

 **San Bernardino Sheriff Department + R.E.A.C.T - Demo - Report**

Marco Catino

Sent: Wednesday, January 23, 2013 at 1:47 PM
To: delivery
Cc: Daniele Milan; Alex Velasco

Hello,
in the last two days we met two prospects: San Bernardino Sheriff Department and R.E.A.C.T.

San Bernardino Sheriff Department (SSB)

Five people from the Sheriff Department were at the presentation, of which at least one seemed to be a very technical guy. This was the first contact with RCS for them, so we went through a standard presentation with Alex. Everything went very smooth, and they seemed quite impressed of the power of the product.

Quite a big amount of time was spent talking about the scenarios that they could use RCS for, and we shared some of our ideas and experience with them. In particular, there is one scenario that they really care about: how to infect a Blackberry when the phone is on a BES with very strict security policies and the users only exchange PGP encrypted messages. These people have their BES setup through services offered by Phantom Express: I'll look it up and try to see if I can come up with something that we can share with the Prospect.

REACT

REACT is a task force that includes different agencies; in my understanding, they are mainly focused on "online crimes" (meaning identity theft, online frauds, pedopronography, ...) and they run a big wiretap room. It was interesting how one of the persons who organized the meeting was saying how good it would be to take some of the money spent on wiretapping and move it to a solution like ours: it looks like they do have the budget.

At the meeting were about 15 people, all at the first contact with RCS. Usual presentation and Demo, only a small technical issue that apparently nobody noticed. Thanks a lot Alex for covering me while I was fixing it!! There weren't many questions, maybe because nobody wanted to expose herself too much in front of other agencies, but all questions were answered.

After the demo, we got to spend some time talking to the DA (District Attorney), who was totally impressed by the product and kept coming up with different ways they could use it.

We are now headed to Bogota, where we will meet two Prospects in the next two days. I'll keep you updated.

Ciao,
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PS: Alex just updated me that the meetings in Bogota might be three. We are waiting for confirmation from the Intelligence.

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Field Application Engineer