

Personnel	Budgeted Dollars	Ac	ctual Expenses Oct-20	Re	emaining Balance Nov 2020 - Sept 2021
Vice President of Operations	\$31,000.00	\$	250.09	+	\$30,749.91
Services Coordinator	\$18,000.00		751.44	1	\$17,248.56
Billing Coordinator	\$6,000.00	-	79.97		\$5,920.03
Services Assistance	\$8,000.00	-	512.38	-	\$7,487.62
Service Provider Approval	\$1,000.00	_	312.30	+	\$1,000.00
Service Provider Monitoring	\$4,000.00	1			\$4,000.00
Hotline Counselor	\$500.00			-	\$500.00
Payroll Taxes	\$4,500.00		104.04	-	\$4,395.96
Workers Compensation Insurance	\$500.00		10.35	-	\$489.65
Pension	\$1,500.00		25.89	1	\$1,474.11
Employee Group Insurance	\$7,500.00		412.26		\$7,087.74
Total Personnel	\$ 82,500.00	\$	2,146.42	\$	80,353.58
Operating Page 1					
Client Education Materials	\$10,000.00	\$		\$	10,000.00
Client Education Materials Services Advertising	\$10,000.00 \$1,000.00	\$		\$	10,000.00
Client Education Materials Services Advertising Meetings/Seminars/Conference		\$	-		
Client Education Materials Services Advertising Meetings/Seminars/Conference Travel/Lodging To Service Providers	\$1,000.00	\$	- - - 144.24	\$	1,000.00
Client Education Materials Services Advertising Meetings/Seminars/Conference Travel/Lodging To Service Providers Srvcs Database Consulting & Dev	\$1,000.00 \$2,500.00	\$		\$	1,000.00 2,500.00 4,855.76
Client Education Materials Services Advertising Meetings/Seminars/Conference Travel/Lodging To Service Providers Srvcs Database Consulting & Dev Client Service Providers	\$1,000.00 \$2,500.00 \$5,000.00	\$	144.24	\$ \$ \$	1,000.00 2,500.00 4,855.76 18,461.00
Client Education Materials Services Advertising Meetings/Seminars/Conference Travel/Lodging To Service Providers Srvcs Database Consulting & Dev	\$1,000.00 \$2,500.00 \$5,000.00 \$20,000.00	\$	144.24 1,539.00	\$ \$ \$	1,000.00 2,500.00 4,855.76
Client Education Materials Services Advertising Meetings/Seminars/Conference Travel/Lodging To Service Providers Srvcs Database Consulting & Dev Client Service Providers Toll-free Referral System Computer Resources	\$1,000.00 \$2,500.00 \$5,000.00 \$20,000.00 \$1,900,000.00	\$	144.24 1,539.00 143,350.26	\$ \$ \$ \$	1,000.00 2,500.00 4,855.76 18,461.00 1,756,649.74 946.13
Client Education Materials Services Advertising Meetings/Seminars/Conference Travel/Lodging To Service Providers Srvcs Database Consulting & Dev Client Service Providers Toll-free Referral System	\$1,000.00 \$2,500.00 \$5,000.00 \$20,000.00 \$1,900,000.00 \$1,000.00	\$	144.24 1,539.00 143,350.26	\$ \$ \$ \$ \$	1,000.00 2,500.00 4,855.76 18,461.00 1,756,649.74
Client Education Materials Services Advertising Meetings/Seminars/Conference Travel/Lodging To Service Providers Srvcs Database Consulting & Dev Client Service Providers Toll-free Referral System Computer Resources	\$1,000.00 \$2,500.00 \$5,000.00 \$20,000.00 \$1,900,000.00 \$1,000.00 \$8,000.00	\$	144.24 1,539.00 143,350.26	\$ \$ \$ \$ \$	1,000.00 2,500.00 4,855.76 18,461.00 1,756,649.74 946.13 8,000.00
Client Education Materials Services Advertising Meetings/Seminars/Conference Travel/Lodging To Service Providers Srvcs Database Consulting & Dev Client Service Providers Toll-free Referral System Computer Resources Contract Closeout Cost	\$1,000.00 \$2,500.00 \$5,000.00 \$20,000.00 \$1,900,000.00 \$1,000.00 \$8,000.00 \$45,000.00		144.24 1,539.00 143,350.26 53.87	\$ \$ \$ \$ \$ \$	1,000.00 2,500.00 4,855.76 18,461.00 1,756,649.74 946.13 8,000.00 45,000.00
Client Education Materials Services Advertising Meetings/Seminars/Conference Travel/Lodging To Service Providers Srvcs Database Consulting & Dev Client Service Providers Toll-free Referral System Computer Resources Contract Closeout Cost	\$1,000.00 \$2,500.00 \$5,000.00 \$20,000.00 \$1,900,000.00 \$1,000.00 \$8,000.00 \$45,000.00		144.24 1,539.00 143,350.26 53.87	\$ \$ \$ \$ \$ \$	1,000.00 2,500.00 4,855.76 18,461.00 1,756,649.74 946.13 8,000.00 45,000.00



Invoice No.: IND-1020-000002

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: 3/10/2021 PO Number: 0020007244

Fund: 61910/571513 / 305000

Description of Services Personal Services

\$160,483.85

Federal ID: 23-2868660 Contract Period: 10/1/2020 - 9/30/2021

Contract Amount: \$2,250,000.00

Contract Number: 49636

Date of Services: 11/1/2020 - 11/30/2020
Payment requested for: Real Alternatives, Inc.

Description of Services and Total Paid: See attached detailed charges required

Fringe

Project Code: N/A
Activity Code: N/A

Vendor's signature

Attachment B: Budget Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program October 1, 2020 - September 30, 2021

Expense Type	Budget Category	Expense Detail	Revised Budget Amount Oct 20- Sep 21	Actual Expenses Nov-20	Actual Expenses YTD thru Nov 2020	Remaining Balance Dec-2020 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	4,579.81	6,672,78	\$40,327.22
Administrative	Salary	VP of Administration	\$28,000.00	1,537.94	1,896.58	\$26,103.42
Administrative	Salary	Senior Accountant	\$7,000.00	1,007.04	1,030.50	\$7,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	469.80	701.80	\$5,298.20
Services	Salary	VP of Operations	\$31,000.00	1,878.81	2,128.90	\$28,871.10
Services	Salary	Services Coordinator	\$18,000.00	1,265.84	2,017.28	
Services	Salary	Services Assistance	\$8,000.00			\$15,982.72
Services	Salary	Billing Coordinator	\$6,000.00	1,252.71	1,765.09	\$6,234.91
Services	Salary	Service Provider Approval			79.97	\$5,920.03
Services	Salary	Service Provider Monitoring	\$1,000.00	070.40	400	\$1,000.00
Services	Salary	Hotline Counselor	\$4,000.00	279.18	279.18	\$3,720.82
00111000	odiary	Subtotal	\$500.00	244.004.00	*/* */ ·	\$500.00
		Subtotal	\$156,500.00	\$11,264.09	\$15,541.58	\$140,958.42
Administrative	Fringe	Payroll Taxes	\$6,000.00	206.90	275.15	\$5,724.85
Services	Fringe	Payroll Taxes	\$4,500.00	220.56	324.60	\$4,175.40
Administrative	Fringe	Workers' Comp	\$500.00	17.27	29.92	\$470.08
Services	Fringe	Workers' Comp	\$500.00	14.12	24.47	\$475.53
Administrative	Fringe	Pension	\$2,500.00	191.31	246.98	\$2,253.02
Services	Fringe	Pension	\$1,500.00	102.61	128.50	\$1,371.50
Administrative	Fringe	Employee Group Ins.	\$18,500.00	1,434.95	2,460.32	\$16,039.68
Services	Fringe	Employee Group Ins	\$7,500.00	573.44	985.70	\$6,514.30
		Subtotal	\$41,500.00	\$2,761.16	\$4,475.64	\$37,024.36
Administrative	Travel	Travel/Lodging	\$500.00	24.80	24.80	\$475.20
Services	Travel	Travel	\$5,000.00	103.76	248.00	\$4,752.00
		Subtotal	\$5,500.00	\$128.56	\$272.80	\$5,227.20
Administrative	Supplies	Office Expense	\$8,300.00	214.50	204.50	27.005.44
Services	Supplies	Computer Resources/Upgrades	A RECORD OF LAND ASSESSMENT OF L	314.52	334.59	\$7,965.41
Services	Supplies	Client Education Materials	\$8,000.00			\$8,000.00
Services	Supplies	Pregnancy Test Kits	\$10,000.00	100.00		\$10,000.00
00171000	опрыва	Subtotal	\$6,000.00 \$32,300.00	457.80 \$772.32	959.20 \$1,293.79	\$5,040.80 \$31,006.21
And the second			100000000000000000000000000000000000000	*,,,,,,,	\$1,200.70	451,000,21
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00	666.88	666.88	\$17,333.12
Administrative	Contracts	Auditing	\$5,000.00	385.67	668.08	\$4,331.92
Administrative	Contracts	Copier Service Contracts	\$1,200.00	65.69	116.70	\$1,083.30
Services	Contracts	Client Service Providers	\$1,900,000.00	141,898,38	285,248.64	\$1,614,751.36
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00			\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00	220.00	220.00	\$780.00
Services	Contracts	Services Database Consulting	\$20,000.00	928.15	2,467,15	\$17,532.85
		Subtotal	\$1,947,700.00	\$144,164.77	\$289,387.45	\$1,658,312.55
Administrative	Other	Professional Development	\$1,000.00			\$1,000.00
Administrative	Other	Job advertising	\$500.00			\$500.00
Administrative	Other	New employee screening	\$500.00			\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00	9.31	110.77	
Administrative	Other	Rent	\$12,500.00	1.076.07		\$1,389.23
Administrative	Other	Telephone Service	\$2,000.00	76.41	1,873.18	\$10,626.82
Administrative	Other	General Business Liability Ins	\$1,000.00	51.22	76.41	\$1,923.59
Administrative	Other	Insurance - Directors & Officers	\$1,500.00		88.73	\$911.27
Services	Other	Toll Free Referral System	\$1,000.00	106.37	184.26	\$1,315.74
Services	Other	Contract Clostout Cost	\$45,000.00	73.57	127.44	\$872.56
		Subtotal	\$66,500.00	\$1,392.95	\$2,460.79	\$45,000.00 \$64,039.21
					364 ABW #	** 1,545/61
		Administrative	\$169,000.00	\$11,214.92	\$16,427.93	\$152,572.07
		Services	\$2,081,000.00	\$149,268.93	\$297,004.12	\$1,783,995.88
		Total	\$2,250,000.00	\$160,483.85	\$313,432.05	\$1,936,567.95

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2020-21

mulana. Fiscal Year 2020-21							
Budgeted Dollar	s Ac				Remaining Balance		
			-	TD-Nov 2020	Dec 2020 to Sep-202		
	-		-	6,672.78	\$40,327.22		
		1,537.94	_	1,896.58	\$26,103.42		
	_				\$7,000.00		
	_	469.80	\$	701.80	\$5,298.20		
	_		\$		\$1,000.00		
	_	206.90	\$	275.15	\$5,724.85		
		17.27	\$	29.92	\$470.08		
\$2,500.00		191.31	\$	246.98	\$2,253.02		
\$18,500.00		1,434.95	\$	2,460.32	\$16,039.68		
\$500.00			\$		\$500.00		
\$500.00			\$	=	\$500.00		
\$ 117,500.00	\$	8,437.98		12,283,53	\$ 105,216.47		
\$18,000.00	\$	666.88	\$	666.88	\$17,333.12		
\$1,500.00		9.31	\$		\$1,389.23		
\$5,000.00		385.67	\$		\$4,331.92		
\$500.00		24.80	\$		\$475.20		
\$12,500.00		1,076.07	\$		\$10,626.82		
\$2,000.00					\$1,923.59		
\$1,000.00					\$911.27		
\$1,500.00	1				\$1,315.74		
\$8,300.00					\$7,965.41		
\$0.00				-	\$0.00		
			_		\$0.00		
\$ 50,300.00	\$			4,027.70	\$ 46,272.30		
\$1,200.00	\$	65.69	\$	116.70	\$1,083.30		
s \$ 169,000.00	\$	11 214 92	¢	16 /27 02			
	\$47,000.00 \$28,000.00 \$7,000.00 \$6,000.00 \$1,000.00 \$500.00 \$2,500.00 \$18,500.00 \$500.00 \$17,500.00 \$1,500.00 \$12,500.00 \$12,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00	\$47,000.00 \$ \$28,000.00 \$7,000.00 \$6,000.00 \$1,000.00 \$500.00 \$2,500.00 \$500.00 \$500.00 \$500.00 \$117,500.00 \$1,500.00 \$12,500.00 \$12,500.00 \$12,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$1,500.00 \$50,000 \$1,500.00 \$50,000	\$47,000.00 \$ 4,579.81 \$28,000.00 1,537.94 \$7,000.00 \$ 469.80 \$1,000.00 \$6,000.00 \$206.90 \$500.00 17.27 \$2,500.00 191.31 \$18,500.00 \$500.00 \$500.00 \$500.00 \$500.00 \$\$17,500.00 \$\$17,500.00 \$\$17,500.00 \$\$17,500.00 \$\$17,500.00 \$\$17,500.00 \$\$17,500.00 \$\$17,500.00 \$\$12,500.00 \$\$12,500.00 \$\$12,500.00 \$\$12,500.00 \$\$12,500.00 \$\$12,500.00 \$\$12,500.00 \$\$13,000.00 \$\$12,500.00 \$\$13,500.00 \$\$1,076.07 \$\$1,000.00 \$\$1,22 \$\$1,500.00 \$\$1,000.00 \$\$1,22 \$\$1,500.00 \$\$14.52 \$\$0.00 \$\$\$1,200.00 \$\$14.52 \$\$0.00 \$\$\$1,200.00 \$\$14.52 \$\$0.00 \$\$\$1,200.00 \$\$1,250.00 \$\$14.52 \$\$0.00 \$\$\$1,200.00 \$\$1,200.00 \$\$1.25 \$\$1.25 \$\$1.25 \$\$1.25 \$\$1.25 \$\$1.25 \$\$1.25 \$\$1.25 \$\$1.25 \$\$1.25 \$\$1.25 \$\$1.2	Nov-20 Y \$47,000.00 \$ 4,579.81 \$ \$28,000.00 1,537.94 \$ \$7,000.00 - \$ \$6,000.00 469.80 \$ \$1,000.00 206.90 \$ \$500.00 17.27 \$ \$22,500.00 191.31 \$ \$18,500.00 \$ \$ \$500.00 \$ \$ \$ \$ \$ \$ \$ \$ \$	\$47,000.00 \$ 4,579.81 \$ 6,672.78 \$28,000.00		

Real Alternatives Actual Services Expenses

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Nov-20	YTD-Nov 2020	Dec 2020 to Sep-2021
Vice President of Operations	\$31,000.00	\$ 1,878.81	\$ 2,128.90	\$28,871.10
Services Coordinator	\$18,000.00	1,265.84		\$15,982.72
Billing Coordinator	\$6,000.00	1,203.04	\$ 79.97	\$5,920.03
Services Assistance	\$8,000.00	1,252.71	\$ 1,765.09	\$6,234.91
Service Provider Approval	\$1,000.00	1,232,71	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	279.18	\$ 279.18	\$3,720.82
Hotline Counselor	\$500.00	275.10	\$ -	\$500.00
Payroll Taxes	\$4,500.00	220.56	\$ 324.60	\$4,175.40
Workers Compensation Insurance	\$500.00	14.12	\$ 24.47	\$475.53
Pension	\$1,500.00	102.61	\$ 128.50	\$1,371.50
Employee Group Insurance	\$7,500.00	573.44	\$ 985.70	\$6,514.30
Total Personnel	\$ 82,500.00	\$ 5,587.27	\$ 7,733.69	\$ 74,766.31
Operating	Economic State		discount of the same of	
Client Education Materials	\$10,000.00	\$ -	\$ -	\$10,000.00
Services Advertising	\$1,000.00	220.00	\$ 220.00	\$780.00
Meetings/Seminars/Conference	\$2,500.00	220.00	\$ -	\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	103.76	\$ 248.00	\$4,752.00
Srvcs Database Consulting & Dev	\$20,000.00	928.15	\$ 2,467.15	\$17,532.85
Client Service Providers	\$1,900,000.00	141,898.38	\$ 285,248.64	\$1,614,751.36
Toll-free Referral System	\$1,000.00	73.57	\$ 127.44	\$872.56
Computer Resources	\$8,000.00		\$ -	\$8,000.00
Contract Closeout Cost	\$45,000.00		*	\$45,000.00
Total Operating	\$ 1,992,500.00	\$ 143,223.86	\$ 288,311.23	\$ 1,704,188.77
No. 2 marginal de la companya de la		,	, , , , , , , , , , , , , , , , , , , ,	-, -, -, -, -, -, -, -, -, -, -, -, -, -
Equipment				
Pregnancy Test Kits	\$6,000.00	\$ 457.80	\$ 959.20	\$5,040.80
Total Services Expenses	\$ 2,081,000.00	\$ 149,268.93	\$ 297,004.12	\$ 1,783,995.88



Invoice No.:

IND-1020-000003

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

3/10/2021

PO Number:

0020007244

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID: Contract Period:

Contract Amount: Contract Number:

Date of Services: Payment requested for:

Description of Services and Total Paid: See attached detailed charges required

Fringe

Project Code: Activity Code: 23-2868660

10/1/2020 - 9/30/2021

\$2,250,000.00

49636

12/1/2020 - 12/31/2020 Real Alternatives, Inc.

