

# HOUSING ATTAINABILITY FOR NORTH PORT





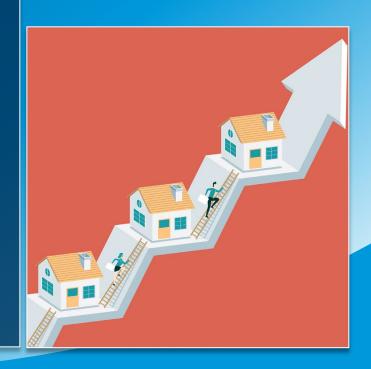


JUNE 6, 2022



## ORDER OF TOPICS

- Common Terms and Definitions
- Housing Spectrum
- Impacts of Attainable Housing
- North Port Incomes
- North Port Housing
- State and Federal Programs
- Alternative Housing Options
- Inclusionary Zoning
- Incentives





- AMI Area Median Income
- Rent/Cost Burdened Households paying more than 30% of their gross income on housing alone.





# ALICE – Asset Limited, Income Constrained, Employed

- Asset Limited = residents above the poverty line but are usually one emergency away from financial crisis
- Income Constrained = income is too low for selfsufficiency
- Employed = members of household are working or have worked and receive retirement income

Up to 38% of North Port residents



Affordable Housing in North Port, FL

**Source: United Way** 





- Targeted to households earning 30 80% AMI
- Created in partnership with State and/or Federal funding

### "affordable" housing (lowercase "a")

- May be rental or homeownership
- General term used to describe housing that is reasonably priced in the context of a household's lifestyle and income
- Typically no more than 30% of household income

# Affordable or affordable??





## Workforce Housing

- May be homeownership or rental that is reasonably afforded by a moderate to middle income workforce (80 – 120% AMI)
- Located in acceptable proximity to employment centers







- Adequate in condition
- Appropriate in size
- Affordable / affordable
- Accessible to Services
- Available



The more pieces missing, the more unstable housing becomes.



## HOUSING SPECTRUM





AFFORDABLE RENTAL HOUSING AFFORDABLE HOME OWNERSHIP MARKET RENTAL HOUSING MARKET HOME OWNERSHIP



### HOUSING SPECTRUM

- Workforce and Affordable housing exist within the same <u>Attainable</u> housing conversation
- Rising housing costs affect the full housing spectrum





## IMPACTS OF ATTAINABLE HOUSING



- Poorer health outcomes
- Less access to quality food
- Emotional/mental health problems
- Poorer performance in school
- With access to attainable housing
  - Able to afford better food and healthcare
  - Healthier and longer lifespans
  - Better school performance
  - Local purchasing power is increased





## IMPACTS OF ATTAINABLE HOUSING

- 21.6% of Sarasota County businesses see affordable housing as their biggest workforce concern (Sarasota County EDC)
- "The affordable housing crisis hits Sarasota-Manatee's biggest employers" Herald Tribune, Saundra Amrhein
- "Lack of affordable housing adds pressure to business recruitment, retention" - Herald Tribune, Mary Dougherty
- "Housing affordability crisis will be 'drag' on Florida's economy, expert says" - Herald Tribune, Derek Gilliam







## NORTH PORT HOUSING PRICES

- Average Home Price: \$372,500
- Average Apartment Rent Prices:
  - Studio: \$1,547
  - One Bedroom \$1,751
  - Two Bedroom \$2,065
  - Three Bedroom **\$2,425**



Affordable Housing in North Port, FL

Sources: Zillow, Rent.com



## NORTH PORT HOUSING

- North Port-Sarasota-Bradenton: median rental increased by 81% since 2020
- Half of all renters in Sarasota County are classified as "rent-burdened," spending more than 30% of their income on rent.
- Minimum wage employees would need to work ~165
   hours weekly to afford rent without rent-burden
- **25%** of North Port residents are renters



