

#### AIRPORT ADVISORY COMMISSION MEETING FEBRUARY 8, 2022 3:00 PM 2716 SPIRIT OF TEXAS DRIVE ROOM 160 (Board Room and Public Comments) ROOM 174 (Public Viewing of Proceedings via videoconference) AUSTIN, TEXAS 78719

Some members of the Commission may be participating via videoconference.

Live audio of the meeting will be available as an alternative to attending in person. Please email Steve Khanoyan at <u>Stephen.Khanoyan@austintexas.gov</u> by noon of the day of the meeting for dial-in details.

Citizen communication is welcome either in person or via dial-in. Any member of the public wishing to address the Commission in person may sign in before the meeting or, if via dial in, by noon of the meeting date by emailing Steve Khanoyan at Stephen.Khanoyan@austintexas.gov. Please include the phone number you will be calling from in your email.

### **CURRENT BOARD MEMBERS:**

Eugene Sepulveda, Chair Scott Madole, Vice-Chair Jeremy Hendricks, Secretary Wendy Price Todd Vicky Sepulveda Ernest Saulmon Jonathan Coon Billy Owens Raymond Young Chad Ennis

### AGENDA

### CALL TO ORDER

### CITIZEN COMMUNICATION: GENERAL

Speakers signed up prior to the meeting being called to order will each be allowed a three minute allotment to address their concerns regarding items not posted on the agenda. Please see further instructions on registration above.

### 1. APPROVAL OF MINUTES

January 11, 2022 meeting.

### 2. STAFF REPORTS

a) December 2021 Financial Results.
 (Prepared by Rajeev Thomas, Deputy Chief of Finance)

b) AUS Air Service Update. (Prepared by Jamy Kazanoff, Air Service Development)

### 3. STAFF BRIEFINGS

- a) "Updates from the CEO regarding community meetings related to the proposed fuel facility" presented by Jacqueline Yaft, Chief Executive Officer.
- b) "Art in Public Places at AUS" presented by Marjorie Flanagan, Acting Program Manager, and Curt Gettman, Senior Project Manager, Arts in Public Places.
- c) "Construction Training Program" presented by Michelle Pierre, Program Compliance Coordinator, Capital Contracting Office.
- d) "Airport Expansion and Development Program (AEDP) Updates regarding the baggage handling system, program management support consultant, and airfield construction" presented by Tracy Thompson, Interim Chief Officer of Development, and Shane Harbinson, Deputy Chief of Planning and Development.
- e) "Notification plan for the Environment Assessment public meeting related to the AEDP" presented by Kane Carpenter, Manager Environmental Services.

### 4. CONSENT AGENDA

a) Authorize negotiation and execution of an amendment to the professional services agreement with AECOM Technical Services Inc., as Technical Baggage Handling System (BHS) Advisor for the ABIA Terminal Centralized Baggage Handling System (BHS) in the amount of \$1,834,586 for a total contract amount not to exceed \$3,592,586.

Scheduled for approval by the City Council at the March 3, 2022 meeting.

(Note: This amendment will be awarded in compliance with 49CR Part 26 Disadvantaged Business Enterprise Program. Current participation to date is 12.11% DBE.)

b) Authorize negotiation and execution of an amendment to the Design-Build Agreement with The Whiting-Turner Construction Company for construction services for the Existing Terminal Centralized Baggage Handling System Upgrades project in an amount of \$157,055,614, for a total not to exceed an amount of \$173,113,614. *Scheduled for approval by the City Council at the March 3, 2022 meeting.* 

(Note: This amendment will be awarded in compliance with City Code Chapter 2-9A Minority Owned Business Enterprise Procurement Program set at 12.23%. Current participation to date is 25.82% DBE.)

### 5. ACTION ITEMS

None.

### 6. OLD BUSINESS

- a) City Council meeting on January 27, 2022.
  - Authorize negotiation and execution of a contract with Associated Time Instruments Co., Inc. d/b/a Associated Time & Parking Controls to provide maintenance, repair, and support services for the automated parking guidance system, for a term of five years in an amount not to exceed \$725.000.

### Approved on consent.

Authorize negotiation and execution of a Construction Manager-at-Risk agreement with JE Dunn/Clark, a Joint Venture, for preconstruction and construction services for the Barbara Jordan Terminal in an amount not to exceed \$46,000,000.

### Approved on consent.

- b) City Council meeting on February 3, 2022.
  - Authorize negotiation and execution of four contracts with Ricondo Associates Inc., Unison Consulting, Inc., Leighfisher Inc., and Frasca Associates LLC for financial and other related consulting services, each for a term of five years for total contract amounts not to exceed \$2,500,000 divided among the contractors. Result unknown at time of agenda posting.

### 7. NEW BUSINESS

- a) Review of Commission Recommendations and Actions to discuss with appointing City Council Member.
- b) Future Agenda Items.
- c) Next scheduled meeting scheduled for March 8, 2022 at 3:00 PM.