N/A

N/A

\$165,809.81

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Vendor's signature

Attachment B: Budget Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program

October 1, 2020 - September 30, 2021

Administrative Salery President & CEO \$47,700.00 \$ 8,240.74 \$ \$12,913.52 \$34,086.48 Administrative Salery Serior Accountant \$7,000.00 \$3,737.02 \$5,533.00 \$7,200.00 \$4,000.00 \$6,000 \$1,31.89 \$7,000.00 \$6,000 \$1,31.89 \$7,000.00 \$6,000 \$1,31.89 \$7,000.00 \$6,000 \$1,31.89 \$7,000.00 \$6,000 \$1,31.89 \$7,000.00 \$6,000 \$1,31.89 \$7,000.00 \$6,000 \$1,31.89 \$7,000.00 \$1,000.00 \$2,593.66 \$1,000.00 \$2,593.60 \$1,000.00 \$2,593.60 \$1,000.00 \$2,593.60 \$1,000.00	Expense Type	e Budget Category	Expense Detail	Revised Budget Amount	Actual Cost Dec-20	Actual Expenses YTD-Dec 2020	Remaining Balance Jan 2021 to Sep-2021
Administrative Salary VP of Administration \$25,000.00 5,240.74 12,913.92 236.40 Administrative Salary Salary Salary Sockleeper \$6,000.00 699.00 1,310.80 4,689.20	Administrative	Salary	President & CFO	Oct 20- Sep 21	¢ 201071		
Administrative Salary Senior Accountant \$7,000.00 \$7,97.00.00 \$7,0	Administrative	Salary			21-1-11	-10.000	\$34,086.48
Administrative Salary Southeeper \$6,000.00 609.00 1,310.80 4,689.20 Services Salary Services Coordinator \$31,000.00 5,246.01 7,374.91 23.625.09 Services Salary Services Coordinator \$31,000.00 1,187.93 2,953.08 4,610.54 13,338.00 Services Salary Services Salary Services Coordinator \$6,000.00 1,187.93 2,953.08 4,610.54 13,338.00 Services Salary Billing Coordinator \$6,000.00 1,187.93 2,953.08 5,046.25 5,046.25 Services Salary Services Moreover Services Salary Service Provider Approval \$1,000.00 18.00 2,000.00 18.00 2,000.00 18.00 2,000.00 18.00 2,000.00 19.800.52 36,342.10 121,187.90 19.800.60 19.800.62 36,342.10 121,187.90 19.800.60 19.800.62 36,342.10 121,187.90 19.800.60 19.800	Administrative				3,737.02	5,633.60	22,366.40
Services Salary VP of Operations \$31,000,00 52,48,001 73,74,91 23,825,00	Administrative						7,000.00
Services Salary Services Coordinator \$31,000.00 \$1,248.01 \$7,374.91 \$23,625.00 \$2,600.00 \$1,309.46 \$1,30	Services						4,689.20
Services Salary Services Assistance \$15,000.00 1187.99 2,983.08 5,046.02 Services Salary Service Provider Approval \$1,000.00 186.50 266.47 5,733.53 Services Salary Service Provider Approval \$1,000.00 186.50 266.47 5,733.53 Services Salary Service Provider Monitoring \$1,000.00 - 279.18 3,720.02 Services Salary Holline Coursefor \$2,000.00 - 279.18 3,720.02 Services Salary Holline Coursefor \$100.00 - 279.18 3,720.02 Services Salary Holline Coursefor \$100.00 - 279.18 3,720.02 Services Fringe Payroll Taxes \$6,000.00 367.42 682.02 3,342.10 Services Fringe Payroll Taxes \$6,000.00 367.42 682.02 3,317.98 Services Fringe Payroll Taxes \$6,000.00 367.42 682.02 3,317.98 Services Fringe Workers' Comp \$500.00 19.53 49.45 450.55 Services Fringe Workers' Comp \$500.00 19.53 49.45 450.55 Services Fringe Pension \$500.00 276.47 526.45 1.974.55 Services Fringe Pension \$1,500.00 276.47 526.45 1.974.55 Services Fringe Pension \$1,500.00 276.47 526.45 1.974.55 Services Fringe Employee Group Ins \$1,500.00 276.47 526.45 1.974.55 Services Fringe Employee Group Ins \$1,500.00 3,502.74 8,368.38 33,131.62 Services Travel Travel Travel \$5,000.00 3,502.74 8,368.38 33,131.62 Services Supplies Travel Travel \$6,000.00 1,600.22 2,974.01 2,932.59 Services Supplies Office Expense \$3,000.00 1,403.54 1,738.13 6,661.82 Services Supplies Computer Resources/Upyrades \$6,000.00 1,403.54 1,738.13 6,661.82 Services Supplies Computer Resources/Upyrades \$6,000.00 1,403.54 1,738.13 6,661.82 Services Supplies Office Expense \$1,000.00 4,18 4,18 9,995.82 Services Supplies Computer Resources/Upyrades \$1,000.00 4,18 4,18 9,995.82 Services Supplies Computer Resources/Upyrades \$1,000.00 1,190.35 3,657.60 1,342.50 Services Supp	Services						23,625.09
Services Salary Billing Coordinator Services Salary Services Salary Services Salary Services Salary Service Services Se	Services					4,610.54	13,389.46
Services Salary Service Provider Approval \$0,000.00 \$1,000.00 \$26,47 \$1,733.53 \$3,720.82 \$3,720.	Services					2,953.08	5,046.92
Services Salary Services Services Fringe Payroll Taxes Services	Services				186.50	266.47	5,733.53
Services Salary	Services				*	-	1,000.00
Subtolal S166,500.00 19,800.52 35,342.10 121,157.90	Services		Hotline Counseles			279.18	3,720.82
Administrative Services Fringe Payroll Taxes \$6,000.00 364.15 639.30 5,360.70 Services Fringe Payroll Taxes \$6,000.00 367.42 682.02 3,817.98 Services Fringe Workers' Comp \$500.00 19.53 49.45 450.55 Services Fringe Pension \$2,000.00 19.53 49.45 450.55 Services Fringe Pension \$2,000.00 19.53 49.45 450.55 Services Fringe Pension \$2,000.00 278.47 525.45 11.974.55 Services Fringe Pension \$1,000.00 230.76 399.26 11.140.74 55 Services Fringe Employee Group Ins \$1,500.00 728.47 525.45 11.974.55 Services Fringe Employee Group Ins \$1,500.00 1,881.46 4,341.78 14.158.22 Services Fringe Fringe Employee Group Ins \$18,500.00 1,881.46 1,730.66 5,769.34 Subtotal \$41,500.00 3,892.74 8,368.38 33.131.62 Administrative Travel Travel Services \$5,000.00 150.55 6 4,558.44 Subtotal \$5,000.00 150.55 6 4,558.44 Services Supplies Office Expense \$3,000.00 150.55 6 4,558.44 Services Supplies Client Education Materials \$10,000.00 1,403.54 1,738.13 6,561.87 Services Supplies Client Education Materials \$10,000.00 272.55 0 1,231.70 4,768.30 Subtotal Subtotal \$32,000.00 1,880.22 2,974.01 29,325.99 Administrative Contracts Accounting/IT/Legal consulting \$30,000.00 1,680.22 2,974.01 29,325.99 Administrative Contracts Accounting/IT/Legal consulting \$18,000.00 9,339.40 1,104.32 3,895.68 Services Contracts Copies Services Administrative Contracts Administrative Contracts Copies Services Services Contracts Services Contracts Services Services Services Contracts Services Administrative Contracts Copies Services Services Contracts Services Contracts Services Administrative Other Professional Development \$1,000.00 1,190.35 3,657.50 1,330.90 9,446.91 Administrative Other Professional Development \$1,000.00 1,190.35 3,657.50 1,330.90 9,446.91 Administrative Other Rent Services Services Services Services Services Services Other Toll Free Referral System \$1,000.00 1,190.81 4,421.60 6,000.00 Administrative Other Rent Toll Free Referral System \$1,000.00 1,190.81 4,421.60 6,000.00 Administrative Other Tol		- Service y			•		500.00
Services			Subtotal	\$156,500.00	19,800.52	35,342.10	121,157.90
Services	Administrative	Fringe	Payroll Taxes	00 000 00	22.4-		
Administrative Services Fringe Workers Comp \$500.00 19.53 49.45 450.55 Administrative Services Supplies Computer Resources/Upgrades Services Supplies Services Computer Resources/Upgrades Services Supplies Computer Resources/Upgrades Services Supplies Services	Services						5,360.70
Services	Administrative						3,817.98
Administrative Services Fringe Pension \$2,500,00 278,47 525,45 1,1974,55 Services Fringe Pension \$1,500,00 230,76 359,26 1,140,74 14,158,22 Employee Group Ins \$1,500,00 1,814,66 44,441,78 14,158,22 Employee Group Ins \$7,500,00 744,96 1,730,66 5,769,34 Subtotal \$41,500,00 3,892,74 6,368,38 33,131,62 Services Travel Travel Travel \$50,000 157,56 405,56 4,594,44 Subtotal \$5,500,00 14,03,54 1,738,13 6,561,87 Subtotal \$5,500,00 14,03,54 1,738,13 6,561,87 Subtotal \$5,500,00 1272,50 1231,70 1293,55 Subtotal \$5,500,00 1272,50 1231,70 1293,55 Subtotal \$3,2300,00 1,680,22 2,974,01 293,525,99 Subtotal \$3,2300,00 1,680,22 2,974,01 293,525,99 Subtotal \$5,000,00 1276,71 1943,59 17,056,41 Administrative Contracts Auditing \$5,000,00 135,928,45 421,177,09 14,788,22,91 Subtotal \$5,000,00 135,928,45 421,177,09 14,788,22,91 Subtotal \$1,947,700,00 137,925,14 427,312,59 1,520,337,41 Subtotal \$1,947,700,00 137,925,14 427	Services		Workers' Comp			49.45	450.55
Services Fringe Pension \$1,500.00 278.47 525.45 1,974.55	Administrative					40.46	459.54
Administrative Fringe Employee Group Ins \$1,500.00 \$1,814.66 \$4,341.78 \$14,158.25 \$1,000.00 \$3,92.74 \$3,92.85 \$1,140.74 \$1,4158.25 \$1,000.00 \$1,00						525.45	1,974.55
Services Fringe Employee Group Ins \$78,500.00 1,881.46 4,341.78 14,158.22	Administrative					359.26	1,140.74
Subtotal Subtotal \$41,500.00 .744.96 1,730.66 5,769.34 Subtotal \$41,500.00 .3892.74 8,368.38 3,313.16.2 Administrative Travel Travel Travel Subtotal \$5,000.00 .392.82 Travel Travel Subtotal \$5,000.00 .157.56 Subtotal \$5,500.00 .550.38 Sub					1,881.46	4,341.78	
Administrative Travel Travel Travel Uniteractive Services Travel Travel Travel Services Services Travel Travel Services Services Supplies Computer Resources/Upgrades Services Supplies Computer Resources/Upgrades Services Supplies Computer Resources/Upgrades Services Supplies Computer Resources/Upgrades Services Supplies Client Education Materials S10,000.00 1,403.54 1,738.13 6,561.87 8,000.00 1,403.54 1,738.13 6,561.87 8,000.00 1,403.54 1,738.13 6,561.87 8,000.00 1,403.54 1,738.13 6,561.87 8,000.00 1,400.00 1,403.54 1,738.13 6,561.87 8,000.00 1,400.00 1,403.54 1,738.13 1,000.00 1,403.54 1,738.13 1,000.00 1,403.54 1,738.13 1,000.00 1,403.54 1,738.13 1,000.00 1,403.54 1,738.13 1,000.00 1,4		ringe				1,730.66	
Travel Travel S5,000.00 392,82 417,62 82,38 S5,000.00 157,56 40,556 4,594,44 Subtotal S5,500.00 550,38 823,18 4,676,82 Administrative Supplies Office Expense \$8,300.00 1,403,54 1,738,13 6,561,87 Services Supplies Client Education Materials \$10,000,00 4,18 4,18 9,995,85 Services Supplies Client Education Materials \$10,000,00 4,18 4,18 9,995,85 Services Supplies Client Education Materials \$10,000,00 272,50 1,231,70 4,768,30 Subtotal \$22,300.00 1,680,22 2,974,01 29,325,99 Administrative Contracts Accounting/IT/Legal consulting \$18,000.00 276,71 943,59 17,056,41 Administrative Contracts Auditing \$5,000,00 4,62,4 1,104,32 3,895,68 Administrative Contracts Copier Service Contracts \$1,200.00 93,39 210,009 99,91 Services Contracts Copier Service Contracts S1,200.00 93,39 210,009 99,91 Services Contracts Meetings/Seminars/Conference \$2,500.00 135,928,45 421,177,09 1,478,822,91 Services Contracts Services Advertising \$1,000,00 - 20,000 760,000			Subtotal	\$41,500.00	3,892.74	8,368.38	33,131.62
Travel	Administrative	Travel	Travel/Lodging	\$500.00	202.02	447.00	
Subtotal \$5,500.00 550.38 823.18 4,676.82	Services	Travel					
Administrative Supplies Office Expense \$8,300.00 1,403.54 1,738.13 6,561.87 Services Supplies Computer Resources/Upgrades \$8,000.00			Subtotal				
Services Supplies Computer Resources/Upgrades \$8,000.00 1,403.54 1,738.13 6,561.87	Administration			40,000.00	330.36	023.18	4,676.82
Services Supplies Computer Resources/Upgrades \$8,000.00 \$8,000.00 \$9,000.00 \$1,000.00			Office Expense	\$8,300.00	1.403.54	1.738 13	6 561 97
Services Supplies Pregnancy Test Kits \$6,000,00 272,50 1,231,70 4,768.30			Computer Resources/Upgrades			1,730.13	
Supplies				\$10,000.00	4.18	1.18	
Administrative Contracts Accounting/IT/Legal consulting \$18,000.00 276.71 943.59 17.056.41 Administrative Contracts Administrative Contracts Administrative Contracts Copier Service Contracts Services Contracts Copier Service Contracts Services Contracts Copier Service Contracts Services Contracts Copier Service Contracts Services Contracts Meetings/Seminars/Conference \$2,500.00 135,928.45 421,177.09 1,478,822.91 2,500.00 135,928.45 421,177.09 1,478,822.91 2,500.00 135,928.45 421,177.09 1,478,822.91 2,500.00 1,190.35 3,657.50 16,342.50 2,500.00 1,190.35 3,657.50 16,342.50 2,500.00 1,190.35 3,657.50 16,342.50 2,500.00 1,190.35 3,657.50 16,342.50 2,500.00 1,190.35 3,657.50 16,342.50 2,500.00 1,190.35 2,000.00 1,190.35 2,000.00 1,190.35 2,000.00 1,190.35 2,000.00 1,190.35 2,000.00 1,190.35 2,000.00 1,190.35 2,000.00 1,190.35 2,000.00 1,190.35 2,000.00 1,190.00 2,100.00	Services	Supplies .			2.50	Landard at the State of the land	
Administrative Contracts Accounting/IT/Legal consulting \$18,000.00 276.71 943.59 17,056.41 Administrative Contracts Auditing \$5,000.00 436.24 1,104.32 3,895.68 Administrative Contracts Copier Service Contracts \$1,200.00 93.39 210.09 989.91 989.91 Services Contracts Client Service Providers \$1,900,000.00 135,928.45 421,177.09 1,478,822.91 989.00			Subtotal				
Administrative Contracts Copier Service Contracts Copier Service Contracts Copier Service Contracts Copier Service Contracts S1,200.00 93.39 210.09 989.91 2	Administrative	Contracts	A				20,020.00
Administrative Contracts Copier Service Contracts \$1,200.00 93.39 210.09 989.91 Services Contracts Client Service Providers \$1,900,000.00 135,928.45 421,177.09 1,478,822.91 Services Contracts Meetings/Serminars/Conference \$2,500.00						943.59	17.056.41
Services Contracts Contracts Service Contracts Services Services Services Contracts Meetings/Seminars/Conference Services Services Contracts Contracts Meetings/Seminars/Conference Services Contracts Services Contracts Services Contracts Services Contracts Services Contracts Services Services Contracts Services Contracts Services Ser				\$5,000.00	436.24	1,104.32	
Services Contracts Meetings/Seminars/Conference \$2,500.00 135,928.45 421,177.09 1,478,822.91 2,500.00 2,500.00 2,500.00 7,80.00 7,80.00 7,90			Copier Service Contracts	\$1,200.00	93.39		
Services Contracts Services Advertising \$1,000.00 \$1,000.00 \$1,90.35 \$3,657.50 \$16,342.50 \$1,947,700.00 \$137,925.14 \$427,312.59 \$1,520,387.41 \$20,000.00 \$1,90.35 \$3,657.50 \$16,342.50 \$1,947,700.00 \$137,925.14 \$427,312.59 \$1,520,387.41 \$1,000.00 \$1,90.35 \$1,000.00 \$1,000			Client Service Providers	\$1,900,000.00	135,928.45		
Services Contracts Services Database Consulting \$20,000.00 1,190.35 3,657.50 16,342.50			Meetings/Seminars/Conference	\$2,500.00	330		
Services Database Consulting Subtotal \$20,000.00 1,190.35 3,657.50 16,342.50 \$1,947,700.00 137,925.14 427,312.59 1,520,387.41			Services Advertising	\$1,000.00		220.00	
Administrative Other Professional Development \$1,900.00 1,000.00 Administrative Other New employee screening \$500.00 500.00 Administrative Other Postage/Shipping \$1,500.00 9.71 120.48 1,379.52 Administrative Other Rent \$12,500.00 1,179.91 3,053.09 9,446.91 Administrative Other General Business Liability Ins \$2,000.00 417.90 494.31 1,505.69 Administrative Other Insurance - Directors & Officers Services Other Toll Free Referral System \$1,000.00 175.03 302.47 697.53 Services Other Contract Clostout Cost \$45,000.00 1,960.81 4,421.60 62,078.40 Administrative Services \$2,081,000.00 \$17,518.85 \$33,946.78 \$135,053.22 Services \$2,081,000.00 \$17,518.85 \$33,946.78 \$135,053.22 Services \$2,081,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92	OCI 11003	Contracts			1,190.35	3,657,50	
Administrative Other Oth			Subtotal	\$1,947,700.00	137,925.14	427,312.59	
Administrative Other Job advertising \$500.00 - 500.00 Administrative Other New employee screening \$500.00 - 500.00 Administrative Other Postage/Shipping \$1,500.00 9.71 120.48 1,379.52 Administrative Other Rent \$12,500.00 1,179.91 3,053.09 9,446.91 Administrative Other Telephone Service \$2,000.00 417.90 494.31 1,505.69 Administrative Other General Business Liability Ins \$1,000.00 57.94 146.67 853.33 Administrative Other Insurance - Directors & Officers \$1,500.00 120.32 304.58 1,195.42 Services Other Toll Free Referral System \$1,000.00 175.03 302.47 697.53 Services Other Contract Clostout Cost \$45,000.00 - 45,000.00 Subtotal \$66,500.00 1,960.81 4,421.60 62,078.40 Administrative Services \$2,081,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92	Administrative	Other	Professional Davelopment				Y CALL SALE
Administrative Other New employee screening \$500.00 - 500.00 Administrative Other Postage/Shipping \$1,500.00 9.71 120.48 1,379.52 Administrative Other Rent \$12,500.00 1,179.91 3,053.09 9,446.91 Administrative Other General Business Liability Ins \$1,000.00 57.94 146.67 853.33 Administrative Other Insurance - Directors & Officers \$1,500.00 120.32 304.58 1,195.42 Services Other Toll Free Referral System \$1,000.00 175.03 302.47 697.53 Services Other Contract Clostout Cost \$45,000.00 1,960.81 4,421.60 62,078.40 Administrative \$169,000.00 \$17,518.85 \$33.946.78 \$135,053.22 Services Services \$2,081,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92 Total \$2,250,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92	Administrative		Job advertising				1,000.00
Administrative Other Postage/Shipping \$1,500.00 9.71 120.48 1,379.52 Administrative Other Rent \$12,500.00 1,179.91 3,053.09 9,446.91 Administrative Other General Business Liability Ins \$1,000.00 57.94 146.67 853.33 Administrative Other Insurance - Directors & Officers \$1,500.00 120.32 304.58 1,195.42 Services Other Toll Free Referral System \$1,000.00 175.03 302.47 697.53 Services Other Contract Clostout Cost \$45,000.00 1,960.81 4,421.60 62,078.40 Administrative \$169,000.00 \$17,518.85 \$33,946.78 \$135,053.22 Services Services \$2,081,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92 Total			New employee coroning				500.00
Administrative Other Rent \$1,500.00 9.71 120.48 1,379.52 Administrative Other Telephone Service \$2,000.00 1,179.91 3,053.09 9,446.91 Administrative Other General Business Liability Ins \$1,000.00 57.94 146.67 853.33 Administrative Other Insurance - Directors & Officers \$1,500.00 120.32 304.58 1,195.42 Services Other Toll Free Referral System \$1,000.00 175.03 302.47 697.53 Services Other Contract Clostout Cost \$45,000.00 1,960.81 4,421.60 62,078.40 Administrative \$169,000.00 \$17,518.85 \$33,946.78 \$135,053.22 Administrative \$169,000.00 \$17,518.85 \$33,946.78 \$135,053.22 Total \$2,250,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92	Administrative		Postago/Shipping				
Administrative Other Telephone Service \$2,000.00 1,179.91 3,053.09 9,446.91 Administrative Other General Business Liability Ins \$1,000.00 57.94 146.67 853.33 Services Other Toll Free Referral System \$1,500.00 120.32 304.58 1,195.42 Services Other Contract Clostout Cost \$45,000.00 175.03 302.47 697.53 Subtotal \$66,500.00 1,960.81 4,421.60 62,078.40 Administrative \$169,000.00 \$17,518.85 \$33,946.78 \$135,053.22 Services \$2,081,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92					9.71	120.48	
Administrative Other General Business Liability Ins \$1,000.00 \$7.94 \$146.67 \$853.33 Services Other Toll Free Referral System \$1,000.00 \$17.503 \$302.47 \$697.53 Services Other Contract Clostout Cost \$45,000.00 \$1,960.81 \$4,421.60 \$62,078.40 Administrative \$169,000.00 \$17,518.85 \$33,946.78 \$135,053.22 Services Services \$2,081,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92						3,053.09	
Administrative Other Insurance - Directors & Officers \$1,500.00 120.32 304.58 1.195.42 Services Other Contract Clostout Cost \$1,500.00 175.03 302.47 697.53 Subtotal \$45,000.00 1,960.81 4,421.60 62,078.40 Administrative \$169,000.00 \$17,518.85 \$33,946.78 \$135,053.22 Services \$2,081,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92					417.90	494.31	
Services Other Toll Free Referral System \$1,500.00 120.32 304.58 1,195.42			General Business Liability Ins	\$1,000.00	57.94	146.67	
Services Other Contract Clostout Cost \$1,000.00 175.03 302.47 697.53 45,000.00 \$45,000.0			Tall Free Referred S.				
Subtotal \$45,000.00			Contract Cleateut Contract		175.03		
Administrative \$169,000.00 \$17,518.85 \$33,946.78 \$135,053.22 \$2,081,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92	2000000		Subtotal		9		
Administrative \$169,000.00 \$17,518.85 \$33,946.78 \$135,053.22 Services \$2,081,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92			Gubiolai	\$66,500.00	1,960.81	4,421.60	
Services \$2,081,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92							
Services \$2,081,000.00 \$148,290.96 \$445,295.08 \$1,635,704.92			Administrative	\$169,000,00	\$17 519 95	\$33,040,70	0405
Total \$2.250,000,00 \$4.55,000,00 \$1,035,704,92							
			Total				

Real Alternatives Actual Administrative Expenses

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Dec-20	YTD - Dec 2020	Jan 2021 to Sep-2021
President & CEO	\$47,000.00	\$ 6,240.74	\$ 12,913.52	34,086.48
VP of Administration	\$28,000.00	3,737.02	5,633.60	
Senior Accountant	\$7,000.00	-	5,055.00	22,366.40
Bookkeeper	\$6,000.00	609.00	1,310.80	7,000.00
Professional Development	\$1,000.00	003.00	1,310.60	4,689.20
Payroll Taxes	\$6,000.00	364.15	639.30	1,000.00
Workers Compensation Insurance	\$500.00	19.53		5,360.70
Pension	\$2,500.00	278.47	49.45	450.55
Employee Group Insurance	\$18,500.00		525.45	1,974.55
Job Advertising	\$500.00	1,881.46	4,341.78	14,158.22
New Employee Screening	\$500.00	*	*	500.00
Total Personnel	\$ 117,500.00	13,130.37	75.447.00	500.00
	7 117,500.00	13,130.37	25,413.90	92,086.10
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	276.71	943.59	17.050.44
Postage/Shipping	\$1,500.00	9.71	120.48	17,056.41
Auditing	\$5,000.00	436.24	1,104.32	1,379.52
Travel/Lodging	\$500.00	392.82	417.62	3,895.68
Rent	\$12,500.00	1,179.91		82.38
Telephone Service	\$2,000.00	417.90	3,053.09	9,446.91
General Business Liability Insurance	\$1,000.00	57.94	494.31	1,505.69
nsurance-Directors & Officers	\$1,500.00	120.32	146.67	853.33
Office Expense	\$8,300.00		304.58	1,195.42
Computer Resources	\$0.00	1,403.54	1,738.13	6,561.87
	\$0.00		•	
otal Operating	\$ 50,300.00	\$ 4,295.09		
	7 30,300.00	\$ 4,295.09	\$ 8,322.79	41,977.21
quipment				
quipment Service Contracts	\$1,200.00	93.39	210.09	989.91
Total Administrative Expenses	\$ 169,000.00	\$ 17,518.85	33,946.78	

Real Alternatives

Actual Services Expenses

Cost Category Personnel	Budgeted Dollars	Actual Expens		tual Expenses	Ren	naining Balance 1 2021 to Sep- 2021
Vice President of Operations	\$31,000.00	\$ 5,246.0	1 \$	7,374.91	\$	23,625.09
Services Coordinator	\$18,000.00	2,593.2	6	4,610.54		13,389.46
Billing Coordinator	\$6,000.00	186.5	0	266.47		5,733.53
Services Assistance	\$8,000.00	1,187.9	9	2,953.08		5,046.92
Service Provider Approval	\$1,000.00			44.		1,000.00
Service Provider Monitoring	\$4,000.00			279.18		3,720.82
Hotline Counselor	\$500.00	9			7	500.00
Payroll Taxes	\$4,500.00	357.4	2	682.02		3,817.98
Workers Compensation Insurance	\$500.00	15.9	9	40.46		459.54
Pension	\$1,500.00	230.7	6	359.26		1,140.74
Employee Group Insurance	\$7,500.00	744.9	6	1,730.66		5,769.34
Total Personnel	\$ 82,500.00	\$ 10,562.8	9 \$	18,296.58	\$	64,203.42
Operating	TEMPORE					
Client Education Materials	\$10,000.00	4.1	.8	4.18		9,995.82
Services Advertising	\$1,000.00	-		220.00		780.00
Meetings/Seminars/Conference	\$2,500.00		21/19			2,500.00
Travel/Lodging To Service Providers	\$5,000.00	157.5	6	405.56		4,594.44
Srvcs Database Consulting & Dev	\$20,000.00	1,190.3	5	3,657.50		16,342.50
Client Service Providers	\$1,900,000.00	135,928.4	5	421,177.09		1,478,822.91
Toll-free Referral System	\$1,000.00	175.0	3	302.47		697.53
Computer Resources	\$8,000.00					8,000.00
Contract Closeout Cost	\$45,000.00					45,000.00
Total Operating	\$ 1,992,500.00	\$ 137,455.5	7 \$	425,766.80	\$	1,566,733.20
Equipment						
Pregnancy Test Kits	\$6,000.00	272.5	50	1,231.70		4,768.30
Total Services Expenses	\$ 2,081,000.00	\$ 148,290.9	6 \$	445,295.08	\$	1,635,704.92



Invoice No.:

IND-1020-000004

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: PO Number: 3/10/2021 0020007244

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID: Contract Period:

Contract Period: Contract Amount:

Contract Number: Date of Services:

Payment requested for:

Description of Services and Total Paid: See attached detailed charges required

Fringe

Project Code: Activity Code: 23-2868660

10/1/2020 - 9/30/2021

\$2,250,000.00

49636

1/1/2021 - 1/31/2021 Real Alternatives, Inc.