Affordable Housing in North Port, FL

Sources: Herald Tribune, United Way, HouseCanary



## NORTH PORT HOUSING

- Home sales prices increased over 60% since 2020
- Sales prices increased 95% in last 5 years
- North Port-Sarasota-Bradenton ranked in **Top 3** destinations in the country for relocations
- Median days on market is 6 days
- 64% of homes sell over list price



Sources: Herald Tribune, The Wall Street Journal, Redfin



# TARGETED INDUSTRIES: AREA INCOMES

| Occupation Category                    | Targeted Industry          | Entry-Level Wage | Mean Wage |
|--|----------------------------|------------------|-----------|
| Food Preparation and Serving           | Hospitality                | 19,700           | 29,000    |
| Healthcare Support                     | Healthcare                 | 24,200           | 33,600    |
| Transportation and Material Moving     | Logistics and Distribution | 22,200           | 33,800    |
| Service/Entertainment Occupations      | Hospitality                | 21,000           | 34,600    |
| Production                             | Manufacturing              | 24,700           | 38,100    |
| Arts/Design/Entertainment/Sports/Media | Hospitality                | 25,000           | 52,100    |
| Life/Physical/Social Sciences          | Bio-Life Sciences          | 37,000           | 69,000    |
| Business and Financial Operations      | Fintech                    | 36,900           | 73,900    |
| Computer and Mathematical              | Fintech/High-Tech          | 44,200           | 86,800    |
| Healthcare Practitioners and Technical | Healthcare                 | 40,900           | 87,000    |

**Source:** JobsEQ



# HIGHEST EMPLOYED INDUSTRY INCOMES

| Occupation Category                 | Industry                   | Entry-Level Wage | Mean Wage |
|-------------------------------------|----------------------------|------------------|-----------|
| Food Preparation and Serving        | Retail/Hospitality         | 19,700           | 29,000    |
| Building/Groundskeeping/Maintenance | Various                    | 22,100           | 31,700    |
| Transportation and Material Moving  | Logistics and Distribution | 22,200           | 34,100    |
| Office and Administrative Support   | Various                    | 26,200           | 39,400    |
| Construction and Extraction         | Construction               | 28,600           | 42,300    |
| Sales and Related                   | Retail                     | 21,600           | 42,600    |
| Installation/Maintenance/Repair     | Various                    | 29,100           | 46,600    |
| Educational Instruction and Library | Public Services            | 26,800           | 52,000    |
| Business and Financial              | Various                    | 36,900           | 73,900    |
| Management                          | Various                    | 45,700           | 103,400   |

**Source:** JobsEQ



## NORTH PORT INCOMES

- North Port Family (2.68 persons)
   AMI: \$64,543
- North Port Individual AMI: \$34,514
- North Port Entry Level Salary: \$31,935
- North Port Average Senior Income: \$53,802



Affordable Housing in North Port, FL

Sources: US Census Bureau, Jobs EQ, Point2Homes



# HOW MUCH INCOME IS NEEDED?

|  | Family AMI | Senior Income | Individual AMI | Entry Level<br>Income |
|--|------------|---------------|----------------|-----------------------|
| Average Home<br>(~\$122,000 needed)        | 189%       | 227%          | 355%           | 384%                  |
| Studio Apartment<br>(~\$61,000 needed)     | 95%        | 115%          | 179%           | 194%                  |
| One-Bedroom Apartment (~\$70,000 needed)   | 109%       | 130%          | 203%           | 219%                  |
| Two-Bedroom Apartment (~\$82,000 needed)   | 128%       | 154%          | 239%           | 259%                  |
| Three-Bedroom Apartment (~\$97,000 needed) | 150%       | 180%          | 281%           | 304%                  |