### **ADJOURNMENT**

The City of Austin is committed to compliance with the Americans with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request. Meeting locations are planned with wheelchair access. If requiring Sign Language Interpreters or alternative formats, please give notice at least 2 days before the meeting date. Please call Ammie Calderon, Aviation Department, at (512) 530-6605 for additional information; TTY users route through Relay Texas at 711.

For more information on the Airport Advisory Commission, please contact Tracy Thompson at tracy.thompson@austintexas.gov.



# **ITEM 1. APPROVAL OF MINUTES**

# January 11, 2022 - MEETING





### AIRPORT ADVISORY COMMISSION REGULAR MEETING MINUTES TUESDAY, JANUARY 11, 2022

The Airport Advisory Commission convened in a regular meeting on Tuesday, January 11, 2022.

### CALL TO ORDER

Chair E. Sepulveda called the Commission Meeting to order at 3:01 p.m.

### **Commissioners in Attendance:**

Eugene Sepulveda – Chair Scott Madole – Vice Chair Jeremy Hendricks - Secretary Billy Owens Raymond Young Chad Ennis Vicky Sepulveda Ernest Saulmon

<u>Commissioners Absent:</u> Jonathan Coon

Wendy Price Todd

### CITIZENS COMMUNICATIONS:

None.

### 1. APPROVAL OF MINUTES

a) The minutes from the meeting of October 12, 2021 were approved on Commissioner Saulmon's motion, Commissioner Young seconded. Motion passed on an 8-0-0-2 vote. Commissioners Coon and Todd were absent.

### 2. WRITTEN STAFF BRIEFINGS

- a) "November Financial Results" prepared by Rajeev Thomas, Deputy Chief of Finance.
- b) "AUS Air Service Update" prepared by Jamy Kazanoff, Air Service Development.

### 3. VERBAL STAFF BRIEFINGS

- a) "Updates from the Chief Executive Officer regarding carbon neutrality at AUS" presented by Jacqueline Yaft, Chief Executive Officer and Shane Harbinson, Deputy Chief Officer of Planning and Development.
- b) "Updates from the Chief Executive Officer regarding outreach and scheduling related to the AUS fuel farm community meetings" presented by Jacqueline Yaft, Chef Executive Officer.
- c) "Airport Expansion and Development Program (AEDP) Update" presented by Tracy Thompson, Interim Chief Officer of Development, and Shane Harbinson, Deputy Chief Officer of Planning and Development.

### 4. FOR RECOMMENDATION

 a) Authorize negotiation and execution of four contracts with Ricondo Associates Inc., Unison Consulting, Inc., Leighfisher Inc., and Frasca Assocates LLC for financial and other related consulting services, each for a term of five years for total contract amounts not to exceed \$2,500,000 divided among the contractors.

A motion to approve was made by Secretary Hendricks; Commissioner Saulmon seconded. Motion passed on an 8-0-0-2 vote. Commissioners Coon and Todd were absent.

b) Approve ratification of a contract with Netsync Network Solutions to provide Cisco Smartnet maintenance and support services in the amount of \$240,000.

A motion to approve was made by Commissioner Saulmon; Commissioner Young seconded. Motion passed on an 8-0-0-2 vote. Commissioners Coon and Todd were absent.

c) Authorize negotiation and execution of a Construction Manager-at-Risk agreement with JE Dunn/Clark, a Joint Venture, for preconstruction and construction services for the Barbara Jordan Terminal (BJT) in an amount not to exceed \$46,000,000.

A motion to approve was made by Vice Chair Madole; Commissioner Saulmon seconded. Motion passed on an 8-0-0-2 vote. Commissioners Coon and Todd were absent.

### 5. ACTION ITEMS

None.

### 6. OLD BUSINESS

City Council actions since the last AAC meeting were reviewed.

### 7. NEW BUSINESS

- a) Review of Commission Recommendations and Actions to discuss with appointing City Council Member
  - Passenger traffic for November 2021 exceeded the numbers for November 2019. Cargo traffic is also up by 38 percent.
  - The AAC recognizes the new nonstop service announcements including London Heathrow (LHR) on Virgin Atlantic as well as service to Amsterdam, Calgary, and Frankfurt.
  - The Environmental Assessment for the Barbara Jordan Terminal projects is expected in March.
  - The CEO updated the AAC on the proposed fuel facility and efforts for community outreach. Results of these community meetings is expected by next month.
- b) Future Agenda Items
- c) Next scheduled meeting February 8, 2022 at 3:00 p.m.

### ADJOURNMENT

Chair E. Sepulveda adjourned the meeting at 4:07 p.m.

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For more information on the Airport Advisory Commission, please contact Executive Liaison Tracy Thompson at tracy.thompson@austintexas.gov or Staff Liaisons Steve Khanoyan at (312) 723-2619 or stephen.khanoyan@austintexas.gov and Ammie Calderon at (512) 530-6605 or ammie.calderon2@austintexas.gov.