\$171,772.11

N/A N/A

Vendor's signature

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program October 1, 2020 - September 30, 2021

Expense Type	e Budget Catego	c Expense Detail	Revised Budget Amount Oct 20- Sep 21	Actual Cost Jan-21	Actual Expenses YTD-Jan 2020	Remaining Balance Feb 2021 to Sep-2021
Administrative	Salani	President & CEO	\$47,000.00	\$2,907.64	15,821.16	\$31,178.84
Administrative		VP of Administration	\$28,000.00	\$2,129.85	7,763.45	\$20,236.55
Administrative		Senior Accountant	\$7,000.00	Ψ2,123.00	7,700.40	\$7,000.00
Administrative		Bookkeeper	\$6,000.00	\$429.20	1,740.00	\$4,260.00
Services	Salary	VP of Operations	\$31,000.00	\$2,903.30	10,278.21	\$20,721.79
Services	Salary	Services Coordinator	\$18,000.00	\$1,368.55	5,979.09	\$12,020.91
Services	Salary	Services Assistance	\$8,000.00	\$625.41	3,578.49	\$4,421.51
Services	Salary	Billing Coordinator	\$6,000.00	\$53.02	319.49	\$5,680.51
Services	Salary	Service Provider Approva		Ψ00.02	313.43	\$1,000.00
Services	Salary	Service Provider Approva		\$59.40	338.58	\$3,661.42
Services	Salary	Hotline Counselor	\$500.00	\$05.40	000.00	\$500.00
GETVICES	Galary	Subtotal	\$156,500.00	\$10,476.37	\$45,818.47	\$110,681.53
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$415.25	1,054.55	\$4,945.45
Services	Fringe	Payroll Taxes	\$4,500.00	\$396.08	1,078.10	\$3,421.90
Administrative		Workers' Comp	\$500.00	\$14.16	63.61	\$436.39
Services	Fringe	Workers' Comp	\$500.00	\$11.59	52.05	\$447.95
Administrative		Pension	\$2,500.00	\$148.29	673.74	\$1,826.26
Services	Fringe	Pension	\$1,500.00	\$120.35	479.61	\$1,020.39
Administrative		Employee Group Ins	\$18,500.00	\$1,412.48	5,754.26	\$12,745.74
Services	Fringe	Employee Group Ins	\$7,500.00	\$558.22	2,288.88	\$5,211.12
	5 NW 9 -	Subtotal	\$41,500.00	\$3,076.42		\$30,055.20
Administrative	Travel	Travel/Lodging	\$500.00	\$24.80	442.42	\$57.58
Services	Travel	Travel	\$5,000.00	\$135.25	540.81	\$4,459.19
		Subtotal	\$5,500.00	\$160.05	\$983.23	\$4,516.77
Administrative	Supplies	Office Expense	\$8,300.00	\$1,464.17	3,202.30	\$5,097.70
Services	Supplies	Computer Resources/Upg	\$8,000.00			\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00	\$3.59	7.77	\$9,992.23
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$545.00	1,776.70	\$4,223.30
		Subtotal	\$32,300.00	\$2,012.76	\$4,986.77	\$27,313.23
Administrative	Contracts	Accounting/IT/Legal cons		\$419.19	1,362.78	\$16,637.22
Administrative		Auditing	\$5,000.00	\$316.20	1,420.52	\$3,579.48
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$58.71	268.80	\$931.20
Services	Contracts	Client Service Providers		\$153,224.57	574,401.66	\$1,325,598.34
Services	Contracts	Meetings/Seminars/Confe	\$2,500,00		40	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00		220.00	\$780.00
Services	Contracts	Services Database Consu		\$777.10	4,434.60	\$15,565.40
		Subtotal	\$1,947,700.00	\$154,795.77	\$582,108.36	\$1,365,591.64
Administrative	Other	Professional Developmen	\$1,000.00		41	\$1,000.00
Administrative		Job advertising	\$500.00		-	\$500.00
Administrative		New employee screening	\$500.00			\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00	\$70.26	190.74	\$1,309.26
Administrative	Other	Rent	\$12,500.00	\$879.36	3,932.45	\$8,567.55
Administrative	Other	Telephone Service	\$2,000.00	\$111.60	605.91	\$1,394.09
Administrative	Other	General Business Liability		\$41.99	188.66	\$811.34
Administrative	Other	Insurance - Directors & O		\$87.21	391.79	\$1,108.21
Services	Other	Toll Free Referral System		\$60.32	362.79	\$637.21
Services	Other	Contract Clostout Cost	\$45,000.00		-	\$45,000.00
		Subtotal	\$66,500.00	\$1,250.74	\$5,672.34	\$60,827.66
		Administrative	\$169,000.00	\$10,930.36	\$44,877.14	\$124,122.86
		Services	\$2,081,000.00	\$160,841.75	\$606,136.83	\$1,474,863.17
		Total	\$2,250,000.00	\$171,772.11	\$651,013.97	\$1,598,986.03

Real Alternatives Actual Administrative Expenses

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance	
Personnel		Jan-21	YTD-Jan 2021	Feb 2021 to Sep-2021	
President & CEO	\$47,000.00	\$2,907.64	\$ 15,821.16	\$31,178.84	
VP of Administration	\$28,000.00	\$2,129.85	\$ 7,763.45	\$20,236.55	
Senior Accountant	\$7,000.00	\$0.00	\$ -	\$7,000.00	
Bookkeeper	\$6,000.00	\$429.20	\$ 1,740.00	\$4,260.00	
Professional Development	\$1,000.00	\$0.00	\$ -	\$1,000.00	
Payroll Taxes	\$6,000.00	\$415.25	\$ 1,054.55	\$4,945.45	
Workers Compensation Insurance	\$500.00	\$14.16	\$ 63.61	\$436.39	
Pension	\$2,500.00	\$148.29	\$ 673.74	\$1,826.26	
Employee Group Insurance	\$18,500.00	\$1,412.48	\$ 5,754.26	\$12,745.74	
Job Advertising	\$500.00	\$0.00	\$ -	\$500.00	
New Employee Screening	\$500.00		\$ -	\$500.00	
Total Personnel	\$ 117,500.00	\$ 7,456.87	\$ 32,870.77	\$ 84,629.23	
Operating	3-2-1				
Accounting/IT/Legal Consulting	\$18,000.00	\$419.19	\$ 1,362.78	\$16,637.22	
Postage/Shipping	\$1,500.00	\$70.26	\$ 190.74	\$1,309.26	
Auditing	\$5,000.00	\$316.20	\$ 1,420.52	\$3,579.48	
Travel/Lodging	\$500.00	\$24.80	\$ 442.42	\$57.58	
Rent	\$12,500.00	\$879.36	\$ 3,932.45	\$8,567.55	
Telephone Service	\$2,000.00	\$111.60	\$ 605.91	\$1,394.09	
General Business Liability Insurance	\$1,000.00	\$41.99	\$ 188.66	\$811.34	
Insurance-Directors & Officers	\$1,500.00	\$87.21	\$ 391.79	\$1,108.21	
Office Expense	\$8,300.00	\$1,464.17	\$ 3,202.30	\$5,097.70	
Computer Resources	\$0.00		\$ -	\$0.00	
			\$ -	\$0.00	
Total Operating	\$ 50,300.00	\$ 3,414.78	\$ 11,737.57	\$ 38,562.43	
Equipment					
Equipment Service Contracts	\$1,200.00	\$58.71	\$ 268.80	\$931.20	
Total Administrative Expenses	\$ 169,000.00	\$ 10,930.36	\$ 44,877.14	\$ 124,122.86	

Real Alternatives

Actual Services Expenses

Cost Category	Budgeted Dollars				Ren	b 2021 to Sep-
Personnel		Jan-21	-	D-Jan 2021		2021
Vice President of Operations	\$31,000.00	\$2,903.30	\$	10,278.21	-	\$20,721.79
Services Coordinator	\$18,000.00	\$1,368.55	\$	5,979.09		\$12,020.91
Billing Coordinator	\$6,000.00	\$53.02	\$	319.49		\$5,680.51
Services Assistance	\$8,000.00	\$625.41	\$	3,578.49		\$4,421.51
Service Provider Approval	\$1,000.00	\$0.00	\$			\$1,000.00
Service Provider Monitoring	\$4,000.00	\$59.40	\$	338.58		\$3,661.42
Hotline Counselor	\$500.00	\$0.00	\$			\$500.00
Payroll Taxes	\$4,500.00	\$396.08	\$	1,078.10		\$3,421.90
Workers Compensation Insurance	\$500.00	\$11.59	\$	52.05		\$447.95
Pension	\$1,500.00	\$120.35	\$	479.61		\$1,020.39
Employee Group Insurance	\$7,500.00	\$558.22	\$	2,288.88		\$5,211.12
Total Personnel	\$ 82,500.00	\$ 6,095.92	\$	24,392.50	\$	58,107.50
Operating			100			
Client Education Materials	\$10,000.00	\$3.59	\$	7.77		\$9,992.23
Services Advertising	\$1,000.00	\$0.00	\$	220.00		\$780.00
Meetings/Seminars/Conference	\$2,500.00	\$0.00	\$	-	1	\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	\$135.25	\$	540.81		\$4,459.19
Srvcs Database Consulting & Dev	\$20,000.00	\$777.10	\$	4,434.60		\$15,565.40
Client Service Providers	\$1,900,000.00	\$153,224.57	\$	574,401.66		\$1,325,598.34
Toll-free Referral System	\$1,000.00	\$60.32	\$	362.79		\$637.21
Computer Resources	\$8,000.00	700.52	\$	502.75		\$8,000.00
Contract Closeout Cost	\$45,000.00		Ť		F	\$45,000.00
Total Operating	\$ 1,992,500.00	\$ 154,200.83	\$	579,967.63	\$	1,412,532.37
Equipment	40,000,00	A		4 776 70		64 222 22
Pregnancy Test Kits	\$6,000.00	\$545.00	\$	1,776.70	_	\$4,223.30
Total Services Expenses	\$ 2,081,000.00	\$ 160,841.75	\$	606,136.83	\$	1,474,863.17



Invoice No.: IND-1020-000005

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: PO Number: 3/22/2021 0020007244

Fund:

61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660

Contract Period: 10/1/2020 - 9/30/2021

Contract Amount: \$2,250,000.00

Contract Number: 49636

Date of Services: 2/1/2021 - 2/28/2021

Payment requested for: Real Alternatives, Inc.

Description of Services and Total Paid: \$112,127.01

See attached detailed charges required

Fringe

Project Code: N/A
Activity Code: N/A

Vendor's signature

3/22/202

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program October 1, 2020 - September 30, 2021

Expense Type	Budget Cate	go Expense Detail	Revised Budget Amount Oct 20- Sep 21	Actual Cost Feb-21		Remaining Balance Mar 2021 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	1,567.30	17,388.46	\$29,611.54
Administrative	Salary	VP of Administration	\$28,000.00	2,173.33		\$18,063.22
Administrative	Salary	Senior Accountant	\$7,000.00	2,110.00		\$7,000.00
Administrative		Bookkeeper	\$6,000.00	\$348.00	2,088.00	\$3,912.00
Services	Salary	VP of Operations	\$31,000.00	2,345.75	12,623.96	\$18,376.04
Services	Salary	Services Coordinator	\$18,000.00	\$1,112.18	7,091.27	\$10,908.73
Services	Salary	Services Assistance	\$8,000.00	\$288.94	3,867.43	\$4,132.57
Services	Salary	Billing Coordinator	\$6,000.00	\$216.78	536.27	\$5,463.73
	Salary	Service Provider Approval	\$1,000.00	\$210.70	330.27	\$1,000.00
Services Services	Salary	Service Provider Approval			338.58	\$3,661.42
Services	Salary	Hotline Counselor	\$500.00		550.50	\$500.00
Services	Salary	Subtotal	\$156,500.00	\$8,052.28	\$53,870.75	\$102,629.25
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$236.60	1,291.15	\$4,708.85
Services	Fringe	Payroll Taxes	\$4,500.00	\$295.44	1,373.54	\$3,126.46
Administrative	the same of the sa	Workers' Comp	\$500.00	\$11.92		\$424.47
Services	Fringe	Workers' Comp	\$500.00	\$9.76	61.81	\$438.19
Administrative	The state of the s	Pension	\$2,500.00	\$93.89	767.63	\$1,732.37
Services	Fringe	Pension	\$1,500.00	\$104.25	583.86	\$916.14
Administrative		Employee Group Ins	\$18,500.00	\$1,295.11	7,049.37	\$11,450.63
Services	Fringe	Employee Group Ins	\$7,500.00	\$521.11	2,809.99	\$4,690.01
COLVIDOO	111190	Subtotal	\$41,500.00	\$2,568.08		\$27,487.12
Administrative	Travel	Travel/Lodging	\$500.00	\$12.40	454.82	\$45.18
Services	Travel	Travel	\$5,000.00	\$93.54	634.35	\$4,365.65
		Subtotal	\$5,500.00	\$105.94		\$4,410.83
Administrative	Supplies	Office Expense	\$8,300.00	\$429.51	3,631.81	\$4,668.19
Services	Supplies	Computer Resources/Upgra				\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00		7.77	\$9,992.23
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$327.00	2,103.70	\$3,896.30
	35.4.4.35	Subtotal	\$32,300.00	\$756.51	\$5,743.28	\$26,556.72
Administrative	Contracts	Accounting/IT/Legal consul	\$18,000.00	\$276.71	1,639.49	\$16,360.51
Administrative	Contracts	Auditing	\$5,000.00	\$266.30	1,686.82	\$3,313.18
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$46.23	315.03	\$884.97
Services	Contracts	Client Service Providers	\$1,900,000.00	\$98,120.71	672,522.37	\$1,227,477.63
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00		-	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00		220.00	\$780.00
Services	Contracts	Services Database Consult	\$20,000.00	\$821.75	5,256.35	\$14,743.65
		Subtotal	\$1,947,700.00	\$99,531.70	\$681,640.06	\$1,266,059.94
Administrative	Other	Professional Development	\$1,000.00	\$99.50	99.50	\$900.50
Administrative	Other	Job advertising	\$500.00		1/2	\$500.00
Administrative	Other	New employee screening	\$500.00		4.5	\$500.00
	Other	Postage/Shipping	\$1,500.00	\$6.28	197.02	\$1,302.98
Administrative	Other	Rent	\$12,500.00	\$765.24	4,697.69	\$7,802.31
Administrative	Other	Telephone Service	\$2,000.00	\$81.86	687.77	\$1,312.23
Administrative	Other	General Business Liability I		\$35.37	224.03	\$775.97
Administrative	Other	Insurance - Directors & Office	\$1,500.00	\$73.45	465.24	\$1,034.76
Services	Other	Toll Free Referral System	\$1,000.00	\$50.80	413.59	\$586.41
Services	Other	Contract Clostout Cost	\$45,000.00		0.0	\$45,000.00
		Subtotal	\$66,500.00	\$1,112.50	\$6,784.84	\$59,715.16
		K A SHOWN IN	0400 000 00	07.010.00	050 000 / 1	0410 000 00
		Administrative	\$169,000.00	\$7,819.00	\$52,696.14	\$116,303.86
		Services	\$2,081,000.00	\$104,308.01	\$710,444.84	\$1,370,555.16
		Total	\$2,250,000.00	\$112,127.01	\$763,140.98	\$1,486,859.02

Real Alternatives Actual Administrative Expenses

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance Mar 2021 to Sep-2021	
Personnel		Feb-21	YTD-Feb 2021		
President & CEO	\$47,000.00	1,567.30	\$ 17,388.46	\$29,611.54	
VP of Administration	\$28,000.00	2,173.33	\$ 9,936.78	\$18,063.22	
Senior Accountant	\$7,000.00	\$0.00	\$ -	\$7,000.00	
Bookkeeper	\$6,000.00	\$348.00	\$ 2,088.00	\$3,912.00	
Professional Development	\$1,000.00	\$99.50	\$ 99.50	\$900.50	
Payroll Taxes	\$6,000.00	\$236.60	\$ 1,291.15	\$4,708.85	
Workers Compensation Insurance	\$500.00	\$11.92	\$ 75.53	\$424.47	
Pension	\$2,500.00	\$93.89	\$ 767.63	\$1,732.37	
Employee Group Insurance	\$18,500.00	\$1,295.11	\$ 7,049.37	\$11,450.63	
Job Advertising	\$500.00	\$0.00	\$ -	\$500.00	
New Employee Screening	\$500.00		\$ -	\$500.00	
Total Personnel	\$ 117,500.00	\$ 5,825.65	\$ 38,696.42	\$ 78,803.58	
Operating					
Accounting/IT/Legal Consulting	\$18,000.00	\$276.71	\$ 1,639.49	\$16,360.51	
Postage/Shipping	\$1,500.00	\$6.28	\$ 197.02	\$1,302.98	
Auditing	\$5,000.00	\$266.30	\$ 1,686.82	\$3,313.18	
Travel/Lodging	\$500.00	\$12.40	\$ 454.82	\$45.18	
Rent	\$12,500.00	\$765.24	\$ 4,697.69	\$7,802.31	
Telephone Service	\$2,000.00	\$81.86	\$ 687.77	\$1,312.23	
General Business Liability Insurance	\$1,000.00	\$35.37	\$ 224.03	\$775.97	
Insurance-Directors & Officers	\$1,500.00	\$73.45	\$ 465.24	\$1,034.76	
Office Expense	\$8,300.00	\$429.51	\$ 3,631.81	\$4,668.19	
Computer Resources	\$0.00		\$ -	\$0.00	
			\$ -		
Total Operating	\$ 50,300.00	\$ 1,947.12	\$ 13,684.69	\$ 36,615.31	
Equipment					
Equipment Service Contracts	\$1,200.00	\$46.23	\$ 315.03	\$884.97	
Total Administrative Expense	s \$ 169,000.00	\$ 7,819.00	\$ 52,696.14	\$ 116,303.86	

Real Alternatives Actual Services Expenses

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance Mar 2021 to Sep-2021	
Personnel		Feb-21	YTD-Feb 2021		
Vice President of Operations	\$31,000.00	2,345.75	\$ 12,623.96	\$18,376.04	
Services Coordinator	\$18,000.00	\$1,112.18	\$ 7,091.27	\$10,908.73	
Billing Coordinator	\$6,000.00	\$216.78	\$ 536.27	\$5,463.73	
Services Assistance	\$8,000.00	\$288.94	\$ 3,867.43	\$4,132.57	
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00	
Service Provider Monitoring	\$4,000.00		\$ 338.58	\$3,661.42	
Hotline Counselor	\$500.00	\$0.00	\$ -	\$500.00	
Payroll Taxes	\$4,500.00	\$295.44	\$ 1,373.54	\$3,126.46	
Workers Compensation Insurance	\$500.00	\$9.76	\$ 61.81	\$438.19	
Pension	\$1,500.00	\$104.25	\$ 583.86	\$916.14	
Employee Group Insurance	\$7,500.00	\$521.11	\$ 2,809.99	\$4,690.01	
Total Personnel	\$ 82,500.00	\$ 4,894.21	\$ 29,286.71	\$ 53,213.29	
Operating	(magualis)				
Client Education Materials	\$10,000.00	\$0.00	\$ 7.77	\$9,992.23	
Services Advertising	\$1,000.00	\$0.00	\$ 220.00	\$780.00	
Meetings/Seminars/Conference	\$2,500.00		\$ -	\$2,500.00	
Travel/Lodging To Service Providers	\$5,000.00	\$93.54	\$ 634.35	\$4,365.65	
Srvcs Database Consulting & Dev	\$20,000.00	\$821.75	\$ 5,256.35	\$14,743.65	
Client Service Providers	\$1,900,000.00	\$98,120.71	\$ 672,522.37	\$1,227,477.63	
Toll-free Referral System	\$1,000.00	\$50.80	\$ 413.59	\$586.41	
Computer Resources	\$8,000.00		\$ -	\$8,000.00	
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00	
			\$ -		
			\$ -		
Total Operating	\$ 1,992,500.00	\$ 99,086.80	\$ 679,054.43	\$ 1,313,445.57	
Equipment					
Pregnancy Test Kits	\$6,000.00	\$327.00	\$ 2,103.70	\$3,896.30	
Total Services Expenses	\$ 2,081,000.00	\$ 104,308.01	\$ 710,444.84	\$ 1,370,555.16	



Invoice No.: IND-1020-000006

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: 4/20/2021 PO Number:

0020007244

Fund: 61910/571513 / 305000

Description of Services Personal Services

\$182,289.82

Federal ID: 23-2868660 Contract Period: 10/1/2020 - 9/30/2021

Contract Amount: \$2,250,000.00

Contract Number: 49636 Date of Services: 3/1/2021 - 3/31/2021

Payment requested for: Real Alternatives, Inc.

Description of Services and Total Paid: See attached detailed charges required

Fringe

Project Code: N/A Activity Code: N/A

Vendor's signature

4/19/21

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program October 1, 2020 - September 30, 2021

Expense Typ	e Budget Cat	ego Expense Detail	Revised Budget Amount	Actual Cost Mar-21	Actual Expenses YTD-Mar 2021	Remaining Balance Apr 2021 to Sep-2021
			Oct 20-Sep 21			
Administrative		President & CEO	\$47,000.00	3,184.24	20,572.70	\$26,427.30
Administrative		VP of Administration	\$28,000.00	\$2,370.61	12,307.39	\$15,692.61
Administrative		Senior Accountant	\$7,000.00		- 1	\$7,000.00
Administrative		Bookkeeper	\$6,000.00	\$295.80	2,383.80	\$3,616.20
Services	Salary	VP of Operations	\$31,000.00	2,736.86	15,360.82	\$15,639.18
Services	Salary	Services Coordinator	\$18,000.00	\$1,207.93	8,299.20	\$9,700.80
Services	Salary	Services Assistance	\$8,000.00	\$146.69	4,014.12	\$3,985.88
Services	Salary	Billing Coordinator	\$6,000.00	\$223.70	759.97	\$5,240.03
Services	Salary	Service Provider Approval	\$1,000.00		-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00		338.58	\$3,661.42
Services	Salary	Hotline Counselor	\$500.00	Charles Land Co.		\$500.00
		Subtotal	\$156,500.00	\$10,165.83	\$64,036.58	\$92,463.42
Administrative		Payroll Taxes	\$6,000.00	\$404.60	1,695.75	\$4,304.25
Services	Fringe	Payroll Taxes	\$4,500.00	\$317.04	1,690.58	\$2,809.42
Administrative	Fringe	Workers' Comp	\$500.00	\$13.25	88.78	\$411.22
Services	Fringe	Workers' Comp	\$500.00	\$10.84	72.65	\$427.35
Administrative		Pension	\$2,500.00	\$162.58	930.21	\$1,569.79
Services	Fringe	Pension	\$1,500.00	\$124.17	708.03	\$791.97
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$1,640.48	8,689.85	\$9,810.15
Services	Fringe	Employee Group Ins	\$7,500.00	\$630.52	3,440.51	\$4,059.49
		Subtotal	\$41,500.00	\$3,303.48	\$17,316.36	\$24,183.64
Administrative	Travel	Travel/Lodging	\$500.00		454.82	\$45.18
Services	Travel	Travel	\$5,000.00	\$94.31	728.66	\$4,271.34
		Subtotal	\$5,500.00	\$94.31	\$1,183.48	\$4,316.52
Administrative	Supplies	Office Expense	\$8,300.00	\$432.80	4,064.61	\$4,235.39
Services	Supplies	Computer Resources/Upgrad	\$8,000.00		-	\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00		7.77	\$9,992.23
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$534.10	2,637.80	\$3,362.20
		Subtotal	\$32,300.00	\$966.90	\$6,710.18	\$25,589.82
Administrative	Contracts	Accounting/IT/Legal consultir	\$18,000.00	\$1,869.74	3,509.23	\$14,490.77
Administrative	Contracts	Auditing	\$5,000.00	\$295.99	1,982.81	\$3,017.19
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$50.54	365.57	\$834.43
Services	Contracts	Client Service Providers	\$1,900,000.00	\$163,812.83	836,335.20	\$1,063,664.80
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00		-	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00		220.00	\$780.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$686.85	5,943.20	\$14,056.80
		Subtotal	\$1,947,700.00	\$166,715.95	\$848,356.01	\$1,099,343.99
Administrative	75.700.50	Professional Development	\$1,000.00		99.50	\$900.50
Administrative		Job advertising	\$500.00		-	\$500.00
Administrative	2.77	New employee screening	\$500.00			\$500.00
Administrative		Postage/Shipping	\$1,500.00	\$23.48	220.50	\$1,279.50
Administrative		Rent	\$12,500.00	\$777.55	5,475.24	\$7,024.76
Administrative		Telephone Service	\$2,000.00	\$66.73	754.50	\$1,245.50
Administrative		General Business Liability Ins		\$39.31	263.34	\$736.66
Administrative	Other	Insurance - Directors & Office	\$1,500.00	\$81.64	546.88	\$953.12
Services	Other	Toll Free Referral System	\$1,000.00	\$54.64	468.23	\$531.77
Services	Other	Contract Clostout Cost	\$45,000.00			\$45,000.00
		Subtotal	\$66,500.00	\$1,043.35	\$7,828.19	\$58,671.81
		44.344.20		ALAN MARINA		
		Administrative	\$169,000.00	\$11,709.34	\$64,405.48	\$104,594.52
		Services	\$2,081,000.00	\$170,580.48	\$881,025.32	\$1,199,974.68
		Total	\$2,250,000.00	\$182,289.82	\$945,430.80	\$1,304,569.20

