# Connecting to what matters

-2021 Annual Report



### **About PSP Investments**

The Public Sector Pension Investment Board (PSP Investments or PSP) is one of Canada's largest pension investment managers with \$204.5 billion of net assets under management as at March 31, 2021. We invest the assets for the retirement of more than 900,000 current and retired members to meet the pension plan obligations of the federal Public Service, the Canadian Armed Forces, the Royal Canadian Mounted Police and the Reserve Force. While PSP is headquartered in Ottawa, our principal business office is in Montréal, and we have investment offices in New York, London and Hong Kong.

PSP Investments' statutory mandate is to manage amounts transferred to it by the Government of Canada for the funding of retirement benefits earned from April 1, 2000, in the best interests of the contributors and beneficiaries, and to invest with a view to achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the pension plans and the ability of those plans to meet their financial obligations. For more information, visit investpsp.com or follow PSP on Twitter and LinkedIn.

### Net assets per pension plan account

As at March 31, 2021 \$ billion



Federal Public Service

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All amounts in the report are in Canadian dollars unless otherwise noted. The photos in the report were taken prior to the COVID-19 pandemic.

## **Connecting to what matters**

PSP delivered strong investment returns in fiscal 2021. Despite a physically and emotionally challenging year, we were able to stay focused on our investment mandate and total fund perspective, our responsibilities to the contributors and beneficiaries, and the health and well-being of our people.

We continue to enhance the long-term sustainability of the funds we manage through portfolio diversification and purposeful actions that take into account long-term investment trends as well as environmental, social and governance (ESG) factors.

ESG factors—like climate change, health and safety, and equity, inclusion and diversity (Ei&D)—are some of the most significant drivers of change in the world today, with major implications for businesses and long-term investors. We are committed to ensuring that our operations and investment strategies not only address them, but also promote positive outcomes through ongoing dialogue. We believe that active engagement is preferable to excluding or divesting investments.

This is why we strive to lead by example in Ei&D, and in the creation of a respectful and safe workplace. We are active stewards of the assets we own and regularly engage with our portfolio companies and partners across all asset classes to improve relevant ESG practices, such as encouraging high performing boards of directors and good governance.

We also support enhanced disclosure of companies' climate change risks and opportunities in line with the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD). Over the coming years, we aim to strengthen our expertise by integrating more sophisticated and comprehensive ESG measurement tools as they are developed.

This year, we've combined our annual and responsible investment reports to reflect the integration of ESG factors into our investment and asset management processes and to demonstrate how we connect to what matters most to PSP's long-term investment performance.



# Chair message

As I reflect on the 12 months since I wrote my last message, the COVID-19 pandemic has remained the dominant theme. I hope that you, your family and loved ones are keeping safe and well.

I'd like to thank the contributors and beneficiaries, federal Public Service employees, and members of the Armed Forces, Reserve Force and RCMP for working diligently under difficult circumstances to keep the rest of us safe. Your efforts on our behalf are much appreciated and we, at PSP, want to assure you that the money we're investing toward your pension is secure and growing. PSP and its investment portfolio have remained resilient through the pandemic. In fact, the corporation reached a significant milestone at the end of its 2021 fiscal year— \$204.5 billion in net assets under management. This was achieved in just over 20 years and, like the positive findings of the recent Special Examination of PSP, is a testament to the organization's strong governance and management.

As required by law, a special examination of PSP is carried out at least once every 10 years. After a rigorous review of the organization's policies and practices, the Examiners, who included the Auditor General of Canada and Deloitte LLP, concluded that PSP's systems and practices provide reasonable assurance that assets are safeguarded and controlled, resources are managed economically and efficiently, and operations are carried out effectively.

### Long-term focus

While PSP's COVID-19 response was a standing agenda item at Board meetings in fiscal year 2021, we also oversaw initiatives such as the development of the organization's next long-term strategy. This work began two years earlier in a strategy session at which the Board and senior management considered long-term trends, priorities and risks, and decided on the direction PSP needed to go. From then on, CEO Neil Cunningham reported regularly to us on the progress being made, right up until February 2021 when the strategy was approved. As a Board, we're confident that this new strategy— *PSP Forward*—will keep PSP strongly positioned to navigate the challenges of a fast-changing investment environment, live up to heightened stakeholder expectations and assist to fulfil its mandate.

PSP's approach to ESG factors was another topic of discussion for the Board in fiscal year 2021. With the pandemic exposing cracks in society, and with mounting evidence of the pervasiveness of systemic racism and the threats posed by climate change, ESG related topics have never been so central to the investment conversation.

PSP has a lengthy history of identifying and managing ESG risks and opportunities in its investment processes, which has led to the high-quality portfolio it has today. As a Board, we reaffirmed our support for management's approach to responsible investing, which focuses on managing risks and engaging with the companies in which we have an ownership position to improve their ESG practices and enhance long-term value.

We were most pleased to see PSP recognized as one of the 16 public pension asset managers and four sovereign wealth funds considered frontrunners in sustainability in the United Nations Conference on Trade and Development's How Public Pension and Sovereign Wealth Funds Mainstream Sustainability report.

### **Board renewal**

Board renewal was another focus area in fiscal year 2021. PSP directors are appointed by the Governor in Council on the recommendation of the President of the Treasury Board for terms of up to four years. When their term expires, they may be reappointed for an additional term or continue in office until a successor is appointed.

The terms of three directors expired in the 2020 fiscal year, but all three graciously agreed to stay in an interim capacity. I'm pleased to report that two of the three positions were filled in December 2020, and so we bid farewell to Léon Courville, Lynn Haight and Micheline Bouchard, whose contributions to PSP and to our Board deliberations over many years were exceptional. We sincerely thank them for their service.

With these retirements, we welcomed Susan Kudzman and Marianne Harris to the Board. Both are highly qualified with proven financial ability and relevant work experience. Just as PSP seeks to promote diversity in the companies in which it invests, we also do so within our Board and company management. Following these appointments, PSP has a gender balanced board of five men and five women.

### In closing

On behalf of the Board, I would like to thank Neil Cunningham and his senior management team for their strong leadership in an extraordinary year. PSP is not only weathering the storm; it is poised for continued success as the world emerges from the pandemic and beyond. We also recognize the hard work and dedication of PSP's employees who rose to the challenges of the year with indomitable spirit.

Sincerely,

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Martin Glynn Chair of the Board

# CEO message

Our fiscal year both began and ended in the midst of an active global pandemic, with all PSP employees working from home.

It was a year characterized by the enormous human and economic toll extracted by the pandemic, which only now may be dissipating as vaccines are administered to an increasing percentage of the global population. We also witnessed the impressive power of science, when combined with dedicated resources and cooperation among various players, to develop multiple vaccines in record time. COVID-19 and its variants are still with us, but progress is being made. Despite the challenges of our 2021 fiscal year, PSP delivered its strongest absolute return in over 10 years and one of the highest in 20 years. We fully recovered from the market downturn that took place just before the 2020 fiscal year ended and achieved a 18.4% one-year return. Net assets under management crossed the \$200 billion mark, reaching a record-high \$204.5 billion, up from \$169.8 billion at the end of our 2020 fiscal year.

While we focus on the long term, this past year demonstrated the strength and resilience of our portfolio through exceptionally turbulent times. As an organization, we also showed versatility and adaptability in managing the operational challenges of the pandemic, and in responding to some of the deeper social, economic and environmental issues that emerged.

### Connecting our strategy with our mandate

Our mandate and responsibilities to the Government of Canada, and to the more than 900,000 contributors and beneficiaries of the pension plans for whom we invest, underpin the strategies we develop to deliver investment performance. Our previous corporate strategy—*Vision 2021* has reached its conclusion, having succeeded in building a global footprint and scaling our operations to allow us to diversify our growing portfolio by geography, sector and investment type, while continuously stress-testing and managing portfolio risk. These capabilities have served us well through periods of economic turbulence and market uncertainty, contributing to our solid 10-year return of 8.9%. Our needs for the future underpin the ambition of our new corporate strategy, *PSP Forward*. Enduring changes in our investment environment require a renewed strategic focus to ensure we remain well positioned.

*PSP Forward* will advance how we operate as a global organization focused on insight-driven decision-making that enhances total fund performance and our investments in public and private markets. Fundamental to success will be to increasingly think transversally; to share and leverage resources and capabilities that exist throughout the firm; to test and then fail-or-scale new strategies as their results are measured; and to ensure that we constantly revisit existing programs and priorities so that we adapt as needed to changes in our environment.

*PSP Forward* is anchored by three strategic pillars: (1) enhancing our total fund performance and global operations by aligning our systems, resources and investment focus; (2) generating valuable insights by leveraging hubs that institutionalize our knowledge, data, asset management practices and relationships; and (3) building an engaged and resilient workforce. By rallying all teams across our global footprint to work ever more collaboratively, the strategy will guide how we navigate the challenges in our environment and succeed.

### Connecting to our people and communities

In a year where everyone felt the strain of the pandemic, the health and well-being of our own people was a top priority. We focused on staying connected, on ensuring that employees were safe and had the tools they needed to work productively from home, and on helping them deal with the stress and challenges of their circumstances. The personal commitment, resilience and energy they showed in return demonstrated the sense of community at PSP.

Perhaps the most telling example of this was how employees rallied around our COVID-19 Emergency Relief Initiative in the spring of 2020 and the PSP Gives Back campaign in the fall. These initiatives, including the introduction of a limited employer donation matching program, raised \$1.17 million for non-profits serving our local communities and most vulnerable citizens.

We assembled a dedicated taskforce to guide our COVID-19 response. Throughout the year, the taskforce monitored the evolving situation and adjusted our office opening and closing plans in keeping with local government guidelines and employee readiness. Having seen how well people adapted to working remotely, one of the expected permanent changes coming out of our pandemic experience will be a shift to an increasingly hybrid—virtual/physical—workplace, where employees don't necessarily come into the office every day. This change should help us attract and retain the top talent needed going forward.

Equity, inclusion and diversity (Ei&D) have long been important to us—and I'm pleased to continue to co-chair our Ei&D Council. In the wake of the horrific incidents of racism witnessed during the year, we stepped up our Ei&D efforts in fiscal year 2021 and resolved to work harder for change, including by signing on to the BlackNorth Initiative, by which we pledge to work toward ending anti-Black systemic racism.

We undertook an audit of our human resources policies and practices to help us identify and eliminate systemic discrimination within our hiring and performance management processes. We also circulated a voluntary self-identification survey to give us a clearer picture of our workforce demographics.

Beyond our own workplace, board composition and diversity objectives featured in 93 engagements with companies in which we have an ownership position, and progress was noted on 58% of them. "Employees rallied around our COVID-19 Emergency Relief Initiative in the spring of 2020 and the PSP Gives Back campaign in the fall. The initiatives raised \$1.17 million for non-profits serving our local communities and most vulnerable citizens."

### Connecting to the future

One of the long-term trends that has accelerated during the pandemic is the investor focus on ESG, including climate change. We believe that ESG risk factors must be taken into account in every investment we make. For every active investment, we integrate ESG risks and opportunities into our decision-making process. Once we've made an investment, we then monitor and manage the associated risks throughout its life and use our ownership position to encourage responsible corporate conduct. In so doing, we not only protect and enhance the long-term value of our holdings, we also see significant investment opportunities in this trend, most notably in the transition to a low-carbon economy. Recognizing the importance of ESG considerations in investment decision-making, I joined the CEOs of Canada's largest pension plan investment managers in a statement advocating for standardized disclosure of companies' ESG risks and opportunities. Specifically, we called on companies to measure and disclose their performance on material, industry-relevant ESG factors using the Sustainability Accounting Standards Board (SASB) standards and the Task Force on Climate-related Financial Disclosures (TCFD) framework. We also committed to continue strengthening our own ESG disclosure and integration practices and allocating capital to investments that are best placed to deliver long-term sustainable value. We intend to continue increasing our investments in green assets, or assets that already demonstrate strong environmental and climate-related performance. However, we also want to invest in low-carbon enablers and transition assets, which present an opportunity to accelerate the transition to a low-carbon economy. As of March 31, 2021, about 6% of our total assets under management were green assets, which represented about \$12.6 billion. PSP is considering the possibility of green bond offerings in the future.

Ahead of the 2021 proxy voting season, we adopted exceptional measures in support of shareholder interests and business continuity.

Following up on these measures, we engaged with portfolio companies with whom we had cast a vote by exception through a proxy letter campaign to deepen our understanding of their corporate governance and sustainability management practices during the pandemic. I encourage you to read the Responsible Investment Report (page 86) and climaterelated disclosure (page 105) included in this year's annual report to learn more.

PSP specializes in spotting opportunities on the edge. As we look ahead, we see potential for new types of investments that don't fit neatly into traditional asset classes but would provide us with non-correlated returns to help achieve our mandate. Many of these types of investments are held in what we call our Complementary Portfolio.

### **Heartfelt thanks**

In conclusion, I'd like to extend my sincere thanks to our Board of Directors for their sage counsel during these tumultuous times, and to my colleagues on our senior management team for their dedication to excellence, and for the empathy and energy with which they have guided our organization. We were pleased to promote David Ouellet to Senior Vice President and Chief Technology and Data Officer and member of our Executive Committee in fiscal year 2021, in recognition of the important role technology and data will play in our organization going forward.

I'd like to give special thanks to Guthrie Stewart, Vice Chair of our Investment Committee, who retired on June 1, 2021. It has been a pleasure to work closely with Guthrie, who came out of retirement almost six years ago to successfully build out and lead our Private Equity and Infrastructure teams. He has been a great mentor to many of our younger leaders and continued to contribute meaningfully right up until his retirement.

A big thanks as well to our employees who proved their mettle and delivered the PSP edge in an unforgettable year. Although our investment teams couldn't travel, they transacted at the same level of activity as in years past, ably assisted by our transaction support and other business partner teams. I have no doubt that our strong investment performance and the positive outcome of the Special Examination conducted in fiscal year 2021 by the Office of the Auditor General of Canada and Deloitte LLP resulted from the cumulative efforts of all PSP employees, focused on the singular goal of achieving high-quality, sustainable returns to fulfill our long-term mandate.

Sincerely,

Neil Cunningham President and Chief Executive Officer

















### **Executive committee**

- 1 Neil Cunningham President and Chief Executive Officer
- 2 Mélanie Bernier Senior Vice President and Chief Legal Officer
- 3 J.F. Bureau Senior Vice President and Chief Financial and Risk Officer
- Giulia Cirillo
   Senior Vice President,
   Chief Human Resources and
   Global Communications Officer
- 5 David Ouellet Senior Vice President and Chief Technology and Data Officer
- 6 David J. Scudellari Senior Vice President and Global Head of Credit and Private Equity Investments
- 7 Guthrie Stewart Vice Chair, Investment Committee
- 8 Eduard van Gelderen Senior Vice President and Chief Investment Officer and Interim Global Head of Capital Markets

# Connecting to our mandate

PSP is tasked with managing and investing the funds transferred to it by the Government of Canada to help fund the pensions of Canada's public service employees and members of the Armed Forces, Reserve Force and RCMP.

We perform our role in the best interests of the pension plan contributors and beneficiaries, with a view to achieving a maximum rate of return without undue risk of loss.







### Why it matters

Our mandate is set out in legislation and is the starting point for everything we do. It reminds us of who we serve and what is expected of us. Our mandate also drives our long-term thinking and investment strategies, compelling us to balance prospective risk and reward, and consider long-term trends and ESG factors, to ensure the sustainability of our portfolio.

# Our 20-year journey

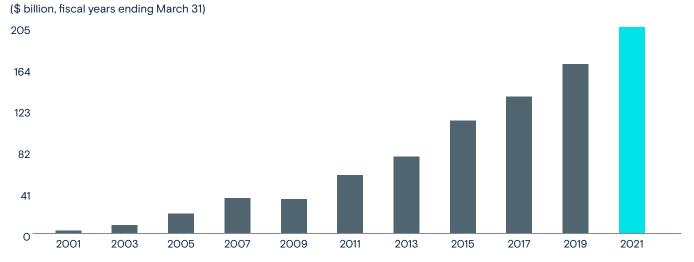
# Growing into a leading investment manager

PSP started operating on April 1, 2000. While our initial strategy was to pursue a passive, index replication model, over the ensuing years, we added active management, bolstered our in-house expertise, created new asset classes, opened international offices, and built a solid foundation from which to grow and improve. The result: \$204.5 billion in net assets under management on March 31, 2021.





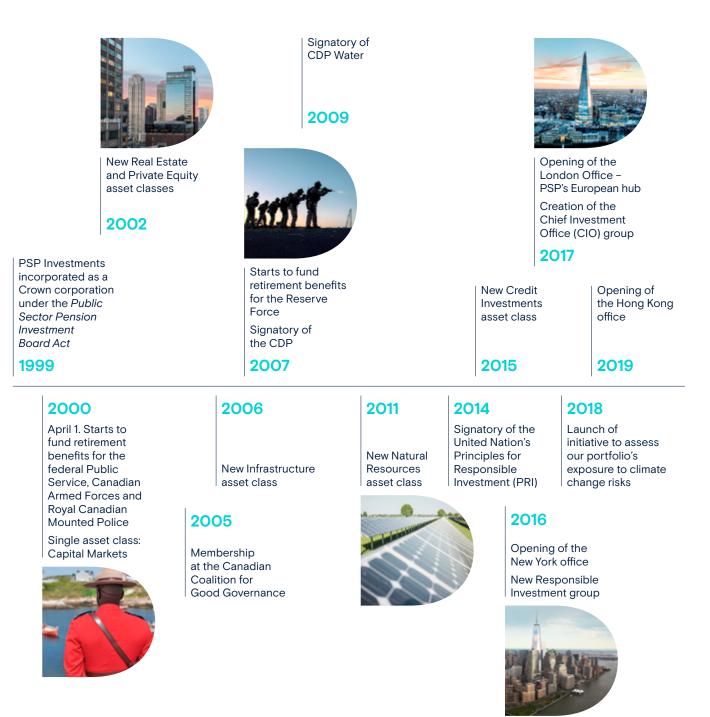
## Net assets under management have steadily grown



## A leading and responsible investment manager

PSP has embraced responsible investment since its earliest days, adopting its first Social and Environmental Responsibility Policy and proxy voting guidelines in 2001. This laid the groundwork for becoming an active steward of our public market assets and, in 2007, launching a formal ESG engagement program with public issuers.

Over the past several years, as topics such as climate change, governance and diversity have risen in the public domain, we have refined our policies and processes related to the integration of ESG factors into our investment decisions for all private and public asset classes.



(calendar years)

# **Financial highlights**

Fiscal year 2021



<sup>1</sup> Net AUM denotes net assets under management.

<sup>2</sup> The Government of Canada provides to PSP Investments a Reference Portfolio that communicates its tolerance for funding risk.

# **Financial highlights**

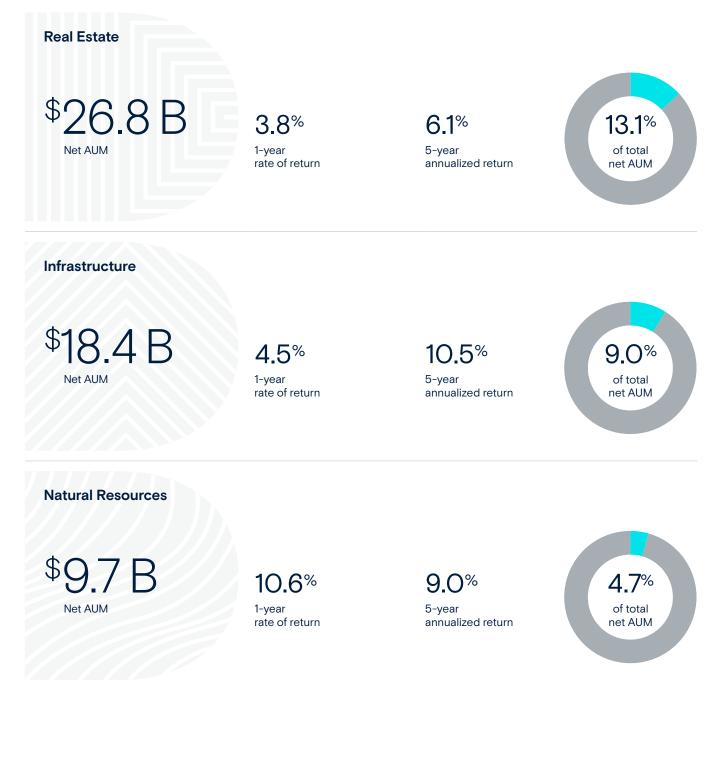
Fiscal year 2021



<sup>1</sup> Includes Public Market Equities and Government Fixed Income (excludes Cash and Cash Equivalents).

# **Financial highlights**

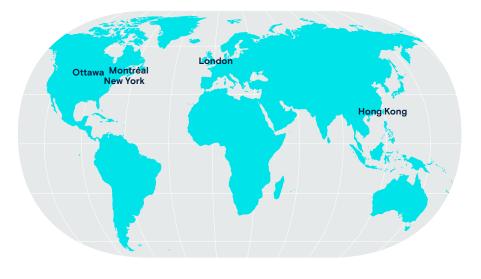
Fiscal year 2021



Highlights Fiscal year 2021



715 Transactions in private markets



# $897 \, {}_{\text{Employees}}$

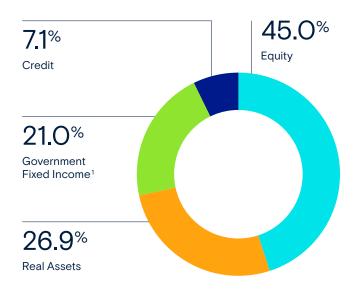
Headquartered in Ottawa, PSP Investments has its principal business office in Montréal and investment offices in New York, London and Hong Kong.

# 100+ Sectors and industries

Communications	Energy
Materials	Consumer staples
Technology	Financials
Timber	Utilities
Agriculture	Residential/
Health care	retirement
Industrial	Offices
Consumer	Retail
discretionary	Debt

### Asset mix

As at March 31, 2021



# Q&A with our CIO

Interview with Eduard van Gelderen, Chief Investment Officer

### What is your view of this year's return?

This was a good year for PSP with a one-year net rate of return of 18.4%. Public equities recorded very strong performance amid the recovery that followed the COVID-19-induced decline in global equity markets at the end of the previous fiscal year.

A key measure of PSP's success is our performance compared to the Reference Portfolio, which demonstrates the long-term value PSP adds through portfolio construction and active investment activities. More information on the Reference Portfolio and how we measure our success can be found on page 31. Our one-year net rate of return for fiscal year 2021 was lower than the Reference Portfolio's 21.8% return, but this is not unexpected given the strong performance of public equities. PSP's investment strategy is designed to exceed the return of the Reference Portfolio over the long term without exceeding its level of funding risk. The long-term horizon offers compelling investment opportunities, which have little to do with short-term market volatility. We strongly believe in the long-term benefits of our portfolio, and fully realize that it can underperform the Reference Portfolio over shorter periods when public equity returns are exceptionally strong.

A comparison over PSP's longer investment horizon is therefore much more meaningful. PSP's return of 8.9% over the last 10 years exceeds the Reference Portfolio's 8.2% return, which indicates that we continue to fulfill our objective of adding value.

# What impact did COVID-19 have on investment deal making and due diligence?

Interestingly, COVID-19 did not slow us down; it simply challenged us to be more creative and find different ways to get things done. Our teams adjusted quickly to the new reality of working remotely and were able to continue doing business with the help of technology. When they couldn't travel to conduct due diligence on an investment, they relied on trusted partners to help.

# What adjustments, if any, has PSP made to its target asset mix (Policy Portfolio)?

In November 2020, our Board approved the recommended changes in our Policy Portfolio to better align the portfolio with the new Reference Portfolio. We were able to enhance the risk-return characteristics of the Policy Portfolio by using a wide range of different asset classes and by relying on the creativity of our investment teams. The launch of an infrastructure strategy with a strong correlation to inflation, which will help us to lower the funding risk, is a good example of the interaction between the total fund approach and the asset classes.

### What steps have you taken to further embed responsible investment into PSP's investment process?

Responsible investment has been an integral part of our investment process for many years—every transaction submitted to our Investment Committee includes an ESG assessment.

For private markets, we assessed more than 140 direct investment opportunities from an ESG perspective—focusing mainly on employee health and safety, labour practices, business ethics, cybersecurity and climate change risks. For public markets, we supported more than 150 ESG assessments, with proxy voting and engagement activities related to listed companies continuing to be an important area of focus too. I am very impressed that we were able to do all this in a work-from-home environment.

A significant part of our work is developing tools to harness and capitalize on the increasing amounts of ESG data available to us. We are very excited about this development as this data will enable our ESG activities to become more fact-based. At the same time, we are fully aware of the current limitations; not all data is relevant, and the amount of data is still too limited to base firm conclusions on. Moreover, a lot of data covers public equity markets, but not necessarily private assets. We're exploring how artificial intelligence can help us to overcome these challenges.

These new tools not only improve our capacity to assess risks, they're also being used to help identify investment opportunities that arise in an ever-evolving ESG landscape. This is a second important shift in our ESG approach. For example, our climate change toolkit helps our investment professionals assess climate-related risks and opportunities in all our private market investment opportunities. We are very keen to understand and adequately assess the investment opportunities and assets related to the energy transition as well as low-carbon assets. This is why we assembled a multi-asset class deal team—the Climate Working Group—to determine actionable investment opportunities in climate change and to start due diligence on a select number of them.

# Performance that matters

# In a world that never stands still, we continually evolve our investment lens to unlock new opportunities and mitigate risks.

Guided by our ESG framework (page 94), we are increasingly embedding ESG factors into our investment decisions and processes. As long-term investors, we look for investments that will benefit from enduring trends anchored in both innovation and sustainability.



# Selected transactions

## Rising to the healthcare challenge

Founded in 1967, Cerba HealthCare is a leading player in medical diagnostics, with more than 700 labs and 100 technical facilities performing approximately 250,000 diagnostic tests a day in 40 countries around the world. Initially focused on specialty testing, the company has grown and diversified its service mix over the years to include routine testing, clinical trial services, diagnostic imaging and veterinary biology.

Once the COVID-19 pandemic took hold, Cerba HealthCare ramped up quickly to support the need to test people for the virus. In France, Cerba HealthCare was one of the first laboratory networks permitted to perform COVID-19 testing. We believe that companies like Cerba HealthCare will have an important role to play in critical healthCare infrastructure going forward and the pandemic will only increase the ongoing necessity to test for infectious diseases. PSP joined the private markets firm Partners Group in acquiring Cerba in 2017 and, in March 2021, we agreed to reinvest alongside EQT Private Equity and management to continue the company's highly successful global M&A strategy and strong organic growth execution.

Since our initial investment, we have been working with Cerba HealthCare's board and management team on ESG best practices related to governance, data management, cybersecurity and environmental management. Furthermore, the company has created a board-level audit and risk committee and has been implementing several initiatives to reduce its energy consumption and carbon footprint.



## Supporting climate solutions

PSP has a strong and growing renewable energy portfolio, totaling approximately \$3.8 billion of direct investments in more than 250 renewable energy assets with an aggregated net power capacity of approximately 4.3 gigawatts as of March 31, 2021. This capacity produces about the same amount of electricity as consumed by over 1.2 million homes in a year, and is enough electricity to power more than 62 billion kilometers travelled by an electric vehicle in one year.

For example, we have a 50% ownership stake in Cubico Sustainable Investments, one of the world's leading renewable energy infrastructure companies with a vast portfolio of onshore wind, solar photovoltaic, concentrated solar power and transmission line technologies. Committed to doing business in a socially and environmentally responsible manner, Cubico achieved a GRESB score nearly 10% higher than the industry average in 2020. The GRESB assessment is widely used by investors for benchmarking the ESG performance of real assets.

In early 2021, Cubico acquired Grupo T-Solar, giving the company a combined global portfolio that can produce enough energy to power nearly 2.4 million UK homes and avoid 1,830,000 tonnes of CO<sub>2</sub> emissions per year.

Since 2017, PSP has had a strategic relationship with Pattern Energy, a leading North American developer and operator of renewable generation facilities, through which we co-invest alongside Pattern to acquire equity interests in operating wind facilities across North America. In 2021, we completed a US\$500 million investment program with Pattern, by acquiring a 49% equity interest in three Pattern-controlled operating wind farms. The positive environmental contribution from the three assets combined is over 2,000,000 tonnes of avoided  $CO_2$  emissions, equivalent to taking about 450,000 cars off the road every year. With this transaction, PSP owns net installed capacity of 775 megawatts in nine Pattern-controlled wind farms across three US states and four Canadian provinces.

## Innovation the world needs

It's estimated that the planet will have 9.7 billion people to feed by 2050—over two billion more than today. At the same time, the yield gains resulting from modern agricultural technologies have plateaued and climate change has caused weather volatility and droughts affecting farmers around the globe.

Indigo Ag, an agriculture technology company, is among the innovators tackling this problem. Founded on the breakthrough idea of harnessing a plant's microbiology, Indigo uses natural biological seed treatments and digital technology—including a digital grain and logistics marketplace—to improve the sustainability and profitability of farming.

Through its Indigo Carbon program, the company is pioneering a scalable, affordable and scientifically rigorous method for measuring how much carbon dioxide a farm removes from the atmosphere and reduces as a result of adopting more sustainable growing practices—unlocking a new income stream for growers in selling carbon credits.



These are the kinds of tools needed to accelerate the use of nature-based solutions such as agriculture in the fight against climate change.

With our \$125-million loan to Indigo, PSP is also innovating and helping the cause. Believed to be the first of its kind, the financing is backed by Indigo's intellectual property, which itself has been insured by a consortium of insurers. This novel deal structure protects PSP from downside losses and improves the risk-return profile of the deal, while helping Indigo leverage the significant value of its technologies to raise funds and continue its growth without equity dilution.

### Responsible, resilient real estate

Located in the heart of the City of London and completed in December 2020, 22 Bishopsgate is at the forefront of the modern office workspace in terms of technology, amenities and flexibility. As corporate tenants require more optionality due to the incredible pace of technological change, the 61-storey tower includes nearly 120,774 square metres of high-specification office space along with smart integrated building management systems.

22 Bishopsgate is also second to none from a sustainability perspective, living up to a set of commitments that focus on well-being, learning, equality and the environment. Aspects of well-being include serving nurturing, well-made food in its restaurant and foods stalls, championing physical fitness through its gym spaces, helping tenants work toward Delos Well Standard accreditation—a globally recognized office wellness standard—and providing calming touches through giant houseplants and works of art. The building is net zero operational carbon, using 100% certified renewable power and offset credits for the balance of carbon emissions. In addition to working to a set of circular economy principles built to reduce waste and make the smallest environmental impact possible, the property



management team encourages tenants to focus on greener processes via an innovative consolidation centre—which reduces delivery emissions by 96%—a world-class recycling program, and access to systems and smart services that offer tips on saving energy and generating less waste.

PSP and partners Axa, Quadreal and Temasek each own 25% of 22 Bishopgate.

## Nuts about sustainability

Pomona Farming, our majority-owned farmland management company, purchased Baker Farms in December 2020, making it the largest almond producer in the United States. The acquisition formed a new hub in Pomona's almond portfolio and further diversified the company's holdings across the state of California.

Pomona prides itself in farming responsibly, with a strong commitment to using natural resources sustainably and to benefitting the people in each of its local communities. Pomona is a participant in the Almond Board of California's Sustainability Program, a signatory to the UN-supported Principles of Responsible Investment in Farmland, and has achieved "Gold Standard" certification in the California Almond Sustainability Program. Here are just three examples of its sustainable practices:  Pomona is creating more than 3,330 acres (1,336 ha.) of bee habitats, growing over 30 different plant varieties with bloom cycles staged throughout the year. It also hosts more than 750 honeybee hives over the winter at its three bee sanctuaries, each of which



consists of several hundred contiguous acres of forage and flowers, supportive micro climates and plentiful water.

- The company manages irrigation and water sourcing to create additive recharge on the orchards, adding water back into underground basins, and thereby achieving an average water application across its Californian portfolio, that is well below the almond industry average.
- Pomona is eliminating harmful chemicals, completely eliminating organophosphate and neonicotinoid pesticides, and piloting targeted weed application technology, which reduces herbicide usage by 80% where implemented.

## Tapping the potential of emerging market debt

As a result of the Policy Portfolio review, the allocation to emerging market debt (EMD) was increased within the fixed-income portfolio, as an additional avenue for geographical diversification.

While EMD—debt instruments such as bonds that are issued by countries with developing economies—has historically presented higher risk, there has been considerable improvement in this regard in recent years. With yields in emerging markets higher than those in developed markets, EMD presented an opportunity for PSP to enhance returns and reduce risks over the long term. The gradual implementation of this allocation began several months ago, with the Capital Markets and CIO teams leveraging external managers as a way to gain access to the insights and expertise of specialists in the field of EMD. Recognizing the heightened level of ESG risks in emerging markets, the Responsible Investment group was also involved, conducting a thorough review and benchmarking of ESG integration best practices for EMD strategies. The key outcome: PSP is now partnering with a number of world-class managers to gain exposure to the asset class.

## Finding new ways to diversify and reduce risk

In 2020, we spotted an opportunity to leverage our relationship with one of our Private Equity group's portfolio companies, Amwins, and to capitalize on our in-house insurance expertise, by seeding a new investment fund that specializes in the purchase of securities linked to natural catastrophe insurance policies sourced by Amwins and other catastrophe exposed contracts.

The cornerstone investment with Integral ILS, an independent alternative fund manager, represented our first insurance-linked securities (ILS) allocation. ILS is an attractive asset class for us given that it is uncorrelated to the broader financial markets and offers diversification benefits to our portfolio.

This latest investment has the potential to become a sizable portion of PSP and potentially a standalone asset class, consistent with our priority of pursuing alternative diversifying strategies. The Integral team has secured an additional investment from one of our peers and is in conversation with other likeminded investors to attract additional capital and continue scaling the fund. Given the high degree of uncertainty in both the timing and the magnitude of the impact of climate change, catastrophe (re)insurance is an effective solution for mitigating such risks and helping to foster climate resilience in disaster-prone areas of the world. As part of our due diligence, our Responsible Investment group assessed key ESG risks and opportunities related to the transaction, notably the impact of climate change on underwriting and risk. Our teams also conducted



an extensive review of the fund manager's expertise in properly considering the known impact of climate change in pricing individual transactions and managing portfolios. We will continue to engage with the fund manager on these topics going forward.

# **Corporate strategy**

# Fiscal year 2021 marked the end of our previous corporate strategy, *Vision 2021*, with meaningful progress achieved toward the objectives set in 2016.

Select examples include:

- Cultivating One PSP by shifting to a total fund investment approach and mindset throughout the organization, including through the redesign of the CIO group mandate and employee incentive compensation program. Notably, over 50 transactions were completed during the period entailing cross-asset class collaboration.
- Increasing our global footprint through the opening of offices in New York City, London and Hong Kong. Having re-allocated 5% of AUM from North America and Europe to Asia Pacific and emerging markets over the period, steady progress has been made to advance our global activities.
- Improving our brand locally and internationally by positioning our investment teams as enablers of complex global transactions, including through the establishment of the Credit Investments team, which has enhanced our ability to finance transactions across the capital structure. Overall relationship management efforts have also meaningfully improved through more deliberate coordination of fund-wide and strategic partnerships.
- Increasing scalability and efficiency having increased net deployment in private markets by 58% and active management in public markets by 14%, while enhancing workforce productivity over the period.
- Developing our talent by more than doubling the number of women in leadership positions, launching a tailored leadership development program and implementing a new employee talent-value proposition.

In fiscal year 2021 specifically, we delivered on our total fund investment objectives by getting ready to operationalize new currency management and balance sheet optimization programs; we strengthened our data foundation by advancing our data structuring and defining an overall data management plan; and we established our plans for transversal and advanced analytics platforms.



### **PSP Forward**

As Vision 2021 reaches its conclusion, enduring changes occurring in our investment environment require a renewed strategic focus to ensure we remain well positioned. These include the current low-return environment in financial markets, heightened levels of geopolitical uncertainty, implications of the "Asian century," an accelerated pace of disruption and a changing workforce landscape. In this context, the ambition for *PSP Forward* is to be an insightful global investor and valued partner that is selective across markets and focused on the long term.

*PSP Forward* will advance how we operate as a global organization focused on insight-driven decision-making that enhances total fund performance and our investments.

Fundamental to success will be to increasingly think transversally; to share and leverage resources and capabilities that exist throughout the firm; to ideate, incubate and then fail-or-scale new strategies as their results are measured; and to ensure that we constantly revisit existing programs and priorities so that we adapt as needed to changes in our environment.

### PSP Forward is anchored by three strategic pillars:



The strategy also sets out key performance indicators for tracking progress and driving accountability, and outlines the level of innovation expected as the changes embedded in the strategy are implemented.

### Gaining an edge through data

Our technology and digital strategy (TDS) will be a key enabler of *PSP Forward*, with all three pillars of our corporate strategy requiring large-scale technology efforts. Our TDS vision is to support the future organization with scalable systems and partnerships, organized data and use of advanced analytics.

The five-year plan envisions migrating to a fully cloud-based environment with more consolidated systems and smart sourcing initiatives where relevant; delivering enriched, data-driven portfolio views to support more sophisticated portfolio management; and selectively leveraging next-generation technology and talent to take full advantage of artificial intelligence and machine learning.

# Connecting to our people and communities

Why it matters

Our success depends on the strength and performance of our people. We must offer an employee experience that inspires them and empowers them to thrive—in order to attract and retain the diverse, high-quality talent needed to deliver our mandate and to make a positive impact through our investments and in our world. With our people working from home in fiscal year 2021, staying connected to them—and to what they needed to stay healthy and work productively—was one of our top priorities.

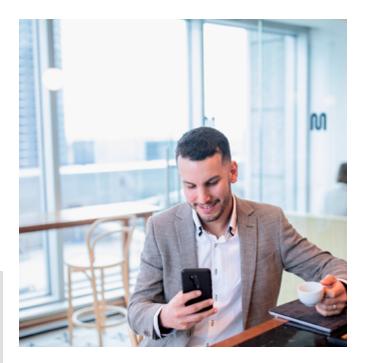
The heightened sense of community we experienced not only strengthened our culture and business, it also inspired our heartfelt response to the needs of those in the communities around us.

### **Putting people first**

Just as the world transformed virtually overnight when the COVID-19 pandemic took hold, so too did our workplace. Right from the outset, we prioritized the health, safety and wellness of our employees, so that as an organization we would be able to fulfill our mandate and responsibilities to contributors and beneficiaries. This principle underpinned our decisions in the ensuing weeks and months.

# Measures taken in response to the pandemic included:

- Establishing a multi-disciplinary COVID-19 task force to monitor the evolving situation and adjust our actions in keeping with government guidelines from the various jurisdictions where we have offices, and with PSP's needs and our employees' readiness.
- Shifting the entire organization to work remotely as of March 2020, which remains the case at the time of writing.
- Providing a financial allowance to support employees in setting up their remote offices.
- Increasing communications through regular messages and videos from our CEO, and updated information on the COVID-19 hub on our intranet site.
- Enhancing our benefit plans with wellness and virtual health care services, including online yoga and mental wellness programs.
- Expanding mental health support including extending our Employee Assistance Program to family members, and offering virtual *Navigating the Pandemic* sessions for parents, employees living alone, employees caring for vulnerable individuals and others.
- Pausing all non-essential activity during the summer to give employees an opportunity to recharge and pace their workload.
- Planning for safe and effective alternate voluntary return to office workspace options, while meeting public health requirements in all jurisdictions.





### Listening and learning

Regular employee engagement surveys are invaluable for gauging our workforce sentiment and attending to people's needs. We conducted 11 surveys during the fiscal year, including two dedicated COVID-19-related surveys. Nearly all employees participated—98% completed at least one survey and close to 83% contributed to each survey.

One of the things we learned through the surveys was that many employees wanted to continue their formal training and development during the pandemic. We were able to offer additional online courses and pivot training and learning programs from in-class to virtual. This included our leadership journey development program, which graduated 62 directors and senior directors, and 54 vice-presidents and senior managing directors during the year. Our leaders of talent development program for manager levels saw 62 managers and senior managers complete the course.

A total of 145 people received promotions during the year, all of whom were recognized at our first-ever virtual Promotions Celebration in December. We also actively encourage transversal movements within PSP to provide career building opportunities, by giving employees the opportunity to add new skills and experience. There were over 30 such transfers in fiscal year 2021.



### **High-performing team**

Our employees will be key to delivering our *PSP Forward* strategy. Recognizing the important role they will play, *high-performing team* is one of the pillars of our strategy and we have identified two focus areas:

- Hybrid workforce model adapting our employee experience for greater workplace flexibility, giving employees more autonomy, encouraging empowerment and drawing on the lessons learned during the pandemic as we work remotely.
- Resilient organization upskilling, reskilling and preparing employees for the future of work by building Al and analytics skills, promoting transversal movement and creating an agile work structure with programs for alternative career opportunities.







PSP was named one of Montréal's Top Employers for the fourth consecutive year

### Equity, inclusion and diversity

Why it matters — Our commitment to equity, inclusion and diversity is both good for society and good for our performance. Research supports its positive impact on attracting, retaining and engaging the best talent, fostering innovation and strengthening financial results. We also believe it enhances our decision-making and problem-solving capabilities, and strengthens connections within our global organization and with external partners and networks.

We are committed to shaping a culture of equity, inclusion and diversity (Ei&D), where we do our utmost to provide equal opportunity, respect and value one another for our differences, and create a safe space for all to belong and thrive. We want to be a leader in the investment industry in this area.

We have an active Ei&D Council, consisting of volunteers from across the organization, who use their voices to build awareness and understanding, and are the driving force behind our eight dedicated affinity groups. Through these groups, close to 100 employees are actively involved in, contribute to and lead our Ei&D efforts.

Here are three examples—selected from among the 15 initiatives launched by our Ei&D Council and collaborators in fiscal year 2021—showing the scope of our activities:

- We introduced a Veteran Integration Program pilot to create opportunities for veterans to leverage their wide-ranging skill sets in the business world. The tailored, one-year program includes a personal development plan, coaching, mentoring and sponsorship support. By the end of the program, participants will have gained meaningful industry and corporate experience, and developed professional networks, which they can use as a stepping stone to future employment opportunities.
- We hosted an Economic Reconciliation roundtable discussion which included three special guests from Fort Nelson First Nation, the First Nations Major Projects Coalition and First Nations Finance Authority who shared their perspectives on developing ESG investment standards, improving environmental practices, and increasing access to capital and ownership or involvement of First Nations in major projects on their lands.
- We launched an illuminating We Are PSP initiative, which encouraged employees to share on our intranet the unique experiences that shaped their lives and identities. The stories were moving and deepened our understanding of the challenges some of our people face.

"I'm honoured to be the first person in PSP's Veteran Integration Program. When I left the Royal Canadian Airforce after nine years of service, I knew I wanted to work in investment management but wasn't sure where my journey would take me. The path from the military to corporate Canada, and certainly into an elite financial institution like PSP, is not well-travelled, and I'm fortunate to have the support of PSP's Veteran Affinity Group and its senior leaders. I'm now in a position where I have the tremendous privilege of helping manage the investments that support my former brothers and sisters in arms, and I intend to make the most of this unique opportunity."

Maxime Roy, Analyst, Credit and Private Investment Risk

### Seizing the moment to stop racism

The murders of George Floyd and others, and the global protests they triggered, were stark reminders that racism and discrimination still exist in our world and communities. We at PSP resolved to work harder for change. Our Ei&D Anti-racism, Culture and Religion affinity group took the lead on an anti-racism campaign within our workplace that kicked-off with a "Let's Talk about Racism" panel attended virtually by 778 employees.

Campaign initiatives included creating safe spaces for our Black colleagues to have open discussions on racism and their lived experiences, and to create an internal support network. We also offered educational activities during Black History Month, created opportunities to continue the dialogue throughout PSP, and established new external partnerships. Among them, our CEO signed on to the BlackNorth Initiative, committing PSP to promote dialogue about anti-Black racism, foster awareness of unconscious biases, remove barriers to advancement for Black employees, and more.

### Continuing our journey

In fiscal year 2021, we took an important step forward in our Ei&D journey by performing a structural inclusion audit of our human resources policies, programs, processes and practices to identify any systemic barriers and opportunities for improvement. Along with this, we conducted a self-identification survey to give us a clearer picture of our workforce demographics, and embedded an inclusion index in our continuous engagement survey to gather employee feedback on how equitable, inclusive and diverse we actually are as an organization.

The research indicated that while our workforce is representative of the different dimensions of diversity, we need to continue evolving our practices and leadership styles to allow for true inclusion and equity.

**Equity** – While our hiring, benefits and compensation practices are not unfavourable to underrepresented talent, people in underrepresented groups continue to face structural barriers and disadvantages, mainly related to our advancement practices.

**Inclusion** – Employees generally appreciate PSP's commitment to Ei&D, although underrepresented groups tend to be slightly less satisfied.

**Diversity** – Overall representation<sup>1</sup> for the following groups is comparable to market<sup>2</sup>, but decreases at leadership levels:

- · Women (46% vs. 45.2% market availability)
- Black people (3%) and people of colour (18%) (Total of 21% vs. 17.3% market availability)
- People with disabilities (11.5% vs. 7.6% market availability)
- Indigenous peoples (1% vs. 1.5% market availability)
- LGBTQ+ identification (4% vs. estimated 10% 20% of the population)
- Four generations are represented in our workforce, with the majority being shared by Gen Y with 52% representation and Gen X with 40%
- <sup>1</sup> Representation data is based on the PSP self-identification survey.
- <sup>2</sup> Since the majority of our workforce is in Canada, market availability rates are based on the 2016 Canadian National Survey and NOC codes and the 2017 Survey on Disability.

### **PSP** people mosaic

78%

of employees counted themselves in by completing the voluntary self-identification survey

74%

of employees represent at least one dimension of diversity, although representation decreases at senior leadership levels (63%)

46%

of our employees represent multiple dimensions of diversity (intersectionality), but this representation also decreases at senior leadership levels (28%)

Based on the findings, we developed a three-year roadmap, which will focus on advancing Ei&D to create lasting systemic change. It will include measurable targets in order to monitor our progress. Our main areas of focus will be:

- Strengthening our commitment to Ei&D internally and externally.
- Narrowing gaps in representation for identified diversity groups across levels.
- Creating equitable practices and removing barriers for underrepresented groups.
- Continuing to build Ei&D literacy and intentionally inclusive behaviours.
- Driving inclusive and sustainable economic growth and investment practices.

### **PSP** gives back

In the communities where we live and work, many citizens were at heightened risk and suffering. To help as best we could, we launched the COVID-19 Emergency Relief Initiative in May, a program in which PSP matched employees' donations up to \$2,000 each. Our employees' compassion and generosity shone through and resulted in more than \$727,000 being donated to the four organizations we chose to support: United Way, Red Cross, HealthPartners and Community Foundations Canada.

In the fall, we continued the employee donations matching program during our annual PSP Gives Back campaign and raised close to \$439,000 for local community organizations selected by employees at each of our offices. This brought our total contributions for the year to more than \$1.17 million.

Management's discussion of fund performance and results

Management's discussion of fund performance and results (the Management report) provides an analysis of the operations and financial position of PSP Investments for the year ended March 31, 2021 and should be read in conjunction with the Consolidated Financial Statements and accompanying notes for the years ended March 31, 2021 and should be read in conjunction with the Consolidated Financial Statements and accompanying notes for the years ended March 31, 2021 and 2020. The Consolidated Financial Statements are consolidated Financial Statements and accompanying notes for the years ended March 31, 2021 and 2020. The Consolidated Financial Statements have been prepared in accordance with International Financial Reporting Standards (IFRS). In this report, we use a combination of financial measures, ratios, and non-GAAP measures to assess the performance. The non-GAAP measures used in this report do not have any standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other issuers. These measures should be considered as supplemental in nature and not as a substitute for the related financial information prepared in accordance with IFRS. This report takes into account material elements, if any, between March 31, 2021 and June 10, 2021, the date of approval of this report by the Board of Directors. Additional information about PSP Investments is available on the website (www.investpsp.com).

#### Forward-looking statements

From time to time, PSP Investments makes forward-looking statements that reflect management's assumptions, expectations, objectives, strategies and intentions as of the date of this report. These forward-looking statements are typically identified by future or conditional verbs or words such as "outlook", "believe", "estimate", "project", "expect", "plan", and similar terms and expressions.

By their nature, forward-looking statements require assumptions to be made and involve inherent risks and uncertainties. As a result, PSP Investments cannot guarantee that any forward-looking statement will materialize and its future investment activities may vary from those outlined herein. You should not place undue importance on forward-looking statements and should not rely upon this information as of any other date.

## **Our mandate**

PSP Investments' mandate is to manage the amounts transferred to it by the Government of Canada (the Government) for the funding of benefits earned from April 1, 2000 (Post-2000 Liabilities) by members of the public sector pension plans of the federal Public Service, the Canadian Forces, the Royal Canadian Mounted Police and, since March 1, 2007, the Reserve Force (collectively the Plans). In accordance with the *Public Sector Pension Investment Board Act*, PSP Investments' statutory mandate is to:

- a) Manage amounts that are transferred to it in the best interests of the contributors and beneficiaries, and
- b) to invest its assets with a view to achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the pension plans and the ability of those plans to meet their financial obligations.

PSP Investments expects to deliver on its mandate by creating value through its strategic asset allocation, dynamic asset allocation, and active management decisions. Strategic asset allocation entails carefully designing asset classes and allocating strategic long-term targets to each of them through the Policy Portfolio and dynamic asset allocation involves navigating the asset allocation around those strategic targets over a mid-term horizon as the economic cycle

evolves. Active management activities are designed to generate additional returns, through asset selection and assist in delivering on our mandate. Those activities are described further under "Investment Framework".

Fiscal year 2021 marked the end of our five-year *Vision 2021* strategy and the realization of our ambition of becoming a leading global institutional investor. Milestones achieved included: implementing a total fund investment approach; opening offices in New York City, London and Hong Kong; building scalable investment strategies and deploying more efficient operational models and decision-making processes; and implementing our talent value proposition worldwide, and our Equity, Inclusion and Diversity (Ei&D) Council. These accomplishments are the building blocks for our new strategy, called *PSP Forward*, which will advance how we operate and compete as a global organization.

The real test of PSP Investments' success is that we achieve our mandate over the long term and create value for the sponsor of the Plans, the Government, and manage assets in the best interest of the Plans' contributors and beneficiaries. As we will see throughout the next section, PSP Investments aims to achieve its mandate by having a robust investment approach aligned with the Government's risk tolerance.