# **ITEM 2a – WRITTEN STAFF BRIEFINGS**

# December 2021 Financial Results Prepared by Rajeev Thomas, Deputy Chief, Finance



### MEMORANDUM

TO: Airport Advisory Commissioners
FROM: Rajeev Thomas, Deputy Chief - Finance, Aviation Department
DATE: February 8, 2022
SUBJECT: Austin-Bergstrom International Airport (AUS) Update

### December 2021 Financial Results

Total passenger traffic increased 209.3% in December 2021 compared to December 2020 (which was severely impacted by pandemic related concerns). Total passenger traffic in December 2021 exceeded traffic in December 2019 by 8.5%.

Table #1	FY 2022	FY 2021	Variance	FY 2022	FY 2021	YTD Variance
	December	December	Fav (Unfav)	YTD	YTD	Fav (Unfav)
Enplanements	808,907	262,934	207.6%	2,364,711	770,313	207.0%
Landing Weights	1,006,798,245	431,926,302	133.1%	2,978,466,792	1,279,714,822	132.7%
Cargo Tonnage	12,893	12,786	0.8%	38,030	35,033	8.6%
Operating Revenue	\$19,090,847	\$10,568,745	\$8,522,103	\$57,880,964	\$31,557,531	\$26,323,433
Airport Operating Expenses	\$8,022,912	\$7,552,864	(\$470,048)	\$23,660,862	\$22,916,352	(\$744,510)
Total Requirements	\$13,460,242	\$12,282,604	(\$1,177,638)	\$39,425,458	\$37,235,241	(\$2,190,218)
Net Income Before CARES Act	\$5,630,605	(\$1,713,859)	\$7,344,464	\$18,455,506	(\$5,677,709)	\$24,133,216
Cares Act Reimbursement	\$0	\$3,629,435	(\$3,629,435)	\$0	\$11,017,537	(\$11,017,537)
Net Income After CARES Act	\$5,630,605	\$1,915,576	\$3,715,029	\$18,455,506	\$5,339,828	\$13,115,679

Table #1 illustrates December 2021's enplanements were 207.6% higher than December 2020, serving an additional 545,973 enplaned passengers. Passenger enplanements totaled 808,907 in December 2021 compared to 262,934 in December 2020 and 746,683 in December 2019. Landing weights exceeded 1 billion pounds in December 2021 representing an increase of 133.1% compared to December 2020 and an increase of 18.6% compared to December 2019. Cargo volume totaled 12,893 tons in December 2021 representing an increase of 0.8% compared to December 2020 and an increase of 59.3% compared to December 2019.

Monthly operating revenues increased 80.6% or \$8.5M compared to December 2020.

Totaling \$19.1M, December 2021 operating revenues were driven by strong passenger and aircraft traffic related to additional route offerings from multiple airlines and holiday travel. The increased volume of passenger and aircraft traffic resulted in additional airline revenue and non-airline revenues (such as parking and food & beverage). Airport operating expenses increased 6.2% compared to December 2020 due to increased needs associated with the elevated level of passenger traffic as well as the one-time payment of the budgeted compensation adjustment (totaling \$370k) within the month of December. AUS reported \$5.6M of net income (before CARES ACT) in December 2021 compared to a deficit of (\$1.7M) in December 2020.

### Year-to-Date Fiscal Year 2022 Financial Results

Through the third month of Fiscal Year 2022 (FY2022) AUS delivered strong financial performance when compared to the same period in Fiscal Year 2021 (FY2021). FY2022 Year to Date (YTD) Operating Revenue totals \$57.9M compared to \$31.6M in FY2021, an 83.4% increase. Airport Operating Expenses totaled \$23.7M YTD in FY2022 compared to \$22.9M in FY 2021, a 3.2% increase. Net income before CARES Act funding totals \$18.5M YTD in FY2022 compared to a deficit of (\$5.7M) in FY2021, an increase of \$24.1M or 425.1%.

	FY 2022	FY 2022	Budget vs. YTD Variance	Budget vs. YTD Variance	
Table #2	Approved Budget - Seasonalized	YTD	\$ Fav (Unfav)	% Fav (Unfav)	
Operating Revenue	\$38,717,758	\$57,880,964	\$19,163,206	49.5%	
Airport Operating Expenses	\$25,747,627	\$23,660,862	\$2,086,765	8.1%	
Total Requirements	\$41,512,223	\$39,425,458	\$2,086,765	5.0%	
Net Income Before Debt Service	\$10,082,556	\$31,332,527	\$21,249,971	210.8%	
Net Income Before CARES Act	(\$2,794,465)	\$18,455,506	\$21,249,971	760.4%	
Cares Act Reimbursement	\$4,545,151	\$0	(\$4,545,151)	(100.0%)	
Net Income After CARES Act	\$1,750,687	\$18,455,506	\$16,704,820	954.2%	

Through December 2021 AUS has delivered favorable YTD financial performance compared to FY2022 budget on a seasonalized basis due to increased revenue and operating expense savings. As presented in Table #2, YTD FY2022 revenues exceed budgeted revenues by 49.5% or \$19.2M. The elevated revenues are driven by the strong passenger traffic in the first three months of the fiscal year. Airport operating expenses are 8.1% or \$2.1M below budgeted expenses due primarily to higher than anticipated personnel vacancy rates. Before CARES Act funding application, AUS reports net income of \$18.5M, which exceeds the seasonalized budget estimate by \$21.2M.