Real Alternatives Actual Services Expenses

Cost Category	Budgeted Dollars	Ac	tual Expenses	Ac	tual Expenses	Remaining Balance
Personnel			Mar-21		TD-Mar 2021	Apr 2021 to Sep-202
Vice President of Operations	\$31,000.00	\$	2,736.86	\$	15,360.82	\$15,639.18
Services Coordinator	\$18,000.00	-	\$1,207.93	\$	8,299.20	\$9,700.80
Billing Coordinator	\$6,000.00		\$223.70	\$	759.97	\$5,240.03
Services Assistance	\$8,000.00		\$146.69	\$	4,014.12	\$3,985.88
Service Provider Approval	\$1,000.00		\$0.00	\$	-	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$	-	\$	338.58	\$3,661.42
Hotline Counselor	\$500.00	-	\$0.00	\$	-	\$500.00
Payroll Taxes	\$4,500.00		\$317.04	\$	1,690.58	\$2,809.42
Workers Compensation Insurance	\$500.00		\$10.84	\$	72.65	\$427.35
Pension	\$1,500.00		\$124.17	\$	708.03	\$791.97
Employee Group Insurance	\$7,500.00		\$630.52	\$	3,440.51	\$4,059.49
Total Personnel	\$ 82,500.00	\$	5,397.75	\$	34,684.46	\$ 47,815.54
Operating						
Client Education Materials	\$10,000.00		\$0.00	\$	7.77	\$9,992.23
Services Advertising	\$1,000.00		\$0.00	\$	220.00	\$780.00
Meetings/Seminars/Conference	\$2,500.00	\$		\$		\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	\$	94.31	\$	728.66	\$4,271.34
Srvcs Database Consulting & Dev	\$20,000.00		\$686.85	\$	5,943.20	\$14,056.80
Client Service Providers	\$1,900,000.00		\$163,812.83	\$	836,335.20	\$1,063,664.80
Toll-free Referral System	\$1,000.00		\$54.64	\$	468.23	\$531.77
Computer Resources	\$8,000.00	\$	-	\$	-	\$8,000.00
Contract Closeout Cost	\$45,000.00			\$	-	\$45,000.00
				\$	_	\$0.00
				\$	_	70.00
Total Operating	\$ 1,992,500.00	\$	164,648.63	\$	843,703.06	\$ 1,148,796.94
Equipment						T 10
Pregnancy Test Kits	\$6,000.00		\$534.10	\$	2,637.80	\$3,362.20
Total Services Expenses	\$ 2,081,000.00	\$	170,580.48	\$	881,025.32	\$ 1,199,974.68

Real Alternatives Actual Administrative Expenses

Cost Category	Budgeted Dollars		Actual Expenses	Remaining Balance Apr 2021 to Sep- 2021	
Personnel	447.000.00	Mar-21	YTD-Mar 2021		
President & CEO	\$47,000.00	\$ 3,184.24	\$ 20,572.70		
VP of Administration	\$28,000.00	\$2,370.61	\$ 12,307.39		
Senior Accountant	\$7,000.00	\$0.00	\$ -	\$7,000.00	
Bookkeeper	\$6,000.00	\$295.80	\$ 2,383.80		
Professional Development	\$1,000.00	\$0.00	\$ 99.50	\$900.50	
Payroll Taxes	\$6,000.00	\$404.60	\$ 1,695.75	\$4,304.25	
Workers Compensation Insurance	\$500.00	\$13.25	\$ 88.78	\$411.22	
Pension	\$2,500.00	\$162.58	\$ 930.21	\$1,569.79	
Employee Group Insurance	\$18,500.00	\$1,640.48	\$ 8,689.85	\$9,810.15	
Job Advertising	\$500.00	\$ -	\$ -	\$500.00	
New Employee Screening	\$500.00		\$ -	\$500.00	
Total Personnel	\$ 117,500.00	\$ 8,071.56	\$ 46,767.98	\$ 70,732.02	
Operating					
Accounting/IT/Legal Consulting	\$18,000.00	\$1,869.74	\$ 3,509.23	\$14,490.77	
Postage/Shipping	\$1,500.00	\$23.48	\$ 220.50	\$1,279.50	
Auditing	\$5,000.00	\$295.99	\$ 1,982.81	\$3,017.19	
Travel/Lodging	\$500.00		\$ 454.82	\$45.18	
Rent	\$12,500.00	\$777.55	\$ 5,475.24	\$7,024.76	
Telephone Service	\$2,000.00	\$66.73	\$ 754.50	\$1,245.50	
General Business Liability Insurance	\$1,000.00	\$39.31	\$ 263.34	\$736.66	
Insurance-Directors & Officers	\$1,500.00	\$81.64	\$ 546.88	\$953.12	
Office Expense	\$8,300.00	\$432.80	\$ 4,064.61	\$4,235.39	
Computer Resources	\$0.00		\$ -	\$0.00	
			\$ -		
Total Operating	\$ 50,300.00	\$3,587.24	\$ 17,271.93	\$ 33,028.07	
Equipment		I P. R. D. College		V 10	
Equipment Service Contracts	\$1,200.00	\$50.54	\$ 365.57	\$834.43	
Total Administrative Expenses	\$ \$ 169,000.00	\$ 11,709.34	\$ 64,405.48	\$ 104,594.52	



IND-1020-000007

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

5/20/2021

PO Number:

0020007244

Fund:

61910/571513 / 305000

Description of Services
Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2020 - 9/30/2021

\$2,250,000.00

49636

4/1/2021 - 4/30/2021

N/A

N/A

Real Alternatives, Inc.

\$173,210.78

Vendor's signature

5/20/21

Date

Attachment B: Budget Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program October 1, 2020 - September 30, 2021

Expense Typ	e Budget Cat	ego Expense Detail	Revised Budget Amount	Actual Cost Apr-21	Actual Expenses YTD-Apr 2021	Remaining Balance May 2021 to Sep-2021
			Oct 20- Sep 21			
Administrative	Salary	President & CEO	\$47,000.00	3,670.61	24,243.31	\$22,756.69
Administrative	Salary	VP of Administration	\$28,000.00	2,271.95	14,579.34	\$13,420.66
Administrative	Salary	Senior Accountant	\$7,000.00			\$7,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	458.20	2,842.00	\$3,158.00
Services	Salary	VP of Operations	\$31,000.00	2,805.94	18,166.76	\$12,833.24
Services	Salary	Services Coordinator	\$18,000.00	878.03		
Services	Salary	Services Assistance			9,177.23	\$8,822.77
Services	Salary	Billing Coordinator	\$8,000.00	673.23	4,687.35	\$3,312.65
Services			\$6,000.00	336.04	1,096.01	\$4,903.99
	Salary	Service Provider Approval	\$1,000.00			\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	-	338.58	\$3,661.42
Services	Salary	Hotline Counselor	\$500.00		-	\$500.00
		Subtotal	\$156,500.00	\$11,094.00	\$75,130.58	\$81,369,42
Administrative	-	Payroll Taxes	\$6,000.00	420.49	2,116.24	\$3,883.76
Services	Fringe	Payroll Taxes	\$4,500.00	294.67	1,985.25	\$2,514.75
Administrative	Fringe	Workers' Comp	\$500.00	15.33	104.11	\$395.89
Services	Fringe	Workers' Comp	\$500.00	12.55	85.20	\$414.80
Administrative	Fringe	Pension	\$2,500.00	167.92	1,098.13	\$1,401.87
Services	Fringe	Pension	\$1,500.00	100.24	808.27	
Administrative		Employee Group Ins	\$18,500.00	2,510.86	11,200,71	\$691.73
Services	Fringe	Employee Group Ins	\$7,500.00			\$7,299.29
	111190	Subtotal		515.88	3,956.39	\$3,543.61
		Subtotal	\$41,500.00	\$4,037.94	\$21,354.30	\$20,145.70
Administrative		Travel/Lodging	\$500.00	50.84	505.66	(\$5.66
Services	Travel	Travel	\$5,000.00	280.62	1,009.28	\$3,990.72
		Subtotal	\$5,500.00	\$331.46	\$1,514.94	\$3,985.06
Administrative	Supplies	Office Expense	\$8,300.00	289.32	4,353.93	\$3,946.07
Services	Supplies	Computer Resources/Upgrades	\$8,000.00			\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00		7.77	\$9,992.23
Services	Supplies	Pregnancy Test Kits	\$6,000.00	577.70	3,215.50	\$2,784.50
		Subtotal	\$32,300.00	\$867.02	\$7,577.20	\$24,722.80
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00	4 004 40		
Administrative		Auditing		1,034.12	4,543.35	\$13,456.65
Administrative		The state of the s	\$5,000.00	342,46	2,325.27	\$2,674.73
Services	Contracts	Copier Service Contracts	\$1,200.00	71.52	437.09	\$762,91
		Client Service Providers	\$1,900,000.00	153,111.21	989,446.41	\$910,553.59
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00		-	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00		220.00	\$780.00
Services	Contracts	Services Database Consulting	\$20,000.00	783.75	6,726.95	\$13,273.05
		Subtotal	\$1,947,700.00	\$155,343.06	\$1,003,699.07	\$944,000.93
Administrative	Other	Professional Development	\$1,000.00		99.50	\$900.50
Administrative		Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$500.00			\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00	67.72	200 22	
Administrative	Other	Rent	\$12,500.00	917.49	288.22	\$1,211.78
Administrative		Telephone Service	\$2,000.00		6,392.73	\$6,107.27
Administrative		General Business Liability Ins	\$1,000.00	236.71	991.21	\$1,008.79
	Other	Insurance - Directors & Officers		45.48	308.82	\$691.18
Services	Other	Toll Free Referral System	\$1,500.00	94.45	641.33	\$858.67
Services	Other		\$1,000.00	175.45	643.68	\$356.32
Jervices	Other	Contract Clostout Cost	\$45,000.00	21 200 00		\$45,000.00
		Subtotal	\$66,500.00	\$1,537.30	\$9,365.49	\$57,134.51
		A dissipation to the	2012 12000			
		Administrative	\$169,000.00	\$12,665.47	\$77,070.95	\$91,929.05
		Services Total	\$2,081,000.00	\$160,545.31	\$1,041,570.63	\$1,039,429.37
			\$2,250,000.00	\$173,210.78		

Real Alternatives Actual Services Expenses

Cost Category	Budgeted Dollars	Act	tual Expenses	Ac	tual Expenses	Rem	aining Balance
Personnel			Apr-21		TD-Apr 2021		2021 to Sep-202:
Vice President of Operations	\$31,000.00	\$	2,805.94	\$	18,166.76	Ividy 2	\$12,833.24
Services Coordinator	\$18,000.00	\$	878.03	\$	9,177.23		\$8,822.77
Billing Coordinator	\$6,000.00	\$	336.04	\$	1,096.01		\$4,903.99
Services Assistance	\$8,000.00	\$	673.23	\$	4,687.35		\$3,312.65
Service Provider Approval	\$1,000.00	\$	1-1	\$	-		\$1,000.00
Service Provider Monitoring	\$4,000.00	\$		\$	338.58		\$3,661.42
Hotline Counselor	\$500.00	\$		\$	-		\$500.00
Payroll Taxes	\$4,500.00	\$	294.67	\$	1,985.25		\$2,514.75
Workers Compensation Insurance	\$500.00	\$	12.55	\$	85.20		\$414.80
Pension	\$1,500.00	\$	100.24	\$	808.27		\$691.73
Employee Group Insurance	\$7,500.00	\$	515.88	\$	3,956.39		\$3,543.61
Total Personnel	\$ 82,500.00	\$	5,616.58	\$	40,301.04	\$	42,198.96
Operating							
Client Education Materials	\$10,000.00			\$	7.77		\$9,992.23
Services Advertising	\$1,000.00			\$	220.00		\$780.00
Meetings/Seminars/Conference	\$2,500.00			\$			\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	\$	280.62	\$	1,009.28		\$3,990.72
Srvcs Database Consulting & Dev	\$20,000.00		783.75	\$	6,726.95		\$13,273.05
Client Service Providers	\$1,900,000.00		153,111.21	\$	989,446.41		\$910,553.59
Toll-free Referral System	\$1,000.00		175.45	\$	643.68		\$356.32
Computer Resources	\$8,000.00			\$			\$8,000.00
Contract Closeout Cost	\$45,000.00			\$			\$45,000.00
				\$	- 2		
	14			\$			
Total Operating	\$ 1,992,500.00	\$	154,351.03	\$	998,054.09	\$	994,445.91
Equipment						I	
Pregnancy Test Kits	\$6,000.00	\$	577.70	\$	3,215.50		\$2,784.50
Total Services Expenses	\$ 2,081,000.00	\$	160,545.31	\$	1,041,570.63	\$	1,039,429.37

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses		Actual Expenses		Remaining Balance	
Personnel			Apr-21	_	TD-Apr 2021	May 2021 to Sep-2021	
President & CEO	\$47,000.00	\$	3,670.61	\$	24,243.31	\$22,756	
VP of Administration	\$28,000.00	\$	2,271.95	\$	14,579.34	\$13,420.	
Senior Accountant	\$7,000.00	\$	-	\$		\$7,000.	
Bookkeeper	\$6,000.00	\$	458.20	\$	2,842.00	\$3,158.	
Professional Development	\$1,000.00	\$		\$	99.50	\$900.	
Payroll Taxes	\$6,000.00	\$	420.49	\$	2,116.24	\$3,883.	
Workers Compensation Insurance	\$500.00	\$	15.33	\$	104.11	\$395.	
Pension	\$2,500.00	\$	167.92	\$	1,098.13	\$1,401.	
Employee Group Insurance	\$18,500.00	\$	2,510.86	\$	11,200.71	\$7,299.	
Job Advertising	\$500.00			\$		\$500.	
New Employee Screening	\$500.00			\$		\$500.	
Total Personnel	\$ 117,500.00	\$	9,515.36	\$	56,283.34	\$ 61,216.	
Operating							
Accounting/IT/Legal Consulting	\$18,000.00	/==	1,034.12	\$	4,543.35	\$13,456.	
Postage/Shipping	\$1,500.00	\$	67.72	\$	288.22	\$1,211.	
Auditing	\$5,000.00	\$	342.46	\$	2,325.27	\$2,674.	
Travel/Lodging	\$500.00	\$	50.84	\$	505.66	(\$5.	
Rent	\$12,500.00		917.49	\$	6,392.73	\$6,107.	
Telephone Service	\$2,000.00	\$	236.71	\$	991.21	\$1,008.	
General Business Liability Insurance	\$1,000.00	\$	45.48	\$	308.82	\$691.	
Insurance-Directors & Officers	\$1,500.00	\$	94.45	\$	641.33	\$858.	
Office Expense	\$8,300.00	\$	289.32	\$	4,353.93	\$3,946.	
Computer Resources	\$0.00	\$		\$	- 4	\$0.	
				\$			
Total Operating	\$ 50,300.00	\$	3,078.59	\$	20,350.52	\$ 29,949.	
Equipment				1000			
Equipment Service Contracts	\$1,200.00	\$	71.52	\$	437.09	\$762.	
Total Administrative Expenses	\$ 169,000.00	\$	12,665.47	\$	77,070.95	\$ 91,929.	



IND-1020-000008

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: PO Number:

7/9/2021 0020007244

Fund:

61910/571513 / 305000

Description of Services
Personal Services

23-2868660

Federal ID:

Contract Period: 10/1/2020 - 9/30/2021

Contract Amount: \$2,250,000.00

Contract Number:

49636 5/1/2021 - 5/31/2021

Date of Services: Payment requested for:

Real Alternatives, Inc.

\$162,370.03

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code: Activity Code: N/A

N/A

Vendor's signature

7/9/21

Date

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program October 1, 2020 - September 30, 2021

Expense Typ	e Budget Cat	ego Expense Detail	Revised Budget Amount Oct 20- Sep 21	,	Actual Cost May-21	Actual Expenses YTD-May 2021	Remaining Balance June 2021 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00		\$2,596.35	\$26,839.66	\$20.160.24
Administrative		VP of Administration	\$28,000.00		\$2,235.13		\$20,160.34
Administrative		Senior Accountant	\$7,000.00		\$2,233.13	\$16,814.47	\$11,185.53
Administrative	1 10 10 10 10 10 10 10 10 10 10 10 10 10	Bookkeeper	\$6,000.00		£277.00	\$0.00	\$7,000.00
Services	Salary	VP of Operations			\$377.00	\$3,219.00	\$2,781.00
Services	Salary	Services Coordinator	\$31,000.00		\$2,245.99	\$20,412.75	\$10,587.25
Services	- C.		\$18,000.00		\$914.15	\$10,091.38	\$7,908.62
	Salary	Services Assistance	\$8,000.00		\$791.92	\$5,479.27	\$2,520.73
Services	Salary	Billing Coordinator	\$6,000.00		\$175.06	\$1,271.07	\$4,728.93
Services	Salary	Service Provider Approval	\$1,000.00			-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00			\$338.58	\$3,661.42
Services	Salary	Hotline Counselor	\$500.00			\$0.00	\$500.00
		Subtotal	\$156,500.00		\$9,335.60	\$84,466.18	\$72,033.82
Administrative	Fringe	Payroll Taxes	\$6,000.00		\$362.19	\$2,478.43	\$3,521.57
Services	Fringe	Payroll Taxes	\$4,500.00		\$284.73	\$2,269.98	\$2,230.02
Administrative		Workers' Comp	\$500.00		\$13.91	\$118.02	\$381.98
Services	Fringe	Workers' Comp	\$500.00		\$11.38	\$96.58	\$403.42
Administrative	Fringe	Pension	\$2,500.00		\$144.89	\$1,243.02	\$1,256.98
Services	Fringe	Pension	\$1,500.00		\$96.25	\$904.52	\$595.48
Administrative	Fringe	Employee Group Ins	\$18,500.00		\$1,309.25	\$12,509.96	\$5,990.04
Services	Fringe	Employee Group Ins	\$7,500.00		\$518.39	\$4,474.78	\$3,025.22
		Subtotal	\$41,500.00		\$2,740.99	\$24,095.29	\$17,404.71
Administrative	Travel	Travel/Lodging	\$500.00	\$	41.71	547.37	(\$47.37)
Services	Travel	Travel	\$5,000.00	\$	262.06	\$1,271.34	\$3,728.66
		Subtotal	\$5,500.00		\$303.77	\$1,818.71	\$3,681.29
Administrative	Supplies	Office Expense	\$8,300.00		\$695.94	\$5,049.87	\$3,250.13
Services	Supplies	Computer Resources/Upgrades			\$035.54	\$0.00	\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00		\$12.41	\$20.18	
Services	Supplies	Pregnancy Test Kits	\$6,000.00		\$545.00	\$3,760.50	\$9,979.82
COTTIOGS	Cappiics	Subtotal	\$32,300.00	-	\$1,253.35	\$8,830.55	\$2,239.50 \$23,469.45
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00		\$2.204.40	CC 744 92	644.055.47
Administrative					\$2,201.48	\$6,744.83	\$11,255.17
	Cartification of	Auditing	\$5,000.00		\$310.71	\$2,635.98	\$2,364.02
Administrative		Copier Service Contracts	\$1,200.00		\$79.89	\$516.98	\$683.02
Services	Contracts	Client Service Providers	\$1,900,000.00		\$143,650.01	\$1,133,096.42	\$766,903.58
Services	Contracts	Meetings/Seminars/Conference			al build	A land the	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00		\$12.41	232.41	\$767.59
Services	Contracts	Services Database Consulting	\$20,000.00		\$1,218.85	\$7,945.80	\$12,054.20
		Subtotal	\$1,947,700.00		\$147,473.35	\$1,151,172.42	\$796,527.58
Administrative		Professional Development	\$1,000.00		\$102.72	\$202.22	\$797.78
Administrative		Job advertising	\$500.00				\$500.00
Administrative	V 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	New employee screening	\$500.00				\$500.00
Administrative		Postage/Shipping	\$1,500.00		\$11.07	\$299.29	\$1,200.71
Administrative	Other	Rent	\$12,500.00		\$874.12	\$7,266.85	\$5,233.15
Administrative	Other	Telephone Service	\$2,000.00		\$88.83	\$1,080.04	\$919.96
Administrative	Other	General Business Liability Ins	\$1,000.00		\$41.26	\$350.08	\$649.92
Administrative	Other	Insurance - Directors & Officers	\$1,500.00		\$85.70	\$727.03	\$772.97
Services	Other	Toll Free Referral System	\$1,000.00		\$59.27	\$702.95	\$297.05
Services	Other	Contract Clostout Cost	\$45,000.00			7.	\$45,000.00
		Subtotal	\$66,500.00		\$1,262.97	\$10,628.46	\$55,871.54
			*				
		Administrative	\$169,000.00		\$11,572.15	\$88,643.10	\$80,356.90
		Services	62 001 000 00		6450 707 00		
		Services	\$2,081,000.00		\$150,797.88	\$1,192,368.51	\$888,631.49

Real Alternatives Actual Administrative Expenses

Cost Category Personnel		Budgeted Dollars		tual Expenses		ual Expenses	
				May-21	_	D-May 2021	June 2021 to Sep-2021
President & CEO		\$47,000.00	\$	2,596.35	\$	26,839.66	\$20,160.34
VP of Administration		\$28,000.00	\$	2,235.13	\$	16,814.47	\$11,185.53
Senior Accountant	-	\$7,000.00		\$0.00	\$	-	\$7,000.00
Bookkeeper		\$6,000.00		\$377.00	\$	3,219.00	\$2,781.00
Professional Development		\$1,000.00		\$102.72	\$	202.22	\$797.78
Payroll Taxes		\$6,000.00		\$362.19	\$	2,478.43	\$3,521.57
Workers Compensation Insurance		\$500.00		\$13.91	\$	118.02	\$381.98
Pension		\$2,500.00		\$144.89	\$	1,243.02	\$1,256.98
Employee Group Insurance		\$18,500.00		\$1,309.25	\$	12,509.96	\$5,990.04
Job Advertising		\$500.00	\$	-	\$		\$500.00
New Employee Screening	-	\$500.00	\$	-	\$	-	\$500.00
Total Personnel	\$	117,500.00	\$	7,141.44	\$	63,424.78	\$ 54,075.22
Operating							
Accounting/IT/Legal Consulting		\$18,000.00		\$2,201.48	\$	6,744.83	\$11,255.17
Postage/Shipping		\$1,500.00		\$11.07	\$	299.29	\$1,200.71
Auditing		\$5,000.00		\$310.71	\$	2,635.98	\$2,364.02
Travel/Lodging		\$500.00	\$	41.71	\$	547.37	(\$47.37)
Rent		\$12,500.00	-	\$874.12	\$	7,266.85	\$5,233.15
Telephone Service		\$2,000.00		\$88.83	\$	1,080.04	\$919.96
General Business Liability Insurance		\$1,000.00		\$41.26	\$	350.08	\$649.92
Insurance-Directors & Officers		\$1,500.00		\$85.70	\$	727.03	\$772.97
Office Expense		\$8,300.00		\$695.94	\$	5,049.87	\$3,250.13
Computer Resources		\$0.00		7000.0	\$	-	\$0.00
					\$	-	Ş0.00
Total Operating	\$	50,300.00	\$	4,350.82	\$	24,701.34	\$ 25,598.66
Equipment	/ F==				7-11		
Equipment Service Contracts		\$1,200.00		\$79.89	\$	516.98	\$683.02
Total Administrative Expenses	\$	169,000.00	\$	11,572.15	\$	88,643.10	\$ 80,356.90