# The importance of investment returns in the funding of the pension plan obligations

At the end of fiscal year 2021, fund transfers received from the Government<sup>1</sup> since April 1, 2000, represented approximately 42% of net assets under management (AUM), with the remaining 58% representing investment returns earned by PSP Investments on those funds. As the Plans mature, the proportion of assets coming from investment returns is expected to continue growing. Having a robust investment framework aligned with our mandate and the Government's risk tolerance is therefore crucial for funding the Post-2000 Liabilities of the Plans.



<sup>1</sup> Transfers to PSP Investments from the Government consist of amounts equivalent to the proceeds of the employee and employer contributions to the Plans, less plan administrative expenses and amounts paid for benefits earned since April 1, 2000 (March 1, 2007, for the Reserve Force).

## **Investment framework**

The chart below illustrates our investment framework.

### Mandate

Communicated on behalf of the

President of the Treasury Board,

it articulates the Government's

risk tolerance (defined in terms

### **Design and protect**

Policy Portfolio Long-term strategic asset allocation Medium-term dynamic asset allocation

### Active management

### Actual portfolio

Includes active investment strategies within risk limits and total fund activities

**Complementary Portfolio** 

### Mandate

### **Reference Portfolio**

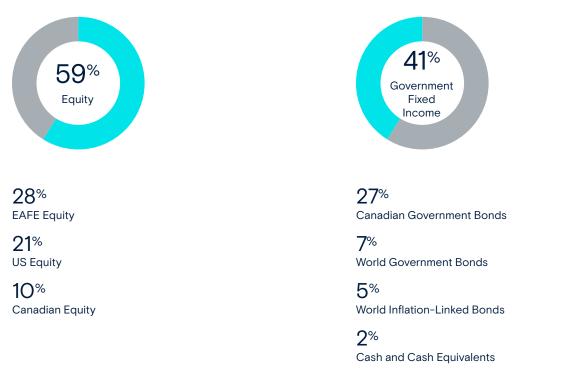
**Reference Portfolio** 

of pension funding risk)

The Reference Portfolio is the starting point of the investment framework. It is a passively managed, easily investable portfolio that is used by the Government of Canada to communicate its funding risk tolerance to PSP Investments. The Treasury Board of Canada Secretariat (TBS), communicates the Reference Portfolio to PSP Investments on behalf of the President of the Treasury Board. Through Asset-Liability Modelling (ALM), PSP Investments calculates the pension funding risk associated with the Reference Portfolio, which serves as a basis for its investment framework. Pension funding risk includes the risk of generating a deficit requiring additional contributions under adverse outcomes. The Reference Portfolio has been an important part of PSP Investments' investment framework for many years as it anchors the risk and return parameters when it comes to implementing its legislated mandate of maximizing returns without undue risk of loss. Responsibility for the Reference Portfolio—which was developed, maintained and implemented by PSP Investments until recently—has been assumed by the Government this year, in accordance with the Funding Policy for the public sector pension plans. This fiscal year therefore marks the first time that a risk tolerance in the form of a Reference Portfolio, rather than a long-term return target, has been communicated to PSP Investments.

The Reference Portfolio is currently composed of 59% equities and 41% fixed income, as detailed below:

### **Reference Portfolio Asset Allocation**



# Design and protect the strategic asset allocation

Building on our mandate with the starting point being the risk tolerance conveyed by TBS via the Reference Portfolio's Asset Allocation, the second component of the investment framework is "design and protect". This component focuses on two elements:

- Designing the best possible portfolio, the Policy Portfolio, to allow PSP Investments to achieve its mandate to maximize returns without undue risk of loss over a long-term horizon.
- Aiming to ensure that, through the implementation of the Policy Portfolio, risk and return characteristics of PSP Investments' actual portfolio are aligned to those of the Policy Portfolio.

### **Policy Portfolio**

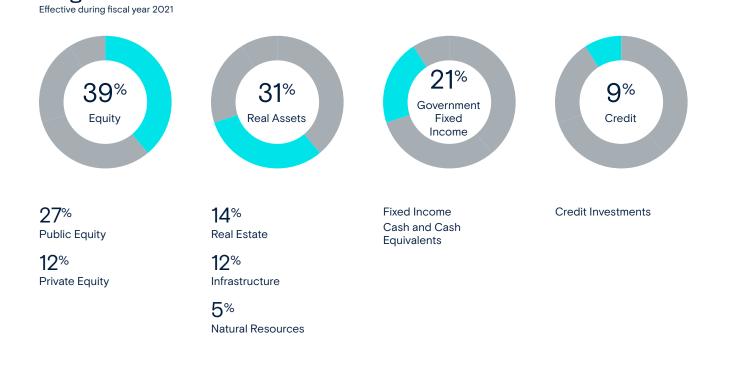
The Policy Portfolio is built as a more diversified, resilient and liability-aware portfolio than the Reference Portfolio. It articulates PSP Investments' long-term target asset class exposures. The objective for the Policy Portfolio is to achieve a return greater than the Reference Portfolio over a period of 10 years with a lower or equal level of pension funding risk. This is achieved by including asset classes that diversify our sources of risk and return such as Real Estate, Private Equity, Infrastructure, Natural Resources, and Credit Investments.

Target asset allocation<sup>1</sup>

The inclusion of these asset classes is expected to provide a higher return for the Policy Portfolio compared to the Reference Portfolio without increasing funding risk for three primary reasons:

- Their inclusion improves portfolio diversification and therefore reduces pension funding risk.
- Over time, the private nature of these assets is expected to result in higher returns. The Plans' liabilities are long-term in nature and liquidity requirements are expected to be minimal until 2030. Since it is unlikely that PSP Investments will need to sell assets quickly, we are well positioned to capture these higher returns.
- The Plans' liabilities are sensitive to inflation. Investing in real assets that tend to offer long-term inflation protection such as Real Estate, Infrastructure and Natural Resources better matches the liabilities of the Plans and lowers the risk of a deficit in the pension plans.

The Policy Portfolio is the predominant factor in determining PSP Investments' return and risk over time. As such, it is reviewed annually or more frequently, if required. Each review includes an asset-liability study to ensure the Policy Portfolio accounts for specific characteristics of both the markets and the Plans' liabilities.



<sup>1</sup> PSP Investments recognized that some investment opportunities may be beneficial to the Plan Accounts without falling within the asset classes defined in the strategic asset allocation. Such investments (together with those in the Complementary Portfolio) have no target weight but shall not surpass 3% of the Plan Account's value.

### - 32

The Policy Portfolio integrates considerations such as diversification, leverage and currency exposure. PSP Investments uses leverage to improve its returns with careful consideration to risk and liquidity as is further described in the "Liquidity and Capital Management" section.

In terms of currency exposure, the Policy Portfolio is strategically unhedged. We believe that when foreign currency exposures are not systematically hedged, the Policy Portfolio's risk-return profile is improved as some foreign currencies, notably the US dollar, tend to appreciate versus the Canadian dollar when economic shocks occur and are, therefore, expected to act as a diversifier in the Policy Portfolio (acting as a natural hedge against declining asset returns). Furthermore, maintaining currencies unhedged reduces hedging cost in the long term and reduces pressure on liquidity, leverage and operations.

PSP Investments' Board of Directors (Board) approves, and annually reviews, the Statement of Investment Policies, Standards and Procedures (SIP&P), which governs the allocation of assets under the Policy Portfolio and describes our investment approach. In addition to the allocation of assets under the Policy Portfolio, the SIP&P addresses matters such as categories of investments and loans; risk management and diversification; liquidity of investments; pledging of assets, permitted borrowings and leverage; securities lending and borrowing; valuation of investments; and proxy voting and responsible investment.

This fiscal year's review brought some changes to the Policy Portfolio that reflect the uncertainty in markets and strengthened the alignment with the Government's risk tolerance. This resulted in a Policy Portfolio with an increased robustness in terms of pension funding risk while maintaining its ability to generate higher returns than the Reference Portfolio over the long term.

While the Policy Portfolio is expected to provide a higher return compared to the Reference Portfolio over the long term, the difference in returns between both might be significant in a given year. The Policy Portfolio includes significant allocations to private asset classes (including real assets) while the Reference Portfolio is simpler and more weighted toward public equities (59% weight of public equity in the Reference Portfolio versus 27% for the Policy Portfolio). When public equity asset classes perform well, the Reference Portfolio, tilted toward public equities, will tend to outperform the Policy Portfolio that is more diversified. Conversely, in years when asset class returns are dispersed, the Policy Portfolio will tend to outperform the Reference Portfolio.

### Dynamic Asset Allocation

Several mechanisms such as portfolio rebalancing and risk limits are in place to ensure that the total fund's risk and return characteristics do not stray too far from the desired ones in the Policy Portfolio. Notably, a new total fund activity, the Dynamic Asset Allocation (DAA), was introduced this year to contribute to the implementation of the strategic asset allocation. In order to reach the desired exposures, it enables a smooth transition period following the addition of a new asset class, operational constraints when ramping up, or revising the targeted long-term weights. It seeks to improve the likelihood that the Policy Portfolio will deliver on PSP's long-term value proposition using business cycle analysis. Additionally, it adjusts the Policy Portfolio desired exposures to enhance the return and reduce the risk of the total fund while considering the current and mid-term economic and market conditions.

### Active management

### Actual portfolio

The third component of the investment framework, "Active management", refers to investment strategies aimed at outperforming a benchmark that reflects the desired risk and return characteristics that were identified as part of the strategic asset allocation decision. The objective of implementing active management strategies is for PSP Investments to achieve a return exceeding that of the Policy Portfolio while staying within Board approved risk limits.

Based on proprietary research, analytic capabilities and expert judgment, active management strategies focus on investing in securities whose risk-adjusted returns are expected to outperform the market.

#### Complementary Portfolio

In support of total fund activities, we introduced the Complementary Portfolio in fiscal year 2017 to focus primarily on cross-asset transactions. The Complementary Portfolio focuses on investments that are not within the mandate of an existing asset class but are beneficial to the total fund. The objectives of the Complementary Portfolio include incubating innovative strategies and seeking to obtain knowledge and insights that can be leveraged throughout PSP Investments. The objective of this portfolio is to improve the long-term risk-reward profile of the total fund. The mandate of the Complementary Portfolio was recently expanded to focus more on innovation strategies, including the Alternative Risk Premium (ARP) and Knowledge Driven (KD) strategies. The ARP strategy seeks to invest in assets with expected return streams that are uncorrelated to general economic conditions and traditional financial markets. The KD strategy, on the other hand, seeks to make investments in the pursuit of knowledge and insights while providing an appropriate financial return. KD investments are generally with partners that have the ability to impact multiple assets classes and business partners within PSP Investments and are expected to be very long-term relationships.

Since its introduction in January 2017, the Complementary Portfolio has returned 11.2% on an annualized basis compared to the benchmark return of 5.7%, primarily due to the strong performance of certain investments in the financials and communications sectors.

## Evaluating the performance of our investment approach

As our investment approach is designed and implemented to accomplish our objective of achieving our mandate, evaluating the performance of our investment approach is important.

We measure performance across different time horizons to provide different insights. While measuring long-term performance is in line with the nature of our mandate and helps us evaluate the results of our investment decisions across market cycles, medium-term performance measures the efficiency of implementing the asset classes' investment strategies. Although we also measure performance annually as each year contributes to the long-term performance, we do not place excessive importance on performance during any given year since we believe that it reflects prevailing temporary market conditions and volatility.

### Measures of success at the total fund level

Our long-term success is measured through the following performance objectives:

# Achieve a return, net of expenses, greater than the return of the Reference Portfolio over 10-year periods

As mentioned previously, our investment strategy is built to achieve a return greater than the Reference Portfolio over a period of 10 years with a lower or equal level of pension funding risk. As a result, achieving this return over the long term is our primary performance objective as it measures the value added by PSP Investments' strategic decision to build a more diversified portfolio—the Policy Portfolio—that includes less liquid asset classes, to dynamically allocate assets over a mid-term horizon and to engage in active management strategies.

We believe a 10-year period appropriately reflects the long-term nature of our mandate and, consequently, our investment approach.

### Achieve a return, net of expenses, exceeding the Total Fund Benchmark return over 10-year and 5-year periods

As mentioned previously, PSP Investments engages in active management strategies to achieve a return exceeding that of the Policy Portfolio while staying within Board-approved risk limits. In order to assess the value added by such strategies, we measure the difference between PSP Investments' net performance results and the Total Fund Benchmark. We measure such difference on a 10-year basis to align with our mandate and on a 5-year basis to assess the efficiency of such strategies at the asset class level.

The Total Fund Benchmark expresses the implementation of the Policy Portfolio and accounts for any accepted over/ underweighting in the target weights of the Policy Portfolio. As a result, the performance of the Total Fund Benchmark is based on actual weights and is used to isolate the performance impact of the third component of the investment framework, namely, the active management strategies.

#### Asset class performance evaluation

To evaluate whether PSP Investments met the objectives set as part of the assessment of the investment approach, we use benchmarks associated to the asset classes in the Reference Portfolio and Policy Portfolio.

PSP Investments undertook an exhaustive review of its benchmarks resulting in the adoption of customized public indices as benchmarks for private asset classes. The benchmarks in the table below were used to measure fiscal year 2021 relative performance for each asset class set out in the SIP&P as well as for the overall Policy Portfolio.

ASSET CLASS	BENCHMARK
Equity	
Canadian Equity	S&P/TSX Composite
US Equity	S&P 500
Europe, Asia, Far East (EAFE) Equity	MSCI EAFE
Small Cap Equity	S&P 600
Global Equity	MSCI World
Emerging Markets (EM) Equity	MSCIEM
Private Equity	Customized benchmark composed of public securities <sup>1,2</sup>
Government Fixed Income	· · · · ·
Cash & Cash Equivalents	FTSE Canada 91 Day T-Bill
Canadian Government Bonds	FTSE Canada Universe All Government Bond
World Government Bonds	JP Morgan Government Bond Index (GBI) Global
World Inflation-Linked Bonds	Bloomberg Barclays World Govt Inflation-Linked
Emerging Market Debt	Blend of customized GBI-EM Global Diversified and JPM EMBI Global Diversified
Credit	
Credit Investments	Blend of BofA Merrill High Yield Indices (United States & Europe) and S&P Global Leveraged Loan Index <sup>2</sup>
Real Assets	
Real Estate	Customized benchmark composed of public securities <sup>1, 2</sup>
Infrastructure	Customized benchmark composed of public securities <sup>1, 2</sup>
Natural Resources	Customized benchmark composed of public securities <sup>1,2</sup>
Complementary Investments	Customized benchmark composed of public securities <sup>2</sup>

<sup>&</sup>lt;sup>1</sup> The customized benchmark is determined based on a selection of public securities within the MSCI All Country World Index (ACWI) IMI, adjusted for factors such as leverage and aligned with the characteristic of each asset class as set in its mandate.

<sup>&</sup>lt;sup>2</sup> As a result of the decision to maintain foreign currency exposure unhedged, the benchmarks for Private Equity, Credit Investments, Real Estate, Infrastructure, Natural Resources and the Complementary Investments are set so that they remain neutral to currency movements, meaning that the actual currency return impact on private asset classes returns is reflected in their respective benchmark.

# Analysis of our total fund results

\$204.5B \$31.6B 8.9%



Net AUM

\$169.8 B Net AUM (FY2O2O) 10-vear annualized return<sup>1</sup>

> 7.8% 10-year Total Fund Benchmark return<sup>1</sup>

8.2% 10-year Reference Portfolio return<sup>1</sup>

9.3% 5-vear annualized return<sup>1</sup>

8.3% 5-year Total Fund Benchmark return<sup>1</sup>

8.9% 5-year Reference Portfolio return<sup>1</sup>

18.4%

1-vear annualized return<sup>1</sup>

16.5% 1-year Total Fund Benchmark return<sup>1</sup>

21.8% 1-year Reference Portfolio return<sup>1</sup>

#### Our long-term results

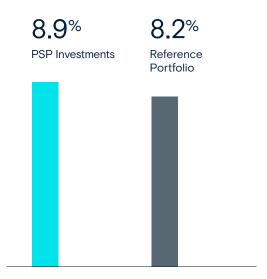
As discussed above, measures of success at the total fund level are comprised of the following three objectives and their related benchmarks against which we can evaluate the success of our long-term investment approach:

#### 1. Actual Return compared to the Reference Portfolio return (10-year)

The Reference Portfolio reflects what an investor could achieve with a passive investment approach and is implemented to adjust to the Government's risk tolerance. Over the last 10 years, PSP Investments' performance exceeded the performance of the Reference Portfolio by 0.7% per year. This result was achieved without incurring more pension funding risk than the Reference Portfolio. This additional 0.7% represents the value added by PSP Investments' strategic decision to build a more diversified portfoliothe Policy Portfolio-that includes less liquid asset classes, and to engage selectively in active management activities.

#### **Return compared to Reference Portfolio return**

10-year net annualized return<sup>1</sup>



These measures may not have a standardized meaning under IFRS and may not be comparable to similar measures disclosed by our peers. The 10-year and the 5-year annualized net returns are calculated using a time-weighted return methodology. Management views the 10-year and the 5-year net annualized returns useful to evaluate the performance of our long-term investment approach and believe they are useful to the reader for the same reason.

#### 2. Actual Return compared to the Total Fund Benchmark return (10-year)

Return compared to the

10-year net annualized return<sup>1</sup>

**Total Fund Benchmark return** 

This objective is used to measure the value added by PSP Investments' active management activities. Over the last 10 years, these activities generated returns that exceeded the Total Fund Benchmark by 1.1% per year. Over the past 10 years, PSP Investments' annualized return of 8.9% was supported by strong relative performance in all markets except Private Equity. PSP Investments' outperformance of 1.1% when compared to the Total Fund Benchmark is mostly attributable to its Real Assets and Credit Investment asset classes.

#### 3. Actual Return compared to the Total Fund Benchmark return (5-year)

This objective is used to measure the value added by PSP Investments' active management activities. Over the last five years, these activities generated returns that exceeded the Total Fund Benchmark by 1.0% per year with all but one of PSP Investments' asset classes exceeding their respective benchmarks.

PSP Investments' annualized return of 9.3% was driven mainly by the strong performance of Public Market Equities (13.2%) and of all Real Assets as well as Credit Investments (11.7%).

Return compared to the

5-year net annualized return<sup>1</sup>

**Total Fund Benchmark return** 

# 8.9% 7.8% 9.3% 8.3% PSP Investments Total Fund Benchmark PSP Investments 8.3%

<sup>&</sup>lt;sup>1</sup> These measures may not have a standardized meaning under IFRS and may not be comparable to similar measures disclosed by our peers. The 10-year and the 5-year annualized net returns are calculated using a time-weighted return methodology. Management views the 10-year and the 5-year net annualized returns useful to evaluate the performance of our long-term investment approach and believe they are useful to the reader for the same reason.

#### Our short-term results

#### Macroeconomic and financial market context

The economic backdrop in the past year has been largely characterized by a growth rebound in the wake of the COVID-19 pandemic. This recovery was aided by the gradual reopening of sectors under lockdown, the recent launch of effective vaccines, and an unprecedented injection of fiscal and monetary stimulus.

Despite this ongoing recovery from a global recession, economic output remains below its pre-pandemic peak. Most economies continue to face a high degree of slack, particularly within their labour markets. Moreover, the improvement in global economic activity has been uneven. The US economy has healed at a rapid pace due to a faster dismantling of lockdown measures, a relatively successful vaccination campaign and a more aggressive fiscal policy response (estimated to be roughly 15% of GDP in both 2020 and 2021). In contrast, growth in other major economies, including Canada, has lagged over the last year as economic concerns mostly took a backseat to public health considerations.

In response to the growth and corporate profit rebound, risk assets have delivered stellar returns throughout the year. This strong performance was supported by favourable valuations following the pandemic sell-off, as well as reduced uncertainty as a result of policymaker lifelines. Alternatively, the performance of safe-haven sectors and currencies were lackluster as investors rotated into pro-cyclical assets.

Global public market equities surged over the past year after having collapsed by roughly a third (in local currency terms) during the pandemic crisis. This rally has allowed most benchmarks to surpass their pre-COVID peaks. On the geographical level, the multi-year outperformance of US equities continued as tech giants were deemed clear winners amidst an environment of strict lockdowns. Canadian equities, given their heavy weighting toward resource sectors, did not keep up pace relative to global equities, with the energy industry continuing to face long-term headwinds to profit growth. The EAFE bloc also lagged the global benchmark given its tilt toward cyclical sectors that underperformed due to widespread lockdowns. Meanwhile, the return of emerging markets equities was on par with the global benchmark. Nominal government fixed income offered lackluster returns due to the reversal of the previous flight-to-safety that took place amidst the pandemic panic. Most recently, a renewed fear of future inflation as a result of extraordinary monetary and fiscal stimulus further lifted bond yields (particularly in the United States), thereby driving down valuations. Meanwhile, the steady rise in inflation expectations drove the outperformance of inflation-linked bonds. Both nominal and inflation-linked government bond yields remain well below pre-crisis levels, reflecting the commitment of global central banks to keeping policy rates anchored to their lower bounds.

Within currencies, the US dollar declined against most currencies as a result of reduced market volatility and a shift toward riskier assets. The dollar was further weighed down by an elevated valuation, rapidly rising US deficits, and a loss in yield advantage compared to rates in the rest of the world. The Canadian dollar was a key beneficiary of the weaker US dollar, rising from close to \$0.70 to nearly \$0.80 by fiscal year-end. The British pound also performed exceptionally well given the end of "Brexit" and the conclusion of a free trading agreement between the United Kingdom and the European Union.

In the commodity space, most sectors recorded rapid gains in tandem with the global demand rebound. Supply curtailments from OPEC+ members<sup>1</sup> and a tepid rise in US shale production brought back balance to the oil market. This dynamic fueled the rally in crude prices, which touched nearly \$70/bbl<sup>2</sup> after starting the fiscal year near \$20/bbl. Copper prices also benefitted greatly, which can be attributed to robust Chinese demand as well as the increasing perception of the metal's critical role in de-carbonizing the global economy in future decades. As for agriculture and natural resources, severe supply bottlenecks stemming from pandemic lockdowns led to a surge in prices.

#### Summary of total fund portfolio evolution

The net AUM of PSP Investments increased by nearly \$35.0 billion during fiscal year 2021, among which \$31.6 billion came from Net Income and \$3.0 billion came from net contributions received by PSP Investments.

The strategy to diversify into private markets has led to a steady increase in the proportion of net AUM composed of private assets as those asset classes came within reach of their target allocations. The implementation of those changes improved diversification at the total portfolio level, providing for an enhanced risk and return profile.

<sup>&</sup>lt;sup>1</sup> OPEC+ members comprise the members of the Organization of the Petroleum Exporting Countries (OPEC), plus ten additional oil exporting countries. <sup>2</sup> Oil barrel.

Over time, one of the objectives when constructing our portfolio is to ensure it is adequately diversified from a geographic perspective. While our allocation in North America remains the highest, reflecting the size and depth of the market as well as the favourable business environment, the allocation to emerging markets has steadily increased over the past years notably as a result of our growing allocation in emerging market debt.

#### Total fund performance analysis

PSP Investments recorded a return of 18.4% in fiscal year 2021. This was PSP Investments' best net return of the last 10 years, which was driven by a market recovery across most asset classes. Notably, Public Market Equities delivered a return of 48.1% and Private Equity returned 28.4% over one year.

PSP Investments' net return for the fiscal year exceeded its Total Fund Benchmark return of 16.5% by nearly 2.0%. While the majority of the asset classes delivered a return in excess of their benchmarks, Real Estate and Public Market Equities investments contributed the most to the total fund outperformance. The Reference Portfolio delivered an even higher return of 21.8% due to its exclusive allocation to public asset classes, which was expected given the equity market's strong recovery since the market's sudden decline in March 2020. Over the long run, PSP Investments' portfolio is expected to achieve higher returns than the Reference Portfolio, since the former is more diversified and more resilient to the different factors impacting markets.

#### **Currency exposure**

Given that the majority of PSP Investments' assets are denominated in foreign currencies, currency fluctuations can have a significant short-term impact on investment returns.

PSP Investments' decision to leave most of its foreign currency exposure unhedged is based on the belief that foreign currency exposures contribute to the diversification of PSP Investments' portfolio. Countercyclical currencies, such as the US dollar, tend to move in opposite directions of the stock market and therefore are expected to reduce losses in times of crisis, a very desirable characteristic from a total fund perspective. In fiscal 2021, most major currencies (with the exception of the Australian dollar) depreciated against the Canadian dollar amid strong stock market gains. Currency fluctuations reduced net income by \$13.4 billion, largely caused by the depreciation of the US dollar (-11.7%), followed by losses from exposures to the euro, Japanese yen, and Brazilian real. The appreciation of the Australian dollar partially offset the foreign exchange loss. This is in contrast with fiscal year 2020, when the US dollar's significant appreciation made up for part of the losses on the value of assets when the COVID-19 pandemic hit in the fourth quarter, again reflecting the diversifying nature of currencies relative to market movements.

Such fluctuations are expected in the short term given the volatile nature of currencies; in the long run, we expect currencies to act as natural diversifiers and reduce the volatility in the total portfolio's performance.

## Analysis of our results by asset class

The table below presents the annual, five-year and ten-year annualized performance of the asset classes, set out in the SIP&P as well as the overall Total Fund Benchmark, which is constructed using the asset class benchmarks weighted by the actual portfolio asset class weightings. To inform on our relative performance, the return of each asset class is compared to its relevant benchmark return, while PSP Investments' overall return is compared to the Total Fund Benchmark return. The table also presents the five-year annualized return by asset class and for the total portfolio relative to their respective benchmark.

	FISCAL YEAR 2021								
	Net AUM	Net AUM	Portfolio <sup>2</sup> income	1-year rate (%		5-year rate (%		10-year rat (%	e of return %)
ASSET CLASS	(billions \$)	(%)	(millions \$)	Portfolio	Benchmark	Portfolio	Benchmark	Portfolio	Benchmark
Equity									
Public Market Equities (Includes absolute- return strategies, funded through leverage)	60.2	29.4	21,533	48.1	42.1	13.2	12.1	10.6	9.8
Private Equity	31.7	15.5	7,224	28.4	31.7	11.3	15.1	11.5	13.3
Government Fixed Inco	me								
Fixed Income	37.3	18.2	(988)	(2.3)	(3.1)	3.3	3.1	5.2	5.1
Cash and Cash Equivalents	5.7	2.8	366³	1.4	0.2	1.6	1.0	1.4	0.9
Credit									
Credit Investments	14.5	7.1	1,392	10.5	9.6	11.7	5.1	11.65	4.0 <sup>t</sup>
Real Assets									
Real Estate	26.8	13.1	1,014	3.8	(6.0)	6.1	3.7	9.3	4.6
Infrastructure	18.4	9.0	793	4.5	3.5	10.5	4.3	9.6	5.4
Natural Resources	9.7	4.7	864	10.6	7.7	9.0	3.7	10.9	4.1
Complementary Portfolio	0.2	0.1	39	0.2	6.0	11.24	5.74	11.24	5.7
Total Portfolio <sup>1</sup>	204.5	100.0 <sup>6</sup>	32,237	18.4	16.5	9.3	8.3	8.9	7.8

All returns are calculated based on a time-weighted rate of return methodology.

<sup>1</sup> Total portfolio return is net of all expenses.

<sup>2</sup> This measure may not have a standardized meaning under IFRS and may not be comparable to similar measures disclosed by our peers. Total portfolio return is net of interest expenses of \$259 million, certain transaction costs of \$44 million and other expenses of \$48 million, which when added back results in arriving to Investment income of \$32,588 million as reported in the Consolidated Statement of Net Income under IFRS.

<sup>3</sup> Includes performance income from foreign currency hedging and rebalancing activities.

<sup>4</sup> Annualized return since inception (4.2 years).

<sup>5</sup> Annualized return since inception (5.3 years).

<sup>6</sup> Figures do not add up due to rounding.

# **Capital Markets**

\$97.5 B Net AUM

**\$81.1 B** Net AUM (FY2020)



Portfolio Income

Capital Markets is comprised of two groups: Public Market Equities<sup>1</sup> and Fixed Income.

Public Market Equities are managed by both internal and external managers using a combination of traditional active, absolute return, and passive strategies. The Public Market Equities portfolio has an investment philosophy grounded in a risk-adjusted approach, which allows for the identification of the best opportunities in public equity and absolute return strategies. The diversified Public Market Equities' team leverages external partners

26.6%

1-year rate of return

23.0% Benchmark return<sup>1</sup> 10.0%

5-year annualized return

9.3% Benchmark return

to complement the internal public market value proposition. Our internal equity research platform provides ongoing market insights across the organization and across asset classes.

Fixed Income is managed by an experienced team of investment professionals that invests in Corporate Credit and Global Sovereign Interest Rates. As of fiscal year 2021, Capital Markets has begun investing in Emerging Markets Debt ("EMD") strategies.

<sup>&</sup>lt;sup>1</sup> Excludes Cash and Cash Equivalents.

#### Summary of portfolio evolution

Capital Markets ended the fiscal year with a net AUM of \$97.5 billion, up from \$81.1 billion at the end of fiscal year 2020. The growth of the portfolio was mainly driven by positive portfolio income.

#### Performance analysis

#### **Public Market Equities**



Following an eventful year marked by the continued propagation of COVID-19 through several waves, the concurrent quick and unprecedented central bank policy measures, government vaccination responses and the US election, global equity markets have more than recovered from their initial March 2020 lows. Public Market Equities, with a year-end AUM of \$60.2 billion (\$48.4 billion in 2020), took advantage of this environment and outperformed its benchmarks by 6.0%. All Public Market Equities strategies positively contributed to outperformance.

Profiting from the surge in mergers, public offering activities, and event-driven situations over the last twelve months, both internal and external hedge funds largely contributed to Public Market Equities' good relative performance in fiscal year 2021. On the long only side, Public Market Equities' internal strategy outperformed its benchmark, primarily as a result of the portfolio being repositioned earlier in fiscal year 2021 to benefit from certain economies reopening, as well as the anticipated vaccination campaigns. Driven most notably by the rotation out of growth toward value stocks, and with positive stock selection and favorable sector allocations, Public Market Equities' external long only equity portfolio also outperformed its benchmark.

Over five years, the Public Market Equities portfolio has had a return of 13.2%, outperforming its benchmark by 1.03%. This outperformance reflects the long-term resilience that the Public Market Equities portfolio displayed during recent volatile times.

#### **Fixed Income**

(2.3)%	(3.1)%	3.3%	3.1%
1-year rate	Benchmark	5-year	Benchmark
of return	return	annualized return	return

Fixed Income ended the fiscal year with a net AUM of \$37.3 billion, up from \$32.7 billion at the end of fiscal year 2020. The growth of the portfolio's AUM was mostly driven by external capital deployment, though all Fixed Income strategies positively contributed to the portfolio's 0.84% outperformance.

As a result of the massive liquidity injections from central banks, fiscal year 2021 was shaped by a rapidly improving global economic outlook that supported the general market trend of financing equity purchases through selling bonds. Although central banks reiterated a very accommodative policy stance on numerous occasions before their economies were back to pre-COVID-19 conditions, some investors positioned themselves in line with the view that central banks would have to tighten policy sooner than anticipated in order to counteract potential rising inflation. As Capital Markets' internally managed active fixed-income portfolio was overweight in both inflation-protected bonds and in corporate credit, the portfolio outperformed its benchmark in fiscal year 2021.

Finally, Capital Markets deployed \$5.3 billion to three managers during fiscal year 2021. Inception to date, the EMD portfolios added positive contribution to excess return. Absolute returns in EMD proved to be challenging with pressure coming from the sell-off in global yields and poor COVID-19 response in key emerging markets. Nevertheless, the positive investment thesis relative to EMD remains intact due to its attractive valuation compared to developed markets.

Over five years, Fixed Income has outperformed its benchmark by 0.25%, as a result of the portfolio's opportunistic positioning to take advantage of various movements in global sovereign interest rates and credit markets.

# **Private Equity**

\$31.7 B

\$24.0 B Net AUM (FY2020) \$7.2 B

Portfolio Income

Private Equity builds strategic relationships with external fund managers and investment partners, leveraging their networks and sector and geographic expertise to source long-term co-investment opportunities.

28.4%

1-year rate of return

31.7% Benchmark return<sup>1</sup> 11.3%

5-year annualized return

15.1% Benchmark return

#### Summary of portfolio evolution

Private Equity ended fiscal year 2021 with a net AUM of \$31.7 billion, an increase of \$7.7 billion from the year prior. The growth of the portfolio was driven by \$5.1 billion in acquisitions and \$8.3 billion in valuation gains, partially offset by \$3.1 billion in dispositions and financing proceeds and \$2.6 billion in currency losses.

Private Equity deployed \$2.3 billion of capital this year in new co-investments and to support growth in portfolio companies as well as \$2.8 billion through the funds. This was partially offset with significant dispositions resulting from active portfolio management including asset sales and refinancings.

<sup>&</sup>lt;sup>1</sup> In alignment with PSP Investments' corporate policy not to hedge foreign currency exposure, the benchmark for Private Equity is set such that it remains neutral to currency movements, meaning that the actual currency return impact on the asset class is reflected in the benchmark.

New co-investments were made primarily in the US financials and communications sectors including, among others, the acquisition of significant interests in:

- SitusAMC, a leading provider of services and technology supporting the real estate finance industry, headquartered in the United States
- Ziply Fiber, a US-based provider of communication services to residential and commercial customers in the Pacific Northwest region

Unfunded commitments in connection with fund investments totalled \$11.8 billion at the end of fiscal year 2021. During the year, Private Equity signed new fund commitments of \$3.9 billion through 24 new funds primarily with existing partners.

Finally, the fiscal year 2021 activity has increased portfolio sectorial exposure to health care and financials, while decreasing exposure to industrials, materials and consumer staples.

#### Performance analysis

Private Equity achieved a one-year rate of return of 28.4% in fiscal year 2021, compared to a benchmark return of 31.7%. Total portfolio income reached \$7.2 billion, driven by valuation gains of \$8.3 billion and distributed income of \$1.6 billion, partially offset by currency losses of \$2.7 billion, which decreased the one-year rate of return and the benchmark of the asset class by 12.6%.

Portfolio income was primarily attributable to direct and co-investments across the four main sectors: health care, consumer discretionary, technology and the financials. Investments in those sectors particularly benefitted from continued growth, favourable market conditions and successful exits completed in fiscal year 2021.

Over five years, Private Equity achieved a rate of return of 11.3%, compared to a benchmark return of 15.1%, primarily due to the underperformance of certain investments in the communications, consumer staples and industrials sectors. However, the most recent portion of the portfolio, invested over the past six years following a change in asset class strategy (and which is now over 85% of AUM), has generated a five-year return in excess of the benchmark.



Geographic diversification

As at March 31, 2021 (%)

54.2United States28.6Europe8.5Emerging markets4.2Canada3.3Asia1.2Other
--



Diversification by sector

As at March 31, 2021 (%)

	19.6	Health Care
-	18.5	Consumer Discretionary
	17.9	Financials
	16.1	Technology
	11.4	Communications
	7.8	Industrials
	3.8	Materials
	1.5	Consumer Staples
	1.5	Energy
	1.9	Other

# **Credit Investments**

\$14.5 B

**\$13.3 B** Net AUM (FY2020) \$1.4 B

Portfolio Income

Credit Investments focuses on noninvestment-grade credit investments in North America and Europe across private and public markets, as well as rescue financing and distressed debt opportunities. 10.5%

1-year rate of return

9.6% Benchmark return<sup>1</sup> 11.7%

5-year annualized return

5.1% Benchmark return

From offices in New York, London and Montréal, our global team invests across the debt capital structure in the form of loans, bonds and preferred equity. The group balances credit quality, structure, deployment opportunity, risk-return profile, asset mix and portfolio diversification, among other considerations.

<sup>&</sup>lt;sup>1</sup> In alignment with PSP Investments' corporate policy not to hedge foreign currency exposure, the benchmark for Credit Investments is set such that it remains neutral to currency movements, meaning that the actual currency return impact on the asset class is reflected in the benchmark.

#### Summary of portfolio evolution

Credit Investments ended fiscal year 2021 with a net AUM of \$14.5 billion, up from \$13.3 billion at the end of fiscal year 2020. Net change in AUM of \$1.2 billion was mainly driven by acquisitions of \$5.8 billion and net valuation gains of \$1.6 billion, offset by \$5.0 billion in dispositions primarily driven by opportunistic refinancing by borrowers as the market recovered and currency losses of \$1.1 billion.

Credit Investments' portfolio is well diversified across asset types, geographies, industries and equity sponsors. The portfolio is near or at target across all measures and within concentration limits.

#### **Performance analysis**

Credit Investments achieved a one-year rate of return of 10.5% compared to a benchmark return of 9.6%. A substantial contributor to absolute return was the significant market rebound experienced during 2020 resulting from US and European government fiscal stimulus, which saw a full recovery of last year's unrealized valuation loss. Credit Investments' outperformance versus the benchmark is largely attributed to its credit selection where there were no defaults for portfolio companies in fiscal year 2021, and an interest spread above benchmark.

Portfolio income of \$1.4 billion largely consists of net valuation gains, interest and fee income, offset by currency losses. Credit Investments was negatively impacted by foreign exchange losses due to significant underlying US dollar exposure, decreasing the one-year rate of return and the benchmark of the asset class by 11.9%.

On a five-year basis, Credit Investments achieved a rate of return of 11.7%, compared to a benchmark return of 5.1%. Credit Investments continues to benefit from strong credit selection, allowing for interest income that exceeds that of the benchmark since inception.



#### Geographic diversification

As at March 31, 2021 (%)





**Diversification by sector** 

As at March 31, 2021 (%)

	29.0 18.9 14.6 8.7 8.6 6.0 4.9 4.8 2.7 1 7	Technology Industrials Health Care Financials Consumer Discretionary Materials Consumer Staples Communications Energy Real Estate
	2.7 1.7	Energy Real Estate
-	0.1	Utilities



Product split As at March 31, 2021 (%)

47.9	First Lien	
52.1	Non First Lien	

# **Real Estate**

\$26.8 B Net AUM \$23.8 B

Net AUM (FY2O2O)

\$1.0 B

Portfolio Income

Real Estate focuses on building a worldclass portfolio of assets in major international cities, based on global themes such as technology, lifestyle, urbanization and demographics. The group prefers to own assets directly with first-class partners that have local expertise and share its approach to creating value and generating returns.

Real Estate also invests with select funds in specific markets or strategies where direct ownership is more challenging. 3.8%

1-year rate of return

(6.0)% Benchmark return<sup>1</sup> 6.1% 5-year annualized return

3.7% Benchmark return

#### Summary of portfolio evolution

Real Estate ended fiscal year 2021 with net assets under management of \$26.8 billion, a \$3.0 billion increase from the year prior. The evolution of the Real Estate portfolio was driven by \$3.2 billion in acquisitions, \$2.4 billion in valuation gains offset by currency losses of \$2.0 billion and \$0.6 billion in dispositions and financing proceeds.

Real Estate focused on deploying into high conviction sectors, resulting in key acquisitions within the industrial and life science sectors. The low-yield environment continued, making core assets acquisitions challenging. This is reflected in the strategy behind the majority of the acquisitions that were value-add and opportunistic. The core assets we acquired were concentrated in major international cities and highgrowth markets.

As part of its portfolio optimization, the Real Estate group disposed of core assets in the office sectors in Europe and Australia, which had attained their objectives and non-strategic assets in the United States, Canada and Brazil.

<sup>&</sup>lt;sup>1</sup> In alignment with PSP Investments' corporate policy not to hedge foreign currency exposure, the benchmark for Real Estate is set such that it remains neutral to currency movements, meaning that the actual currency return impact on the asset class is reflected in the benchmark.

Fiscal year 2021 acquisitions included:

- An investment in a US Residential Single-Family Rental portfolio with Pretium
- Multiple acquisitions within our US life science partnership with Longfellow
- Development of a second fully leased building to Amazon in the Boston Seaport district with WS Development
- A commitment in one of the largest pure-play industrial open-ended funds in the United States managed by Clarion
- Three office properties in Paris to be repositioned with
   Tishman Speyer
- A commitment to a Fund targeting major developed markets in the Asia Pacific region as well as China managed by KKR

The largest single acquisition was a major life science portfolio concentrated in the leading innovation markets of Boston, San Francisco, San Diego and Seattle in the United States and Cambridge in the United Kingdom through a Blackstone Fund.

#### **Performance analysis**

Real Estate achieved a one-year rate of return of 3.8% in fiscal year 2021, compared to a benchmark of -6.0%. Total portfolio income reached \$1.0 billion, driven mainly by valuation gain of \$3.0 billion primarily attributable to the industrial portfolio which continued to benefit from strong fundamentals, our mixed-use development projects and diversified funds that significantly recovered. On the other hand, the senior housing portfolio and the retail portfolio, particularly the US malls, were negatively impacted by the pandemic. The multi-family assets in US gateway markets suffered from decrease in occupancy and declining rents.

The Real Estate portfolio was negatively impacted by foreign exchange losses due to significant US dollar exposure, decreasing the one-year rate of return and the benchmark by 8.7%.

Over five years, Real Estate achieved a rate of return of 6.1%, compared to a benchmark return of 3.7%, primarily due to the strong performance of the global logistics portfolio, the Canadian multi-family portfolio, the UK student housing portfolio as well as our office portfolios in Australia and Europe.



Geographic diversification

As at March 31, 2021 (%)



#### **Diversification by sector**

As at March 31, 2021 (%)

0.6 Real Estate Debt	
----------------------	--

# Infrastructure

\$18.4 B Net AUM \$18.3 B

Net AUM (FY2O2O)



Infrastructure invests globally on a long-term basis, primarily in the sectors of transportation, communications and utilities, which include renewable power. The Infrastructure asset class provides positive elements of diversification, relative stability and illiquidity premiums that enhance the overall risk-return profile of PSP Investments' total fund. More specifically, the group has recently formalized a new strategy within its mandate that will focus on investing in assets providing strong inflation protection features while offering further benefits. 4.5%

1-year rate of return

3.5% Benchmark return<sup>1</sup> 10.5%

annualized return

4.3% Benchmark return

The group is mainly focused on direct investments, including through industry platforms and co-investments. Platforms, one of the cornerstones of the strategy, provide several compelling advantages such as allowing us to leverage sector-specific knowledge/ expertise, targeting and managing greenfield assets and expanding our reach in terms of access to key relationships and partners.

<sup>&</sup>lt;sup>1</sup> In alignment with PSP Investments' corporate policy not to hedge foreign currency exposure, the benchmark for Infrastructure is set such that it remains neutral to currency movements, meaning that the actual currency return impact on the asset class is reflected in the benchmark.

#### Summary of portfolio evolution

At the end of fiscal year 2021, net assets under management totalled \$18.4 billion, a slight increase of \$0.1 billion from the year prior. The evolution of the portfolio was driven by \$2.3 billion in acquisitions and \$1.6 billion in valuation gains, partially offset by \$2.4 billion in dispositions and financing proceeds, and \$1.4 billion in currency losses.

Infrastructure deployment this year was mostly done across existing platforms and portfolio companies to provide necessary capital to support growth and acquisitions. A total of \$1.6 billion was deployed in direct and co-investments primarily in the communications and utilities sectors, more specifically data centres and renewable power. Notable deployments include AirTrunk, one of the largest Asia-Pacific hyperscale data centre operators, which is going through a rapid expansion. These deployments were partially offset by \$1.8 billion in dispositions resulting from asset sales including Alpha Trains.

Finally, the fiscal year 2021 activity has changed the portfolio diversification by increasing exposure to Asia and Oceania and the communications sector, whilst decreasing exposure to the US as well as the industrials sector, more specifically transportation.

#### Performance analysis

Infrastructure achieved a one-year rate of return of 4.5% in fiscal year 2021, compared to a benchmark return of 3.5%. Total portfolio income reached \$0.8 billion, driven by valuation gains of \$1.6 billion and distributed income of \$0.7 billion, partially offset by currency losses of \$1.5 billion, which decreased the one-year rate of return and the benchmark of the asset class by 8.6%.

Portfolio income was primarily attributable to the communications sector for which the underlying investments benefited from sustained growth and favorable market conditions. The transportation sector, more specifically the airport sub-sector, has continued to underperform this year due to the Covid-19 pandemic resulting in lower air traffic.

Over five years, Infrastructure achieved a rate of return of 10.5%, compared to a benchmark return of 4.3% primarily due to the strong performance of investments in the transportation and communications sectors.



Geographic diversification

As at March 31, 2021 (%)

21.5 US 10.8 Asia and Oceania 8.6 Canada	Ξ	10.8	Asia and Oceania
--	---	------	------------------



**Diversification by sector** 

As at March 31, 2021 (%)

41.5	Industrials
36.1	Utilities
17.2	Communications
3.0	Technology
2.2	Energy

# **Natural Resources**

\$9.7 B Net AUM

**\$7.6 B** Net AUM (FY2020) \$0.9 B

Portfolio Income

Natural Resources focuses on partnering with best-in-class local operators to invest in agriculture and timber assets in investment-friendly jurisdictions around the world.

The group targets opportunities well poised to benefit from secular trends driving continued demand growth and increasingly constrained supply. 10.6%

1-year rate of return

7.7% Benchmark return<sup>1</sup> 9.0% 5-year

annualized return

3.7% Benchmark return

A high component of land, water or biological assets typically underpins its investments and adds to downside protection. As the portfolio continues to scale, the group will also be increasingly more proactive in identifying complementary post farmgate opportunities and in selectively expanding the scope of existing partnerships.

<sup>&</sup>lt;sup>1</sup> In alignment with PSP Investments' corporate policy not to hedge foreign currency exposure, the benchmark for Natural Resources is set such that it remains neutral to currency movements, meaning that the actual currency return impact on the asset class is reflected in the benchmark.

#### Summary of portfolio evolution

Natural Resources ended fiscal year 2021 with a net AUM of \$9.7 billion, an increase of \$2.1 billion from the year prior. With the addition of over 200,000 hectares over the period, Natural Resources now has a global footprint amounting to more than 1.6M hectares of farmland, and almost 0.9M hectares of timberland.

Fiscal year 2021 was marked by continued strong deployment of \$1.9 billion in agriculture and timber and significant valuation gains of \$1.1 billion. Deployment for the year reflects a successful targeted effort by the group to diversify by expanding its footprint in Latin America (\$0.5 billion) and Europe (\$0.2 billion) in addition to increasing its presence in North America (\$0.9 billion) and Australasia (\$0.3 billion). Notable developments throughout the year include:

- Acquired a high-quality timberland asset located in the heart of Chile's forestry region, representing the group's first timber footprint in Latin America.
- Established its first operating joint venture in the Iberian Peninsula through the acquisition of a stake in one of the world's largest olive producers with a near-term focus to expand into almonds.
- Acquired a diversified portfolio of wine grape vineyards located in the two largest wine-producing states in the United States.
- Continued to scale and grow existing agriculture joint ventures with their deployment of \$0.8 billion in new farmland and developments.

#### Performance analysis

Natural Resources achieved a one-year rate of return of 10.6% in fiscal year 2021, compared to a benchmark return of 7.7%. The portfolio income was \$0.9 billion (including foreign exchange currency loss of \$0.4 billion), mainly driven by net valuation gains of \$1.1 billion and distributed income of \$0.2 billion. A large driver of valuation gains was due to strengthening market comparables and a recovery of last year's valuation losses related to COVID-19.

Natural Resources' portfolio was negatively impacted by foreign exchange losses mainly due to significant US dollar exposure partially offset by Australian dollar exposure, decreasing the one-year rate of return and the benchmark of the asset class by 4.7%.

Over five years, Natural Resources achieved a rate of return of 9.0% compared to a benchmark return of 3.7%, primarily due to strong performance and accretive asset valuations from the timberland assets and agriculture investments.



Geographic diversification

As at March 31, 2021 (%)



#### Diversification by sector

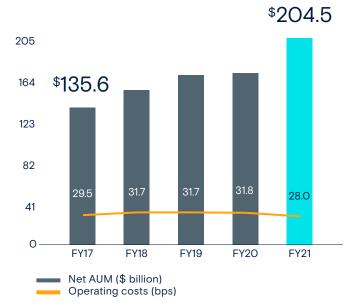
As at March 3	1, 2021 (%)	
65.7	Agriculture	
30.4	Timber	
2.5	Oil and gas	
1.4	Other	

## Operating costs and total cost ratio

#### **Operating costs**

Over the past five years, PSP Investments has been building the organization and ramping up capabilities to achieve its *Vision 2021* five-year strategic plan. To this end, significant transformations have been implemented to achieve its objectives. While deploying its strategic plan over the last years, PSP Investments has seen signs of scalability with a slower rate of increase in operating costs year-over-year. Furthermore, management deployed measures this year aimed at containing operating costs to address COVID-19 uncertainties. These translated into a decrease of 5.3% in fiscal year 2021 (versus an increase of 9.6% in fiscal year 2020 and an increase of 12% in fiscal year 2019).

Total operating costs<sup>1</sup> amounted to \$521 million in fiscal year 2021, a decrease of \$30 million compared to \$551 million in fiscal year 2020. This decrease was mainly due to reduced costs in travel driven by COVID-19 restrictions. Additionally, certain management decisions taken this year, such as a temporary hiring and salary freeze, led to lower compensation costs growth. In fiscal 2021, PSP Investments generated strong net income as the market recovered and this translated into a higher ending AUM of \$204.5B versus \$169.8B in fiscal year 2020. These two elements combined resulted in an operating cost ratio of 28.0 bps, representing a 3.8 bps decrease versus fiscal year 2020 (31.8 bps).



In fiscal year 2021, salaries and employee benefits totaled \$322 million, compared to \$319 million in fiscal year 2020. PSP Investments had 897 employees as at March 31, 2021; an increase of 1% from 888 employees as at March 31, 2020.

Headcount rose at our primary business office in Montréal, as well as in London. At the end of fiscal year 2021, in our international offices, we had 63 employees in London, 42 employees in New York and 6 employees in Hong Kong. Approximately 29% of our total salaries and benefits are denominated in foreign currencies, compared to 27% in fiscal year 2020.

<sup>&</sup>lt;sup>1</sup> This measure does not have the standardized meaning under IFRS as disclosed in the Consolidated Statement of Net Income (Loss). Operating costs exclude \$11 million of other recovered expenses, in connection with the remeasurement of certain operating liabilities (not subject to cost ratios), which when added back result in arriving to Operating expenses of \$510 million as reported in the Consolidated Statement of Net Income (Loss) under IFRS.

#### **Total cost ratio**

In the last 10 years, total costs grew slightly more than the average AUM, adding 6.5 bps compared to 60.6 bps in fiscal year 2012. This was expected as PSP Investments has considerably changed in size and in asset mix, with a shift toward more internal, active management and private markets. PSP Investments also invested in new tools and systems to support these changes as well as the growth of the AUM and asset classes.

