




Invoice No.: IND-1017-00004

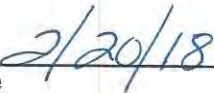
Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 2/20/2018
Order Number: 0018532218
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2017 - 9/30/2018
Contract Amount: \$2,250,000.00
Contract Number: 24301
Date of Services: 1/1/2018 -1/31/2018
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$234,677.32
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A


Vendor's signature


Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2017 - September 30, 2018

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/17	Actual Cost Jan-18	Actual Expenses YTD-Jan 2018	Remaining Balance Feb 2018 to Sep-2018
Administrative	Salary	President & CEO	\$55,000.00	\$6,797.12	6,797.12	\$48,202.88
Administrative	Salary	VP of Administration	\$35,000.00	\$5,772.42	5,772.42	\$29,227.58
Administrative	Salary	Assistant Director of Finance	\$0.00	-	-	\$0.00
Administrative	Salary	Senior Accountant	\$12,000.00	\$2,854.51	2,854.51	\$9,145.49
Administrative	Salary	Junior Accountant	\$0.00	-	-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$870.82	870.82	\$3,129.18
Services	Salary	VP of Operations	\$40,000.00	\$3,643.28	3,643.28	\$36,356.72
Services	Salary	Indiana Services Director	\$0.00	-	-	\$0.00
Services	Salary	Services Coordinator	\$15,000.00	\$3,732.12	3,732.12	\$11,267.88
Services	Salary	Services Assistance	\$8,000.00	\$1,857.26	1,857.26	\$6,142.74
Services	Salary	Billing Coordinator	\$8,000.00	\$792.58	792.58	\$7,207.42
Services	Salary	Service Provider Approval	\$1,000.00	-	-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	-	-	\$4,000.00
Services	Salary	Hotline Counselor	\$2,000.00	\$508.15	508.15	\$1,491.85
		Subtotal	\$184,000.00	\$26,828.26	\$26,828.26	\$157,171.74
Administrative	Fringe	Unused Sick	\$0.00	-	-	\$0.00
Services	Fringe	Unused Sick	\$0.00	-	-	\$0.00
Administrative	Fringe	Payroll Taxes	\$9,000.00	\$1,309.54	1,309.54	\$7,690.46
Services	Fringe	Payroll Taxes	\$4,000.00	\$838.92	838.92	\$3,161.08
Administrative	Fringe	Workers' Comp	\$500.00	\$41.93	41.93	\$458.07
Services	Fringe	Workers' Comp	\$500.00	\$37.18	37.18	\$462.82
Administrative	Fringe	Pension	\$2,500.00	\$437.63	437.63	\$2,062.37
Services	Fringe	Pension	\$1,500.00	\$228.56	228.56	\$1,271.44
Administrative	Fringe	Employee Group Ins	\$17,000.00	\$2,137.90	2,137.90	\$14,862.10
Services	Fringe	Employee Group Ins	\$10,000.00	\$889.02	889.02	\$9,110.98
		Subtotal	\$45,000.00	\$5,920.68	\$5,920.68	\$39,079.32
Administrative	Travel	Travel/Lodging	\$500.00	-	-	\$500.00
Services	Travel	Travel	\$7,500.00	\$177.84	307.35	\$7,192.65
		Subtotal	\$8,000.00	\$177.84	\$307.35	\$7,692.65
Administrative	Supplies	Office Expense	\$44,000.00	\$252.83	290.07	\$43,709.93
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	-	-	\$10,000.00
Services	Supplies	Client Education Materials	\$15,000.00	\$2.65	2.65	\$14,997.35
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$457.80	1,754.90	\$5,245.10
		Subtotal	\$76,000.00	\$713.28	\$2,047.62	\$73,952.38
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$153.92	509.61	\$4,490.39
Administrative	Contracts	Auditing	\$5,000.00	\$779.80	779.80	\$4,220.20
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$127.77	127.77	\$872.23
Services	Contracts	Client Service Providers	\$1,836,000.00	\$196,335.16	691,401.17	\$1,144,598.83
Services	Contracts	Meetings/Seminars/Conference	\$9,000.00	-	-	\$9,000.00
Services	Contracts	Services Advertising	\$0.00	-	-	\$0.00
Services	Contracts	Services Database Consulting	\$10,000.00	\$510.00	2,454.38	\$7,545.62
		Subtotal	\$1,866,000.00	\$197,906.65	\$695,272.73	\$1,170,727.27
Administrative	Other	Professional Development	\$2,000.00	-	-	\$2,000.00
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$250.00	-	-	\$250.00
Administrative	Other	Postage/Shipping	\$3,500.00	\$170.94	170.94	\$3,329.06
Administrative	Other	Rent	\$22,500.00	\$2,333.88	2,333.88	\$20,166.12
Administrative	Other	Telephone Service	\$3,000.00	\$119.17	119.17	\$2,880.83
Administrative	Other	General Business Liability Ins	\$1,000.00	\$106.62	106.62	\$893.38
Administrative	Other	Insurance - Directors & Officers	\$1,750.00	\$231.89	231.89	\$1,518.11
Services	Other	Toll Free Referral System	\$1,500.00	\$168.11	168.11	\$1,331.89
Services	Other	Contract Cloutout Cost	\$35,000.00	-	-	\$35,000.00
		Subtotal	\$71,000.00	\$3,130.61	\$3,130.61	\$67,869.39
		Administrative	\$225,000.00	\$24,498.69	\$24,891.62	\$200,108.38
		Services	\$2,025,000.00	\$210,178.63	\$708,615.63	\$1,316,384.37
		Total	\$2,250,000.00	\$234,677.32	\$733,507.25	\$1,516,492.75

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2017-18

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance Feb 2018 to Sep- 2018
		Jan-18	YTD-Jan 2018	
Personnel				
President & CEO	\$55,000.00	\$6,797.12	\$ 6,797.12	\$48,202.88
VP of Administration	\$35,000.00	\$5,772.42	\$ 5,772.42	\$29,227.58
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$12,000.00	\$2,854.51	\$ 2,854.51	\$9,145.49
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$4,000.00	\$870.82	\$ 870.82	\$3,129.18
Professional Development	\$2,000.00	\$0.00	\$ -	\$2,000.00
Payroll Taxes	\$9,000.00	\$1,309.54	\$ 1,309.54	\$7,690.46
Workers Compensation Insurance	\$500.00	\$41.93	\$ 41.93	\$458.07
Pension	\$2,500.00	\$437.63	\$ 437.63	\$2,062.37
Employee Group Insurance	\$17,000.00	\$2,137.90	\$ 2,137.90	\$14,862.10
Job Advertising	\$500.00	\$0.00	\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 137,750.00	\$ 20,221.87	\$ 20,221.87	\$ 117,528.13
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$153.92	\$ 509.61	\$4,490.39
Postage/Shipping	\$3,500.00	\$170.94	\$ 170.94	\$3,329.06
Auditing	\$5,000.00	\$779.80	\$ 779.80	\$4,220.20
Travel/Lodging	\$500.00	\$0.00	\$ -	\$500.00
Rent	\$22,500.00	\$2,333.88	\$ 2,333.88	\$20,166.12
Telephone Service	\$3,000.00	\$119.17	\$ 119.17	\$2,880.83
General Business Liability Insurance	\$1,000.00	\$106.62	\$ 106.62	\$893.38
Insurance-Directors & Officers	\$1,750.00	\$231.89	\$ 231.89	\$1,518.11
Office Expense	\$44,000.00	\$252.83	\$ 290.07	\$43,709.93
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	\$0.00
Total Operating	\$ 86,250.00	\$ 4,149.05	\$ 4,541.98	\$ 81,708.02
Equipment				
Equipment Service Contracts	\$1,000.00	\$127.77	\$ 127.77	\$872.23
Total Administrative Expenses	\$ 225,000.00	\$ 24,498.69	\$ 24,891.62	\$ 200,108.38

**Actual Services Expenses
Indiana: Fiscal Year 2017-18**

Cost Category Personnel	Budgeted Dollars	Actual Expenses Jan-18	Actual Expenses YTD-Jan 2018	Remaining Balance Feb 2018 to Sep-2018
Vice President of Operations	\$40,000.00	\$3,643.28	\$ 3,643.28	\$36,356.72
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$15,000.00	\$3,732.12	\$ 3,732.12	\$11,267.88
Billing Coordinator	\$8,000.00	\$792.58	\$ 792.58	\$7,207.42
Services Assistance	\$8,000.00	\$1,857.26	\$ 1,857.26	\$6,142.74
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00		\$ -	\$4,000.00
Hotline Counselor	\$2,000.00	\$508.15	\$ 508.15	\$1,491.85
Payroll Taxes	\$4,000.00	\$838.92	\$ 838.92	\$3,161.08
Workers Compensation Insurance	\$500.00	\$37.18	\$ 37.18	\$462.82
Pension	\$1,500.00	\$228.56	\$ 228.56	\$1,271.44
Employee Group Insurance	\$10,000.00	\$889.02	\$ 889.02	\$9,110.98
Total Personnel	\$ 94,000.00	\$ 12,527.07	\$ 12,527.07	\$ 81,472.93
Operating				
Client Education Materials	\$15,000.00	\$2.65	\$ 2.65	\$14,997.35
Services Advertising	\$0.00	\$0.00	\$ -	\$0.00
Meetings/Seminars/Conference	\$9,000.00		\$ -	\$9,000.00
Travel/Lodging To Service Providers	\$7,500.00	\$177.84	\$ 307.35	\$7,192.65
Srvcs Database Consulting & Dev	\$10,000.00	\$510.00	\$ 2,454.38	\$7,545.62
Client Service Providers	\$1,836,000.00	\$196,335.16	\$ 691,401.17	\$1,144,598.83
Toll-free Referral System	\$1,500.00	\$168.11	\$ 168.11	\$1,331.89
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00			\$35,000.00
Total Operating	\$ 1,924,000.00	\$ 197,193.76	\$ 694,333.66	\$ 1,229,666.34
Equipment				
Pregnancy Test Kits	\$7,000.00	\$457.80	\$ 1,754.90	\$5,245.10
Total Services Expenses	\$ 2,025,000.00	\$ 210,178.63	\$ 708,615.63	\$ 1,316,384.37



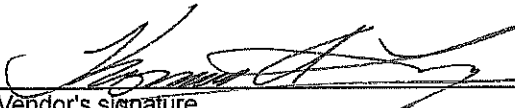
Invoice No.: IND-1017-00005

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 2/20/2018
Order Number: 0018532218
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2017 - 9/30/2018
Contract Amount: \$2,250,000.00
Contract Number: 24301
Date of Services: 2/1/2018 -2/28/2018
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$191,309.75
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature

3/20/18

Date



Invoice No.: IND-1017-00006

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 4/20/2018
Order Number: 0018532218
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2017 - 9/30/2018
Contract Amount: \$2,250,000.00
Contract Number: 24301
Date of Services: 3/1/2018 -3/31/2018
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$199,570.77
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A

Vendor's signature

4/20/18

Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2017 - September 30, 2018

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/17	Actual Cost Mar-18	Actual Expenses YTD-Mar 2018	Remaining Balance Apr 2018 to Sep-2018
Administrative	Salary	President & CEO	\$55,000.00	\$2,068.74	12,486.73	\$42,513.27
Administrative	Salary	VP of Administration	\$35,000.00	\$2,079.39	9,690.06	\$25,309.94
Administrative	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrative	Salary	Senior Accountant	\$12,000.00	\$548.30	4,606.80	\$7,393.20
Administrative	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$300.46	1,767.10	\$2,232.90
Services	Salary	VP of Operations	\$40,000.00	\$1,088.27	6,619.73	\$33,380.27
Services	Salary	Indiana Services Director	\$0.00		-	\$0.00
Services	Salary	Services Coordinator	\$15,000.00	\$947.31	6,198.99	\$8,801.01
Services	Salary	Services Assistance	\$8,000.00	\$45.41	3,051.53	\$4,948.47
Services	Salary	Billing Coordinator	\$6,000.00	\$409.70	1,739.53	\$6,260.47
Services	Salary	Service Provider Approval	\$1,000.00		-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	\$64.51	64.51	\$3,935.49
Services	Salary	Hotline Counselor	\$2,000.00	\$48.43	794.18	\$1,205.82
		Subtotal	\$184,000.00	\$7,610.52	\$47,019.16	\$136,980.84
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrative	Fringe	Payroll Taxes	\$9,000.00	\$388.56	2,215.80	\$6,784.20
Services	Fringe	Payroll Taxes	\$4,000.00	\$181.80	1,488.57	\$2,531.43
Administrative	Fringe	Workers' Comp	\$500.00	\$15.23	88.25	\$411.75
Services	Fringe	Workers' Comp	\$500.00	\$13.51	78.26	\$421.74
Administrative	Fringe	Pension	\$2,500.00	\$148.72	777.10	\$1,722.90
Services	Fringe	Pension	\$1,500.00	\$67.89	436.59	\$1,063.41
Administrative	Fringe	Employee Group Ins	\$17,000.00	\$1,055.57	4,640.65	\$12,359.35
Services	Fringe	Employee Group Ins	\$10,000.00	\$439.13	1,928.80	\$8,071.20
		Subtotal	\$45,000.00	\$2,310.41	\$11,634.02	\$33,365.98
Administrative	Travel	Travel/Lodging	\$500.00		-	\$500.00
Services	Travel	Travel	\$7,500.00	\$54.52	734.00	\$6,766.00
		Subtotal	\$8,000.00	\$54.52	\$734.00	\$7,266.00
Administrative	Supplies	Office Expense	\$44,000.00	\$345.45	764.16	\$43,235.84
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		-	\$10,000.00
Services	Supplies	Client Education Materials	\$15,000.00		2.85	\$14,997.35
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$370.60	2,538.70	\$4,460.30
		Subtotal	\$76,000.00	\$716.05	\$3,306.51	\$72,693.49
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$187.15	883.91	\$4,116.09
Administrative	Contracts	Auditing	\$5,000.00	\$283.21	1,641.18	\$3,358.82
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$57.45	284.19	\$715.81
Services	Contracts	Client Service Providers	\$1,635,000.00	\$186,319.15	1,048,581.09	\$787,418.91
Services	Contracts	Meetings/Seminars/Conference	\$9,000.00		-	\$9,000.00
Services	Contracts	Services Advertising	\$0.00		-	\$0.00
Services	Contracts	Services Database Consulting	\$10,000.00	\$531.25	3,155.63	\$6,844.37
		Subtotal	\$1,866,000.00	\$187,378.21	\$1,054,546.00	\$811,454.00
Administrative	Other	Professional Development	\$2,000.00	\$114.98	242.91	\$1,757.09
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$3,500.00	\$74.02	328.30	\$3,171.70
Administrative	Other	Rent	\$22,500.00	\$831.57	4,870.25	\$17,629.75
Administrative	Other	Telephone Service	\$3,000.00	\$274.08	626.93	\$2,373.07
Administrative	Other	General Business Liability Ins	\$1,000.00	\$38.72	224.39	\$775.61
Administrative	Other	Insurance - Directors & Officers	\$1,750.00	\$84.22	488.04	\$1,261.96
Services	Other	Toll Free Referral System	\$1,500.00	\$83.47	367.28	\$1,132.74
Services	Other	Contract Closeout Cost	\$35,000.00		-	\$35,000.00
		Subtotal	\$71,000.00	\$1,501.06	\$7,148.08	\$63,851.92
		Administrative	\$225,000.00	\$8,895.82	\$46,626.75	\$178,373.25
		Services	\$2,025,000.00	\$190,674.95	\$1,077,751.02	\$947,238.98
		Total	\$2,250,000.00	\$199,570.77	\$1,124,387.77	\$1,125,612.23

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2017-18

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
		Mar-18	YTD-Mar 2018	Apr 2018 to Sep-2018
Personnel				
President & CEO	\$55,000.00	\$ 2,068.74	\$ 12,486.73	\$42,513.27
VP of Administration	\$35,000.00	\$ 2,079.39	\$ 9,690.06	\$25,309.94
Assistant Director of Finance	\$0.00	\$ -	\$ -	\$0.00
Senior Accountant	\$12,000.00	\$ 548.30	\$ 4,606.80	\$7,393.20
Junior Accountant	\$0.00	\$ -	\$ -	\$0.00
Bookkeeper	\$4,000.00	\$ 300.46	\$ 1,767.10	\$2,232.90
Professional Development	\$2,000.00	\$ 114.98	\$ 242.91	\$1,757.09
Payroll Taxes	\$9,000.00	\$ 388.56	\$ 2,215.80	\$6,784.20
Workers Compensation Insurance	\$500.00	\$ 15.23	\$ 88.25	\$411.75
Pension	\$2,500.00	\$ 148.72	\$ 777.10	\$1,722.90
Employee Group Insurance	\$17,000.00	\$ 1,055.57	\$ 4,640.65	\$12,359.35
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00	\$ -	\$ -	\$250.00
Total Personnel	\$ 137,750.00	\$ 6,719.95	\$ 36,515.40	\$ 101,234.60
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$187.15	\$ 883.91	\$4,116.09
Postage/Shipping	\$3,500.00	\$ 74.02	\$ 328.30	\$3,171.70
Auditing	\$5,000.00	\$ 283.21	\$ 1,641.18	\$3,358.82
Travel/Lodging	\$500.00	\$ -	\$ -	\$500.00
Rent	\$22,500.00	\$ 831.57	\$ 4,870.25	\$17,629.75
Telephone Service	\$3,000.00	\$ 274.08	\$ 626.93	\$2,373.07
General Business Liability Insurance	\$1,000.00	\$ 38.72	\$ 224.39	\$775.61
Insurance-Directors & Officers	\$1,750.00	\$ 84.22	\$ 488.04	\$1,261.96
Office Expense	\$44,000.00	\$ 345.45	\$ 764.16	\$43,235.84
Computer Resources	\$0.00	\$ -	\$ -	\$0.00
			\$ -	
Total Operating	\$ 86,250.00	\$ 2,118.42	\$ 9,827.16	\$ 76,422.84
Equipment				
Equipment Service Contracts	\$1,000.00	\$ 57.45	\$ 284.19	\$715.81
Total Administrative Expenses	\$ 225,000.00	\$ 8,895.82	\$ 46,626.75	\$ 178,373.25

**Actual Services Expenses
Indiana: Fiscal Year 2017-18**

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Mar-18	YTD-Mar 2018	Apr 2018 to Sep-2018
Vice President of Operations	\$40,000.00	\$ 1,098.27	\$ 6,619.73	\$33,380.27
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$15,000.00	\$ 947.31	\$ 6,198.99	\$8,801.01
Billing Coordinator	\$8,000.00	\$ 409.70	\$ 1,739.53	\$6,260.47
Services Assistance	\$8,000.00	\$ 45.41	\$ 3,051.53	\$4,948.47
Service Provider Approval	\$1,000.00	\$ -	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$ 64.51	\$ 64.51	\$3,935.49
Hotline Counselor	\$2,000.00	\$ 48.43	\$ 794.18	\$1,205.82
Payroll Taxes	\$4,000.00	\$ 181.80	\$ 1,468.57	\$2,531.43
Workers Compensation Insurance	\$500.00	\$ 13.51	\$ 78.26	\$421.74
Pension	\$1,500.00	\$ 67.89	\$ 436.59	\$1,063.41
Employee Group Insurance	\$10,000.00	\$ 439.13	\$ 1,928.80	\$8,071.20
Total Personnel	\$ 94,000.00	\$ 3,315.96	\$ 22,380.69	\$ 71,619.31
Operating				
Client Education Materials	\$15,000.00	\$0.00	\$ 2.65	\$14,997.35
Services Advertising	\$0.00	\$0.00	\$ -	\$0.00
Meetings/Seminars/Conference	\$9,000.00		\$ -	\$9,000.00
Travel/Lodging To Service Providers	\$7,500.00	\$ 54.52	\$ 734.00	\$6,766.00
Srvcs Database Consulting & Dev	\$10,000.00	\$531.25	\$ 3,155.63	\$6,844.37
Client Service Providers	\$1,836,000.00	\$186,319.15	\$ 1,048,581.09	\$787,418.91
Toll-free Referral System	\$1,500.00	\$83.47	\$ 367.26	\$1,132.74
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	\$0.00
			\$ -	\$0.00
Total Operating	\$ 1,924,000.00	\$ 186,988.39	\$ 1,052,840.63	\$ 871,159.37
Equipment				
Pregnancy Test Kits	\$7,000.00	\$ 370.60	\$ 2,539.70	\$4,460.30
Total Services Expenses	\$ 2,025,000.00	\$ 190,674.95	\$ 1,077,761.02	\$ 947,238.98



Invoice No.: IND-1017-00007

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 5/18/2018
Order Number: 0018532218
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2017 - 9/30/2018
Contract Amount: \$2,250,000.00
Contract Number: 24301
Date of Services: 4/1/2018 -4/30/2018
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$203,694.60
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature

5/18/18

Date

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137

Indiana Pregnancy & Support Services Program

October 1, 2017 - September 30, 2018

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/17	Actual Cost Apr-18	Actual Expenses YTD-Apr 2018	Remaining Balance May 2018 to Sep-2018
Administrative	Salary	President & CEO	\$55,000.00	2,545.45	15,032.18	\$39,967.82
Administrative	Salary	VP of Administration	\$35,000.00	2,336.30	12,026.36	\$22,973.64
Administrative	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrative	Salary	Senior Accountant	\$12,000.00	678.30	5,285.10	\$6,714.90
Administrative	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	407.40	2,174.50	\$1,825.50
Services	Salary	VP of Operations	\$40,000.00	1,119.22	7,738.95	\$32,261.05
Services	Salary	Indiana Services Director	\$0.00		-	\$0.00
Services	Salary	Services Coordinator	\$15,000.00	548.92	6,747.91	\$8,252.09
Services	Salary	Services Assistance	\$8,000.00	98.49	3,150.02	\$4,849.98
Services	Salary	Billing Coordinator	\$8,000.00	270.42	2,009.95	\$5,990.05
Services	Salary	Service Provider Approval	\$1,000.00		-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00		64.51	\$3,935.49
Services	Salary	Hotline Counselor	\$2,000.00	65.90	860.08	\$1,139.92
		Subtotal	\$184,000.00	\$8,070.40	\$55,089.56	\$128,910.44
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrative	Fringe	Payroll Taxes	\$9,000.00	405.02	2,620.82	\$6,379.18
Services	Fringe	Payroll Taxes	\$4,000.00	137.93	1,606.50	\$2,393.50
Administrative	Fringe	Workers' Comp	\$500.00	15.18	103.43	\$396.57
Services	Fringe	Workers' Comp	\$500.00	13.46	91.72	\$408.28
Administrative	Fringe	Pension	\$2,500.00	158.48	935.58	\$1,564.42
Services	Fringe	Pension	\$1,500.00	52.84	489.43	\$1,010.57
Administrative	Fringe	Employee Group Ins	\$17,000.00	988.01	5,628.66	\$11,371.34
Services	Fringe	Employee Group Ins	\$10,000.00	411.03	2,339.83	\$7,660.17
		Subtotal	\$45,000.00	\$2,181.95	\$13,815.97	\$31,184.03
Administrative	Travel	Travel/Lodging	\$500.00		-	\$500.00
Services	Travel	Travel	\$7,500.00	52.50	786.50	\$6,713.50
		Subtotal	\$8,000.00	\$52.50	\$786.50	\$7,213.50
Administrative	Supplies	Office Expense	\$44,000.00	213.38	977.54	\$43,022.46
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		-	\$10,000.00
Services	Supplies	Client Education Materials	\$15,000.00		2.65	\$14,997.35
Services	Supplies	Pregnancy Test Kits	\$7,000.00	468.70	3,008.40	\$3,991.60
		Subtotal	\$76,000.00	\$682.08	\$3,988.59	\$72,011.41
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	187.15	1,071.06	\$3,928.94
Administrative	Contracts	Auditing	\$5,000.00	282.28	1,923.46	\$3,076.54
Administrative	Contracts	Copier Service Contracts	\$1,000.00	53.05	337.24	\$662.76
Services	Contracts	Client Service Providers	\$1,836,000.00	190,833.93	1,239,415.02	\$596,584.98
Services	Contracts	Meetings/Seminars/Conference	\$9,000.00		-	\$9,000.00
Services	Contracts	Services Advertising	\$0.00		-	\$0.00
Services	Contracts	Services Database Consulting	\$10,000.00	127.50	3,283.13	\$6,716.87
		Subtotal	\$1,866,000.00	\$191,483.91	\$1,246,029.91	\$619,970.09
Administrative	Other	Professional Development	\$2,000.00		242.91	\$1,757.09
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$3,500.00	75.18	403.48	\$3,096.52
Administrative	Other	Rent	\$22,500.00	836.91	5,707.16	\$16,792.84
Administrative	Other	Telephone Service	\$3,000.00	132.66	759.59	\$2,240.41
Administrative	Other	General Business Liability Ins	\$1,000.00	38.59	262.98	\$737.02
Administrative	Other	Insurance - Directors & Officers	\$1,750.00	83.94	571.98	\$1,178.02
Services	Other	Toll Free Referral System	\$1,500.00	56.48	423.74	\$1,076.26
Services	Other	Contract Closeout Cost	\$35,000.00		-	\$35,000.00
		Subtotal	\$71,000.00	\$1,223.76	\$8,371.84	\$62,628.16
		Administrative	\$225,000.00	\$9,437.28	\$56,064.03	\$168,935.97
		Services	\$2,025,000.00	\$194,257.32	\$1,272,018.34	\$752,981.66
		Total	\$2,250,000.00	\$203,694.60	\$1,328,082.37	\$921,917.63

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2017-18

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
		Apr-18	YTD-Apr 2018	May 2018 to Sep-2018
Personnel				
President & CEO	\$55,000.00	\$ 2,545.45	\$ 15,032.18	\$39,967.82
VP of Administration	\$35,000.00	\$ 2,336.30	\$ 12,026.36	\$22,973.64
Assistant Director of Finance	\$0.00	\$ -	\$ -	\$0.00
Senior Accountant	\$12,000.00	\$ 678.30	\$ 5,285.10	\$6,714.90
Junior Accountant	\$0.00	\$ -	\$ -	\$0.00
Bookkeeper	\$4,000.00	\$ 407.40	\$ 2,174.50	\$1,825.50
Professional Development	\$2,000.00	\$ -	\$ 242.91	\$1,757.09
Payroll Taxes	\$9,000.00	\$ 405.02	\$ 2,620.82	\$6,379.18
Workers Compensation Insurance	\$500.00	\$ 15.18	\$ 103.43	\$396.57
Pension	\$2,500.00	\$ 158.48	\$ 935.58	\$1,564.42
Employee Group Insurance	\$17,000.00	\$ 988.01	\$ 5,628.66	\$11,371.34
Job Advertising	\$500.00		\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 137,750.00	\$ 7,534.14	\$ 44,049.54	\$ 93,700.46
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$187.15	\$ 1,071.06	\$3,928.94
Postage/Shipping	\$3,500.00	\$ 75.18	\$ 403.48	\$3,096.52
Auditing	\$5,000.00	\$ 282.28	\$ 1,923.46	\$3,076.54
Travel/Lodging	\$500.00		\$ -	\$500.00
Rent	\$22,500.00	\$836.91	\$ 5,707.16	\$16,792.84
Telephone Service	\$3,000.00	\$ 132.66	\$ 759.59	\$2,240.41
General Business Liability Insurance	\$1,000.00	\$ 38.59	\$ 262.98	\$737.02
Insurance-Directors & Officers	\$1,750.00	\$ 83.94	\$ 571.98	\$1,178.02
Office Expense	\$44,000.00	\$ 213.38	\$ 977.54	\$43,022.46
Computer Resources	\$0.00	\$ -	\$ -	\$0.00
			\$ -	
Total Operating	\$ 86,250.00	\$ 1,850.09	\$ 11,677.25	\$ 74,572.75
Equipment				
Equipment Service Contracts	\$1,000.00	\$ 53.05	\$ 337.24	\$662.76
Total Administrative Expenses	\$ 225,000.00	\$ 9,437.28	\$ 56,064.03	\$ 168,935.97

**Actual Services Expenses
Indiana: Fiscal Year 2017-18**

Cost Category	Budgeted Dollars	Actual Expenses Apr-18	Actual Expenses YTD-Apr 2017	Remaining Balance May 2017 to Sep-2017
Personnel				
Vice President of Operations	\$40,000.00	\$ 1,119.22	\$ 7,738.95	\$32,261.05
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$15,000.00	\$ 548.92	\$ 6,747.91	\$8,252.09
Billing Coordinator	\$8,000.00	\$ 270.42	\$ 2,009.95	\$5,990.05
Services Assistance	\$8,000.00	\$ 98.49	\$ 3,150.02	\$4,849.98
Service Provider Approval	\$1,000.00	\$ -	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00		\$ 64.51	\$3,935.49
Hotline Counselor	\$2,000.00	\$ 65.90	\$ 860.08	\$1,139.92
Payroll Taxes	\$4,000.00	\$ 137.93	\$ 1,606.50	\$2,393.50
Workers Compensation Insurance	\$500.00	\$ 13.46	\$ 91.72	\$408.28
Pension	\$1,500.00	\$ 52.84	\$ 489.43	\$1,010.57
Employee Group Insurance	\$10,000.00	\$ 411.03	\$ 2,339.83	\$7,660.17
Total Personnel	\$ 94,000.00	\$ 2,718.21	\$ 25,098.90	\$ 68,901.10
Operating				
Client Education Materials	\$15,000.00	\$0.00	\$ 2.65	\$14,997.35
Services Advertising	\$0.00	\$0.00	\$ -	\$0.00
Meetings/Seminars/Conference	\$9,000.00		\$ -	\$9,000.00
Travel/Lodging To Service Providers	\$7,500.00	\$ 52.50	\$ 786.50	\$6,713.50
Srvcs Database Consulting & Dev	\$10,000.00	\$127.50	\$ 3,283.13	\$6,716.87
Client Service Providers	\$1,836,000.00	\$190,833.93	\$ 1,239,415.02	\$596,584.98
Toll-free Referral System	\$1,500.00	\$56.48	\$ 423.74	\$1,076.26
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,924,000.00	\$ 191,070.41	\$ 1,243,911.04	\$ 680,088.96
Equipment				
Pregnancy Test Kits	\$7,000.00	\$ 468.70	\$ 3,008.40	\$3,991.60
Total Services Expenses	\$ 2,025,000.00	\$ 194,257.32	\$ 1,272,018.34	\$ 752,981.66



Invoice No.: IND-1017-00008

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 6/20/2018
Order Number: 0018532218
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2017 - 9/30/2018
Contract Amount: \$2,250,000.00
Contract Number: 24301
Date of Services: 5/1/2018 -5/31/2018
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$234,247.79
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature

6/20/18

Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2017 - September 30, 2018

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/17	Actual Cost May-18	Actual Expenses YTD-May 2018	Remaining Balance June 2018 to Sep-2018
Administrative	Salary	President & CEO	\$55,000.00	2,532.94	17,565.12	\$37,434.88
Administrative	Salary	VP of Administration	\$35,000.00	2,399.36	14,425.72	\$20,574.28
Administrative	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrative	Salary	Senior Accountant	\$12,000.00	\$531.33	5,816.43	\$6,183.57
Administrative	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$325.93	2,500.43	\$1,499.57
Services	Salary	VP of Operations	\$40,000.00	\$570.98	8,309.93	\$31,690.07
Services	Salary	Indiana Services Director	\$0.00		-	\$0.00
Services	Salary	Services Coordinator	\$15,000.00	\$728.36	7,476.27	\$7,523.73
Services	Salary	Services Assistance	\$8,000.00	\$119.85	3,289.87	\$4,710.13
Services	Salary	Billing Coordinator	\$8,000.00	\$387.39	2,397.34	\$5,602.66
Services	Salary	Service Provider Approval	\$1,000.00		-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	\$ 158.80	223.31	\$3,776.69
Services	Salary	Hotline Counselor	\$2,000.00	\$26.40	886.48	\$1,113.52
		Subtotal	\$184,000.00	\$7,781.34	\$62,870.90	\$121,129.10
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrative	Fringe	Payroll Taxes	\$9,000.00	\$399.61	3,020.43	\$5,979.57
Services	Fringe	Payroll Taxes	\$4,000.00	\$132.28	1,738.78	\$2,261.22
Administrative	Fringe	Workers' Comp	\$500.00	\$15.39	118.82	\$381.18
Services	Fringe	Workers' Comp	\$500.00	\$13.65	105.37	\$394.63
Administrative	Fringe	Pension	\$2,500.00	\$156.91	1,092.49	\$1,407.51
Services	Fringe	Pension	\$1,500.00	\$51.08	540.51	\$958.49
Administrative	Fringe	Employee Group Ins	\$17,000.00	\$1,014.75	6,643.41	\$10,356.59
Services	Fringe	Employee Group Ins	\$10,000.00	\$422.15	2,761.98	\$7,238.02
		Subtotal	\$45,000.00	\$2,205.82	\$16,021.79	\$28,978.21
Administrative	Travel	Travel/Lodging	\$500.00		-	\$500.00
Services	Travel	Travel	\$7,500.00	\$ 39.37	325.87	\$6,674.13
		Subtotal	\$8,000.00	\$39.37	\$825.87	\$7,174.13
Administrative	Supplies	Office Expense	\$44,000.00	\$136.77	1,114.31	\$42,885.69
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	\$ 225.14	225.14	\$9,774.86
Services	Supplies	Client Education Materials	\$15,000.00		2.65	\$14,997.35
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$534.10	3,542.50	\$3,457.50
		Subtotal	\$76,000.00	\$896.01	\$4,884.60	\$71,115.40
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$187.15	1,258.21	\$3,741.79
Administrative	Contracts	Auditing	\$5,000.00	\$286.24	2,209.70	\$2,790.30
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$43.99	381.23	\$618.77
Services	Contracts	Client Service Providers	\$1,836,000.00	\$220,647.61	1,480,062.83	\$375,937.37
Services	Contracts	Meetings/Seminars/Conference	\$9,000.00		-	\$9,000.00
Services	Contracts	Services Advertising	\$0.00		-	\$0.00
Services	Contracts	Services Database Consulting	\$10,000.00	\$800.42	4,089.55	\$5,910.45
		Subtotal	\$1,866,000.00	\$221,965.41	\$1,467,995.32	\$398,004.68
Administrative	Other	Professional Development	\$2,000.00	\$42.74	285.65	\$1,714.35
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$3,500.00	\$118.79	522.27	\$2,977.73
Administrative	Other	Rent	\$22,500.00	\$830.84	6,538.00	\$15,962.00
Administrative	Other	Telephone Service	\$3,000.00	\$160.45	920.04	\$2,079.96
Administrative	Other	General Business Liability Ins	\$1,000.00	\$39.14	302.12	\$697.88
Administrative	Other	Insurance - Directors & Officers	\$1,750.00	\$85.12	657.10	\$1,092.90
Services	Other	Toll Free Referral System	\$1,500.00	\$82.76	506.50	\$993.50
Services	Other	Contract Closeout Cost	\$35,000.00		-	\$35,000.00
		Subtotal	\$71,000.00	\$1,359.84	\$9,731.68	\$61,268.32
		Administrative	\$225,000.00	\$9,307.45	\$65,371.48	\$159,628.52
		Services	\$2,025,000.00	\$224,940.34	\$1,496,958.88	\$528,041.32
		Total	\$2,250,000.00	\$234,247.79	\$1,562,330.16	\$687,669.84

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2017-18

Cost Category	Budgeted Dollars	Actual Expenses May-18	Actual Expenses YTD-May 2018	Remaining Balance June 2018 to Sep- 2018
Personnel				
President & CEO	\$55,000.00	\$ 2,532.94	\$ 17,565.12	\$37,434.88
VP of Administration	\$35,000.00	\$ 2,399.36	\$ 14,425.72	\$20,574.28
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$12,000.00	\$531.33	\$ 5,816.43	\$6,183.57
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$4,000.00	\$325.93	\$ 2,500.43	\$1,499.57
Professional Development	\$2,000.00	\$42.74	\$ 285.65	\$1,714.35
Payroll Taxes	\$9,000.00	\$399.61	\$ 3,020.43	\$5,979.57
Workers Compensation Insurance	\$500.00	\$15.39	\$ 118.82	\$381.18
Pension	\$2,500.00	\$156.91	\$ 1,092.49	\$1,407.51
Employee Group Insurance	\$17,000.00	\$1,014.75	\$ 6,643.41	\$10,356.59
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00	\$ -	\$ -	\$250.00
Total Personnel	\$ 137,750.00	\$ 7,418.96	\$ 51,468.50	\$ 86,281.50
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$187.15	\$ 1,258.21	\$3,741.79
Postage/Shipping	\$3,500.00	\$118.79	\$ 522.27	\$2,977.73
Auditing	\$5,000.00	\$286.24	\$ 2,209.70	\$2,790.30
Travel/Lodging	\$500.00	\$ -	\$ -	\$500.00
Rent	\$22,500.00	\$830.84	\$ 6,538.00	\$15,962.00
Telephone Service	\$3,000.00	\$160.45	\$ 920.04	\$2,079.96
General Business Liability Insurance	\$1,000.00	\$39.14	\$ 302.12	\$697.88
Insurance-Directors & Officers	\$1,750.00	\$85.12	\$ 657.10	\$1,092.90
Office Expense	\$44,000.00	\$136.77	\$ 1,114.31	\$42,885.69
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 86,250.00	\$ 1,844.50	\$ 13,521.75	\$ 72,728.25
Equipment				
Equipment Service Contracts	\$1,000.00	\$ 43.99	\$ 381.23	\$618.77
Total Administrative Expenses	\$ 225,000.00	\$ 9,307.45	\$ 65,371.48	\$ 159,628.52

**Actual Services Expenses
Indiana: Fiscal Year 2017-18**

Cost Category Personnel	Budgeted Dollars	Actual Expenses May-18	Actual Expenses YTD-May 2018	Remaining Balance June 2018 to Sep-2018
Vice President of Operations	\$40,000.00	\$570.98	\$ 8,309.93	\$31,690.07
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$15,000.00	\$728.36	\$ 7,476.27	\$7,523.73
Billing Coordinator	\$8,000.00	\$387.39	\$ 2,397.34	\$5,602.66
Services Assistance	\$8,000.00	\$119.85	\$ 3,269.87	\$4,730.13
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$ 158.80	\$ 223.31	\$3,776.69
Hotline Counselor	\$2,000.00	\$26.40	\$ 886.48	\$1,113.52
Payroll Taxes	\$4,000.00	\$132.28	\$ 1,738.78	\$2,261.22
Workers Compensation Insurance	\$500.00	\$13.65	\$ 105.37	\$394.63
Pension	\$1,500.00	\$51.08	\$ 540.51	\$959.49
Employee Group Insurance	\$10,000.00	\$422.15	\$ 2,761.98	\$7,238.02
Total Personnel	\$ 94,000.00	\$ 2,610.94	\$ 27,709.84	\$ 66,290.16
Operating				
Client Education Materials	\$15,000.00	\$0.00	\$ 2.65	\$14,997.35
Services Advertising	\$0.00	\$0.00	\$ -	\$0.00
Meetings/Seminars/Conference	\$9,000.00	\$ -	\$ -	\$9,000.00
Travel/Lodging To Service Providers	\$7,500.00	\$ 39.37	\$ 825.87	\$6,674.13
Srvcs Database Consulting & Dev	\$10,000.00	\$800.42	\$ 4,083.55	\$5,916.45
Client Service Providers	\$1,836,000.00	\$220,647.61	\$ 1,460,062.63	\$375,937.37
Toll-free Referral System	\$1,500.00	\$82.76	\$ 506.50	\$993.50
Computer Resources	\$10,000.00	\$ 225.14	\$ 225.14	\$9,774.86
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,924,000.00	\$ 221,795.30	\$ 1,465,706.34	\$ 458,293.66
Equipment				
Pregnancy Test Kits	\$7,000.00	\$534.10	\$ 3,542.50	\$3,457.50
Total Services Expenses	\$ 2,025,000.00	\$ 224,940.34	\$ 1,496,958.68	\$ 528,041.32



Invoice No.: IND-1017-00009

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204


Invoice Date: 7/20/2018
Order Number: 0018532218
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2017 - 9/30/2018
Contract Amount: \$2,250,000.00
Contract Number: 24301
Date of Services: 6/1/2018 -6/30/2018
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$225,593.55
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2017 - September 30, 2018

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/17	Actual Cost Jun-18	Actual Expenses YTD-June 2018	Remaining Balance July 2018 to Sep-2018
Administrative	Salary	President & CEO	\$55,000.00	4,986.24	22,551.36	\$32,448.64
Administrative	Salary	VP of Administration	\$35,000.00	4,316.47	18,742.19	\$16,257.81
Administrative	Salary	Assistant Director of Finance	\$0.00			\$0.00
Administrative	Salary	Senior Accountant	\$12,000.00	\$1,236.18	7,052.61	\$4,947.39
Administrative	Salary	Junior Accountant	\$0.00			\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$627.09	3,127.52	\$872.48
Services	Salary	VP of Operations	\$40,000.00	\$2,657.97	10,967.90	\$29,032.10
Services	Salary	Indiana Services Director	\$0.00			\$0.00
Services	Salary	Services Coordinator	\$15,000.00	\$1,294.66	8,770.93	\$6,229.07
Services	Salary	Services Assistance	\$8,000.00	\$273.56	3,543.43	\$4,456.57
Services	Salary	Billing Coordinator	\$8,000.00	\$756.18	3,153.50	\$4,846.50
Services	Salary	Service Provider Approval	\$1,000.00	\$290.16	290.16	\$709.84
Services	Salary	Service Provider Monitoring	\$4,000.00	\$0.75	254.06	\$3,745.94
Services	Salary	Holline Counselor	\$2,000.00	\$196.97	1,063.45	\$916.55
		Subtotal	\$184,000.00	\$16,666.21	\$79,537.11	\$104,462.89
Administrative	Fringe	Unused Sick	\$0.00			\$0.00
Services	Fringe	Unused Sick	\$0.00			\$0.00
Administrative	Fringe	Payroll Taxes	\$9,000.00	\$663.24	3,683.67	\$5,316.33
Services	Fringe	Payroll Taxes	\$4,000.00	\$362.82	2,101.60	\$1,898.40
Administrative	Fringe	Workers' Comp	\$500.00	\$15.29	134.11	\$365.89
Services	Fringe	Workers' Comp	\$600.00	\$13.56	118.93	\$381.07
Administrative	Fringe	Pension	\$2,500.00	\$273.20	1,365.69	\$1,134.31
Services	Fringe	Pension	\$1,500.00	\$105.99	646.50	\$853.50
Administrative	Fringe	Employee Group Ins	\$17,000.00	\$970.66	7,614.07	\$9,385.93
Services	Fringe	Employee Group Ins	\$10,000.00	\$403.80	3,165.78	\$6,834.22
		Subtotal	\$45,000.00	\$2,808.56	\$18,830.35	\$26,169.65
Administrative	Travel	Travel/Lodging	\$500.00	\$		\$500.00
Services	Travel	Travel	\$7,500.00	\$ 131.25	957.12	\$6,542.88
		Subtotal	\$8,000.00	\$131.25	\$957.12	\$7,042.88
Administrative	Supplies	Office Expense	\$44,000.00	\$913.74	2,028.05	\$41,971.95
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	\$ 10,296.32	10,521.46	(\$521.46)
Services	Supplies	Client Education Materials	\$15,000.00	\$10,891.92	10,894.57	\$4,105.43
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$381.50	3,924.00	\$3,076.00
		Subtotal	\$76,000.00	\$22,483.48	\$27,368.08	\$48,631.92
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$1,578.24	2,836.45	\$2,163.55
Administrative	Contracts	Auditing	\$5,000.00	\$380.85	2,590.55	\$2,409.45
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$139.89	521.12	\$478.88
Services	Contracts	Client Service Providers	\$1,636,000.00	\$179,821.66	1,639,884.29	\$196,115.71
Services	Contracts	Meetings/Seminars/Conference	\$9,000.00	\$ 77.49	77.49	\$8,922.51
Services	Contracts	Services Advertising	\$0.00			\$0.00
Services	Contracts	Services Database Consulting	\$10,000.00	\$321.58	4,405.13	\$5,594.87
		Subtotal	\$1,866,000.00	\$182,319.71	\$1,650,315.03	\$215,684.97
Administrative	Other	Professional Development	\$2,000.00		285.65	\$1,714.35
Administrative	Other	Job advertising	\$500.00			\$500.00
Administrative	Other	New employee screening	\$250.00			\$250.00
Administrative	Other	Postage/Shipping	\$3,500.00	\$76.12	598.39	\$2,901.61
Administrative	Other	Rent	\$22,500.00	\$833.23	7,371.23	\$15,128.77
Administrative	Other	Telephone Service	\$3,000.00	\$94.63	1,014.67	\$1,985.33
Administrative	Other	General Business Liability Ins	\$1,000.00	\$38.89	341.01	\$658.99
Administrative	Other	Insurance - Directors & Officers	\$1,750.00	\$84.56	741.66	\$1,008.34
Services	Other	Toll Free Referral System	\$1,500.00	\$56.91	503.41	\$936.59
Services	Other	Contract Clostout Cost	\$35,000.00			\$35,000.00
		Subtotal	\$71,000.00	\$1,184.34	\$10,916.02	\$60,083.98
		Administrative	\$225,000.00	\$17,228.52	\$82,600.00	\$142,400.00
		Services	\$2,025,000.00	\$208,365.03	\$1,705,323.71	\$319,676.29
		Total	\$2,250,000.00	\$225,593.55	\$1,787,923.71	\$462,076.29

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2017-18

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance July 2018 to Sep- 2018
		Jun-18	YTD-June 2018	
Personnel				
President & CEO	\$55,000.00	\$ 4,986.24	\$ 22,551.36	\$32,448.64
VP of Administration	\$35,000.00	\$ 4,316.47	\$ 18,742.19	\$16,257.81
Assistant Director of Finance	\$0.00	\$0.00	\$ -	\$0.00
Senior Accountant	\$12,000.00	\$1,236.18	\$ 7,052.61	\$4,947.39
Junior Accountant	\$0.00	\$0.00	\$ -	\$0.00
Bookkeeper	\$4,000.00	\$627.09	\$ 3,127.52	\$872.48
Professional Development	\$2,000.00	\$0.00	\$ 285.65	\$1,714.35
Payroll Taxes	\$9,000.00	\$663.24	\$ 3,683.67	\$5,316.33
Workers Compensation Insurance	\$500.00	\$15.29	\$ 134.11	\$365.89
Pension	\$2,500.00	\$273.20	\$ 1,365.69	\$1,134.31
Employee Group Insurance	\$17,000.00	\$970.66	\$ 7,614.07	\$9,385.93
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00	\$ -	\$ -	\$250.00
Total Personnel	\$ 137,750.00	\$ 13,088.37	\$ 64,556.87	\$ 73,193.13
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$1,578.24	\$ 2,836.45	\$2,163.55
Postage/Shipping	\$3,500.00	\$76.12	\$ 598.39	\$2,901.61
Auditing	\$5,000.00	\$380.85	\$ 2,590.55	\$2,409.45
Travel/Lodging	\$500.00	\$0.00	\$ -	\$500.00
Rent	\$22,500.00	\$833.23	\$ 7,371.23	\$15,128.77
Telephone Service	\$3,000.00	\$94.63	\$ 1,014.67	\$1,985.33
General Business Liability Insurance	\$1,000.00	\$38.89	\$ 341.01	\$658.99
Insurance-Directors & Officers	\$1,750.00	\$84.56	\$ 741.66	\$1,008.34
Office Expense	\$44,000.00	\$913.74	\$ 2,028.05	\$41,971.95
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 86,250.00	\$ 4,000.26	\$ 17,522.01	\$ 68,727.99
Equipment				
Equipment Service Contracts	\$1,000.00	\$139.89	\$ 521.12	\$478.88
Total Administrative Expenses	\$ 225,000.00	\$ 17,228.52	\$ 82,600.00	\$ 142,400.00

**Actual Services Expenses
Indiana: Fiscal Year 2017-18**

Cost Category	Budgeted Dollars	Actual Expenses Jun-18	Actual Expenses YTD-June 2018	Remaining Balance July 2018 to Sep-2018
Personnel				
Vice President of Operations	\$40,000.00	\$2,657.97	\$ 10,967.90	\$29,032.10
Indiana Services Director	\$0.00	\$0.00	\$ -	\$0.00
Services Coordinator	\$15,000.00	\$1,294.66	\$ 8,770.93	\$6,229.07
Billing Coordinator	\$8,000.00	\$756.16	\$ 3,153.50	\$4,846.50
Services Assistance	\$8,000.00	\$273.56	\$ 3,543.43	\$4,456.57
Service Provider Approval	\$1,000.00	\$290.16	\$ 290.16	\$709.84
Service Provider Monitoring	\$4,000.00	\$30.75	\$ 254.06	\$3,745.94
Hotline Counselor	\$2,000.00	\$196.97	\$ 1,083.45	\$916.55
Payroll Taxes	\$4,000.00	\$362.82	\$ 2,101.60	\$1,898.40
Workers Compensation Insurance	\$500.00	\$13.56	\$ 118.93	\$381.07
Pension	\$1,500.00	\$105.99	\$ 646.50	\$853.50
Employee Group Insurance	\$10,000.00	\$403.80	\$ 3,165.78	\$6,834.22
Total Personnel	\$ 94,000.00	\$ 6,386.40	\$ 34,096.24	\$ 59,903.76
Operating				
Client Education Materials	\$15,000.00	\$10,891.92	\$ 10,894.57	\$4,105.43
Services Advertising	\$0.00	\$0.00	\$ -	\$0.00
Meetings/Seminars/Conference	\$9,000.00	\$77.49	\$ 77.49	\$8,922.51
Travel/Lodging To Service Providers	\$7,500.00	\$131.25	\$ 957.12	\$6,542.88
Srvcs Database Consulting & Dev	\$10,000.00	\$321.58	\$ 4,405.13	\$5,594.87
Client Service Providers	\$1,836,000.00	\$179,821.66	\$ 1,639,884.29	\$196,115.71
Toll-free Referral System	\$1,500.00	\$56.91	\$ 563.41	\$936.59
Computer Resources	\$10,000.00	\$10,296.32	\$ 10,521.46	[\$521.46]
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,924,000.00	\$ 201,597.13	\$ 1,667,303.47	\$ 256,696.53
Equipment				
Pregnancy Test Kits	\$7,000.00	\$381.50	\$ 3,924.00	\$3,076.00
Total Services Expenses	\$ 2,025,000.00	\$ 208,365.03	\$ 1,705,323.71	\$ 319,676.29



Invoice No.: IND-1017-000010

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 8/20/2018
Order Number: 0018532218
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2017 - 9/30/2018
Contract Amount: \$2,250,000.00
Contract Number: 24301
Date of Services: 7/1/2018 -7/31/2018
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$128,322.47
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature

8/20/2018

Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2017 - September 30, 2018

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/17	Actual Cost Jul-18	Actual Expenses YTD-July 2018	Remaining Balance Aug 2018 to Sep-2018
Administrative	Salary	President & CEO	\$55,000.00	4,694.88	27,246.24	\$27,753.76
Administrative	Salary	VP of Administration	\$35,000.00	2,301.52	21,043.71	\$13,956.29
Administrative	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrative	Salary	Senior Accountant	\$12,000.00	\$591.78	7,644.39	\$4,355.61
Administrative	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$390.37	3,517.89	\$482.11
Services	Salary	VP of Operations	\$40,000.00	\$2,020.97	12,988.87	\$27,011.13
Services	Salary	Indiana Services Director	\$0.00		-	\$0.00
Services	Salary	Services Coordinator	\$15,000.00	\$411.46	9,182.39	\$5,817.61
Services	Salary	Services Assistance	\$8,000.00	\$991.22	4,534.65	\$3,465.35
Services	Salary	Billing Coordinator	\$8,000.00	\$399.35	3,552.85	\$4,447.15
Services	Salary	Service Provider Approval	\$1,000.00	\$74.88	365.04	\$634.96
Services	Salary	Service Provider Monitoring	\$4,000.00	\$ 732.86	986.92	\$3,013.08
Services	Salary	Hotline Counselor	\$2,000.00	\$82.75	1,166.20	\$833.80
		Subtotal	\$184,000.00	\$12,692.04	\$92,229.15	\$91,770.85
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrative	Fringe	Payroll Taxes	\$9,000.00	\$257.13	3,940.80	\$5,059.20
Services	Fringe	Payroll Taxes	\$4,000.00	\$276.65	2,378.25	\$1,621.75
Administrative	Fringe	Workers' Comp	\$500.00	\$29.54	163.65	\$336.35
Services	Fringe	Workers' Comp	\$500.00	\$25.17	144.10	\$355.90
Administrative	Fringe	Pension	\$2,500.00	\$189.45	1,555.14	\$944.86
Services	Fringe	Pension	\$1,500.00	\$81.18	727.68	\$772.32
Administrative	Fringe	Employee Group Ins	\$17,000.00	\$1,232.91	8,846.98	\$8,153.02
Services	Fringe	Employee Group Ins	\$10,000.00	\$535.68	3,701.46	\$6,298.54
		Subtotal	\$45,000.00	\$2,627.71	\$21,458.06	\$23,541.94
Administrative	Travel	Travel/Lodging	\$500.00		-	\$500.00
Services	Travel	Travel	\$7,500.00	\$ 78.75	1,035.87	\$6,464.13
		Subtotal	\$8,000.00	\$78.75	\$1,035.87	\$6,964.13
Administrative	Supplies	Office Expense	\$44,000.00	\$305.06	2,333.11	\$41,666.89
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		10,521.46	(\$521.46)
Services	Supplies	Client Education Materials	\$15,000.00	\$ 46.70	10,941.27	\$4,058.73
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$403.30	4,327.30	\$2,672.70
		Subtotal	\$76,000.00	\$755.06	\$28,123.14	\$47,876.86
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$187.15	3,023.60	\$1,976.40
Administrative	Contracts	Auditing	\$5,000.00	\$482.42	3,072.97	\$1,927.03
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$172.32	693.44	\$306.56
Services	Contracts	Client Service Providers	\$1,836,000.00	\$108,090.94	1,747,975.23	\$88,024.77
Services	Contracts	Meetings/Seminars/Conference	\$9,000.00	\$ 284.15	361.64	\$8,638.36
Services	Contracts	Services Advertising	\$0.00		-	\$0.00
Services	Contracts	Services Database Consulting	\$10,000.00	\$998.75	5,403.88	\$4,596.12
		Subtotal	\$1,866,000.00	\$110,215.73	\$1,760,530.76	\$105,469.24
Administrative	Other	Professional Development	\$2,000.00		285.65	\$1,714.35
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$3,500.00	\$108.83	707.22	\$2,792.78
Administrative	Other	Rent	\$22,500.00	\$1,373.07	8,744.30	\$13,755.70
Administrative	Other	Telephone Service	\$3,000.00	\$151.01	1,165.68	\$1,834.32
Administrative	Other	General Business Liability Ins	\$1,000.00	\$63.87	404.88	\$595.12
Administrative	Other	Insurance - Directors & Officers	\$1,750.00	\$135.73	877.39	\$872.61
Services	Other	Toll Free Referral System	\$1,500.00	\$120.67	684.08	\$815.92
Services	Other	Contract Closeout Cost	\$35,000.00		-	\$35,000.00
		Subtotal	\$71,000.00	\$1,953.18	\$12,869.20	\$58,130.80
		Administrative	\$225,000.00	\$12,667.04	\$95,267.04	\$129,732.96
		Services	\$2,025,000.00	\$115,655.43	\$1,820,979.14	\$204,020.86
		Total	\$2,250,000.00	\$128,322.47	\$1,916,246.18	\$333,753.82