Real Alternatives Actual Services Expenses

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance	
Personnel		May-21	YTD-May 2021	June 2021 to Sep-2021	
Vice President of Operations	\$31,000.00	2,245.99	\$ 20,412.75	\$10,587.25	
Services Coordinator	\$18,000.00	\$914.15	\$ 10,091.38	\$7,908.62	
Billing Coordinator	\$6,000.00	\$175.06	\$ 1,271.07	\$4,728.93	
Services Assistance	\$8,000.00	\$791.92	\$ 5,479.27	\$2,520.73	
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00	
Service Provider Monitoring	\$4,000.00	\$ -	\$ 338.58	\$3,661.42	
Hotline Counselor	\$500.00	\$0.00	\$ -	\$500.00	
Payroll Taxes	\$4,500.00	\$284.73	\$ 2,269.98	\$2,230.02	
Workers Compensation Insurance	\$500.00	\$11.38	\$ 96.58	\$403.42	
Pension	\$1,500.00	\$96.25	\$ 904.52	\$595.48	
Employee Group Insurance	\$7,500.00	\$518.39	\$ 4,474.78	\$3,025.22	
Total Personnel	\$ 82,500.00	\$ 5,037.87	\$ 45,338.91	\$ 37,161.09	
7-54-7-5-5-7-5-7-5-7-5-7-5-7-5-7-5-7-5-7	22,300,00	<i>\$</i> 5,057.07	45,556.52	7 377202103	
Operating					
Client Education Materials	\$10,000.00	\$12.41	\$ 20.18	\$9,979.82	
Services Advertising	\$1,000.00	\$12.41	\$ 232.41	\$767.59	
Meetings/Seminars/Conference	\$2,500.00	\$ -	\$ -	\$2,500.00	
Travel/Lodging To Service Providers	\$5,000.00	\$ 262.06	\$ 1,271.34	\$3,728.66	
Srvcs Database Consulting & Dev	\$20,000.00	\$1,218.85	\$ 7,945.80	\$12,054.20	
Client Service Providers	\$1,900,000.00	\$143,650.01	\$ 1,133,096.42	\$766,903.58	
Toll-free Referral System	\$1,000.00	\$59.27	\$ 702.95	\$297.05	
Computer Resources	\$8,000.00		\$ -	\$8,000.00	
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00	
			\$ -		
			\$ -		
Total Operating	\$ 1,992,500.00	\$ 145,215.01	\$ 1,143,269.10	\$ 849,230.90	
Equipment	157				
Pregnancy Test Kits	\$6,000.00	\$545.00	\$ 3,760.50	\$2,239.50	
Total Services Expenses	\$ 2,081,000.00	\$ 150,797.88	\$ 1,192,368.51	\$ 888,631.49	



IND-1020-000009

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

7/20/2021 0020007244

PO Number: Fund:

61910/571513 / 305000

Description of Services
Personal Services

Federal ID:

23-2868660

Contract Period:

10/1/2020 - 9/30/2021

Contract Amount:

\$2,250,000.00

Contract Number:

49636

Date of Services:

6/1/2021 - 6/30/2021

Payment requested for:

Real Alternatives, Inc.

Description of Services and Total Paid:

\$180,880.14

See attached detailed charges required

Fringe

Project Code:

N/A

Activity Code:

N/A

Vendor's signature

7/20/21

Date

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program October 1, 2020 - September 30, 2021

Expense Typ	e Budget Cat	ego Expense Detail	Revised Budget Amount	Actual Cost Jun-21	Actual Expenses YTD-June 2021	Remaining Balance uly 2021 to Sep-202
			Oct 20- Sep 21			
Administrative		President & CEO	\$47,000.00	7,000.65	33,840.31	\$13,159.69
Administrative	(CO) 101.4	VP of Administration	\$28,000.00	2,662.47	19,476.94	\$ 4.50 CCCCCC
Administrative	111 mg 12. • O	Senior Accountant	\$7,000.00			\$7,000.00
Administrative	A State of the sta	Bookkeeper	\$6,000.00	\$852.31	4,071.31	\$1,928.69
Services	Salary	VP of Operations	\$31,000.00	2,918.13	23,330.88	\$7,669.12
Services	Salary	Services Coordinator	\$18,000.00	\$2,059.28	12,150.66	\$5,849.34
Services	Salary	Services Assistance	\$8,000.00	\$778.26	6,257.53	\$1,742.47
Services	Salary	Billing Coordinator	\$6,000.00	\$587.79	1,858.86	\$4,141.14
Services	Salary	Service Provider Approval	\$1,000.00			\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	\$2.98	341.56	\$3,658.44
Services	Salary	Hotline Counselor	\$500.00		-	\$500.00
		Subtotal	\$156,500.00	\$16,861.87	\$101,328.05	\$55,171.95
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$510.36	2,988.79	\$3,011.21
Services	Fringe	Payroll Taxes	\$4,500.00	\$393.97	2,663.95	\$1,836.05
Administrative	Fringe	Workers' Comp	\$500.00	\$26.53	144.55	\$355.45
Services	Fringe	Workers' Comp	\$500.00	\$21.70	118.28	\$381.72
Administrative	Fringe	Pension	\$2,500.00	\$239.71	1,482.73	\$1,017.27
Services	Fringe	Pension	\$1,500.00	\$143.22	1,047.74	\$452.26
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$1,233.38	13,743.34	\$4,756.66
Services	Fringe	Employee Group Ins	\$7,500.00	\$488.35	4,963.13	\$2,536.87
		Subtotal	\$41,500.00	\$3,057.22	\$27,152.51	\$14,347.49
Administrative	Travel	Travel/Lodging	\$500.00	\$ 30.54	577.91	(\$77.91)
Services	Travel	Travel	\$5,000.00	\$ 202.94	1,474.28	\$3,525.72
		Subtotal	\$5,500.00	\$233.48	\$2,052.19	\$3,447.81
Administrative	Supplies	Office Expense	\$8,300.00	\$384.07	5,433.94	\$2,866.06
Services	Supplies	Computer Resources/Upgrade	\$8,000.00		-	\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00	\$5.32	25.50	\$9,974.50
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$566.80	4,327.30	\$1,672.70
		Subtotal	\$32,300.00	\$956.19	\$9,786.74	\$22,513.26
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00	\$2,690.21	9,435.04	\$8,564.96
Administrative	Contracts	Auditing	\$5,000.00	\$763.86	3,399.84	\$1,600.16
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$146.27	663.25	\$536.75
Services	Contracts	Client Service Providers	\$1,900,000.00	\$153,955.96	1,287,052.38	\$612,947.62
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00			\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00		232.41	\$767.59
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,251.15	9,196.95	\$10,803.05
		Subtotal	\$1,947,700.00	\$158,807.45	\$1,309,979.87	\$637,720.13
Administrative	120121	Professional Development	\$1,000.00		202.22	\$797.78
Administrative		Job advertising	\$500.00		177	\$500.00
Administrative	Other	New employee screening	\$500.00			\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00		299.29	\$1,200.71
Administrative	Other	Rent	\$12,500.00	\$729.39	7,996.24	\$4,503.76
Administrative	Other	Telephone Service	\$2,000.00	\$78.18	1,158.22	\$841.78
Administrative	Other	General Business Liability Ins		\$34.65	384.73	\$615.27
Administrative	Other	Insurance - Directors & Officer		\$71.97	799.00	\$701.00
Services	Other	Toll Free Referral System	\$1,000.00	\$49.74	752.69	\$247,31
Services	Other .	Contract Clostout Cost	\$45,000.00		191	\$45,000.00
		Subtotal	\$66,500.00	\$963.93	\$11,592.39	\$54,907.61
		A Action and the		200 555.55	vanto constr.	Tale and a
		Administrative	\$169,000.00	\$17,454.55	\$106,097.65	\$62,902.35
		Services	\$2,081,000.00	\$163,425.59	\$1,355,794.10	\$725,205.90
		Total	\$2,250,000.00	\$180,880.14	\$1,461,891.75	\$788,108.25

Real Alternatives Actual Administrative Expenses

Cost Category	Budgeted Dollars	Jun-21		Act	ual Expenses	Remaining Balance	
Personnel				YTD-June 2021		July 2021 to Sep-2021	
President & CEO	\$47,000.00	\$	7,000.65	\$	33,840.31	\$13,159.69	
VP of Administration	\$28,000.00	\$	2,662.47	\$	19,476.94	\$8,523.06	
Senior Accountant	\$7,000.00		\$0.00	\$		\$7,000.00	
Bookkeeper	\$6,000.00		\$852.31	\$	4,071.31	\$1,928.69	
Professional Development	\$1,000.00		\$0.00	\$	202.22	\$797.78	
Payroll Taxes	\$6,000.00		\$510.36	\$	2,988.79	\$3,011.21	
Workers Compensation Insurance	\$500.00		\$26.53	\$	144.55	\$355.45	
Pension	\$2,500.00		\$239.71	\$	1,482.73	\$1,017.27	
Employee Group Insurance	\$18,500.00		\$1,233.38	\$	13,743.34	\$4,756.66	
Job Advertising	\$500.00	\$	-	\$	-	\$500.00	
New Employee Screening	\$500.00	\$	-	\$	581	\$500.00	
Total Personnel	\$ 117,500.00	\$	12,525.41	\$	75,950.19	\$ 41,549.81	
Operating							
Accounting/IT/Legal Consulting	\$18,000.00		\$2,690.21	\$	9,435.04	\$8,564.96	
Postage/Shipping	\$1,500.00		\$0.00	\$	299.29	\$1,200.71	
Auditing	\$5,000.00		\$763.86	\$	3,399.84	\$1,600.16	
Travel/Lodging	\$500.00	\$	30.54	\$	577.91	(\$77.91	
Rent	\$12,500.00		\$729.39	\$	7,996.24	\$4,503.76	
Telephone Service	\$2,000.00		\$78.18	\$	1,158.22	\$841.78	
General Business Liability Insurance	\$1,000.00		\$34.65	\$	384.73	\$615.27	
Insurance-Directors & Officers	\$1,500.00		\$71.97	\$	799.00	\$701.00	
Office Expense	\$8,300.00		\$384.07	\$	5,433.94	\$2,866.06	
Computer Resources	\$0.00			\$	-	\$0.00	
				\$	-		
Total Operating	\$ 50,300.00	\$	4,782.87	\$	29,484.21	\$ 20,815.79	
Equipment			19				
Equipment Service Contracts	\$1,200.00		\$146.27	\$	663.25	\$536.75	

Real Alternatives

Actual Services Expenses

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Jun-21	YTD-June 2021	July 2021 to Sep-2022
Vice President of Operations	\$31,000.00	\$2,918.13	\$ 23,330.88	\$7,669.12
Services Coordinator	\$18,000.00	\$2,059.28	\$ 12,150.66	\$5,849.34
Billing Coordinator	\$6,000.00	\$587.79	\$ 1,858.86	\$4,141.14
Services Assistance	\$8,000.00	\$778.26	\$ 6,257.53	\$1,742.47
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$ 2.98	\$ 341.56	\$3,658.44
Hotline Counselor	\$500.00	\$0.00	\$ -	\$500.00
Payroll Taxes	\$4,500.00	\$393.97	\$ 2,663.95	\$1,836.05
Workers Compensation Insurance	\$500.00	\$21.70	\$ 118.28	\$381.72
Pension	\$1,500.00	\$143.22	\$ 1,047.74	\$452.26
Employee Group Insurance	\$7,500.00	\$488.35	\$ 4,963.13	\$2,536.87
Total Personnel	\$ 82,500.00	\$ 7,393.68	\$ 52,732.59	\$ 29,767.41
O				
Operating	440.000.00			44.4-1-1
Client Education Materials	\$10,000.00	\$5.32	\$ 25.50	\$9,974.50
Services Advertising	\$1,000.00	\$0.00	\$ 232.41	\$767.59
Meetings/Seminars/Conference	\$2,500.00	\$ -	\$ -	\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	\$ 202.94	\$ 1,474.28	\$3,525.72
Srvcs Database Consulting & Dev	\$20,000.00	\$1,251.15	\$ 9,196.95	\$10,803.05
Client Service Providers	\$1,900,000.00	\$153,955.96	\$ 1,287,052.38	\$612,947.62
Toll-free Referral System	\$1,000.00	\$49.74	\$ 752.69	\$247.31
Computer Resources	\$8,000.00	\$ -	\$ -	\$8,000.00
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
	4		\$ -	
Total Operating	\$ 1,992,500.00	\$ 155,465.11	\$ 1,298,734.21	\$ 693,765.79
Equipment				
Pregnancy Test Kits	\$6,000.00	\$566.80	\$ 4,327.30	\$1,672.70
Total Services Expenses	\$ 2,081,000.00	\$ 163,425.59	\$ 1,355,794.10	\$ 725,205.90



IND-1020-000010

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: PO Number:

8/20/2021 0020007244

Fund:

61910/571513 / 305000

Description of Services
Personal Services

Federal ID:

23-2868660

Contract Period:

10/1/2020 - 9/30/2021

Contract Amount:

\$2,250,000.00

Contract Number:

49636

Date of Services:

7/1/2021 - 7/31/2021

Payment requested for:

Real Alternatives, Inc.

Description of Services and Total Paid:

1000

See attached detailed charges required

167,049.95

Fringe

Project Code:

N/A

\$

Activity Code:

N/A

Vendor's signature

8/20/21

Date

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program October 1, 2020 - September 30, 2021

October 1, 202	u - Septembe		Davised Budget		Actual Cost	Actual Expenses	Remaining Balance
Evenesa Type	Budget Cate	go Expense Detail	Revised Budget Amount		Jul-21	YTD-July 2021	Aug 2021 to Sep-2021
Expense Type	Budget Cate	go Expense Detail	Oct 20- Sep 21			237 (10, 1144)	
A dealer in term there	Coloni	President & CEO	\$47,000.00	\$	3,498.44	37,338.75	\$9,661.25
Administrative Administrative		VP of Administration	\$28,000.00	\$	2,100.31	21,577.25	\$6,422.75
	The section of the se	Senior Accountant	\$7,000.00	\$	2,100.01	- 0-0-1	\$7,000.00
Administrative	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Bookkeeper	\$6,000.00	\$	341.04	4,412.35	\$1,587.65
Administrative			\$31,000.00	\$	1,297.97	24,628.85	\$6,371.15
Services	Salary	VP of Operations	\$18,000.00	\$	1,200.01	13,350.67	\$4,649.33
Services	Salary	Services Coordinator	\$8,000.00	\$	529.81	6.787.34	\$1,212.66
Services	Salary	Services Assistance		\$	194.60	2,053.46	\$3,946.54
Services	Salary	Billing Coordinator	\$6,000.00	Þ	194.00	2,000.40	\$1,000.00
Services	Salary	Service Provider Approval	\$1,000.00	\$	764.51	1,106.07	\$2,893.93
Services	Salary	Service Provider Monitoring	\$4,000.00	D	704.51	1,100.07	\$500.00
Services	Salary	Hotline Counselor	\$500.00	•	0.006.60	\$111,254.74	\$45,245.26
		Subtotal	\$156,500.00	\$	9,926.69	\$111,254.74	\$45,245.20
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$	195.25	3,184.04	\$2,815.96
Services	Fringe	Payroll Taxes	\$4,500.00	\$	271.96	2,935.91	\$1,564.09
Administrative		Workers' Comp	\$500.00	\$	18.51	163.06	\$336.94
Services	Fringe	Workers' Comp	\$500.00	\$	15.15	133.43	\$366.57
Administrative		Pension	\$2,500.00	\$	149.93	1,632.66	\$867.34
Services	Fringe	Pension	\$1,500.00	\$	91.98	1,139.72	\$360.28
Administrative		Employee Group Ins	\$18,500.00	\$	1,381.79	15,125.13	\$3,374.87
Services	Fringe	Employee Group Ins	\$7,500.00	\$	536.49	5,499.62	\$2,000.38
Services	Tillige	Subtotal	\$41,500.00	\$	2,661.06	\$29,813.57	\$11,686.43
	40.000		0500.00		00.04	606.75	(\$106.75)
Administrative	11.00	Travel/Lodging	\$500.00	\$	28.84	1.693.67	\$3,306.33
Services	Travel	Travel Subtotal	\$5,000.00 \$5,500.00	\$	219.39 \$248.23	\$2,300.42	\$3,199.58
		Subtotal	\$5,500.00		Ψ240.20	42,000.12	CARLOR OF THE STATE OF THE STAT
Administrative	Supplies	Office Expense	\$8,300.00	\$	534.37	5,968.31	\$2,331.69
Services	Supplies	Computer Resources/Upgrade	\$8,000.00			7.0	\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00	\$	55.21	80.71	\$9,919.29
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$	643.10	4,970.40	\$1,029.60
		Subtotal	\$32,300.00	\$	1,232.68	\$11,019.42	\$21,280.58
Administrative	Contracts	Accounting/IT/Legal consultin	\$18,000.00	\$	2,019.27	11,454.31	\$6,545.69
Administrative		Auditing	\$5,000.00	\$	444.48	3,844.32	\$1,155.68
		Copier Service Contracts	\$1,200.00	\$	126.28	789.53	\$410.47
Administrative	Contracts	Client Service Providers	\$1,900,000.00	Ψ	\$147,403.97	1,434,456.35	\$465,543.65
Services	Contracts	Meetings/Seminars/Conference			\$147,400.07	1,404,100.00	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00			232.41	\$767.59
Services	The state of the s			\$	1,502.90	10,699.85	\$9,300.15
Services	Contracts	Services Database Consulting Subtotal	\$1,947,700.00	\$	151,496.90	\$1,461,476.77	\$486,223.23

Administrative	Other	Professional Development	\$1,000.00			202.22	\$797.78
Administrative	Other	Job advertising	\$500.00				\$500.00
Administrative	Other	New employee screening	\$500.00	\$	18.96	18.96	\$481.04
Administrative	Other	Postage/Shipping	\$1,500.00	\$	79.42	378.71	\$1,121.29
Administrative	Other	Rent	\$12,500.00	\$	1,090.54	9,086.78	\$3,413.22
Administrative	Other	Telephone Service	\$2,000.00	\$	66.01	1,224.23	\$775.77
Administrative	Other	General Business Liability Ins	\$1,000.00	\$	50.72	435.45	\$564.55
Administrative	Other	Insurance - Directors & Office	\$1,500.00	\$	105.69	904.69	\$595.31
Services	Other	Toll Free Referral System	\$1,000.00	\$	73.05	825.74	\$174.26
Services	Other	Contract Clostout Cost	\$45,000.00				\$45,000.00
		Subtotal	\$66,500.00	\$	1,484.39	\$13,076.78	\$53,423.22
		Administrative	\$169,000.00	\$	12,249.85	\$118,347.50	\$50,652.50
							\$570,405.80
		Services	\$2,081,000.00	- \$	154,800.10	\$1,510,594.20	30/U.4U0.0U

Real Alternatives Actual Administrative Expenses

Cost Category	Budgeted Dollars	Act	ual Expenses	4	Actual Expenses	Remaining Balance		
Personnel			Jul-21	1 7	YTD-July 2021	Aug 2	2021 to Sept 2021	
President & CEO	\$47,000.00	\$	3,498.44	\$	37,338.75	\$	9,661.25	
VP of Administration	\$28,000.00	\$	2,100.31	\$	21,577.25	\$	6,422.75	
Senior Accountant	\$7,000.00	\$	-	\$	-	\$	7,000.00	
Bookkeeper	\$6,000.00	\$	341.04	\$	4,412.35	\$	1,587.65	
Professional Development	\$1,000.00	\$	-	\$	202.22	\$	797.78	
Payroll Taxes	\$6,000.00	\$	195.25	\$	3,184.04	\$	2,815.96	
Workers Compensation Insurance	\$500.00	\$	18.51	\$	163.06	\$	336.94	
Pension	\$2,500.00	\$	149.93	\$	1,632.66	\$	867.34	
Employee Group Insurance	\$18,500.00	\$	1,381.79	\$	15,125.13	\$	3,374.87	
Job Advertising	\$500.00	\$	-	\$		\$	500.00	
New Employee Screening	\$500.00	\$	18.96	\$	18.96	\$	481.04	
Total Personnel	\$ 117,500.00	\$	7,704.23	\$	83,654.42	\$	33,845.58	
Operating			Evalue					
Accounting/IT/Legal Consulting	\$18,000.00	\$	2,019.27	\$	11,454.31	\$	6,545.69	
Postage/Shipping	\$1,500.00	\$	79.42	\$	378.71	\$	1,121.29	
Auditing	\$5,000.00	\$	444.48	\$	3,844.32	\$	1,155.68	
Travel/Lodging	\$500.00	\$	28.84	\$	606.75	\$	(106.75)	
Rent	\$12,500.00	\$	1,090.54	\$	9,086.78	\$	3,413.22	
Telephone Service	\$2,000.00	\$	66.01	\$	1,224.23	\$	775.77	
General Business Liability Insurance	\$1,000.00	\$	50.72	\$	435.45	\$	564.55	
Insurance-Directors & Officers	\$1,500.00	\$	105.69	\$	904.69	\$	595.31	
Office Expense	\$8,300.00	\$	534.37	\$	5,968.31	\$	2,331.69	
Computer Resources	\$0.00			\$	-	\$		
				\$	•	\$	-	
Total Operating	\$ 50,300.00	\$	4,419.34	\$	33,903.55	\$	16,396.45	
Equipment			4 Table -					
Equipment Service Contracts	\$1,200.00	\$	126.28	\$	789.53	\$	410.47	
Total Administrative Expenses	\$ 169,000.00	\$	12,249.85	\$	118,347.50	\$	50,652.50	

Real Alternatives

Actual Services Expenses

Cost Category Personnel	Budgeted Dollars	Ac	tual Expenses	ctual Expenses		naining Balance g 2021 to Sept 2021
Vice President of Operations	\$31,000.00	\$	1,297.97	\$ 24,628.85		\$6,371.15
Services Coordinator	\$18,000.00	\$	1,200.01	\$ 13,350.67		\$4,649.33
Billing Coordinator	\$6,000.00	\$	194.60	\$ 2,053.46		\$3,946.54
Services Assistance	\$8,000.00	\$	529.81	\$ 6,787.34		\$1,212.66
Service Provider Approval	\$1,000.00	-	\$0.00	\$ -		\$1,000.00
Service Provider Monitoring	\$4,000.00	\$	764.51	\$ 1,106.07		\$2,893.93
Hotline Counselor	\$500.00	\$	-	\$ -		\$500.00
Payroll Taxes	\$4,500.00	\$	271.96	\$ 2,935.91		\$1,564.09
Workers Compensation Insurance	\$500.00	\$	15.15	\$ 133.43		\$366.57
Pension	\$1,500.00	\$	91.98	\$ 1,139.72		\$360.28
Employee Group Insurance	\$7,500.00	\$	536.49	\$ 5,499.62		\$2,000.38
Total Personnel	\$ 82,500.00	\$	4,902.48	\$ 57,635.07	\$	24,864.93
Operating						
Client Education Materials	\$10,000.00	\$	55.21	\$ 80.71		\$9,919.29
Services Advertising	\$1,000.00		\$0.00	\$ 232.41		\$767.59
Meetings/Seminars/Conference	\$2,500.00	\$	-	\$ -		\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	\$	219.39	\$ 1,693.67		\$3,306.33
Srvcs Database Consulting & Dev	\$20,000.00	\$	1,502.90	\$ 10,699.85		\$9,300.15
Client Service Providers	\$1,900,000.00		\$147,403.97	\$ 1,434,456.35		\$465,543.65
Toll-free Referral System	\$1,000.00	\$	73.05	\$ 825.74		\$174.26
Computer Resources	\$8,000.00	\$	1.=	\$ -		\$8,000.00
Contract Closeout Cost	\$45,000.00			\$ -		\$45,000.00
				\$ ÷		
				\$ 		
Total Operating	\$ 1,992,500.00	\$	149,254.52	\$ 1,447,988.73	\$	544,511.27
Equipment						The state of
Pregnancy Test Kits	\$6,000.00	\$	643.10	\$ 4,970.40		\$1,029.60
Total Services Expenses	\$ 2,081,000.00	\$	154,800.10	\$ 1,510,594.20	4	570,405.80



IND-1020-000011

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

9/28/2021

PO Number:

0020007244

Fund:

61910/571513 / 305000

Description of Services
Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2020 - 9/30/2021

\$2,250,000.00

49636

8/1/2021 - 8/31/2021

Real Alternatives, Inc.