Over the past five years, total costs decreased from 70.5 bps in fiscal year 2017 to 67.1 bps in fiscal year 2021. As part of PSP Investments' *Vision 2021*, we have been reshaping our approach to investing and seeing encouraging results. We continue to pursue internal active management, which started as early as fiscal year 2004. Accordingly, we increased the allocation of the portfolio toward more private market asset classes, reaching almost 50% at the end of fiscal year 2021 compared to 29.5% at the launch of *Vision 2021*. Private markets offer increased potential for higher long-term returns and value-add. To tap into global opportunities, we opened international offices and built a local presence in London, New York and Hong Kong. Associated costs for adopting *Vision 2021* are reflected in the increases in operating costs, transaction volumes as well as management fees.

PSP Investments' total cost ratio decreased from 72.4 bps in fiscal year 2020 to 67.1 bps in fiscal year 2021. The total cost ratio measures operating and asset-management costs as a percentage of average net AUM. Asset management costs include management fees paid to external asset managers and transaction costs. Transaction costs can vary significantly year-over-year, depending on the complexity and size of private market investment activities. The year-over-year decrease in the cost ratio is due to lower transaction costs combined with the markets having rebounded in fiscal year 2021.

## Enterprise risk management

To achieve our mandate and deliver on our commitment to stakeholders, PSP Investments must take calculated risks and manage them appropriately. We follow a disciplined, integrated approach to risk management, and we strive to maintain a strong risk culture, in which all employees share responsibility for risk identification, evaluation, management, monitoring and reporting.

#### **Risk management framework**

Our enterprise-wide risk management framework supports prudent risk-taking while striking the appropriate balance between risk and reward to achieve our strategic objectives. Each of the subsequent sections describes the elements of the framework.

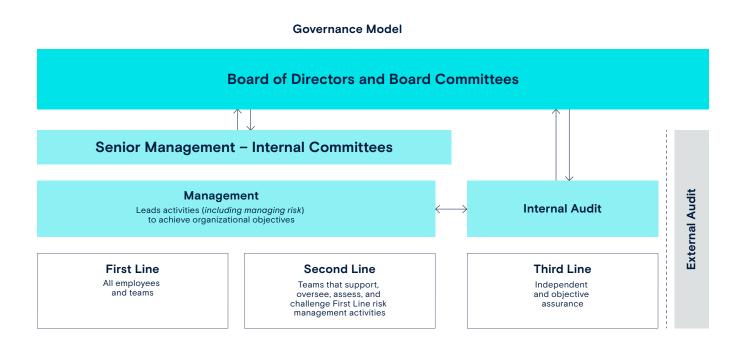


#### **Risk governance**

Effective risk management starts with risk governance. At the top of the governance structure, the Board provides oversight. The Board reviews and approves the Risk Appetite Statement (RAS), the SIP&P and the Policy Portfolio. It also ensures that management has put in place an effective enterprise risk management approach and framework. The Board is regularly apprised of material risks and how management is responding to them.

Specific risk-related responsibilities are divided among Board committees and outlined in their respective terms of reference.

The risk management framework is anchored in PSP Investments' Three Lines approach to managing risk to ensure accountability, alignment, collaboration and coordination.



#### **Risk Appetite Statement**

The Risk Appetite Statement (RAS) specifies the level and principal types of risk that PSP Investments is willing to take in order to meet its strategic objectives. Reviewed annually, the RAS formalizes and combines the key elements of risk management at PSP Investments. It sets basic goals, parameters and limits for the risks assumed, and provides thresholds for ongoing investment activities. The RAS is summarized in the Risk Appetite Overview posted on our website and shared with all employees to promote transparency and risk culture.

#### **Risk management and related policies**

PSP Investments acknowledges that it must take risks to achieve its statutory mandate and that the management of the full spectrum of risks must be integrated on an enterprise-wide basis. Key policies which outline the guiding principles governing PSP Investments' overall philosophy, values, culture and approach with respect to risk management are listed below along with the risk categories they seek to mitigate.

#### **Enterprise risk categories**

#### **Investment risk**

#### **Supporting Policies**

- Market risk
- Liquidity risk
- Credit and counterparty risk
- Concentration risk
- Leverage risk
- ESG risk

- Statement of Investment Policies, Standards and Procedures
- Investment Risk Management Policy
- Leverage Policy
- Responsible Investment Policy

#### Non-investment risk

- Financial crime and fraud
- Reporting and taxation
- Strategic or business
- Legal, contractual or regulatory
- Digital asset
- Non-digital asset
- Operational
- People

#### **Supporting Policy**

 Non-investment Risk Management Policy and specific policies related to specific risks

#### Risk identification, assessment and monitoring

We conduct an annual, enterprise-wide risk and control self-assessment exercise to identify and evaluate key risks, and to assess the adequacy and effectiveness of mitigation activities. The exercise is a core component of the risk management framework and contributes to its ongoing refinement.

The Board participates in it, and provides a top-down complementary review, through an annual risk-identification survey.

Risks inherent to PSP Investments are identified through this exercise and are periodically monitored throughout the year. External risks are also monitored regularly and the most relevant ones are integrated as appropriate. This results in a comprehensive identification of our most significant risks that takes into account the internal and external risk environments. By highlighting the organization's top risks, these activities ultimately support the corporate business planning process and ensure that risks are factored into PSP Investments' overall strategy.

#### Shared risk culture

We believe that risk management is the responsibility of every employee. Leaders promote a risk-aware culture by communicating this responsibility effectively. All employees are designated risk assessors or owners. They are empowered with clear limits and guidelines to manage and report risks, and to escalate issues if necessary.

Risk Management is headed by the Senior Vice President and Chief Financial & Risk Officer who reports to the President and CEO. The Investment and Risk Committee of the Board meets quarterly with the Chief Financial & Risk Officer in in-camera meetings.

## Liquidity and Capital Management

#### Liquidity management

#### Objectives

PSP Investments manages its liquid short-term investments to ensure it meets its financial obligations as they become due, while reducing the risk of liquidating investments unexpectedly and potentially at unfavourable prices.

#### Governance and management

PSP Investments adopts a total fund approach by actively managing liquidity through a centralized platform, namely, the Corporate Liquidity Fund ("CLF"). The CLF is managed to provide efficient funding to asset classes and maintain sufficient levels of liquidity in times of market stress such as in the case of the COVID-19 initial market turmoil. The primary objectives of the CLF are safety of capital, liquidity and collateral eligibility. The CLF is comprised primarily of highly rated government or government-related fixed income securities to meet its collateral requirements. In addition to fund transfers referred to in the "Capital Management" section below, PSP Investments receives recurring cash flows from its private investments, adding to its sources of liquidity.

#### **Risks and stress testing**

The CLF is subject to risk limits. Such limits include several metrics that take into consideration credit rating, portfolio duration, maturity, collateral eligibility, nature of the investment as well as concentration. In addition to such limits, sensitivity analyses, stress testing and scenario analyses are performed in order to ensure that sufficient liquidity is in place for operational needs such as debt repayment and collateral calls in times of market stress such as in the case of the COVID-19 initial market turmoil.

For further details on liquidity risk, please refer to Note 7.3 of the Consolidated Financial Statements.

#### **Capital management**

The capital structure of PSP Investments consists of fund transfers as well as leverage.

#### **Funds transfers**

As described in our mandate, PSP Investments receives fund transfers from the Government and invests these in the best interests of the beneficiaries and contributors under their respective Acts. The funds received are invested with a view to achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plans and the ability of those Plans to meet their financial obligations. The funds are invested in accordance with the Investment Risk Management policies established as an element within the enterprise risk management framework.

#### Leverage

PSP Investments believes in the prudent use of leverage to enhance returns and manage liquidity, while protecting its credit rating issued by recognized credit rating agencies.

PSP Investments adopts a holistic approach in managing leverage with the primary objective to ensure efficient leverage allocation at the total fund level. Sources of leverage are allocated to asset classes according to total fund risk limits, asset classes' respective business plans and budgets.

## **Guarantees, Indemnities and Commitments**

#### **Guarantees and indemnities**

In the normal course of business, PSP Investments provides indemnifications to its Directors, its Officers, its vice presidents and to certain PSP Investments representatives who are asked to serve on boards of directors or investment advisory boards of entities in which PSP Investments or its investment entity subsidiaries have made an investment or have a financial interest. In certain cases, indemnification is also provided to third parties and as a result, PSP Investments may be required to indemnify such third parties in connection with the performance of their contractual obligations. To date, PSP Investments has not received any claims nor made any payments for such indemnities.

In certain investment transactions, PSP Investments and its investment entity subsidiaries also provide guarantees or issue letters of credit to third parties. These agreements ensure that investment entity subsidiaries and certain investees are supported in the event of a default based on the terms of the respective loan or other agreements. As at March 31, 2021, the maximum amount of the obligations which could be assumed by PSP Investments and its investment entity subsidiaries in relation to such guarantees was \$2,239 million, compared to \$2,802 million in the prior year, while it was \$93 million, compared to \$89 million in the prior year for letters of credit issued.

For further details on guarantees and indemnities, please refer to Note 16 of the Consolidated Financial Statements.

#### Commitments

PSP Investments and its investment entity subsidiaries have committed to enter into investment transactions, which will be funded over the next several years in accordance with agreed terms and conditions. As at March 31, 2021, these commitments amounted to \$27,234 million, compared to \$25,261 million in the prior year. The increase compared to last year was due to new investments in the year primarily in real estate and private debt securities.

For further details on commitments, please refer to Note 17 of the Consolidated Financial Statements.

## Governance

PSP Investments is committed to upholding the high standards of corporate governance and ethical conduct expected of a Crown corporation of the Government of Canada.

#### Why it matters

We believe that good governance strengthens our decision-making, processes and controls, and is essential for fulfilling our statutory mandate.

Good governance starts with our Board of Directors, who sets the tone for a culture of integrity, accountability and compliance. The Governance Committee of the Board is specifically charged with monitoring governance matters and ensuring that PSP Investments meets robust standards, in keeping with evolving regulatory requirements and stakeholder expectations.

# Highlights of our corporate governance framework and practices

- Separation of Chair and CEO
- Independence of all Board members
- Gender balance on the Board with 50% of Directors being female

- Annual review of the Board's skills, competencies and diversity matrix and Director succession planning
- Annual Board evaluation process
- Robust Director education program
- · Onboarding program for new Directors
- · In camera sessions at all Board and committee meetings
- · Terms of Reference for the Board and all committees
- · Speak-up line and compliance culture
- Annual review of risk appetite, risk policies and risk limits and framework
- · Annual strategic session
- · Succession planning for the CEO and key executives

In this section, we discuss key governance activities undertaken in fiscal year 2021 and provide an overview of our governance framework and practices.

## **Governance framework**

PSP Investments is a Crown corporation that operates at arm's length from the Government of Canada. Our governance framework is outlined in the *Public Sector Pension Investment Board Act* (the "Act") and includes our statutory mandate, the responsibilities of our Board and our accountability to the Government and to pension plan contributors and beneficiaries.

#### **Board responsibilities**

In accordance with the Act, the Board of Directors manages or supervises the management of the business and affairs of PSP Investments. In discharging their duties, Directors are required to act honestly and in good faith with a view to the best interests of PSP Investments, and to exercise the care, diligence and skill that a reasonable person would exercise in comparable circumstances. The Board performs three vital functions:

- Decision-making The Act provides for a number of decisions that cannot be delegated to management.
   Where appropriate, the Board makes such decisions with advice from management.
- · Oversight Supervising management and overseeing risks.
- Insight Advising management on matters such as markets, strategy, stakeholder relations, human resources and risks.

The Board's specific responsibilities include:

- Determining the organization's strategic direction in collaboration with senior management.
- Selecting and appointing the President and CEO and annually reviewing his or her performance.
- Reviewing and approving the Statement of Investment Policies, Standards and Procedures (SIP&P) for each pension plan on an annual basis.
- Ensuring that risks are properly identified, evaluated, managed, monitored and reported.
- Approving benchmarks for measuring investment performance.
- Establishing and monitoring compliance with PSP Investments' Code of Conduct.
- Approving human resources and compensation policies related to attracting, developing, rewarding and retaining PSP Investments' talent.
- Establishing appropriate performance evaluation processes for Board members, the President and CEO, and other senior management members.

- Approving quarterly and annual financial statements for each pension plan and for PSP Investments as a whole; and
- Establishing Terms of Reference for the Board, Board committees, and Board and committee chairs.

#### **Board committees**

The Board fulfills its obligations directly and through four standing committees:

- Investment and Risk Committee Oversees PSP Investments' investment and risk management functions.
- Audit Committee Reviews financial statements and the adequacy and effectiveness of internal control systems, and oversees the internal audit function. The Audit Committee is also responsible for matters relating to technology and cybersecurity.
- Governance Committee Monitors the effectiveness
   of the Board, reviews related policies, and oversees
   responsible investment and compliance matters including
   the application of the Code of Conduct.
- Human Resources and Compensation Committee Ensures policies and procedures are in place to manage the human resources function efficiently and effectively, and to offer all employees fair and competitive compensation aligned with performance and risk targets.

The responsibilities of the Board and its committees are more fully described in their respective Terms of Reference, which are reviewed at least every two years.

#### Learn more

**Terms of Reference** 

#### Accountability and reporting

PSP Investments reports to the ministers responsible for the four pension plans through its quarterly financial statements and annual report. The annual report must also be made available to pension plan contributors and is tabled in each House of Parliament by the President of the Treasury Board.

PSP Investments is required to meet once a year with advisory committees appointed to oversee the pension plans. We are also required to hold an annual public meeting. The most recent meeting was held on September 25, 2020.

Pursuant to the *Financial Administration Act*, PSP Investments must undergo a yearly external audit. The Auditor General of Canada and Deloitte LLP serve as our joint external auditors and are also responsible for conducting special examinations at least once every 10 years. A special examination was performed in fiscal year 2021. No significant deficiencies in the corporate management practices or management of investments and operations of PSP Investments were found during the audit. Although areas of improvement were identified, PSP Investments generally maintained reasonable systems and practices for accomplishing its mandate. More information on the special examination report is available on page 111.

## **Ethics and compliance**

PSP Investments' success, and our ability to fulfill our underlying social mission of contributing to the long-term sustainability of the public sector pension plans, depends on preserving the corporation's exemplary reputation.

In most situations, our organizational values and personal integrity guide us to the correct decisions and actions. We have developed a Code of Conduct for Directors, Employees and Consultants that provides a practical framework to help individuals better understand PSP Investments' principles, values and expected business practices and behaviours.

The Code of Conduct includes principles related to behaving respectfully and appropriately, obeying the letter and spirit of the law, protecting PSP Investments' assets and information, and managing conflicts of interest. Rules have also been established for the reporting of any real, potential or perceived conflicts of interest by Directors and employees. In addition, the reporting of any suspected wrongdoings is encouraged. Incidents can be reported without fear of retaliation to an employee's immediate supervisor, PSP Investments' Compliance Officer, or through an anonymous speak-up line. Each year, individuals subject to the Code of Conduct must confirm in writing their commitment to complying with the Code.

#### Learn more

Code of Conduct for Directors, Employees and Consultants

## **Responsible investment**

Our Responsible Investment Policy forms part of our overarching responsible investment strategy and has been reviewed and approved by our Board of Directors.

This Policy articulates our approach with respect to how we integrate ESG factors into our investment process and how we work as active stewards of the assets we own. PSP Investments' responsible investment approach is aligned with our investment mandate and our total fund perspective. At the center of our responsible investment approach is the investment belief that identifying, monitoring and capitalizing on ESG factors is material to long-term investment performance. As a long-term investor, we believe that managing ESG factors contributes to a better total fund long-term performance, by helping us find new opportunities, steer our capital toward more attractive areas and mitigate key risks. More information on PSP Investments' practices can be found in the Responsible Investment Report (page 86 of this report).

## Board procedures and effectiveness

PSP Investments' Board plays an active role in decision-making, management oversight, and in providing strategic input.

Some of the Board's authority is delegated to management. For example, the Board has delegated to the President and CEO the authority to manage and direct the day-to-day affairs of PSP Investments. It also delegates certain powers and responsibilities to its four Board committees.

There is frequent discussion at the Board and Board committee levels between Directors and management. Board members and senior management hold an annual strategy session for in-depth discussions on investment and risk-related topics. This year's strategic session, which for the first time was held virtually, focused primarily on refining the pillars for the *PSP Forward* strategic plan that was approved by the Board in fiscal year 2021.

All regular Board and Board committee meetings include *in camera* sessions without members of management present. The Board has individual *in camera* meetings with the President and CEO. The Audit Committee has private meetings with each of the internal and external auditors, and with the Chief Financial Officer, while the Investment and Risk Committee meets privately with the Chief Risk Officer and the Chief Investment Officer. The Board and Board committees may consult with external advisors. During fiscal year 2021, the Human Resources and Compensation Committee and the Governance Committee each sought the services of an external consultant.

The Governance Committee oversees the formal process for evaluating the performance of the Board Chair, the chairs of Board committees, individual Directors and the Board as a whole. All Directors, as well as the President and CEO, and select senior management members, participate in the evaluation process. The Chair of the Governance Committee and Chair of the Board present the evaluation results to the Board. The ensuing discussions focus on achievements, expectations, concerns and opportunities for improvement. Any measures deemed necessary are subsequently implemented.

At the management level, the Board conducts the evaluation of the President and CEO and oversees the evaluation and development of senior management. It also ensures that compensation programs are aligned with PSP Investments' objectives and strategic plan to provide balanced performancebased compensation that rewards prudent risk-taking. The Board is also fully committed to developing PSP Investments' talent to ensure the emergence of the next generation of leaders.

## PSP Investments' Board of Directors met 11 times in fiscal year 2021. Board committees met a total of 25 times.

#### Fiscal year 2021 key activities

Investment and Risk Committee	<ul> <li>Reviewed and approved 17 investments, in addition to receiving quarterly reporting on investments approved under the Delegation of Investment Authorities.</li> </ul>					
	<ul> <li>Approved changes to the Risk Appetite Statement, Board risk limits framework and risk policies.</li> </ul>					
	<ul> <li>Reviewed PSP Investments' top investment and non-investment risks and how these risks are being addressed.</li> </ul>					
	<ul> <li>Reviewed PSP Investments' approach to currency management and approval of adjustments to align with PSP Investments' total fund approach.</li> </ul>					
	<ul> <li>Reviewed PSP Investments' approach to identifying and monitoring geopolitical events and risks.</li> </ul>					
	<ul> <li>Oversaw, with the Audit Committee, the implementation of enhanced reporting providing a holistic view on PSP' Investments' total fund and asset classes from a risk-return perspective.</li> </ul>					
Audit Committee	<ul> <li>Received a detailed report on the cyber risks faced by PSP Investments, including an independent assessment of PSP Investments' cybersecurity maturity.</li> </ul>					
	Reviewed PSP Investments' valuation procedure for private assets.					
	<ul> <li>Reviewed detailed benchmarking of total costs and received a forecasting report on long-term costs.</li> </ul>					
	<ul> <li>Reviewed and discussed with the external auditors and management the results of the special examination.</li> </ul>					
	Approved a new banking relationship.					
Governance Committee	Proposed enhancements to the Board evaluation process.					
	<ul> <li>Recommended for Board approval committee composition changes, including a new Chair for the Governance Committee and Audit Committee as part of the succession planning process.</li> </ul>					
	Oversaw the successful onboarding of two new Directors.					
	<ul> <li>Recommended for Board approval amendments to By-Law no 1 to modernize certain sections and allow for the possibility to call special urgent meetings on shorter notice.</li> </ul>					
	Recommended for Board approval Director remuneration changes that came into effect     on April 1, 2021.					
	<ul> <li>Recommended for Board approval the 2020 Responsible Investment Annual Report, which included enhanced disclosure on climate change risks, and received an update on PSP Investments' climate change strategy.</li> </ul>					
	<ul> <li>Worked with management to continue to enhance PSP Investments' speak-up line process.</li> </ul>					
	<ul> <li>Proposed improvements to the Board's skills, competencies and diversity matrix which is used by the Board in identifying desired skills and competencies of future Board members.</li> </ul>					
	<ul> <li>Received new reporting on stakeholder relations and reviewed PSP Investments' interna communication plan, which was adapted as a result of the pandemic.</li> </ul>					
Human Resources and Compensation Committee	Conducted a full review of succession planning for the CEO and senior officers.					
	<ul> <li>Reviewed detailed market benchmarking reports on compensation and talent priorities and strategies.</li> </ul>					
	Approved revised compensation and severance guidelines.					
	<ul> <li>Continued to focus on Ei&amp;D initiatives and recommended for Board approval a new diversity policy confirming PSP Investments' commitment to Ei&amp;D as key focus areas for shaping its culture.</li> </ul>					
	Coordinated Board training on unconscious bias and diversity-related matters.					
	Continued focus on COVID-19 and the future of work, i.e., hybrid workforce.					

#### **Director appointment process**

Directors are appointed by the Governor in Council on the recommendation of the President of the Treasury Board for terms of up to four years. When their term expires, they may be reappointed for an additional term or continue in office until a successor is appointed.

Candidates are selected from a list of qualified Canadian residents proposed by an external nominating committee established by the President of the Treasury Board. The nominating committee operates separately from the President of the Treasury Board and the Treasury Board of Canada Secretariat.

The appointment process is designed to ensure that the Board has a full contingent of high-calibre Directors with proven financial ability and relevant work experience. The Governance Committee regularly reviews and updates desirable and actual competencies, experiences and diversity requirements to ensure that decisions are made with a view to having a diverse Board that can provide the oversight and guidance needed for PSP Investments to fulfill its mandate. In addition to the above, all Directors are screened to ensure they have the following personal attributes: integrity, leadership/ability to influence, ability to think strategically, personal communication skills and business acumen.

The following charts show the geographic mix, diversity and average tenure of members of the Board of Directors:

#### Board succession planning and onboarding

Board succession planning continued to be a key focus area of the Governance Committee and the full Board in fiscal year 2021 as the terms of some directors expired and additional terms will be expiring in the coming year. Following the departures of Micheline Bouchard, Lynn Haight and Léon Courville, PSP Investments successfully onboarded two new Directors: Marianne Harris and Susan Kudzman. Both bring considerable knowledge and experience to complement the existing skills and competencies of the Board of Directors. The newly appointed Directors participated in a structured orientation program that introduced them to PSP Investments' culture and operations.

There is currently one vacancy on the Board. Discussions are ongoing with the external nominating committee and Government to ensure that this vacancy and future vacancies are filled within a reasonable timeframe by candidates possessing the requisite competencies, experience and diversity characteristics. As part of the Board Chair succession planning, Maryse Bertrand was appointed Chair of the Governance Committee, replacing Garnet Garven who replaced William Mackinnon as Chair of the Audit Committee.



#### **Director education**

The Governance Committee has created a Director education program to support ongoing professional development. Through this program, Directors are allocated an education and training budget to be used primarily for taking courses, attending conferences and procuring reading material to strengthen their understanding of investment management and other relevant areas. Directors report annually on their individual development plans.

On occasion, internal and outside speakers are invited to make presentations that contribute to the individual and collective expertise of Board members.

## **Board members**

PSP Investments' Board is currently composed of 10 independent, professional Directors. The biographies of PSP Investments' Directors can be found on page 81.

#### Remuneration

The Board's approach to Director remuneration reflects the provisions of the Act, which require it to set its remuneration at a level comparable to the remuneration received by persons having similar responsibilities and engaged in similar activities. The Board reviews remuneration and considers changes based on recommendations prepared by the Governance Committee. The Board recently approved certain remuneration changes that came into effect on April 1, 2021. Following a review by an external compensation consultant, these changes were initially approved last fiscal year but were delayed in light of the economic climate at the time.

	FY2O21 \$	FY2O22 \$
Annual retainer for the Board Chair	200,000	215,000
Annual retainer for each Director other than the Board Chair	60,000	65,000
Annual retainer for each Board Committee Chair	15,000	18,000
Attendance fee for each Board meeting	1,500 <sup>1</sup>	1,500 <sup>1</sup>
Attendance fee for each committee meeting	1,500 <sup>1</sup>	1,500 <sup>1</sup>
Travel fees for attending a Board meeting in person, if his or her primary or secondary residence is outside Québec or Ontario	1,500	1,500

<sup>1</sup> A single meeting fee will be paid to a Director who attends concurrent meetings of the Board and a committee.

Total fiscal year 2021 remuneration for Directors was \$1,233,206. Directors are not entitled to additional remuneration in the form of retirement benefits or short-term or long-term incentives. The following tables provide details:

#### Meeting attendance

		Board of Directors		nvestment and Risk Committee	Audit (	Committee		overnance Committee	and Com	Resources pensation Committee
	Regular	Special	Regular	Special <sup>8</sup>	Regular	Special	Regular	Special	Regular	Special
Number of meetings Fiscal Year 2021 <sup>1</sup>	8/8	3/3	4/4	5/5	5/5	1/1	4/4	1/1	5/5	
Maryse Bertrand	8/8	3/3	4/4	4/5			4/4	1/1	5/5	
Micheline Bouchard <sup>2</sup>	7/7	2/2	3/3	4/4			3/3	1/1	4/4	
Léon Courville <sup>3</sup>	7/7	2/2	3/3	4/4			3/3	1/1	4/4	
David C. Court	8/8	3/3	4/4	5/5	4/4	1/1	1/1		1/1	
Garnet Garven	8/8	3/3	4/4	5/5	5/5	1/1	3/3	1/1		
Martin Glynn⁴	8/8	3/3	4/4	5/5						
Lynn Haight⁵	7/7	2/2	3/3	4/4	4/4	1/1	3/3	1/1		
M. Marianne Harris <sup>6</sup>	1/1	1/1	1/1	1/1	1/1					
Timothy E. Hodgson	8/8	3/3	4/4	5/5					5/5	
Miranda C. Hubbs	8/8	3/3	4/4	5/5			1/1		5/5	
Susan Kudzman <sup>7</sup>	1/1	1/1	1/1	1/1					1/1	
Katherine Lee	7/8	3/3	3/4	5/5	4/5	1/1	1/1			
William A. MacKinnon	8/8	3/3	4/4	5/5	5/5	1/1				

<sup>1</sup> Certain Committee meetings were held concurrently with Board of Directors meetings. All Directors are members of the Investment and Risk Committee.

 $^{\rm 2}\,$  Ms. Bouchard ceased to be a Director on December 18, 2020.

 $^{\scriptscriptstyle 3}\,$  Mr. Courville ceased to be a Director on December 18, 2020.

<sup>4</sup> Mr. Glynn is an ex-officio member of the Audit Committee, Governance Committee and Human Resources and Compensation Committee.

 $^{\rm 5}\,$  Ms. Haight ceased to be a Director on December 18, 2020.

 $^{\rm 6}\,$  Ms. Harris was appointed to the Board of Directors on December 18, 2020.

 $^{\rm 7}\,$  Ms. Kudzman was appointed to the Board of Directors on December 18, 2020.

 $^{\rm 8}\,$  One joint meeting with the Board of Directors, no fees.

#### Directors' compensation for fiscal year 2021

	Annual Retainer \$	Chair of a Committee/ Annual Retainer \$	Boards/ Committees Meeting Fees¹ \$	Total \$
Maryse Bertrand <sup>2</sup>	60,000	8,723	42,000	110,723
Micheline Bouchard <sup>3</sup>	42,880		34,500	77,380
David C. Court	60,000		39,000	99,000
Léon Courville <sup>4</sup>	42,880		34,500	77,380
Garnet Garven⁵	60,000	15,000	43,500	118,500
Martin Glynn	200,000			200,000
Lynn Haight <sup>6</sup>	42,880		36,000	78,880
M. Marianne Harris <sup>7</sup>	17,283		7,500	24,783
Timothy E. Hodgson	60,000	15,000	36,000	111,000
Miranda C. Hubbs	60,000	15,000	37,500	112,500
Susan Kudzman <sup>8</sup>	17,283		7,500	24,783
Katherine Lee	60,000		34,500	94,500
William A. MacKinnon <sup>9</sup>	60,000	6,277	37,500	103,777

<sup>1</sup> A single meeting fee is awarded for Board and Committee meetings held concurrently.

<sup>2</sup> Ms. Bertrand became the Chair of the Governance Committee on September 1, 2020 in replacement of Mr. Garven.

<sup>3</sup> Ms. Bouchard ceased to be a Director on December 18, 2020.

<sup>4</sup> Mr. Courville ceased to be a Director on December 18, 2020.

<sup>5</sup> Mr. Garven became the Chair of the Audit Committee on September 1, 2020 in replacement of Mr. MacKinnon.

<sup>6</sup> Ms. Haight ceased to be a Director on December 18, 2020.

<sup>7</sup> Ms. Harris was appointed to the Board of Directors on December 18, 2020.

<sup>8</sup> Ms. Kudzman was appointed to the Board of Directors on December 18, 2020.

<sup>9</sup> Mr. MacKinnon ceased to be the Chair of the Audit Committee on September 1, 2020.

# Human Resources and Compensation Committee Discussion and Analysis

## **Report of the HRCC**

#### Why compensation matters

PSP's success depends on the strength and performance of its people. That's why we must ensure that our human resources policies and programs connect to what matters to them, drive behaviours that support the delivery of our mandate and are in the best interest of our stakeholders.

To this end, a high-performing team is one of the three pillars of our new strategic plan, and our compensation program is designed to attract and retain top talent, reward strong performance and reinforce business strategies and priorities. While the health and safety of PSP employees was a foremost concern in fiscal year 2021, the Human Resources and Compensation Committee (HRCC) of the Board also oversaw the implementation of changes to the organization's incentive compensation plan, which aligned the plan with the total fund, and the advancement of PSP's journey to create a more equitable, inclusive and diverse workplace.

#### **Compensation principles**

To successfully fulfill its mandate, PSP Investments must strive to attract, develop, reward and retain top talent. The employee value proposition, with compensation as a cornerstone, must be compelling to successfully compete for highly skilled professionals with the right capabilities.

PSP Investments' Compensation Plan focuses on the following primary objectives:

- Ensure global alignment within PSP Investments, while remaining sensitive to local market practices.
- Provide structure around job levels, salaries and incentive targets to ensure external competitiveness and internal equity.
- Reflect industry best practices and be aligned with stakeholders' best interests.

Moreover, to implement a pay-for-performance approach, the Board established a Compensation Policy that is designed to maintain total compensation at a fair and competitive level, while also ensuring that the Compensation Plan is aligned with PSP Investments' strategic objectives and integrated with business performance measurement. PSP Investments' Compensation Policy provides balanced performance-based compensation and is effectively designed to reward prudent risk taking.

The Board of Directors ensures that PSP Investments' executive compensation and incentives are consistent with PSP Investments' Compensation Policy. In order to verify alignment, the services of Hugessen Consulting ("Hugessen"), an independent compensation consulting firm, were retained in fiscal year 2021 to assist the HRCC in its review of executive compensation. Hugessen reports solely to the HRCC.

#### **Total compensation**



Total compensation is primarily comprised of base salary, a total incentive (split between annual and deferred cash), benefits and pension. The Total Incentive Plan, which includes annual and deferred compensation elements, is further described in the Compensation discussion and analysis section.

## **Compensation discussion and analysis**

Compensation discussion and analysis summarizes the foundational principles of our compensation and incentive plans, reviews the elements of our compensation framework and provides details on performance results and remuneration paid to Named Executive Officers (NEOs), including:

- · Neil Cunningham President and Chief Executive Officer
- David J. Scudellari Senior Vice President and Global Head of Credit and Private Equity Investments
- Eduard van Gelderen Senior Vice President and Chief Investment Officer and Interim Global Head of Capital Markets
- Jean-François Bureau Senior Vice President and Chief Financial and Risk Officer
- Guthrie Stewart Vice Chair, Investment Committee

## **Compensation framework**

PSP Investments' compensation framework is designed to attract and retain key employees, reward performance and reinforce business strategies and priorities. Specifically, the framework is designed to:



## Pay level benchmarking process

Given the diversity in skills, capabilities and competencies PSP Investments requires to fulfill its mandate, executive and non-executive compensation levels, programs and practices are evaluated by comparing them with those of peer organizations operating in similar markets and vary by employee group and location. Peers include pension funds, investment management organizations, banks, insurance companies, as well as other relevant employers in the location being benchmarked. For target levels of investment performance, we align target total direct compensation to the competitive market rates of our peers. We have the option to pay above this level for exceptional performance or below it for less than optimal performance.

## **Risk management**

Our Total Incentive Plan reflects our responsibility to our sponsor and to PSP Investments' contributors and beneficiaries. The Total Incentive Plan is aligned with the long-term investment mandate and strategy and takes into consideration the target return and risk appetite.

Key risk mitigating features:

- Significant pay "at risk" A large portion of pay for executives and other senior positions comes in the form of incentives. All deferred compensation is adjusted upward or downward based on total fund return over the vesting period.
- Long-term horizon Investment performance is measured over 7- and 10-year periods and aligned with PSP Investments' long-term total fund return objectives. Once granted, the deferred portion of incentive compensation continues to vest over a subsequent 3-year period.
- Maximum payouts Each performance measure in the total incentive formula as well as the final total incentive multiplier are subject to an absolute maximum.
- Robust benchmark investment return targets Benchmarks and value-added objectives, which are used to calculate performance within the total incentive plan, reflect an appropriate balance of risk and return and are aligned with the Board of Directors-approved investment strategy and risk limits.
- HRCC discretion to govern pay The HRCC uses its discretion to adjudicate annual and longer-term performance compared to pre-defined targets and expectations, as necessary. It also has the ultimate discretion to adjust pay levels to ensure they are aligned with PSP Investments' performance and are reasonable from an overall cost perspective.

## **Total compensation**

#### Annual base salary

Annual base salaries are reviewed annually and increased, as necessary, based on a variety of factors, including competitiveness with the market, importance of the role to the organization, scarcity of talent, experience and scope of responsibilities.

#### **Total Incentive Plan**

For fiscal year 2021, a few notable adjustments have been made to the Total Incentive Plan formula and components in order to better reflect and integrate the total fund strategic and performance objectives.

#### They include:

- The introduction of the Reference Portfolio (10-year reference period) as the relative performance measure for the total fund
- Revised weightings for the total fund and group factor components, now respectively 60% and 40% for all employees
- Removal of the asset class component within the incentive plan formula

By doing so, the Total Incentive Plan:

- Captures all the "value added" by PSP for its stakeholders
- Creates alignment of incentives as everyone benefits by building a better portfolio
- Creates alignment of behaviours as everyone
   benefits from doing what's best for the total fund
- Creates clarity on organizational strategic direction and promotes collaboration across all PSP

The Total Incentive Plan generates a total incentive grant that is split between an annual cash payment and a deferred cash grant.

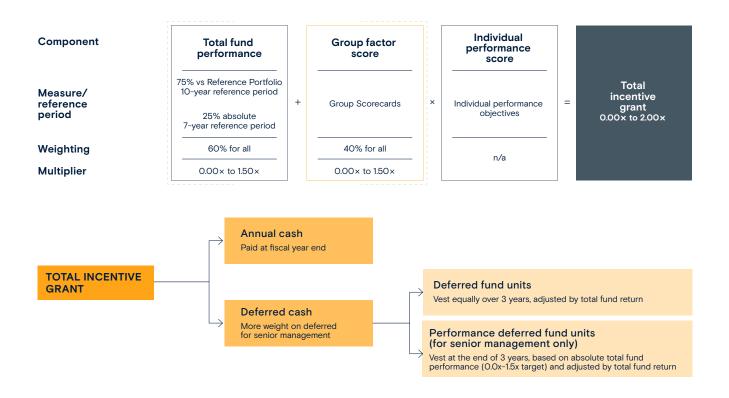
The total incentive grant is based on performance relating to 60% total fund investment performance and 40% group objectives for all. Individual performance is used as a modifier and individual performance scores are determined upon a review of individual objectives relative to predetermined goals.

PSP Investments' overall performance scores are determined at the end of each fiscal year. They are based on the achievement of each component, as well as discretionary adjustments for other relevant factors that are determined by the president and CEO, and the HRCC.

All employees participate in the same incentive plan and each employee has a target incentive opportunity based on their group and level. All employees can earn up to a maximum of two (2) times their target incentive opportunity.

Once the total incentive grant for each employee has been determined, the value is split between annual and deferred cash. The split between annual and deferred cash is based on position level: from cash only for lower position levels to both cash and deferred for senior position levels.

The value of deferred cash fluctuates with the annual rate of return of the total fund and is paid out on a one-third per year basis over three years. For senior management, a portion of deferred cash is subject to additional performance conditions and paid out at the end of three fiscal years, based on the achievement of absolute total fund return. Below is an illustration of the framework of the total incentive program:



The incentive amounts and the payment thereof are subject to restrictions and conditions as per the Total Incentive Plan provisions.

#### **Restricted Fund Units**

Restricted Fund Units (RFUs) may be awarded, on a selective basis, in special circumstances warranted by superior performance or market-related considerations, such as on-hire awards to offset the loss of outstanding equity/ awards and the demand or need to attract talent.

RFUs vest and are paid in three equal annual instalments, unless the employee elects to defer payment until the end of the three-year period.

The ultimate value paid to participants is adjusted to reflect the total fund return over the vesting period.

#### Other benefits

#### Group benefits

Based on their respective locations, employees have access to comprehensive benefits, including health and dental care, disability, critical illness, life insurance and accidental death and dismemberment. They also have access to virtual health care services, an employee-assistance program and a variety of other programs and tools to help them reach their optimal level of well-being.

#### Retirement savings

Defined Benefit (DB) Pension Plan – Closed to new entrants as of January 1, 2014. Since January 1, 2017, Canada-based eligible employees contribute 7.25% of base salary. The benefit is calculated on the basis of 2.0% of the average of the employee's three best consecutive years of salary. Defined Contribution (DC) Pension Plan – Canada-based eligible employees hired on or after January 1, 2014, are automatically enrolled in the DC Pension Plan, to which they may contribute between 5.0% and 7.0% of base salary (which is fully matched by PSP Investments).

Canadian employees may contribute up to the maximum contribution allowable under the Canadian *Income Tax Act* (ITA).

Supplemental Employee Retirement Plan (the "SERPs") – The SERPs have been established for Canada-based eligible employees enrolled in either the DB Pension Plan or the DC Pension Plan, as unfunded arrangements, to provide benefits in excess of the DB Pension Plan or the DC Pension Plan, where such benefits are limited under the Canadian ITA.

Employees based outside of Canada are eligible to participate in defined contribution pension plans that were established based on local regulations and are aligned with market practices.

#### Perquisites:

Based on their respective locations, executives may be provided with a perquisites allowance and may be eligible to an annual preventive health assessment.

#### Pay mix

Based on the compensation framework, the target pay mix for the president and CEO and senior vice presidents in asset classes is weighted significantly toward variable compensation, as outlined in the table below.

The president and CEO's target incentive is 400% of base salary, split 40% into annual cash paid out in the current year ("short-term incentive") and 60% into deferred awards ("long-term incentive"). Within the deferred portion, 50% is allocated to deferred fund units and 50% to performance-based deferred fund units.

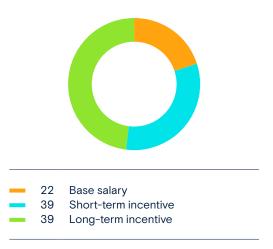
For senior vice presidents in asset classes, the target incentive is 350% of base salary, split 50% into annual cash paid out in the current year ("short-term incentive") and 50% into deferred awards ("long-term incentive"). Within the deferred portion, 60% is allocated to deferred fund units and 40% to performance-based deferred units.

#### President & CEO % of target total compensation



48 Long-term incentive

Senior Vice Presidents in Asset Classes % of target total compensation



# Fiscal 2021 results – Performance outcomes and compensation decisions (ending March 31, 2021)

Our compensation program includes two key investment performance elements:

- 1. The absolute total fund net performance measured against the return objective over a rolling 7-year period
- 2. The net relative performance of the total fund against the Reference Portfolio over a rolling 10-year period

#### Absolute total fund net performance

Since fiscal year 2015, PSP Investments has generated a net return on investment of 8.7% per annum, which is higher than the long-term return objective.

#### Relative total fund net performance

Long-term value creation is often a function of the ability to deliver investment returns above a defined benchmark. As at March 31, 2021, the annualized 10-year net relative investment performance for the total fund against the Reference Portfolio was 0.7%.

## Compensation decisions made in fiscal year 2021

On an annual basis, Board members and the president and CEO agree on the key financial and non-financial objectives that will be used to measure the president and CEO's individual performance. At the end of each fiscal year, Board members evaluate the president and CEO's performance relative to these objectives and assign an overall performance rating. When determining the President and CEO's total direct compensation, the Board considers both the President and CEO's individual performance and PSP Investments' organizational performance.

For fiscal year 2021, the president and CEO's personal objectives were aligned with PSP Investments' strategy, mission and values, including:

- · Sustaining and enhancing the "One PSP Culture"
- · Promoting PSP's brand and visibility
- Operational efficiency

In a manner similar to that used to calculate total direct compensation for the president and CEO, each senior officer also establishes annual individual performance goals. At fiscal year-end, his or her performance is evaluated in relation to goal achievement. The evaluation of individual goals and other performance measures informs recommendations regarding total direct compensation for senior officers that are presented to the Board for approval.

## **Executive compensation**

PSP Investments strives to conform to leading practices for compensation disclosure of public pension funds.

The following tables illustrate NEOs selected and ranked by grant value in fiscal year 2021 whereby deferred cash grants continue to be subject to varying with total fund return for up to three more years. The total compensation payout value received in fiscal year 2021, including the values payable from prior year's deferred grants, is also illustrated and includes cash received from former plans, new plans and any transitional arrangements.

#### Comprehensive fiscal year 2021 total compensation

	Fiscal year	Base salary <sup>12</sup>	(a) Annual cash payout	<ol> <li>Deferred cash grant</li> </ol>	<ul> <li>Bub-total compensation</li> <li>(grant value)</li> </ul>	⊖ Restricted fund unit / ⊖ Special cash grants	(i) Pension and SERP Plans	+y 7-H Total compensation (H H	(1) Other compensation <sup>3</sup>	) Deferred cash + LTIP +	<ul> <li>P)</li> <li>Total compensation</li> <li>+1</li> <li>(payout value)</li> </ul>
<b>Neil Cunningham</b> <sup>4</sup> President and Chief Executive Officer	2021 2020 2019	501,923 503,846 500,000	1,212,084 1,205,200 1,211,520	1,818,126 1,807,800 1,817,280	3,532,133 3,516,846 3,528,800	0 0 0	170,800 123,000 364,400	3,702,933 3,639,846 3,893,200	44,485 45,409 44,871	1,931,446 1,395,161 1,416,959	3,689,938 3,149,616 3,173,350
David J. Scudellari <sup>5</sup> Senior Vice President and Global Head of Credit and Private Equity Investments	2021 2020 2019	451,731 453,462 450,000	1,156,149 1,249,855 1,294,453	1,156,148 1,249,855 1,294,453	2,764,028 2,953,172 3,038,906	300,000 0 0	16,062 18,769 19,885	3,080,090 2,971,941 3,058,791	34,676 30,895 26,484	1,828,091 491,483 345,897	3,470,647 2,225,695 2,116,834
<b>Eduard van Gelderen</b> <sup>4, 6</sup> Senior Vice President and Chief Investment Officer and Interim Global Head of Capital Markets	2021 2020 2019	401,538 403,077 269,231	734,063 743,173 405,650	734,063 743,173 405,650	1,869,664 1,889,423 1,080,531	0 300,000 260,000	26,233 20,000 13,463	1,895,897 2,209,423 1,353,994	32,005 34,689 82,953	473,422 251,118 71,415	1,641,028 1,432,057 829,249
Jean-François Bureau <sup>4</sup> Senior Vice President and Chief Financial and Risk Officer	2021 2020 2019	351,346 341,327 335,000	394,632 341,003 285,471	394,632 341,003 285,470	1,140,610 1,023,333 905,941	200,000 150,000 0	126,200 101,000 145,100	1,466,810 1,274,333 1,051,041	34,514 35,598 34,781	550,923 482,481 461,723	1,331,415 1,200,409 1,116,975
<b>Guthrie Stewart</b> <sup>4,7</sup> Vice Chair, Investment Committee	2021 2020 2019	351,346 352,692 350,000	308,386 933,223 950,355	308,385 933,223 950,355	968,117 2,219,138 2,250,710	0 0 0	24,500 24,500 23,155	992,617 2,243,638 2,273,865	23,439 34,333 32,366	1,454,262 1,348,380 868,381	2,137,433 2,668,628 2,201,102

<sup>1</sup> For fiscal year 2021, represents base salary earned which included 26.1 pay periods versus the standard 26 pay periods.

<sup>2</sup> For fiscal year 2020, represents base salary earned which included 26.2 pay periods versus the standard 26 pay periods.

<sup>3</sup> "Other compensation" includes the perquisites allowance, the annual flexible dollar allocation, the annual health-and-lifestyle assessment and the employer-paid premiums for life, accidental death and dismemberment, disability, health (including the virtual health care offering and the employee assistance program) and dental care coverage, as well as other special cash or amounts in accordance with contractual arrangements, where applicable.

<sup>4</sup> All amounts reported in CAD.

<sup>5</sup> All amounts reported in USD.

<sup>6</sup> Mr. van Gelderen was hired on July 30, 2018. Mr. van Gelderen received a special cash grant of \$60,000 for fiscal year 2019, which is included as part of "Other compensation".

<sup>7</sup> Mr. Stewart was appointed Vice Chair, Investment Committee on June 1, 2020 and retired from PSP Investments on June 1, 2021.

## Deferred incentive cash grants cumulative value

The total cumulative value of all deferred incentive cash granted but not yet vested or paid to PSP Investments' NEOs (as at March 31, 2021) is shown in the following table.

		Tatal substant will a s		Estimated future payouts <sup>1</sup>	
	Award type	Total outstanding grants	FY2022	FY2023	FY2024
Neil Cunningham <sup>2</sup>	DFUs	1,814,543	907,201	604,321	303,021
	PDFUs	2,721,603	908,640	903,900	909,063
	Total	4,536,146	1,815,841	1,508,221	1,212,084
David J. Scudellari <sup>3</sup>	DFUs	1,452,523	740,092	481,201	231,230
	PDFUs	1,480,182	517,781	499,942	462,459
	RFUs	200,000	100,000	100,000	0
	Total	3,132,705	1,357,873	1,081,143	693,689
Eduard van Gelderen <sup>2</sup>	DFUs	818,839	376,578	295,448	146,813
	PDFUs	753,154	162,260	297,269	293,625
	RFUs	100,000	100,000	0	0
	Total	1,671,993	638,838	592,717	440,438
Jean-François Bureau <sup>2</sup>	DFUs	430,274	204,221	147,127	78,926
	PDFUs	408,442	114,188	136,401	157,853
	RFUs	183,334	116,667	66,667	0
	Total	1,022,050	435,076	350,195	236,779
Guthrie Stewart <sup>2</sup>	DFUs	748,392	438,393	248,322	61,677
	PDFUs	876,785	380,142	373,289	123,354
	Total	1,625,177	818,535	621,611	185,031

<sup>1</sup> Actual payouts will be adjusted upward or downward to reflect PSP Investments' total fund rate of return over the performance vesting periods (no total fund return has been included in the table above and no PDFU multiplier has been applied - i.e., assumes target performance).

<sup>2</sup> All amounts reported in CAD.

<sup>3</sup> All amounts reported in USD.

## **Retirement benefits**

#### Defined contribution pension plan (Canada) and Safe Harbor 401(k) plan (United States)

	Plan type	Accumulated value at beginning of year	Compensatory increase <sup>1</sup>	Non-compensatory increase <sup>2</sup>	Accumulated value at year-end
All amounts reported are ir	n USD				
David J. Scudellari	Safe Harbor 401(k)	194,951	16,062	84,265	295,278
All amounts reported are ir	n CAD				
Eduard van Gelderen	Defined Contribution	64,199	26,233	41,028	131,460
Guthrie Stewart	Defined Contribution	193,903	24,500	53,620	272,023

<sup>1</sup> Represents employer contributions. For Canadian-based NEOs, refers to contributions under both the DC Pension Plan and the DC Supplemental Employee Retirement Plan.

<sup>2</sup> Represents employee contributions and regular investment earnings on employer and employee contributions. For Canadian-based NEOs, refers to contributions and investment earnings under both the DC Pension Plan and the DC Supplemental Employee Retirement Plan.

#### Defined benefit pension plan (Canada)

		Annual benefit					
	Number of years of credited service <sup>1</sup>	At year end <sup>2</sup>	At age 65 <sup>2,3</sup>	Accrued obligation at beginning of year <sup>2,4</sup>	Compensatory increase <sup>5</sup>	Non- compensatory increase <sup>6</sup>	Accrued obligation at year end <sup>2.7</sup>
Neil Cunningham	13.4	134,200	162,600	2,290,400	170,800	548,100	3,009,300
Jean-François Bureau	11.1	75,800	144,300	1,322,000	126,200	224,800	1,673,000

<sup>1</sup> Number of credited years of service used for both the DB Employee Pension Plan and the DB Supplemental Employee Retirement Plan as at March 31, 2021.

<sup>2</sup> Sum of benefits accrued under the DB Employee Pension Plan and the DB Supplemental Employee Retirement Plan.

<sup>3</sup> For the purpose of calculating the annual benefits payable at age 65, the final average earnings are calculated as at March 31, 2021.

<sup>4</sup> Accrued obligation using a discount rate of 3.19%. The obligations are calculated as at March 31, 2020, using the assumptions and methods that were used for the accounting disclosures as at December 31, 2019.

<sup>5</sup> Includes employer service cost at the beginning of the year, the impact arising from pensionable earnings experience and the impact of amendments to the pension plans, if any.

<sup>6</sup> Includes employee contributions and benefit payments, if any, made in the year, changes in assumptions, non-pay-related experience and the interest cost for the year.

<sup>7</sup> Accrued obligation using a discount rate of 2.70%. The obligations are calculated as at March 31, 2021, using the assumptions and methods that were used for the accounting disclosures as at December 31, 2020.

## **Post-employment policies**

The table below shows the potential payments that would be made upon termination (without cause) to PSP Investments' highest-paid NEOs, excluding any amounts that would become payable as per applicable incentive plan provisions.

	Years of service <sup>1,2</sup>	Months of severance	Total severance <sup>3,4</sup>
Neil Cunningham⁵	16.8	24.0	2,660,000
David J. Scudellari <sup>6</sup>	5.4	17.0	1,753,125
Eduard van Gelderen⁵	2.7	14.0	1,073,333
Jean-François Bureau⁵	11.0	18.0	975,000

<sup>1</sup> Assumes a notional termination as at March 31, 2021.

<sup>2</sup> Mr. Stewart retired from PSP Investments on June 1, 2021.

<sup>3</sup> The President and Chief Executive Officer's severance pay is set at 24 months of base salary at the time of departure plus the annual cash portion of his target incentive and the equivalent of 24 months of perquisites.

