

Exhibit

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17 **SUPERIOR COURT OF THE STATE OF CALIFORNIA**
18 **IN THE COUNTY OF LOS ANGELES**

19 INTUIT INC. and
20 INTUIT CONSUMER GROUP LLC,
21
22 Plaintiffs,
23
24 v.
25 9,933 INDIVIDUALS,
26
27 Defendants.

Lead Case No. 20STCV22761
(Consolidated with Case No. 20STCV37714)

**DECLARATION OF STEPHEN McG.
BUNDY IN SUPPORT OF INTUIT'S
OPPOSITION TO DEFENDANTS'
MOTION FOR A PRELIMINARY
INJUNCTION**

Judge: Hon. Terry Green
Dept.: 14
Hearing Date: November 20, 2020
Hearing Time: 8:45 a.m.
Reservation No.: 337964070146
Complaint Filed: June 12, 2020

1 I, Stephen M. Bundy, declare as follows:

2 1. I have personal knowledge of the facts set forth herein, and if called as a witness, I could
3 competently testify to them.

4 2. I am a lawyer and Professor of Law, Emeritus at the Law School of the University of
5 California at Berkeley. Throughout my academic career, my central concerns have been professional
6 responsibility and legal ethics, complex litigation, and alternative dispute resolution. I regularly taught
7 the required professional responsibility course. My complex litigation and alternative dispute resolution
8 courses also had substantial legal ethics content, focusing on the ethics of negotiation and settlement. I
9 have also taught professional ethics to practicing lawyers, in both public and private law offices and in
10 continuing legal education programs. I have extensive experience as a lawyer in private practice dealing
11 with ethical issues, on behalf of clients, lawyers, and law firms, both private and public. I have testified
12 as an expert many times on legal ethics issues by declaration, deposition and at trial. I recently
13 completed serving as Chair of the California State Bar's Committee on Professional Responsibility and
14 Conduct, and currently serve as Special Advisor to that Committee. A copy of my curriculum vitae is
15 attached hereto as Exhibit A.

16 3. In making this declaration, I have assumed the following facts:

17 a. Keller Lenkner represents approximately 125,000 individual clients who presently
18 have lodged or filed demands with the American Arbitration Association ("AAA") against Intuit. Keller
19 Lenkner claims to represent each of those clients on an individualized, rather than a collective, basis.
20 The clients' demands were submitted in stages: a first and second wave totaling 10,497 individual
21 demands in October 2019 and January 2020; a third wave of 34,754 additional demands in March 2020;
22 and fourth and fifth waves totaling 88,785 demands in October 2020.

23 b. In this action, Keller Lenkner, representing roughly 41,000 clients, is seeking an
24 injunction that would bar Intuit from entering into a class-action settlement that includes any Intuit
25 customers who are represented by Keller Lenkner and "currently engaged in arbitration" against Intuit.
26 For purposes of this opinion, I assume that this injunction would prevent all of Keller Lenkner's clients
27 from receiving or accepting an offer made as part of the settlement of a federal class action, even if the
28 client, advised by Keller Lenkner, would find the offer preferable to continuing their claim in arbitration.

1 c. The claims of Keller Lenkner’s clients are at different stages of the arbitration
2 process. The roughly 89,000 claims submitted last month in the fourth and fifth waves have been
3 lodged with the AAA but the \$200 initial filing fees have not been paid—hence, those claims are not yet
4 deemed filed under the AAA Rules. Of the more than 45,000 claims in the first, second and third
5 waves, approximately 8,300 were withdrawn after Intuit pointed out their lack of merit. For thousands
6 of other clients, Keller Lenkner has advanced the \$200 initial fee required for those claims to be deemed
7 filed under the AAA Rules. Intuit has paid the filing fees for the first three waves of cases, totaling
8 nearly \$13 million. In a smaller number of those cases, the AAA has initiated arbitration, requiring
9 Intuit to pay its case management fee of \$1,400 per case. Finally, in a still smaller number of cases, the
10 AAA has appointed arbitrators and Intuit has paid the \$1,500 for arbitrator’s compensation.

