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October 30, 1992

Dear ALEC Member,

Enclosed is the ALEC State Factor, "*Voting With Their Feet*," which studies the effect high excise taxes have on "cross-border" economic activity in New England. Also enclosed is the August 8, 1992 editorial from the Boston Herald regarding our study.

The study proves that high excise taxes drive consumers to neighboring states to purchase the same product at a better price. Not only do high excise taxes eventually hurt a state's tax revenue, it also takes away potential customers from retailers and merchants located near state lines. In essence, states with high excise taxes only benefit the neighboring low-tax states rather than itself.

ALEC's free market, pro-business position stands for lower excise taxes. Lower excise taxes will keep commodities at a competitive price, thus maintaining a healthy intra-state commerce system, as well as attract consumers from high tax areas.

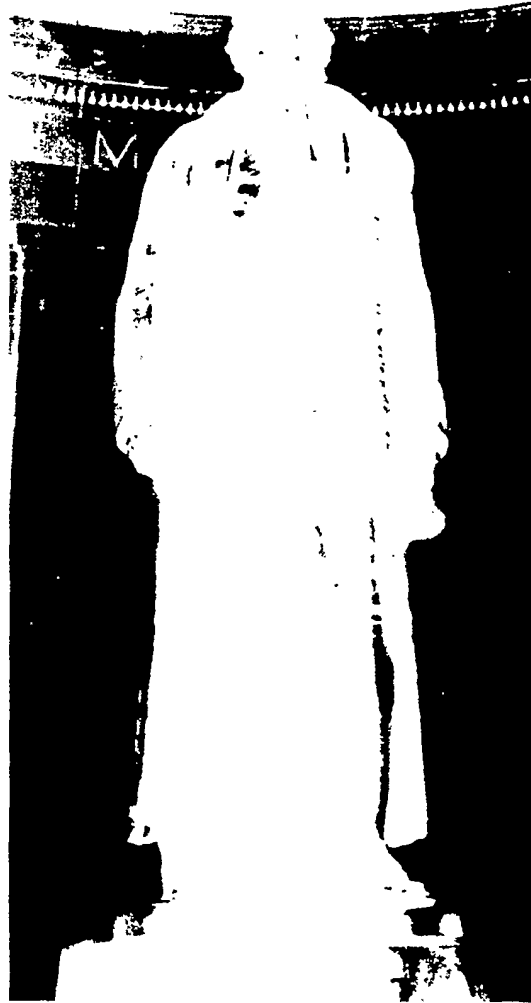
We hope you will take the time to review our study, and we welcome your questions and comments.

Sincerely,

*Sam Brunelli*

Samuel A. Brunelli  
Executive Director

Enclosures



***ALEC's 20th Anniversary Annual Meeting***

*Program Designed And Edited By:* Michael R. Fletcher, CMP

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Washington D.C. Convention and Visitors Association (*cover photo*)  
Traverse City Convention and Visitors Bureau



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Host Committee Co-Chair

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Host Committee Co-Chair

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GTE Corporation  
Chairman, ALEC Private Enterprise Board

Mr. Samuel A. Brunell  
ALEC Executive Director

Mr. Michael R. Fletcher, CMP  
ALEC Director of Meetings and Conventions



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# ALEC's 20th Annual Meeting

Dear ALEC Colleague:

Welcome to Traverse City and the 20th Annual Meeting of the American Legislative Exchange Council...celebrating 20 years of advancing ALEC's pro-freedom and pro-free enterprise agenda. It has truly been a personal pleasure and honor to serve as ALEC's National Chairman for the past year. And, what a year it has been! ALEC has risen to new heights, both in terms of legislative and corporate membership, and influence in the public policy community.

We are also honored that ALEC's 1993 Thomas Jefferson Freedom Award recipient, the Honorable John Engler, will be addressing us at the Jefferson Freedom Banquet. Governor Engler's record as a champion of common sense, free market solutions to the nation's problems is unparalleled, and his support of ALEC over the years has been unwavering.

ALEC's success is due to the personal dedication and achievement of our members. Each of you has been a unique and valuable part of the ALEC success story, and to each of you is owed a debt of gratitude for your efforts.

I want to particularly recognize the efforts of the Michigan State Host Committee for their truly exemplary efforts to make the 20th Annual Meeting the best in our history. The members of the Host Committee have provided outstanding leadership in organizing this year's events, and on behalf of the members of ALEC I offer our sincere and grateful thanks.

I hope you enjoy your stay in Michigan and I look forward to working with you as we take ALEC to new heights in 1993!

Sincerely,

Senator William J. Raggio, Nevada  
National Chairman



*A Grand Place To*



# ALEC's 20th Annual Meeting

Dear Annual Meeting Participant:

Welcome to Traverse City and the American Legislative Exchange Council's Annual Meeting. We are glad you can join us to help celebrate two decades of leadership in America's state capitals.

Throughout these twenty years, we have experienced many successes, due in no small measure to the increasingly significant resources and talent provided by the ALEC private sector membership in task force settings and other valuable meetings and conferences. Beginning with a handful in 1973, today ALEC has more than 250 corporations, foundations and trade associations actively participating in its program --- and the number is growing.

To illustrate the point, we extend a special welcome to the more than forty non-member companies and associations that for the first time will be taking part in our yearly assembly. This surpasses all previous records.

To those who are new to ALEC, we have every confidence you will find this five-day program to be a worthwhile investment of your time. I hope to have the opportunity to meet you and personally welcome you to the ALEC membership. I would also like to extend a warm welcome and thank you to our members who have been long time supporters of ALEC.

Sincerely,

Ronald F. Scheberle  
Chairman  
ALEC Private Enterprise Board  
Assistant Vice President, Government Affairs  
GTE



*A Grand Place To Be in '93*





# ALEC's 20th Annual Meeting

Dear ALEC Member:

Welcome to ALEC's 20th Annual Meeting. This year, ALEC celebrates twenty years of spectacular growth and unparalleled success ... two decades of advancing the political and economic visions of Thomas Jefferson and Adam Smith. ALEC's success can best be measured by the inescapable fact that freedom, free enterprise and limited government not only echo resoundingly in the chambers of state legislatures across the land but in the governing chambers of the four corners of the world. The vision of Thomas Jefferson and Adam Smith, the Vision of 1776, freedom and free enterprise, now lights the world and ALEC stands proudly in the glow.

ALEC has come a long way in 20 years, and in the intervening years we have tasted the emptiness of despair and the fulfillment of victory. Being victorious, winning, is what ALEC is about. For in winning the debate on those principles for which we stand, the principles of the Founding Fathers, we help guarantee freedom and independence, political and economic, for all Americans.

ALEC's continuing success rests on the devoted effort of thousands of champions for the agenda we share. We are sustained by the unwavering dedication and commitment of our legislative members, our state chairmen, our task force chairmen and members, our private sector members, our national staff and by the vision and exceptional leadership of ALEC's Joint Board of Directors.

At ALEC, we believe innovative ideas with action have consequences. Come to where the action is, come to ALEC!

Sincerely,

*SAB*  
Samuel A. Brunelli  
Executive Director

*A Grand Opening Celebration To Be Held, 9/3*

STATE OF MICHIGAN



SENATE MAJORITY LEADER

SENATOR DICK POSTHUMUS  
31st District

State Capital  
Lansing, Michigan 48913  
(517) 373-0797

Dear Fellow Legislators and Friends:

On behalf of the Michigan Legislature, I would like to welcome you to Michigan for the 20th Annual Meeting of the American Legislative Exchange Council.

This year's conference is convening at a time when our country and many of our states are faced with serious challenges ranging from health care reform to rebuilding our education system. Challenges that I hope will be explored through the active and open exchange of ideas so prevalent during these annual meetings.

Since the decision was made in 1991 to hold the annual meeting in Traverse City, the Michigan Host Committee has worked endlessly to ensure a successful conference. In addition to our scheduled workshops and meetings, we have quite a week ahead. Beginning with a Grand Opening Celebration that showcases many of Michigan's local artisans, including a live lumberjack show and a Snow on a spectacular; to a music concert at the internationally renowned Interlochen Arts Academy, you will enjoy a spectacular week of activities in the splendid surroundings of northern Michigan.

It is my hope that each person attending this Annual Meeting will experience a time of relaxation, refreshment and a renewed sense of commitment to enact positive change in their home state.

I thank you for coming and look forward to seeing you in the days ahead.

Sincerely,

*Dick*  
Dick Posthumus  
Michigan Senate Majority Leader  
ALEC National Director



# Welcome to Michigan!



## ALEC's 20th Annual Meeting

August 9, 1993

Dear Guests:

For the past year the Michigan Host Committee has worked with the ALEC Staff on the 20th Annual Meeting. We believe our attention to detail will make this a truly Grand Experience. We have planned a Grand Opening Reception, arranged for Spouse Programs, set up a Kid's Congress, organized a Family Night at the Interlochen Arts Academy, developed a volunteer program, mapped out a transportation system, raised funds, and crossed our fingers hoping for good weather.

We have been missing something, though, -- our guests.

You are our most important reason for hosting this event. The discussion and views presented at ALEC Annual Meetings over the past 20 years have given us at the state level an opportunity to strengthen the legislative process. To the old friends we have made at past ALEC Annual Meetings in locations like Colorado Springs, Seattle, Boston, Nashville, Monterrey or Couer de Alene, we say Welcome to Michigan. To the new friends we will make in Traverse City this week, we say Welcome to Michigan. We look forward to seeing all of you next year in Tampa.

Traverse City is a special place for Michigianians, and we are pleased to have the opportunity to share its beauty and resources with our ALEC friends. Similarly, ALEC is a special organization for Michigianians, and we are glad that you will be sharing your time and interests with our Traverse City friends.

So enjoy the conference, and your stay, here in Traverse City. And remember you are always welcome to come back and visit us again.

Sincerely,

*Mick*  
Mick Middaugh  
Host Committee

*Don*  
Don Van Singel  
Host Committee

*Norm*  
Norm Saari  
Host Committee

*Paul*  
Paul Boudreau  
Host Committee

*A Grand Place to Be in '93*



Representative Middaugh



Mr. Van Singel



Mr. Saari



Mr. Boudreau

*A Grand Place to Be in '93!*

# Conference Agenda

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## Monday August 9

**8:00 a.m. - 8:00 p.m.**  
Early Conference Registration  
*Grand Traverse Resort*  
*Tower Conference Registration Desk*

**9:00 a.m. - 3:00 p.m.**  
ALEC Joint Board of Directors Meeting  
*Directors Room*

**5:00 p.m. - Midnight**  
**InfoHome 2000 Exhibit and  
Hospitality Suite**  
*Sponsored by the  
Regional Bell Companies  
Suite 626*

**7:00 a.m. - 5:30 p.m.**  
**Day Care Open**  
**Williamsburg Room**  
*Pre-registration Required*

## Tuesday August 10

**8:00 a.m. - 5:00 p.m.**  
**Registration Open**  
*Tower Conference Registration Desk*

**9:00 a.m. - 2:00 p.m.**  
**ALEC Mixed Golf Tournament and Clinic**  
*Sponsored by R.J. Reynolds Tobacco Company*

**10:00 a.m. - 4:00 p.m.**  
**ALEC Skeet and Trap Shoot**  
*Sponsored by the National Rifle Association*  
Buses depart Grand Traverse Resort  
at 10:00 a.m., 12:00 noon and 2:00 p.m.

**7:00 a.m. - 5:30 p.m.**  
**ALEC Kid's Congress**  
*Sponsored by  
Gerber Products Company  
Steel Recycling Institute  
5-8 Festival B  
9-12 Pavilion Area  
13-17 The Max (Health Club)*  
*Pre-registration Required*

**8:00 a.m. - 5:30 p.m.**  
**Mackinac Island Tour**  
Tour departs at 8:00 a.m. at the front  
entrance of the Grand Traverse Re-  
sort. Enjoy a visit to Fort Mackinac,  
lunch at the famed Grand Hotel (*lunch  
included in Historic tour only*), and  
time to shop downtown on this pictur-  
esque island before catching the ferry  
back to the mainland.  
*Pre-registration and tickets  
are required.*

**8:00 a.m. - Noon**  
**10:00 p.m. - Midnight**  
**InfoHome 2000 Exhibit and  
Hospitality Suite**  
*Sponsored by the  
Regional Bell Companies  
Suite 626*



# Tuesday August 10, continued

4:00 p.m. - 5:30 p.m.  
**ALEC State Chair/Private Enterprise  
State Chair Meeting**  
*Governor's Hall E*

1:00 p.m.  
**Kid's Congress Presentation**  
Buena Vista Pictures  
Distribution, Inc.  
and  
The Motion Picture Association  
of America, Inc.  
  
*proudly present*  
  
**HUCK FINN**  
  
*Festival B*

6:00 p.m. - Midnight  
**ALEC Hospitality Suite Open**  
Ohio Suite, #5488  
15th Floor  
Grand Traverse Resort  
*Sponsored by the Distilled  
Spirits Council of the U.S.*

## 6:30 p.m. - 10:00 p.m. **Michigan Grand Opening Celebration**

*Sponsored by the Michigan Host Committee  
Grand Traverse Resort. Plaza Area*

A spectacular "Grand Opening Celebration" kicks off ALEC's 20th Annual Meeting. The stage is set for an evening of extraordinary entertainment and world class cuisine. From the matchless sounds of Motown and the celebrated industry that put the world on wheels, to a Great Lakes-catch grilled to perfection and the sweetest cherries you'll ever taste. And everything in between. This fun-filled, folklife festival for every member of the family ends with the Motown sounds of The Contours and a fabulous fireworks display.

### Your Hosts

AlliedSignal Automotive  
Amertech/Michigan Bell  
Amway Corporation  
ANR Pipeline  
A Subsidiary of The Coastal Corporation  
Consumers Power Company  
Detroit Edison Company  
Dow Chemical Company  
Electronic Data Systems  
Michigan Consolidated Gas Company  
The Upjohn Company



# Wednesday

August 11

7:00 a.m. - 5:00 p.m.  
Registration/Information Desk Open  
Tower Conference Registration Desk

7:00 a.m. - 5:30 p.m.  
Day Care Open  
Williamsburg Room  
Pre-registration Required

## 7:00 a.m. - 9:30 a.m. Opening Session Anniversary Celebration



Congressman  
Hyde



Mr. Smith



Congressman  
Kyl



Senator Raggio

Governors Hall ABCD  
Continental Breakfast served at 7:00 a.m.  
Program Begins at 7:20 a.m.

Master of Ceremonies  
Senator William J. Raggio  
Nevada Senate Majority Leader  
ALEC National Chairman

U.S. Congressman Henry Hyde, Illinois  
ALEC Founding Member

U.S. Congressman Jon Kyl, Arizona

Ley S. Smith, President & CEO  
The Upjohn Company

The American Legislative Exchange Council is 20 years old! Today ALEC is the most influential and effective state public policy organization in the nation. Join us as we celebrate accomplishments of the last 20 years and honor the outstanding ALEC members of 1993.

Perhaps no other issue has gained the public's attention like the national health care debate. ALEC has consistently been a leader in this debate. Fittingly, for this opening session two prominent experts on health care, Ley Smith, CEO of Upjohn, and Congressman Jon Kyl, will discuss the issue of health care reform, presenting an accurate and timely analysis of the current debate.

7:00 a.m. - 5:30 p.m.  
ALEC Kid's Congress  
Sponsored by  
Gerber Products Company  
Steel Recycling Institute  
5-8 Bay ABC  
9-12 Plaza  
13-17 The Max  
Pre-registration Required

# Wednesday

August 11, *continued*

## **9:40 a.m. - 11:00 a.m. Concurrent Issue Workshops**

### **The Federal Health Care Debate and its Effects on the States** *Governors Hall EF*

The anticipated release of President Clinton's Health Care Plan has brought the federal health care debate to the forefront of all public policy discussions. In fact, this issue could be the most significant domestic policy debate since the enactment of Social Security. However, many questions currently surround the debate, including: What will the President's health care plan look like? When will it be released? And how will Congress react to the plan? Reports indicate that the President's plan could include such proposals as managed competition, price controls, global budgets, and tax increases. In this workshop, a panel of experts will discuss the probable elements of the President's plan and its potential effects. They will also introduce promising market-based solutions that are currently being drafted in Congress. The speakers will also outline the direct effects a "Clinton style" health care plan would have on the states and announce how ALEC legislators can actively participate in this debate.

U.S. Congressman Jon Kyl, Arizona

Dr. John Goodman, President  
National Center for Policy Analysis

Bennie Thayer, Chairman and CEO  
National Association for the Self-Employed

Samuel Brunelli, Executive Director, ALEC

*Moderator:*  
Representative Pat Blake, Arizona  
Chair, ALEC's Health Care Task Force

### **The North American Free Trade Agreement: Why The States Will Benefit** *Festival AB/Blossom AB*

The North American Free Trade Agreement will create hundreds of thousands of high-paying U.S. jobs by making it easier for U.S. companies to sell to Mexico. The previous trade deficit has turned into our largest manufacturing trade surplus today. Fears of Mexico being an export platform for goods to enter the U.S. market are unfounded. 83 percent of U.S. export growth from 1987 to 1992 was for Mexican consumption; only 17 percent of the growth was components for goods exported back to the United States. Mexico's average tariff level remains over twice that of the United States. NAFTA will unlock the Mexican market for U.S. goods and level a playing field now tilted heavily in Mexico's favor.

*Speakers To Be Announced*

**10:00 a.m. - 5:00 p.m.**  
**Exhibits Open**  
*Tower Ballroom and  
Pre-function Area*

### **10:00 a.m. - 4:00 p.m.** **Leland and Sleeping Bear Dunes Tour**

Enjoy a guided tour through downtown Traverse City, a tour of Sleeping Bear Dunes National Lake Shore Park, a master work of Mother Nature, and then lunch and time to investigate the quaint fishtown of Leland.

*Pre-registration and tickets  
are required.*

# Wednesday

August 11, *continued*

## 11:10 a.m - 12:30 p.m. Concurrent Issue Workshops

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**Ships Are Not Sunk by the  
Tips of Icebergs:  
Effects of Universal Health Care on  
Existing Compensation  
Systems and Tort Law**  
*Fesitval AB/Blossom AB*

Many proposals have been put forward to provide health care coverage to those currently not insured. Included among the plans are proposals to detach the medical fees portion of workers' compensation and automobile insurance and merge these into a federally managed health care system. While appearing to increase efficiency, removing the medical fees component from these compensation systems would erase the current incentives for cost control, case management, timely reimbursement, and prompt resolution of claims. Similarly, extension of coverage should be accompanied by significant reform of existing tort law. The argument that the burdens of the current system are justified by the needs of alleged victims of tortious conduct is not valid when a reformed system's expanded access has provided for those needs.

Paul Miller, General Counsel  
Pfizer Inc

Peter Rice, Legislative Counsel  
Liberty Mutual Insurance Group

Terry Tyrpin, Assistant Vice President  
and Assistant General Counsel  
National Association of Independent  
Insurers

*Moderator:*  
Representative David Owen, Colorado  
Chair, ALEC Task Force on Insurance

**Controlling Health Care Costs:  
Effective Solutions**  
*Governors Hall EF*

Health care costs are skyrocketing. In 1992, Americans spent \$838 billion on health care - 13.6 percent of the Gross Domestic Product (GDP) compared to nine percent in 1980. While inflation has been steady at four percent, the cost of health care has increased at 12 percent annually. However, the true demon in America's health care spending has become our own government programs, Medicaid and Medicare, which have increased at a rate of 30 percent per year over the last two years. In this workshop a panel of experts will discuss why health care costs are continuing to soar, especially within the Medicaid program, and present reliable free-market solutions as a means to effectively control health care costs.

Jake Hansen, The Seniors Coalition

Delegate Jay O'Brien, Virginia

Leah Summers, Assistant General Counsel  
Mylan Laboratories

*Moderator:*  
Senator Joe Manchin, West Virginia  
ALEC National Director and State Chair

# Wednesday

August 11, *continued*

**12:45 p.m. - 2:15 p.m.**

## **Luncheon**

*Governors Hall ABCD*

### ***The Conservative Agenda for the 1990s***

**William Kristol**  
Director  
The Bradley Project for the 1990s



*Mr. Kristol*

### **Presentation of the Adam Smith Free Enterprise Award**

**The Honorable Richard DeVos**  
Co-Founder, Amway Corporation



*Mr. DeVos*



*Ambassador  
Van Andel*

**Ambassador Jay Van Andel**  
Co-Founder, Amway Corporation

Adam Smith is best known for his analysis of economics and human behavior in the classic book *The Wealth of Nations*. Smith captured the essence of an important economic and political transformation -- the replacement of privilege with broadly available opportunity. Through the Adam Smith award, ALEC celebrates the ideals of the economic system that has produced our affluence. We honor two entrepreneurs who epitomize the entrepreneurial spirit that Adam Smith brought to the world's attention.

# Wednesday

August 11, *continued*

## **2:30 p.m. - 4:30 p.m. ALEC Task Force Meetings**

ALEC's Legislative Task Forces develop the ALEC policy agenda and carry it forward in the states. In ALEC's Task Forces, state legislators and corporate decision-makers work in a dynamic partnership to identify the issues and develop the policy solutions to the challenges facing the nation. Task Forces are empowered to commission and publish research and analyses, create workshops for ALEC meetings, frame policy resolutions, draft model legislation and develop legislative strategies.

*Non-Task Force Members are welcome to observe the meetings.*

### **Business and Labor**

#### *Council*

- ◆ Commerical Law Issues
- ◆ Employee Leasing and Temporary Employment Issues
- ◆ Worker's Compensation Reforms

### **Education**

#### *Blossom AB*

- ◆ Grassroots Coalition Building for School Choice Initiatives
- ◆ For-Profit Private Schools
- ◆ Private Services for Public Schools

### **Energy, Environment and Natural Resources**

#### *Governors Hall F*

- ◆ Asbestos
- ◆ The Politics of Science
- ◆ Used Oil Recycling

### **Health Care**

#### *Governors Hall E*

- ◆ *Who Will Control Your Medical Care*
- ◆ Federal Health Care Debate
- ◆ Long-Term Care
- ◆ Containing Mental Health Care Benefits
- ◆ State Initiatives on Health Care Reform

### **Insurance**

#### *Bay CD*

- ◆ Model Resolution on Territorial Rating
- ◆ *Pay at the Pump* Strategy
- ◆ Dealing with Natural Disasters

### **Tax and Fiscal Policy**

#### *Bay AB*

- ◆ Federal Mandates
- ◆ Resolutions on Federal and State Budgeting
- ◆ State Legislative Resolution Calling on Congress not to Raise Taxes to Balance the Budget
- ◆ Defense Base Closing Mechanism for State Budget Waste Commissions

### **Telecommunications**

#### *Festival AB*

- ◆ Vote on the Regulatory Reform Bill
- ◆ MFJ Relief
- ◆ Public/Private Partnership
- ◆ *Ameritech's Advanced Universal Access Plan*

## ***Evening Free for State Delegation Events***

**5:00 p.m. - Midnight**  
**InfoHome 2000 Exhibit and Hospitality Suite**  
*Sponsored by the Regional Bell Companies*  
Suite 626

**6:00 p.m. - Midnight**  
**ALEC Hospitality Suite Open**  
Ohio Suite #5488  
15th Floor, Grand Traverse Resort  
*Sponsored by the Distilled Spirits Council of the U.S.*

**9:00 p.m.**

Warner Brothers  
and  
The Motion Picture Association  
of America, Inc.

*Proudly Present*

Courtesy of GKC Theatres

A Special Screening of

**FREE WILLY**

GKC Traverse Bay Cinemas  
4230 M-72 East  
Williamsburg, Michigan

Limited seating. Tickets available on a first-come, first-served basis at ALEC Information Desk.

# Thursday

August 12

**7:00 a.m. - 5:00 p.m.**  
**Registration/Information Desk Open**  
*Tower Conference Registration Desk*

**7:00 a.m. - 7:45 a.m.**  
**Interdenominational Prayer Fellowship Reception**  
*Pavilion*

**7:45 a.m. - 9:15 a.m.**

## **Breakfast**

*Governors Hall ABCD*



*Mr. Buzzelli*



*Mr. Guzzo*

**Mr. David T. Buzzelli**  
Vice President  
Environmental Health and Safety  
and Public Affairs  
The Dow Chemical Company

**Mr. Lou Guzzo**  
KIRO NEWS

## **Responsible Environmentalism I**

Responsible environmentalists recognize that environmental science is ever-evolving and that efforts to eliminate one risk inadvertently increase other risks. Therefore responsible environmental policy making requires careful inquiry and continual evaluation of science and relative risk comparisons -- free from hysterical allegations. Policies based upon the "scare of the month" or the very existence of a risk can cause far greater harm to man and the environment than may currently exist.

**7:00 a.m. - 5:30 p.m.**  
**Day Care Open**  
**Williamsburg Room**  
*Pre-registration Required*

**7:00 a.m. - 5:30 p.m.**  
**ALEC Kid's Congress**  
**Sponsored by**  
*Gerber Products Company*  
*Steel Recycling Institute*  
5-8 Bay ABCD  
9-12 Plaza  
13-17 The Max  
**Pre-registration Required**

**8:00 a.m. - 5:30 p.m.**  
**Mackinac Island Tour**  
Tour departs at 8:00 a.m. at the front entrance of the Grand Traverse Resort. Enjoy a visit to Fort Mackinac, lunch at the famed Grand Hotel (*lunch included in Historic tour only*), and time to shop downtown on this picturesque island before catching the ferry back to the mainland.  
*Pre-registration and tickets are required.*

# Thursday

August 12, *continued*

## 9:25 a.m. - 10:45 a.m. Concurrent Issue Workshops

### **Building Health Care Reform** *Governors Hall EF*

The next two years promise to be an era of health care reform both at the state and federal level. As a result, numerous health care proposals have been presented and debated. In this workshop, Gerald Mossinghoff, a national expert on health care, will discuss the overall issue of health care reform and present the different proposals, possible solutions and outcomes.



*Mr. Mossinghoff*

Gerald Mossinghoff, President,  
Pharmaceutical Manufacturers Association

*Moderator:*  
Representative Pat Blake, Arizona  
Chair, ALEC's Health Care Task Force

### **Transportation Energy Use: Alternative Fuels** *Festival AB/Blossom AB*

Under the 1990 Clean Air Act Amendments, alternative fuels are required of new vehicles in fleets of ten or more in severe non-ozone attainment areas - including such urban areas as Atlanta, Chicago, Los Angeles and New York. A real opportunity exists to produce a wide variety of optimized alternative transportation fuels that are economically and environmentally efficient but only if government encourages a flexible policy towards alternative transportation fuel use — that is, a flexible policy that meets required standards at an acceptable cost and with satisfactory vehicle performance.

Wayne Brough, Director of Research  
Citizens for a Sound Economy

David Cole, Director  
Office for the Study of Automotive  
Transportation  
University of Michigan

*Moderator:*  
Senator Mat Dunaskiss, Michigan

## 10:55 a.m. - 12:15 p.m. Concurrent Issue Workshops

### **Tax & Fiscal Policy: Taxes, Spending & Economic Growth** *Festival AB/Blossom AB*

For too long, states have been caught in a cycle of taxing and spending. This has had a devastating impact on their economies. This workshop will provide legislators with information on the relationship between taxes and economic growth. Particular emphasis will be given to the new 1993 Cross Border Tax Study of the Southeast United States by Price Waterhouse and ALEC's *America's Protected Class II*.

Dr. Richard Vedder  
Distinguished Professor of Economics,  
Ohio University

Wendell Cox  
ALEC Director of State Policy and Legislation

Barry Dennis, Partner  
Price Waterhouse

*Moderator:*  
Delegate Ellen R. Sauerbrey, Maryland  
ALEC National Director and  
Former ALEC National Chair

### **State Health Care Reform: The Real Story** *Governors Hall EF*

In 1992 and 1993 several states enacted comprehensive health care programs that have attracted considerable attention. Three states in particular, Washington, Vermont and New York, enacted comprehensive reforms that are being widely touted by proponents as models for the entire nation. As the search for affordable health care fuels some of the most intense debates in America's state capitals, it is important to understand the truth behind these three health care plans. Legislators from these three states will present first hand accounts providing the real story, facts and figures behind their health care programs.

Representative Todd Mielke, Washington

Assemblyman Bob Straniere, New York

Representative Karen Steele, Vermont

*Moderator:*  
Greg Scandlen, Executive Director  
Council for Affordable Health Insurance



# Thursday

August 12, continued

**12:25 p.m. - 1:55 p.m.**

## **Luncheon**

*Governors Hall ABCD*

Mr. John Hall, CEO  
Ashland Oil

Dr. Patrick Michaels  
University of Virginia



*Mr. Hall*



*Dr. Michaels*

## **Responsible Environmentalism II**

Responsible environmentalists recognize that economic growth provides the incentives and prosperity necessary to protect the environment while "sound science" provides the foundation for policy action. Rushing to solve "environmental problems" without adequate information is not only frequently counterproductive to environmental protection but also to our nation's economic growth.

**1:00 p.m.**  
**Kid's Congress Presentation**  
Buena Vista Pictures, Inc.  
and  
The Motion Picture Association  
of America, Inc.

*proudly present*

**HOMEWARD BOUND**

*Bay ABCD*

## **2:00 p.m. - 3:20 p.m. Concurrent Issue Workshops**

**The BBA:**  
**The States Lead The Way**  
Governors Hall EF

Congress has continually failed to muster the votes to propose a federal Balanced Budget Amendment (BBA). Thus, federal deficits continue to spiral upward, robbing future generations of economic health. All is not lost however, as the Framers of the Constitution wisely allowed us an alternative way to propose amendments to the Constitution - by means of a state-called limited convention. Twenty-nine of the needed 34 states have passed resolutions for a BBA convention. Participants in this workshop will discuss the need for a BBA and the issues involved in a limited convention.

David Stanley, President  
National Taxpayers Union

Lew Uhler, President  
National Tax Limitation Committee

John Armor, Esq.  
ALEC Adjunct Scholar for  
Constitutional Studies

**Moderator:**  
Representative David Halbrook, Mississippi  
ALEC National Director and  
Former ALEC National Chair

**Making Criminals Pay:**  
**Solving America's Violent Crime Problem**  
Festival AB/Blossom AB

Each year approximately 5 million people in America are victims of violent crime. An aggravated assault occurs every 29 seconds, a rape every 5 minutes, and a murder every 22 minutes. However, as state legislatures and law enforcement agencies attempt to reduce violent crime, many violent offenders are either being released on taxpayer money through pretrial release agencies or serving only a fraction of their imposed sentences. The workshop panel will discuss what state legislatures can do to reform bail laws so that offenders are not released on taxpayer money to commit additional acts of violence. In addition, legislatures should ensure truth in sentencing so that violent offenders serve their imposed sentences.



*Mr. Meese*

The Honorable Edwin Meese III  
Ronald Reagan Fellow in Public Policy  
The Heritage Foundation

Steve Twist, Director, CrimeStrike Division  
National Rifle Association

Jerry Watson, Legal Counsel  
International Fidelity Insurance Company

**Moderator:**  
Representative Jerry Lee Alwin, New Mexico  
ALEC State Chair  
Chair, ALEC's Task Force on Criminal Justice

# Thursday

August 12, *continued*

## 3:30 p.m. - 4:50 p.m. Concurrent Issue Workshops

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### **Building a Winning Team:**

#### **Legislators, Research Organizations, Coalitions and Caucuses**

##### *Festival*

How can conservative legislators increase their effectiveness in advancing a conservative public policy agenda? How can they win more policy battles and lay a foundation for continuing success? This panel will explore innovative, successful strategies to increase legislative effectiveness, including building alliances between lawmakers and state-based think tanks, organizing bi-partisan conservative caucuses and developing independent legislative support organizations.

Representative Warren Chisom, Texas  
President, Texas Conservative Coalition

Marlene McMichael, Executive Director  
Texas Conservative Coalition

Bob Williams, President  
Evergreen Freedom Foundation

Tom Carroll, Executive Officer  
Empire Foundation

Michael Ciamarra, Research Director  
Alabama Family Alliance

##### *Moderator:*

Representative Perry O. Hooper, Jr. Alabama  
ALEC State Chair

### **Inclusive, Not Exclusive Labor Policies**

#### *Blossom*

Narrow interests often succeed in implementing labor laws and policies which benefit the few at the expense of society as a whole. Prevailing wage laws inflate the cost of public works, union-shop agreements trample on the freedom of association, public sector collective bargaining provisions burden taxpayers with inflated public payrolls, and minimum wage laws destroy job opportunities for those most in need. Labor compensation represents 60 percent of the country's economy. Workshop panelists will discuss a new approach to labor policies, one that treats all employees the same.

Bryan Little  
Director for Government Relations  
U.S. Business and Industrial Council

Wendell Cox,  
ALEC Director of State Policy and Legislation

##### *Moderator:*

Representative Terry Parke, Illinois  
Chair, ALEC's Task Force on  
Business and Labor

### **Government Reform & Mandates**

#### *Governors Hall EF*

Much of the infrastructure of government is in need of reform. Government at all levels is too inefficient and unwieldy. Further, federal and state government each year pass billions of dollars of unfunded mandates onto lower levels of government causing fiscal havoc. Panelists will explore the notion of reinventing government and offer ideas for legislators on how to deal with unfunded mandates.

The Honorable Edward Rendell  
Mayor, Philadelphia

Representative Perry O. Hooper, Jr., Alabama  
ALEC State Chair

Tom Atwood, Director, Educational Affairs  
The Heritage Foundation

Larry Kallenberger  
National Performance Review

Fred Smith, President  
Competitive Enterprise Institute

##### *Moderator:*

Representative Joe Petrioli, Delaware  
ALEC State Chair  
Chair, ALEC Task Force on Tax and Fiscal Policy

# Thursday

August 12, *continued*

**5:00 p.m. - 10:00 p.m.**  
**Evening At Interlochen**

*Sponsored by Ameritech/Michigan Bell*  
Buses begin departing from official conference hotels at 5:00 p.m.

Get set to dine among the pines at the grand Interlochen Arts Academy, summer home for students from all 50 states and more than 30 countries. Following a picnic on the 1,200 acre site, students will entertain ALEC guests with vignette performances representing the various art forms. The music and dance of Interlochen makes it a national treasure. After the performance, join the Michigan Host Committee for an Interlochen Afterglow at the Grand Traverse Resort.

**10:00 p.m. - Midnight**  
**Interlochen Afterglow**

*Sponsored by Consumers Power Company and  
ANR Pipeline A Subsidiary of The Coastal Corporation*



**6:00 p.m. - Midnight**  
**ALEC Hospitality Suite Open**  
Ohio Suite #5488  
15th Floor, Grand Traverse Resort  
*Sponsored by the Distilled Spirits  
Council of the U.S.*

# Friday

August 13

**7:30 a.m. - 4:00 p.m.**  
**Registration/Information Open**  
*Tower Conference Registration Desk*

**7:00 a.m. - 1:00 a.m.**  
**Day Care Open**  
**Williamsburg Room**  
*Pre-registration Required*

**7:45 a.m. - 9:15 a.m.**

**Breakfast**

*Governors Hall ABCD*

Arizona Governor Fife Symington  
 Victor Schwartz, Esq., Crowell & Moring



*Governor  
Symington*



*Mr. Schwartz*

Reform of the civil justice system is one of the most pressing issues facing state legislatures. Recent Supreme Court decisions indicate that state legislators are best positioned to provide clear guidance on critical aspects of the tort system, such as punitive damages. Fortunately, popular opinion is increasingly supportive of meaningful civil justice reform and several states have already enacted reform legislation.