<sup>4</sup> For senior vice presidents, severance pay is set at 12 months of base salary at the time of departure plus the annual cash portion of the target incentive and the equivalent of 12 months of perquisites. One month of severance is added for each completed year of service, up to a total maximum of 18 months.

<sup>5</sup> All amounts reported in CAD.

<sup>6</sup> All amounts reported in USD.

Severance pay also includes continuous group insurance coverage of 24 months for the President and Chief Executive Officer and up to 18 months for senior vice presidents.

In the event of a voluntary departure, no severance amounts are payable to the President and Chief Exectutive Officer or to the senior vice presidents.



Martin Glynn

Chair of the Board Board member since January 30, 2014

Committee Membership Investment and Risk Committee

Martin Glynn is a board member of one public company: Sun Life Financial Inc. He also serves as a board member of St Andrews Applied Research Limited (StAAR Limited) and is a member of the advisory board of Balfour Pacific Capital Inc. Until his retirement in 2006, Mr. Glynn held progressively senior positions with HSBC, including President and CEO of HSBC Bank Canada from 1999 to 2003, and President and CEO of HSBC Bank USA from 2003 to 2006. He remains active in professional and community circles. From 2009 to 2010, he was the Jarislowsky Fellow in Business Management at the Haskayne School of Business, University of Calgary. Mr. Glynn holds a BA Honours (Economics) from Carleton University and an MBA (Finance and International Business) from the University of British Columbia.



## Maryse Bertrand

Board member since September 7, 2018

Committee Membership Governance Committee - Chair Human Resources and Compensation Committee Investment and Risk Committee

Maryse Bertrand serves as a board member of National Bank of Canada, Gildan Activewear Inc. and Metro Inc. She is also the Chair of the board of directors of the Institute of Corporate Directors (ICD) (Québec Chapter) and Vice-Chair of the Board of McGill University. She is a former director of the Caisse de dépôt et placement du Québec. From 2016 to 2017, she was Strategic Advisor and Counsel at Borden Ladner Gervais LLP, and prior to that she was Vice-President, Real Estate Services, Legal Services and General Counsel at CBC/Radio-Canada, where she also chaired the National Crisis Management Committee and the board of directors of ARTV, a specialty channel. Prior to 2009, she was a partner at Davies Ward Phillips and Vineberg LLP, where she specialized in mergers and acquisitions and corporate finance, and served on the firm's national management committee. She was named Advocatus emeritus (Ad. E.) in 2007 by the Québec Bar in recognition of her exceptional contributions to the legal profession. Ms. Bertrand has a law degree (with high distinction) from McGill University and a Master in Risk Management from New York University, Stern School of Business.



## David C. Court

Board member since October 30, 2018

Committee Membership Governance Committee Human Resources and Compensation Committee Investment and Risk Committee

David C. Court is a Director Emeritus at McKinsey & Company. Mr. Court was previously McKinsey's Global Director of Technology, Digitization and Communications, led McKinsey's global practice in harnessing digital data and advanced analytics from 2011 to 2015, and was a member of the firm's board of directors and its global operating committee. Mr. Court is a director of Brookfield Business Partners, Canadian Tire Corporation, National Geographic's International Council of Advisors and the Board of Trustees at Queen's University. He also chairs the advisory board of Georgian Partners, a venture capital firm specializing in analytics and artificial intelligence. Mr. Court holds a BCom from Queen's University and an MBA from Harvard Business School where he was a Baker Scholar.



Garnet Garven

Board member since September 29, 2011

Committee Membership Audit Committee – Chair Investment and Risk Committee

Garnet Garven is Dean Emeritus of the Paul J. Hill School of Business and the Kenneth Levene Graduate School of Business at the University of Regina. He is a Management Board member of the Pension Budget Reserve Fund at the Organization for Economic Cooperation and Development (OECD) in Paris and Chair of the Investment Committee of Western Surety Company. He was a Senior Fellow at Canada's Public Policy Forum and has served as Deputy Minister to the Premier of Saskatchewan and Cabinet Secretary. He was a Research Fellow in Corporate Governance at the Ivey Business School, Western University, a founding Director of Greystone Managed Investments, former Chair and CEO of the Saskatchewan WCB, and a former member on Canada's Accounting Standards Board. Mr. Garven holds a BAdmin from the University of Regina, an MBA (Finance) from the University of Saskatchewan and an Honorary CPA.



M. Marianne Harris Board member since

December 18, 2020 Committee Membership

Audit Committee Investment and Risk Committee

M. Marianne Harris is a member of the board of directors of Sun Life Financial Inc.. Loblaw Companies Limited and President's Choice Bank. She was previously a member of the board of directors of Hydro One Limited and Agrium Inc., and Chair of the Investment Industry Regulatory Organization of Canada (IIROC). In the non-profit sector, she is Chair of the Toronto Club, a member of the Investment Committee for the Princess Margaret Cancer Centre, a Director of the Dean's Advisory Council for the Schulich School of Business and a Director of the Advisory Council for the Hennick Centre for Business and Law. She has over three decades of investment banking, leadership and management experience in Canada and the United States acquired primarily at Merrill Lynch and RBC Capital Markets. Ms. Harris has an MBA from the Schulich School of Business, a Juris Doctor from Osgoode Hall and a Bachelor of Science (Honours) from Queens University.



## Timothy E. Hodgson

Board member since December 17, 2013

Committee Membership Investment and Risk Committee – Chair Human Resources and Compensation Committee

Timothy E. Hodgson is Chair of the Board of Hydro One and of Sagicor Financial Company Ltd and serves on the board of Sagicor Group Jamaica. He is a former Managing Partner of Alignvest Management Corporation and was Special Advisor to Bank of Canada Governor Mark Carney from 2010 to 2012. Mr. Hodgson spent much of his early career with Goldman Sachs Group, Inc. and served as CEO at Goldman Sachs Canada, Inc. from 2005 to 2010. He previously served on the boards of MEG Energy Corporation, the Global Risk Institute, KGS-Alpha Capital Markets, Bridgepoint Health, Richard Ivey School of Business and NEXT Canada. Mr. Hodgson holds an MBA from Ivey Business School, and a BCom from the University of Manitoba. Mr. Hodgson obtained his CPA, CA designation in 1986 and has been named a Fellow of the Chartered Professional Accountants of Canada. He is also a member of the Institute of Corporate Directors.



## Miranda C. Hubbs

Board member since August 15, 2017

Committee Membership Human Resources and Compensation Committee - Chair Governance Committee Investment and Risk Committee

Miranda C. Hubbs is currently a director of Nutrien Ltd. and Imperial Oil, and Vice-Chair of the Canadian Red Cross. She previously served on the boards of Agrium Inc. and Spectra Energy Corp. She is a founding member and national co-chair of the Canadian Red Cross Tiffany Circle-Women Leading Through Philanthropy, and serves on the Advisory Board of the Toronto Biennial of Art, the ICD Climate Strategy Advisory Board, and the Global Risk Institute Sustainable Finance Advisory Committee. Prior to her retirement in 2011, Ms. Hubbs was Executive Vice President and Managing Director of McLean Budden Limited, one of Canada's largest institutional asset managers. She also worked as an energy research analyst and investment banker with Gordon Capital Corporation, a large Canadian brokerage firm. Ms. Hubbs holds a BSc from Western University and an MBA from Schulich School of Business at York University. She is a CFA charter holder and a National Association of Corporate Directors Governance Fellow, a Sustainability Accounting Standards Board FSA Credential Holder, and holds the CERT Certificate in Cybersecurity Oversight issued by the CERT division of the Software Engineering Institute at Carnegie Mellon University.



## Susan Kudzman

Board member since December 18, 2020

Committee Membership Human Resources and Compensation Committee Investment and Risk Committee

Susan Kudzman has recently retired as Executive Vice-President, Chief Risk Officer and Corporate Affairs at Laurentian Bank of Canada. She previously held the position of Executive Vice-President and Chief Risk Officer at Caisse de dépôt et placement du Québec. Ms. Kudzman is Chair of the Board of Yellow Pages Limited, and also serves on the boards of Medavie, Transat A.T. Inc. Financeit and Nomad Royalty Company. She is involved in many community and philanthropic activities. Ms. Kudzman holds a Bachelor's degree in Actuarial Science and the titles of Fellow of the Canadian Institute of Actuaries (FCIA), Fellow of the Society of Actuaries (FSA) and Chartered Enterprise Risk Analyst (CERA).



## Katherine Lee

Board member since June 25, 2018

Committee Membership Audit Committee Governance Committee Investment and Risk Committee

Katherine Lee is currently a Corporate Director of BCE Inc. and Colliers International Group. She was the President and CEO of GE Capital Canada. Prior to this role, Ms. Lee served as CEO of GE Capital Real Estate in Canada from 2002 to 2010, building it to a full debt and equity operating company. Ms. Lee joined GE in 1994, where she held a number of positions, including Director, Mergers & Acquisitions for GE Capital's pension fund advisory services based in San Francisco, and Managing Director of GE Capital Real Estate Korea based in Seoul and Tokyo. She is active in the community, championing women's networks and Asia-Pacific forums. Ms. Lee earned a BCom degree from the University of Toronto. She is a a CPA and CA.



## William A. MacKinnon

Board member since January 14, 2010

Committee Membership Audit Committee Investment and Risk Committee

William A. MacKinnon is active in professional and community circles, serving as Chair of the boards of Traferox Technologies Inc. and Woodgreen Foundation, and as a board member of Roy Thomson Hall in Toronto. He is a former board member of TELUS Corporation. An accountant by profession, Mr. MacKinnon joined KPMG LLP Canada in 1968, became a partner in 1977 and was CEO from 1999 until his retirement at the end of 2008. For several years, he served on the KPMG international board of directors. Mr. MacKinnon holds a BCom from the University of Manitoba, and CPA and CA designations. He was named a Fellow of the Chartered Professional Accountants of Canada in 1994.

## Consolidated 10-year financial review

(\$ million)	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
CHANGE IN NET ASSETS <sup>1</sup>										
Net investment										
income (loss)	32,091	(500)	11,616	13,975	15,553	1,098	13,966	12,793	7,194	1,888
Operating expenses	510	551	503	450	370	295	243	216	184	148
Other comprehensive income (loss)	-	9	(3)	(14)	(4)	4	(15)	17	_	-
Comprehensive income (loss)	31,581	(1,042)	11,110	13,511	15,179	807	13,708	12,594	7,010	1,740
Fund transfers	3,036	2,871	3,749	3,921	3,622	3,987	4,554	4,997	4,635	4,733
Increase in net assets	34,617	1,829	14,859	17,432	18,801	4,794	18,262	17,591	11,645	6,473
NET ASSETS UNDER MANAGEMENT										
Equity										
Public Market Equities <sup>2</sup>	60,201	48,368	51,035	51,813	55,227	47,511	56,276	49,466	40,165	32,950
Private Equity	31,748	24,038	23,539	19,382	15,868	12,520	10,103	8,425	6,924	6,444
Government Fixed Income <sup>3</sup>	42,965	33,388	34,389	27,783	24,043	24,603	22,646	18,383	15,433	14,144
Credit	14,474	13,295	10,475	8,857	4,418	640	-	-	-	-
Real Assets										
Real Estate <sup>4</sup>	26,817	23,817	23,538	23,245	20,551	20,356	14,377	10,650	9,427	7,055
Infrastructure	18,389	18,302	16,818	14,972	11,149	8,701	7,080	6,011	3,854	3,607
Natural Resources	9,712	7,645	6,759	4,833	3,711	2,470	1,536	795	382	325
Complementary Portfolio	185	945	1,426	2,201	656	-	-	-	-	-
Net AUM	204,491	169,798	167,979	153,086	135,623	116,801	112,018	93,730	76,185	64,525
PERFORMANCE (%)										
Annual rate of return	10.4	(0.0)	74	0.0	10.0	0-	140	15.0	10.0	
(net of expenses)	18.4	(0.6)	7.1	9.8	12.8	0.7	14.2	15.9	10.3	2.6
Benchmark	16.5	(1.6)	7.2	8.7	11.9	0.3	13.1	13.9	8.6	1.6

<sup>1</sup> Figures for and after 2014 are presented in accordance with International Financial Reporting Standards (IFRS).

Figures prior to 2014 are presented in accordance with Canadian accounting standards applicable during the respective periods and have not been restated in accordance with IFRS.

<sup>2</sup> Includes amounts related to absolute return strategies, funded through leverage.

<sup>3</sup> Includes Cash & Cash Equivalents.

<sup>4</sup> Since 2013, amounts related to real estate debt strategies have been reported under Real Estate.

# **Connecting** to the future

2021 Responsible Investment Report



At PSP, we have a longstanding practice of responsible investing as a means to better manage risk and generate the long-term returns needed to achieve our mandate. Through our actions, we can also promote positive change on pressing social and environmental challenges, and contribute to a more inclusive, equitable and sustainable future.

## Why it matters

Environmental, social and governance (ESG) factors are some of the most significant drivers of change in the world today, with major implications for businesses and long-term investors. We believe that ESG risk factors must be taken into account in every investment we make; however, we also want to capitalize on the significant investment opportunities that can arise as companies put sustainability at the centre of their strategies and operations.

# \$204.5 B

Diversified asset mix\* % of total net AUM

Capital Markets <b>47.6</b> %	Private Equity 15.5 <sup>%</sup>
Credit Investments <b>7.1</b> %	Real Estate 13.1%
Infrastructure 9.0%	Natural Resources 4.7%

As at March 31, 2021. Excludes Cash and Cash Equivalents and the Complementary Portfolio. All dollar amounts in this report are in Canadian dollars unless otherwise indicated. Net AUM denotes net assets under management.

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# Responsible Investment Report

After an unprecedented 12 months, PSP's fiscal year ended the same way it started in the midst of the COVID-19 pandemic. That said, society is managing through the uncertainty and making progress, and so are we.

What's been interesting to us, as long-time proponents of responsible investing, is how the pandemic has been an accelerator of ESG trends and opportunities. COVID-19 has demonstrated the value of futureproofing investments by focusing on resilience in the face of long-term structural trends such as climate change, digitalization, and diversity and inclusion. Institutional investors like PSP play a vital role in promoting resilience by investing with an ESG lens and using our influence to encourage companies to put sustainability and inclusive growth at the centre of their operations. At PSP, we have put in place a robust ESG integration framework, which we continually strengthen, to identify emerging ESG risks and opportunities early and steer capital to investments best placed to deliver long-term value. Our agile approach is aligned with international best practices and enables us to adapt quickly to changing circumstances, as was the case this past year.

Data and disclosure were focus areas in fiscal year 2021. In an increasingly complex world, it's imperative that investors have consistent and complete information on how companies are addressing ESG factors that can contribute significantly to value creation or erosion. To this end, our CEO joined the CEOs of Canada's seven other largest pension plan investment managers in signing a statement that called on companies and investors to report more transparently and in a standardized way that is useful to investment decision-making.

Aside from the pandemic, 2020 was historic in terms of government, corporate and investor efforts to limit global warming to well below 2°C, in line with the Paris Agreement. As of early 2021, countries representing more than 65% of global CO<sub>2</sub> emissions and more than 70% of the world economy have pursued opportunities to adapt quickly to a low-carbon economy (source). Moreover, according to the Task Force on Climate-related Financial Disclosures (TCFD) 2020 Status Report, the number of organizations aligning with the TCFD framework has grown to more than 1,500 organizations globally, including more than 1,340 companies with a market capitalization of \$12.6 trillion and financial institutions responsible for assets of \$150 trillion (source). Keeping pace with these trends, climate change and its related risks and opportunities remain at the forefront of PSP's investment strategy and stewardship activities.

In fiscal year 2021, we further enhanced tools to better integrate climate change factors into our investment decisions, at the total portfolio, asset class and individual asset levels. We also participated in the Investor Leadership Network's climate change initiative, contributing to a report on climate change mitigation and scenario analysis, and continued to refine our reporting in alignment with the TCFD framework.

Another significant focus area for us in fiscal year 2021 was diversity and inclusion. We led engagement efforts on diversity and inclusion through our global stewardship service provider and continued to support the 30% Club Canada, whose aim is to achieve a better gender balance at the board and senior management levels of companies. We also signed the BlackNorth Initiative's pledge, committing to specific actions and targets designed to end anti-Black systemic racism and create opportunities for underrepresented groups.

As the world looks to rebound and recover from the COVID-19 pandemic, PSP remains committed to ensuring its operations and investment strategies promote positive environmental, social and governance outcomes. In this decisive decade for the planet, we see it as more important than ever that all segments of society work together to unlock a better future for people and the planet.

Sincerely,

Sephanie Cochance

Stéphanie Lachance Managing Director, Responsible Investment

## Key achievements

In our last Responsible Investment Report, we identified four priorities for fiscal year 2021. Here we discuss key achievements for each of these priorities, and provide insights into market developments that will continue to shape these topics.





## Managing and monitoring ESG key performance indicators (KPIs)

**Priorities** – Effective management of ESG factors increases the likelihood that companies will perform well over the long term, while managing risk and capitalizing on opportunities. To that end, we will refine the tools we use to monitor and manage ESG KPIs across our portfolio.

**Fiscal year 2021 achievements** – To gain insight into the ESG performance of our portfolio and identify opportunities to mitigate risk and create value, we made progress on several initiatives.

- Leveraged the use of innovative data solutions to develop a proprietary scoring methodology to dynamically measure and identify material ESG risks and opportunities in our public market portfolios.
- Strengthened our approach to managing and monitoring ESG KPIs by leveraging new data sources and analytics.
- Developed and launched a robust asset-level data gathering tool to facilitate benchmarking and analysis of our real estate assets across ESG KPIs, including energy, greenhouse gas (GHG) emissions, water, waste and building certification.
- Designed consolidated ESG monitoring dashboards to help the Responsible
   Investment group monitor the integration of ESG considerations in investment activities.

#### PSP Forward -

Gaining access to comparable and reliable data will remain a priority as we seek to drive value by extracting deeper insights from ESG information. We also aim to increasingly link ESG KPIs to traditional financial indicators in order to assess their financial materiality.

## Support knowledge sharing and value creation

**Priorities** – Support knowledge sharing and collaborative initiatives to strengthen ESG practices as drivers of value creation for our portfolio companies.

**Fiscal year 2021 achievements** – With the COVID-19 pandemic and the rise of ESG considerations across our investment activities and asset classes, it became increasingly clear that organizations can no longer get by with siloed information. Knowledge sharing enables an organization to learn from mistakes and keep its employees empowered and engaged. It also enables PSP to advance its strategy and scale success in a systematic way.

- Developed climate change toolkits for our investment professionals, which provide guidance and resources for identifying and assessing potential material climate risks and opportunities at the investment level.
- Developed our corporate governance dashboard, a collaborative tool that transforms our approach to using traditional proxy voting data into a dynamic process for monitoring portfolio company governance over time and sharing insights with our Capital Markets group.
- Collaborated with like-minded organizations to advance responsible investment best practices and ESG trends, including the Principles for Responsible Investment (PRI), the Investor Leadership Network (ILN), the Institutional Limited Partners Association (ILPA), the SASB Alliance, the Canadian Coalition for Good Governance (CCGG), the Pension Investment Association of Canada (PIAC) Investor Stewardship Committee and CFA Montréal's ESG Committee.
- Shared insights on ESG governance considerations with PSP's private company board nominees and continued our engagements on corporate governance and ESG practices with public portfolio companies.
- Conducted research on emerging ESG trends to guide investment professionals through the process of identifying and assessing potential material risks and opportunities that can be integrated into fundamental analysis.

PSP Forward – In an effort to further integrate ESG factors into our portfolio construction process, investment decision-making and active ownership, we will focus on incorporating ESG trends into our investment theses and engagement activities, and developing new strategies that keep us at the forefront of ESG innovation.





## Continue assessing climate change risks and opportunities

**Priorities** – We will continue our assessment of the multifaceted risks and opportunities associated with climate change and improving the resilience of our portfolio.

**Fiscal year 2021 achievements** – We continue to advance a multi-year, fund-wide climate change approach approved by our Board of Directors and senior management.

- Continued to systematically assess climate change physical and transition risks when evaluating investment opportunities.
- Performed climate change scenario analysis and stress testing on our Policy and Reference Portfolios to assess the resilience of our total fund strategy to different climate temperature pathways.
- Actively participated in the Investor Leadership Network's (ILN) Climate Change initiative and contributed to a new report, Climate Change Mitigation and Your Portfolio, aimed at helping colleagues and peer investors better understand the implications of climate change mitigation scenarios that align to the Paris Agreement's target of limiting the increase in average temperature to 1.5°C.
- Participated in the CDP Science-Based Targets Campaign, which focused on accelerating the adoption of science-based climate targets and objectives in the corporate sector.
- See page 105 for details on these initiatives and our TCFD-aligned climaterelated disclosures.

## Measuring the impact of our investments

**Priorities** – In the context of a changing world, we will continue to refine our approach to measuring the impact of our investments, with a greater focus on social factors.

**Fiscal year 2021 achievements** – The COVID-19 pandemic has prompted a focus on social considerations as critical and positive contributors to long-term value creation and risk mitigation. This has reaffirmed our commitment to measuring the social impact of our investments.

- Enhanced our ability to measure and manage our positive and sustainable social impact by engaging with partners on tools and methodologies for assessing impact, and discussing their stakeholder reports.
- Delivered a presentation with industry peer on impact measurement and management to internal groups.
- Increased the number of engagements with companies we are invested in to address issues related to diversity, human capital management and human rights.
- Increased our focus on metrics related to diversity and inclusion, including the percentage of women at the executive and board levels of our portfolio companies.

update our corporate view on climate change, initially developed in 2018, to establish a stronger link between PSP's climate change commitments and our overall ESG and corporate strategy.

**PSP Forward** – We will

**PSP Forward** – We will shift to an ESG approach that is firmly anchored to data and focused on key ESG opportunities as determined by measuring and managing social and environmental outcomes resulting from our investment activities and operations.

## Our evolving approach to responsible investment

PSP's responsible investment activities are a key pillar of our Chief Investment Officer (CIO) group's strategy and total fund approach. Over the past several years, we have built a strong responsible investment foundation and a robust ESG integration and active ownership framework.

Our approach has matured over time, with ESG factors now included in PSP's broader investment risk framework and the Government's Funding Policy for the Public Sector Pension Plans, and the importance of ESG integration being one of our fundamental investment beliefs.

Our dedicated Responsible Investment group is housed in our CIO group, giving them the unique ability to systematically oversee and implement responsible investment activities across the total fund. The Responsible Investment group works across all asset classes to:

- Integrate material ESG factors into the investment decision-making and monitoring processes.
- Provide advice and guidance on key ESG themes and trends.
- Pursue active ownership through proxy voting and engagement.
- Share knowledge and build internal scalability through ESG training and collaborative analytical tools.

As a global investor on the cutting edge, we recognize that our responsible investment framework must continually evolve to account for emerging ESG risks and opportunities. Over the past year, we empowered our investment teams to gain additional insights from new data and enhanced our ESG integration approach to dynamically monitor the materiality of emerging risks and opportunities.

## Fiscal year 2021 updates

- Continued sharpening our focus on diversity and inclusion.
- Developed innovative and proprietary tools to monitor the ESG profile of our portfolio companies and partners on a total fund basis, throughout the entire investment cycle.
- Enhanced our approach to monitoring corporate governance practices and engagement with a focus on board effectiveness in overseeing material ESG risks and opportunities, including climate change, and our proxy voting priorities.

**PSP Forward** – To remain agile and insightful, we intend to enhance our approach to climate change and data integration, while continuing to strengthen our governance and partnerships. We believe this will help us elevate ESG as a key value driver and an integral part of PSP's portfolio construction process and investment decisions.

To further align capital allocation decisions with their expected economic, environmental and social outcomes, we will continue developing tools that improve our ability to measure and manage against relevant industry standards and benchmark (e.g., GRESB, Sustainability Accounting Standards Board (SASB), TCFD, UN Sustainable Development Goals).

## **ESG** integration framework

Our ESG integration framework is evergreen and embedded into our total fund approach, enabling us to address material ESG factors throughout the life of every investment we make. Beyond simply identifying and assessing material ESG risks, we look to capitalize on investment opportunities provided by ESG factors and capture new trends. At all times, our process is flexible and dynamic, readily adapted for different asset classes and investment strategies, and to account for emerging ESG factors.

Throughout the ownership period, we actively manage and monitor material ESG factors with a view to mitigating risks, identifying changes in ESG performance, and capturing value-creation opportunities to improve results. Our ESG integration approach is highly collaborative, with investment teams and the Responsible Investment group working together to assess ESG performance over time to protect and enhance long-term financial value. Our ESG integration framework, shown below, provides a snapshot of how ESG factors are considered at different stages of the investment process for both internally and externally managed investments. This framework prioritizes materiality but remains flexible so that processes can be tailored to the asset class and investment strategy and keep pace with emerging ESG risks and opportunities. The focus on materiality is about ensuring that we thoroughly account for the ESG factors that could have a significant impact on a company's financial or operating performance.

## **ESG** integration framework

	Investment opportunity	Investment decision	Asset management & active ownership
Internally managed investments	Identify key ESG factors and determine due diligence scope	In-depth assessment of material ESG risks and opportunities	Monitoring and re- assessment of ESG risks, opportunities and performance, shareholder engagement and proxy voting
Externally managed investments	Define due diligence scope based on investment strategy	In-depth assessment of ESG integration practices of the manager	Monitoring and re-assessment of ESG practices and engagement on ESG best practices

In the sections that follow, we provide a more comprehensive view of our approach to ESG integration for internally managed public and private market investments, and for externally managed investments.

## ESG integration for internally managed investments

## Investment analysis and decision-making

As part of the investment analysis and decision-making processes for internally managed investments, we conduct an in-depth assessment of material ESG risks and opportunities. Findings are incorporated into the investment thesis and considered alongside traditional financial factors.

## Applying dynamic materiality to public market investments

Our approach to ESG integration seeks to be agile and reflective of the dynamic nature of ESG materiality recognizing that ESG considerations that may not be viewed as material can become material in the future. One has only to look at the COVID-19 pandemic as an example of how issues such as employee health and safety can increase in materiality over time. For this reason, we recently enhanced our approach to ESG integration by factoring in the dynamic nature of materiality and monitoring companies' ESG performance using an artificial intelligence screening tool. The tool captures real-time changes in stakeholder sentiment through various media sources, which can help in the early identification of potential risks and opportunities.

When contemplating active positions in publicly traded securities, we prioritize corporate governance practices, focusing on board composition and effectiveness, executive compensation practices and shareholder rights. We believe that well-governed companies are better able to manage social and environmental issues and more likely to prosper over time. This process should also include transparent, timely disclosure of reliable information sufficient for investors to make informed long-term decisions.

In fiscal year 2021, we produced more than 150 ESG assessments to support our Capital Markets group across developed and emerging markets, integrating ESG considerations into fundamental analysis and decision-making.

## Case study

## Innovative corporate governance dashboard for benchmarking ESG best practices

Our Responsible Investment, Fundamental Equity Strategies and Digital Business Solutions groups sought to gain an information edge from governance data gathered through the traditional proxy voting process. Using a data-driven scoring and screening solution that monitors portfolio company governance over time, we developed a dashboard for systematically benchmarking a company's corporate governance performance against its peers - alongside fundamental analysis and using similar concepts such as trend and momentum. The teams were also able to pull in information from various public company disclosure materials housed in a library of more than 230 governance factors, which has enabled us to transform qualitative insights from our proxy voting activities into critical input for our investment decision-making process.

### **Private market opportunities**

ESG due diligence and assessment for private market investments is tailored to the opportunity, and varies by industry, sector and geography. Where required, we engage external experts and consultants to provide additional insight. In fiscal year 2021, ESG considerations were reviewed for more than 140 direct transactions across PSP's five private market asset classes: Credit Investments, Infrastructure, Natural Resources, Private Equity and Real Estate. The most common material ESG factors raised were employee health and safety, labour practices, business ethics, cybersecurity and climate change risks.

## **Case study**

#### **Climate change toolkits**

Climate change is a critical challenge of our time. We are witnessing the magnitude of the risks that it poses to the assets and businesses in which we are investing. We are also experiencing an unprecedent acceleration of the impact of climate change in certain regions of the world and in certain industries. In this changing world, we must be able to identify and assess potential material climate risks and opportunities at the investment level.

Given the dynamic nature of the materiality of climate change, in fiscal year 2021, we enhanced our tools for integrating climate change factors into our investment decisions, at the total portfolio, asset class and individual asset levels. These toolkits were useful, notably when we considered an investment in a real estate asset in a coastal US city.

Leveraging the real estate toolkit, we were able to identify climate change physical risks—primarily flooding and sea level rise—as material to the transaction. The toolkit highlighted relevant resources to assess and understand the asset's potential risk exposure and financial impacts associated with the location. Moreover, using the toolkit, we became aware of potential opportunities related to climate change in the form of resource efficiency and energy source improvements.

## **Case study**

## Eye on cybersecurity

Recent trends and cybersecurity statistics reveal an exponential increase in data hacks and breaches triggered by the COVID-19 pandemic, resulting most notably from the unexpected implementation of stayat-home policies across organizations. Cybersecurity stands as one of the biggest risks to business and the global economy (source). Ever agile and dynamic in our approach to emerging ESG risks, we rolled out a cyber maturity framework, processes and tools to assist our asset classes in assessing investee cyber risks and addressing the identified risks throughout the investment lifecycle.

The Responsible Investment and Information Security groups work hand-in-hand in identifying investments with high cyber risk and factoring cybersecurity risks and opportunities into our investment decisions. The collaboration and complementary roles of these two groups proved to be critical when considering a co-investment in a specialized player in the cybersecurity space presenting ESG risks. Throughout our due diligence, the groups worked closely together to identify the actions needed to mitigate risks, the capacity of the company's management team to address the gaps, and the quality and expertise of our partner in ensuring that there were no deficiencies going forward. Satisfied with the findings, our Private Market team proceeded with the investment.

## Active ownership of public companies

We use our ownership positions to promote good corporate governance practices, exercising our proxy voting rights and actively engaging with companies on material ESG issues. Board responsiveness, ESG performance and management of controversies are monitored to inform our voting decisions and prioritize our engagement activities.

## Materiality as the basis for engagement

To encourage positive change and steer capital toward value creation opportunities, we rely on constructive, continuous and objectives-driven engagement to understand a company's management approach and strategies for managing emerging trends and mitigating potential risks over time.

We may choose to engage with companies either directly, through our global stewardship service provider, or collaboratively with other investors. The engagement strategy is tailored to the relevant issues, and whether they are specific to PSP or core to the investment strategy. Insights from our engagement activities are shared among our internal teams as part of our integrated responsible investment process and used to inform our proxy voting activities.

Our engagement strategy is focused on the most material ESG risks and opportunities. We look to engage with the public companies in which we have an equity or debt position that offer the highest potential for successful outcomes and long-term value creation, taking into account the size of our holding and the materiality of the ESG issues.



## **Engagement selection process**

In fiscal year 2021, we engaged either directly, with the assistance of a global stewardship service provider, or in collaboration with like-minded investors or organizations such as the Canadian Coalition for Good Governance, with 882 publicly listed companies whose securities we hold.

Our engagements were undertaken globally and covered a broad range of industries. These engagements were initiated by us or by companies in our portfolio to address specific ESG factors or themes, or in the context of our proxy voting activities.

## **Case study**

## Treating people fairly and with respect

Engagement themes: labour and environmental practices

Collaboratively with our global engagement service provider, we have been engaging with a household products company for a number of years on strategy, risk and communication. Following a successful collaborative engagement in which we provided guidance on investor communications best practices, the company's board hosted its first shareholder engagement day. Under new leadership, the company also embarked on a strategic transformation that drove a culture change and a greater focus on corporate responsibility and sustainability.

While the company had a reputation for being hard on its suppliers, we became more comfortable over the course of our engagement that they were indeed treating suppliers fairly. We continued our engagement throughout the pandemic and were pleased to see the new leadership team monitoring its suppliers and offering support.

In 2020, the company received accreditation as a living wage employer, which requires employers to make commitments regarding the number of hours worked and the security of those hours. We also addressed the importance of monitoring environmental impacts, particularly in the areas of pollution and waste. The company has publicly announced a plastics reduction target and now measures and discloses its plastics footprint, providing a regularly updated breakdown of plastics used across its product packaging. Going forward, we will continue to monitor the company's progress, but are encouraged by the direction taken.

### **Case study**

## Growing importance of climate change

Engagement themes: climate change and human rights

We joined our global engagement service provider in engaging with a publicly listed emerging markets company specializing in the design, development and manufacturing of communication technologies.

The growing importance of climate change commitments by global customers is a material issue for this sector, especially for companies with complex supply chains—as evidenced by the number of large customers setting targets to decarbonize their supply chain as early as 2030 and ultimately achieve net zero emissions by 2050. The materiality of this issue has helped us engage with the company on setting long-term GHG emissions targets to maintain its competitive position over the long term. We were pleased when the company adopted a low carbon transition strategy and we will continue to engage with them on the execution of their strategy. On human capital management, we were pleased to see the company commit to undertaking a review of any potential links to forced labour in sensitive regions.

## **Case study**

## **Engagement statistics**

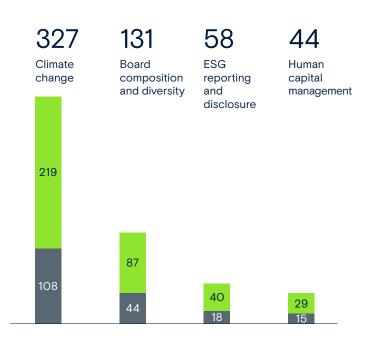
At the start of fiscal year 2021, our priorities included increasing our focus on social factors (including human capital management, and diversity and inclusion); assessing risks and opportunities associated with climate change; and monitoring ESG key performance indicators, disclosure and best practices. Our collaborative engagement activities have led to marked progress across multiple geographic regions over the past year.

Over the longer term, our focus will remain on corporate governance and sustainability management practices, to support effective management of material environmental and social factors, and on comprehensive risk management systems that can adapt to emerging risks and opportunities, while supporting longterm resilience.

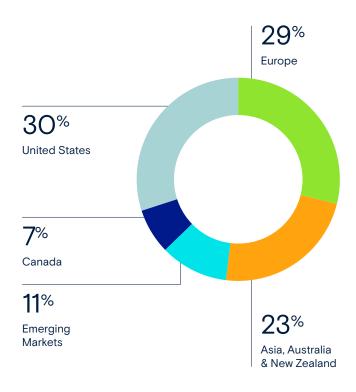
## Engagement progress in FY2O21



No change



## Companies engaged – by country or region (FY2O21)



## **Proxy voting**

Our Proxy Voting Principles (Principles) are implemented with flexibility in support of the long-term success of the companies in which we invest.

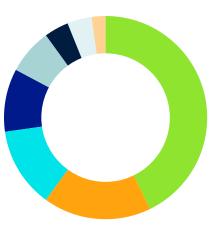
Our Principles outline our expectations with regard to the corporate governance and sustainability practices of public companies in which we invest. They identify the topics on which we may vote from time to time and inform our voting decisions. Each year, ahead of the proxy voting season, we review our Principles, supporting guidelines and procedures to ensure that emerging trends and practices are appropriately addressed.

The review conducted in fiscal year 2021 reinforced our belief that boards should have appropriate levels of diversity in the backgrounds, experience and competencies of their directors, as well as policies supporting diversity. We also intend to take a more proactive approach to supporting shareholder proposals in favour of timely disclosure of ESG performance and practices that have a material influence on investment risks and returns, including those related to climate change.

In fiscal year 2021, we responded quickly to the unexpected circumstances presented by COVID-19. This included adapting our approach to proxy voting in support of business continuity; for example, by adopting exceptional measures to allow virtual annual meetings for the public companies in which we have ownership positions and, in some cases, supporting the re-election of directors deemed essential to navigating the crisis.

Subsequent to implementing these measures, we engaged with portfolio companies through a proxy letter campaign to deepen our understanding of their management practices during the pandemic. As part of our post-proxy season engagement process, we used an artificial intelligence screening tool to monitor the potential impact on the resilience of companies where employee health and safety or labour practices were at heightened risk due to the pandemic. This tool enabled us to surface trends and insights into implications of the pandemic on key ESG factors such as social impact, labour and supply chain.

## Resolutions voted – by topic (FY2O21)



	43%	Board & committee composition
-	17%	Financial & auditor
	13%	Capital structure
	10%	Compensation
	7%	M&A and anti-takeover
	4%	Amendments to articles
	4%	Shareholders' resolutions
	2%	Other

We voted at 5,903 meetings on a total of 62,006 management and shareholder resolutions in all regions of the world in fiscal year 2021. This included votes by exception at more than 420 meetings on topics such as diversity, virtual shareholder meetings, director tenure and executives on board. We followed up on these actions with engagement letters to more than 100 individual companies.

Details of our proxy voting records are available on our website.

## Asset management in private markets

With transactional activity muted in the first few months of the year as the pandemic took hold, many private market investors shifted their attention to the ownership phase of the investment lifecycle and, in particular, to managing the ESG aspects of their investments. Given the considerable health and safety risks of the pandemic, many asset owners sought to minimize the harmful impacts on people's lives as best they could and to adapt to a rapidly evolving situation.

As the crisis unfolded, government officials around the world introduced lockdown measures, physical distancing and other isolation measures to suppress transmission of the virus, causing the global economy to slide quickly into a recession. A significant number of businesses had to shut down, which led, among other things, to a reduction in the number of hours worked and to job losses. While the crisis affected industries, businesses and workers in different ways, it also exposed certain pre-existing imbalances, notably related to diversity and inclusion, which spurred global investors to rethink what's important and start measuring and managing with more scrutiny.

At PSP, we looked at this challenging period as an opportunity to further embed the integration of ESG factors into our asset management. We evolved our active ownership practices by increasing the measurement and management of ESG outcomes resulting from our activities and operations. Key activities in fiscal year 2021 included: improving our proprietary ESG monitoring framework for private markets, particularly for real estate; actively engaging with our portfolio companies and external partners on how they were integrating material ESG considerations throughout the entire investment life cycle; enhancing our approach to managing and monitoring ESG risks and opportunities by leveraging new data sources and analytics; and requiring companies to provide consistent and decision-useful ESG information aligned with disclosure standards such as SASB and TCFD.

## Monitoring ESG key performance indicators across our total fund

In private markets, we monitor ESG factors and practices throughout the life of our internally managed investments. We leverage our access to portfolio companies' management teams and our typically larger ownership stake, which often includes board representation, to influence a company's ESG practices. The aim is to encourage sustainable corporate conduct and enhance long-term corporate performance.

While our engagement approach is tailored to the investment type, our goal remains the same: to achieve greater alignment between financial returns and sustainable corporate behaviour, and to clarify PSP's expectations with respect to specific ESG factors.

We generally hold private assets for the long term and are increasingly focused on monitoring KPIs, including those that expand beyond traditional financial metrics, to identify the various levers of risk mitigation and value creation. These KPIs include environmental metrics related to energy, waste, water and GHG emissions, as well as metrics for health and safety, labour conditions and Ei&D. By measuring the impact of our investments through ESG KPIs, we can benchmark portfolio companies and share leading practices.

Over the past year, for our real estate asset class alone, we assessed 39 real estate partners globally and gathered asset-level data for 1,090 properties across various sectors and geographies through our proprietary real estate ESG assessment tool. The roughly 200,000 data points from our partners focus on all material items linked to risk and value creation, which are informed by empirical evidence and best market practices including GRESB and other well-recognized standards such as SASB and the TCFD. The initiative has provided us with high-quality data that we can use to generate asset-level, sector-level and portfolio-level insights through the lens of both risks and opportunities.

## ESG disclosure and best practice

With the deployment of climate change toolkits, we provided asset class-specific guidance and resources to our investment professionals to support their assessment of climate change in investment decisions.

Our engagements with our portfolio companies on their ESG performance in fiscal year 2021 revealed a number of notable ESG practices and trends for each asset class as shown here:

#### **Real Estate**

- Increased focus on health and wellness in buildings, tenant and community engagement initiatives, including long-term care homes.
- Identification and monitoring of climate change physical risks including implementation of asset resiliency plans in regions where assets could be negatively impacted by climate hazards.
- Detailed monitoring of resource consumption and intensity data for environmental metrics (e.g., energy, waste, water, GHG emissions) and benchmarking of performance at the asset and portfolio levels.
- Greater focus on technology and sustainability-related solutions (also known as proptech)—similar to the way fintech focuses on the use of technology in finance, proptech uses digital innovation to address the needs of the property industry.

#### Infrastructure

- Increased focus on labour practices and employee health and safety to ensure workers are protected from the COVID-19 virus.
- Assessment of how companies could be affected by the rapidly evolving regulatory environment on climate-related matters.
- Greater focus on the risks and opportunities associated with the transition to a low-carbon economy.
- Uptick in collaboration and knowledge sharing with an emphasis on ESG strategy and development of frameworks to identify, manage and reduce operational risks.

#### **Natural Resources**

- Increased focus on understanding risks and opportunities associated with climate and climate change on specific agricultural commodities and regions.
- Enhanced usage of climate change scenario analysis and modelling to assess climate-related physical risks.
- Rising interest in forest conservation, reforestation, and sustainable land management practices in light of current and expected carbon pricing dynamics and use of offsets.
- Greater focus on labour practices and employee health and safety measures.

#### **Private Equity and Credit Investments**

- Heightened focus on business ethics, product quality and safety, resilient supply chains, cybersecurity and data privacy.
- Increased focus and efforts on board and company-wide diversity, equity and inclusion.
- More TCFD-related disclosure as climate-related risks and opportunities are materializing across sectors and industries.
- Greater interest among portfolio companies in developing sustainable business strategies.

## **Case study**

#### Responsible, resilient real estate

PSP increased its exposure to the life science sector in 2020 by committing to BioMed's Core+ Fund managed by Blackstone. BioMed is a leader in the life science real estate sector with a portfolio concentrated in the leading innovation markets of Boston, San Francisco, San Diego, Seattle and Cambridge, UK.

With the world seeking vaccines and treatments for COVID-19, investment in this sector has surged amid the pandemic—and it's expected to grow even further, driven by an aging population and the accelerated pace of innovation.

Investing in the BioMed fund supports delivery of the state-of-the-art real estate needed by life sciences and biopharma companies. Through the incorporation of leading-edge technologies and sustainability solutions, coupled with dynamic tenant engagement methodologies, BioMed provides tenants with safe, environmentally-friendly spaces to drive research and innovation. These spaces support positive community health outcomes while minimizing impact.

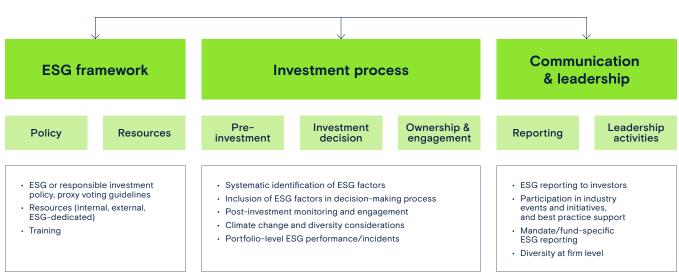
Prior to investing, we engaged with the sustainability team of Blackstone, the owner of the BioMed Fund, to better understand their evolving ESG integration practices and monitoring of ESG key performance indicators.

## ESG integration for externally managed investments

We allocate a portion of our capital to externally managed mandates and fund investments across our public and private market portfolios. Forging the right relationships is critical in these situations and we engage regularly with our external partners on ESG topics throughout the investment lifecycle.

## Investment opportunity

To ensure that the ESG integration approach for each externally managed mandate and fund investment is consistent with our Responsible Investment Policy and expectations, we have an in-house proprietary assessment framework that evaluates our external managers' and general partners' ESG practices across more than 35 indicators and three key pillars:



What our in-house framework evaluates

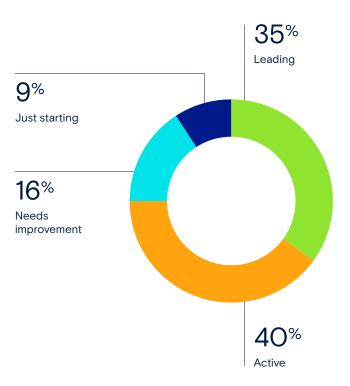
Given how responsible investment practices have evolved over the past year, we are in the process of revamping our assessment framework to incorporate emerging practices, enhance tracking of both broad KPIs that are relevant across diverse geographies and assets and custom ESG KPIs for certain investments (both at the fund and portfolio levels), and increase our focus on TCFD-related disclosures.

# Investment decision-making and asset management

In fiscal year 2021, we assessed the ESG integration practices of 35 fund investment opportunities and five new externally managed mandate opportunities. In keeping with our objective of encouraging ESG best practices, we completed the benchmark assessment update of our third- and fourth-quartile external managers for Public Markets with a view to monitoring changes in their practices. Through this exercise, we reviewed six managers, of which four made progress on their PSP ESG quartile score. We engaged with each manager as part of our benchmark assessment update and provided a customized report highlighting KPIs and best practices. Notable progress was achieved in the implementation of new responsible investment policies in emerging markets and the systematic integration of ESG factors in some quantitative strategies.

Having systematically assessed our external partners' practices over the past three years, we have learned that ESG is moving to the mainstream. Approximately 75% of our externally managed investments are with general partners who have leading or engaged approaches to integrating ESG factors and applying ESG principles firm-wide.

## ESG benchmark for externally managed commited investments



## Engaging with partners

ESG practices are evolving rapidly among our external partners. Through our fiscal year 2021 assessment process, we gained insight into notable ESG practices that we believe will soon become commonplace. A few of these trends are outlined below<sup>1</sup>:

## **Public markets**

- Robust integration of climate change-related data into financial modeling.
- Company scoring on quality of climate-related risks disclosure, in line with the TCFD recommendations.
- Analysis of company ESG profiles using industry-specific ESG frameworks similar to SASB.
- Use of unstructured data and artificial intelligence tools to complement company disclosure.
- Development of quantitative models that integrate ESG factors alongside other traditional factors.
- Integration of material ESG factors in investment review of sovereign issuers.
- Formal and integrated ESG engagement process with engagement outcomes affecting the investment decision-making process.

## Private markets

- Increased focus on post-investment activities with ESG integration into value-creation plans and training of board nominees on ESG topics.
- Monitoring of ESG KPIs that are material to portfolio companies and use of tools that enable ESG data to be collected alongside financial metrics.
- Fund-specific ESG reporting including ESG metrics.
- Diversity and inclusion initiatives at both the partner and portfolio company level.
- Increased focus on climate change-related risks and opportunities to guide investment decisions.
- Increased focus on social factors (e.g., employee health and safety, labour practices).

<sup>&</sup>lt;sup>1</sup> For the purposes of this report, these are general trends and thus may not be applicable across all asset classes or investment strategies.

# **TCFD** reporting

The TCFD was established by the Financial Stability Board of the G20 to develop a consistent framework for climate-related financial disclosures. These disclosure recommendations are intended to help the financial community understand material climate change risks. Since its inception, the number of organizations expressing support for the TCFD has grown to over 1,500 organizations globally, including over 1,340 companies with a market capitalization of \$12.6 trillion and financial institutions responsible for assets of \$150 trillion<sup>1</sup>.

At PSP, we believe that climate change is a long-term structural trend that may have a material impact on investment risks and returns across sectors, geographies and asset classes. As stated in our Responsible Investment Policy, we integrate climate change risks and opportunities in our investment due diligence and asset management processes across all asset classes. We have adopted a multi-year, fund-wide climate change approach based on three pillars:

**Integration** of climate change factors into our investment decisions, at the total portfolio, asset class and individual asset levels.

**Monitoring** of the portfolio's exposure to climate change as part of our asset management processes.

**Engagement** with portfolio companies for better climate change-related financial risk disclosures.

We support the TCFD recommendations and believe their implementation will foster improved transparency on climate change-related financial risks and opportunities in capital markets. To that end, we encourage enhanced disclosure on climate change risks by all companies in which we invest. As an asset owner, PSP is committed to steadily enhancing disclosure about how we manage climate change-related financial risks and opportunities. These efforts are aligned with the statement of the CEOs of Canada's eight largest pension plan investment managers, including PSP, to require increased transparency from companies, notably by reporting relevant material ESG data in a standardized way.

In the coming months, we will be reviewing and updating our climate change approach, mainly to further support integration of climate change risks and opportunities in our investment processes and establish a stronger link with our overall ESG and corporate strategy. We will also advance work to increase the robustness of our disclosure practices.

<sup>&</sup>lt;sup>1</sup> Source: https://assets.bbhub.io/company/sites/60/2020/09/2020-TCFD\_Status-Report.pdf

## Governance

## Disclose the organization's governance around climate-related risks and opportunities

PSP believes that climate change is a long-term structural trend that will likely have a material impact on investment risks and returns, across different sectors, geographies and asset classes. Given the broad implications of climate change across PSP's investment activities, operations, risk management, audit and reporting, the level of board and senior executive oversight of our efforts to understand and manage climate-related risks and opportunities has significantly increased over the years.

The Responsible Investment group, which is housed in PSP's Chief Investment Office (CIO) group, is responsible for coordinating the development, and overseeing the implementation, of PSP's climate change approach in collaboration with investment groups and business partners. The Responsible Investment group reports regularly to the Board, the Board's Governance Committee and senior management on ESG matters, including climate change. New objectives and priorities are established annually in line with our multi-year climate strategy, to maintain progress and adapt to evolving climate-related trends. Beyond the Board and senior management, presentations are regularly delivered to investment groups to keep them informed of key climate change trends and risks, and of our progress in implementing PSP's climate change approach. In fiscal year 2021, we conducted several workshops with investment groups on our new and proprietary climate change toolkit, which supports the implementation of our climate change approach.

In the past few months, the Responsible Investment group has started updating the corporate view on climate change to strengthen the link between PSP's climate change commitments and its overall ESG and corporate strategy. The climate change corporate view, which we originally developed in 2018, articulates our view on investment risks and opportunities related to climate change and our approach is anchored in three pillars: (i) integrating climate change considerations in our investment decisions; (ii) investing in companies and assets that will be resilient to climate change and will grow and prosper in a low-carbon economy; and (iii) engaging with portfolio companies to influence their disclosure on climate change. This climate change approach applies across all asset classes in PSP's portfolio, and is readily adapted for different investment strategies and industry sectors.

### Strategy

Disclose, where material, the actual and potential impacts of climate-related risks and opportunities on the organization's businesses, strategy and financial planning

We understand that climate change risks and opportunities impact industries in very different ways. They can act as a risk amplifier and, more generally, trigger paradigm shifts by challenging conventional business models and traditional industries.

As a long-term investor, we have a fiduciary obligation to proactively address climate change risks and opportunities as part of our investment strategy. This entails developing and implementing investment policies and processes to make our total fund strategy more resilient to the impacts of climate change.