11 d. Keller Lenkner’s clients also differ in the expected value of their claims on the
12 merits, due to the facts of their individual cases and the differences between the various state laws that
13 Keller Lenkner asserts are applicable to their clients’ claims. A preliminary review of the 45,000 first,
14 second and third wave claims by Intuit determined that approximately 12,000 were frivolous on their
15 face. Keller Lenkner has now withdrawn approximately 8,300 of those claims, but the remainder are
16 still on file. In addition, Intuit has identified tens of thousands of claimants whose claims are likely to
17 fail on the merits because of their tax filing history and has informed Keller Lenkner about those claims.
18 If Keller Lenkner’s pre-filing investigation of the 89,000 fourth and fifth wave claims was comparable
19 to that conducted on earlier waves, then it is likely that (a) many thousands of those claims are frivolous
20 or will fail on the merits and (b) Keller Lenkner does not yet know which individual clients fall into that
21 category.

22 e. Finally, Keller Lenkner’s 125,000 clients also vary in the extent to which they can
23 credibly threaten to impose on Intuit the costs which Intuit is contractually obligated to pay to support
24 the arbitration, including the \$2,900 per case in case management fees and arbitrator compensation. For
25 some clients, that threat is no longer credible, because Intuit has already paid some or all of those costs.
26 For others, the client’s case is so weak that, were the client to pursue a claim, the client would run a
27 substantial risk of being held financially responsible for some or all of those costs under the AAA Rules
28 and the arbitration provision in the TurboTax Terms of Service.

1 f. For all these reasons, many of Keller Lenkner's arbitration clients could benefit
2 from considering, and participating in, a class action settlement of claims against Intuit reached in
3 federal court in compliance with Rule 23 of the Federal Rules of Civil Procedure, even if the monetary
4 terms of that settlement do not provide class members with a substantial non-merits based premium
5 reflecting Intuit's costs of arbitration. Some clients would be likely to accept such a settlement because
6 of weaknesses in their claims that might lead to no recovery in arbitration, or even an award of sanctions
7 against them. Others would accept such a settlement because they would rather have the money now,
8 are averse to risk, or regard it as a fair compromise. This assumption is supported by evidence about the
9 actual preferences of current Keller Lenkner clients. Intuit offered 101 of those clients an individualized
10 settlement proposal in which each would receive in settlement any sums paid to Intuit to file their taxes
11 in years where they were eligible to file using the TurboTax Free File program (that is, the full amount
12 of their potential out of pocket damages). After consulting with Keller Lenkner, 23 of those 101 clients
13 (22.77%) accepted the offer, even though the settlement included no premium to reflect Intuit's potential
14 arbitration costs. It is reasonable to assume that, all other things being equal, many Keller Lenkner
15 clients would be even more likely to accept such an offer if made as part of a class action settlement that
16 had already received preliminary fairness approval from a federal court.

17 g. Keller Lenkner will realize substantially more financial benefit from an
18 individual claim that is settled outside of litigation than from one that is settled as part of a class action.
19 The terms of Keller Lenkner's retention agreement with its clients in this matter are not known. In a
20 similar litigation in Minnesota, however, the firm's standard retention agreement provided that in the
21 event of any resolution of an individual claim before the commencement of an arbitration or court case
22 in which the client was a named party the firm would receive a \$750 flat fee. Conversely, in the event
23 of a class settlement, the firm would receive no fee of any kind. Declaration of Warren Postman in
24 Opposition to CenturyLink's Motion to Disqualify Counsel and Require Corrective Notice ¶¶ 42, 85, *In*
25 *re CenturyLink Sales Practices and Securities Litigation*, MDL No. 17-2795 (MJD/KMM), May 15,
26 2020). Assuming that the fee agreements in this case contain similar provisions, Keller Lenkner has a
27 strong financial incentive to disfavor any of its clients settling as part of a class action.
28

1 **4. Opinion 1: Keller Lenkner’s Conflict of Interest**

2 a. Keller Lenkner has a duty of undivided loyalty to each of its clients. That duty
3 forbids Keller Lenkner from taking an action for the benefit of one client that is adverse to another
4 client’s interests. *Flatt v. Superior Court*, 9 Cal. 4th 275, 289 (1994). The duty of loyalty is not limited
5 to disloyal acts: it also bars Keller Lenkner from placing itself in a position where disloyalty may be
6 required, whether by favoring one client’s interest over another or by reconciling them in a situation
7 where both should be fully enforced. *Flatt*, 9 Cal 4th at 289; *American Airlines, Inc. v. Sheppard*,
8 *Mullin, Richter & Hampton*, 96 Cal. App. 4th 1017, 1043 (2002). The lawyer is equally forbidden from
9 taking action adverse to a client to serve the lawyer’s own financial or reputational interest. An action is
10 adverse to a client’s interest when it is “unfavorable in the sense of something that generally could cause
11 injury even if in any particular case it does not do so”—actual injury is not required. California Formal
12 Opinion No. 2011-182 (relying on *Ames v. State Bar*, 8 Cal. 3d 910, 917 (1973)).