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2017-18

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance Aug 2018 to Sept 2018
		Jul-18	YTD-July 2018	
Personnel				
President & CEO	\$55,000.00	\$ 4,694.88	\$ 27,246.24	\$ 27,753.76
VP of Administration	\$35,000.00	\$ 2,301.52	\$ 21,043.71	\$ 13,956.29
Assistant Director of Finance	\$0.00	\$0.00	\$ -	\$ -
Senior Accountant	\$12,000.00	\$591.78	\$ 7,644.39	\$ 4,355.61
Junior Accountant	\$0.00	\$0.00	\$ -	\$ -
Bookkeeper	\$4,000.00	\$390.37	\$ 3,517.89	\$ 482.11
Professional Development	\$2,000.00	\$0.00	\$ 285.65	\$ 1,714.35
Payroll Taxes	\$9,000.00	\$257.13	\$ 3,940.80	\$ 5,059.20
Workers Compensation Insurance	\$500.00	\$29.54	\$ 163.65	\$ 336.35
Pension	\$2,500.00	\$189.45	\$ 1,555.14	\$ 944.86
Employee Group Insurance	\$17,000.00	\$1,232.91	\$ 8,846.98	\$ 8,153.02
Job Advertising	\$500.00	\$ -	\$ -	\$ 500.00
New Employee Screening	\$250.00	\$ -	\$ -	\$ 250.00
Total Personnel	\$ 137,750.00	\$ 9,687.58	\$ 74,244.45	\$ 63,505.55
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$187.15	\$ 3,023.60	\$ 1,976.40
Postage/Shipping	\$3,500.00	\$108.83	\$ 707.22	\$ 2,792.78
Auditing	\$5,000.00	\$482.42	\$ 3,072.97	\$ 1,927.03
Travel/Lodging	\$500.00	\$0.00	\$ -	\$ 500.00
Rent	\$22,500.00	\$1,373.07	\$ 8,744.30	\$ 13,755.70
Telephone Service	\$3,000.00	\$151.01	\$ 1,165.68	\$ 1,834.32
General Business Liability Insurance	\$1,000.00	\$63.87	\$ 404.88	\$ 595.12
Insurance-Directors & Officers	\$1,750.00	\$135.73	\$ 877.39	\$ 872.61
Office Expense	\$44,000.00	\$305.06	\$ 2,333.11	\$ 41,666.89
Computer Resources	\$0.00		\$ -	\$ -
			\$ -	\$ -
Total Operating	\$ 86,250.00	\$ 2,807.14	\$ 20,329.15	\$ 65,920.85
Equipment				
Equipment Service Contracts	\$1,000.00	\$172.32	\$ 693.44	\$ 306.56
Total Administrative Expenses	\$ 225,000.00	\$ 12,667.04	\$ 95,267.04	\$ 129,732.96

**Actual Services Expenses
Indiana: Fiscal Year 2017-18**

Cost Category	Budgeted Dollars	Actual Expenses Jul-18	Actual Expenses YTD-July 2018	Remaining Balance Aug 2018 to Sep-2018
Personnel				
Vice President of Operations	\$40,000.00	\$2,020.97	\$ 12,988.87	\$27,011.13
Indiana Services Director	\$0.00	\$0.00	\$ -	\$0.00
Services Coordinator	\$15,000.00	\$411.46	\$ 9,182.39	\$5,817.61
Billing Coordinator	\$8,000.00	\$399.35	\$ 3,552.85	\$4,447.15
Services Assistance	\$8,000.00	\$991.22	\$ 4,534.65	\$3,465.35
Service Provider Approval	\$1,000.00	\$74.88	\$ 365.04	\$634.96
Service Provider Monitoring	\$4,000.00	\$732.86	\$ 986.92	\$3,013.08
Hotline Counselor	\$2,000.00	\$82.75	\$ 1,166.20	\$833.80
Payroll Taxes	\$4,000.00	\$276.65	\$ 2,378.25	\$1,621.75
Workers Compensation Insurance	\$500.00	\$25.17	\$ 144.10	\$355.90
Pension	\$1,500.00	\$81.18	\$ 727.68	\$772.32
Employee Group Insurance	\$10,000.00	\$535.68	\$ 3,701.46	\$6,298.54
Total Personnel	\$ 94,000.00	\$ 5,632.17	\$ 39,728.41	\$ 54,271.59
Operating				
Client Education Materials	\$15,000.00	\$46.70	\$ 10,941.27	\$4,058.73
Services Advertising	\$0.00	\$0.00	\$ -	\$0.00
Meetings/Seminars/Conference	\$9,000.00	\$284.15	\$ 361.64	\$8,638.36
Travel/Lodging To Service Providers	\$7,500.00	\$78.75	\$ 1,035.87	\$6,464.13
Srvcs Database Consulting & Dev	\$10,000.00	\$998.75	\$ 5,403.88	\$4,596.12
Client Service Providers	\$1,836,000.00	\$108,090.94	\$ 1,747,975.23	\$88,024.77
Toll-free Referral System	\$1,500.00	\$120.67	\$ 684.08	\$815.92
Computer Resources	\$10,000.00	\$0.00	\$ 10,521.46	(\$521.46)
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,924,000.00	\$ 109,619.96	\$ 1,776,923.43	\$ 147,076.57
Equipment				
Pregnancy Test Kits	\$7,000.00	\$403.30	\$ 4,327.30	\$2,672.70
Total Services Expenses	\$ 2,025,000.00	\$ 115,655.43	\$ 1,820,979.14	\$ 204,020.86

553974



Invoice No.: IND-1017-000011

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

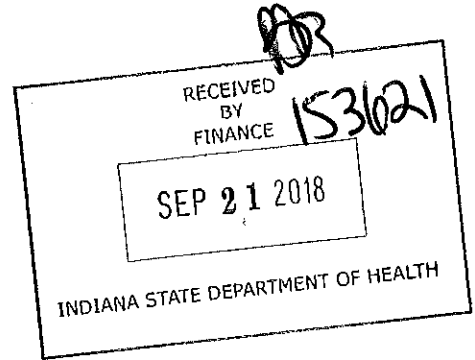
Invoice Date: 9/20/2018
Order Number: 0018532218
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
 Contract Period: 10/1/2017 - 9/30/2018
 Contract Amount: \$2,250,000.00
 Contract Number: 24301
 Date of Services: 8/1/2018 -8/31/2018
 Payment requested for: Real Alternatives, Inc.
 Description of Services and Total Paid: \$67,033.03
 See attached detailed charges required
 by ISDH program
 Project Code: N/A
 Activity Code: N/A


 Vendor's signature

9/20/18
 Date



559920



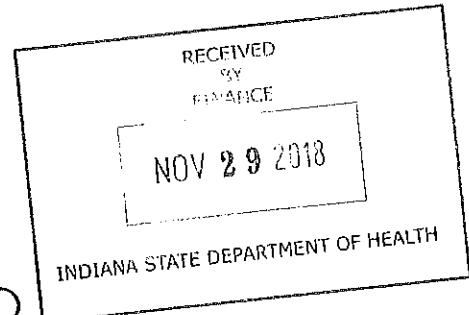
Invoice No.: IND-1017-000012

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

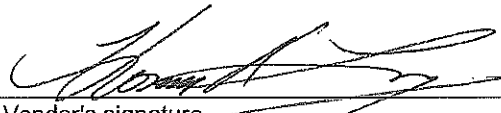
Invoice Date: 11/28/2018
Order Number: 0018532218
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
 Contract Period: 10/1/2017 - 9/30/2018
 Contract Amount: \$2,250,000.00
 Contract Number: 24301
 Date of Services: 9/1/2018 -9/30/2018
 Payment requested for: Real Alternatives, Inc.
 Description of Services and Total Paid: \$266,720.79
 See attached detailed charges required
 by ISDH program
 Project Code: N/A
 Activity Code: N/A



AS
156201


 Vendor's signature

11/27/18
 Date

560139



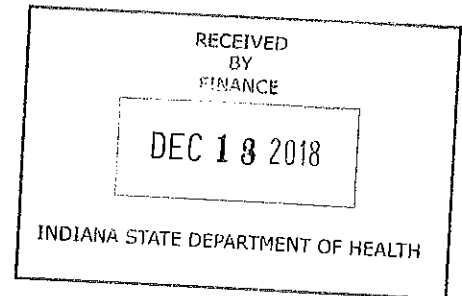
Invoice No.: IND-1018-000001

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 12/17/2018
Order Number: ~~0018532248~~ 20001214
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
 Contract Period: 10/1/2018 - 9/30/2019
 Contract Amount: \$2,250,000.00
 Contract Number: ~~24301~~ 24454
 Date of Services: 10/1/2018 -10/31/2018
 Payment requested for: Real Alternatives, Inc.
 Description of Services and Total Paid: \$213,335.69
 See attached detailed charges required
 by ISDH program
 Project Code: N/A
 Activity Code: N/A



[Handwritten Signature]

Vendor's signature

12/17/18

Date

RS
156977




Invoice No.: IND-1018-000002

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 12/20/2018
Order Number: 0018532218
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2018 - 9/30/2019
Contract Amount: \$2,250,000.00
Contract Number: 29454
Date of Services: 11/1/2018 -11/30/2018
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$187,047.79
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/18	Actual Expenses Nov-18	Actual Expenses YTD thru Nov 2018	Remaining Balance Dec-2018 to Sep-2019
Administrative	Salary	President & CEO	\$50,000.00	2,101.60	2,101.60	\$47,898.40
Administrative	Salary	VP of Administration	\$30,000.00	1,099.74	1,099.74	\$28,900.26
Administrative	Salary	Assistant Director of Finance	\$0.00	-	-	\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00	304.85	304.85	\$9,695.15
Administrative	Salary	Junior Accountant	\$0.00	-	-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	64.17	64.17	\$3,935.83
Services	Salary	VP of Operations	\$30,000.00	992.53	992.53	\$29,007.47
Services	Salary	Indiana Services Director	\$0.00	-	-	\$0.00
Services	Salary	Services Coordinator	\$12,000.00	328.92	328.92	\$11,671.08
Services	Salary	Services Assistance	\$8,000.00	194.37	194.37	\$7,805.63
Services	Salary	Billing Coordinator	\$5,000.00	245.64	245.64	\$5,754.36
Services	Salary	Service Provider Approval	\$1,000.00	-	-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	21.58	21.58	\$3,978.42
Services	Salary	Hotline Counselor	\$2,000.00	14.93	14.93	\$1,985.07
		Subtotal	\$157,000.00	\$5,368.33	\$5,368.33	\$151,631.67
Administrative	Fringe	Unused Sick	\$0.00	-	-	\$0.00
Services	Fringe	Unused Sick	\$0.00	-	-	\$0.00
Administrative	Fringe	Payroll Taxes	\$8,000.00	128.58	128.58	\$7,871.42
Services	Fringe	Payroll Taxes	\$4,000.00	89.14	89.14	\$3,910.86
Administrative	Fringe	Workers' Comp	\$500.00	22.80	22.80	\$477.20
Services	Fringe	Workers' Comp	\$800.00	19.42	19.42	\$480.58
Administrative	Fringe	Pension	\$3,000.00	98.30	98.30	\$2,901.70
Services	Fringe	Pension	\$1,500.00	46.59	46.59	\$1,453.41
Administrative	Fringe	Employee Group Ins	\$15,000.00	1,483.20	1,483.20	\$13,516.80
Services	Fringe	Employee Group Ins	\$8,000.00	592.70	592.70	\$7,407.30
		Subtotal	\$40,500.00	\$2,460.73	\$2,460.73	\$38,039.27
Administrative	Travel	Travel/Lodging	\$250.00	2.30	2.30	\$247.70
Services	Travel	Travel	\$7,500.00	28.25	131.25	\$7,368.75
		Subtotal	\$7,750.00	\$28.55	\$133.55	\$7,616.45
Administrative	Supplies	Office Expense	\$12,000.00	380.36	585.49	\$11,414.51
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	-	-	\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00	-	-	\$10,000.00
Services	Supplies	Pregnancy Test Kits	\$8,000.00	337.90	970.10	\$7,029.90
		Subtotal	\$40,000.00	\$718.26	\$1,555.59	\$38,444.41
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	187.15	1,127.54	\$3,872.46
Administrative	Contracts	Auditing	\$4,000.00	372.37	372.37	\$3,627.63
Administrative	Contracts	Copier Service Contracts	\$1,000.00	48.45	48.45	\$951.55
Services	Contracts	Client Service Providers	\$1,800,000.00	174,032.67	382,856.24	\$1,517,043.76
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	-	-	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00	-	-	\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	1,657.60	3,695.00	\$18,302.40
		Subtotal	\$1,940,000.00	\$176,298.14	\$388,499.60	\$1,551,500.40
Administrative	Other	Professional Development	\$1,000.00	680.57	787.74	\$212.26
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$250.00	-	-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	106.13	190.86	\$1,809.14
Administrative	Other	Rent	\$20,000.00	1,055.14	1,055.14	\$18,944.86
Administrative	Other	Telephone Service	\$2,500.00	105.41	105.41	\$2,394.59
Administrative	Other	General Business Liability Ins	\$1,000.00	49.30	49.30	\$950.70
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	104.77	104.77	\$1,395.23
Services	Other	Toll Free Referral System	\$1,000.00	72.46	72.46	\$927.54
Services	Other	Contract Closeout Cost	\$35,000.00	-	-	\$35,000.00
		Subtotal	\$64,750.00	\$2,173.78	\$2,365.68	\$62,384.32
		Administrative	\$171,500.00	\$8,395.19	\$9,732.61	\$161,767.39
		Services	\$2,078,500.00	\$178,652.60	\$390,650.87	\$1,887,849.13
		Total	\$2,250,000.00	\$187,047.79	\$400,383.48	\$1,849,616.52

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2018-19

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
		Nov-18	YTD-Nov 2018	Dec 2018 to Sep-2019
Personnel				
President & CEO	\$50,000.00	\$ 2,101.60	\$ 2,101.60	\$47,898.40
VP of Administration	\$30,000.00	1,099.74	\$ 1,099.74	\$28,900.26
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$10,000.00	304.85	\$ 304.85	\$9,695.15
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$4,000.00	64.17	\$ 64.17	\$3,935.83
Professional Development	\$1,000.00	680.57	\$ 787.74	\$212.26
Payroll Taxes	\$8,000.00	128.58	\$ 128.58	\$7,871.42
Workers Compensation Insurance	\$500.00	22.80	\$ 22.80	\$477.20
Pension	\$3,000.00	98.30	\$ 98.30	\$2,901.70
Employee Group Insurance	\$15,000.00	1,483.20	\$ 1,483.20	\$13,516.80
Job Advertising	\$500.00		\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 122,250.00	\$ 5,983.81	\$ 6,090.98	\$ 116,159.02
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$ 187.15	\$ 1,127.54	\$3,872.46
Postage/Shipping	\$2,000.00	106.13	\$ 190.86	\$1,809.14
Auditing	\$4,000.00	372.37	\$ 372.37	\$3,627.63
Travel/Lodging	\$250.00	2.30	\$ 2.30	\$247.70
Rent	\$20,000.00	1,055.14	\$ 1,055.14	\$18,944.86
Telephone Service	\$2,500.00	105.41	\$ 105.41	\$2,394.59
General Business Liability Insurance	\$1,000.00	49.30	\$ 49.30	\$950.70
Insurance-Directors & Officers	\$1,500.00	104.77	\$ 104.77	\$1,395.23
Office Expense	\$12,000.00	380.36	\$ 585.49	\$11,414.51
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	\$0.00
Total Operating	\$ 48,250.00	\$ 2,362.93	\$ 3,593.18	\$ 44,656.82
Equipment				
Equipment Service Contracts	\$1,000.00	\$ 48.45	\$ 48.45	\$951.55
Total Administrative Expenses	\$ 171,500.00	\$ 8,395.19	\$ 9,732.61	\$ 161,767.39

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Nov-18	YTD-Nov 2018	Dec 2018 - Sept 2019
Vice President of Operations	\$30,000.00	\$ 992.53	\$ 992.53	\$29,007.47
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$12,000.00	328.92	\$ 328.92	\$11,671.08
Billing Coordinator	\$6,000.00	245.64	\$ 245.64	\$5,754.36
Services Assistance	\$8,000.00	194.37	\$ 194.37	\$7,805.63
Service Provider Approval	\$1,000.00	-	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	21.58	\$ 21.58	\$3,978.42
Hotline Counselor	\$2,000.00	14.93	\$ 14.93	\$1,985.07
Payroll Taxes	\$4,000.00	69.14	\$ 69.14	\$3,930.86
Workers Compensation Insurance	\$500.00	19.42	\$ 19.42	\$480.58
Pension	\$1,500.00	46.59	\$ 46.59	\$1,453.41
Employee Group Insurance	\$8,000.00	592.70	\$ 592.70	\$7,407.30
Total Personnel	\$ 77,000.00	\$ 2,525.82	\$ 2,525.82	\$ 74,474.18
Operating				
Client Education Materials	\$10,000.00		\$ -	\$10,000.00
Services Advertising	\$2,000.00		\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$ -	\$8,000.00
Travel/Lodging To Service Providers	\$7,500.00	26.25	\$ 131.25	\$7,368.75
Srvcs Database Consulting & Dev	\$20,000.00	1,657.50	\$ 3,995.00	\$16,005.00
Client Service Providers	\$1,900,000.00	174,032.67	\$ 382,956.24	\$1,517,043.76
Toll-free Referral System	\$1,000.00	72.46	\$ 72.46	\$927.54
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00			\$35,000.00
Total Operating	\$ 1,993,500.00	\$ 175,788.88	\$ 387,154.95	\$ 1,606,345.05
Equipment				
Pregnancy Test Kits	\$8,000.00	\$ 337.90	\$ 970.10	\$7,029.90
Total Services Expenses	\$ 2,078,500.00	\$ 178,652.60	\$ 390,650.87	\$ 1,687,849.13




Invoice No.: IND-1018-000003

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 1/22/2019
PO Number: 0020001214
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2018 - 9/30/2019
Contract Amount: \$2,250,000.00
Contract Number: 29454
Date of Services: 12/1/2018 -12/31/2018
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$165,463.14
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/18	Actual Cost Dec-18	Actual Expenses YTD-Dec 2018	Remaining Balance Jan 2019 to Sep-2019
Administrative	Salary	President & CEO	\$50,000.00	3,825.76	5,927.36	\$44,072.64
Administrative	Salary	VP of Administration	\$30,000.00	665.68	1,765.42	\$28,234.58
Administrative	Salary	Assistant Director of Finance	\$0.00	-	-	\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00	\$651.55	956.40	\$9,043.60
Administrative	Salary	Junior Accountant	\$0.00	-	-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$331.55	395.72	\$3,604.28
Services	Salary	VP of Operations	\$30,000.00	1,811.77	2,804.30	\$27,195.70
Services	Salary	Indiana Services Director	\$0.00	-	-	\$0.00
Services	Salary	Services Coordinator	\$12,000.00	\$545.16	674.08	\$11,125.92
Services	Salary	Services Assistance	\$8,000.00	\$231.08	425.45	\$7,574.55
Services	Salary	Billing Coordinator	\$6,000.00	\$613.25	858.89	\$5,141.11
Services	Salary	Service Provider Approval	\$1,000.00	\$4.86	4.86	\$995.32
Services	Salary	Service Provider Monitoring	\$4,000.00	\$18.19	37.77	\$3,862.23
Services	Salary	Hotline Counselor	\$2,000.00	\$65.85	83.78	\$1,916.22
		Subtotal	\$157,000.00	\$8,765.52	\$14,133.85	\$142,866.15
Administrative	Fringe	Unused Sick	\$0.00	-	-	\$0.00
Services	Fringe	Unused Sick	\$0.00	-	-	\$0.00
Administrative	Fringe	Payroll Taxes	\$8,000.00	\$167.45	296.03	\$7,703.97
Services	Fringe	Payroll Taxes	\$4,000.00	\$131.88	201.02	\$3,798.98
Administrative	Fringe	Workers' Comp	\$500.00	\$18.10	40.90	\$459.10
Services	Fringe	Workers' Comp	\$500.00	\$15.43	34.85	\$465.15
Administrative	Fringe	Pension	\$3,000.00	\$146.68	244.98	\$2,755.02
Services	Fringe	Pension	\$1,500.00	\$89.08	135.67	\$1,364.33
Administrative	Fringe	Employee Group Ins	\$15,000.00	\$1,171.04	2,654.24	\$12,345.76
Services	Fringe	Employee Group Ins	\$8,000.00	\$471.27	1,063.97	\$6,936.03
		Subtotal	\$40,500.00	\$2,210.93	\$4,671.66	\$35,828.34
Administrative	Travel	Travel/Lodging	\$250.00	-	2.30	\$247.70
Services	Travel	Travel	\$7,500.00	\$65.82	196.87	\$7,303.13
		Subtotal	\$7,750.00	\$65.62	\$199.17	\$7,550.83
Administrative	Supplies	Office Expense	\$12,000.00	\$550.34	1,135.83	\$10,864.17
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	-	-	\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00	-	-	\$10,000.00
Services	Supplies	Pregnancy Test Kits	\$8,000.00	\$294.30	1,264.40	\$6,735.60
		Subtotal	\$40,000.00	\$844.64	\$2,400.23	\$37,599.77
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$187.15	1,314.69	\$3,685.31
Administrative	Contracts	Auditing	\$4,000.00	\$295.62	667.99	\$3,332.01
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$43.81	92.26	\$907.74
Services	Contracts	Client Service Providers	\$1,900,000.00	\$150,452.70	533,408.84	\$1,366,591.06
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	-	-	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00	-	-	\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,126.25	5,121.25	\$14,878.75
		Subtotal	\$1,940,000.00	\$152,105.53	\$540,605.13	\$1,399,394.87
Administrative	Other	Professional Development	\$1,000.00	\$284.07	1,071.81	(\$71.81)
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$250.00	-	-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$79.10	269.96	\$1,730.04
Administrative	Other	Rent	\$20,000.00	\$833.64	1,888.78	\$18,111.22
Administrative	Other	Telephone Service	\$2,500.00	\$94.26	199.67	\$2,300.33
Administrative	Other	General Business Liability Ins	\$1,000.00	\$39.14	88.44	\$911.56
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$83.17	187.94	\$1,312.06
Services	Other	Toll Free Referral System	\$1,000.00	\$57.52	128.98	\$870.02
Services	Other	Contract Closeout Cost	\$35,000.00	-	-	\$35,000.00
		Subtotal	\$64,750.00	\$1,470.90	\$3,836.58	\$60,913.42
		Administrative	\$171,500.00	\$9,468.11	\$19,200.72	\$152,299.28
		Services	\$2,078,500.00	\$155,995.03	\$546,845.90	\$1,531,854.10
		Total	\$2,250,000.00	\$165,463.14	\$565,846.62	\$1,684,153.38

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2018-19

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
		Dec-18	YTD - Dec 2018	Jan 2019 to Sep-2019
Personnel				
President & CEO	\$50,000.00	\$3,825.76	\$ 5,927.36	\$44,072.64
VP of Administration	\$30,000.00	\$665.68	\$ 1,765.42	\$28,234.58
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$10,000.00	\$651.55	\$ 956.40	\$9,043.60
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$4,000.00	\$331.55	\$ 395.72	\$3,604.28
Professional Development	\$1,000.00	\$284.07	\$ 1,071.81	(\$71.81)
Payroll Taxes	\$8,000.00	\$167.45	\$ 296.03	\$7,703.97
Workers Compensation Insurance	\$500.00	\$18.10	\$ 40.90	\$459.10
Pension	\$3,000.00	\$146.68	\$ 244.98	\$2,755.02
Employee Group Insurance	\$15,000.00	\$1,171.04	\$ 2,654.24	\$12,345.76
Job Advertising	\$500.00		\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 122,250.00	\$ 7,261.88	\$ 13,352.86	\$ 108,897.14
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$187.15	\$ 1,314.69	\$3,685.31
Postage/Shipping	\$2,000.00	\$79.10	\$ 269.96	\$1,730.04
Auditing	\$4,000.00	\$295.62	\$ 667.99	\$3,332.01
Travel/Lodging	\$250.00		\$ 2.30	\$247.70
Rent	\$20,000.00	\$833.64	\$ 1,888.78	\$18,111.22
Telephone Service	\$2,500.00	\$94.26	\$ 199.67	\$2,300.33
General Business Liability Insurance	\$1,000.00	\$39.14	\$ 88.44	\$911.56
Insurance-Directors & Officers	\$1,500.00	\$83.17	\$ 187.94	\$1,312.06
Office Expense	\$12,000.00	\$550.34	\$ 1,135.83	\$10,864.17
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	\$0.00
Total Operating	\$ 48,250.00	\$ 2,162.42	\$ 5,755.60	\$ 42,494.40
Equipment				
Equipment Service Contracts	\$1,000.00	\$43.81	\$ 92.26	\$907.74
Total Administrative Expenses	\$ 171,500.00	\$ 9,468.11	\$ 19,200.72	\$ 152,299.28

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Dec-18	YTD-Dec 2018	Jan 2019 to Sep-2019
Vice President of Operations	\$30,000.00	\$1,811.77	\$ 2,804.30	\$27,195.70
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$12,000.00	\$545.16	\$ 874.08	\$11,125.92
Billing Coordinator	\$6,000.00	\$613.25	\$ 858.89	\$5,141.11
Services Assistance	\$8,000.00	\$231.08	\$ 425.45	\$7,574.55
Service Provider Approval	\$1,000.00	\$4.68	\$ 4.68	\$995.32
Service Provider Monitoring	\$4,000.00	\$16.19	\$ 37.77	\$3,962.23
Hotline Counselor	\$2,000.00	\$68.85	\$ 83.78	\$1,916.22
Payroll Taxes	\$4,000.00	\$131.88	\$ 201.02	\$3,798.98
Workers Compensation Insurance	\$500.00	\$15.43	\$ 34.85	\$465.15
Pension	\$1,500.00	\$89.08	\$ 135.67	\$1,364.33
Employee Group Insurance	\$8,000.00	\$471.27	\$ 1,063.97	\$6,936.03
Total Personnel	\$ 77,000.00	\$ 3,998.64	\$ 6,524.46	\$ 70,475.54
Operating				
Client Education Materials	\$10,000.00	\$0.00	\$ -	\$10,000.00
Services Advertising	\$2,000.00	\$0.00	\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$ -	\$8,000.00
Travel/Lodging To Service Providers	\$7,500.00	\$65.62	\$ 196.87	\$7,303.13
Srvcs Database Consulting & Dev	\$20,000.00	\$1,126.25	\$ 5,121.25	\$14,878.75
Client Service Providers	\$1,900,000.00	\$150,452.70	\$ 533,408.94	\$1,366,591.06
Toll-free Referral System	\$1,000.00	\$57.52	\$ 129.98	\$870.02
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00			\$35,000.00
Total Operating	\$ 1,993,500.00	\$ 151,702.09	\$ 538,857.04	\$ 1,454,642.96
Equipment				
Pregnancy Test Kits	\$8,000.00	\$294.30	\$ 1,264.40	\$6,735.60
Total Services Expenses	\$ 2,078,500.00	\$ 155,995.03	\$ 546,645.90	\$ 1,531,854.10



Invoice No.: IND-1018-000004

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 2/21/2019
PO Number: 0020001214
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2018 - 9/30/2019
Contract Amount: \$2,250,000.00
Contract Number: 29454
Date of Services: 1/1/2019 -1/31/2019
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$191,388.13
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/2018	Actual Cost Jan-19	Actual Expenses YTD-Jan 2019	Remaining Balance Feb 2019 to Sep-2019
Administrative	Salary	President & CEO	\$50,000.00	\$2,663.65	8,591.01	\$41,408.99
Administrative	Salary	VP of Administration	\$30,000.00	\$2,809.97	4,575.39	\$25,424.61
Administrative	Salary	Assistant Director of Finance	\$0.00	-	-	\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00	\$974.34	1,930.74	\$8,069.26
Administrative	Salary	Junior Accountant	\$0.00	-	-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$470.58	866.30	\$3,133.70
Services	Salary	VP of Operations	\$30,000.00	\$2,189.81	4,994.11	\$25,005.89
Services	Salary	Indiana Services Director	\$0.00	-	-	\$0.00
Services	Salary	Services Coordinator	\$12,000.00	\$1,089.13	1,963.21	\$10,036.79
Services	Salary	Services Assistance	\$8,000.00	\$292.26	717.71	\$7,282.29
Services	Salary	Billing Coordinator	\$6,000.00	\$515.39	1,374.28	\$4,625.72
Services	Salary	Service Provider Approval	\$1,000.00	-	4.68	\$995.32
Services	Salary	Service Provider Monitoring	\$4,000.00	-	37.77	\$3,962.23
Services	Salary	Hotline Counselor	\$2,000.00	\$137.92	221.70	\$1,778.30
		Subtotal	\$157,000.00	\$11,143.05	\$25,276.90	\$131,723.10
Administrative	Fringe	Unused Sick	\$0.00	-	-	\$0.00
Services	Fringe	Unused Sick	\$0.00	-	-	\$0.00
Administrative	Fringe	Payroll Taxes	\$8,000.00	\$517.44	813.47	\$7,186.53
Services	Fringe	Payroll Taxes	\$4,000.00	\$327.00	528.02	\$3,471.98
Administrative	Fringe	Workers' Comp	\$500.00	\$17.71	58.61	\$441.39
Services	Fringe	Workers' Comp	\$500.00	\$15.09	49.94	\$450.06
Administrative	Fringe	Pension	\$3,000.00	\$171.08	416.06	\$2,583.94
Services	Fringe	Pension	\$1,500.00	\$105.59	241.26	\$1,258.74
Administrative	Fringe	Employee Group Ins	\$15,000.00	\$1,008.48	3,662.72	\$11,337.28
Services	Fringe	Employee Group Ins	\$8,000.00	\$404.33	1,468.30	\$6,531.70
		Subtotal	\$40,500.00	\$2,566.72	\$7,238.38	\$33,261.62
Administrative	Travel	Travel/Lodging	\$250.00	-	2.30	\$247.70
Services	Travel	Travel	\$7,500.00	\$105.00	301.87	\$7,198.13
		Subtotal	\$7,750.00	\$105.00	\$304.17	\$7,445.83
Administrative	Supplies	Office Expense	\$12,000.00	\$161.31	1,297.14	\$10,702.86
Services	Supplies	Computer Resources/Upgrade:	\$10,000.00	-	-	\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00	\$3,277.50	3,277.50	\$6,722.50
Services	Supplies	Pregnancy Test Kits	\$8,000.00	\$446.90	1,711.30	\$6,288.70
		Subtotal	\$40,000.00	\$3,885.71	\$6,285.94	\$33,714.06
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$187.16	1,501.85	\$3,498.15
Administrative	Contracts	Auditing	\$4,000.00	\$289.24	957.23	\$3,042.77
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$42.36	134.62	\$865.38
Services	Contracts	Client Service Providers	\$1,900,000.00	\$170,098.86	703,507.80	\$1,196,492.20
Services	Contracts	Meetings/Seminars/Conferences	\$8,000.00	-	-	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00	-	-	\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,912.50	7,033.75	\$12,966.25
		Subtotal	\$1,940,000.00	\$172,530.12	\$713,135.25	\$1,226,864.75
Administrative	Other	Professional Development	\$1,000.00	-	1,071.81	(\$71.81)
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$250.00	-	-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$85.32	355.28	\$1,644.72
Administrative	Other	Rent	\$20,000.00	\$816.36	2,705.14	\$17,294.86
Administrative	Other	Telephone Service	\$2,500.00	\$79.90	279.57	\$2,220.43
Administrative	Other	General Business Liability Ins	\$1,000.00	\$38.29	126.73	\$873.27
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$81.38	269.32	\$1,230.68
Services	Other	Toll Free Referral System	\$1,000.00	\$56.28	186.26	\$813.74
Services	Other	Contract Closeout Cost	\$35,000.00	-	-	\$35,000.00
		Subtotal	\$64,750.00	\$1,157.53	\$4,994.11	\$59,755.89
		Administrative	\$171,500.00	\$10,414.57	\$29,615.29	\$141,884.71
		Services	\$2,078,500.00	\$180,973.56	\$727,619.46	\$1,350,880.54
		Total	\$2,250,000.00	\$191,388.13	\$757,234.75	\$1,492,765.25

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2018-19

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance Feb 2019 to Sep- 2019
		Jan-19	YTD-Jan 2019	
Personnel				
President & CEO	\$50,000.00	\$2,663.65	\$ 8,591.01	\$41,408.99
VP of Administration	\$30,000.00	\$2,809.97	\$ 4,575.39	\$25,424.61
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$10,000.00	\$974.34	\$ 1,930.74	\$8,069.26
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$4,000.00	\$470.58	\$ 866.30	\$3,133.70
Professional Development	\$1,000.00	\$0.00	\$ 1,071.81	(\$71.81)
Payroll Taxes	\$8,000.00	\$517.44	\$ 813.47	\$7,186.53
Workers Compensation Insurance	\$500.00	\$17.71	\$ 58.61	\$441.39
Pension	\$3,000.00	\$171.08	\$ 416.06	\$2,583.94
Employee Group Insurance	\$15,000.00	\$1,008.48	\$ 3,662.72	\$11,337.28
Job Advertising	\$500.00	\$0.00	\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 122,250.00	\$ 8,633.25	\$ 21,986.11	\$ 100,263.89
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$187.16	\$ 1,501.85	\$3,498.15
Postage/Shipping	\$2,000.00	\$85.32	\$ 355.28	\$1,644.72
Auditing	\$4,000.00	\$289.24	\$ 957.23	\$3,042.77
Travel/Lodging	\$250.00	\$0.00	\$ 2.30	\$247.70
Rent	\$20,000.00	\$816.36	\$ 2,705.14	\$17,294.86
Telephone Service	\$2,500.00	\$79.90	\$ 279.57	\$2,220.43
General Business Liability Insurance	\$1,000.00	\$38.29	\$ 126.73	\$873.27
Insurance-Directors & Officers	\$1,500.00	\$81.38	\$ 269.32	\$1,230.68
Office Expense	\$12,000.00	\$161.31	\$ 1,297.14	\$10,702.86
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	\$0.00
Total Operating	\$ 48,250.00	\$ 1,738.96	\$ 7,494.56	\$ 40,755.44
Equipment				
Equipment Service Contracts	\$1,000.00	\$42.36	\$ 134.62	\$865.38
Total Administrative Expenses	\$ 171,500.00	\$ 10,414.57	\$ 29,615.29	\$ 141,884.71

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Jan-19	YTD-Jan 2019	Feb 2019 to Sep-2019
Vice President of Operations	\$30,000.00	\$2,189.81	\$ 4,994.11	\$25,005.89
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$12,000.00	\$1,089.13	\$ 1,963.21	\$10,036.79
Billing Coordinator	\$6,000.00	\$515.39	\$ 1,374.28	\$4,625.72
Services Assistance	\$8,000.00	\$292.26	\$ 717.71	\$7,282.29
Service Provider Approval	\$1,000.00	\$0.00	\$ 4.68	\$995.32
Service Provider Monitoring	\$4,000.00		\$ 37.77	\$3,962.23
Hotline Counselor	\$2,000.00	\$137.92	\$ 221.70	\$1,778.30
Payroll Taxes	\$4,000.00	\$327.00	\$ 528.02	\$3,471.98
Workers Compensation Insurance	\$500.00	\$15.09	\$ 49.94	\$450.06
Pension	\$1,500.00	\$105.59	\$ 241.26	\$1,258.74
Employee Group Insurance	\$8,000.00	\$404.33	\$ 1,468.30	\$6,531.70
Total Personnel	\$ 77,000.00	\$ 5,076.52	\$ 11,600.98	\$ 65,399.02
Operating				
Client Education Materials	\$10,000.00	\$3,277.50	\$ 3,277.50	\$6,722.50
Services Advertising	\$2,000.00	\$0.00	\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$ -	\$8,000.00
Travel/Lodging To Service Providers	\$7,500.00	\$105.00	\$ 301.87	\$7,198.13
Srvcs Database Consulting & Dev	\$20,000.00	\$1,912.50	\$ 7,033.75	\$12,966.25
Client Service Providers	\$1,900,000.00	\$170,098.86	\$ 703,507.80	\$1,196,492.20
Toll-free Referral System	\$1,000.00	\$56.28	\$ 186.26	\$813.74
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00			\$35,000.00
Total Operating	\$ 1,993,500.00	\$ 175,450.14	\$ 714,307.18	\$ 1,279,192.82
Equipment				
Pregnancy Test Kits	\$8,000.00	\$446.90	\$ 1,711.30	\$6,288.70
Total Services Expenses	\$ 2,078,500.00	\$ 180,973.56	\$ 727,619.46	\$ 1,350,880.54



Invoice No.: IND-1018-000005

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 3/20/2019
PO Number: 0020001214
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2018 - 9/30/2019
Contract Amount: \$2,250,000.00
Contract Number: 29454
Date of Services: 2/1/2019 -2/28/2019
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$189,036.53
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature

3/19/19

Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/2018	Actual Cost Feb-19	Actual Expense YTD-Feb 2019	Remaining Balance Mar 2019 to Sep-201
Administrativ	Salary	President & CEO	\$50,000.00	2,478.07	11,069.08	\$38,930.92
Administrativ	Salary	VP of Administration	\$30,000.00	2,188.70	6,764.09	\$23,235.91
Administrativ	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrativ	Salary	Senior Accountant	\$10,000.00	\$549.93	2,480.67	\$7,519.33
Administrativ	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrativ	Salary	Bookkeeper	\$4,000.00	\$352.94	1,219.24	\$2,780.76
Services	Salary	VP of Operations	\$30,000.00	924.14	5,918.25	\$24,081.75
Services	Salary	Indiana Services Director	\$0.00		-	\$0.00
Services	Salary	Services Coordinator	\$12,000.00	\$758.34	2,721.55	\$9,278.45
Services	Salary	Services Assistance	\$8,000.00	\$172.38	890.09	\$7,109.91
Services	Salary	Billing Coordinator	\$6,000.00	\$599.61	1,973.89	\$4,026.11
Services	Salary	Service Provider Approval	\$1,000.00	\$4.68	9.36	\$990.64
Services	Salary	Service Provider Monitoring	\$4,000.00		37.77	\$3,962.23
Services	Salary	Hotline Counselor	\$2,000.00	\$54.96	276.66	\$1,723.34
		Subtotal	\$157,000.00	\$8,083.75	\$33,360.65	\$123,639.35
Administrativ	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrativ	Fringe	Payroll Taxes	\$8,000.00	\$401.43	1,214.90	\$6,785.10
Services	Fringe	Payroll Taxes	\$4,000.00	\$194.87	722.89	\$3,277.11
Administrativ	Fringe	Workers' Comp	\$500.00	\$19.51	78.12	\$421.88
Services	Fringe	Workers' Comp	\$500.00	\$16.62	66.56	\$433.44
Administrativ	Fringe	Pension	\$3,000.00	\$153.02	569.08	\$2,430.92
Services	Fringe	Pension	\$1,500.00	\$68.37	309.63	\$1,190.37
Administrativ	Fringe	Employee Group Ins	\$15,000.00	\$1,158.46	4,821.18	\$10,178.82
Services	Fringe	Employee Group Ins	\$8,000.00	\$469.23	1,937.53	\$6,062.47
		Subtotal	\$40,500.00	\$2,481.51	\$9,719.89	\$30,780.11
Administrativ	Travel	Travel/Lodging	\$250.00		2.30	\$247.70
Services	Travel	Travel	\$7,500.00		301.87	\$7,198.13
		Subtotal	\$7,750.00	\$0.00	\$304.17	\$7,445.83
Administrativ	Supplies	Office Expense	\$12,000.00	\$300.25	1,597.39	\$10,402.61
Services	Supplies	Computer Resources/Upgrade	\$10,000.00			\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00		3,277.50	\$6,722.50
Services	Supplies	Pregnancy Test Kits	\$8,000.00	\$436.00	2,147.30	\$5,852.70
		Subtotal	\$40,000.00	\$736.25	\$7,022.19	\$32,977.81
Administrativ	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$1,253.62	2,755.47	\$2,244.53
Administrativ	Contracts	Auditing	\$4,000.00	\$318.61	1,275.84	\$2,724.16
Administrativ	Contracts	Copier Service Contracts	\$1,000.00	\$50.41	185.03	\$814.97
Services	Contracts	Client Service Providers	\$1,900,000.00	\$173,086.55	876,594.35	\$1,023,405.65
Services	Contracts	Meetings/Seminars/Conferenc	\$8,000.00		-	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00		-	\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,615.00	8,648.75	\$11,351.25
		Subtotal	\$1,940,000.00	\$176,324.19	\$889,459.44	\$1,050,540.56
Administrativ	Other	Professional Development	\$1,000.00		1,071.81	(\$71.81)
Administrativ	Other	Job advertising	\$500.00		-	\$500.00
Administrativ	Other	New employee screening	\$250.00		-	\$250.00
Administrativ	Other	Postage/Shipping	\$2,000.00	\$60.36	415.64	\$1,584.36
Administrativ	Other	Rent	\$20,000.00	\$902.36	3,607.50	\$16,392.50
Administrativ	Other	Telephone Service	\$2,500.00	\$230.12	509.69	\$1,990.31
Administrativ	Other	General Business Liability Ins	\$1,000.00	\$42.18	168.91	\$831.09
Administrativ	Other	Insurance - Directors & Officer	\$1,500.00	\$89.64	358.96	\$1,141.04
Services	Other	Toll Free Referral System	\$1,000.00	\$86.17	272.43	\$727.57
Services	Other	Contract Clostout Cost	\$35,000.00		-	\$35,000.00
		Subtotal	\$64,750.00	\$1,410.83	\$6,404.94	\$58,345.06
		Administrative	\$171,500.00	\$10,549.61	\$40,164.90	\$131,335.10
		Services	\$2,078,500.00	\$178,486.92	\$906,106.38	\$1,172,393.62
		Total	\$2,250,000.00	\$189,036.53	\$946,271.28	\$1,303,728.72

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2018-19

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance Mar 2019 to Sep- 2019
		Feb-19	YTD-Feb 2019	
Personnel				
President & CEO	\$50,000.00	\$2,478.07	\$ 11,069.08	\$38,930.92
VP of Administration	\$30,000.00	\$2,188.70	\$ 6,764.09	\$23,235.91
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$10,000.00	\$549.93	\$ 2,480.67	\$7,519.33
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$4,000.00	\$352.94	\$ 1,219.24	\$2,780.76
Professional Development	\$1,000.00	\$0.00	\$ 1,071.81	(\$71.81)
Payroll Taxes	\$8,000.00	\$401.43	\$ 1,214.90	\$6,785.10
Workers Compensation Insurance	\$500.00	\$19.51	\$ 78.12	\$421.88
Pension	\$3,000.00	\$153.02	\$ 569.08	\$2,430.92
Employee Group Insurance	\$15,000.00	\$1,158.46	\$ 4,821.18	\$10,178.82
Job Advertising	\$500.00	\$0.00	\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 122,250.00	\$ 7,302.06	\$ 29,288.17	\$ 92,961.83
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$1,253.62	\$ 2,755.47	\$2,244.53
Postage/Shipping	\$2,000.00	\$60.36	\$ 415.64	\$1,584.36
Auditing	\$4,000.00	\$318.61	\$ 1,275.84	\$2,724.16
Travel/Lodging	\$250.00		\$ 2.30	\$247.70
Rent	\$20,000.00	\$902.36	\$ 3,607.50	\$16,392.50
Telephone Service	\$2,500.00	\$230.12	\$ 509.69	\$1,990.31
General Business Liability Insurance	\$1,000.00	\$42.18	\$ 168.91	\$831.09
Insurance-Directors & Officers	\$1,500.00	\$89.64	\$ 358.96	\$1,141.04
Office Expense	\$12,000.00	\$300.25	\$ 1,597.39	\$10,402.61
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 48,250.00	\$ 3,197.14	\$ 10,691.70	\$ 37,558.30
Equipment				
Equipment Service Contracts	\$1,000.00	\$50.41	\$ 185.03	\$814.97
Total Administrative Expenses	\$ 171,500.00	\$ 10,549.61	\$ 40,164.90	\$ 131,335.10

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses Feb-19	Actual Expenses YTD-Feb 2019	Remaining Balance Mar 2019 to Sep-2019
Personnel				
Vice President of Operations	\$30,000.00	\$924.14	\$ 5,918.25	\$24,081.75
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$12,000.00	\$758.34	\$ 2,721.55	\$9,278.45
Billing Coordinator	\$6,000.00	\$599.61	\$ 1,973.89	\$4,026.11
Services Assistance	\$8,000.00	\$172.38	\$ 890.09	\$7,109.91
Service Provider Approval	\$1,000.00	\$4.68	\$ 9.36	\$990.64
Service Provider Monitoring	\$4,000.00		\$ 37.77	\$3,962.23
Hotline Counselor	\$2,000.00	\$54.96	\$ 276.66	\$1,723.34
Payroll Taxes	\$4,000.00	\$194.87	\$ 722.89	\$3,277.11
Workers Compensation Insuran	\$500.00	\$16.62	\$ 66.56	\$433.44
Pension	\$1,500.00	\$68.37	\$ 309.63	\$1,190.37
Employee Group Insurance	\$8,000.00	\$469.23	\$ 1,937.53	\$6,062.47
Total Personnel	\$ 77,000.00	\$ 3,263.20	\$ 14,864.18	\$ 62,135.82
Operating				
Client Education Materials	\$10,000.00	\$0.00	\$ 3,277.50	\$6,722.50
Services Advertising	\$2,000.00	\$0.00	\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$ -	\$8,000.00
Travel/Lodging To Service Provi	\$7,500.00	\$0.00	\$ 301.87	\$7,198.13
Srvcs Database Consulting & De	\$20,000.00	\$1,615.00	\$ 8,648.75	\$11,351.25
Client Service Providers	\$1,900,000.00	\$173,086.55	\$ 876,594.35	\$1,023,405.65
Toll-free Referral System	\$1,000.00	\$86.17	\$ 272.43	\$727.57
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,993,500.00	\$ 174,787.72	\$ 889,094.90	\$ 1,104,405.10
Equipment				
Pregnancy Test Kits	\$8,000.00	\$436.00	\$ 2,147.30	\$5,852.70
Total Services Expenses	\$ 2,078,500.00	\$ 178,486.92	\$ 906,106.38	\$ 1,172,393.62



Invoice No.: IND-1018-000006

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 5/23/2019
PO Number: 0020001214
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2018 - 9/30/2019
Contract Amount: \$2,250,000.00
Contract Number: 29454
Date of Services: 3/1/2019 -3/31/2019
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$191,644.10
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature

5/23/19

Date

Attachment B: Budget

Real Alternatives, Inc. A70-5-041137

Indiana Pregnancy & Support Services Program

October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/18	Actual Cost Mar-19	Actual Expenses YTD-Mar 2019	Remaining Balance Apr 2019 to Sep-2019
Administrative	Salary	President & CEO	\$50,000.00	3,408.77	14,477.85	\$35,522.15
Administrative	Salary	VP of Administration	\$30,000.00	\$1,991.71	8,755.80	\$21,244.20
Administrative	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00	\$609.71	3,090.38	\$6,909.62
Administrative	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$278.07	1,497.31	\$2,502.69
Services	Salary	VP of Operations	\$30,000.00	1,929.29	7,847.54	\$22,152.46
Services	Salary	Indiana Services Director	\$0.00		-	\$0.00
Services	Salary	Services Coordinator	\$12,000.00	\$965.39	3,686.94	\$8,313.06
Services	Salary	Services Assistance	\$8,000.00	\$357.21	1,247.30	\$6,752.70
Services	Salary	Billing Coordinator	\$8,000.00	\$202.82	2,176.71	\$3,823.29
Services	Salary	Service Provider Approval	\$1,000.00		9.36	\$990.64
Services	Salary	Service Provider Monitoring	\$4,000.00	\$48.68	86.45	\$3,913.55
Services	Salary	Hotline Counselor	\$2,000.00	\$96.44	373.10	\$1,626.90
		Subtotal	\$157,000.00	\$9,888.09	\$43,248.74	\$113,751.26
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrative	Fringe	Payroll Taxes	\$8,000.00	\$477.56	1,692.46	\$6,307.54
Services	Fringe	Payroll Taxes	\$4,000.00	\$276.09	998.98	\$3,001.02
Administrative	Fringe	Workers' Comp	\$500.00	\$20.80	98.92	\$401.08
Services	Fringe	Workers' Comp	\$500.00	\$17.72	84.28	\$415.72
Administrative	Fringe	Pension	\$3,000.00	\$184.79	753.87	\$2,246.13
Services	Fringe	Pension	\$1,500.00	\$103.63	413.26	\$1,086.74
Administrative	Fringe	Employee Group Ins	\$15,000.00	\$1,350.13	6,171.31	\$8,828.69
Services	Fringe	Employee Group Ins	\$8,000.00	\$552.38	2,489.91	\$5,510.09
		Subtotal	\$40,500.00	\$2,983.10	\$12,702.99	\$27,797.01
Administrative	Travel	Travel/Lodging	\$250.00		2.30	\$247.70
Services	Travel	Travel	\$7,500.00	\$149.25	451.12	\$7,048.88
		Subtotal	\$7,750.00	\$149.25	\$453.42	\$7,296.58
Administrative	Supplies	Office Expense	\$12,000.00	\$294.54	1,891.93	\$10,108.07
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		-	\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00		3,277.50	\$6,722.50
Services	Supplies	Pregnancy Test Kits	\$8,000.00	\$490.50	2,637.80	\$5,362.20
		Subtotal	\$40,000.00	\$785.04	\$7,807.23	\$32,192.77
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$205.18	2,960.65	\$2,039.35
Administrative	Contracts	Auditing	\$4,000.00	\$339.62	1,615.46	\$2,384.54
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$274.23	459.26	\$540.74
Services	Contracts	Client Service Providers	\$1,900,000.00	\$172,081.57	1,048,675.92	\$851,324.08
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	\$1,359.53	1,359.53	\$6,640.47
Services	Contracts	Services Advertising	\$2,000.00		-	\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$2,146.25	10,795.00	\$9,205.00
		Subtotal	\$1,940,000.00	\$176,406.38	\$1,065,865.82	\$874,134.18
Administrative	Other	Professional Development	\$1,000.00		1,071.81	(\$71.81)
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$37.92	453.56	\$1,546.44
Administrative	Other	Rent	\$20,000.00	\$957.43	4,564.93	\$15,435.07
Administrative	Other	Telephone Service	\$2,500.00	\$204.59	714.28	\$1,785.72
Administrative	Other	General Business Liability Ins	\$1,000.00	\$44.96	213.87	\$786.13
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$95.55	454.51	\$1,045.49
Services	Other	Toll Free Referral System	\$1,000.00	\$91.79	364.22	\$635.78
Services	Other	Contract Closure Cost	\$35,000.00		-	\$35,000.00
		Subtotal	\$64,750.00	\$1,432.24	\$7,837.18	\$56,912.82
	Administrative		\$171,500.00	\$10,775.66	\$50,940.46	\$120,559.54
	Services		\$2,078,500.00	\$180,868.54	\$1,086,974.92	\$991,525.08
	Total		\$2,250,000.00	\$191,644.10	\$1,137,915.38	\$1,112,084.62

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2018-19

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance Apr 2019 to Sep- 2019
		Mar-19	YTD-Mar 2019	
Personnel				
President & CEO	\$50,000.00	\$ 3,408.77	\$ 14,477.85	\$35,522.15
VP of Administration	\$30,000.00	\$ 1,991.71	\$ 8,755.80	\$21,244.20
Assistant Director of Finance	\$0.00	\$ -	\$ -	\$0.00
Senior Accountant	\$10,000.00	\$ 609.71	\$ 3,090.38	\$6,909.62
Junior Accountant	\$0.00	\$ -	\$ -	\$0.00
Bookkeeper	\$4,000.00	\$ 278.07	\$ 1,497.31	\$2,502.69
Professional Development	\$1,000.00	\$ -	\$ 1,071.81	(\$71.81)
Payroll Taxes	\$8,000.00	\$ 477.56	\$ 1,692.46	\$6,307.54
Workers Compensation Insurance	\$500.00	\$ 20.80	\$ 98.92	\$401.08
Pension	\$3,000.00	\$ 184.79	\$ 753.87	\$2,246.13
Employee Group Insurance	\$15,000.00	\$ 1,350.13	\$ 6,171.31	\$8,828.69
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 122,250.00	\$ 8,321.54	\$ 37,609.71	\$ 84,640.29
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$205.18	\$ 2,960.65	\$2,039.35
Postage/Shipping	\$2,000.00	\$ 37.92	\$ 453.56	\$1,546.44
Auditing	\$4,000.00	\$ 339.62	\$ 1,615.46	\$2,384.54
Travel/Lodging	\$250.00		\$ 2.30	\$247.70
Rent	\$20,000.00	\$ 957.43	\$ 4,564.93	\$15,435.07
Telephone Service	\$2,500.00	\$ 204.59	\$ 714.28	\$1,785.72
General Business Liability Insurance	\$1,000.00	\$ 44.96	\$ 213.87	\$786.13
Insurance-Directors & Officers	\$1,500.00	\$ 95.55	\$ 454.51	\$1,045.49
Office Expense	\$12,000.00	\$ 294.54	\$ 1,891.93	\$10,108.07
Computer Resources	\$0.00	\$ -	\$ -	\$0.00
			\$ -	
Total Operating	\$ 48,250.00	\$ 2,179.79	\$ 12,871.49	\$ 35,378.51
Equipment				
Equipment Service Contracts	\$1,000.00	\$ 274.23	\$ 459.26	\$540.74
Total Administrative Expenses	\$ 171,500.00	\$ 10,775.56	\$ 50,940.46	\$ 120,559.54

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Mar-19	YTD-Mar 2019	Apr 2019 to Sep-2019
Vice President of Operations	\$30,000.00	\$ 1,929.29	\$ 7,847.54	\$22,152.46
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$12,000.00	\$ 965.39	\$ 3,686.94	\$8,313.06
Billing Coordinator	\$6,000.00	\$ 202.82	\$ 2,176.71	\$3,823.29
Services Assistance	\$8,000.00	\$ 357.21	\$ 1,247.30	\$6,752.70
Service Provider Approval	\$1,000.00	\$ -	\$ 9.36	\$990.64
Service Provider Monitoring	\$4,000.00	\$ 48.68	\$ 86.45	\$3,913.55
Hotline Counselor	\$2,000.00	\$ 96.44	\$ 373.10	\$1,626.90
Payroll Taxes	\$4,000.00	\$ 276.09	\$ 998.98	\$3,001.02
Workers Compensation Insurance	\$500.00	\$ 17.72	\$ 84.28	\$415.72
Pension	\$1,500.00	\$ 103.63	\$ 413.26	\$1,086.74
Employee Group Insurance	\$8,000.00	\$ 552.38	\$ 2,489.91	\$5,510.09
Total Personnel	\$ 77,000.00	\$ 4,549.65	\$ 19,413.83	\$ 57,586.17
Operating				
Client Education Materials	\$10,000.00	\$0.00	\$ 3,277.50	\$6,722.50
Services Advertising	\$2,000.00	\$0.00	\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00	\$ 1,359.53	\$ 1,359.53	\$6,640.47
Travel/Lodging To Service Providers	\$7,500.00	\$ 149.25	\$ 451.12	\$7,048.88
Srvcs Database Consulting & Dev	\$20,000.00	\$2,146.25	\$ 10,795.00	\$9,205.00
Client Service Providers	\$1,900,000.00	\$172,081.57	\$ 1,048,675.92	\$851,324.08
Toll-free Referral System	\$1,000.00	\$91.79	\$ 364.22	\$635.78
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	\$0.00
			\$ -	
			\$ -	
Total Operating	\$ 1,993,500.00	\$ 175,828.39	\$ 1,064,923.29	\$ 928,576.71
Equipment				
Pregnancy Test Kits	\$8,000.00	\$ 490.50	\$ 2,637.80	\$5,362.20
Total Services Expenses	\$ 2,078,500.00	\$ 180,868.54	\$ 1,086,974.92	\$ 991,525.08



Invoice No.: IND-1018-000007

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 5/23/2019
PO Number: 0020001214
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2018 - 9/30/2019
Contract Amount: \$2,250,000.00
Contract Number: 29454
Date of Services: 4/1/2019 -4/30/2019
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$198,321.40
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A