From a strategic asset allocation perspective, our multi-year climate change approach includes climate scenario analysis and stress-testing, which help us understand how climate change can influence investment performance in both the short and long term and what steps could be taken to protect and position our portfolio of assets. Conducted annually, this exercise improves our understanding of the impacts of climate change physical and transition risks on our long-term asset allocation.

In conducting our scenario analysis, we consider three different scenarios across three different time horizons (2030, 2050 and 2100). We assume 2°C, 3°C and 4°C warming scenarios, and factor in both transition risks including GHG emissions policies for high-emitting sectors and physical risks, such as extreme weather events. Based on this analysis, we estimate the average "climate impact on annual return" at the total Reference Portfolio and Policy Portfolio levels, as well as at the asset class and industry sector levels. Our most recent results confirmed the overall resilience of our long-term asset allocation across all three scenarios, with some variations in potential impacts. From a bottom-up perspective, we focus on incorporating climate factors across the investment cycle, including performing in-depth climate change vulnerability studies at the inception of an investment, and as part of our ongoing asset management activities and exit strategy. Our key objective is to understand how an organization, or an asset, is likely to perform in a range of future environments, including in a low-carbon transition.

Recently, we have begun to assess new opportunities as a means of raising capital for either new assets that can positively contribute to the low-carbon transition or for improving the ESG performance of our existing assets. As the world strives to achieve net-zero carbon emissions, PSP aims to participate in the climate transition by proactively incorporating ESG trends into our investment theses and development of new strategies. We have also engaged with key players in the sustainable finance and the taxonomy of green activities to inform our go-forward strategy with respect to low-carbon investments.

### **Risk Management**

#### Disclose how the organization identifies, assesses and manages climate-related risks

Through our analysis of climate change risks and opportunities, we seek to understand the consequences of climate change on our ability to generate long-term positive returns. Climate change-related risks are assessed as part of our annual review of our corporate and investment risks and are reviewed by our Board. We also conduct an annual, enterprise-wide risk and control self-assessment exercise to identify and evaluate key risks, including climate change, and to assess the adequacy and effectiveness of our mitigation activities.

Climate change risks can manifest in different ways across investment portfolios. For example, physical risks from extreme weather events and long-term shifts in climate patterns can disrupt businesses and negatively impact local and regional economies and real assets. Transition risks, on the other hand, are those induced by societal responses to avert the worst impacts of climate change, including shifts in policy, legislation, technology and markets resulting from climate change mitigation and adaptation measures. In this regard, the transition to a low-carbon economy is driving innovation and growth in low-carbon solutions in many sectors, creating new opportunities for long-term investors. To take into account the world of tomorrow, we factor these climate risks into our investment processes-with a view to enhancing performance, steering capital toward more attractive areas and mitigating potential issues.

We integrate climate change risks into our investment decisions, at the total portfolio, asset class and individual asset levels. For example:

- At the total portfolio level, we perform climate change scenario analysis as part of our portfolio construction process to assess the resilience of our long-term asset allocation. This assessment informs which asset classes or sectors may present higher exposure to climate change transition and physical risks. The results have confirmed the overall resilience of our long-term asset allocation.
- At the asset class level, we analyze the exposure of our real estate, infrastructure and natural resources assets to physical risks of climate change, which could manifest themselves as acute or natural weather events such as hurricanes, wildfires or droughts. Together with some of our Canadian pension fund peers, we are currently collaborating to further enhance a tool to assist in the

appraisal of climate change physical risks. This online platform tool will enable us to assess physical risks for multiple asset classes (e.g., public and private equities, fixed income, real assets) and asset types (e.g., equity/ debt, corporate/sovereign). It also covers climate hazard data for any location in the world. One of the key benefits is that it translates climate change physical risks into real financial impacts at the asset, company and portfolio level.

- · At the asset level, we evaluate material climate change risks and opportunities across the investment cycle. For each investment, we consider whether climate change could have a material impact on the company, based on the sector and geography in which it operates. Relevant physical and transition risks, as well as opportunities, are then assessed during due diligence. Where relevant, we engage external advisors to support the assessment of climate change risks for potential investment opportunities that present a higher exposure to these risks. In fiscal year 2021, we launched a proprietary climate change toolkit to investment professionals, which helps ensure that change risks and opportunities for new and existing investments are assessed in an effective and systematic manner. The climate change toolkit provides guidance on typical climate-related risks and opportunities by asset class, including potential financial impacts, based on location. It also includes recommended due diligence scoping questions, a list of available resources, a directory of climate change reports, and tools enabling us to monitor PSP's portfolio carbon footprint and avoided emissions.
- Lastly, to ensure that we align with industry best practices in assessing climate change risks and opportunities at the investment level, we often leverage our relationships with external consultants and industry experts. In fiscal year 2021, for example, we routinely engaged with external climate experts on topics such as water rights and licensing, wildfire management, carbon offset systems, regenerative agriculture and sustainable forestry. We strive to continuously improve our understanding of the potential downside risks associated with climate change, as well as potential benefits and opportunities across key industries. The transition to a low-carbon economy is driving innovation and growth in many sectors, creating tremendous opportunities for long-term investors like PSP.

### **Metrics and Targets**

Disclose the metrics and targets used to assess and manage relevant climate-related risks and opportunities, where such information is material.

PSP began measuring the carbon footprint and carbon intensity of its assets under management in fiscal year 2017, and last year publicly disclosed those numbers for the first time. We published our methodology, including formulas and scope of coverage, in an effort to inspire and encourage better climate-related disclosure by like-minded investors and/or partner organizations. We continue to focus our efforts on making improvements to our in-house carbon footprint management framework, including continuous evolution of our tools and systems to monitor portfolio carbon metrics of various asset classes on a quarterly basis.

We see tremendous value in having a global, standardized GHG accounting and reporting approach to allow for better comparability of data and greater adoption of the TCFD recommendations. We recognize that the quality and availability of climate-related data is still an area for improvement, and we continue to seek Scope 1, 2 and 3 emissions data from

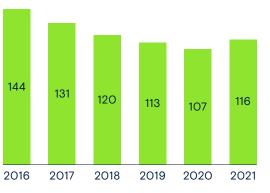
the companies in which we invest. We encourage disclosure and participation to the CDP (formerly known as Carbon Disclosure Project) and enhanced climate-related disclosures, in accordance with the TCFD's recommendations. Where appropriate in our proxy voting activities, we support shareholder proposals seeking enhanced climate-related disclosures. Beyond this, we are actively engaging with external experts and consultants to obtain insights on the implications of emerging trends related to climate change metrics and targets.

As part of our commitment to steadily enhance disclosure about how we manage climate change-related financial risks in line with the TCFD, we are disclosing our portfolio's carbon footprint and weighted average carbon intensity (WACI) over the past six years, based on equity ownership as demonstrated in the table below.

### PSP portfolio carbon footprint metrics







This year, our portfolio carbon footprint trended slightly downward, from 106 to 101 tons of CO2e per million dollars invested. This 5% year-over-year decline is in part due to a reduction in carbon-intensive sectors and an increase in low-carbon investments. PSP's green assets now stand at 12.6B\$ as of March 31, 2021. This includes investments in sustainable infrastructure, renewable energy, green buildings and certified sustainable forestry. PSP's weighted average carbon intensity has increased by approximately 8% this year, while still being down by about 19% compared to our 2016 starting point. PSP's exposure to emerging markets, combined with a decline of average issuer's revenues in those markets, have caused the carbon intensity to increase this year.

The last 12 months have been a time of significant change globally, with COVID-19 impacting real GDP growth, unemployment, valuation of currencies and commodities, and the day-to-day operation of firms in both public and private markets. Moreover, recent sector rotation in global equity indices away from low-emitting sectors, including information technology, consumer staples and health care, and toward traditionally higher-emitting sectors, including energy and materials, has also contributed to upwards pressure on PSP's weighted average carbon intensity.

#### Methodology

We include scope 1 and scope 2 emissions in our portfolio carbon footprint metrics. At this stage, Scope 3 emissions are excluded from the calculation because the comparability, coverage, transparency and reliability of scope 3 data is generally insufficient in the marketplace. We intend to include greater amounts of Scope 3 data as it becomes available.

Scope 1 emissions are direct emissions from owned or controlled sources at our portfolio companies. Scope 2 emissions are those associated with purchased energy. Scope 3 covers other indirect emissions such as the extraction and production of purchased materials and fuels, outsourced activities, business travel and waste disposal.

We use emissions data from a third-party, which are combined with market data and PSP's positions to calculate the portfolio carbon footprint and WACI. We recognize that companies use different methodologies to calculate and report their carbon emissions. For those companies that do not report their carbon emissions, we use a waterfall approach for estimating carbon emissions, which is consistent across our public and private market portfolios:

- 1. Company-reported emissions (28% of NAV)
- 2. Estimate based on company-specific factors (5% of NAV)
- 3. Proxy based on sub-industry average emissions (67% of NAV)

#### Scope

This section lists the asset classes and instrument types included in the portfolio carbon footprint metrics, which represent 76% of our net assets as of March 31, 2021.

#### **Public markets**

- In-scope: shares in long-only public equity strategies, securities held through market indexes or exchange traded funds (ETFs), externally managed investments
- Out of scope: government bonds, cash and money market instruments, non-equity derivatives

#### Private markets

- In-scope: direct and fund investments in private equity, infrastructure, real estate and natural resources
- Out of scope: any balances associated with working capital, cash or debt instruments, credit investments, fund of funds.

#### PSP Forward

In November 2020, CEO's from Canada's leading eight pension funds released a statement calling on companies and investors to help drive sustainable and inclusive economic growth. Looking forward, we will seek to establish a more robust evidence and data set to guide our investment decision-making and position our total portfolio favourably in a low-carbon environment. PSP will continue to improve and refine its carbon footprinting methodology, which will include placing more emphasis on obtaining additional company specific data, particularly from the largest emitters across the portfolio. We will further increase our engagement with portfolio companies and partners on decarbonization planning and active asset management strategies aligned with targets based on climate science, to ensure business plans are resilient in the face of a changing climate.

# 2021

Special Examination

Independent Auditors' Report

Report of the Joint Auditors to the Board of Directors of the Public Sector Pension Investment Board



Office of the Auditor General of Canada Bureau du vérificateur général du Canada



# 2021

Special Examination

Independent Auditors' Report

Report of the Joint Auditors to the Board of Directors of the Public Sector Pension Investment Board



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#### **Special examination reports**

Special examinations are a form of performance audit that is conducted within Crown corporations. The Office of the Auditor General of Canada audits most, but not all, Crown corporations.

The scope of special examinations is set out in the *Financial Administration Act*. A special examination considers whether a Crown corporation's systems and practices provide reasonable assurance that its assets are safeguarded and controlled, its resources are managed economically and efficiently, and its operations are carried out effectively.

More details about the audit objective, scope, approach, and sources of criteria are in About the Audit at the end of this report.

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Bureau du Auditor General vérificateur général du Canada

**Deloitte** 

7 May 2021

To the Board of Directors of the Public Sector Pension Investment Board:

We have completed the special examination of the Public Sector Pension Investment Board in accordance with the plan presented to the Audit Committee of the Board of Directors on 13 February 2020. As required by section 139 of the Financial Administration Act, we are pleased to provide the attached final special examination report to the Board of Directors.

We will also present this report for tabling in Parliament shortly after it has been made public by the Public Sector Pension Investment Board.

We will be pleased to respond to any comments or questions you may have concerning our report at your meeting on 14 May 2021.

We would like to take this opportunity to express our appreciation to the board members, management, and the corporation's staff for the excellent cooperation and assistance offered to us during the examination.

Yours sincerely,

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Deloitte LLP

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### **Audit Summary**

We found no significant deficiencies in the corporate management practices or management of investments and operations of the Public Sector Pension Investment Board during the period covered by the audit. Though we identified areas for improvement, the corporation generally maintained reasonable systems and practices for accomplishing its mandate.

### Introduction

### Background

#### Role and mandate

1. The Public Sector Pension Investment Board is a Crown corporation created in 1999 under the *Public Sector Pension Investment Board Act*. It invests and manages contributions from the pension plans of the public service, the Canadian Armed Forces, the Royal Canadian Mounted Police (RCMP), and the Reserve Force. As outlined in the *Public Sector Pension Investment Board Act*, the corporation is responsible for

- managing the contributions that are transferred to it from the pension plans in the best interests of the contributors and beneficiaries
- investing its assets with a view to achieving a maximum rate of return, without undue risk of loss, considering the funding, policies, and requirements of the pension plans and the ability of those plans to meet their financial obligations

2. The Treasury Board of Canada Secretariat oversees the government's relationship with the corporation. In the 2018–19 fiscal year, the secretariat worked with the corporation and other pension plan stakeholders to implement a funding policy that aligned with the government's funding risk tolerance. The secretariat also created the Asset Liability Committee, which included departmental officials representing each of the plans, and other significant stakeholders, including officials of the corporation. This committee provides a forum for the review and discussion of the funding risks, and supports the secretariat's role in ensuring that these risks remain within the established funding levels. During our audit, the secretariat communicated the government's funding risk tolerance and long-term real rate-of-return objective for the pension assets that the corporation managed.

# Nature of business and operating environment

3. To develop its investment portfolio and investment management strategies, the corporation uses the government's funding risk tolerance level, long-term real rate-of-return objective, and inflation expectations. In the 2019–20 fiscal year, the government's real rate-of-return objective was 3.6% for the following 10 years and 4.0% thereafter. The corporation's objective is to establish a long-term investment strategy that achieves an expected real rate of return that is at least equal to the government's rate-of-return objective, without assuming undue risk of loss. The corporation developed an actively managed investment portfolio aimed at outperforming, at a lower or equal level of pension funding risk, a passively managed portfolio over a 10-year period.

4. As of 31 March 2020, the total fund 1-year **net portfolio return** was -0.6%. This rate of return was affected by the market conditions brought about by the coronavirus disease (COVID-19) pandemic. The 5-year and 10-year **net annualized returns** were 5.8% and 8.5% respectively.

5. The corporation is one of Canada's largest pension investment managers. As of 31 March 2020, it was managing \$169.8 billion in assets. These assets were invested in 6 asset classes (Exhibit 1), in more than 100 sectors and industries across 85 countries. The corporation also held investments in 147 subsidiaries around the world, including 6 wholly owned operating subsidiaries. The subsidiaries are companies the corporation controls as part of its investment portfolio.

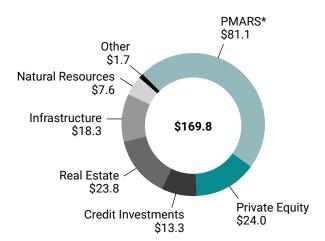


Exhibit 1—Asset classes under management, as of 31 March 2020 (\$ billions)

\* Public Markets and Absolute Return Strategies: includes public market equities and government fixed income

Source: Adapted from the Public Sector Pension Investment Board's website

**Net portfolio return**—The amount an investment portfolio gains or loses in a given period of time, after deducting fees, costs, and other expenses.

**Net annualized return**—The average amount an investment portfolio gains or loses per year, over a given period of time, after deducting fees, costs, and other expenses.

6. The corporation has 888 employees in 5 offices around the world. Its head office is in Ottawa, while its main business offices are in Montréal, New York, London, and Hong Kong. The offices in New York, London, and Hong Kong opened in the past 5 years. The corporation has grown significantly since our last special examination in 2011, particularly over the past 5 years (Exhibit 2).

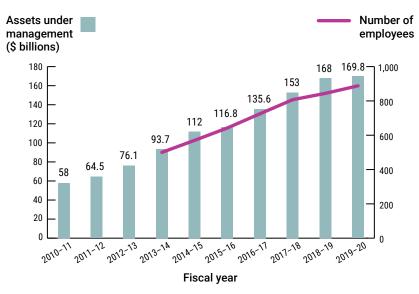


Exhibit 2–Public Sector Pension Investment Board growth since 2010–11

Source: Adapted from the Public Sector Pension Investment Board's website

7. In the 2020–21 fiscal year, after the implementation of the Funding Policy for the Public Sector Pension Plans, the Treasury Board of Canada Secretariat communicated to the corporation the government's funding risk tolerance by providing a portfolio breakdown of investment types (equity and fixed income) in line with this funding risk tolerance level. This practice replaced the communication of a long-term real rate-ofreturn objective.

### Focus of the audit

8. Our objective for this audit was to determine whether the systems and practices we selected for examination at the Public Sector Pension Investment Board were providing the corporation with reasonable assurance that its assets were safeguarded and controlled, its resources were managed economically and efficiently, and its operations were carried out effectively, as required by section 138 of the *Financial Administration Act*.

9. In addition, section 139 of the *Financial Administration Act* requires that we state an opinion, with respect to the criteria established, on whether there was reasonable assurance that there were no significant deficiencies in the systems and practices we examined. We define and report significant deficiencies when, in our opinion, the corporation could be prevented from having reasonable assurance that its assets are safeguarded and controlled, its resources are managed economically and efficiently, and its operations are carried out effectively.

10. On the basis of our risk assessment, we selected systems and practices in the following areas:

- corporate management practices
- · investments and operations management

The selected systems and practices, and the criteria used to assess them, are found in the exhibits throughout the report.

11. More details about the audit objective, scope, approach, and sources of criteria are in **About the Audit** at the end of this report (see pages 22–26).

# Findings, Recommendations, and Responses

### **Corporate management practices**

The corporation had good corporate management practices in some areas and opportunities for improvement in others

#### What we found

12. We found that the corporation had good corporate management practices. However, improvements were needed in performance measurement, performance monitoring and reporting, risk mitigation, and risk monitoring and reporting.

- 13. The analysis supporting this finding discusses the following topics:
  - Corporate governance
  - Strategic planning
  - · Corporate risk management

14. For additional information, see **Subsequent Event** at the end of the report.

#### Context

15. The corporation is governed by a Board of Directors composed of 11 members, including the Chair, who are appointed by the **Governor in Council** upon recommendation from the President of the Treasury Board.

16. The board oversees the corporation and is accountable to Parliament for the fulfillment of its duties. It reports through the President of the Treasury Board, as well as the ministers of National Defence and of Public Safety and Emergency Preparedness, in fulfilling its duties as pension investment manager.

17. The board is supported by an Investment and Risk Committee, Audit Committee, Governance Committee, and Human Resources and Compensation Committee.

18. The corporation is exempt from certain sections of Part X of the *Financial Administration Act*. As a result, it does not have to submit an annual corporate plan or an operating and capital budget for government approval.

19. To achieve its mandate, the corporation sets out strategic objectives in its strategic plan. It also develops performance indicators to measure its progress toward these objectives. Performance indicators are a means of measuring an output or outcome, to gauge the performance of a program, policy, or initiative. Along with the indicators, the corporation uses targets to specify the success levels or goals it must reach to achieve strategic objectives. For the 2016–21 period, the corporation identified 5 strategic objectives:

- Cultivate One PSP (encourage a total fund view across the corporation)
- · improve its brand both locally and internationally
- increase its global footprint
- · increase scalability and efficiency
- develop its people

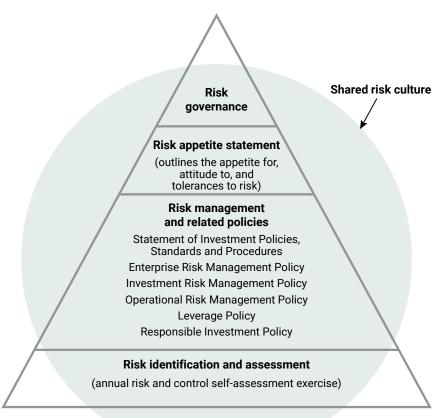
At the time of our audit, the corporation was developing its 2021–26 strategic plan.

**Governor in Council**—The Governor General, acting on the advice of Cabinet, as the formal executive body that gives legal effect to those decisions of Cabinet that are to have the force of law.

20. The corporation uses a risk management framework (Exhibit 3) that includes risk governance, a risk appetite statement, risk management and related policies, and risk identification and assessment:

- Risk governance refers to processes by which decisions about risks are made and implemented.
- A risk appetite statement specifies the level and types of risk that a corporation is willing to take to meet its strategic objectives. It sets the basic goals, parameters, and limits for the risks an organization is assuming. At the corporation, the board reviews and approves the risk appetite statement annually.
- Risk management policies outline the guiding principles governing a corporation's overall values and approach to managing risk. The corporation uses risk management policies to mitigate investment and non-investment risks (Exhibit 4).
- Risk identification and assessment refers to the process in which risks are identified, categorized, and assessed, on the basis of their potential impact and likelihood of occurrence. The corporation conducts an annual, enterprise-wide risk and control self-assessment exercise to identify and evaluate significant risks, and assess the effectiveness of its risk mitigation activities. This exercise supports the corporation's business planning process and ensures that risks are factored into its overall strategy. The board participates in this process through an annual risk-identification survey.

#### Exhibit 3-The corporation has a risk management framework



Source: Public Sector Pension Investment Board 2020 annual report

Investment risks	Non-investment risks
• Market risk	<ul> <li>Financial crime and fraud</li> </ul>
<ul> <li>Liquidity risk</li> </ul>	<ul> <li>Reporting and taxation</li> </ul>
<ul> <li>Credit and counterparty risk</li> </ul>	<ul> <li>Strategic or business</li> </ul>
<ul> <li>Concentration risk</li> </ul>	<ul> <li>Legal, contractual, or regulatory</li> </ul>
Leverage risk	<ul> <li>Digital or non-digital asset</li> </ul>
<ul> <li>Environmental, social, and</li> </ul>	<ul> <li>Operational</li> </ul>
governance risk	• People

Source: Public Sector Pension Investment Board 2020 annual report

#### Recommendations

21. Our recommendations in this area of examination appear at paragraphs 26, 32, 33, 34, and 37.

#### Corporate governance

22. **Analysis.** We found that the corporation had good systems and practices for corporate governance (Exhibit 5).

Systems and practices	Criteria used	Key findings	Assessment against the criteria
Board independence	The board functioned independently.	The board functioned independently from management when making decisions.	
		The corporation established processes for board members to declare real, potential, or apparent conflicts of interest.	
Providing strategic direction	The board provided strategic direction.	The board provided strategic direction to management that aligned with the corporation's mandate and strategic plan. The direction also aligned with the government's funding risk tolerance level and long-term rate-of-return objective.	
		The board set objectives for the President and Chief Executive Officer and assessed his performance. This activity aligned with the corporation's strategic direction.	$\bigcirc$
		The corporation had regular communication with its stakeholders and shareholders, which helped the board provide strategic direction to the corporation.	
Legend–Assessment against the criteria         Image: Constraint of the criteria			

Did not meet the criteria

Systems and practices	Criteria used	Key findings	Assessment against the criteria
Board appointments	The board collectively	The board determined the skills and expertise it needed to be effective.	
and competencies	had the capacity and competencies	The board communicated its needs for member appointments to the responsible minister.	
	to fulfill its responsibilities.	The corporation provided new board members with orientation sessions and training material.	
		The board was composed of 11 members with staggered terms. Four of them had expired terms; however, they planned to remain on the board until they were replaced.	
		For additional information, see <b>Subsequent Event</b> at the end of the report.	
Board oversight The board carried out its oversight role over the corporation.	carried out its oversight	The board's governance structure reflected the nature and complexity of the corporation's business and responsibilities.	
		The board made decisions, requested and challenged information, offered direction, and followed up on management actions.	
		The board annually evaluated its performance and the performance of its committees.	
		The corporation's internal audit department provided an independent, objective view on risk and internal controls. This activity supported the board's oversight.	
		The board reviewed information related to the governance of the corporation's subsidiaries and their performance. Internal audits on the governance of the subsidiaries were performed at an appropriate frequency.	

Did not meet the criteria

23. **Analysis.** We found that the corporation had good systems and practices for strategic planning. However, improvements were needed in performance measurement and in performance monitoring and reporting (Exhibit 6).

### Exhibit 6-Strategic planning-Key findings and assessment

Systems and practices	Criteria used	Key findings	Assessment against the criteria
planning est processes stra and obj tha alig	The corporation established a strategic plan and strategic objectives that were aligned with its mandate.	The corporation developed a 2016–21 strategic plan and an annual corporate plan. The plans included the corporation's strategic objectives, which aligned with its mandate.	
		In developing its strategic objectives, the corporation considered the government's priorities, rate-of-return objective, funding policy, and long-term trends. It also considered the internal and external environments, and the corporation's strengths, weaknesses, and significant risks.	
		The President and Chief Executive Officer's and senior management's performance objectives and performance appraisals aligned with the corporation's strategic objectives.	
		The corporation's performance management and compensation framework supported its long- term strategic objectives and prudent risk taking.	
		The corporation developed a new information technology strategy that addressed future information technology needs and the corporation's strategic objectives.	
Performance measurement	The corporation established performance indicators	The corporation had a systematic performance measurement process and established performance indicators to assess its progress toward strategic objectives.	
	in support	Weakness	
	of achieving strategic objectives.	Some of the corporation's non-investment performance indicators did not have specific targets for measuring the achievement of the strategic objectives.	
Legend-Assessment against the criteria         Met the criteria         Met the criteria, with improvement needed         Did not meet the criteria			

Systems and practices	Criteria used	Key findings	Assessment against the criteria
Performance monitoring and reporting	The corporation monitored and reported on progress in achieving its strategic objectives.	The corporation established a process to monitor progress toward its strategic objectives. The corporation reported on many performance indicators to stakeholders, including the public. The corporation monitored and reported quarterly to senior management and the board on its progress in implementing the strategic initiatives. <b>Weakness</b> The corporation did not consistently report to the board on some of its non-investment performance indicators and on progress toward its targets.	
Legend—Assessment against the criteria         Met the criteria         Met the criteria, with improvement needed         Did not meet the criteria			

24. Weaknesses—Performance measurement, monitoring, and reporting. In our 2011 special examination report, we noted that the corporation had reported on the execution of tasks, rather than on outcomes. In the current audit, we found that the corporation had improved in this area. It established performance indicators for its 2016–21 strategic objectives. It also monitored and reported on the completion of strategic initiatives, and on its performance indicators and targets related to investment management. However, we found that some of its non-investment performance indicators did not have specific targets. We also found that the corporation did not report on all of its non-investment performance indicators consistently to the board. For example:

- For the strategic objective related to branding itself as a global pension investment manager, the corporation had performance indicators, but no specific targets to measure whether the objective would be achieved.
- For the strategic objective related to talent and the prioritization of inclusion and diversity, the corporation had performance indicators, but no specific targets to measure whether the objective would be achieved.

25. This weakness matters because monitoring progress against performance indicators and targets would help the corporation assess its progress toward its strategic objectives. Without this information, it cannot take timely action if it is at risk of not achieving them. The weakness also matters because if the corporation does not consistently report on all its performance indicators and targets, the board cannot fully monitor its performance.

26. **Recommendation.** The corporation should ensure that its strategic objectives are supported by performance indicators with targets that are specific and measurable. It should also regularly and consistently monitor and report on its performance against these indicators.

**The corporation's response.** Agreed. In support of its next 5-year strategic plan, the corporation is developing performance indicators to monitor the achievement of its strategic objectives. In the course of the 2021–22 fiscal year, the corporation will set targets for the indicators and will regularly monitor and report on progress against these indicators. The corporation will complete these by the end of 2021–22.

#### Corporate risk management

27. **Analysis.** We found that while the corporation had good systems and practices for corporate risk management, improvements were needed in some areas (Exhibit 7).

Exhibit 7–Corporate risk management–K	Key findings and assessment
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Systems and practices	Criteria used	Key findings	Assessment against the criteria
Risk identification	The corporation identified and	The corporation had a systematic risk management process in place.	
and assessment	assessed risks to achieve strategic objectives.	The corporation identified and assessed its significant risks through its risk and control self-assessment process and involved all departments in this process.	
		The corporation identified, assessed, monitored, and reported on the risk of fraud, wrongdoing, and insider trading.	
		The corporation established risk assessment practices for information technology systems and information assets.	
Legend-Assessmen	t against the criteria		
Ø Met the criteria			
Image: Met the criteria, with improvement needed			

Did not meet the criteria

Systems and practices	Criteria used	Key findings	Assessment against the criteria	
Risk mitigation	The corporation defined and implemented	The corporation defined risk mitigation measures and assigned owners in the annual Risk and Control Self-Assessment Report.		
	risk mitigation measures.	The corporation had a risk appetite statement, approved by the board, for significant investment and non-investment risks.		
		The corporation's Compliance Department developed a compliance methodology. This department oversaw how the corporation complied with the laws and regulations of the jurisdictions it operated in.		
		The corporation established risk mitigation measures for information technology systems and information assets, and took action to ensure that they were safeguarded.	ļ	
		Weaknesses		
		In its risk appetite statement, the corporation did not establish risk appetite metrics, thresholds, or limits for some significant non-investment risks.		
		The corporation had not fully implemented a r based compliance program.	The corporation had not fully implemented a risk- based compliance program.	
		The corporation had a model validation procedure but it did not include a model risk assessment methodology and other model risk management procedures.		
Legend–Assessment against the criteria				
Met the criteria				
<ul> <li>Met the criteria, with improvement needed</li> <li>Did not meet the criteria</li> </ul>				
	unteria			

Systems and practices	Criteria used	Key findings	Assessment against the criteria	
Risk monitoring and reporting	The corporation monitored and reported on the	The corporation provided risk management reports to senior management and the board quarterly.		
	implementation of risk mitigation measures.	The corporation established risk monitoring practices for information technology systems and information assets to ensure they were safeguarded.		
		The Compliance Department provided periodic reports to the board on the status of the corporation's compliance with laws and regulations.		
		Weaknesses		
		The corporation provided the Risk and Control Self-Assessment Report to senior management and the board only once a year. This report did not include timelines and deliverables for every mitigation measure. It also did not consistently include an update on the corporation's progress on implementing risk mitigation measures.		
management		The corporation defined investment risk governance and management processes, and separated investment risk management duties and oversight appropriately.		
		methodologies, models, and tools in place	The corporation had investment risk management policies that aligned with its strategic direction and risk appetite.	
		The corporation documented and regularly reviewed its valuation and investment risk measurement methodologies, assumptions, and models.	$\bigotimes$	
		Investment risk information, including exceptions and escalations, was reported on a timely basis to senior management and quarterly to the board.		
		The corporation performed regular and ad hoc scenario analyses and stress tests, and analyzed and reported the results.		
Legend—Assessment against the criteria         Image: Constraint of the criteria				

28. **Weaknesses–Risk mitigation.** In our 2011 special examination report, we found that the corporation had not defined its risk tolerance for non-investment risks. We found that during this audit period, the corporation had improved in this area. It established a board-approved risk appetite statement to set risk appetite for investment and non-investment risks. It also set risk appetite metrics, with thresholds or limits, for its investment risks. However, as also noted in a 2019 internal audit report, it did not set metrics and thresholds or limits, when applicable, for some of its significant non-investment risks. The thresholds or limits would set the degree of risk that the corporation is prepared to accept in pursuing its objectives. Because it did not set these parameters, management was left to make decisions without clear guidance on how much risk the corporation would accept before responding with mitigation measures.

29. We also found that the corporation had not fully implemented a risk-based compliance program. At the time of our audit, it was in the process of completing compliance risk assessments, using a risk-based approach that would evaluate how its business units were complying with the regulations relevant to its operations.

30. The corporation used models for valuing financial instruments and measuring risk. It adopted a model validation procedure that assessed models as critical or non-critical, and set requirements for model documentation, validation, and oversight. However, as also noted in a 2019 internal audit report, the model validation procedure did not outline a methodology for model risk assessment, or procedures for model development, ownership, maintenance, independent validation, monitoring, or reporting.

31. These weaknesses matter because without risk appetite thresholds and limits for significant non-investment risks, the corporation cannot ensure that its decision making aligns with the board-approved risk appetite statement. Furthermore, completing compliance risk assessments for laws and regulations relevant to its operations would ensure that the corporation does not inadvertently contravene a law or regulation, exposing it to financial and reputational risk. Finally, a complete model risk validation procedure would provide consistency in model governance and model risk management activities. This would also allow the corporation to communicate its expectations of model risk management throughout all its departments.

32. **Recommendation.** The corporation should set risk appetite metrics and thresholds or limits for significant non-investment risks.

**The corporation's response**. Agreed. The corporation is establishing tolerances or thresholds for non-investment risks, as an initiative to provide additional assurance on its management and monitoring of key non-investment risks for management and the board, as appropriate. The corporation will identify the appropriate tolerances or thresholds for

the significant non-investment risks, recognizing that these may in some cases be best expressed qualitatively. The corporation will complete these matters by the end of the 2021–22 fiscal year.

33. **Recommendation.** The corporation should complete compliance risk assessments, using a risk-based approach, to evaluate its adherence to the regulations relevant to its operations.

**The corporation's response.** Agreed. The corporation intends to continue to complete compliance risk assessments of its business units in accordance with its internal schedule and before the end of the 2021–22 fiscal year.

34. **Recommendation.** The corporation should develop and apply, enterprise-wide, a model risk management framework comprising model governance, a model risk assessment methodology, a model validation methodology, and model risk management activities. The corporation could leverage and expand its current model validation procedure to develop this framework.

**The corporation's response.** Agreed. During the 2020–21 fiscal year, the corporation reviewed and enhanced its model governance framework with an emphasis on the framework ownership, roles and responsibilities, and scope of the framework—including model definition, model inventory and materiality assessment linked to the review cycle, model documentation, and validation requirements. In 2021–22, the corporation will determine priority areas to expand the application of the framework, based on materiality.

35. **Weakness–Risk monitoring and reporting.** The corporation provided risk monitoring information to senior management and the board through its Enterprise Risk Management Quarterly Report and the Risk and Control Self-Assessment Report. The latter report described the corporation's significant investment and non-investment risks, and identified mitigation measures for each of them. However, the corporation provided this report only once a year and did not include timelines and deliverables for every mitigation measure. The report also did not consistently include updates of the corporation's progress toward implementing those measures.

36. This weakness matters because without timelines and deliverables for each mitigation measure, the corporation cannot effectively track its progress toward implementing them. Also, without regular reporting to the board on risk mitigation measures, the board cannot effectively monitor the corporation's progress in implementing these measures.

37. **Recommendation.** The corporation should continue to enhance its reporting to the board on implementation of mitigation measures, to identify clear timelines and deliverables, and provide a periodic update on progress and completion as part of its risk and control selfassessment process. **The corporation's response**. Agreed. The corporation prioritizes the continued enhancement of its reporting to the board, to ensure that the information is effective, streamlined, and appropriate. The corporation will consider augmenting its periodic board updates with regard to progress and completion of key mitigation measures, where relevant. The corporation will complete these matters by the end of the 2021–22 fiscal year.

### Investments and operations management

#### The corporation had good practices for investments and operations management

#### What we found

38. We found that the corporation had good systems and practices for managing its investments and operations.

- 39. The analysis supporting this finding discusses the following topic:
  - · Investments and operations management

Context

40. The corporation's business units and departments manage its assets to achieve its mandate. The corporation also has a team of investment professionals that designs investment strategies aligned with its investment objectives and Statement of Investment Policies, Standards and Procedures. This team also manages risks and investment performance.

41. As a global pension investment manager with a long-term view, the corporation integrates environmental, social, and governance factors within its investment decision making.

#### Recommendations

42. We made no recommendations in this area of examination.

Investments and operations management

43. **Analysis.** We found that the corporation had good systems and practices for investments and operations management (Exhibit 8).

Systems and practices	Criteria used	Key findings	Assessment against the criteria
Operational planning	The corporation defined operational plans that were aligned with its strategic plans and mandate.	The corporation's operational plans aligned with the corporate business plan and strategy, and incorporated stakeholders' requirements.	S
		The corporation documented, approved, and communicated investment strategies for each asset class. The strategies aligned with the corporation's strategic objectives and established risk appetite limits.	
		The corporation had an enterprise information technology strategy, a human resources strategy, and a data governance and management strategy that aligned with its strategic direction.	
		Succession planning was in place for all senior and critical positions. The plans identified top and high-potential individuals, with the objective of developing and retaining them.	
Operational plan implementation	Management implemented the operational plans to deliver results in accordance with the expected output of the business units.	Management implemented and monitored its operational plans.	
		To carry out investment activities, management clearly defined the levels of authority required for each asset class.	
		The investment authority limits were periodically reviewed and updated. The corporation monitored adherence to the investment authority limits and reported breaches.	
		The investment-related business units identified, approved, and engaged external managers and investment partners.	
		The investment-related business units documented arrangements with external managers and investment partners, and monitored and reported on their performance against targets.	
		New investment initiatives were assessed and approved by independent departments before launch, in alignment with the corporation's risk and return objectives and its investment strategy and expertise.	
Legend-Assessmen Met the criteria Met the criteria, Did not meet the	with improvement need	ed	

Systems and practices	Criteria used	Key findings	Assessment against the criteria
Performance monitoring and reporting	The corporation monitored and reported on its operational results.	The corporation periodically monitored and reported on compliance with investment policies and guidelines.	
		The corporation measured, monitored, and reported operational results and investment performance against targets to senior management and the board.	
		The corporation established an independent department that monitored investment compliance and performance monitoring and reporting.	
		The corporation adjusted its business and investment strategies in response to stakeholder needs and internal and external environments, and to fulfill its mandate.	
Responsible investment	The organization integrated environmental, social, and governance risks when making decisions and managing its investments.	The corporation developed a responsible investment strategy that aligned with those of its peers.	
		The corporation established a portfolio-wide climate change approach that integrated climate considerations into investment management.	
		The corporation established processes and frameworks for asset classes, to integrate environmental, social, and governance risks as part of investment due diligence and investment management.	
		The corporation communicated information to stakeholders about its responsible investment strategy and activities through an annual Responsible Investment Report. This report aligned with the responsible investment reports of the corporation's peers.	
Legend-Assessmen Met the criteria Met the criteria,	t against the criteria with improvement need	ed	1

# Commentary on the United Nations' Sustainable Development Goals

44. In 2015, Canada and other United Nations member states adopted the 2030 Agenda for Sustainable Development, a vision for partnership, peace, and prosperity for all people and the planet. The 2030 Agenda outlined 17 Sustainable Development Goals that aimed to address current and future social, economic, and environmental challenges. At the national level, the Government of Canada reiterated its commitment to implementing these goals.

45. The federal government recently established formal expectations for the integration of the Sustainable Development Goals by federal departments and agencies. Similar expectations were not established for Crown corporations.

46. As part of its Sustainable Development Strategy, the Office of the Auditor General of Canada has committed to reporting on progress toward these goals as part of its audit work. As a result, we asked the corporation's senior management about whether the corporation had integrated these goals into its investment operations.

47. Senior management told us that the corporation was aware of the Sustainable Development Goals and was monitoring how its peers were integrating and reporting against them. It had not systematically integrated these goals into its investment operations. However, its investment operations and the activities of its Responsible Investment group, as reported in its 2019 Responsible Investment Report, indirectly addressed 3 of the goals:

- gender equality (Goal 5)
- affordable and clean energy (Goal 7)
- responsible consumption and production (Goal 12)

48. The 2019 Responsible Investment Report did not explicitly link the corporation's activities to the Sustainable Development Goals. Because its investment operations and the activities of the Responsible Investment group contributed to aspects of the Sustainable Development Goals, there is an opportunity for the corporation to enhance its reporting on the sustainability impact of its investment activities. It could also consider reporting on its contributions to support the government's commitment to the Sustainable Development Goals.

49. In our view, the Sustainable Development Goals offer a framework for organizations, including Crown corporations, to identify and contribute to social, economic, and environmental impacts through their activities and to report on results. We encourage Crown corporations, including the Public Sector Pension Investment Board, to consider and integrate these goals as a means of embedding sustainability considerations into their operations, while supporting the government in this important initiative.

# Conclusion

50. In our opinion, on the basis of the criteria established, there was reasonable assurance that there were no significant deficiencies in the corporation's systems and practices we examined. We concluded that the Public Sector Pension Investment Board maintained its systems and practices during the period covered by the audit in a manner that provided the reasonable assurance required under section 138 of the *Financial Administration Act*.

# **Subsequent Event**

51. The corporate governance section of this report discusses the board appointments for the Public Sector Pension Investment Board. At the end of our examination, 4 of the 11 board members' terms had expired. As of 1 February 2021, 3 positions were filled and 1 position was vacant.

# About the Audit

This independent assurance report was prepared by the Office of the Auditor General of Canada (the Office) and Deloitte LLP on the Public Sector Pension Investment Board. Our responsibility was to express

- an opinion on whether there was reasonable assurance that during the period covered by the audit, there were no significant deficiencies in the corporation's systems and practices we selected for examination
- a conclusion about whether the corporation complied in all significant respects with the applicable criteria

Under section 131 of the *Financial Administration Act*, the corporation is required to maintain financial and management control and information systems and management practices that provide reasonable assurance of the following:

- · Its assets are safeguarded and controlled.
- Its financial, human, and physical resources are managed economically and efficiently.
- · Its operations are carried out effectively.

In addition, section 138 of the act requires the corporation to have a special examination of these systems and practices carried out at least once every 10 years.

All work in this audit was performed to a reasonable level of assurance in accordance with the Canadian Standard on Assurance Engagements (CSAE) 3001–Direct Engagements, set out by the Chartered Professional Accountants of Canada (CPA Canada) in the CPA Canada Handbook–Assurance.

The Office and Deloitte LLP apply the Canadian Standard on Quality Control 1 and, accordingly, maintain comprehensive systems of quality control, including documented policies and procedures regarding compliance with ethical requirements, professional standards, and applicable legal and regulatory requirements.

In conducting the audit work, we complied with the independence and other ethical requirements of the relevant rules of professional conduct applicable to the practice of public accounting in Canada, which are founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality, and professional behaviour.

In accordance with our regular audit process, we obtained the following from the corporation:

- · confirmation of management's responsibility for the subject under audit
- · acknowledgement of the suitability of the criteria used in the audit
- confirmation that all known information that has been requested, or that could affect the findings or audit conclusion, has been provided
- · confirmation that the audit report is factually accurate

### Audit objective

The objective of this audit was to determine whether the systems and practices we selected for examination at the Public Sector Pension Investment Board were providing the corporation with reasonable assurance that its assets were safeguarded and controlled, its resources were managed economically and efficiently, and its operations were carried out effectively, as required by section 138 of the *Financial Administration Act*.

#### Scope and approach

Our audit work examined the Public Sector Pension Investment Board. The scope of the special examination was based on our assessment of the risks the corporation faced that could affect its ability to meet the requirements set out by the *Financial Administration Act*.

The systems and practices selected for examination for each area of the audit are found in the exhibits throughout the report.

As part of our examination, we interviewed members of the Board of Directors, senior management, and employees of the corporation to gain insight into its systems and practices. We reviewed documents related to the systems and practices selected for examination. We tested the systems and practices to obtain the required level of audit assurance. Our testing sometimes included detailed sampling. For example, we selected samples based on auditors' judgment in corporate governance, strategic planning, corporate risk management, and investments and operations management.

In carrying out the special examination, we relied on the internal audits of wholly owned operating subsidiaries' governance, business continuity management, global private investment acquisition and disposal processes, and natural resources and real estate acquisition and disposal processes.

We did not examine the systems and practices of the Public Sector Pension Investment Board's subsidiaries, including those that are wholly owned. We did examine the systems and practices that the Public Sector Pension Investment Board had in place to exercise oversight over its subsidiaries.

#### Sources of criteria

The criteria used to assess the systems and practices selected for examination are found in the exhibits throughout the report.

#### **Corporate governance**

Meeting the Expectations of Canadians: Review of the Governance Framework for Canada's Crown Corporations, Treasury Board of Canada Secretariat, 2005

Internal Control—Integrated Framework, Committee of Sponsoring Organizations of the Treadway Commission, 2013

ERM—Integrating with Strategy and Performance, Committee of Sponsoring Organizations of the Treadway Commission, 2017

Corporate Governance in Crown Corporations and Other Public Enterprises—Guidelines, Department of Finance and Treasury Board, 1996

20 Questions Directors Should Ask about Risk, Canadian Institute of Chartered Accountants, 2006

Performance Management Program for Chief Executive Officers of Crown Corporations– Guidelines, Privy Council Office, 2016

Practice Guide: Assessing Organizational Governance in the Public Sector, The Institute of Internal Auditors, 2014

#### Strategic planning

Meeting the Expectations of Canadians: Review of the Governance Framework for Canada's Crown Corporations, Treasury Board of Canada Secretariat, 2005

Guidelines for the Preparation of Corporate Plans, Treasury Board of Canada Secretariat, 1996

Corporate Governance in Crown Corporations and Other Public Enterprises—Guidelines, Treasury Board of Canada Secretariat, 1996

Recommended Practice Guideline 3, Reporting Service Performance Information, International Public Sector Accounting Standards Board, 2015

20 Questions Directors Should Ask about Risk, Canadian Institute of Chartered Accountants, 2006

ERM—Integrating with Strategy and Performance, Committee of Sponsoring Organizations of the Treadway Commission, 2017

#### Corporate risk management

20 Questions Directors Should Ask about Risk, Canadian Institute of Chartered Accountants, 2006

Internal Control—Integrated Framework, Committee of Sponsoring Organizations of the Treadway Commission, 2013

ERM—Integrating with Strategy and Performance, Committee of Sponsoring Organizations of the Treadway Commission, 2017

Corporate Governance in Crown Corporations and Other Public Enterprises—Guidelines, Treasury Board of Canada Secretariat, 1996

COBIT 4.1 Framework—DS5 (Ensure Systems Security) and ME3 (Ensure Compliance with External Requirements), IT Governance Institute and ISACA

COBIT 5 Framework, ISACA

Global Technology Audit Guide: Assessing Cybersecurity Risk–Roles of the Three Lines of Defense, Institute of Internal Auditors, 2016

Cyber Security Self-Assessment Guidance, Office of the Superintendent of Financial Institutions, 2013

### Investments and operations management

20 Questions Directors Should Ask about Risk, Canadian Institute of Chartered Accountants, 2006

Guidelines for the Preparation of Corporate Plans, Treasury Board of Canada Secretariat, 1996

Pension Plan Prudent Investment Practices Guideline and Self-Assessment Questionnaire, CAPSA, 2011

The Global Investment Performance Standards, CFA Institute, 2020

Investment Industry Standards, CFA Institute

ERM—Integrating with Strategy and Performance, Committee of Sponsoring Organizations of the Treadway Commission, 2017

A Guide to the Project Management Body of Knowledge (PMBOK® Guide), fourth edition, Project Management Institute Inc., 2008

COBIT 5 Framework—APO05 (Manage Portfolio), BAI01 (Manage Programmes and Projects), ISACA

COBIT 5 Framework-EDM02 (Ensure Benefits Delivery), ISACA

Plan-Do-Check-Act management model adapted from the Deming Cycle

Internal Control—Integrated Framework, Committee of Sponsoring Organizations of the Treadway Commission, 2013

Risk Principles for Asset Managers, The GARP Buy Side Risk Managers Forum, 2015

Liquidity Risk Principles for Asset Managers, The GARP Buy Side Risk Managers Forum, 2017

Funding Policy for the Public Sector Pension Plans, Treasury Board of Canada Secretariat, 2018

Public Sector Pension Investment Board Act

Principles of Responsible Investment, United Nations, 2006

Transforming Our World: The 2030 Agenda for Sustainable Development, United Nations, 2015

Final Report: Recommendations of the Task Force on Climate-related Financial Disclosures, Financial Stability Board, 2017

Final Report of the Expert Panel on Sustainable Finance, Environment and Climate Change Canada, 2019

### Period covered by the audit

The special examination covered the period from 1 September 2019 to 23 October 2020. This is the period to which the audit conclusion applies. However, to gain a more complete understanding of the significant systems and practices, we also examined certain matters that preceded the start date of this period. We also noted a subsequent event on 18 December 2020.

### Date of the report

We obtained sufficient and appropriate audit evidence on which to base our conclusion on 1 February 2021, in Montréal, Canada.

### Audit team

Office of the Auditor General of Canada:

Principal: Mélanie Cabana Director: Josée Maltais

Anastasiya Abmiotka Sophie Bernard John Ebsary Josée Surprenant Alexandre Tremblay

Deloitte LLP:

Partners: Chantal Leclerc and Victoria Loutsiv Managers: Ali Shah and Usha Sthankiya

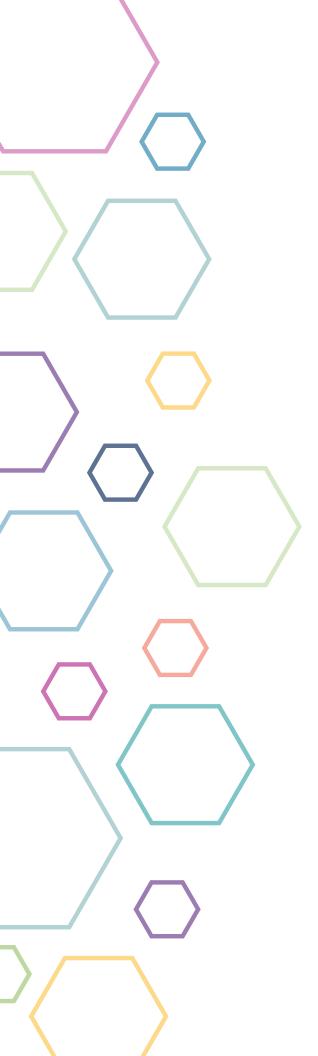
May Lim Nicolas Panaritis

### **List of Recommendations**

The following table lists the recommendations and responses found in this report. The paragraph number preceding the recommendation indicates the location of the recommendation in the report, and the numbers in parentheses indicate the location of the related discussion.

Recommendation	Response
Corporate management practices	
<ul> <li>26 The corporation should ensure that its strategic objectives are supported by performance indicators with targets that are specific and measurable. It should also regularly and consistently monitor and report on its performance against these indicators.</li> <li>(24–25)</li> </ul>	<b>The corporation's response.</b> Agreed. In support of its next 5-year strategic plan, the corporation is developing performance indicators to monitor the achievement of its strategic objectives. In the course of the 2021–22 fiscal year, the corporation will set targets for the indicators and will regularly monitor and report on progress against these indicators. The corporation will complete these by the end of 2021–22.
<ul><li>32 The corporation should set risk appetite metrics and thresholds or limits for significant non-investment risks.</li><li>(28–31)</li></ul>	The corporation's response. Agreed. The corporation is establishing tolerances or thresholds for non-investment risks, as an initiative to provide additional assurance on its management and monitoring of key non-investment risks for management and the board, as appropriate. The corporation will identify the appropriate tolerances or thresholds for the significant non-investment risks, recognizing that these may in some cases be best expressed qualitatively. The corporation will complete these matters by the end of the 2021–22 fiscal year.
<ul> <li>33 The corporation should complete compliance risk assessments, using a risk-based approach, to evaluate its adherence to the regulations relevant to its operations.</li> <li>(28–31)</li> </ul>	<b>The corporation's response.</b> Agreed. The corporation intends to continue to complete compliance risk assessments of its business units in accordance with its internal schedule and before the end of the 2021–22 fiscal year.
<ul> <li>34 The corporation should develop and apply, enterprise-wide, a model risk management framework comprising model governance, a model risk assessment methodology, a model validation methodology, and model risk management activities. The corporation could leverage and expand its current model validation procedure to develop this framework.</li> <li>(28–31)</li> </ul>	<b>The corporation's response.</b> Agreed. During the 2020–21 fiscal year, the corporation reviewed and enhanced its model governance framework with an emphasis on the framework ownership, roles and responsibilities, and scope of the framework—including model definition, model inventory and materiality assessment linked to the review cycle, model documentation, and validation requirements. In 2021–22, the corporation will determine priority areas to expand the application of the framework, based on materiality.