**7:00 a.m. - 1:00 a.m.**  
**ALEC Kid's Congress**  
**Sponsored by**  
*Gerber Products Company*  
*Steel Recycling Institute*  
 5-8 Trillium (17th Floor)  
 9-12 Plaza  
 13-17 Valleyview  
**Pre-registration Required**

**8:00 a.m. - 2:00 p.m.**  
**Exhibits Open**  
*Tower Ballroom and*  
*Pre-function area.*

## Concurrent Issue Workshops

**9:25 a.m. - 10:45 a.m.**  
**Public Services & Competitive Contracting: School Bus Transportation**  
*Blossom/Bays*

Now more than ever, taxpayers across the nation are demanding that public funds be spent in the most efficient and effective manner as possible. The competitive contracting of our nation's school buses — accounting for 9.6 billion passenger trips annually — offers a real opportunity to ensure that government meets its obligation to assure that public services are produced at the lowest possible cost.

Wendell Cox  
 ALEC Director of State Policy and Legislation

Michael J. Kennedy  
 National School Bus Services, Inc.

Larry Durham, President  
 Durham Transportation

*Moderator:*  
 Senator Doyle Corman, Pennsylvania  
 Chair, ALEC Task Force on Transportation

**9:25 a.m. - 12:15 p.m.**  
**Tort Reform Storm: Winning in the States**  
*Governors Hall EF*

1993 has been coined "the year of action and success in tort reform." More reforms have been enacted this year alone than in the past several years combined. These successes were no fluke but rather the product of concerted efforts by legislators committed to a sound and fair legal system. Increasingly, state legislators, armed with mandates from a public distressed by an overly litigious tort system, are shepherding meaningful reforms into law.

Representative John Dorso, North Dakota

Verne Kennedy, Ph.D, President  
 Marketing Research Institute

Honorable C.R. Montgomery, Esq.  
 Montgomery, Smith-Vaniz and McGraw

Judy Pendell, Vice President  
 Law and Regulatory Affairs  
 Aetna Life and Casualty Company

Victor Schwartz, Esq. . Crowell & Moring

Representative Curt Seidlits, Texas

Keith Teel, Esq.  
 Covington and Burling

*Moderator*  
 Senate President John Greene  
 Arizona

# Friday August 13, continued

## 10:55 a.m. - 12:15 p.m. Concurrent Issue Workshops

*(Tort Reform Workshop Continues until 12:15 p.m.)*

### **Choosing Our Children's Future** *Blossom /Bays*

There is little disagreement that our public education system is in need of reform. Student SAT scores have fallen more than 10% since 1960. Spending is not the answer, per pupil expenditures have tripled since 1960 with no improvement in student performance. Public schools have little incentive to provide a quality education because they receive funding without regard to their performance—they are not subject to competition. Consequently, student academic performance is getting worse and the cost of maintaining the public system is increasing. Competition in education would force public schools to be accountable for student performance. Panelists will discuss school choice programs and the benefits they bring to students, parents and schools: public and private.

The Honorable Bret Schundler  
Mayor, Jersey City, New Jersey

Mr. J. Patrick Rooney  
CEO, Golden Rule Insurance Co.

*Moderator:*

Representative Tom Feeney, Florida  
Chair, ALEC Education Task Force



*Mayor Schundler*



*Mr. Rooney*

### **Economic Growth through Interstate Banking Festival**

A sound and competitive banking system is critical to the nation's economic vitality and the financial well-being of our citizens. However, restrictive and archaic regulations are preventing the financial growth and competitiveness of our banks. Regulations adopted in the 1920s and 1930s, prior to new technology and international competition, restrict banks from transacting business or operating branches across state lines. This prohibits banks from diversifying their loan portfolios and base of depositors, thus insulating themselves against economic downturns in any one local area. The panelists in this workshop will discuss current banking policies which are threatening the economic growth of our country and present legislative strategy to strengthen the nation's banking industry as well as improve the states' local economies.

Joe Seidel, Minority General Counsel,  
Committee on Banking, Finance  
and Urban Affairs  
U.S. House of Representatives

Representative Harold Brubaker, North Carolina  
ALEC Second Vice Chairman  
Chair, ALEC's Task Force on Real Estate  
Banking and Financial Services

*Moderator:*

Bob Harris, President  
Texas Bankers Association

12:20 p.m. - 2:55 p.m.

**Luncheon**

Governors Hall ABCD

**Protecting Your Rights :  
Reducing Violent Crime**

Wayne LaPierre, Executive Director  
National Rifle Association



Mr. LaPierre

Violent crime continues to be one of the greatest threats facing American society today. However, a common misconception is that restricting gun ownership will reduce violent crime. Measures which restrict gun ownership are ineffective deterrents to violent crime. Strengthening laws against criminals and enforcing "truth in sentencing" measures will reduce violent crime.

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**Welfare Reform: The Road to Self Sufficiency**

Mr. Samuel A. Brunelli  
ALEC Executive Director

Mr. Robert L. Woodson, President  
National Center for Neighborhood Enterprise

Mr. Chuck Hobbs  
The Hobbs Company

Few problems plague state governments today more than the seemingly never-ending demand for "welfare." One in every five Americans receives benefits from welfare programs, and the rapidly increasing cost of these programs is an unbearable burden for state governments. In addition to the enormous cost, welfare policies hamper growth and cripple individual initiative. In the words of Wisconsin Governor Tommy Thompson, "welfare has become the enemy of the American Dream." Current welfare policy incorporates barriers and disincentives that derail the objective goal of welfare: the achievement of independence from welfare. As a result, states are beginning to explore programs that seek to move people off of welfare and empower them with renewed hope and control over their own lives.



Mr. Woodson



Mr. Brunelli

1:30 p.m. - 4:30 p.m.  
**Old Mission Peninsula  
and Music House Tour**

Travel out the Old Mission Peninsula which divides Grand Traverse Bay into its two arms. The Peninsula features magnificent views of both arms of the bay. Stop at the Chateau Grand Traverse Winery, Underwood's Orchard and Farm Market and the unique Music House.

Pre-registration and tickets are required.

# Friday

August 13, *continued*

## **3:00 p.m. - 5:00 p.m. ALEC Task Force Meetings**

ALEC's Legislative Task Forces develop the ALEC policy agenda and carry it forward in the states. In ALEC's Task Forces, state legislators and corporate decision-makers work in a dynamic partnership to identify the issues and develop the policy solutions to the challenges facing the nation. Task Forces are empowered to commission and publish research and analyses, create workshops for ALEC meetings, frame policy resolutions, draft model legislation and develop legislative strategies.

*Non Task Force Members are welcome to observe the meetings.*

### **Civil Justice**

#### *Council Room*

- ◆ Medical Liability Reform
- ◆ Punitive Damages Reform and the Supreme Court's *TXO* Decision
- ◆ Protective Orders and Their Role in the Court System

### **Competitiveness**

#### *Directors Room*

- ◆ Description of the Competitiveness Task Force
- ◆ Proposed Privatization Project

### **Criminal Justice**

#### *Governors Hall F*

- ◆ Comprehensive Strategy to Address Violent Crime and Drug Abuse
- ◆ Prison Privatization
- ◆ Intermediate Sanctions
- ◆ Video Remote Arraignment
- ◆ Bail Reform
- ◆ Non-narcotic Prescription Drug Act
- ◆ Controlled Substance Tax Act

### **Empowerment**

#### *Blossom AB*

- ◆ Asset Based Welfare Reform
- ◆ Wisconsin "WORKNOTWELFARE" Program
- ◆ Mississippi Full Employment Plan

### **Real Estate, Banking and Financial Services**

#### *Festival AB*

- ◆ Mortgage Regulations
- ◆ Rent Control
- ◆ Real Estate Growth Initiatives
- ◆ Homeownership
- ◆ Interstate Banking
- ◆ Real Estate Provisions in President Clinton's Budget Bill

### **Trade, Travel and Tourism**

#### *Bay AB*

- ◆ The Economic Importance of Tourism
- ◆ North American Free Trade Agreement
- ◆ Critical Role of International Trade

### **Transportation**

#### *Governors Hall E*

- ◆ Infrastructure Financing
- ◆ Entrepreneurial Services

### **Note:**

#### **Agriculture Task Force Meeting**

*Postponed until Fall 1993*

# Friday

August 13, *continued*

**6:00 p.m. - 7:00 p.m.**

**Awards Reception**

*Pavilion*

**7:30 p.m. - 10:00 p.m.**

**Thomas Jefferson Freedom Award Banquet**

*Reviving the Vision of 1776*

*Commemorating the 250th Anniversary  
of the Birth of Thomas Jefferson*

*Governors Hall*



**Michigan Governor John Engler**

*1993 Recipient of the ALEC*

*Thomas Jefferson Freedom Award*



I believe the states can best govern our home concerns, and the General Government our foreign ones. I wish, therefore, to see maintained that wholesome distribution of powers, established by the Constitution for the limitation of both; and never see all the officers transferred to Washington, where further withdrawn from the eyes of the people, they may more secretly be bought and sold at market.

Thomas Jefferson

**10:00 p.m. - Midnight**

**Dessert and Dancing**

***Sponsored by Philip Morris***

*Pavilion*

**10:00 p.m.**

**Kids' Congress Presentation**

Buena Vista Pictures, Inc.

and

The Motion Picture Association  
of America, Inc.

*proudly present*

**ALADDIN**

*Bay ABC*



**Saturday**  
August 14

**10:00 a.m. - 12:00 noon**  
**ALEC Board of Directors Meeting**  
HMS Rose

**12:00 noon - 2:30 p.m.**  
**ALEC Joint Board of Directors Luncheon**  
HMS Rose  
*Sponsored by The American Plastics Council*

See you in...



*the bay*  
August 3-7, 1994

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# General Information

## Help Us Say "Thank You"

Throughout the Annual Meeting you will notice that some of ALEC's Private Sector Members are sporting a "sponsor" ribbon on their name tag. These individuals and their corporations, associations and foundations make it possible for ALEC to provide programs and services to America's state legislators including over 2,400 members of ALEC.

It would mean a great deal if ALEC's legislator members would take a moment during the Annual Meeting to thank our private sector partners for their support.

## If you have questions

Simply call one of the ALEC office numbers listed below:

ALEC Convention Office      616-938-5011/616-938-5014  
ALEC Media Office            616-938-5028/616-938-5029

## Photographs

Reflections Photography, ALEC's official studio, will be photographing the entire Annual Meeting. Proofs will be on display in the exhibit area and will be mailed to you following the meeting. For more information check with the ALEC Information Desk.

## Audio/Video Tapes

Audio and Video Tapes of all official sessions will be available following the Annual Meeting. Order forms are available at the ALEC Information Desk.

## Official ALEC Hotels

### Headquarters

The Grand Traverse Resort  
Grand Traverse Resort Village, MI 49610-0404  
616-938-2100

The Park Place Hotel  
300 East State Street  
Traverse City, MI 49684  
616-946-5000

Waterfront Inn  
2061 U.S. 31 North at 4 Mile  
P.O. Box 1736  
Traverse City, MI 49685-1736  
616-938-1100

Holiday Inn  
615 East Front Street  
Traverse City, MI 49684  
616-947-3700

Hampton Inn  
1000 U.S. 31 North  
Traverse City, MI 49684  
616-946-8900

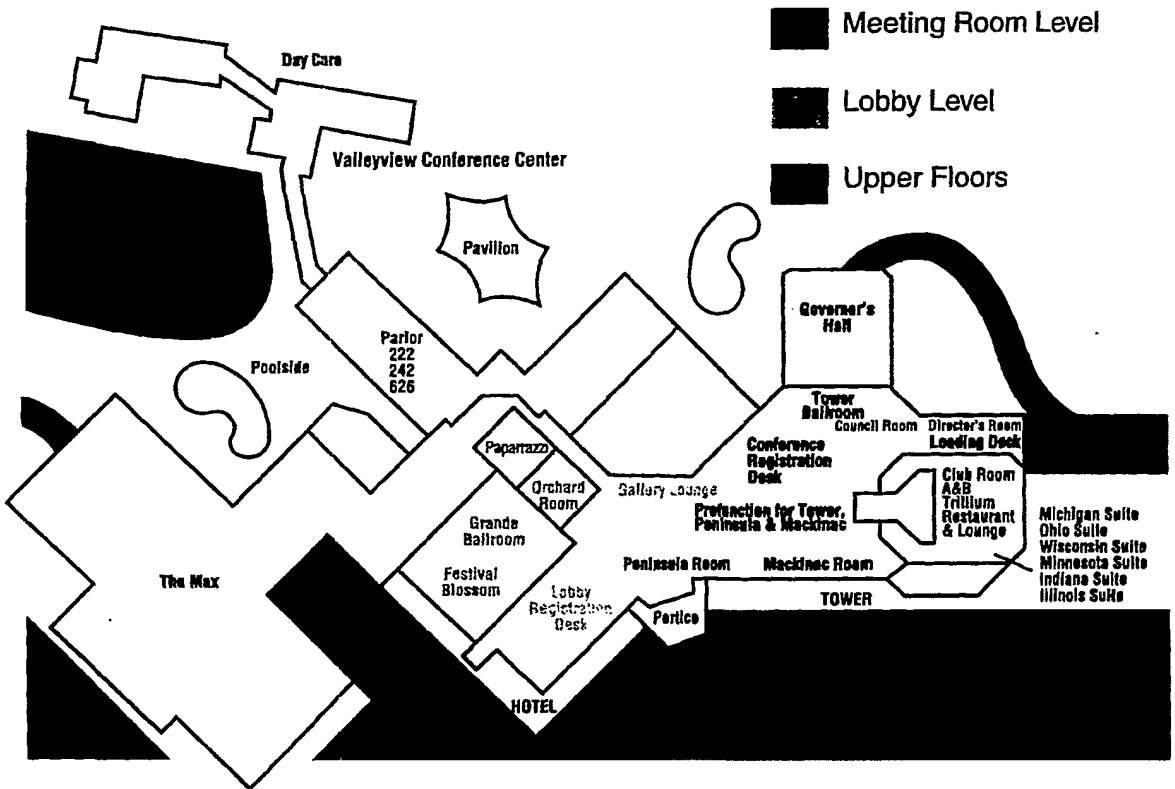
Days Inn  
420 Munson Avenue  
Traverse City, MI 49684  
616-941-0208

Wentworth Inn  
1492 U.S. 31 North  
Traverse City, MI 49684  
616-929-4423

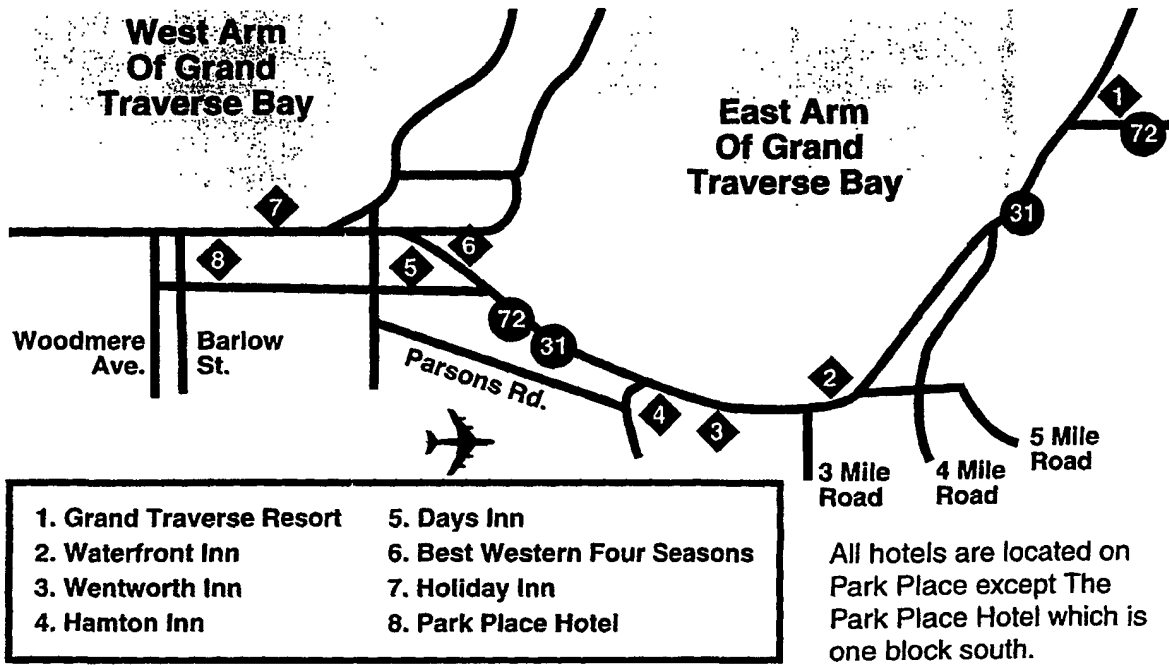
Traverse Beach Motel/Condominiums  
877 Munson Avenue  
Traverse City, MI 49684  
616-946-5262

*Shuttle Schedules are available at the ALEC Information Desk*

# Grand Traverse Resort Map



# Traverse City Map



**Governor John Engler  
1993 Recipient  
The Thomas Jefferson  
Freedom Award**



***"A Man Who Keeps His Promises"***

Awarded annually to a nationally recognized public official who has distinguished himself in promoting the Jeffersonian principles of free enterprise, limited representative government, individual liberty, and traditional family values, The Thomas Jefferson Freedom Award is the most prestigious honor awarded by the American Legislative Exchange Council.

For nearly two decades, ALEC has been the voice of entrepreneurial spirit in our state capitals. ALEC state legislators are united by a passionately held belief that political and economic freedom unleashes human potential. At ALEC, we know that prosperity, wealth, jobs, and opportunity are all created by people acting freely.

Governor John Engler, a former ALEC state legislator, was elected in an upset over two-term Governor James Blanchard in 1990. Since the day of his swearing in, Governor Engler has mounted an aggressive campaign to revolutionize his state's government.

"In just over two years, the 'Engler Revolution' has reshaped the face of Michigan's government and politics," says **Senator William J. Raggio, (NV), ALEC's 1993 National Chairman**. "He has demonstrated that a leader of vision, courage and strength can change the direction of a government. Governor Engler has redefined state government in Michigan through a return to the principles of fiscal responsibility, accountability to the people, and common-sense. It is fitting that he receive this award on the 250th anniversary of Thomas Jefferson's birth as there are few leaders today who so well epitomize the principles of Jeffersonian democracy as Governor Engler."

It is with great pride and admiration that the American Legislative Exchange Council presents the 1993 Thomas Jefferson Freedom Award to Governor John Engler.



1990 Recipient  
Former President  
Ronald Reagan



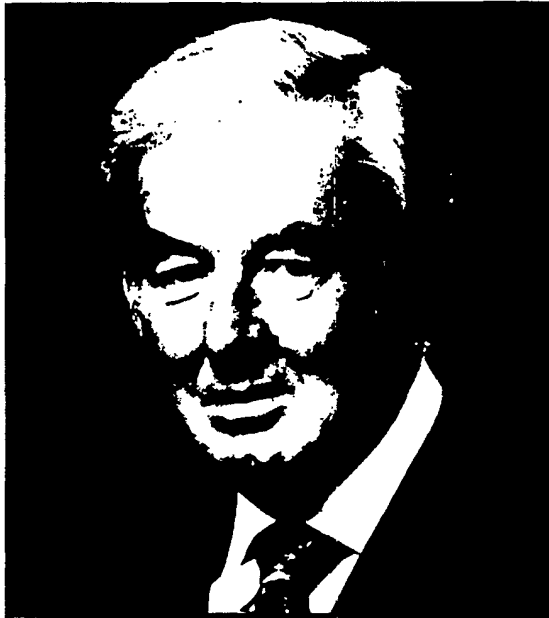
1991 Recipient  
Wisconsin Governor  
Tommy Thompson



1992 Recipient  
The Honorable Jack Kemp

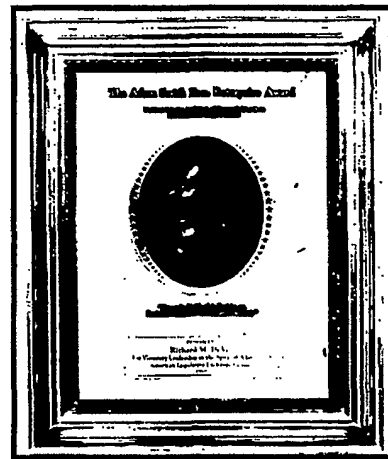


The Honorable Richard DeVos



Ambassador Jay Van Andel

# 1993 Adam Smith Free Enterprise Award



Adam Smith is best known for his analysis of economics and human behavior in the classic book *The Wealth of Nations*. Smith captured the essence of an important economic and political transformation -- the replacement of privilege with broadly available opportunity. Through the Adam Smith award, ALEC celebrates the ideals of the economic system that has produced our affluence. We honor two entrepreneurs who epitomize the entrepreneurial spirit that Adam Smith brought to the world's attention.

ALEC's Adam Smith Free Enterprise Award was created by artist Michael R. Schwartz, owner of Creative Metalworks in Washington, D.C. At the center is the world's only sculpture of Adam Smith, based on the only four authentic images of Smith, acquired from his hometown museum in Scotland. The sculpture is set in a bronze and copper oval frame, hand-built, in-laid into natural Sicilian marble within a 23-karat gold guild custom frame.

## Outstanding ALEC Legislative Leaders



**Representative Kathy Ashe**  
Georgia  
ALEC State Chair

*A true ALEC visionary, Representative Ashe has brought legislative and private sector membership in Georgia to record levels.*



**Representative Brenda Burns**  
Arizona  
ALEC State Chair

*Under the leadership of Majority Leader Representative Burns, nine ALEC model bills have become law in Arizona.*



**Representative Roger Halvorson**  
Iowa  
ALEC National Director and  
State Chair

*Representative Halvorson's efforts have tripled the Iowa ALEC membership in the last three years. More than half of Iowa's legislative leaders are active ALEC members.*

## Outstanding ALEC Private Sector Leaders



**Larry Bennett**  
Southern Pacific Transportation  
ALEC Private Enterprise  
Board Member  
Nevada Private Enterprise  
State Co-Chair

*Larry Bennett has been a model private sector leader in Nevada promoting ALEC through innovative programs including a model Focus Event, and expanding the corporate and legislative ALEC membership in Nevada.*



**Scott Fisher**  
Philip Morris  
Ohio Private Enterprise State  
Co-Chair

*Scott Fisher has exhibited a strong commitment to ALEC's freedom and free enterprise agenda and outstanding leadership in Ohio. He worked with ALEC's legislative leadership to enable more than 40 Ohio legislators to attend the 1993 Annual Meeting.*



**Walter C. "Terry" Klein, Jr.**  
Sears Mortgage Banking  
Illinois Private Enterprise  
State Co-Chair

*Terry Klein has exhibited outstanding leadership for ALEC in Illinois, promoting the ALEC agenda and working with legislator members to promote their active participation in ALEC's agenda.*



**Representative  
James Mick Middaugh  
ALEC Michigan State Chair  
Host Committee Co-Chair**



**Norman Saari  
Consumers Power Company  
Michigan Private Enterprise  
State Chair  
Host Committee Co-Chair**



**Paul Boudreau  
AlliedSignal Automotive  
Host Committee Co-Chair**



**Senator Dick Posthumus  
ALEC National Director**

## **Outstanding ALEC Michigan Host Committee Leader**

ALEC's programs and meetings would not be possible without the active participation of our members. We are fortunate in Michigan to have a dynamic public-private partnership that has been forged to ensure the success of our Annual Meeting. More in-state companies are participating - at the full participation level - that at any other event in ALEC history. Under the leadership of these four men, along with former ALEC State Chair Don Van Singel - last year's recipient of ALEC's Outstanding Legislative Leader Award - the Michigan Host Committee has definitely proven Michigan . . .

*"A Grand Place to Be in '93!"*

## **Outstanding ALEC Alabama Host Committee Leader**

ALEC's 1993 *National Leadership Summit on The Environment, Energy and Natural Resources: Environmental Strategies for a Prosperous World* was an outstanding success, largely as a result of the work and planning of our Alabama Host Committee. Under the direction of ALEC State Chair Representative Perry Hooper, Jr., the Summit attracted legislators and policy experts from across the country and was ALEC's most successful *National Leadership Summit* to date.



**Representative  
Perry Hooper, Jr.  
ALEC Alabama State Chair  
Host Committee Co-Chair**




**Raymond J. Harbert  
Harbert Corporation  
Host Committee Co-Chair**



**John Crawford  
Waste Management, Inc.  
of Alabama  
Alabama Private  
Enterprise State Chair  
Host Committee Co-Chair**


# Outstanding ALEC Legislator Members

We honor these outstanding legislators for advancing the agenda of ALEC's Legislative Task Forces in their respective states and issue areas.




**Business and Labor**

Representative Terry Parke  
Illinois  
Chair, ALEC Task Force on  
Business and Labor



**Civil Justice**

Senator Walter "Pud" Graham  
Mississippi  
ALEC National Director/State Chair  
Chair, ALEC Task Force on  
Agriculture



**Criminal Justice**

Representative Jerry Lee Alwin  
New Mexico  
ALEC State Chair  
Chair, ALEC Task Force on  
Criminal Justice

**Education**

Representative Timothy Barth  
Connecticut


**Education**

Representative James A. Amann  
Connecticut




**Empowerment**

Senator Mike Gunn  
Mississippi



**Energy, Environment and Natural Resources**

Senator Dean Rhoads  
Nevada  
ALEC State Chair




**Health Care**

Representative Mary Fallin  
Oklahoma  
ALEC State Chair




**Real Estate, Banking and Financial Services**

Senator George G. Kirkpatrick  
Florida




**Tax and Fiscal Policy**

Assemblyman Dick Kamin  
New Jersey



**Telecommunications**

Representative  
James Zimmerman  
Kentucky



**Trade, Travel and Tourism**

Representative  
William "Noopy" Cosby  
Alabama  
Chair, ALEC Task Force on  
Trade, Travel and Tourism



## Outstanding ALEC Private Sector Members

**Jim Perry**  
State Farm Insurance

Jim Perry of State Farm Insurance is a dynamic member of ALEC's Task Force on Insurance and provides professional expertise in developing innovative public policy and advancing the ALEC agenda.



**Pete Poynter**  
BellSouth  
Private Sector Chair  
ALEC Task Force on  
Telecommunications

Pete Poynter of BellSouth is a most eloquent advocate of the value of ALEC to the private sector. His leadership on ALEC's Task Force on Telecommunications has been exemplary.



**Bennie Thayer**  
National Association for the  
Self-Employed

Bennie Thayer of the National Association for the Self-Employed is a key player on ALEC's Health Care Task Force and has brought an energy and enthusiasm to ALEC resulting in increased private sector participation and membership.

## Staff Members of the Year



**Jim Austin**  
Assistant to Former  
ALEC National Chairman  
Senator Owen Johnson  
of New York

Jim Austin works closely with ALEC National Director Senator Owen Johnson of New York and has worked closely with ALEC on a number of legislative issues including state implementation of the Clean Air Standard Act.



**Lucille Hill**  
Assistant to ALEC Na-  
tional Chairman Senator  
William Raggio of Nevada

Lucille Hill, Assistant to ALEC National Chairman Senator William Raggio of Nevada, has been a vital link between Washington and Reno over the past year. Her tireless efforts are greatly appreciated.

**Mary Ann Middaugh**  
Assistant to Representative Rick Bandstra of  
Michigan

Mary Ann Middaugh has been working to organize ALEC's 20th Annual Meeting for over two years, first as assistant to former State Chair Don Van Singel and now as assistant to Representative Rick Bandstra. We applaud her attention to detail and enthusiastic support of the Host Committee and the ALEC Staff.



**ALEC**  
Staff Member of the Year  
**Robert W. Bennett**  
Chief of Staff and  
White House Liaison  
ALEC honors Bob Bennett  
for five years of dedicated  
service to the ALEC team.

He has been an integral part of ALEC's success and rise to prominence in the state policy arena.



## 20 Years of Bringing the States and the Nation Together

The American Legislative Exchange Council (ALEC) was founded in 1973 by a small group of Democrat and Republican state legislators who shared a common commitment to the *Jeffersonian principles of free markets, limited government and individual liberty.*

Today, ALEC has grown to become the nation's largest bipartisan, individual membership organization of state legislators, with 2,400 members throughout the 50 states, Puerto Rico and Guam. Nearly one-third of ALEC's members hold leadership positions in their legislatures. Approximately 63 million Americans are represented by the citizen legislators of ALEC.

ALEC brings the states and the nation together through conferences, seminars, publications, and its fifteen National Legislative Task Forces. Each provides a unique vehicle for legislators to communicate across state lines, share experiences and ideas, and work in unison with the private sector to create effective public policies.

ALEC's goal is to ensure that our legislative members are fully armed with the information, research and ideas they need to win in the legislative arena. ALEC publications keep members up-to-date on emerging trends and provide in-depth analyses of issues at the state level. ALEC conferences and meetings promote colleague to colleague communication by linking like minded legislators together. ALEC Legislative Task Forces provide a forum in which legislators and the private sector discuss issues, develop policies and write model legislation.

Unlike other state legislative organizations, ALEC's credo is that business should be an ally, not an adversary, of state legislators. ALEC provides the private sector with an unparalleled opportunity to have their voices heard, their perspectives appreciated, and their interests put before the more than 2,400 pro-free enterprise state legislators of ALEC. Through ALEC, legislators and the private sector work in a *dynamic partnership* to develop public policies that harness the immense power of free markets and free enterprise to encourage economic growth, increase the nation's competitiveness, and improve the quality of life for all Americans.

### A Winning Tradition: ALEC's Legislative Scorecard

ALEC's goal is to win the debate on the direction of American public policy at the state level. Setting the agenda starts with the development of sound policy ideas and proposals through the Legislative Task Forces. Changing the terms of the debate begins with the dissemination of the ideas and policies to legislators and decision makers throughout the nation. Winning the debate is achieved through the active and concerted efforts of our 2,400 dedicated legislative members.

ALEC's ultimate success as an organization is best measured by the model legislation which becomes part of the legislative process. In 1992, ALEC was spectacularly successful in setting the terms of the debate in every state legislature in session! From ALEC's list of more

"There is no question that ALEC has become the most potent public policy organization in America today. Today, the states are laboratories of democracy, crafting the innovative solutions to the challenges facing the nation. Our members represent nearly 63 million voters across America, and it is ALEC members who are setting the terms of the debate and winning the legislative battles in every state capital in the country.

*Samuel A. Brunelli*  
ALEC Executive Director

than 250 model bills, 95 bills were introduced at least once, for a total of 519 bills in action throughout the 45 states in session. Forty states introduced five or more model bills, 26 introduced 10 or more, and five states introduced 20 or more, with New York leading the way with 35 model bills in action. A total of 55 ALEC model bills achieved enactment in 32 different states, helping to advance the free enterprise agenda throughout the country.

The fact that the number of ALEC model bills in action was more than double the number in 1991, is clear evidence that ALEC has become the most influential state legislative organization in the nation.

## ALEC's Tradition of Winning the Public Policy Debate Most Evident in Seven Major Areas

**Keeping the Promise: A Comprehensive Health Care Plan for the States.** Few issues in 1992 were as high on the states' agenda as health care reform. Responding to the problem of skyrocketing health care costs and the plight of the uninsured, ALEC's Health Care Task Force, chaired by **Representative Tom Wilder (GA)** and **Spencer Hathaway of Syntex Corporation**, approved a Comprehensive Health Care Plan. The Plan was the result of a year long effort by the Task Force's legislative and private sector members to craft free market reforms for the nation's health care system. The plan contains 31 model bills that provide reforms in the areas of health insurance, Medicaid, long-term care, medical liability, and rural health care. Shortly after its approval, the plan in its entirety was introduced in Ohio and Georgia, and one or more bills have been introduced in 25 states. The Plan was released in book form in January 1993. *Keeping the Promise: A Comprehensive Health Care Plan for the States*, has now been widely distributed throughout the country, stirring health care reform in almost every state capital.

**ALEC Members Lead the Charge to Stop Congress from Placing Unfunded Federal Mandates on the States.** In an historic effort to halt the proliferation of unfunded federal mandates, led by **Representative Michael Nye (MI)**, ALEC members in 27 states have introduced, and Colorado and South Dakota have enacted, calls for a limited Constitutional Convention to write an amendment that would require Congress to include funding for federal mandates on the states. With the growing federal deficit, Congress is increasing the number of unfunded federal mandates on the states. Unfunded mandates, which may cost as much \$500 billion

to the states, are de facto tax increases which throw state budgets into chaos and violate the Constitutional principles of federalism.

In another initiative to raise Congress' consciousness on the issue of unfunded federal mandates, **ALEC Alabama State Chairman Representative Perry Hooper Jr.**, introduced the ALEC's model *Congressional Delegation Mandate Consultation Act*, which required the state's Senators and Congressmen to meet with the state legislature to discuss the issue of unfunded federal mandates. With enthusiastic bipartisan support, the law was passed and signed into law. "Before 1913 our senators were chosen by the state legislature instead of popular vote, which made them more accountable to the legislature," said Hooper when he announced the introduction of the bill. "Since that time Congress has often ridden roughshod over state legislatures. If the principle of federalism still has any meaning in this country, then it is most appropriate that members of the national legislature meet with the state legislature to discuss issues of common interest."

Following the example of Representative Hooper, the South Dakota legislature also enacted the act, and it was introduced in Arizona, Delaware, Georgia and Florida. "This was a groundbreaking resolution in righting the imbalance between the states and the Congress," commented **ALEC Executive Director Samuel A. Brunelli**, "and we expect that in the not too distant future regular consultations between the Congress and the states will be the norm rather than the exception."

**America's Protected Class II: Exposing the Widening Public-Private Pay Gap.** *America's Protected Class II*, released in February 1993, built upon ALEC's ground-breaking

study *America's Protected Class* (Feb. '92), documented the widening public-private pay gap. The study showed that from 1980 through 1990, average state and local public employee compensation increased \$6.32 for every \$1.00 increase in the private sector. If compensation for state and local employees had risen at the same rate as the private sector during the from 1980-90, total compensation costs would have been \$47.3 billion less (\$514 per household) in 1990 alone. This "public pay premium" is one of the costs driving state and local tax increases; from 1980-90, states increased taxes by \$29.9 billion, which is \$17.3 billion less than the public pay premium. In other words, if state and local public employee compensation had just risen at the same rate as the private sector, it is likely that none of these tax increases would have been needed. However, as Samuel A. Brunelli, ALEC Executive Director said when releasing the study, "The fundamental issue is fairness. Is it fair that the compensation for public servants rises at a faster rate than that of the public's? We can argue forever about how much a teacher or a policeman should be paid for the work they do. What shouldn't be arguable is that as a group of people, public employees should not see their compensation rise at a faster rate than the group of people who are paying their salaries — the American taxpayer. And our data proves that's exactly what happened from 1980 through 1990."