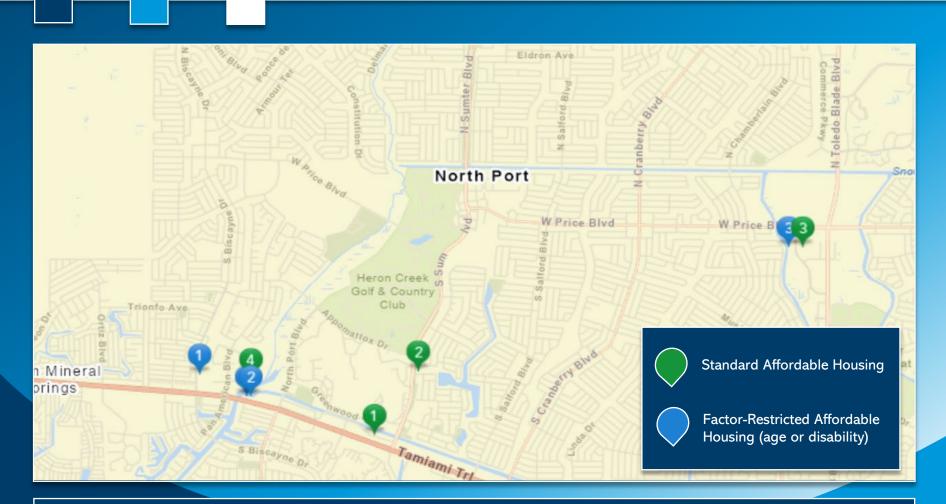


### CURRENT AFFORDABLE HOUSING

- **Current:** There are **7** housing developments that offer Affordable currently either planned or completed in North Port.
  - Average waitlist time is ~2 years
  - 55+ Average waitlist time is 6 mo. 1 yr.
  - Monthly cost 1-bedroom (factor restricted) unit ~ \$844 and 2-bedroom unit ~ \$1001
- **City Owned Lots:** The city owns **10** vacant residential lots designated for future construction of Affordable housing.



# CURRENT AFFORDABLE HOUSING



Click <a href="here">here</a> to view the Online GIS Affordable Housing Map



# AFFORDABLE HOUSING SUMMARY

|                      | Built/Active? | Factor Restricted? | Subsidy Expiration<br>Year: | Bedrooms:                                |
|----------------------|---------------|--------------------|-----------------------------|--|
| Villas of North Port | Υ             | Υ                  | 2043                        | 34 one-bed, 4 two -<br>bed               |
| <b>Grande Courte</b> | Υ             | N                  | 2055                        | 35 one-bed, 60 two-<br>bed, 32 three-bed |
| Willow Creek         | Υ             | Υ                  | 2053                        | 60 one-bed, 60 two-<br>bed               |
| Willow Creek II      | Υ             | Υ                  | 2054                        | 52 one-bed, 52 two-<br>bed               |
| Victoria Pointe      | Υ             | N                  | 2046                        | 22 one-bedroom, 20 two-bedroom           |
| Palm Port            | N             | N                  | 2071                        | 12 one-bed, 82 two-<br>bed, 32 three-bed |
| Arbor Park           | N             | Υ                  | 2073                        | 76 one-bed, 60 two-<br>bed               |
| Waters               | N             | N                  | N/A                         | 288 units, beds<br>unknown               |



### STATE PROGRAMS

- Florida Housing Finance Corporation
  - Created over 40 years ago
  - Administers the State Housing Initiatives Partnership (SHIP)
    - Local governments must have a robust affordable housing strategy to receive SHIP funds
- The Sadowski Trust Fund
  - State program established in 1991
  - Funding currently depleted



# FEDERAL PROGRAMS RELEVANT TO NORTH PORT

# HOME Investment Partnerships Program (HOME)

- Provides formula grants to states and localities that communities use to fund a wide range of activities including building, buying, and/or rehabilitating affordable housing for rent or homeownership or providing direct rental assistance.
- City must match 25 cents of every dollar in program funds.
- Community Development Block Grant (CDBG)
  - Provides annual grants on a formula basis to states, cities, and counties to develop viable urban communities by providing decent housing and a suitable living environment, and by expanding economic opportunities.
  - May not be used to construct new housing.