Recommendation	Response
<ul> <li>37 The corporation should continue to enhance its reporting to the board on implementation of mitigation measures, to identify clear timelines and deliverables, and provide a periodic update on progress and completion as part of its risk and control self-assessment process.</li> <li>(35–36)</li> </ul>	The corporation's response. Agreed. The corporation prioritizes the continued enhancement of its reporting to the board, to ensure that the information is effective, streamlined, and appropriate. The corporation will consider augmenting its periodic board updates with regard to progress and completion of key mitigation measures, where relevant. The corporation will complete these matters by the end of the 2021–22 fiscal year.



## Financial Statements



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### Management's Responsibility for Financial Reporting

The consolidated financial statements of the Public Sector Pension Investment Board ("PSP Investments") as well as the financial statements of the Public Service, the Canadian Forces, the Royal Canadian Mounted Police, and the Reserve Force Pension Plan Accounts (the "financial statements") have been prepared by management and approved by the Board of Directors. These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB) and incorporated into the CPA Canada Handbook. Management is responsible for the contents of these financial statements and the financial information contained in the annual report. The consolidated financial statements include certain amounts based on Management's judgments and best estimates where deemed appropriate. The significant accounting policies used are disclosed in Note 2 to the consolidated financial statements. The financial information presented throughout the Annual Report is consistent with the consolidated financial statements.

For fiscal year ended March 31, 2021 and March 31, 2020, we certify that the internal controls over financial reporting and disclosure controls and procedures are adequately designed and are operating effectively. We report any significant deficiencies to the Audit Committee ("Committee") of the Board of Directors of PSP Investments.

Neil Cunningham President and CEO May 14, 2021

PSP Investments maintains records and systems of internal control and supporting procedures designed to provide reasonable assurance that PSP Investments' assets are safeguarded and controlled in accordance with the *Public Sector Pension Investment Board Act* (the "Act"), and that investments of PSP Investments held during the fiscal year were in accordance with the Act and the Statement of Investment Policies, Standards and Procedures.

The Committee assists the Board of Directors in discharging its responsibility to approve the annual financial statements. The Committee meets regularly with management and the internal and external auditors to discuss the scope and findings of audits and other work that they may be requested to perform from time to time, to review financial information, and to discuss the effectiveness of internal controls. The Committee reviews the annual financial statements and recommends them to the Board of Directors for approval.

PSP Investments' external "joint" auditors, the Office of the Auditor General of Canada and Deloitte LLP (the "External Auditors"), have conducted an independent audit of the financial statements in accordance with Canadian generally accepted auditing standards, performing such tests and other procedures as they consider necessary to express an opinion in their Auditors' Report. The External Auditors have full and unrestricted access to management and the Committee to discuss findings related to the integrity of PSP Investments' financial reporting and the adequacy of internal control systems.

Jean-François Bureau Senior Vice President, and Chief Financial and Risk Officer

May 14, 2021

### **Investment Certificate**

The Public Sector Pension Investment Board Act (the "Act") requires that a certificate be signed by a director on behalf of the Board of Directors, stating that the investments of the Public Sector Pension Investment Board ("PSP Investments") held during the financial year were in accordance with the Act and PSP Investments' investment policies, standards and procedures. Accordingly, the Investment Certificate follows:

"The investments of PSP Investments held during the year ended March 31, 2021, were in accordance with the Act and PSP Investments' Statement of Investment Policies, Standards and Procedures<sup>1</sup>".

Martin Glynn Chair of the Board May 14, 2021

<sup>&</sup>lt;sup>1</sup> PSP Investments has complied with the Public Sector Pension Investment Board Regulations ("Regulations") in all material respects. However, we note that one investment held indirectly through passive fund investments was inadvertently non-compliant with section 13 (1) of the Regulations. This has since been rectified.

# Public Sector Pension Investment Board Consolidated Financial Statements

### Independent Auditors' Report

To the President of the Treasury Board

#### Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the consolidated financial statements of the Public Sector Pension Investment Board (PSP Investments), which comprise the consolidated statements of financial position as at March 31, 2021 and 2020, and the consolidated statements of net income (loss), consolidated statements of changes in equity and consolidated statements of cash flows for the years then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of PSP Investments as at March 31, 2021 and 2020, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities* for the Audit of the Consolidated Financial Statements section of our report. We are independent of PSP Investments in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing PSP Investments' ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate PSP Investments or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing PSP Investments' financial reporting process.

### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of PSP Investments' internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on

PSP Investments' ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause PSP Investments to cease to continue as a going concern.

 Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Compliance with Specified Authorities**

#### Opinion

In conjunction with the audit of the consolidated financial statements, we have audited transactions of the Public Sector Pension Investment Board and its wholly-owned subsidiaries coming to our notice for compliance with specified authorities. The specified authorities against which compliance was audited are the applicable provisions of Part X of the *Financial Administration Act* 

and regulations, the *Public Sector Pension Investment Board Act* and regulations, and the by-laws of the Public Sector Pension Investment Board and its wholly-owned subsidiaries.

In our opinion, the transactions of the Public Sector Pension Investment Board and its wholly-owned subsidiaries that came to our notice during the audit of the consolidated financial statements have complied, in all material respects, with the specified authorities referred to above. Further, as required by the *Financial Administration Act*, we report that, in our opinion, the accounting principles in IFRSs have been applied on a basis consistent with that of the preceding year.

#### Responsibilities of Management

#### for Compliance with Specified Authorities

Management is responsible for the Public Sector Pension Investment Board and its wholly-owned subsidiaries' compliance with the specified authorities named above, and for such internal control as management determines is necessary to enable the Public Sector Pension Investment Board and its wholly-owned subsidiaries to comply with the specified authorities.

### Auditors' Responsibilities for the Audit of Compliance with Specified Authorities

Our audit responsibilities include planning and performing procedures to provide an audit opinion and reporting on whether the transactions coming to our notice during the audit of the consolidated financial statements are in compliance with the specified authorities referred to above.

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Mélanie Cabana, CPA auditor, CA Principal for the Auditor General of Canada

Montréal, Canada May 14, 2021

eloitte LLP

Montréal, Canada May 14, 2021

<sup>1</sup> CPA auditor, CA, public accountancy permit No. A121444

### Consolidated Statements of Financial Position

As at

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Assets		
Investments (Note 4.1)	232,547	207,279
Other assets	246	324
Total assets	232,793	207,603
Liabilities		
Trade payable and other liabilities	438	440
Investment-related liabilities (Note 4.1)	11,325	21,673
Borrowings (Notes 4.1, 8.2)	16,731	15,808
Total liabilities	28,494	37,921
Net assets	204,299	169,682
Equity		
Statutory rights held by the Government of Canada with respect to: (Note 9.1)		
Public Service Pension Plan Account	148,915	123,409
Canadian Forces Pension Plan Account	39,838	33,275
Royal Canadian Mounted Police Pension Plan Account	14,678	12,265
Reserve Force Pension Plan Account	868	733
Total equity	204,299	169,682
Total liabilities and equity	232,793	207,603

The accompanying notes are an integral part of the Consolidated Financial Statements.

On behalf of the Board of Directors:

Martin Glynn Chair of the Board

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Garnet Garven Chair of the Audit Committee

### Consolidated Statements of Net Income (Loss)

For the years ended March 31

(Canadian \$ millions)	2021	2020
Investment income	32,588	203
Investment-related expenses (Note 11)	(497)	(703)
Net investment income (loss)	32,091	(500)
Operating expenses (Note 12)	(510)	(551)
Net income (loss)	31,581	(1,051)

### Consolidated Statements of Changes in Equity

For the years ended March 31

(Canadian \$ millions)	2021	2020
Fund transfers		
Balance at beginning of period	80,351	77,480
Fund transfers received during the period (Note 9.3)	3,036	2,871
Balance at end of period	83,387	80,351
Retained earnings		
Balance at beginning of period	89,331	90,373
Comprehensive income (loss) (includes other comprehensive income of nil for the year ended March 31, 2021 (\$9 million for the year ended March 31, 2020))	31,581	(1,042)
Balance at end of period	120,912	89,331
Total equity	204,299	169,682

The accompanying notes are an integral part of the Consolidated Financial Statements.

### Consolidated Statements of Cash Flows

For the years ended March 31

(Canadian \$ millions)	2021	2020
Cash flows from operating activities		
Net income (loss)	31,581	(1,051)
Adjustments for non-cash items:		
Depreciation of equipment (Note 12)	33	35
Effect of exchange rate changes on cash and cash equivalents	152	(83)
Unrealized (gains) losses on borrowings	(591)	512
	31,175	(587)
Net changes in operating assets and liabilities		
Increase in investments	(23,635)	(12,433)
(Increase) decrease in other assets	(7)	2
(Decrease) increase in trade payables and other liabilities	(4)	71
(Decrease) increase in investment-related liabilities	(10,362)	4,748
Net cash flows used in operating activities	(2,833)	(8,199)
Cash flows from financing activities		
Proceeds from borrowings	22,528	26,342
Repayment of borrowings	(20,999)	(25,164)
Fund transfers received (Note 9.3)	3,036	2,871
Net cash flows provided by financing activities	4,565	4,049
Cash flows used in investing activities		
Acquisitions of equipment	(18)	(21)
Net cash flows used in investing activities	(18)	(21)
Net change in cash and cash equivalents	1,714	(4,171)
Effect of exchange rate changes on cash and cash equivalents	(152)	83
Cash and cash equivalents at the beginning of the period	2,728	6,816
Cash and cash equivalents at the end of the period <sup>A</sup>	4,290	2,728
Supplementary disclosure of cash flow information		
Interest paid	(296)	(395)

<sup>A</sup> As at March 31, 2021 cash and cash equivalents were comprised of \$4,254 million (March 31, 2020 - \$2,621 million) held for investment purposes and included in Note 4.1, as well as \$36 million (March 31, 2020 - \$107 million) held for administrative purposes and included in Other assets.

The accompanying notes are an integral part of the Consolidated Financial Statements.

### Notes to the Consolidated Financial Statements

For the years ended March 31, 2021 and 2020

### 1— Corporate Information

The Public Sector Pension Investment Board ("PSP Investments") is a Crown corporation created under the Public Sector Pension Investment Board Act (the "Act") to manage and invest amounts that are transferred to it pursuant to the Superannuation Acts (defined below), for the funds (as defined in the Act) of the pension plans established under the Public Service Superannuation Act, the Canadian Forces Superannuation Act ("CFSA"), the Royal Canadian Mounted Police Superannuation Act (collectively the "Superannuation Acts"), and certain regulations under the CFSA (the "CFSA Regulations"). The pension plans established under the Superannuation Acts consist of the Public Service pension plan, the Canadian Forces pension plan, and the Royal Canadian Mounted Police pension plan, and the pension plan established under the CFSA Regulations is the Reserve Force pension plan. They are herein referred to individually as a "Plan" and collectively as the "Plans".

The funds for which amounts are currently transferred to PSP Investments by the Government of Canada (individually a "Fund" and collectively the "Funds") relate to pension obligations under the Plans for service on or after April 1, 2000, and in the case of the Reserve Force Plan, for service on or after March 1, 2007 (collectively "Post-2000 Service"). The accounts managed by PSP Investments for the Funds are herein referred to individually as a "Plan Account" and collectively as the "Plan Accounts".

PSP Investments is responsible for managing amounts that are transferred to it in the best interests of the beneficiaries and contributors under the *Superannuation Acts*. The amounts are to be invested with a view of achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plans and the ability of the Plans to meet their financial obligations.

Pursuant to the *Superannuation Acts*, the Government of Canada, which administers the Plans and their respective Funds, may at any time call upon the net assets of PSP Investments allocated to each Fund's Plan Account for amounts required for the purpose of paying benefits under the relevant Plan in respect of Post-2000 Service, or generally, for the purpose of reducing any non-permitted surplus in the Fund of such Plan.

PSP Investments and the majority of its subsidiaries are exempt from Part I tax under paragraphs 149(1)(*d*) and 149(1)(*d*.2) of the *Income Tax Act* (Canada), respectively.

PSP Investments' registered office is located at 1 Rideau Street, Ottawa, Ontario, Canada and its principal business office is at 1250 René-Lévesque Boulevard West, Montréal, Québec, Canada.

### 2— Significant Accounting Policies

The significant accounting policies that have been applied in the preparation of these Consolidated Financial Statements are summarized below and have been used throughout all periods presented.

### 2.1. Basis of Presentation

The Consolidated Financial Statements of PSP Investments have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

PSP Investments qualifies as an investment entity as defined under IFRS 10 *Consolidated Financial Statements* and, consequently, does not consolidate its subsidiaries other than those that solely provide it with services that relate to its investment activities. Instead, PSP Investments measures its investments in subsidiaries at fair value through profit or loss ("FVTPL") in accordance with IFRS 9 *Financial Instruments* ("IFRS 9"), including those that are formed by PSP Investments and that qualify as investment entities ("investment entity subsidiaries"). PSP Investments also measures its investments in associates, joint ventures and financial assets and financial liabilities at FVTPL in accordance with IAS 28 *Investments in Associates and Joint Ventures* and IFRS 9.

These Consolidated Financial Statements present the financial position and results of operations of PSP Investments and its subsidiaries that solely provide it with services that relate to its investment activities. They reflect the economic activity of PSP Investments as it pertains to the investment of the net contributions transferred to it for the Funds. Accordingly, they do not reflect all of the assets or the details of the pension contributions, payments and liabilities under the Plans.

These Consolidated Financial Statements were authorized for issue in accordance with a resolution of the Board of Directors on May 14, 2021.

### Plan Accounts

PSP Investments maintains records of net contributions for each Fund, as well as the allocation of its investments and the results of its operations to each of the Plan Accounts. Separate financial statements for each Plan Account are prepared.

### 2 — Significant Accounting Policies

(continued)

### 2.2. Investment Entity Status

PSP Investments has determined that it meets the mandatory items of the definition of an investment entity under IFRS 10 on the basis of the facts and circumstances as at the end of the period. They are as follows:

### (i) Mandate and business purpose

As further described in Note 1, PSP Investments' mandate is to manage and invest the amounts that are transferred to it in the best interests of the beneficiaries and contributors under the *Superannuation Acts*. Consequently, PSP Investments' business purpose is to invest with a view of achieving a maximum rate of return from capital appreciation and income from investments, without undue risk of loss.

(ii) Performance evaluation

PSP Investments measures and evaluates the performance of its investments on a fair value basis.

In addition to the mandatory items of the definition, IFRS 10 also outlines certain typical characteristics of an investment entity, the absence of any of which does not necessarily preclude an entity from qualifying as an investment entity. One of these characteristics is that an investment entity should have investors that are not related parties of the entity.

As described in Note 14, since PSP Investments is a Crown corporation, it is considered to be related to the Government of Canada as well as other entities that are controlled or jointly controlled by the Government of Canada or entities over which the latter has significant influence. Consequently, since the funds managed by PSP Investments originate from related parties, it may be considered not to meet the typical characteristic outlined above. However, the Act provides a framework to ensure that PSP Investments operates at arm's length from the Government of Canada. Accordingly, it meets all of the mandatory items of the definition described above and qualifies as an investment entity.

Should any changes occur in the facts and circumstances, PSP Investments will evaluate the impact of any such changes on its investment entity status.

### 2.3. Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these Consolidated Financial Statements are set out below.

#### 2.3.1. Financial Instruments

#### (i) Classification

Financial assets representing investments are managed, together with related financial liabilities, according to the entity's business model to maximize the rate of return. The performance of such financial instruments is evaluated on a fair value basis and they are classified at FVTPL. They are described in detail in Note 4.1.

Borrowings, as described under Note 8, are financial liabilities that are designated to be measured at FVTPL since they are part of the portfolios of investments that are managed together and whose performance is evaluated on a fair value basis.

### (ii) Recognition

Financial assets and financial liabilities are recorded at the date upon which PSP Investments becomes a party to the associated contractual provisions. In the case of traded financial assets, they are recorded as of the trade date.

### (iii) Initial and subsequent measurement

All financial assets and financial liabilities are recorded in the Consolidated Statements of Financial Position at fair value and continue to be measured as such on a recurring basis. After initial measurement, subsequent changes in the fair value of financial assets and financial liabilities classified at FVTPL are recorded in the Consolidated Statements of Net Income.

If fair value changes in financial liabilities designated to be measured at FVTPL result from fluctuations in PSP Investments' own credit risk, they are recorded in other comprehensive income. All other changes in fair value are recorded in investment income.

### (iv) Derecognition

A financial asset (or, where applicable, a part thereof) is derecognized when the following conditions are met:

- · The rights to receive cash flows from the asset have expired, or
- PSP Investments has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows to a third party,

and

- PSP Investments has transferred substantially all the risks and rewards of the asset, or
- In cases where PSP Investments has neither transferred nor retained substantially all the risks and rewards of the asset, it has transferred control of the asset.

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired.

### 2 — Significant Accounting Policies

(continued)

### 2.3. Summary of Significant Accounting Policies (continued)

### 2.3.2. Determination of Fair Value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

At initial recognition, PSP Investments evaluates the facts and circumstances related to a transaction to confirm that the transaction price represents the fair value of an asset or a liability. At each subsequent reporting date, market prices are used to determine fair value where an active market exists (such as a recognized securities exchange), as they reflect actual and regularly occurring market transactions on an arm's length basis. If quoted market prices are not available, then fair value is estimated using valuation techniques based on inputs existing at the end of the reporting period that are derived from observable market data.

Valuation techniques are generally applied to investments in private markets, alternative investments, over-the-counter (OTC) derivatives and certain fixed income securities. The values derived from applying these techniques are impacted by the choice of valuation model and the underlying assumptions made concerning factors such as the amounts and timing of future cash flows, discount rates, volatility and credit risk. In certain cases, such assumptions are not supported by market observable data.

The determination of fair value of all financial assets and financial liabilities is described in Note 4.

### 2.3.3. Functional and Presentation Currency

The functional and presentation currency of PSP Investments and its consolidated subsidiaries is the Canadian dollar, which is the currency of the primary economic environment in which each entity within the consolidated group operates. PSP Investments' performance and that of its consolidated subsidiaries is evaluated and its liquidity is managed in Canadian dollars.

### 2.3.4. Foreign Currency Translation

Foreign currency transactions during the period, including purchases and sales of securities, income and expenses, are translated at the rate of exchange prevailing on the date of the transaction.

Monetary assets and liabilities that are denominated in foreign currencies are translated at the functional currency rate of exchange prevailing at the end of the reporting period.

Foreign currency transaction gains and losses on all monetary assets and liabilities are included in investment income.

### 2.3.5. Securities Lending and Securities Borrowing and Related Collateral

PSP Investments participates in securities lending and borrowing programs whereby it lends and borrows securities in order to enhance portfolio returns. Lending and borrowing transactions including related collateral under such programs do not transfer the risks or rewards of ownership of the securities to the counterparty. Consequently, PSP Investments does not derecognize securities lent or pledged as collateral, or recognize securities borrowed or received as collateral. Cash collateral received is recognized as described in Note 4.1.9.

The securities lending and borrowing programs require collateral in cash, high-quality debt instruments or securities. Collateral transactions are conducted under terms that are usual and customary in standard securities lending and borrowing programs. PSP Investments and its counterparties are authorized to sell, repledge or otherwise use collateral held. The same securities or equivalent securities must be returned to the counterparty at the end of the contract, unless an event of default occurs.

#### 2.3.6. Securities Sold under Repurchase Agreements and Purchased under Reverse Repurchase Agreements and Related Collateral

PSP Investments is party to repurchase and reverse repurchase agreements. Such agreements involve the sale of securities by one counterparty with a simultaneous agreement to repurchase such securities at a specified price and at a specified future date.

Securities sold or purchased under the repurchase and reverse repurchase agreements respectively, including related collateral, are not derecognized or recognized as all risks and rewards of ownership related to such securities are not transferred. As such, in the case where PSP Investments is the counterparty selling securities under such agreements, all income (loss) related to such securities continues to be reported in investment income and obligations to repurchase the securities sold are accounted for as investment-related liabilities. The difference between the fair value of the securities sold and the repurchase price is recorded as interest expense within investment related expenses. In the case where PSP Investments is the counterparty purchasing securities under such agreements, no income (loss) related to such securities is recognized and obligations to resell the securities are accounted for as investment-related receivables. The difference between the fair value of the securities purchased and resale price is recorded in investment income.

Transactions under repurchase and reverse repurchase agreements involve pledging collateral consisting of cash or securities deemed acceptable by the counterparties. Collateral transactions are conducted under terms that are usual and customary in standard repurchase arrangements. Such terms require the relevant counterparty to pledge additional collateral based on the changes in the fair value of the existing collateral pledged as well as the related securities sold or purchased. The counterparties are authorized to sell, repledge or otherwise use collateral held. The securities pledged as collateral must be returned to the relevant counterparty at the end of the contract, unless an event of default occurs.

### 2 — Significant Accounting Policies

(continued)

### 2.3. Summary of Significant Accounting Policies (continued)

### 2.3.7. Offsetting of Financial Instruments

Financial assets and financial liabilities are offset with the net amount reported in the Consolidated Statements of Financial Position only if PSP Investments has a current legally enforceable right to offset the recognized amounts and the intent to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

### 2.3.8. Equity

The statutory rights of the Government of Canada pursuant to the *Superannuation Acts* are described under Note 1 and are classified as equity instruments on the following basis:

- Under such rights the Government of Canada is entitled to PSP Investments' net assets at any time for the purposes set out in the *Superannuation Acts*. Such rights do not contain any additional obligations for PSP Investments to deliver amounts to the Government of Canada.
- Such rights are the most subordinate claim on PSP Investments' net assets.
- The total expected cash flows attributable to such rights, at any time, is solely based on the fair value of the net assets of PSP Investments at that time. Further, the fair value of the net assets of PSP Investments in its entirety represents the amounts that the Government of Canada may call upon at any time.

### 2.3.9. Investment Income

Investment income is made up of interest, dividends, gains (losses) on the disposal of financial assets and financial liabilities as well as gains (losses) which reflect the change in unrealized appreciation (depreciation) of financial assets held and financial liabilities outstanding at the end of the reporting period. Interest is recognized, on a consistent basis, using the prescribed rates until maturity. Dividends are recognized when the right to receive them has been obtained, generally on the ex-dividend date.

### 2.3.10. Investment-Related Expenses

Investment-related expenses are made up of interest expense, as described in Note 4.1.7, transaction costs, external investment management fees and other (net).

Transaction costs are incremental costs directly attributable to the acquisition, due diligence, issue, or disposal of a financial asset or financial liability, and they are expensed as incurred.

External investment management fees are directly attributable to the external management of assets on behalf of PSP Investments. These fees are paid directly by PSP Investments and comprise base fees accrued as a percentage of the fair value of the assets managed externally and performance fees accrued as a function of various performance indicators. This excludes amounts not paid directly by PSP Investments for certain pooled fund investments classified under alternative investments and for investments in private markets as outlined in Note 11.

### 2.3.11. Fund Transfers

Amounts are recorded for the Funds in their respective Plan Account when received from the Government of Canada.

### 2.4. Significant Accounting Judgments, Estimates and Assumptions

In preparing the Consolidated Financial Statements, management makes certain judgments, estimates and assumptions that can affect the amounts reported therein. Significant judgments include those related to the determination of the investment entity status as described in Note 2.2.

Management also makes estimates and assumptions in the measurement, risk assessment and related disclosures surrounding investments in private markets and certain fixed income securities. The main assumptions made by management regarding measurement of financial instruments are outlined in Note 4.2.3 and those regarding the assessment of risk are outlined in Note 7.

A source of estimate uncertainty includes the outbreak of a novel and highly contagious form of coronavirus ("COVID-19"), which the World Health Organization had declared to constitute a pandemic in March 2020, has impacted global commercial activity and contributed to significant ongoing volatility and unpredictability in the global financial markets. COVID-19 continues to evolve and the economic environment continues to be subject to sustained volatility, which could continue to impact financial results, as the duration of the pandemic remains uncertain. The Consolidated Financial Statements of PSP Investments reflect the impacts resulting from COVID-19 to the extent known at the reporting date.

Although assumptions reflect management's best estimates, actual results may differ from such estimates due to the uncertainties involved in using them.

### 3 — Current and Future Changes in Accounting Standards

### 3.1. Current Accounting Standards

PSP Investments has determined that there is no significant impact on its Consolidated Financial Statements arising from new standards, amendments and interpretations that have been issued by the IASB, effective for the year ended March 31, 2021.

### 3.2. Future Accounting Standards

### Interest Rate Benchmark Reform - Phase 2

Effective for annual periods beginning on April 1, 2021, the IASB issued amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 providing new guidance meant to address the issues that arise from the transition to alternative benchmark rates as a result of the Inter Bank Offered Rate Reform. The amendments address replacing existing interest rate benchmarks with alternative benchmarks in the context of changes in the basis for determining contractual cash flows of financial assets and liabilities, hedge accounting and introduce new disclosure requirements. Management has determined that there is no significant impact of the accounting requirements on the Consolidated Financial Statements. Required note disclosures will be made as applicable.

### 4 — Financial Assets and Financial Liabilities

### 4.1. Classes of Financial Assets and Financial Liabilities

Financial assets and financial liabilities are aggregated, in the following table, in classes that reflect their respective exposure as well as investment sectors. Their fair values were as follows, as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Public markets		
Canadian equity	3,936	3,360
Foreign equity	40,188	29,073
Private markets		
Real estate	32,000	29,763
Private equity	30,244	22,087
Infrastructure	22,730	22,428
Natural resources	12,906	10,443
Fixed income		
Cash and money market securities	7,793	4,840
Government and corporate bonds	25,976	31,403
Inflation-linked bonds	14,218	16,557
Private debt securities	18,120	17,441
Alternative investments	16,243	11,077
	224,354	198,472
Investment-related assets		
Amounts receivable from pending trades	1,689	760
Interest receivable	402	588
Dividends receivable	157	159
Securities purchased under reverse repurchase agreements	3,767	4,516
Derivative-related assets	2,178	2,784
	8,193	8,807
Investments representing financial assets at FVTPL	232,547	207,279
Investment-related liabilities		
Amounts payable from pending trades	(1,524)	(1,016)
Interest payable	(71)	(94)
Securities sold short	(2,774)	(3,890)
Collateral payable	(2,214)	(3,351)
Securities sold under repurchase agreements	(3,279)	(8,787)
Derivative-related liabilities	(1,463)	(4,535)
Investment-related liabilities representing financial liabilities at FVTPL	(11,325)	(21,673)
Borrowings		
Capital market debt financing	(16,731)	(15,808)
Borrowings representing financial liabilities designated at FVTPL	(16,731)	(15,808)
Net investments	204,491	169,798

### 4.1. Classes of Financial Assets and Financial Liabilities (continued)

### 4.1.1. Public Markets

Public markets consist of Canadian and foreign investments in the following securities: common shares, American depository receipts, global depository receipts, participation notes, preferred shares, income trust units, exchange traded funds units, pooled funds units, and securities convertible into common shares of publicly listed issuers.

Direct investments in Canadian and foreign equities are measured at fair value using quoted prices in active markets and are based on the most representative price within the bid-ask spread.

In the case of investments in pooled funds, fair value is measured using unit values obtained from each of the funds' administrators, which are derived from the fair value of the underlying investments in each pooled fund. Management reviews the fair value received and, where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration.

### 4.1.2. Private Markets

Private markets consist of investments in real estate, private equity, infrastructure and natural resources.

Real estate investments are comprised of direct equity positions in various private entities, fund investments, as well as properties in the real estate sector. Real estate investments focus on partnerships, companies and properties operating mainly in the retirement and residential, office, retail, and industrial sectors, as well as private funds invested in real estate assets. Real estate investments are presented net of all third-party financing.

Private equity investments are comprised of fund investments with similar objectives, co-investments in private entities as well as direct equity positions.

Infrastructure investments are comprised of direct equity positions, fund investments and co-investments in various private entities. Infrastructure investments focus on entities engaged in the management, ownership or operation of assets in energy, transportation and other regulated businesses. Infrastructure investments are presented net of all third-party financing.

Natural resources investments are comprised of direct equity positions, fund investments and co-investments in various private entities. Natural resources investments focus on entities engaged in the management, ownership or operation of assets in timberlands, agriculture and upstream oil and gas. Natural resources investments are presented net of all third-party financing.

The process for fair value measurement of private markets investments is described in Note 4.2.2 and the valuation techniques together with the significant inputs used are described in Note 4.2.3.

### 4.1.3. Fixed Income

Fixed income consists of cash and money market securities, government and corporate bonds, inflation-linked bonds and private debt securities.

Cash and money market securities include instruments having a maximum term to maturity of one year, such as treasury bills, certificates of deposit and bankers' acceptances. A portion of such instruments has maturities of 90 days or less and is held to meet short-term financial commitments. Such instruments are readily convertible into known amounts of cash and have an insignificant risk of change in value. They are considered cash and cash equivalents for purposes of the Consolidated Statements of Cash Flows and amounted to \$4,254 million as at March 31, 2021 (March 31, 2020 – \$2,621 million). Treasury bills are valued based on prices obtained from third-party pricing sources. Such prices are determined using the most representative price within a spread of dealer quotations. Certificates of deposit and bankers' acceptances are recorded at cost plus accrued interest, which approximates their fair value given their short-term nature.

Government and corporate bonds include Canadian and foreign, federal, provincial, territorial and municipal bonds, floating rate notes, asset-backed term notes and mortgage-backed securities. Inflation-linked bonds are fixed income securities that earn inflationadjusted returns.

Private debt securities are fixed income securities of private companies held directly or through private funds. Such debt securities take the form of senior debt, mezzanine and distressed debt and primary and secondary investments in leveraged loans. Private debt securities also include third-party loans such as junior and senior debts, construction loans, bridge loans, incomeparticipating loans, as well as other structured finance products in the real estate sector.

Fair values of government and most corporate bonds, inflationlinked bonds and mortgage-backed securities are based on prices obtained from third-party pricing sources. Such prices are determined using either an appropriate interest rate curve with a spread associated with the credit quality of the issuer or other generally accepted pricing methodologies.

The fair values of certain corporate bonds, private debt securities and asset-backed term notes are determined using valuation techniques. Such techniques, together with the significant inputs used, are described in Note 4.2.3.

The fair value measurement of fund investments included as part of private debt securities is described in Note 4.2.2.

### 4.1. Classes of Financial Assets and Financial Liabilities (continued)

### 4.1.4. Alternative Investments

Alternative investments consist mainly of units of funds that hold a mix of equity, fixed income and derivative instruments as well as hedge funds. The fair value of these investments is determined based on the fair values reported by the funds' administrators or general partners and reflects the fair value of the underlying equity, fixed income or derivative instruments, as applicable. Management reviews the fair value received and, where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration.

### 4.1.5. Amounts Receivable and Payable from Pending Trades

Amounts receivable from pending trades consist of proceeds on sales of investments, excluding derivative financial instruments, which have been traded but remain unsettled at the end of the reporting period.

Amounts payable from pending trades consist of the cost of purchases of investments, excluding derivative financial instruments, which have been traded but remain unsettled at the end of the reporting period.

The fair value of amounts receivable and payable from pending trades reflects the value at which their underlying original sale or purchase transactions were undertaken.

#### 4.1.6. Interest and Dividends Receivable

Interest and dividends are recorded at the amounts expected to be received at the end of the reporting period, which due to their short-term maturity, approximates fair value.

### 4.1.7. Interest Payable

With respect to the borrowings described in Note 4.1.11, interest is accrued at the amount expected to be paid at the end of the reporting period, which approximates fair value.

### 4.1.8. Securities Sold Short

Securities sold short reflect PSP Investments' obligation to purchase securities pursuant to short selling transactions. In such transactions, PSP Investments sells securities it does not own with an obligation to purchase similar securities on the market to cover its position.

Using quoted market prices that are based on the most representative price within the bid-ask spread, the fair value of securities sold short is measured using the same method as the similar long positions presented within public markets and fixed income.

### 4.1.9. Collateral Payable

As part of securities lending and certain OTC derivative transactions, cash collateral is received and reinvested by PSP Investments. PSP Investments recognizes cash collateral received with a corresponding payable. The payable balance reflects the obligation of the transferee to return cash collateral to the transferor at the end of the transaction in the absence of an event of default by the transferor.

### 4.1.10. Securities Sold under Repurchase Agreements and Purchased under Reverse Repurchase Agreements

As described in Note 2.3.6, PSP Investments is party to repurchase and reverse repurchase agreements. Obligations to repurchase or resell the securities sold or purchased under such agreements are recorded at cost plus accrued interest, which due to their shortterm maturity, approximates fair value.

### 4.1.11. Borrowings under the Capital Market Debt Program

PSP Investments' capital market debt program is described in Note 8.2. Short-term promissory notes are recorded at cost plus accrued interest, which due to their short-term maturity, approximates fair value. The fair value of PSP Investments' mediumterm notes is based on prices that are obtained from third-party pricing sources. Such prices are determined using an interest rate curve with a spread consistent with PSP Investments' credit quality.

### 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.12. Derivative-Related Assets and Liabilities

Derivative financial instruments are financial contracts that are settled at a future date. The value of such instruments is derived from changes in the value of the underlying assets, interest or exchange rates. Derivative financial instruments do not, typically, require an initial net investment. In certain cases, they require an initial net investment that is less than what would be required to hold the underlying position directly. Derivative financial instruments can be listed or traded OTC. OTC instruments consist of those that are bilaterally negotiated and settled, and those that are cleared (OTC-cleared) by a central clearing party (CCP).

PSP Investments uses derivative financial instruments to enhance returns or to replicate investments synthetically. Derivatives are also used to reduce the risk associated with existing investments.

PSP Investments uses the following types of derivative financial instruments:

### Swaps

Swaps are transactions whereby two counterparties exchange cash flow streams with each other based on predetermined conditions that include a notional amount and a term. Swaps are used to increase returns or to adjust exposures of certain assets without directly purchasing or selling the underlying assets.

### Futures

Futures are standardized contracts to take or make delivery of an asset (buy or sell) at a predefined price and predefined future date. Futures are used to adjust exposures to specified assets without directly purchasing or selling the underlying assets.

#### Forwards

Forwards are contracts involving the sale by one party and the purchase by another party of a predefined amount of an underlying instrument, at a predefined price and at a predefined date in the future. Forwards are used to adjust exposures to specified assets without directly purchasing or selling the underlying assets.

### Options

Options are contracts where the seller gives the purchaser the right, but not the obligation, to buy or sell a given amount of an underlying security, index, commodity, currency, interest rate, credit or other financial instrument, at an agreed-upon price stipulated in advance, either at a determined date or at any time before the predefined maturity date.

### Warrants and Rights

Warrants are options to purchase an underlying asset which is in the form of a transferable security and which can be listed on an exchange or traded OTC.

Rights are securities giving shareholders entitlement to purchase new shares issued by a corporation at a predetermined price (normally less than the current market price) in proportion to the number of shares already owned. Rights are issued only for a short period of time, after which they expire.

### Determination of Fair Value of Derivative Financial Instruments

Listed derivative financial instruments are recorded at fair value using quoted market prices that are based on the most representative price within the bid-ask spread. OTC-cleared derivatives are recorded at fair value using prices obtained from the CCP. OTC derivatives are valued using appropriate valuation techniques such as discounted cash flows. These techniques use significant inputs that are observable in the market such as current market yields.

### Notional Values and Fair Values of Derivative-Related Assets and Liabilities

Notional values of derivative financial instruments are not recorded as assets or liabilities as they represent the face amount of the contract. Except for credit derivatives, notional values do not represent the potential gain or loss associated with the market or credit risk of such transactions disclosed below. Rather, they serve as the basis upon which the cash flows and the fair value of the contracts are determined.

### 4.1. Classes of Financial Assets and Financial Liabilities (continued)

### 4.1.12. Derivative-Related Assets and Liabilities (continued)

The following table summarizes the derivatives portfolio as at:

	March 31, 2021		N	March 31, 2020		
	Fair Value		Netlevel	Fair Value		
(Canadian \$ millions)	Value	Assets	Liabilities	Notional – Value	Assets	Liabilities
Equity and commodity derivatives						
Listed						
Futures	5,060	-	-	2,686	-	-
Warrants and rights	12	12	-	1	-	-
Options: Purchased	4,058	23	-	3,791	137	-
Written	7,426	-	(12)	3,608	-	(66)
отс						
Swaps	25,938	755	(265)	24.573	851	(3,100)
Options: Purchased	541	5	_	775	57	_
Written	641	_	(6)	978	_	(48)
Currency derivatives						( - )
Listed						
Futures	289	_	_	124	_	_
OTC	200					
Forwards	20,730	145	(93)	27,331	790	(485)
Swaps	6,369	6	(119)	6,270	97	(30)
Options: Purchased	1,221	27	(115)	3,119	70	(00)
Written	1,124		(23)	3,411	-	(67)
Interest rate derivatives	1,124	_	(20)	0,411		(07)
Listed						
Futures	6,771		_	4,124	_	
	· · · ·	83	-	33,095	56	-
Options: Purchased Written	59,227	- 03	(70)	13,095	- 00	-
	64,079	-	(79)	13,093	-	(44)
отс	1 000	- 4	(5)	0.000	1.40	(000)
Swaps	1,038	51	(5)	6,839	148	(206)
Options: Purchased	46,316	1,071	-	41,015	569	-
Written	45,708	-	(857)	45,163	-	(483)
OTC-cleared						
Forwards	_	-	-	28,414	-	-
Swaps	57,108	-	-	107,157	-	-
Credit derivatives						
отс						
Credit default swaps: Purchased	207	-	(4)	463	9	(6)
Written <sup>A</sup>	19	-	-	21	-	-
OTC-cleared						
Credit default swaps: Purchased	566	-	-	996	-	-
Written <sup>A</sup>	872	-	-	-	-	-
Total	-	2,178	(1,463)	_	2,784	(4,535)

<sup>A</sup> PSP Investments, through written credit default swaps, indirectly guarantees the underlying reference obligations. The maximum potential exposure is the notional amount of the written credit default swaps as shown in the table above.

### 4.1. Classes of Financial Assets and Financial Liabilities (continued)

### 4.1.12. Derivative-Related Assets and Liabilities (continued)

Total derivative-related assets and liabilities are comprised of:

	M	March 31, 2021		March 31, 2020		
	Netional	Fair Value		Notional –	Fair \	/alue
(Canadian \$ millions)	Value	Assets	Liabilities	Value	Assets	Liabilities
Listed derivatives	146,922	118	(91)	60,522	193	(110)
OTC derivatives	149,852	2,060	(1,372)	159,958	2,591	(4,425)
OTC-cleared derivatives	58,546	-	-	136,567	-	-
Total		2,178	(1,463)		2,784	(4,535)

The terms to maturity based on notional value for the derivatives were as follows as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Less than 3 months	112,271	173,100
3 to 12 months	142,638	91,142
Over 1 year	100,411	92,805

### 4.2. Fair Value Hierarchy

### 4.2.1. Classification

Financial assets and financial liabilities described under Note 4.1 are classified within the fair value hierarchy, described as follows, based on the lowest level of input that is significant to the fair value measurement as a whole.

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that PSP Investments can access at the end of the reporting period.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or the liability, either directly or indirectly. Level 2 inputs include:
- (i) Quoted prices for similar assets or liabilities in active markets.
- (ii) Quoted prices for identical or similar assets or liabilities in markets that are not active.
- (iii) Inputs other than quoted prices that are observable for the asset or liability.
- (iv) Market-corroborated inputs.
- Level 3 inputs are unobservable inputs for the asset or liability that are used within model-based techniques. They reflect management's assessment of the assumptions that market participants would use in pricing the assets or liabilities.

The classification within the levels of the hierarchy is established at the time of the initial determination of fair value of the asset or liability and reviewed at the end of each reporting period. PSP Investments determines whether a transfer between levels has occurred and recognizes such transfer at the beginning of the reporting period.

### 4.2. Fair Value Hierarchy (continued)

### 4.2.1. Classification (continued)

The following table shows the fair value of financial assets and financial liabilities as at March 31, 2021 classified within the fair value hierarchy:

(Canadian \$ millions)	Level 1	Level 2	Level 3	Total Fair Value
Public markets				
Canadian equity	2,765	1.116	55	3,936
Foreign equity	38,225	780	1,183	40,188
Private markets	, -		,	-,
Real estate	-	-	32,000	32,000
Private equity	-	-	30,244	30,244
Infrastructure	-	-	22,730	22,730
Natural resources	-	-	12,906	12,906
Fixed income			·	
Cash and money market securities	4,603	3,190	-	7,793
Government and corporate bonds	6,529	19,442	5	25,976
Inflation-linked bonds	14,099	119	-	14,218
Private debt securities	-	-	18,120	18,120
Alternative investments	-	7,537	8,706	16,243
	66,221	32,184	125,949	224,354
Investment-related assets				
Amounts receivable from pending trades	-	1,689	-	1,689
Interest receivable	-	402	-	402
Dividends receivable	-	157	-	157
Securities purchased under reverse repurchase agreements	-	3,767	-	3,767
Derivative-related assets	117	2,061	-	2,178
	117	8,076	-	8,193
Investments representing financial assets at FVTPL	66,338	40,260	125,949	232,547
Investment-related liabilities				
Amounts payable from pending trades	-	(1,524)	-	(1,524)
Interest payable	-	(71)	-	(71)
Securities sold short	(2,774)	-	-	(2,774)
Collateral payable	-	(2,214)	-	(2,214)
Securities sold under repurchase agreements	-	(3,279)	-	(3,279)
Derivative-related liabilities	(91)	(1,372)	-	(1,463)
Investment-related liabilities representing financial liabilities at FVTPL	(2,865)	(8,460)	-	(11,325)
Borrowings				
Capital market debt financing	-	(16,731)	-	(16,731)
Borrowings representing financial liabilities designated				
at FVTPL	-	(16,731)	-	(16,731)

### 4.2. Fair Value Hierarchy (continued)

### 4.2.1. Classification (continued)

The following table shows the fair value of financial assets and financial liabilities as at March 31, 2020 classified within the fair value hierarchy:

(Canadian \$ millions)	Level 1	Level 2	Level 3	Total Fair Value
Public markets				
Canadian equity	2,607	708	45	3,360
Foreign equity	26,371	1,498	1,204	29,073
Private markets				
Real estate	-	-	29,763	29,763
Private equity	-	-	22,087	22,087
Infrastructure	-	-	22,428	22,428
Natural resources	-	-	10,443	10,443
Fixed income				
Cash and money market securities	1,288	3,552	-	4,840
Government and corporate bonds	11,515	19,881	7	31,403
Inflation-linked bonds	16,167	390	-	16,557
Private debt securities	-	-	17,441	17,441
Alternative investments	-	2,614	8,463	11,077
	57,948	28,643	111,881	198,472
Investment-related assets				
Amounts receivable from pending trades	-	760	-	760
Interest receivable	-	588	-	588
Dividends receivable	-	159	-	159
Securities purchased under reverse repurchase agreements	-	4,516	-	4,516
Derivative-related assets	184	2,600	-	2,784
	184	8,623	-	8,807
Investments representing financial assets at FVTPL	58,132	37,266	111,881	207,279
Investment-related liabilities				
Amounts payable from pending trades	-	(1,016)	-	(1,016)
Interest payable	-	(94)	-	(94)
Securities sold short	(3,677)	(213)	-	(3,890)
Collateral payable	-	(3,351)	-	(3,351)
Securities sold under repurchase agreements	-	(8,787)	-	(8,787)
Derivative-related liabilities	(106)	(4,429)	-	(4,535)
Investment-related liabilities representing financial liabilities at FVTPL	(3,783)	(17,890)	-	(21,673)
Borrowings				
Capital market debt financing	-	(15,808)	-	(15,808)
Borrowings representing financial liabilities designated at FVTPL	_	(15,808)	_	(15,808)
	54.349	3.568	111,881	

There were no significant transfers between Level 1 and Level 2 during the year ended March 31, 2021 (no significant transfers between Level 1 and Level 2 during the year ended March 31, 2020).

### 4.2. Fair Value Hierarchy (continued)

### 4.2.2. Process for Level 3 Fair Value Determination

The valuation process is monitored and governed by an internal valuation committee ("VC"). This committee is responsible for overseeing all aspects of fair value determination. This includes valuation methodologies and procedures for each type of investment and ensuring they are complied with. Valuation methodologies established are based on widely recognized practices that are consistent with professional appraisal standards. Such standards include, among others, the *International Private Equity and Venture Capital Valuation Guidelines*, the *Canadian Uniform Standards of Professional Appraisal Practice* in the United States of America.

The fair value of investments classified as Level 3 in Private Markets, is determined at least semi-annually. For other interim reporting periods, the fair value is reviewed and adjusted, as appropriate, to reflect the impact of any significant market or investment-specific events or circumstances. For each investment, the relevant valuation methodology is applied consistently over time as appropriate in the prevailing circumstances. The appropriateness of significant changes in valuation methodologies is reviewed by the VC.

In cases where the services of third-party appraisers are used, management ensures their independence and that valuation methods used are consistent with professional appraisal standards outlined above. In validating the work performed by appraisers, management ensures that the assumptions used correspond to financial information and forecasts of the underlying investment.

With respect to fund investments classified as Level 3, the annual fair value is generally determined based on audited financial statements received from the fund's general partner. In certain cases, fair value is obtained from information provided by the fund's administrators and is reviewed by Management to ensure reasonableness and adherence to acceptable industry valuation methods. Where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration in determining fair value.

To reflect the impact, where applicable, of significant market movements or other events occurring up to March 31, 2021, such as those in connection with the market disruption described in Note 2.4, adjustments to Private Markets and fund investments are made as appropriate. Such adjustments are based on a number of factors including public market trading comparables, investment specific characteristics as well as market conditions and uncertainties at that time.

### 4.2. Fair Value Hierarchy (continued)

### 4.2.3. Level 3 Significant Inputs

The following table outlines key information with respect to significant inputs related to financial assets and financial liabilities categorized within Level 3 as at March 31, 2021:

Financial Assets and Financial Liabilities	Type of Investment	Fair Value (Canadian \$ millions)	Significant Valuation Techniques	Significant Unobservable Inputs	Range (Weighted Average)
Public markets Canadian equity	Direct investments	55	Net asset value method (NAV) <sup>a</sup>	N/A	N/A
Foreign equity	Direct investments	1,183	NAV <sup>A</sup>	N/A	N/A
Private markets Real estate	Direct and co-investments	29,703	Discounted cash flow (DCF)	Discount rate <sup>B, C</sup>	5.00% - 20.00% (7.34%)
	co-investments			Terminal capitalization rate <sup>B, C</sup>	4.00% - 13.25% (5.71%)
			Direct capitalization	Capitalization rate <sup>B, D</sup>	2.40% - 10.13% (4.70%)
				Stabilized occupancy rate <sup>D, E</sup>	38.00% - 100.00% (96.89%)
			Sales comparison approach	Price per square foot <sup>D, E</sup>	\$4.07 - \$1,365.41 (\$274.50)
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	2,297	NAV <sup>A</sup>	N/A	N/A
Other private	Direct and	46,072	DCF	Discount rate <sup>B</sup>	5.92% - 15% (8.70%)
markets	co-investments		Market comparables	N/A	N/A
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	19,808	NAV <sup>A</sup>	N/A	N/A
Fixed income Corporate bonds	Asset-backed term notes	5	Third-party pricing <sup>A</sup>	N/A	N/A
Private debt	Direct and	12,646	DCF	Discount rate <sup>B</sup>	2.70% - 22.23% (9.03%)
securities	co-investments		NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	5,474	NAV <sup>A</sup>	N/A	N/A
Alternative investments	Fund investments	8,706	NAV <sup>A</sup>	N/A	N/A
Total		125,949			

<sup>A</sup> In certain cases, when investments are held through funds, partnerships or similar structures, fair value is determined by third parties where valuation information is not available to PSP Investments.

<sup>в</sup> An increase (decrease) in this unobservable input, taken individually, generally results in a decrease (increase) in fair value.

<sup>c</sup> An increase (decrease) in the discount rate is generally accompanied by an increase (decrease) of the terminal capitalization rate.

<sup>D</sup> There is no predictable direct relationship between this input and any other significant unobservable input.

<sup>E</sup> An increase (decrease) in this unobservable input, taken individually, generally results in an increase (decrease) in fair value.

### 4.2. Fair Value Hierarchy (continued)

### 4.2.3. Level 3 Significant Inputs (continued)

The following table outlines key information with respect to significant inputs related to financial assets and financial liabilities categorized within Level 3 as at March 31, 2020:

Financial Assets and Financial Liabilities	Type of Investment	Fair Value (Canadian \$ millions)	Significant Valuation Techniques	Significant Unobservable Inputs	Range (Weighted Average)
Public markets Canadian equity	Direct investments	45	Net asset value method (NAV) <sup>a</sup>	N/A	N/A
Foreign equity	Direct investments	1,204	NAV <sup>A</sup>	N/A	N/A
Private markets Real estate	Direct and co-investments	28,089	Discounted cash flow (DCF)	Discount rate <sup>B, C</sup>	2.90% - 20.00% (7.46%)
	co-investments			Terminal capitalization rate <sup>B, C</sup>	3.95% - 10.25% (5.82%)
			Direct capitalization	Capitalization rate <sup>B, D</sup>	2.35% - 9.78% (4.88%)
				Stabilized occupancy rate <sup>D, E</sup>	67.50% - 100.00% (98.43%)
			Sales comparison approach	Price per square foot <sup>D, E</sup>	\$0.94 - \$1,895.16 (\$290.17)
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	1,674	NAV <sup>A</sup>	N/A	N/A
Other private	Direct and	rect and 39,016 co-investments	DCF	Discount rate <sup>B</sup>	6.30% - 15% (8.20%)
markets	co-investments		Market comparables	N/A	N/A
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	15,942	NAV <sup>A</sup>	N/A	N/A
Fixed income Corporate bonds	Asset-backed term notes	7	Third-party pricing <sup>A</sup>	N/A	N/A
Private debt	Direct and	12,391	DCF	Discount rate <sup>B</sup>	6.63% - 22.64% (11.86%)
securities	co-investments		NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	5,050	NAV <sup>A</sup>	N/A	N/A
Alternative investments	Fund investments	8,463	NAV <sup>A</sup>	N/A	N/A
Total		111,881			

<sup>A</sup> In certain cases, fair value is determined by third parties where valuation information is not available to PSP Investments.