13 b. Consistent with the duty of loyalty, a lawyer may not represent a client if the
14 representation is directly adverse to another client, California Rule of Professional Conduct (“CRPC”)
15 1.7(a), or if “there is a significant risk the lawyer’s representation of the client will be materially limited
16 by the lawyer’s responsibilities to...another client...or by the lawyer’s own interests, CRPC 1.7(b),
17 unless the client gives informed written consent. Informed written consent to a potential conflict is
18 effective only “after the lawyer has communicated and explained” in writing “(i) the relevant
19 circumstances and (ii) the material risks, including any actual and reasonably foreseeable adverse
20 consequences of the proposed course of conduct.” CRPC 1.0.1(e)-(e-1). Even a fully informed written
21 consent cannot excuse a conflict unless “the lawyer reasonably believes that the lawyer will be able to
22 provide competent and diligent representation to each affected client.” CRPC 1.7(d)(1).

23 c. The professional rules are also highly sensitive to the risk of conflict of interest in
24 the context of settlement. The decision whether to accept a settlement is for the client, not the lawyer.
25 Under the California Rules of Professional Conduct, “[a] lawyer shall abide by a client’s decision
26 whether to settle a matter.” CRPC 1.2. To protect the client’s right to decide, a lawyer must
27 communicate to the client “all amounts, terms and conditions” of any written settlement offer in a civil
28 matter. CRPC 1.4.1. Once those terms have been communicated to the client, the lawyer must

1 “exercise independent judgment and render candid advice” about whether to accept the offer, framed
2 with attention to the specifics of the client’s claim and expressed interests. CRPC 2.1. Where the
3 settlement is on behalf of two or more clients, any aggregate settlement of those claims requires all
4 clients’ informed written consent, following disclosure of each client’s participation in the settlement.
5 CRPC 1.8.7. These rules reflect an awareness that the financial and personal interests of individual
6 clients and of the lawyer often differ with respect to the question of settlement, as they do here, and that
7 when such conflicts exist, the client’s individual power of decision must be protected.

8 d. Keller Lenkner’s advocacy for an injunction that would bar all its clients from
9 being included in the terms of a class action settlement violates its duty of undivided loyalty to those
10 clients who could benefit from considering or participating in such a settlement. On the assumed facts,
11 many Keller Lenkner clients fall into that category. Because those clients could benefit from such a
12 settlement, the relief sought is adverse to them. Moreover, the conflict is actual—Keller Lenkner’s
13 advocacy of the injunction foreseeably will result in harm to those clients. This course of action is
14 especially troubling because Keller Lenkner also has a substantial financial interest in maximizing the
15 number of clients who pursue individual arbitration (where substantial fees can be obtained) and
16 minimizing the number who settle in a class action, where Keller Lenkner would receive no
17 compensation.

18 e. It does not matter that Keller Lenkner may reasonably believe the injunction
19 would benefit some of its clients: the duty of loyalty does not permit Keller Lenkner to place the
20 interests of those clients ahead of the interests of those who could be harmed by the injunction. Nor
21 would it matter if Keller Lenkner reasonably believed that the injunction tended to enhance the
22 aggregate value of all its clients’ claims. Keller Lenkner has not been appointed to represent a class. It
23 therefore must treat its clients as individuals, not as an aggregate, and cannot properly trade off the
24 interests of some clients to maximize its or its clients’ total financial return from the litigation.

25 f. The fact that each of Keller Lenkner’s clients may have a contractual right not to
26 participate in a class action settlement does not alter the conflict analysis. That is so because each client
27 is entitled to decide for him or herself whether to insist on that right or to waive it, and there are a
28 substantial number of Keller Lenkner clients who could benefit from waiving it in order to participate in

1 a class action settlement. Keller Lenkner’s duty to those clients requires it to preserve their ability to
2 benefit from waiving that right. Instead, the injunction that Keller Lenkner is seeking would eliminate
3 that ability, and abort the process by which they could receive a class action settlement offer and reach
4 their own decision on whether to accept it.

5 g. Keller Lenkner’s concern may be that its clients would be making a “mistake” by
6 entering into a future merits-based class action settlement when they could realize more money by
7 seeking an individual settlement that trades on Intuit’s costs of defense. But under the professional
8 rules, the decision to settle is for the client, not the lawyer. The remedy for client error is the lawyer’s
9 advice, not the lawyer’s veto. The proposed injunction, however, deprives all Keller Lenkner’s clients
10 of the right to decide the question of settlement, without regard to whether they would benefit from
11 exercising that right. This conflict is particularly troubling because the proposed injunction is not
12 necessary to protect those who might later individually decide to opt out of a class settlement. Keller
13 Lenkner can protect each of its clients’ individual right to make an informed decision by advising each
14 of them about the class settlement when and if it occurs.