\$

N/A

N/A

420,253.30

Vendor's signature

9/28/21

Date

Attachment B: Budget Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program October 1, 2020 - September 30, 2021

Expense Ty	pe Budget Ca	tego Expense Detail	Revised Budget Amount	Actual Cost Aug-21	Actual Expenses YTD-Aug 2021	Remaining Balance to Sep-2021
			Oct 20- Sep 21			10 00p-2021
Administrative		President & CEO	\$47,000.00	\$7,444.03	44,782.78	\$2,217.22
Administrative	e Salary	VP of Administration	\$28,000.00	\$3,624.93	25,202.18	\$2,797.82
Administrative		Senior Accountant	\$2,000.00	4343333		\$2,000.00
Administrative	e Salary	Bookkeeper	\$6,000.00	\$353.22	4,765.57	\$1,234.43
Services	Salary	VP of Operations	\$31,000.00	\$3,481.09	28,109.94	\$2,890.06
Services	Salary	Services Coordinator	\$18,000.00	\$1,755.09	15,105.76	\$2,894.24
Services	Salary	Services Assistance	\$8,000.00	\$1,275.26	8,062.60	(\$62.60)
Services	Salary	Billing Coordinator	\$6,000.00	\$391.38	2,444.84	\$3,555.16
Services	Salary	Service Provider Approval	\$1,000.00	4001100	2,111.01	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	\$3,316.68	4,422.75	(\$422.75)
Services	Salary	Hotline Counselor	\$500.00	00,010.00	7,722.70	\$500.00
		Subtotal	\$151,500.00	\$21,641.68	\$132,896.42	\$18,603.58
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$357.43	3,541.47	\$2,458.53
Services	Fringe	Payroll Taxes	\$4,500.00	\$660.67	3,596.58	\$903.42
Administrative	Fringe	Workers' Comp	\$500.00	\$30.26	193.32	\$306.68
Services	Fringe	Workers' Comp	\$500.00	\$24.76	158.19	\$341.81
Administrative	Fringe	Pension	\$2,500.00	\$236.67	1,869.33	\$630.67
Services	Fringe	Pension	\$1,500.00	\$200.14	1,339.86	\$160.14
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$1,899.22	17,024.35	\$1,475.65
Services	Fringe	Employee Group Ins	\$7,500.00	\$673.16	6,172.78	\$1,327.22
		Subtotal	\$41,500.00	\$4,082.31	\$33,895.88	\$7,604.12
Administrative	Travel	Travel/Lodging	\$1,000.00	\$616.81	1,223.56	(\$223.56)
Services	Travel	Travel	\$4,500.00	\$140.53	1,834.20	\$2,665.80
		Subtotal	\$5,500.00	\$757.34	\$3,057.76	\$2,442.24
Administrative		Office Expense	\$8,300.00	\$194.30	6,162.61	\$2,137.39
Services	Supplies	Computer Resources/Upgrad	€ \$8,000.00	104 7114	5,102.01	\$8,000.00
Services	Supplies	Client Education Materials	\$13,000.00	\$22,483.50	22,564.21	(\$9,564.21)
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$523.20	5,493.60	\$506.40
		Subtotal	\$35,300.00	\$23,201.00	\$34,220.42	\$1,079.58
Administrative		Accounting/IT/Legal consulting	\$18,000.00	\$276.71	11,731.02	\$6,268.98
Administrative	Contracts	Auditing	\$5,000.00	\$726.72	4,571.04	\$428.96
Administrative		Copier Service Contracts	\$1,200.00	\$50.89	840.42	\$359.58
Services	Contracts	Client Service Providers	\$1,706,000.00	\$151,556.19	1,586,012.54	\$119,987.46
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00	\$24.97	24.97	\$2,475.03
Services	Contracts	Services Advertising	\$201,000.00	\$213,436.00	213,668.41	(\$12,668.41)
Services	Contracts	Services Database Consulting		\$1,999.75	12,699.60	\$7,300.40
		Subtotal	\$1,953,700.00	\$368,071.23	\$1,829,548.00	\$124,152.00
Administrative		Professional Development	\$1,000.00		202.22	\$797.78
Administrative		Job advertising	\$500.00			\$500.00
Administrative		New employee screening	\$500.00		18.96	\$481.04
Administrative		Postage/Shipping	\$1,500.00	\$15.03	393.74	\$1,106.26
Administrative		Rent	\$12,500.00	\$1,826.69	10,913.47	\$1,586.53
Administrative		Telephone Service	\$2,000.00	\$176.00	1,400.23	\$599.77
Administrative		General Business Liability Ins	\$1,000.00	\$82.92	518.37	\$481.63
Administrative		Insurance - Directors & Officer	\$1,500.00	\$172.80	1,077.49	\$422.51
Services	Other	Toll Free Referral System	\$1,000.00	\$226.30	1,052.04	(\$52.04)
Services	Other	Contract Clostout Cost	\$41,000.00			\$41,000.00
		Subtotal	\$62,500.00	\$2,499.74	\$15,576.52	\$46,923.48
		A destroistant o	ALOVE STATE			
		Administrative	\$164,500.00	\$18,084.63	\$136,432.13	\$28,067.87
		Services Total	\$2,085,500.00	\$402,168.67	\$1,912,762.87	\$172,737.13
		· Juli	\$2,250,000.00	\$420,253.30	\$2,049,195.00	\$200,805.00

Real Alternatives Actual Administrative Expenses

Cost Category	Budg	eted Dollars	Acti	ual Expenses	Act	tual Expenses	Remai	ning Balance
Personnel	4		117	Aug-21	YI	D-Aug 2021	to	Sep-2021
President & CEO		\$47,000.00	\$	7,444.03	\$	44,782.78		\$2,217.22
VP of Administration		\$28,000.00	\$	3,624.93	\$	25,202.18		\$2,797.82
Senior Accountant		\$2,000.00		\$0.00	\$	-		\$2,000.00
Bookkeeper		\$6,000.00		\$353.22	\$	4,765.57		\$1,234.43
Professional Development		\$1,000.00		\$0.00	\$	202.22		\$797.78
Payroll Taxes		\$6,000.00		\$357.43	\$	3,541.47		\$2,458.53
Workers Compensation Insurance		\$500.00		\$30.26	\$	193.32		\$306.68
Pension		\$2,500.00		\$236.67	\$	1,869.33		\$630.67
Employee Group Insurance		\$18,500.00		\$1,899.22	\$	17,024.35		\$1,475.65
Job Advertising		\$500.00	\$		\$	-		\$500.00
New Employee Screening		\$500.00	\$	_	\$	18.96		\$481.04
Total Personnel	\$	112,500.00	\$	13,945.76	\$	97,600.18	\$	14,899.82
Operating		En						
Accounting/IT/Legal Consulting		\$18,000.00		\$276.71	\$	11,731.02		\$6,268.98
Postage/Shipping		\$1,500.00		\$15.03	\$	393.74		\$1,106.26
Auditing		\$5,000.00		\$726.72	\$	4,571.04		\$428.96
Travel/Lodging	1	\$1,000.00	\$	616.81	\$	1,223.56		(\$223.56
Rent		\$12,500.00		\$1,826.69	\$	10,913.47		\$1,586.53
Telephone Service		\$2,000.00		\$176.00	\$	1,400.23		\$599.77
General Business Liability Insurance		\$1,000.00		\$82.92	\$	518.37		\$481.63
Insurance-Directors & Officers		\$1,500.00	-	\$172.80	\$	1,077.49		\$422.51
Office Expense		\$8,300.00		\$194.30	\$	6,162.61		\$2,137.39
Computer Resources		\$0.00			\$	-		\$0.00
					\$	-		
Total Operating	\$	50,800.00	\$	4,087.98	\$	37,991.53	\$	12,808.47
Equipment								
Equipment Service Contracts		\$1,200.00		\$50.89	\$	840.42		\$359.58
Total Administrative Expenses	ć	164,500.00	\$	18,084.63	\$	136,432.13	\$	28,067.87

Real Alternatives Actual Services Expenses

Cost Category	Budgeted Dollars	A	ctual Expenses	A	ctual Expenses	Rei	maining Balance
Personnel			Aug-21	,	YTD-Aug 2021		to Sep-2021
Vice President of Operations	\$31,000.00		\$3,481.09	\$			\$2,890.06
Services Coordinator	\$18,000.00		\$1,755.09	\$	15,105.76		\$2,894.24
Billing Coordinator	\$6,000.00		\$391.38	\$	2,444.84		\$3,555.16
Services Assistance	\$8,000.00		\$1,275.26	\$	8,062.60		(\$62.60
Service Provider Approval	\$1,000.00		\$0.00	\$	-		\$1,000.00
Service Provider Monitoring	\$4,000.00	\$	3,316.68	\$	4,422.75		(\$422.75
Hotline Counselor	\$500.00		\$0.00	\$	-		\$500.00
Payroll Taxes	\$4,500.00		\$660.67	\$	3,596.58		\$903.42
Workers Compensation Insurance	\$500.00		\$24.76	\$	158.19		\$341.81
Pension	\$1,500.00		\$200.14	\$	1,339.86		\$160.14
Employee Group Insurance	\$7,500.00		\$673.16	\$	6,172.78		\$1,327.22
Total Personnel	\$ 82,500.00	\$	11,778.23	\$	69,413.30	\$	13,086.70
Operating							
Client Education Materials	\$13,000.00	\$	22,483.50	\$	22,564.21		(\$9,564.21)
Services Advertising	\$201,000.00	\$	213,436.00	\$	213,668.41		(\$12,668.41)
Meetings/Seminars/Conference	\$2,500.00	\$	24.97	\$	24.97		\$2,475.03
Travel/Lodging To Service Providers	\$4,500.00	\$	140.53	\$	1,834.20		\$2,665.80
Srvcs Database Consulting & Dev	\$20,000.00	~	\$1,999.75	\$	12,699.60		\$7,300.40
Client Service Providers	\$1,706,000.00	_	\$151,556.19	\$	1,586,012.54		\$119,987.46
Toll-free Referral System	\$1,000.00		\$226.30	\$	1,052.04		(\$52.04)
Computer Resources	\$8,000.00		ψ <u>υ</u>	\$	-		\$8,000.00
Contract Closeout Cost	\$41,000.00			\$	-		\$41,000.00
	7 1.2/550.05			\$	2.0		\$41,000.00
				\$			
Total Operating	\$ 1,997,000.00	\$	389,867.24	\$	1,837,855.97	\$	159,144.03
Equipment							and the second
Pregnancy Test Kits	\$6,000.00		\$523.20	\$	5,493.60		\$506.40
Total Services Expenses	\$ 2,085,500.00	\$	402,168.67	\$	1,912,762.87	\$	172,737.13



IND-1020-000012

Sold To:

Indiana State Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

11/23/2021 0020007244

PO Number:

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2020 - 9/30/2021

\$2,250,000.00

49636

9/1/2021 - 9/30/2021

Real Alternatives, Inc.

\$

N/A

N/A

200,805.00

Vendor's signature

11/29/21

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program

October 1, 2020 - September 30, 2021

Expense Type	Budget Categ	or Expense Detail	Revised Budget Amount Oct 20- Sep 21	Actual Cost Sep-21	Actual Expenses YTD-Sep 2021	Remaining Balance
Administrative	Calani	President & CEO	\$47,000.00	7,631.90	52,414.68	(\$5,414.68)
Administrative	Salary	VP of Administration	\$28,000.00	3,595.72	28,797.90	(\$797.90)
Administrative	Salary			3,393.72	20,737.30	\$2,000.00
Administrative	Salary	Senior Accountant	\$2,000.00 \$6,000.00	\$590.73	5,356.30	\$643.70
Administrative	Salary	Bookkeeper		\$6,141.57	34,251.51	(\$3,251.51)
Services	Salary	VP of Operations	\$31,000.00	1000 1000 00000		\$1,211.02
Services	Salary	Services Coordinator	\$18,000.00	\$1,683.22	16,788.98	(\$3,713.90)
Services	Salary	Services Assistance	\$8,000.00	\$3,651.30	11,713.90	
Services	Salary	Billing Coordinator	\$6,000.00	\$228.59	2,673.43	\$3,326.57
Services	Salary	Service Provider Approval	\$1,000.00		0.070.00	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	\$1,950.28	6,373.03	(\$2,373.03)
Services	Salary	Hotline Counselor	\$500.00			\$500.00
		Subtotal	\$151,500.00	\$25,473.31	\$158,369.73	(\$6,869.73)
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$404.49	3,945.96	\$2,054.04
Services	Fringe	Payroll Taxes	\$4,500.00	\$640.55	4,237.13	\$262.87
Administrative	Fringe	Workers' Comp	\$500.00	\$39.78	233.10	\$266.90
Services	Fringe	Workers' Comp	\$500.00	\$32.54	190.73	309.27
Administrative	Fringe	Pension	\$2,500.00	\$343.39	2,212.72	\$287.28
Services	Fringe	Pension	\$1,500.00	\$370.63	1,710.49	(\$210.49)
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$1,907.97	18,932.32	(\$432.32)
Services	Fringe	Employee Group Ins	\$7,500.00	\$671.46	6,844.24	\$655.76
		Subtotal	\$41,500.00	\$4,410.81	\$38,306.69	\$3,193.31
Administrative	Travel	Travel/Lodging	\$1,000.00	\$299.53	1,523.09	(\$523.09)
Services	Travel	Travel	\$4,500.00	\$249.52	2,083.72	\$2,416.28
Services	Travel	Subtotal	\$5,500.00	\$549.05	\$3,606.81	\$1,893.19
Name of the last o	41.5595.9			2000.05	7.005.40	04.074.54
Administrative	Supplies	Office Expense	\$8,300.00	\$862.85	7,025.46	\$1,274.54
Services	Supplies	Computer Resources/Upgrades	\$8,000.00	*****		\$8,000.00
Services	Supplies	Client Education Materials	\$13,000.00	\$223.49	22,787.70	(\$9,787.70)
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$566.80	6,060.40	(\$60.40)
		Subtotal	\$35,300.00	\$1,653.14	\$35,873.56	(\$573.56)
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00	\$2,181.13	13,912.15	\$4,087.85
Administrative	Contracts	Auditing	\$5,000.00	\$782.86	5,353.90	(\$353.90)
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$163.17	1,003.59	\$196.41
Services	Contracts	Client Service Providers	\$1,706,000.00	\$141,549.90	1,727,562.44	(\$21,562.44)
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00	(\$24.97)		\$2,500.00
Services	Contracts	Services Advertising	\$201,000.00	(\$33.89)	213,634.52	(\$12,634.52)
Services	Contracts	Services Database Consulting	\$20,000.00	\$4,560.95	17,260.55	\$2,739.45
		Subtotal	\$1,953,700.00	\$149,179.15	\$1,978,727.15	(\$25,027.15)
Administrative	Other	Professional Development	\$1,000.00		202.22	\$797.78
Administrative	Other	Job advertising	\$500.00			\$500.00
Administrative	Other	New employee screening	\$500.00		18.96	\$481.04
Administrative	Other	Postage/Shipping	\$1,500.00	\$18.60	412.34	\$1,087.66
Administrative	Other	Rent	\$12,500.00	\$1,986.98	12,900.45	(\$400.45)
Administrative	Other	Telephone Service	\$2,000.00	\$171.52	1,571.75	\$428.25
Administrative	Other	General Business Liability Ins	\$1,000.00	\$89.33	607.70	\$392.30
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$186.15	1,263.64	\$236.36
Services	Other	Toll Free Referral System	\$1,000.00	\$128.67	1,180.71	(\$180.71)
Services	Other	Contract Clostout Cost	\$41,000.00	\$16,958.29	16,958.29	\$24,041.71
Gel VICES	Other	Subtotal	\$62,500.00	\$19,539.54	\$35,116.06	\$27,383.94
		Administrative	\$164,500.00	\$21,256.10	\$157,688.23	\$6,811.77
		Consison	\$2 00E E00 00	\$470 E40 00	60 000 211 77	/CC 011 771
		Services Total	\$2,085,500.00	\$179,548.90	\$2,092,311.77	(\$6,811.77) (\$0.00)

Real Alternatives Actual Administrative Expenses

Cost Category	Budgeted De	ollars	Acti	ual Expenses	Act	tual Expenses	Remainin	g Balance	
Personnel		1 48		Sep-21	Y	TD-Sep 2021			
President & CEO	\$47,0	00.00	\$	7,631.90	\$	52,414.68		(\$5,414.68	
VP of Administration	\$28,0	00.00	\$	3,595.72	\$	28,797.90		(\$797.90	
Senior Accountant	\$2,0	00.00		\$0.00	\$	-		\$2,000.00	
Bookkeeper	\$6,0	00.00		\$590.73	\$	5,356.30		\$643.70	
Professional Development	\$1,0	00.00		\$0.00	\$	202.22		\$797.78	
Payroll Taxes		00.00		\$404.49	\$	3,945.96		\$2,054.04	
Workers Compensation Insurance	\$!	500.00		\$39.78	\$	233.10		\$266.90	
Pension	\$2,5	500.00		\$343.39	\$	2,212.72		\$287.28	
Employee Group Insurance		500.00		\$1,907.97	\$	18,932.32		(\$432.32	
Job Advertising	\$!	500.00	\$	-	\$	-		\$500.00	
New Employee Screening	\$!	500.00			\$	18.96		\$481.04	
Total Personnel	\$ 112,5	500.00	\$	14,513.98	\$	112,114.16	\$	385.84	
Accounting/IT/Legal Consulting		00.00		\$2,181.13	\$	13,912.15		\$4,087.85	
Operating				The			S- Fire		
Postage/Shipping	\$1,5	500.00		\$18.60	\$	412.34		\$1,087.66	
Auditing	\$5,0	00.00		\$782.86	\$	5,353.90		(\$353.90	
Travel/Lodging	\$1,0	00.00	\$	299.53	\$	1,523.09		(\$523.09	
Rent	\$12,5	500.00		\$1,986.98	\$	12,900.45		(\$400.45	
Telephone Service	\$2,0	00.00		\$171.52	\$	1,571.75		\$428.25	
General Business Liability Insurance	\$1,0	00.00		\$89.33	\$	607.70		\$392.30	
Insurance-Directors & Officers	\$1,5	500.00		\$186.15	\$	1,263.64		\$236.36	
Office Expense	\$8,3	300.00		\$862.85	\$	7,025.46		\$1,274.54	
Computer Resources		\$0.00			\$			\$0.00	
					\$	-			
	\$ 50,8	300.00	\$	6,578.95	\$	44,570.48	\$	6,229.52	
Total Operating	\$ 30,2								
	3 30,8					- NEW YEAR			
Equipment Equipment Service Contracts		200.00		\$163.17	\$	1,003.59	Lite	\$196.41	

Real Alternatives Actual Services Expenses

Cost Category	Budgeted Dollars	Actu	ual Expenses	Ac	tual Expenses	Rem	aining Balance
Personnel		-	Sep-21	Y	TD-Sep 2021		
Vice President of Operations	\$31,000.00		\$6,141.57	\$	34,251.51		(\$3,251.51)
Services Coordinator	\$18,000.00		\$1,683.22	\$	16,788.98		\$1,211.02
Billing Coordinator	\$6,000.00		\$228.59	\$	2,673.43		\$3,326.57
Services Assistance	\$8,000.00		\$3,651.30	\$	11,713.90		(\$3,713.90)
Service Provider Approval	\$1,000.00		\$0.00	\$	-		\$1,000.00
Service Provider Monitoring	\$4,000.00	\$	1,950.28	\$	6,373.03		(\$2,373.03)
Hotline Counselor	\$500.00		\$0.00	\$			\$500.00
Payroll Taxes	\$4,500.00		\$640.55	\$	4,237.13		\$262.87
Workers Compensation Insurance	\$500.00		\$32.54	\$	190.73		\$309.27
Pension	\$1,500.00		\$370.63	\$	1,710.49		(\$210.49)
Employee Group Insurance	\$7,500.00		\$671.46	\$	6,844.24		\$655.76
Total Personnel	\$ 82,500.00	\$	15,370.14	\$	84,783.44	\$	(2,283.44
Operating				_			/éo 707 70
Client Education Materials	\$13,000.00	\$	223.49	\$	22,787.70	-	(\$9,787.70)
Services Advertising	\$201,000.00		(\$33.89)	\$	213,634.52	-	(\$12,634.52)
Meetings/Seminars/Conference	\$2,500.00	\$	(24.97)	\$	-		\$2,500.00
Travel/Lodging To Service Providers	\$4,500.00	\$	249.52	\$	2,083.72		\$2,416.28
Srvcs Database Consulting & Dev	\$20,000.00		\$4,560.95	\$	17,260.55		\$2,739.45
Client Service Providers	\$1,706,000.00		\$141,549.90	_	1,727,562.44		(\$21,562.44)
Toll-free Referral System	\$1,000.00		\$128.67	\$	1,180.71		(\$180.71)
Computer Resources	\$8,000.00			\$			\$8,000.00
Contract Closeout Cost	\$41,000.00	\$	16,958.29	\$	16,958.29		\$24,041.71
						\$	-
					0 1 11 22	\$	-
Total Operating	\$ 1,997,000.00	\$	163,611.96	\$	2,001,467.93	\$	(4,467.93
Equipment							
Pregnancy Test Kits	\$6,000.00		\$566.80	\$	6,060.40		(\$60.40)
						\$	(6,811.77



IND-1021-000001

Sold To: Indiana Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date: PO Number:

2/28/2022 0020010321

Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number: Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code: Activity Code: 23-2868660

10/1/2021 - 9/30/2022

\$2,495,000.00

59643

10/1/2021 - 10/31/2021

Real Alternatives, Inc.

