

Meeting with Army

Alex Velasco

Sent: Tuesday, February 26, 2013 at 2:31 PM

To: Marco Bettini; Daniele Milan

Cc: Giancarlo Russo; David Vincenzetti; Marco Catino

Hello,

Current status here at US office. We had a meeting with Army Fort Meade Monday 25th. If you remember, they purchased a system right before they got their budget cut. It has been about two years since the purchase. They were never given permission to pull an internet line to their office to install the system. (ridiculous but true!). They need to write a report on how much they paid for the system and how much it would cost if they buy it today. They also are interested in the new options that we have developed and want prices. They are not sure when we will be able to install but they believe that it could be in the next few months

I had a previous confirmation from DOD for a meeting this week. But since that last conversation I have not had an answer nor a confirmation form the client that they are coming. I am not sure why, I can only suspect that something came up and they can not reply. I have not lost hope that they will come this week. We have a confirmed meeting with customs on thursday morning at their offices.

DCIS or Defense criminal investigative service (Cyber Crimes Defense Criminal Investigative Service) was expected this week but I recieved an email:

Got your VMs Alex but am pretty much out or tied up all this week. If you would like we can try to set something up the first two weeks of March depending on my schedule or if your time is tight you might be able to hook up with my Program Directors for Forensics or Intrusions (Auman and Yurek respectively....CCed above). Sorry for the delay in getting back to you and thanks.....

*Jeffery Thorpe, Special Agent
Program Director, Cyber Crimes
Defense Criminal Investigative Service
STE: (703) 604-8444, Cell: 571-237-8246*

I have contacted the alternatives to see if they can meet with us but again no reply from them. I am afraid that they will not be able to meet with us this week.

We still have two days where we can have a reply and schedule these groups. DOD surprises me, they usually reply. it is odd that it has been this much time with no reply.

For next week, we have POC confirmed with Fort Lauderdale. We also have confirmation from Alex Berroa that 4 intelligence clients want to see us in Caracas, Venezuela. We will be leaving for Venezuela next Wednesday. We are returning from our meetings on Saturday the 9th.

We also have a request from Phoebe to arrange a meeting with National Cyber Investigative Joint Task Force. They work with Phoebe projects. I don't know when I can schedule them in for a demo. But being that it is a client that is requesting we do so, I hope it can be soon.

AS for DCIS, I don't know how to answer their invitation for a demo in the first two weeks of March. I know first week we are busy but the following week we are short handed.

Any input is appreciated.