Attachments: December 2021 - AAC Financial Report

#### CITY OF AUSTIN AUSTIN-BERGSTROM INTERNATIONAL AIRPORT Airport Operating Fund 5070 Income Statement - For Internal Use Only Fiscal Year to Date for 3 Month(s) ended December 31, 2021

	FY 2022	Budget	_	Y-T-D to Budget	
		Seasonalized	Year to Date	Variance	% Variance
	Budget	3 month(s)	w/ Accruals	Fav (Unfav)	Fav (Unfav)
REVENUE					
AIRLINE REVENUE					
Landing Fees	26,030,400	6,248,430	10,184,274	3,935,844	63.0%
Terminal Rental & Other Fees	48,629,418	11,805,246	16,637,696	4,832,450	40.9%
TOTAL AIRLINE REVENUE	74,659,818	18,053,676	26,821,970	8,768,294	48.6%
NON-AIRLINE REVENUE					
Parking	36,056,647	8,763,227	13,536,632	4,773,405	54.5%
Ground Transportation for Hire	4,983,334	1,110,091	1,891,313	781,222	70.4%
Rental Cars	11,586,297	2,896,574	5,019,462	2,122,888	73.3%
Food & Beverage	10,613,694	2,653,424	3,678,800	1,025,377	38.6%
Retail	5,097,925	1,274,481	1,560,024	285,543	22.4%
Advertising	2,059,095	514,774	762,187	247,413	48.1%
Other Concessions, Rentals & Fees	15,532,040	3,363,167	4,599,073	1,235,906	36.7%
TOTAL NON-AIRLINE REVENUE	85,929,032	20,575,737	31,047,490	10,471,753	50.9%
Interest Income	353,379	88,345	11,505	(76,840)	(87.0%)
TOTAL REVENUE	160,942,229	38,717,758	57,880,964	19,163,206	49.5%
OPERATING REQUIREMENTS					
Fac Mgmt, Ops and Airport Security	61,086,440	15,650,061	14,578,553	1,071,508	6.8%
Airport Planning and Development	6,045,841	1,500,459	1,208,765	291,693	19.4%
Support Services	30,346,679	7,319,188	5,803,677	1,515,512	20.7%
Business Services TOTAL OPERATING EXPENSES	6,135,897	1,277,919	2,069,867	(791,948)	(62.0%)
	103,614,857	25,747,627	23,660,862	2,086,765	8.1%
Debt Service					
2013 Prosperity Bank Loan	5,411,891	1,353,153	1,353,153	0	0.0%
2014 Bond Issuance	6,654,005	1,663,501	1,663,501	0	0.0%
2017 Bond Issuance	9,698,969	2,424,742 3,637,029	2,424,742 3,637,029	0	0.0% 0.0%
2019 Refunding Bonds 2019 New Money	14,520,686 16,919,848	3,798,595	3,798,595	0	0.0%
TOTAL Net Debt Service	53,205,399	12,877,020	12,877,020	0	0.0%
	00,200,000	12,011,020	12,011,020	· · ·	
	110.000	110.055	440.055	0	0.0%
Workers' Compensation	448,220	112,055	112,055	0	0.0% 0.0%
Citywide Administrative Support Communications & Technology Mgmt	6,154,467 1,790,090	1,538,617 447,523	1,538,617 447,523	0	0.0%
Accrued Payroll	342,887	85,722	85,722	0	0.0%
CTECC	332,077	83,019	83,019	0	0.0%
Trunked Radio Allocation	353,120	88,280	88,280	0	0.0%
Public Works Capital Projects Mgmt Fund	2,129,441	532,360	532,360	0	0.0%
Compensation Adjustment	427,505	0	0	0	N/A
Trf to Subordinate Obligation	3,392,000	0	0	0	N/A
TOTAL OTHER REQUIREMENTS	15,369,807	2,887,576	2,887,576	0	0.0%
TOTAL REQUIREMENTS	172,190,063	41,512,223	39,425,458	2,086,765	5.0%
EXCESS (DEFICIT) OF TOTAL					
AVAILABLE FUNDS OVER					
TOTAL REQUIREMENTS	(11,247,834)	(2,794,465)	18,455,506	21,249,971	760.4%
CARES Act Reimbursement (Parking)	(3,569,365)	(892,341)	0	(892,341)	(100.0%)
CARES Act Reimbursement (Debt Service)	(14,611,240)	(3,652,810)	0	(3,652,810)	(100.0%)
TOTAL CARES ACT REIMBURSEMENT	(18,180,605)	(4,545,151)	0	(4,545,151)	(100.0%)
EXCESS (DEFICIT) OF TOTAL AFTER CARES ACT	6,932,771	1,750,687	18,455,506	16,704,820	954.2%
ENDEDS (DEFICIT) OF TOTAL AFTER CARES ACT	0,932,111	1,700,007	10,400,000	10,704,020	504.270

#### Note:

Columns may not add to totals shown because of rounding

The Compensation Adjustment budgeted within Other Requirements was paid in December 2021. Compensation adjustment expense totaled \$370,327.30. As is standard with personnel expenses, the compensation adjustment expense is reflected within Operating Expenses.