\$

N/A

N/A

197,051.07

ivity Code:

Vendor's signature

2/28/2022

Attachment B: Budget Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program October 1, 2021 - September 30, 2022

			tego Expense Detail	FY 21-22 Total Budget Oct 21- Sep 2			21022 tate	Total Actual Expenses Oct-21		State Actual Expenses	Total Remaining Balance	TANF Remaining Balance	State Remaining Balance
	Administrativ	e Salary	President & CEO	\$62,098.00		\$ 6	.098.00		Oct-21	Oct-21	Nov-2021 to Sep-2022	Nov-2021 to Sep-2022	Nov-2021 to Sep-202
	Administrativ		VP of Administration	\$31,049.00			049.00	5,875.70	5,298.52	577.18	\$56,222.30	\$50,701.48	\$5,520.8
	Administrativ		Senior Accountant	\$7,762.00			762.00				\$31,049.00	\$28,000.00	\$3,049.0
	Administrativ	e Salary	Bookkeeper	\$6,653.00			653.00	-			\$7,762.00	\$7,000.00	\$762.0
	Services	Salary	VP of Operations	\$42,138.00					7.000		\$6,653.00	\$6,000.00	\$653.00
	Services	Salary	Services Coordinator	\$19,960.00			138.00	5,353.83	4,827.99	525.84	\$36,784.17	\$33,172.01	\$3,612.1
	Services	Salary	Services Assistance	\$13,196.00			960.00	1,654.37	1,492.35	162.02	\$18,305.63	\$16,507.65	\$1,797.9
	Services	Salary	Billing Coordinator	\$6,653.00			296.00	1,640.24	1,479.42	160.82	\$11,555.76	\$10,420.58	\$1,135.18
	Services	Salary	Service Provider Approval	\$1,109.00			653.00	38.03	34.23	3.80	\$6,614.97	\$5,965.77	\$649.20
	Services	Salary	Service Provider Monitoring	\$6,653.00			109.00				\$1,109.00	\$1,000.00	\$109.00
	Services	Salary	Hotine Counselor	\$554.00			653.00				\$6,653.00	\$6,000.00	\$653.00
			Subtotal	\$197,825.0			425.00	14,562.17	13,132.51	1,429,66	\$554.00	\$500.00	\$54.00
	Administrative	Frings	2				,,,,,,,,	14,002.11	13,132.31	1,429.00	\$183,262.83	\$165,267.49	\$17,995.34
	Services	Fringe	Payroll Taxes	\$8,871.00			871.00	81.34	73.35	7.99	\$8,789.66	\$7.926.65	2000 04
	Administrative		Payroll Taxes	\$7,762.00			762.00	327.50	295.38	32.12	\$7,434.50	\$6,704.62	\$863.01
	Services	Fringe	Workers' Comp	\$554.00			54.00	34.25	30.89	3.36	\$519.75	\$469.11	\$729.88
	Administrative		Workers' Comp	\$554.00			54.00	28.02	25.27	2.75	\$525.98	\$474.73	\$50.64
	Services		Pension	\$2,772.00		\$ 1	272.00	173.25	156.24	17.01	\$2,598.75	\$2,343,76	\$51.25
	Administrative	Fringe	Pension	\$1,663.00		\$	163.00	251.53	226.83	24.70	\$1,411.47	\$1,273.17	\$254.99
	Services		Employee Group Ins	\$20,515.00		\$ 2,0	015.00	2,218.57	2,000.66	217.91	\$18,296.43		\$138.30
	Selvices	Fringe	Employee Group Ins	\$8,317.00		\$ 8	817.00	896.78	808.70	88.08	\$7,420.22	\$16,499.34	\$1,797.09
			Subtotal	\$51,008.00	\$46,000.00	\$5,0	00.800	4,011.24	3,617.32	393.92	\$46,996.76	\$6,691.30 \$42,382.68	\$728.92 \$4,614.08
	Administrative		Travel/Lodging	\$1,109.00	\$1,000.00	\$ 1	109.00	833.41	751.53	24.00	*******		\$4,014.00
	Services	Travel	Travel	\$3,327.00			327.00	2,264,11	2.041.78	81.88	\$275.59	\$248.47	\$27.12
			Subtotal	\$4,436.00			436.00	3,097.52	2,793.31	222.33 304.21	\$1,062.89 \$1,338.48	\$958.22	\$104.67
	Administrative	Supplies	Office Expense	** ***	******					504.21	\$1,330.40	\$1,206.69	\$131.79
	Services	Supplies	Computer Resources/Upgrades	\$6,986.00 \$5,545.00			586.00	457.36	412.44	44.92	\$6,528,64	\$5,887.56	\$641.08
	Services	Supplies	Client Education Materials		40,000.00		545.00				\$5,545.00	\$5,000.00	\$545.00
	Services	Supplies	Pregnancy Test Kits	\$27,723.00			723.00				\$27,723.00	\$25,000.00	\$2,723.00
		ouppies	Subtotal	\$6,653.00			653.00	729.06	653.64	75.42	\$5,923.94	\$5,346,36	\$577.58
			Subtotal	\$46,907.00	\$42,300.00	\$4,6	507.00	1,186.42	1,066.08	120.34	\$45,720.58	\$41,233.92	\$4,486.66
	Administrative		Accounting/IT/Legal consulting	\$16,634.00	\$15,000.00	\$ 1.6	34.00	276.71	249.54		477-77-17		
	Administrative		Auditing	\$5,545.00			45.00	673.97		27.17	\$16,357.29	\$14,750.46	\$1,606.83
	Administrative	Contracts	Copier Service Contracts	\$1,109.00			109.00	201.69	607.82	66.15	\$4,871.03	\$4,392.18	\$478.85
	Services	Contracts	Client Service Providers	\$1,875,169.00		\$ 184,1		158,833.31	181.89	19.80	\$907.31	\$818.11	\$89.20
	Services	Contracts	Meetings/Seminars/Conference		3 -14-0 -14-0 -14-0		17.00	7.073.93	143,506.94	15,326.37	\$1,716,335.69	\$1,547,510.06	\$168,825.63
	Services	Contracts	Services Advertising	\$203,220.00		\$ 19,9			6,665.44	408.49	\$1,243.07	\$834.56	\$408.51
	Services	Contracts	Services Database Consulting	\$22,178.00			78.00	417.65 4,305.40	378.38	39.27	\$202,802.35	\$182,904.62	\$19,897.73
			Subtotal	\$2,132,172.00		\$209,3		171,782.66	3,882.61	422.79	\$17,872.60	\$16,117.39	\$1,755.21
	dministrative	011		44,104,112.00	\$1,522,000.00	\$203,3	12.00	1/1,/62.00	155,472.62	16,310.04	\$1,960,389.34	\$1,767,327.38	\$193,061.96
	dministrative		Professional Development	\$1,109.00	\$1,000.00		09.00	-			\$1,109.00	\$1,000.00	****
	dministrative		Job advertising	\$554.00	\$500.00	\$	54.00				\$554.00		\$109.00
			New employee screening	\$554.00		\$	54.00				\$554.00 \$554.00	\$500.00	\$54.00
	dministrative dministrative		Postage/Shipping	\$1,663.00	\$1,500.00	\$ 1	63.00	362.49	332.65	29.84	\$1,300.51	\$500.00	\$54.00
			Rent	\$13,861.00	\$12,500.00	\$ 1,3	61.00	1,700.63	1,533.72	166.91	\$12,160.37	\$1,167.35	\$133.16
	dministrative		Telephone Service	\$2,218.00	\$2,000.00	\$ 2	18.00	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1,000.12	100.51		\$10,966.28	\$1,194.09
	dministrative		General Business Liability Ins	\$1,109.00	\$1,000.00	\$ 1	09.00	76.91	69.36	7.55	\$2,218.00	\$2,000.00	\$218.00
	dministrative		Insurance - Directors & Officers	\$1,663.00	\$1,500.00		63.00	160.26	144.53	15.73	\$1,032.09	\$930.64	\$101.45
	ervices	Other	Toll Free Referral System	\$1,109.00			09.00	110.77	99.90		\$1,502.74	\$1,355.47	\$147.27
-	ervices	Other	Contract Clostout Cost	\$38,812.00			12.00	110.77	33.30	10.87	\$998.23	\$900.10	\$98.13
			Subtotal	\$62,652.00	\$56,500.00		52.00	2,411,06	2,180.16	230.90	\$38,812.00	\$35,000.00	\$3,812.00
					,	40,11	-2.00	2,411.00	2,100.16	230.90	\$60,240.94	\$54,319.84	\$5,921.10
			Administrative	\$194.388.00	\$175,300.00	610.00	20.00	*** *** ***					
				\$2,300,612.00	\$2.074.700.00	\$19,00		\$13,126.54	\$11,843.14	\$1,283.40	\$181,261.46	\$163,456.86	\$17.804.60
				\$2,495,000.00		\$225,9		\$183,924.53	\$166,418.86	\$17,505.67	\$2,116,687.47	\$1,908,281.14	\$208,406.33
				4-1700,000.00	44,430,000.00	\$245,00	UU.UU	\$197,051.07	\$178,262.00	\$18,789.07	\$2,297,948.93	\$2,071,738.00	\$226,210.93

Real Alternatives

Actual Administrative Expenses

			mulana.	Ligral Legi ZOZT-	-22				
Cost Category	Total Budgeted Dollars	TANF Budget	State Budget	Total Actual Expenses	TANF	State Expenses		TANF Remaining Balance	
Personnel	FY 21-22	FY 21-22	FY 21-22	Oct-21	Oct-21	Oct-21	Nov 2021 - Sept 2022	Nov 2021 - Sept 2022	Nov 2021 - Sept
President & CEO	\$62,098.00	\$56,000.00	\$ 6,098.00		\$ 5,298.52				2022
VP of Administration	\$31,049.00	\$28,000.00	\$ 3,049.00	-/	3 3,230.32	\$ 5/7.18	\$56,222.30 \$31,049,00	\$50,701.48	\$5,520.82
Senior Accountant	\$7,762.00	\$7,000.00						\$28,000.00	\$3,049.00
Bookkeeper	\$6,653.00	\$6,000.00					\$7,762.00	\$7,000.00	\$762.00
Professional Development	\$1,109.00	\$1,000.00	\$ 109.00				\$6,653.00	\$6,000.00	\$653.00
Payroll Taxes	\$8,871.00		\$ 871.00		73.35	7.99	\$1,109.00	\$1,000.00	\$109.00
Workers Compensation Insurance	\$554.00	\$500.00		34.25	30.89		\$8,789.66	\$7,926.65	\$863.01
Pension	\$2,772.00	\$2,500.00		173.25	156.24	3.36	\$519.75	\$469.11	\$50.64
Employee Group Insurance	\$20,515.00	\$18,500.00	\$ 2,015.00	2,218.57	2,000.66	17.01	\$2,598.75	\$2,343.76	\$254.99
Job Advertising	\$554.00	\$500.00	7 2,025.00	2,210.37	2,000.00	217.91	\$18,296.43	\$16,499.34	\$1,797.09
New Employee Screening	\$554.00	\$500.00	-				\$554.00	\$500.00	\$54.00
Total Personnel	\$ 142,491.00		7	\$ 8,383.11	\$ 7,559.66	\$ 823.45	\$554.00 \$ 134.107.89	\$500.00	\$54.00
				y 0,303.11	7 7,333.00	3 023.43	\$ 134,107.89	\$ 120,940.34	\$ 13,167.55
Operating				-					
Accounting/IT/Legal Consulting	\$16,634.00	\$15,000.00	\$ 1,634.00	\$ 276.71	\$ 249.54	\$ 27.17	\$16,357.29	\$44.7F0.45	Å4 COC 00
Postage/Shipping	\$1,663.00		\$ 163.00	362.49	332.65	29.84		\$14,750.46	\$1,606.83
Auditing	\$5,545.00		\$ 545.00	673.97	607.82	66.15	\$1,300.51	\$1,167.35	\$133.16
Travel/Lodging	\$1,109.00		\$ 109.00	833.41	751.53	81.88	\$4,871.03	\$4,392.18	\$478.85
Rent	\$13,861.00		\$ 1,361.00	1,700.63	1,533.72	166.91	\$275.59	\$248.47	\$27.12
Telephone Service	\$2,218.00		\$ 218.00	2,700.03	1,555.72	100.91	\$12,160.37	\$10,966.28	\$1,194.09
General Business Liability Insurance	\$1,109.00	\$1,000.00	\$ 109.00	76.91	69.36	7.55	\$2,218.00	\$2,000.00	\$218.00
nsurance-Directors & Officers	\$1,663.00	\$1,500.00	\$ 163.00	160.26	144.53	15.73	\$1,032.09	\$930.64	\$101.45
Office Expense	\$6,986.00	\$6,300.00	\$ 686.00	457.36	412.44	44.92	\$1,502.74	\$1,355.47	\$147.27
Computer Resources	\$0.00	\$0.00	\$0.00	457.50	412.44	44.92	\$6,528.64	\$5,887.56	\$641.08
		70.00	\$0.00				\$0.00	\$0.00	\$0.00
Total Operating	\$ 50,788.00	\$ 45,800.00	\$ 4,988.00	\$ 4,541.74	\$ 4,101.59	\$ 440.15	\$0.00 \$ 46,246.26	\$0.00 \$ 41,698.41	\$0.00 \$ 4,547.85
quipment							,	7 12,000.112	7 4,547,105
quipment Service Contracts	\$1,109.00	¢4 000 00	A						
The contracts	31,109.00	\$1,000.00	\$ 109.00	\$ 201.69	\$ 181.89	\$ 19.80	\$907.31	\$818.11	\$89.20
Total Administrative Expenses	\$ 194,388.00	\$ 175,300.00	\$ 19,088.00	\$ 13,126.54	\$ 11,843.14	\$ 1,283.40	\$ 181,261.46	\$ 163,456.86	\$ 17,804.60

Real Alternatives Actual Services Expenses

Cost Category Personnel	Total Budgeted Dollars FY 21-22	TANF Budget	5	tate Budget	Ac	tual Expenses Oct-21		TANF Expenses Oct-21	State Expenses Oct-21	Re	tal emaining Balance Nov 2021- Sept 2022	Re	TANF maining Balance lov 2021 - Sept 2022	Rem No	State aining Baland 2021 - Sept 2022
Vice President of Operations	\$42,138.00	\$38,000.00	\$	4,138.00	\$	5,353.83	\$	4,827.99			\$36,784.17		\$33,172.01		\$3,612.16
Services Coordinator	\$19,960.00	\$18,000.00	\$	1,960.00		1,654.37	Ť	1,492.35	162.02	-	\$18,305.63	\vdash	\$16,507.65		\$1,797.98
Billing Coordinator	\$6,653.00	\$6,000.00	\$	653.00		38.03		34.23	3.80	-	\$6,614.97	\vdash	\$5,965.77		\$649.20
Services Assistance	\$13,196.00	\$11,900.00	\$	1,296.00		1,640.24		1,479.42	160.82	-	\$11,555.76	\vdash	\$10,420.58		\$1,135.18
Service Provider Approval	\$1,109.00	\$1,000.00	\$	109.00		-,	\vdash	2,173112	100.02	+	\$1,109.00	\vdash	\$1,000.00		
Service Provider Monitoring	\$6,653.00	\$6,000.00	\$	653.00		_				+	\$6,653.00	-			\$109.00
Hotline Counselor	\$554.00	\$500.00	5	54.00		-				+	\$554.00	\vdash	\$6,000.00		\$653.00
Payroll Taxes	\$7,762.00	\$7,000.00	Ś	762.00		327.50		295.38	32.12	+		\vdash	\$500.00		\$54.00
Workers Compensation Insurance	\$554.00	\$500.00	\$	54.00		28.02		25.27	2.75	+	\$7,434.50		\$6,704.62	_	\$729.88
Pension	\$1,663.00	\$1,500.00	\$	163.00		251.53		226.83	24.70	+	\$525.98	⊢	\$474.73		\$51.25
Employee Group Insurance	\$8,317.00	\$7,500.00	\$	817.00		896.78		808.70	88.08		\$1,411.47 \$7,420.22		\$1,273.17 \$6,691.30		\$138.30 \$728.92
Total Personnel	\$ 108,559.00	\$ 97,900.00	\$	10,659.00	\$	10,190.30	\$	9,190.17	\$ 1,000.13	\$	98,368.70	\$	88,709.83	\$	9,658.87
Operating			5												
Client Education Materials	\$27,723.00	\$25,000.00	\$	2,723.00	\$	-				Ś	27,723.00	Ś	25,000.00	\$	2,723.00
Services Advertising	\$203,220.00	\$183,283.00	\$	19,937.00		417.65		378.38	39.27	\$	202,802.35	\$	182,904.62	\$	19,897.73
Meetings/Seminars/Conference	\$8,317.00	\$7,500.00	\$	817.00		7,073.93		6,665.44	408.49	Ś	1,243.07	Ś	834.56	\$	408.51
Travel/Lodging To Service Providers	\$3,327.00	\$3,000.00	\$	327.00		2,264.11		2,041.78	222.33	\$	1,062.89	\$	958.22	\$	104.67
Srvcs Database Consulting & Dev	\$22,178.00	\$20,000.00	\$	2,178.00		4,305.40		3,882.61	422.79	5	17,872.60	\$	16,117.39	\$	1,755.21
Client Service Providers	\$1,875,169.00	\$1,691,017.00	\$	184,152.00		158,833.31		143,506.94	15,326.37	Ś	1,716,335.69	\$	1,547,510.06	\$	168,825.63
Toll-free Referral System	\$1,109.00	\$1,000.00	\$	109.00		110.77		99.90	10.87	Ś	998.23	\$	900.10	\$	98.13
Computer Resources	\$5,545.00	\$5,000.00	\$	545.00		-			20.07	\$	5,545.00	\$	5,000.00	\$	545.00
Contract Closeout Cost	\$38,812.00	\$35,000.00	\$	3,812.00						\$	38,812.00	\$	35,000.00	\$	3,812.00
T-1-10															
Total Operating	\$ 2,185,400.00	\$ 1,970,800.00	\$	214,600.00	\$	173,005.17	\$	156,575.05	\$ 16,430.12	\$	2,012,394.83	\$	1,814,224.95	\$	198,169.88
Equipment															
Pregnancy Test Kits	\$6,653.00	\$6,000.00	\$	653.00	\$	729.06	\$	653.64	\$ 75.42		\$5,923.94		\$5,346.36		\$577.58
Total Services Expenses	\$ 2,300,612.00	\$ 2,074,700.00	\$	225.912.00	Ś	183.924.53	ċ	166 /10 06	\$ 17,505.67	4	2,116,687.47	\$	1,908.281.14	4	208,406.33



IND-1021-000002

Sold To:

Indiana Department of Health ATTN: Finance /Purchasing, 2C

2 N. Meridan Street Indianapolis, IN 46204 Invoice Date:

2/28/2022 0020010321

PO Number: Fund:

61910/571513 / 305000

Description of Services Personal Services

Federal ID:

Contract Period:

Contract Amount:

Contract Number:

Date of Services:

Payment requested for:

Description of Services and Total Paid:

See attached detailed charges required

Fringe

Project Code:

Activity Code:

23-2868660

10/1/2021 - 9/30/2022

\$2,495,000.00

59643

11/1/2021 - 11/30/2021

Real Alternatives, Inc.

\$

N/A

N/A

195,627.02

Momus

Vendor's signature

2/28/2022

Attachment B: Budget Real Alternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program October 1, 2021 - September 30, 2022