# ALTERNATIVE HOUSING: TINY HOMES

- Typically 300 600 square feet
- Average cost \$30,000 to \$60,000
- Florida Building Code allows for alternative minimum room sizes and ceiling height
- May be on wheels or permanent foundation



**Tiny Home on Wheels** 



# TINY HOMES - SINGLE FAMILY LOTS







#### PROS

- Requires smaller lots
- Financing same as conventional construction when on permanent foundation.
- Provides opportunity to build equity/wealth

### CONS

- Transportation capacity analysis may be needed
- Property values may be inconsistent with surrounding development



### TINY HOMES - PARK







### PROS

- Units can be owned or rented
- Residents do not need to buy land
- May provide significantly more availability for lower-income housing

### CONS

- Homes value depreciates rather than appreciates
- Residents must rent space
- Transportation capacity
- Potential to be transitory



# ALTERNATIVE HOUSING: CONTAINER HOMES

- Built from shipping containers
- Approved construction method per Florida Building Code
- Can vary from 160 square feet and up based on size and number of containers
- Easily expandable to meet changing needs
- Average cost in Southwest Florida is \$35,000 to \$52,000



**Shipping Container Home** 



# ALTERNATIVE HOUSING: CONTAINER HOMES





#### PROS

- Can withstand 150+ mph winds when secured properly
- Financing same as conventional construction when on permanent foundation
- Opportunity to build equity/wealth

### CONS

 May not be aesthetically consistent with neighboring homes



# ALTERNATIVE HOUSING: DUPLEX HOMES

- Homes with two units of roughly equal size
- Each side may be under same ownership or separate ownership
- Currently only allowed in the Residential Two-Family Zoning District



**Duplex Home** 



# ALTERNATIVE HOUSING: DUPLEX HOMES





#### PROS

- Allows for income generation
- Utilities could be easily provided in areas with Public water/sewer
- Could spur reinvestment into older areas through conversion and remodel of existing homes

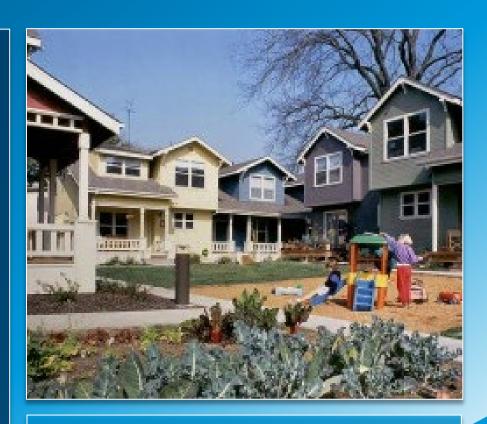
### CONS

Parking



# ALTERNATIVE HOUSING: COTTAGE/CLUSTER HOMES

- Typically 800 to 1,200 square feet
- Built in close proximity or connecting to each other
- Small lots around shared space
- Often no minimum lot size
- Parking provided in shared parking areas



**Cluster Housing** 



# ALTERNATIVE HOUSING: COTTAGE/CLUSTER HOMES





#### PROS

- Financing same as conventional construction when on permanent foundation
- Opportunity to build equity/wealth
- Shared recreational/open space can promote community atmosphere

### CONS

Transportation capacity



# ALTERNATIVE HOUSING: ACCESSORY DWELLING UNITS

- May be built by converting existing space, adding to main home, or a new detached structure
- Typically limited to a maximum square footage (ex. 650 sf) or percentage of the main home

### Types of ADUs





Detached ADU: Transform your backyard with a brand new unit



Attached ADU: Create a new unit attached to the main house



Conversion: Convert an existing garage, basement or bedroom

Types of Accessory Dwelling Units



# ALTERNATIVE HOUSING: ACCESSORY DWELLING UNITS





#### PROS

- Allows homeowner to receive income on their property
- Can provide independent living space for grown children or elderly parents
- Increased property value

### CONS

- Parking
- Rented unit may reduce Homestead Exemption



# ADU - Jurisdictional Comparison

|                                | North Port                           | Sarasota County            | City of Sarasota           |
|--------------------------------|--------------------------------------|----------------------------|----------------------------|
| Can be rented                  | N                                    | Υ                          | Υ                          |
| Size                           | 650 sf min<br>899 sf max             | 750 sf max                 | 650 sf Max                 |
| Allowed in all SF<br>Districts | Y, but only on lots<br>20,000 sf min | Y (except barrier islands) | Y (except barrier islands) |
| Requires AMI<br>limits         | N/A                                  | Y – 120% AMI               | Y – 120% AMI               |



### INCLUSIONARY ZONING

- Requirement for market-rate developers to also develop some units that are affordable to low-and moderate-income households.
- Florida Statutes require incentives be provided to offset any negative financial impact to these developers.





