Subject: [ON EMBARGO TIL 3pm TODAY] OFFICE OF CANNABIS MANAGEMENT RELEASES CANNABIS

DELIVERY GUIDANCE

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OFFICE OF CANNABIS MANAGEMENT RELEASES CANNABIS DELIVERY GUIDANCE

OCM Outlines Delivery Guidance Enabling New York State's First Adult-Use Retail Dispensary Licensees To Jumpstart Sales

Guidance Allows Delivery by Bicycle, Scooters in Addition to Vehicles

Today, the Office of Cannabis Management shared guidance for Conditional Adult-Use Retail Dispensary (CAURD) Licensees interested in making sales by delivery. CAURD Licensees will be able to receive approval from the Office of Cannabis Management to begin delivery to customers, jumpstarting sales of New York cannabis products with a model that will help them compete while providing options to licensee-entrepreneurs as they build new adult-use cannabis businesses.

The Office of Cannabis Management delivery guidance allows:

- Retail licensees to secure a warehouse from which to fulfill delivery orders while building permanent dispensary locations for up to one year.
- Customers to place online/phone orders only; no in-person sales or pick-up from the warehouse location.
- Customers to make online pre-payments only; no cash payments from cannabis consumer to delivery employee
- Delivery to be made by bicycles, scooters or other similar methods of transportation as well as motor-vehicles
- Delivery to consumers 21+ in New York, with ID verification upon sale and delivery
- Up to (25) delivery staff per business, per requirements in the New York Cannabis law

The temporary delivery authorization will:

- Apply to all retail dispensary licensees
- Require adherence to all public health and safety regulations

New York's first legal adult-use cannabis sales will be conducted by individuals impacted by the enforcement of the prohibition of cannabis and non-profits whose services include support for the formerly incarcerated. CAURD licensees will make the first legal adult-use sales with cannabis products grown by family farmers in New York as part of the *Seeding Opportunity Initiative*.

In November, the Cannabis Control Board gave preliminary approval to the first 36 Adult-Use Retail

Dispensary licensees. 28 of those licenses went to qualifying businesses, and 8 of those provisional licenses went to eligible non-profits.

The Office of Cannabis Management additionally informed qualifying business CAURD provisional licensees that they can submit for approval their own proposed location for their retail store and may still qualify for financial support for renovations from the Social Equity Cannabis Investment Fund operated by the Dormitory Authority of the State of New York (DASNY). DASNY will continue the work of securing retail locations and locations will be matched with licensees as they become available.

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