15 h. Assuming that Keller Lenkner sought written client consent to this conflict, that
16 consent cannot have cured it, for two reasons. First, such a consent would have required a written
17 explanation of the injunction, the conflicts to which it gave rise, and “the material risks, including any
18 actual and reasonably foreseeable adverse consequences” of seeking the injunction for those clients who
19 could benefit from a class action settlement. But Keller Lenkner simply has not learned enough about
20 the position of each of its individual clients to provide each client with an individuated explanation of
21 those risks and consequences. Without such an explanation, the client’s consent cannot be adequately
22 informed. Second, even if fully informed, such a consent cannot excuse an actual conflict of this kind,
23 because Keller Lenkner could not “reasonably” believe that seeking an injunction that harms some
24 clients is consistent with providing “competent and diligent representation to each [of them].” CRPC
25 1.7(d)(1).

26 **5. Opinion 2: Class Action Notice and Rule 4.2**

27 a. A class action notice from a federal court directed to each of Keller Lenkner’s
28 individual clients would not violate California Rule of Professional Conduct 4.2. Rule 4.2—the so-

1 called “no contact” rule—prohibits a lawyer representing a client from communicating, “directly or
2 indirectly about the subject of the representation with a person the lawyer knows to be represented by
3 another lawyer in the matter, unless the lawyer has the consent of the other lawyer.” CRPC 4.2 (a). The
4 prohibition on indirect communications “is intended to address situations where a lawyer seeks to
5 communicate with a represented person through an intermediary such as an agent, investigator or the
6 lawyer’s client.” *Id.* Comment [3]. The Rule does not prohibit lawyer “communications otherwise
7 authorized by law or a court order.” CRPC 4.2(c)(2).

8 b. Rule 4.2 does not apply here because a class action notice from a federal court is
9 neither a “direct” communication by a lawyer nor an “indirect” communication through an intermediary
10 acting at the lawyer’s direction. Rather, it is a communication from the court, an independent
11 governmental entity with fiduciary obligations to the class. Thus, Rule 23(c)(2)(B) states that in an
12 action certified under Rule 23(b)(3) “the court must direct” notice to class members. Similarly, where
13 notice of a class action settlement is required under Rule 23(e)(1) “the court must direct notice” to all
14 class members who would be bound by the settlement. Consistent with that view, the model class action
15 notices from the Federal Judicial Center expressly state that “the court sent you this notice” and that it is
16 “not a solicitation from a lawyer.” *See, e.g.,* Federal Judicial Center, Products Liability Class Action
17 Certification and Settlement: Full Notice (a copy of which is attached as Exhibit B to this declaration).¹

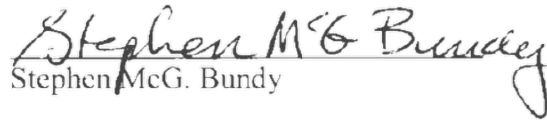
18 c. If, implausibly, a class action notice from the court were somehow deemed a
19 lawyer communication within the meaning of Rule 4.2(a), it would nevertheless fall within the explicit
20 exception in Rule 4.2(c)(2) permitting communications “otherwise authorized by law or court order.”

21 d. The conclusion that a class action notice from a federal court is not prohibited by
22 Rule 4.2 is also sound policy. Class action notice is required to be clear, concise and “in plain, easily
23 understood language,” Fed. R. Civ. P. 23(c)(2)(B), and should be sent only after the district court “has
24 given careful attention to the content and format of the notice...and any claim form class members must
25 submit to obtain relief.” Fed. R. Civ. P. 23 Advisory Committee Note on Rules—2018 Amendment.
26 Because of these legal and procedural protections, notice approved and sent by a federal court does not
27

28 ¹ <https://www.fjc.gov/sites/default/files/2016/ClaAct04.pdf> (last accessed November 4, 2020).

1 involve the risks of partisan overreaching or interference with the lawyer-client relationship that Rule
2 4.2 is intended to address.

3 I declare under penalty of perjury that the foregoing is true and correct, and that this declaration
4 was executed on November 6, 2020 in Berkeley, California.

5 
6 Stephen McG. Bundy