<sup>B</sup> An increase (decrease) in this unobservable input, taken individually, generally results in a decrease (increase) in fair value.

<sup>c</sup> An increase (decrease) in the discount rate is generally accompanied by an increase (decrease) of the terminal capitalization rate.

<sup>D</sup> There is no predictable direct relationship between this input and any other significant unobservable input.

<sup>E</sup> An increase (decrease) in this unobservable input, taken individually, generally results in an increase (decrease) in fair value.

### 4.2. Fair Value Hierarchy (continued)

### 4.2.4. Level 3 Reconciliation

The following table shows a reconciliation of all movements related to financial assets and financial liabilities categorized within Level 3 for the year ended March 31, 2021:

(Canadian \$ millions)	Opening Balance	Purchases	Sales	Settlements	Realized Gains (Losses)	Unrealized Gains	Transfer out of Level 3	Closing Balance
Public markets	1,249	231	(145)	_	(10)	467	(554)	1,238
Private markets	84,721	12,375	(6,747)	-	1,876	5,839	(184)	97,880
Fixed income Alternative	17,448	6,368	(6,147)	(1)	140	317	-	18,125
investments	8,463	778	(1,236)	-	137	564	-	8,706
Total	111,881	19,752	(14,275)	(1)	2,143	7,187	(738)	125,949

As at March 31, 2020, an investment of \$554 million in a non-listed fund that held listed securities was classified under Level 3 due to the nature of the contractual restrictions on the redemption of fund units. During the year ended March 31, 2021, the listed securities held by the fund were transferred to PSP Investments and were classified as Level 1 as at March 31, 2021. Additionally, as at March 31, 2020, a private market investment of \$184 million was classified under Level 3 as its fair value was determined based on significant unobservable inputs. During the year ended March 31, 2021, this investment was transferred to Level 2 as the underlying investee indirectly held by PSP Investments became publicly traded.

The following table shows a reconciliation of all movements related to financial assets and financial liabilities categorized within Level 3 for the year ended March 31, 2020:

(Canadian \$ millions)	Opening Balance	Purchases	Sales	Settlements	Realized Gains	Unrealized Gains (Losses)	Transfer in (out) of Level 3	Closing Balance
Public markets	1,737	116	(886)	-	523	(241)	_	1,249
Private markets	75,988	19,338	(10,632)	-	3,748	(3,819)	98	84,721
Fixed income Alternative	15,682	7,803	(5,130)	(1)	113	(1,019)	-	17,448
investments	7,915	1,666	(1,231)	-	172	171	(230)	8,463
Total	101,322	28,923	(17,879)	(1)	4,556	(4,908)	(132)	111,881

As at March 31, 2019, an alternative investment of \$230 million in a non-listed fund that held listed securities was classified as Level 3 due to the nature of the contractual restrictions on the redemption of fund units. During the year ended March 31, 2020, the investment was transferred to Level 2 as the contractual restrictions were lifted. Additionally, as at March 31, 2019, a public market investment of \$98 million was classified as Level 1 and was transferred to Level 3 during the year ended March 31, 2020, as the investment became privately held.

### 4.2.5. Level 3 Sensitivity Analysis

In the course of measuring fair value of financial instruments classified as Level 3, valuation techniques used incorporate assumptions that are based on non-observable data. Significant assumptions used for each asset class are described in Note 4.2.3. Although such assumptions reflect management's best judgment, with all other variables held constant, the use of reasonably possible alternative assumptions could yield different fair value measures representing, at a minimum, a 3% increase and 3% decrease as at March 31, 2021 (March 31, 2020 – 3% increase and 3% decrease) in the fair value of financial instruments categorized as Level 3. This excludes fund investments where a sensitivity analysis is not possible given the underlying assumptions used are not available to PSP Investments. In the case of fund investments, the fair value is determined as indicated in Note 4.2.2.

### 5 — Collateral Pledged and Received

PSP Investments is party to agreements that involve pledging and holding collateral, as outlined in Notes 2.3.5, 2.3.6 and 7.2.1. The following table illustrates the fair values of such collateral, as well as the securities under the lending and borrowing programs and the securities under the repurchase and reverse repurchase agreements, as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Securities lending and borrowing		
Securities lent	3,590	662
Collateral held <sup>A</sup>	3,843	704
Securities borrowed	1,913	1,031
Collateral pledged <sup>B</sup>	1,986	1,120
Securities repurchase and reverse repurchase agreements		
Securities sold under repurchase agreements	3,271	8,847
Collateral pledged	3,279	8,806
Securities purchased under reverse repurchase agreements	3,766	4,527
Collateral held <sup>c</sup>	3,765	4,523
Derivative contracts		
Collateral pledged	680	2,895
Collateral held <sup>D</sup>	1,319	385

<sup>A</sup> The minimum fair value of securities collateral denominated in the same currency required is equal to 102%, and in the case of securities denominated in different currencies 105%.

<sup>B</sup> The minimum fair value of collateral required is equal to 100% of the fair value of the securities borrowed.

<sup>c</sup> The collateral received is in the form of securities, of which \$1,021 million has been used in connection with short selling transactions as at March 31, 2021 (March 31, 2020 - \$2,859 million) and \$154 million has been used in connection with securities sold under repurchase agreements (March 31, 2020 - \$134 million).

<sup>D</sup> As part of collateral held, cash amounted to \$305 million as at March 31, 2021 (March 31, 2020 - \$45 million) and securities amounted to \$1,014 million as at March 31, 2021 (March 31, 2021 (March 31, 2020 - \$340 million). All cash collateral is reinvested.

### 6- Interests in Other Entities

### 6.1. Subsidiaries, Joint Ventures and Associates

As an investment entity, PSP Investments does not consolidate its subsidiaries other than those that solely provide it with services that relate to its investment activities. PSP Investments measures its investments in its subsidiaries, joint ventures and associates at FVTPL as described in Note 2.1.

For purposes of preparing this note, management assesses control, joint control and significant influence as follows:

### (i) Control and significant influence

PSP Investments determines that it has control over an investee when it is exposed, or has rights, to variable returns from its investment in an entity and has the ability to affect those returns through its power over the investee.

In certain cases, PSP Investments does not have control over an investee but has the power to participate in the financial and operating policy decisions of the investee. In such cases, PSP Investments determines that it has significant influence over the investee.

In the context of control or significant influence, power over an investee is obtained through voting rights conveyed by PSP Investments' ownership interest, other contractual arrangements, or a combination thereof.

(ii) Joint control

PSP Investments determines that it is party to a joint venture arrangement when it has joint control over an investee and has rights to the net assets of the investee. Joint control is established through a contractual arrangement which requires the unanimous consent of the parties sharing control for the activities that significantly affect the returns of the arrangement.

Generally, decision making regarding such activities is governed through voting rights conveyed by the ownership interest of each party. In certain cases, it is governed solely through contractual arrangements or in conjunction with the ownership interest of each party.

### 6 — Interests in Other Entities (continued)

### 6.1. Subsidiaries, Joint Ventures and Associates (continued)

In the normal course of business, investments in private markets are commonly held through investment entity subsidiaries formed by PSP Investments. As at March 31, 2021, 120 investment entity subsidiaries were incorporated in North America, 18 in Europe, 13 in Oceania, 4 in Central and South America, 1 in Africa and 1 in Asia (March 31, 2020 – 111 in North America, 15 in Europe, 15 in Oceania, 4 in Central and South America, 1 in Africa and 1 in Asia).

In addition, PSP Investments controlled 91 investees directly or through its investment entity subsidiaries as at March 31, 2021 (March 31, 2020 – 84 investees).

The following tables present, in descending order, the most significant investees held directly or indirectly by PSP Investments where it has control, joint control or significant influence.

Entity's Name	March 31, 2021					
	Principal Place of Business	Ownership Interest Held by PSP Investments (%)	Relationship to PSP Investments			
AviAlliance GmbH	Europe	100	Controlled investee			
Kaingaroa Timberlands Limited	Oceania	56	Jointly controlled investee			
Revera Inc.	North America	100	Controlled investee			
SEGRO European Logistics Partnership S.a.r.l.	Europe	50	Jointly controlled investee			
Forth Ports Limited	Europe	51	Jointly controlled investee			
Roadis Transportation Holding, S.L.U.	Global	100	Controlled investee			
American Wholesale Insurance Holding Company, LLC	North America	23	Associate			
TDF S.A.S.	Europe	22	Associate			
Constantin Investment Limited	Europe	38	Associate			
Pomona Farming, LLC	North America	99	Controlled investee			

	March 31, 2020					
Entity's Name	Principal Place of Business	Ownership Interest Held by PSP Investments (%)	Relationship to PSP Investments			
AviAlliance GmbH	Europe	100	Controlled investee			
Revera Inc.	North America	100	Controlled investee			
Kaingaroa Timberlands Limited	Oceania	56	Jointly controlled investee			
Roadis Transportation Holding, S.L.U.	Global	100	Controlled investee			
SEGRO European Logistics Partnership S.a.r.l.	Europe	50	Jointly controlled investee			
Forth Ports Limited	Europe	51	Jointly controlled investee			
TDF S.A.S.	Europe	22	Associate			
Big Box Properties	North America	49	Jointly controlled investee			
Roccapina Fund, L.P.	North America	100	Controlled investee			
American Wholesale Insurance Holding Company, LLC	North America	27	Associate			

In addition to the above, PSP Investments consolidates wholly-owned subsidiaries that solely provide it with services that relate to its investment activities. Such services consist of investment management and financing of private market investments within the context of PSP Investments' capital market debt program described in Note 8.2.

### 6.2. Structured Entities

PSP Investments holds interests in partnerships and funds mainly in the context of its investments in private markets. Given their nature, such entities commonly have the characteristics of a structured entity as defined by IFRS. These entities are held as investments and do not expose PSP Investments to additional risks or returns compared to interests held in non-structured entities.

Information regarding structured entities is included, as applicable, within disclosures of investment risk management under Note 7, guarantees and indemnities under Note 16 and commitments under Note 17.

### 7 - Investment Risk Management

PSP Investments is required to act in the best interests of the contributors and beneficiaries under the Plans and for maximizing returns without undue risk of loss. In pursuit of this objective, PSP Investments established an Enterprise Risk Management Policy (ERM Policy). The ERM Policy provides a framework for identifying, evaluating, managing, mitigating, monitoring and reporting the investment and non-investment risks to which PSP Investments is exposed.

As part of the overall ERM policy, the objective of the Investment Risk Management Policy (IRM Policy) is to support the management of risk inherent to the investment decision making process. The IRM Policy outlines a framework detailing how investment activities should comply with PSP Investments' risk philosophy and align with the tolerance and limits of its risk appetite. The IRM Policy also supplements the Statement of Investment Policies, Standards and Procedures (SIP&P), whose objective is to effectively manage investment risks related to the implementation of PSP Investments' various investment strategies. Investment risks include market, credit and liquidity risks.

### 7.1. Market Risk

Market risk is the risk that the value of an investment will fluctuate as a result of an adverse financial outcome due to changes in the factors that drive that value, such as changes in market prices, changes caused by factors specific to the individual investment, volatility in share and commodity prices, interest rate, foreign exchange or other factors affecting similar securities traded in the market.

#### 7.1.1. Measurement of Market Risk

The absolute annualized volatility of the total portfolio is used as the primary measure of market risk. The absolute volatility is a statistical measure of the size of changes in investment returns of a given investment or portfolio of investments. It is used to illustrate the potential loss of value in an investment or portfolio of investments as a result of fluctuations in market prices.

PSP Investments uses seven years' worth of market returns scaled to a twelve-month holding period to calculate the absolute volatility. For investments that are not actively traded, the calculation of the absolute volatility uses securities with similar risk attributes as a proxy.

The absolute volatility is statistically valid under normal market conditions. Although it includes losses from severe market events such as those described in Note 2.4, it does not solely measure such events. It also assumes that the future will behave in a pattern similar to the past. Consequently, if future market conditions differ significantly from those of the past, potential losses may differ from those originally estimated. The following table shows the absolute volatility of the total portfolio expressed as a percentage of net investments as at the end of the period:

	March 31, 2021 (%)	March 31, 2020 (%)
Absolute volatility	11.3	9.2

### Stress Testing

Although the absolute volatility is a widely accepted risk measure, it is complemented by other risk measurement methodologies that provide greater insight on market risk. PSP Investments uses stress testing and scenario analysis to examine the impact on financial results of abnormally large movements in risk factors. Such techniques are used to test a portfolio's sensitivity to various risk factors and key model assumptions. These methods also use historically stressed periods to evaluate how a current portfolio reacts under such circumstances. Stress testing and scenario analysis are also deployed to assess new product performance.

### 7 — Investment Risk Management (continued)

### 7.1. Market Risk (continued)

### 7.1.2. Interest Rate Risk

Interest rate risk refers to the risk that fluctuations in interest rates will directly affect the fair value of PSP Investments' net asset values. The terms to maturity of the classes of financial instruments, outlined in Note 4.1, with the most significant exposure to interest rate risk were as follows as at:

		March 31, 2021					
(Canadian \$ millions)	Less than 1 Year	1 to 5 Years	5 to 10 Years	Over 10 Years	Other	Total	
Cash and money market securities	-	-	-	-	7,793^	7,793	
Government and corporate bonds	694	12,145	6,462	5,817	<b>858</b> <sup>₿</sup>	25,976	
Inflation-linked bonds	527	5,578	4,983	3,130	-	14,218	
Private debt securities	207	4,800	5,783	1,604	<b>5,726</b> <sup>c</sup>	18,120	
Total fixed income	1,428	22,523	17,228	10,551	14,377	66,107	

		March 31, 2020					
(Canadian \$ millions)	Less than 1 Year	1 to 5 Years	5 to 10 Years	Over 10 Years	Other	Total	
Cash and money market securities	_	_	-	_	4,840 <sup>A</sup>	4,840	
Government and corporate bonds	926	17,872	5,696	5,536	1,373 <sup>B</sup>	31,403	
Inflation-linked bonds	1	5,968	6,345	4,243	-	16,557	
Private debt securities	308	4,339	6,231	1,490	5,073 <sup>c</sup>	17,441	
Total fixed income	1,235	28,179	18,272	11,269	11,286	70,241	

<sup>A</sup> Due to their short-term maturity, these investments are not significantly exposed to interest rate risk.

<sup>B</sup> Certain fixed income securities are not significantly exposed to interest rate risk as their prescribed rates are variable.

<sup>c</sup> Information in connection with the terms to maturity of fund and certain directly held investments included as part of private debt securities is not available.

All equity investments within Canadian equity, foreign equity, real estate, private equity, infrastructure and natural resources amounting to \$142,004 million as at March 31, 2021 (\$117,154 million as at March 31, 2020) do not have specified terms to maturity nor are they significantly exposed to interest rate risk.

Alternative investments described in Note 4.1.4, which amounted to \$16,243 million as at March 31, 2021 (\$11,077 million as at March 31, 2020), also have no specified terms to maturity. Certain of these investments, as well as reverse repurchase agreements and derivative contracts described in Notes 4.1.10 and 4.1.12, respectively, are subject to interest rate risk exposures. These exposures are reflected in the absolute volatility calculation described in Note 7.1.1.

The terms to maturity of PSP Investments' capital market debt financing are disclosed in Note 8.2.

### 7 — Investment Risk Management (continued)

### 7.1. Market Risk (continued)

### 7.1.3. Foreign Currency Risk

PSP Investments is exposed to currency risk through holding of investments (i.e. direct and indirect holdings of securities, units in pooled funds and units in limited partnerships) or investment-related liabilities in various currencies. Fluctuations in the relative value of the Canadian dollar against these foreign currencies can result in a positive or a negative effect on the fair value of the investments. To mitigate this risk, PSP Investments may take, through foreign forward contracts or cross currency swaps, positions in foreign currencies.

The underlying foreign currency exposures of net investments were as follows as at:

	March 3	1, 2021
Currency	Fair Value (Canadian \$ millions)	% of Total
US Dollar	106,612	63.0
Euro	23,623	14.0
Australian Dollar	8,412	5.0
British Pound	6,108	3.6
Japanese Yen	4,048	2.4
Hong Kong Dollar	2,624	1.6
Mexican Peso	2,107	1.2
Swiss Franc	1,655	1.0
Indian Rupee	1,631	1.0
Brazilian Real	1,614	1.0
Chinese Yuan	1,580	0.9
South Korean won	1,541	0.9
Others	7,680	4.4
Total	169,235	100.0

As at March 31, 2021, PSP Investments and its investment entity subsidiaries also had commitments, denominated in foreign currencies of \$26,911 million (US\$17,724 million, € 2,566 million, £ 379 million, 22 million South African rands, 2,010 million Mexican pesos, 3,019 million Indian rupees and 50 million Danish kroner), which were not included in the foreign currency exposure table above.

	March	March 31, 2020	
Currency	Fair Value (Canadian \$ millions)	% of Total	
US Dollar	97,575	67.1	
Euro	18,838	13.0	
Australian Dollar	6,212	4.3	
British Pound	4,788	3.3	
Japanese Yen	3,499	2.4	
Hong Kong Dollar	2,344	1.6	
Swiss Franc	1,733	1.2	
Mexican Peso	1,595	1.1	
Indian Rupee	1,340	0.9	
Brazilian Real	1,320	0.9	
Others	6,060	4.2	
Total	145,304	100.0	

As at March 31, 2020, PSP Investments and its investment entity subsidiaries also had commitments, denominated in foreign currencies of \$24,903 million (US\$14,511 million, € 1,996 million, £ 272 million, 22 million South African rands, 2,229 million Mexican pesos, 26,400 million Indian rupees, 50 million Danish kroner and 8 million Australian dollars), which were not included in the foreign currency exposure table above.

#### 7.2. Credit Risk

PSP Investments is exposed to credit risk, which is the risk of non-performance of a debtor on whom PSP Investments relies to fulfill contractual or financial obligations. That is, the risk that the issuer of a debt security or that the counterparty to a derivative contract, to a securities lending and borrowing transaction or to securities purchased under reverse repurchase agreements, is unable to meet its financial obligations.

Credit risk encompasses the risk of a deterioration of creditworthiness and the relevant concentration risk. Credit risk monitoring entails an evaluation of the credit quality of each issuer and counterparty that transacts with PSP Investments. To perform this evaluation for public issuers and counterparties, PSP Investments relies on four recognized credit rating agencies. A minimum of two credit ratings are used to classify each security. If the agencies disagree as to a security's credit quality, PSP Investments uses the lowest of the available ratings. For private issuers, PSP Investments assigns internal credit ratings to issuers and measures the combined risk profile against set targets. To assign risk ratings to issuers, PSP Investments uses methodologies comparable to those used by recognized rating agencies.

As at March 31, 2021, PSP Investments' maximum exposure to credit risk amounted to \$72 billion (March 31, 2020 - \$76 billion). This amount is presented before collateral held and netting arrangements that do not qualify for offsetting under IFRS. The maximum credit exposure excludes guarantees disclosed in Note 16 as well as investments in funds classified as alternative investments in Note 4.1. Such funds hold fixed income securities among other types of instruments.

To monitor the evolution of credit risk, PSP Investments periodically produces a concentration report by credit rating for credit-sensitive securities. The concentration of credit risk by credit rating was as follows as at:

(Canadian \$ millions)		March 31, 2021								
	Government and corporate bonds <sup>A</sup>	Inflation- linked bonds <sup>a</sup>	Money market securities <sup>▲</sup>	Reverse repurchase agreements	OTC derivatives <sup>в</sup>	Private debt securities <sup>a</sup>	Total <sup>A</sup>			
AAA-AA	17,474	14,124	5,898	1,696	49	-	39,241			
A	7,803	119	1,216	2,024	2,011	-	13,173			
BBB	266	-	-	47	-	317	630			
BB or below	462	-	-	-	-	17,894	18,356			
No rating <sup>c</sup>	116	-	26	-	-	140	282			
Total	26,121	14,243	7,140	3,767	2,060	18,351	71,682			

(Canadian \$ millions)		March 31, 2020								
	Government and corporate bonds <sup>A</sup>	Inflation- linked bonds <sup>a</sup>	Money market securities <sup>a</sup>	Reverse repurchase agreements	OTC derivatives <sup>B</sup>	Private debt securities <sup>a</sup>	Total <sup>A</sup>			
AAA-AA	22,138	16,238	2,077	1,083	273	_	41,809			
А	7,462	138	777	3,391	2,318	-	14,086			
BBB	861	216	-	42	-	236	1,355			
BB or below	1,058	-	-	-	-	17,249	18,307			
No rating <sup>c</sup>	73	-	-	-	-	318	391			
Total	31,592	16,592	2,854	4,516	2,591	17,803	75,948			

<sup>A</sup> Includes interest receivable.

<sup>B</sup> As disclosed in Note 4.1.12.

<sup>c</sup> Includes securities for public issuers and counterparties, that are either not rated by credit rating agencies or rated by a single credit rating agency.

#### 7.2. Credit Risk (continued)

#### 7.2.1. Counterparty Risk

Counterparty risk represents the credit risk from current and potential exposure related to transactions involving derivative contracts, securities lending and borrowing as well as securities repurchase and reverse repurchase agreements. In order to minimize counterparty risk, PSP Investments requires that counterparties provide adequate collateral and meet its credit rating requirements. PSP Investments frequently monitors the credit rating of its counterparties as determined by recognized credit rating agencies. With respect to derivative contracts, PSP Investments has the ability to terminate all trades with most counterparties whose credit rating is downgraded below its requirements.

For OTC derivatives, PSP Investments' policy also requires the use of the International Swaps and Derivative Association (ISDA) Master Agreement with all counterparties to derivative contracts. The ISDA Master Agreement provides the contractual framework within which dealing activities across a full range of OTC products are conducted. In the case of OTC-cleared derivatives, trading activities are regulated between parties under terms that are customary to such transactions.

As a credit mitigation technique, the ISDA Master Agreement contractually binds counterparties to close-out netting provisions in the case of default by one of the counterparties. Additionally, the Credit Support Annex (CSA) to the ISDA Master Agreement enables PSP Investments to realize any collateral placed with it in the case of default of the counterparty. The CSA also requires PSP Investments to contribute further collateral when requested. All collateral transactions under the CSA are in cash, high-quality debt instruments or securities. The CSA also regulates the exchange of collateral when the credit exposure to a counterparty exceeds a predetermined threshold. Counterparties are generally authorized to sell, repledge or otherwise use collateral held. Similarly, in the case of OTC-cleared derivatives, collateral is required in cash, high quality debt instruments or securities and can be sold, repledged or otherwise used. PSP Investments does not sell, repledge or otherwise use any collateral held in the form of securities but does reinvest all cash collateral, with respect to derivative contracts.

With respect to transactions involving securities lending and borrowing agreements as well as securities repurchase and reverse repurchase agreements, collateral requirements are in place to mitigate counterparty risk. Notes 2.3.5 and 2.3.6 describe collateral requirements in securities lending and borrowing programs as well as securities repurchase and reverse repurchase agreements.

Information in connection with collateral pledged by PSP Investments and its counterparties is disclosed in Note 5.

In the case of the securities lending program, PSP Investments' exposure to counterparty risk is further mitigated as the custodian of the securities lent assumes the risk that a counterparty will be unable to meet its obligations associated with the collateral requirements.

Management is responsible for counterparty risk monitoring and mitigation as well as maintaining a comprehensive, disciplined, and enterprise-wide process for tracking and managing counterparty risk. As such, management measures counterparty risk on an ongoing basis, evaluates and tracks the creditworthiness of current counterparties and mitigates counterparty risk through collateral management.

#### 7.2. Credit Risk (continued)

#### 7.2.2. Offsetting

PSP Investments is subject to ISDA Master Agreements in relation to its OTC derivative financial instruments as described. Such agreements contain close-out netting provisions applicable only in the case of default. In certain cases, such agreements also allow for offsetting. In cases where the conditions for offsetting were met, financial instruments have been presented net in the Consolidated Statements of Financial Position. Securities repurchase and reverse repurchase agreements described in Notes 2.3.6 and 5 are subject to similar arrangements however they are not offset as the conditions for offsetting are not met.

The following tables present the financial assets and liabilities described above:

#### **Financial Assets**

	Gross	Less: Gross Amount of	Net Amount of Financial Assets Presented in the		ounts Not Set Off lated Statements Financial Position	
(Canadian \$ millions)	Amount of Recognized Financial Assets	Recognized Financial Liabilities Set Off	Consolidated Statements of Financial Position	Recognized Financial Liabilities	Collateral Held and Not Recognized	Net
March 31, 2021						
Reverse repurchase agreements	3.767	_	3.767^	1,495	2.270	2
OTC-derivatives	2,257	197	2,060 <sup>в</sup>	1,495	593	17
Total	6,024	197	5,827	2,945	2,863	19
March 31, 2020						
Reverse repurchase						
agreements	4,516	-	4,516 <sup>A</sup>	3,573	941	2
OTC-derivatives	2,634	43	2,591 <sup>B</sup>	2,274	306	11
Total	7,150	43	7,107	5,847	1,247	13

**Financial Liabilities** 

		Less: Gross	Net Amount of Financial Liabilities	Less: Related Am in the Consoli of		
(Canadian \$ millions)	Gross Amount of Recognized Financial Liabilities	Amount of Recognized Financial Assets Set Off	Presented in the Consolidated Statements of Financial Position	Recognized Financial Assets	Collateral Pledged and Not Derecognized	Net
March 31, 2021						
Repurchase agreements	3,279	-	3,279 <sup>^</sup>	1,495	1,782	2
OTC-derivatives	1,569	197	1,372 <sup>в</sup>	1,230	123	19
Collateral payable	305	-	<b>305</b> <sup>c</sup>	220	-	85
Total	5,153	197	4,956	2,945	1,905	106
March 31, 2020						
Repurchase agreements	8,787	-	8,787 <sup>A</sup>	3,573	5,210	4
OTC-derivatives	4,468	43	4,425 <sup>₿</sup>	2,252	2,098	75
Collateral payable	45	-	45 <sup>c</sup>	22	-	23
Total	13,300	43	13,257	5,847	7,308	102

<sup>A</sup> As described in Note 4.1.10.

<sup>B</sup> As described in Note 4.1.12.

<sup>c</sup> As described in Note 4.1.9. The balance consists of cash collateral received with respect to certain OTC derivative transactions and is included in Note 4.1 as part of collateral payable.

#### 7.3. Liquidity Risk

Liquidity risk corresponds to the risk that PSP Investments will not be able to meet its financial obligations on a timely basis, with sufficient and readily available cash resources. PSP Investments' cash position is monitored on a daily basis. In general, investments in cash, money market securities, floating rate notes, bonds and public equities are expected to be highly liquid as they will be invested in securities that are actively traded. Management utilizes appropriate measures and controls to monitor liquidity risk in order to ensure that there is sufficient liquidity to meet financial obligations as they come due. A liquidity report taking into consideration future forecasted cash flows is prepared and presented to senior management on a weekly basis. This ensures that sufficient cash reserves are available to meet forecasted cash outflows. Additionally, sufficient sources of liquidity are maintained for deployment in case of market disruption.

PSP Investments has the ability to raise additional capital through the use of its capital market debt program. This program allows PSP Investments to issue short-term promissory notes and medium-term notes. Note 8.2 provides additional information on the usage of the capital market debt program. Furthermore, PSP Investments maintains credit facilities for general corporate purposes. Note 8.1 provides additional information with respect to such credit facilities.

The terms to maturity of the notional amount of derivatives are disclosed in Note 4.1.12.

#### **Financial Liabilities**

The following tables present the fair value of non-derivative-related financial liabilities as well as derivative-related financial instruments, aggregated according to their maturities as at March 31, 2021 and excluding the impact of guarantees and indemnities disclosed in Note 16:

(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Non-derivative-related financial liabilities <sup>A</sup>				
Amounts payable from pending trades	(1,524)	-	-	(1,524)
Interest payable	(63)	(8)	-	(71)
Securities sold short	(2,774)	-	-	(2,774)
Collateral payable	(799)	-	(1,415)	(2,214)
Securities sold under repurchase agreements	(2,695)	(584)	-	(3,279)
Capital market debt financing	(3,665)	(3,331)	(9,735)	(16,731)
Trade payable and other liabilities	(146)	(110)	(182)	(438)
Total	(11,666)	(4,033)	(11,332)	(27,031)
	Less than	3 to 12	Over	
(Canadian \$ millions)	3 Months	Months	1 Year	Total
Derivative-related financial instruments				
Derivative-related assets	868	749	561	2,178
Derivative-related liabilities <sup>A</sup>	(569)	(565)	(329)	(1,463)
Total	299	184	232	715

<sup>A</sup> Liabilities are presented in the earliest period in which the counterparty can request payment.

#### 7.3. Liquidity Risk (continued)

The following tables present the fair value of non-derivative-related financial liabilities as well as derivative-related financial instruments, aggregated according to their maturities as at March 31, 2020 and excluding the impact of guarantees and indemnities disclosed in Note 16:

(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Non-derivative-related financial liabilities <sup>A</sup>				
Amounts payable from pending trades	(1,016)	-	-	(1,016)
Interest payable	(33)	(61)	-	(94)
Securities sold short	(3,890)	-	-	(3,890)
Collateral payable	(50)	-	(3,301)	(3,351)
Securities sold under repurchase agreements	(7,759)	(1,028)	-	(8,787)
Capital market debt financing	(3,617)	(3,653)	(8,538)	(15,808)
Trade payable and other liabilities	(127)	(128)	(185)	(440)
Total	(16,492)	(4,870)	(12,024)	(33,386)
(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Derivative-related financial instruments				
Derivative-related assets	1,922	503	359	2,784
Derivative-related liabilities <sup>A</sup>	(2,732)	(1,453)	(350)	(4,535)
Total	(810)	(950)	9	(1,751)

<sup>A</sup> Liabilities are presented in the earliest period in which the counterparty can request payment.

#### 8 - Borrowings

#### 8.1. Credit Facilities

PSP Investments maintains a revolving credit facility in the amount of \$2 billion and a demand line of credit in the amount of \$1 billion (together "the Credit Facilities").

The Credit Facilities are for general corporate purposes and are available in either Canadian or US currencies. Subject to customary terms and conditions, these Credit Facilities are available at variable interest rates such as the prime rate and the US base rate.

These Credit Facilities were not drawn upon as at March 31, 2021 and 2020.

#### 8.2. Capital Market Debt Financing

PSP Investments' capital market debt program consists of the private placement of short-term promissory notes as well as medium-term notes issued by PSP Capital Inc., a wholly-owned subsidiary of PSP Investments. The capital raised is primarily used to finance private market investments. It is unconditionally and irrevocably guaranteed by PSP Investments in accordance with its corporate leverage policy.

The maximum amount authorized by the Board of Directors for the capital market debt program is 10% of the net investments plus all recourse debt outstanding of PSP Investments at the time of commitment to issuance. Under this limit, the short-term promissory note component cannot exceed \$12 billion for issuances in Canada and the United States combined.

PSP Investments' capital market debt financing was in compliance with the limits authorized by the Board of Directors during the years ended March 31, 2021 and 2020.

### 8 — Borrowings (continued)

#### 8.2. Capital Market Debt Financing (continued)

The following outlines the terms as well as the fair value of the notes issued under the capital market debt program as at:

	March 3	1, 2021	March 33	l, 2020
(Canadian \$ millions)	Capital Amounts Payable at Maturity	Fair Value	Capital Amounts Payable at Maturity	Fair Value
Short-term Canadian Dollar promissory notes, bearing interest between 0.12% and 0.51% and maturing within 90 and 364 days of issuance (March 31, 2020 – between 0.97% and 1.87%, maturing within 27 and 364 days)	353	352	325	324
Short-term US Dollar promissory notes, bearing interest between 0.09% and 0.47% and maturing within 31 and 365 days of issuance (March 31, 2020 – between 0.03% and 2.02%, maturing within 7 and 366 days)	5,390	5,389	5,946	5,933
Medium-term notes Series 5, bearing interest of 3.03% per annum and maturing on October 22, 2020	_	-	1,000	1,013
Medium-term notes Series 7, bearing interest of 3.29% per annum and maturing on April 4, 2024	1,460	1,571	1,408	1,512
Medium-term notes Series 8, bearing interest of 1.34% per annum and maturing on August 18, 2021	1,250	1,255	1,182	1,191
Medium-term notes Series 9, bearing interest of 2.09% per annum and maturing on November 22, 2023	1,500	1,558	1,482	1,525
Medium-term notes Series 10, bearing interest of 1.73% per annum and maturing on June 21, 2022	1,568	1,595	1,669	1,697
Medium-term notes Series 11, bearing interest of 3.00% per annum and maturing on November 5, 2025	1,250	1,348	1,250	1,346
Medium-term notes Series 12, bearing interest of 2.05% per annum and maturing on January 15, 2030	1,250	1,250	1,250	1,267
Medium-term notes Series 13, bearing interest of 0.90% per annum and maturing on June 15, 2026	1,500	1,463	-	_
Medium-term notes Series 14, bearing interest of 1.50% per annum and maturing on March 15, 2028	965	950	_	_
Total	16,486	16,731	15,512	15,808

Unrealized gains in connection with borrowings amounted to \$591 million for the year ended March 31, 2021 (unrealized losses of \$512 million for the year ended March 31, 2020).

Interest expense, for the years ended March 31, was as follows:

(Canadian \$ millions)	2021	2020
Short-term promissory notes	29	149
Medium-term notes	211	187
Total	240	336

### 8 — Borrowings (continued)

#### 8.3. Reconciliation of Liabilities Arising from Financing Activities

The following provides a reconciliation of liabilities arising from financing activities, including both changes arising from cash and non-cash changes for the year ended March 31, 2021.

				Non	-cash changes	
(Canadian \$ millions)	Opening balance	Proceeds from borrowings	Repayment of borrowings	Foreign exchange gains	Fair value <sup>▲</sup> gains	Closing balance
Capital market debt financing	15,808	22,528	(20,999)	(549)	(57)	16,731
Borrowings	15,808	22,528	(20,999)	(549)	(57)	16,731

<sup>A</sup> Includes interest on short-term promissory notes, which added to cost approximates their fair value.

The following provides a reconciliation of liabilities arising from financing activities, including both changes arising from cash and non-cash changes for the year ended March 31, 2020.

					Non-cash changes		
(Canadian \$ millions)	Opening balance	Proceeds from borrowings	Repayment of borrowings	Foreign exchange losses	Fair value <sup>▲</sup> losses	Closing balance	
Capital market debt financing	14,119	26,342	(25,164)	359	152	15,808	
Borrowings	14,119	26,342	(25,164)	359	152	15,808	

<sup>A</sup> Includes interest on short-term promissory notes, which added to cost approximates their fair value.

### 9 - Equity

#### 9.1. Statutory Rights Held by the Government of Canada

Pursuant to the *Superannuation Acts*, the Government of Canada is entitled to PSP Investments' net assets allocated to each of the Plan Accounts for the purposes set out in the *Superannuation Acts*. The allocation of PSP Investments' net assets and comprehensive income to each of the Plan Accounts at a point in time is based on the allocation policy outlined in Note 13.

#### 9.2. Shares Issued

Pursuant to the Act, PSP Investments issued 10 shares having a par value of \$10 each to the President of the Treasury Board, to be held on behalf of Her Majesty in Right of Canada. The Act does not attribute any voting, dividend, residual or other rights to these shares.

#### 9.3. Fund Transfers

PSP Investments received fund transfers from the Government of Canada for the Funds for the years ended March 31 as follows:

(Canadian \$ millions)	2021	2020
Public Service Pension Fund	2,518	2,198
Canadian Forces Pension Fund	378	462
Royal Canadian Mounted Police Pension Fund	140	211
Reserve Force Pension Fund	-	-
Total	3,036	2,871

# 10 — Segment Information

In order to fulfil its mandate, PSP Investments manages a diversified global portfolio composed of investments in various asset classes and has implemented an investment approach that focuses in the total fund approach rather than only on individual asset classes. The total fund approach guides the long-term investment strategy and focuses on managing total fund allocations and exposures in terms of asset classes, sectors and risk factors.

Accordingly, PSP Investments' investment segments are presented below to reflect the way in which asset classes are managed and how results are reviewed by the entity's senior management for purposes of performance management and decision making. These investment segments include their respective share of investment-related assets and investment-related liabilities as well as borrowings, which are reported separately by nature of the underlying investments as disclosed in Note 4.1. Further, to support PSP Investments' investment approach, a Complementary Portfolio is managed in addition to the individual asset classes' portfolios, which enables PSP Investments to capture investment opportunities that fit the mandate but that are outside the scope of the individual asset classes' investment framework.

Investment segments consist of investments held through direct and co-ownership positions as well as through fund managers and include:

- Public Equity invests in public market equities and other similar securities.
- Real Estate invests in real estate assets mainly in retirement and residential, office, retail and other industrial sectors.
- · Private Equity invests in private entities with similar objectives.
- Infrastructure invests in private entities with a focus on assets in transportation, power generation, telecommunications and other regulated businesses.
- Natural Resources invests in real assets with a focus on assets in timberlands, agriculture and upstream oil and gas.
- Credit Investments invests in non-investment grade primary and secondary credit investments.
- · Fixed Income invests in government and corporate fixed income.
- Complementary Portfolio focuses on investments that are not within the mandate of existing asset classes but are deemed beneficial for the total fund.

The following table presents net investments by investment segment as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Public Equity	60,201	48,368
Real Estate	26,817	23,817
Private Equity	31,748	24,038
Infrastructure	18,389	18,302
Natural Resources	9,712	7,645
Credit Investments	14,474	13,295
Fixed Income	37,263	32,714
Complementary Portfolio	185	945
Other <sup>A</sup>	5,702	674
Total	204,491	169,798

<sup>A</sup> Includes cash and money market securities not managed within the operating segments.

### 10 — Segment Information (continued)

The following table presents net income (loss) from operations by investment segment for the years ended March 31:

		2021			2020		
(Canadian \$ millions)	Investment Income (Loss) <sup>A</sup>	Expenses <sup>B</sup>	Net Income (Loss)	Investment Income (Loss) <sup>A</sup>	Expenses <sup>B</sup>	Net Income (Loss)	
Public Equity	21,599	(274)	21,325	(5,542)	(312)	(5,854)	
Real Estate	1,163	(195)	968	(834)	(300)	(1,134)	
Private Equity	7,224	(100)	7,124	1,139	(117)	1,022	
Infrastructure	900	(167)	733	1,533	(214)	1,319	
Natural Resources	951	(112)	839	(328)	(91)	(419)	
Credit Investments	1,393	(73)	1,320	488	(71)	417	
Fixed Income	(994)	(70)	(1,064)	3,061	(132)	2,929	
Complementary Portfolio	40	(3)	37	123	(7)	116	
Other <sup>c</sup>	312	(13)	299	563	(10)	553	
Total	32,588	(1,007)	31,581	203	(1,254)	(1,051)	

<sup>A</sup> As described in Note 11, embedded within investment income are other fees paid by certain pooled fund investments and management fees not paid directly by PSP Investments.

<sup>B</sup> Includes all investment-related and operating expenses as disclosed in Notes 11 and 12, respectively.

 $^{\rm c}\,$  Includes cash and money market securities not managed within the operating segments.

### 11 — Investment-Related Expenses

Investment-related expenses are comprised of the following for the years ended March 31:

(Canadian \$ millions)	2021	2020
Interest expense	259	420
Transaction costs	135	171
External investment management fees <sup>A</sup>	55	51
Other (net)	48	61
Total	497	703

<sup>A</sup> Consists of amounts incurred for investments in public markets that are paid directly by PSP Investments. Other fees are paid by certain pooled fund investments classified under alternative investments which amounted to \$376 million for the year ended March 31, 2021 (\$86 million for the year ended March 31, 2020). Such fees are embedded in the fair value of the funds.

Similarly, management fees related to investments in private markets and private debt securities are not paid directly by PSP Investments. Such fees, which generally vary between 0.1% and 2.5% of the total invested and/or committed amount, totaled \$467 million for the year ended March 31, 2021 (\$414 million for the year ended March 31, 2020). Such fees are embedded in the fair value of the investments.

# 12 — Operating Expenses

Operating expenses consisted of the following for the years ended March 31:

(Canadian \$ millions)	2021	2020
Salaries and employee benefits	322	319
Professional and consulting fees	81	88
Premises and equipment	17	25
Market data and business applications	51	41
Depreciation of property and equipment	33	35
Custodial fees	4	6
Other operating expenses	2	37
Total	510	551

### 13 — Allocation of Comprehensive Income

PSP Investments' comprehensive income is allocated to each Plan Account as follows:

#### 13.1. Investment Income

The investment income is allocated proportionately based upon the net investments of each Plan Account at the time the income was incurred.

#### 13.2. Expenses

The Act requires that the costs of operation of PSP Investments be charged to the Plan Accounts. Under section 4(3) of the Act, the President of the Treasury Board shall determine to which Plan Account these costs will be charged, in consultation with the Minister of National Defence and the Minister of Public Safety and Emergency Preparedness. An allocation policy was developed which allocates the direct costs of investment activities, such as external investment management fees and custodial fees, to each Plan Account, based upon the net investments of each Plan Account at the time the expense was incurred.

Operating expenses including other comprehensive income and excluding the direct cost of investment activities listed above, and for the years ended March 31, were allocated in proportion to the annual amount of net investments of each Plan Account as follows:

(%)	2021	2020
Public Service Pension Plan Account	72.8	72.7
Canadian Forces Pension Plan Account	19.6	19.7
Royal Canadian Mounted Police Pension Plan Account	7.2	7.2
Reserve Force Pension Plan Account	0.4	0.4
Total	100.0	100.0

# 14 — Related Party Transactions

#### 14.1. Certain Investees

As outlined in Note 2.1, investments in unconsolidated subsidiaries, jointly controlled investees and associates are measured at FVTPL. Transactions between PSP Investments and such entities or subsidiaries of such entities are related party transactions. PSP Investments enters into investment transactions with such related parties in the normal course of its business, more specifically, as part of private markets and certain fixed income investments described under Note 4.1 as well as guarantees, indemnities and commitments described under Notes 16 and 17, respectively. Since balances in connection with all investment transactions are measured at FVTPL, those transactions undertaken with related parties have the same impact on net assets and comprehensive income as those with unrelated parties.

Transactions between PSP Investments and its consolidated subsidiaries as well as related balances are eliminated upon consolidation and, therefore, are not disclosed in this note.

# 14.2. The Government of Canada and Government-Related Entities

Since PSP Investments is a Crown corporation as described in Note 1, it is considered to be related to the Government of Canada as well as other entities that are controlled, jointly controlled or significantly influenced by the Government of Canada (together "government-related entities").

#### (i) The Government of Canada

The only transactions undertaken between PSP Investments and the Government of Canada consist of the fund transfers outlined in Note 9.3.

#### (ii) Government-Related Entities

PSP Investments may enter into investment transactions with government-related entities in the normal course of its business, more specifically, as part of private markets and certain fixed income investments described under Note 4.1. Such investment transactions are carried out on terms that are equivalent to those that may prevail in transactions with unrelated parties and are subject to the same internal processes. In this respect, transactions with such related parties have the same impact on net assets and comprehensive income as those with unrelated parties. Consequently, PSP Investments is availing itself of the exemption under IAS 24 *Related Parties* from making specific disclosures on transactions and balances with such government-related entities.

#### 14.3. Compensation of Key Management Personnel

Members of key management personnel are related parties of PSP Investments. Key management personnel are those persons having authority and responsibility for planning, directing and controlling PSP Investments' activities, directly or indirectly and consist of members of the Board of Directors, PSP Investments' senior management team and officers. Compensation earned by key management personnel for the years ended March 31 was recorded in the Consolidated Statements of Net Income (Loss) and was as follows:

(Canadian \$ millions)	2021	2020
Short-term compensation and other benefits Long-term compensation	10	14
and other benefits	9	10
Total	19	24

As disclosed in Note 16, PSP Investments may also be required to indemnify certain members of key management personnel for costs incurred, such as claims, actions or litigations in connection with the exercise of specific aspects of their duties.

# 15 — Capital Management

As an investment company, PSP Investments' objectives in managing its capital are:

- To invest fund transfers, outlined in Note 9.3, in the best interests of the beneficiaries and contributors under the *Superannuation Acts*. The funds received are invested with a view of achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plans established under the *Superannuation Acts* and the ability of the Plans to meet their financial obligations. The funds are also invested in accordance with the Investment Risk Management policies which are outlined in Note 7.
- To maintain an appropriate credit rating to achieve access to the capital markets at the lowest cost of capital. Through PSP Capital Inc. and its leverage policies, PSP Investments has the ability to raise capital by issuing short-term promissory notes and medium-term notes. Note 8.2 provides information on the capital market debt financing and Note 7.3 provides information on PSP Investments' liquidity.

The capital structure of PSP Investments consists of fund transfers and capital market debt financing. PSP Investments has no externally imposed restrictions on capital.

### 16 — Guarantees and Indemnities

PSP Investments provides indemnification to its Directors, its Officers, its vice-presidents and to certain PSP Investments representatives who are asked to serve on boards of directors (or like bodies) or investment advisory boards (or like bodies) of entities in which PSP Investments or its investment entity subsidiaries have made an investment or have a financial interest. As a result, but subject to the Act, PSP Investments may be required to indemnify these representatives for costs incurred, such as claims, actions or litigation in connection with the exercise of their duties, unless the liability of such a representative relates to a failure to act honestly and in good faith. To date, PSP Investments has not received any claims or made any payment for such indemnities.

In certain cases, PSP Investments also provides indemnification to third parties in the normal course of business. As a result, PSP Investments may be required to indemnify such third parties in connection with the performance of their contractual obligations. To date, PSP Investments has not received any claims nor made any payments for such indemnities.

PSP Investments unconditionally and irrevocably guarantees all credit facilities, as well as short-term promissory notes and medium-term notes issued by PSP Capital Inc., as described in Note 8.

In certain investment transactions, PSP Investments and its investment entity subsidiaries provided guarantees, indemnifications or issued letters of credit to third parties, the most significant of which are as follows:

- As at March 31, 2021 and 2020, PSP Investments and its investment entity subsidiaries agreed to guarantee and, in some cases, provide indemnification for the performance of certain investees under contractual agreements. The majority of these agreements are borrowing arrangements. In the event a default occurs under such agreements, which is of limited recourse in certain cases, PSP Investments or its investment entity subsidiaries could assume obligations of up to \$2,239 million as at March 31, 2021 (March 31, 2020 – \$2,802 million) plus applicable interest and other related costs. The arrangements mature between May 2021 and November 2029 as of March 31, 2021 (March 31, 2020 – between April 2020 and November 2029).
- Additionally, PSP Investments and its investment entity subsidiaries issued letters of credit totalling \$93 million as at March 31, 2021 (March 31, 2020 - \$89 million) in relation to investment transactions.

# 17 — Commitments

PSP Investments and its investment entity subsidiaries have committed to enter into investment transactions, which will be funded over the next several years in accordance with agreed terms and conditions. The commitments were as follows as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Foreign equity	2	_
Real estate	4,418	3,528
Private equity	12,865	13,024
Infrastructure	2,438	2,951
Natural resources	224	266
Private debt securities	5,330	3,801
Alternative investments	1,957	1,691
Total	27,234	25,261

Funding in connection with the above commitments can be called upon at various dates extending until 2040 as at March 31, 2021 (March 31, 2020 - 2035).

# Public Service Pension Plan Account Financial Statements

# Independent Auditors' Report

To the President of the Treasury Board

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of the Public Sector Pension Investment Board – Public Service Pension Plan Account (the Public Service Pension Plan Account), which comprise the statements of financial position as at March 31, 2021 and 2020, and the statements of net income (loss), statements of changes in equity and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Public Service Pension Plan Account as at March 31, 2021 and 2020, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities* for the Audit of the Financial Statements section of our report. We are independent of the Public Service Pension Plan Account in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Public Service Pension Plan Account's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Public Service Pension Plan Account or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Public Service Pension Plan Account's financial reporting process.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Public Service Pension Plan Account's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit

evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Public Service Pension Plan Account's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause Public Service Pension Plan Account to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Compliance with Specified Authorities**

#### Opinion

In conjunction with the audit of the financial statements, we have audited transactions of the Public Sector Pension Investment Board – Public Service Pension Plan Account coming to our notice for compliance with specified authorities. The specified authorities against which compliance was audited are the applicable provisions of Part X of the *Financial Administration Act* and regulations, the Public Sector Pension Investment Board Act and regulations, and the by-laws of the Public Sector Pension Investment Board and its wholly-owned subsidiaries.

In our opinion, the transactions of the Public Sector Pension Investment Board – Public Service Pension Plan Account that came to our notice during the audit of the financial statements have complied, in all material respects, with the specified authorities referred to above. Further, as required by the *Financial Administration Act*, we report that, in our opinion, the accounting principles in IFRSs have been applied on a basis consistent with that of the preceding year.

#### Responsibilities of Management

#### for Compliance with Specified Authorities

Management is responsible for the Public Sector Pension Investment Board – Public Service Pension Plan Account's compliance with the specified authorities named above, and for such internal control as management determines is necessary to enable the Public Sector Pension Investment Board – Public Service Pension Plan Account to comply with the specified authorities.

# Auditors' Responsibilities for the Audit of Compliance with Specified Authorities

Our audit responsibilities include planning and performing procedures to provide an audit opinion and reporting on whether the transactions coming to our notice during the audit of the financial statements are in compliance with the specified authorities referred to above.

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Mélanie Cabana, CPA auditor, CA Principal for the Auditor General of Canada

Montréal, Canada May 14, 2021

Deloitte LLP

Montréal, Canada May 14, 2021

<sup>1</sup> CPA auditor, CA, public accountancy permit No. A121444

# Statements of Financial Position

As at

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Assets		
Investments (Note 4.1)	169,506	150,752
Other assets	178	237
Total assets	169,684	150,989
Liabilities		
Trade payable and other liabilities	318	321
Investment-related liabilities (Note 4.1)	8,255	15,762
Borrowings (Notes 4.1, 8.2)	12,196	11,497
Total liabilities	20,769	27,580
Net assets	148,915	123,409
Equity (Note 9)	148,915	123,409
Total liabilities and equity	169,684	150,989

#### The accompanying notes are an integral part of the Financial Statements.

On behalf of the Board of Directors:

Martin Glynn Chair of the Board

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Garnet Garven Chair of the Audit Committee

# Statements of Net Income (Loss)

For the years ended March 31

(Canadian \$ millions)	2021	2020
Investment income	23,720	142
Investment-related expenses (Note 11)	(361)	(512)
Net investment income (loss)	23,359	(370)
Operating expenses (Note 12)	(371)	(400)
Net income (loss)	22,988	(770)

# Statements of Changes in Equity

For the years ended March 31

(Canadian \$ millions)	2021	2020
Fund transfers		
Balance at beginning of period	58,534	56,336
Fund transfers received during the period (Note 9.2)	2,518	2,198
Balance at end of period	61,052	58,534
Retained earnings		
Balance at beginning of period	64,875	65,638
Comprehensive income (loss) (includes other comprehensive income of nil for the year ended March 31, 2021 (\$7 million for the year ended March 31, 2020))	22,988	(763)
Balance at end of period	87,863	64,875
Total equity	148,915	123,409

The accompanying notes are an integral part of the Financial Statements.