ALEC's recommendation to solve this escalating problem is enactment of a Public Pay Equity law. The law would require that total compensation of state and local public employees not rise faster than the average increase in compensation for employees in the private sector. ALEC State Chairmen and

National Directors Representative Roger Halvorson (IA) and Representative Dale Van Vyven (OH) introduced Public Pay Equity laws this session, and other ALEC members have promised to take-up the issue when the '94 legislative session begins.

The *America's Protected Class* papers have received wide-spread media coverage, from the *Wall Street Journal* to the *San Francisco Chronicle*, and almost unanimous support on the editorial pages of newspapers from coast to coast. The data in *America's Protected Class II* has also been cited in public employee compensation contract negotiations across the nation, including Minnesota, Philadelphia, and San Jose.

Further research, to be released at ALEC's 20th Annual Meeting, indicates that the cost "America's Protected Class" has cost the nation an additional \$280 billion in economic growth in 1990 alone. Based on the analysis of Dr. Richard Vedder's (an advisor to ALEC's National Tax & Fiscal Policy Task Force) work in the "Economic Impact of Government Spending," published by the National Center for Policy Analysis, the total cost to the nation of excess spending by state and local governments was more than \$353 billion by 1990 — an average loss of more than \$1,400 for every man, woman and child in the U.S. Of this, \$280 billion is attributable to the "public pay premium."

No other studies in the history of ALEC have received the acclaim or exposure of the *America's Protected Class* papers, and no issue has put ALEC larger on the map.

## Bringing the States Together: ALEC's Conferences and Meetings

In order to turn ideas into action, ALEC brings legislators, members of the private sector, government leaders and policy experts together to develop an agenda for action.

**19th Annual Meeting**  
August 5-9, 1992  
Colorado Springs, Colorado

ALEC's premier event, the Annual Meeting, brings together each year nearly 2,000 state legislators, senior corporate executives, government officials, public policy experts, and legislative staff from all 50 states. ALEC's Annual Meeting was the largest national gathering of state legislators in 1992. Attendees of the 1992 Annual Meeting participated in plenary sessions, issue seminars and workshops on a wide range of topics. Major speakers included: President George Bush; Secretary of the Interior Manuel Lujan; Secretary of Education Lamar Alexander; Secretary of Transportation Andrew Card; Secretary of Health and Human Service Louis Sullivan; Secretary of Housing and Urban Development Jack Kemp, Recipient of the 1992 Thomas Jefferson Freedom Award; Deputy Attorney General George Terwilliger; Chairman and CEO of Chevron Corporation Kenneth Derr; Chairman and CEO of United Parcel Service Kent C. Nelson; and, Chairman and CEO of Syntex Corporation Paul Freiman.

**The National Orientation Conference**  
December 10-12, 1992  
Washington, D.C.

The annual *National Orientation Conference*, unique to ALEC, provides newly elected state legislators with briefings on the issues challenging state legislatures today. The *National Orientation Conference* also offers a unique opportunity for ALEC's private sector members to build a relationship with new legislators that will last their entire careers. Nearly 400 newly elected state legislators from around the nation attended the 1992 *National Orientation Conference*. The 1992 Conference provided attendees with the insights and opinions of national leaders on a wide range of topics. The major speakers at the conference included then Secretary of Housing and Urban Development Jack Kemp, then Secretary of Education Lamar Alexander, Congressman Charles Stenholm (D-TX), Richard Arme (R-TX), Tom DeLay (R-TX), then Federal Reserve Board Governor Lawrence Lindsay, Mr. Arthur Hill, Chairman and CEO of Coldwell Banker, Mr. Gerry Mossinghoff, President of the

### Upcoming ALEC Events

1993 National Orientation Conference  
December 9-11, 1993 ♦ Washington, D.C.

1994 Washington Briefing  
Spring, 1994 ♦ Washington, D.C.

1994 National Leadership Summit  
on Economic Development  
Spring, 1994 ♦ Location To Be Announced

ALEC's 21st Annual Meeting  
August 3-7, 1994 ♦ Tampa, Florida



*Dr. Paul Craig Roberts, recipient of the first Warren Brookes Award for Journalistic Excellence, is congratulated by ALEC National Chairman Senator William J. Raggio of Nevada at ALEC's 1992 National Orientation Conference.*



President Bush is welcomed by ALEC members at the opening session of the 1992 Annual Meeting in Colorado Springs. Joining the President at the head table were Ambassador Holly Coors, Senator Ray Powers (CO), Mr. Allen Auger of Coors Brewing Company, Incoming National Chairman Senator William J. Raggio (NV), ALEC Executive Director Samuel A. Brunelli, 1992 National Chairman Representative Fred C. Noye (PA), President Bush, Representative Tom Ratterree (CO), ALEC Private Enterprise Board Chairman Mr. Ronald F. Scheberle of GTE, Dr. James Dobson of Focus on the Family, Mr. Bill Cameron of US West, Mr. Gerald Mossinghoff, President of the Pharmaceutical Manufacturers Association, and Colorado Springs Mayor Bob Issac.

Pharmaceutical Manufacturers Association, and nationally renowned state tax expert Dr. Richard Vedder of Ohio University. ALEC also awarded Dr. Paul Craig Roberts, a nationally syndicated columnist, public policy expert and former Reagan Administrative official, with the first *Warren Brookes Award for Journalistic Excellence*.

**National Leadership Summit on The Environment, Energy and Natural Resources**  
**April 24-27, 1993**  
**Orange Beach, Alabama**

ALEC's 1993 *National Leadership Summit: Environmental Policies for a Prosperous World* was held April 24-27th at the Perdido Beach Resort in Orange Beach, Alabama. Over 150 state legislators from 41 states, along with leading environmental policy experts and top business executives from across the country, attended the Summit. The Summit's mission was "To provide a forum to discuss the vital importance of environmental, energy and natural resource policies that will serve to ensure for future generations a healthy environment consistent with a prosperous economy and an abundant affordable energy supply." Speakers at the conference included:

Mr. Lou Guzzo, Co-Author of *Trashing the Planet*; Mr. W. Douglas Ford, President of Amoco Oil Company; Dr. Fred Singer, Director of the Science and Environmental Policy Project; Dr. Margaret Maxey, Professor of Bioethics in the College of Biomedical Engineering at the University of Texas; Congressman Sonny Callahan (AL); Speaker James C. Clark (AL); Mr. Elmer Harris, CEO and President of the Alabama Power Company; Mr. Michael Beatty, Former General Counsel for the Coastal Corporation; and, Mr. Richard Stavins of the Democratic Leadership Council.

**The Washington Briefing**  
**June 10-12, 1993**  
**Washington, D.C.**

This annual event provides ALEC legislative and private sector leaders an unparalleled opportunity to meet with key Members of Congress, Administration officials, and Members of the Cabinet, who are making the decisions that will have a major impact on the lives of all Americans. As important as it is for us to hear them, it is equally important that they have the opportunity to hear from ALEC members, who represent the grassroots political power of America.



ALEC Executive Director Samuel A. Brunelli introduces Secretary of Housing and Urban Development Jack Kemp, the 1992 Thomas Jefferson Freedom Award Recipient, at the Annual Meeting Awards Banquet. Also pictured (L-R), Mr. Walter C. Klein, Chairman and President of Sears Mortgage Company, Secretary Kemp, 1992 National Chairman Representative Fred Noye, (PA), Mr. Brunelli, ALEC Private Enterprise Board Chairman Ronald F. Scheberle of GTE (partially obscured), and Incoming National Chairman Senator William J. Raggio, (NV).



*"The greatest pollutant on earth is poverty. The wealth of nations is directly related to the health of nations."*

**Dr. Margaret Maxey, University of Texas addressing ALEC's 1993 National Leadership Summit on The Environment, Energy and Natural Resources.**

Nearly 200 state legislators from around the country participated in sessions at the White House and on Capitol Hill with some of the nation's political and policy leaders. In the sessions on the Congress, attendees heard from Senators Bob Dole (R-KS), Pete Domenici (R-NM), Phil Gramm (R-TX), Hank Brown (R-CO), Paul Coverdell (R-GA), Congressman Charles Stenholm (D-TX), and J. Patrick Rooney, CEO of the Golden Rule Insurance Company. The speakers at the White House included Communications Director Mark Gearan, Domestic Policy Advisor Bruce Reed, and Economic Policy Advisor Gene Sperling. The Briefing also included a briefing on health care reform by senior Congressional staff members.

#### **ALEC Focus Events**

ALEC Focus Events are held in state capitals across the nation to highlight ALEC programs or an issue of importance to the legislative or private sector members in the state. In 1992, ALEC held Focus Events in 25 states, presenting briefings and seminars on agriculture, transportation, telecommunications, education, health care, auto insurance and tax and fiscal policy.

## **Setting the Terms of the Debate: ALEC Publications**

### **ALEC Publications**

ALEC's publications are the voice of its membership to fellow legislators, government officials, public policy experts and the media. Through its publications, ALEC's policy proposals are widely disseminated, setting the terms of the debate on the critical issues facing the nation.

#### **The Source Book of American State Legislation 1993-94**

The key to advancing ALEC's legislative agenda, this six volume compendium offers in-depth analysis and more than 150 pieces of model legislation on a wide-range of public policy issues. **Iowa Governor Terry Branstad** has called the *Source Book* "among the most important documents produced in America today."

This latest edition of the *Source Book* consists of:

Volume I: *Restoring the American Dream: Education and Empowerment Policy*

Volume II: *A Prescription for Change: A State Health Care Policy Agenda*

Volume III: *A Question of Discipline: A Guide to Fiscal Responsibility*

Volume IV: *A Natural Resources Agenda for a Prosperous World*

Volume V: *Equal Justice Under Law*

Volume VI: *A Pro-Growth Economic Policy*



### **The State Factor**

Each edition of the *State Factor* features an in-depth analysis of a specific public policy issue of interest to state legislators. Recent *State Factors* have examined: state and local public employee compensation; welfare reform; using competitive incentives to control the demand for taxes; reforming long-term health care; the economic consequences of excise taxes; and a study of spending by cities in the 1980s.

#### **Issue Analysis**

This series of policy analyses focuses on topical issues of immediate concern to legislators and policy makers. Recent editions of *Issue Analysis* have discussed: the proposed BTU tax; the relationship between excess public employee compensation and economic growth; and the limited Constitutional Convention.

#### **FYI**

Published 16 times a year, FYI is a newsletter providing sharp, concise coverage of contemporary state legislative issues. FYI is distributed to state legislators, corporate executives, public policy experts, government officials and the media. In the last year FYI has published exclusive interviews with Jack Kemp, William J. Bennett and Gerald Mossinghoff, and editorials by U.S. Senator Connie Mack (R-FL) on a new proposal to cut federal spending, and U.S. Senators Strom Thurmond (R-SC) and Paul Simon (D-Ill.) on the need for a Balanced Budget Amendment. FYI also publishes special editions that contain the major speeches made at ALEC meetings, and election year specials that provide ALEC members with unique insights into state politics.

## **ALEC Forum**

The remarks and articles of senior corporate executives and leading public policy experts are reprinted in ALEC Forum. Some of the renowned private sector leaders who have appeared in ALEC Forum include: Texaco President and CEO James Kinnear; Chevron Chairman and CEO Kenneth T. Derr; UPS CEO and Chairman Kent C. Nelson; Syntex Corporation Chairman and CEO Paul E. Freiman; ANR Pipeline Company President and CEO William P. Vititoe; Coldwell Banker CEO and Chairman Arthur Hill; and Distilled Spirits Council of the U.S. CEO Fred Meister. Also appearing in ALEC Forum have been: leading economist Paul Craig Roberts; Institute for Research on the Economics of Taxation President Dr. Norman Ture; and CATO Institute Chairman William Niskanen.

## **States & Nation**

*States & Nation* is a quarterly newsletter devoted to keeping members abreast of ALEC's activities. Each issue contains reports on major ALEC events, new publications and model legislation, ALEC members, and commentaries on the major issues of the day.

## **ALEC ALERT**

Issued as needed, *ALEC Alert* provides members with advance notice of critical pending legislative action at the state or federal level. Recent ALEC Alerts have reported on the BTU tax, empowerment policy and reforming the small group health insurance market.

## **Specialized Publications**

ALEC publishes a variety of books, special studies, monographs and booklets on topics of current interest to state legislators. In 1992-93 ALEC published:

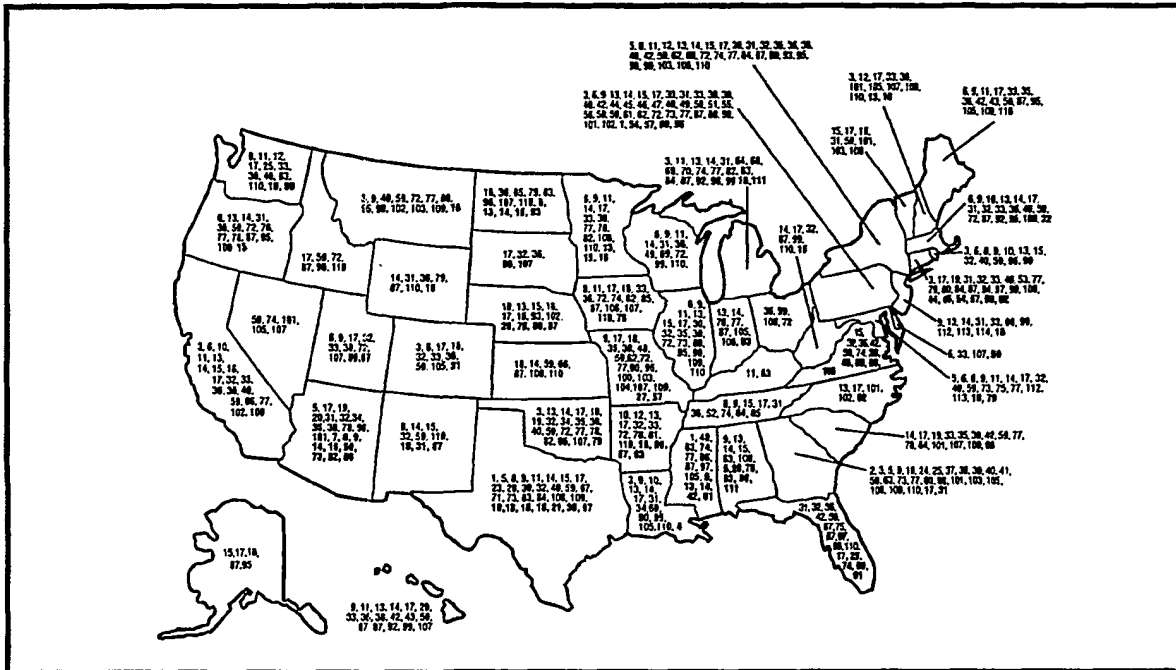
*Legislative Issue Briefs* contains concise, two to three page discussions of major issues facing state legislators. *Legislative Issue Briefs* is offered on a limited distribution basis. The first edition was distributed at ALEC's 1992 National Orientation Conference to newly elected state legislators, and the greatly expanded second edition, containing over 100 briefs and extensive background information, will be given to attendees of ALEC's 20th Anniversary Annual Meeting.

*The Crisis in America's State Budgets: A Blueprint for Budget Reform*, contains the papers presented at ALEC's 1992 National Leadership Summit on Tax and Fiscal Policy. *The Crisis in America's State Budgets* covers: the impact of state taxes on economic growth; tax and expenditure limitations; the impact of federal mandates and grants-in-aid; state revenue forecasting; public employee compensation; and the privatization of public services. Edited by John Berthoud, Ph.D., ALEC Director of Tax and Fiscal Policy, and Samuel A. Brunelli, ALEC Executive Director, the authors are Dr. Richard Vedder of Ohio University; Dr. Barry Poulson of the University of Colorado; Dr. Bernard Weinstein and Dr. Harold Gross of the University of North Texas; Dr. William Styring of the Indiana Chamber of Commerce; Wendell Cox and Samuel A. Brunelli of ALEC; and Mr. Robert W. Poole, Jr., President of the Reason Foundation.

*Keeping the Promise: A Comprehensive Health Care Plan for the States*, contains 35 pieces of model legislation to reform state health care based on free market principles. The five major areas of reform covered are: health insurance; Medicaid; medical liability; long-term care; and rural health care.

*Environmental Partners: A State Legislator's Guide to Public Private Partnerships* (Volumes I and II) contains step-by-step instructions on how to design public-private partnerships for the delivery of environmental services. *Environmental Partners* offers state legislators the tools they need to develop programs to meet environmental challenges in the most cost effective fashion available.

# ALEC's 1993 Legislative Scorecard



The key to advancing the ALEC agenda is to set the terms of the debate in state legislatures across the country. By using ALEC model legislation as the starting point for debate, our members help to define issues from the pro-free enterprise perspective rather than letting the advocates of big government seize the upper hand.

ALEC's 1993 Legislative Scorecard, analyzed here by Task Force Issue area, shows a 25% increase in introduction, 46% percent increase in enacted bills for an overall 50% increase in the passage rate of ALEC model legislation.

ALEC's 1993-1994 Source Book of American State Legislation provides an updated and expanded version of the ALEC agenda ready for action.

AGRICULTURE			CRIMINAL JUSTICE/ SUBSTANCE ABUSE		
Model Legislation	Introduced	Enacted	Model Legislation	Introduced	Enacted
1. Groundwater Protection Act	MS, TX	PA	18. Anti-Stalking Act	AK, CO, GA, IA, MO, ND, OK, VT	AR, MD, MI, MN, MT, NH, NJ, NM, TX, WA, WV, WY
<b>BUSINESS &amp; LABOR</b>			19. Drug-Affected Infants Act	AZ, CT, OK, SC	
Model Legislation	Introduced	Enacted	20. Drug-Free Housing Project Act	AZ, NY	
2. Mandate Benefits Review	GA		21. Drug-Free Schools Act		TX
3. Right to Work	CA, CO, CT, GA, LA, MI, MT, NH, OK, PA, RI		22. Minimum, Mandatory Sentencing Act		MA
4. Worker's Compensation Exclusive Remedy		LA	23. Money Laundering Act	TX	
<b>CIVIL JUSTICE</b>			24. Prison Work Opportunities Act	GA	
Model Legislation	Introduced	Enacted	25. Private Correctional Facilities Act	GA, WA	FL
5. Assumption of Risk	AZ, GA, MD, NY, TX	AL	26. Shock Incarceration Act		NE
6. Award Attorneys Fees	CACO, DE, LA, MD, ME, MN, NM, NY, OR, PA, RI, UT		27. State Employee Drug-Free Workplace Act	TX	MO
7. Collateral Source Rule	IA, MD, RI, TN, TX, WI	AZ	28. Suspension of Driving Privileges	TX	AL
8. Comparative Fault	AL, GA, HI, IL, LA, MA, MD, ME, MN, MO, MT, NJ, PA, RI, TN, TX, UT, WA, WI	AZ, ND	29. Victim Impact Statement Act	HI	VA
9. Joint & Several Liability Act		AZ, MS	30. Workplace Drug Testing Act	IL, PA, TX	
10. Multi-Door Court	AR, CA, KS, LA, MA, NE, RI	TX			
11. Noneconomic Damages Award Act	CA, HI, IA, IL, KY, MD, ME, MI, MN, NY, TX, WA, WI				
12. Prejudgment Interest	NH, NY, WA				
13. Product Liability	AL, AR, CA, HI, IL, IN, LA, MA, MI, NC, NE, NJ, NY, OK, OR, PA, RI	MN, MS, ND, NH, TX			
14. Punitive Damages	AL, CA, HI, IN, KS, LA, MA, MD, MI, MN, NJ, NY, OK, OR, PA, SC, TX, WI, WV, WY	AZ, MS, ND			
15. Statute of Limitations	AK, AL, CA, IL, NE, NM, NY, PA, RI, TN, TX, VA, VT	AZ, MN, OR			
16. Statute of Repose	NE	ND, TX			
17. Volunteer Immunity	AK, AR, AZ, CA, CO, CT, HI, IA, ID, IL, LA, MA, MD, ME, MN, MO, NC, NE, NH, NY, OK, PA, SC, SD, TN, TX, UT, VT, WA, WV	FL, GA			



EDUCATION		
Model Legislation 31. Charter Schools Act	Introduced AZ,CT,FL,LA,MA,MI,NJ, NY,OR,PA,TN,VT,WI,WY AR,AZ,CA,CO,CT,FL,IL,MA,MD, MN,NY,OK,RI,SD,TX,UT,WV,WY AR,CA,CO,CT,DE,HJ,IA,MA,ME, MN,NH,NJ,PA,SC,UT,WA	Enacted CO,GA,NM
32. Model Certificate Act		
33. Open Enrollment Act		
EMPOWERMENT		
Model Legislation 34. Acknowledgement of Paternity Act	Introduced AZ,LA,OK	Enacted
35. AFDC Limits on Benefits on Additional Children Act	AZ,IL,ME,MO,NY,OK,SC,VA	
36. AFDC Applicant Job Search Program	CA,CO,FL,HI,IA,MA,MEND, NH,NY,OH,PA,SD,TN,WY GA	TX
37. Earned Income Tax Credit for Parents		
38. Learners Act	AZ,CA,GA,HI,IL,MN,MO,NY, OK,OR,PA,SC,UT,WA,WI GA	
39. Minors on Welfare Residency Act		
40. Residency Requirements for AFDC Benefits Act	CA,GA,MA,MD,MT, NY,OK,PA,RI,WA	
41. Tenant Management Act	GA	
42. The Full Employment Act	FL,HI,ME,NY,PA,SC,VA	MS
43. Welfare Eligibility Reform Act	HI,ME	VA
ENERGY, ENVIRONMENT & NATURAL RESOURCES		
Model Legislation 44. Alternative Fuel Policy Statement	Introduced PA	Enacted CT
45. Asbestos in Public Building	PA	CT
46. Clean Coat Technical Development	PA	
47. Container & Coding	PA	
48. Economic Impact Statement	CT,MS,MO,PA,TX	
49. Endangered Species Resolution	PA,WI	
50. Energy Conservation Resolution	PA	
51. Environmental Service Public/Private Partnerships Act	PA	
52. Federal Source Separation Requirement	TN	
53. Food Safety Protection Act	CT	
54. Liability for Person Responding to Oil Spills		CT,PA
55. Nuclear Energy Resolution	PA	
56. Once-Stop Licensing Act	PA	
57. Pollution Prevention	PA	CT,MO,PA
58. Private Application Review	PA	
59. Private Property Protection Act	CA,CO,FL,GA,HI,IL,KS,MA, ME,MN,MO,MT,NM,NY,NV, OK,OR,PA,RI,SC,TX,VT,VA	AZ,DE,UT,WA
60. State Municipal Waste, Planning, Recycling & Waste Reduction Act		CT,PA
61. Waste Tire Abatement Act	PA	MS
62. Wetland Mapping & Protection Act	MO,NY,PA	CT
HEALTH CARE		
Model Legislation 63. Access to Medicaid Act	Introduced AL,GA,KY,MS MI	Enacted
64. Awards of Attorney's Fees to Prevailing Parties Act		
65. Consumer Awareness Act on Long-Term Care	ND	
66. Inflation Protection Drug Utilization Board Act	CA,KS,NJ	
67. Elimination of Double Recoveries Act	FL,HI,TX	
68. Emergency Care Immunity Act	MI	
69. Emergency Services Personnel Act	LA,MI,NY,WI	AR
70. Expert Testimony Provisions Act	MI	
71. Good Samaritan Drug Donation Act	TX	
72. Health Care Tax Relief & Equity Act	AR,IA,ID,IL,MA,MO,MT, NY,OK,OR,PA,UT,WI GA,IL,MO,PA,TX	OH
73. Health Insurance Reform Act for Small Business Coverage		AZ
74. HIV Assault Act	IA,MI,MS,NY,NV,TN,VA FL,MO	FL
75. HIV Partner Notification Act		

HEALTH CARE cont.		
78. HIV Prison Testing Act	IN,OR	AL,IA
77. Individual Medical Account Act	CA,CT,GA,IN,MD,MI,MN,MS, MO,MT,NY,OK,OR,PA,SC	NE MO,OK
78. Insurance Pool Act	AZ,AR,MI,NH,OK,OR,SC	
79. Long-Term Care Insurance Model Act	CT,ND,WY	NE
80. Mandated Benefits Review Act	CT,GA,MO,MT	NE
81. Medical School Loan Repayment Act	AR	
82. Noneconomic Damages Awards Act	IA,MI,MN,OK	AZ
83. Resolution Urging Congress to Enact Federal Income Tax Credits for Health Insurance	MI,ND,TX,WA	VA
84. Small Business Health Care Act	CT,MI,NY,SC,TN,TX	
85. Statute of Limitations Reduction Act	IA,TN	
86. Uncompensated Care Liability Act	MS,OK	AZ
87. Victim's of Sexual Offenses Protection Act	AK,CT,FL,HI,IA,IL,IN,KS,MA,ME, MI,MS,NY,OR,PA,WV,WY PA	AR,NE,NM,UT
88. Whistle Blower Immunity Act		
INSURANCE		
Model Legislation 89. Automobile Theft Prevention Act	Introduced IL,NY	Enacted FL,VA
90. Consumer Choice Motor Vehicle Insurance Act	LA	
REAL ESTATE & BANKING		
Model Legislation 91. Housing Affordability Impact Statement Act	Introduced	Enacted FL
92. Interstate Banking Act	HI,MA,MI	NC
93. Rent Control Prescription Act	NE,NY	AL,AR,IN,ND
94. Resolution to Oppose Measures Designed to Impose Ceilings on Credit Card Rates	CT	
TAX & FISCAL POLICY		
Model Legislation 95. Budget Reserve Account Act	Introduced AK,IL,ME,MA,MO,MT,NY,OR	Enacted
96. Commission on Economy & Productivity Act	ID,RI	PA
97. Competitive Contracting of Public Services Act	CT,FL,MS	TX
98. Congressional Delegation Mandate Consultation Act	AZ,FL,GA,MI,NY,ND,PA	AL,SD
99. Federal Balanced Budget Amendment Resolution	CT,HI,IL,LA,MI,MT,NJ, NY,OH,RI,WV,WI	
100. Federal Grant Review Act	MO	
101. Fiscal Note Act	AZ,GA,NH,NJ,NC,PA,SC,VT CA,MT,NE,NC,PA	
102. Government Services Privatization Act	GA,MO,MT,NY,VT	
103. Improving Revenue Forecasting	MO	
104. Income Tax Indexing	CO,GA,IN,LA,ME,MS,NV,NH	
105. Item-Reduction Veto Act	IA,OH	SD
106. Public Pay Equity	DE,HI,IA,MO,NV, NH,ND,OK,SC,UT	
107. Resolution for a Limited Convention on Unfunded Federal Mandates		
108. State Payment for State Mandates Act	CA,CT,GA,IN,KS,MA,MN, NY,OR,TX,VT	VA
109. Super Majority Act	AL,GA,IL,ME,MO, MT,NH,SC,TX	
110. Tax and Expenditure Limitation Act	AR,FL,GA,ID,IL,IA,KS,LA, ME,MN,NH,NM,NY, ND,WA,WV,WI,WY	
TELECOMMUNICATIONS		
Model Legislation 111. A Concurrent Resolution: Creating a Special Joint Committee to Develop a Comprehensive Telecommunications Plan for the State	Introduced	Enacted AL,MS
112. Alternative Certification for Distance Learning Instructors Act	MD,NJ	
113. Distance Learning Act	MD,NJ	
114. Wiring the Public Schools Act	NJ	

# **ALEC Officers and Board of Directors**

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## **National Chairman**

Senator William J. Raggio, Nevada

## **First Vice Chairman**

Senator Ray Powers, Colorado

## **Second Vice Chairman**

Representative Harold Brubaker, North Carolina

## **Treasurer**

Senator Jim Neal, Delaware

## **Secretary**

Representative Dale Van Vyven, Ohio

## **Immediate Past Chairman**

The Honorable Fred C. Noye, Pennsylvania

## **Directors**

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Representative Garey Forster, Louisiana  
Senator Walter A. Graham, Mississippi  
Senator George L. Gunther, Connecticut  
Representative David M. Halbrook, Mississippi  
Representative Roger Halvorson, Iowa  
Representative Augusta Hornblower, Massachusetts  
Senator Owen Johnson, New York  
Senator Joseph Manchin, III, West Virginia  
Assemblyman Pat Nolan, California  
Representative Carolyn Oakley, Oregon  
Representative Mike Padden, Washington  
Senator Dick Posthumus, Michigan  
Representative Tom Ratterree, Colorado  
Delegate Ellen R. Sauerbrey, Maryland  
Senator Donald Stitt, Wisconsin

## **Ex-Officio Members**

Mr. Ronald F. Scheberle  
GTE  
Private Enterprise Board Chairman

Mr. Samuel A. Brunelli  
Executive Director

# ALEC Private Enterprise Board

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## **Chairman**

Mr. Ronald F. Scheberle  
GTE

## **Vice Chairman**

Mr. Allan E. Auger  
Coors Brewing Company

## **Secretary**

Mr. Fred E. Ferguson  
Arthur Andersen & Company

## **Immediate Past Chairman**

Mr. Lawrence A. Bewley  
Larry Bewley and Associates

## **Directors**

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Ms. Marie Chelli, Joseph E. Seagram & Sons, Inc.  
Mr. Louie Curto, Shell Oil Company  
Mr. Edward Failor, Iowans for Tax Relief  
Mr. Craig Fitzgerald, Glaxo, Inc.  
Mr. Thomas Hardeman, United Parcel Service  
Mr. Charles Hardwick, Pfizer Inc  
Ms. Rebecca Linn, Steel Recycling Institute  
Mr. Frank Messersmith, Messer, Vickers, Caparello, Madsen, Lewis & Metz  
Mr. Gerald Mossinghoff, Pharmaceutical Manufacturers Association  
Mr. Roger Mozingo, R.J. Reynolds Tobacco Company  
Mr. F. John Potts, Household International  
Mr. Alan B. Smith, Nationwide Insurance Company  
Mr. Raymond J. Snokhous, Houston Industries, Inc.  
Ms. Tina Walls, Philip Morris

## **Ex-Officio Members**

Senator William J. Raggio, Nevada  
ALEC National Chairman

Mr. Samuel A. Brunelli  
Executive Director

## ALEC State Chairs

ALABAMA	<i>Representative Perry Hooper, Jr.</i>	MONTANA	<i>Representative Lorents Grosfield</i>
ALASKA	<i>Representative Gail Philips</i>	NEBRASKA	<i>Senator Rex Haberman</i>
ARIZONA	<i>Representative Brenda Burns</i>	NEVADA	<i>Senator Dean Rhoads</i>
ARKANSAS	<i>Representative Bobby Hogue</i>	NEW HAMPSHIRE	<i>Senator Eleanor Podles</i>
CALIFORNIA	<i>Senator Bill Leonard Assemblyman Ray Haynes</i>	NEW JERSEY	<i>Assemblyman Clare Farragher</i>
COLORADO	<i>Representative Tom Ratterree</i>	NEW MEXICO	<i>Representative Jerry Lee Alwin</i>
CONNECTICUT	<i>Senator George L. "Doc" Gunther</i>	NEW YORK	<i>Assemblyman Robert Straniere</i>
DELAWARE	<i>Representative Joe Petrilli</i>	NORTH CAROLINA	<i>Representative Theresa Esposito Representative Alex Warner</i>
FLORIDA	<i>Representative Debby Sanderson</i>	NORTH DAKOTA	<i>Representative Francis J. Wald</i>
GEORGIA	<i>Representative Kathy Ashe</i>	OHIO	<i>Representative Lynn Wachtmann</i>
HAWAII	<i>Representative David Stegmaier</i>	OKLAHOMA	<i>Representative Mary Fallin</i>
IDAHO	<i>Representative Donna Jones</i>	OREGON	<i>Representative Carolyn Oakley</i>
ILLINOIS	<i>Representative Bernie Pedersen</i>	PENNSYLVANIA	<i>Representative Jim Merry Senator Bob Robbins Representative Robert Flick</i>
INDIANA	<i>Representative Samuel Turpin Senator Tom Wyss</i>	RHODE ISLAND	<i>Senator Brad Gorham</i>
IOWA	<i>Representative Roger Halvorson</i>	SOUTH CAROLINA	<i>Representative Ronald Fulmer</i>
KANSAS	<i>Senator Lana Oleen</i>	SOUTH DAKOTA	<i>Representative Della Wishard</i>
KENTUCKY	<i>Representative Tom Riner Senator Richard Roeding</i>	TENNESSEE	<i>Representative Charles Allen Representative Dan Byrd</i>
LOUISIANA	<i>Representative Hunt Downer</i>	TEXAS	<i>Representative Jim Tallas</i>
MAINE	<i>Representative Peggy Pendleton</i>	UTAH	<i>Representative Christine Fox</i>
MARYLAND	<i>Delegate Martha Klima</i>	VERMONT	<i>Representative Joan Conant</i>
MASSACHUSETTS	<i>Representative Edward B. Teague Representative Paul Casey</i>	VIRGINIA	<i>Delegate Steve Martin</i>
MICHIGAN	<i>Representative James Mick Middaugh</i>	WASHINGTON	<i>Representative Mike Padden</i>
MINNESOTA	<i>Representative Greg Davids Senator Linda Runbeck</i>	WEST VIRGINIA	<i>Senator Joe Manchin, III</i>
MISSISSIPPI	<i>Representative D.T. "Ted" Foster Senator Walter "Pud" Graham</i>	WISCONSIN	<i>Representative Scott Jensen Senator George Petak</i>
MISSOURI	<i>Representative Bonnie Sue Cooper</i>	WYOMING	<i>Representative Rick Tempest</i>
		GUAM	<i>Senator Doris Flores Brooks</i>
		PUERTO RICO	<i>Representative Rafael Caro Tirado</i>

## ALEC Private Enterprise State Chairs

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### ALABAMA

Mr. John Crawford, Waste Management, Inc. of Alabama

### ALASKA

Ms. Kathryn Thomas, ARCTECH Services

### ARIZONA

Mr. Russell Smoldon, Salt River Project

### ARKANSAS

Mr. Joe Bell, Joe Bell & Associates

Mr. Michael Wright, Syntex Laboratories

### CALIFORNIA

Mr. Mike O'Meara, Syntex Laboratories

### COLORADO

Mr. Allan E. Auger, Coors Brewing Company

Ms. Pam Inman, Philip Morris

### CONNECTICUT

Mr. Edward Munster, Pfizer Inc

### DELAWARE

Mr. David Press, Texaco, Inc.