Vendor's signature

5/23/19
Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/18	Actual Cost Apr-19	Actual Expenses YTD-Apr 2019	Remaining Balance May 2019 to Sep-2019
Administrative	Salary	President & CEO	\$50,000.00	2,464.46	16,942.31	\$33,057.69
Administrative	Salary	VP of Administration	\$30,000.00	1,902.15	10,657.95	\$19,342.05
Administrative	Salary	Assistant Director of Finance	\$0.00	-	-	\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00	585.80	3,676.18	\$6,323.82
Administrative	Salary	Junior Accountant	\$0.00	-	-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	443.84	1,941.15	\$2,058.85
Services	Salary	VP of Operations	\$30,000.00	1,066.38	8,933.92	\$21,066.08
Services	Salary	Indiana Services Director	\$0.00	-	-	\$0.00
Services	Salary	Services Coordinator	\$12,000.00	748.24	4,436.18	\$7,563.82
Services	Salary	Services Assistance	\$8,000.00	396.66	1,643.96	\$6,356.04
Services	Salary	Billing Coordinator	\$6,000.00	347.86	2,524.57	\$3,475.43
Services	Salary	Service Provider Approval	\$1,000.00	-	9.36	\$990.64
Services	Salary	Service Provider Monitoring	\$4,000.00	254.12	340.57	\$3,659.43
Services	Salary	Hotline Counselor	\$2,000.00	62.01	435.11	\$1,564.89
		Subtotal	\$157,000.00	\$8,292.52	\$51,541.26	\$105,458.74
Administrative	Fringe	Unused Sick	\$0.00	-	-	\$0.00
Services	Fringe	Unused Sick	\$0.00	-	-	\$0.00
Administrative	Fringe	Payroll Taxes	\$8,000.00	332.44	2,024.90	\$5,975.10
Services	Fringe	Payroll Taxes	\$4,000.00	208.13	1,207.11	\$2,792.89
Administrative	Fringe	Workers' Comp	\$500.00	18.34	117.26	\$382.74
Services	Fringe	Workers' Comp	\$500.00	15.62	99.90	\$400.10
Administrative	Fringe	Pension	\$3,000.00	129.34	883.21	\$2,116.79
Services	Fringe	Pension	\$1,500.00	73.79	487.05	\$1,012.95
Administrative	Fringe	Employee Group Ins	\$15,000.00	1,155.57	7,326.88	\$7,673.12
Services	Fringe	Employee Group Ins	\$8,000.00	472.79	2,962.70	\$5,037.30
		Subtotal	\$40,500.00	\$2,406.02	\$15,109.01	\$25,390.99
Administrative	Travel	Travel/Lodging	\$250.00	-	2.30	\$247.70
Services	Travel	Travel	\$7,500.00	244.87	685.99	\$6,804.01
		Subtotal	\$7,750.00	\$244.87	\$698.29	\$7,051.71
Administrative	Supplies	Office Expense	\$12,000.00	566.62	2,458.55	\$9,541.45
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	-	-	\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00	3,736.35	7,013.85	\$2,986.15
Services	Supplies	Pregnancy Test Kits	\$8,000.00	348.80	2,966.60	\$5,013.40
		Subtotal	\$40,000.00	\$4,651.77	\$12,459.00	\$27,541.00
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	205.18	3,165.83	\$1,834.17
Administrative	Contracts	Auditing	\$4,000.00	299.46	1,914.92	\$2,085.08
Administrative	Contracts	Copier Service Contracts	\$1,000.00	67.56	526.82	\$473.18
Services	Contracts	Client Service Providers	\$1,900,000.00	179,653.80	1,228,329.72	\$671,670.28
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	-	1,359.53	\$6,640.47
Services	Contracts	Services Advertising	\$2,000.00	55.08	55.08	\$1,944.92
Services	Contracts	Services Database Consulting	\$20,000.00	1,190.00	11,985.00	\$8,015.00
		Subtotal	\$1,940,000.00	\$181,471.08	\$1,247,336.90	\$692,663.10
Administrative	Other	Professional Development	\$1,000.00	-	1,071.81	(\$71.81)
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$250.00	-	-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	159.43	612.99	\$1,387.01
Administrative	Other	Rent	\$20,000.00	830.82	5,395.75	\$14,604.25
Administrative	Other	Telephone Service	\$2,500.00	82.72	797.00	\$1,703.00
Administrative	Other	General Business Liability Ins	\$1,000.00	39.65	253.52	\$746.48
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	84.25	538.76	\$961.24
Services	Other	Toll Free Referral System	\$1,000.00	58.27	422.49	\$577.51
Services	Other	Contract Closeout Cost	\$35,000.00	-	-	\$35,000.00
		Subtotal	\$64,750.00	\$1,255.14	\$9,092.32	\$55,657.68
		Administrative	\$171,500.00	\$9,367.63	\$60,308.09	\$111,191.91
		Services	\$2,078,500.00	\$188,953.77	\$1,275,928.69	\$802,571.31
		Total	\$2,250,000.00	\$198,321.40	\$1,336,236.78	\$913,763.22

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2018-19

Cost Category	Budgeted Dollars	Actual Expenses Apr-19	Actual Expenses YTD-Apr 2019	Remaining Balance May 2019 to Sep-2019
Personnel				
President & CEO	\$50,000.00	\$ 2,464.46	\$ 16,942.31	\$33,057.69
VP of Administration	\$30,000.00	\$ 1,902.15	\$ 10,657.95	\$19,342.05
Assistant Director of Finance	\$0.00	\$ -	\$ -	\$0.00
Senior Accountant	\$10,000.00	\$ 585.80	\$ 3,676.18	\$6,323.82
Junior Accountant	\$0.00	\$ -	\$ -	\$0.00
Bookkeeper	\$4,000.00	\$ 443.84	\$ 1,941.15	\$2,058.85
Professional Development	\$1,000.00	\$ -	\$ 1,071.81	(\$71.81)
Payroll Taxes	\$8,000.00	\$ 332.44	\$ 2,024.90	\$5,975.10
Workers Compensation Insurance	\$500.00	\$ 18.34	\$ 117.26	\$382.74
Pension	\$3,000.00	\$ 129.34	\$ 883.21	\$2,116.79
Employee Group Insurance	\$15,000.00	\$ 1,155.57	\$ 7,326.88	\$7,673.12
Job Advertising	\$500.00		\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 122,250.00	\$ 7,031.94	\$ 44,641.65	\$ 77,608.35
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$205.18	\$ 3,165.83	\$1,834.17
Postage/Shipping	\$2,000.00	\$ 159.43	\$ 612.99	\$1,387.01
Auditing	\$4,000.00	\$ 299.46	\$ 1,914.92	\$2,085.08
Travel/Lodging	\$250.00		\$ 2.30	\$247.70
Rent	\$20,000.00	\$830.82	\$ 5,395.75	\$14,604.25
Telephone Service	\$2,500.00	\$ 82.72	\$ 797.00	\$1,703.00
General Business Liability Insurance	\$1,000.00	\$ 39.65	\$ 253.52	\$746.48
Insurance-Directors & Officers	\$1,500.00	\$ 84.25	\$ 538.76	\$961.24
Office Expense	\$12,000.00	\$ 566.62	\$ 2,458.55	\$9,541.45
Computer Resources	\$0.00	\$ -	\$ -	\$0.00
			\$ -	
Total Operating	\$ 48,250.00	\$ 2,268.13	\$ 15,139.62	\$ 33,110.38
Equipment				
Equipment Service Contracts	\$1,000.00	\$ 67.56	\$ 526.82	\$473.18
Total Administrative Expenses	\$ 171,500.00	\$ 9,367.63	\$ 60,308.09	\$ 111,191.91

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Apr-19	YTD-Apr 2019	May 2019 to Sep-2019
Vice President of Operations	\$30,000.00	\$ 1,086.38	\$ 8,933.92	\$21,066.08
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$12,000.00	\$ 749.24	\$ 4,436.18	\$7,563.82
Billing Coordinator	\$6,000.00	\$ 347.86	\$ 2,524.57	\$3,475.43
Services Assistance	\$8,000.00	\$ 396.66	\$ 1,643.96	\$6,356.04
Service Provider Approval	\$1,000.00	\$ -	\$ 9.36	\$990.64
Service Provider Monitoring	\$4,000.00	\$ 254.12	\$ 340.57	\$3,659.43
Hotline Counselor	\$2,000.00	\$ 62.01	\$ 435.11	\$1,564.89
Payroll Taxes	\$4,000.00	\$ 208.13	\$ 1,207.11	\$2,792.89
Workers Compensation Insurance	\$500.00	\$ 15.62	\$ 99.90	\$400.10
Pension	\$1,500.00	\$ 73.79	\$ 487.05	\$1,012.95
Employee Group Insurance	\$8,000.00	\$ 472.79	\$ 2,962.70	\$5,037.30
Total Personnel	\$ 77,000.00	\$ 3,666.60	\$ 23,080.43	\$ 53,919.57
Operating				
Client Education Materials	\$10,000.00	\$3,736.35	\$ 7,013.85	\$2,986.15
Services Advertising	\$2,000.00	\$55.08	\$ 55.08	\$1,944.92
Meetings/Seminars/Conference	\$8,000.00		\$ 1,359.53	\$6,640.47
Travel/Lodging To Service Providers	\$7,500.00	\$ 244.87	\$ 695.99	\$6,804.01
Srvcs Database Consulting & Dev	\$20,000.00	\$1,190.00	\$ 11,985.00	\$8,015.00
Client Service Providers	\$1,900,000.00	\$179,653.80	\$ 1,228,329.72	\$671,670.28
Toll-free Referral System	\$1,000.00	\$58.27	\$ 422.49	\$577.51
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,993,500.00	\$ 184,938.37	\$ 1,249,861.66	\$ 743,638.34
Equipment				
Pregnancy Test Kits	\$8,000.00	\$ 348.80	\$ 2,986.60	\$5,013.40
Total Services Expenses	\$ 2,078,500.00	\$ 188,953.77	\$ 1,275,928.69	\$ 802,571.31



Invoice No.: IND-1018-000008

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 6/20/2019
PO Number: 0020001214
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2018 - 9/30/2019
Contract Amount: \$2,250,000.00
Contract Number: 29454
Date of Services: 5/1/2019 -5/31/2019
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$216,049.45
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A


Vendor's signature


Date

Real AlternativesIndiana Pregnancy Parenting Support Program

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/18	Actual Cost May-19	Actual Expenses YTD-May 2019	Remaining Balance June 2019 to Sep-2019
Administrative	Salary	President & CEO	\$50,000.00	3,744.37	20,686.68	\$29,313.32
Administrative	Salary	VP of Administration	\$30,000.00	2,065.65	12,723.60	\$17,276.40
Administrative	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00	\$546.94	4,223.12	\$5,776.88
Administrative	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$310.16	2,251.31	\$1,748.69
Services	Salary	VP of Operations	\$30,000.00	750.11	9,684.03	\$20,315.97
Services	Salary	Indiana Services Director	\$0.00		-	\$0.00
Services	Salary	Services Coordinator	\$12,000.00	\$441.75	4,877.93	\$7,122.07
Services	Salary	Services Assistance	\$8,000.00	\$265.77	1,909.73	\$6,090.27
Services	Salary	Billing Coordinator	\$6,000.00	\$324.54	2,849.11	\$3,150.89
Services	Salary	Service Provider Approval	\$1,000.00		9.36	\$990.64
Services	Salary	Service Provider Monitoring	\$4,000.00	\$ 1,440.62	1,781.19	\$2,218.81
Services	Salary	Hotline Counselor	\$2,000.00	\$54.76	489.87	\$1,510.13
		Subtotal	\$157,000.00	\$9,944.67	\$61,485.93	\$95,514.07
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrative	Fringe	Payroll Taxes	\$8,000.00	\$477.59	2,502.49	\$5,497.51
Services	Fringe	Payroll Taxes	\$4,000.00	\$226.30	1,432.41	\$2,567.59
Administrative	Fringe	Workers' Comp	\$500.00	\$21.54	138.80	\$361.20
Services	Fringe	Workers' Comp	\$500.00	\$18.36	118.26	\$381.74
Administrative	Fringe	Pension	\$3,000.00	\$189.39	1,072.60	\$1,927.40
Services	Fringe	Pension	\$1,500.00	\$83.82	570.87	\$929.13
Administrative	Fringe	Employee Group Ins	\$15,000.00	\$1,518.54	8,845.42	\$6,154.58
Services	Fringe	Employee Group Ins	\$8,000.00	\$621.29	3,583.99	\$4,416.01
		Subtotal	\$40,500.00	\$3,155.83	\$18,264.84	\$22,235.16
Administrative	Travel	Travel/Lodging	\$250.00	\$ 1.68	3.98	\$246.02
Services	Travel	Travel	\$7,500.00	\$ 783.07	1,479.06	\$6,020.94
		Subtotal	\$7,750.00	\$784.75	\$1,483.04	\$6,266.96
Administrative	Supplies	Office Expense	\$12,000.00	\$213.04	2,671.59	\$9,328.41
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		-	\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00		7,013.85	\$2,986.15
Services	Supplies	Pregnancy Test Kits	\$8,000.00	\$392.40	3,379.00	\$4,621.00
		Subtotal	\$40,000.00	\$605.44	\$13,064.44	\$26,935.56
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$969.52	4,135.35	\$864.65
Administrative	Contracts	Auditing	\$4,000.00	\$351.83	2,266.75	\$1,733.25
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$49.00	575.82	\$424.18
Services	Contracts	Client Service Providers	\$1,900,000.00	\$196,573.87	1,424,903.59	\$475,096.41
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00		1,359.53	\$6,640.47
Services	Contracts	Services Advertising	\$2,000.00		55.08	\$1,944.92
Services	Contracts	Services Database Consulting	\$20,000.00	\$2,262.50	14,237.50	\$5,762.50
		Subtotal	\$1,940,000.00	\$200,196.72	\$1,447,533.62	\$492,466.38
Administrative	Other	Professional Development	\$1,000.00		1,071.81	(\$71.81)
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$87.02	700.01	\$1,299.99
Administrative	Other	Rent	\$20,000.00	\$982.74	6,378.49	\$13,621.51
Administrative	Other	Telephone Service	\$2,500.00	\$78.25	875.25	\$1,624.75
Administrative	Other	General Business Liability Ins	\$1,000.00	\$46.58	300.10	\$699.90
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$98.99	637.75	\$862.25
Services	Other	Toll Free Referral System	\$1,000.00	\$68.46	490.95	\$509.05
Services	Other	Contract Closeout Cost	\$35,000.00		-	\$35,000.00
		Subtotal	\$64,750.00	\$1,362.04	\$10,454.36	\$54,295.64
		Administrative	\$171,500.00	\$11,752.83	\$72,060.92	\$99,439.08
		Services	\$2,078,500.00	\$204,286.62	\$1,480,225.31	\$598,274.69
		Total	\$2,250,000.00	\$216,049.45	\$1,552,286.23	\$697,713.77

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2018-19

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance June 2019 to Sep- 2019
		May-19	YTD-May 2019	
Personnel				
President & CEO	\$50,000.00	\$ 3,744.37	\$ 20,686.68	\$29,313.32
VP of Administration	\$30,000.00	\$ 2,065.65	\$ 12,723.60	\$17,276.40
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$10,000.00	\$546.94	\$ 4,223.12	\$5,776.88
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$4,000.00	\$310.16	\$ 2,251.31	\$1,748.69
Professional Development	\$1,000.00	\$0.00	\$ 1,071.81	(\$71.81)
Payroll Taxes	\$8,000.00	\$477.59	\$ 2,502.49	\$5,497.51
Workers Compensation Insurance	\$500.00	\$21.54	\$ 138.80	\$361.20
Pension	\$3,000.00	\$189.39	\$ 1,072.60	\$1,927.40
Employee Group Insurance	\$15,000.00	\$1,518.54	\$ 8,845.42	\$6,154.58
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00	\$ -	\$ -	\$250.00
Total Personnel	\$ 122,250.00	\$ 8,874.18	\$ 53,515.83	\$ 68,734.17
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$969.52	\$ 4,135.35	\$864.65
Postage/Shipping	\$2,000.00	\$87.02	\$ 700.01	\$1,299.99
Auditing	\$4,000.00	\$351.83	\$ 2,266.75	\$1,733.25
Travel/Lodging	\$250.00	\$ 1.68	\$ 3.98	\$246.02
Rent	\$20,000.00	\$982.74	\$ 6,378.49	\$13,621.51
Telephone Service	\$2,500.00	\$78.25	\$ 875.25	\$1,624.75
General Business Liability Insurance	\$1,000.00	\$46.58	\$ 300.10	\$699.90
Insurance-Directors & Officers	\$1,500.00	\$98.99	\$ 637.75	\$862.25
Office Expense	\$12,000.00	\$213.04	\$ 2,671.59	\$9,328.41
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 48,250.00	\$ 2,829.65	\$ 17,969.27	\$ 30,280.73
Equipment				
Equipment Service Contracts	\$1,000.00	\$ 49.00	\$ 575.82	\$424.18
Total Administrative Expenses	\$ 171,500.00	\$ 11,752.83	\$ 72,060.92	\$ 99,439.08

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses May-19	Actual Expenses YTD-May 2019	Remaining Balance June 2019 to Sep-2019
Personnel				
Vice President of Operations	\$30,000.00	\$750.11	\$ 9,684.03	\$20,315.97
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$12,000.00	\$441.75	\$ 4,877.93	\$7,122.07
Billing Coordinator	\$6,000.00	\$324.54	\$ 2,849.11	\$3,150.89
Services Assistance	\$8,000.00	\$265.77	\$ 1,909.73	\$6,090.27
Service Provider Approval	\$1,000.00	\$0.00	\$ 9.36	\$990.64
Service Provider Monitoring	\$4,000.00	\$ 1,440.62	\$ 1,781.19	\$2,218.81
Hotline Counselor	\$2,000.00	\$54.76	\$ 489.87	\$1,510.13
Payroll Taxes	\$4,000.00	\$225.30	\$ 1,432.41	\$2,567.59
Workers Compensation Insurance	\$500.00	\$18.36	\$ 118.26	\$381.74
Pension	\$1,500.00	\$83.82	\$ 570.87	\$929.13
Employee Group Insurance	\$8,000.00	\$621.29	\$ 3,583.99	\$4,416.01
Total Personnel	\$ 77,000.00	\$ 4,226.32	\$ 27,306.75	\$ 49,693.25
Operating				
Client Education Materials	\$10,000.00	\$0.00	\$ 7,013.85	\$2,986.15
Services Advertising	\$2,000.00	\$0.00	\$ 55.08	\$1,944.92
Meetings/Seminars/Conference	\$8,000.00	\$ -	\$ 1,359.53	\$6,640.47
Travel/Lodging To Service Providers	\$7,500.00	\$ 783.07	\$ 1,479.06	\$6,020.94
Srvcs Database Consulting & Dev	\$20,000.00	\$2,252.50	\$ 14,237.50	\$5,762.50
Client Service Providers	\$1,900,000.00	\$196,573.87	\$ 1,424,903.59	\$475,096.41
Toll-free Referral System	\$1,000.00	\$68.46	\$ 490.95	\$509.05
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,993,500.00	\$ 199,677.90	\$ 1,449,539.56	\$ 543,960.44
Equipment				
Pregnancy Test Kits	\$8,000.00	\$392.40	\$ 3,379.00	\$4,621.00
Total Services Expenses	\$ 2,078,500.00	\$ 204,296.62	\$ 1,480,225.31	\$ 598,274.69




Invoice No.: IND-1018-000009

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 7/19/2019
PO Number: 0020001214
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID:	23-2868660
Contract Period:	10/1/2018 - 9/30/2019
Contract Amount:	\$2,250,000.00
Contract Number:	29454
Date of Services:	6/1/2019 -6/30/2019
Payment requested for:	Real Alternatives, Inc.
Description of Services and Total Paid:	\$211,620.17
See attached detailed charges required by ISDH program	
Project Code:	N/A
Activity Code:	N/A



Vendor's signature

7/19/19

Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/18	Actual Cost Jun-19	Actual Expenses YTD-June 2019	Remaining Balance July 2019 to Sep-2019
Administrative	Salary	President & CEO	\$50,000.00	5,229.16	25,915.84	\$24,084.16
Administrative	Salary	VP of Administration	\$30,000.00	4,598.11	17,321.71	\$12,678.29
Administrative	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00	\$1,198.75	5,421.87	\$4,578.13
Administrative	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$533.26	2,784.57	\$1,215.43
Services	Salary	VP of Operations	\$30,000.00	\$2,999.11	12,682.14	\$17,317.86
Services	Salary	Indiana Services Director	\$0.00		-	\$0.00
Services	Salary	Services Coordinator	\$12,000.00	\$1,536.53	6,414.46	\$5,585.54
Services	Salary	Services Assistance	\$8,000.00	\$851.42	2,761.15	\$5,238.85
Services	Salary	Billing Coordinator	\$8,000.00	\$844.93	3,494.04	\$2,505.96
Services	Salary	Service Provider Approval	\$1,000.00		9.36	\$990.64
Services	Salary	Service Provider Monitoring	\$4,000.00	\$393.59	2,174.78	\$1,825.22
Services	Salary	Hotline Counselor	\$2,000.00	\$155.04	644.91	\$1,355.09
		Subtotal	\$157,000.00	\$18,138.90	\$79,624.83	\$77,375.17
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrative	Fringe	Payroll Taxes	\$8,000.00	\$627.82	3,130.31	\$4,869.69
Services	Fringe	Payroll Taxes	\$4,000.00	\$438.50	1,868.91	\$2,131.09
Administrative	Fringe	Workers' Comp	\$500.00	\$18.61	157.41	\$342.59
Services	Fringe	Workers' Comp	\$500.00	\$15.86	134.12	\$365.88
Administrative	Fringe	Pension	\$3,000.00	\$262.51	1,335.11	\$1,664.89
Services	Fringe	Pension	\$1,500.00	\$124.54	695.41	\$804.59
Administrative	Fringe	Employee Group Ins	\$15,000.00	\$1,100.58	9,946.00	\$5,054.00
Services	Fringe	Employee Group Ins	\$8,000.00	\$504.38	4,088.37	\$3,911.63
		Subtotal	\$40,500.00	\$3,090.80	\$21,355.64	\$19,144.36
Administrative	Travel	Travel/Lodging	\$250.00	\$-	3.98	\$246.02
Services	Travel	Travel	\$7,500.00	\$91.42	1,570.48	\$5,929.52
		Subtotal	\$7,750.00	\$91.42	\$1,574.46	\$6,175.54
Administrative	Supplies	Office Expense	\$12,000.00	\$709.79	3,381.38	\$8,618.62
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		-	\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00	\$2,091.85	9,105.70	\$894.30
Services	Supplies	Pregnancy Test Kits	\$8,000.00	\$392.40	3,771.40	\$4,228.60
		Subtotal	\$40,000.00	\$3,194.04	\$16,258.48	\$23,741.52
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$4,511.41	8,646.76	(\$3,648.76)
Administrative	Contracts	Auditing	\$4,000.00	\$531.51	2,798.26	\$1,201.74
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$46.80	622.62	\$377.38
Services	Contracts	Client Service Providers	\$1,900,000.00	\$184,120.62	1,609,024.21	\$290,975.79
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	(\$23.12)	1,136.41	\$6,863.59
Services	Contracts	Services Advertising	\$2,000.00		55.08	\$1,944.92
Services	Contracts	Services Database Consulting	\$20,000.00	(\$3,815.90)	10,621.60	\$9,378.40
		Subtotal	\$1,940,000.00	\$185,371.32	\$1,632,904.94	\$307,095.06
Administrative	Other	Professional Development	\$1,000.00		1,071.81	(\$71.81)
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00	\$16.16	16.16	\$233.84
Administrative	Other	Postage/Shipping	\$2,000.00	\$139.18	839.19	\$1,160.81
Administrative	Other	Rent	\$20,000.00	\$959.33	7,337.82	\$12,662.18
Administrative	Other	Telephone Service	\$2,500.00	\$365.27	1,240.52	\$1,259.48
Administrative	Other	General Business Liability Ins	\$1,000.00	\$40.24	340.34	\$659.66
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$85.53	723.28	\$776.72
Services	Other	Toll Free Referral System	\$1,000.00	\$127.98	618.93	\$381.07
Services	Other	Contract Closeout Cost	\$35,000.00		-	\$35,000.00
		Subtotal	\$64,750.00	\$1,733.69	\$12,188.05	\$52,561.95
		Administrative	\$171,500.00	\$20,974.02	\$93,034.94	\$78,465.06
		Services	\$2,079,500.00	\$190,646.15	\$1,670,871.46	\$407,628.54
		Total	\$2,250,000.00	\$211,620.17	\$1,763,906.40	\$486,093.60

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2018-19

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance July 2019 to Sep- 2019
		Jun-19	YTD-June 2019	
Personnel				
President & CEO	\$50,000.00	\$ 5,229.16	\$ 25,915.84	\$24,084.16
VP of Administration	\$30,000.00	\$ 4,598.11	\$ 17,321.71	\$12,678.29
Assistant Director of Finance	\$0.00	\$0.00	\$ -	\$0.00
Senior Accountant	\$10,000.00	\$1,198.75	\$ 5,421.87	\$4,578.13
Junior Accountant	\$0.00	\$0.00	\$ -	\$0.00
Bookkeeper	\$4,000.00	\$533.26	\$ 2,784.57	\$1,215.43
Professional Development	\$1,000.00	\$0.00	\$ 1,071.81	(\$71.81)
Payroll Taxes	\$8,000.00	\$627.82	\$ 3,130.31	\$4,869.69
Workers Compensation Insurance	\$500.00	\$18.61	\$ 157.41	\$342.59
Pension	\$3,000.00	\$262.51	\$ 1,335.11	\$1,664.89
Employee Group Insurance	\$15,000.00	\$1,100.58	\$ 9,946.00	\$5,054.00
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00	\$ 16.16	\$ 16.16	\$233.84
Total Personnel	\$ 122,250.00	\$ 13,584.96	\$ 67,100.79	\$ 55,149.21
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$4,511.41	\$ 8,646.76	(\$3,646.76)
Postage/Shipping	\$2,000.00	\$139.18	\$ 839.19	\$1,160.81
Auditing	\$4,000.00	\$531.51	\$ 2,798.26	\$1,201.74
Travel/Lodging	\$250.00	\$0.00	\$ 3.98	\$246.02
Rent	\$20,000.00	\$959.33	\$ 7,337.82	\$12,662.18
Telephone Service	\$2,500.00	\$365.27	\$ 1,240.52	\$1,259.48
General Business Liability Insurance	\$1,000.00	\$40.24	\$ 340.34	\$659.66
Insurance-Directors & Officers	\$1,500.00	\$85.53	\$ 723.28	\$776.72
Office Expense	\$12,000.00	\$709.79	\$ 3,381.38	\$8,618.62
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 48,250.00	\$ 7,342.26	\$ 25,311.53	\$ 22,938.47
Equipment				
Equipment Service Contracts	\$1,000.00	\$46.80	\$ 622.62	\$377.38
Total Administrative Expenses	\$ 171,500.00	\$ 20,974.02	\$ 93,034.94	\$ 78,465.06

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Jun-19	YTD-June 2019	July 2019 to Sep-2019
Vice President of Operations	\$30,000.00	\$2,998.11	\$ 12,682.14	\$17,317.86
Indiana Services Director	\$0.00	\$0.00	\$ -	\$0.00
Services Coordinator	\$12,000.00	\$1,536.53	\$ 6,414.46	\$5,585.54
Billing Coordinator	\$6,000.00	\$644.93	\$ 3,494.04	\$2,505.96
Services Assistance	\$8,000.00	\$851.42	\$ 2,761.15	\$5,238.85
Service Provider Approval	\$1,000.00	\$0.00	\$ 9.36	\$990.64
Service Provider Monitoring	\$4,000.00	\$393.59	\$ 2,174.78	\$1,825.22
Hotline Counselor	\$2,000.00	\$155.04	\$ 644.91	\$1,355.09
Payroll Taxes	\$4,000.00	\$436.50	\$ 1,868.91	\$2,131.09
Workers Compensation Insurance	\$500.00	\$15.86	\$ 134.12	\$365.88
Pension	\$1,500.00	\$124.54	\$ 695.41	\$804.59
Employee Group Insurance	\$8,000.00	\$504.38	\$ 4,088.37	\$3,911.63
Total Personnel	\$ 77,000.00	\$ 7,660.90	\$ 34,967.65	\$ 42,032.35
Operating				
Client Education Materials	\$10,000.00	\$2,091.85	\$ 9,105.70	\$894.30
Services Advertising	\$2,000.00	\$0.00	\$ 55.08	\$1,944.92
Meetings/Seminars/Conference	\$8,000.00	(\$223.12)	\$ 1,136.41	\$6,863.59
Travel/Lodging To Service Providers	\$7,500.00	\$91.42	\$ 1,570.48	\$5,929.52
Srvcs Database Consulting & Dev	\$20,000.00	(\$3,615.90)	\$ 10,621.60	\$9,378.40
Client Service Providers	\$1,900,000.00	\$184,120.62	\$ 1,609,024.21	\$290,975.79
Toll-free Referral System	\$1,000.00	\$127.98	\$ 618.93	\$381.07
Computer Resources	\$10,000.00	\$0.00	\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
			\$ -	
Total Operating	\$ 1,993,500.00	\$ 182,592.85	\$ 1,632,132.41	\$ 361,367.59
Equipment				
Pregnancy Test Kits	\$8,000.00	\$392.40	\$ 3,771.40	\$4,228.60
Total Services Expenses	\$ 2,078,500.00	\$ 190,646.15	\$ 1,670,871.46	\$ 407,628.54



Invoice No.: IND-1018-000010

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 8/20/2019
PO Number: 0020001214
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2018 - 9/30/2019
Contract Amount: \$2,250,000.00
Contract Number: 29454
Date of Services: 7/1/2019 -7/31/2019
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$104,463.98
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A

Vendor's signature

Date

Real AlternativesIndiana Pregnancy Parenting Support Program

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/18	Actual Cost Jul-19	Actual Expenses YTD-July 2019	Remaining Balance Aug 2019 to Sep-2019
Administrative	Salary	President & CEO	\$50,000.00	\$ 2,749.61	28,665.45	\$21,334.55
Administrative	Salary	VP of Administration	\$30,000.00	\$ 2,393.15	19,714.86	\$10,285.14
Administrative	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00	\$ 780.28	6,202.15	\$3,797.85
Administrative	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$ 250.31	3,034.88	\$965.12
Services	Salary	VP of Operations	\$30,000.00	\$ 790.28	13,472.42	\$16,527.58
Services	Salary	Indiana Services Director	\$0.00		-	\$0.00
Services	Salary	Services Coordinator	\$12,000.00	\$ 638.53	7,052.99	\$4,947.01
Services	Salary	Services Assistance	\$8,000.00	\$ 1,061.14	3,822.29	\$4,177.71
Services	Salary	Billing Coordinator	\$6,000.00	\$ 600.53	4,094.57	\$1,905.43
Services	Salary	Service Provider Approval	\$1,000.00		9.36	\$990.64
Services	Salary	Service Provider Monitoring	\$4,000.00	\$ 353.68	2,528.46	\$1,471.54
Services	Salary	Hotline Counselor	\$2,000.00	\$ 96.26	741.17	\$1,258.83
		Subtotal	\$157,000.00	\$ 9,713.77	\$89,338.60	\$67,661.40
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrative	Fringe	Payroll Taxes	\$8,000.00	\$ 277.37	3,407.68	\$4,592.32
Services	Fringe	Payroll Taxes	\$4,000.00	\$ 260.67	2,129.58	\$1,870.42
Administrative	Fringe	Workers' Comp	\$500.00	\$ 20.21	177.62	\$322.38
Services	Fringe	Workers' Comp	\$500.00	\$ 17.22	151.34	\$348.66
Administrative	Fringe	Pension	\$3,000.00	\$ 173.34	1,508.45	\$1,491.55
Services	Fringe	Pension	\$1,500.00	\$ 70.47	765.88	\$734.12
Administrative	Fringe	Employee Group Ins	\$15,000.00	\$ 1,209.16	11,155.16	\$3,844.84
Services	Fringe	Employee Group Ins	\$8,000.00	\$ 499.77	4,588.14	\$3,411.86
		Subtotal	\$40,500.00	\$ 2,528.21	\$23,883.85	\$16,616.15
Administrative	Travel	Travel/Lodging	\$250.00		3.98	\$246.02
Services	Travel	Travel	\$7,500.00	\$ 1,083.76	2,654.24	\$4,845.76
		Subtotal	\$7,750.00	\$1,083.76	\$2,658.22	\$5,091.78
Administrative	Supplies	Office Expense	\$12,000.00	\$ 350.14	3,731.52	\$8,268.48
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		-	\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00	\$ 387.10	9,492.80	\$507.20
Services	Supplies	Pregnancy Test Kits	\$8,000.00	\$ 446.90	4,218.30	\$3,781.70
		Subtotal	\$40,000.00	\$ 1,184.14	\$17,442.62	\$22,557.38
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$ 205.18	8,851.94	(\$3,851.94)
Administrative	Contracts	Auditing	\$4,000.00	\$ 411.89	3,210.15	\$789.85
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$ 153.31	775.93	\$224.07
Services	Contracts	Client Service Providers	\$1,900,000.00	\$86,608.13	1,695,632.34	\$204,367.66
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00		1,136.41	\$6,863.59
Services	Contracts	Services Advertising	\$2,000.00		55.08	\$1,944.92
Services	Contracts	Services Database Consulting	\$20,000.00	\$ 658.75	11,280.35	\$8,719.65
		Subtotal	\$1,940,000.00	\$ 88,037.26	\$1,720,942.20	\$219,057.80
Administrative	Other	Professional Development	\$1,000.00	\$ 44.06	1,115.87	(\$115.87)
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00	\$ 25.43	41.59	\$208.41
Administrative	Other	Postage/Shipping	\$2,000.00	\$ 378.97	1,218.16	\$781.84
Administrative	Other	Rent	\$20,000.00	\$ 1,150.54	8,488.36	\$11,511.64
Administrative	Other	Telephone Service	\$2,500.00	\$ 75.96	1,316.48	\$1,183.52
Administrative	Other	General Business Liability Ins	\$1,000.00	\$ 52.64	392.98	\$607.02
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$ 111.87	835.15	\$664.85
Services	Other	Toll Free Referral System	\$1,000.00	\$ 77.37	696.30	\$303.70
Services	Other	Contract Closeout Cost	\$35,000.00		-	\$35,000.00
		Subtotal	\$64,750.00	\$ 1,916.84	\$14,104.89	\$50,645.11
		Administrative	\$171,500.00	\$ 10,813.42	\$103,848.36	\$67,651.64
		Services	\$2,078,500.00	\$ 93,650.56	\$1,764,522.02	\$313,977.98
		Total	\$2,250,000.00	\$ 104,463.98	\$1,868,370.38	\$381,629.62

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2018-19

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance Aug 2019 to Sept 2019
		Jul-19	YTD-July 2019	
Personnel				
President & CEO	\$50,000.00	\$ 2,749.61	\$ 28,665.45	\$ 21,334.55
VP of Administration	\$30,000.00	\$ 2,393.15	\$ 19,714.86	\$ 10,285.14
Assistant Director of Finance	\$0.00	\$ -	\$ -	\$ -
Senior Accountant	\$10,000.00	\$ 780.28	\$ 6,202.15	\$ 3,797.85
Junior Accountant	\$0.00	\$ -	\$ -	\$ -
Bookkeeper	\$4,000.00	\$ 250.31	\$ 3,034.88	\$ 965.12
Professional Development	\$1,000.00	\$ 44.06	\$ 1,115.87	\$ (115.87)
Payroll Taxes	\$8,000.00	\$ 277.37	\$ 3,407.68	\$ 4,592.32
Workers Compensation Insurance	\$500.00	\$ 20.21	\$ 177.62	\$ 322.38
Pension	\$3,000.00	\$ 173.34	\$ 1,508.45	\$ 1,491.55
Employee Group Insurance	\$15,000.00	\$ 1,209.16	\$ 11,155.16	\$ 3,844.84
Job Advertising	\$500.00	\$ -	\$ -	\$ 500.00
New Employee Screening	\$250.00	\$ 25.43	\$ 41.59	\$ 208.41
Total Personnel	\$ 122,250.00	\$ 7,922.92	\$ 75,023.71	\$ 47,226.29
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$ 205.18	\$ 8,851.94	\$ (3,851.94)
Postage/Shipping	\$2,000.00	\$ 378.97	\$ 1,218.16	\$ 781.84
Auditing	\$4,000.00	\$ 411.89	\$ 3,210.15	\$ 789.85
Travel/Lodging	\$250.00	\$ -	\$ 3.98	\$ 246.02
Rent	\$20,000.00	\$ 1,150.54	\$ 8,488.36	\$ 11,511.64
Telephone Service	\$2,500.00	\$ 75.96	\$ 1,316.48	\$ 1,183.52
General Business Liability Insurance	\$1,000.00	\$ 52.64	\$ 392.98	\$ 607.02
Insurance-Directors & Officers	\$1,500.00	\$ 111.87	\$ 835.15	\$ 664.85
Office Expense	\$12,000.00	\$ 350.14	\$ 3,731.52	\$ 8,268.48
Computer Resources	\$0.00		\$ -	\$ -
			\$ -	\$ -
Total Operating	\$ 48,250.00	\$ 2,737.19	\$ 28,048.72	\$ 20,201.28
Equipment				
Equipment Service Contracts	\$1,000.00	\$153.31	\$ 775.93	\$ 224.07
Total Administrative Expenses	\$ 171,500.00	\$ 10,813.42	\$ 103,848.36	\$ 67,651.64

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses Jul-19	Actual Expenses YTD-July 2019	Remaining Balance Aug 2019 to Sep-2019
Personnel				
Vice President of Operations	\$30,000.00	\$790.28	\$ 13,472.42	\$16,527.58
Indiana Services Director	\$0.00	\$0.00	\$ -	\$0.00
Services Coordinator	\$12,000.00	\$638.53	\$ 7,052.99	\$4,947.01
Billing Coordinator	\$6,000.00	\$600.53	\$ 4,094.57	\$1,905.43
Services Assistance	\$8,000.00	\$1,061.14	\$ 3,822.29	\$4,177.71
Service Provider Approval	\$1,000.00	\$0.00	\$ 9.36	\$990.64
Service Provider Monitoring	\$4,000.00	\$353.68	\$ 2,528.46	\$1,471.54
Hotline Counselor	\$2,000.00	\$96.26	\$ 741.17	\$1,258.83
Payroll Taxes	\$4,000.00	\$260.67	\$ 2,129.58	\$1,870.42
Workers Compensation Insurance	\$500.00	\$17.22	\$ 151.34	\$348.66
Pension	\$1,500.00	\$70.47	\$ 765.88	\$734.12
Employee Group Insurance	\$8,000.00	\$499.77	\$ 4,588.14	\$3,411.86
Total Personnel	\$ 77,000.00	\$ 4,388.55	\$ 39,356.20	\$ 37,643.80
Operating				
Client Education Materials	\$10,000.00	\$387.10	\$ 9,492.80	\$507.20
Services Advertising	\$2,000.00	\$0.00	\$ 55.08	\$1,944.92
Meetings/Seminars/Conference	\$8,000.00	\$0.00	\$ 1,136.41	\$6,863.59
Travel/Lodging To Service Providers	\$7,500.00	\$1,083.76	\$ 2,654.24	\$4,845.76
Srvcs Database Consulting & Dev	\$20,000.00	\$658.75	\$ 11,280.35	\$8,719.65
Client Service Providers	\$1,900,000.00	\$86,608.13	\$ 1,695,632.34	\$204,367.66
Toll-free Referral System	\$1,000.00	\$77.37	\$ 696.30	\$303.70
Computer Resources	\$10,000.00	\$0.00	\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,993,500.00	\$ 88,815.11	\$ 1,720,947.52	\$ 272,552.48
Equipment				
Pregnancy Test Kits	\$8,000.00	\$446.90	\$ 4,218.30	\$3,781.70
Total Services Expenses	\$ 2,078,500.00	\$ 93,650.56	\$ 1,764,522.02	\$ 313,977.98



Invoice No.: IND-1018-000011

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 9/20/2019
PO Number: 0020001214
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2018 - 9/30/2019
Contract Amount: \$2,250,000.00
Contract Number: 29454
Date of Services: 8/1/2019 -8/31/2019
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$164,775.32
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A

Vendor's signature

9-20-19

Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/18	Actual Cost Aug-19	Actual Expenses YTD-Aug 2019	Remaining Balance to Sep-2019
Administrative	Salary	President & CEO	\$50,000.00	2,280.58	30,946.03	\$19,053.97
Administrative	Salary	VP of Administration	\$30,000.00	2,683.07	22,397.93	\$7,602.07
Administrative	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrative	Salary	Senior Accountant	\$10,000.00	\$832.87	7,035.02	\$2,964.98
Administrative	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00	\$445.00	3,479.88	\$520.12
Services	Salary	VP of Operations	\$30,000.00	\$792.88	14,265.30	\$15,734.70
Services	Salary	Indiana Services Director	\$0.00		-	\$0.00
Services	Salary	Services Coordinator	\$12,000.00	\$745.51	7,798.50	\$4,201.50
Services	Salary	Services Assistance	\$8,000.00	\$658.15	4,480.44	\$3,519.56
Services	Salary	Billing Coordinator	\$6,000.00	\$648.26	4,742.83	\$1,257.17
Services	Salary	Service Provider Approval	\$1,000.00		9.36	\$990.64
Services	Salary	Service Provider Monitoring	\$4,000.00	\$907.85	3,436.31	\$563.69
Services	Salary	Hotline Counselor	\$2,000.00	\$86.50	827.67	\$1,172.33
		Subtotal	\$157,000.00	\$10,080.67	\$99,419.27	\$57,580.73
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrative	Fringe	Payroll Taxes	\$8,000.00	\$280.43	3,688.11	\$4,311.89
Services	Fringe	Payroll Taxes	\$4,000.00	\$217.96	2,347.54	\$1,652.46
Administrative	Fringe	Workers' Comp	\$500.00	\$23.64	201.26	\$298.74
Services	Fringe	Workers' Comp	\$500.00	\$20.14	171.48	\$328.52
Administrative	Fringe	Pension	\$3,000.00	\$156.73	1,665.18	\$1,334.82
Services	Fringe	Pension	\$1,500.00	\$89.81	855.69	\$644.31
Administrative	Fringe	Employee Group Ins	\$15,000.00	\$1,079.39	12,234.55	\$2,765.45
Services	Fringe	Employee Group Ins	\$8,000.00	\$459.76	5,047.90	\$2,952.10
		Subtotal	\$40,500.00	\$2,327.86	\$26,211.71	\$14,288.29
Administrative	Travel	Travel/Lodging	\$250.00		3.98	\$246.02
Services	Travel	Travel	\$7,500.00	\$228.90	2,883.14	\$4,616.86
		Subtotal	\$7,750.00	\$228.90	\$2,887.12	\$4,862.88
Administrative	Supplies	Office Expense	\$12,000.00	\$235.94	3,967.46	\$8,032.54
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		-	\$10,000.00
Services	Supplies	Client Education Materials	\$10,000.00	\$(0.23)	9,492.57	\$507.43
Services	Supplies	Pregnancy Test Kits	\$8,000.00	\$359.70	4,578.00	\$3,422.00
		Subtotal	\$40,000.00	\$595.41	\$18,038.03	\$21,961.97
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00	\$420.00	9,271.94	(\$4,271.94)
Administrative	Contracts	Auditing	\$4,000.00	\$354.00	3,564.15	\$435.85
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$107.08	883.01	\$116.99
Services	Contracts	Client Service Providers	\$1,900,000.00	\$148,204.03	1,843,836.37	\$56,163.63
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00		1,136.41	\$6,863.59
Services	Contracts	Services Advertising	\$2,000.00		55.08	\$1,944.92
Services	Contracts	Services Database Consulting	\$20,000.00	\$987.70	12,268.05	\$7,731.95
		Subtotal	\$1,940,000.00	\$150,072.81	\$1,871,015.01	\$68,984.99
Administrative	Other	Professional Development	\$1,000.00		1,115.87	(\$115.87)
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00	\$5.35	46.94	\$203.06
Administrative	Other	Postage/Shipping	\$2,000.00	\$165.64	1,383.80	\$616.20
Administrative	Other	Rent	\$20,000.00	\$986.76	9,475.12	\$10,524.88
Administrative	Other	Telephone Service	\$2,500.00	\$104.05	1,420.53	\$1,079.47
Administrative	Other	General Business Liability Ins	\$1,000.00	\$45.24	438.22	\$561.78
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$96.14	931.29	\$568.71
Services	Other	Toll Free Referral System	\$1,000.00	\$66.49	762.79	\$237.21
Services	Other	Contract Closeout Cost	\$35,000.00		-	\$35,000.00
		Subtotal	\$64,750.00	\$1,469.67	\$15,574.56	\$49,175.44
		Administrative	\$171,500.00	\$10,301.91	\$114,150.27	\$57,349.73
		Services	\$2,078,500.00	\$154,473.41	\$1,918,895.43	\$159,504.57
		Total	\$2,250,000.00	\$164,775.32	\$2,033,145.70	\$216,854.30

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2018-19

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance
		Aug-19	YTD-Aug 2019	
Personnel				to Sep-2019
President & CEO	\$50,000.00	\$ 2,280.58	\$ 30,946.03	\$19,053.97
VP of Administration	\$30,000.00	\$ 2,683.07	\$ 22,397.93	\$7,602.07
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$10,000.00	\$832.87	\$ 7,035.02	\$2,964.98
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$4,000.00	\$445.00	\$ 3,479.88	\$520.12
Professional Development	\$1,000.00	\$0.00	\$ 1,115.87	(\$115.87)
Payroll Taxes	\$8,000.00	\$280.43	\$ 3,688.11	\$4,311.89
Workers Compensation Insurance	\$500.00	\$23.64	\$ 201.26	\$298.74
Pension	\$3,000.00	\$156.73	\$ 1,665.18	\$1,334.82
Employee Group Insurance	\$15,000.00	\$1,079.39	\$ 12,234.55	\$2,765.45
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00	\$ 5.35	\$ 46.94	\$203.06
Total Personnel	\$ 122,250.00	\$ 7,787.06	\$ 82,810.77	\$ 39,439.23
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$420.00	\$ 9,271.94	(\$4,271.94)
Postage/Shipping	\$2,000.00	\$165.64	\$ 1,383.80	\$616.20
Auditing	\$4,000.00	\$354.00	\$ 3,564.15	\$435.85
Travel/Lodging	\$250.00	\$0.00	\$ 3.98	\$246.02
Rent	\$20,000.00	\$986.76	\$ 9,475.12	\$10,524.88
Telephone Service	\$2,500.00	\$104.05	\$ 1,420.53	\$1,079.47
General Business Liability Insurance	\$1,000.00	\$45.24	\$ 438.22	\$561.78
Insurance-Directors & Officers	\$1,500.00	\$96.14	\$ 931.29	\$568.71
Office Expense	\$12,000.00	\$235.94	\$ 3,967.46	\$8,032.54
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 48,250.00	\$ 2,407.77	\$ 30,456.49	\$ 17,793.51
Equipment				
Equipment Service Contracts	\$1,000.00	\$107.08	\$ 883.01	\$116.99
Total Administrative Expenses	\$ 171,500.00	\$ 10,301.91	\$ 114,150.27	\$ 57,349.73

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Aug-19	YTD-Aug 2019	to Sep-2019
Vice President of Operations	\$30,000.00	\$792.88	\$ 14,265.30	\$15,734.70
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$12,000.00	\$745.51	\$ 7,798.50	\$4,201.50
Billing Coordinator	\$6,000.00	\$648.26	\$ 4,742.83	\$1,257.17
Services Assistance	\$8,000.00	\$658.15	\$ 4,480.44	\$3,519.56
Service Provider Approval	\$1,000.00	\$0.00	\$ 9.36	\$990.64
Service Provider Monitoring	\$4,000.00	\$ 907.85	\$ 3,436.31	\$563.69
Hotline Counselor	\$2,000.00	\$86.50	\$ 827.67	\$1,172.33
Payroll Taxes	\$4,000.00	\$217.96	\$ 2,347.54	\$1,652.46
Workers Compensation Insurance	\$500.00	\$20.14	\$ 171.48	\$328.52
Pension	\$1,500.00	\$89.81	\$ 855.69	\$644.31
Employee Group Insurance	\$8,000.00	\$459.76	\$ 5,047.90	\$2,952.10
Total Personnel	\$ 77,000.00	\$ 4,626.82	\$ 43,983.02	\$ 33,016.98
Operating				
Client Education Materials	\$10,000.00	\$ (0.23)	\$ 9,492.57	\$507.43
Services Advertising	\$2,000.00	\$0.00	\$ 55.08	\$1,944.92
Meetings/Seminars/Conference	\$8,000.00	\$ -	\$ 1,136.41	\$6,863.59
Travel/Lodging To Service Providers	\$7,500.00	\$228.90	\$ 2,883.14	\$4,616.86
Srvcs Database Consulting & Dev	\$20,000.00	\$987.70	\$ 12,268.05	\$7,731.95
Client Service Providers	\$1,900,000.00	\$148,204.03	\$ 1,843,836.37	\$56,163.63
Toll-free Referral System	\$1,000.00	\$66.49	\$ 762.79	\$237.21
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00		\$ -	\$35,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,993,500.00	\$ 149,486.89	\$ 1,870,434.41	\$ 123,065.59
Equipment				
Pregnancy Test Kits	\$8,000.00	\$359.70	\$ 4,578.00	\$3,422.00
Total Services Expenses	\$ 2,078,500.00	\$ 154,473.41	\$ 1,918,995.43	\$ 159,504.57




Invoice No.: IND-1018-000012

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 11/15/2019
PO Number: 0020001214
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2018 - 9/30/2019
Contract Amount: \$2,250,000.00
Contract Number: 29454
Date of Services: 10/1/2019 -10/31/2019
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$216,854.30
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A



Vendor's signature

11/15/19

Date

Attachment B: Budget
 Real Alternatives, Inc.
 Indiana Pregnancy & Parenting Support Services Program
 October 1, 2018 - September 30, 2019

Expense Budget Category	Expense Detail	Budget	Revised Budget	Budget Adj
		Amount	Amount	Amount
		Oct-18-Sep-19	Oct-18-Sep-19	Oct-18-Sep-19
Administ Salary	President	50,000.00	35,000.21	(14,999.79)
Administ Salary	VP of Administration	30,000.00	25,527.55	(4,472.45)
Administ Salary	Senior Accountant	10,000.00	7,897.10	(2,102.90)
Administ Salary	Bookkeeper	4,000.00	3,902.64	(97.36)
Services Salary	VP of Operations	30,000.00	15,811.86	(14,188.14)
Services Salary	Indiana Services Director	-	-	-
Services Salary	Services Coordinator	12,000.00	8,655.45	(3,344.55)
Services Salary	Services Assistance	8,000.00	5,428.11	(2,571.89)
Services Salary	Billing Coordinator	6,000.00	5,148.27	(851.73)
Services Salary	Service Provider Approval	1,000.00	9.36	(990.64)
Services Salary	Service Provider Monitoring	4,000.00	3,631.43	(368.57)
Services Salary	Toll Free Counselor	2,000.00	928.48	(1,071.52)
	Subtotal	157,000.00	111,940.46	(45,059.54)
Administ Fringe	Employee Group Ins	15,000.00	14,317.33	(682.67)
Administ Fringe	Payroll Taxes	8,000.00	4,061.18	(3,938.82)
Administ Fringe	Pension	3,000.00	1,909.23	(1,090.77)
Administ Fringe	Workers' Comp	500.00	217.84	(282.16)
Services Fringe	Employee Group Ins	8,000.00	5,545.59	(2,454.41)
Services Fringe	Payroll Taxes	4,000.00	2,547.85	(1,452.15)
Services Fringe	Pension	1,500.00	954.44	(545.56)
Services Fringe	Workers' Comp	500.00	185.61	(314.39)
	Subtotal	40,500.00	29,739.07	(10,760.93)
Administ Travel	Travel/Lodging	250.00	3.98	(246.02)
Services Travel	Travel	7,500.00	2,961.50	(4,538.50)
	Subtotal	7,750.00	2,965.48	4,784.52
Administ Supplies	Office Supply Expense	12,000.00	4,302.06	(7,697.94)
Services Supplies	Computer Resources/Upgrades	10,000.00	-	(10,000.00)
Services Supplies	Client Education Materials	10,000.00	9,573.25	(426.75)
Services Supplies	Pregnancy Test Kits	8,000.00	4,937.70	(3,062.30)
	Subtotal	40,000.00	18,813.01	21,186.99
Administ Contracts	Accounting/IT/Legal consulting	5,000.00	9,477.12	4,477.12
Administ Contracts	Auditing	4,000.00	3,902.08	(97.92)
Administ Contracts	Copier Service Contracts	1,000.00	960.01	(39.99)
Services Contracts	Meetings/Seminars/Conference	8,000.00	1,136.41	(6,863.59)
Services Contracts	Client Service Providers	1,900,000.00	2,026,139.96	126,139.96
Services Contracts	Services Advertising	2,000.00	55.08	(1,944.92)
Services Contracts	Services Database Consulting	20,000.00	12,917.45	(7,082.55)
	Subtotal	1,940,000.00	2,054,588.11	114,588.11
Administ Other	Professional Development	1,000.00	1,115.87	115.87
Administ Other	Job advertising	500.00	-	(500.00)
Administ Other	New employee screening	250.00	46.94	(203.06)
Administ Other	Postage/Shipping	2,000.00	1,539.58	(460.42)
Administ Other	Rent	20,000.00	10,422.35	(9,577.65)
Administ Other	Telephone Service	2,500.00	1,714.79	(785.21)
Administ Other	General Business Liability Ins	1,000.00	481.41	(518.59)
Administ Other	Insurance - Directors & Officers	1,500.00	1,023.07	(476.93)
Services Other	Toll Free Referral System	1,000.00	876.25	(123.75)
Services Other	Contract Closeout Cost	35,000.00	14,733.61	(20,266.39)
	Subtotal	64,750.00	31,953.87	(32,796.13)
	Total	2,250,000.00	2,250,000.00	51,943.02
	Administrative	171,500.00	127,822.34	(43,677.66)
	Services	2,078,500.00	2,122,177.66	43,677.66
	Total	\$2,250,000.00	\$2,250,000.00	\$0.00

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2018 - September 30, 2019

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/18	Actual Cost Sep-19	Actual Expenses YTD-Sep 2019	Remaining Balance
Administrative	Salary	President & CEO	\$35,000.21	4,054.18	35,000.21	\$0.00
Administrative	Salary	VP of Administration	\$25,527.55	3,129.62	25,527.55	\$0.00
Administrative	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrative	Salary	Senior Accountant	\$7,897.10	\$862.08	7,897.10	\$0.00
Administrative	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrative	Salary	Bookkeeper	\$3,902.64	\$422.76	3,902.64	\$0.00
Services	Salary	VP of Operations	\$15,811.86	\$1,546.56	15,811.86	\$0.00
Services	Salary	Indiana Services Director	\$0.00		-	\$0.00
Services	Salary	Services Coordinator	\$8,655.45	\$856.95	8,655.45	\$0.00
Services	Salary	Services Assistance	\$5,428.11	\$947.67	5,428.11	\$0.00
Services	Salary	Billing Coordinator	\$5,148.27	\$405.44	5,148.27	\$0.00
Services	Salary	Service Provider Approval	\$9.36		9.36	\$0.00
Services	Salary	Service Provider Monitoring	\$3,631.43	\$ 195.12	3,631.43	\$0.00
Services	Salary	Hotline Counselor	\$928.48	\$100.81	928.48	\$0.00
		Subtotal	\$111,940.46	\$12,521.19	\$111,940.46	\$0.00
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrative	Fringe	Payroll Taxes	\$4,061.18	\$373.07	4,061.18	\$0.00
Services	Fringe	Payroll Taxes	\$2,547.85	\$200.31	2,547.85	\$0.00
Administrative	Fringe	Workers' Comp	\$217.84	\$16.58	217.84	\$0.00
Services	Fringe	Workers' Comp	\$185.61	\$14.13	185.61	\$0.00
Administrative	Fringe	Pension	\$1,909.23	\$244.05	1,909.23	\$0.00
Services	Fringe	Pension	\$954.44	\$98.75	954.44	\$0.00
Administrative	Fringe	Employee Group Ins	\$14,317.33	\$2,082.78	14,317.33	\$0.00
Services	Fringe	Employee Group Ins	\$5,545.59	\$497.69	5,545.59	\$0.00
		Subtotal	\$29,739.07	\$3,527.36	\$29,739.07	\$0.00
Administrative	Travel	Travel/Lodging	\$3.98		3.98	\$0.00
Services	Travel	Travel	\$2,961.50	\$ 78.36	2,961.50	\$0.00
		Subtotal	\$2,965.48	\$78.36	\$2,965.48	\$0.00
Administrative	Supplies	Office Expense	\$4,302.06	\$334.60	4,302.06	\$0.00
Services	Supplies	Computer Resources/Upgrades	\$0.00		-	\$0.00
Services	Supplies	Client Education Materials	\$9,573.25	\$ 80.68	9,573.25	\$0.00
Services	Supplies	Pregnancy Test Kits	\$4,937.70	\$359.70	4,937.70	\$0.00
		Subtotal	\$18,813.01	\$774.98	\$18,813.01	\$0.00
Administrative	Contracts	Accounting/IT/Legal consulting	\$9,477.12	\$205.18	9,477.12	\$0.00
Administrative	Contracts	Auditing	\$3,902.08	\$337.93	3,902.08	\$0.00
Administrative	Contracts	Copier Service Contracts	\$960.01	\$77.00	960.01	\$0.00
Services	Contracts	Client Service Providers	\$2,026,139.96	\$182,303.59	2,026,139.96	\$0.00
Services	Contracts	Meetings/Seminars/Conference	\$1,136.41		1,136.41	\$0.00
Services	Contracts	Services Advertising	\$55.08		55.08	\$0.00
Services	Contracts	Services Database Consulting	\$12,917.45	\$649.40	12,917.45	\$0.00
		Subtotal	\$2,054,588.11	\$183,573.10	\$2,054,588.11	\$0.00
Administrative	Other	Professional Development	\$1,115.87		1,115.87	\$0.00
Administrative	Other	Job advertising	\$0.00		-	\$0.00
Administrative	Other	New employee screening	\$46.94		46.94	\$0.00
Administrative	Other	Postage/Shipping	\$1,539.58	\$155.78	1,539.58	\$0.00
Administrative	Other	Rent	\$10,422.35	\$947.23	10,422.35	\$0.00
Administrative	Other	Telephone Service	\$1,714.79	\$294.26	1,714.79	\$0.00
Administrative	Other	General Business Liability Ins	\$481.41	\$43.19	481.41	\$0.00
Administrative	Other	Insurance - Directors & Officers	\$1,023.07	\$91.78	1,023.07	\$0.00
Services	Other	Toll Free Referral System	\$876.25	\$113.46	876.25	\$0.00
Services	Other	Contract Closeout Cost	\$14,733.61	\$ 14,733.61	14,733.61	\$0.00
		Subtotal	\$31,953.87	\$16,379.31	\$31,953.87	\$0.00
		Administrative	\$127,822.34	\$13,672.07	\$127,822.34	\$0.00
		Services	\$2,122,177.66	\$203,182.23	\$2,122,177.66	\$0.00
		Total	\$2,250,000.00	\$216,854.30	\$2,250,000.00	\$0.00