		tegor Expense Detail	FY 21-22 Total Budget Oct 21- Sep 22	FY21-22 TANF	FY 21022 State	Total Actual Expenses Nov-21	TANF Actual Expenses Nov-21	State Actual Expenses Nov-21	Total Actual Expenses YTD thru Nov 2021	TANF Actual Expenses YTD thru Nov 2021	State Actual Expenses YTD thru Nov 2021	Total Remaining Balance Dec-2021 to Sep-2022	TANF Remaining Balance
Administrative		President & CEO	\$62,098.00	\$56,000.00 \$	6,098.00	5,670.09	5,112.24	557.85	11,545.79	10,410.76	1,135.03	\$50,552.21	Dec-2021 to Sep-2022 \$45,589,24
Administrative		VP of Administration	\$31,049.00	\$28,000.00 \$	3.049.00	2,277.97	2.054.07	223.90	2,277.97	2,054.07			
Administrative		Senior Accountant	\$7,762.00	\$7,000.00 \$	762.00	-	2,004.01	220.00	2,211.81	2,054.07	223.90	\$28,771.03	\$25,945.93
Administrative	Salary	Bookkeeper	\$6,653.00	\$6,000.00 \$		438.48	395.61	42.87	438.48	395.61	40.07	\$7,762.00	\$7,000.00
Services	Salary	VP of Operations	\$42,138.00	\$38,000.00 \$		3,868.16	3,488.24	379.92	9,221,99		42.87	\$6,214.52	\$5,604.39
Services	Salary	Services Coordinator	\$19,960.00	\$18,000.00 \$		2.682.54	2.418.99	263.55	4.336.91	8,316.23	905.76	\$32,916.01	\$29,683.77
Services	Salary	Services Assistance	\$13,196.00	\$11,900.00 \$		2.057.36	1.855.30	202.06	3,697.60	3,911.35	425,56	\$15,623.09	\$14,088.65
Services	Salary	Billing Coordinator	\$6,653.00	\$6,000.00 \$		660.00	595.27	64.73		3,334.72	362.88	\$9,498.40	\$8,565.28
Services	Salary	Service Provider Approval	\$1,109.00	\$1,000.00 \$		000.00	383.27	64.73	698.03	629.49	68.54	\$5,954,97	\$5,370.51
Services	Salary	Service Provider Monitoring	\$6,653.00	\$6,000.00 \$		5.86	5.39	0.47	5.00			\$1,109.00	\$1,000.00
Services	Salary	Hotline Counselor	\$554.00	\$500.00 \$	54.00	0,00	5.39	0.47	5,86	5.39	0.47	\$6,647.14	\$5,994.61
		Subtotal	\$197,825.00		\$19,425.00	\$17,660.46	\$15,925.11	\$1,735.35	\$32,222.63	\$29,057.62	\$3,165.01	\$554.00 \$165,602.37	\$500.00 \$149.342.38
Administrative	Fringe	Payroll Taxes	\$8,871.00	\$0,000,00 e	074.00								
Services	Fringe	Payroll Taxes		\$8,000.00 \$	871.00	246.81	222.58	24.23	328.15	295.93	32.22	\$8,542.85	\$7,704.07
Administrative		Workers' Comp	\$7,762.00	\$7,000.00 \$		431.11	388.81	42.30	758,61	684.19	74.42	\$7,003.39	\$6,315.81
Services	Fringe	Workers' Comp	\$554.00	\$500.00 \$		23.35	21.06	2.29	57.60	51.95	5.65	\$496.40	\$448.05
Administrative		Pension Pension	\$554.00	\$500.00 \$	54.00	19.11	17.23	1.88	47.13	42.50	4.63	\$506.87	\$457.50
Services	Fringe	Pension	\$2,772.00	\$2,500.00 \$		218.65	197.18	21.47	391.90	353.42	38.48	\$2,380.10	\$2,146.58
Administrative		Employee Group Ins	\$1,663.00	\$1,500.00 \$	100.00	245,09	221.02	24.07	496.62	447.85	48.77	\$1,166.38	\$1,052.15
Services	Fringe		\$20,515.00	\$18,500.00 \$		1,784.33	1,609.05	175.28	4,002.90	3,609.71	393.19	\$16,512.10	\$14,890.29
Continuos	ringe	Employee Group Ins Subtotal	\$8,317.00	\$7,500.00 \$	817.00	721.26	650.41	70.85	1,618.04	1,459.11	158.93	\$6,698.96	\$6,040.89
		Subiotal	\$51,008.00	\$46,000.00	\$5,008.00	\$3,689.71	\$3,327.34	\$362.37	\$7,700.95	\$6,944.66	\$756.29	\$43,307.05	\$39,055.34
Administrative	Travel	Travel/Lodging	\$1,109.00	\$1,000.00 \$	109.00	26.96	24.27	2.69	860.37	775.80	84.57	\$248.63	\$224.20
Services	Travel	Travel	\$3,327.00	\$3,000.00 \$	327.00	(1,328.84)	(1,198.35)	(130,49)	935.27	843.43	91.84	\$2,391.73	\$2,156.57
		Subtotal	\$4,436.00	\$4,000.00	\$436.00	-\$1,301.88	-\$1,174.08	-\$127.80	\$1,795.64	\$1,619.23	\$176.41	\$2,640.36	\$2,380.77
Administrative	Supplies	Office Expense	\$6,986.00	\$6,300.00 \$	686.00	155.97	140.65	15.32	613.33	550.00	***	*****	******
Services	Supplies	Computer Resources/Upgrades	\$5,545.00	\$5,000.00 \$	545.00	100.01	140.00	15.52	013.33	553.09	60.24	\$6,372.67	\$5,746.91
Services	Supplies	Client Education Materials	\$27,723.00	\$25,000.00 \$						-	-	\$5,545.00	\$5,000.00
Services	Supplies	Pregnancy Test Kits	\$6,653.00	\$6,000.00 S	653.00	578.22	490.23	87.99				\$27,723.00	\$25,000.00
		Subtotal	\$46,907.00	\$42,300.00	\$4,607.00	\$734.19	\$630.88	\$103.31	1,307.28 \$1,920.61	1,143.87 \$1,696.96	163.41 \$223.65	\$5,345.72 \$44,986.39	\$4,856.13 \$40,603.04
Administrative	Contracts	Accounting/IT/Legal consulting	\$16,634.00	\$15,000.00 S									* 10,000.0
Administrative	Contracts	Auditing	\$5.545.00			407.58	367.56	40.02	684.29	617.10	67.19	\$15,949.71	\$14,382.90
Administrative	Contracts	Copier Service Contracts	\$1,109.00	\$5,000.00 \$		459.68	414.53	45.15	1,133.65	1,022.35	111.30	\$4,411.35	\$3,977.65
Services	Contracts	Client Service Providers		\$1,000.00 \$		73.41	66.20	7.21	275.10	248.09	27.01	\$833.90	\$751.91
Services	Contracts	Meetings/Seminars/Conference	\$1,875,169.00	\$1,691,017.00 \$		167,838,91	152,528.45	15,310.46	326,672.22	296,035.39	30,636.83	\$1,548,496.78	\$1,394,981.61
Services	Contracts	Services Advertising	\$8,317.00	\$7,500.00 \$	817.00				7,073,93	6,665.44	408.49	\$1,243.07	\$834.56
Services	Contracts	Services Database Consulting	\$203,220.00	\$183,283.00 \$		662.70	597.62	65.08	1,080.35	976.00	104.35	\$202,139.65	\$182,307.00
00111000	Cormacis	Subtotal	\$22,178.00	\$20,000.00 \$ \$1,922,800.00	2,178.00	2,801.55	2,526.44	275.11	7,106.95	6,409.05	697.90	\$15,071.05	\$13,590.95
		Out of the control of	\$2,132,172.00	\$1,922,800.00	\$209,372.00	\$172,243.83	\$156,500.80	\$15,743.03	\$344,026.49	\$311,973.42	\$32,053.07	\$1,788,145.51	\$1,610,826.58
Administrative Administrative	Other	Professional Development	\$1,109.00	\$1,000.00 \$	109.00	37.18	33.53	3.65	37.18	33.53	3.65	\$1,071.82	\$966.47
Administrative	Other	Job advertising	\$554.00	\$500.00 \$	54.00	797.40	719.10	78.30	797.40	719.10	78.30	(\$243.40)	(\$219.10)
Administrative	Other	New employee screening	\$554.00	\$500.00 \$	54.00					110.10	. 0.00	\$554.00	\$500.00
Administrative	Other	Postage/Shipping	\$1,663.00	\$1,500.00 \$	163.00	341.85	308.28	33.57	704.34	640.93	63.41	\$958.66	\$859.07
Administrative	Other	Rent	\$13,861.00	\$12,500.00 \$	1,361.00	1,039.78	937.64	102.14	2,740.41	2,471.36	269.05	\$11,120.59	\$10,028.64
Administrative	Other	Telephone Service	\$2,218.00	\$2,000.00 \$	218.00	154.51	139.35	15.16	154.51	139.35	15.16	\$2,063.49	\$1,860.65
Administrative	Other	General Business Liability Ins	\$1,109.00	\$1,000.00 \$	109.00	52.45	47.30	5.15	129.36	116.66	12.70	\$979.64	\$883.34
Administrative	Other	Insurance - Directors & Officers	\$1,663.00	\$1,500.00 \$	163.00	109.31	98.57	10.74	269.57	243.10	26.47	\$1,393.43	\$1,256.90
Services	Other	Toll Free Referral System	\$1,109.00	\$1,000.00 \$	109.00	68.23	61.53	6.70	179.00	161.43	17.57	\$930.00	\$838.57
Services	Other	Contract Clostout Cost	\$38,812.00	\$35,000.00 \$	3,812.00		200	0.10	11.3.00	101,43	17.57	\$38,812.00	\$35,000.00
		Subtotal	\$62,652.00	\$56,500.00	\$6,152.00	\$2,600.71	\$2,345.30	\$255.41	\$5,011.77	\$4,525.46	\$486.31	\$57,640.23	\$51,974.54
		Administrative	\$194,388.00	\$175,300.00	\$19,088.00	\$14,315.76	\$12,908.77	\$1,406.99	\$27,442.30	\$24,751.91	\$2,690.39	\$166,945.70	\$150,548.09
		Services	\$2,300,612.00		\$225,912.00	\$181,311.26	\$164,646.58	\$16,664.68	\$365,235.79	\$331,065.44	\$34,170.35	\$1,935,376,21	\$1,743,634,56
		Total	\$2,495,000.00	\$2,250,000.00	\$245,000.00	\$195,627.02	\$177,555.35	\$18,071.67	\$392,678.09	\$355,817.35	\$36,860.74	\$2,102,321.91	\$1,894,182.65

Attachment B: Budget Real Atternatives, Inc., Contract Number 49636 Indiana Pregnancy & Support Services Program October 1, 2021 - September 30, 2022

			FY 21-22	State
Expense Type	Budget Categor	Expense Detail	Total Budget	Remaining Balance
Administrative	Coloni	D	Oct 21- Sep 22	Dec-2021 to Sep-2022
Administrative	Salary	President & CEO	\$62,098.00	\$4,962.97
Administrative	Salary	VP of Administration	\$31,049.00	\$2,825.10
	Salary	Senior Accountant	\$7,762.00	\$762.00
Administrative	Salary	Bookkeeper	\$6,653.00	\$610.13
Services	Salary	VP of Operations	\$42,138.00	\$3,232.24
Services	Salary	Services Coordinator	\$19,960.00	\$1,534.44
Services	Salary	Services Assistance	\$13,196.00	\$933.12
Services	Salary	Billing Coordinator	\$6,653.00	\$584.46
Services	Salary	Service Provider Approval	\$1,109.00	\$109.00
Services	Salary	Service Provider Monitoring	\$6,653.00	\$652.53
Services	Salary	Hotline Counselor	\$554.00	\$54.00
		Subtotal	\$197,825.00	\$16,259.99
Administrative	Fringe	Payroll Taxes	\$8,871.00	\$838.78
Services	Fringe	Payroll Taxes	\$7,762.00	\$687.58
Administrative	Fringe	Workers' Comp	\$554.00	\$48.35
Services	Fringe	Workers' Comp	\$554.00	\$49.37
Administrative	Fringe	Pension	\$2,772.00	\$233.52
Services	Fringe	Pension	\$1,663.00	\$114.23
Administrative	Fringe	Employee Group Ins	\$20,515.00	\$1,621.81
Services	Fringe	Employee Group Ins	\$8,317.00	\$658.07
	, 9	Subtotal	\$51,008.00	\$4,251.71
Administrative	Travel	Toronto a delica	******	
Services	Travel	Travel/Lodging	\$1,109.00	\$24.43
Services	Iravei	Travel Subtotal	\$3,327.00 \$4,436.00	\$235.16 \$259.59
			\$4,450.00	9239.33
Administrative	Supplies	Office Expense	\$6,986.00	\$625.76
Services	Supplies	Computer Resources/Upgrades	\$5,545.00	\$545.00
Services	Supplies	Client Education Materials	\$27,723.00	\$2,723.00
Services	Supplies	Pregnancy Test Kits	\$6,653.00	\$489.59
		Subtotal	\$46,907.00	\$4,383.35
Administrative	Contracts	Accounting/IT/Legal consulting	\$16,634.00	\$1,566.81
Administrative	Contracts	Auditing	\$5,545.00	\$433.70
Administrative	Contracts	Copier Service Contracts	\$1,109.00	\$81.99
Services		Client Service Providers	\$1,875,169.00	\$153,515.17
Services		Meetings/Seminars/Conference	\$8,317.00	
Services		Services Advertising	\$203.220.00	\$408.51
Services	Contracts	Services Database Consulting		\$19,832.65
00,11000	COMPACIO	Subtotal	\$22,178.00 \$2,132,172.00	\$1,480.10 \$177,318.93
Administrative	Other	Desferois and Design	******	
		Professional Development	\$1,109.00	\$105.35
Administrative		Job advertising	\$554.00	(\$24.30)
Administrative		New employee screening	\$554.00	\$54.00
Administrative		Postage/Shipping	\$1,663.00	\$99.59
Administrative		Rent	\$13,861.00	\$1,091.95
Administrative	Other	Telephone Service	\$2,218.00	\$202.84
Administrative		General Business Liability Ins	\$1,109.00	\$96.30
Administrative		Insurance - Directors & Officers	\$1,663.00	\$136.53
Services		Toll Free Referral System	\$1,109.00	\$91.43
Services		Contract Clostout Cost	\$38,812.00	\$3,812.00
		Subtotal	\$62,652.00	\$5,665.69
		Administrative	\$194.388.00	\$16,397.61
		Services	\$2,300,612.00	\$191,741.65

Real Alternatives Actual Administrative Expenses Indiana: Fiscal Year 2021-22

Cost Category Personnel	Total Budgeted Dollars FY 21-22	TANF Budget	State Budget	Total Actual Expenses Nov-21	TANF Expenses Nov-21	State Expenses Nov-21	Total Actual Expenses YTD thru Nov 2021	TANF Actual Expenses YTD thru Nov 2021	State Actual Expenses YTD thru Nov 2021	Total Remaining Bal Dec 2021 - Sept 2022	TANF Remaining Bal Dec 2021 - Sept 2022	State Remaining Ba Dec 2021 - Sept 2022
President & CEO	\$62,098.0	0 \$56,000.00	\$ 6,098.00	5,670.09	\$ 5,112.24	\$ 557.85	11.545.79	10,410.76	1.135.03	\$50,552.21	\$45,589.24	\$4,962.97
VP of Administration	\$31,049.0	\$28,000.00	\$ 3,049.00	2,277.97	2.054.07	223.90	2,277.97	2,054.07	223.90	\$28,771.03	\$25,945.93	\$2,825.10
Senior Accountant	\$7,762.0			-	-		-	2,034.07	223.50	\$7,762.00	\$7,000.00	\$762.00
Bookkeeper	\$6,653.0	\$6,000.00	\$ 653.00	438.48	395.61	42.87	438.48	395.61	42.87	\$6,214.52	\$5,604.39	\$610.13
Professional Development	\$1,109.0	\$1,000.00	\$ 109.00	37.18	33.53	3.65	37.18	33.53	3.65	\$1,071.82	\$966.47	\$105.35
Payroll Taxes	\$8,871.0	\$8,000.00		246.81	222.58	24.23	328.15	295.93	32.22	\$8,542.85	\$7,704,07	\$838.78
Workers Compensation Insurance	\$554.0	\$500.00		23.35	21.06	2.29	57.60	51.95	5.65	\$496.40	\$448.05	\$48.35
Pension	\$2,772.0	\$2,500.00	-	218.65	197.18	21.47	391.90	353.42	38.48			-
Employee Group Insurance	\$20,515.0	1 - 1 - 1 - 1 - 1		1,784.33	1,609.05	175.28	4,002.90	3,609.71		\$2,380.10	\$2,146.58	\$233.52
Job Advertising	\$554.0			797.40	719.10	78.30	797.40	719.10	393.19	\$16,512.10	\$14,890.29	\$1,621.81
New Employee Screening	\$554.0	7		737.40	715.10	70.30	797.40	/19.10	78.30	(\$243.40)	(\$219.10)	(\$24.30)
Total Personnel	\$ 142,491.0		-	\$ 11,494.26	\$ 10,364.42	\$ 1,129.84	\$ 19,877.37	\$ 17,924.08	\$ 1,953.29	\$554.00 \$122,613.63	\$500.00 \$110,575.92	\$54.00 \$ 12,037.71
Operating												
Accounting/IT/Legal Consulting	\$16,634.00	\$15,000.00	\$ 1,634.00	\$ 407.58	\$ 367.56	\$ 40.02	684.29	617.10	67.19	\$15,949.71	\$14,382.90	44.555.04
Postage/Shipping	\$1,663.00			341.85	308.28	33.57	704.34	640.93	63.41			\$1,566.81
Auditing	\$5,545.00	4-1	-	459.68	414.53	45.15	1,133.65	1,022.35		\$958.66	\$859.07	\$99.59
Travel/Lodging	\$1,109.00	1-1		26.96	24.27	2.69	860.37	775.80	111.30	\$4,411.35	\$3,977.65	\$433.70
Rent	\$13,861.00	4-9-0-0		1.039.78	937.64	102.14	2,740.41		84.57	\$248.63	\$224.20	\$24.43
Telephone Service	\$2,218.00	1	-,	154.51	139.35	15.16		2,471.36	269.05	\$11,120.59	\$10,028.64	\$1,091.95
General Business Liability Insurance	\$1,109.00			52.45	47.30		154.51	139.35	15.16	\$2,063.49	\$1,860.65	\$202.84
Insurance-Directors & Officers	\$1,663.00	1 - 1 - 1 - 1 - 1		109.31	98.57	5.15	129.36	116.66	12.70	\$979.64	\$883.34	\$96.30
Office Expense	\$6,986.00	1-1		155.97		10.74	269.57	243.10	26.47	\$1,393.43	\$1,256.90	\$136.53
Computer Resources	\$0,980.00	7 - 7	\$ 686.00	155.97	140.65	15.32	613.33	553.09	60.24	\$6,372.67	\$5,746.91	\$625.76
		74.50	\$0.00					-	-	\$0.00	\$0.00	\$0.00
Total Operating	\$ 50,788.00	\$ 45,800.00	\$ 4,988.00	\$ 2,748.09	\$ 2,478.15	\$ 269.94	\$ 7,289.83	\$ 6,579.74	\$ 710.09	\$ 43,498.17	\$ 39,220.26	\$ 4,277.91
Equipment								4-	*			
Equipment Service Contracts	\$1,109.00	\$1,000.00	\$ 109.00	\$ 73.41	\$ 66.20	\$ 7.21	275.10	248.09	27.01	\$833.90	\$751.91	\$81.99
Total Administrative Expens	es \$ 194.388.00	\$ 175,300.00	\$ 19,088.00	\$ 14,315.76	\$ 12,908.77	\$ 1,406.99	\$ 27,442.30	\$ 24.751.91	\$ 2,690.39	\$ 166,945.70		\$ 16.397.61

Real Alternatives Actual Services Expenses Indiana: Fiscal Year 2021-22

		ın	uialia: riscal	na: Fiscal Year 2021-22													
Cost Category Personnel	Total Budgeted Dollars FY 21-22	TANF Budget	State Budget		Total al Expenses Nov-21		TANF Expenses Nov-21	1	State Expenses		Total ctual Expenses /TD thru Nov		TANF tual Expenses TD thru Nov		State Actual Exp TD thru Nov		Total emaining Bal ec 2021- Sept
Vice President of Operations	\$42,138.00	\$38,000.00	\$ 4,138.00	_		5	3,488.24	Ś	Nov-21 379.92	1	2021		2021	-	2021		2022
Services Coordinator	\$19,960.00	\$18,000.00	\$ 1,960.00	-			2,418.99	-		+ -	9,221.99	\$	8,316.23	-			\$32,916.01
Billing Coordinator	\$6,653.00	\$6,000.00	1 -,	-		-	595.27	-		\$	4,336.91	\$	3,911.35	-			\$15,623.09
Services Assistance	\$13,196.00	\$11,900.00	\$ 1,296.00	-	2,057.36	1 .	1,855.30	,	202.06	+	698.03	\$	629.49	1		-	\$5,954.97
Service Provider Approval	\$1,109.00	\$1,000.00	-		2,037.30	\$	1,033.30	\$	202.06	\$	3,697.60	\$	3,334.72	-			\$9,498.40
Service Provider Monitoring	\$6,653.00	\$6,000.00	\$ 653.00	-	5.86		5.39	\$	0.47	\$	r.oc	\$		\$			\$1,109.00
Hotline Counselor	\$554.00	\$500.00	\$ 54.00	+	5.00	5	3.33	\$	0.47	\$	5.86	5	5.39	+		-	\$6,647.14
Payroll Taxes	\$7,762.00	\$7,000.00	\$ 762.00	1.	431.11	5	388.81	\$	42.30		758.61	\$	-	\$			\$554.00
Workers Compensation Insurance	\$554.00	\$500.00	\$ 54.00	-	19.11		17.23	-	1.88	+ -		+	684.19	+-	7 11 12	-	\$7,003.39
Pension	\$1,663.00	\$1,500.00	\$ 163.00	-	245.09			\$	24.07	\$	47.13	\$	42.50	-		_	\$506.87
Employee Group Insurance	\$8,317.00	\$7,500.00	\$ 817.00	-		-		\$	70.85	1.	496.62 1,618.04	\$	447.85 1,459.11	\$			\$1,166.38 \$6,698.96
Total Personnel	\$ 108,559.00	\$ 97,900.00	\$ 10,659.00	\$	10,690.49	\$	9,640.66	\$	1,049.83	\$	20,880.79	\$	18,830.83	\$	2,049.96	\$	87,678.21
Operating																	
Client Education Materials	\$27,723.00	\$25,000.00	\$ 2,723.00	\$	- 1			\$	-	\$	-	Ś	-	\$	-	s	27,723.00
Services Advertising	\$203,220.00	\$183,283.00	\$ 19,937.00	\$	662.70	\$	597.62	\$	65.08	-	1,080.35	Ś	976.00	5		Ś	202,139.65
Meetings/Seminars/Conference	\$8,317.00	\$7,500.00	\$ 817.00							\$	7,073.93	5	6,665.44	5		\$	1,243.07
Travel/Lodging To Service Providers	\$3,327.00	\$3,000.00	\$ 327.00	\$	(1,328.84)	\$	(1,198.35)	\$	(130.49)	-	935.27	Ś	843.43	S		\$	2,391.73
Srvcs Database Consulting & Dev	\$22,178.00	\$20,000.00	\$ 2,178.00	\$	2,801.55	\$	2,526.44	\$	275.11	S	7,106.95	5	6,409.05	5		Ś	15,071.05
Client Service Providers	\$1,875,169.00	\$1,691,017.00	\$ 184,152.00	\$	167,838.91	\$	152,528.45	\$	15,310.46	5	326,672.22	\$	296,035.39	\$		\$	1,548,496.78
Toll-free Referral System	\$1,109.00	\$1,000.00	\$ 109.00	\$	68.23	\$	61.53	\$	6.70	-	179.00	\$	161.43	5		\$	930.00
Computer Resources	\$5,545.00	\$5,000.00	\$ 545.00							,		-	202.10	-	17.57	Ś	5,545.00
Contract Closeout Cost	\$38,812.00	\$35,000.00	\$ 3,812.00													\$	38,812.00
Total Operating	\$ 2,185,400.00	\$ 1,970,800.00	\$ 214,600.00	5	170,042.55	ć	154 545 50	*	45 526 06	-	242.0	_					
	7 2,103,400.00	7 1,370,000.00	\$ 214,000.00	٠ ,	170,042.55	>	154,515.69	\$	15,526.86	\$	343,047.72	\$	311,090.74	\$	31,956.98	\$	1,842,352.28
Equipment										1				100			
Pregnancy Test Kits	\$6,653.00	\$6,000.00	\$ 653.00	\$	578.22	\$	490.23	\$	87.99	\$	1,307.28	\$	1,143.87	\$	163.41		\$5,345.72
Total Services Expenses	\$ 2,300,612.00	\$ 2,074,700.00	\$ 225,912.00	5	181,311.26	ċ	164,646.58	4	15 554 50	4	365,235.79		331,065.44	la v	34,170.35		1,935,376.21

Cost Category	Total Budgeted Dollars	TANF Remaining Bal Dec 2021- Sept	State Remaining Bal Dec 2021- Sept
Personnel	FY 21-22	2022	2022
Vice President of Operations	\$42,138.00	\$29,683.77	\$3,232.24
Services Coordinator	\$19,960.00	\$14,088.65	\$1,534.44
Billing Coordinator	\$6,653.00	\$5,370.51	\$584.46
Services Assistance	\$13,196.00	\$8,565.28	\$933.12
Service Provider Approval	\$1,109.00	\$1,000.00	\$109.00
Service Provider Monitoring	\$6,653.00	\$5,994.61	\$652.53
Hotline Counselor	\$554.00	\$500.00	\$54.00
Payroll Taxes	\$7,762.00	\$6,315.81	\$687.58
Workers Compensation Insurance	\$554.00	\$457.50	-
Pension	\$1,663.00	\$1,052.15	1,1111
Employee Group Insurance	\$8,317.00	\$6,040.89	
Total Personnel	\$ 108,559.00	\$ 79,069.17	\$ 8,609.04
0			
Operating			
Client Education Materials	\$27,723.00	\$25,000.00	
Services Advertising	\$203,220.00	\$182,307.00	
Meetings/Seminars/Conference	\$8,317.00	\$834.56	\$408.51
Travel/Lodging To Service Providers	\$3,327.00	\$2,156.57	\$235.16
Srvcs Database Consulting & Dev	\$22,178.00	\$13,590.95	\$1,480.10
Client Service Providers	\$1,875,169.00	\$1,394,981.61	\$153,515.17
Toll-free Referral System	\$1,109.00	\$838.57	\$91.43
Computer Resources	\$5,545.00	\$5,000.00	\$545.00
Contract Closeout Cost	\$38,812.00	\$35,000.00	\$3,812.00
Total Operating	\$ 2,185,400.00	\$ 1,659,709.26	\$ 182,643.02
Equipment			
Pregnancy Test Kits	\$6,653.00	\$4,856.13	\$489.59
Total Services Expenses	\$ 2,300,612.00	\$ 1,743,634.56	\$ 191,741.65