### FLORIDA

Mr. Henry T. Vinson, Tampa Electric Company

### GEORGIA

Mr. Tom Provost, United Parcel Service

### HAWAII

Mr. George Mason, Hawaii Business News

Ms. Jane Tatibouet, Aston Hotels & Resorts

### IDAHO

Mr. Karl Shurtliff, GTE

### ILLINOIS

Mr. Terry Klein, Sears Mortgage Corporation

### INDIANA

Mr. Robert Fowler, Indiana State Chamber of Commerce

Mr. Charles Hiltunen, Sagamore Bainbridge and Company

### IOWA

Mr. Lester Juon, Iowa Public Service Company

### KANSAS

Mr. Ron Hein, Hein & Associates

Ms. Julie Hein, Hein & Associates

### KENTUCKY

Mr. Edward Holloway, Association of Industry of Kentucky

### LOUISIANA

Mr. George E. Sutton, South Central Bell

### MAINE

Mr. David Clough, NFIB

### MARYLAND

Ms. Roberta Dillow, Baltimore Gas and Electric

Mr. August Alegi, GEICO

### MASSACHUSETTS

Vacant Pending Appointment

### MICHIGAN

Mr. Norm Saari, Consumers Power

### MINNESOTA

Mr. Jim Roberts, Minnesota Power

### MISSISSIPPI

Mr. Liles Williams, Irby Construction Company

### MISSOURI

Mr. Roy Cagle, Glaxo

### MONTANA

Vacant Pending Appointment

### NEBRASKA

Vacant Pending Appointment

### NEVADA

Mr. Sam McMullen, McMullen Strategic Group

Mr. Larry Bennett, Southern Pacific Railroad

### NEW HAMPSHIRE

Vacant Pending Appointment

### NEW JERSEY

Mr. Jon Spinnanger, New Jersey Bell

Mr. Joseph Gonzales, New Jersey Business and Industry Association

### NEW MEXICO

Vacant Pending Appointment

### NEW YORK

Mr. Robert S. Luria, Glaxo, Inc.

### NORTH CAROLINA

Mr. Terry Desmond, GTE South

Mr. John Bowdish, Burroughs Wellcome Company

Mr. Marion Suitt, Glaxo, Inc.

### NORTH DAKOTA

Mr. Mel A. Kambeitz, U S West

### OHIO

Mr. Scott Fisher, Philip Morris

### OKLAHOMA

Vacant Pending Appointment

### OREGON

Mr. Frank Dillow, GTE

Mr. James Gardner, Gardner, Cosgrove & Gardner

### PENNSYLVANIA

Mr. Joseph Benish, Pennsylvania Electric Company

Mr. Tom Usiadek, United Telephone

### RHODE ISLAND

Vacant Pending Appointment

### SOUTH CAROLINA

Mr. Dan Jones, Laidlaw Environmental Services, Inc.

### SOUTH DAKOTA

Vacant Pending Appointment

### TENNESSEE

Mr. Worrick G. Robinson, III, South Central Bell

Mr. Pat McKlveen, United Parcel Service

### TEXAS

Mr. Ray Snokhous, Houston Industries, Incorporated

### UTAH

Mr. Dennis R. Wood, U S West

### VERMONT

Mr. Frederick N. Cook, NFIB

### VIRGINIA

Mr. Jay Poole, Philip Morris

### WASHINGTON

Mr. Tom Paine, Washington Water Power

### WEST VIRGINIA

Mr. Myland Puskar, Myland Pharmaceuticals

### WISCONSIN

Mr. Rex Reed, Coastal Corporation

### WYOMING

Mr. Greg Schaeffer, Thunder Basin Coal Company

# ALEC Task Force Chairs

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## *Legislative Chairs*

### **Agriculture**

Senator Walter A. "Pud" Graham  
Mississippi

### **Business and Labor**

Representative Terry Parke  
Illinois

### **Civil Justice**

Representative Rick Bandstra  
Michigan

### **Criminal Justice and Substance Abuse**

Representative Jerry Lee Alwin  
New Mexico

### **Education**

Representative Tom Feeney  
Florida

### **Empowerment, Opportunity and Urban Poverty**

Representative Susan Vergeront  
Wisconsin

### **Energy, Environment and Natural Resources**

Representative George Saurman  
Pennsylvania

### **Health Care**

Representative Pat Blake  
Arizona

### **Insurance**

Representative David Owen  
Colorado

### **Real Estate, Banking and Financial Services**

Representative Harold J. Brubaker  
North Carolina

### **Tax and Fiscal Policy**

Representative Joe Petrilli  
Delaware

### **Telecommunications**

Senator Phil Hoffman  
Michigan

### **Trade, Travel and Tourism**

Representative William "Noopie" Cosby  
Alabama

### **Transportation**

Senator J. Doyle Corman  
Pennsylvania

## *Private Sector Chairs*

Victor Schwartz, Esq.  
Crowell & Moring

Dr. Gerald Monks  
American Bail Research Institute

Mr. J. Patrick Rooney  
Golden Rule Insurance Company

Mr. John Haynes  
Chevron Corporation

Mr. Spencer Hathaway  
Syntex Corporation

Mr. Alan Bronson Smith  
Nationwide Insurance Company

Mr. Walter "Terry" Klein  
Sears Mortgage Banking

Mr. Derek Crawford  
Phillip Morris

Mr. Pete Poynter  
BellSouth

Mr. R.C. Back  
Ryder Truck Rental

# ALEC National Staff

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Samuel A. Brunelli  
Executive Director

Robert W. Bennett  
Chief of Staff &  
White House Liaison

## Administration

A. Lining Burnet  
Director of Programs

Beverlee Anderson Lee  
Director of Accounting

Michael Weber  
Special Assistant to the  
Executive Director

Denise Winston  
Administrative Assistant/  
Receptionist

Sarah Lawrence  
Accounting Assistant

Leigh Miller  
Administrative Assistant

## Development

Matthew D. Bordonaro  
Director of Development

Michael Sparks  
Assistant Director of Development

Roop Mohunlall  
Director of Project Development

## Public Affairs

Noel R. Card  
Director of Public Affairs

## State Development

Wes Himes  
Director of State Development

## Meetings and Conventions

Michael R. Fletcher, CMP  
Director of Meetings & Conventions

Elizabeth Van Lanen  
Assistant Director of Public Affairs

Ted McFadden  
State Development Assistant

Mary Hurlbut  
Meetings & Conventions Coordinator

Tim Armistead  
Public Affairs Assistant

Dayna Stock  
Meetings & Conventions Assistant

Dara Brunelli  
Meetings & Conventions Assistant

## Legislation and Policy

Wendell Cox  
Director of State Policy and Legislation  
Legislative Director for Competitiveness

Gary Barrett  
Legislative Director for Criminal  
Justice, Insurance, Substance Abuse &  
Telecommunications

John E. Berthoud, Ph.D.  
Legislative Director for Tax & Fiscal  
Policy

Adam DeVries  
Legislative Director for Civil Justice,  
Business & Labor, &  
Trade, Travel & Tourism

Molly Hering  
Legislative Director for Health Care &  
Real Estate, Banking & Financial  
Services

Tracey Pribble  
Legislative Director for Agriculture, &  
Energy, Environment  
& Natural Resources & Transportation

Cinamon Watson  
Legislative Director for  
Education & Empowerment

John Armor, Esq.  
Adjunct Scholar for Constitutional Studies

John Barry  
Legislative Assistant

Ted Brennan  
Legislative Assistant

Brad Curtis  
Legislative Assistant

Elizabeth Jurgens  
Legislative Assistant

Kimberly Roberts  
Legislative Assistant

Jeff Campione  
Research Assistant

Will Dorsey  
Research Assistant

Harry Mihas  
Research Assistant

Peter Robertory  
Research Assistant

Greg Taylor  
Research Assistant

# Speaker Biographies

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## John Armor, Esq.

John Armor is Adjunct Scholar for Constitutional Studies at ALEC. Mr. Armor specializes in constitutional law and is an authority on the topic. He has been involved with the issue of the Balanced Budget Amendment for over 17 years. A lawyer, Mr. Armor is currently pursuing his Ph.D. at American University. The topic of his dissertation is, "Governments, Bureaucrats and the Production of Paper."

## Wayne T. Brough

Wayne T. Brough is currently the Director of Research at the Citizens for a Sound Economy Foundation. He received a Ph.D. in economics from George Mason University, with fields in industrial organization and public choice. Dr. Brough previously worked at the Office of Management and Budget, the Agency for International Development, and in the research branch of an investment bank where he covered regulatory and budgetary policies.



## Thomas C. Atwood

Tom Atwood is the Director of Educational Affairs for The Heritage Foundation, a public policy research and education institute in Washington, D.C. In this position, Mr. Atwood oversees Heritage's liaison to some 500 non-profit organizations and 2,000 scholars worldwide. He chairs several strategy groups for the Foundation, including the State Issues Working Group and the Mandates Working Group, which are key meeting places for staffers, scholars, and activists involved in state and federal efforts to address the problem of unfunded federal mandates. Mr. Atwood was formerly Executive Editor of *Policy Review*, The Heritage Foundation's quarterly magazine, and provides publishing consulting services to various non-profit publishers.



## The Honorable Harold Brubaker

Representative Harold Brubaker is Second Vice Chairman and National Director of ALEC. He also serves as Chairman of the Real Estate, Banking & Financial Services Task Force. Serving his ninth term in the North Carolina legislature representing Randolph County, Representative Brubaker is Vice Chairman of both the Financial Institutions and Legislative Redistricting Committees, and a member of the Agriculture, Appropriations, Human Resources and New Licensing Boards Committees. Prior to becoming an ALEC National Director, Harold Brubaker was North Carolina State Chairman from 1982 to 1989.



## The Honorable Pat Blake

Representative Pat Blake was first elected to the Arizona State Legislature in 1990, after serving four years on the Mesa City Council. She was named Chair of the Health Care Task Force in February 1993, and is currently a member of the Empowerment Task Force. In 1991, Pat Blake was named Mesa Outstanding Woman of the Year.



## Samuel A. Brunelli

Mr. Sam Brunelli assumed his position as Executive Director of ALEC in October 1988. Prior to this, he served as Director of Intergovernmental Affairs at the U.S. Department of Education, where he was responsible for the Department's relations with state elected officials, Congress, the White House, and other government or independent agencies. Prior to joining the Reagan Administration, Mr. Brunelli established and operated Brunelli Farms, a multi-million dollar agricultural operation, and served as a consultant to the agriculture and energy industries. Many will remember Sam Brunelli from his days as a professional football player with the Denver Broncos.



### David T. Buzzelli

David T. Buzzelli is vice president and corporate director of Environment, Health & Safety and Public Affairs for The Dow Chemical Company. He assumed this position in August 1990. He was elected to the Dow Board of Directors in 1993 and serves on the company's Management Board. He joined Dow in Midland, Michigan in 1965. In February, 1986, he was appointed chairman, president and chief executive officer of Dow Chemical Canada, Inc. He is a member of the Conference Board Council on Environmental Affairs, The Keystone Center Board of Trustees, and member of the Board of Directors of Global Tomorrow Coalition.

### Thomas W. Carroll

Thomas W. Carroll is the President of the Empire Foundation for Policy Research, a state-level think tank in New York. Mr. Carroll also is President of CHANGE-NY, a statewide grassroots organization with over 75,000 members. CHANGE-NY has made the case for lower taxes, a leaner state government, and a more responsible state legislature and governor. Before helping establish CHANGE-NY and the Empire Foundation in early 1991, Mr. Carroll served as Executive Director of the New York State Legislative Commission on Public-Private Cooperation. Mr. Carroll previously served as an analyst on the staff of the New York Assembly Republican Leader and on the Minority Staff of the Assembly Ways and Means Committee.

### Michael A. Ciamarra

Michael Ciamarra is Director of Research for the Alabama Family Alliance, a public policy research and education organization. The Family Alliance specializes in public policy issues and their impact on families. Mr. Ciamarra has worked closely with ALEC for several years and serves a legislative advisor to Alabama's ALEC State Chair and ALEC members of the state legislature. Mr. Ciamarra has been appointed to serve on various economic and tax reform committees in his state. His articles on issues appear in many daily newspapers in Alabama. Mr. Ciamarra was honored by ALEC in 1992 as an Outstanding Legislative Staff Member.

### The Honorable Warren Chisum

Representative Warren Chisum is serving his third term in the Texas State House, where he serves as Chairman of the Committee on Environmental Regulations. He is President of the Texas Conservative Coalition, a non-partisan group of state legislators. In 1989, Representative Chisum was presented the Distinguished Service Award by the Texas Chamber of Commerce and was recognized as a nominee for the "Texas 10" by a coalition of 35 conservative organizations. The Texas Association of Counties named him as the legislative "County Watchdog" in 1991 as their first recipient of the award. He is currently the owner of Omega Energy, an oil and gas production company.



### David E. Cole

David E. Cole is the Director of the Office for the Study of Automotive Transportation (OSAT) at the University of Michigan's Transportation Research Institute. He has worked extensively on internal combustion engines, vehicle design and overall automotive industry trends. Dr. Cole's recent research has focused on strategic issues relating to the competitiveness of the North American industry in the international environment. He is a member of the Energy Engineering Board of the National Research Council and former member of the U.S. - Canada Free Trade Pact Select Panel. He is also active in the Society of Automotive Engineers, including serving two terms on the Board of Directors. Dr. Cole's technical and policy consulting experience includes a variety of assignments for industry, labor and government.



### Wendell Cox

Wendell Cox, an internationally recognized expert in competitive contracting and privatization, is ALEC's Director of State Policy and Legislation. He served as a three term appointee to the Los Angeles County Transportation Commission, and is coauthor of a number of ALEC publications, including *Environmental Partners: Public-Private Partnerships for the Environment*, *America's Protected Class: How Excess Public Employee Compensation is Bankrupting the States*, and *The Untold Story: The Rapid Growth in City Revenues*.

# Speaker Biographies

## Mr. Barry Dennis

Barry Dennis is the Partner in charge of the Price Waterhouse Financial and Economic Analysis Group. He is a lead specialist in economic impact analysis, quantitative economic analysis, and micro-simulation modelling. Before joining Price Waterhouse, Mr. Dennis was a member of the revenue estimating staff at the U.S. Treasury Department, in the Office of Tax Analysis.



## The Honorable Richard M. DeVos

Richard DeVos is President of the Amway Corporation which he co-founded with Jay Van Andel in 1959. Amway is one of the world's largest network marketing companies. The company offers more than 400 brand-name products, plus another 5,000 items in a Personal Shoppers Catalog. Mr. DeVos is President of the Council for National Policy and Chairman of the Board of Directors of the Butterworth Health Corporation. Mr. DeVos is a well-known speaker, having appeared before hundreds of groups coast-to-coast and worldwide. ALEC is honored to present Mr. DeVos with the first Adam Smith Free Enterprise Award.

## The Honorable John Dorso

Representative John Dorso of North Dakota was elected to the North Dakota State House in 1984. He is currently serving his second term as Chairman of the House Industry, Business, and Labor Committee, and his fifth term as a member of the House Transportation Committee. Representative Dorso is also the owner of two small businesses in North Dakota, and a member of ALEC's Task Force on Business and Labor.

## The Honorable Mat J. Dunaskiss

Michigan Senator Mat Dunaskiss was elected to the State Senate in 1990 after serving 10 years in the House of Representatives. He serves as Chairman of the Technology and Energy Committee and as Vice Chair of the State Affairs and Military/Veterans Affairs. He is Chair of ALEC's Ad Hoc Committee on Telecommunications.



## Larry K. Durham

Larry K. Durham is President and CEO of Durham Transportation, the sixth largest pupil transportation company in the United States. Since becoming the sole owner in 1976, Larry has guided the company's expansion from 300 buses that operated in California to more than 2,400 buses that now operate in California, Washington and Texas. Mr. Durham originally joined Russell Transportation, the forerunner of Durham Transportation, in 1971 as Executive Vice President. Before joining Russell Transportation, he was a systems analyst with Aerojet Electro-Systems in Azusa, California, and Lockheed Electronics in Houston, Texas and a scientific programmer for Boeing in Wichita, Kansas.



## The Honorable John Engler

Governor John Engler, a former ALEC state legislator, was elected in an upset over two-term Governor James Blanchard in 1990. Since the day of his swearing in, Governor Engler has mounted an aggressive campaign to revolutionize his state's government. Governor Engler's activist agenda has led to a political revolution in the state, which should lead to even greater support for his efforts in the future. After two years in office, the voters gave Republicans their biggest majority in the state senate since 1963, plus a 55-55 tie in the House of Representatives, which had been Democratic-controlled for two decades. Governor Engler is the 1993 Recipient of ALEC's Thomas Jefferson Freedom Award.



## The Honorable Tom Feeney

Tom Feeney was elected to the Florida House of Representatives in 1990 and serves on the Ethics and Elections, Insurance, and Health and Welfare committees. A strong proponent of Educational Choice, Representative Feeney serves as Chairman of ALEC's Task Force on Education. His bill was the basis for ALEC's Model Bill on School Choice. In 1992, Representative Feeney was honored as an Outstanding ALEC Legislative Member.



**John Goodman, Ph.D.**

Dr. Goodman is president of the National Center for Policy Analysis (NCPA), a Dallas-based public policy research institute founded in February 1983. The NCPA concentrates on health care, tax and environmental issues. Its studies have also examined issues dealing with Social Security, education, crime and privatization. Dr. Goodman has a Ph.D. in economics from Columbia University and has taught or done research at seven colleges and universities, including Columbia, Stanford, Sarah Lawrence, Dartmouth and Southern Methodist. He is the author of seven books and numerous articles published in professional journals. In 1988, Dr. Goodman won the prestigious Duncan Black Award for the best scholarly article on Public Choice economics. His seventh book is "Patient Power: Solving America's Health Care Crisis." Under Dr. Goodman's direction, the NCPA has developed an international reputation for its research and its ability to market its product. Among recent health care publications by the NCPA are a study of myths about national health insurance and a study which proposes controlling health care costs with medical savings accounts.

**The Honorable John Greene**

Senator John Greene serves as President of the Arizona State Senate and represents the 24th Senatorial District. He has been a practicing tax and business lawyer for over 20 years. Senator Greene's accomplishments include the Arizona State Bar Foundation's Pro Bono Award and the American Legislative Exchange Council's 1992 Outstanding Legislator Award for his leadership in ALEC's Civil Justice Task Force.



**Louis R. Guzzo**

Lou Guzzo is President of Louis R. Guzzo and Associates in Seattle, Washington. He is also a commentator for KIRO-TV and Newradio. Mr. Guzzo works as a free-lance writer, editor, speechwriter and ghostwriter. From 1977 to 1981, he served as a policy counselor to Washington Governor Dixy Lee Ray. Mr. Guzzo coauthored *Trashing the Planet* with Dixy Lee Ray and the soon to be released *Environmental Overkill: Whatever Happened to Common Sense?* and *The Fight Over Nuclear Power* with physicists Dr. David Bodansky and Dr. Fred Schmidt.



**John R. Hall**

John R. Hall is Chairman of the Board and Chief Executive Officer of Ashland Oil, Inc. He joined Ashland in 1957 as a chemical engineer and subsequently has served in a variety of managerial positions. He was elected to vice chairman of the board and chief operating officer in 1979 and to his current position effective October 1981. He is a member of the Board of Directors of Reynolds Metals Company, Banc One Corporation, Humana Inc. and the Canada Life Assurance Company. He serves on the Board of Curators of Transylvania University; is a member of the Vanderbilt University Board of Trust and its Engineering School Committee of Visitors; and has received honorary degrees from Morehead State, Transylvania, Kentucky State, Northern Kentucky and Marshall Universities. He is a member of the American Petroleum Institute Executive Committee and the National Petroleum Council. He is past chairman of the National Petroleum Refiners Association.



**The Honorable David Halbrook**

Representative David Halbrook has served in the Mississippi House of Representatives for nearly a quarter of a century. He is Chairman of the Committee on Interstate Cooperation and serves on the Agriculture, Appropriations, and Education Committees. From 1988-89, he served as ALEC National Chairman. Among Representative Halbrook's many legislative accomplishments is the first successful introduction of a resolution calling for a limited Constitutional Convention to draft a Balanced Budget Amendment/Tax Limitation Amendment to the U.S. Constitution. In 1992, Representative Halbrook was honored as an Outstanding ALEC Legislative Leader.



**Mr. Jake Hansen**

Jake Hansen currently serves as Director of Government Affairs for The Seniors Coalition. He has been with The Seniors Coalition since its inception, helping to formulate and implement policies as well as serving as chief spokesman. Before coming to The Seniors Coalition, Mr. Hansen was president of a small consulting firm with clients ranging from the White House to the Caribbean nation of Dominica. He has served as Executive Director of the American Conservative Union and on the staff of former Senator James McClure (R-ID).

# Speaker Biographies

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**Robert E. Harris**

Robert Harris is president and chief executive officer of the Texas Bankers Association—the principal trade association of the Texas commercial banking industry. He came to the TBA in February 1988 from a similar position with the Oklahoma Bankers Association. Mr. Harris also served as executive vice president of the Oklahoma Bankers Association for eight years, and had previously spent five years as executive vice president of the Nebraska Bankers Association. He also spent time as an active banker serving as senior executive vice president of the \$750 million First National Bank of Lincoln, Nebraska. Mr. Harris has been extremely active in national-level banking affairs. He is a past chairman of the State Bankers Association Division of the American Bankers Association, past chairman of the Central States Conference of Bankers Association, has served as a past member of the American Bankers Association's Government Relations Council and National BankPac Committee.

## **Chuck Hobbs**

Chuck Hobbs is a public policy consultant and author. He has 30 years experience in directing, managing, and advising public agencies and private firms. He has authored two books, a major White House report, and numerous other monographs and articles on government structure and programs. From 1984 to 1989, Mr. Hobbs was President Reagan's Chief Advisor on Public Assistance and other federal domestic programs.



**The Honorable Perry Hooper, Jr.**

Representative Perry Hooper is ALEC's Alabama State Chair. He is a member of the Industrial and Economic Development Committee, the Tourism Entertainment and Sports Committee, and is Chairman of the Commerce, Utilities and Transportation Committee. Representative Hooper is a member of ALEC's Task Force on Energy, Environment and Natural Resources. He is also past Chairman of the Republican House Caucus. ALEC is pleased to honor Representative Hooper for his outstanding leadership as Chair of the Alabama Host Committee for ALEC's 1993 *National Leadership Summit*.



**The Honorable Henry Hyde**

Congressman Henry Hyde represents Illinois' Sixth District. Chairman of the House Republican Policy Committee, he also serves on the Judiciary and Foreign Affairs committees. A graduate of Georgetown University, Hyde received his law degree from the Loyola University of Chicago. He is a combat veteran of World War II, a former trial lawyer in Chicago, and in 1987 served on the Iran-Contra investigating committee. As a state legislator, Congressman Hyde called to order the first meeting of ALEC in 1973. We are honored to have his participation in this 20th Anniversary Celebration.



**Larry Kallenberger**

Larry Kallenberger serves as Co-Team Leader of the State and Local Relations Team of the National Performance Review, the national commission headed by Vice President Gore to restructure government operations. He currently serves as executive director of the Colorado Department of Local Affairs, and is a member of Governor Roy Romer's Cabinet.



**Michael J. Kennedy**

Michael Kennedy is Vice President of Corporate Development for National School Bus Service, Inc. and has overall responsibility for the company's marketing, sales and business expansion program, including advertising, acquisition investigation and evaluation, corporate identity program, and strategic planning for growth. Previously Mr. Kennedy served as Executive Vice President of Dunn Bus Corporation and Director of Operations for ARA Transportation, Inc. He is the former Chairman of the Marketing and Public Relations Committee, and Director of the School Transportation Association of Massachusetts. He is an active committee member in the National School Transportation Association.



**Verne R. Kennedy**

In 1971 Dr. Verne Kennedy established *Marketing Research Institute*, a full-service marketing research company providing research services to clients in all fifty states. Since 1971, the firm has conducted more than 3,500 surveys nationwide for clients that include businesses, political groups, educational institutions, and state governments. During this time Dr. Kennedy has been actively involved as both President and Senior Analyst. Prior to this, Dr. Kennedy completed the requirements for the Ph.D. at the University of Wisconsin at age 25 and was named President of Belhaven College at the age of 36.



**William Kristol**

William Kristol is Director of the *Bradley Project on the 90's* a project of the *Lynde and Harry Bradley Foundation of Milwaukee, Wisconsin*. The *Bradley Foundation* supports research and education projects that explore the political, economic and cultural principles of a free nation. From June 1989 to January 1993, Mr. Kristol served as Chief of Staff to the Vice President of the United States, having served as Assistant to the Vice President for Domestic Policy from January 1989 to June 1989. Mr. Kristol also served as Chief of Staff to Education Secretary William Bennett and ran the U.S. Senate Campaign of Alan Keyes in Maryland. Previously he was Assistant Professor of Public Policy at the John F. Kennedy School of Government at Harvard University.



**The Honorable Jon Kyl**

Elected to Congress in 1986, Congressman Jon Kyl has rapidly established a reputation as an effective legislator, a proponent of sensible government spending policies, and an expert on matters of national defense. Congressman Kyl is a leader in the health care debate and is currently working in concert with other members of the House to produce free-market comprehensive health care reform. He serves on the House Armed Services Committee, where he is Ranking Minority Member of the Military Forces and Personnel Subcommittee, on the Government Operations Committee and the Committee on Standards of Official Conduct. Congressman Kyl is also Deputy Minority Whip, as well as Chairman of the SDI Task Force—Minority Research Committee and Chairman of the Defense Task Force—Minority Study Committee.



**Wayne R. LaPierre, Jr.**

Wayne R. LaPierre, Jr., is the Executive Vice President of the *National Rifle Association (NRA)*. Mr. LaPierre is the former executive director of the *NRA Institute for Legislative Action (ILA)*, where he served from 1986 until accepting his present position in April, 1991. During his tenure as head of one of the nation's strongest grassroots lobbying organizations, Mr. LaPierre was at the forefront of the NRA's legislative efforts in the local, state and national levels. Mr. LaPierre began his 13-year career with the NRA in 1978 as a state liaison. Responsible for a 10-state region, he linked state and local grassroots activities with NRA's legislative and political efforts. In addition to this current position with the NRA, Mr. LaPierre serves on the board of directors for the *American Association of Political Consultants*.

**C. Bryan Little**

C. Bryan Little is Director for Government Relations for the *U.S. Business and Industrial Council* in Washington, D.C. and is the primary lobbyist for the conservative organization, which has 1500 member CEOs of manufacturing and service companies around the country. Mr. Little is a recognized expert on a variety of topics of concern to business, including labor policy, civil rights, federal fiscal policy, environmental policy and international economic policy.



**The Honorable Joe Manchin, III**

Joe Manchin is a Democratic State Senator from West Virginia. He represents the 13th District which comprises most of Marion and Monongalia counties in the north central part of the state. Senator Manchin initially began his public service in 1982 when he served one term in the House of Delegates. Due to his experience and commitment in the Senate, Senator is Chairman of the prestigious *Rule Making Review Committee*, Vice-Chairman of the powerful *Finance Committee*, and serves on Pensions, Banking and Insurance, Energy Industry and Mining, Government Organization, and Health and Human Services. In addition to his legislative duties, Senator Manchin is a businessman and owner of *Energysystems*, a private company dealing with the natural resources of West Virginia. Senator Manchin is *ALEC West Virginia State Chairman* and an *ALEC National Director*.

# Speaker Biographies

## Marlene S. McMichael

Marlene McMichael is the Executive Director of the Texas Conservative Coalition, a non-partisan group of state legislators. She also serves as chairman of the HIV Education, Prevention & Risk Reduction Advisory Committee to the Texas Department of Health. Prior to her position at the Coalition, she was in charge of publications and special events for the Free Market Foundation. While stationed in Germany with her husband, Ms. McMichael was active in Protestant Women of the Chapel. She served as Area President of Northern Bavarian and as Vice President of the European Council which oversees PWOC throughout Western Europe.



## The Honorable Edwin Meese III

Edwin Meese III currently holds the Ronald Reagan Chair in Public Policy at the Heritage Foundation. He is also a Distinguished Visiting Fellow at the Hoover Institution, Stanford University, California. Mr. Meese lectures

and consults throughout the U.S. and is the author of *With Reagan: The Inside Story*, which was released by Regnery Gateway Publishers in June, 1992. Mr. Meese served as the 75th Attorney General of the United States from February 1985 to August 1988. Prior to that service, he held the position of Counsellor to the President from 1981 until 1985.



## The Honorable Todd W. Mielke

Representative Todd Mielke is serving his first term in Washington's sixth district after representing the fifth district from 1990 to 1992. He is the Ranking Republican on the House Financial Institutions and Insurance

Committee, and Assistant Ranking Republican on the House Transportation Committee. He serves as well as a member of the House Health Care and Higher Education Committees. Representative Mielke is also a member of the North Spokane Rotary and prior to his tenure in office was a board member of the Greater Spokane Substance Abuse Council, a member of the Spokane Jaycees and Washington State Juvenile Code Review Panel, and chairman of the Citizens Against Alcohol Related Traffic Accidents Youth Task Force. From 1986 until the beginning of his first term in 1990, Representative Mielke was an Administrative Assistant in the Washington State Senate.



## Patrick J. Michaels, Ph.D.

Patrick Michaels is Associate Professor of Environmental Studies at the University of Virginia, the Virginia State Climatologist, and a Senior Fellow in Environmental Science at the Cato Institute. Dr. Michaels was recently

president of the American Association of State Climatologists and was the Program Chair for the Committee on Applied Meteorology of the American Meteorological Society. He is internationally recognized as an expert on the problems of global warming and man's effect on the atmospheric environment, and is one of the most sought-after speakers in the nation on these subjects. His new book *Sound and Fury: The Science and Politics of Global Warming*, is distributed by National Book Network.

## Paul S. Miller

Paul Miller was appointed Senior Vice President - General Counsel of Pfizer, Inc. in October, 1992. Mr. Miller is also currently serving on the Board of Directors of the National Institute for Dispute Resolution and the Citizens Crime Commission of the City of New York. He has also been chairman of the Law Section of the Pharmaceutical Manufacturers Association and a partner in the law firm of Fishman, Miller and Zimet.

## Robert Montgomery, Esq.

Bob Montgomery is an attorney and partner in the law firm of Montgomery, Smith-Vaniz, and McGraw. He also is President of Claridge and Associates, Inc., member of the Board of Directors of Citizens Bank and Trust, and a Partner in Old Agency Investment Group. He is a former member of the Mississippi State Senate where he has served as Chairman of the Senate Finance Committee.



**Gerald Mossinghoff**

In 1985, Gerald Mossinghoff became President of the Pharmaceutical Manufacturers Association, a non-profit scientific and professional organization of more than 100 member companies which discover, develop and produce most of the prescription drugs used in the United States. Prior to this position, Mr. Mossinghoff was Assistant Secretary of Commerce and Commissioner of Patents and Trademarks from 1981 to 1985. Mr. Mossinghoff has also served as an ambassador and committee chairman to several diplomatic conferences pertaining to his field. He serves on ALEC's Private Enterprise Board.



**The Honorable Jay O'Brien**

Delegate Jay O'Brien is serving his first term representing Virginia's 40th District. A firm believer in limiting government, he is a principal author of recent acts to assess state mandates on local governments, to require small business impact statements, to require a supermajority vote for state income tax increases, and to eliminate governmental waste and fraud. Delegate O'Brien has been the proprietor of a small business in the office furniture industry since 1988, and a Lieutenant Colonel in the U.S. Army Reserve Infantry since 1978, following five years of active duty. Prior to legislative tenure, Jay O'Brien was a Reagan appointee to the U.S. Department of Health and Human Services from 1985 to 1987 and an Account Executive for the American Hospital Supply Corporation from 1978 to 1984.

**Judith W. Pendell**

Judith Pendell currently serves as Vice President for Law and Regulatory Affairs at Aetna Life and Casualty Company. In addition to her responsibilities at Aetna, Ms. Pendell currently chairs the Insurance Advisory Committee to the Institute for Civil Justice at RAND and the Subcommittee on Judicial Issues, Mass Torts Task Force at the U.S. Chamber of Commerce. Ms. Pendell has also served as a member of the Brookings Institution's Task Force on Civil Justice Reform and has written several articles on issues that affect Civil Justice.

**The Honorable Edward G. Rendell**

Edward G. Rendell was elected as the 121st Mayor of the City of Philadelphia on November 5, 1991. He also served as the City's District Attorney from 1978 to 1986. Mayor Rendell has brought dramatic change to the city through privatization and by restoring fiscal stability to a near bankrupt city.

**Peter Rice**

Peter Rice is Legislative Counsel at Liberty Mutual Insurance Company. He is responsible for Liberty Mutual's legislative and political activity in the six-state New England Region. He has also involved himself in Liberty's participation in the national health care reform debate. Prior to joining Liberty Mutual in 1990, Mr. Rice was the first Deputy Commissioner of Insurance in Massachusetts.



**J. Patrick Rooney**

J. Patrick Rooney is CEO of the Golden Rule Insurance Company, the nation's largest underwriter of individual major medical insurance. Mr. Rooney is deeply involved in the public policy process, serving as a member of the boards of such organizations as the Cato Institute and the National Center for Policy Analysis, and serves as the Private Sector Chairman of ALEC's Education Task Force. Mr. Rooney started the CHOICE Charitable Trust, an organization that provides low income children with scholarships for use at the school of their choice. The CHOICE Charitable Trust serves as a national model for privately-funded school choice programs.



**The Honorable Ellen R. Sauerbrey**

ALEC National Director Delegate Ellen R. Sauerbrey is Minority Leader of the Maryland House of Delegates. First elected in 1978, she serves on the House Ways and Means, Legislative Policy, Rules and Executive Nominations, and Spending Affordability Committees. She also serves on the Joint Committees on Tax and Spending Limitations, Sunset Review, Federal-State Regulations, and Small Savings and Loans. Delegate Sauerbrey served as ALEC National Chairman from 1990-1991. In 1992, she was honored as an Outstanding ALEC Legislative Leader. Recently she entered the Republican primary for Governor in Maryland for the 1994 election.

# Speaker Biographies

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**Mr. Greg Scandlen**

Greg Scandlen is the founder and executive director of the Council for Affordable Health Insurance. The council was created in March 1992 in response to the need to promote a vigorous and competitive market for quality health care products and service. The Council strongly supports empowering medical patients to make informed choices for their own health care needs through the development of medical savings accounts and equal tax treatment for individually paid health care expenses. Mr. Scandlen is also the publisher of the Health Benefits Letter, a publication he began three years ago after leaving the Blue Cross/Blue Shield Association. He was with Blue Cross/Blue shield for 12 years, most recently as Director of State Research. Prior to his service at Blue Cross/Blue Shield, Mr. Scandlen was coordinator of the Maine Public Interest Research Group, and a community organizer with a poverty program in Portland, Maine.



**The Honorable Bret Schundler**

Bret Schundler was elected Mayor of Jersey City in a special election held on November 3, 1992. He was re-elected to a full term on May 11, 1993, winning 68% of the votes and securing a first ballot victory. Mayor Schundler delivered a message of lower taxes, new incentives for business, expanded enterprise zones, and school choice vouchers to win his election in a city that has been dominated by Democrats since 1917. Mayor Schundler is a graduate of Harvard and began his career as executive assistant in Democratic Congressman Roy Dyson's office and then served as a State Coordinator for the Gary Hart presidential campaign. This initial political experience was followed by a corporate career at Salomon Brothers, the securities firm, and at C.J. Lawrence, and economic research firm. Mayor Schundler has been active in his church and in his community.



**Victor E. Schwartz, Esq.**

Victor Schwartz has been a partner in the Washington, D.C. law firm of Crowell and Moring since 1980. He co-chairs the firm's Torts and Insurance Practice Group. His practice involves litigation, the development of legislation and product liability loss prevention. He is also an Adjunct Professor at Georgetown University Law Center. He is co-author of the most widely used torts casebook in the United States, with Prosser and Wade, *Cases and Materials on Torts*. He is the author of the leading treatise on the topic of Comparative Negligence and co-author of a treatise of Multistate Legislation. His written works have frequently been cited by state Supreme and Federal courts throughout the United States. *The National Journal* has named Mr. Schwartz one of the fifteen attorneys in the United States who make a difference in the formulation of public policy.