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2018-19

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance
		Sep-19	YTD-Sep 2019	
Personnel				
President & CEO	\$35,000.21	\$ 4,054.18	\$ 35,000.21	\$0.00
VP of Administration	\$25,527.55	\$ 3,129.62	\$ 25,527.55	\$0.00
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$7,897.10	\$862.08	\$ 7,897.10	\$0.00
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$3,902.64	\$422.76	\$ 3,902.64	\$0.00
Professional Development	\$1,115.87	\$0.00	\$ 1,115.87	\$0.00
Payroll Taxes	\$4,061.18	\$373.07	\$ 4,061.18	\$0.00
Workers Compensation Insurance	\$217.84	\$16.58	\$ 217.84	\$0.00
Pension	\$1,909.23	\$244.05	\$ 1,909.23	\$0.00
Employee Group Insurance	\$14,317.33	\$2,082.78	\$ 14,317.33	\$0.00
Job Advertising	\$0.00	\$ -	\$ -	\$0.00
New Employee Screening	\$46.94		\$ 46.94	\$0.00
Total Personnel	\$ 93,995.89	\$ 11,185.12	\$ 93,995.89	\$ -
Operating				
Accounting/IT/Legal Consulting	\$9,477.12	\$205.18	\$ 9,477.12	\$0.00
Postage/Shipping	\$1,539.58	\$155.78	\$ 1,539.58	\$0.00
Auditing	\$3,902.08	\$337.93	\$ 3,902.08	\$0.00
Travel/Lodging	\$3.98		\$ 3.98	\$0.00
Rent	\$10,422.35	\$947.23	\$ 10,422.35	\$0.00
Telephone Service	\$1,714.79	\$294.26	\$ 1,714.79	\$0.00
General Business Liability Insurance	\$481.41	\$43.19	\$ 481.41	\$0.00
Insurance-Directors & Officers	\$1,023.07	\$91.78	\$ 1,023.07	\$0.00
Office Expense	\$4,302.06	\$334.60	\$ 4,302.06	\$0.00
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 32,866.44	\$ 2,409.95	\$ 32,866.44	\$ -
Equipment				
Equipment Service Contracts	\$960.01	\$77.00	\$ 960.01	\$0.00
Total Administrative Expenses	\$ 127,822.34	\$ 13,672.07	\$ 127,822.34	\$ -

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses Sep-19	Actual Expenses YTD-Sep 2019	Remaining Balance
Personnel				
Vice President of Operations	\$15,811.86	\$1,546.56	\$ 15,811.86	\$0.00
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$8,655.45	\$856.95	\$ 8,655.45	\$0.00
Billing Coordinator	\$5,148.27	\$405.44	\$ 5,148.27	\$0.00
Services Assistance	\$5,428.11	\$947.67	\$ 5,428.11	\$0.00
Service Provider Approval	\$9.36	\$0.00	\$ 9.36	\$0.00
Service Provider Monitoring	\$3,631.43	\$ 195.12	\$ 3,631.43	\$0.00
Hotline Counselor	\$928.48	\$100.81	\$ 928.48	\$0.00
Payroll Taxes	\$2,547.85	\$200.31	\$ 2,547.85	\$0.00
Workers Compensation Insurance	\$185.61	\$14.13	\$ 185.61	\$0.00
Pension	\$954.44	\$98.75	\$ 954.44	\$0.00
Employee Group Insurance	\$5,545.59	\$497.69	\$ 5,545.59	\$0.00
Total Personnel	\$ 48,846.45	\$ 4,863.43	\$ 48,846.45	\$ -
Operating				
Client Education Materials	\$9,573.25	\$ 80.68	\$ 9,573.25	\$0.00
Services Advertising	\$55.08	\$0.00	\$ 55.08	\$0.00
Meetings/Seminars/Conference	\$1,136.41	\$ -	\$ 1,136.41	\$0.00
Travel/Lodging To Service Providers	\$2,961.50	\$ 78.36	\$ 2,961.50	\$0.00
Srvcs Database Consulting & Dev	\$12,917.45	\$649.40	\$ 12,917.45	\$0.00
Client Service Providers	\$2,026,139.96	\$182,303.59	\$ 2,026,139.96	\$0.00
Toll-free Referral System	\$876.25	\$113.46	\$ 876.25	\$0.00
Computer Resources	\$0.00		\$ -	\$0.00
Contract Closeout Cost	\$14,733.61	\$14,733.61	\$ 14,733.61	\$0.00
			\$ -	
			\$ -	
Total Operating	\$ 2,068,393.51	\$ 197,959.10	\$ 2,068,393.51	\$ -
Equipment				
Pregnancy Test Kits	\$4,937.70	\$359.70	\$ 4,937.70	\$0.00
Total Services Expenses	\$ 2,122,177.66	\$ 203,182.23	\$ 2,122,177.66	\$ -



Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice No.: IND-1019-000001
Invoice Date: 12/19/2019
PO Number: 0020003805
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2019 - 9/30/2020
Contract Amount: \$2,250,000.00
Contract Number: 38952
Date of Services: 10/1/2019 -10/31/2019
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$220,906.21
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A

Vendor's signature

12/19/19

Date

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952

Indiana Pregnancy & Support Services Program

October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/2019	Actual Expenses Oct-19	Remaining Balance Nov-2019 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	406.33	\$49,593.67
Administrative	Salary	VP of Administration	\$30,000.00	-	\$30,000.00
Administrative	Salary	Senior Accountant	\$10,000.00		\$10,000.00
Administrative	Salary	Bookkeeper	\$5,000.00		\$5,000.00
Services	Salary	VP of Operations	\$25,000.00	214.81	\$24,785.19
Services	Salary	Services Coordinator	\$10,000.00	253.75	\$9,746.25
Services	Salary	Services Assistant	\$8,000.00	53.19	\$7,946.81
Services	Salary	Billing Coordinator	\$6,000.00	154.07	\$5,845.93
Services	Salary	Service Provider Approval	\$1,000.00		\$1,000.00
Services	Salary	Service Provider Monitoring	\$5,000.00		\$5,000.00
Services	Salary	Hotline Counselor	\$1,500.00	15.39	\$1,484.61
		Subtotal	\$151,500.00	1,097.54	\$150,402.46
Administrative	Fringe	Payroll Taxes	\$7,000.00	4.63	\$6,995.37
Services	Fringe	Payroll Taxes	\$4,000.00	36.60	\$3,963.40
Administrative	Fringe	Workers' Comp	\$500.00	4.31	\$495.69
Services	Fringe	Workers' Comp	\$500.00	3.67	\$496.33
Administrative	Fringe	Pension	\$3,000.00	9.89	\$2,990.11
Services	Fringe	Pension	\$1,500.00	18.60	\$1,481.40
Administrative	Fringe	Employee Group Ins	\$16,000.00	445.61	\$15,554.39
Services	Fringe	Employee Group Ins	\$8,000.00	171.73	\$7,828.27
		Subtotal	\$40,500.00	695.04	\$39,804.96
Administrative	Travel	Travel/Lodging	\$250.00		\$250.00
Services	Travel	Travel	\$5,000.00		\$5,000.00
		Subtotal	\$5,250.00	-	\$5,250.00
Administrative	Supplies	Office Expense	\$8,000.00	628.45	\$7,371.55
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	360.40	\$9,639.60
Services	Supplies	Client Education Materials	\$10,000.00	59.12	\$9,940.88
Services	Supplies	Pregnancy Test Kits	\$7,000.00	425.10	\$6,574.90
		Subtotal	\$35,000.00	1,473.07	\$33,526.93
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	1,500.68	\$9,499.32
Administrative	Contracts	Auditing	\$5,000.00	87.79	\$4,912.21
Administrative	Contracts	Copier Service Contracts	\$1,500.00	15.22	\$1,484.78
Services	Contracts	Client Service Providers	\$1,900,000.00	215,630.34	\$1,684,369.66
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00		\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00		\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00		\$20,000.00
		Subtotal	\$1,947,500.00	217,234.03	\$1,730,265.97
Administrative	Other	Professional Development	\$2,000.00	35.47	\$1,964.53
Administrative	Other	Job advertising	\$500.00		\$500.00
Administrative	Other	New employee screening	\$250.00		\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	77.23	\$1,922.77
Administrative	Other	Rent	\$15,000.00	242.28	\$14,757.72
Administrative	Other	Telephone Service	\$2,000.00		\$2,000.00
Administrative	Other	General Business Liability Ins	\$1,000.00	11.22	\$988.78
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	23.84	\$1,476.16
Services	Other	Toll Free Referral System	\$1,000.00	16.49	\$983.51
Services	Other	Contract Cloutout Cost	\$45,000.00		\$45,000.00
		Subtotal	\$70,250.00	406.53	\$69,843.47
		Administrative	\$171,500.00	\$3,492.95	\$168,007.05
		Services	\$2,078,500.00	\$217,413.26	\$1,861,086.74
		Total	\$2,250,000.00	\$220,906.21	\$2,029,093.79

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses	Remaining Balance
Personnel		Oct-19	Nov 2019 - Sept 2020
President & CEO	\$50,000.00	\$ 406.33	\$49,593.67
VP of Administration	\$30,000.00	-	\$30,000.00
Senior Accountant	\$10,000.00	-	\$10,000.00
Bookkeeper	\$5,000.00	-	\$5,000.00
Professional Development	\$2,000.00	35.47	\$1,964.53
Payroll Taxes	\$7,000.00	4.63	\$6,995.37
Workers Compensation Insurance	\$500.00	4.31	\$495.69
Pension	\$3,000.00	9.89	\$2,990.11
Employee Group Insurance	\$16,000.00	445.61	\$15,554.39
Job Advertising	\$500.00	-	\$500.00
New Employee Screening	\$250.00	-	\$250.00
Total Personnel	\$ 124,250.00	\$ 906.24	\$ 123,343.76
Operating			
Accounting/IT/Legal Consulting	\$11,000.00	\$ 1,500.68	\$9,499.32
Postage/Shipping	\$2,000.00	77.23	\$1,922.77
Auditing	\$5,000.00	87.79	\$4,912.21
Travel/Lodging	\$250.00	-	\$250.00
Rent	\$15,000.00	242.28	\$14,757.72
Telephone Service	\$2,000.00	-	\$2,000.00
General Business Liability Insurance	\$1,000.00	11.22	\$988.78
Insurance-Directors & Officers	\$1,500.00	23.84	\$1,476.16
Office Expense	\$8,000.00	628.45	\$7,371.55
			\$0.00
Total Operating	\$ 45,750.00	\$ 2,571.49	\$ 43,178.51
Equipment			
Equipment Service Contracts	\$1,500.00	\$ 15.22	\$1,484.78
Total Administrative Expenses	\$ 171,500.00	\$ 3,492.95	\$ 168,007.05

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses Oct-19	Remaining Balance Nov 2019 - Sept 2020
Personnel			
Vice President of Operations	\$25,000.00	\$ 214.81	\$24,785.19
Services Coordinator	\$10,000.00	253.75	\$9,746.25
Billing Coordinator	\$6,000.00	154.07	\$5,845.93
Services Assistant	\$8,000.00	53.19	\$7,946.81
Service Provider Approval	\$1,000.00	-	\$1,000.00
Service Provider Monitoring	\$5,000.00	-	\$5,000.00
Hotline Counselor	\$1,500.00	15.39	\$1,484.61
Payroll Taxes	\$4,000.00	36.60	\$3,963.40
Workers Compensation Insurance	\$500.00	3.67	\$496.33
Pension	\$1,500.00	18.60	\$1,481.40
Employee Group Insurance	\$8,000.00	171.73	\$7,828.27
Total Personnel	\$ 70,500.00	\$ 921.81	\$ 69,578.19
Operating			
Client Education Materials	\$10,000.00	\$ 59.12	\$ 9,940.88
Services Advertising	\$2,000.00	-	\$ 2,000.00
Meetings/Seminars/Conference	\$8,000.00	-	\$ 8,000.00
Travel/Lodging To Service Providers	\$5,000.00	-	\$ 5,000.00
Srvcs Database Consulting & Dev	\$20,000.00	-	\$ 20,000.00
Client Service Providers	\$1,900,000.00	215,630.34	\$ 1,684,369.66
Toll-free Referral System	\$1,000.00	16.49	\$ 983.51
Computer Resources	\$10,000.00	360.40	\$ 9,639.60
Contract Closeout Cost	\$45,000.00		\$ 45,000.00
Total Operating	\$ 2,001,000.00	\$ 216,066.35	\$ 1,784,933.65
Equipment			
Pregnancy Test Kits	\$7,000.00	\$ 425.10	\$6,574.90
Total Services Expenses	\$ 2,078,500.00	\$ 217,413.26	\$ 1,861,086.74



Invoice No.: IND-1019-000002

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

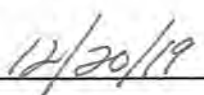
Invoice Date: 12/20/2019
PO Number: 0020003805
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2019 - 9/30/2020
Contract Amount: \$2,250,000.00
Contract Number: 38952
Date of Services: 11/1/2019 -11/30/2019
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$184,458.73
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 38952
 Indiana Pregnancy & Support Services Program
 October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/19	Actual Expenses Nov-19	Actual Expenses YTD thru Nov 2019	Remaining Balance Dec-2019 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	2,545.07	2,951.40	\$47,048.60
Administrative	Salary	VP of Administration	\$30,000.00	186.28	186.28	\$29,813.72
Administrative	Salary	Senior Accountant	\$10,000.00	213.95	213.95	\$9,786.05
Administrative	Salary	Bookkeeper	\$5,000.00	500.63	500.63	\$4,499.37
Services	Salary	VP of Operations	\$25,000.00	438.70	653.51	\$24,346.49
Services	Salary	Services Coordinator	\$10,000.00	1,014.79	1,268.54	\$8,731.46
Services	Salary	Services Assistant	\$8,000.00	152.81	206.00	\$7,794.00
Services	Salary	Billing Coordinator	\$6,000.00	518.66	672.73	\$5,327.27
Services	Salary	Service Provider Approval	\$1,000.00	-	-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$5,000.00	-	-	\$5,000.00
Services	Salary	Hotline Counselor	\$1,500.00	-	15.39	\$1,484.61
		Subtotal	\$151,500.00	\$5,570.89	\$6,668.43	\$144,831.57
Administrative	Fringe	Payroll Taxes	\$7,000.00	101.68	106.31	\$6,893.69
Services	Fringe	Payroll Taxes	\$4,000.00	105.58	142.18	\$3,857.82
Administrative	Fringe	Workers' Comp	\$500.00	10.38	14.69	\$485.31
Services	Fringe	Workers' Comp	\$500.00	8.85	12.52	\$487.48
Administrative	Fringe	Pension	\$3,000.00	98.91	108.80	\$2,891.20
Services	Fringe	Pension	\$1,500.00	48.01	66.61	\$1,433.39
Administrative	Fringe	Employee Group Ins	\$16,000.00	906.82	1,352.43	\$14,647.57
Services	Fringe	Employee Group Ins	\$8,000.00	358.87	530.40	\$7,469.60
		Subtotal	\$40,500.00	\$1,638.90	\$2,333.94	\$38,166.06
Administrative	Travel	Travel/Lodging	\$250.00	-	-	\$250.00
Services	Travel	Travel	\$5,000.00	-	-	\$5,000.00
		Subtotal	\$5,250.00	\$0.00	\$0.00	\$5,250.00
Administrative	Supplies	Office Expense	\$8,000.00	479.92	1,108.37	\$6,891.63
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	-	360.40	\$9,639.60
Services	Supplies	Client Education Materials	\$10,000.00	6.47	65.59	\$9,934.41
Services	Supplies	Pregnancy Test Kits	\$7,000.00	414.20	839.30	\$6,160.70
		Subtotal	\$35,000.00	\$900.59	\$2,373.66	\$32,626.34
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	276.71	1,777.39	\$9,222.61
Administrative	Contracts	Auditing	\$5,000.00	211.69	299.48	\$4,700.52
Administrative	Contracts	Copier Service Contracts	\$1,500.00	33.81	49.03	\$1,450.97
Services	Contracts	Client Service Providers	\$1,900,000.00	174,941.73	390,572.07	\$1,509,427.93
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	-	-	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00	-	-	\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	-	-	\$20,000.00
		Subtotal	\$1,947,500.00	\$175,463.94	\$392,697.97	\$1,554,802.03
Administrative	Other	Professional Development	\$2,000.00	-	35.47	\$1,964.53
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$250.00	-	-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	112.81	190.04	\$1,809.96
Administrative	Other	Rent	\$15,000.00	576.01	818.29	\$14,181.71
Administrative	Other	Telephone Service	\$2,000.00	71.29	71.29	\$1,928.71
Administrative	Other	General Business Liability Ins	\$1,000.00	27.05	38.27	\$961.73
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	57.49	81.33	\$1,418.67
Services	Other	Toll Free Referral System	\$1,000.00	39.76	56.25	\$943.75
Services	Other	Contract Closeout Cost	\$45,000.00	-	-	\$45,000.00
		Subtotal	\$70,250.00	\$884.41	\$1,290.94	\$68,959.06
		Administrative	\$171,500.00	\$6,410.50	\$9,903.45	\$161,596.55
		Services	\$2,078,500.00	\$178,048.23	\$395,461.49	\$1,683,038.51
		Total	\$2,250,000.00	\$184,458.73	\$405,364.94	\$1,844,635.06

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
		Nov-19	YTD-Nov 2019	Dec 2019 to Sep-2020
Personnel				
President & CEO	\$50,000.00	\$ 2,545.07	\$ 2,951.40	\$47,048.60
VP of Administration	\$30,000.00	186.28	\$ 186.28	\$29,813.72
Senior Accountant	\$10,000.00	213.95	\$ 213.95	\$9,786.05
Bookkeeper	\$5,000.00	500.63	\$ 500.63	\$4,499.37
Professional Development	\$2,000.00		\$ 35.47	\$1,964.53
Payroll Taxes	\$7,000.00	101.68	\$ 106.31	\$6,893.69
Workers Compensation Insurance	\$500.00	10.38	\$ 14.69	\$485.31
Pension	\$3,000.00	98.91	\$ 108.80	\$2,891.20
Employee Group Insurance	\$16,000.00	906.82	\$ 1,352.43	\$14,647.57
Job Advertising	\$500.00		\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 124,250.00	\$ 4,563.72	\$ 5,469.96	\$ 118,780.04
Operating				
Accounting/IT/Legal Consulting	\$11,000.00	\$ 276.71	\$ 1,777.39	\$9,222.61
Postage/Shipping	\$2,000.00	112.81	\$ 190.04	\$1,809.96
Auditing	\$5,000.00	211.69	\$ 299.48	\$4,700.52
Travel/Lodging	\$250.00		\$ -	\$250.00
Rent	\$15,000.00	576.01	\$ 818.29	\$14,181.71
Telephone Service	\$2,000.00	71.29	\$ 71.29	\$1,928.71
General Business Liability Insurance	\$1,000.00	27.05	\$ 38.27	\$961.73
Insurance-Directors & Officers	\$1,500.00	57.49	\$ 81.33	\$1,418.67
Office Expense	\$8,000.00	479.92	\$ 1,108.37	\$6,891.63
			\$ -	\$0.00
Total Operating	\$ 45,750.00	\$ 1,812.97	\$ 4,384.46	\$ 41,365.54
Equipment				
Equipment Service Contracts	\$1,500.00	\$ 33.81	\$ 49.03	\$1,450.97
Total Administrative Expenses	\$ 171,500.00	\$ 6,410.50	\$ 9,903.45	\$ 161,596.55

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses Nov-19	Actual Expenses YTD-Nov 2019	Remaining Balance Dec 2019 - Sept 2020
Personnel				
Vice President of Operations	\$25,000.00	\$ 438.70	\$ 653.51	\$24,346.49
Services Coordinator	\$10,000.00	1,014.79	\$ 1,268.54	\$8,731.46
Billing Coordinator	\$6,000.00	518.66	\$ 672.73	\$5,327.27
Services Assistant	\$8,000.00	152.81	\$ 206.00	\$7,794.00
Service Provider Approval	\$1,000.00	-	\$ -	\$1,000.00
Service Provider Monitoring	\$5,000.00	-	\$ -	\$5,000.00
Hotline Counselor	\$1,500.00	-	\$ 15.39	\$1,484.61
Payroll Taxes	\$4,000.00	105.58	\$ 142.18	\$3,857.82
Workers Compensation Insurance	\$500.00	8.85	\$ 12.52	\$487.48
Pension	\$1,500.00	48.01	\$ 66.61	\$1,433.39
Employee Group Insurance	\$8,000.00	358.67	\$ 530.40	\$7,469.60
Total Personnel	\$ 70,500.00	\$ 2,646.07	\$ 3,567.88	\$ 66,932.12
Operating				
Client Education Materials	\$10,000.00	\$ 6.47	\$ 65.59	\$9,934.41
Services Advertising	\$2,000.00		\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$ -	\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00	-	\$ -	\$5,000.00
Srvcs Database Consulting & Dev	\$20,000.00	-	\$ -	\$20,000.00
Client Service Providers	\$1,900,000.00	174,941.73	\$ 390,572.07	\$1,509,427.93
Toll-free Referral System	\$1,000.00	39.76	\$ 56.25	\$943.75
Computer Resources	\$10,000.00		\$ 360.40	\$9,639.60
Contract Closeout Cost	\$45,000.00			\$45,000.00
Total Operating	\$ 2,001,000.00	\$ 174,987.96	\$ 391,054.31	\$ 1,609,945.69
Equipment				
Pregnancy Test Kits	\$7,000.00	\$ 414.20	\$ 839.30	\$6,160.70
Total Services Expenses	\$ 2,078,500.00	\$ 178,048.23	\$ 395,461.49	\$ 1,683,038.51



Invoice No.: IND-1019-000003

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 1/21/2020
PO Number: 0020003805
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2019 - 9/30/2020
Contract Amount: \$2,250,000.00
Contract Number: 38952
Date of Services: 12/1/2019 -12/31/2019
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$195,514.78
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A



Vendor's signature

1-21-2020

Date

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952
 Indiana Pregnancy & Support Services Program
 October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost	Actual Cost	Actual Expenses	Remaining Balance
			Original at 10/1/19	Dec-19	YTD-Dec 2019	Jan 2020 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	4,672.81	7,624.21	\$42,375.79
Administrative	Salary	VP of Administration	\$30,000.00	3,440.28	3,626.56	\$26,373.44
Administrative	Salary	Senior Accountant	\$10,000.00	\$1,132.66	1,346.61	\$8,653.39
Administrative	Salary	Bookkeeper	\$5,000.00	\$645.26	1,145.89	\$3,854.11
Services	Salary	VP of Operations	\$25,000.00	2,526.45	3,179.96	21,820.04
Services	Salary	Services Coordinator	\$10,000.00	\$1,510.94	2,779.48	7,220.52
Services	Salary	Services Assistant	\$8,000.00	\$232.65	438.65	7,561.35
Services	Salary	Billing Coordinator	\$6,000.00	\$529.81	1,202.54	4,797.46
Services	Salary	Service Provider Approval	\$1,000.00	-	-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$5,000.00	-	-	\$5,000.00
Services	Salary	Hotline Counselor	\$1,500.00	\$5.20	20.59	\$1,479.41
		Subtotal	\$151,500.00	\$14,696.06	\$21,364.49	\$130,135.51
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$421.28	527.59	\$6,472.41
Services	Fringe	Payroll Taxes	\$4,000.00	\$198.88	341.06	3,658.94
Administrative	Fringe	Workers' Comp	\$500.00	\$15.21	29.90	\$470.10
Services	Fringe	Workers' Comp	\$500.00	\$12.96	25.48	474.52
Administrative	Fringe	Pension	\$3,000.00	\$214.71	323.51	\$2,676.49
Services	Fringe	Pension	\$1,500.00	\$123.50	190.11	1,309.89
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$1,443.92	2,796.35	\$13,203.65
Services	Fringe	Employee Group Ins	\$8,000.00	\$568.15	1,098.55	6,901.45
		Subtotal	\$40,500.00	\$2,998.61	\$5,332.55	\$35,167.45
Administrative	Travel	Travel/Lodging	\$250.00	-	-	\$250.00
Services	Travel	Travel	\$5,000.00	-	-	5,000.00
		Subtotal	\$5,250.00	\$0.00	\$0.00	\$5,250.00
Administrative	Supplies	Office Expense	\$8,000.00	\$554.14	1,662.51	\$6,337.49
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	-	360.40	\$9,639.60
Services	Supplies	Client Education Materials	\$10,000.00	-	65.59	\$9,934.41
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$523.20	1,362.50	\$5,637.50
		Subtotal	\$35,000.00	\$1,077.34	\$3,451.00	\$31,549.00
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$1,611.66	3,389.05	\$7,610.95
Administrative	Contracts	Auditing	\$5,000.00	\$310.03	609.51	\$4,390.49
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$59.29	108.32	\$1,391.68
Services	Contracts	Client Service Providers	\$1,900,000.00	\$173,336.16	563,908.23	1,336,091.77
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	-	-	8,000.00
Services	Contracts	Services Advertising	\$2,000.00	-	-	2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$261.80	261.80	19,738.20
		Subtotal	\$1,947,500.00	\$175,578.94	\$568,276.91	\$1,379,223.09
Administrative	Other	Professional Development	\$2,000.00	-	35.47	\$1,964.53
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$250.00	-	-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$59.69	249.73	\$1,750.27
Administrative	Other	Rent	\$15,000.00	\$845.77	1,664.06	\$13,335.94
Administrative	Other	Telephone Service	\$2,000.00	\$76.32	147.61	\$1,852.39
Administrative	Other	General Business Liability Ins	\$1,000.00	\$39.62	77.89	\$922.11
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$84.20	165.53	\$1,334.47
Services	Other	Toll Free Referral System	\$1,000.00	\$58.23	114.48	\$885.52
Services	Other	Contract Closeout Cost	\$45,000.00	-	-	\$45,000.00
		Subtotal	\$70,250.00	\$1,163.83	\$2,454.77	\$67,795.23
		Administrative	\$171,500.00	\$15,626.85	\$25,530.30	\$145,969.70
		Services	\$2,078,500.00	\$179,887.93	\$575,349.42	\$1,503,150.58
		Total	\$2,250,000.00	\$195,514.78	\$600,879.72	\$1,649,120.28

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Dec-19	YTD - Dec 2019	Jan 2020 to Sep-2020
President & CEO	\$50,000.00	4,672.81	\$ 7,624.21	\$42,375.79
VP of Administration	\$30,000.00	3,440.28	\$ 3,626.56	\$26,373.44
Senior Accountant	\$10,000.00	\$1,132.66	\$ 1,346.61	\$8,653.39
Bookkeeper	\$5,000.00	\$645.26	\$ 1,145.89	\$3,854.11
Professional Development	\$2,000.00		\$ 35.47	\$1,964.53
Payroll Taxes	\$7,000.00	\$421.28	\$ 527.59	\$6,472.41
Workers Compensation Insurance	\$500.00	\$15.21	\$ 29.90	\$470.10
Pension	\$3,000.00	\$214.71	\$ 323.51	\$2,676.49
Employee Group Insurance	\$16,000.00	\$1,443.92	\$ 2,796.35	\$13,203.65
Job Advertising	\$500.00		\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 124,250.00	\$ 11,986.13	\$ 17,456.09	\$ 106,793.91
Operating				
Accounting/IT/Legal Consulting	\$11,000.00	\$1,611.66	\$ 3,389.05	\$7,610.95
Postage/Shipping	\$2,000.00	\$59.69	\$ 249.73	\$1,750.27
Auditing	\$5,000.00	\$310.03	\$ 609.51	\$4,390.49
Travel/Lodging	\$250.00		\$ -	\$250.00
Rent	\$15,000.00	\$845.77	\$ 1,664.06	\$13,335.94
Telephone Service	\$2,000.00	\$76.32	\$ 147.61	\$1,852.39
General Business Liability Insurance	\$1,000.00	\$39.62	\$ 77.89	\$922.11
Insurance-Directors & Officers	\$1,500.00	\$84.20	\$ 165.53	\$1,334.47
Office Expense	\$8,000.00	\$554.14	\$ 1,662.51	\$6,337.49
			\$ -	\$0.00
Total Operating	\$ 45,750.00	\$ 3,581.43	\$ 7,965.89	\$ 37,784.11
Equipment				
Equipment Service Contracts	\$1,500.00	\$59.29	\$ 108.32	\$1,391.68
Total Administrative Expenses	\$ 171,500.00	\$ 15,626.85	\$ 25,530.30	\$ 145,969.70

**Actual Services Expenses
Indiana: Fiscal Year 2018-19**

Cost Category	Budgeted Dollars	Actual Expenses Dec-19	Actual Expenses YTD-Dec 2019	Remaining Balance Jan 2020 to Sep-2020
Personnel				
Vice President of Operations	\$25,000.00	2,526.45	\$ 3,179.96	\$21,820.04
Services Coordinator	\$10,000.00	\$1,510.94	\$ 2,779.48	\$7,220.52
Billing Coordinator	\$6,000.00	\$529.81	\$ 1,202.54	\$4,797.46
Services Assistant	\$8,000.00	\$232.65	\$ 438.65	\$7,561.35
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$5,000.00	\$0.00	\$ -	\$5,000.00
Hotline Counselor	\$1,500.00	\$5.20	\$ 20.59	\$1,479.41
Payroll Taxes	\$4,000.00	\$198.88	\$ 341.06	\$3,658.94
Workers Compensation Insurance	\$500.00	\$12.96	\$ 25.48	\$474.52
Pension	\$1,500.00	\$123.50	\$ 190.11	\$1,309.89
Employee Group Insurance	\$8,000.00	\$568.15	\$ 1,098.55	\$6,901.45
Total Personnel	\$ 70,500.00	\$ 5,708.54	\$ 9,276.42	\$ 61,223.58
Operating				
Client Education Materials	\$10,000.00	\$0.00	\$ 65.59	\$9,934.41
Services Advertising	\$2,000.00	\$0.00	\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$ -	\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00	\$0.00	\$ -	\$5,000.00
Srvcs Database Consulting & Dev	\$20,000.00	\$261.80	\$ 261.80	\$19,738.20
Client Service Providers	\$1,900,000.00	\$173,336.16	\$ 563,908.23	\$1,336,091.77
Toll-free Referral System	\$1,000.00	\$58.23	\$ 114.48	\$885.52
Computer Resources	\$10,000.00		\$ 360.40	\$9,639.60
Contract Closeout Cost	\$45,000.00			\$45,000.00
Total Operating	\$ 2,001,000.00	\$ 173,656.19	\$ 564,710.50	\$ 1,436,289.50
Equipment				
Pregnancy Test Kits	\$7,000.00	\$523.20	\$ 1,362.50	\$5,637.50
Total Services Expenses	\$ 2,078,500.00	\$ 179,887.93	\$ 575,349.42	\$ 1,503,150.58



Invoice No.: IND-1019-000004
Invoice Date: 2/20/2020
PO Number: 0020003805
Fund: 61910/571513 / 305000

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2019 - 9/30/2020
Contract Amount: \$2,250,000.00
Contract Number: 38952
Date of Services: 1/1/2020 -1/31/2020
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$232,778.13
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A



Vendor's signature

2-20-2020

Date

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952
 Indiana Pregnancy & Support Services Program
 October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/2019	Actual Cost Jan-20	Actual Expenses YTD-Jan 2020	Remaining Balance Feb 2020 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	\$2,252.46	9,876.67	\$40,123.33
Administrative	Salary	VP of Administration	\$30,000.00	\$2,279.70	5,906.26	\$24,093.74
Administrative	Salary	Senior Accountant	\$10,000.00	\$736.22	2,082.83	\$7,917.17
Administrative	Salary	Bookkeeper	\$5,000.00	\$422.75	1,568.64	\$3,431.36
Services	Salary	VP of Operations	\$25,000.00	\$1,025.52	4,205.48	\$20,794.52
Services	Salary	Services Coordinator	\$10,000.00	\$686.77	3,456.25	\$6,533.75
Services	Salary	Services Assistant	\$8,000.00	\$152.06	590.71	\$7,409.29
Services	Salary	Billing Coordinator	\$6,000.00	\$334.35	1,536.89	\$4,463.11
Services	Salary	Service Provider Approval	\$1,000.00	-	-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$5,000.00	-	-	\$5,000.00
Services	Salary	Hotline Counselor	\$1,500.00	\$1.30	21.89	\$1,478.11
		Subtotal	\$151,500.00	\$7,891.13	\$29,255.62	\$122,244.38
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$404.95	932.54	\$6,067.46
Services	Fringe	Payroll Taxes	\$4,000.00	\$174.51	515.57	\$3,484.43
Administrative	Fringe	Workers' Comp	\$500.00	\$12.23	42.13	\$457.87
Services	Fringe	Workers' Comp	\$500.00	\$10.42	35.90	\$464.10
Administrative	Fringe	Pension	\$3,000.00	\$143.82	467.33	\$2,532.67
Services	Fringe	Pension	\$1,500.00	\$59.16	249.27	\$1,250.73
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$1,133.44	3,929.79	\$12,070.21
Services	Fringe	Employee Group Ins	\$8,000.00	\$441.05	1,539.60	\$6,460.40
		Subtotal	\$40,500.00	\$2,379.58	\$7,712.13	\$32,787.87
Administrative	Travel	Travel/Lodging	\$250.00	-	-	\$250.00
Services	Travel	Travel	\$5,000.00	-	-	\$5,000.00
		Subtotal	\$5,250.00	\$0.00	\$0.00	\$5,250.00
Administrative	Supplies	Office Expense	\$8,000.00	\$102.13	1,764.64	\$6,235.36
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	-	360.40	\$9,639.60
Services	Supplies	Client Education Materials	\$10,000.00	-	65.59	\$9,934.41
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$566.80	1,929.30	\$5,070.70
		Subtotal	\$35,000.00	\$668.93	\$4,119.93	\$30,880.07
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$1,994.62	5,383.67	\$5,616.33
Administrative	Contracts	Auditing	\$5,000.00	\$249.33	858.84	\$4,141.16
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$89.10	197.42	\$1,302.58
Services	Contracts	Client Service Providers	\$1,900,000.00	\$216,034.73	779,942.96	\$1,120,057.04
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	-	-	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00	-	-	\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$2,408.50	2,670.30	\$17,329.70
		Subtotal	\$1,947,500.00	\$220,776.28	\$789,053.19	\$1,158,446.81
Administrative	Other	Professional Development	\$2,000.00	-	35.47	\$1,964.53
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$250.00	-	-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$158.95	408.68	\$1,591.32
Administrative	Other	Rent	\$15,000.00	\$680.35	2,344.41	\$12,655.59
Administrative	Other	Telephone Service	\$2,000.00	\$76.50	224.11	\$1,775.89
Administrative	Other	General Business Liability Ins	\$1,000.00	\$31.86	109.75	\$890.25
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$67.72	233.25	\$1,266.75
Services	Other	Toll Free Referral System	\$1,000.00	\$46.83	161.31	\$898.69
Services	Other	Contract Closeout Cost	\$45,000.00	-	-	\$45,000.00
		Subtotal	\$70,250.00	\$1,062.21	\$3,516.98	\$66,733.02
		Administrative	\$171,500.00	\$10,836.13	\$36,366.43	\$135,133.57
		Services	\$2,078,500.00	\$221,942.00	\$797,291.42	\$1,251,208.58
		Total	\$2,250,000.00	\$232,778.13	\$833,657.85	\$1,416,342.15

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
		Jan-20	YTD-Jan 2020	Feb 2020 to Sep-2020
Personnel				
President & CEO	\$50,000.00	\$2,252.46	\$ 9,876.67	\$40,123.33
VP of Administration	\$30,000.00	\$2,279.70	\$ 5,906.26	\$24,093.74
Senior Accountant	\$10,000.00	\$736.22	\$ 2,082.83	\$7,917.17
Bookkeeper	\$5,000.00	\$422.75	\$ 1,568.64	\$3,431.36
Professional Development	\$2,000.00	\$0.00	\$ 35.47	\$1,964.53
Payroll Taxes	\$7,000.00	\$404.95	\$ 932.54	\$6,067.46
Workers Compensation Insurance	\$500.00	\$12.23	\$ 42.13	\$457.87
Pension	\$3,000.00	\$143.82	\$ 467.33	\$2,532.67
Employee Group Insurance	\$16,000.00	\$1,133.44	\$ 3,929.79	\$12,070.21
Job Advertising	\$500.00	\$0.00	\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 124,250.00	\$ 7,385.57	\$ 24,841.66	\$ 99,408.34
Operating				
Accounting/IT/Legal Consulting	\$11,000.00	\$1,994.62	\$ 5,383.67	\$5,616.33
Postage/Shipping	\$2,000.00	\$158.95	\$ 408.68	\$1,591.32
Auditing	\$5,000.00	\$249.33	\$ 858.84	\$4,141.16
Travel/Lodging	\$250.00	\$0.00	\$ -	\$250.00
Rent	\$15,000.00	\$680.35	\$ 2,344.41	\$12,655.59
Telephone Service	\$2,000.00	\$76.50	\$ 224.11	\$1,775.89
General Business Liability Insurance	\$1,000.00	\$31.86	\$ 109.75	\$890.25
Insurance-Directors & Officers	\$1,500.00	\$67.72	\$ 233.25	\$1,266.75
Office Expense	\$8,000.00	\$102.13	\$ 1,764.64	\$6,235.36
			\$ -	\$0.00
Total Operating	\$ 45,750.00	\$ 3,361.46	\$ 11,327.35	\$ 34,422.65
Equipment				
Equipment Service Contracts	\$1,500.00	\$89.10	\$ 197.42	\$1,302.58
Total Administrative Expenses	\$ 171,500.00	\$ 10,836.13	\$ 36,366.43	\$ 135,133.57

**Actual Services Expenses
Indiana: Fiscal Year 2019-20**

Cost Category	Budgeted Dollars	Actual Expenses Jan-20	Actual Expenses YTD-Jan 2020	Remaining Balance Feb 2020 to Sep-2020
Personnel				
Vice President of Operations	\$25,000.00	\$1,025.52	\$ 4,205.48	\$20,794.52
Services Coordinator	\$10,000.00	\$686.77	\$ 3,466.25	\$6,533.75
Billing Coordinator	\$6,000.00	\$334.35	\$ 1,536.89	\$4,463.11
Services Assistant	\$8,000.00	\$152.06	\$ 590.71	\$7,409.29
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$5,000.00		\$ -	\$5,000.00
Hotline Counselor	\$1,500.00	\$1.30	\$ 21.89	\$1,478.11
Payroll Taxes	\$4,000.00	\$174.51	\$ 515.57	\$3,484.43
Workers Compensation Insurance	\$500.00	\$10.42	\$ 35.90	\$464.10
Pension	\$1,500.00	\$59.16	\$ 249.27	\$1,250.73
Employee Group Insurance	\$8,000.00	\$441.05	\$ 1,539.60	\$6,460.40
Total Personnel	\$ 70,500.00	\$ 2,885.14	\$ 12,161.56	\$ 58,338.44
Operating				
Client Education Materials	\$10,000.00	\$0.00	\$ 65.59	\$9,934.41
Services Advertising	\$2,000.00	\$0.00	\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$ -	\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00	\$0.00	\$ -	\$5,000.00
Srvcs Database Consulting & Dev	\$20,000.00	\$2,408.50	\$ 2,670.30	\$17,329.70
Client Service Providers	\$1,900,000.00	\$216,034.73	\$ 779,942.96	\$1,120,057.04
Toll-free Referral System	\$1,000.00	\$46.83	\$ 161.31	\$838.69
Computer Resources	\$10,000.00		\$ 360.40	\$9,639.60
Contract Closeout Cost	\$45,000.00			\$45,000.00
Total Operating	\$ 2,001,000.00	\$ 218,490.06	\$ 783,200.56	\$ 1,217,799.44
Equipment				
Pregnancy Test Kits	\$7,000.00	\$566.80	\$ 1,929.30	\$5,070.70



Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice No.: IND-1019-000005
Invoice Date: 3/20/2020
PO Number: 0020003805
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2019 - 9/30/2020
Contract Amount: \$2,250,000.00
Contract Number: 38952
Date of Services: 2/1/2020 -2/29/2020
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$192,327.31
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A

Alfonso M. Kline

Vendor's signature

3/20/2020

Date

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 38952
 Indiana Pregnancy & Support Services Program
 October 1, 2019 - September 30, 2020

Expense Type	Budget Cat	Expense Detail	Budgeted Cost Original at 10/1/2019	Actual Cost Feb-20	Actual Expenses YTD-Feb 2020	Remaining Balance Mar 2020 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	2,626.97	12,503.64	\$37,496.36
Administrative	Salary	VP of Administration	\$30,000.00	2,463.01	8,369.27	\$21,630.73
Administrative	Salary	Senior Accountant	\$10,000.00	\$811.73	2,894.56	\$7,105.44
Administrative	Salary	Bookkeeper	\$5,000.00	\$550.69	2,119.33	\$2,880.67
Services	Salary	VP of Operations	\$25,000.00	886.63	5,092.11	\$19,907.89
Services	Salary	Services Coordinator	\$10,000.00	\$843.74	4,309.99	\$5,690.01
Services	Salary	Services Assistant	\$8,000.00	\$303.16	893.87	\$7,106.13
Services	Salary	Billing Coordinator	\$6,000.00	\$545.46	2,082.35	\$3,917.65
Services	Salary	Service Provider Approval	\$1,000.00	-	-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$5,000.00	-	-	\$5,000.00
Services	Salary	Hotline Counselor	\$1,500.00	\$1.30	23.19	\$1,476.81
		Subtotal	\$151,500.00	\$9,032.69	\$38,288.31	\$113,211.69
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$455.14	1,387.68	\$5,612.32
Services	Fringe	Payroll Taxes	\$4,000.00	\$210.50	726.07	\$3,273.93
Administrative	Fringe	Workers' Comp	\$500.00	\$15.30	57.43	\$442.57
Services	Fringe	Workers' Comp	\$500.00	\$13.03	48.93	\$451.07
Administrative	Fringe	Pension	\$3,000.00	\$175.02	642.35	\$2,357.65
Services	Fringe	Pension	\$1,500.00	\$74.76	324.03	\$1,175.97
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$1,343.69	5,273.48	\$10,726.52
Services	Fringe	Employee Group Ins	\$8,000.00	\$528.71	2,068.31	\$5,931.69
		Subtotal	\$40,500.00	\$2,816.15	\$10,528.28	\$29,971.72
Administrative	Travel	Travel/Lodging	\$250.00	-	-	\$250.00
Services	Travel	Travel	\$5,000.00	\$14.02	14.02	\$4,985.98
		Subtotal	\$5,250.00	\$14.02	\$14.02	\$5,235.98
Administrative	Supplies	Office Expense	\$8,000.00	\$715.61	2,480.25	\$5,519.75
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	-	360.40	\$9,639.60
Services	Supplies	Client Education Materials	\$10,000.00	-	65.59	\$9,934.41
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$468.70	2,398.00	\$4,602.00
		Subtotal	\$35,000.00	\$1,184.31	\$5,304.24	\$29,695.76
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$1,718.06	7,101.73	\$3,898.27
Administrative	Contracts	Auditing	\$5,000.00	\$311.94	1,170.78	\$3,829.22
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$57.50	254.92	\$1,245.08
Services	Contracts	Client Service Providers	\$1,900,000.00	\$174,503.55	954,446.51	\$945,553.49
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	-	-	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00	-	-	\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,458.25	4,128.55	\$15,871.45
		Subtotal	\$1,947,500.00	\$178,049.30	\$967,102.49	\$980,397.51
Administrative	Other	Professional Development	\$2,000.00	\$65.98	101.45	\$1,898.55
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$250.00	-	-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$69.55	478.23	\$1,521.77
Administrative	Other	Rent	\$15,000.00	\$851.98	3,196.39	\$11,803.61
Administrative	Other	Telephone Service	\$2,000.00	\$60.15	284.26	\$1,715.74
Administrative	Other	General Business Liability Ins	\$1,000.00	\$39.87	149.62	\$850.38
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$84.72	317.97	\$1,182.03
Services	Other	Toll Free Referral System	\$1,000.00	\$58.59	219.90	\$780.10
Services	Other	Contract Clostout Cost	\$45,000.00	-	-	\$45,000.00
		Subtotal	\$70,250.00	\$1,230.84	\$4,747.82	\$65,502.18
		Administrative	\$171,500.00	\$12,416.91	\$48,783.34	\$122,716.66
		Services	\$2,078,500.00	\$179,910.40	\$977,201.82	\$1,101,298.18
		Total	\$2,250,000.00	\$192,327.31	\$1,025,985.16	\$1,224,014.84

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance Mar 2020 to Sep- 2020
		Feb-20	YTD-Feb 2020	
Personnel				
President & CEO	\$50,000.00	2,626.97	\$ 12,503.64	\$37,496.36
VP of Administration	\$30,000.00	2,463.01	\$ 8,369.27	\$21,630.73
Senior Accountant	\$10,000.00	\$811.73	\$ 2,894.56	\$7,105.44
Bookkeeper	\$5,000.00	\$550.69	\$ 2,119.33	\$2,880.67
Professional Development	\$2,000.00	\$65.98	\$ 101.45	\$1,898.55
Payroll Taxes	\$7,000.00	\$455.14	\$ 1,387.68	\$5,612.32
Workers Compensation Insurance	\$500.00	\$15.30	\$ 57.43	\$442.57
Pension	\$3,000.00	\$175.02	\$ 642.35	\$2,357.65
Employee Group Insurance	\$16,000.00	\$1,343.69	\$ 5,273.48	\$10,726.52
Job Advertising	\$500.00	\$0.00	\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 124,250.00	\$ 8,507.53	\$ 33,349.19	\$ 90,900.81
Operating				
Accounting/IT/Legal Consulting	\$11,000.00	\$1,718.06	\$ 7,101.73	\$3,898.27
Postage/Shipping	\$2,000.00	\$69.55	\$ 478.23	\$1,521.77
Auditing	\$5,000.00	\$311.94	\$ 1,170.78	\$3,829.22
Travel/Lodging	\$250.00		\$ -	\$250.00
Rent	\$15,000.00	\$851.98	\$ 3,196.39	\$11,803.61
Telephone Service	\$2,000.00	\$60.15	\$ 284.26	\$1,715.74
General Business Liability Insurance	\$1,000.00	\$39.87	\$ 149.62	\$850.38
Insurance-Directors & Officers	\$1,500.00	\$84.72	\$ 317.97	\$1,182.03
Office Expense	\$8,000.00	\$715.61	\$ 2,480.25	\$5,519.75
			\$ -	
Total Operating	\$ 45,750.00	\$ 3,851.88	\$ 15,179.23	\$ 30,570.77
Equipment				
Equipment Service Contracts	\$1,500.00	\$57.50	\$ 254.92	\$1,245.08
Total Administrative Expenses	\$ 171,500.00	\$ 12,416.91	\$ 48,783.34	\$ 122,716.66

**Actual Services Expenses
Indiana: Fiscal Year 2019-20**

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Feb-20	YTD-Feb 2020	Mar 2020 to Sep-2020
Vice President of Operations	\$25,000.00	886.63	\$ 5,092.11	\$19,907.89
Services Coordinator	\$10,000.00	\$843.74	\$ 4,309.99	\$5,690.01
Billing Coordinator	\$6,000.00	\$545.46	\$ 2,082.35	\$3,917.65
Services Assistant	\$8,000.00	\$303.16	\$ 893.87	\$7,106.13
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$5,000.00		\$ -	\$5,000.00
Hotline Counselor	\$1,500.00	\$1.30	\$ 23.19	\$1,476.81
Payroll Taxes	\$4,000.00	\$210.50	\$ 726.07	\$3,273.93
Workers Compensation Insurance	\$500.00	\$13.03	\$ 48.93	\$451.07
Pension	\$1,500.00	\$74.76	\$ 324.03	\$1,175.97
Employee Group Insurance	\$8,000.00	\$528.71	\$ 2,068.31	\$5,931.69
Total Personnel	\$ 70,500.00	\$ 3,407.29	\$ 15,568.85	\$ 54,931.15
Operating				
Client Education Materials	\$10,000.00	\$0.00	\$ 65.59	\$9,934.41
Services Advertising	\$2,000.00	\$0.00	\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$ -	\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00	\$14.02	\$ 14.02	\$4,985.98
Srvcs Database Consulting & Dev	\$20,000.00	\$1,458.25	\$ 4,128.55	\$15,871.45
Client Service Providers	\$1,900,000.00	\$174,503.55	\$ 954,446.51	\$945,553.49
Toll-free Referral System	\$1,000.00	\$58.59	\$ 219.90	\$780.10
Computer Resources	\$10,000.00		\$ 360.40	\$9,639.60
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	
Total Operating	\$ 2,001,000.00	\$ 176,034.41	\$ 959,234.97	\$ 1,041,765.03
Equipment				
Pregnancy Test Kits	\$7,000.00	\$468.70	\$ 2,398.00	\$4,602.00
Total Services Expenses	\$ 2,078,500.00	\$ 179,910.40	\$ 977,201.82	\$ 1,101,298.18




Invoice No.: IND-1019-000006

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

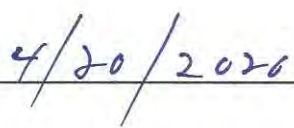
Invoice Date: 4/20/2020
PO Number: 0020003805
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2019 - 9/30/2020
Contract Amount: \$2,250,000.00
Contract Number: 38952
Date of Services: 3/1/2020 -3/31/2020
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$157,632.28
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 38952
 Indiana Pregnancy & Support Services Program
 October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/19	Actual Cost Mar-20	Actual Expenses YTD-Mar 2020	Remaining Balance Apr 2020 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	4,457.14	16,960.78	\$33,039.22
Administrative	Salary	VP of Administration	\$30,000.00	\$2,154.93	10,524.20	\$19,475.80
Administrative	Salary	Senior Accountant	\$10,000.00	\$547.45	3,442.01	\$6,557.99
Administrative	Salary	Bookkeeper	\$5,000.00	\$317.06	2,436.39	\$2,563.61
Services	Salary	VP of Operations	\$25,000.00	953.88	6,045.99	\$18,954.01
Services	Salary	Services Coordinator	\$10,000.00	\$1,271.00	5,580.99	\$4,419.01
Services	Salary	Services Assistant	\$8,000.00	\$259.90	1,153.77	\$6,846.23
Services	Salary	Billing Coordinator	\$6,000.00	\$429.51	2,511.86	\$3,488.14
Services	Salary	Service Provider Approval	\$1,000.00	-	-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$5,000.00	\$70.12	70.12	\$4,929.88
Services	Salary	Hotline Counselor	\$1,500.00	-	23.19	\$1,476.81
		Subtotal	\$151,500.00	\$10,460.99	\$48,749.30	\$102,750.70
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$553.79	1,941.47	\$5,058.53
Services	Fringe	Payroll Taxes	\$4,000.00	\$218.96	945.03	\$3,054.97
Administrative	Fringe	Workers' Comp	\$500.00	\$15.55	72.98	\$427.02
Services	Fringe	Workers' Comp	\$500.00	\$13.25	62.18	\$437.82
Administrative	Fringe	Pension	\$3,000.00	\$219.57	861.92	\$2,138.08
Services	Fringe	Pension	\$1,500.00	\$84.82	408.85	\$1,091.15
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$1,622.84	6,896.32	\$9,103.68
Services	Fringe	Employee Group Ins	\$8,000.00	\$638.55	2,706.86	\$5,293.14
		Subtotal	\$40,500.00	\$3,367.33	\$13,895.61	\$26,604.39
Administrative	Travel	Travel/Lodging	\$250.00	-	-	\$250.00
Services	Travel	Travel	\$5,000.00	-	14.02	\$4,985.98
		Subtotal	\$5,250.00	\$0.00	\$14.02	\$5,235.98
Administrative	Supplies	Office Expense	\$8,000.00	\$670.07	3,150.32	\$4,849.68
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	\$143.64	504.04	\$9,495.96
Services	Supplies	Client Education Materials	\$10,000.00	-	65.59	\$9,934.41
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$294.30	2,692.30	\$4,307.70
		Subtotal	\$35,000.00	\$1,108.01	\$6,412.25	\$28,587.75
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$857.37	7,959.10	\$3,040.90
Administrative	Contracts	Auditing	\$5,000.00	\$316.94	1,487.72	\$3,512.28
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$48.45	303.37	\$1,196.63
Services	Contracts	Client Service Providers	\$1,900,000.00	\$137,343.27	1,091,789.78	\$808,210.22
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	-	-	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00	-	-	\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$2,493.75	6,622.30	\$13,377.70
		Subtotal	\$1,947,500.00	\$141,059.78	\$1,108,162.27	\$839,337.73
Administrative	Other	Professional Development	\$2,000.00	\$178.06	279.51	\$1,720.49
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$250.00	-	-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$39.16	517.39	\$1,482.61
Administrative	Other	Rent	\$15,000.00	\$863.82	4,060.21	\$10,939.79
Administrative	Other	Telephone Service	\$2,000.00	\$320.10	604.36	\$1,395.64
Administrative	Other	General Business Liability Ins	\$1,000.00	\$40.50	190.12	\$809.88
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$86.08	404.05	\$1,095.95
Services	Other	Toll Free Referral System	\$1,000.00	\$108.45	328.35	\$671.65
Services	Other	Contract Closeout Cost	\$45,000.00	-	-	\$45,000.00
		Subtotal	\$70,250.00	\$1,636.17	\$6,383.99	\$63,866.01
		Administrative	\$171,500.00	\$13,308.88	\$62,092.22	\$109,407.78
		Services	\$2,078,500.00	\$144,323.40	\$1,121,525.22	\$956,974.78
		Total	\$2,250,000.00	\$157,632.28	\$1,183,617.44	\$1,066,382.56

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance Apr 2020 to Sep- 2020
		Mar-20	YTD-Mar 2020	
Personnel				
President & CEO	\$50,000.00	\$ 4,457.14	\$ 16,960.78	\$33,039.22
VP of Administration	\$30,000.00	\$2,154.93	\$ 10,524.20	\$19,475.80
Senior Accountant	\$10,000.00	\$547.45	\$ 3,442.01	\$6,557.99
Bookkeeper	\$5,000.00	\$317.06	\$ 2,436.39	\$2,563.61
Professional Development	\$2,000.00	\$178.06	\$ 279.51	\$1,720.49
Payroll Taxes	\$7,000.00	\$553.79	\$ 1,941.47	\$5,058.53
Workers Compensation Insurance	\$500.00	\$15.55	\$ 72.98	\$427.02
Pension	\$3,000.00	\$219.57	\$ 861.92	\$2,138.08
Employee Group Insurance	\$16,000.00	\$1,622.84	\$ 6,896.32	\$9,103.68
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 124,250.00	\$ 10,066.39	\$ 43,415.58	\$ 80,834.42
Operating				
Accounting/IT/Legal Consulting	\$11,000.00	\$857.37	\$ 7,959.10	\$3,040.90
Postage/Shipping	\$2,000.00	\$39.16	\$ 517.39	\$1,482.61
Auditing	\$5,000.00	\$316.94	\$ 1,487.72	\$3,512.28
Travel/Lodging	\$250.00		\$ -	\$250.00
Rent	\$15,000.00	\$863.82	\$ 4,060.21	\$10,939.79
Telephone Service	\$2,000.00	\$320.10	\$ 604.36	\$1,395.64
General Business Liability Insurance	\$1,000.00	\$40.50	\$ 190.12	\$809.88
Insurance-Directors & Officers	\$1,500.00	\$86.08	\$ 404.05	\$1,095.95
Office Expense	\$8,000.00	\$670.07	\$ 3,150.32	\$4,849.68
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 45,750.00	\$3,194.04	\$ 18,373.27	\$ 27,376.73
Equipment				
Equipment Service Contracts	\$1,500.00	\$48.45	\$ 303.37	\$1,196.63
Total Administrative Expenses	\$ 171,500.00	\$ 13,308.88	\$ 62,092.22	\$ 109,407.78