### INCLUSIONARY ZONING

- ULDC would require development of some units that are available to those making a certain AMI (for example, 60 – 100% AMI)
- Could be limited to new residential development in specific zoning districts or geographic areas





## INCENTIVE ZONING

 Florida Statutes require incentives be provided to offset any negative financial impact to developers required to comply with inclusionary zoning.





## INCENTIVES

- Density Bonuses
- Tax Abatement
- Parking Reduction
- Lot Regulations
- Expedited Permitting
- Fee Waivers/Reductions

- City-Wide Discount Credits
- Lot Foreclosure Program
- ADU Rebate
- ADU Property Tax Assessment Omission



## SARASOTA COUNTY INCENTIVES

- Allows accessory dwelling rental units (ADU) in residential areas
- Density bonuses and fee reductions for units less than 750 square feet
- Area-specific density bonuses
- Expedited Permitting for affordable housing
- County-owned surplus properties may be sold for affordable housing development (Currently three properties)



## DENSITY BONUSES

Increase the maximum allowable development on a site in exchange for in-kind construction of affordable and/or workforce housing.

#### PROS

CONS

- Easily implemented
- Can results in significant increase in affordable or workforce housing

Crowding of units



## PARKING REDUCTIONS

Allowing developers to construct more affordable and/or workforce units at the expense of some of the required parking spaces.

#### PROS

CONS

- Very easy to implement/enforce
- Positive environmental impacts
   by reducing impervious coverage

Available parking may be limited



### LOT REGULATIONS

Allowing relief to residential lot regulations to enable developers to maximize the use of land by reducing minimum lot sizes, required setbacks, increasing allowable lot coverage, etc.

#### PROS

CONS

- Very easy to implement/enforce
- Could spur investment

 Measures would need to be developed and implemented to address any compatibility concerns



### TAX ABATEMENT

Low-income housing can be exempt from taxes, including property taxes. This is oftentimes used for either developer incentives and/or an incentive to rehabilitate existing affordable housing.

#### PROS

CONS

- Easily implemented
- Directly addresses monetary concerns from developers

Potential reduction in City revenue



# FEE WAIVERS/REDUCTIONS

Waives or reduces fees such as impact fees and permit processing fees.

#### PROS

CONS

- Easily implemented
- Addresses upfront costs developers typically incur at risk to themselves prior to approval of project
- Potential reduction in City revenue
- Cannot be used for building permit and inspection fees



## CITY-WIDE DISCOUNT CREDITS

Discount credits would be issued to developers or developments which provide affordable housing.

#### **PROS**

CONS

- Can be applied to the cost of City services, such as utilities
- Decreases cost of developing affordable housing

Potential reduction in City revenue



## ADU REBATE PROGRAM

The city may offer a cash rebate to homeowners who construct approved accessory dwelling units on their property. An additional or greater cash rebate may be offered if the ADU is rented to those making below a certain AMI.

#### PROS

- Could significantly contribute to providing attainable housing
- Provides income for homeowners
- Helps cover upfront cost

#### CONS

 Would require significant funding stream to establish and maintain program



## ADU PROPERTY TAX ASSESSMENT OMISSION

The city may offer to omit the value of an accessory dwelling unit when assessing the value of a property for tax purposes if the ADU is rented out at an affordable rate.

#### PROS

- construction of ADUs in order to
- Incentivizes ADUs to be affordable

offset property taxes

Would encourage the

#### CONS

 Potential reduction in tax revenue



## CITY LOT FORECLOSURE BANK

When the city forecloses on lots, they would be placed into a bank to use as affordable housing within North Port.