**Joseph L. Seidel**

Joseph Seidel is Minority General Counsel for the U.S. House of Representatives, Committee on Banking, Finance and Urban Affairs. During his tenure on the committee, Mr. Seidel has been heavily involved in savings and loan reform legislation as well as financial services industry restructuring and consumer credit issues. Prior to joining the Banking Committee staff, he worked as an attorney with the FDIC's Washington Legal Division. His experience with the FDIC included substantial amounts of both open and closed bank litigation as well as significant involvement in FDIC legislative proposals. He has authored articles on regulatory enforcement of directors and officers liability and the FDIC's deposit insurance regulations. Mr. Seidel holds his J.D. from American University and also holds an M.Sc. in Economics from the London School of Economics and a B.A. in Economics from Johns Hopkins University.



**The Honorable Curtis L. Seidlits, Jr.**

Representative Curtis Seidlits of Texas was first elected into the Texas State Legislature in 1987. Currently, he is chairman of the State Affairs Committee. He is also a partner of the law firm of Redwine Seidlits & Mabary. He has been a practicing lawyer since 1977 and was elected Outstanding Freshman Legislator of the Year in 1987.



**Fred L. Smith**

Fred L. Smith is the President and founder of the Competitive Enterprise Institute; a public interest group advancing the principles of free-enterprise and limited government. Located in Washington, D.C., CEI promotes market alternatives to regulatory initiatives and engages in public interest litigation to protect property rights and economic liberty. Before founding CEI, Mr. Smith served as the Director of Government Relations for the Council for a Competitive Economy. He has also served as a senior research economist at the Association of American Railroads, and as a Senior Policy Analyst with the EPA.



**Ley S. Smith**

Ley Smith is the President and Chief Operating Officer of The Upjohn Company. He was named to this position in April 1993. Mr. Smith has served with Upjohn in Canada and Belgium and in 1984 was named Group Vice President, Western Hemisphere and Canada. In December, 1988, he was elected to the Board of Directors of Upjohn and subsequently served as Corporate Executive Vice President and Vice President of the Board prior to assuming his current position.



**The Honorable Karen Steele**

Representative Karen Steele has served the Washington-Chittenden district of Vermont since 1983. She is chair of the Vermont Republican Agency of Human Services Task Force and a member of the Republican Mental Health Task Force. Representative Steele is also a trustee of the Central Vermont Hospital, and a member of both the Vermont Program for Quality in Health Care and the Peer Review Organization of the Vermont Advisory Committee. Karen Steele is a member of the Executive Committee of ALEC's Health Care Task Force. She is also the owner and operator of Butler Apartments, providing housing for the elderly. Prior to her legislative tenure, Karen Steele served on the Harwood Union High School Board of Education from 1972 to 1978 and later from 1981 to 1987, serving as Board Chair from 1977-1978.



**The Honorable Robert A. Straniere**

Assemblyman Robert A. Straniere of Staten Island is the Vice Chairman of the New York Assembly Republican Conference. He is a senior member on the Ways and Means Committee, and serves on the Assembly Committee on Environmental Conservation, as well as the Legislative Commission on Solid Waste Management. This year, he was appointed Co-Chairman of the Assembly Republican Task Force on Health and Hospital Crisis. Assemblyman Straniere serves as New York State Chairman of ALEC. In addition he is a member of the ALEC Task Force on Energy, Environment and Natural Resources, and the Task Force on Competitiveness.

**The Honorable David Stanley**

David Stanley is President of Iowans for Tax Relief. He also serves as President of the National Taxpayers Union, the nation's largest taxpayers' organization. Previously, he served six terms in the Iowa Legislature and held such posts as Chairman of the House Ways and Means Committee and Senate Majority Leader. While in the legislature, Mr. Stanley was a leader in adopting the Iowa tax credit for elderly homeowners, the low-income exemption from Iowa income taxes, and the repeal of all taxes on livestock and personal property.

# Speaker Biographies



**Leah L. Summers**

Leah Summers is Assistant General Counsel for Mylan Laboratories and serves as legislative liaison for Mylan. She served as the National Pharmaceutical Association representative to the U.S. Department of Health and

Human Services June 1993 conference regarding Medicaid Drug Rebate and Dispute Resolution. Ms. Summers earned a law degree from West Virginia University and a degree in Communications from Concord College. She is a Private Sector Member of the ALEC Health Care Task Force.



**The Honorable Fife Symington**

Fife Symington was sworn in as the 19th Governor of Arizona on March 6, 1991. Governor Symington was born in New York City and raised in Maryland. After graduation from Harvard University, he joined the U.S. Air Force

and was stationed in Arizona. He returned to Arizona in 1972 and in 1976 founded The Symington Company, a commercial and industrial development company. He served as president of The Symington Company until May 1989, when he stepped down in order to devote his full attention to his campaign for Governor. He was elected on February 26, 1991, winning an unprecedented special runoff general election. Since taking office, Governor Symington has carried out his agenda of tax reduction, economic development, a balanced environmental program, and fiscal accountability in government.

**Keith A. Teel, Esq.**

Keith A. Teel is a partner at the Washington, D.C. law firm of Covington & Burling. A significant part of his practice involves legislative counseling on tort and product liability issues at the state level. He also represents clients in insurance, environmental, product liability and toxic tort litigation, both in state and federal court. From 1989 to 1991, he practiced in his firm's London office, where he worked he practiced in his firm's London office, where he worked primarily in his firm's London office, where he worked primarily on product regulation and liability issues for a number of industries.



**Bennie L. Thayer**

Bennie L. Thayer is Chairman/CEO and Washington Advocate for the National Association for the Self-Employed, which represents over 300,000 small businesses nationwide. Mr. Thayer is also President of Diversified Concepts, Inc., located in Capitol

Heights, Maryland. As a small business activist, Mr. Thayer has served the National Association for the Self-Employed since 1986. He also was a member of the board of the Development Credit Fund, Chairman of the Board of the Prince George's (Maryland) Economic Development Corporation, a past member of the Minority Business Resource Institute's Advisory Committee, Co-Chairman of the Maryland Delegation to the White House Conference on Small Business, and Past Chairman and former Executive Director of the National Alliance of Franchises and Dealers.



**Steven J. Twist**

Steve Twist is the Director of NRA CrimeStrike, the criminal justice reform arm of the National Rifle Association (NRA). Mr. Twist is responsible for all aspects of development and implementation of NRA's comprehensive program, which includes establishing rights

for crime victims and combating violent crime in America through criminal justice reform. He served as Assistant Attorney General in Arizona from 1978 to 1991. Mr. Twist is the author of the constitutional amendment for victim's rights in Arizona. He also serves on the steering committee of the Victims Constitutional Amendment Network.



**Terry E. Tyrpin**

Terry E. Tyrpin is Assistant Vice President and Assistant General Counsel for the National Association of Independent Insurers (NAII), a trade association composed of over 575 property and casualty insurance companies.

Mr. Tyrpin manages the NAII Operations Department and supervises staff members in the development of public policy on property-casualty insurance issues and the conduct of industry relations. Mr. Tyrpin's special expertise is on motor vehicle insurance, highway safety, and cost containment issues. He is the author of several position papers and legal monographs, including *Containing Auto Insurance Costs* and *Controlling the Uninsured Motorist and Improving Highway Safety*.



**Lewis K. Uhler**

Lewis K. Uhler is the founder and President of the National Tax Limitation Committee, headquartered in Sacramento, California. He served as Chairman of then-Governor Reagan's Tax Reduction Task Force in 1972.

He is the author of *Setting Limits, Constitutional Control of Government*. Mr. Uhler was present at the initial meeting on the establishment of the American Legislative Exchange Council.



**The Honorable Jay Van Andel**

Ambassador Jay Van Andel is Chairman of the Board of Amway Corporation, which he co-founded in 1959 with Richard DeVos. Amway is one of the world's largest network marketing companies. In 1992, he was appointed

U.S. Ambassador and Commissioner General to Genoa Expo '92. Ambassador Van Andel also serves as Chairman of the Amway Environmental Foundation, as a Director of several organizations, including the Hudson Institute and the Heritage Foundation. ALEC is honored to present Ambassador Van Andel with the first Adam Smith Free Enterprise Award.



**Dr. Richard K. Vedder**

Dr. Richard K. Vedder is Distinguished Professor of Economics, Ohio University. An economic historian, he has authored or co-edited six books or monographs on historical themes or public policy issues. His newest book,

with Lowell Gallaway, is entitled *Out of Work: Unemployment and Government in Twentieth Century America*. Dr. Vedder has published numerous articles in both academic journals and major daily newspapers.



**Jerry Watson**

Jerry Watson serves as the Legal Counsel for International Fidelity Insurance Company. Mr. Watson is an attorney who specializes as National Counsel to various corporations in the surety insurance field. He received his

B.A. and J.D. at Baylor University, Waco, Texas. Mr. Watson lives in Tyler, Texas and is married with three children.

**Bob Williams**

Bob Williams is President of Evergreen Freedom Foundation, a non-profit research organization located in Olympia, Washington. A former five term legislator, Williams ran for Governor in 1988. A Certified Public Accountant, he served as Vice President of Research for the Washington Institute for Policy Studies. He also served as Financial Analyst for Weyerhaeuser Corporation for 19 years.



**Robert L. Woodson**

Robert L. Woodson is founder and president of the National Center for Neighborhood Enterprise (NCNE). NCNE is a non-profit, nonpartisan, research, demonstration and development organization founded on the

belief that communities must build on their own strengths and resources to develop successful enterprises for dealing with economic and social problems. Mr. Woodson is a former resident fellow of the American Enterprise Institute and the former director of the National Urban League's Administration of Justice. He is the author of numerous publications and articles, including his landmark book, *On the Road to Economic Freedom: An Agenda for Black Progress*. Mr. Woodson is a frequent commentator on major news and talk shows and is a respected and popular lecturer, both nationally and internationally. He is the recipient of many awards, including the prestigious John D. and Catherine T. MacArthur Fellowship Award.

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FMC Foundation  
Ford Motor Company  
Gates Corporation  
GEICO  
General Motors Company  
Genentech, Inc.  
Georgia-Pacific  
Gerber Products Company  
Golden Rule Insurance Company  
Gun Owners of America

Hancor, Inc.  
Hanover Insurance Company  
Health Insurance Association  
of America  
Heublein, Inc.  
Hiram Walker & Sons, Inc.  
Humana, Inc.  
IBM  
Independence Mining Company  
Indiana Bell  
Industrial Biotechnology Association  
International Council of Shopping  
Centers  
International Fidelity Insurance  
Corporation  
Iowa Utility Association  
Irby Construction Company  
J.B. Reynolds Foundation  
JCPenney Company, Inc.  
Jeld-Wen, Inc.  
Johnson & Johnson  
Joseph E. Seagram & Sons, Inc.  
Kansas City Southern Industries, Inc.  
Kellogg Company  
Kmart Corporation  
Kraft General Foods, Inc.  
Koch Industries, Inc.  
Laidlaw Environmental  
Services, Inc.  
Laidlaw Transit Inc.  
Lederle-Praxis Biologicals  
Liberty Mutual Insurance Company  
LTC, Inc.  
MAPCO, Inc.  
Marathon Petroleum Company  
Marion Merrell Dow, Inc.  
Mary Kay Cosmetics  
Mayflower Contract Services Inc.  
McClure Group  
McDonald's Corporation  
Medical Association of Georgia  
Mega Life and Health  
Insurance Company  
Merck & Co., Inc.  
Messer, Vickers, Caparello,  
Madsen, Lewis and Metz  
Michigan Consolidated Gas  
Company  
Michigan Insurance Federation  
Miles Inc.

Miller Brewing Company  
Minnesota Power  
Mobil Oil Corporation  
Monsanto Company  
Motor Vehicle Manufacturers  
Association  
Mylan Laboratories, Inc.  
National Agricultural Chemicals  
Association  
National Association for the  
Self-Employed  
National Association of Home  
Builders  
National Association of  
Independent Insurers  
National Association of Realtors  
National Association of Surety  
Bail Underwriters  
National Business Association  
National Coal Association  
National Court Reporters  
Association  
National Federation of  
Independent Business  
National Food Processors  
Association  
National Health Insurance  
Company  
National Independent Private  
Schools Association  
National Multi Housing Council  
National Rifle Association  
National School Bus Service  
National Staff Leasing Association  
Nation's Bank  
Nevada Bell  
Nevada Mining Association  
New Jersey Bell  
Newmont Mining Corporation  
Nonprescription Drug  
Manufacturers Association  
Northern Telecom Inc.  
NYNEX Corporation  
Orange & Rockland Utilities, Inc.  
OxyChem  
Oxy USA Inc.  
Pacific Telesis Group  
Parke-Davis  
Pennsylvania Electric Company  
Pennzoil Company  
PFL Life Insurance Company  
Philip M. McKenna Foundation  
PSE&G

Pepsi-Cola Company  
Phillips Petroleum Co.  
Quixote Corporation  
Responsible Industry for a  
Sound Economy  
Rhone-Poulenc Ag. Company  
Rhone-Poulenc Rorer  
Roadway Services, Inc.  
Sandoz Pharmaceuticals  
Salt River Project  
Scana Corporation  
Schering Corporation  
Schwan's Sales Enterprises, Inc.  
Shaklee Corporation  
Shannon M. Inc.  
Sierra Health Services Inc.  
SmithKline Beecham  
Solvay Pharmaceuticals  
Southern Company Services, Inc.  
Southwestern Bell  
Southwire Company  
State Farm Insurance Company  
Steel Recycling Institute  
Sterling Winthrop Inc.  
Sun Company, Inc.  
Sunmark Foundation  
Syntex Laboratories, Inc.  
Tampa Electric Company  
Tenneco Gas  
Texas Medical Association  
The Anschutz Foundation  
The Dial Corp  
The Promus Companies, Inc.  
TRW, Inc.  
Underwriters Surety, Inc.  
Upjohn Company  
US West  
UtiliCorp United Inc.  
Vancom, Inc.  
Walgreen Co.  
Washington Water Power  
Wausau Insurance Companies  
Windway Foundation  
Wisconsin Electric Power  
WMX Technologies, Inc.  
World Chiropractic Alliance, Inc.  
Zeneca, Inc.

*As of July, 1993*

# STATE LEVEL SUPPORTERS OF THE ALEC PROGRAM

The following companies and organizations have generously contributed their time and resources to the promotion of the ALEC agenda through state level activity. These companies have assisted in planning and hosting ALEC events in their states and worked directly with our state legislative membership in bringing the ALEC agenda to their statehouse. Without the staunch support of these groups, the ALEC private-public sector special relationship would cease to exist.

ALEC encourages each state delegation to contact and thank each private sector company or organization for supporting ALEC state activity. ALEC looks forward to their continued support as the 1994 sessions begin.

Please note that the companies and corporations below also support ALEC in a variety of ways. You will notice their contributions throughout the program and in our national membership list.

## ALABAMA

## ALASKA

*BP Exploration  
Alyeska Pipeline*

## ARKANSAS

*Rhone-Poulenc Rorer  
Pharmaceuticals Inc.  
AR Medical Society  
AR Motor Carriers Association  
AR Poultry Federation  
AR State Chamber of Commerce*

## ARIZONA

## CALIFORNIA

## COLORADO

## MCI

## CONNECTICUT

## DELAWARE

## FLORIDA

*Southern Bell of FL  
Florida Dairy Farmers Assn.*

## GEORGIA

*United Parcel Service  
Georgia-Pacific  
Syntex Laboratories, Inc.*

## HAWAII

*1st Hawaiian Bank  
Theodore Davis Foundation*

## IDAHO

## ILLINOIS

*Shell Oil Company  
Sears Mortgage  
A.E.I. Management Association  
Quaker Oats  
Benefit Life Trust*

## INDIANA

## IOWA

## KANSAS

*Mesa  
R.J. Reynolds Tobacco Company  
KS Independent Oil & Gas Association  
Vulcan Chemicals*

## KENTUCKY

*South Central Bell*

## LOUISIANA

*South Central Bell*

## MAINE

## MARYLAND

*Lockheed  
Genstar Stone  
General Motors Company  
Texaco*

## MASSACHUSETTS

## MINNESOTA

*Minnesota Power  
AMPAC  
Schwans Sales Enterprises, Inc.  
Opperman, V.  
Grindais, H.  
MN Retail Merchants Association  
MN Auto Dealers Association  
Minden PAC Education Fund  
Northwest Petroleum  
Opperham, Helms, and Paquin  
Austin Mutual*

## MICHIGAN

*Consumers Power Company  
Michigan Bell  
GTE  
MI Railroads Association  
Household International  
MI Gas Utilities  
Blue Cross Blue Shield*

## MISSISSIPPI

*Irby Construction Company  
Chevron  
Deposit Guaranty  
Gresham Petroleum Company  
MS Power and Light  
Hancock  
Georgia-Pacific  
South Central Bell  
Wert Yerger Foundation  
McCarty Farms  
Dudley Hughes  
Herrin-Gear Company*

## MISSOURI

## MONTANA

## NEBRASKA

*CONAGRA  
NE Farm Bureau  
Great Plains Communication  
Blue Cross Blue Shield  
Peoples Natural Gas*

## NEVADA

*GTE  
Ameritech  
Sierra Pacific Resources  
Nevada Bell  
Shell Oil Company  
Houston Industries  
Coors Brewing Company  
Shearson Lehman  
Cargo  
NADEAC  
NV Electric  
Santa Pacific  
Ind Mining  
Southwest Gas  
NV Auto Dealers Association*

## NEW HAMPSHIRE

*NH Podiatric Medical Association  
Nancy Huntley  
David Collins  
Thomas Rath  
Phillip Kennedy  
NH Realtors PAC  
James Verraco  
James Teunas  
Paula Rogers  
New England Right to Work  
Frank Amador  
Bruce Berke  
Debra Martone  
Ransmeier & Spellman  
Policy Management & Associates  
Phillip Morris  
Business & Industry Association  
Continental Cablevision  
HealthSource  
NH Automobile Dealers  
Elizabeth Murphy  
The DuPont Group*



*Bouley Associates, Inc.*  
*Independent Insurance Agents*  
*Energy North*  
*Roussos, Hage & Hodges*  
*Retail Merchants Association*  
*New England Cable Television Association*  
*BIANCO*

**NEW JERSEY**

**NEW MEXICO**

*U.S. West*  
*Chevron*

**NEW YORK**

*Phillip Morris U.S.A.*  
*NY Homebuilders Association*

**NORTH CAROLINA**

*GTE*  
*R.J. Reynolds Tobacco Company*  
*Weyerhaeuser*

**NORTH DAKOTA**

**OKLAHOMA**

*Mister Handyman*

**OHIO**

*Dana Corporation*  
*BP America, Inc.*  
*OH State Medical Association*  
*OH Insurance Institute*  
*Dayton Power & Light*  
*Anheuser-Busch Companies, Inc.*  
*Siemers Insurance Agency*  
*American Electric Power Service Corp.*  
*United Parcel Service*  
*OH Petroleum Marketers Assn.*  
*OH Farm Bureau Federation, Inc.*  
*OH Assn. of Life Underwriters*  
*Northfield Park Associates*  
*The Limited*  
*Roadway Services, Inc.*  
*State Auto Insurance Company*  
*OH Farmers Insurance Company*  
*Cincinnati Financial Corp.*  
*OH Bell Telephone Company*  
*Independent Insurance Agents of OH, Inc.*  
*OH Harness Horseman's Assn.*  
*OH Hospital Assn.*  
*OH Insurance Institute*  
*OH Home Builders Assn.*  
*OH Municipal League*  
*McGough and Associates, Inc.*  
*Doyle & Associates*  
*Neale & Associates*  
*CCSL&G General Partnership*  
*George Terwilliger*  
*Bricker & Eckler*  
*Ashland Oil, Inc.*  
*Patrick Plastics*  
*Columbus Southern Power Company*  
*D&D Investment Company*

*Vorys, Sater, Seymour & Pease*  
*Don. C. Wendel, Jr.*  
*Ginni Ragan*  
*Ridgeville Telephone Company*  
*Systech Environmental Corporation*  
*Crabbe, Brown, Jones, Potts, & Schmidt*  
*Cincinnati Gas & Electric Company*  
*The Chillicothe Telephone Company*  
*R.J. Reynolds Tobacco Company*  
*Alltel Service Corporation*  
*Calfee, Halter & Griswold*  
*Community Mutual Insurance Company*  
*GTE North, Inc.*  
*KLF Consulting Group*  
*Miller Brewing Company*  
*Waste Management, Inc.*  
*OH Nabkers Association*  
*United Telephone*  
*Leaseway Transportation Support Services*  
*NSC Consulting Corp.*  
*Nationwide Insurance Companies*  
*Marathon Oil*  
*Strussion Consulting*  
*OH Water Quality Association*  
*Antonoplos & Associates*  
*Landerman Management Association*  
*Century Telephone*  
*OH Power Company*  
*Cincinnati Bell Telephone*  
*The Keener Sand & Clay Company*  
*OH Cast Metals Association*  
*OH Telephone Association*  
*Professional Insurance Agents Assn. of OH, Inc.*  
*Motorists Insurance Companies*  
*Culligan Water Conditioning of NW Ohio, Inc.*  
*Golden Rule Insurance Company*  
*Mead Corporation*  
*Benesch, Friedlander, Coplan & Aronoff*

**OREGON**

*Marion Merrill Dow*  
*GTE*  
*US West*  
*Georgia-Pacific*  
*Community to Build a Better Oregon*  
*Weyerhaeuser*  
*Oregon Bankers Assn.*

**PENNSYLVANIA**

*Bell of Pennsylvania*

**PUERTO RICO**

**RHODE ISLAND**

*Phillip Morris U.S.A.*  
*R.J. Reynolds Tobacco Company*

**SOUTH CAROLINA**

**SOUTH DAKOTA**

*South Dakota Retailers Association*  
*Medland*

**TENNESSEE**

*TN Retail Association*  
*TN Automotive Association*

**TEXAS**

**UTAH**

**VERMONT**

*VT Yankee Power Corporation*  
*Nancy Christopher*  
*Charles Satterfield*  
*Joe Choquette*  
*William Doyle*  
*Don Smith*  
*Inga Scheaffer*  
*NFIB*  
*VT Bankers Association*  
*VT State Chamber*  
*VT Ski Association*  
*Ed Miller*  
*HVM Insurance*

**VIRGINIA**

*Golden Rule Insurance*

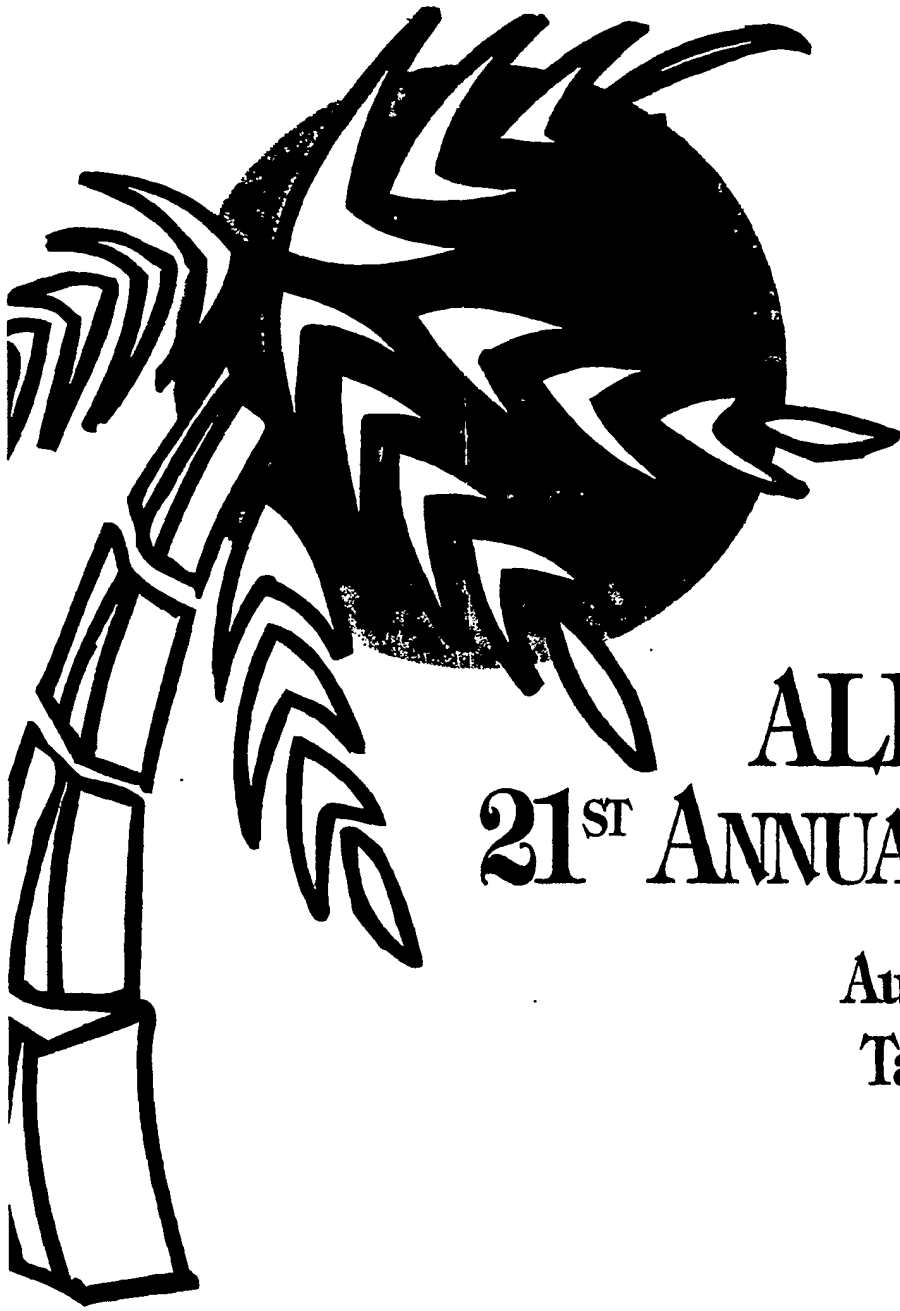
**WASHINGTON**

**WEST VIRGINIA**

**WISCONSIN**

**WYOMING**

*FMC Corporation*  
*National Multi Housing Council*  
*Wyoming Trucking Association*  
*Thunder Basin Coal Company*  
*Pacific Power*



**ALEC'S  
21<sup>ST</sup> ANNUAL MEETING**

**August 3-7, 1994  
Tampa, Florida**



# *Celebrating 20 Years*

We honor the Past National Chairmen of the American Legislative Exchange Council  
who served faithfully during the first 20 years.

1973-1975

***The Honorable Donald L. Totten***  
Illinois

1975-1976

***The Honorable Donald E. Lukens***  
Ohio

1977-1978

***The Honorable Louis E. Jenkins***  
Louisiana

1978-1980

***The Honorable Donna Carlson***  
Arizona

1980-1982

***The Honorable T.W. Stivers***  
Idaho

1982-1983

***The Honorable Donald E. Lukens***  
Ohio

1983-1985

***The Honorable William Ceverha***  
Texas

1985-1987

***The Honorable Roy Cagle***  
Missouri

1987-1988

***Senator Owen Johnson***  
New York

1988-1989

***Representative David M. Halbrook***  
Mississippi

1989-1990

***The Honorable Frank S. Messersmith***  
Florida

1990-1991

***Delegate Ellen R. Sauerbrey***  
Maryland

1991-1992

***The Honorable Fred C. Noye***  
Pennsylvania

1992-1993

***Senator William J. Raggio***  
Nevada



214 Massachusetts Avenue, NE, #240, Washington, D.C. 20002, 202-547-4646

203  
540-0093

Kurt, Ron, Bill, D., Deanna

7/22/93

(L)

**PARTICIPANT LIST**  
ALEC's 1993 Annual Meeting  
The Grand Traverse Resort  
August 8, 1993

**Participant List by Name**

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- |  |  |
|--|--|
| <p>1. Honorable Earl Ehrhart<br/>4725 Bradford Lane<br/>Powder Springs, GA 30073</p>   | <p>2. Representatiave W.C. Bowling<br/>Alabama House of Representati<br/>804 County Road 483<br/>Hanceville, AL 35077<br/>205-734-1370</p>   |
| <p>3. Representative James Hamilton<br/>Alabama House of Representati<br/>Rt. 3, Box 119<br/>Rogersville, AL 35652<br/>205-242-7747</p>          | <p>4. Representative Al Knight<br/>Alabama House of Representati<br/>2421 Brook Run<br/>Birmingham, AL 35244<br/>205-664-9607</p>            |
| <p>5. Representative Richard Laird<br/>Alabama House of Representati<br/>1507 Bonner Drive<br/>Roanoke, AL 36274<br/>205-242-7744</p>            | <p>6. Representative Ben Richardson<br/>Alabama House of Representati<br/>1914 Virginia Avenue<br/>Scottsboro, AL 35768<br/>205-242-7754</p> |
| <p>7. Representative Frank McDaniel<br/>Alabama House of Representati<br/>PO Box 577<br/>Albertville, AL 35950<br/>205-878-9615</p>              | <p>8. Representative Perry Hooper<br/>Alabama House of Representati<br/>3472 Bankhead Ave.<br/>Montgomery, AL 36111<br/>205-270-0105</p>     |
| <p>9. Representative Seth Hammett<br/>Alabama House of Representati<br/>P.O. Box 1418<br/>Andalusia, AL 36420<br/>205-222-6591-211</p>           | <p>10. Representative Allen Layson<br/>Alabama House of Representati<br/>PO Box 910<br/>Reform, AL 35481<br/>205-375-2630</p>                |
| <p>11. Senator Charles Langford<br/>Alabama State Senate<br/>11 South Union St., Room 734<br/>Montgomery, AL 36130-4600<br/>205-242-7880</p>     | <p>12. Senator J. T. Waggoner Jr.<br/>Alabama State Senate<br/>11 South Union Street<br/>Montgomery, AL 36130-4600<br/>205-242-7892</p>      |
| <p>13. Representative Bettye Davis<br/>Alaska House of Representativ<br/>716 W. 4th Ave., Suite 470<br/>Anchorage, AK 99501<br/>907-258-8161</p> | <p>14. Representative Jerry Sanders<br/>Alaska House of Representativ<br/>P.O. Box 230090<br/>Anchorage, AK 99523-0090<br/>907-276-1872</p>  |

PARTICIPANT LIST  
ALEC's 1993 Annual Meeting  
The Grand Traverse Resort  
August 8, 1993

Participant List by Name

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- |  |  |
|--|--|
| 15. Representative Terry Martin<br>Alaska House of Representativ<br>355 Donna Drive #11<br>Anchorage, AK 99504<br>907-333-6990                           | 16. Representative Joseph Green<br>Alaska House of Representativ<br>13800 Venus Way<br>Anchorage, AK 99515<br>907-258-8198                       |
| 17. Representative Gail Phillips<br>Alaska House of Representativ<br>126 W. Pioneer Ave., Suite 3<br>Homer, AK 99603<br>907-235-2921                     | 18. Representative Jeannette Jame<br>Alaska House of Representativ<br>P.O. Box 56622<br>North Pole, AK 99705<br>907-488-1546                     |
| 19. Representative Pete Kott<br>Alaska House of Representativ<br>716 W. 4th Ave.<br>Suite 660<br>Anchorage, AK 99501<br>907-694-7943                     | 20. Representative Don Aldridge<br>Arizona House of Representati<br>1700 West Washington<br>House Wing<br>Phoenix, AZ 85007-2848<br>602-542-5413 |
| 21. Representative John Keegan<br>Arizona House of Representati<br>1700 West Washington<br>Phoenix, AZ 85007<br>602-542-5168                             | 22. Representative Dan Schottel<br>Arizona House of Representati<br>1700 W. Washington<br>Phoenix, AZ 85007-2812<br>602-542-5839                 |
| 23. Representative Pat Blake<br>Arizona House of Representati<br>1700 W. Washington<br>Phoenix, AZ 85007<br>602-542-4371                                 | 24. Representative Winifred Hersh<br>Arizona House of Representati<br>736 E. Camino Diestro<br>Oro Valley, AZ 85737<br>602-542-3394              |
| 25. Representative Gary Richardso<br>Arizona House of Representati<br>1008 E. Carson Dr.<br>Tempe, AZ 85282<br>602-542-5169                              | 26. Representative Richard Kyle<br>Arizona House of Representati<br>P.O. Box 51742<br>Phoenix, AZ 85076<br>542-5549                              |
| 27. Representatives Jerry Overton<br>Arizona House of Representati<br>1700 W. Washington, House Win<br>Rm. 306<br>Phoenix, AZ 85007-2848<br>602-542-5894 | 28. Representative Brenda Burns<br>Arizona House of Representati<br>1700 W. Washington St.<br>Phoenix, AZ 85007<br>602-542-3255                  |

PARTICIPANT LIST  
ALEC's 1993 Annual Meeting  
The Grand Traverse Resort  
August 8, 1993

Participant List by Name

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|--|--|
| 29. Representative J. Baird<br>Arizona House of Representati<br>3201 E. Carol Avenue<br>Phoenix, AZ 85028<br>602-224-5900            | 30. Representative Robert Burns<br>Arizona House of Representati<br>P.O. Box 1909<br>Glendale, AZ 85311<br>602-931-8368    |
| 31. Senator Thomas Patterson<br>Arizona Senate<br>Capitol Complex-Senate Wing<br>Phoenix, AZ 85007<br>602-542-5955                   | 32. Senator John Greene<br>Arizona State Senate<br>State Capitol<br>Senate Wing<br>Phoenix, AZ 85007<br>602-542-5284       |
| 33. Senator Carol Springer<br>Arizona State Senate<br>1700 W. Washington<br>Phoenix, AZ 85007<br>602-542-5584                        | 34. Senator Larry Chesley<br>Arizona State Senate<br>1700 W. Washington<br>Phoenix, AZ 85007<br>602-542-5325               |
| 35. Senator Matt Salmon<br>Arizona State Senate<br>1700 W. Washington<br>Phoenix, AZ 85007<br>602-542-5288                           | 36. Representative Bobby Hogue<br>Arkansas House of Representat<br>400 Shadow Ridge<br>Jonesboro, AR 72401<br>501-935-0452 |
| 37. Representative Wanda Northcut<br>Arkansas House of Representat<br>P.O. Box 350<br>Stuttgart, AR 72160<br>501-673-3073            | 38. Assemblyman Curt Pringle<br>California General Assembly<br>Room # 4208<br>Sacramento, CA 95814<br>916-445-8377         |
| 39. Assemblyman William Hoge<br>California General Assembly<br>State Capitol, Room 4177<br>Sacramento, CA 95814-4995<br>916-445-8211 | 40. Assemblyman Robert Frazee<br>California General Assembly<br>State Capitol<br>Sacramento, CA 95814<br>916-445-2390      |
| 41. Assemblyman Raymond Haynes<br>California General Assembly<br>State Capitol Room 4158<br>Sacramento, CA 95814<br>916-445-1676     | 42. Mr. Steve Larson<br>California State Senate<br>5013 State Capitol<br>Sacramento, CA 95314<br>916-445-5202              |