**Actual Services Expenses
Indiana: Fiscal Year 2019-20**

Cost Category	Budgeted Dollars	Actual Expenses Mar-20	Actual Expenses YTD-Mar 2020	Remaining Balance Apr 2020 to Sep-2020
Personnel				
Vice President of Operations	\$25,000.00	\$ 953.88	\$ 6,045.99	\$18,954.01
Services Coordinator	\$10,000.00	\$1,271.00	\$ 5,580.99	\$4,419.01
Billing Coordinator	\$6,000.00	\$429.51	\$ 2,511.86	\$3,488.14
Services Assistant	\$8,000.00	\$259.90	\$ 1,153.77	\$6,846.23
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$5,000.00	\$ 70.12	\$ 70.12	\$4,929.88
Hotline Counselor	\$1,500.00	\$0.00	\$ 23.19	\$1,476.81
Payroll Taxes	\$4,000.00	\$218.96	\$ 945.03	\$3,054.97
Workers Compensation Insurance	\$500.00	\$13.25	\$ 62.18	\$437.82
Pension	\$1,500.00	\$84.82	\$ 408.85	\$1,091.15
Employee Group Insurance	\$8,000.00	\$638.55	\$ 2,706.86	\$5,293.14
Total Personnel	\$ 70,500.00	\$ 3,939.99	\$ 19,508.84	\$ 50,991.16
Operating				
Client Education Materials	\$10,000.00	\$0.00	\$ 65.59	\$9,934.41
Services Advertising	\$2,000.00	\$0.00	\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00	\$ -	\$ -	\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00	\$ -	\$ 14.02	\$4,985.98
Srvcs Database Consulting & Dev	\$20,000.00	\$2,493.75	\$ 6,622.30	\$13,377.70
Client Service Providers	\$1,900,000.00	\$137,343.27	\$ 1,091,789.78	\$808,210.22
Toll-free Referral System	\$1,000.00	\$108.45	\$ 328.35	\$671.65
Computer Resources	\$10,000.00	\$ 143.64	\$ 504.04	\$9,495.96
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	\$0.00
			\$ -	
Total Operating	\$ 2,001,000.00	\$ 140,089.11	\$ 1,099,324.08	\$ 901,675.92
Equipment				
Pregnancy Test Kits	\$7,000.00	\$294.30	\$ 2,692.30	\$4,307.70
Total Services Expenses	\$ 2,078,500.00	\$ 144,323.40	\$ 1,121,525.22	\$ 956,974.78



Sold To:

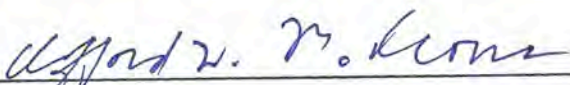
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice No.: IND-1019-000007

Invoice Date: 5/20/2020
PO Number: 0020003805
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2019 - 9/30/2020
Contract Amount: \$2,250,000.00
Contract Number: 38952
Date of Services: 4/1/2020 - 4/30/2020
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$61,394.50
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A



Vendor's signature

5/20/2020

Date

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952
 Indiana Pregnancy & Support Services Program
 October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/19	Actual Cost Apr-20	Actual Expenses YTD-Apr 2020	Remaining Balance May 2020 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	5,233.63	22,194.41	\$27,805.59
Administrative	Salary	VP of Administration	\$30,000.00	2,277.24	12,801.44	\$17,198.56
Administrative	Salary	Senior Accountant	\$10,000.00	742.51	4,184.52	\$5,815.48
Administrative	Salary	Bookkeeper	\$5,000.00	450.56	2,886.95	\$2,113.05
Services	Salary	VP of Operations	\$25,000.00	4,403.60	10,449.59	\$14,550.41
Services	Salary	Services Coordinator	\$10,000.00	1,523.57	7,104.56	\$2,895.44
Services	Salary	Services Assistant	\$8,000.00	957.90	2,111.67	\$5,888.33
Services	Salary	Billing Coordinator	\$6,000.00	236.64	2,748.50	\$3,251.50
Services	Salary	Service Provider Approval	\$1,000.00	-	-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$5,000.00	-	70.12	\$4,929.88
Services	Salary	Hotline Counselor	\$1,500.00	-	23.19	\$1,476.81
		Subtotal	\$151,500.00	\$15,825.65	\$64,574.95	\$86,925.05
Administrative	Fringe	Payroll Taxes	\$7,000.00	634.84	2,576.31	\$4,423.69
Services	Fringe	Payroll Taxes	\$4,000.00	541.25	1,486.28	\$2,513.72
Administrative	Fringe	Workers' Comp	\$500.00	21.91	94.89	\$405.11
Services	Fringe	Workers' Comp	\$500.00	18.67	80.85	\$419.15
Administrative	Fringe	Pension	\$3,000.00	252.87	1,114.79	\$1,885.21
Services	Fringe	Pension	\$1,500.00	200.68	609.53	\$890.47
Administrative	Fringe	Employee Group Ins	\$16,000.00	2,451.52	9,347.84	\$6,652.16
Services	Fringe	Employee Group Ins	\$8,000.00	842.81	3,549.67	\$4,450.33
		Subtotal	\$40,500.00	\$4,964.55	\$18,860.16	\$21,639.84
Administrative	Travel	Travel/Lodging	\$250.00		-	\$250.00
Services	Travel	Travel	\$5,000.00		14.02	\$4,985.98
		Subtotal	\$5,250.00	\$0.00	\$14.02	\$5,235.98
Administrative	Supplies	Office Expense	\$8,000.00	664.63	3,814.95	\$4,185.05
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		504.04	\$9,495.96
Services	Supplies	Client Education Materials	\$10,000.00		65.59	\$9,934.41
Services	Supplies	Pregnancy Test Kits	\$7,000.00	130.80	2,823.10	\$4,176.90
		Subtotal	\$35,000.00	\$795.43	\$7,207.68	\$27,792.32
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	441.79	8,400.89	\$2,599.11
Administrative	Contracts	Auditing	\$5,000.00	446.54	1,934.26	\$3,065.74
Administrative	Contracts	Copier Service Contracts	\$1,500.00	71.97	375.34	\$1,124.66
Services	Contracts	Client Service Providers	\$1,900,000.00	34,490.87	1,126,280.65	\$773,719.35
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00		-	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00		-	\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	2,445.30	9,067.60	\$10,932.40
		Subtotal	\$1,947,500.00	\$37,896.47	\$1,146,058.74	\$801,441.26
Administrative	Other	Professional Development	\$2,000.00	197.87	477.38	\$1,522.62
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	67.94	585.33	\$1,414.67
Administrative	Other	Rent	\$15,000.00	1,208.13	5,268.34	\$9,731.66
Administrative	Other	Telephone Service	\$2,000.00	170.20	774.56	\$1,225.44
Administrative	Other	General Business Liability Ins	\$1,000.00	57.07	247.19	\$752.81
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	121.28	525.33	\$974.67
Services	Other	Toll Free Referral System	\$1,000.00	89.91	418.26	\$581.74
Services	Other	Contract Clostout Cost	\$45,000.00		-	\$45,000.00
		Subtotal	\$70,250.00	\$1,912.40	\$8,296.39	\$61,953.61
		Administrative	\$171,500.00	\$15,512.50	\$77,604.72	\$93,895.28
		Services	\$2,078,500.00	\$45,882.00	\$1,167,407.22	\$911,092.78
		Total	\$2,250,000.00	\$61,394.50	\$1,245,011.94	\$1,004,988.06

**Actual Services Expenses
Indiana: Fiscal Year 2019-20**

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Apr-20	YTD-Apr 2020	May 2020 to Sep-2020
Vice President of Operations	\$25,000.00	\$ 4,403.60	\$ 10,449.59	\$14,550.41
Services Coordinator	\$10,000.00	\$ 1,523.57	\$ 7,104.56	\$2,895.44
Billing Coordinator	\$6,000.00	\$ 236.64	\$ 2,748.50	\$3,251.50
Services Assistant	\$8,000.00	\$ 957.90	\$ 2,111.67	\$5,888.33
Service Provider Approval	\$1,000.00	\$ -	\$ -	\$1,000.00
Service Provider Monitoring	\$5,000.00	\$ -	\$ 70.12	\$4,929.88
Hotline Counselor	\$1,500.00	\$ -	\$ 23.19	\$1,476.81
Payroll Taxes	\$4,000.00	\$ 541.25	\$ 1,486.28	\$2,513.72
Workers Compensation Insurance	\$500.00	\$ 18.67	\$ 80.85	\$419.15
Pension	\$1,500.00	\$ 200.68	\$ 609.53	\$890.47
Employee Group Insurance	\$8,000.00	\$ 842.81	\$ 3,549.67	\$4,450.33
Total Personnel	\$ 70,500.00	\$ 8,725.12	\$ 28,233.96	\$ 42,266.04
Operating				
Client Education Materials	\$10,000.00	-	\$ 65.59	\$9,934.41
Services Advertising	\$2,000.00	-	\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00		\$ -	\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00	\$ -	\$ 14.02	\$4,985.98
Srvcs Database Consulting & Dev	\$20,000.00	2,445.30	\$ 9,067.60	\$10,932.40
Client Service Providers	\$1,900,000.00	34,490.87	\$ 1,126,280.65	\$773,719.35
Toll-free Referral System	\$1,000.00	89.91	\$ 418.26	\$581.74
Computer Resources	\$10,000.00		\$ 504.04	\$9,495.96
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	
Total Operating	\$ 2,001,000.00	\$ 37,026.08	\$ 1,136,350.16	\$ 864,649.84
Equipment				
Pregnancy Test Kits	\$7,000.00	\$ 130.80	\$ 2,823.10	\$4,176.90
Total Services Expenses	\$ 2,078,500.00	\$ 45,882.00	\$ 1,167,407.22	\$ 911,092.78

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
		Apr-20	YTD-Apr 2020	May 2020 to Sep-2020
Personnel				
President & CEO	\$50,000.00	\$ 5,233.63	\$ 22,194.41	\$27,805.59
VP of Administration	\$30,000.00	\$ 2,277.24	\$ 12,801.44	\$17,198.56
Senior Accountant	\$10,000.00	\$ 742.51	\$ 4,184.52	\$5,815.48
Bookkeeper	\$5,000.00	\$ 450.56	\$ 2,886.95	\$2,113.05
Professional Development	\$2,000.00	\$ 197.87	\$ 477.38	\$1,522.62
Payroll Taxes	\$7,000.00	\$ 634.84	\$ 2,576.31	\$4,423.69
Workers Compensation Insurance	\$500.00	\$ 21.91	\$ 94.89	\$405.11
Pension	\$3,000.00	\$ 252.87	\$ 1,114.79	\$1,885.21
Employee Group Insurance	\$16,000.00	\$ 2,451.52	\$ 9,347.84	\$6,652.16
Job Advertising	\$500.00		\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 124,250.00	\$ 12,262.95	\$ 55,678.53	\$ 68,571.47
Operating				
Accounting/IT/Legal Consulting	\$11,000.00	441.79	\$ 8,400.89	\$2,599.11
Postage/Shipping	\$2,000.00	\$ 67.94	\$ 585.33	\$1,414.67
Auditing	\$5,000.00	\$ 446.54	\$ 1,934.26	\$3,065.74
Travel/Lodging	\$250.00		\$ -	\$250.00
Rent	\$15,000.00	1,208.13	\$ 5,268.34	\$9,731.66
Telephone Service	\$2,000.00	\$ 170.20	\$ 774.56	\$1,225.44
General Business Liability Insurance	\$1,000.00	\$ 57.07	\$ 247.19	\$752.81
Insurance-Directors & Officers	\$1,500.00	\$ 121.28	\$ 525.33	\$974.67
Office Expense	\$8,000.00	\$ 664.63	\$ 3,814.95	\$4,185.05
Computer Resources	\$0.00	\$ -	\$ -	\$0.00
			\$ -	
Total Operating	\$ 45,750.00	\$ 3,177.58	\$ 21,550.85	\$ 24,199.15
Equipment				
Equipment Service Contracts	\$1,500.00	\$ 71.97	\$ 375.34	\$1,124.66
Total Administrative Expenses	\$ 171,500.00	\$ 15,512.50	\$ 77,604.72	\$ 93,895.28



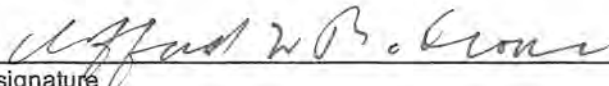
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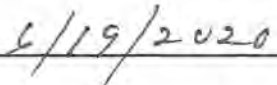
Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 6/19/2020
PO Number: 0020003805
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2019 - 9/30/2020
Contract Amount: \$2,250,000.00
Contract Number: 38952
Date of Services: 5/1/2020 - 5/31/2020
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$105,920.27
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A


Vendor's signature


Date

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952
 Indiana Pregnancy & Support Services Program
 October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/19	Actual Cost May-20	Actual Expenses YTD-May 2020	Remaining Balance June 2020 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	\$4,076.60	\$26,271.01	\$23,728.99
Administrative	Salary	VP of Administration	\$30,000.00	\$2,150.96	\$14,952.40	\$15,047.60
Administrative	Salary	Senior Accountant	\$10,000.00	\$553.74	\$4,738.26	\$5,261.74
Administrative	Salary	Bookkeeper	\$5,000.00	\$422.75	\$3,309.70	\$1,690.30
Services	Salary	VP of Operations	\$25,000.00	\$2,654.68	\$13,104.27	\$11,895.73
Services	Salary	Services Coordinator	\$10,000.00	\$1,608.56	\$8,713.12	\$1,286.88
Services	Salary	Services Assistant	\$8,000.00	\$911.58	\$3,023.25	\$4,976.75
Services	Salary	Billing Coordinator	\$6,000.00	\$738.33	\$3,486.83	\$2,513.17
Services	Salary	Service Provider Approval	\$1,000.00	-	-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$5,000.00	\$128.89	\$199.01	\$4,800.99
Services	Salary	Hotline Counselor	\$1,500.00	-	\$23.19	\$1,476.81
		Subtotal	\$151,500.00	\$13,246.09	\$77,821.04	\$73,678.96
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$502.79	\$3,079.10	\$3,920.90
Services	Fringe	Payroll Taxes	\$4,000.00	\$443.26	\$1,929.54	\$2,070.46
Administrative	Fringe	Workers' Comp	\$500.00	\$19.56	\$114.45	\$385.55
Services	Fringe	Workers' Comp	\$500.00	\$16.66	\$97.51	\$402.49
Administrative	Fringe	Pension	\$3,000.00	\$200.01	\$1,314.80	\$1,685.20
Services	Fringe	Pension	\$1,500.00	\$149.35	\$758.88	\$741.12
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$1,879.21	\$11,227.05	\$4,772.95
Services	Fringe	Employee Group Ins	\$8,000.00	\$739.42	\$4,289.09	\$3,710.91
		Subtotal	\$40,500.00	\$3,950.26	\$22,810.42	\$17,689.58
Administrative	Travel	Travel/Lodging	\$250.00	-	-	\$250.00
Services	Travel	Travel	\$5,000.00	-	\$14.02	\$4,985.98
		Subtotal	\$5,250.00	\$0.00	\$14.02	\$5,235.98
Administrative	Supplies	Office Expense	\$8,000.00	\$390.24	\$4,205.19	\$3,794.81
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	-	\$504.04	\$9,495.96
Services	Supplies	Client Education Materials	\$10,000.00	\$7,500.00	\$7,565.59	\$2,434.41
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$250.70	\$3,073.80	\$3,926.20
		Subtotal	\$35,000.00	\$8,140.94	\$15,348.62	\$19,651.38
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$4,136.24	\$12,537.13	(\$1,537.13)
Administrative	Contracts	Auditing	\$5,000.00	\$398.68	\$2,332.94	\$2,667.06
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$43.02	\$418.36	\$1,081.64
Services	Contracts	Client Service Providers	\$1,900,000.00	\$72,669.21	\$1,198,949.86	\$701,050.14
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	-	-	\$8,000.00
Services	Contracts	Services Advertising	\$2,000.00	-	-	\$2,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,893.35	\$10,960.95	\$9,039.05
		Subtotal	\$1,947,500.00	\$79,140.50	\$1,225,199.24	\$722,300.76
Administrative	Other	Professional Development	\$2,000.00	-	\$477.38	\$1,522.62
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$250.00	-	-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$8.09	\$593.42	\$1,406.58
Administrative	Other	Rent	\$15,000.00	\$1,083.45	\$6,351.79	\$8,648.21
Administrative	Other	Telephone Service	\$2,000.00	\$116.82	\$891.38	\$1,108.62
Administrative	Other	General Business Liability Ins	\$1,000.00	\$50.95	\$298.14	\$701.86
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$108.28	\$633.61	\$866.39
Services	Other	Toll Free Referral System	\$1,000.00	\$74.89	\$493.15	\$506.85
Services	Other	Contract Closeout Cost	\$45,000.00	-	-	\$45,000.00
		Subtotal	\$70,250.00	\$1,442.48	\$9,738.87	\$60,511.13
		Administrative	\$171,500.00	\$16,141.39	\$93,746.11	\$77,753.89
		Services	\$2,078,500.00	\$89,778.88	\$1,257,186.10	\$821,313.90
		Total	\$2,250,000.00	\$105,920.27	\$1,350,932.21	\$899,067.79

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance June 2020 to Sep- 2020
		May-20	YTD-May 2020	
Personnel				
President & CEO	\$50,000.00	\$ 4,076.60	\$ 26,271.01	\$23,728.99
VP of Administration	\$30,000.00	\$ 2,150.96	\$ 14,952.40	\$15,047.60
Senior Accountant	\$10,000.00	\$553.74	\$ 4,738.26	\$5,261.74
Bookkeeper	\$5,000.00	\$422.75	\$ 3,309.70	\$1,690.30
Professional Development	\$2,000.00	\$0.00	\$ 477.38	\$1,522.62
Payroll Taxes	\$7,000.00	\$502.79	\$ 3,079.10	\$3,920.90
Workers Compensation Insurance	\$500.00	\$19.56	\$ 114.45	\$385.55
Pension	\$3,000.00	\$200.01	\$ 1,314.80	\$1,685.20
Employee Group Insurance	\$16,000.00	\$1,879.21	\$ 11,227.05	\$4,772.95
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00	\$ -	\$ -	\$250.00
Total Personnel	\$ 124,250.00	\$ 9,805.62	\$ 65,484.15	\$ 58,765.85
Operating				
Accounting/IT/Legal Consulting	\$11,000.00	\$4,136.24	\$ 12,537.13	(\$1,537.13)
Postage/Shipping	\$2,000.00	\$8.09	\$ 593.42	\$1,406.58
Auditing	\$5,000.00	\$398.68	\$ 2,332.94	\$2,667.06
Travel/Lodging	\$250.00	\$ -	\$ -	\$250.00
Rent	\$15,000.00	\$1,083.45	\$ 6,351.79	\$8,648.21
Telephone Service	\$2,000.00	\$116.82	\$ 891.38	\$1,108.62
General Business Liability Insurance	\$1,000.00	\$50.95	\$ 298.14	\$701.86
Insurance-Directors & Officers	\$1,500.00	\$108.28	\$ 633.61	\$866.39
Office Expense	\$8,000.00	\$390.24	\$ 4,205.19	\$3,794.81
Computer Resources	\$0.00	\$ -	\$ -	\$0.00
			\$ -	
Total Operating	\$ 45,750.00	\$ 6,292.75	\$ 27,843.60	\$ 17,906.40
Equipment				
Equipment Service Contracts	\$1,500.00	\$43.02	\$ 418.36	\$1,081.64
Total Administrative Expenses	\$ 171,500.00	\$ 16,141.39	\$ 93,746.11	\$ 77,753.89

Actual Services Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		May-20	YTD-May 2020	June 2020 to Sep-2020
Vice President of Operations	\$25,000.00	2,654.68	\$ 13,104.27	\$11,895.73
Services Coordinator	\$10,000.00	\$1,608.56	\$ 8,713.12	\$1,286.88
Billing Coordinator	\$6,000.00	\$738.33	\$ 3,486.83	\$2,513.17
Services Assistant	\$8,000.00	\$911.58	\$ 3,023.25	\$4,976.75
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$5,000.00	\$ 128.89	\$ 199.01	\$4,800.99
Hotline Counselor	\$1,500.00	\$0.00	\$ 23.19	\$1,476.81
Payroll Taxes	\$4,000.00	\$443.26	\$ 1,929.54	\$2,070.46
Workers Compensation Insurance	\$500.00	\$16.66	\$ 97.51	\$402.49
Pension	\$1,500.00	\$149.35	\$ 758.88	\$741.12
Employee Group Insurance	\$8,000.00	\$739.42	\$ 4,289.09	\$3,710.91
Total Personnel	\$ 70,500.00	\$ 7,390.73	\$ 35,624.69	\$ 34,875.31
Operating				
Client Education Materials	\$10,000.00	\$7,500.00	\$ 7,565.59	\$2,434.41
Services Advertising	\$2,000.00	\$0.00	\$ -	\$2,000.00
Meetings/Seminars/Conference	\$8,000.00	\$ -	\$ -	\$8,000.00
Travel/Lodging To Service Providers	\$5,000.00	\$ -	\$ 14.02	\$4,985.98
Srvcs Database Consulting & Dev	\$20,000.00	\$1,893.35	\$ 10,960.95	\$9,039.05
Client Service Providers	\$1,900,000.00	\$72,669.21	\$ 1,198,949.86	\$701,050.14
Toll-free Referral System	\$1,000.00	\$74.89	\$ 493.15	\$506.85
Computer Resources	\$10,000.00		\$ 504.04	\$9,495.96
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	
Total Operating	\$ 2,001,000.00	\$ 82,137.45	\$ 1,218,487.61	\$ 782,512.39
Equipment				
Pregnancy Test Kits	\$7,000.00	\$250.70	\$ 3,073.80	\$3,926.20
Total Services Expenses	\$ 2,078,500.00	\$ 89,778.88	\$ 1,257,186.10	\$ 821,313.90



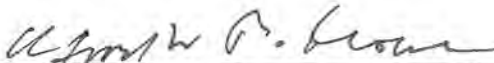
Invoice No.: IND-1019-000009

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

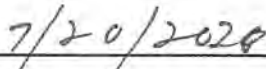
Invoice Date: 7/20/2020
PO Number: 0020003805
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2019 - 9/30/2020
Contract Amount: \$2,250,000.00
Contract Number: 38952
Date of Services: 6/1/2020 - 6/30/2020
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$158,450.34
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 38952
 Indiana Pregnancy & Support Services Program
 October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/19	Actual Cost Jun-20	Actual Expenses YTD-June 2020	Remaining Balance July 2020 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	11,567.40	37,838.41	\$12,161.59
Administrative	Salary	VP of Administration	\$30,000.00	5,277.35	20,229.75	\$9,770.25
Administrative	Salary	Senior Accountant	\$10,000.00	\$1,299.08	6,037.34	\$3,962.66
Administrative	Salary	Bookkeeper	\$5,000.00	\$890.89	4,200.59	\$799.41
Services	Salary	VP of Operations	\$25,000.00	7,852.08	20,956.35	\$4,043.65
Services	Salary	Services Coordinator	\$10,000.00	\$4,395.82	13,108.94	(\$3,108.94)
Services	Salary	Services Assistant	\$8,000.00	\$2,054.95	5,078.20	\$2,921.80
Services	Salary	Billing Coordinator	\$6,000.00	\$1,532.18	5,019.01	\$980.99
Services	Salary	Service Provider Approval	\$1,000.00	\$284.38	284.38	\$715.62
Services	Salary	Service Provider Monitoring	\$5,000.00	\$303.59	502.60	\$4,497.40
Services	Salary	Hotline Counselor	\$1,500.00	\$0.10	23.29	\$1,476.71
		Subtotal	\$151,500.00	\$35,457.82	\$113,278.86	\$38,221.14
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$1,121.27	4,200.37	\$2,799.63
Services	Fringe	Payroll Taxes	\$4,000.00	\$1,105.85	3,035.39	\$964.61
Administrative	Fringe	Workers' Comp	\$500.00	\$23.16	137.61	\$362.39
Services	Fringe	Workers' Comp	\$500.00	\$19.73	117.24	\$382.76
Administrative	Fringe	Pension	\$3,000.00	\$403.78	1,718.58	\$1,281.42
Services	Fringe	Pension	\$1,500.00	\$293.90	1,052.78	\$447.22
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$2,134.32	13,361.37	\$2,638.63
Services	Fringe	Employee Group Ins	\$8,000.00	\$816.62	5,105.71	\$2,894.29
		Subtotal	\$40,500.00	\$5,918.63	\$28,729.05	\$11,770.95
Administrative	Travel	Travel/Lodging	\$250.00	\$	-	\$250.00
Services	Travel	Travel	\$5,000.00		14.02	\$4,985.98
		Subtotal	\$5,250.00	\$0.00	\$14.02	\$5,235.98
Administrative	Supplies	Office Expense	\$8,000.00	\$404.06	4,609.25	\$3,390.75
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		504.04	\$9,495.96
Services	Supplies	Client Education Materials	\$10,000.00	\$15.37	7,580.96	\$2,419.04
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$359.70	3,433.50	\$3,566.50
		Subtotal	\$35,000.00	\$779.13	\$16,127.75	\$18,872.25
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$1,978.54	14,515.67	(\$3,515.67)
Administrative	Contracts	Auditing	\$5,000.00	\$385.38	2,718.32	\$2,281.68
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$35.61	453.97	\$1,046.03
Services	Contracts	Client Service Providers	\$1,900,000.00	\$108,504.05	1,307,453.91	\$592,546.09
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00	\$1,958.17	1,958.17	\$6,041.83
Services	Contracts	Services Advertising	\$2,000.00	\$15.37	15.37	\$1,984.63
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,563.70	12,524.65	\$7,475.35
		Subtotal	\$1,947,500.00	\$114,440.82	\$1,339,640.06	\$607,859.94
Administrative	Other	Professional Development	\$2,000.00	\$166.15	643.53	\$1,356.47
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$18.25	611.67	\$1,388.33
Administrative	Other	Rent	\$15,000.00	\$1,292.47	7,644.26	\$7,355.74
Administrative	Other	Telephone Service	\$2,000.00	\$99.85	991.23	\$1,008.77
Administrative	Other	General Business Liability Ins	\$1,000.00	\$60.32	358.46	\$641.54
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$128.22	761.83	\$738.17
Services	Other	Toll Free Referral System	\$1,000.00	\$88.68	581.83	\$418.17
Services	Other	Contract Closeout Cost	\$45,000.00		-	\$45,000.00
		Subtotal	\$70,250.00	\$1,853.94	\$11,592.81	\$58,657.19
		Administrative	\$171,500.00	\$27,286.10	\$121,032.21	\$50,467.79
		Services	\$2,078,500.00	\$131,164.24	\$1,388,350.34	\$890,149.66
		Total	\$2,250,000.00	\$158,450.34	\$1,509,382.55	\$740,617.45

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
		Jun-20	YTD-June 2020	July 2020 to Sep-2020
Personnel				
President & CEO	\$50,000.00	\$ 11,567.40	\$ 37,838.41	\$12,161.59
VP of Administration	\$30,000.00	\$ 5,277.35	\$ 20,229.75	\$9,770.25
Senior Accountant	\$10,000.00	\$1,299.08	\$ 6,037.34	\$3,962.66
Bookkeeper	\$5,000.00	\$890.89	\$ 4,200.59	\$799.41
Professional Development	\$2,000.00	\$166.15	\$ 643.53	\$1,356.47
Payroll Taxes	\$7,000.00	\$1,121.27	\$ 4,200.37	\$2,799.63
Workers Compensation Insurance	\$500.00	\$23.16	\$ 137.61	\$362.39
Pension	\$3,000.00	\$403.78	\$ 1,718.58	\$1,281.42
Employee Group Insurance	\$16,000.00	\$2,134.32	\$ 13,361.37	\$2,638.63
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00	\$ -	\$ -	\$250.00
Total Personnel	\$ 124,250.00	\$ 22,883.40	\$ 88,367.55	\$ 35,882.45
Operating				
Accounting/IT/Legal Consulting	\$11,000.00	\$1,978.54	\$ 14,515.67	(\$3,515.67)
Postage/Shipping	\$2,000.00	\$18.25	\$ 611.67	\$1,388.33
Auditing	\$5,000.00	\$385.38	\$ 2,718.32	\$2,281.68
Travel/Lodging	\$250.00	\$ -	\$ -	\$250.00
Rent	\$15,000.00	\$1,292.47	\$ 7,644.26	\$7,355.74
Telephone Service	\$2,000.00	\$99.85	\$ 991.23	\$1,008.77
General Business Liability Insurance	\$1,000.00	\$60.32	\$ 358.46	\$641.54
Insurance-Directors & Officers	\$1,500.00	\$128.22	\$ 761.83	\$738.17
Office Expense	\$8,000.00	\$404.06	\$ 4,609.25	\$3,390.75
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 45,750.00	\$ 4,367.09	\$ 32,210.69	\$ 13,539.31
Equipment				
Equipment Service Contracts	\$1,500.00	\$35.61	\$ 453.97	\$1,046.03
Total Administrative Expenses	\$ 171,500.00	\$ 27,286.10	\$ 121,032.21	\$ 50,467.79

**Actual Services Expenses
Indiana: Fiscal Year 2019-20**

Cost Category	Budgeted Dollars	Actual Expenses Jun-20	Actual Expenses YTD-June 2020	Remaining Balance July 2020 to Sep-2020
Personnel				
Vice President of Operations	\$25,000.00	\$7,852.08	\$ 20,956.35	\$4,043.65
Services Coordinator	\$10,000.00	\$4,395.82	\$ 13,108.94	(\$3,108.94)
Billing Coordinator	\$6,000.00	\$1,532.18	\$ 5,019.01	\$980.99
Services Assistant	\$8,000.00	\$2,054.95	\$ 5,078.20	\$2,921.80
Service Provider Approval	\$1,000.00	\$284.38	\$ 284.38	\$715.62
Service Provider Monitoring	\$5,000.00	\$ 303.59	\$ 502.60	\$4,497.40
Hotline Counselor	\$1,500.00	\$0.10	\$ 23.29	\$1,476.71
Payroll Taxes	\$4,000.00	\$1,105.85	\$ 3,035.39	\$964.61
Workers Compensation Insurance	\$500.00	\$19.73	\$ 117.24	\$382.76
Pension	\$1,500.00	\$293.90	\$ 1,052.78	\$447.22
Employee Group Insurance	\$8,000.00	\$816.62	\$ 5,105.71	\$2,894.29
Total Personnel	\$ 70,500.00	\$ 18,659.20	\$ 54,283.89	\$ 16,216.11
Operating				
Client Education Materials	\$10,000.00	\$15.37	\$ 7,580.96	\$2,419.04
Services Advertising	\$2,000.00	\$15.37	\$ 15.37	\$1,984.63
Meetings/Seminars/Conference	\$8,000.00	\$ 1,958.17	\$ 1,958.17	\$6,041.83
Travel/Lodging To Service Providers	\$5,000.00	\$ -	\$ 14.02	\$4,985.98
Srvcs Database Consulting & Dev	\$20,000.00	\$1,563.70	\$ 12,524.65	\$7,475.35
Client Service Providers	\$1,900,000.00	\$108,504.05	\$ 1,307,453.91	\$592,546.09
Toll-free Referral System	\$1,000.00	\$88.68	\$ 581.83	\$418.17
Computer Resources	\$10,000.00	\$ -	\$ 504.04	\$9,495.96
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	
Total Operating	\$ 2,001,000.00	\$ 112,145.34	\$ 1,330,632.95	\$ 670,367.05
Equipment				
Pregnancy Test Kits	\$7,000.00	\$359.70	\$ 3,433.50	\$3,566.50
Total Services Expenses	\$ 2,078,500.00	\$ 131,164.24	\$ 1,388,350.34	\$ 690,149.66



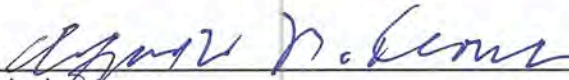
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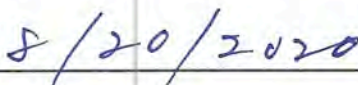
Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 8/20/2020
PO Number: 0020003805
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2019 - 9/30/2020
Contract Amount: \$2,250,000.00
Contract Number: 38952
Date of Services: 7/1/2020 - 7/31/2020
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$ 146,131.00
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A


Vendor's signature


Date

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952

Indiana Pregnancy & Support Services Program

October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/19	Actual Cost Jul-20	Actual Expenses YTD-July 2020	Remaining Balance Aug 2020 to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	\$ 2,897.73	40,736.14	\$9,263.86
Administrative	Salary	VP of Administration	\$30,000.00	\$ 2,139.40	22,369.15	\$7,630.85
Administrative	Salary	Senior Accountant	\$10,000.00		6,037.34	\$3,962.66
Administrative	Salary	Bookkeeper	\$5,000.00	\$ 527.80	4,728.39	\$271.61
Services	Salary	VP of Operations	\$25,000.00	\$ 3,180.19	24,136.54	\$863.46
Services	Salary	Services Coordinator	\$10,000.00	\$ 844.99	13,953.93	(\$3,953.93)
Services	Salary	Services Assistant	\$8,000.00	\$ 732.01	5,810.21	\$2,189.79
Services	Salary	Billing Coordinator	\$6,000.00	\$ 71.91	5,090.92	\$909.08
Services	Salary	Service Provider Approval	\$1,000.00		284.38	\$715.62
Services	Salary	Service Provider Monitoring	\$5,000.00	\$ 648.13	1,150.73	\$3,849.27
Services	Salary	Hotline Counselor	\$1,500.00		23.29	\$1,476.71
		Subtotal	\$151,500.00	\$ 11,042.16	\$124,321.02	\$27,178.98
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$ 234.68	4,435.05	\$2,564.95
Services	Fringe	Payroll Taxes	\$4,000.00	\$ 407.50	3,442.89	\$557.11
Administrative	Fringe	Workers' Comp	\$500.00	\$ 17.96	155.57	\$344.43
Services	Fringe	Workers' Comp	\$500.00	\$ 14.70	131.94	\$368.06
Administrative	Fringe	Pension	\$3,000.00	\$ 163.56	1,882.14	\$1,117.86
Services	Fringe	Pension	\$1,500.00	\$ 147.22	1,200.00	\$300.00
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$ 1,520.70	14,882.07	\$1,117.93
Services	Fringe	Employee Group Ins	\$8,000.00	\$ 598.36	5,704.07	\$2,295.93
		Subtotal	\$40,500.00	\$ 3,104.68	\$31,833.73	\$8,666.27
Administrative	Travel	Travel/Lodging	\$250.00		-	\$250.00
Services	Travel	Travel	\$5,000.00		14.02	\$4,985.98
		Subtotal	\$5,250.00	\$0.00	\$14.02	\$5,235.98
Administrative	Supplies	Office Expense	\$8,000.00	\$ 423.15	5,032.40	\$2,967.60
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		504.04	\$9,495.96
Services	Supplies	Client Education Materials	\$10,000.00	\$ 49.89	7,630.85	\$2,369.15
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$ 294.30	3,727.80	\$3,272.20
		Subtotal	\$35,000.00	\$ 767.34	\$16,895.09	\$18,104.91
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$ 2,169.26	16,684.93	(\$5,684.93)
Administrative	Contracts	Auditing	\$5,000.00	\$ 401.18	3,119.50	\$1,880.50
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$ 95.12	549.09	\$950.91
Services	Contracts	Client Service Providers	\$1,900,000.00	\$124,596.81	1,432,050.72	\$467,949.28
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00		1,958.17	\$6,041.83
Services	Contracts	Services Advertising	\$2,000.00		15.37	\$1,984.63
Services	Contracts	Services Database Consulting	\$20,000.00	\$ 1,899.05	14,423.70	\$5,576.30
		Subtotal	\$1,947,500.00	\$ 129,161.42	\$1,468,801.48	\$478,698.52
Administrative	Other	Professional Development	\$2,000.00	\$ 160.40	803.93	\$1,196.07
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$ 78.37	690.04	\$1,309.96
Administrative	Other	Rent	\$15,000.00	\$ 1,146.83	8,791.09	\$6,208.91
Administrative	Other	Telephone Service	\$2,000.00	\$ 404.73	1,395.96	\$604.04
Administrative	Other	General Business Liability Ins	\$1,000.00	\$ 53.28	411.74	\$588.26
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$ 110.65	872.48	\$627.52
Services	Other	Toll Free Referral System	\$1,000.00	\$ 101.14	682.97	\$317.03
Services	Other	Contract Closeout Cost	\$45,000.00		-	\$45,000.00
		Subtotal	\$70,250.00	\$ 2,055.40	\$13,648.21	\$56,601.79
		Administrative	\$171,500.00	\$ 12,544.80	\$133,577.01	\$37,922.99
		Services	\$2,078,500.00	\$ 133,586.20	\$1,521,936.54	\$556,563.46
		Total	\$2,250,000.00	\$ 146,131.00	\$1,655,513.55	\$594,486.45

Actual Services Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Jul-20	YTD-July 2020	Aug 2020 to Sep-2020
Vice President of Operations	\$25,000.00	\$ 3,180.19	\$ 24,136.54	\$863.46
Services Coordinator	\$10,000.00	\$ 844.99	\$ 13,953.93	(\$3,953.93)
Billing Coordinator	\$6,000.00	\$ 71.91	\$ 5,090.92	\$909.08
Services Assistant	\$8,000.00	\$ 732.01	\$ 5,810.21	\$2,189.79
Service Provider Approval	\$1,000.00	\$0.00	\$ 284.38	\$715.62
Service Provider Monitoring	\$5,000.00	\$ 648.13	\$ 1,150.73	\$3,849.27
Hotline Counselor	\$1,500.00	\$ -	\$ 23.29	\$1,476.71
Payroll Taxes	\$4,000.00	\$ 407.50	\$ 3,442.89	\$557.11
Workers Compensation Insurance	\$500.00	\$ 14.70	\$ 131.94	\$368.06
Pension	\$1,500.00	\$ 147.22	\$ 1,200.00	\$300.00
Employee Group Insurance	\$8,000.00	\$ 598.36	\$ 5,704.07	\$2,295.93
Total Personnel	\$ 70,500.00	\$ 6,645.01	\$ 60,928.90	\$ 9,571.10
Operating				
Client Education Materials	\$10,000.00	\$ 49.89	\$ 7,630.85	\$2,369.15
Services Advertising	\$2,000.00	\$0.00	\$ 15.37	\$1,984.63
Meetings/Seminars/Conference	\$8,000.00	\$ -	\$ 1,958.17	\$6,041.83
Travel/Lodging To Service Providers	\$5,000.00	\$ -	\$ 14.02	\$4,985.98
Srvcs Database Consulting & Dev	\$20,000.00	\$ 1,899.05	\$ 14,423.70	\$5,576.30
Client Service Providers	\$1,900,000.00	\$124,596.81	\$ 1,432,050.72	\$467,949.28
Toll-free Referral System	\$1,000.00	\$ 101.14	\$ 682.97	\$317.03
Computer Resources	\$10,000.00	\$ -	\$ 504.04	\$9,495.96
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	
Total Operating	\$ 2,001,000.00	\$ 126,646.89	\$ 1,457,279.84	\$ 543,720.16
Equipment				
Pregnancy Test Kits	\$7,000.00	\$ 294.30	\$ 3,727.80	\$3,272.20
Total Services Expenses	\$ 2,078,500.00	\$ 133,586.20	\$ 1,521,936.54	\$ 556,563.46

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance Aug 2020 to Sept 2020
		Jul-20	YTD-July 2020	
Personnel				
President & CEO	\$50,000.00	\$ 2,897.73	\$ 40,736.14	\$ 9,263.86
VP of Administration	\$30,000.00	\$ 2,139.40	\$ 22,369.15	\$ 7,630.85
Senior Accountant	\$10,000.00	\$ -	\$ 6,037.34	\$ 3,962.66
Bookkeeper	\$5,000.00	\$ 527.80	\$ 4,728.39	\$ 271.61
Professional Development	\$2,000.00	\$ 160.40	\$ 803.93	\$ 1,196.07
Payroll Taxes	\$7,000.00	\$ 234.68	\$ 4,435.05	\$ 2,564.95
Workers Compensation Insurance	\$500.00	\$ 17.96	\$ 155.57	\$ 344.43
Pension	\$3,000.00	\$ 163.56	\$ 1,882.14	\$ 1,117.86
Employee Group Insurance	\$16,000.00	\$ 1,520.70	\$ 14,882.07	\$ 1,117.93
Job Advertising	\$500.00	\$ -	\$ -	\$ 500.00
New Employee Screening	\$250.00	\$ -	\$ -	\$ 250.00
Total Personnel	\$ 124,250.00	\$ 7,662.23	\$ 96,029.78	\$ 28,220.22
Operating				
Accounting/IT/Legal Consulting	\$11,000.00	\$ 2,169.26	\$ 16,684.93	\$ (5,684.93)
Postage/Shipping	\$2,000.00	\$ 78.37	\$ 690.04	\$ 1,309.96
Auditing	\$5,000.00	\$ 401.18	\$ 3,119.50	\$ 1,880.50
Travel/Lodging	\$250.00	\$ -	\$ -	\$ 250.00
Rent	\$15,000.00	\$ 1,146.83	\$ 8,791.09	\$ 6,208.91
Telephone Service	\$2,000.00	\$ 404.73	\$ 1,395.96	\$ 604.04
General Business Liability Insurance	\$1,000.00	\$ 53.28	\$ 411.74	\$ 588.26
Insurance-Directors & Officers	\$1,500.00	\$ 110.65	\$ 872.48	\$ 627.52
Office Expense	\$8,000.00	\$ 423.15	\$ 5,032.40	\$ 2,967.60
Computer Resources	\$0.00		\$ -	\$ -
			\$ -	\$ -
Total Operating	\$ 45,750.00	\$ 4,787.45	\$ 36,998.14	\$ 8,751.86
Equipment				
Equipment Service Contracts	\$1,500.00	\$ 95.12	\$ 549.09	\$ 950.91
Total Administrative Expenses	\$ 171,500.00	\$ 12,544.80	\$ 133,577.01	\$ 37,922.99



Invoice No.: IND-1019-000011

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 9/21/2020
PO Number: 0020003805
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2019 - 9/30/2020
Contract Amount: \$2,250,000.00
Contract Number: 38952
Date of Services: 8/1/2020 - 8/31/2020
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$ 149,049.14
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A

Vendor's signature

Date

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 38952
 Indiana Pregnancy & Support Services Program
 October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/19	Actual Cost Aug-20	Actual Expenses YTD-Aug 2020	Remaining Balance to Sep-2020
Administrative	Salary	President & CEO	\$50,000.00	2,377.17	43,113.31	\$6,886.69
Administrative	Salary	VP of Administration	\$30,000.00	2,737.12	25,106.27	\$4,893.73
Administrative	Salary	Senior Accountant	\$10,000.00		6,037.34	\$3,962.66
Administrative	Salary	Bookkeeper	\$5,000.00	\$475.60	5,203.99	(\$203.99)
Services	Salary	VP of Operations	\$25,000.00	\$3,014.97	27,151.51	(\$2,151.51)
Services	Salary	Services Coordinator	\$10,000.00	\$1,706.59	15,660.52	(\$5,660.52)
Services	Salary	Services Assistant	\$8,000.00	\$946.51	6,756.72	\$1,243.28
Services	Salary	Billing Coordinator	\$6,000.00	\$47.14	5,138.06	\$861.94
Services	Salary	Service Provider Approval	\$1,000.00		284.38	\$715.62
Services	Salary	Service Provider Monitoring	\$5,000.00	\$ 2,134.68	3,285.41	\$1,714.59
Services	Salary	Hotline Counselor	\$1,500.00		23.29	\$1,476.71
		Subtotal	\$151,500.00	\$13,439.78	\$137,760.80	\$13,739.20
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$248.81	4,683.86	\$2,316.14
Services	Fringe	Payroll Taxes	\$4,000.00	\$468.69	3,911.58	\$88.42
Administrative	Fringe	Workers' Comp	\$500.00	\$25.31	180.88	\$319.12
Services	Fringe	Workers' Comp	\$500.00	\$20.70	152.64	\$347.36
Administrative	Fringe	Pension	\$3,000.00	\$152.68	2,034.82	\$965.18
Services	Fringe	Pension	\$1,500.00	\$180.03	1,380.03	\$119.97
Administrative	Fringe	Employee Group Ins	\$16,000.00	\$1,706.10	16,588.17	(\$588.17)
Services	Fringe	Employee Group Ins	\$8,000.00	\$671.31	6,375.38	\$1,624.62
		Subtotal	\$40,500.00	\$3,473.63	\$35,307.36	\$5,192.64
Administrative	Travel	Travel/Lodging	\$250.00	\$ 482.88	482.88	(\$232.88)
Services	Travel	Travel	\$5,000.00	\$ 14.77	28.79	\$4,971.21
		Subtotal	\$5,250.00	\$497.65	\$511.67	\$4,738.33
Administrative	Supplies	Office Expense	\$8,000.00	\$149.21	5,181.61	\$2,818.39
Services	Supplies	Computer Resources/Upgrades	\$10,000.00	\$ 2,825.39	3,329.43	\$6,670.57
Services	Supplies	Client Education Materials	\$10,000.00		7,630.85	\$2,369.15
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$370.60	4,098.40	\$2,901.60
		Subtotal	\$35,000.00	\$3,345.20	\$20,240.29	\$14,759.71
Administrative	Contracts	Accounting/IT/Legal consulting	\$11,000.00	\$276.71	16,961.64	(\$5,961.64)
Administrative	Contracts	Auditing	\$5,000.00	\$565.15	3,684.65	\$1,315.35
Administrative	Contracts	Copier Service Contracts	\$1,500.00	\$223.31	772.40	\$727.60
Services	Contracts	Client Service Providers	\$1,900,000.00	\$123,855.61	1,555,906.33	\$344,093.67
Services	Contracts	Meetings/Seminars/Conference	\$8,000.00		1,958.17	\$6,041.83
Services	Contracts	Services Advertising	\$2,000.00		15.37	\$1,984.63
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,271.10	15,694.80	\$4,305.20
		Subtotal	\$1,947,500.00	\$126,191.88	\$1,594,993.36	\$352,506.64
Administrative	Other	Professional Development	\$2,000.00	(\$7.87)	796.06	\$1,203.94
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$2,000.00	\$40.92	730.96	\$1,269.04
Administrative	Other	Rent	\$15,000.00	\$1,641.15	10,432.24	\$4,567.76
Administrative	Other	Telephone Service	\$2,000.00	\$88.06	1,484.02	\$515.98
Administrative	Other	General Business Liability Ins	\$1,000.00	\$75.06	486.80	\$513.20
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$155.87	1,028.35	\$471.65
Services	Other	Toll Free Referral System	\$1,000.00	\$107.81	790.78	\$209.22
Services	Other	Contract Closeout Cost	\$45,000.00		-	\$45,000.00
		Subtotal	\$70,250.00	\$2,101.00	\$15,749.21	\$54,500.79
		Administrative	\$171,500.00	\$11,413.24	\$144,990.25	\$26,509.75
		Services	\$2,078,500.00	\$137,635.90	\$1,659,572.44	\$418,927.56
		Total	\$2,250,000.00	\$149,049.14	\$1,804,562.69	\$445,437.31

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance to Sep-2020
		Aug-20	YTD-Aug 2020	
Personnel				
President & CEO	\$50,000.00	\$ 2,377.17	\$ 43,113.31	\$6,886.69
VP of Administration	\$30,000.00	\$ 2,737.12	\$ 25,106.27	\$4,893.73
Senior Accountant	\$10,000.00	\$0.00	\$ 6,037.34	\$3,962.66
Bookkeeper	\$5,000.00	\$475.60	\$ 5,203.99	(\$203.99)
Professional Development	\$2,000.00	(\$7.87)	\$ 796.06	\$1,203.94
Payroll Taxes	\$7,000.00	\$248.81	\$ 4,683.86	\$2,316.14
Workers Compensation Insurance	\$500.00	\$25.31	\$ 180.88	\$319.12
Pension	\$3,000.00	\$152.68	\$ 2,034.82	\$965.18
Employee Group Insurance	\$16,000.00	\$1,706.10	\$ 16,588.17	(\$588.17)
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00	\$ -	\$ -	\$250.00
Total Personnel	\$ 124,250.00	\$ 7,714.92	\$ 103,744.70	\$ 20,505.30
Operating				
Accounting/IT/Legal Consulting	\$11,000.00	\$276.71	\$ 16,961.64	(\$5,961.64)
Postage/Shipping	\$2,000.00	\$40.92	\$ 730.96	\$1,269.04
Auditing	\$5,000.00	\$565.15	\$ 3,684.65	\$1,315.35
Travel/Lodging	\$250.00	\$ 482.88	\$ 482.88	(\$232.88)
Rent	\$15,000.00	\$1,641.15	\$ 10,432.24	\$4,567.76
Telephone Service	\$2,000.00	\$88.06	\$ 1,484.02	\$515.98
General Business Liability Insurance	\$1,000.00	\$75.06	\$ 486.80	\$513.20
Insurance-Directors & Officers	\$1,500.00	\$155.87	\$ 1,028.35	\$471.65
Office Expense	\$8,000.00	\$149.21	\$ 5,181.61	\$2,818.39
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 45,750.00	\$ 3,475.01	\$ 40,473.15	\$ 5,276.85
Equipment				
Equipment Service Contracts	\$1,500.00	\$223.31	\$ 772.40	\$727.60
Total Administrative Expenses	\$ 171,500.00	\$ 11,413.24	\$ 144,990.25	\$ 26,509.75

**Actual Services Expenses
Indiana: Fiscal Year 2019-20**

Cost Category Personnel	Budgeted Dollars	Actual Expenses Aug-20	Actual Expenses YTD-Aug 2020	Remaining Balance to Sep-2020
Vice President of Operations	\$25,000.00	\$3,014.97	\$ 27,151.51	(\$2,151.51)
Services Coordinator	\$10,000.00	\$1,706.59	\$ 15,660.52	(\$5,660.52)
Billing Coordinator	\$6,000.00	\$47.14	\$ 5,138.06	\$861.94
Services Assistant	\$8,000.00	\$946.51	\$ 6,756.72	\$1,243.28
Service Provider Approval	\$1,000.00	\$0.00	\$ 284.38	\$715.62
Service Provider Monitoring	\$5,000.00	\$ 2,134.68	\$ 3,285.41	\$1,714.59
Hotline Counselor	\$1,500.00	\$0.00	\$ 23.29	\$1,476.71
Payroll Taxes	\$4,000.00	\$468.69	\$ 3,911.58	\$88.42
Workers Compensation Insurance	\$500.00	\$20.70	\$ 152.64	\$347.36
Pension	\$1,500.00	\$180.03	\$ 1,380.03	\$119.97
Employee Group Insurance	\$8,000.00	\$671.31	\$ 6,375.38	\$1,624.62
Total Personnel	\$ 70,500.00	\$ 9,190.62	\$ 70,119.52	\$ 380.48
Operating				
Client Education Materials	\$10,000.00	\$ -	\$ 7,630.85	\$2,369.15
Services Advertising	\$2,000.00	\$ -	\$ 15.37	\$1,984.63
Meetings/Seminars/Conference	\$8,000.00	\$ -	\$ 1,958.17	\$6,041.83
Travel/Lodging To Service Providers	\$5,000.00	\$ 14.77	\$ 28.79	\$4,971.21
Srvcs Database Consulting & Dev	\$20,000.00	\$1,271.10	\$ 15,694.80	\$4,305.20
Client Service Providers	\$1,900,000.00	\$123,855.61	\$ 1,555,906.33	\$344,093.67
Toll-free Referral System	\$1,000.00	\$107.81	\$ 790.78	\$209.22
Computer Resources	\$10,000.00	\$2,825.39	\$ 3,329.43	\$6,670.57
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	
Total Operating	\$ 2,001,000.00	\$ 128,074.68	\$ 1,585,354.52	\$ 415,645.48
Equipment				
Pregnancy Test Kits	\$7,000.00	\$370.60	\$ 4,098.40	\$2,901.60
Total Services Expenses	\$ 2,078,500.00	\$ 137,635.90	\$ 1,659,572.44	\$ 418,927.56



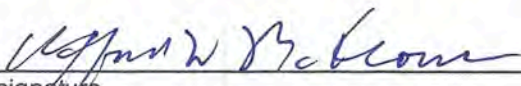
Invoice No.: IND-1019-000012

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

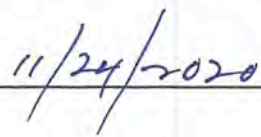
Invoice Date: 11/24/2020
PO Number: 0020003805
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2019 - 9/30/2020
Contract Amount: \$2,250,000.00
Contract Number: 38952
Date of Services: 9/1/2020 - 9/30/2020
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$ 179,419.64
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date

Attachment B: Budget
 Real Alternatives, Inc.
 Indiana Pregnancy & Parenting Support Services Program
 October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Budget	Revised Budget	Budget
			Amount	Amount	Adjustment
			Oct-19-Sep-20	Oct-19-Sep-20	Oct-19-Sep-20
Administrative	Salary	President	50,000.00	47,500.00	(2,500.00)
Administrative	Salary	VP of Administration	30,000.00	29,000.00	(1,000.00)
Administrative	Salary	Senior Accountant	10,000.00	7,000.00	(3,000.00)
Administrative	Salary	Bookkeeper	5,000.00	6,100.00	1,100.00
Services	Salary	VP of Operations	25,000.00	33,000.00	8,000.00
Services	Salary	Indiana Services Director	-	-	-
Services	Salary	Services Coordinator	10,000.00	20,000.00	10,000.00
Services	Salary	Services Assistant	8,000.00	10,500.00	2,500.00
Services	Salary	Billing Coordinator	6,000.00	6,000.00	-
Services	Salary	Service Provider Approval	1,000.00	1,000.00	-
Services	Salary	Service Provider Monitoring	5,000.00	7,350.00	2,350.00
Services	Salary	Toll Free Counselor	1,500.00	1,500.00	-
		Subtotal	151,500.00	168,950.00	17,450.00
Administrative	Fringe	Employee Group Ins	16,000.00	18,500.00	2,500.00
Administrative	Fringe	Payroll Taxes	7,000.00	7,000.00	-
Administrative	Fringe	Pension	3,000.00	3,000.00	-
Administrative	Fringe	Workers' Comp	500.00	500.00	-
Services	Fringe	Employee Group Ins	8,000.00	8,000.00	-
Services	Fringe	Payroll Taxes	4,000.00	5,500.00	1,500.00
Services	Fringe	Pension	1,500.00	2,600.00	1,100.00
Services	Fringe	Workers' Comp	500.00	500.00	-
		Subtotal	40,500.00	45,600.00	5,100.00
Administrative	Travel	Travel/Lodging	250.00	1,000.00	750.00
Services	Travel	Travel	5,000.00	1,000.00	(4,000.00)
		Subtotal	5,250.00	2,000.00	(3,250.00)
Administrative	Supplies	Office Supply Expense	8,000.00	6,000.00	(2,000.00)
Services	Supplies	Computer Resources/Upgrade:	10,000.00	3,500.00	(6,500.00)
Services	Supplies	Client Education Materials	10,000.00	10,100.00	100.00
Services	Supplies	Pregnancy Test Kits	7,000.00	5,000.00	(2,000.00)
		Subtotal	35,000.00	24,600.00	(10,400.00)
Administrative	Contracts	Accounting/IT/Legal consulting	11,000.00	18,000.00	7,000.00
Administrative	Contracts	Auditing	5,000.00	4,500.00	(500.00)
Administrative	Contracts	Copier Service Contracts	1,500.00	1,000.00	(500.00)
Services	Contracts	Meetings/Seminars/Conference	8,000.00	2,000.00	(6,000.00)
Services	Contracts	Client Service Providers	1,900,000.00	1,900,000.00	-
Services	Contracts	Services Advertising	2,000.00	1,000.00	(1,000.00)
Services	Contracts	Services Database Consulting	20,000.00	17,000.00	(3,000.00)
		Subtotal	1,947,500.00	1,943,500.00	(4,000.00)
Administrative	Other	Professional Development	2,000.00	900.00	(1,100.00)
Administrative	Other	Job advertising	500.00	500.00	-
Administrative	Other	New employee screening	250.00	250.00	-
Administrative	Other	Postage/Shipping	2,000.00	1,100.00	(900.00)
Administrative	Other	Rent	15,000.00	12,100.00	(2,900.00)
Administrative	Other	Telephone Service	2,000.00	2,000.00	-
Administrative	Other	General Business Liability Ins	1,000.00	1,000.00	-
Administrative	Other	Insurance - Directors & Officers	1,500.00	1,500.00	-
Services	Other	Toll Free Referral System	1,000.00	1,000.00	-
Services	Other	Contract Closeout Cost	45,000.00	45,000.00	-
		Subtotal	70,250.00	65,350.00	(4,900.00)
		Administrative	171,500.00	168,450.00	(3,050.00)
		Services	2,078,500.00	2,081,550.00	3,050.00
		Total	\$2,250,000.00	\$2,250,000.00	\$0.00