#### CITY OF AUSTIN AUSTIN-BERGSTROM INTERNATIONAL AIRPORT INCOME STATEMENT COMPARISON THIS YEAR VS. LAST YEAR

	This month - This Year vs. Last Year FY22 (Dec 21) vs FY21 (Dec 20)				Fiscal YTD - This Year vs. Last Year FY22 (Oct 21 - Dec 21) vs FY21 (Oct 20 - Dec 20)			
-					FY22	FY21	•	
Airline Revenue	FY22 <u>Dec-21</u>	FY21 <u>Dec-20</u>	Fav (Unfav) <u>\$ Variance</u>	Fav (Unfav) <u>% Variance</u>	YTD <u>Dec-21</u>	YTD <u>Dec-20</u>	Fav (Unfav) <u>\$ Variance</u>	Fav (Unfav) <u>% Variance</u>
Landing Fees	3,400,100	1,521,731	1,878,368	123.4%	10,184,274	4,510,008	5,674,265	125.8%
Terminal Rental & Other Fees Total Airline Revenue	5,631,351 9,031,450	3,900,965 5,422,696	1,730,386 3,608,754	44.4% 66.5%	<u>16,637,696</u> 26,821,970	11,641,842 16,151,850	4,995,854 10,670,120	42.9% 66.1%
Non-Airline Revenue								
Parking	4,490,877	1,211,279	3,279,598	270.8%	13,536,632	3,722,835	9,813,797	263.6%
Ground Transportation for Hire	567,200	168,859	398,341	235.9%	1,891,313	490,972	1,400,341	285.2%
Rental Cars	1,441,378	927,401	513,977	55.4%	5,019,462	2,811,007	2,208,455	78.6%
Food & Beverage	1,232,539	925,419	307,120	33.2%	3,678,800	2,757,884	920,916	33.4%
Retail	492,884	482,336	10,548	2.2%	1,560,024	1,487,180	72,844	4.9%
Advertising	232,519	158,149	74,371	47.0%	762,187	478,618	283,568	59.2%
Other Concessions, Rentals & Fees	1,599,311	1,258,644	340,667	27.1%	4,599,073	3,603,791	995,282	27.6%
Total Non-Airline Revenue	10,056,707	5,132,086	4,924,621	96.0%	31,047,490	15,352,287	15,695,203	102.2%
Interest Income	2,690	13,962	(11,272)	(80.7%)	11,505	53,394	(41,890)	
Total Operating Revenue	19,090,847	10,568,745	8,522,103	80.6%	57,880,964	31,557,531	26,323,433	83.4%
Operating Requirements								
Fac Mgmt, Ops and Airport Security	4,953,428	4,254,877	(698,552)	(16.4%)	14,578,553	13,720,390	(858,164)	(6.3%)
Airport Planning and Development	394,662	334,830	(59,833)	(17.9%)	1,208,765	1,087,070	(121,695)	(11.2%)
Support Services	1,962,458	2,655,960	693,501	26.1%	5,803,677	7,178,669	1,374,992	19.2%
Business Services	712,363	307,198	(405,165)	(131.9%)	2,069,867	930,224	(1,139,644)	(122.5%)
Total Operating Expense	8,022,912	7,552,864	(470,048)	(6.2%)	23,660,862	22,916,352	(744,510)	(3.2%)
<u>Debt Service</u> GO Debt Service Fund	0	40	40	400.0%	0	407	407	400.0%
	0	42	42	100.0%	0	127	127	100.0%
2013 Prosperity Bank Loan	450,971	451,131	160	0.0%	1,353,153	1,352,714	(439)	
2014 Bond Issuance	554,500	589,844	35,344	6.0%	1,663,501	1,769,246	105,745	6.0%
2017 Bond Issuance	808,247	836,226	27,979	3.3%	2,424,742	2,508,679	83,937	3.3%
2019 Refunding Bonds	1,209,263	1,277,467	68,204	5.3%	3,637,029	3,963,035	326,006	8.2%
2019 New Money	1,451,823	474,021	(977,802)	(206.3%)	3,798,595	1,422,063	(2,376,532)	(167.1%)
Total Debt Service	4,474,805	3,628,732	(846,073)	(23.3%)	12,877,020	11,015,863	(1,861,157)	(16.9%)
Other Requirements								
Workers' Compensation	37,352	36,312	(1,040)		112,055	108,936	(3,119)	
Citywide Administrative Support	512,872	527,360	14,488	2.7%	1,538,617	1,582,080	43,463	2.7%
Communications & Technology Mgmt	149,174	156,605	7,431	4.7%	447,523	469,815	22,293	4.7%
Accrued Payroll	28,574	13,844	(14,730)	(106.4%)	85,722	41,532	(44,190)	
Additional Retirement Contribution	0	0	0	N/A	0	0	0	N/A
CTECC	27,673	25,662	(2,011)		83,019	76,986	(6,033)	
Trunked Radio Allocation	29,427	25,096	(4,331)	(17.3%)	88,280	75,288	(12,992)	(17.3%)
Public Works Capital Projects Mgmt Fund	177,453	316,130	138,676	43.9%	532,360	948,389	416,028	43.9%
Total Other Requirements	962,525	1,101,008	138,483	12.6%	2,887,576	3,303,025	415,450	12.6%
Total Requirements	13,460,242	12,282,604	(1,177,638)	(9.6%)	39,425,458	37,235,241	(2,190,218)	(5.9%)
SURPLUS (DEFICIT) OF TOTAL AVAILABLE								
FUNDS OVER TOTAL REQUIREMENTS	5,630,605	(1,713,859)	7,344,464	428.5%	18,455,506	(5,677,709)	24,133,216	425.1%
CARES Act Reimbursement (Debt Service)	0	(3,629,435)	(3,629,435)	(100.0%)	0	(11,017,537)	(11,017,537)	(100.0%)
Total CARES Act	0	(3,629,435)	(3,629,435)	(100.0%)	0	(11,017,537)	(11,017,537)	(100.0%)
TOTAL SURPLUS (DEFICIT) AFTER CARES ACT	5,630,605	1,915,576	3,715,029	193.9%	\$ 18,455,506 \$	5,339,828 \$	13,115,679	245.6%
I TAL SOM LOS (DENOT) AFTER CARES ACT	3,030,005	1,910,070	5,715,029	133.3 /0	φ 10,400,000 Φ	J,JJJ,020 Ø	13,113,079	243.0 /0