PARTICIPANT LIST  
ALEC's 1993 Annual Meeting  
The Grand Traverse Resort  
August 8, 1993

Participant List by Name

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- |   |   |
|---|---|
| 43. Senator Bill Leonard<br>California State Senate<br>Room 5087<br>State Capitol<br>Sacramento, CA 95814<br>916-445-3688           | 44. Senator Alfred Alquist<br>California State Senate<br>5013 State Capitol<br>Sacramento, CA 95814<br>916-445-5202                       |
| 45. Senator Newton Russell<br>California State Senate<br>State Capitol, Room 5061<br>Sacramento, CA 95814<br>916-445-5976           | 46. Representative Philip Pankey<br>Colorado House of Representat<br>5763 Shusta<br>Littleton, CO 80123<br>303-866-2953                   |
| 47. Representative Vickie Agler<br>Colorado House of Representat<br>10289 W. Burgundy Avenue<br>Littleton, CO 80127<br>303-866-2939 | 48. Representative Mary Ellen Epp<br>Colorado House of Representat<br>217 Dexter Street<br>Colorado Springs, CO 80911<br>719-392-3861     |
| 49. Representative Michelle Lawre<br>Colorado House of Representat<br>6362 Depew Street<br>Arvada, CO 80003<br>303-866-2950         | 50. Representative Tony Grampas<br>Colorado House of Representat<br>3237 S. Hiwan Drive<br>Evergreen, CO 80439<br>303-277-2311            |
| 51. Representative David Owen<br>Colorado House of Representat<br>2722 Buena Vista Drive<br>Greeley, CO 80631<br>303-866-2586       | 52. Representative Ronny May<br>Colorado House of Representat<br>4980 Daybreak Circle North<br>Colorado Springs, CO 80917<br>719-596-5566 |
| 53. Representative William Martin<br>Colorado House of Representat<br>3110 Lees Lane<br>Colorado Springs, CO 80909                  | 54. Representative Drew Clark<br>Colorado House of Representat<br>876 Dearborn Pl.<br>Boulder, CO 80303<br>303-866-2938                   |
| 55. Representative Mike Coffman<br>Colorado House of Representat<br>P.O. Box 440740<br>Aurora, CO 80044<br>303-671-6402             | 56. Representative Bob Shoemaker<br>Colorado House of Representat<br>6484 County Road 9<br>Canon City, CO 81212<br>719-275-6232           |



**PARTICIPANT LIST**  
**ALEC's 1993 Annual Meeting**  
**The Grand Traverse Resort**  
**August 8, 1993**

**Participant List by Name**

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- |  |   |
|--|---|
| 85. Representative Sharon Merchan<br>Florida House of Representati<br>721 U.S. Highway #1<br>Suite 111<br>North Palm Beach, FL 33408<br>407-840-3147 | 86. Representative Lois Benson<br>Florida House of Representati<br>103 W. Intendencia<br>Pensacola, FL 32504<br>904-444-8680            |
| 87. Representative Mary Ellen Haw<br>Florida House of Representati<br>City Hall<br>735 8th Street South<br>Naples, FL 33940<br>813-263-0922          | 88. Representative Phillip Johnso<br>Florida House of Representati<br>607 S. Alexander Street<br>Plant City, FL 33566<br>813-752-5863   |
| 89. Representative Bob Casey<br>Florida House of Representati<br>4401 NW 25 Place<br>Suite L<br>Gainesville, FL 32606-6569<br>904-334-1700           | 90. Representative James King<br>Florida House of Representati<br>13724 Pleasant Valley Drive<br>Jacksonville, FL 32225<br>904-724-3600 |
| 91. Representative Debby Sanders<br>Florida House of Representati<br>4800 N.E. 20 Terrace Suite 40<br>Ft. Lauderdale, FL 33308<br>305-491-0093       | 92. Speaker Bolley Johnson<br>Florida House of Representati<br>420 Capitol<br>Tallahassee, FL 32399-1300<br>904-488-1450                |
| 93. Representative Dennis Jones<br>Florida House of Representati<br>8940 Seminole Boulevard<br>Seminole, FL 34642-3850<br>813-547-7810               | 94. Representative Kathy Ashe<br>Georgia House of Representati<br>82 Westminster Drive NE<br>Atlanta, GA 30309<br>404-656-0116          |
| 95. Representative Willou Smith<br>Georgia House of Representati<br>127 F Street, Suite 2<br>Brunswick, GA 31520<br>912-265-7766                     | 96. Senator Peg Blicht<br>Georgia State Senate<br>PO Box 335<br>Homerville, GA 31634<br>912-487-2280                                    |
| 97. Representative Donna Jones<br>Idaho House of Representative<br>1911 1st Ave. S.<br>Payette, ID 83661<br>208-334-2027                             | 98. Representative Jo An Wood<br>Idaho House of Representative<br>3778 East 500 North<br>Rigby, ID 83442<br>208-745-7846                |

PARTICIPANT LIST  
ALEC's 1993 Annual Meeting  
The Grand Traverse Resort  
August 8, 1993

Participant List by Name

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- |  |   |
|--|---|
| 99. Representative Gayle Wilde<br>Idaho House of Representative<br>444 Rio Vista<br>Box 984<br>McCall, ID 83638<br>208-334-2000          | 100. Representative Fred Tilman<br>Idaho House of Representative<br>11457 Alejandro<br>Boise, ID 83709  |
| 101. Representative Max Black<br>Idaho House of Representative<br>3731 Buckingham Dr.<br>Boise, ID 83704<br>208-334-7920                 | 102. Representative Maxine Bell<br>Idaho House of Representative<br>194 S. 300 E.<br>Jerome, ID 83338<br>208-324-4296                         |
| 103. Representatives Alan Lance<br>Idaho House of Representative<br>P.O. Box 814<br>Meridian, ID 83680-0814<br>208-888-2575              | 104. Senator Evan Frasure<br>Idaho State Senate<br>946 Beth<br>Pocatello, ID 83201<br>208-232-5646  |
| 105. Senator Mary Hartung<br>Idaho State Senate<br>Box 147<br>Payette, ID 83661<br>208-642-3270  | 106. Representative Bernie Pederse<br>Illinois House of Representat<br>331 W Northwest Hwy.<br>Room 107<br>Palatine, IL 60067<br>708-358-0529 |
| 107. Representative Terry Parke<br>Illinois House of Representat<br>839 W. Higgins Road<br>Schaumburg, IL 60195                          | 108. Representative Mary Lou Cowli<br>Illinois House of Representat<br>924 Merrimac Circle<br>Naperville, IL 60540<br>708-355-4113            |
| 109. Representative Maureen Murphy<br>Illinois House of Representat<br>10016 S. Clifton Park<br>Evergreen Park, IL 60642<br>708-424-3636 | 110. Representative Jerry Weller<br>Illinois House of Representat<br>424 N. Liberty Street<br>Morris, IL 60450<br>815-942-9386                |
| 111. Representative Robert Biggins<br>Illinois House of Representat<br>110 W. Park Ave.<br>Ste. 104<br>Elmhurst, IL 60126                | 112. Representative Kathleen Wojci<br>Illinois House of Representat<br>514 W. Wise Road.<br>Shaumburg, IL 60193<br>708-529-0461               |

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|--|---|
| 113. Senator Frank Watson<br>Illinois State Senate<br>890 Franklin Avenue<br>Carlyle, IL 62231<br>618-594-4553                   | 114. Senator Beverly Fawell<br>Illinois State Senate<br>25630 Arboretum<br>Glen Ellyn, IL 60137<br>708-858-5770   |
| 115. Senator Doris Karpel<br>Illinois State Senate<br>1076 Ridgefield Circle<br>Carol Stream, IL 60188<br>708-894-2008           | 116. Representative Brian Bosma<br>Indiana House of Representati<br>8971 Bay Breeze Lane<br>Indianapolis, IN 46236<br>317-692-9000                      |
| 117. Representative James Conlon<br>Indiana House of Representati<br>341 Maple Lane<br>Crown Point, IN 46307<br>219-663-2868     | 118. Representative David Wolkins<br>Indiana House of Representati<br>602 Robson Road<br>Winon Lake, IN 46590<br>317-232-3-9652                         |
| 119. Representative Mary Kay Budak<br>Indiana House of Representati<br>5144 N. Pawnee Tr.<br>Laporte, IN 46350                   | 120. Representative George Schmid<br>Indiana House of Representati<br>4380 E. Edgewood Avenue<br>Indianapolis, IN 46237-2446<br>317-787-0623            |
| 121. Representative Woody Burton<br>Indiana House of Representati<br>146 Monticello Drive<br>Greenwood, IN 46142<br>317-885-0654 | 122. Mr. Randy Campbell<br>Indiana Senate<br>200 W. Washington Street<br>Indianapolis, IN 46204-2785<br>317-232-9524                                    |
| 123. Shah Towfighi<br>Indiana State Legislature<br>200 W. Washington, St.<br>Indianapolis, IN 46204-2785<br>317-232-9462         | 124. Senator Patricia Miller<br>Indiana State Senate<br>State House Room 3 B-North<br>200 W Washington Street<br>Indianapolis, IN 46204<br>317-232-9489 |
| 125. Senator Joe Harrison<br>Indiana State Senate<br>200 W. Washington St.<br>Indianapolis, IN 46204-2785<br>317-232-9414        | 126. Senator John Sinks<br>Indiana State Senate<br>13308 W. Hamilton Lane<br>Fort Wayne, IN 46804<br>219-625-3279                                       |

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|--|--|
| 127. Senator Robert Garton<br>Indiana State Senate<br>200 West Washington Street<br>Indianapolis, IN 46204-2785<br>317-232-9416                        | 128. Senator Richard Thompson<br>Indiana State Senate<br>5562 W 560N<br>North Salem, IN 46165<br>317-232-9459                  |
| 129. Senator Rebecca Skillman<br>Indiana State Senate<br>R. #16 Box 76<br>Bedford, IN 47421<br>317-232-9457  | 130. Senator Thomas Wyss<br>Indiana State Senate<br>5820 Wallen Road<br>Fort Wayne, IN 46818-9408<br>219-439-3090              |
| 131. Senator Robert Meeks<br>Indiana State Senate<br>200 W Washington<br>Indianapolis, IN 46204<br>317-232-9476  | 132. Senator Richard Worman<br>Indiana State Senate<br>9735 Gerig Road<br>Leo, IN 46765<br>219-627-3517                        |
| 133. Senator Steven Johnson<br>Indiana State Senate<br>2515 Greentree Lane<br>Kokomo, IN 46902<br>317-232-9453   | 134. Senator William Alexa<br>Indiana State Senate<br>2207 Shannon Drive<br>Valparaiso, IN 46383<br>219-462-2126               |
| 135. Senator Michael Gery<br>Indiana State Senate<br>530 Robinson Street<br>W. Lafayette, IN 47906<br>317-743-1253                                     | 136. Senator Beverly Gard<br>Indiana State Senate<br>1735 Hickory Lane<br>Greenfield, IN 46140<br>317-232-9493                 |
| 137. Representative Roger Halvorso<br>Iowa House of Representatives<br>P.O. Box 627<br>Monona, IA 52159-0627<br>319-539-2220                           | 138. Representative Bill Royer<br>Iowa House of Representatives<br>608 Illinois<br>Essex, IA 50309<br>515-281-3221             |
| 139. Representative Dwight Dinkla<br>Iowa House of Representatives<br>207 North 5th St.<br>P.O. Box 37<br>Guthrie Center, IA 50115-003<br>515-747-2216 | 140. Representative Horace Daggett<br>Iowa House of Representatives<br>400 N. Bureau<br>Creston, IA 50808-1945<br>515-782-4006 |

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|--|---|
| 169. Delegate George Littrell, Jr.<br>Maryland House of Delegates<br>5209 Reel's Mill Road<br>Frederick, MD 21701-7320<br>301-662-4367 | 170. Delegate Robert Thornton, Jr.<br>Maryland House of Delegates<br>24720 Pealiquor Road<br>Denton, MD 21629<br>410-479-2570       |
| 171. Delegate James Ports Jr.<br>Maryland House of Delegates<br>4546 Fitch Ave.<br>Baltimore, MD 21236-3912<br>410-291-3175            | 172. Delegate Rose Mary Hatem Bons<br>Maryland House of Delegates<br>205 Hemlock Lane<br>Aberdeen, MD 21001<br>410-273-9549         |
| 173. Delegate Richard Matthews<br>Maryland House of Delegates<br>1309 Taylor Street<br>Hampstead, MD 21074<br>410-239-7600             | 174. Delegate Richard Dixon<br>Maryland House of Delegates<br>1224 Western Chapel Road<br>New Windsor, MD 21776<br>410-549-5129     |
| 175. Delegate Martha Klima<br>Maryland House of Delegates<br>1403 Newport Place<br>Lutherville, MD 21093-5920<br>410-337-2799          | 176. Delegate Ellen Sauerbrey<br>Maryland House of Delegates<br>4122 Sweet Air Road<br>Baldwin, MD 21013<br>410-592-6707            |
| 177. Delgate Ethel Murray<br>Maryland House of Delegates<br>403 Lowe Office Bldg.<br>Annapolis, MD 21401<br>410-841-3445               | 178. Delegate Robert Kittleman<br>Maryland House of Delgates<br>12400 Clarksville Pike<br>Clarksville, MD 21029<br>410-988-9818     |
| 179. Representative August Hornblo<br>Massachusetts House of Repres<br>State House<br>Room 124<br>Boston, MA 02133<br>617-722-2100     | 180. Representative Forrester Clar<br>Massachusetts House of Repres<br>308 Sagamore Street<br>S. Hamilton, MA 01982<br>617-722-2692 |
| 181. Representative Tom Alley<br>Michigan House of Representat<br>Capitol Building Room 53<br>Lansing, MI 48909<br>517-373-3817        | 182. Representative Willis Bullard<br>Michigan House of Representat<br>116 State Capitol<br>Lansing, MI 48933<br>517-373-0827       |

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|--|---|
| 183. Representative John Gernaat<br>Michigan House of Representat<br>623 Olds Plaza Building<br>Lansing, MI 48913<br>517-373-1747          | 184. Representative Donald Gilmer<br>Michigan House of Representat<br>P.O. Box 30014<br>Lansing, MI 48909<br>517-373-1787                         |
| 185. Representative Howard Wetters<br>Michigan House of Representat<br>222 Seymour<br>P.O. box 30014<br>Lansing, MI 48909<br>517-373-0158  | 186. Representative Harold Voorhee<br>Michigan House of Representat<br>P.O. Box 30014<br>Lansing, MI 48909-7514<br>517-887-0099                   |
| 187. Representative Curtis Hertel<br>Michigan House of Representat<br>Room 167<br>State Capitol Bldg.<br>Lansing, MI 48909<br>517-373-1983 | 188. Representative Thomas Middlet<br>Michigan House of Representat<br>833 Olds Plaza Building<br>Lansing, MI 48909<br>517-373-1798               |
| 189. Representative Joseph Palamar<br>Michigan House of Representat<br>State Capitol Building<br>Lansing, MI 48913<br>517-373-0140         | 190. Representative Floyd Clack<br>Michigan House of Representat<br>State Capitol Bldg.<br>PO Box 30014<br>Lansing, MI 48909-7514<br>517-373-7557 |
| 191. Representative James Middaugh<br>Michigan House of Representat<br>The Capitol Building<br>Lansing, MI 48909<br>517-373-0839           | 192. Representative Penny Crissman<br>Michigan House of Representat<br>P.O. Box 30014<br>Lansing, MI 48909<br>517-373-1773                        |
| 193. Representative Tim Walberg<br>Michigan House of Representat<br>State Capitol Bldg.<br>Lansing, MI 48909-7514<br>517-373-1706          | 194. Representative Alan Cropsey<br>Michigan House of Representat<br>P.O. Box 30014<br>Lansing, MI 48909<br>517-373-1778                          |
| 195. Representative Bob Brackenrid<br>Michigan House of Representat<br>2211 Wilson Court<br>St. Joseph, MI 49085<br>517-373-1403           | 196. Representative Barbara Dobb<br>Michigan House of Representat<br>PO Box 30014<br>Lansing, MI 48909-7514<br>517-373-1799                       |

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|---|---|
| 197. Representative David Jaye<br>Michigan House of Representat<br>611 Olds Plaza Building<br>Lansing, MI 48094<br>517-373-0843     | 198. Representative Jessie Dalman<br>Michigan House of Representat<br>450 Breeado Court<br>Holland, MI 49423<br>517-373-0830                        |
| 199. Representative Walter De Lang<br>Michigan House of Representat<br>621 Olds Plaza<br>Lansing, MI 48913<br>517-373-0840          | 200. Representative John Jamian<br>Michigan House of Representat<br>Post Office Boxx 30014<br>Lansing, MI 48909<br>517-373-0824                     |
| 201. Representative David Galloway<br>Michigan House of Representat<br>Lansing, MI 48913<br>517-373-2616                            | 202. Representative John Llewellyn<br>Michigan House of Representat<br>825 Olds Plaza Building<br>Lansing, MI 48913<br>517-373-7317                 |
| 203. Representative Dale Shugars<br>Michigan House of Representat<br>P.O. Box 30014<br>Lansing, MI 48909-7514<br>517-373-1774       | 204. Representative Allen Lowe<br>Michigan House of Representat<br>State Capitol<br>Lansing, MI 48913<br>517-373-0829                               |
| 205. Representative Paul Hillegond<br>Michigan House of Representat<br>505 Olds Plaza Building<br>Lansing, MI 48913<br>517-373-0836 | 206. Representative Beverly Hammer<br>Michigan House of Representat<br>P.O. Box 30014<br>Lansing, MI 48909<br>517-373-0828                          |
| 207. Representative Carl Gnodtke<br>Michigan House of Representat<br>Room 252 Capitol Building<br>Lansing, MI 48909<br>517-373-1796 | 208. Representative Sandra Hill<br>Michigan House of Representat<br>Olds Plaza Building<br>P.O. Box 30014<br>Lansing, MI 48909-7514<br>517-373-3944 |
| 209. Representative Michael Nye<br>Michigan House of Representat<br>P.O. Box 30014<br>Lansing, MI 48909-7514<br>517-373-1794        | 210. Representative Richard Bandst<br>Michigan House of Representat<br>210 Hampton SE<br>Grand Rapids, MI 49506<br>517-373-2668                     |

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|---|---|
| 211. Representative Kirk Profit<br>Michigan House of Representat<br>374 Roosevelt Building<br>Lansing, MI 48913<br>517-373-1771 | 212. Representative Dan Gustafson<br>Michigan House of Representat<br>4648 Sandstone Drive<br>Williamston, MI 48895<br>517-373-0587 |
| 213. Senator Mat Dunaskiss<br>Michigan State Senate<br>State Capitol PO Box 30036<br>Lansing, MI 48933<br>517-373-2417          | 214. Mr. Timothy Goodrich<br>Michigan State Senate<br>PO Box 30036<br>Lansing, MI 48909<br>317-373-7946                             |
| 215. Senator Joanne Emmons<br>Michigan State Senate<br>PO Box 30036<br>Lansing, MI 48909-7536<br>517-373-3760                   | 216. Mr. Michael Holland<br>Michigan State Senate<br>PO Box 30036<br>State Capitol<br>Lansing, MI 48909<br>517-373-0797             |
| 217. Senator Gilbert DiNello<br>Michigan State Senate<br>Room 320 Farnum Bldg.<br>Lansing, MI 48909<br>517-373-7315             | 218. Mr. Andrew Sloss<br>Michigan State Senate<br>P.O. Box 30036<br>Lansing, MI 48909-7536<br>517-373-3330                          |
| 219. Ms. Dianne Odrobina<br>Michigan State Senate<br>11th Floor, Olds Plaza Buildi<br>Lansing, MI 48909-7536<br>517-373-3330    | 220. Senator Matt Godlewski<br>Michigan State Senate<br>PO Boxc 14212<br>Lansing, MI 48901<br>517-373-8880                          |
| 221. Mr. Brian Jones<br>Michigan State Senate<br>1005 Farnum Bldg.<br>Box 30036<br>Lansing, MI 48909-7536<br>517-373-2417       | 222. Mr. Randall Johnson<br>Michigan State Senate<br>Olds Plaza, 11th Floor<br>Lansing, MI 48909-7536<br>517-373-3330               |
| 223. Ms. Margaret Teske<br>Michigan State Senate<br>State Capitol<br>Lansing, MI 48913<br>517-373-2426                          | 224. Ms. Katie Packer<br>Michigan State Senate<br>State Capitol S106<br>Lansing, MI 48910<br>373-0797                               |



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|---|---|
| 225. Ms. Cheryl Chapko<br>Michigan State Senate<br>S-324 Capitol Building<br>Lansing, MI 48909-7536<br>517-373-6960                       | 226. Mr. John Arundel<br>Michigan State Senate<br>S 106 Capitol Bldg.<br>Lansing, MI 48909<br>517-373-0797              |
| 227. Mr. Joseph Chisholm<br>Michigan State Senate<br>P.O. Box 30036<br>Lansing, MI 48909-7536<br>517-373-3330                             | 228. Senator Jon Cisky<br>Michigan State Senate<br>P.O. Box 30036<br>Lansing, MI 48909<br>517-373-1760                  |
| 229. Mr. John Dove<br>Michigan State Senate<br>State Capitol<br>Lansing, MI 48913<br>517-373-2426   | 230. Ms. Lorinda Packer<br>Michigan State Senate<br>PO Box 30036<br>State Capitol<br>Lansing, MI 48909<br>517-373-0797  |
| 231. Ms. Karen Krzanowki<br>Michigan State Senate<br>Room 905 Farnum Building<br>P.O. Box 30036<br>Lansing, MI 48909-7536<br>517-373-5327 | 232. Senator Philip Hoffman<br>Michigan State Senate<br>State Capitol<br>Lansing, MI 43201<br>517-373-2426              |
| 233. Mr. Alfred Hall<br>Michigan State Senate<br>Olds Plaza, 11th Floor<br>P.O. Box 30036<br>Lansing, MI 48909-7536<br>517-373-3330       | 234. Senator Michael Bouchard<br>Michigan State Senate<br>520 Farnum Bldg.<br>Lansing, MI 48913<br>517-373-2523         |
| 235. Ms. Julie Graham Oswalt<br>Michigan State Senate<br>Room 805 Farnum Bldg.<br>Lansing, MI 48909<br>517-373-7946                       | 236. Senator Vernon Ehlers<br>Michigan State Senate<br>Room 905<br>Farnum Building<br>Lansing, MI 48909<br>517-373-5226 |
| 237. Senator Dick Posthumus<br>Michigan State Senate Majorit<br>PO Box 30036<br>Lansing, MI 48909<br>517-373-0797                         | 238. Representative Bob Waltman<br>Minnesota House of Representa<br>PO Box N<br>Elgin, MN 55932<br>612-296-9236         |

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|---|---|
| 239. Representative Gregory Davids<br>Minnesota House of Representa<br>331 State Office Building<br>St. Paul, MN 55155<br>612-296-9278  | 240. Representative Arlon Lindner<br>Minnesota House of Representa<br>State Office Building<br>St.Paul, MN 55155<br>612-296-7806    |
| 241. Representative Mark Olson<br>Minnesota House of Representa<br>315 State Office Building<br>St. Paul, MN 55155<br>612-296-4237      | 242. Senator Patricia Pariseau<br>Minnesota State Senate<br>109 State Office Building<br>St.Paul, MN 55155<br>612-296-5252          |
| 243. Senator Gen Olson<br>Minnesota State Senate<br>131 State Office Building<br>St.Paul, MN 55155<br>612-296-1282                      | 244. Senator Thomas Neuville<br>Minnesota State Senate<br>P.O. Box 7<br>Northfield, MN 55057<br>507-645-4451                        |
| 245. Representative Ken Stribling<br>Mississippi House of Represen<br>5273 Wayne Land Dr.<br>Jackson, Mississippi 39211<br>601-977-5254 | 246. Representative Charles Waldru<br>Mississippi House of Represen<br>305 Shelby Drive<br>Drew, MS 38737-0000<br>601-745-2511      |
| 247. Representative Ted Foster<br>Mississippi House of Represen<br>RT 4 Box 99 A<br>Pontotoc, MS 38863<br>601-359-3340                  | 248. Representative William Bowles<br>Mississippi House of Represen<br>Route 2, Box 344<br>Houston, TX 38851<br>601-456-2573        |
| 249. Representative Eloise Scott<br>Mississippi House of Represen<br>RT 3 Box 102<br>Tupelo, MS 38801<br>844-4625                       | 250. Representative Mack McInnis<br>Mississippi House of Represen<br>Rt. 5, Box 100<br>Lucedale, MS 39452<br>601-947-8216           |
| 251. Representative Lee Jarrell Da<br>Mississippi House of Represen<br>314 Mandalay Dr.<br>Harriesburg, MS 39401<br>601-264-1788        | 252. Representative Carmen Ellen W<br>Mississippi House of Represen<br>1021 Farnsworth Ave.<br>Pascagoula, MS 39567<br>601-762-1122 |

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| 253. Representative Rita Martinson<br>Mississippi House of Represen<br>1472 Highway 51<br>Madison, MS 39110<br>601-856-4877                | 254. Representative David Halbrook<br>Mississippi House of Represen<br>P.O. Box 694<br>Belzoni, MS 39038<br>601-247-2994         |
| 255. Representative Charlie Capps<br>Mississippi House of Represen<br>Box 308<br>Cleveland, MS 38732<br>601-843-5341                       | 256. Representative Jim Ellington<br>Mississippi House of Represen<br>4987 Forest Hill Road<br>Jackson, MS 39212<br>601-372-8494 |
| 257. Representative James Blue<br>Mississippi House of Represen<br>PO Box 84<br>Vardaman, MS 38878-0084                                    | 258. Representative Jim Barnett<br>Mississippi House of Represen<br>Box 267<br>Brookhaven, MS 39601<br>601-833-8685              |
| 259. Representative Robert Vince<br>Mississippi House of Represen<br>31 Sawmill Road<br>Sandy Hook, MS 39478<br>601-876-5218               | 260. Representative Bobby Shows<br>Mississippi House of Represen<br>P.O. Box 373<br>Ellisville, MS 39437-0373<br>601-477-3956    |
| 261. Representative William C. Jr.<br>Mississippi House of Represen<br>New Capitol<br>Jackson, MS 39201<br>601-359-3371                    | 262. Representative Charlie Smith<br>Mississippi House of Represen<br>Route 3, Box 246<br>Eupora, MS 39744<br>601-258-6902       |
| 263. Mr. Terry Brown<br>Mississippi House of Represen<br>22 Hillside Drive<br>Columbus, MS 39702<br>601-329-4765                           | 264. Representative Mike Eakes<br>Mississippi House of Represen<br>Rt. 3, Box 510<br>Philadelphia, MS 39350<br>601-656-5300      |
| 265. Representative Hershhal Grady<br>Mississippi House of Represen<br>610 Westover<br>PO Box 973<br>McComb, MS 39648-0973<br>601-684-9017 | 266. Representative Herb Frierson<br>Mississippi House of Represen<br>Rt. 5 Box 578<br>Poplarville, MS 39470<br>601-795-6285     |

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| 267. Representative Tim Ford<br>Mississippi House of Represen<br>P.O. Box 1018<br>Jackson, MS 39215-1018<br>601-359-3300            | 268. Representative Clint Rotenber<br>Mississippi House of Represen<br>Rt. 5 Box 56<br>PO Box 818<br>Mendenhall, MS 39114<br>601-847-1444            |
| 269. Senator Mike Gunn<br>Mississippi State Senate<br>P.O. Box 31613<br>Jackson, MS 39286<br>601-982-3066                           | 270. Senator Roger Wicker<br>Mississippi State Senate<br>521 Magnolia Dr.<br>Tupelo, MS 38801<br>601-842-0261  |
| 271. Senator C. Seale<br>Mississippi State Senate<br>611 Corinne St.<br>P.O. Box 1874<br>Hattiesburg, MS 39403-1874<br>601-544-8175 | 272. Senator Billy Hewes<br>Mississippi State Senate<br>P.O. Box 2387<br>Gulfport, MS 39505<br>601-832-6731  |
| 273. Senator Robert Dearing<br>Mississippi State Senate<br>305 Melrose-Montbello Parkway<br>Natchez, MS 39120<br>601-359-3273       | 274. Representative Norwood Creaso<br>Missouri House of Representat<br>State Capitol<br>Jefferson City, MO 65101<br>314-751-3557                     |
| 275. Representative Mary Kasten<br>Missouri House of Representat<br>1209 Sailer Circle<br>Cap Girardeau, MO 63701<br>314-334-3111   | 276. Representative Gary Burton<br>Missouri House of Representat<br>1829 E 20th<br>Joplin, MO 64804<br>417-623-6400                                  |
| 277. Representative Carson Ross<br>Missouri House of Representat<br>3305 Park Lane<br>Blue Springs, MO 64015<br>314-751-8636        | 278. Representative Russell Goward<br>Missouri House of Representat<br>State Capitol Building, Room<br>Jefferson City, MO 65101<br>314-751-2704      |
| 279. Representative Mary Lou Salle<br>Missouri House of Representat<br>PO Box 128<br>Ava, MO 65608<br>314-751-2205                  | 280. Representative Laurie Donovan<br>Missouri House of Representat<br>State Capitol Bldg.<br>Room 105 B<br>Jefferson City, MO 65101<br>314-751-2135 |

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|---|---|
| 281. Representative Ken Legan<br>Missouri House of Representat<br>Route 2, Box 196<br>Halfway, MO 65663<br>314-751-3819               | 282. Representative Sandra Kauffma<br>Missouri House of Representat<br>620 E. 90 Terr.<br>Kansas City, MO 64131<br>816-333-3826 |
| 283. Representative Bonnie Cooper<br>Missouri House of Representat<br>State Capitol #203C<br>Jefferson City, MO 65101<br>314-751-2071 | 284. Representative Jess Garnett<br>Missouri House of Representat<br>P.O. Box 801<br>West Plains, MO 65775<br>314-751-7017      |
| 285. Representative Chuck Surface<br>Missouri House of Representat<br>2401 W. 29th<br>Joplin, MO 64804<br>417-781-1095                | 286. Representative James Mitchell<br>Missouri House of Representat<br>P.O. Box 741<br>Richland, MO 65556<br>314-751-2143       |
| 287. Representative Harriet Brown<br>Missouri House of Representat<br>202 East Maple<br>Wentzville, MO 63385<br>314-751-4964          | 288. Representative James Graham<br>Missouri House of Representat<br>Jefferson City, MO 65101<br>314-751-3455                   |
| 289. Representative David Klarich<br>Missouri House of Representat<br>State Capitol<br>Jefferson City, MO 65101<br>314-532-3601       | 290. Senator Joe Moseley<br>Missouri State Senate<br>Capitol Bldg.<br>Jefferson City, MO 65101<br>314-751-2131                  |
| 291. Senator Irene Treppler<br>Missouri State Senate<br>4681 Fuchs Road<br>St. Louis, MO 63123<br>314-751-2887                        | 292. Senator Dan Fisher<br>Nebraska State Senate<br>State Capitol<br>Room 1519<br>Lincoln, NE 68509<br>402-471-2617             |
| 293. Senator Rex Haberman<br>Nebraska State Senate<br>State Capitol Bldg.<br>Lincoln, NE 68509<br>402-471-2732                        | 294. Senator Dan Lynch<br>Nebraska State Senate<br>Room 2107, State Capitol<br>Lincoln, NE 68509<br>402-471-2727                |

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|---|---|
| 295. Senator Paul Hartnett<br>Nebraska State Senate<br>State Capitol, District 45<br>Lincoln, NE 68509<br>402-471-2615                    | 296. Senator Kate Witek<br>Nebraska State Senate<br>5179 South 147th Circle<br>Omaha, NE 68137-1439<br>402-471-2327                     |
| 297. Senator Floyd Vrtiska<br>Nebraska State Senate<br>Room 350 State Capitol Building<br>Lincoln, NE 68509<br>402-471-2733               | 298. Senator C.N. Robinson<br>Nebraska State Senate<br>State Capitol<br>Lincoln, NE 68509<br>471-2728                                   |
| 299. Assemblyman Lynn Hettrick<br>Nevada General Assembly<br>1475 Glenwood Dr.<br>Gardnerville, NV 89410<br>702-265-4473                  | 300. Assemblywoman Kathy Augustine<br>Nevada General Assembly<br>1400 Maria Elena Drive<br>Las Vegas, NV 89104<br>702-687-3596          |
| 301. Assemblyman John Marvel<br>Nevada General Assembly<br>401 S. Carson Street<br>Carson City, NV 89710<br>702-687-3635                  | 302. Assemblyman Larry Spitler<br>Nevada General Assembly<br>1701 E. Katie Ave. #93<br>Las Vegas, NV 89119<br>702-258-6868              |
| 303. Assemblywoman Sandra Tiffany<br>Nevada General Assembly<br>75 Quail Run Road<br>Henderson, NV 89014<br>702-451-7301                  | 304. Assemblyman John Regan<br>Nevada General Assembly<br>1650 Cookson Ct.<br>Las Vegas, NV 89115<br>702-687-3593                       |
| 305. Senator Raymond Rawson<br>Nevada State Senate<br>Capitol Complex<br>401 South Carson Street<br>Carson City, NV 89710<br>702-687-8163 | 306. Senator Dean Rhoads<br>Nevada State Senate<br>Capitol Complex Leg Bldg 401<br>Carson City, NV 89710<br>702-884-3213                |
| 307. Senator Randolph Townsend<br>Nevada State Senate<br>50 Washington St.<br>Reno, NV 89503<br>702-786-4900                              | 308. Representative Mary Holmes<br>New Hampshire House of Representatives<br>42 Spring Street<br>Penacook, NH 033031463<br>603-271-3586 |

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309. Representative Sherman Packar  
New Hampshire House of Repres  
72 AOLD Derry Rd  
Londonderry, NH 03053  
603-627-1109
310. Representative Gary Daniels  
New Hampshire House of Repres  
127 Whitten Road  
Milford, NH 03055-3228  
603-889-1800
311. Representative George Katsaki  
New Hampshire House of Repres  
1 Bradford Street  
Derry, NH 03038  
603-271-3555
312. Representative Phyllis Katsak  
New Hampshire House of Repres  
1 Bradford St.  
Derry, NH 03038  
603-271-3555
313. Representative Frances Riley  
New Hampshire House of Repres  
322 Circle Road  
Manchester, NH 03103  
603-271-3611
314. Representative George Wright  
New Hampshire House of Repres  
217 Hayden Road  
Hollis, NH 03049  
603-465-7514
315. Representative Karen McRae  
New Hampshire House of Repres  
469 Black Brook Road  
Goffstown, NH 03045  
603-497-2186
316. Representative Beverly Rodesc  
New Hampshire House of Repres  
336 Sunapee Street  
Newport, NH 03773  
603-863-1941
317. Senator Eleanor Podles  
New Hampshire State Senate  
185 Walnut Hill Avenue  
Manchester, NH 03104  
603-271-3569
318. Senator David Wheeler  
New Hampshire State Senate  
523 Mason Rd.  
Milford, NH 03055  
603-673-9077
319. Assemblyman Arthur Albohn  
New Jersey General Assembly  
29 Hilltop Circle  
Whippany, NJ 07981  
201-887-5710
320. Assemblywoman Marion Crecco  
New Jersey General Assembly  
199 Broad Street  
Suite 2C  
Bloomfield, NJ 07003  
201-743-7334
321. Assemblyman Alex DeCroce  
New Jersey General Assembly  
101 Gibraltar Drive, Suite 2-  
Morris Plains, NJ 07950  
201-984-0922
322. Assemblyman C.Richard Kamin  
New Jersey General Assembly  
88 Bartley Square, Suite B4  
Flanders, NJ 07828  
201-584-5422