Attachment B: Budget

Real Alternatives, Inc., Contract Number 38952
 Indiana Pregnancy & Support Services Program
 October 1, 2019 - September 30, 2020

Expense Type	Budget Category	Expense Detail	Revised Budget Amount Oct 19 - Sep 20	Actual Cost Sep-20	Actual Expenses YTD-Sep 2020	Remaining Balance
Administrative	Salary	President & CEO	\$47,500.00	4,212.04	47,325.35	\$174.65
Administrative	Salary	VP of Administration	\$29,000.00	3,845.21	28,951.48	\$48.52
Administrative	Salary	Senior Accountant	\$7,000.00		6,037.34	\$962.66
Administrative	Salary	Bookkeeper	\$6,100.00	\$614.80	5,818.79	\$281.21
Services	Salary	VP of Operations	\$33,000.00	\$3,230.00	30,381.51	\$2,618.49
Services	Salary	Services Coordinator	\$20,000.00	\$2,244.38	17,904.90	\$2,095.10
Services	Salary	Services Assistant	\$10,500.00	\$1,951.22	8,707.94	\$1,792.06
Services	Salary	Billing Coordinator	\$6,000.00		5,138.06	\$861.94
Services	Salary	Service Provider Approval	\$1,000.00		284.38	\$715.62
Services	Salary	Service Provider Monitoring	\$7,350.00	\$ 2,586.88	5,872.29	\$1,477.71
Services	Salary	Hotline Counselor	\$1,500.00		23.29	\$1,476.71
		Subtotal	\$168,950.00	\$18,684.53	\$156,445.33	\$12,504.67
Administrative	Fringe	Payroll Taxes	\$7,000.00	\$352.58	5,036.44	\$1,963.56
Services	Fringe	Payroll Taxes	\$5,500.00	\$532.95	4,444.53	\$1,055.47
Administrative	Fringe	Workers' Comp	\$500.00	\$24.77	205.65	\$294.35
Services	Fringe	Workers' Comp	\$500.00	\$20.26	172.90	\$327.10
Administrative	Fringe	Pension	\$3,000.00	\$232.86	2,267.68	\$732.32
Services	Fringe	Pension	\$2,600.00	\$214.65	1,594.68	\$1,005.32
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$1,791.66	18,379.83	\$120.17
Services	Fringe	Employee Group Ins	\$8,000.00	\$629.47	7,004.85	\$995.15
		Subtotal	\$45,600.00	\$3,799.20	\$39,106.56	\$6,493.44
Administrative	Travel	Travel/Lodging	\$1,000.00	\$ 488.69	971.57	\$28.43
Services	Travel	Travel	\$1,000.00	\$ 569.40	598.19	\$401.81
		Subtotal	\$2,000.00	\$1,058.09	\$1,569.76	\$430.24
Administrative	Supplies	Office Expense	\$6,000.00	\$581.29	5,762.90	\$237.10
Services	Supplies	Computer Resources/Upgrades	\$3,500.00		3,329.43	\$170.57
Services	Supplies	Client Education Materials	\$10,100.00	\$ 2,415.00	10,045.85	\$54.15
Services	Supplies	Pregnancy Test Kits	\$5,000.00	\$501.40	4,599.80	\$400.20
		Subtotal	\$24,600.00	\$3,497.69	\$23,737.98	\$862.02
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00	\$977.26	17,938.90	\$61.10
Administrative	Contracts	Auditing	\$4,500.00	\$553.17	4,237.82	\$262.18
Administrative	Contracts	Copier Service Contracts	\$1,000.00	\$122.43	894.83	\$105.17
Services	Contracts	Client Service Providers	\$1,900,000.00	\$133,833.47	1,689,739.80	\$210,260.20
Services	Contracts	Meetings/Seminars/Conference	\$2,000.00		1,958.17	\$41.83
Services	Contracts	Services Advertising	\$1,000.00		15.37	\$984.63
Services	Contracts	Services Database Consulting	\$17,000.00	\$1,078.25	16,773.05	\$226.95
		Subtotal	\$1,943,500.00	\$136,564.58	\$1,731,557.94	\$211,942.06
Administrative	Other	Professional Development	\$900.00		796.06	\$103.94
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$1,100.00	\$295.10	1,026.06	\$73.94
Administrative	Other	Rent	\$12,100.00	\$1,574.08	12,006.32	\$93.68
Administrative	Other	Telephone Service	\$2,000.00	\$194.59	1,678.61	\$321.39
Administrative	Other	General Business Liability Ins	\$1,000.00	\$73.47	560.27	\$439.73
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$152.57	1,180.92	\$319.08
Services	Other	Toll Free Referral System	\$1,000.00	\$165.58	956.36	\$43.64
Services	Other	Contract Closeout Cost	\$45,000.00	\$ 13,360.16	13,360.16	\$31,639.84
		Subtotal	\$65,350.00	\$15,815.55	\$31,564.76	\$33,785.24
		Administrative	\$168,450.00	\$16,086.57	\$161,076.82	\$7,373.18
		Services	\$2,081,550.00	\$ 163,333.07	\$1,822,905.51	\$258,644.49
		Total	\$2,250,000.00	\$179,419.64	\$1,983,982.33	\$266,017.67

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2019-20

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
		Sep-20	YTD-Sep 2020	
Personnel				
President & CEO	\$47,500.00	\$ 4,212.04	\$ 47,325.35	\$174.65
VP of Administration	\$29,000.00	\$ 3,845.21	\$ 28,951.48	\$48.52
Senior Accountant	\$7,000.00	\$0.00	\$ 6,037.34	\$962.66
Bookkeeper	\$6,100.00	\$614.80	\$ 5,818.79	\$281.21
Professional Development	\$900.00	\$0.00	\$ 796.06	\$103.94
Payroll Taxes	\$7,000.00	\$352.58	\$ 5,036.44	\$1,963.56
Workers Compensation Insurance	\$500.00	\$24.77	\$ 205.65	\$294.35
Pension	\$3,000.00	\$232.86	\$ 2,267.68	\$732.32
Employee Group Insurance	\$18,500.00	\$1,791.66	\$ 18,379.83	\$120.17
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 120,250.00	\$ 11,073.92	\$ 114,818.62	\$ 5,431.38
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	\$977.26	\$ 17,938.90	\$61.10
Postage/Shipping	\$1,100.00	\$295.10	\$ 1,026.06	\$73.94
Auditing	\$4,500.00	\$553.17	\$ 4,237.82	\$262.18
Travel/Lodging	\$1,000.00	\$ 488.69	\$ 971.57	\$28.43
Rent	\$12,100.00	\$1,574.08	\$ 12,006.32	\$93.68
Telephone Service	\$2,000.00	\$194.59	\$ 1,678.61	\$321.39
General Business Liability Insurance	\$1,000.00	\$73.47	\$ 560.27	\$439.73
Insurance-Directors & Officers	\$1,500.00	\$152.57	\$ 1,180.92	\$319.08
Office Expense	\$6,000.00	\$581.29	\$ 5,762.90	\$237.10
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 47,200.00	\$ 4,890.22	\$ 45,363.37	\$ 1,836.63
Equipment				
Equipment Service Contracts	\$1,000.00	\$122.43	\$ 894.83	\$105.17
Total Administrative Expenses	\$ 168,450.00	\$ 16,086.57	\$ 161,076.82	\$ 7,373.18

**Actual Services Expenses
Indiana: Fiscal Year 2019-20**

Cost Category	Budgeted Dollars	Actual Expenses Sep-20	Actual Expenses YTD-Sep 2020	Remaining Balance
Personnel				
Vice President of Operations	\$33,000.00	\$3,230.00	\$ 30,381.51	\$2,618.49
Services Coordinator	\$20,000.00	\$2,244.38	\$ 17,904.90	\$2,095.10
Billing Coordinator	\$6,000.00	\$0.00	\$ 5,138.06	\$861.94
Services Assistant	\$10,500.00	\$1,951.22	\$ 8,707.94	\$1,792.06
Service Provider Approval	\$1,000.00	\$0.00	\$ 284.38	\$715.62
Service Provider Monitoring	\$7,350.00	\$ 2,586.88	\$ 5,872.29	\$1,477.71
Hotline Counselor	\$1,500.00	\$0.00	\$ 23.29	\$1,476.71
Payroll Taxes	\$5,500.00	\$532.95	\$ 4,444.53	\$1,055.47
Workers Compensation Insurance	\$500.00	\$20.26	\$ 172.90	\$327.10
Pension	\$2,600.00	\$214.65	\$ 1,594.68	\$1,005.32
Employee Group Insurance	\$8,000.00	\$629.47	\$ 7,004.85	\$995.15
Total Personnel	\$ 95,950.00	\$ 11,409.81	\$ 81,529.33	\$ 14,420.67
Operating				
Client Education Materials	\$10,100.00	\$ 2,415.00	\$ 10,045.85	\$54.15
Services Advertising	\$1,000.00	\$0.00	\$ 15.37	\$984.63
Meetings/Seminars/Conference	\$2,000.00	\$ -	\$ 1,958.17	\$41.83
Travel/Lodging To Service Providers	\$1,000.00	\$ 569.40	\$ 598.19	\$401.81
Srvcs Database Consulting & Dev	\$17,000.00	\$1,078.25	\$ 16,773.05	\$226.95
Client Service Providers	\$1,900,000.00	\$133,833.47	\$ 1,689,739.80	\$210,260.20
Toll-free Referral System	\$1,000.00	\$165.58	\$ 956.36	\$43.64
Computer Resources	\$3,500.00		\$ 3,329.43	\$170.57
Contract Closeout Cost	\$45,000.00	\$ 13,360.16	\$ 13,360.16	\$31,639.84
			\$ -	
			\$ -	
Total Operating	\$ 1,980,600.00	\$ 151,421.86	\$ 1,736,776.38	\$ 243,823.62
Equipment				
Pregnancy Test Kits	\$5,000.00	\$501.40	\$ 4,599.80	\$400.20
Total Services Expenses	\$ 2,081,550.00	\$ 163,333.07	\$ 1,822,905.51	\$ 258,644.49



Invoice No.: IND-1020-000001
Invoice Date: 3/10/2021
PO Number: 0020007244
Fund: 61910/571513 / 305000

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2020 - 9/30/2021
Contract Amount: \$2,250,000.00
Contract Number: 49636
Date of Services: 10/1/2020 - 10/31/2020
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$152,948.20
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A


Vendor's signature


Date

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636
Indiana Pregnancy & Support Services Program
October 1, 2020 - September 30, 2021

Expense Type	Budget Category	Expense Detail	Revised Budget Amount Oct 20- Sep 21	Actual Expenses Oct-20	Remaining Balance Nov-2020 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	2,092.97	\$44,907.03
Administrative	Salary	VP of Administration	\$28,000.00	358.64	\$27,641.36
Administrative	Salary	Senior Accountant	\$7,000.00		\$7,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	232.00	\$5,768.00
Services	Salary	VP of Operations	\$31,000.00	250.09	\$30,749.91
Services	Salary	Services Coordinator	\$18,000.00	751.44	\$17,248.56
Services	Salary	Services Assistance	\$8,000.00	512.38	\$7,487.62
Services	Salary	Billing Coordinator	\$6,000.00	79.97	\$5,920.03
Services	Salary	Service Provider Approval	\$1,000.00		\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00		\$4,000.00
Services	Salary	Hotline Counselor	\$500.00		\$500.00
		Subtotal	\$156,500.00	4,277.49	\$152,222.51
Administrative	Fringe	Payroll Taxes	\$6,000.00	68.25	\$5,931.75
Services	Fringe	Payroll Taxes	\$4,500.00	104.04	\$4,395.96
Administrative	Fringe	Workers' Comp	\$500.00	12.65	\$487.35
Services	Fringe	Workers' Comp	\$500.00	10.35	\$489.65
Administrative	Fringe	Pension	\$2,500.00	55.67	\$2,444.33
Services	Fringe	Pension	\$1,500.00	25.89	\$1,474.11
Administrative	Fringe	Employee Group Ins	\$18,500.00	1,025.37	\$17,474.63
Services	Fringe	Employee Group Ins	\$7,500.00	412.26	\$7,087.74
		Subtotal	\$41,500.00	1,714.48	\$39,785.52
Administrative	Travel	Travel/Lodging	\$500.00		\$500.00
Services	Travel	Travel	\$5,000.00	144.24	\$4,855.76
		Subtotal	\$5,500.00	144.24	\$5,355.76
Administrative	Supplies	Office Expense	\$8,300.00	20.07	\$8,279.93
Services	Supplies	Computer Resources/Upgrades	\$8,000.00		\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00		\$10,000.00
Services	Supplies	Pregnancy Test Kits	\$6,000.00	501.40	\$5,498.60
		Subtotal	\$32,300.00	521.47	\$31,778.53
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00		\$18,000.00
Administrative	Contracts	Auditing	\$5,000.00	282.41	\$4,717.59
Administrative	Contracts	Copier Service Contracts	\$1,200.00	51.01	\$1,148.99
Services	Contracts	Client Service Providers	\$1,900,000.00	143,350.26	\$1,756,649.74
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00		\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00		\$1,000.00
Services	Contracts	Services Database Consulting	\$20,000.00	1,539.00	\$18,461.00
		Subtotal	\$1,947,700.00	145,222.68	\$1,802,477.32
Administrative	Other	Professional Development	\$1,000.00		\$1,000.00
Administrative	Other	Job advertising	\$500.00		\$500.00
Administrative	Other	New employee screening	\$500.00		\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00	101.46	\$1,398.54
Administrative	Other	Rent	\$12,500.00	797.11	\$11,702.89
Administrative	Other	Telephone Service	\$2,000.00		\$2,000.00
Administrative	Other	General Business Liability Ins	\$1,000.00	37.51	\$962.49
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	77.89	\$1,422.11
Services	Other	Toll Free Referral System	\$1,000.00	53.87	\$946.13
Services	Other	Contract Clostout Cost	\$45,000.00		\$45,000.00
		Subtotal	\$66,500.00	1,067.84	\$65,432.16
	Administrative		\$169,000.00	\$5,213.01	\$163,786.99
	Services		\$2,081,000.00	\$147,735.19	\$1,933,264.81
	Total		\$2,250,000.00	\$152,948.20	\$2,097,051.80

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Remaining Balance
Personnel		Oct-20	Nov 2020 - Sept 2021
President & CEO	\$47,000.00	\$ 2,092.97	\$44,907.03
VP of Administration	\$28,000.00	358.64	\$27,641.36
Senior Accountant	\$7,000.00	-	\$7,000.00
Bookkeeper	\$6,000.00	232.00	\$5,768.00
Professional Development	\$1,000.00	-	\$1,000.00
Payroll Taxes	\$6,000.00	68.25	\$5,931.75
Workers Compensation Insurance	\$500.00	12.65	\$487.35
Pension	\$2,500.00	55.67	\$2,444.33
Employee Group Insurance	\$18,500.00	1,025.37	\$17,474.63
Job Advertising	\$500.00	-	\$500.00
New Employee Screening	\$500.00	-	\$500.00
Total Personnel	\$ 117,500.00	\$ 3,845.55	\$ 113,654.45
Operating			
Accounting/IT/Legal Consulting	\$18,000.00	\$ -	\$18,000.00
Postage/Shipping	\$1,500.00	101.46	\$1,398.54
Auditing	\$5,000.00	282.41	\$4,717.59
Travel/Lodging	\$500.00	-	\$500.00
Rent	\$12,500.00	797.11	\$11,702.89
Telephone Service	\$2,000.00	-	\$2,000.00
General Business Liability Insurance	\$1,000.00	37.51	\$962.49
Insurance-Directors & Officers	\$1,500.00	77.89	\$1,422.11
Office Expense	\$8,300.00	20.07	\$8,279.93
Computer Resources	\$0.00		\$0.00
Total Operating	\$ 50,300.00	\$ 1,316.45	\$ 48,983.55
Equipment			
Equipment Service Contracts	\$1,200.00	\$ 51.01	\$1,148.99
Total Administrative Expenses	\$ 169,000.00	\$ 5,213.01	\$ 163,786.99

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Remaining Balance
Personnel		Oct-20	Nov 2020 - Sept 2021
Vice President of Operations	\$31,000.00	\$ 250.09	\$30,749.91
Services Coordinator	\$18,000.00	751.44	\$17,248.56
Billing Coordinator	\$6,000.00	79.97	\$5,920.03
Services Assistance	\$8,000.00	512.38	\$7,487.62
Service Provider Approval	\$1,000.00	-	\$1,000.00
Service Provider Monitoring	\$4,000.00	-	\$4,000.00
Hotline Counselor	\$500.00	-	\$500.00
Payroll Taxes	\$4,500.00	104.04	\$4,395.96
Workers Compensation Insurance	\$500.00	10.35	\$489.65
Pension	\$1,500.00	25.89	\$1,474.11
Employee Group Insurance	\$7,500.00	412.26	\$7,087.74
Total Personnel	\$ 82,500.00	\$ 2,146.42	\$ 80,353.58
Operating			
Client Education Materials	\$10,000.00	\$ -	\$ 10,000.00
Services Advertising	\$1,000.00	-	\$ 1,000.00
Meetings/Seminars/Conference	\$2,500.00	-	\$ 2,500.00
Travel/Lodging To Service Providers	\$5,000.00	144.24	\$ 4,855.76
Srvcs Database Consulting & Dev	\$20,000.00	1,539.00	\$ 18,461.00
Client Service Providers	\$1,900,000.00	143,350.26	\$ 1,756,649.74
Toll-free Referral System	\$1,000.00	53.87	\$ 946.13
Computer Resources	\$8,000.00	-	\$ 8,000.00
Contract Closeout Cost	\$45,000.00		\$ 45,000.00
Total Operating	\$ 1,992,500.00	\$ 145,087.37	\$ 1,847,412.63
Equipment			
Pregnancy Test Kits	\$6,000.00	\$ 501.40	\$5,498.60
Total Services Expenses	\$ 2,081,000.00	\$ 147,735.19	\$ 1,933,264.81



Invoice No.: IND-1020-000002

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 3/10/2021
PO Number: 0020007244
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2020 - 9/30/2021
Contract Amount: \$2,250,000.00
Contract Number: 49636
Date of Services: 11/1/2020 - 11/30/2020
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$160,483.85
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2020 - September 30, 2021

Expense Type	Budget Category	Expense Detail	Revised Budget Amount Oct 20- Sep 21	Actual Expenses Nov-20	Actual Expenses YTD thru Nov 2020	Remaining Balance Dec-2020 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	4,579.81	6,672.78	\$40,327.22
Administrative	Salary	VP of Administration	\$28,000.00	1,537.94	1,896.58	\$26,103.42
Administrative	Salary	Senior Accountant	\$7,000.00		-	\$7,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	469.80	701.80	\$5,298.20
Services	Salary	VP of Operations	\$31,000.00	1,878.81	2,128.90	\$28,871.10
Services	Salary	Services Coordinator	\$18,000.00	1,265.84	2,017.28	\$15,982.72
Services	Salary	Services Assistance	\$8,000.00	1,252.71	1,765.09	\$6,234.91
Services	Salary	Billing Coordinator	\$6,000.00		79.97	\$5,920.03
Services	Salary	Service Provider Approval	\$1,000.00		-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	279.18	279.18	\$3,720.82
Services	Salary	Hotline Counselor	\$500.00		-	\$500.00
		Subtotal	\$156,500.00	\$11,264.09	\$15,541.58	\$140,958.42
Administrative	Fringe	Payroll Taxes	\$6,000.00	206.90	275.15	\$5,724.85
Services	Fringe	Payroll Taxes	\$4,500.00	220.56	324.60	\$4,175.40
Administrative	Fringe	Workers' Comp	\$500.00	17.27	29.92	\$470.08
Services	Fringe	Workers' Comp	\$500.00	14.12	24.47	\$475.53
Administrative	Fringe	Pension	\$2,500.00	191.31	246.98	\$2,253.02
Services	Fringe	Pension	\$1,500.00	102.61	128.50	\$1,371.50
Administrative	Fringe	Employee Group Ins	\$18,500.00	1,434.95	2,460.32	\$16,039.68
Services	Fringe	Employee Group Ins	\$7,500.00	573.44	985.70	\$6,514.30
		Subtotal	\$41,500.00	\$2,761.16	\$4,475.64	\$37,024.36
Administrative	Travel	Travel/Lodging	\$500.00	24.80	24.80	\$475.20
Services	Travel	Travel	\$5,000.00	103.76	248.00	\$4,752.00
		Subtotal	\$5,500.00	\$128.56	\$272.80	\$5,227.20
Administrative	Supplies	Office Expense	\$8,300.00	314.52	334.59	\$7,965.41
Services	Supplies	Computer Resources/Upgrades	\$8,000.00		-	\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00		-	\$10,000.00
Services	Supplies	Pregnancy Test Kits	\$6,000.00	457.80	959.20	\$5,040.80
		Subtotal	\$32,300.00	\$772.32	\$1,293.79	\$31,006.21
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00	666.88	666.88	\$17,333.12
Administrative	Contracts	Auditing	\$5,000.00	385.67	668.08	\$4,331.92
Administrative	Contracts	Copier Service Contracts	\$1,200.00	65.69	116.70	\$1,083.30
Services	Contracts	Client Service Providers	\$1,900,000.00	141,898.38	285,248.64	\$1,614,751.36
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00		-	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00	220.00	220.00	\$780.00
Services	Contracts	Services Database Consulting	\$20,000.00	928.15	2,467.15	\$17,532.85
		Subtotal	\$1,947,700.00	\$144,164.77	\$289,387.45	\$1,658,312.55
Administrative	Other	Professional Development	\$1,000.00		-	\$1,000.00
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$500.00		-	\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00	9.31	110.77	\$1,389.23
Administrative	Other	Rent	\$12,500.00	1,076.07	1,873.18	\$10,626.82
Administrative	Other	Telephone Service	\$2,000.00	76.41	76.41	\$1,923.59
Administrative	Other	General Business Liability Ins	\$1,000.00	51.22	88.73	\$911.27
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	106.37	184.26	\$1,315.74
Services	Other	Toll Free Referral System	\$1,000.00	73.57	127.44	\$872.56
Services	Other	Contract Closeout Cost	\$45,000.00		-	\$45,000.00
		Subtotal	\$66,500.00	\$1,392.95	\$2,460.79	\$64,039.21
		Administrative	\$169,000.00	\$11,214.92	\$16,427.93	\$152,572.07
		Services	\$2,081,000.00	\$149,268.93	\$297,004.12	\$1,783,995.88
		Total	\$2,250,000.00	\$160,483.85	\$313,432.05	\$1,936,567.95

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance
		Nov-20	YTD-Nov 2020	
Personnel				
President & CEO	\$47,000.00	\$ 4,579.81	\$ 6,672.78	\$40,327.22
VP of Administration	\$28,000.00	1,537.94	\$ 1,896.58	\$26,103.42
Senior Accountant	\$7,000.00	-	\$ -	\$7,000.00
Bookkeeper	\$6,000.00	469.80	\$ 701.80	\$5,298.20
Professional Development	\$1,000.00		\$ -	\$1,000.00
Payroll Taxes	\$6,000.00	206.90	\$ 275.15	\$5,724.85
Workers Compensation Insurance	\$500.00	17.27	\$ 29.92	\$470.08
Pension	\$2,500.00	191.31	\$ 246.98	\$2,253.02
Employee Group Insurance	\$18,500.00	1,434.95	\$ 2,460.32	\$16,039.68
Job Advertising	\$500.00		\$ -	\$500.00
New Employee Screening	\$500.00		\$ -	\$500.00
Total Personnel	\$ 117,500.00	\$ 8,437.98	\$ 12,283.53	\$ 105,216.47
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	\$ 666.88	\$ 666.88	\$17,333.12
Postage/Shipping	\$1,500.00	9.31	\$ 110.77	\$1,389.23
Auditing	\$5,000.00	385.67	\$ 668.08	\$4,331.92
Travel/Lodging	\$500.00	24.80	\$ 24.80	\$475.20
Rent	\$12,500.00	1,076.07	\$ 1,873.18	\$10,626.82
Telephone Service	\$2,000.00	76.41	\$ 76.41	\$1,923.59
General Business Liability Insurance	\$1,000.00	51.22	\$ 88.73	\$911.27
Insurance-Directors & Officers	\$1,500.00	106.37	\$ 184.26	\$1,315.74
Office Expense	\$8,300.00	314.52	\$ 334.59	\$7,965.41
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	\$0.00
Total Operating	\$ 50,300.00	\$ 2,711.25	\$ 4,027.70	\$ 46,272.30
Equipment				
Equipment Service Contracts	\$1,200.00	\$ 65.69	\$ 116.70	\$1,083.30
Total Administrative Expenses	\$ 169,000.00	\$ 11,214.92	\$ 16,427.93	\$ 152,572.07

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Nov-20	YTD-Nov 2020	Dec 2020 to Sep-2021
Vice President of Operations	\$31,000.00	\$ 1,878.81	\$ 2,128.90	\$28,871.10
Services Coordinator	\$18,000.00	1,265.84	\$ 2,017.28	\$15,982.72
Billing Coordinator	\$6,000.00	-	\$ 79.97	\$5,920.03
Services Assistance	\$8,000.00	1,252.71	\$ 1,765.09	\$6,234.91
Service Provider Approval	\$1,000.00	-	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	279.18	\$ 279.18	\$3,720.82
Hotline Counselor	\$500.00	-	\$ -	\$500.00
Payroll Taxes	\$4,500.00	220.56	\$ 324.60	\$4,175.40
Workers Compensation Insurance	\$500.00	14.12	\$ 24.47	\$475.53
Pension	\$1,500.00	102.61	\$ 128.50	\$1,371.50
Employee Group Insurance	\$7,500.00	573.44	\$ 985.70	\$6,514.30
Total Personnel	\$ 82,500.00	\$ 5,587.27	\$ 7,733.69	\$ 74,766.31
Operating				
Client Education Materials	\$10,000.00	\$ -	\$ -	\$10,000.00
Services Advertising	\$1,000.00	220.00	\$ 220.00	\$780.00
Meetings/Seminars/Conference	\$2,500.00		\$ -	\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	103.76	\$ 248.00	\$4,752.00
Srvcs Database Consulting & Dev	\$20,000.00	928.15	\$ 2,467.15	\$17,532.85
Client Service Providers	\$1,900,000.00	141,898.38	\$ 285,248.64	\$1,614,751.36
Toll-free Referral System	\$1,000.00	73.57	\$ 127.44	\$872.56
Computer Resources	\$8,000.00		\$ -	\$8,000.00
Contract Closeout Cost	\$45,000.00			\$45,000.00
Total Operating	\$ 1,992,500.00	\$ 143,223.86	\$ 288,311.23	\$ 1,704,188.77
Equipment				
Pregnancy Test Kits	\$6,000.00	\$ 457.80	\$ 959.20	\$5,040.80
Total Services Expenses	\$ 2,081,000.00	\$ 149,268.93	\$ 297,004.12	\$ 1,783,995.88




Invoice No.: IND-1020-000003

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

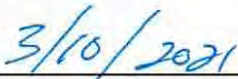
Invoice Date: 3/10/2021
PO Number: 0020007244
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2020 - 9/30/2021
Contract Amount: \$2,250,000.00
Contract Number: 49636
Date of Services: 12/1/2020 - 12/31/2020
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$165,809.81
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2020 - September 30, 2021

Expense Type	Budget Category	Expense Detail	Revised Budget Amount Oct 20- Sep 21	Actual Cost Dec-20	Actual Expenses YTD-Dec 2020	Remaining Balance Jan 2021 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	\$ 6,240.74	\$ 12,913.52	\$34,086.48
Administrative	Salary	VP of Administration	\$28,000.00	3,737.02	5,633.60	22,366.40
Administrative	Salary	Senior Accountant	\$7,000.00	-	-	7,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	609.00	1,310.80	4,689.20
Services	Salary	VP of Operations	\$31,000.00	5,246.01	7,374.91	23,625.09
Services	Salary	Services Coordinator	\$18,000.00	2,593.26	4,610.54	13,389.46
Services	Salary	Services Assistance	\$8,000.00	1,187.99	2,953.08	5,046.92
Services	Salary	Billing Coordinator	\$6,000.00	186.50	266.47	5,733.53
Services	Salary	Service Provider Approval	\$1,000.00	-	-	1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	-	279.18	3,720.82
Services	Salary	Hotline Counselor	\$500.00	-	-	500.00
		Subtotal	\$156,500.00	19,800.52	35,342.10	121,157.90
Administrative	Fringe	Payroll Taxes	\$6,000.00	364.15	639.30	5,360.70
Services	Fringe	Payroll Taxes	\$4,500.00	357.42	682.02	3,817.98
Administrative	Fringe	Workers' Comp	\$500.00	19.53	49.45	450.55
Services	Fringe	Workers' Comp	\$500.00	15.99	40.46	459.54
Administrative	Fringe	Pension	\$2,500.00	278.47	525.45	1,974.55
Services	Fringe	Pension	\$1,500.00	230.76	359.26	1,140.74
Administrative	Fringe	Employee Group Ins	\$18,500.00	1,881.46	4,341.78	14,158.22
Services	Fringe	Employee Group Ins	\$7,500.00	744.96	1,730.66	5,769.34
		Subtotal	\$41,500.00	3,892.74	8,368.38	33,131.62
Administrative	Travel	Travel/Lodging	\$500.00	392.82	417.62	82.38
Services	Travel	Travel	\$5,000.00	157.56	405.56	4,594.44
		Subtotal	\$5,500.00	550.38	823.18	4,676.82
Administrative	Supplies	Office Expense	\$8,300.00	1,403.54	1,738.13	6,561.87
Services	Supplies	Computer Resources/Upgrades	\$8,000.00	-	-	8,000.00
Services	Supplies	Client Education Materials	\$10,000.00	4.18	4.18	9,995.82
Services	Supplies	Pregnancy Test Kits	\$6,000.00	272.50	1,231.70	4,768.30
		Subtotal	\$32,300.00	1,680.22	2,974.01	29,325.99
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00	276.71	943.59	17,056.41
Administrative	Contracts	Auditing	\$5,000.00	436.24	1,104.32	3,895.68
Administrative	Contracts	Copier Service Contracts	\$1,200.00	93.39	210.09	989.91
Services	Contracts	Client Service Providers	\$1,900,000.00	135,928.45	421,177.09	1,478,822.91
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00	-	-	2,500.00
Services	Contracts	Services Advertising	\$1,000.00	-	220.00	780.00
Services	Contracts	Services Database Consulting	\$20,000.00	1,190.35	3,657.50	16,342.50
		Subtotal	\$1,947,700.00	137,925.14	427,312.59	1,520,387.41
Administrative	Other	Professional Development	\$1,000.00	-	-	1,000.00
Administrative	Other	Job advertising	\$500.00	-	-	500.00
Administrative	Other	New employee screening	\$500.00	-	-	500.00
Administrative	Other	Postage/Shipping	\$1,500.00	9.71	120.48	1,379.52
Administrative	Other	Rent	\$12,500.00	1,179.91	3,053.09	9,446.91
Administrative	Other	Telephone Service	\$2,000.00	417.90	494.31	1,505.69
Administrative	Other	General Business Liability Ins	\$1,000.00	57.94	146.67	853.33
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	120.32	304.58	1,195.42
Services	Other	Toll Free Referral System	\$1,000.00	175.03	302.47	697.53
Services	Other	Contract Clostout Cost	\$45,000.00	-	-	45,000.00
		Subtotal	\$66,500.00	1,960.81	4,421.60	62,078.40
	Administrative		\$169,000.00	\$17,518.85	\$33,946.78	\$135,053.22
	Services		\$2,081,000.00	\$148,290.96	\$445,295.08	\$1,635,704.92
	Total		\$2,250,000.00	\$165,809.81	\$479,241.86	\$1,770,758.14

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance Jan 2021 to Sep-2021
		Dec-20	YTD - Dec 2020	
Personnel				
President & CEO	\$47,000.00	\$ 6,240.74	\$ 12,913.52	34,086.48
VP of Administration	\$28,000.00	3,737.02	5,633.60	22,366.40
Senior Accountant	\$7,000.00	-	-	7,000.00
Bookkeeper	\$6,000.00	609.00	1,310.80	4,689.20
Professional Development	\$1,000.00	-	-	1,000.00
Payroll Taxes	\$6,000.00	364.15	639.30	5,360.70
Workers Compensation Insurance	\$500.00	19.53	49.45	450.55
Pension	\$2,500.00	278.47	525.45	1,974.55
Employee Group Insurance	\$18,500.00	1,881.46	4,341.78	14,158.22
Job Advertising	\$500.00	-	-	500.00
New Employee Screening	\$500.00	-	-	500.00
Total Personnel	\$ 117,500.00	13,130.37	25,413.90	92,086.10
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	276.71	943.59	17,056.41
Postage/Shipping	\$1,500.00	9.71	120.48	1,379.52
Auditing	\$5,000.00	436.24	1,104.32	3,895.68
Travel/Lodging	\$500.00	392.82	417.62	82.38
Rent	\$12,500.00	1,179.91	3,053.09	9,446.91
Telephone Service	\$2,000.00	417.90	494.31	1,505.69
General Business Liability Insurance	\$1,000.00	57.94	146.67	853.33
Insurance-Directors & Officers	\$1,500.00	120.32	304.58	1,195.42
Office Expense	\$8,300.00	1,403.54	1,738.13	6,561.87
Computer Resources	\$0.00	-	-	-
Total Operating	\$ 50,300.00	\$ 4,295.09	\$ 8,322.79	41,977.21
Equipment				
Equipment Service Contracts	\$1,200.00	93.39	210.09	989.91
Total Administrative Expenses	\$ 169,000.00	\$ 17,518.85	\$ 33,946.78	\$ 135,053.22

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Dec-20	YTD - Dec 2020	Jan 2021 to Sep-2021
Vice President of Operations	\$31,000.00	\$ 5,246.01	\$ 7,374.91	\$ 23,625.09
Services Coordinator	\$18,000.00	2,593.26	4,610.54	13,389.46
Billing Coordinator	\$6,000.00	186.50	266.47	5,733.53
Services Assistance	\$8,000.00	1,187.99	2,953.08	5,046.92
Service Provider Approval	\$1,000.00	-	-	1,000.00
Service Provider Monitoring	\$4,000.00	-	279.18	3,720.82
Hotline Counselor	\$500.00	-	-	500.00
Payroll Taxes	\$4,500.00	357.42	682.02	3,817.98
Workers Compensation Insurance	\$500.00	15.99	40.46	459.54
Pension	\$1,500.00	230.76	359.26	1,140.74
Employee Group Insurance	\$7,500.00	744.96	1,730.66	5,769.34
Total Personnel	\$ 82,500.00	\$ 10,562.89	\$ 18,296.58	\$ 64,203.42
Operating				
Client Education Materials	\$10,000.00	4.18	4.18	9,995.82
Services Advertising	\$1,000.00	-	220.00	780.00
Meetings/Seminars/Conference	\$2,500.00	-	-	2,500.00
Travel/Lodging To Service Providers	\$5,000.00	157.56	405.56	4,594.44
Srvcs Database Consulting & Dev	\$20,000.00	1,190.35	3,657.50	16,342.50
Client Service Providers	\$1,900,000.00	135,928.45	421,177.09	1,478,822.91
Toll-free Referral System	\$1,000.00	175.03	302.47	697.53
Computer Resources	\$8,000.00	-	-	8,000.00
Contract Closeout Cost	\$45,000.00	-	-	45,000.00
Total Operating	\$ 1,992,500.00	\$ 137,455.57	\$ 425,766.80	\$ 1,566,733.20
Equipment				
Pregnancy Test Kits	\$6,000.00	272.50	1,231.70	4,768.30
Total Services Expenses	\$ 2,081,000.00	\$ 148,290.96	\$ 445,295.08	\$ 1,635,704.92




Invoice No.: IND-1020-000004

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 3/10/2021
PO Number: 0020007244
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2020 - 9/30/2021
Contract Amount: \$2,250,000.00
Contract Number: 49636
Date of Services: 1/1/2021 - 1/31/2021
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$171,772.11
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A



Vendor's signature

3/10/2021

Date

Real Alternatives Indiana Pregnancy Parenting Support Program

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2020 - September 30, 2021

Expense Type Budget Category Expense Detail			Revised Budget Amount	Actual Cost Jan-21	Actual Expenses YTD-Jan 2020	Remaining Balance Feb 2021 to Sep-2021
			Oct 20- Sep 21			
Administrative	Salary	President & CEO	\$47,000.00	\$2,907.64	15,821.16	\$31,178.84
Administrative	Salary	VP of Administration	\$28,000.00	\$2,129.85	7,763.45	\$20,236.55
Administrative	Salary	Senior Accountant	\$7,000.00	-	-	\$7,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	\$429.20	1,740.00	\$4,260.00
Services	Salary	VP of Operations	\$31,000.00	\$2,903.30	10,278.21	\$20,721.79
Services	Salary	Services Coordinator	\$18,000.00	\$1,368.55	5,979.09	\$12,020.91
Services	Salary	Services Assistance	\$8,000.00	\$625.41	3,578.49	\$4,421.51
Services	Salary	Billing Coordinator	\$6,000.00	\$53.02	319.49	\$5,680.51
Services	Salary	Service Provider Approva	\$1,000.00	-	-	\$1,000.00
Services	Salary	Service Provider Monitorir	\$4,000.00	\$59.40	338.58	\$3,661.42
Services	Salary	Hotline Counselor	\$500.00	-	-	\$500.00
Subtotal			\$156,500.00	\$10,476.37	\$45,818.47	\$110,681.53
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$415.25	1,054.55	\$4,945.45
Services	Fringe	Payroll Taxes	\$4,500.00	\$396.08	1,078.10	\$3,421.90
Administrative	Fringe	Workers' Comp	\$500.00	\$14.16	63.61	\$436.39
Services	Fringe	Workers' Comp	\$500.00	\$11.59	52.05	\$447.95
Administrative	Fringe	Pension	\$2,500.00	\$148.29	673.74	\$1,826.26
Services	Fringe	Pension	\$1,500.00	\$120.35	479.61	\$1,020.39
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$1,412.48	5,754.26	\$12,745.74
Services	Fringe	Employee Group Ins	\$7,500.00	\$558.22	2,288.88	\$5,211.12
Subtotal			\$41,500.00	\$3,076.42	\$11,444.80	\$30,055.20
Administrative	Travel	Travel/Lodging	\$500.00	\$24.80	442.42	\$57.58
Services	Travel	Travel	\$5,000.00	\$135.25	540.81	\$4,459.19
Subtotal			\$5,500.00	\$160.05	\$983.23	\$4,516.77
Administrative	Supplies	Office Expense	\$8,300.00	\$1,464.17	3,202.30	\$5,097.70
Services	Supplies	Computer Resources/Upg	\$8,000.00	-	-	\$8,000.00
Services	Supplies	Client Education Material	\$10,000.00	\$3.59	7.77	\$9,992.23
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$545.00	1,776.70	\$4,223.30
Subtotal			\$32,300.00	\$2,012.76	\$4,986.77	\$27,313.23
Administrative	Contracts	Accounting/IT/Legal cons	\$18,000.00	\$419.19	1,362.78	\$16,637.22
Administrative	Contracts	Auditing	\$5,000.00	\$316.20	1,420.52	\$3,579.48
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$58.71	268.80	\$931.20
Services	Contracts	Client Service Providers	\$1,900,000.00	\$153,224.57	574,401.66	\$1,325,598.34
Services	Contracts	Meetings/Seminars/Confe	\$2,500.00	-	-	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00	-	220.00	\$780.00
Services	Contracts	Services Database Const	\$20,000.00	\$777.10	4,434.60	\$15,565.40
Subtotal			\$1,947,700.00	\$154,795.77	\$582,108.36	\$1,365,591.64
Administrative	Other	Professional Developmen	\$1,000.00	-	-	\$1,000.00
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$500.00	-	-	\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00	\$70.26	190.74	\$1,309.26
Administrative	Other	Rent	\$12,500.00	\$879.36	3,932.45	\$8,567.55
Administrative	Other	Telephone Service	\$2,000.00	\$111.60	605.91	\$1,394.09
Administrative	Other	General Business Liability	\$1,000.00	\$41.99	188.66	\$811.34
Administrative	Other	Insurance - Directors & O	\$1,500.00	\$87.21	391.79	\$1,108.21
Services	Other	Toll Free Referral System	\$1,000.00	\$60.32	362.79	\$637.21
Services	Other	Contract Clostout Cost	\$45,000.00	-	-	\$45,000.00
Subtotal			\$66,500.00	\$1,250.74	\$5,672.34	\$60,827.66
Administrative			\$169,000.00	\$10,930.36	\$44,877.14	\$124,122.86
Services			\$2,081,000.00	\$160,841.75	\$606,136.83	\$1,474,863.17
Total			\$2,250,000.00	\$171,772.11	\$651,013.97	\$1,598,986.03

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Jan-21	YTD-Jan 2021	Feb 2021 to Sep-2021
President & CEO	\$47,000.00	\$2,907.64	\$ 15,821.16	\$31,178.84
VP of Administration	\$28,000.00	\$2,129.85	\$ 7,763.45	\$20,236.55
Senior Accountant	\$7,000.00	\$0.00	\$ -	\$7,000.00
Bookkeeper	\$6,000.00	\$429.20	\$ 1,740.00	\$4,260.00
Professional Development	\$1,000.00	\$0.00	\$ -	\$1,000.00
Payroll Taxes	\$6,000.00	\$415.25	\$ 1,054.55	\$4,945.45
Workers Compensation Insurance	\$500.00	\$14.16	\$ 63.61	\$436.39
Pension	\$2,500.00	\$148.29	\$ 673.74	\$1,826.26
Employee Group Insurance	\$18,500.00	\$1,412.48	\$ 5,754.26	\$12,745.74
Job Advertising	\$500.00	\$0.00	\$ -	\$500.00
New Employee Screening	\$500.00		\$ -	\$500.00
Total Personnel	\$ 117,500.00	\$ 7,456.87	\$ 32,870.77	\$ 84,629.23
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	\$419.19	\$ 1,362.78	\$16,637.22
Postage/Shipping	\$1,500.00	\$70.26	\$ 190.74	\$1,309.26
Auditing	\$5,000.00	\$316.20	\$ 1,420.52	\$3,579.48
Travel/Lodging	\$500.00	\$24.80	\$ 442.42	\$57.58
Rent	\$12,500.00	\$879.36	\$ 3,932.45	\$8,567.55
Telephone Service	\$2,000.00	\$111.60	\$ 605.91	\$1,394.09
General Business Liability Insurance	\$1,000.00	\$41.99	\$ 188.66	\$811.34
Insurance-Directors & Officers	\$1,500.00	\$87.21	\$ 391.79	\$1,108.21
Office Expense	\$8,300.00	\$1,464.17	\$ 3,202.30	\$5,097.70
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	\$0.00
Total Operating	\$ 50,300.00	\$ 3,414.78	\$ 11,737.57	\$ 38,562.43
Equipment				
Equipment Service Contracts	\$1,200.00	\$58.71	\$ 268.80	\$931.20
Total Administrative Expenses	\$ 169,000.00	\$ 10,930.36	\$ 44,877.14	\$ 124,122.86

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Jan-21	YTD-Jan 2021	Feb 2021 to Sep-2021
Vice President of Operations	\$31,000.00	\$2,903.30	\$ 10,278.21	\$20,721.79
Services Coordinator	\$18,000.00	\$1,368.55	\$ 5,979.09	\$12,020.91
Billing Coordinator	\$6,000.00	\$53.02	\$ 319.49	\$5,680.51
Services Assistance	\$8,000.00	\$625.41	\$ 3,578.49	\$4,421.51
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$59.40	\$ 338.58	\$3,661.42
Hotline Counselor	\$500.00	\$0.00	\$ -	\$500.00
Payroll Taxes	\$4,500.00	\$396.08	\$ 1,078.10	\$3,421.90
Workers Compensation Insurance	\$500.00	\$11.59	\$ 52.05	\$447.95
Pension	\$1,500.00	\$120.35	\$ 479.61	\$1,020.39
Employee Group Insurance	\$7,500.00	\$558.22	\$ 2,288.88	\$5,211.12
Total Personnel	\$ 82,500.00	\$ 6,095.92	\$ 24,392.50	\$ 58,107.50
Operating				
Client Education Materials	\$10,000.00	\$3.59	\$ 7.77	\$9,992.23
Services Advertising	\$1,000.00	\$0.00	\$ 220.00	\$780.00
Meetings/Seminars/Conference	\$2,500.00		\$ -	\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	\$135.25	\$ 540.81	\$4,459.19
Srvcs Database Consulting & Dev	\$20,000.00	\$777.10	\$ 4,434.60	\$15,565.40
Client Service Providers	\$1,900,000.00	\$153,224.57	\$ 574,401.66	\$1,325,598.34
Toll-free Referral System	\$1,000.00	\$60.32	\$ 362.79	\$637.21
Computer Resources	\$8,000.00		\$ -	\$8,000.00
Contract Closeout Cost	\$45,000.00			\$45,000.00
Total Operating	\$ 1,992,500.00	\$ 154,200.83	\$ 579,967.63	\$ 1,412,532.37
Equipment				
Pregnancy Test Kits	\$6,000.00	\$545.00	\$ 1,776.70	\$4,223.30
Total Services Expenses	\$ 2,081,000.00	\$ 160,841.75	\$ 606,136.83	\$ 1,474,863.17



Invoice No.: IND-1020-000005

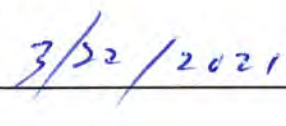
Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 3/22/2021
PO Number: 0020007244
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2020 - 9/30/2021
Contract Amount: \$2,250,000.00
Contract Number: 49636
Date of Services: 2/1/2021 - 2/28/2021
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$112,127.01
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A


Vendor's signature


Date

Real AlternativesIndiana Pregnancy Parenting Support Program

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2020 - September 30, 2021

Expense Type Budget Category Expense Detail			Revised Budget Amount Oct 20- Sep 21	Actual Cost Feb-21	Actual Expenses YTD-Feb 2021	Remaining Balance Mar 2021 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	1,567.30	17,388.46	\$29,611.54
Administrative	Salary	VP of Administration	\$28,000.00	2,173.33	9,936.78	\$18,063.22
Administrative	Salary	Senior Accountant	\$7,000.00		-	\$7,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	\$348.00	2,088.00	\$3,912.00
Services	Salary	VP of Operations	\$31,000.00	2,345.75	12,623.96	\$18,376.04
Services	Salary	Services Coordinator	\$18,000.00	\$1,112.18	7,091.27	\$10,908.73
Services	Salary	Services Assistance	\$8,000.00	\$288.94	3,867.43	\$4,132.57
Services	Salary	Billing Coordinator	\$6,000.00	\$216.78	536.27	\$5,463.73
Services	Salary	Service Provider Approval	\$1,000.00		-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00		338.58	\$3,661.42
Services	Salary	Hotline Counselor	\$500.00		-	\$500.00
		Subtotal	\$156,500.00	\$8,052.28	\$53,870.75	\$102,629.25
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$236.60	1,291.15	\$4,708.85
Services	Fringe	Payroll Taxes	\$4,500.00	\$295.44	1,373.54	\$3,126.46
Administrative	Fringe	Workers' Comp	\$500.00	\$11.92	75.53	\$424.47
Services	Fringe	Workers' Comp	\$500.00	\$9.76	61.81	\$438.19
Administrative	Fringe	Pension	\$2,500.00	\$93.89	767.63	\$1,732.37
Services	Fringe	Pension	\$1,500.00	\$104.25	583.86	\$916.14
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$1,295.11	7,049.37	\$11,450.63
Services	Fringe	Employee Group Ins	\$7,500.00	\$521.11	2,809.99	\$4,690.01
		Subtotal	\$41,500.00	\$2,568.08	\$14,012.88	\$27,487.12
Administrative	Travel	Travel/Lodging	\$500.00	\$12.40	454.82	\$45.18
Services	Travel	Travel	\$5,000.00	\$93.54	634.35	\$4,365.65
		Subtotal	\$5,500.00	\$105.94	\$1,089.17	\$4,410.83
Administrative	Supplies	Office Expense	\$8,300.00	\$429.51	3,631.81	\$4,668.19
Services	Supplies	Computer Resources/Upgra	\$8,000.00		-	\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00		7.77	\$9,992.23
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$327.00	2,103.70	\$3,896.30
		Subtotal	\$32,300.00	\$756.51	\$5,743.28	\$26,556.72
Administrative	Contracts	Accounting/IT/Legal consul	\$18,000.00	\$276.71	1,639.49	\$16,360.51
Administrative	Contracts	Auditing	\$5,000.00	\$266.30	1,686.82	\$3,313.18
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$46.23	315.03	\$884.97
Services	Contracts	Client Service Providers	\$1,900,000.00	\$98,120.71	672,522.37	\$1,227,477.63
Services	Contracts	Meetings/Seminars/Confere	\$2,500.00		-	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00		220.00	\$780.00
Services	Contracts	Services Database Consulti	\$20,000.00	\$821.75	5,256.35	\$14,743.65
		Subtotal	\$1,947,700.00	\$99,531.70	\$681,640.06	\$1,266,059.94
Administrative	Other	Professional Development	\$1,000.00	\$99.50	99.50	\$900.50
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$500.00		-	\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00	\$6.28	197.02	\$1,302.98
Administrative	Other	Rent	\$12,500.00	\$765.24	4,697.69	\$7,802.31
Administrative	Other	Telephone Service	\$2,000.00	\$81.86	687.77	\$1,312.23
Administrative	Other	General Business Liability I	\$1,000.00	\$35.37	224.03	\$775.97
Administrative	Other	Insurance - Directors & Offi	\$1,500.00	\$73.45	465.24	\$1,034.76
Services	Other	Toll Free Referral System	\$1,000.00	\$50.80	413.59	\$586.41
Services	Other	Contract Clostout Cost	\$45,000.00		-	\$45,000.00
		Subtotal	\$66,500.00	\$1,112.50	\$6,784.84	\$59,715.16
		Administrative	\$169,000.00	\$7,819.00	\$52,696.14	\$116,303.86
		Services	\$2,081,000.00	\$104,308.01	\$710,444.84	\$1,370,555.16
		Total	\$2,250,000.00	\$112,127.01	\$763,140.98	\$1,486,859.02

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Feb-21	YTD-Feb 2021	Mar 2021 to Sep-2021
President & CEO	\$47,000.00	1,567.30	\$ 17,388.46	\$29,611.54
VP of Administration	\$28,000.00	2,173.33	\$ 9,936.78	\$18,063.22
Senior Accountant	\$7,000.00	\$0.00	\$ -	\$7,000.00
Bookkeeper	\$6,000.00	\$348.00	\$ 2,088.00	\$3,912.00
Professional Development	\$1,000.00	\$99.50	\$ 99.50	\$900.50
Payroll Taxes	\$6,000.00	\$236.60	\$ 1,291.15	\$4,708.85
Workers Compensation Insurance	\$500.00	\$11.92	\$ 75.53	\$424.47
Pension	\$2,500.00	\$93.89	\$ 767.63	\$1,732.37
Employee Group Insurance	\$18,500.00	\$1,295.11	\$ 7,049.37	\$11,450.63
Job Advertising	\$500.00	\$0.00	\$ -	\$500.00
New Employee Screening	\$500.00		\$ -	\$500.00
Total Personnel	\$ 117,500.00	\$ 5,825.65	\$ 38,696.42	\$ 78,803.58
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	\$276.71	\$ 1,639.49	\$16,360.51
Postage/Shipping	\$1,500.00	\$6.28	\$ 197.02	\$1,302.98
Auditing	\$5,000.00	\$266.30	\$ 1,686.82	\$3,313.18
Travel/Lodging	\$500.00	\$12.40	\$ 454.82	\$45.18
Rent	\$12,500.00	\$765.24	\$ 4,697.69	\$7,802.31
Telephone Service	\$2,000.00	\$81.86	\$ 687.77	\$1,312.23
General Business Liability Insurance	\$1,000.00	\$35.37	\$ 224.03	\$775.97
Insurance-Directors & Officers	\$1,500.00	\$73.45	\$ 465.24	\$1,034.76
Office Expense	\$8,300.00	\$429.51	\$ 3,631.81	\$4,668.19
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 50,300.00	\$ 1,947.12	\$ 13,684.69	\$ 36,615.31
Equipment				
Equipment Service Contracts	\$1,200.00	\$46.23	\$ 315.03	\$884.97
Total Administrative Expenses	\$ 169,000.00	\$ 7,819.00	\$ 52,696.14	\$ 116,303.86

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance
		Feb-21	YTD-Feb 2021	
Personnel				Mar 2021 to Sep-2021
Vice President of Operations	\$31,000.00	2,345.75	\$ 12,623.96	\$18,376.04
Services Coordinator	\$18,000.00	\$1,112.18	\$ 7,091.27	\$10,908.73
Billing Coordinator	\$6,000.00	\$216.78	\$ 536.27	\$5,463.73
Services Assistance	\$8,000.00	\$288.94	\$ 3,867.43	\$4,132.57
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00		\$ 338.58	\$3,661.42
Hotline Counselor	\$500.00	\$0.00	\$ -	\$500.00
Payroll Taxes	\$4,500.00	\$295.44	\$ 1,373.54	\$3,126.46
Workers Compensation Insurance	\$500.00	\$9.76	\$ 61.81	\$438.19
Pension	\$1,500.00	\$104.25	\$ 583.86	\$916.14
Employee Group Insurance	\$7,500.00	\$521.11	\$ 2,809.99	\$4,690.01
Total Personnel	\$ 82,500.00	\$ 4,894.21	\$ 29,286.71	\$ 53,213.29
Operating				
Client Education Materials	\$10,000.00	\$0.00	\$ 7.77	\$9,992.23
Services Advertising	\$1,000.00	\$0.00	\$ 220.00	\$780.00
Meetings/Seminars/Conference	\$2,500.00		\$ -	\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	\$93.54	\$ 634.35	\$4,365.65
Srvcs Database Consulting & Dev	\$20,000.00	\$821.75	\$ 5,256.35	\$14,743.65
Client Service Providers	\$1,900,000.00	\$98,120.71	\$ 672,522.37	\$1,227,477.63
Toll-free Referral System	\$1,000.00	\$50.80	\$ 413.59	\$586.41
Computer Resources	\$8,000.00		\$ -	\$8,000.00
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,992,500.00	\$ 99,086.80	\$ 679,054.43	\$ 1,313,445.57
Equipment				
Pregnancy Test Kits	\$6,000.00	\$327.00	\$ 2,103.70	\$3,896.30
Total Services Expenses	\$ 2,081,000.00	\$ 104,308.01	\$ 710,444.84	\$ 1,370,555.16



Invoice No.: IND-1020-000006
Invoice Date: 4/20/2021
PO Number: 0020007244
Fund: 61910/571513 / 305000

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2020 - 9/30/2021
Contract Amount: \$2,250,000.00
Contract Number: 49636
Date of Services: 3/1/2021 - 3/31/2021
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$182,289.82
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A