# **ITEM 2b – WRITTEN STAFF BRIEFINGS**

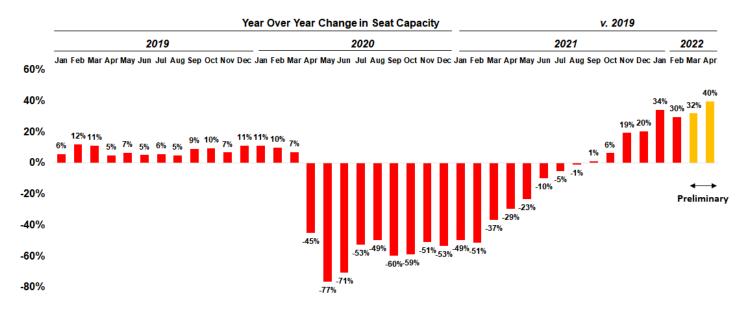
AUS Air Service Update Prepared by Jamy Kazanoff, Air Service Development



### February 2022 Air Service Snapshot

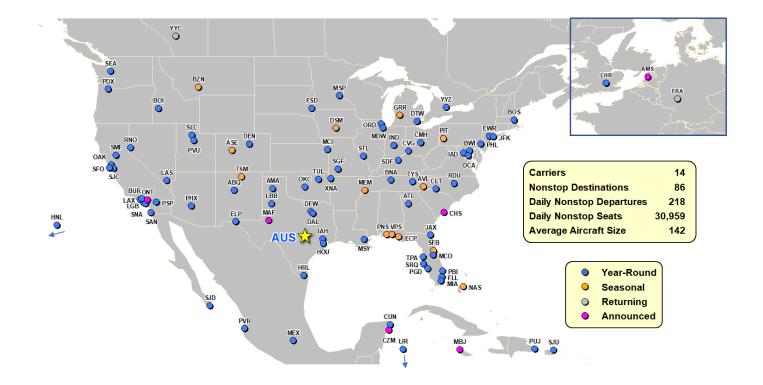
TSA throughput has generally exceeded two million passengers per day nationally throughout the holiday period but now average close to 1.4 million per day. This is generally a slower time of year for business and leisure travel but the omicron variant and airline operational challenges haven't helped. Airlines are starting to see a recovery in bookings from late December/early January across all channels – domestic and international, corporate and leisure.

The chart below shows how COVID-19 has affected AUS capacity with monthly comparisons to 2019. Some carriers are returning to a more typical scheduling timeline where schedules are firmed 3 or more months out but some are still making close-in changes due to the spread of the omicron variant. Based on currently filed schedules, capacity will be 30% above 2019 levels in February, 32% in March and 40% in April – yet still subject to change as carriers continue to adjust close-in capacity.