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|---|---|
| 323. Assemblywoman Clare Farragher<br>New Jersey General Assembly<br>Broad Street Professional Pla<br>Freehold, NJ 07728-1704<br>908-462-9009 | 324. Assemblyman Robert Martin<br>New Jersey House of Represent<br>101 Gibraltar Drive, Suite 2D<br>Morris Plains, NJ 07950<br>201-984-0922 |
| 325. Representative Jerry Lee Alwi<br>New Mexico House of Represent<br>PO Box 23278<br>Albuquerque, NM 87192-1278<br>505-298-8300             | 326. Senator Joseph Carraro<br>New Mexico State Senate<br>10216 Carraro Place NW<br>Albuquerque, NM 87114<br>505-898-9369                   |
| 327. Assemblyman Vincent Leibell<br>New York General Assembly<br>Room 439 LOB<br>Albany, NY 12248<br>518-455-5783                             | 328. Assemblyman Robert Oaks<br>New York General Assembly<br>10 Leach Road<br>Lyons, NY 14489<br>315-946-5166                               |
| 329. Assemblyman Robert Straniere<br>New York General Assembly<br>182 Rose Avenue<br>Staten Island, NY 10306<br>718-667-0314                  | 330. Assemblyman Richard Keane<br>New York General Assembly<br>265 Potters Road<br>Buffalo, NY 12248<br>518-455-4691                        |
| 331. Assemblyman Philip Healey<br>New York General Assembly<br>LOB<br>Albany, NY 11758<br>516-541-8222  | 332. Assemblyman Ronald Tocci<br>New York General Assembly<br>77 Quaker Ridge Road<br>New Rochelle, NY 10804<br>914-235-7900                |
| 333. Mr. Edmund Wick<br>New York State Assembly<br>State Capitol-Room 440<br>Albany, NY 12248<br>518-455-4255                                 | 334. Senator Nick Spano<br>New York State Senate<br>Room 817 Legislative Office B<br>Albany, NY 12247<br>518-455-2231                       |
| 335. Senator Thomas Libous<br>New York State Senate<br>84 Court St.<br>Binghamton, NY 13902<br>607-773-8771                                   | 336. Senator George Pataki<br>New York State Senate<br>1008 Main St.<br>Peekskill, NY 10566<br>914-736-7101                                 |



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|---|---|
| 337. Senator Joseph Holland<br>New York State Senate<br>Room 848, Legislative Office<br>Albany, NY 12247<br>518-455-3261                  | 338. Senator Owen Johnson<br>New York State Senate<br>23-24 Argyle Square<br>Babylon, NY 11702<br>516-669-9200                                  |
| 339. Senator Ronald Stafford<br>New York State Senate<br>Room 502 Capitol Building<br>Albany, NY 12247<br>518-455-2811                    | 340. Representative Jean Preston<br>North Carolina General Assemb<br>257 Sandfiddler East<br>Emerald Isle, NC 28594<br>919-733-5889             |
| 341. Representative Theresa Esposi<br>North Carolina House of Repre<br>Room 506 LOB Bldg.<br>Raleigh, NC 27601-1096<br>919-733-5974       | 342. Representative Charlotte Gard<br>North Carolina House of Repre<br>1500 W. Colonial Drive<br>Salisbury, NC 28144<br>919-733-5905            |
| 343. Representative Joanne Bowie<br>North Carolina House of Repre<br>Raleigh, NC 27601<br>733-5605  | 344. Representative Ronald Smith<br>North Carolina House of Repre<br>PO Box 3091<br>104 Sound Drive<br>Atlantic Beach, NC 28512<br>919-733-5803 |
| 345. Representative Michael Wilkin<br>North Carolina House of Repre<br>Room 1220 Legislative Buildin<br>Raleigh, NC 27611<br>919-733-5746 | 346. Representative John Brown<br>North Carolina House of Repre<br>Route 2, Box 87<br>Elkin, NC 28621<br>909-733-5935                           |
| 347. Representative Harry Grimmer<br>North Carolina House of Repre<br>4000 High Ridge Road<br>Charlotte, NC 28270<br>704-847-8824         | 348. Representative Walter Dickson<br>North Carolina House of Repre<br>Jones Street<br>Raleigh, NC 27601<br>919-733-5662                        |
| 349. Senator John Codington<br>North Carolina State Senate<br>624 Forest Hills Drive<br>Wilmington, NC 28403<br>919-733-5856              | 350. Senator Robert Shaw<br>North Carolina State Senate<br>4901 E Tower Road<br>Greensboro, NC 27410<br>919-855-7533                            |

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|--|---|
| 351. Senator J. K. Sherron<br>North Carolina State Senate<br>Suite 405 LOB<br>Raleigh, NC 27601-2808<br>919-715-3030                                 | 352. Senator Robert Carpenter<br>North Carolina State Senate<br>180 Georgia Road<br>Franklin, NC 28734<br>919-733-5875              |
| 353. Senator R.L. Martin<br>North Carolina State Senate<br>126 Nelson St.<br>P.O. Box 387<br>Bethel, NC 27812<br>919-825-4361                        | 354. Representative John Dorso<br>North Dakota House of Represe<br>2436 E. Country Club Drive<br>Fargo, ND 58103<br>701-800-6718    |
| 355. Representative Leroy Bernstei<br>North Dakota House of Represe<br>1333 North 10th Street<br>Fargo, ND 58102<br>701-232-4243                     | 356. Representative Tom Frier<br>North Dakota House of Represe<br>North Dakota Legislature<br>Linton, ND 58552-0348<br>701-254-4848 |
| 357. Senator Ken Solberg<br>North Dakota State Senate<br>207 Sunset Lane<br>Rugby, ND 58368<br>701-776-6393  | 358. Senator Donna Nalewaja<br>North Dakota State Senate<br>1121 11th Street North<br>Fargo, ND 58102<br>701-237-3367               |
| 359. Senator David Nething<br>North Dakota State Senate<br>Box 1059<br>Jamestown, ND 58402-1059<br>701-252-7385                                      | 360. Mr. Barry Aarons<br>Office of the Governor, Arizo<br>1700 W. Washington, 9th Floor<br>Phoenix, AZ 85007<br>602-542-1333        |
| 361. Representative J. Donald Mott<br>Ohio House of Representatives<br>77 S. High Street<br>Columbus, OH 43266-0600<br>614-644-6088                  | 362. Representative George Terwill<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43266<br>614-644-6027   |
| 363. Representative William Batche<br>Ohio House of Representatives<br>77 South High Street<br>14th Floor<br>Columbus, OH 43266-0603<br>614-466-8140 | 364. Representative Robert Netzley<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43266<br>614-466-8114   |

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|---|---|
| 365. Representative Mike Fox<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43266                                       | 366. Representative Jon Myers<br>Ohio House of Representatives<br>1550 Parkland Drive<br>Lancaster, OH 43130<br>614-466-8100          |
| 367. Representative Jo Ann Davidso<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43266                                 | 368. Representative Jim Davis<br>Ohio House of Representatives<br>124 S. Perry Street<br>St. Mary's, OH 45885<br>614-466-8249         |
| 369. Representative Sam Bateman<br>Ohio House of Representatives<br>5900 Pleasant Hill Road<br>Mickford, OH 45150<br>614-466-8134                 | 370. Representative Bob Corbin<br>Ohio House of Representatives<br>135 Shadybrook Drive<br>Dayton, OH 45459<br>614-466-6504           |
| 371. Representative Ed Core<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43266-0603<br>614-466-8148                   | 372. Representative Robert Schuler<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43215<br>614-644-6023     |
| 373. Representative James Mason<br>Ohio House of Representatives<br>77 South High Street<br>10th Floor<br>Columbus, OH 43266-0603<br>614-644-6002 | 374. Representative Lou Blessing<br>Ohio House of Representatives<br>3153 McGill Lane<br>Cincinnati, OH 45251<br>614-466-9092         |
| 375. Representative Priscilla Mead<br>Ohio House of Representatives<br>77 S. High Street<br>11th Floor<br>Columbus, OH 43266-0603<br>614-644-6005 | 376. Representative Marilyn Reid<br>Ohio House of Representatives<br>3866 Indian Ripple Road<br>Beavercreek, OH 45440<br>513-426-5962 |
| 377. Representative Ronald Suster<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43266<br>614-466-8012                  | 378. Representative Charles Bradin<br>Ohio House of Representatives<br>RR #3 Glynwood Road<br>Wapakoneta, OH 45895<br>419-738-7309    |

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| 379. Representative Gene Krebs<br>Ohio House of Representatives<br>12173 St. Route 732<br>Camden, OH 45311<br>614-644-5094                           | 380. Mrs. Lora Miller<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43266<br>614-466-8120                             |
| 381. Representative Dale Van Vyven<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43266<br>513-563-2541                    | 382. Representative Jackie O'Brien<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43266                                |
| 383. Representative Joseph Haines<br>Ohio House of Representatives<br>2750 E. Spring Valley<br>Paintersville Road<br>Xenia, OH 45385<br>614-466-2038 | 384. Representative Lynn Wachtmann<br>Ohio House of Representatives<br>550 Euclid<br>Napoleon, OH 43545<br>419-599-9863                          |
| 385. Representative Sally Perz<br>Ohio House of Representatives<br>77 S. High Street<br>Columbus, OH 43215<br>416-466-6017                           | 386. Representative Diane Grendell<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43266<br>614-644-5088                |
| 387. Representative Michael Wise<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43266<br>614-644-6041                      | 388. Representative Randall Gardne<br>Ohio House of Representatives<br>4 Augusta Drive<br>Bowling Green, OH 43402                                |
| 389. Representative Cheryl Winkler<br>Ohio House of Representatives<br>5028 Race Road<br>Cincinnati, OH 45211<br>614-466-2715                        | 390. Representative Tim Greenwood<br>Ohio House of Representatives<br>77 S. High Street<br>10th Floor<br>Columbus, OH 43266-0603<br>614-644-6070 |
| 391. Representative Rose Vesper<br>Ohio House of Representatives<br>77 South High Street<br>Columbus, OH 43266<br>513-553-2325                       | 392. Representative Richard Hodges<br>Ohio House of Representatives<br>2980 U.S. 20<br>Metamora, OH 43540<br>614-644-5091                        |

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|---|---|
| 393. Senator Gary Suhadolnik<br>Ohio State Senate<br>9313 Roxbury Road<br>Parma Hts., OH 44130<br>216-888-8954                                    | 394. Senator Charles Horn<br>Ohio State Senate<br>State House, 1st Floor SE<br>Columbus, OH 43266-0603<br>614-466-4538          |
| 395. Senator Merle Grace Kearns<br>Ohio State Senate<br>State House<br>Columbus, OH 43266-0604<br>513-466-3780                                    | 396. Senator Betty Montgomery<br>Ohio State Senate<br>Statehouse<br>Columbus, OH 43266  |
| 397. Senator Grace Drake<br>Ohio State Senate<br>State House<br>Columbus, OH 43266<br>614-466-7505  | 398. Senator Steve Williams<br>Ohio State Senate<br>Statehouse<br>Columbus, OH 43266  |
| 399. Senator Cooper Snyder<br>Ohio State Senate<br>State House<br>Columbus, OH 43266-0604<br>614-466-3082   | 400. Mr. Alan Endicott<br>Ohio State Senate<br>Statehouse<br>Columbus, OH 43266-0604<br>614-644-5554                            |
| 401. Senator Stanley Aronoff<br>Ohio State Senate<br>2nd Floor, State House<br>Columbus, OH 43266-0603<br>614-466-8068                            | 402. Representative David Smith<br>Oklahoma House of Representat<br>420 S. Main<br>Suite 933<br>Tulsa, OK 74103<br>918-592-0066 |
| 403. Representative Flint Breckenr<br>Oklahoma House of Representat<br>State Capitol Bldg.<br>Room 547<br>Oklahoma City, OK 73105<br>405-521-2711 | 404. Representative Tony Kouba<br>Oklahoma House of Representat<br>2801 N. Frisco Road<br>Yukon, OK 73099<br>405-521-2711       |
| 405. Representative Raymond Vaughn<br>Oklahoma House of Representat<br>2801 E. Memorial Road<br>Edmond, OK 73013<br>405-478-4818                  | 406. Representative Wayne Cozort<br>Oklahoma House of Representat<br>6212 S. Sandusky<br>Tulsa, OK 74136<br>918-627-2953        |

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|--|---|
| 407. Representative Warren Caldwell<br>Oklahoma House of Representat<br>State Capitol Building, Room<br>North Lincoln Boulevard<br>Oklahoma City, OK 73105<br>405-521-2711 X 329 | 408. Representative Grover Campbel<br>Oklahoma House of Representat<br>9602 N. 111th Ave.<br>Owasso, OK 74055<br>405-557-7352             |
| 409. Representatives James Dunegan<br>Oklahoma House of Representat<br>State Capitol Building<br>Room 329A<br>Oklahoma City, OK 73105<br>405-557-7366                            | 410. Representative Elmer Maddux<br>Oklahoma House of Representat<br>539-B State Capitol Bldg.<br>Oklahoma City, OK 73105<br>405-557-7339 |
| 411. Representative James Henshaw<br>Oklahoma House of Representat<br>6334 S. 73rd East Ave.<br>Tulsa, OK 74133<br>405-521-2711  | 412. Representative Joan Greenwood<br>Oklahoma House of Representat<br>2513 Ridgewood<br>Moore, OK 73160<br>405-557-7343                  |
| 413. Representative Mary Fallin<br>Oklahoma House of Representat<br>2521 NW 59th Street<br>Oklahoma City, OK 73112<br>405-521-2711   | 414. Senator Ben Robinson<br>Oklahoma State Senate<br>P.O. Drawer X<br>Muskogee, OK 74402<br>918-683-2841                                 |
| 415. Senator Howard Hendrick<br>Oklahoma State Senate<br>State Capitol, Room 351<br>Oklahoma City, OK 73105<br>405-521-5636  | 416. Representative Patricia Milne<br>Oregon House of Representativ<br>1245 Parkview Ct.<br>Woodburn, OR 97071<br>503-378-8854            |
| 417. Representative Carolyn Oakley<br>Oregon House of Representativ<br>3197 Crest Loop NW<br>Albany, OR 97321<br>503-967-2110  | 418. Representative Eugene Derfler<br>Oregon House of Representativ<br>1408 34th N.W.<br>Salem, OR 97304-2211<br>378-8862                 |
| 419. Senator Bill Kennemer<br>Oregon State Senate<br>S-318 State Capitol<br>Salem, OR 97310-1347<br>503-378-8076   | 420. Mr. Frederick Taylor<br>Pennsylvania House of Represe<br>P.O. Box 217, Main Capitol Bu<br>Harrisburg, PA 17120-0028<br>717-787-3677  |

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| 421. Representative George Saurman<br>Pennsylvania House of Represe<br>360 Mattison Ave.<br>Ambler, PA 19002<br>215-643-7819                                 | 422. Representative Jere Schuler<br>Pennsylvania House of Represe<br>Main Capitol Building, Box 92<br>Harrisburg, PA 17120-0028<br>717-783-6422              |
| 423. Representative Terry Scheetz<br>Pennsylvania House of Represe<br>PO Box 107<br>Main Capitol Building<br>Harrisburg, PA 17120-0028<br>717-783-6424       | 424. Representative Allan Egolf<br>Pennsylvania House of Represe<br>House P.O. Box 109<br>Main Capitol Building<br>Harrisburg, PA 17120-0028<br>717-783-1593 |
| 425. Representative John Taylor<br>Pennsylvania House of Represe<br>Main Capitol Building<br>House P.O. Box 200<br>Harrisburg, PA 17120-0028<br>717-787-3179 | 426. Representative Arthur Hershey<br>Pennsylvania House of Represe<br>RD1 Box 191<br>Cochranville, PA 19330<br>215-593-6565                                 |
| 427. Representative Donald Snyder<br>Pennsylvania House of Represe<br>Main Capitol Building, P.O. B<br>Harrisburg, PA 17120<br>215-395-6490                  | 428. Representative John Lawless<br>Pennsylvania House of Represe<br>3126 W. Ridge Pike<br>Eagleville, PA 19403<br>215-631-5100                              |
| 429. Representative Howard Fargo<br>Pennsylvania House of Represe<br>311 W. Main Street<br>Grove City, PA 16127<br>717-787-3288                              | 430. Representative Martin Laub<br>Pennsylvania House of Represe<br>1162 Ballytore Road<br>Huntingdon Valley, PA 19006<br>215-885-3500                       |
| 431. Representative Roy Cornell<br>Pennsylvania House of Represe<br>19 Byberry Avenue<br>Hatboro, PA 19040<br>215-674-3755                                   | 432. Representative Jere Strittmat<br>Pennsylvania House of Represe<br>House PO Box 88<br>Main Capitol Bldg.<br>Harrisburg, PA 17120-0028<br>717-787-5451    |
| 433. Representative Paul Semmel<br>Pennsylvania House of Represe<br>House of Representatives<br>Box 161<br>Harrisburg, PA 17120<br>717-787-3017              | 434. Representative Stanley Jaroli<br>Pennsylvania House of Represe<br>1001 Koscuiszko St.<br>Nanticoke, PA 18634<br>717-787-1836                            |

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| 435. Representative Jess Stairs<br>Pennsylvania House of Represe<br>R.D. 1, Box 311<br>Acme, PA 15610<br>717-783-9311                        | 436. Mr. Kenn Connelly<br>Pennsylvania House of Represe<br>House P.O. Box 2<br>Harrisburg, PA 17102<br>717-787-2016                  |
| 437. Representative Robert Flick<br>Pennsylvania House of Represe<br>PO Box 67<br>Main Capitol Bldg.<br>Harrisburg, PA 17120<br>717-787-8579 | 438. Representative Teresa Brown<br>Pennsylvania House of Represe<br>RD1<br>Cambridge, PA 16403<br>814-336-1136                      |
| 439. Representative Jim Merry<br>Pennsylvania House of Represe<br>RR#1 Box 1A<br>Linesville, PA 16424<br>814-683-5821                        | 440. Representative John Fichter<br>Pennsylvania House of Represe<br>210 Montgomery Ave.<br>Harristown, PA 19401<br>215-272-9164     |
| 441. Senator Richard Tilghman<br>Pennsylvania State Senate<br>406 Gatcombe Lane<br>Bryn Mawr, PA 19010<br>215-525-7674                       | 442. Senator J. Stout<br>Pennsylvania State Senate<br>RD. #1<br>Box 316A<br>Bentleyville, PA 15314<br>412-225-5400                   |
| 443. Mr. Vincent Rossi<br>Pennsylvania State Senate<br>Main Capitol Building<br>Room 350<br>Harrisburg, PA 17120<br>717-787-5662             | 444. Senator Melissa Hart<br>Pennsylvania State Senate<br>Room 187 Main Capitol Buildin<br>Harrisburg, PA 17120-0030<br>717-787-6538 |
| 445. Senator Doyle Corman<br>Pennsylvania State Senate<br>9 East Wing<br>Main Capitol<br>Harrisburg, PA 17120-0030<br>717-787-1377           | 446. Senator Robert Robbins<br>Pennsylvania State Senate<br>PO Box 50<br>Harrisburg, PA 17120-0030<br>717-787-1322                   |
| 447. Representative Wayne Salisbur<br>Rhode Island House of Represe<br>Room 105 State House<br>Providence, RI 02903<br>401-277-2259          | 448. Senator Michael Flynn<br>Rhode Island State Senate<br>120 State House<br>Providence, RI 08903<br>401-277-2708                   |



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449. Senator Leo Blais  
Rhode Island State Senate  
P.O. Box 335  
Coventry, RI 02816  
401-277-2708

450. Senator Bradford Gorham  
Rhode Island State Senate  
58 Weybossett Street  
Providence, RI 02906  
401-421-7680

451. Ms. Kimberly Cook  
Sen. Posthumus  
PO Box 14212  
Lansing, MI 48901  
517-373-0797

452. Representative Roger Young  
South Carolina House of Repre  
2179-A Ashley Phosphate Road  
N. Charleston, SC 29418  
803-572-5566

453. Representative Ronald Fulmer  
South Carolina House of Repre  
4 Yeamans Road  
Charleston, SC 29417  
803-795-1520

454. Representative Della Wishard  
South Dakota House of Represe  
HC # 1 Box 139  
Prairie City, SD 57649  
605-244-5691

455. Representative Arnold Brown  
South Dakota House of Represe  
1610 Derdall Dr.  
Brookings, SD 57006  
605-692-5351

456. Mr. Don Dryden  
State of Delaware  
Legislative Hall  
Dover, DE 19901  
302-739-4131

457. Representative Steve McDaniel  
Tennessee House of Representa  
112 War Memorial Building  
Nashville, TN 37243-0172  
615-741-0750

458. Representative John Chiles  
Tennessee House of Representa  
922 Westview Avenue  
Nashville, TN 37205  
615-741-3771

459. Representative Dan Byrd  
Tennessee House of Representa  
Suite 34, Legislative Plaza  
Nashville, TN 37243-0199  
901-968-5533

460. Representative Steve Holzheu  
Texas House of Representative  
PO Box 2910  
Austin, TX 78768  
512-463-0456

461. Representative Fred Hill  
Texas House of Representative  
2485 Promenade Center  
Richardson, TX 75080  
214-234-8980

462. Representative Mary Denny Jam  
Texas House of Representative  
Route 2, box 271  
Aubrey, TX 76227  
512-463-0688

**PARTICIPANT LIST**  
**ALEC's 1993 Annual Meeting**  
**The Grand Traverse Resort**  
**August 8, 1993**

**Participant List by Name**

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- |  |   |
|--|---|
| 463. Representative Pedro Nieto<br>Texas House of Representative<br>P.O. Box 2910<br>Austin, TX 78768-2910<br>512-463-0742   | 464. Representative Jerry Yost<br>Texas House of Representative<br>P.O. Box 2910<br>Austin, TX 78768-2910<br>512-463-0750                 |
| 465. Representative Warren Chisum<br>Texas House of Representative<br>2530 Beech La.<br>Pampa, TX 79065<br>512-463-0736      | 466. Representative Edmund Kuempel<br>Texas House of Representative<br>P.O. Box 2910<br>Austin, TX 78768-2910<br>512-463-0602             |
| 467. Representative Carolyn Park<br>Texas House of Representative<br>PO Box 2910<br>Austin, TX 78768-2910<br>512-463-0522    | 468. Representative Kent Grusendor<br>Texas House of Representative<br>1221 W. Nathan Lowe<br>Arlington, TX 76017<br>817-467-3065         |
| 469. Representative Nancy Moffat<br>Texas House of Representative<br>P.O. Box 2910<br>Austin, TX 78768-2910<br>512-463-0690  | 470. Representative Kenny Marchant<br>Texas House of Representative<br>1120 Metrocrest, Suite 107<br>Carrollton, TX 75006<br>214-418-6100 |
| 471. Representative Jack Harris<br>Texas House of Representative<br>PO Box 2910<br>Austin, TX 78768<br>512-463-0564          | 472. Representative Ron Lewis<br>Texas House of Representative<br>P.O. Box 2910<br>Austin, TX 78768<br>512-463-0612                       |
| 473. Representative Layton Black<br>Texas House of Representative<br>P.O. Box 2910<br>Austin, TX 78768-2910<br>512-463-0684  | 474. Representative Bill Siebert<br>Texas House of Representative<br>P.O. Box 2910<br>Austin, TX 78768-2910<br>512-463-0686               |
| 475. Representative Mike Jackson<br>Texas House of Representative<br>P.O. Box 315<br>La Porte, TX 77572-0315<br>713-470-0550 | 476. Representative Jim Rudd<br>Texas House of Representative<br>Congress Avenue (P.O. Box 291<br>Austin, TX 78768<br>512-463-0678        |

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August 8, 1993

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- |  |   |
|--|---|
| 477. Representative Jim Tallas<br>Texas House of Representative<br>11th & Congress<br>State Capitol Room 147<br>Austin, TX 78701<br>512-463-0210 | 478. Representative Bill Carter<br>Texas House of Representative<br>P.O. Box 2910<br>Austin, TX 78768-2910<br>512-463-0482  |
| 479. Mr. Darryl Schriver<br>Texas Legislature<br>P.O. Box 2910<br>Austin, TX 78768-2910<br>512-463-0684  | 480. Senator Jeff Wentworth<br>Texas State Senate<br>P.O. Box 21068<br>Austin, TX 78711<br>512-463-0126                     |
| 481. Senator Dan Shelley<br>Texas State Senate<br>19747 Hwy 59 N. #425<br>Humble, TX 77338<br>512-463-0106                                       | 482. Senator Royce West<br>Texas State Senate<br>300 West 15th Street<br>Austin, TX 78701<br>512-463-0123                   |
| 483. Senator Bill Sims<br>Texas State Senate<br>P.O. Box 12068<br>Austin, TX 78711<br>512-463-0125   | 484. Senator Chris Harris<br>Texas State Senate<br>300 West 15th Street<br>Austin, TX 78701<br>512-463-0110                 |
| 485. Representative Jane Mendicino<br>Vermont House of Representati<br>Three Hiawatha Ave.<br>Essex Junction, VT 05452<br>802-878-3156           | 486. Representative Joan Conant<br>Vermont House of Representati<br>102 Main Street<br>Colchester, VT 05446<br>800-322-5616 |
| 487. Representative Karen Steele<br>Vermont House of Representati<br>RR 2 Box 796<br>Waterbury, VT 05676<br>802-828-2228                         | 488. Senator Sara Gear<br>Vermont State Senate<br>76 Crescent Beach Drive<br>Burlington, VT 05401<br>802-828-2228           |
| 489. Delegate Bob Tata<br>Virginia General Assembly<br>4536 Gleneagle Drive<br>Virginia Beach, VA 23462<br>804-441-5868                          | 490. Delegate William Howell<br>Virginia House of Delegates<br>106 Carter Street<br>Falmouth, VA 22405<br>703-371-1612      |

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ALEC's 1993 Annual Meeting  
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August 8, 1993

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- |   |   |
|---|---|
| 491. Delegate Stephen Martin<br>Virginia House of Representat<br>PO Box 34147<br>Richmond, VA 23234<br>804-276-3974                 | 492. Representative Val Stevens<br>Washington House of Represent<br>P.O. Box 8236<br>Arlington, WA 98223<br>206-435-7804                          |
| 493. Representative Michael Padden<br>Washington House of Represent<br>E 13021 9th Street<br>Spokane, WA 99216<br>206-786-7984      | 494. Senator Harold Hochstatter<br>Washington State Senate<br>2104 W. Marina<br>Moses Lake, WA 98837<br>509-765-0254                              |
| 495. Senator Bob McCaslin<br>Washington State Senate<br>PO Box 40404<br>Olympia, WA 98504-5060<br>206-786-7606                      | 496. Delegate John Overington<br>West Virginia House of Delega<br>220 Hoffman Rd<br>Martinsburg, WV 25401<br>304-274-1791                         |
| 497. Senator Joe Manchin III<br>West Virginia State Senate<br>1668 Fairmont Ave.<br>Fairmont, WV 26554<br>304-363-1367              | 498. Representative Mary Lazich<br>Wisconsin House of Representa<br>100 North Hamilton, #416<br>Madison, WI 53708-8952                            |
| 499. Representative Mark Green<br>Wisconsin House of Representa<br>P.O. Box 13103<br>Green Bay, WI 54307-3103<br>608-266-5840       | 500. Representative Cloyd Porter<br>Wisconsin House of Representa<br>Room 309 State Capitol<br>P.O. Box 8953<br>Madison, WI 53708<br>608-266-2530 |
| 501. Representative Scott Jensen<br>Wisconsin House of Representa<br>100 N. Hamilton #415<br>Madison, WI 53708-8952<br>608-264-6970 | 502. Representative Polly Beal<br>Wisconsin House of Representa<br>State Capitol<br>P.O. box 8952<br>Madison, WI 53708<br>608-266-7671            |
| 503. Representative Rudy Silbaugh<br>Wisconsin House of Representa<br>10 East State Capitol<br>Madison, WI 53702<br>608-266-7678    | 504. Representative Frank Urban<br>Wisconsin House of Representa<br>3645 Emberwood Drive<br>Brookfield, WI 53005<br>608-266-9135                  |

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August 8, 1993

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- |  |  |
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| 505. Representative Susan Vergeron<br>Wisconsin House of Representa<br>Madison, WI 53708<br>608-267-2369                                       | 506. Representative Lolita Schneid<br>Wisconsin House of Representa<br>N89W17151 Highland Ct.<br>Menomonee Falls, WI 53051<br>608-266-3796 |
| 507. Senator Gary Drzewiecki<br>Wisconsin State Senate<br>P.O. Box 7882<br>Room 34 S., State Capitol<br>Madison, WI 53707-7882<br>608-266-5670 | 508. Senator Robert Cowles<br>Wisconsin State Senate<br>P.O. Box 7882<br>Madison, WI 53707-7882<br>608-266-0484                            |
| 509. Senator Carol Buettner<br>Wisconsin State Senate<br>11 South State Capitol<br>P.O. Box 7882<br>Madison, WI 53707-7882<br>608-266-5300     | 510. Senator George Petak<br>Wisconsin State Senator<br>P.O. Box 7882 Room 314-S<br>Madison, WI 53707-7882<br>608-266-1832                 |
| 511. Representative Dorothy Perkin<br>Wyoming House of Representati<br>1014 Surrey Court<br>Casper, WY 82609-3270<br>307-266-4550              | 512. Representative Ray Harrison<br>Wyoming House of Representati<br>170 West River Road<br>Warland, WY 82401<br>307-347-4735              |
| 513. Representative Eli Bebout<br>Wyoming House of Representati<br>Box 112<br>Riurrton, WY 82501<br>307-856-0375                               | 514. Representative Rick Tempest<br>Wyoming House of Representati<br>125 W. 2nd<br>Casper, WY 82601<br>307-234-2784                        |
| 515. Representative Larry Shippy<br>Wyoming House of Representati<br>803 W. 8th Avenue<br>Cheyenne, WY 82001<br>307-632-5536                   | 516. Hon. Ace Baty<br>Wyoming State Legislature<br>2205 E Pershing<br>Cheyenne, WY 82001<br>307-638-0286                                   |
| 517. Senator Cynthia Lummis<br>Wyoming State Senate<br>2020 Carey Ave., Suite 700<br>Cheyenne, WY 82001<br>307-638-6417                        | 518. Senator Robert LaLonde<br>Wyoming State Senate<br>PO Box 1707<br>250 Moulton Loop Road<br>Jackson, WY 83001-1707<br>307-739-0510      |

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# Traverse City Restaurant List

R = Takes reservations

1. Park Place Hotel                      300 East State                      946-5000                      R

Wonderful view from the Top of the Park place. On top is a bar and a restaurant. In lobby, there is another bar and another more casual restaurant. Need reservations for the restaurant at the top.

2. Kelly's Downtown                      120 Park Street                      941-4550

Casual dining in a quiet setting. Wonderful pasta and bread!

3. Sleder's Tavern                      717 Randolph                      947-9213

Local historic restaurant with great food. Casual attire and atmosphere. Visitors must kiss the infamous moose at Sleder's.

4. Sweitzer's on the Bay                      13890 West Bay Shore                      947-0493                      R

Assorted food looking out onto West Bay. Casual to dressy.

5. Gepetto's Italian Restaurant                      13761 West Bay Shore                      947-7079                      R

Italian restaurant right on West Bay. Casual to dressy.

6. Window's                      7677 West Bay Shore                      941-0100                      R

Elegant dining right on West Bay. Need reservations.

7. Scott's Harbor Grill                      12719 S.W. Bayshore                      922-2114

Outdoor bar and grill overlooking marina on west bay. Casual.

8. La Señorita                      1245 South Garfield                      941-1105

Mexican restaurant with a casual atmosphere.

9. TC Traders                      1796 South Garfield                      929-9885

Assorted entrees. Big salad bar. Casual to dressy.