Vendor's signature

4/19/21
Date

Real AlternativesIndiana Pregnancy Parenting Support Program

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2020 - September 30, 2021

Expense Type	Budget Category	Expense Detail	Revised Budget Amount Oct 20- Sep 21	Actual Cost Mar-21	Actual Expense YTD-Mar 2021	Remaining Balance Apr 2021 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	3,184.24	20,572.70	\$26,427.30
Administrative	Salary	VP of Administration	\$28,000.00	\$2,370.61	12,307.39	\$15,692.61
Administrative	Salary	Senior Accountant	\$7,000.00		-	\$7,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	\$295.80	2,383.80	\$3,616.20
Services	Salary	VP of Operations	\$31,000.00	2,736.86	15,360.82	\$15,639.18
Services	Salary	Services Coordinator	\$18,000.00	\$1,207.93	8,299.20	\$9,700.80
Services	Salary	Services Assistance	\$8,000.00	\$146.69	4,014.12	\$3,985.88
Services	Salary	Billing Coordinator	\$6,000.00	\$223.70	759.97	\$5,240.03
Services	Salary	Service Provider Approval	\$1,000.00		-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00		338.58	\$3,661.42
Services	Salary	Hotline Counselor	\$500.00		-	\$500.00
		Subtotal	\$156,500.00	\$10,165.83	\$64,036.58	\$92,463.42
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$404.60	1,695.75	\$4,304.25
Services	Fringe	Payroll Taxes	\$4,500.00	\$317.04	1,690.58	\$2,809.42
Administrative	Fringe	Workers' Comp	\$500.00	\$13.25	88.78	\$411.22
Services	Fringe	Workers' Comp	\$500.00	\$10.84	72.65	\$427.35
Administrative	Fringe	Pension	\$2,500.00	\$162.58	930.21	\$1,569.79
Services	Fringe	Pension	\$1,500.00	\$124.17	708.03	\$791.97
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$1,640.48	8,689.85	\$9,810.15
Services	Fringe	Employee Group Ins	\$7,500.00	\$630.52	3,440.51	\$4,059.49
		Subtotal	\$41,500.00	\$3,303.48	\$17,316.36	\$24,183.64
Administrative	Travel	Travel/Lodging	\$500.00		454.82	\$45.18
Services	Travel	Travel	\$5,000.00	\$94.31	728.66	\$4,271.34
		Subtotal	\$5,500.00	\$94.31	\$1,183.48	\$4,316.52
Administrative	Supplies	Office Expense	\$8,300.00	\$432.80	4,064.61	\$4,235.39
Services	Supplies	Computer Resources/Upgrad	\$8,000.00		-	\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00		7.77	\$9,992.23
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$534.10	2,637.80	\$3,362.20
		Subtotal	\$32,300.00	\$966.90	\$6,710.18	\$25,589.82
Administrative	Contracts	Accounting/IT/Legal consultin	\$18,000.00	\$1,869.74	3,509.23	\$14,490.77
Administrative	Contracts	Auditing	\$5,000.00	\$295.99	1,982.81	\$3,017.19
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$50.54	365.57	\$834.43
Services	Contracts	Client Service Providers	\$1,900,000.00	\$163,812.83	836,335.20	\$1,063,664.80
Services	Contracts	Meetings/Seminars/Conferen	\$2,500.00		-	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00		220.00	\$780.00
Services	Contracts	Services Database Consulting	\$20,000.00	\$686.85	5,943.20	\$14,056.80
		Subtotal	\$1,947,700.00	\$166,715.95	\$848,356.01	\$1,099,343.99
Administrative	Other	Professional Development	\$1,000.00		99.50	\$900.50
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$500.00		-	\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00	\$23.48	220.50	\$1,279.50
Administrative	Other	Rent	\$12,500.00	\$777.55	5,475.24	\$7,024.76
Administrative	Other	Telephone Service	\$2,000.00	\$66.73	754.50	\$1,245.50
Administrative	Other	General Business Liability Ins	\$1,000.00	\$39.31	263.34	\$736.66
Administrative	Other	Insurance - Directors & Office	\$1,500.00	\$81.64	546.88	\$953.12
Services	Other	Toll Free Referral System	\$1,000.00	\$54.64	468.23	\$531.77
Services	Other	Contract Cloutout Cost	\$45,000.00		-	\$45,000.00
		Subtotal	\$66,500.00	\$1,043.35	\$7,828.19	\$58,671.81
		Administrative	\$169,000.00	\$11,709.34	\$64,405.48	\$104,594.52
		Services	\$2,081,000.00	\$170,580.48	\$881,025.32	\$1,199,974.68
		Total	\$2,250,000.00	\$182,289.82	\$945,430.80	\$1,304,569.20

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Mar-21	YTD-Mar 2021	Apr 2021 to Sep-2021
Vice President of Operations	\$31,000.00	\$ 2,736.86	\$ 15,360.82	\$15,639.18
Services Coordinator	\$18,000.00	\$1,207.93	\$ 8,299.20	\$9,700.80
Billing Coordinator	\$6,000.00	\$223.70	\$ 759.97	\$5,240.03
Services Assistance	\$8,000.00	\$146.69	\$ 4,014.12	\$3,985.88
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$ -	\$ 338.58	\$3,661.42
Hotline Counselor	\$500.00	\$0.00	\$ -	\$500.00
Payroll Taxes	\$4,500.00	\$317.04	\$ 1,690.58	\$2,809.42
Workers Compensation Insurance	\$500.00	\$10.84	\$ 72.65	\$427.35
Pension	\$1,500.00	\$124.17	\$ 708.03	\$791.97
Employee Group Insurance	\$7,500.00	\$630.52	\$ 3,440.51	\$4,059.49
Total Personnel	\$ 82,500.00	\$ 5,397.75	\$ 34,684.46	\$ 47,815.54
Operating				
Client Education Materials	\$10,000.00	\$0.00	\$ 7.77	\$9,992.23
Services Advertising	\$1,000.00	\$0.00	\$ 220.00	\$780.00
Meetings/Seminars/Conference	\$2,500.00	\$ -	\$ -	\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	\$ 94.31	\$ 728.66	\$4,271.34
Srvcs Database Consulting & Dev	\$20,000.00	\$686.85	\$ 5,943.20	\$14,056.80
Client Service Providers	\$1,900,000.00	\$163,812.83	\$ 836,335.20	\$1,063,664.80
Toll-free Referral System	\$1,000.00	\$54.64	\$ 468.23	\$531.77
Computer Resources	\$8,000.00	\$ -	\$ -	\$8,000.00
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	\$0.00
			\$ -	
Total Operating	\$ 1,992,500.00	\$ 164,648.63	\$ 843,703.06	\$ 1,148,796.94
Equipment				
Pregnancy Test Kits	\$6,000.00	\$534.10	\$ 2,637.80	\$3,362.20
Total Services Expenses	\$ 2,081,000.00	\$ 170,580.48	\$ 881,025.32	\$ 1,199,974.68

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Mar-21	YTD-Mar 2021	Apr 2021 to Sep-2021
President & CEO	\$47,000.00	\$ 3,184.24	\$ 20,572.70	\$26,427.30
VP of Administration	\$28,000.00	\$2,370.61	\$ 12,307.39	\$15,692.61
Senior Accountant	\$7,000.00	\$0.00	\$ -	\$7,000.00
Bookkeeper	\$6,000.00	\$295.80	\$ 2,383.80	\$3,616.20
Professional Development	\$1,000.00	\$0.00	\$ 99.50	\$900.50
Payroll Taxes	\$6,000.00	\$404.60	\$ 1,695.75	\$4,304.25
Workers Compensation Insurance	\$500.00	\$13.25	\$ 88.78	\$411.22
Pension	\$2,500.00	\$162.58	\$ 930.21	\$1,569.79
Employee Group Insurance	\$18,500.00	\$1,640.48	\$ 8,689.85	\$9,810.15
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$500.00		\$ -	\$500.00
Total Personnel	\$ 117,500.00	\$ 8,071.56	\$ 46,767.98	\$ 70,732.02
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	\$1,869.74	\$ 3,509.23	\$14,490.77
Postage/Shipping	\$1,500.00	\$23.48	\$ 220.50	\$1,279.50
Auditing	\$5,000.00	\$295.99	\$ 1,982.81	\$3,017.19
Travel/Lodging	\$500.00		\$ 454.82	\$45.18
Rent	\$12,500.00	\$777.55	\$ 5,475.24	\$7,024.76
Telephone Service	\$2,000.00	\$66.73	\$ 754.50	\$1,245.50
General Business Liability Insurance	\$1,000.00	\$39.31	\$ 263.34	\$736.66
Insurance-Directors & Officers	\$1,500.00	\$81.64	\$ 546.88	\$953.12
Office Expense	\$8,300.00	\$432.80	\$ 4,064.61	\$4,235.39
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 50,300.00	\$3,587.24	\$ 17,271.93	\$ 33,028.07
Equipment				
Equipment Service Contracts	\$1,200.00	\$50.54	\$ 365.57	\$834.43
Total Administrative Expenses	\$ 169,000.00	\$ 11,709.34	\$ 64,405.48	\$ 104,594.52



Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice No.: IND-1020-000007
Invoice Date: 5/20/2021
PO Number: 0020007244
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID:	23-2868660
Contract Period:	10/1/2020 - 9/30/2021
Contract Amount:	\$2,250,000.00
Contract Number:	49636
Date of Services:	4/1/2021 - 4/30/2021
Payment requested for:	Real Alternatives, Inc.
Description of Services and Total Paid:	\$173,210.78
See attached detailed charges required Fringe	
Project Code:	N/A
Activity Code:	N/A

Vendor's signature

5/20/21

Date

Real AlternativesIndiana Pregnancy Parenting Support Program

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2020 - September 30, 2021

Expense Type	Budget Catego	Expense Detail	Revised Budget Amount Oct 20- Sep 21	Actual Cost Apr-21	Actual Expenses YTD-Apr 2021	Remaining Balance May 2021 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	3,670.61	24,243.31	\$22,756.69
Administrative	Salary	VP of Administration	\$28,000.00	2,271.95	14,579.34	\$13,420.66
Administrative	Salary	Senior Accountant	\$7,000.00	-	-	\$7,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	458.20	2,842.00	\$3,158.00
Services	Salary	VP of Operations	\$31,000.00	2,805.94	18,166.76	\$12,833.24
Services	Salary	Services Coordinator	\$18,000.00	878.03	9,177.23	\$8,822.77
Services	Salary	Services Assistance	\$8,000.00	673.23	4,687.35	\$3,312.65
Services	Salary	Billing Coordinator	\$6,000.00	336.04	1,096.01	\$4,903.99
Services	Salary	Service Provider Approval	\$1,000.00	-	-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	-	338.58	\$3,661.42
Services	Salary	Hotline Counselor	\$500.00	-	-	\$500.00
		Subtotal	\$156,500.00	\$11,094.00	\$75,130.58	\$81,369.42
Administrative	Fringe	Payroll Taxes	\$6,000.00	420.49	2,116.24	\$3,883.76
Services	Fringe	Payroll Taxes	\$4,500.00	294.67	1,985.25	\$2,514.75
Administrative	Fringe	Workers' Comp	\$500.00	15.33	104.11	\$395.89
Services	Fringe	Workers' Comp	\$500.00	12.55	85.20	\$414.80
Administrative	Fringe	Pension	\$2,500.00	167.92	1,098.13	\$1,401.87
Services	Fringe	Pension	\$1,500.00	100.24	808.27	\$691.73
Administrative	Fringe	Employee Group Ins	\$18,500.00	2,510.86	11,200.71	\$7,299.29
Services	Fringe	Employee Group Ins	\$7,500.00	515.88	3,956.39	\$3,543.61
		Subtotal	\$41,500.00	\$4,037.94	\$21,354.30	\$20,145.70
Administrative	Travel	Travel/Lodging	\$500.00	50.84	505.66	(\$5.66)
Services	Travel	Travel	\$5,000.00	280.62	1,009.28	\$3,990.72
		Subtotal	\$5,500.00	\$331.46	\$1,514.94	\$3,985.06
Administrative	Supplies	Office Expense	\$8,300.00	289.32	4,353.93	\$3,946.07
Services	Supplies	Computer Resources/Upgrades	\$8,000.00	-	-	\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00	-	7.77	\$9,992.23
Services	Supplies	Pregnancy Test Kits	\$6,000.00	577.70	3,215.50	\$2,784.50
		Subtotal	\$32,300.00	\$867.02	\$7,577.20	\$24,722.80
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00	1,034.12	4,543.35	\$13,456.65
Administrative	Contracts	Auditing	\$5,000.00	342.46	2,325.27	\$2,674.73
Administrative	Contracts	Copier Service Contracts	\$1,200.00	71.52	437.09	\$762.91
Services	Contracts	Client Service Providers	\$1,900,000.00	153,111.21	989,446.41	\$910,553.59
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00	-	-	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00	-	220.00	\$780.00
Services	Contracts	Services Database Consulting	\$20,000.00	783.75	6,726.95	\$13,273.05
		Subtotal	\$1,947,700.00	\$155,343.06	\$1,003,699.07	\$944,000.93
Administrative	Other	Professional Development	\$1,000.00	-	99.50	\$900.50
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$500.00	-	-	\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00	67.72	288.22	\$1,211.78
Administrative	Other	Rent	\$12,500.00	917.49	6,392.73	\$6,107.27
Administrative	Other	Telephone Service	\$2,000.00	236.71	991.21	\$1,008.79
Administrative	Other	General Business Liability Ins	\$1,000.00	45.48	308.82	\$691.18
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	94.45	641.33	\$858.67
Services	Other	Toll Free Referral System	\$1,000.00	175.45	643.68	\$356.32
Services	Other	Contract Closeout Cost	\$45,000.00	-	-	\$45,000.00
		Subtotal	\$66,500.00	\$1,537.30	\$9,365.49	\$57,134.51
	Administrative		\$169,000.00	\$12,665.47	\$77,070.95	\$91,929.05
	Services		\$2,081,000.00	\$160,545.31	\$1,041,570.63	\$1,039,429.37
	Total		\$2,250,000.00	\$173,210.78	\$1,118,641.58	\$1,131,358.42

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Apr-21	YTD-Apr 2021	May 2021 to Sep-2021
Vice President of Operations	\$31,000.00	\$ 2,805.94	\$ 18,166.76	\$12,833.24
Services Coordinator	\$18,000.00	\$ 878.03	\$ 9,177.23	\$8,822.77
Billing Coordinator	\$6,000.00	\$ 336.04	\$ 1,096.01	\$4,903.99
Services Assistance	\$8,000.00	\$ 673.23	\$ 4,687.35	\$3,312.65
Service Provider Approval	\$1,000.00	\$ -	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$ -	\$ 338.58	\$3,661.42
Hotline Counselor	\$500.00	\$ -	\$ -	\$500.00
Payroll Taxes	\$4,500.00	\$ 294.67	\$ 1,985.25	\$2,514.75
Workers Compensation Insurance	\$500.00	\$ 12.55	\$ 85.20	\$414.80
Pension	\$1,500.00	\$ 100.24	\$ 808.27	\$691.73
Employee Group Insurance	\$7,500.00	\$ 515.88	\$ 3,956.39	\$3,543.61
Total Personnel	\$ 82,500.00	\$ 5,616.58	\$ 40,301.04	\$ 42,198.96
Operating				
Client Education Materials	\$10,000.00	-	\$ 7.77	\$9,992.23
Services Advertising	\$1,000.00	-	\$ 220.00	\$780.00
Meetings/Seminars/Conference	\$2,500.00		\$ -	\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	\$ 280.62	\$ 1,009.28	\$3,990.72
Srvcs Database Consulting & Dev	\$20,000.00	783.75	\$ 6,726.95	\$13,273.05
Client Service Providers	\$1,900,000.00	153,111.21	\$ 989,446.41	\$910,553.59
Toll-free Referral System	\$1,000.00	175.45	\$ 643.68	\$356.32
Computer Resources	\$8,000.00		\$ -	\$8,000.00
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,992,500.00	\$ 154,351.03	\$ 998,054.09	\$ 994,445.91
Equipment				
Pregnancy Test Kits	\$6,000.00	\$ 577.70	\$ 3,215.50	\$2,784.50
Total Services Expenses	\$ 2,081,000.00	\$ 160,545.31	\$ 1,041,570.63	\$ 1,039,429.37

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses		Remaining Balance
		Apr-21	YTD-Apr 2021	
Personnel				May 2021 to Sep-2021
President & CEO	\$47,000.00	\$ 3,670.61	\$ 24,243.31	\$22,756.69
VP of Administration	\$28,000.00	\$ 2,271.95	\$ 14,579.34	\$13,420.66
Senior Accountant	\$7,000.00	\$ -	\$ -	\$7,000.00
Bookkeeper	\$6,000.00	\$ 458.20	\$ 2,842.00	\$3,158.00
Professional Development	\$1,000.00	\$ -	\$ 99.50	\$900.50
Payroll Taxes	\$6,000.00	\$ 420.49	\$ 2,116.24	\$3,883.76
Workers Compensation Insurance	\$500.00	\$ 15.33	\$ 104.11	\$395.89
Pension	\$2,500.00	\$ 167.92	\$ 1,098.13	\$1,401.87
Employee Group Insurance	\$18,500.00	\$ 2,510.86	\$ 11,200.71	\$7,299.29
Job Advertising	\$500.00		\$ -	\$500.00
New Employee Screening	\$500.00		\$ -	\$500.00
Total Personnel	\$ 117,500.00	\$ 9,515.36	\$ 56,283.34	\$ 61,216.66
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	1,034.12	\$ 4,543.35	\$13,456.65
Postage/Shipping	\$1,500.00	\$ 67.72	\$ 288.22	\$1,211.78
Auditing	\$5,000.00	\$ 342.46	\$ 2,325.27	\$2,674.73
Travel/Lodging	\$500.00	\$ 50.84	\$ 505.66	(\$5.66)
Rent	\$12,500.00	917.49	\$ 6,392.73	\$6,107.27
Telephone Service	\$2,000.00	\$ 236.71	\$ 991.21	\$1,008.79
General Business Liability Insurance	\$1,000.00	\$ 45.48	\$ 308.82	\$691.18
Insurance-Directors & Officers	\$1,500.00	\$ 94.45	\$ 641.33	\$858.67
Office Expense	\$8,300.00	\$ 289.32	\$ 4,353.93	\$3,946.07
Computer Resources	\$0.00	\$ -	\$ -	\$0.00
			\$ -	
Total Operating	\$ 50,300.00	\$ 3,078.59	\$ 20,350.52	\$ 29,949.48
Equipment				
Equipment Service Contracts	\$1,200.00	\$ 71.52	\$ 437.09	\$762.91
Total Administrative Expenses	\$ 169,000.00	\$ 12,665.47	\$ 77,070.95	\$ 91,929.05



Invoice No.: IND-1020-000008

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 7/9/2021
PO Number: 0020007244
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2020 - 9/30/2021
Contract Amount: \$2,250,000.00
Contract Number: 49636
Date of Services: 5/1/2021 - 5/31/2021
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$162,370.03
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A

Vendor's signature

7/9/21

Date

Real AlternativesIndiana Pregnancy Parenting Support Program

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2020 - September 30, 2021

Expense Type	Budget Category	Expense Detail	Revised Budget Amount Oct 20- Sep 21	Actual Cost May-21	Actual Expenses YTD-May 2021	Remaining Balance June 2021 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	\$2,596.35	\$26,839.66	\$20,160.34
Administrative	Salary	VP of Administration	\$28,000.00	\$2,235.13	\$16,814.47	\$11,185.53
Administrative	Salary	Senior Accountant	\$7,000.00		\$0.00	\$7,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	\$377.00	\$3,219.00	\$2,781.00
Services	Salary	VP of Operations	\$31,000.00	\$2,245.99	\$20,412.75	\$10,587.25
Services	Salary	Services Coordinator	\$18,000.00	\$914.15	\$10,091.38	\$7,908.62
Services	Salary	Services Assistance	\$8,000.00	\$791.92	\$5,479.27	\$2,520.73
Services	Salary	Billing Coordinator	\$6,000.00	\$175.06	\$1,271.07	\$4,728.93
Services	Salary	Service Provider Approval	\$1,000.00		-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00		\$338.58	\$3,661.42
Services	Salary	Hotline Counselor	\$500.00		\$0.00	\$500.00
		Subtotal	\$156,500.00	\$9,335.60	\$84,466.18	\$72,033.82
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$362.19	\$2,478.43	\$3,521.57
Services	Fringe	Payroll Taxes	\$4,500.00	\$284.73	\$2,269.98	\$2,230.02
Administrative	Fringe	Workers' Comp	\$500.00	\$13.91	\$118.02	\$381.98
Services	Fringe	Workers' Comp	\$500.00	\$11.38	\$96.58	\$403.42
Administrative	Fringe	Pension	\$2,500.00	\$144.89	\$1,243.02	\$1,256.98
Services	Fringe	Pension	\$1,500.00	\$96.25	\$904.52	\$595.48
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$1,309.25	\$12,509.96	\$5,990.04
Services	Fringe	Employee Group Ins	\$7,500.00	\$518.39	\$4,474.78	\$3,025.22
		Subtotal	\$41,500.00	\$2,740.99	\$24,095.29	\$17,404.71
Administrative	Travel	Travel/Lodging	\$500.00	\$ 41.71	547.37	(\$47.37)
Services	Travel	Travel	\$5,000.00	\$ 262.06	\$1,271.34	\$3,728.66
		Subtotal	\$5,500.00	\$303.77	\$1,818.71	\$3,681.29
Administrative	Supplies	Office Expense	\$8,300.00	\$695.94	\$5,049.87	\$3,250.13
Services	Supplies	Computer Resources/Upgrades	\$8,000.00		\$0.00	\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00	\$12.41	\$20.18	\$9,979.82
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$545.00	\$3,760.50	\$2,239.50
		Subtotal	\$32,300.00	\$1,253.35	\$8,830.55	\$23,469.45
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00	\$2,201.48	\$6,744.83	\$11,255.17
Administrative	Contracts	Auditing	\$5,000.00	\$310.71	\$2,635.98	\$2,364.02
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$79.89	\$516.98	\$683.02
Services	Contracts	Client Service Providers	\$1,900,000.00	\$143,650.01	\$1,133,096.42	\$766,903.58
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00		-	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00	\$12.41	232.41	\$767.59
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,218.85	\$7,945.80	\$12,054.20
		Subtotal	\$1,947,700.00	\$147,473.35	\$1,151,172.42	\$796,527.58
Administrative	Other	Professional Development	\$1,000.00	\$102.72	\$202.22	\$797.78
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$500.00		-	\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00	\$11.07	\$299.29	\$1,200.71
Administrative	Other	Rent	\$12,500.00	\$874.12	\$7,266.85	\$5,233.15
Administrative	Other	Telephone Service	\$2,000.00	\$88.83	\$1,080.04	\$919.96
Administrative	Other	General Business Liability Ins	\$1,000.00	\$41.26	\$350.08	\$649.92
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$85.70	\$727.03	\$772.97
Services	Other	Toll Free Referral System	\$1,000.00	\$59.27	\$702.95	\$297.05
Services	Other	Contract Clostout Cost	\$45,000.00		-	\$45,000.00
		Subtotal	\$66,500.00	\$1,262.97	\$10,628.46	\$55,871.54
		Administrative	\$169,000.00	\$11,572.15	\$88,643.10	\$80,356.90
		Services	\$2,081,000.00	\$150,797.88	\$1,192,368.51	\$888,631.49
		Total	\$2,250,000.00	\$162,370.03	\$1,281,011.61	\$968,988.39

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		May-21	YTD-May 2021	June 2021 to Sep-2021
President & CEO	\$47,000.00	\$ 2,596.35	\$ 26,839.66	\$20,160.34
VP of Administration	\$28,000.00	\$ 2,235.13	\$ 16,814.47	\$11,185.53
Senior Accountant	\$7,000.00	\$0.00	\$ -	\$7,000.00
Bookkeeper	\$6,000.00	\$377.00	\$ 3,219.00	\$2,781.00
Professional Development	\$1,000.00	\$102.72	\$ 202.22	\$797.78
Payroll Taxes	\$6,000.00	\$362.19	\$ 2,478.43	\$3,521.57
Workers Compensation Insurance	\$500.00	\$13.91	\$ 118.02	\$381.98
Pension	\$2,500.00	\$144.89	\$ 1,243.02	\$1,256.98
Employee Group Insurance	\$18,500.00	\$1,309.25	\$ 12,509.96	\$5,990.04
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$500.00	\$ -	\$ -	\$500.00
Total Personnel	\$ 117,500.00	\$ 7,141.44	\$ 63,424.78	\$ 54,075.22
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	\$2,201.48	\$ 6,744.83	\$11,255.17
Postage/Shipping	\$1,500.00	\$11.07	\$ 299.29	\$1,200.71
Auditing	\$5,000.00	\$310.71	\$ 2,635.98	\$2,364.02
Travel/Lodging	\$500.00	\$ 41.71	\$ 547.37	(\$47.37)
Rent	\$12,500.00	\$874.12	\$ 7,266.85	\$5,233.15
Telephone Service	\$2,000.00	\$88.83	\$ 1,080.04	\$919.96
General Business Liability Insurance	\$1,000.00	\$41.26	\$ 350.08	\$649.92
Insurance-Directors & Officers	\$1,500.00	\$85.70	\$ 727.03	\$772.97
Office Expense	\$8,300.00	\$695.94	\$ 5,049.87	\$3,250.13
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 50,300.00	\$ 4,350.82	\$ 24,701.34	\$ 25,598.66
Equipment				
Equipment Service Contracts	\$1,200.00	\$79.89	\$ 516.98	\$683.02
Total Administrative Expenses	\$ 169,000.00	\$ 11,572.15	\$ 88,643.10	\$ 80,356.90

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		May-21	YTD-May 2021	June 2021 to Sep-2021
Vice President of Operations	\$31,000.00	2,245.99	\$ 20,412.75	\$10,587.25
Services Coordinator	\$18,000.00	\$914.15	\$ 10,091.38	\$7,908.62
Billing Coordinator	\$6,000.00	\$175.06	\$ 1,271.07	\$4,728.93
Services Assistance	\$8,000.00	\$791.92	\$ 5,479.27	\$2,520.73
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$ -	\$ 338.58	\$3,661.42
Hotline Counselor	\$500.00	\$0.00	\$ -	\$500.00
Payroll Taxes	\$4,500.00	\$284.73	\$ 2,269.98	\$2,230.02
Workers Compensation Insurance	\$500.00	\$11.38	\$ 96.58	\$403.42
Pension	\$1,500.00	\$96.25	\$ 904.52	\$595.48
Employee Group Insurance	\$7,500.00	\$518.39	\$ 4,474.78	\$3,025.22
Total Personnel	\$ 82,500.00	\$ 5,037.87	\$ 45,338.91	\$ 37,161.09
Operating				
Client Education Materials	\$10,000.00	\$12.41	\$ 20.18	\$9,979.82
Services Advertising	\$1,000.00	\$12.41	\$ 232.41	\$767.59
Meetings/Seminars/Conference	\$2,500.00	\$ -	\$ -	\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	\$ 262.06	\$ 1,271.34	\$3,728.66
Srvcs Database Consulting & Dev	\$20,000.00	\$1,218.85	\$ 7,945.80	\$12,054.20
Client Service Providers	\$1,900,000.00	\$143,650.01	\$ 1,133,096.42	\$766,903.58
Toll-free Referral System	\$1,000.00	\$59.27	\$ 702.95	\$297.05
Computer Resources	\$8,000.00		\$ -	\$8,000.00
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,992,500.00	\$ 145,215.01	\$ 1,143,269.10	\$ 849,230.90
Equipment				
Pregnancy Test Kits	\$6,000.00	\$545.00	\$ 3,760.50	\$2,239.50
Total Services Expenses	\$ 2,081,000.00	\$ 150,797.88	\$ 1,192,368.51	\$ 888,631.49



Invoice No.: IND-1020-000009

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 7/20/2021
PO Number: 0020007244
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2020 - 9/30/2021
Contract Amount: \$2,250,000.00
Contract Number: 49636
Date of Services: 6/1/2021 - 6/30/2021
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$180,880.14
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A

Vendor's signature

7/20/21

Date

Real Alternatives Indiana Pregnancy Parenting Support Program

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2020 - September 30, 2021

Expense Type Budget Category Expense Detail			Revised Budget Amount Oct 20- Sep 21	Actual Cost Jun-21	Actual Expenses YTD-June 2021	Remaining Balance July 2021 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	7,000.65	33,840.31	\$13,159.69
Administrative	Salary	VP of Administration	\$28,000.00	2,662.47	19,476.94	\$8,523.06
Administrative	Salary	Senior Accountant	\$7,000.00		-	\$7,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	\$852.31	4,071.31	\$1,928.69
Services	Salary	VP of Operations	\$31,000.00	2,918.13	23,330.88	\$7,669.12
Services	Salary	Services Coordinator	\$18,000.00	\$2,059.28	12,150.66	\$5,849.34
Services	Salary	Services Assistance	\$8,000.00	\$778.26	6,257.53	\$1,742.47
Services	Salary	Billing Coordinator	\$6,000.00	\$587.79	1,858.86	\$4,141.14
Services	Salary	Service Provider Approval	\$1,000.00		-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	\$2.98	341.56	\$3,658.44
Services	Salary	Hotline Counselor	\$500.00		-	\$500.00
		Subtotal	\$156,500.00	\$16,861.87	\$101,328.05	\$55,171.95
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$510.36	2,988.79	\$3,011.21
Services	Fringe	Payroll Taxes	\$4,500.00	\$393.97	2,663.95	\$1,836.05
Administrative	Fringe	Workers' Comp	\$500.00	\$26.53	144.55	\$355.45
Services	Fringe	Workers' Comp	\$500.00	\$21.70	118.28	\$381.72
Administrative	Fringe	Pension	\$2,500.00	\$239.71	1,482.73	\$1,017.27
Services	Fringe	Pension	\$1,500.00	\$143.22	1,047.74	\$452.26
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$1,233.38	13,743.34	\$4,756.66
Services	Fringe	Employee Group Ins	\$7,500.00	\$488.35	4,963.13	\$2,536.87
		Subtotal	\$41,500.00	\$3,057.22	\$27,152.51	\$14,347.49
Administrative	Travel	Travel/Lodging	\$500.00	\$30.54	577.91	(\$77.91)
Services	Travel	Travel	\$5,000.00	\$202.94	1,474.28	\$3,525.72
		Subtotal	\$5,500.00	\$233.48	\$2,052.19	\$3,447.81
Administrative	Supplies	Office Expense	\$8,300.00	\$384.07	5,433.94	\$2,866.06
Services	Supplies	Computer Resources/Upgrade	\$8,000.00		-	\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00	\$5.32	25.50	\$9,974.50
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$566.80	4,327.30	\$1,672.70
		Subtotal	\$32,300.00	\$956.19	\$9,786.74	\$22,513.26
Administrative	Contracts	Accounting/IT/Legal consultin	\$18,000.00	\$2,690.21	9,435.04	\$8,564.96
Administrative	Contracts	Auditing	\$5,000.00	\$763.86	3,399.84	\$1,600.16
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$146.27	663.25	\$536.75
Services	Contracts	Client Service Providers	\$1,900,000.00	\$153,955.96	1,287,052.38	\$612,947.62
Services	Contracts	Meetings/Seminars/Conferenc	\$2,500.00		-	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00		232.41	\$767.59
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,251.15	9,196.95	\$10,803.05
		Subtotal	\$1,947,700.00	\$158,807.45	\$1,309,979.87	\$637,720.13
Administrative	Other	Professional Development	\$1,000.00		202.22	\$797.78
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$500.00		-	\$500.00
Administrative	Other	Postage/Shipping	\$1,500.00		299.29	\$1,200.71
Administrative	Other	Rent	\$12,500.00	\$729.39	7,996.24	\$4,503.76
Administrative	Other	Telephone Service	\$2,000.00	\$78.18	1,158.22	\$841.78
Administrative	Other	General Business Liability Ins	\$1,000.00	\$34.65	384.73	\$615.27
Administrative	Other	Insurance - Directors & Officer	\$1,500.00	\$71.97	799.00	\$701.00
Services	Other	Toll Free Referral System	\$1,000.00	\$49.74	752.69	\$247.31
Services	Other	Contract Clostout Cost	\$45,000.00		-	\$45,000.00
		Subtotal	\$66,500.00	\$963.93	\$11,592.39	\$54,907.61
		Administrative	\$169,000.00	\$17,454.55	\$106,097.65	\$62,902.35
		Services	\$2,081,000.00	\$163,425.59	\$1,355,794.10	\$725,205.90
		Total	\$2,250,000.00	\$180,880.14	\$1,461,891.75	\$788,108.25

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Jun-21	YTD-June 2021	July 2021 to Sep-2021
President & CEO	\$47,000.00	\$ 7,000.65	\$ 33,840.31	\$13,159.69
VP of Administration	\$28,000.00	\$ 2,662.47	\$ 19,476.94	\$8,523.06
Senior Accountant	\$7,000.00	\$0.00	\$ -	\$7,000.00
Bookkeeper	\$6,000.00	\$852.31	\$ 4,071.31	\$1,928.69
Professional Development	\$1,000.00	\$0.00	\$ 202.22	\$797.78
Payroll Taxes	\$6,000.00	\$510.36	\$ 2,988.79	\$3,011.21
Workers Compensation Insurance	\$500.00	\$26.53	\$ 144.55	\$355.45
Pension	\$2,500.00	\$239.71	\$ 1,482.73	\$1,017.27
Employee Group Insurance	\$18,500.00	\$1,233.38	\$ 13,743.34	\$4,756.66
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$500.00	\$ -	\$ -	\$500.00
Total Personnel	\$ 117,500.00	\$ 12,525.41	\$ 75,950.19	\$ 41,549.81
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	\$2,690.21	\$ 9,435.04	\$8,564.96
Postage/Shipping	\$1,500.00	\$0.00	\$ 299.29	\$1,200.71
Auditing	\$5,000.00	\$763.86	\$ 3,399.84	\$1,600.16
Travel/Lodging	\$500.00	\$ 30.54	\$ 577.91	(\$77.91)
Rent	\$12,500.00	\$729.39	\$ 7,996.24	\$4,503.76
Telephone Service	\$2,000.00	\$78.18	\$ 1,158.22	\$841.78
General Business Liability Insurance	\$1,000.00	\$34.65	\$ 384.73	\$615.27
Insurance-Directors & Officers	\$1,500.00	\$71.97	\$ 799.00	\$701.00
Office Expense	\$8,300.00	\$384.07	\$ 5,433.94	\$2,866.06
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 50,300.00	\$ 4,782.87	\$ 29,484.21	\$ 20,815.79
Equipment				
Equipment Service Contracts	\$1,200.00	\$146.27	\$ 663.25	\$536.75
Total Administrative Expenses	\$ 169,000.00	\$ 17,454.55	\$ 106,097.65	\$ 62,902.35

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Jun-21	YTD-June 2021	July 2021 to Sep-2021
Vice President of Operations	\$31,000.00	\$2,918.13	\$ 23,330.88	\$7,669.12
Services Coordinator	\$18,000.00	\$2,059.28	\$ 12,150.66	\$5,849.34
Billing Coordinator	\$6,000.00	\$587.79	\$ 1,858.86	\$4,141.14
Services Assistance	\$8,000.00	\$778.26	\$ 6,257.53	\$1,742.47
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$ 2.98	\$ 341.56	\$3,658.44
Hotline Counselor	\$500.00	\$0.00	\$ -	\$500.00
Payroll Taxes	\$4,500.00	\$393.97	\$ 2,663.95	\$1,836.05
Workers Compensation Insurance	\$500.00	\$21.70	\$ 118.28	\$381.72
Pension	\$1,500.00	\$143.22	\$ 1,047.74	\$452.26
Employee Group Insurance	\$7,500.00	\$488.35	\$ 4,963.13	\$2,536.87
Total Personnel	\$ 82,500.00	\$ 7,393.68	\$ 52,732.59	\$ 29,767.41
Operating				
Client Education Materials	\$10,000.00	\$5.32	\$ 25.50	\$9,974.50
Services Advertising	\$1,000.00	\$0.00	\$ 232.41	\$767.59
Meetings/Seminars/Conference	\$2,500.00	\$ -	\$ -	\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	\$ 202.94	\$ 1,474.28	\$3,525.72
Srvcs Database Consulting & Dev	\$20,000.00	\$1,251.15	\$ 9,196.95	\$10,803.05
Client Service Providers	\$1,900,000.00	\$153,955.96	\$ 1,287,052.38	\$612,947.62
Toll-free Referral System	\$1,000.00	\$49.74	\$ 752.69	\$247.31
Computer Resources	\$8,000.00	\$ -	\$ -	\$8,000.00
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,992,500.00	\$ 155,465.11	\$ 1,298,734.21	\$ 693,765.79
Equipment				
Pregnancy Test Kits	\$6,000.00	\$566.80	\$ 4,327.30	\$1,672.70
Total Services Expenses	\$ 2,081,000.00	\$ 163,425.59	\$ 1,355,794.10	\$ 725,205.90



Invoice No.: IND-1020-000010
Invoice Date: 8/20/2021
PO Number: 0020007244
Fund: 61910/571513 / 305000

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2020 - 9/30/2021
Contract Amount: \$2,250,000.00
Contract Number: 49636
Date of Services: 7/1/2021 - 7/31/2021
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$ 167,049.95
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A

Thomas A Lang/cwr

Vendor's signature

8/20/21

Date

Real AlternativesIndiana Pregnancy Parenting Support Program

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2020 - September 30, 2021

Expense Type Budget Catego Expense Detail			Revised Budget Amount Oct 20- Sep 21	Actual Cost Jul-21	Actual Expenses YTD-July 2021	Remaining Balance Aug 2021 to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	\$ 3,498.44	37,338.75	\$9,661.25
Administrative	Salary	VP of Administration	\$28,000.00	\$ 2,100.31	21,577.25	\$6,422.75
Administrative	Salary	Senior Accountant	\$7,000.00	\$ -	-	\$7,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	\$ 341.04	4,412.35	\$1,587.65
Services	Salary	VP of Operations	\$31,000.00	\$ 1,297.97	24,628.85	\$6,371.15
Services	Salary	Services Coordinator	\$18,000.00	\$ 1,200.01	13,350.67	\$4,649.33
Services	Salary	Services Assistance	\$8,000.00	\$ 529.81	6,787.34	\$1,212.66
Services	Salary	Billing Coordinator	\$6,000.00	\$ 194.60	2,053.46	\$3,946.54
Services	Salary	Service Provider Approval	\$1,000.00	\$ -	-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	\$ 764.51	1,106.07	\$2,893.93
Services	Salary	Hotline Counselor	\$500.00	\$ -	-	\$500.00
		Subtotal	\$156,500.00	\$ 9,926.69	\$111,254.74	\$45,245.26
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$ 195.25	3,184.04	\$2,815.96
Services	Fringe	Payroll Taxes	\$4,500.00	\$ 271.96	2,935.91	\$1,564.09
Administrative	Fringe	Workers' Comp	\$500.00	\$ 18.51	163.06	\$336.94
Services	Fringe	Workers' Comp	\$500.00	\$ 15.15	133.43	\$366.57
Administrative	Fringe	Pension	\$2,500.00	\$ 149.93	1,632.66	\$867.34
Services	Fringe	Pension	\$1,500.00	\$ 91.98	1,139.72	\$360.28
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$ 1,381.79	15,125.13	\$3,374.87
Services	Fringe	Employee Group Ins	\$7,500.00	\$ 536.49	5,499.62	\$2,000.38
		Subtotal	\$41,500.00	\$ 2,661.06	\$29,813.57	\$11,686.43
Administrative	Travel	Travel/Lodging	\$500.00	\$ 28.84	606.75	(\$106.75)
Services	Travel	Travel	\$5,000.00	\$ 219.39	1,693.67	\$3,306.33
		Subtotal	\$5,500.00	\$248.23	\$2,300.42	\$3,199.58
Administrative	Supplies	Office Expense	\$8,300.00	\$ 534.37	5,968.31	\$2,331.69
Services	Supplies	Computer Resources/Upgrade	\$8,000.00	\$ -	-	\$8,000.00
Services	Supplies	Client Education Materials	\$10,000.00	\$ 55.21	80.71	\$9,919.29
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$ 643.10	4,970.40	\$1,029.60
		Subtotal	\$32,300.00	\$ 1,232.68	\$11,019.42	\$21,280.58
Administrative	Contracts	Accounting/IT/Legal consultin	\$18,000.00	\$ 2,019.27	11,454.31	\$6,545.69
Administrative	Contracts	Auditing	\$5,000.00	\$ 444.48	3,844.32	\$1,155.68
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$ 126.28	789.53	\$410.47
Services	Contracts	Client Service Providers	\$1,900,000.00	\$147,403.97	1,434,456.35	\$465,543.65
Services	Contracts	Meetings/Seminars/Conferenc	\$2,500.00	\$ -	-	\$2,500.00
Services	Contracts	Services Advertising	\$1,000.00	\$ -	232.41	\$767.59
Services	Contracts	Services Database Consulting	\$20,000.00	\$ 1,502.90	10,699.85	\$9,300.15
		Subtotal	\$1,947,700.00	\$ 151,496.90	\$1,461,476.77	\$486,223.23
Administrative	Other	Professional Development	\$1,000.00	\$ -	202.22	\$797.78
Administrative	Other	Job advertising	\$500.00	\$ -	-	\$500.00
Administrative	Other	New employee screening	\$500.00	\$ 18.96	18.96	\$481.04
Administrative	Other	Postage/Shipping	\$1,500.00	\$ 79.42	378.71	\$1,121.29
Administrative	Other	Rent	\$12,500.00	\$ 1,090.54	9,086.78	\$3,413.22
Administrative	Other	Telephone Service	\$2,000.00	\$ 66.01	1,224.23	\$775.77
Administrative	Other	General Business Liability Ins	\$1,000.00	\$ 50.72	435.45	\$564.55
Administrative	Other	Insurance - Directors & Officer	\$1,500.00	\$ 105.69	904.69	\$595.31
Services	Other	Toll Free Referral System	\$1,000.00	\$ 73.05	825.74	\$174.26
Services	Other	Contract Clostout Cost	\$45,000.00	\$ -	-	\$45,000.00
		Subtotal	\$66,500.00	\$ 1,484.39	\$13,076.78	\$53,423.22
		Administrative	\$169,000.00	\$ 12,249.85	\$118,347.50	\$50,652.50
		Services	\$2,081,000.00	\$ 154,800.10	\$1,510,594.20	\$570,405.80
		Total	\$2,250,000.00	\$ 167,049.95	\$1,628,941.70	\$621,058.30

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Jul-21	YTD-July 2021	Aug 2021 to Sept 2021
President & CEO	\$47,000.00	\$ 3,498.44	\$ 37,338.75	\$ 9,661.25
VP of Administration	\$28,000.00	\$ 2,100.31	\$ 21,577.25	\$ 6,422.75
Senior Accountant	\$7,000.00	\$ -	\$ -	\$ 7,000.00
Bookkeeper	\$6,000.00	\$ 341.04	\$ 4,412.35	\$ 1,587.65
Professional Development	\$1,000.00	\$ -	\$ 202.22	\$ 797.78
Payroll Taxes	\$6,000.00	\$ 195.25	\$ 3,184.04	\$ 2,815.96
Workers Compensation Insurance	\$500.00	\$ 18.51	\$ 163.06	\$ 336.94
Pension	\$2,500.00	\$ 149.93	\$ 1,632.66	\$ 867.34
Employee Group Insurance	\$18,500.00	\$ 1,381.79	\$ 15,125.13	\$ 3,374.87
Job Advertising	\$500.00	\$ -	\$ -	\$ 500.00
New Employee Screening	\$500.00	\$ 18.96	\$ 18.96	\$ 481.04
Total Personnel	\$ 117,500.00	\$ 7,704.23	\$ 83,654.42	\$ 33,845.58
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	\$ 2,019.27	\$ 11,454.31	\$ 6,545.69
Postage/Shipping	\$1,500.00	\$ 79.42	\$ 378.71	\$ 1,121.29
Auditing	\$5,000.00	\$ 444.48	\$ 3,844.32	\$ 1,155.68
Travel/Lodging	\$500.00	\$ 28.84	\$ 606.75	\$ (106.75)
Rent	\$12,500.00	\$ 1,090.54	\$ 9,086.78	\$ 3,413.22
Telephone Service	\$2,000.00	\$ 66.01	\$ 1,224.23	\$ 775.77
General Business Liability Insurance	\$1,000.00	\$ 50.72	\$ 435.45	\$ 564.55
Insurance-Directors & Officers	\$1,500.00	\$ 105.69	\$ 904.69	\$ 595.31
Office Expense	\$8,300.00	\$ 534.37	\$ 5,968.31	\$ 2,331.69
Computer Resources	\$0.00		\$ -	\$ -
			\$ -	\$ -
Total Operating	\$ 50,300.00	\$ 4,419.34	\$ 33,903.55	\$ 16,396.45
Equipment				
Equipment Service Contracts	\$1,200.00	\$ 126.28	\$ 789.53	\$ 410.47
Total Administrative Expenses	\$ 169,000.00	\$ 12,249.85	\$ 118,347.50	\$ 50,652.50

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Jul-21	YTD-July 2021	Aug 2021 to Sept 2021
Vice President of Operations	\$31,000.00	\$ 1,297.97	\$ 24,628.85	\$6,371.15
Services Coordinator	\$18,000.00	\$ 1,200.01	\$ 13,350.67	\$4,649.33
Billing Coordinator	\$6,000.00	\$ 194.60	\$ 2,053.46	\$3,946.54
Services Assistance	\$8,000.00	\$ 529.81	\$ 6,787.34	\$1,212.66
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$ 764.51	\$ 1,106.07	\$2,893.93
Hotline Counselor	\$500.00	\$ -	\$ -	\$500.00
Payroll Taxes	\$4,500.00	\$ 271.96	\$ 2,935.91	\$1,564.09
Workers Compensation Insurance	\$500.00	\$ 15.15	\$ 133.43	\$366.57
Pension	\$1,500.00	\$ 91.98	\$ 1,139.72	\$360.28
Employee Group Insurance	\$7,500.00	\$ 536.49	\$ 5,499.62	\$2,000.38
Total Personnel	\$ 82,500.00	\$ 4,902.48	\$ 57,635.07	\$ 24,864.93
Operating				
Client Education Materials	\$10,000.00	\$ 55.21	\$ 80.71	\$9,919.29
Services Advertising	\$1,000.00	\$0.00	\$ 232.41	\$767.59
Meetings/Seminars/Conference	\$2,500.00	\$ -	\$ -	\$2,500.00
Travel/Lodging To Service Providers	\$5,000.00	\$ 219.39	\$ 1,693.67	\$3,306.33
Srvcs Database Consulting & Dev	\$20,000.00	\$ 1,502.90	\$ 10,699.85	\$9,300.15
Client Service Providers	\$1,900,000.00	\$147,403.97	\$ 1,434,456.35	\$465,543.65
Toll-free Referral System	\$1,000.00	\$ 73.05	\$ 825.74	\$174.26
Computer Resources	\$8,000.00	\$ -	\$ -	\$8,000.00
Contract Closeout Cost	\$45,000.00		\$ -	\$45,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,992,500.00	\$ 149,254.52	\$ 1,447,988.73	\$ 544,511.27
Equipment				
Pregnancy Test Kits	\$6,000.00	\$ 643.10	\$ 4,970.40	\$1,029.60
Total Services Expenses	\$ 2,081,000.00	\$ 154,800.10	\$ 1,510,594.20	\$ 570,405.80



Invoice No.: IND-1020-000011

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 9/28/2021
PO Number: 0020007244
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2020 - 9/30/2021
Contract Amount: \$2,250,000.00
Contract Number: 49636
Date of Services: 8/1/2021 - 8/31/2021
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$ 420,253.30
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A

Vendor's signature

9/28/21

Date

Real Alternatives Indiana Pregnancy Parenting Support Program

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2020 - September 30, 2021

Expense Type Budget Category Expense Detail			Revised Budget Amount Oct 20- Sep 21	Actual Cost Aug-21	Actual Expenses YTD-Aug 2021	Remaining Balance to Sep-2021
Administrative	Salary	President & CEO	\$47,000.00	\$7,444.03	44,782.78	\$2,217.22
Administrative	Salary	VP of Administration	\$28,000.00	\$3,624.93	25,202.18	\$2,797.82
Administrative	Salary	Senior Accountant	\$2,000.00		-	\$2,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	\$353.22	4,765.57	\$1,234.43
Services	Salary	VP of Operations	\$31,000.00	\$3,481.09	28,109.94	\$2,890.06
Services	Salary	Services Coordinator	\$18,000.00	\$1,755.09	15,105.76	\$2,894.24
Services	Salary	Services Assistance	\$8,000.00	\$1,275.26	8,062.60	(\$62.60)
Services	Salary	Billing Coordinator	\$6,000.00	\$391.38	2,444.84	\$3,555.16
Services	Salary	Service Provider Approval	\$1,000.00		-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	\$3,316.68	4,422.75	(\$422.75)
Services	Salary	Hotline Counselor	\$500.00		-	\$500.00
		Subtotal	\$151,500.00	\$21,641.68	\$132,896.42	\$18,603.58
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$357.43	3,541.47	\$2,458.53
Services	Fringe	Payroll Taxes	\$4,500.00	\$660.67	3,596.58	\$903.42
Administrative	Fringe	Workers' Comp	\$500.00	\$30.26	193.32	\$306.68
Services	Fringe	Workers' Comp	\$500.00	\$24.76	158.19	\$341.81
Administrative	Fringe	Pension	\$2,500.00	\$236.67	1,869.33	\$630.67
Services	Fringe	Pension	\$1,500.00	\$200.14	1,339.86	\$160.14
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$1,899.22	17,024.35	\$1,475.65
Services	Fringe	Employee Group Ins	\$7,500.00	\$673.16	6,172.78	\$1,327.22
		Subtotal	\$41,500.00	\$4,082.31	\$33,895.88	\$7,604.12
Administrative	Travel	Travel/Lodging	\$1,000.00	\$616.81	1,223.56	(\$223.56)
Services	Travel	Travel	\$4,500.00	\$140.53	1,834.20	\$2,665.80
		Subtotal	\$5,500.00	\$757.34	\$3,057.76	\$2,442.24
Administrative	Supplies	Office Expense	\$8,300.00	\$194.30	6,162.61	\$2,137.39
Services	Supplies	Computer Resources/Upgrade	\$8,000.00		-	\$8,000.00
Services	Supplies	Client Education Materials	\$13,000.00	\$22,483.50	22,564.21	(\$9,564.21)
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$523.20	5,493.60	\$506.40
		Subtotal	\$35,300.00	\$23,201.00	\$34,220.42	\$1,079.58
Administrative	Contracts	Accounting/IT/Legal consultin	\$18,000.00	\$276.71	11,731.02	\$6,268.98
Administrative	Contracts	Auditing	\$5,000.00	\$726.72	4,571.04	\$428.96
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$50.89	840.42	\$359.58
Services	Contracts	Client Service Providers	\$1,706,000.00	\$151,556.19	1,586,012.54	\$119,987.46
Services	Contracts	Meetings/Seminars/Conferenc	\$2,500.00	\$24.97	24.97	\$2,475.03
Services	Contracts	Services Advertising	\$201,000.00	\$213,436.00	213,668.41	(\$12,668.41)
Services	Contracts	Services Database Consulting	\$20,000.00	\$1,999.75	12,699.60	\$7,300.40
		Subtotal	\$1,953,700.00	\$368,071.23	\$1,829,548.00	\$124,152.00
Administrative	Other	Professional Development	\$1,000.00		202.22	\$797.78
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$500.00		18.96	\$481.04
Administrative	Other	Postage/Shipping	\$1,500.00	\$15.03	393.74	\$1,106.26
Administrative	Other	Rent	\$12,500.00	\$1,826.69	10,913.47	\$1,586.53
Administrative	Other	Telephone Service	\$2,000.00	\$176.00	1,400.23	\$599.77
Administrative	Other	General Business Liability Ins	\$1,000.00	\$82.92	518.37	\$481.63
Administrative	Other	Insurance - Directors & Officer	\$1,500.00	\$172.80	1,077.49	\$422.51
Services	Other	Toll Free Referral System	\$1,000.00	\$226.30	1,052.04	(\$52.04)
Services	Other	Contract Closeout Cost	\$41,000.00		-	\$41,000.00
		Subtotal	\$62,500.00	\$2,499.74	\$15,576.52	\$46,923.48
	Administrative		\$164,500.00	\$18,084.63	\$136,432.13	\$28,067.87
	Services		\$2,085,500.00	\$402,168.67	\$1,912,762.87	\$172,737.13
	Total		\$2,250,000.00	\$420,253.30	\$2,049,195.00	\$200,805.00

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Aug-21	YTD-Aug 2021	to Sep-2021
President & CEO	\$47,000.00	\$ 7,444.03	\$ 44,782.78	\$2,217.22
VP of Administration	\$28,000.00	\$ 3,624.93	\$ 25,202.18	\$2,797.82
Senior Accountant	\$2,000.00	\$0.00	\$ -	\$2,000.00
Bookkeeper	\$6,000.00	\$353.22	\$ 4,765.57	\$1,234.43
Professional Development	\$1,000.00	\$0.00	\$ 202.22	\$797.78
Payroll Taxes	\$6,000.00	\$357.43	\$ 3,541.47	\$2,458.53
Workers Compensation Insurance	\$500.00	\$30.26	\$ 193.32	\$306.68
Pension	\$2,500.00	\$236.67	\$ 1,869.33	\$630.67
Employee Group Insurance	\$18,500.00	\$1,899.22	\$ 17,024.35	\$1,475.65
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$500.00	\$ -	\$ 18.96	\$481.04
Total Personnel	\$ 112,500.00	\$ 13,945.76	\$ 97,600.18	\$ 14,899.82
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	\$276.71	\$ 11,731.02	\$6,268.98
Postage/Shipping	\$1,500.00	\$15.03	\$ 393.74	\$1,106.26
Auditing	\$5,000.00	\$726.72	\$ 4,571.04	\$428.96
Travel/Lodging	\$1,000.00	\$ 616.81	\$ 1,223.56	(\$223.56)
Rent	\$12,500.00	\$1,826.69	\$ 10,913.47	\$1,586.53
Telephone Service	\$2,000.00	\$176.00	\$ 1,400.23	\$599.77
General Business Liability Insurance	\$1,000.00	\$82.92	\$ 518.37	\$481.63
Insurance-Directors & Officers	\$1,500.00	\$172.80	\$ 1,077.49	\$422.51
Office Expense	\$8,300.00	\$194.30	\$ 6,162.61	\$2,137.39
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 50,800.00	\$ 4,087.98	\$ 37,991.53	\$ 12,808.47
Equipment				
Equipment Service Contracts	\$1,200.00	\$50.89	\$ 840.42	\$359.58
Total Administrative Expenses	\$ 164,500.00	\$ 18,084.63	\$ 136,432.13	\$ 28,067.87

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Aug-21	YTD-Aug 2021	to Sep-2021
Vice President of Operations	\$31,000.00	\$3,481.09	\$ 28,109.94	\$2,890.06
Services Coordinator	\$18,000.00	\$1,755.09	\$ 15,105.76	\$2,894.24
Billing Coordinator	\$6,000.00	\$391.38	\$ 2,444.84	\$3,555.16
Services Assistance	\$8,000.00	\$1,275.26	\$ 8,062.60	(\$62.60)
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$ 3,316.68	\$ 4,422.75	(\$422.75)
Hotline Counselor	\$500.00	\$0.00	\$ -	\$500.00
Payroll Taxes	\$4,500.00	\$660.67	\$ 3,596.58	\$903.42
Workers Compensation Insurance	\$500.00	\$24.76	\$ 158.19	\$341.81
Pension	\$1,500.00	\$200.14	\$ 1,339.86	\$160.14
Employee Group Insurance	\$7,500.00	\$673.16	\$ 6,172.78	\$1,327.22
Total Personnel	\$ 82,500.00	\$ 11,778.23	\$ 69,413.30	\$ 13,086.70
Operating				
Client Education Materials	\$13,000.00	\$ 22,483.50	\$ 22,564.21	(\$9,564.21)
Services Advertising	\$201,000.00	\$ 213,436.00	\$ 213,668.41	(\$12,668.41)
Meetings/Seminars/Conference	\$2,500.00	\$ 24.97	\$ 24.97	\$2,475.03
Travel/Lodging To Service Providers	\$4,500.00	\$ 140.53	\$ 1,834.20	\$2,665.80
Srvcs Database Consulting & Dev	\$20,000.00	\$1,999.75	\$ 12,699.60	\$7,300.40
Client Service Providers	\$1,706,000.00	\$151,556.19	\$ 1,586,012.54	\$119,987.46
Toll-free Referral System	\$1,000.00	\$226.30	\$ 1,052.04	(\$52.04)
Computer Resources	\$8,000.00		\$ -	\$8,000.00
Contract Closeout Cost	\$41,000.00		\$ -	\$41,000.00
			\$ -	
			\$ -	
Total Operating	\$ 1,997,000.00	\$ 389,867.24	\$ 1,837,855.97	\$ 159,144.03
Equipment				
Pregnancy Test Kits	\$6,000.00	\$523.20	\$ 5,493.60	\$506.40
Total Services Expenses	\$ 2,085,500.00	\$ 402,168.67	\$ 1,912,762.87	\$ 172,737.13



Invoice No.: IND-1020-000012

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 11/23/2021
PO Number: 0020007244
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2020 - 9/30/2021
Contract Amount: \$2,250,000.00
Contract Number: 49636
Date of Services: 9/1/2021 - 9/30/2021
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$ 200,805.00
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A