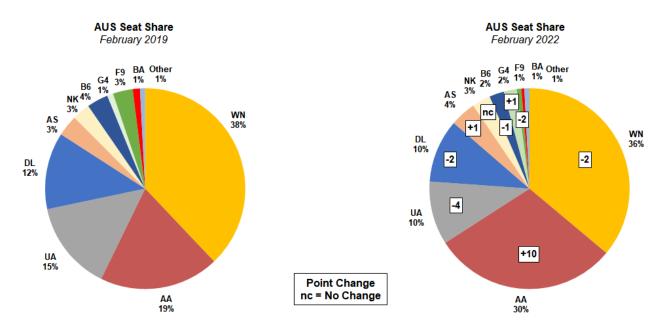


The route map on the next page provides a snapshot of current air service at AUS. Highlights of recent air service announcements/developments include:

- Virgin Atlantic announced new nonstop service to London (Heathrow) starting on May 25 with four weekly flights operated with the 258-seat B787-9
- American announced new Saturday-only service to CZM & MBJ starting June 11
- Allegiant opened its new base in November with 89 employees and three A320s; new service started to AMA, FSD, PBI, PGD, PVU, SDF, SGF, SNA & TUL
- British Airways resumed LHR service on Oct. 13 and will increase to daily service in May
- Air Canada returned to AUS on Oct. 2, increases to two daily flights in May
- KLM loaded AMS service starting March 28, 2022 with 3/week on the 292-seat A330-300
- Lufthansa has deferred service restoration to April 8, 2022 with three weekly flights
- WestJet is scheduled to return on May 1, 2022
- Hawaiian added a third weekly frequency eff. Dec. 12; additional frequencies were also added in March
- Southwest will add nonstop service to AMA, CHS, CMH, MAF, ONT & PVR in early 2022; new daily service to TUL starts April 25; new Saturday only service to CZM starts June 11
- Alaska will serve PSP 5/wk from November 19 May 18
- Sun Country will serve CUN twice weekly May 26 August 15 but will not serve MSP in 2022



Southwest remains the largest carrier at AUS by capacity. American has gained 10 points of capacity share since 2019. United and Delta have lost capacity share as United has not reinstated all pre-COVID service and although Delta has grown since 2019 it has grown less than other carriers. Southwest's share will increase further once additional new service is started this Spring. Allegiant has also gained capacity share since 2019, with the opening of an aircraft and crew base.





### **ITEM 4a – FOR RECOMMENDATION**

Authorize negotiation and execution of an amendment to the professional services agreement with AECOM Technical Services Inc., as Technical Baggage Handling System (BHS) Advisor for the ABIA Terminal Centralized Baggage Handling System (BHS) in the amount of \$1,834,586 for a total contract amount not to exceed \$3,592,586.



### **Recommendation for Action**

### File #: 22-1262, Agenda Item #:

3/3/2022

### Posting Language

Authorize negotiation and execution of an amendment to the professional services agreement with AECOM Technical Services Inc., as Technical Baggage Handling System (BHS) Advisor for the ABIA Terminal Centralized Baggage Handling System (BHS) in the amount of \$1,834,586 for a total contract amount not to exceed \$3,592,586.

This amendment will be awarded in compliance with 49CR Part 26 (Disadvantaged Business Enterprise Program). Current participation to date is 12.11% DBE.

### Lead Department

Financial Services Department

#### Managing Department

Department of Aviation

#### Fiscal Note

Funding is available in the Fiscal Year 2021-2022 Capital Budget of the Department of Aviation

#### Purchasing Language:

Original contract was awarded through a qualifications-based selection process

#### Prior Council Action:

January 23, 2020 - Amendment for additional Program Management services

December 14, 2017 - Council approved a professional services agreement with AECOM Technical Services Inc. for the ABIA Terminal Centralized Baggage Handling System Design Criteria Manuel (DCM).

#### For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov.

NOTE: Respondents to this solicitation, and their representatives, shall direct inquiries to Rolando Fernandez, 512-974-7749, Beverly Mendez, 512-974-3596, or the Project Managers, Joe Medici, 512-974-7274 and Rohini Kumarage 512-530-7547.

### Council Committee, Boards and Commission Action:

To be reviewed by the Airport Advisory Commission on February 8, 2022.

### Additional Backup Information:

AECOM provides specialty subject matter expert (SME) services for the AUS Airport Project Management team to ensure that industry best practices are incorporated. AECOME serves as an independent 3rd party for

### File #: 22-1262, Agenda Item #:

the airport in review of alternatives proposed, evaluation of cost estimates, as well as review and recommendation regarding phasing, scheduling, cutovers, testing, inspection, and contingency operation considerations. AECOM has provided a variety of technical experts who may be called upon throughout the BHS project's lifecycle for various tasks only upon request by AUS.

AECOM will also provide on-site observation, review, and support services for AUS during construction, installation, and testing. AUS Project Managers and technical personnel are tasked with several vital operational duties and the ability to provide technical support on a continuous basis is not possible. AECOM assisted the AUS in development of the Basis of Design Documents for the program as well as continuing the advisory SME role providing clear communication and reviews back to the AUS management team. The AECOM team provided support to AUS during Covid and has been a reliable partner for AUS throughout the pandemic with continued on-site support and travel when needed in addition to multiple adjustments of workflows to support new project timelines.