# Agenda At-A-Glance

## Monday, August 9

8:00 a.m. - 8:00 p.m.  
Early Conference Registration  
9:00 a.m. - 3:00 p.m.  
ALEC Joint Board of Directors Meeting

## Tuesday, August 10

8:00 a.m. - 5:00 p.m.  
Registration Open  
7:00 a.m. - 5:30 p.m.  
Kids Congress/Day Care  
8:00 - 5:30 p.m.  
Mackinac Island Tour  
9:00 a.m. - 2:00 p.m.  
ALEC Mixed Golf Tournament and Clinic  
10:00 a.m. - 4:00 p.m.  
ALEC Skeet and Trap Shoot  
4:00 p.m. - 5:30 p.m.  
ALEC State Chair/Private Enterprise State Chair Meeting  
6:00 p.m. - Midnight  
ALEC Hospitality Suite Open  
6:30 p.m. - 10:00 p.m.  
Michigan Grand Opening Celebration

## Wednesday, August 11

7:00 a.m. - 9:30 a.m.  
Opening Session Anniversary Celebration  
Congressman Henry Hyde, Illinois  
Congressman Jon Kyl, Arizona  
Ley S. Smith, CEO, Upjohn

## Thursday, August 12

7:00 a.m. - 7:45 a.m.  
Interdenominational Prayer Service

## Friday, August 13

7:00 a.m. - 1:00 a.m.  
Kids Congress/Day Care

7:00 a.m. - 5:30 a.m.  
Kids Congress/Day Care

9:40 a.m. - 11:00 a.m.  
I. The Federal Health Care Debate and Its Effect on the States  
II. The North American Free Trade Agreement: Why the States Will Benefit

10:00 a.m. - 5:00 p.m.  
Exhibits Open  
10:00 a.m. - 4:00 p.m.  
Leland and Sleeping Bear Dunes Tour  
11:10 a.m. - 12:30 p.m.  
III. Effects of Universal Health Care on Existing Compensation Systems and Tort Law  
IV. Controlling Health Care Costs: Effective Solutions

12:45 p.m. - 2:15 p.m.  
Luncheon  
The Conservative Agenda for the 1990s  
William Kristol, Bradley Foundation  
Presentation of the Adam Smith Free Enterprise Award  
The Honorable Richard DeVos  
Ambassador Jay Van Andel  
Co-Founders, Amway Corporation

2:30 p.m. - 4:30 p.m.  
ALEC Task Force Meetings  
Business and Labor Education  
Energy, Environment and Natural Resources  
Health Care  
Insurance  
Tax and Fiscal Policy  
Telecommunications  
6:00 p.m. - Midnight

7:00 a.m. - 5:30 p.m.  
Kids Congress/Day Care

7:45 a.m. - 9:15 a.m.  
Breakfast

Mr. David T. Buzzeili, Vice President  
Environmental Health and Safety and Public Affairs  
The Dow Chemical Company  
Mr. Louis Guzzo  
KRONNEWS

8:00 a.m. - 5:30 p.m.  
Mackinac Island Tour

9:25 a.m. - 10:45 a.m.  
V. Building Health Care Reform  
VI. Transportation Energy Use: Alternative Fuels

10:55 a.m. - 12:15 p.m.  
VII. Tax and Fiscal Policy: Taxes, Spending and Economic Growth  
VIII. State Health Care Reform: The Real Story

12:25 p.m. - 1:55 p.m.  
Luncheon  
Mr. John Hall, CEO  
Ashland Oil  
Dr. Patrick Michaelis  
University of Virginia

2:00 p.m. - 3:20 p.m.  
IX. The BBA: The States Lead the Way  
X. Making Criminals Pay: Solving America's Violent Crime Problem

3:30 p.m. - 4:50 p.m.  
XI. Building a Winning Team: Legislators Research Organizations, Coalitions and Caucuses  
XII. Inclusive, Not Exclusive Labor Policies  
XIII. Government Reforms and Mandates

5:00 p.m. - 10:00 p.m.  
Evening at Interlochen

7:45 a.m. - 9:15 a.m.  
Breakfast

Arizona Governor Fife Symington  
Victor Schwartz, Esq., Crowell & Moring

9:25 a.m. - 10:45 a.m.  
XIV. Public Services & Competitive Contracting: School Bus Transportation

9: 25 a.m. - 12:15 p.m.  
XV. Tort Reform Storm: Winning in the States

~~9:25 a.m. - 10:45 a.m.~~  
XVI. Choosing Our Children's Future

12:20 p.m. - 2:55 p.m.  
Luncheon

Protecting Your Rights: Reducing Violent Crime  
Wayne Lapierre, Executive Director  
National Rifle Association  
Welfare Reform: The Road to Self Sufficiency  
Samuel A. Brunell, Executive Director  
Robert L. Woodson, President  
National Center for Neighborhood Enterprise  
Chuck Hobbs  
The Hobbs Company

1:30 p.m. - 4:30 p.m.  
Old Mission Peninsula and Music House Tour

3:00 p.m. - 5:00 p.m.  
Task Force Meetings  
Civil Justice  
Competitiveness  
Criminal Justice  
Empowerment  
Real Estate, Banking and Financial Services  
Trade, Trade and Tourism  
Transportation

6:00 p.m. - 7:00 p.m.  
Awards Reception

7:30 p.m. - 10:00 p.m.  
Thomas Jefferson Freedom Award  
Banquet  
Michigan Governor John Engler

American Legislative Exchange Council

# *Publications Catalog*

Summer 1993



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**THE AMERICAN LEGISLATIVE EXCHANGE COUNCIL**  
*Bringing the States and the Nation Together*

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*- Samuel A. Brunelli  
Executive Director*



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*The Kentucky House of Representatives*

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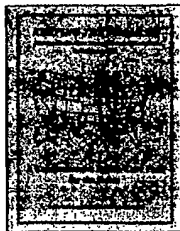
## KEEPING THE PROMISE:

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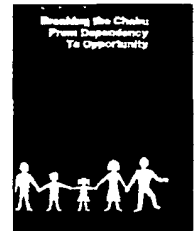


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Government's responsibility to foster opportunity is central to ALEC's agenda and the major theme of *Breaking the Chain: From Dependency to Opportunity*. A prestigious lineup of authors have contributed policies of promoting citizen empowerment and responsible government; from Wisconsin Governor Tommy Thompson's welfare reforms to Jack Kemp's plans of tenant management/ownership and William J. Bennett's and former Delaware Governor Pete DuPont's plans for educational reform. The book includes model legislation to provide the tools to give opportunity to all Americans.

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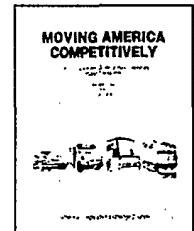


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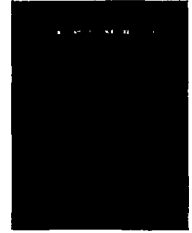
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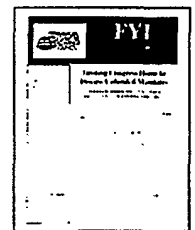
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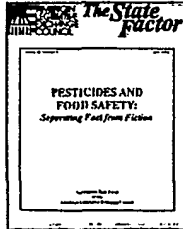
# ALEC ISSUE PAPERS

## AGRICULTURE

### The State Factor

- AG02** "Pesticides and Food Safety: Separating Fact from Fiction" (December 1992, 25 pgs.)

This issue paper focuses on the important role of pesticides' in ensuring an affordable and nutritional food supply. The paper emphasizes the critical role state legislators have in ensuring that food safety policies are adopted based on sound science and rational standards of public safety.  
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- AG01** "The Biotechnology Evolution: A Legislator's Guide" (February 1991, 19 pgs.)

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## BUSINESS & LABOR

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- LB05** "Understanding 24-Hour Coverage" (September 1991, 14 pgs.)

This issue paper provides an in-depth analysis of various policy proposals to integrate the coverage of state workers' compensation programs with other public and private insurance programs.  
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- LB04** "Parental and Family Leave: Does Government Really Know Best?" (August 1991, 17 pgs.)

This issue paper discusses two proposals at the federal level, analyzes the costs entailed with implementing various types of policies, provides a comparison of the U.S. with European systems, and offers recommendations for policies which would provide the necessary flexibility needed for an effective parental and family leave policy.  
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"...I rely a great deal on the information and insightful analyses which characterize ALEC's "The State Factor." My staff and I frequently refer to the publication for its judicious policy recommendations and thorough exploration of the issues. "The State Factor" is an invaluable office resource and should be mandatory reading for all state legislators. It has become an essential tool for me as I seek to develop responsible, fiscally conservative solutions to some of New York's most pressing social problems. Keep up the good work!"  
-Senator Joseph R. Holland, NY

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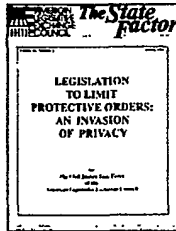


# ALEC ISSUE PAPERS

## CIVIL JUSTICE

### The State Factor

- CJ04** "Legislation to Limit Protective Orders: An Invasion of Privacy" (March 1992, 8 pgs.) This issue paper examines the movement, led by the American Trial Lawyers Association (ATLA), to limit protective orders. ATLA has characterized protective orders as "secrecy agreements" that restrict information regarding dangerous products or practices that the public has a need to know. However, without protective orders, the nation's already overburdened judicial system would be even further bogged down by the legal maneuvering that individuals and corporations would be forced to take to protect proprietary information which, in the vast majority of cases, has no bearing on the public safety.  
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- ED01** "America's Civic Illiteracy: A Course For State Policy" (January 1988, 12 pgs.)

This issue paper focuses on the need for state legislation concerning civic literacy. The need for civic education is apparent as many surveys, some included in the paper, reveal that less than half of Americans know why the Constitution was written and more than half could not identify the Bill of Rights.

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- ED04** "Alternative Certification" (January 1990, 8 pgs.)

This issue paper discusses alternative teacher certification programs to allow well-educated, well-qualified and experienced individuals to obtain a teacher's certificate. The alternative certification program has grown out of the demand for qualified, competent teachers. While such programs will not solve all the problems of our educational system, they can make a significant contribution to fulfilling the demand for qualified teachers.

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### Issue Analysis

- ED05** "The Impact of Differential Expenditures on School Performance" (March 1990, 22 pgs.)

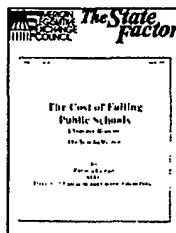
This issue paper reveals startling results that show that variations in school expenditures are not systematically related to student performance. These findings suggest that school decision making, which has been traditionally based on "input directed" policies, should move to policies based on performance incentives.

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## EDUCATION

### The State Factor

- ED03** "The Cost of Failing Public Schools - A Voucher Remedy: The Year in Review" (August 1992, 8 pgs.) The continuing decline in American education, marked by rising costs and declining achievement, is one of the states' greatest concerns. Educational vouchers have the potential to revolutionize education by instilling competition among schools, thereby spurring innovations that will reduce costs while raising performance. This issue paper provides a summary of voucher programs and a review of action being taken in the states.  
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# ALEC ISSUE PAPERS

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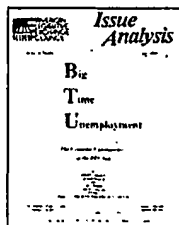
**EP02 "Opportunity Not Dependency: The Oregon Full Employment Program"** (June 1992, 12 pgs.)  
 Few problems plague state governments today more than the seemingly never-ending demand for "welfare." This issue paper emphasizes the principle that "only work works" and discusses the nation's most hardheaded and potentially most effective welfare reform program, the Oregon Full Employment Program. The program is based squarely on the proposition that for the unemployed to regain opportunity, self-respect, and a fresh start toward an independent, productive life, no amount of bureaucratic assistance can ever take the place of actual productive work for real wages.  
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**EP01 "Rent Control's Unhappy Legacy"** (April 1990, 8 pgs.)  
 This issue paper discusses the past and present failures of rent control. There is overwhelming evidence proving that residential rent controls lead to a reduction in new rental housing construction, the deterioration of existing rental units, reduced tenant mobility, a distortion in a community's property tax base and increased homelessness.  
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### Issue Analysis

**ER11 "Big Time Unemployment: The Economic Consequences of the BTU Tax"** (May 1993, 8 pgs.)  
 This issue paper focuses on the Administration's proposed energy tax which is currently being debated on both the federal and state levels as part of the overall deficit reduction plan. The proposed energy tax would be levied primarily on the heat content of oil, coal, and natural gas. The paper discusses both the proponents and opponents arguments and advocates that the BTU tax would have an extremely negative effect on state budgets.  
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### The State Factor

**ER10 "The Attack of the Killer Watermelons: Flat Earth Science and Zero Risk"** (February 1990, 12 pgs.)  
 This issue paper reprints a speech given by nationally syndicated columnist Warren Brookes at ALEC's 17th Annual meeting. Mr. Brookes emphasizes that the biggest threat to our environment is the environmental extremists whom he calls "watermelons" - green on the outside but fundamentally red on the inside.  
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## HEALTH CARE

### The State Factor

- HC08 "Forgotten By The System: Rural Health Care in America"** (December 1992, 4 pgs)

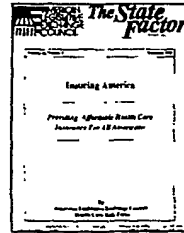
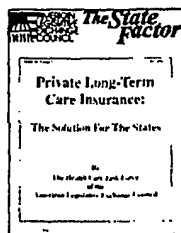
Rural Americans often have tremendous difficulties in gaining access to health care because of a limited number of facilities and doctors available. This issue paper examines the reasons behind the shortage of medical services in rural areas and provides policy solutions that will help states expand and improve rural health care.

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- HC07 "Private Long-Term Care Insurance: The Solution For the States"** (August 1992, 8 pgs.)

This issue paper advocates that private long-term care insurance offers both the consumer and the nation the most cost-effective method of providing long-term care services to the nation's rapidly growing elderly population.

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- HC06 "Insuring America: Providing Affordable Health Care Insurance For All Americans"** (December 1992, 12 pgs.)

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- HC05 "Canadian Health Care In America: Prescription For Disaster"** (July 1991, 7 pgs.)

The Canadian health care system has been garnering media attention as a model for reforming American health care. Though proponents claim that the Canadian single-payor universal system is cost effective, this paper demonstrates that it fails to control health care costs even while it severely rations the availability of medical treatment.

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## INSURANCE

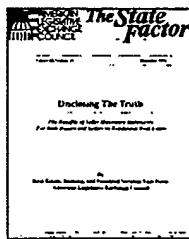
### The State Factor

**IN04** "Auto Insurance: A Statistical Look at the Factors Driving Up Premiums" (May 1990, 11 pgs.)  
 This issue paper discusses the factors involved with the rising cost of auto insurance. The paper emphasizes that an increase in regulation will worsen the problem because the real problem lies in the increase of litigation, claims for medical expenses and auto repair.  
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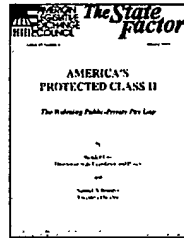
### The State Factor

**BF03** "Disclosing The Truth: The Benefits of Seller Disclosure Statements for Both Buyers and Sellers in Residential Real Estate" (December 1992, 6 pgs.)  
 This issue paper discusses the benefits of seller disclosure statements, which protect home buyers and sellers at virtually no cost. By providing buyers with comprehensive and reliable information, seller disclosure legislation can alleviate the burden of litigation which the current "oral disclosure" procedure places upon the state court system. Included is an example of a seller disclosure statement form.  
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## TAX AND FISCAL POLICY

### The State Factor



**TF10** "America's Protected Class II: The Widening Public-Private Pay Gap" (January 1993, 50 pgs.)  
 This is an update to a previous study which compared the increase in state and local government employee compensation versus the private sector from 1980 through 1989. The study now includes 1990 figures and concludes that state tax increases in 1992 either could have been avoided and/or precious public funds could have been directed to higher priorities, if state and local compensation had only kept pace with that of the taxpayers.  
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**TF09** "Voting With Their Feet: A Study of Tax Incentives and Economic Consequences of Cross-Border Activity in New England" (August 1992, 60 pgs.)  
 This issue paper takes a regional approach to studying the effect excise taxes have on shifts in economic activity between states. Performed by Price Waterhouse, the study focuses on six states in New England during the period of 1987-1991, using changes in the purchasing patterns of cigarettes, gasoline and alcohol as indicators.  
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**TF08** "The Untold Story: The Rapid Growth in City Revenues" (August 1992, 30 pgs.)  
 This issue paper studies the revenue and spending patterns of the nation's cities during the 80's, including a city by city analysis of the 41 major American cities that have, or had, a population of 400,000 or more. Rather than losing revenue, the study reveals that the 41 cities surveyed increased their total revenues during the 80s, receiving \$3.53 in state and local revenues for every dollar of decrease in federal spending. The study provides an array of strategies to improve the delivery of city services at a lower cost.  
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## Issue Analysis

- TF11** "Dispelling the Myths of the Runaway Convention" (January 1993, 5 pgs.)  
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- TF04** "The Limited Constitutional Convention" (January 1991, 3 pgs.)  
This issue paper provides a summary of the limited convention and documents the states that have acted under the authority of Article V.  
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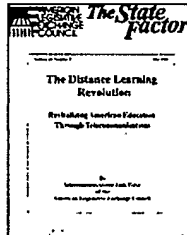
# ALEC ISSUE PAPERS

## TELECOMMUNICATIONS

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**TC09 "The Distance Learning Revolution: Revitalizing American Education Through Telecommunications"**  
(May 1993, 12 pgs.)

This State Factor advocates the need for a sound educational infrastructure that will attract businesses and industry to states, and equip all citizens to meet the world-wide challenges of the information age. Distance learning is the transmission of educational information and interaction of geographically dispersed individuals or groups through a single medium or a combination of audio, video and data. The paper stresses that states that have limited access to the latest technologies are unlikely to be successful.  
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**TC08 "Telecommunications: The Need for Policy and Planning"** (December 1992, 5 pgs.)

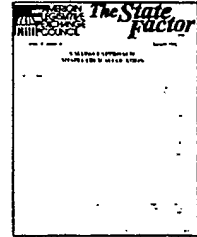
This issue paper discusses the development of telecommunications networks for state agencies and institutions. It provides guidance to state legislators on how to assess the need for networks, and explains various options available through the private sector.  
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This paper examines the need for regulation to stimulate, not inhibit, the telecommunication industry's ability to compete. The paper urges state legislators to rethink the regulatory goals and structure of the telecommunications industry so that policies represent what is best for the country's growth and prosperity.  
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# ALEC ISSUE PAPERS

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### Issue Analysis

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 This issue paper discusses the ramifications for requiring corporate adherence to the MacBride Principles. The consequence of such regulation is less jobs, at lower wages, and worse conditions for the very people the legislation is intended to assist.  
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## TRANSPORTATION

### The State Factor

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**TR02 "Mass Transit or Massive Waste?"** (August 1991, 7 pgs.)  
 This issue paper advocates that before more money is put into our public transit system, the current transit system should provide the highest possible service levels with the already existing subsidies. To increase spending would only fuel the inefficiency of mass transit: what is needed is efficient and effective spending at the current levels of subsidies.  
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# ALEC FORUM

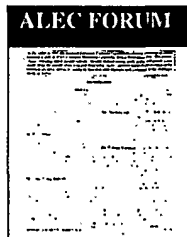
ALEC Forum offers the opinions of national leaders and experts on the critical policy challenges facing the nation.

**FOO1** "Democracy & The Clean Air Act: Why State Legislators Must Take A Role" (November 1991, 8 pgs.) by Mr. James W. Kinnear, President and Chief Executive Officer of Texaco Inc.



Mr. James Kinnear's remarks at ALEC's 18th Annual Meeting discussed the role of state legislators in implementing the Clean Air Amendments.  
Price...\$5.00

**FOO2** "Taxes, Spending and Budget Deficits" (March 1992, 16 pgs.) with Mr. Fred Meister, President and Chairman and Chief Executive Officer of the Distilled Spirits Council; Dr. Paul Craig Roberts, Senior Research Fellow at the Hoover Institution; Dr. Norman Ture, President of the Institute for Research on the Economics of Taxation; Dr. William Niskanen, Chairman of the CATO Institute; Wendell Cox, ALEC Director of Policy and Legislation.



This ALEC Forum provides the remarks of five speakers from a workshop held during ALEC's 1991 National Orientation Conference. This paper gives an excellent overview of many of the budget issues facing the nation and state capitols.  
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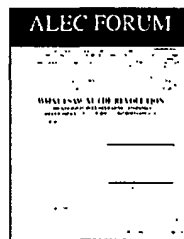
**"I can attest to the importance of building good private sector and legislative partnerships in order to develop opportunities for our citizens and markets alike."**  
-Senator Phillip Hoffman, MI



**FOO3** "Unintended Consequences: How Congress' Attempt to Control Pharmaceutical Costs Will Hurt The Nation's Competitiveness" (March 1992, 4 pgs.) by Mr. Gerald J. Mossinghoff, President of the Pharmaceutical Manufacturers Association

Mr. Mossinghoff discusses the "law of unintended consequences" in which legislation that is intended to achieve one public purpose will in reality have an unintended, and harmful consequence. In this case a "cost containment" measure on pharmaceuticals would hurt the ability of America's pharmaceutical companies to compete in the international marketplace and devastate critical medical research.

**FOO4** "What I Saw at the Revolution: The Regional Bell Operating Companies Help Usher in the American Information Age" (March 1992, 4 pgs.) by Mr. Ronald F. Stowe, Vice President-Washington Operations, Pacific Telesis Group



Mr. Stowe's remarks address the issue of expanding the information services market. He argues that in the global information society of the 21st century, only those nations which have developed a dynamic telecommunications market will be able to compete successfully.  
Price...\$5.00

**FOO5** "Why the States Need an Energy Policy" (April 1992, 4 pgs.) by William P. Vittoe, President and Chief Executive Officer, ANR Pipeline Company



In this edition of ALEC Forum, Mr. Vittoe calls on the states to take an active role in the development of a national energy policy, stressing that a rational energy policy for the future must be developed by government at all levels in concert with business, industry, citizens and environmentalists.  
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# ALEC FORUM

**FO06 "Business & Government Working Together: The Key to America's Competitive-ness"** (December 1992, 8 pgs.) by *Mr. Kent C. Nelson, CEO and Chairman of United Parcel Service*



At ALEC's 19th Annual Meeting Mr. Nelson discussed the issue of misregulation at the state and federal level, and the importance of the business community becoming involved in education reform.  
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**FO07 "Beware of the Cutting Edge"** (December 1992, 8 pgs.) by *Mr. Kenneth Derr, CEO and Chairman of Chevron Corporation*



Given at ALEC's 19th Annual Meeting. Mr. Derr warns that excessive government regulation is strangling the American oil industry, leading to the loss of 250,000 jobs in the last decade. Mr. Derr calls for rational policies that protect the environment while keeping America competitive.  
**Price...\$5.00**

**FO08 "Investing in A Healthy America"** (December 1992, 4 pgs.) by *Mr. Paul E. Freiman, CEO and Chairman of Syntex Corporation*



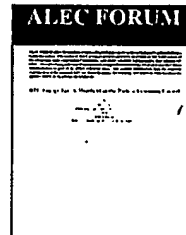
Mr. Freiman's address, given at ALEC's 19th Annual Meeting, emphasized the impact medical research has had on helping Americans live longer and healthier lives. He stressed that government should be careful not to enact policies that will "kill the goose that laid the golden eggs of good health."  
**Price...\$5.00**

**FO09 "Recapturing the American Dream"** (December 1992, 4 pgs.) by *Mr. Arthur Hill, CEO and Chairman of Coldwell Banker*



Mr. Hill's remarks at ALEC's 1992 National Orientation Conference covered the serious problems faced by the nation's real estate industry. Mr. Hill argues that what is needed to revitalize the real estate market is to revise banking regulations to free-up capital, cut the capital gains tax, and reduce excessive regulation at the federal, state and local levels.  
**Price...\$5.00**

**FO10 "BTU Energy Tax: A Minefield in the Path of Economic Growth"** (May 1993, 4 pgs.) by *Mr. Cody Graves of the Oklahoma State Corporation Commission and ALEC member Representative Rob Johnson (R-OK)*



In this edition of the ALEC Forum the authors offer strong and compelling arguments in opposition to the energy tax proposed by the Clinton Administration as part of its deficit reduction plan. The authors demonstrate that the economic consequences of the proposed BTU tax would be severe, far reaching, and would do little to reduce the nation's deficit, or its reliance on foreign oil.  
**Price...\$5.00**

**As I look forward to serving the state of New Mexico to the best of my ability, it is good to know the expert staff and network of ALEC is ready to assist with challenges that the legislature faces."**

*-Senator Don Kidd, NM*

*ALEC is a bipartisan, voluntary membership organization of state legislators, with 2,400 members nationwide, dedicated to developing and disseminating policies which expand free-markets, promote economic growth, limit government and preserve individual liberty. ALEC is a 501 (c)(3) non-profit educational and public policy organization as defined by the Internal Revenue Service. Individuals, philanthropic foundations, corporations, companies, and associations are eligible to support ALEC's work through tax-deductible gifts.*

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*Designed by: Elizabeth K. Van Lanen  
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Senator William J. Raggio  
Nevada  
1993 National Chairman

Samuel A. Brunelli  
Executive Director

Ronald F. Scheberle  
GTE  
Private Enterprise Board Chairman

Don --

The information for the Wentworth Inn is as follows:

Wentworth Inn  
1492 US 31 North  
Traverse City, MI  
Tel. 616/929-4423  
Fax 616/929-7842  
Confirmation #BAEF1072  
Arrival Date: August 9th  
Departure: August 13th

# Agenda At-A-Glance

## Monday, August 9

8:00 a.m. - 8:00 p.m.  
Early Conference Registration  
9:00 a.m. - 3:00 p.m.  
ALEC Joint Board of Directors Meeting

## Tuesday, August 10

8:00 a.m. - 5:00 p.m.  
Registration Open  
7:00 a.m. - 5:30 p.m.  
Kids Congress/Day Care  
6:00 - 5:30 p.m.  
Mackinac Island Tour  
9:00 a.m. - 2:00 p.m.  
ALEC Mixed Golf Tournament  
and Clinic  
10:00 a.m. - 4:00 p.m.  
ALEC Skoot and Trap Shoot  
4:00 p.m. - 5:30 p.m.  
ALEC State Chair/Private  
Enterprise State Chair Meeting  
6:00 p.m. - Midnight  
ALEC Hospitality Suite Open  
6:30 p.m. - 10:00 p.m.  
Michigan Grand Opening Celebration

## Wednesday, August 11

7:00 a.m. - 9:30 a.m.  
Opening Session Anniversary Celebration  
Congressman Henry Hyde, Illinois  
Congressman Jon Kyl, Arizona  
Ley S. Smith, CEO, Upljohn

7:00 a.m. - 5:30 a.m.  
Kids Congress/Day Care  
9:40 a.m. - 11:00 a.m.  
I. The Federal Health Care Debate and Its  
Effect on the States  
II. The North American Free Trade  
Agreement: Why the States Will Benefit  
10:00 a.m. - 5:00 p.m.  
Exhibits Open  
10:00 a.m. - 4:00 p.m.  
Leland and Sleeping Bear Dunes Tour  
11:10 a.m. - 12:30 p.m.  
III. Effects of Universal Health Care on  
Existing Compensation Systems and Tort Law  
IV. Controlling Health Care Costs:  
Effective Solutions  
12:45 p.m. - 2:15 p.m.  
Luncheon  
The Conservative Agenda for the 1990s  
William Kristol, Bradley Foundation  
Presentation of the Adam Smith Free  
Enterprise Award  
The Honorable Richard DeVos  
Ambassador Jay Van Andel  
Co-Founders, Amway Corporation  
2:30 p.m. - 4:30 p.m.  
ALEC Task Force Meetings  
Business and Labor  
Education  
Energy, Environment and Natural Resources  
Health Care  
Insurance  
Tax and Fiscal Policy  
Telecommunications  
6:00 p.m. - Midnight  
ALEC Hospitality Suite Open  
Evening Free for State Delegation Events

## Thursday, August 12

7:00 a.m. - 7:45 a.m.  
Interdenominational Prayer Service  
7:00 a.m. - 5:30 p.m.  
Kids Congress/Day Care

7:45 a.m. - 9:15 a.m.  
Breakfast  
Mr. David T. Buzzelli, Vice President  
Environmental Health and Safety and Public Affairs  
The Dow Chemical Company  
Mr. Louis Guzzo  
KIRO NEWS  
8:00 a.m. - 5:30 p.m.  
Mackinac Island Tour  
9:25 a.m. - 10:45 a.m.  
V. Building Health Care Reform  
VI. Transportation Energy Use:  
Alternative Fuels  
10:55 a.m. - 12:15 p.m.  
VII. Tax and Fiscal Policy: Taxes,  
Spending and Economic Growth  
VIII. State Health Care Reform: The Real Story  
12:25 p.m. - 1:55 p.m.  
Luncheon  
Mr. John Hall, CEO  
Ashland Oil  
Dr. Patrick Michaels  
University of Virginia  
2:00 p.m. - 3:20 p.m.  
IX. The BBA: The States Lead the Way  
X. Making Criminals Pay: Solving  
America's Violent Crime Problem  
3:30 p.m. - 4:50 p.m.  
XI. Building a Winning Team: Legislators  
Research Organizations, Coalitions and  
Caucuses  
XII. Inclusive, Not Exclusive Labor Policies  
XIII. Government Reforms and Mandates  
5:00 p.m. - 10:00 p.m.  
Evening at Interlochen  
6:00 p.m. - Midnight  
ALEC Hospitality Suite Open  
10:00 p.m. - Midnight  
Interlochen Afterglow

## Friday, August 13

7:00 a.m. - 1:00 a.m.  
Kids Congress/Day Care  
7:45 a.m. - 9:15 a.m.  
Breakfast  
Arizona Governor Fife Symington  
Victor Schwartz, Esq., Crowell & Moring

9:25 a.m. - 10:45 a.m.  
XIV. Public Services & Competitive  
Contracting: School Bus Transportation  
9:25 a.m. - 12:15 p.m.  
XV. Tort Reform Storm: Winning in the States  
10:55 a.m. - 12:15 p.m.  
XVI. Choosing Our Children's Future  
XVII. Economic Growth Through Prudent Banking  
12:20 p.m. - 2:55 p.m.  
Luncheon  
Protecting Your Rights: Reducing Violent Crime  
Wayne LaPierre, Executive Director  
National Rifle Association  
Welfare Reform: The Road to Self-Sufficiency  
Samuel A. Brunelli, Executive Director  
Robert L. Woodson, President  
National Center for Neighborhood Enterprise  
Chuck Hobbs  
The Hobbs Company  
1:30 p.m. - 4:30 p.m.  
Old Mission Peninsula and Music House Tour  
3:00 p.m. - 5:00 p.m.  
Task Force Meetings  
Civil Justice  
Competitiveness  
Criminal Justice  
Empowerment  
Real Estate, Banking and Financial Services  
Trade, Travel and Tourism  
6:00 p.m. - 7:00 p.m.  
Awards Reception  
7:30 p.m. - 10:00 p.m.  
Thomas Jefferson Freedom Award Banquet  
Michigan Governor John Engler  
10:00 p.m. - Midnight  
Dessert and Dancing

# ALEC's 20th Anniversary Annual Meeting

## UPDATE

We look forward to welcoming you to Traverse City. The following information should be helpful in planning your trip. Also, we've enclosed the latest agenda. See you soon!

- ◆ Please make sure you have confirmed your hotel accommodations directly with the hotel of your choice (not with ALEC). We have reached record attendance numbers and space is limited.
- ◆ Suggested attire for the conference is casual with the exception of the Thomas Jefferson Award Banquet (business attire). We also request business attire for anyone participating in the program (speakers and head table guests). Plan for warm summer days and cool summer evenings.
- ◆ **The following tours/programs are FULL.**

**ALEC's Mixed Golf Tournament and Clinic  
Old Mission Peninsula Tour  
Kid's Congress  
Day Care**

*On site registrations will not be possible. We regret any inconvenience.*

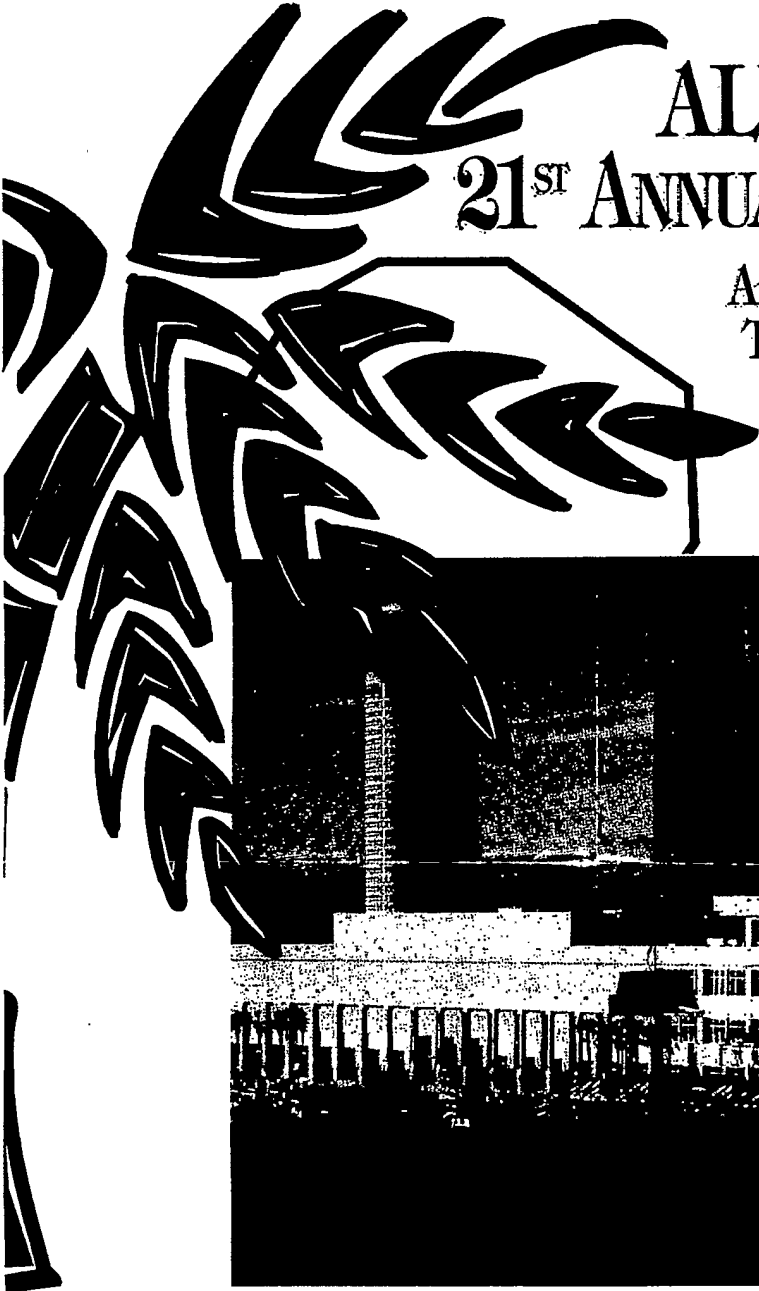
- ◆ The Tennis Tournament has been cancelled.
- ◆ The Agriculture Task Force Meeting has been postponed until Fall 1993.

*Traverse City, A Grand Place to Be in '93!*

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**See You There!**





# ALEC'S 21<sup>ST</sup> ANNUAL MEETING

August 3-7, 1994  
Tampa, Florida

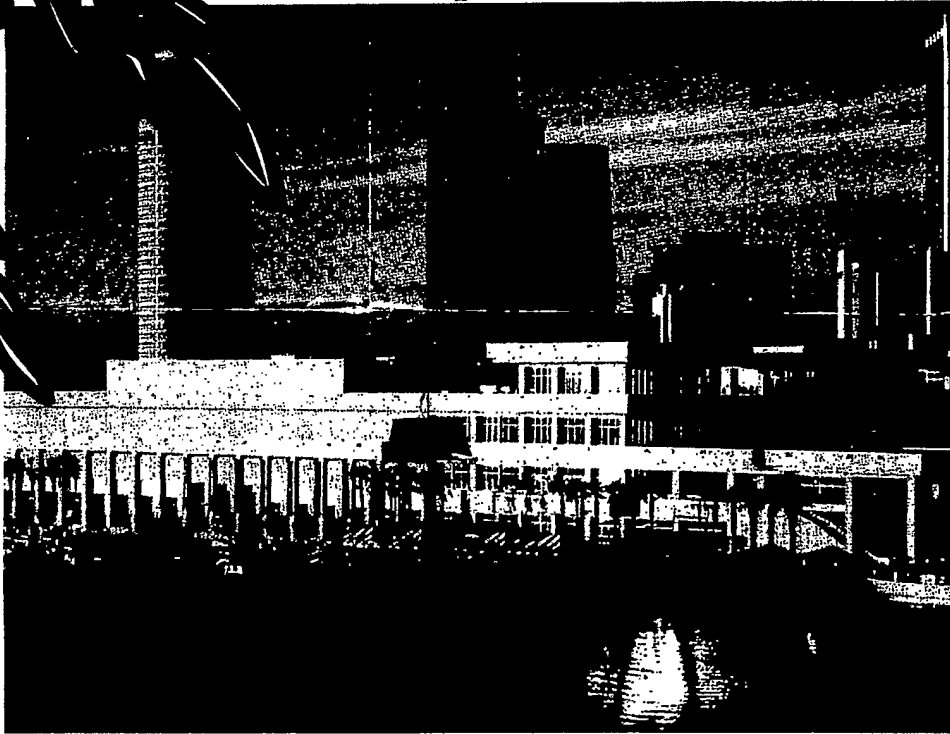


Photo courtesy of Tampa/Hillsborough Convention and Visitors Association, Inc.

For more information,  
contact ALEC at 202-547-4646