Vendor's signature

11/29/21

Real AlternativesIndiana Pregnancy Parenting Support Program

Attachment B: Budget

Real Alternatives, Inc., Contract Number 49636

Indiana Pregnancy & Support Services Program

October 1, 2020 - September 30, 2021

Expense Type	Budget Category	Expense Detail	Revised Budget Amount Oct 20- Sep 21	Actual Cost Sep-21	Actual Expenses YTD-Sep 2021	Remaining Balance
Administrative	Salary	President & CEO	\$47,000.00	7,631.90	52,414.68	(\$5,414.68)
Administrative	Salary	VP of Administration	\$28,000.00	3,595.72	28,797.90	(\$797.90)
Administrative	Salary	Senior Accountant	\$2,000.00	-	-	\$2,000.00
Administrative	Salary	Bookkeeper	\$6,000.00	\$590.73	5,356.30	\$643.70
Services	Salary	VP of Operations	\$31,000.00	\$6,141.57	34,251.51	(\$3,251.51)
Services	Salary	Services Coordinator	\$18,000.00	\$1,683.22	16,788.98	\$1,211.02
Services	Salary	Services Assistance	\$8,000.00	\$3,651.30	11,713.90	(\$3,713.90)
Services	Salary	Billing Coordinator	\$6,000.00	\$228.59	2,673.43	\$3,326.57
Services	Salary	Service Provider Approval	\$1,000.00	-	-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00	\$1,950.28	6,373.03	(\$2,373.03)
Services	Salary	Hotline Counselor	\$500.00	-	-	\$500.00
		Subtotal	\$151,500.00	\$25,473.31	\$158,369.73	(\$6,869.73)
Administrative	Fringe	Payroll Taxes	\$6,000.00	\$404.49	3,945.96	\$2,054.04
Services	Fringe	Payroll Taxes	\$4,500.00	\$640.55	4,237.13	\$262.87
Administrative	Fringe	Workers' Comp	\$500.00	\$39.78	233.10	\$266.90
Services	Fringe	Workers' Comp	\$500.00	\$32.54	190.73	\$309.27
Administrative	Fringe	Pension	\$2,500.00	\$343.39	2,212.72	\$287.28
Services	Fringe	Pension	\$1,500.00	\$370.63	1,710.49	(\$210.49)
Administrative	Fringe	Employee Group Ins	\$18,500.00	\$1,907.97	18,932.32	(\$432.32)
Services	Fringe	Employee Group Ins	\$7,500.00	\$671.46	6,844.24	\$655.76
		Subtotal	\$41,500.00	\$4,410.81	\$38,306.69	\$3,193.31
Administrative	Travel	Travel/Lodging	\$1,000.00	\$299.53	1,523.09	(\$523.09)
Services	Travel	Travel	\$4,500.00	\$249.52	2,083.72	\$2,416.28
		Subtotal	\$5,500.00	\$549.05	\$3,606.81	\$1,893.19
Administrative	Supplies	Office Expense	\$8,300.00	\$862.85	7,025.46	\$1,274.54
Services	Supplies	Computer Resources/Upgrades	\$8,000.00	-	-	\$8,000.00
Services	Supplies	Client Education Materials	\$13,000.00	\$223.49	22,787.70	(\$9,787.70)
Services	Supplies	Pregnancy Test Kits	\$6,000.00	\$566.80	6,060.40	(\$60.40)
		Subtotal	\$35,300.00	\$1,653.14	\$35,873.56	(\$573.56)
Administrative	Contracts	Accounting/IT/Legal consulting	\$18,000.00	\$2,181.13	13,912.15	\$4,087.85
Administrative	Contracts	Auditing	\$5,000.00	\$782.86	5,353.90	(\$353.90)
Administrative	Contracts	Copier Service Contracts	\$1,200.00	\$163.17	1,003.59	\$196.41
Services	Contracts	Client Service Providers	\$1,706,000.00	\$141,549.90	1,727,562.44	(\$21,562.44)
Services	Contracts	Meetings/Seminars/Conference	\$2,500.00	(\$24.97)	-	\$2,500.00
Services	Contracts	Services Advertising	\$201,000.00	(\$33.89)	213,634.52	(\$12,634.52)
Services	Contracts	Services Database Consulting	\$20,000.00	\$4,560.95	17,260.55	\$2,739.45
		Subtotal	\$1,953,700.00	\$149,179.15	\$1,978,727.15	(\$25,027.15)
Administrative	Other	Professional Development	\$1,000.00	-	202.22	\$797.78
Administrative	Other	Job advertising	\$500.00	-	-	\$500.00
Administrative	Other	New employee screening	\$500.00	-	18.96	\$481.04
Administrative	Other	Postage/Shipping	\$1,500.00	\$18.60	412.34	\$1,087.66
Administrative	Other	Rent	\$12,500.00	\$1,986.98	12,900.45	(\$400.45)
Administrative	Other	Telephone Service	\$2,000.00	\$171.52	1,571.75	\$428.25
Administrative	Other	General Business Liability Ins	\$1,000.00	\$89.33	607.70	\$392.30
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$186.15	1,263.64	\$236.36
Services	Other	Toll Free Referral System	\$1,000.00	\$128.67	1,180.71	(\$180.71)
Services	Other	Contract Clostout Cost	\$41,000.00	\$16,958.29	16,958.29	\$24,041.71
		Subtotal	\$62,500.00	\$19,539.54	\$35,116.06	\$27,383.94
		Administrative	\$164,500.00	\$21,256.10	\$157,688.23	\$6,811.77
		Services	\$2,085,500.00	\$179,548.90	\$2,092,311.77	(\$6,811.77)
		Total	\$2,250,000.00	\$200,805.00	\$2,250,000.00	(\$0.00)

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Sep-21	YTD-Sep 2021	
President & CEO	\$47,000.00	\$ 7,631.90	\$ 52,414.68	(\$5,414.68)
VP of Administration	\$28,000.00	\$ 3,595.72	\$ 28,797.90	(\$797.90)
Senior Accountant	\$2,000.00	\$0.00	\$ -	\$2,000.00
Bookkeeper	\$6,000.00	\$590.73	\$ 5,356.30	\$643.70
Professional Development	\$1,000.00	\$0.00	\$ 202.22	\$797.78
Payroll Taxes	\$6,000.00	\$404.49	\$ 3,945.96	\$2,054.04
Workers Compensation Insurance	\$500.00	\$39.78	\$ 233.10	\$266.90
Pension	\$2,500.00	\$343.39	\$ 2,212.72	\$287.28
Employee Group Insurance	\$18,500.00	\$1,907.97	\$ 18,932.32	(\$432.32)
Job Advertising	\$500.00	\$ -	\$ -	\$500.00
New Employee Screening	\$500.00		\$ 18.96	\$481.04
Total Personnel	\$ 112,500.00	\$ 14,513.98	\$ 112,114.16	\$ 385.84
Operating				
Accounting/IT/Legal Consulting	\$18,000.00	\$2,181.13	\$ 13,912.15	\$4,087.85
Postage/Shipping	\$1,500.00	\$18.60	\$ 412.34	\$1,087.66
Auditing	\$5,000.00	\$782.86	\$ 5,353.90	(\$353.90)
Travel/Lodging	\$1,000.00	\$ 299.53	\$ 1,523.09	(\$523.09)
Rent	\$12,500.00	\$1,986.98	\$ 12,900.45	(\$400.45)
Telephone Service	\$2,000.00	\$171.52	\$ 1,571.75	\$428.25
General Business Liability Insurance	\$1,000.00	\$89.33	\$ 607.70	\$392.30
Insurance-Directors & Officers	\$1,500.00	\$186.15	\$ 1,263.64	\$236.36
Office Expense	\$8,300.00	\$862.85	\$ 7,025.46	\$1,274.54
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	
Total Operating	\$ 50,800.00	\$ 6,578.95	\$ 44,570.48	\$ 6,229.52
Equipment				
Equipment Service Contracts	\$1,200.00	\$163.17	\$ 1,003.59	\$196.41
Total Administrative Expenses	\$ 164,500.00	\$ 21,256.10	\$ 157,688.23	\$ 6,811.77

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2020-21

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
Personnel		Sep-21	YTD-Sep 2021	
Vice President of Operations	\$31,000.00	\$6,141.57	\$ 34,251.51	(\$3,251.51)
Services Coordinator	\$18,000.00	\$1,683.22	\$ 16,788.98	\$1,211.02
Billing Coordinator	\$6,000.00	\$228.59	\$ 2,673.43	\$3,326.57
Services Assistance	\$8,000.00	\$3,651.30	\$ 11,713.90	(\$3,713.90)
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00	\$ 1,950.28	\$ 6,373.03	(\$2,373.03)
Hotline Counselor	\$500.00	\$0.00	\$ -	\$500.00
Payroll Taxes	\$4,500.00	\$640.55	\$ 4,237.13	\$262.87
Workers Compensation Insurance	\$500.00	\$32.54	\$ 190.73	\$309.27
Pension	\$1,500.00	\$370.63	\$ 1,710.49	(\$210.49)
Employee Group Insurance	\$7,500.00	\$671.46	\$ 6,844.24	\$655.76
Total Personnel	\$ 82,500.00	\$ 15,370.14	\$ 84,783.44	\$ (2,283.44)
Operating				
Client Education Materials	\$13,000.00	\$ 223.49	\$ 22,787.70	(\$9,787.70)
Services Advertising	\$201,000.00	(\$33.89)	\$ 213,634.52	(\$12,634.52)
Meetings/Seminars/Conference	\$2,500.00	\$ (24.97)	\$ -	\$2,500.00
Travel/Lodging To Service Providers	\$4,500.00	\$ 249.52	\$ 2,083.72	\$2,416.28
Srvcs Database Consulting & Dev	\$20,000.00	\$4,560.95	\$ 17,260.55	\$2,739.45
Client Service Providers	\$1,706,000.00	\$141,549.90	\$ 1,727,562.44	(\$21,562.44)
Toll-free Referral System	\$1,000.00	\$128.67	\$ 1,180.71	(\$180.71)
Computer Resources	\$8,000.00		\$ -	\$8,000.00
Contract Closeout Cost	\$41,000.00	\$ 16,958.29	\$ 16,958.29	\$24,041.71
				\$ -
				\$ -
Total Operating	\$ 1,997,000.00	\$ 163,611.96	\$ 2,001,467.93	\$ (4,467.93)
Equipment				
Pregnancy Test Kits	\$6,000.00	\$566.80	\$ 6,060.40	(\$60.40)
Total Services Expenses	\$ 2,085,500.00	\$ 179,548.90	\$ 2,092,311.77	\$ (6,811.77)



Invoice No.: IND-1021-000001

Sold To:
Indiana Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 2/28/2022
PO Number: 0020010321
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2021 - 9/30/2022
Contract Amount: \$2,495,000.00
Contract Number: 59643
Date of Services: 10/1/2021 - 10/31/2021
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$ 197,051.07
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A

Vendor's signature

2/28/2022

Real Alternatives Indiana Pregnancy Parenting Support Program

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2021 - September 30, 2022

Expense Type Budget Category Expense Detail			FY 21-22 Total Budget Oct 21 - Sep 22	FY21-22 TANF	FY 21022 State	Total Actual Expenses Oct-21	TANF Actual Expenses Oct-21	State Actual Expenses Oct-21	Total Remaining Balance Nov-2021 to Sep-2022	TANF Remaining Balance Nov-2021 to Sep-2022	State Remaining Balance Nov-2021 to Sep-2022
Administrative	Salary	President & CEO	\$62,098.00	\$56,000.00	\$ 6,098.00	5,875.70	5,298.52	577.18	\$56,222.30	\$50,701.48	\$5,520.82
Administrative	Salary	VP of Administration	\$31,049.00	\$28,000.00	\$ 3,049.00	-	-	-	\$31,049.00	\$28,000.00	\$3,049.00
Administrative	Salary	Senior Accountant	\$7,762.00	\$7,000.00	\$ 762.00	-	-	-	\$7,762.00	\$7,000.00	\$762.00
Administrative	Salary	Bookkeeper	\$6,653.00	\$6,000.00	\$ 653.00	-	-	-	\$6,653.00	\$6,000.00	\$653.00
Services	Salary	VP of Operations	\$42,138.00	\$38,000.00	\$ 4,138.00	5,353.83	4,827.99	525.84	\$36,784.17	\$33,172.01	\$3,612.16
Services	Salary	Services Coordinator	\$19,960.00	\$18,000.00	\$ 1,960.00	1,654.37	1,492.35	162.02	\$18,305.63	\$16,507.65	\$1,797.98
Services	Salary	Services Assistance	\$13,196.00	\$11,900.00	\$ 1,296.00	1,640.24	1,479.42	160.82	\$11,555.76	\$10,420.58	\$1,135.18
Services	Salary	Billing Coordinator	\$6,653.00	\$6,000.00	\$ 653.00	38.03	34.23	3.80	\$6,614.97	\$5,965.77	\$649.20
Services	Salary	Service Provider Approval	\$1,109.00	\$1,000.00	\$ 109.00	-	-	-	\$1,109.00	\$1,000.00	\$109.00
Services	Salary	Service Provider Monitoring	\$6,653.00	\$6,000.00	\$ 653.00	-	-	-	\$6,653.00	\$6,000.00	\$653.00
Services	Salary	Hotline Counselor	\$554.00	\$500.00	\$ 54.00	-	-	-	\$554.00	\$500.00	\$54.00
		Subtotal	\$197,825.00	\$178,400.00	\$19,425.00	14,562.17	13,132.51	1,429.66	\$183,262.83	\$165,267.49	\$17,995.34
Administrative	Fringe	Payroll Taxes	\$8,871.00	\$8,000.00	\$ 871.00	81.34	73.35	7.99	\$8,789.66	\$7,926.65	\$863.01
Services	Fringe	Payroll Taxes	\$7,762.00	\$7,000.00	\$ 762.00	327.50	295.38	32.12	\$7,434.50	\$6,704.62	\$729.88
Administrative	Fringe	Workers' Comp	\$554.00	\$500.00	\$ 54.00	34.25	30.89	3.36	\$519.75	\$469.11	\$50.64
Services	Fringe	Workers' Comp	\$554.00	\$500.00	\$ 54.00	28.02	25.27	2.75	\$525.98	\$474.73	\$51.25
Administrative	Fringe	Pension	\$2,772.00	\$2,500.00	\$ 272.00	173.25	156.24	17.01	\$2,598.75	\$2,343.76	\$254.99
Services	Fringe	Pension	\$1,663.00	\$1,500.00	\$ 163.00	251.53	226.83	24.70	\$1,411.47	\$1,273.17	\$138.30
Administrative	Fringe	Employee Group Ins	\$20,515.00	\$18,500.00	\$ 2,015.00	2,218.57	2,000.66	217.91	\$18,296.43	\$16,499.34	\$1,797.09
Services	Fringe	Employee Group Ins	\$8,317.00	\$7,500.00	\$ 817.00	896.78	808.70	88.08	\$7,420.22	\$6,691.30	\$728.92
		Subtotal	\$51,008.00	\$46,000.00	\$5,008.00	4,011.24	3,617.32	393.92	\$46,996.76	\$42,382.68	\$4,614.08
Administrative	Travel	Travel/Lodging	\$1,109.00	\$1,000.00	\$ 109.00	833.41	751.53	81.88	\$275.59	\$248.47	\$27.12
Services	Travel	Travel	\$3,327.00	\$3,000.00	\$ 327.00	2,264.11	2,041.78	222.33	\$1,062.89	\$958.22	\$104.67
		Subtotal	\$4,436.00	\$4,000.00	\$436.00	3,097.52	2,793.31	304.21	\$1,338.48	\$1,206.69	\$131.79
Administrative	Supplies	Office Expense	\$6,986.00	\$6,300.00	\$ 686.00	457.36	412.44	44.92	\$6,528.64	\$5,887.56	\$641.08
Services	Supplies	Computer Resources/Upgrades	\$5,545.00	\$5,000.00	\$ 545.00	-	-	-	\$5,545.00	\$5,000.00	\$545.00
Services	Supplies	Client Education Materials	\$27,723.00	\$25,000.00	\$ 2,723.00	-	-	-	\$27,723.00	\$25,000.00	\$2,723.00
Services	Supplies	Pregnancy Test Kits	\$6,653.00	\$6,000.00	\$ 653.00	729.06	653.64	75.42	\$5,923.94	\$5,346.36	\$577.58
		Subtotal	\$46,907.00	\$42,300.00	\$4,607.00	1,186.42	1,066.08	120.34	\$45,720.58	\$41,233.92	\$4,486.66
Administrative	Contracts	Accounting/IT/Legal consulting	\$16,634.00	\$15,000.00	\$ 1,634.00	276.71	249.54	27.17	\$16,357.29	\$14,750.46	\$1,606.83
Administrative	Contracts	Auditing	\$5,545.00	\$5,000.00	\$ 545.00	673.97	607.82	66.15	\$4,871.03	\$4,392.18	\$478.85
Administrative	Contracts	Copier Service Contracts	\$1,109.00	\$1,000.00	\$ 109.00	201.69	181.89	19.80	\$907.31	\$818.11	\$89.20
Services	Contracts	Client Service Providers	\$1,875,169.00	\$1,691,017.00	\$ 184,152.00	158,833.31	143,506.94	15,326.37	\$1,716,335.69	\$1,547,510.06	\$168,825.63
Services	Contracts	Meetings/Seminars/Conference	\$8,317.00	\$7,500.00	\$ 817.00	7,073.93	6,665.44	408.49	\$1,243.07	\$834.56	\$408.51
Services	Contracts	Services Advertising	\$203,220.00	\$183,283.00	\$ 19,937.00	417.65	378.38	39.27	\$202,802.35	\$182,904.62	\$19,897.73
Services	Contracts	Services Database Consulting	\$22,178.00	\$20,000.00	\$ 2,178.00	4,305.40	3,882.61	422.79	\$17,872.60	\$16,117.39	\$1,755.21
		Subtotal	\$2,132,172.00	\$1,922,800.00	\$209,372.00	171,782.66	155,472.62	16,310.04	\$1,960,389.34	\$1,767,327.38	\$193,061.96
Administrative	Other	Professional Development	\$1,109.00	\$1,000.00	\$ 109.00	-	-	-	\$1,109.00	\$1,000.00	\$109.00
Administrative	Other	Job advertising	\$554.00	\$500.00	\$ 54.00	-	-	-	\$554.00	\$500.00	\$54.00
Administrative	Other	New employee screening	\$554.00	\$500.00	\$ 54.00	-	-	-	\$554.00	\$500.00	\$54.00
Administrative	Other	Postage/Shipping	\$1,663.00	\$1,500.00	\$ 163.00	362.49	332.65	29.84	\$1,300.51	\$1,167.35	\$133.16
Administrative	Other	Rent	\$13,861.00	\$12,500.00	\$ 1,361.00	1,700.63	1,533.72	166.91	\$12,160.37	\$10,966.28	\$1,194.09
Administrative	Other	Telephone Service	\$2,218.00	\$2,000.00	\$ 218.00	-	-	-	\$2,218.00	\$2,000.00	\$218.00
Administrative	Other	General Business Liability Ins	\$1,109.00	\$1,000.00	\$ 109.00	76.91	69.36	7.55	\$1,032.09	\$930.64	\$101.45
Administrative	Other	Insurance - Directors & Officers	\$1,663.00	\$1,500.00	\$ 163.00	160.26	144.53	15.73	\$1,502.74	\$1,355.47	\$147.27
Services	Other	Toll Free Referral System	\$1,109.00	\$1,000.00	\$ 109.00	110.77	99.90	10.87	\$996.23	\$900.10	\$96.13
Services	Other	Contract Clostout Cost	\$38,812.00	\$35,000.00	\$ 3,812.00	-	-	-	\$38,812.00	\$35,000.00	\$3,812.00
		Subtotal	\$62,652.00	\$56,500.00	\$6,152.00	2,411.06	2,180.16	230.90	\$60,240.94	\$54,319.84	\$5,921.10
Administrative			\$194,388.00	\$175,300.00	\$19,088.00	\$13,126.54	\$11,843.14	\$1,283.40	\$181,261.46	\$163,456.86	\$17,804.60
Services			\$2,300,612.00	\$2,074,700.00	\$225,912.00	\$183,924.53	\$166,418.86	\$17,505.67	\$2,116,687.47	\$1,906,281.14	\$208,406.33
		Total	\$2,495,000.00	\$2,250,000.00	\$245,000.00	\$197,051.07	\$178,262.00	\$18,789.07	\$2,297,948.93	\$2,071,738.00	\$226,210.93

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2021-22

Cost Category	Total Budgeted Dollars	TANF Budget	State Budget	Total Actual Expenses	TANF Expenses	State Expenses	Total Remaining Balance	TANF Remaining Balance	State Remaining Balance
	FY 21-22	FY 21-22	FY 21-22	Oct-21	Oct-21	Oct-21	Nov 2021 - Sept 2022	Nov 2021 - Sept 2022	Nov 2021 - Sept 2022
Personnel									
President & CEO	\$62,098.00	\$56,000.00	\$ 6,098.00	\$ 5,875.70	\$ 5,298.52	\$ 577.18	\$56,222.30	\$50,701.48	\$5,520.82
VP of Administration	\$31,049.00	\$28,000.00	\$ 3,049.00	-			\$31,049.00	\$28,000.00	\$3,049.00
Senior Accountant	\$7,762.00	\$7,000.00	\$ 762.00	-			\$7,762.00	\$7,000.00	\$762.00
Bookkeeper	\$6,653.00	\$6,000.00	\$ 653.00	-			\$6,653.00	\$6,000.00	\$653.00
Professional Development	\$1,109.00	\$1,000.00	\$ 109.00	-			\$1,109.00	\$1,000.00	\$109.00
Payroll Taxes	\$8,871.00	\$8,000.00	\$ 871.00	81.34	73.35	7.99	\$8,789.66	\$7,926.65	\$863.01
Workers Compensation Insurance	\$554.00	\$500.00	\$ 54.00	34.25	30.89	3.36	\$519.75	\$469.11	\$50.64
Pension	\$2,772.00	\$2,500.00	\$ 272.00	173.25	156.24	17.01	\$2,598.75	\$2,343.76	\$254.99
Employee Group Insurance	\$20,515.00	\$18,500.00	\$ 2,015.00	2,218.57	2,000.66	217.91	\$18,296.43	\$16,499.34	\$1,797.09
Job Advertising	\$554.00	\$500.00	\$ 54.00	-			\$554.00	\$500.00	\$54.00
New Employee Screening	\$554.00	\$500.00	\$ 54.00	-			\$554.00	\$500.00	\$54.00
Total Personnel	\$ 142,491.00	\$ 128,500.00	\$ 13,991.00	\$ 8,383.11	\$ 7,559.66	\$ 823.45	\$ 134,107.89	\$ 120,940.34	\$ 13,167.55
Operating									
Accounting/IT/Legal Consulting	\$16,634.00	\$15,000.00	\$ 1,634.00	\$ 276.71	\$ 249.54	\$ 27.17	\$16,357.29	\$14,750.46	\$1,606.83
Postage/Shipping	\$1,663.00	\$1,500.00	\$ 163.00	362.49	332.65	29.84	\$1,300.51	\$1,167.35	\$133.16
Auditing	\$5,545.00	\$5,000.00	\$ 545.00	673.97	607.82	66.15	\$4,871.03	\$4,392.18	\$478.85
Travel/Lodging	\$1,109.00	\$1,000.00	\$ 109.00	833.41	751.53	81.88	\$275.59	\$248.47	\$27.12
Rent	\$13,861.00	\$12,500.00	\$ 1,361.00	1,700.63	1,533.72	166.91	\$12,160.37	\$10,966.28	\$1,194.09
Telephone Service	\$2,218.00	\$2,000.00	\$ 218.00	-			\$2,218.00	\$2,000.00	\$218.00
General Business Liability Insurance	\$1,109.00	\$1,000.00	\$ 109.00	76.91	69.36	7.55	\$1,032.09	\$930.64	\$101.45
Insurance-Directors & Officers	\$1,663.00	\$1,500.00	\$ 163.00	160.26	144.53	15.73	\$1,502.74	\$1,355.47	\$147.27
Office Expense	\$6,986.00	\$6,300.00	\$ 686.00	457.36	412.44	44.92	\$6,528.64	\$5,887.56	\$641.08
Computer Resources	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00
							\$0.00	\$0.00	\$0.00
Total Operating	\$ 50,788.00	\$ 45,800.00	\$ 4,988.00	\$ 4,541.74	\$ 4,101.59	\$ 440.15	\$ 46,246.26	\$ 41,698.41	\$ 4,547.85
Equipment									
Equipment Service Contracts	\$1,109.00	\$1,000.00	\$ 109.00	\$ 201.69	\$ 181.89	\$ 19.80	\$907.31	\$818.11	\$89.20
Total Administrative Expenses	\$ 194,388.00	\$ 175,300.00	\$ 19,088.00	\$ 13,126.54	\$ 11,843.14	\$ 1,283.40	\$ 181,261.46	\$ 163,456.86	\$ 17,804.60

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2021-22

Cost Category	Total Budgeted Dollars	TANF Budget	State Budget	Actual Expenses	TANF Expenses	State Expenses	Total Remaining Balance	TANF Remaining Balance	State Remaining Balance
	FY 21-22	FY 21-22	FY 21-22	Oct-21	Oct-21	Oct-21	Nov 2021- Sept 2022	Nov 2021 - Sept 2022	Nov 2021 - Sept 2022
Personnel									
Vice President of Operations	\$42,138.00	\$38,000.00	\$ 4,138.00	\$ 5,353.83	\$ 4,827.99	\$ 525.84	\$36,784.17	\$33,172.01	\$3,612.16
Services Coordinator	\$19,960.00	\$18,000.00	\$ 1,960.00	1,654.37	1,492.35	162.02	\$18,305.63	\$16,507.65	\$1,797.98
Billing Coordinator	\$6,653.00	\$6,000.00	\$ 653.00	38.03	34.23	3.80	\$6,614.97	\$5,965.77	\$649.20
Services Assistance	\$13,196.00	\$11,900.00	\$ 1,296.00	1,640.24	1,479.42	160.82	\$11,555.76	\$10,420.58	\$1,135.18
Service Provider Approval	\$1,109.00	\$1,000.00	\$ 109.00	-			\$1,109.00	\$1,000.00	\$109.00
Service Provider Monitoring	\$6,653.00	\$6,000.00	\$ 653.00	-			\$6,653.00	\$6,000.00	\$653.00
Hotline Counselor	\$554.00	\$500.00	\$ 54.00	-			\$554.00	\$500.00	\$54.00
Payroll Taxes	\$7,762.00	\$7,000.00	\$ 762.00	327.50	295.38	32.12	\$7,434.50	\$6,704.62	\$729.88
Workers Compensation Insurance	\$554.00	\$500.00	\$ 54.00	28.02	25.27	2.75	\$525.98	\$474.73	\$51.25
Pension	\$1,663.00	\$1,500.00	\$ 163.00	251.53	226.83	24.70	\$1,411.47	\$1,273.17	\$138.30
Employee Group Insurance	\$8,317.00	\$7,500.00	\$ 817.00	896.78	808.70	88.08	\$7,420.22	\$6,691.30	\$728.92
Total Personnel	\$ 108,559.00	\$ 97,900.00	\$ 10,659.00	\$ 10,190.30	\$ 9,190.17	\$ 1,000.13	\$ 98,368.70	\$ 88,709.83	\$ 9,658.87
Operating									
Client Education Materials	\$27,723.00	\$25,000.00	\$ 2,723.00	\$ -			\$ 27,723.00	\$ 25,000.00	\$ 2,723.00
Services Advertising	\$203,220.00	\$183,283.00	\$ 19,937.00	417.65	378.38	39.27	\$ 202,802.35	\$ 182,904.62	\$ 19,897.73
Meetings/Seminars/Conference	\$8,317.00	\$7,500.00	\$ 817.00	7,073.93	6,665.44	408.49	\$ 1,243.07	\$ 834.56	\$ 408.51
Travel/Lodging To Service Providers	\$3,327.00	\$3,000.00	\$ 327.00	2,264.11	2,041.78	222.33	\$ 1,062.89	\$ 958.22	\$ 104.67
Srvcs Database Consulting & Dev	\$22,178.00	\$20,000.00	\$ 2,178.00	4,305.40	3,882.61	422.79	\$ 17,872.60	\$ 16,117.39	\$ 1,755.21
Client Service Providers	\$1,875,169.00	\$1,691,017.00	\$ 184,152.00	158,833.31	143,506.94	15,326.37	\$ 1,716,335.69	\$ 1,547,510.06	\$ 168,825.63
Toll-free Referral System	\$1,109.00	\$1,000.00	\$ 109.00	110.77	99.90	10.87	\$ 998.23	\$ 900.10	\$ 98.13
Computer Resources	\$5,545.00	\$5,000.00	\$ 545.00	-			\$ 5,545.00	\$ 5,000.00	\$ 545.00
Contract Closeout Cost	\$38,812.00	\$35,000.00	\$ 3,812.00	-			\$ 38,812.00	\$ 35,000.00	\$ 3,812.00
Total Operating	\$ 2,185,400.00	\$ 1,970,800.00	\$ 214,600.00	\$ 173,005.17	\$ 156,575.05	\$ 16,430.12	\$ 2,012,394.83	\$ 1,814,224.95	\$ 198,169.88
Equipment									
Pregnancy Test Kits	\$6,653.00	\$6,000.00	\$ 653.00	\$ 729.06	\$ 653.64	\$ 75.42	\$5,923.94	\$5,346.36	\$577.58
Total Services Expenses	\$ 2,300,612.00	\$ 2,074,700.00	\$ 225,912.00	\$ 183,924.53	\$ 166,418.86	\$ 17,505.67	\$ 2,116,687.47	\$ 1,908,281.14	\$ 208,406.33



Invoice No.: IND-1021-000002

Sold To:
Indiana Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 2/28/2022
PO Number: 0020010321
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2021 - 9/30/2022
Contract Amount: \$2,495,000.00
Contract Number: 59643
Date of Services: 11/1/2021 - 11/30/2021
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$ 195,627.02
See attached detailed charges required
Fringe
Project Code: N/A
Activity Code: N/A

Vendor's signature

2/28/2022

Real Alternatives Indiana Pregnancy Parenting Support Program

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2021 - September 30, 2022

Expense Type	Budget Category	Expense Detail	FY 21-22 Total Budget Oct 21- Sep 22	FY21-22 TANF	FY 21022 State	Total Actual Expenses Nov-21	TANF Actual Expenses Nov-21	State Actual Expenses Nov-21	Total Actual Expenses YTD thru Nov 2021	TANF Actual Expenses YTD thru Nov 2021	State Actual Expenses YTD thru Nov 2021	Total Remaining Balance Dec-2021 to Sep-2022	TANF Remaining Balance Dec-2021 to Sep-2022
Administrative	Salary	President & CEO	\$62,098.00	\$56,000.00	\$ 6,098.00	5,670.09	5,112.24	557.85	11,545.79	10,410.76	1,135.03	\$50,552.21	\$45,589.24
Administrative	Salary	VP of Administration	\$31,049.00	\$28,000.00	\$ 3,049.00	2,277.97	2,054.07	223.90	2,277.97	2,054.07	223.90	\$28,771.03	\$25,945.93
Administrative	Salary	Senior Accountant	\$7,762.00	\$7,000.00	\$ 762.00	-	-	-	-	-	-	\$7,762.00	\$7,000.00
Administrative	Salary	Bookkeeper	\$6,653.00	\$6,000.00	\$ 653.00	438.48	395.61	42.87	438.48	395.61	42.87	\$6,214.52	\$5,604.39
Services	Salary	VP of Operations	\$42,138.00	\$38,000.00	\$ 4,138.00	3,868.16	3,488.24	379.92	9,221.99	8,316.23	905.76	\$32,916.01	\$29,683.77
Services	Salary	Services Coordinator	\$19,960.00	\$18,000.00	\$ 1,960.00	2,682.54	2,418.99	263.55	4,336.91	3,911.35	425.56	\$15,623.09	\$14,088.65
Services	Salary	Services Assistance	\$13,196.00	\$11,900.00	\$ 1,296.00	2,057.36	1,855.30	202.06	3,697.60	3,334.72	362.88	\$9,498.40	\$8,565.28
Services	Salary	Billing Coordinator	\$6,653.00	\$6,000.00	\$ 653.00	660.00	595.27	64.73	698.03	629.49	68.54	\$5,954.97	\$5,370.51
Services	Salary	Service Provider Approval	\$1,109.00	\$1,000.00	\$ 109.00	-	-	-	-	-	-	\$1,109.00	\$1,000.00
Services	Salary	Service Provider Monitoring	\$6,653.00	\$6,000.00	\$ 653.00	5.86	5.39	0.47	5.86	5.39	0.47	\$6,647.14	\$5,994.61
Services	Salary	Hotline Counselor	\$554.00	\$500.00	\$ 54.00	-	-	-	-	-	-	\$554.00	\$500.00
		Subtotal	\$197,825.00	\$178,400.00	\$19,425.00	\$17,660.46	\$15,925.11	\$1,735.35	\$32,222.63	\$29,057.62	\$3,165.01	\$165,602.37	\$149,342.38
Administrative	Fringe	Payroll Taxes	\$8,871.00	\$8,000.00	\$ 871.00	246.81	222.58	24.23	328.15	295.93	32.22	\$8,542.85	\$7,704.07
Services	Fringe	Payroll Taxes	\$7,762.00	\$7,000.00	\$ 762.00	431.11	388.81	42.30	758.61	684.19	74.42	\$7,003.39	\$6,315.81
Administrative	Fringe	Workers' Comp	\$554.00	\$500.00	\$ 54.00	23.35	21.06	2.29	57.60	51.95	5.65	\$496.40	\$448.05
Services	Fringe	Workers' Comp	\$554.00	\$500.00	\$ 54.00	19.11	17.23	1.88	47.13	42.50	4.63	\$506.87	\$457.50
Administrative	Fringe	Pension	\$2,772.00	\$2,500.00	\$ 272.00	218.65	197.18	21.47	391.90	353.42	38.48	\$2,380.10	\$2,146.58
Services	Fringe	Pension	\$1,663.00	\$1,500.00	\$ 163.00	245.09	221.02	24.07	496.62	447.85	48.77	\$1,166.38	\$1,052.15
Administrative	Fringe	Employee Group Ins	\$20,515.00	\$18,500.00	\$ 2,015.00	1,784.33	1,609.05	175.28	4,002.90	3,609.71	393.19	\$16,512.10	\$14,890.29
Services	Fringe	Employee Group Ins	\$8,317.00	\$7,500.00	\$ 817.00	721.26	650.41	70.85	1,618.04	1,459.11	158.93	\$6,698.96	\$6,040.89
		Subtotal	\$51,008.00	\$46,000.00	\$5,008.00	\$3,689.71	\$3,327.34	\$362.37	\$7,700.95	\$6,944.66	\$756.29	\$43,307.05	\$39,055.34
Administrative	Travel	Travel/Lodging	\$1,109.00	\$1,000.00	\$ 109.00	26.96	24.27	2.69	860.37	775.80	84.57	\$248.63	\$224.20
Services	Travel	Travel	\$3,327.00	\$3,000.00	\$ 327.00	(1,328.84)	(1,198.35)	(130.49)	935.27	843.43	91.84	\$2,391.73	\$2,156.57
		Subtotal	\$4,436.00	\$4,000.00	\$436.00	-\$1,301.88	-\$1,174.08	-\$127.80	\$1,795.64	\$1,619.23	\$176.41	\$2,640.36	\$2,380.77
Administrative	Supplies	Office Expense	\$6,986.00	\$6,300.00	\$ 686.00	155.97	140.65	15.32	613.33	553.09	60.24	\$6,372.67	\$5,746.91
Services	Supplies	Computer Resources/Upgrades	\$5,545.00	\$5,000.00	\$ 545.00	-	-	-	-	-	-	\$5,545.00	\$5,000.00
Services	Supplies	Client Education Materials	\$27,723.00	\$25,000.00	\$ 2,723.00	-	-	-	-	-	-	\$27,723.00	\$25,000.00
Services	Supplies	Pregnancy Test Kits	\$6,653.00	\$6,000.00	\$ 653.00	578.22	490.23	87.99	1,307.28	1,143.87	163.41	\$5,345.72	\$4,856.13
		Subtotal	\$46,907.00	\$42,300.00	\$4,607.00	\$734.19	\$630.88	\$103.31	\$1,920.61	\$1,696.96	\$223.65	\$44,986.39	\$40,603.04
Administrative	Contracts	Accounting/IT/Legal consulting	\$16,634.00	\$15,000.00	\$ 1,634.00	407.58	367.56	40.02	684.29	617.10	67.19	\$15,949.71	\$14,382.90
Administrative	Contracts	Auditing	\$5,545.00	\$5,000.00	\$ 545.00	459.68	414.53	45.15	1,133.65	1,022.35	111.30	\$4,411.35	\$3,977.65
Administrative	Contracts	Copier Service Contracts	\$1,109.00	\$1,000.00	\$ 109.00	73.41	66.20	7.21	275.10	248.09	27.01	\$833.90	\$751.91
Services	Contracts	Client Service Providers	\$1,875,169.00	\$1,691,017.00	\$ 184,152.00	167,838.91	152,528.45	15,310.46	326,672.22	296,035.39	30,636.83	\$1,548,496.78	\$1,394,981.61
Services	Contracts	Meetings/Seminars/Conference	\$8,317.00	\$7,500.00	\$ 817.00	-	-	-	7,073.93	6,665.44	408.49	\$1,243.07	\$834.56
Services	Contracts	Services Advertising	\$203,220.00	\$183,283.00	\$ 19,937.00	662.70	597.62	65.08	1,080.35	976.00	104.35	\$202,139.65	\$182,307.00
Services	Contracts	Services Database Consulting	\$22,178.00	\$20,000.00	\$ 2,178.00	2,801.55	2,526.44	275.11	7,106.95	6,409.05	697.90	\$15,071.05	\$13,590.95
		Subtotal	\$2,132,172.00	\$1,922,800.00	\$209,372.00	\$172,243.83	\$156,500.80	\$15,743.03	\$344,026.49	\$311,973.42	\$32,053.07	\$1,788,145.51	\$1,610,826.58
Administrative	Other	Professional Development	\$1,109.00	\$1,000.00	\$ 109.00	37.18	33.53	3.65	37.18	33.53	3.65	\$1,071.82	\$966.47
Administrative	Other	Job advertising	\$554.00	\$500.00	\$ 54.00	797.40	719.10	78.30	797.40	719.10	78.30	(\$243.40)	(\$219.10)
Administrative	Other	New employee screening	\$554.00	\$500.00	\$ 54.00	-	-	-	-	-	-	\$554.00	\$500.00
Administrative	Other	Postage/Shipping	\$1,663.00	\$1,500.00	\$ 163.00	341.85	308.28	33.57	704.34	640.93	63.41	\$958.66	\$850.07
Administrative	Other	Rent	\$13,861.00	\$12,500.00	\$ 1,361.00	1,039.78	937.64	102.14	2,740.41	2,471.36	269.05	\$11,120.59	\$10,028.64
Administrative	Other	Telephone Service	\$2,218.00	\$2,000.00	\$ 218.00	154.51	139.35	15.16	154.51	139.35	15.16	\$2,063.49	\$1,860.65
Administrative	Other	General Business Liability Ins	\$1,109.00	\$1,000.00	\$ 109.00	52.45	47.30	5.15	129.36	116.66	12.70	\$979.64	\$883.34
Administrative	Other	Insurance - Directors & Officers	\$1,663.00	\$1,500.00	\$ 163.00	109.31	98.57	10.74	269.57	243.10	26.47	\$1,393.43	\$1,256.90
Services	Other	Toll Free Referral System	\$1,109.00	\$1,000.00	\$ 109.00	68.23	61.53	6.70	179.00	161.43	17.57	\$930.00	\$838.57
Services	Other	Contract Clostout Cost	\$38,812.00	\$35,000.00	\$ 3,812.00	-	-	-	-	-	-	\$38,812.00	\$35,000.00
		Subtotal	\$62,652.00	\$56,500.00	\$6,152.00	\$2,600.71	\$2,345.30	\$255.41	\$5,011.77	\$4,525.46	\$486.31	\$57,640.23	\$51,974.54
Administrative	Services		\$194,388.00	\$175,300.00	\$19,088.00	\$14,315.76	\$12,908.77	\$1,406.99	\$27,442.30	\$24,751.91	\$2,690.39	\$166,945.70	\$150,548.09
		Subtotal	\$2,300,612.00	\$2,074,700.00	\$225,912.00	\$181,311.26	\$164,646.58	\$16,664.68	\$365,235.79	\$331,065.44	\$34,170.35	\$1,935,376.21	\$1,743,634.56
		Total	\$2,495,000.00	\$2,250,000.00	\$245,000.00	\$195,627.02	\$177,555.35	\$18,071.67	\$392,678.09	\$355,817.35	\$36,860.74	\$2,102,321.91	\$1,894,182.65

Real Alternatives Indiana Pregnancy Parenting Support Program

Attachment B: Budget
 Real Alternatives, Inc., Contract Number 49636
 Indiana Pregnancy & Support Services Program
 October 1, 2021 - September 30, 2022

Expense Type	Budget Category	Expense Detail	FY 21-22	State
			Total Budget Oct 21- Sep 22	Remaining Balance Dec-2021 to Sep-2022
Administrative	Salary	President & CEO	\$62,098.00	\$4,962.97
Administrative	Salary	VP of Administration	\$31,049.00	\$2,825.10
Administrative	Salary	Senior Accountant	\$7,762.00	\$762.00
Administrative	Salary	Bookkeeper	\$6,653.00	\$610.13
Services	Salary	VP of Operations	\$42,138.00	\$3,232.24
Services	Salary	Services Coordinator	\$19,960.00	\$1,534.44
Services	Salary	Services Assistance	\$13,196.00	\$933.12
Services	Salary	Billing Coordinator	\$6,653.00	\$584.46
Services	Salary	Service Provider Approval	\$1,109.00	\$109.00
Services	Salary	Service Provider Monitoring	\$6,653.00	\$652.53
Services	Salary	Hotline Counselor	\$554.00	\$54.00
		Subtotal	\$197,825.00	\$16,259.99
Administrative	Fringe	Payroll Taxes	\$8,871.00	\$838.78
Services	Fringe	Payroll Taxes	\$7,762.00	\$687.58
Administrative	Fringe	Workers' Comp	\$554.00	\$48.35
Services	Fringe	Workers' Comp	\$554.00	\$49.37
Administrative	Fringe	Pension	\$2,772.00	\$233.52
Services	Fringe	Pension	\$1,663.00	\$114.23
Administrative	Fringe	Employee Group Ins	\$20,515.00	\$1,621.81
Services	Fringe	Employee Group Ins	\$8,317.00	\$658.07
		Subtotal	\$51,008.00	\$4,251.71
Administrative	Travel	Travel/Lodging	\$1,109.00	\$24.43
Services	Travel	Travel	\$3,327.00	\$235.16
		Subtotal	\$4,436.00	\$259.59
Administrative	Supplies	Office Expense	\$6,986.00	\$625.76
Services	Supplies	Computer Resources/Upgrades	\$5,545.00	\$545.00
Services	Supplies	Client Education Materials	\$27,723.00	\$2,723.00
Services	Supplies	Pregnancy Test Kits	\$6,653.00	\$489.59
		Subtotal	\$46,907.00	\$4,383.35
Administrative	Contracts	Accounting/IT/Legal consulting	\$16,634.00	\$1,566.81
Administrative	Contracts	Auditing	\$5,545.00	\$433.70
Administrative	Contracts	Copier Service Contracts	\$1,109.00	\$81.99
Services	Contracts	Client Service Providers	\$1,875,169.00	\$153,515.17
Services	Contracts	Meetings/Seminars/Conference	\$8,317.00	\$408.51
Services	Contracts	Services Advertising	\$203,220.00	\$19,832.65
Services	Contracts	Services Database Consulting	\$22,178.00	\$1,480.10
		Subtotal	\$2,132,172.00	\$177,318.93
Administrative	Other	Professional Development	\$1,109.00	\$105.35
Administrative	Other	Job advertising	\$554.00	(\$24.30)
Administrative	Other	New employee screening	\$554.00	\$54.00
Administrative	Other	Postage/Shipping	\$1,663.00	\$99.59
Administrative	Other	Rent	\$13,861.00	\$1,091.95
Administrative	Other	Telephone Service	\$2,218.00	\$202.84
Administrative	Other	General Business Liability Ins	\$1,109.00	\$96.30
Administrative	Other	Insurance - Directors & Officers	\$1,663.00	\$136.53
Services	Other	Toll Free Referral System	\$1,109.00	\$91.43
Services	Other	Contract Costout Cost	\$38,812.00	\$3,812.00
		Subtotal	\$62,652.00	\$5,665.69
		Administrative	\$194,388.00	\$16,397.61
		Services	\$2,300,612.00	\$191,741.65
		Total	\$2,495,000.00	\$208,139.26

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2021-22

Cost Category	Total Budgeted Dollars	TANF Budget	State Budget	Total Actual Expenses	TANF Expenses	State Expenses	Total Actual Expenses	TANF Actual Expenses	State Actual Expenses	Total Remaining Bal	TANF Remaining Bal	State Remaining Bal
	FY 21-22	FY 21-22	FY 21-22	Nov-21	Nov-21	Nov-21	YTD thru Nov 2021	YTD thru Nov 2021	YTD thru Nov 2021	Dec 2021 - Sept 2022	Dec 2021 - Sept 2022	Dec 2021 - Sept 2022
Personnel												
President & CEO	\$62,098.00	\$56,000.00	\$ 6,098.00	5,670.09	\$ 5,112.24	\$ 557.85	11,545.79	10,410.76	1,135.03	\$50,552.21	\$45,589.24	\$4,962.97
VP of Administration	\$31,049.00	\$28,000.00	\$ 3,049.00	2,277.97	2,054.07	223.90	2,277.97	2,054.07	223.90	\$28,771.03	\$25,945.93	\$2,825.10
Senior Accountant	\$7,762.00	\$7,000.00	\$ 762.00	-	-	-	-	-	-	\$7,762.00	\$7,000.00	\$762.00
Bookkeeper	\$6,653.00	\$6,000.00	\$ 653.00	438.48	395.61	42.87	438.48	395.61	42.87	\$6,214.52	\$5,604.39	\$610.13
Professional Development	\$1,109.00	\$1,000.00	\$ 109.00	37.18	33.53	3.65	37.18	33.53	3.65	\$1,071.82	\$966.47	\$105.35
Payroll Taxes	\$8,871.00	\$8,000.00	\$ 871.00	246.81	222.58	24.23	328.15	295.93	32.22	\$8,542.85	\$7,704.07	\$838.78
Workers Compensation Insurance	\$554.00	\$500.00	\$ 54.00	23.35	21.06	2.29	57.60	51.95	5.65	\$496.40	\$448.05	\$48.35
Pension	\$2,772.00	\$2,500.00	\$ 272.00	218.65	197.18	21.47	391.90	353.42	38.48	\$2,380.10	\$2,146.58	\$233.52
Employee Group Insurance	\$20,515.00	\$18,500.00	\$ 2,015.00	1,784.33	1,609.05	175.28	4,002.90	3,609.71	393.19	\$16,512.10	\$14,890.29	\$1,621.81
Job Advertising	\$554.00	\$500.00	\$ 54.00	797.40	719.10	78.30	797.40	719.10	78.30	(\$243.40)	(\$219.10)	(\$24.30)
New Employee Screening	\$554.00	\$500.00	\$ 54.00	-	-	-	-	-	-	\$554.00	\$500.00	\$54.00
Total Personnel	\$ 142,491.00	\$ 128,500.00	\$ 13,991.00	\$ 11,494.26	\$ 10,364.42	\$ 1,129.84	\$ 19,877.37	\$ 17,924.08	\$ 1,953.29	\$122,613.63	\$110,575.92	\$ 12,037.71
Operating												
Accounting/IT/Legal Consulting	\$16,634.00	\$15,000.00	\$ 1,634.00	\$ 407.58	\$ 367.56	\$ 40.02	684.29	617.10	67.19	\$15,949.71	\$14,382.90	\$1,566.81
Postage/Shipping	\$1,663.00	\$1,500.00	\$ 163.00	341.85	308.28	33.57	704.34	640.93	63.41	\$958.66	\$859.07	\$99.59
Auditing	\$5,545.00	\$5,000.00	\$ 545.00	459.68	414.53	45.15	1,133.65	1,022.35	111.30	\$4,411.35	\$3,977.65	\$433.70
Travel/Lodging	\$1,109.00	\$1,000.00	\$ 109.00	26.96	24.27	2.69	860.37	775.80	84.57	\$248.63	\$224.20	\$24.43
Rent	\$13,861.00	\$12,500.00	\$ 1,361.00	1,039.78	937.64	102.14	2,740.41	2,471.36	269.05	\$11,120.59	\$10,028.64	\$1,091.95
Telephone Service	\$2,218.00	\$2,000.00	\$ 218.00	154.51	139.35	15.16	154.51	139.35	15.16	\$2,063.49	\$1,860.65	\$202.84
General Business Liability Insurance	\$1,109.00	\$1,000.00	\$ 109.00	52.45	47.30	5.15	129.36	116.66	12.70	\$979.64	\$883.34	\$96.30
Insurance-Directors & Officers	\$1,663.00	\$1,500.00	\$ 163.00	109.31	98.57	10.74	269.57	243.10	26.47	\$1,393.43	\$1,256.90	\$136.53
Office Expense	\$6,986.00	\$6,300.00	\$ 686.00	155.97	140.65	15.32	613.33	553.09	60.24	\$6,372.67	\$5,746.91	\$625.76
Computer Resources	\$0.00	\$0.00	\$0.00	-	-	-	-	-	-	\$0.00	\$0.00	\$0.00
Total Operating	\$ 50,788.00	\$ 45,800.00	\$ 4,988.00	\$ 2,748.09	\$ 2,478.15	\$ 269.94	\$ 7,289.83	\$ 6,579.74	\$ 710.09	\$ 43,498.17	\$ 39,220.26	\$ 4,277.91
Equipment												
Equipment Service Contracts	\$1,109.00	\$1,000.00	\$ 109.00	\$ 73.41	\$ 66.20	\$ 7.21	275.10	248.09	27.01	\$833.90	\$751.91	\$81.99
Total Administrative Expenses	\$ 194,388.00	\$ 175,300.00	\$ 19,088.00	\$ 14,315.76	\$ 12,908.77	\$ 1,406.99	\$ 27,442.30	\$ 24,751.91	\$ 2,690.39	\$ 166,945.70	\$ 150,548.09	\$ 16,397.61

**Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2021-22**

Cost Category	Total Budgeted Dollars	TANF Budget	State Budget	Total Actual Expenses	TANF Expenses	State Expenses	Total Actual Expenses YTD thru Nov 2021	TANF Actual Expenses YTD thru Nov 2021	State Actual Exp YTD thru Nov 2021	Total Remaining Bal Dec 2021- Sept 2022
	FY 21-22	FY 21-22	FY 21-22	Nov-21	Nov-21	Nov-21				
Personnel										
Vice President of Operations	\$42,138.00	\$38,000.00	\$ 4,138.00	\$ 3,868.16	\$ 3,488.24	\$ 379.92	\$ 9,221.99	\$ 8,316.23	\$ 905.76	\$32,916.01
Services Coordinator	\$19,960.00	\$18,000.00	\$ 1,960.00	\$ 2,682.54	\$ 2,418.99	\$ 263.55	\$ 4,336.91	\$ 3,911.35	\$ 425.56	\$15,623.09
Billing Coordinator	\$6,653.00	\$6,000.00	\$ 653.00	\$ 660.00	\$ 595.27	\$ 64.73	\$ 698.03	\$ 629.49	\$ 68.54	\$5,954.97
Services Assistance	\$13,196.00	\$11,900.00	\$ 1,296.00	\$ 2,057.36	\$ 1,855.30	\$ 202.06	\$ 3,697.60	\$ 3,334.72	\$ 362.88	\$9,498.40
Service Provider Approval	\$1,109.00	\$1,000.00	\$ 109.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$1,109.00
Service Provider Monitoring	\$6,653.00	\$6,000.00	\$ 653.00	\$ 5.86	\$ 5.39	\$ 0.47	\$ 5.86	\$ 5.39	\$ 0.47	\$6,647.14
Hotline Counselor	\$554.00	\$500.00	\$ 54.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$554.00
Payroll Taxes	\$7,762.00	\$7,000.00	\$ 762.00	\$ 431.11	\$ 388.81	\$ 42.30	\$ 758.61	\$ 684.19	\$ 74.42	\$7,003.39
Workers Compensation Insurance	\$554.00	\$500.00	\$ 54.00	\$ 19.11	\$ 17.23	\$ 1.88	\$ 47.13	\$ 42.50	\$ 4.63	\$506.87
Pension	\$1,663.00	\$1,500.00	\$ 163.00	\$ 245.09	\$ 221.02	\$ 24.07	\$ 496.62	\$ 447.85	\$ 48.77	\$1,166.38
Employee Group Insurance	\$8,317.00	\$7,500.00	\$ 817.00	\$ 721.26	\$ 650.41	\$ 70.85	\$ 1,618.04	\$ 1,459.11	\$ 158.93	\$6,698.96
Total Personnel	\$ 108,559.00	\$ 97,900.00	\$ 10,659.00	\$ 10,690.49	\$ 9,640.66	\$ 1,049.83	\$ 20,880.79	\$ 18,830.83	\$ 2,049.96	\$ 87,678.21
Operating										
Client Education Materials	\$27,723.00	\$25,000.00	\$ 2,723.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 27,723.00
Services Advertising	\$203,220.00	\$183,283.00	\$ 19,937.00	\$ 662.70	\$ 597.62	\$ 65.08	\$ 1,080.35	\$ 976.00	\$ 104.35	\$ 202,139.65
Meetings/Seminars/Conference	\$8,317.00	\$7,500.00	\$ 817.00				\$ 7,073.93	\$ 6,665.44	\$ 408.49	\$ 1,243.07
Travel/Lodging To Service Providers	\$3,327.00	\$3,000.00	\$ 327.00	\$ (1,328.84)	\$ (1,198.35)	\$ (130.49)	\$ 935.27	\$ 843.43	\$ 91.84	\$ 2,391.73
Srvcs Database Consulting & Dev	\$22,178.00	\$20,000.00	\$ 2,178.00	\$ 2,801.55	\$ 2,526.44	\$ 275.11	\$ 7,106.95	\$ 6,409.05	\$ 697.90	\$ 15,071.05
Client Service Providers	\$1,875,169.00	\$1,691,017.00	\$ 184,152.00	\$ 167,838.91	\$ 152,528.45	\$ 15,310.46	\$ 326,672.22	\$ 296,035.39	\$ 30,636.83	\$ 1,548,496.78
Toll-free Referral System	\$1,109.00	\$1,000.00	\$ 109.00	\$ 68.23	\$ 61.53	\$ 6.70	\$ 179.00	\$ 161.43	\$ 17.57	\$ 930.00
Computer Resources	\$5,545.00	\$5,000.00	\$ 545.00							\$ 5,545.00
Contract Closeout Cost	\$38,812.00	\$35,000.00	\$ 3,812.00							\$ 38,812.00
Total Operating	\$ 2,185,400.00	\$ 1,970,800.00	\$ 214,600.00	\$ 170,042.55	\$ 154,515.69	\$ 15,526.86	\$ 343,047.72	\$ 311,090.74	\$ 31,956.98	\$ 1,842,352.28
Equipment										
Pregnancy Test Kits	\$6,653.00	\$6,000.00	\$ 653.00	\$ 578.22	\$ 490.23	\$ 87.99	\$ 1,307.28	\$ 1,143.87	\$ 163.41	\$5,345.72
Total Services Expenses	\$ 2,300,612.00	\$ 2,074,700.00	\$ 225,912.00	\$ 181,311.26	\$ 164,646.58	\$ 16,664.68	\$ 365,235.79	\$ 331,065.44	\$ 34,170.35	\$ 1,935,376.21

Cost Category	Total Budgeted Dollars	TANF Remaining Bal Dec 2021- Sept 2022	State Remaining Bal Dec 2021- Sept 2022
Personnel	FY 21-22		
Vice President of Operations	\$42,138.00	\$29,683.77	\$3,232.24
Services Coordinator	\$19,960.00	\$14,088.65	\$1,534.44
Billing Coordinator	\$6,653.00	\$5,370.51	\$584.46
Services Assistance	\$13,196.00	\$8,565.28	\$933.12
Service Provider Approval	\$1,109.00	\$1,000.00	\$109.00
Service Provider Monitoring	\$6,653.00	\$5,994.61	\$652.53
Hotline Counselor	\$554.00	\$500.00	\$54.00
Payroll Taxes	\$7,762.00	\$6,315.81	\$687.58
Workers Compensation Insurance	\$554.00	\$457.50	\$49.37
Pension	\$1,663.00	\$1,052.15	\$114.23
Employee Group Insurance	\$8,317.00	\$6,040.89	\$658.07
Total Personnel	\$ 108,559.00	\$ 79,069.17	\$ 8,609.04
Operating			
Client Education Materials	\$27,723.00	\$25,000.00	\$2,723.00
Services Advertising	\$203,220.00	\$182,307.00	\$19,832.65
Meetings/Seminars/Conference	\$8,317.00	\$834.56	\$408.51
Travel/Lodging To Service Providers	\$3,327.00	\$2,156.57	\$235.16
Srvcs Database Consulting & Dev	\$22,178.00	\$13,590.95	\$1,480.10
Client Service Providers	\$1,875,169.00	\$1,394,981.61	\$153,515.17
Toll-free Referral System	\$1,109.00	\$838.57	\$91.43
Computer Resources	\$5,545.00	\$5,000.00	\$545.00
Contract Closeout Cost	\$38,812.00	\$35,000.00	\$3,812.00
Total Operating	\$ 2,185,400.00	\$ 1,659,709.26	\$ 182,643.02
Equipment			
Pregnancy Test Kits	\$6,653.00	\$4,856.13	\$489.59
Total Services Expenses	\$ 2,300,612.00	\$ 1,743,634.56	\$ 191,741.65