This amendment will allow for maintained continuity during the execution stages of the project. AECOM BHS SME's have provided support on past BHS projects prior to this one as a Designer and Project Manager and will use this extensive experience and knowledge of the AUS systems to allow the AUS management and operations team to focus on day-to-day airport operational issues. With AECOM in this role, AUS staff can confidently make decisions with the understanding that the technical specialist team is available to provide 3rd party observation and recommendations, reviews, inspections, testing oversight and ultimately provide written reports to AUS capturing potential issues before they arise. This vital support will reduce the opportunities for errors, omissions, and costly schedule and cost changes during execution.

This contract has no impact to the public.

If not approved, this will impact the Aviation Department's ability to provide appropriate technical review for mitigation of risk by performance of the Design Builder.

This amendment is pending review by the City's Change Control Committee. The Change Control Committee was established to comply with Council Resolution No. 20120126-048, which required the establishment of consistent criteria and process to evaluate contractual changes for all contracts administered by the Capital Contracting Office. The Change Control Committee is comprised of management-level subject matter experts.

AECOM Technical Services Inc. is located in Austin, Texas.

### Strategic Outcome(s):

Safety, Economic Opportunity and Affordability, Health and Environment, and Mobility .



## **ITEM 4b – FOR RECOMMENDATION**

Authorize negotiation and execution of an amendment to the Design-Build Agreement with The Whiting-Turner Construction Company for construction services for the Existing Terminal Centralized Baggage Handling System Upgrades project in an amount of \$157,055,614, for a total not to exceed an amount of \$173,113,614.



### **Recommendation for Action**

### File #: 22-1274, Agenda Item #:

3/3/2022

### Posting Language

Authorize negotiation and execution of an amendment to the Design-Build Agreement with The Whiting-Turner Construction Company, for construction services for the Existing Terminal Centralized Baggage Handling System Upgrades project in an amount of \$157,055,614, for a total not to exceed amount of \$173,113,614.

[Note: This amendment will be awarded in compliance with City Code Chapter 2-9A (Minority Owned and Women Owned Business Enterprise Procurement Program) set at 12.23%. Current participation to date is 25.82% DBE]

### Lead Department

Financial Services Department

### Managing Department

Public Works Department.

### Fiscal Note

Funding is available in the Fiscal Year 2021 - 2022 Capital Budget of the Department of Aviation.

#### Purchasing Language:

Original contract was awarded through a qualifications-based selection process.

### Prior Council Action:

June 20, 2019 - City Council authorized use of Design- Build methodology.

October 19, 2019 - City Council authorized negotiation and execution of a Design Build agreement not to exceed \$16,000,000.

### For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov.

NOTE: Inquiries can be directed to Rolando Fernandez, 512-974-7749, Beverly Mendez, 512,974-3596, or Project Managers, Joseph Medici, 512-974-7274 and Rohini Kumarage 512-530-7547.

### Council Committee, Boards and Commission Action:

To be reviewed by the Aviation Boards and Commissions on February 8th, 2022.

### Additional Backup Information:

A vital infrastructure to the airport, the project provides for a new centralized baggage handling system (BHS) that will improve airport flow of baggage and passengers, support the Transportation Security Administration's efficiency, and future growth of the airport. This contract allows Department of Aviation staff to work with a

### File #: 22-1274, Agenda Item #:

highly qualified design and construction team to explore design alternatives, costs, locations, construction schedule of a long-term reconfiguration and replacement of the BHS included in the 2040 AUS Masterplan and future operational requirements. Council's prior authorization of \$16,000,000 was an estimate to implement short-term upgrades to the system, consider alternatives to bridge the gap in BHS performance over the past few years and recommend acceleration of certain masterplan projects. Council's approval provided for preliminary and design phase services including schematic design, design development, construction documents, constructability reviews, value engineering, cost estimating, scheduling, development of a safety program, quality assurance, site security, environmental protection plans, permitting, pre-construction services.

The initial long term project estimate of \$94,000,000 considered an immediate and long-term solution for the equipment improvements to the baggage handling system. Results derived from preliminary design, an optimization study and recommendations from the BHS equipment manufacturer provided a more accurate cost estimate for the project including infrastructure improvements and a building expansion.

The new cost estimate of \$157,055,614 will allow completion of the design and construction of the full BHS for AUS to construct a solution that meets the demand of 30 million annual passengers. Disadvantage Business Enterprise (DBE) subcontractor outreach and all other services associated with the development of work packages for construction phase services and negotiation of the guaranteed maximum price (GMP) will be completed in 2022. Design Builder will continue to hold community involvement and outreach throughout the construction phase for an estimated project completion in summer 2024.

Whiting-Turner Contracting Co. is located in Austin, TX..

### Strategic Outcome(s):

Mobility