#### PROS

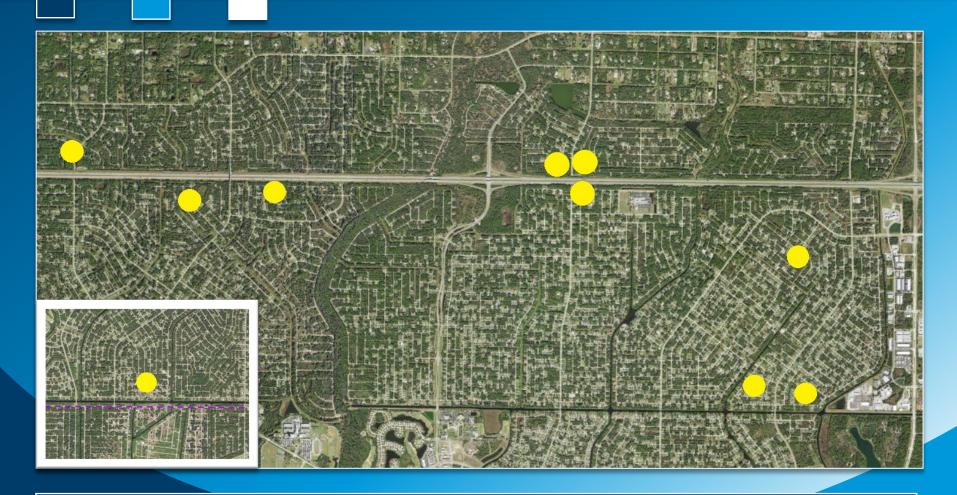
Combats blight of foreclosed properties

#### CONS

 Lots would be unavailable to sell for revenue or trade for other City needs



# CITY OWNED LOTS FOR AFFORDABLE HOUSING



Click <a href="here">here</a> to view the Online City-Owned Property Map



# LAND ACQUISITION BANK

The City could establish a land bank to purchase land for construction of affordable housing.

#### PROS

barrier to constructing affordable

stream to establish program

Could require long-term (50+ year) affordability

Removes a significant fiscal

housing

Would require dedicated funding

CONS



# POTENTIAL HOUSING REVENUE STREAM



- Allows businesses to expand their buildings beyond what would normally be allowed.
- They are then charged a fee according to the added square footage.
- Would provide revenue to fund affordable housing initiatives while at the same time providing a benefit to commercial businesses.





# CONSIDERATION POINT: ALTERNATIVE HOUSING

- Staff recommends development of draft policies and regulations for City Commission consideration to allow alternate housing options. Is there consensus from the City Commission to move forward for any of these housing options?
  - Tiny Homes
    - Single-Family Lots
    - Parks
  - Container Homes with Exterior Finishes
  - Cottage/Cluster Development
  - Accessory Dwelling Units



# CONSIDERATION POINT: INCLUSIONARY ZONING

• Staff recommends development of inclusionary zoning policies and regulations for City Commission consideration, with limitations on where it would be applicable. Is there consensus from the City Commission to move forward?



# CONSIDERATION POINT: HOUSING INCENTIVES

- Staff recommends development of draft housing incentive policies and regulations for City Commission consideration. Is there consensus from the City Commission to move forward on any of the housing incentive options?
  - Density Bonuses
  - Tax Abatement
  - Parking Reduction
  - Lot Regulation
  - Expedited Permitting
  - Fee Waivers/Reductions
  - City-Wide Discount Credits
  - ADU Property Tax



# CONSIDERATION POINT: LOT AND LAND BANKS

- Staff recommends development of draft lot and land bank policies for City Commission consideration. Is there consensus from the City Commission to move forward?
  - Lot Foreclosure Bank
  - Land Acquisition Bank



# CONSIDERATION POINT: HOUSING FUNDING

 Staff recommends development of draft policies for City Commission consideration for a Commercial Linkage Fee. Is there consensus from the City Commission to move forward?