# Statements of Cash Flows

For the years ended March 31

(Canadian \$ millions)	2021	2020
Cash flows from operating activities		
Net income (loss)	22,988	(770)
Adjustments for non-cash items:		
Depreciation of property and equipment (Note 12)	24	25
Effect of exchange rate changes on cash and cash equivalents	110	(60)
Unrealized (gains) losses on borrowings	(430)	372
	22,692	(433)
Net changes in operating assets and liabilities		
Increase in investments	(17,558)	(9,162)
(Increase) decrease in other assets	(5)	1
(Decrease) increase in trade payables and other liabilities	(2)	52
(Decrease) increase in investment-related liabilities	(7,518)	3,463
Net cash flows used in operating activities	(2,391)	(6,079)
Cash flows from financing activities		
Proceeds from borrowings	16,365	19,202
Repayment of borrowings	(15,226)	(18,336)
Fund transfers received (Note 9.2)	2,518	2,198
Net cash flows provided by financing activities	3,657	3,064
Cash flows used in investing activities		
Acquisitions of equipment	(12)	(14)
Net cash flows used in investing activities	(12)	(14)
Net change in cash and cash equivalents	1,254	(3,029)
Effect of exchange rate changes on cash and cash equivalents	(110)	60
Cash and cash equivalents at the beginning of the period	1,983	4,952
Cash and cash equivalents at the end of the period <sup>A</sup>	3,127	1,983
Supplementary disclosure of cash flow information		
Interest paid	(215)	(288)

<sup>A</sup> As at March 31, 2021 cash and cash equivalents were comprised of \$3,101 million (March 31, 2020 - \$1,905 million) held for investment purposes and included in Note 4.1, as well as \$26 million (March 31, 2020 - \$78 million) held for administrative purposes and included in Other assets.

The accompanying notes are an integral part of the Financial Statements.

# Notes to the Financial Statements

For the years ended March 31, 2021 and 2020

### 1— Corporate Information

The Public Sector Pension Investment Board ("PSP Investments") is a Crown corporation created under the Public Sector Pension Investment Board Act (the "Act") to manage and invest amounts that are transferred to it pursuant to the Superannuation Acts (defined below), for the funds (as defined in the Act) of the pension plans established under the Public Service Superannuation Act, the Canadian Forces Superannuation Act ("CFSA"), the Royal Canadian Mounted Police Superannuation Act (collectively the "Superannuation Acts"), and certain regulations under the CFSA (the "CFSA Regulations"). The pension plans established under the Superannuation Acts consist of the Public Service pension plan (the "Plan"), the Canadian Forces pension plan, and the Royal Canadian Mounted Police pension plan, and the pension plan established under the CFSA Regulations is the Reserve Force pension plan. The Plan and the other pension plans are herein referred to collectively as the "Plans".

The fund for which amounts are currently transferred to PSP Investments by the Government of Canada (the "Fund") relates to pension obligations under the Plan for service on or after April 1, 2000 ("Post-2000 Service"). The account managed by PSP Investments for the Fund is herein referred to as the "Plan Account". PSP Investments maintains records of the net contributions for the Fund, as well as the allocation of its investments and the results of its operations for the Fund in the Plan Account. PSP Investments also manages a plan account for the funds of the other Plans, and these and the Plan Account are collectively referred to herein as the "Plan Accounts".

PSP Investments is responsible for managing amounts that are transferred to it for the Fund in the best interests of the beneficiaries and contributors under the *Public Service Superannuation Act*. The amounts are to be invested with a view of achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plan and the Plan's ability to meet its financial obligations.

Pursuant to the *Public Service Superannuation Act*, the Government of Canada, which administers the Plan and the Fund, may at any time call upon the net assets of PSP Investments allocated to the Fund's Plan Account for amounts required for the purpose of paying benefits under the Plan in respect of Post-2000 Service, or generally, for the purpose of reducing any non-permitted surplus in the Fund.

PSP Investments and the majority of its subsidiaries are exempt from Part I tax under paragraphs 149(1)(*d*) and 149(1)(*d*.2) of the *Income Tax Act* (Canada), respectively.

PSP Investments' registered office is located at 1 Rideau Street, Ottawa, Ontario, Canada and its principal business office is at 1250 René-Lévesque Boulevard West, Montréal, Québec, Canada.

### 2 — Significant Accounting Policies

The significant accounting policies that have been applied in the preparation of these Financial Statements are summarized below and have been used throughout all periods presented.

#### 2.1. Basis of Presentation

These Financial Statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

PSP Investments qualifies as an investment entity as defined under IFRS 10 *Consolidated Financial Statements* and, consequently, does not consolidate its subsidiaries other than those that solely provide it with services that relate to its investment activities. Instead, PSP Investments measures its investments in subsidiaries at fair value through profit or loss ("FVTPL") in accordance with IFRS 9 *Financial Instruments* ("IFRS 9"), including those that are formed by PSP Investments and that qualify as investment entities ("investment entity subsidiaries"). PSP Investments also measures its investments in associates, joint ventures and financial assets and financial liabilities at FVTPL in accordance with IAS 28 *Investments in Associates and Joint Ventures* and IFRS 9.

These Financial Statements present the Plan Account's financial position and results of operations of PSP Investments and its subsidiaries that solely provide it with services that relate to its investment activities, as allocated to the Plan Account. They reflect the economic activity of PSP Investments as it pertains to the investment of the net contributions transferred to it for the Fund in respect of Post-2000 Service. Accordingly, they do not reflect all of the assets or the details of the pension contributions, payments and liabilities under the Plan.

These Financial Statements were authorized for issue in accordance with a resolution of the Board of Directors on May 14, 2021.

### 2 — Significant Accounting Policies

(continued)

#### 2.2. Investment Entity Status

PSP Investments has determined that it meets the mandatory items of the definition of an investment entity under IFRS 10 on the basis of the facts and circumstances as at the end of the period. They are as follows:

(i) Mandate and business purpose

As further described in Note 1, PSP Investments' mandate is to manage and invest the amounts that are transferred to it in the best interests of the beneficiaries and contributors under the *Superannuation Acts*. Consequently, PSP Investments' business purpose is to invest with a view of achieving a maximum rate of return from capital appreciation and income from investments, without undue risk of loss.

(ii) Performance evaluation

PSP Investments measures and evaluates the performance of its investments on a fair value basis.

In addition to the mandatory items of the definition, IFRS 10 also outlines certain typical characteristics of an investment entity, the absence of any of which does not necessarily preclude an entity from qualifying as an investment entity. One of these characteristics is that an investment entity should have investors that are not related parties of the entity.

As described in Note 14, since PSP Investments is a Crown corporation, it is considered to be related to the Government of Canada as well as other entities that are controlled or jointly controlled by the Government of Canada or entities over which the latter has significant influence. Consequently, since the funds managed by PSP Investments originate from related parties, it may be considered not to meet the typical characteristic outlined above. However, the Act provides a framework to ensure that PSP Investments operates at arm's length from the Government of Canada. Accordingly, it meets all of the mandatory items of the definition described above and qualifies as an investment entity.

Should any changes occur in the facts and circumstances, PSP Investments will evaluate the impact of any such changes on its investment entity status.

#### 2.3. Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these Financial Statements are set out below.

#### 2.3.1. Financial Instruments

#### (i) Classification

Financial assets representing investments are managed, together with related financial liabilities, according to the entity's business model to maximize the rate of return. The performance of such financial instruments is evaluated on a fair value basis and they are classified at FVTPL. They are described in detail in Note 4.1.

Borrowings, as described under Note 8, are financial liabilities that are designated to be measured at FVTPL since they are part of the portfolios of investments that are managed together and whose performance is evaluated on a fair value basis.

#### (ii) Recognition

Financial assets and financial liabilities are recorded at the date upon which PSP Investments becomes a party to the associated contractual provisions. In the case of traded financial assets, they are recorded as of the trade date.

#### (iii) Initial and subsequent measurement

All financial assets and financial liabilities are recorded in the Statements of Financial Position at fair value and continue to be measured as such on a recurring basis. After initial measurement, subsequent changes in the fair value of financial assets and financial liabilities classified at FVTPL are recorded in the Statements of Net Income.

If fair value changes in financial liabilities designated to be measured at FVTPL result from fluctuations in PSP Investments' own credit risk, they are recorded in other comprehensive income. All other changes in fair value are recorded in investment income.

#### (iv) Derecognition

A financial asset (or, where applicable, a part thereof) is derecognized when the following conditions are met:

- · The rights to receive cash flows from the asset have expired, or
- PSP Investments has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows to a third party,

and

- PSP Investments has transferred substantially all the risks and rewards of the asset, or
- In cases where PSP Investments has neither transferred nor retained substantially all the risks and rewards of the asset, it has transferred control of the asset.

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired.

# 2 — Significant Accounting Policies

(continued)

# 2.3. Summary of Significant Accounting Policies (continued)

#### 2.3.2. Determination of Fair Value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

At initial recognition, PSP Investments evaluates the facts and circumstances related to a transaction to confirm that the transaction price represents the fair value of an asset or a liability. At each subsequent reporting date, market prices are used to determine fair value where an active market exists (such as a recognized securities exchange), as they reflect actual and regularly occurring market transactions on an arm's length basis. If quoted market prices are not available, then fair value is estimated using valuation techniques based on inputs existing at the end of the reporting period that are derived from observable market data.

Valuation techniques are generally applied to investments in private markets, alternative investments, over-the-counter (OTC) derivatives and certain fixed income securities. The values derived from applying these techniques are impacted by the choice of valuation model and the underlying assumptions made concerning factors such as the amounts and timing of future cash flows, discount rates, volatility and credit risk. In certain cases, such assumptions are not supported by market observable data.

The determination of fair value of all financial assets and financial liabilities is described in Note 4.

#### 2.3.3. Functional and Presentation Currency

The functional and presentation currency of PSP Investments and its consolidated subsidiaries is the Canadian dollar, which is the currency of the primary economic environment in which each entity within the consolidated group operates. PSP Investments' performance and that of its consolidated subsidiaries is evaluated and its liquidity is managed in Canadian dollars.

#### 2.3.4. Foreign Currency Translation

Foreign currency transactions during the period, including purchases and sales of securities, income and expenses, are translated at the rate of exchange prevailing on the date of the transaction.

Monetary assets and liabilities that are denominated in foreign currencies are translated at the functional currency rate of exchange prevailing at the end of the reporting period.

Foreign currency transaction gains and losses on all monetary assets and liabilities are included in investment income.

# 2.3.5. Securities Lending and Securities Borrowing and Related Collateral

PSP Investments participates in securities lending and borrowing programs whereby it lends and borrows securities in order to enhance portfolio returns. Lending and borrowing transactions including related collateral under such programs do not transfer the risks or rewards of ownership of the securities to the counterparty. Consequently, PSP Investments does not derecognize securities lent or pledged as collateral, or recognize securities borrowed or received as collateral. Cash collateral received is recognized as described in Note 4.1.9.

The securities lending and borrowing programs require collateral in cash, high-quality debt instruments or securities. Collateral transactions are conducted under terms that are usual and customary in standard securities lending and borrowing programs. PSP Investments and its counterparties are authorized to sell, repledge or otherwise use collateral held. The same securities or equivalent securities must be returned to the counterparty at the end of the contract, unless an event of default occurs.

#### 2.3.6. Securities Sold under Repurchase Agreements and Purchased under Reverse Repurchase Agreements and Related Collateral

PSP Investments is party to repurchase and reverse repurchase agreements. Such agreements involve the sale of securities by one counterparty with a simultaneous agreement to repurchase such securities at a specified price and at a specified future date.

Securities sold or purchased under the repurchase and reverse repurchase agreements respectively, including related collateral, are not derecognized or recognized as all risks and rewards of ownership related to such securities are not transferred. As such, in the case where PSP Investments is the counterparty selling securities under such agreements, all income (loss) related to such securities continues to be reported in investment income and obligations to repurchase the securities sold are accounted for as investment-related liabilities. The difference between the fair value of the securities sold and the repurchase price is recorded as interest expense within investment related expenses. In the case where PSP Investments is the counterparty purchasing securities under such agreements, no income (loss) related to such securities is recognized and obligations to resell the securities are accounted for as investment-related receivables. The difference between the fair value of the securities purchased and resale price is recorded in investment income.

Transactions under repurchase and reverse repurchase agreements involve pledging collateral consisting of cash or securities deemed acceptable by the counterparties. Collateral transactions are conducted under terms that are usual and customary in standard repurchase arrangements. Such terms require the relevant counterparty to pledge additional collateral based on the changes in the fair value of the existing collateral pledged as well as the related securities sold or purchased. The counterparties are authorized to sell, repledge or otherwise use collateral held. The securities pledged as collateral must be returned to the relevant counterparty at the end of the contract, unless an event of default occurs.

# 2 — Significant Accounting Policies

(continued)

# 2.3. Summary of Significant Accounting Policies (continued)

#### 2.3.7. Offsetting of Financial Instruments

Financial assets and financial liabilities are offset with the net amount reported in the Statements of Financial Position only if PSP Investments has a current legally enforceable right to offset the recognized amounts and the intent to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

#### 2.3.8. Equity

The statutory rights of the Government of Canada pursuant to the *Superannuation Acts* are described under Note 1 and are classified as equity instruments on the following basis:

- Under such rights the Government of Canada is entitled to PSP Investments' net assets at any time for the purposes set out in the *Superannuation Acts*. Such rights do not contain any additional obligations for PSP Investments to deliver amounts to the Government of Canada.
- Such rights are the most subordinate claim on PSP Investments' net assets.
- The total expected cash flows attributable to such rights, at any time, is solely based on the fair value of the net assets of PSP Investments at that time. Further, the fair value of the net assets of PSP Investments in its entirety represents the amounts that the Government of Canada may call upon at any time.

#### 2.3.9. Investment Income

Investment income is made up of interest, dividends, gains (losses) on the disposal of financial assets and financial liabilities as well as gains (losses) which reflect the change in unrealized appreciation (depreciation) of financial assets held and financial liabilities outstanding at the end of the reporting period. Interest is recognized, on a consistent basis, using the prescribed rates until maturity. Dividends are recognized when the right to receive them has been obtained, generally on the ex-dividend date.

#### 2.3.10. Investment-Related Expenses

Investment-related expenses are made up of interest expense, as described in Note 4.1.7, transaction costs, external investment management fees and other (net).

Transaction costs are incremental costs directly attributable to the acquisition, due diligence, issue, or disposal of a financial asset or financial liability, and they are expensed as incurred.

External investment management fees are directly attributable to the external management of assets on behalf of PSP Investments. These fees are paid directly by PSP Investments and comprise base fees accrued as a percentage of the fair value of the assets managed externally and performance fees accrued as a function of various performance indicators. This excludes amounts not paid directly by PSP Investments for certain pooled fund investments classified under alternative investments and for investments in private markets as outlined in Note 11.

#### 2.3.11. Fund Transfers

Amounts are recorded for the Fund when received from the Government of Canada.

#### 2.4. Significant Accounting Judgments, Estimates and Assumptions

In preparing the Financial Statements, management makes certain judgments, estimates and assumptions that can affect the amounts reported therein. Significant judgments include those related to the determination of the investment entity status as described in Note 2.2.

Management also makes estimates and assumptions in the measurement, risk assessment and related disclosures surrounding investments in private markets and certain fixed income securities. The main assumptions made by management regarding measurement of financial instruments are outlined in Note 4.2.3 and those regarding the assessment of risk are outlined in Note 7.

A source of estimate uncertainty includes the outbreak of a novel and highly contagious form of coronavirus ("COVID-19"), which the World Health Organization had declared to constitute a pandemic in March 2020, has impacted global commercial activity and contributed to significant ongoing volatility and unpredictability in the global financial markets. COVID-19 continues to evolve and the economic environment continues to be subject to sustained volatility, which could continue to impact financial results, as the duration of the pandemic remains uncertain. These Financial Statements reflect the impacts resulting from COVID-19 to the extent known at the reporting date.

Although assumptions reflect management's best estimates, actual results may differ from such estimates due to the uncertainties involved in using them.

### 3 — Current and Future Changes in Accounting Standards

#### 3.1. Current Accounting Standards

PSP Investments has determined that there is no significant impact on its Financial Statements arising from new standards, amendments and interpretations that have been issued by the IASB, effective for the year ended March 31, 2021.

#### 3.2. Future Accounting Standards

#### Interest Rate Benchmark Reform - Phase 2

Effective for annual periods beginning on April 1, 2021, the IASB issued amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 providing new guidance meant to address the issues that arise from the transition to alternative benchmark rates as a result of the Inter Bank Offered Rate Reform. The amendments address replacing existing interest rate benchmarks with alternative benchmarks in the context of changes in the basis for determining contractual cash flows of financial assets and liabilities, hedge accounting and introduce new disclosure requirements. Management has determined that there is no significant impact of the accounting requirements on the Financial Statements. Required note disclosures will be made as applicable.

# 4 — Financial Assets and Financial Liabilities

#### 4.1. Classes of Financial Assets and Financial Liabilities

Financial assets and financial liabilities are aggregated, in the following table, in classes that reflect their respective exposure as well as investment sectors. Their fair values were as follows, as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Public markets		
Canadian equity	2,869	2,444
Foreign equity	29,293	21,145
Private markets		
Real estate	23,325	21,646
Private equity	22,045	16,064
Infrastructure	16,568	16,312
Natural resources	9,407	7,595
Fixed income		
Cash and money market securities	5,681	3,520
Government and corporate bonds	18,934	22,839
Inflation-linked bonds	10,363	12,042
Private debt securities	13,208	12,684
Alternative investments	11,840	8,056
	163,533	144,347
Investment-related assets		
Amounts receivable from pending trades	1,231	553
Interest receivable	293	427
Dividends receivable	115	116
Securities purchased under reverse repurchase agreements	2,746	3,284
Derivative-related assets	1,588	2,025
	5,973	6,405
Investments representing financial assets at FVTPL	169,506	150,752
Investment-related liabilities		
Amounts payable from pending trades	(1,111)	(739)
Interest payable	(52)	(69)
Securities sold short	(2,022)	(2,829)
Collateral payable	(1,613)	(2,437)
Securities sold under repurchase agreements	(2,391)	(6,390)
Derivative-related liabilities	(1,066)	(3,298)
Investment-related liabilities representing financial liabilities at FVTPL	(8,255)	(15,762)
Borrowings		
Capital market debt financing	(12,196)	(11,497)
Borrowings representing financial liabilities designated at FVTPL	(12,196)	(11,497)
Net investments	149,055	123,493

# 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.1. Public Markets

Public markets consist of Canadian and foreign investments in the following securities: common shares, American depository receipts, global depository receipts, participation notes, preferred shares, income trust units, exchange traded funds units, pooled funds units, and securities convertible into common shares of publicly listed issuers.

Direct investments in Canadian and foreign equities are measured at fair value using quoted prices in active markets and are based on the most representative price within the bid-ask spread.

In the case of investments in pooled funds, fair value is measured using unit values obtained from each of the funds' administrators, which are derived from the fair value of the underlying investments in each pooled fund. Management reviews the fair value received and, where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration.

#### 4.1.2. Private Markets

Private markets consist of investments in real estate, private equity, infrastructure and natural resources.

Real estate investments are comprised of direct equity positions in various private entities, fund investments, as well as properties in the real estate sector. Real estate investments focus on partnerships, companies and properties operating mainly in the retirement and residential, office, retail, and industrial sectors, as well as private funds invested in real estate assets. Real estate investments are presented net of all third-party financing.

Private equity investments are comprised of fund investments with similar objectives, co-investments in private entities as well as direct equity positions.

Infrastructure investments are comprised of direct equity positions, fund investments and co-investments in various private entities. Infrastructure investments focus on entities engaged in the management, ownership or operation of assets in energy, transportation and other regulated businesses. Infrastructure investments are presented net of all third-party financing.

Natural resources investments are comprised of direct equity positions, fund investments and co-investments in various private entities. Natural resources investments focus on entities engaged in the management, ownership or operation of assets in timberlands, agriculture and upstream oil and gas. Natural resources investments are presented net of all third-party financing.

The process for fair value measurement of private markets investments is described in Note 4.2.2 and the valuation techniques together with the significant inputs used are described in Note 4.2.3.

#### 4.1.3. Fixed Income

Fixed income consists of cash and money market securities, government and corporate bonds, inflation–linked bonds and private debt securities.

Cash and money market securities include instruments having a maximum term to maturity of one year, such as treasury bills, certificates of deposit and bankers' acceptances. A portion of such instruments has maturities of 90 days or less and is held to meet short-term financial commitments. Such instruments are readily convertible into known amounts of cash and have an insignificant risk of change in value. They are considered cash and cash equivalents for purposes of the Statements of Cash Flows and amounted to \$3,101 million as at March 31, 2021 (March 31, 2020 – \$1,905 million). Treasury bills are valued based on prices obtained from third-party pricing sources. Such prices are determined using the most representative price within a spread of dealer quotations. Certificates of deposit and bankers' acceptances are recorded at cost plus accrued interest, which approximates their fair value given their short-term nature.

Government and corporate bonds include Canadian and foreign, federal, provincial, territorial and municipal bonds, floating rate notes, asset-backed term notes and mortgage-backed securities. Inflation-linked bonds are fixed income securities that earn inflationadjusted returns.

Private debt securities are fixed income securities of private companies held directly or through private funds. Such debt securities take the form of senior debt, mezzanine and distressed debt and primary and secondary investments in leveraged loans. Private debt securities also include third-party loans such as junior and senior debts, construction loans, bridge loans, incomeparticipating loans, as well as other structured finance products in the real estate sector.

Fair values of government and most corporate bonds, inflationlinked bonds and mortgage-backed securities are based on prices obtained from third-party pricing sources. Such prices are determined using either an appropriate interest rate curve with a spread associated with the credit quality of the issuer or other generally accepted pricing methodologies.

The fair values of certain corporate bonds, private debt securities and asset-backed term notes are determined using valuation techniques. Such techniques, together with the significant inputs used, are described in Note 4.2.3.

The fair value measurement of fund investments included as part of private debt securities is described in Note 4.2.2.

# 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.4. Alternative Investments

Alternative investments consist mainly of units of funds that hold a mix of equity, fixed income and derivative instruments as well as hedge funds. The fair value of these investments is determined based on the fair values reported by the funds' administrators or general partners and reflects the fair value of the underlying equity, fixed income or derivative instruments, as applicable. Management reviews the fair value received and, where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration.

# 4.1.5. Amounts Receivable and Payable from Pending Trades

Amounts receivable from pending trades consist of proceeds on sales of investments, excluding derivative financial instruments, which have been traded but remain unsettled at the end of the reporting period.

Amounts payable from pending trades consist of the cost of purchases of investments, excluding derivative financial instruments, which have been traded but remain unsettled at the end of the reporting period.

The fair value of amounts receivable and payable from pending trades reflects the value at which their underlying original sale or purchase transactions were undertaken.

#### 4.1.6. Interest and Dividends Receivable

Interest and dividends are recorded at the amounts expected to be received at the end of the reporting period, which due to their short-term maturity, approximates fair value.

#### 4.1.7. Interest Payable

With respect to the borrowings described in Note 4.1.11, interest is accrued at the amount expected to be paid at the end of the reporting period, which approximates fair value.

#### 4.1.8. Securities Sold Short

Securities sold short reflect PSP Investments' obligation to purchase securities pursuant to short selling transactions. In such transactions, PSP Investments sells securities it does not own with an obligation to purchase similar securities on the market to cover its position.

Using quoted market prices that are based on the most representative price within the bid-ask spread, the fair value of securities sold short is measured using the same method as the similar long positions presented within public markets and fixed income.

#### 4.1.9. Collateral Payable

As part of securities lending and certain OTC derivative transactions, cash collateral is received and reinvested by PSP Investments. PSP Investments recognizes cash collateral received with a corresponding payable. The payable balance reflects the obligation of the transferee to return cash collateral to the transferor at the end of the transaction in the absence of an event of default by the transferor.

#### 4.1.10. Securities Sold under Repurchase Agreements and Purchased under Reverse Repurchase Agreements

As described in Note 2.3.6, PSP Investments is party to repurchase and reverse repurchase agreements. Obligations to repurchase or resell the securities sold or purchased under such agreements are recorded at cost plus accrued interest, which due to their shortterm maturity, approximates fair value.

# 4.1.11. Borrowings under the Capital Market Debt Program

PSP Investments' capital market debt program is described in Note 8.2. Short-term promissory notes are recorded at cost plus accrued interest, which due to their short-term maturity, approximates fair value. The fair value of PSP Investments' mediumterm notes is based on prices that are obtained from third-party pricing sources. Such prices are determined using an interest rate curve with a spread consistent with PSP Investments' credit quality.

# 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.12. Derivative-Related Assets and Liabilities

Derivative financial instruments are financial contracts that are settled at a future date. The value of such instruments is derived from changes in the value of the underlying assets, interest or exchange rates. Derivative financial instruments do not, typically, require an initial net investment. In certain cases, they require an initial net investment that is less than what would be required to hold the underlying position directly. Derivative financial instruments can be listed or traded OTC. OTC instruments consist of those that are bilaterally negotiated and settled, and those that are cleared (OTC-cleared) by a central clearing party (CCP).

PSP Investments uses derivative financial instruments to enhance returns or to replicate investments synthetically. Derivatives are also used to reduce the risk associated with existing investments.

PSP Investments uses the following types of derivative financial instruments:

#### Swaps

Swaps are transactions whereby two counterparties exchange cash flow streams with each other based on predetermined conditions that include a notional amount and a term. Swaps are used to increase returns or to adjust exposures of certain assets without directly purchasing or selling the underlying assets.

#### Futures

Futures are standardized contracts to take or make delivery of an asset (buy or sell) at a predefined price and predefined future date. Futures are used to adjust exposures to specified assets without directly purchasing or selling the underlying assets.

#### Forwards

Forwards are contracts involving the sale by one party and the purchase by another party of a predefined amount of an underlying instrument, at a predefined price and at a predefined date in the future. Forwards are used to adjust exposures to specified assets without directly purchasing or selling the underlying assets.

#### Options

Options are contracts where the seller gives the purchaser the right, but not the obligation, to buy or sell a given amount of an underlying security, index, commodity, currency, interest rate, credit or other financial instrument, at an agreed-upon price stipulated in advance, either at a determined date or at any time before the predefined maturity date.

#### Warrants and Rights

Warrants are options to purchase an underlying asset which is in the form of a transferable security and which can be listed on an exchange or traded OTC.

Rights are securities giving shareholders entitlement to purchase new shares issued by a corporation at a predetermined price (normally less than the current market price) in proportion to the number of shares already owned. Rights are issued only for a short period of time, after which they expire.

### Determination of Fair Value of Derivative Financial Instruments

Listed derivative financial instruments are recorded at fair value using quoted market prices that are based on the most representative price within the bid-ask spread. OTC-cleared derivatives are recorded at fair value using prices obtained from the CCP. OTC derivatives are valued using appropriate valuation techniques such as discounted cash flows. These techniques use significant inputs that are observable in the market such as current market yields.

# Notional Values and Fair Values of Derivative-Related Assets and Liabilities

Notional values of derivative financial instruments are not recorded as assets or liabilities as they represent the face amount of the contract. Except for credit derivatives, notional values do not represent the potential gain or loss associated with the market or credit risk of such transactions disclosed below. Rather, they serve as the basis upon which the cash flows and the fair value of the contracts are determined.

#### 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.12. Derivative-Related Assets and Liabilities (continued)

The following table summarizes the derivatives portfolio as at:

	March 31, 2021		March 31, 2020			
	Nederal	Fair	/alue	Netteral	Fair Value	
(Canadian \$ millions)	Notional – Value	Assets	Liabilities	Notional – Value	Assets	Liabilities
Equity and commodity derivatives						
Listed						
Futures	3,688	-	-	1,953	-	-
Warrants and rights	9	9	-	1	_	-
Options: Purchased	2,958	17	-	2,757	99	-
Written	5,413	-	(9)	2,624	_	(48)
отс			. ,			. ,
Swaps	18,906	550	(193)	17.872	620	(2,254)
Options: Purchased	394	4	_	564	41	(_,,,
Written	467	_	(5)	711	_	(35)
Currency derivatives			(0)	/ = =		(00)
Listed						
Futures	211	_	_	90	_	_
OTC				00		
Forwards	15,110	106	(68)	19.878	575	(353)
Swaps	4,642	4	(86)	4,560	70	(22)
Options: Purchased	890	20	(00)	2,269	51	(22)
Written	819	-	(17)	2,200	-	(49)
Interest rate derivatives	019	_	(17)	2,401		(49)
Listed						
Futures	4,935		_	3,000	_	
Options: Purchased	43,171	- 60	-	24,069	41	-
Written	46,708	- 00	(57)	24,069 9,523	41	(32)
	40,708	-	(57)	9,523	-	(32)
OTC	750			4074	100	(150)
Swaps	756	38 780	(4)	4,974	108	(150)
Options: Purchased	33,761	780	-	29,830	414	-
Written	33,317	-	(624)	32,845	-	(351)
OTC-cleared						
Forwards	-	-	-	20,666	-	-
Swaps	41,628	-	-	77,933	-	-
Credit derivatives						
отс						
Credit default swaps: Purchased	151	-	(3)	336	6	(4)
Written <sup>A</sup>	14	-	-	16	-	-
OTC-cleared						
Credit default swaps: Purchased	412	-	-	725	-	-
Written <sup>A</sup>	635	-	-	-	-	-
Total	-	1,588	(1.066)	-	2,025	(3,298)

<sup>A</sup> PSP Investments, through written credit default swaps, indirectly guarantees the underlying reference obligations. The maximum potential exposure is the notional amount of the written credit default swaps as shown in the table above.

#### 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.12. Derivative-Related Assets and Liabilities (continued)

Total derivative-related assets and liabilities are comprised of:

	March 31, 2021			March 31, 2020		
	Netional	Fair Value		National	Fair Value	
(Canadian \$ millions)	Notional – Value	Assets	Liabilities	Notional Value	Assets	Liabilities
Listed derivatives	107,093	86	(66)	44,017	140	(80)
OTC derivatives	109,227	1,502	(1,000)	116,336	1,885	(3,218)
OTC-cleared derivatives	42,675	-	-	99,324	-	-
Total	_	1,588	(1,066)	_	2,025	(3,298)

The terms to maturity based on notional value for the derivatives were as follows as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Less than 3 months	81,835	125,895
3 to 12 months	103,970	66,286
Over 1 year	73,190	67,496

#### 4.2. Fair Value Hierarchy

#### 4.2.1. Classification

Financial assets and financial liabilities described under Note 4.1 are classified within the fair value hierarchy, described as follows, based on the lowest level of input that is significant to the fair value measurement as a whole.

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that PSP Investments can access at the end of the reporting period.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or the liability, either directly or indirectly. Level 2 inputs include:
- (i) Quoted prices for similar assets or liabilities in active markets.
- (ii) Quoted prices for identical or similar assets or liabilities in markets that are not active.
- (iii) Inputs other than quoted prices that are observable for the asset or liability.
- (iv) Market-corroborated inputs.
- Level 3 inputs are unobservable inputs for the asset or liability that are used within model-based techniques. They reflect management's assessment of the assumptions that market participants would use in pricing the assets or liabilities.

The classification within the levels of the hierarchy is established at the time of the initial determination of fair value of the asset or liability and reviewed at the end of each reporting period. PSP Investments determines whether a transfer between levels has occurred and recognizes such transfer at the beginning of the reporting period.

#### 4.2. Fair Value Hierarchy (continued)

#### 4.2.1. Classification (continued)

The following table shows the fair value of financial assets and financial liabilities as at March 31, 2021 classified within the fair value hierarchy:

(Canadian \$ millions)	Level 1	Level 2	Level 3	Total Fair Value
Public markets				
Canadian equity	2,016	813	40	2,869
Foreign equity	27,862	569	862	29,293
Private markets	,			-,
Real estate	-	-	23,325	23,325
Private equity	-	-	22,045	22,045
Infrastructure	-	-	16,568	16,568
Natural resources	-	-	9,407	9,407
Fixed income			,	,
Cash and money market securities	3,356	2,325	-	5,681
Government and corporate bonds	4,759	14,171	4	18,934
Inflation-linked bonds	10,276	87	-	10,363
Private debt securities	-	-	13,208	13,208
Alternative investments	-	5,494	6,346	11,840
	48,269	23,459	91,805	163,533
Investment-related assets				
Amounts receivable from pending trades	-	1,231	-	1,231
Interest receivable	-	293	-	293
Dividends receivable	-	115	-	115
Securities purchased under reverse repurchase agreements	-	2,746	-	2,746
Derivative-related assets	85	1,503	-	1,588
	85	5,888	-	5,973
Investments representing financial assets at FVTPL	48,354	29,347	91,805	169,506
Investment-related liabilities				
Amounts payable from pending trades	-	(1,111)	-	(1,111)
Interest payable	-	(52)	-	(52)
Securities sold short	(2,022)	-	-	(2,022)
Collateral payable	-	(1,613)	-	(1,613)
Securities sold under repurchase agreements	-	(2,391)	-	(2,391)
Derivative-related liabilities	(66)	(1,000)	-	(1,066)
Investment-related liabilities representing financial liabilities at FVTPL	(2,088)	(6,167)	-	(8,255)
Borrowings		-		
Capital market debt financing	-	(12,196)	-	(12,196)
Borrowings representing financial liabilities designated at FVTPL	-	(12,196)	-	(12,196)

#### 4.2. Fair Value Hierarchy (continued)

#### 4.2.1. Classification (continued)

The following table shows the fair value of financial assets and financial liabilities as at March 31, 2020 classified within the fair value hierarchy:

(Canadian \$ millions)	Level 1	Level 2	Level 3	Total Fair Value
Public markets				
Canadian equity	1,896	515	33	2,444
Foreign equity	19,180	1,090	875	21,145
Private markets	,			
Real estate	-	-	21,646	21,646
Private equity	-	-	16,064	16,064
Infrastructure	-	-	16,312	16,312
Natural resources	-	-	7,595	7,595
Fixed income				
Cash and money market securities	936	2,584	-	3,520
Government and corporate bonds	8,375	14,459	5	22,839
Inflation-linked bonds	11,758	284	-	12,042
Private debt securities	-	-	12,684	12,684
Alternative investments	-	1,901	6,155	8,056
	42,145	20,833	81,369	144,347
Investment-related assets				
Amounts receivable from pending trades	-	553	-	553
Interest receivable	-	427	-	427
Dividends receivable	-	116	-	116
Securities purchased under reverse repurchase agreements	-	3,284	-	3,284
Derivative-related assets	134	1,891	-	2,025
	134	6,271	-	6,405
Investments representing financial assets at FVTPL	42,279	27,104	81,369	150,752
Investment-related liabilities				
Amounts payable from pending trades	-	(739)	-	(739)
Interest payable	-	(69)	-	(69)
Securities sold short	(2,674)	(155)	-	(2,829)
Collateral payable	-	(2,437)	-	(2,437)
Securities sold under repurchase agreements	-	(6,390)	-	(6,390)
Derivative-related liabilities	(77)	(3,221)	-	(3,298)
Investment-related liabilities representing financial liabilities at FVTPL	(2,751)	(13,011)	-	(15,762)
Borrowings				
Capital market debt financing	-	(11,497)	_	(11,497)
Borrowings representing financial liabilities designated at FVTPL	-	(11,497)	-	(11,497)

There were no significant transfers between Level 1 and Level 2 during the year ended March 31, 2021 (no significant transfers between Level 1 and Level 2 during the year ended March 31, 2020).

#### 4.2. Fair Value Hierarchy (continued)

#### 4.2.2. Process for Level 3 Fair Value Determination

The valuation process is monitored and governed by an internal valuation committee ("VC"). This committee is responsible for overseeing all aspects of fair value determination. This includes valuation methodologies and procedures for each type of investment and ensuring they are complied with. Valuation methodologies established are based on widely recognized practices that are consistent with professional appraisal standards. Such standards include, among others, the *International Private Equity and Venture Capital Valuation Guidelines*, the *Canadian Uniform Standards of Professional Appraisal Practice* in the United States of America.

The fair value of investments classified as Level 3 in Private Markets, is determined at least semi-annually. For other interim reporting periods, the fair value is reviewed and adjusted, as appropriate, to reflect the impact of any significant market or investment-specific events or circumstances. For each investment, the relevant valuation methodology is applied consistently over time as appropriate in the prevailing circumstances. The appropriateness of significant changes in valuation methodologies is reviewed by the VC.

In cases where the services of third-party appraisers are used, management ensures their independence and that valuation methods used are consistent with professional appraisal standards outlined above. In validating the work performed by appraisers, management ensures that the assumptions used correspond to financial information and forecasts of the underlying investment.

With respect to fund investments classified as Level 3, the annual fair value is generally determined based on audited financial statements received from the fund's general partner. In certain cases, fair value is obtained from information provided by the fund's administrators and is reviewed by Management to ensure reasonableness and adherence to acceptable industry valuation methods. Where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration in determining fair value.

To reflect the impact, where applicable, of significant market movements or other events occurring up to March 31, 2021, such as those in connection with the market disruption described in Note 2.4, adjustments to Private Markets and fund investments are made as appropriate. Such adjustments are based on a number of factors including public market trading comparables, investment specific characteristics as well as market conditions and uncertainties at that time.

#### 4.2. Fair Value Hierarchy (continued)

#### 4.2.3. Level 3 Significant Inputs

The following table outlines key information with respect to significant inputs related to financial assets and financial liabilities categorized within Level 3 as at March 31, 2021:

Financial Assets and Financial Liabilities	Type of Investment	Fair Value (Canadian \$ millions)	Significant Valuation Techniques	Significant Unobservable Inputs	Range (Weighted Average)
Public markets					
Canadian equity	Direct investments	40	Net asset value method (NAV) <sup>a</sup>	N/A	N/A
Foreign equity	Direct investments	862	NAV <sup>A</sup>	N/A	N/A
Private markets Real estate	Direct and	21,651	Discounted cash flow	Discount rate <sup>B, C</sup>	5.00% - 20.00% (7.34%)
	co-investments		(DCF)	Terminal capitalization rate <sup>B, C</sup>	4.00% - 13.25% (5.71%)
			Direct capitalization	Capitalization rate <sup>B, D</sup>	2.40% - 10.13% (4.70%)
				Stabilized occupancy rate <sup>D, E</sup>	38.00% - 100.00% (96.89%)
			Sales comparison approach	Price per square foot <sup>D, E</sup>	\$4.07 - \$1,365.41 (\$274.50)
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	1,674	NAV <sup>A</sup>	N/A	N/A
Other private	Direct and		DCF	Discount rate <sup>B</sup>	5.92% - 15% (8.70%)
markets	co-investments		Market comparables	N/A	N/A
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	14,438	NAV <sup>A</sup>	N/A	N/A
Fixed income Corporate bonds	Asset-backed term notes	4	Third-party pricing <sup>A</sup>	N/A	N/A
Private debt	Direct and	9,218	DCF	Discount rate <sup>B</sup>	2.70% - 22.23% (9.03%)
securities	co-investments		NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	3,990	NAV <sup>A</sup>	N/A	N/A
Alternative investments	Fund investments	6,346	NAV <sup>A</sup>	N/A	N/A
Total		91,805			

<sup>A</sup> In certain cases, when investments are held through funds, partnerships or similar structures, fair value is determined by third parties where valuation information is not available to PSP Investments.

<sup>в</sup> An increase (decrease) in this unobservable input, taken individually, generally results in a decrease (increase) in fair value.

<sup>c</sup> An increase (decrease) in the discount rate is generally accompanied by an increase (decrease) of the terminal capitalization rate.

<sup>D</sup> There is no predictable direct relationship between this input and any other significant unobservable input.

<sup>E</sup> An increase (decrease) in this unobservable input, taken individually, generally results in an increase (decrease) in fair value.

#### 4.2. Fair Value Hierarchy (continued)

#### 4.2.3. Level 3 Significant Inputs (continued)

The following table outlines key information with respect to significant inputs related to financial assets and financial liabilities categorized within Level 3 as at March 31, 2020:

Financial Assets and Financial Liabilities	Type of Investment	Fair Value (Canadian \$ millions)	Significant Valuation Techniques	Significant Unobservable Inputs	Range (Weighted Average)
Public markets Canadian equity	Direct investments	33	Net asset value method (NAV) <sup>a</sup>	N/A	N/A
Foreign equity	Direct investments	875	NAV <sup>A</sup>	N/A	N/A
Private markets Real estate	Direct and co-investments	20,428	Discounted cash flow (DCF)	Discount rate <sup>B, C</sup>	2.90% - 20.00% (7.46%)
	co-investments			Terminal capitalization rate <sup>B, C</sup>	3.95% - 10.25% (5.82%)
			Direct capitalization	Capitalization rate <sup>B, D</sup>	2.35% - 9.78% (4.88%)
				Stabilized occupancy rate <sup>D, E</sup>	67.50% - 100.00% (98.43%)
			Sales comparison approach	Price per square foot <sup>D, E</sup>	\$0.94 - \$1,895.16 (\$290.17)
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	1,218	NAV <sup>A</sup>	N/A	N/A
Other private	Direct and	Direct and 28,377 co-investments	DCF	Discount rate <sup>B</sup>	6.30% - 15% (8.20%)
markets	co-investments		Market comparables	N/A	N/A
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	11,594	NAV <sup>A</sup>	N/A	N/A
Fixed income Corporate bonds	Asset-backed term notes	5	Third-party pricing <sup>A</sup>	N/A	N/A
Private debt	Direct and	9,011	DCF	Discount rate <sup>B</sup>	6.63% - 22.64% (11.86%)
securities	co-investments		NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	3,673	NAV <sup>A</sup>	N/A	N/A
Alternative investments	Fund investments	6,155	NAV <sup>A</sup>	N/A	N/A
Total		81,369			

<sup>A</sup> In certain cases, when investments are held through funds, partnerships or similar structures, fair value is determined by third parties where valuation information is not available to PSP Investments.

<sup>в</sup> An increase (decrease) in this unobservable input, taken individually, generally results in a decrease (increase) in fair value.

<sup>c</sup> An increase (decrease) in the discount rate is generally accompanied by an increase (decrease) of the terminal capitalization rate.

<sup>D</sup> There is no predictable direct relationship between this input and any other significant unobservable input.

<sup>E</sup> An increase (decrease) in this unobservable input, taken individually, generally results in an increase (decrease) in fair value.

#### 4.2. Fair Value Hierarchy (continued)

#### 4.2.4. Level 3 Reconciliation

The following table shows a reconciliation of all movements related to financial assets and financial liabilities categorized within Level 3 for the year ended March 31, 2021:

(Canadian \$ millions)	Opening Balance	Purchases	Sales	Settlements	Realized Gains (Losses)	Unrealized Gains <sup>A</sup>	Transfer out of Level 3	Closing Balance
Public markets	908	168	(106)	_	(7)	342	(403)	902
Private markets	61,617	8,997	(4,904)	-	1,364	4,405	(134)	71,345
Fixed income Alternative	12,689	4,624	(4,461)	(1)	102	259	-	13,212
investments	6,155	568	(899)	-	99	423	-	6,346
Total	81,369	14,357	(10,370)	(1)	1,558	5,429	(537)	91,805

<sup>A</sup> Includes Plan Account allocation adjustments.

As at March 31, 2020, an investment of \$403 million in a non-listed fund that held listed securities was classified under Level 3 due to the nature of the contractual restrictions on the redemption of fund units. During the year ended March 31, 2021, the listed securities held by the fund were transferred to PSP Investments and were classified as Level 1 as at March 31, 2021. Additionally, as at March 31, 2020, a private market investment of \$134 million was classified under Level 3 as its fair value was determined based on significant unobservable inputs. During the year ended March 31, 2021, this investment was transferred to Level 2 as the underlying investee indirectly held by PSP Investments became publicly traded.

The following table shows a reconciliation of all movements related to financial assets and financial liabilities categorized within Level 3 for the year ended March 31, 2020:

(Canadian \$ millions)	Opening Balance	Purchases	Sales	Settlements	Realized Gains	Unrealized Gains (Losses) <sup>∧</sup>	Transfer in (out) of Level 3	Closing Balance
Public markets	1,262	83	(644)	_	381	(174)	_	908
Private markets	55,219	14,119	(7,759)	-	2,735	(2,769)	72	61,617
Fixed income	11,396	5,690	(3,750)	(1)	83	(729)	-	12,689
Alternative investments	5,752	1,230	(897)	-	125	112	(167)	6,155
Total	73,629	21,122	(13,050)	(1)	3,324	(3,560)	(95)	81,369

<sup>A</sup> Includes Plan Account allocation adjustments.

As at March 31, 2019, an alternative investment of \$167 million in a non-listed fund that held listed securities was classified as Level 3 due to the nature of the contractual restrictions on the redemption of fund units. During the year ended March 31, 2020, the investment was transferred to Level 2 as the contractual restrictions were lifted. Additionally, as at March 31, 2019, a public market investment of \$72 million was classified as Level 1 and was transferred to Level 3 during the year ended March 31, 2020, as the investment became privately held.

#### 4.2.5. Level 3 Sensitivity Analysis

In the course of measuring fair value of financial instruments classified as Level 3, valuation techniques used incorporate assumptions that are based on non-observable data. Significant assumptions used for each asset class are described in Note 4.2.3. Although such assumptions reflect management's best judgment, with all other variables held constant, the use of reasonably possible alternative assumptions could yield different fair value measures representing, at a minimum, a 3% increase and 3% decrease as at March 31, 2021 (March 31, 2020 – 3% increase and 3% decrease) in the fair value of financial instruments categorized as Level 3. This excludes fund investments where a sensitivity analysis is not possible given the underlying assumptions used are not available to PSP Investments. In the case of fund investments, the fair value is determined as indicated in Note 4.2.2.

# 5 — Collateral Pledged and Received

PSP Investments is party to agreements that involve pledging and holding collateral, as outlined in Notes 2.3.5, 2.3.6 and 7.2.1. The following table illustrates the fair values of the Plan Account's allocated collateral, as well as the securities under the lending and borrowing programs and the securities under the repurchase and reverse repurchase agreements, as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Securities lending and borrowing		
Securities lent	2,617	481
Collateral held <sup>A</sup>	2,801	512
Securities borrowed	1,394	750
Collateral pledged <sup>B</sup>	1,448	814
Securities repurchase and reverse repurchase agreements		
Securities sold under repurchase agreements	2,384	6,435
Collateral pledged	2,390	6,404
Securities purchased under reverse repurchase agreements	2,745	3,293
Collateral held <sup>c</sup>	2,744	3,289
Derivative contracts		
Collateral pledged	496	2,106
Collateral held <sup>D</sup>	962	280

<sup>A</sup> The minimum fair value of securities collateral denominated in the same currency required is equal to 102%, and in the case of securities denominated in different currencies 105%.

<sup>B</sup> The minimum fair value of collateral required is equal to 100% of the fair value of the securities borrowed.

<sup>c</sup> The collateral received is in the form of securities, of which \$744 million has been used in connection with short selling transactions as at March 31, 2021 (March 31, 2020 – \$2,079 million) and \$112 million has been used in connection with securities sold under repurchase agreements (March 31, 2020 – \$97 million).

<sup>D</sup> As part of collateral held, cash amounted to \$222 million as at March 31, 2021 (March 31, 2020 – \$33 million) and securities amounted to \$740 million as at March 31, 2021 (March 31, 2021 (March 31, 2020 – \$247 million). All cash collateral is reinvested.

# 6- Interests in Other Entities

#### 6.1. Subsidiaries, Joint Ventures and Associates

As an investment entity, PSP Investments does not consolidate its subsidiaries other than those that solely provide it with services that relate to its investment activities. PSP Investments measures its investments in its subsidiaries, joint ventures and associates at FVTPL as described in Note 2.1.

For purposes of preparing this note, management assesses control, joint control and significant influence as follows:

#### (i) Control and significant influence

PSP Investments determines that it has control over an investee when it is exposed, or has rights, to variable returns from its investment in an entity and has the ability to affect those returns through its power over the investee.

In certain cases, PSP Investments does not have control over an investee but has the power to participate in the financial and operating policy decisions of the investee. In such cases, PSP Investments determines that it has significant influence over the investee.

In the context of control or significant influence, power over an investee is obtained through voting rights conveyed by PSP Investments' ownership interest, other contractual arrangements, or a combination thereof.

#### (ii) Joint control

PSP Investments determines that it is party to a joint venture arrangement when it has joint control over an investee and has rights to the net assets of the investee. Joint control is established through a contractual arrangement which requires the unanimous consent of the parties sharing control for the activities that significantly affect the returns of the arrangement.

Generally, decision making regarding such activities is governed through voting rights conveyed by the ownership interest of each party. In certain cases, it is governed solely through contractual arrangements or in conjunction with the ownership interest of each party.

### 6 — Interests in Other Entities (continued)

#### 6.1. Subsidiaries, Joint Ventures and Associates (continued)

In the normal course of business, investments in private markets are commonly held through investment entity subsidiaries formed by PSP Investments. As at March 31, 2021, 120 investment entity subsidiaries were incorporated in North America, 18 in Europe, 13 in Oceania, 4 in Central and South America, 1 in Africa and 1 in Asia (March 31, 2020 – 111 in North America, 15 in Europe, 15 in Oceania, 4 in Central and South America, 1 in Africa and 1 in Asia).

In addition, PSP Investments controlled 91 investees directly or through its investment entity subsidiaries as at March 31, 2021 (March 31, 2020 - 84 investees).

The following tables present, in descending order, the most significant investees held directly or indirectly by PSP Investments where it has control, joint control or significant influence.

	March 31, 2021					
Entity's Name	Principal Place of Business	Ownership Interest Held by PSP Investments (%)	Relationship to PSP Investments			
AviAlliance GmbH	Europe	100	Controlled investee			
Kaingaroa Timberlands Limited	Oceania	56	Jointly controlled investee			
Revera Inc.	North America	100	Controlled investee			
SEGRO European Logistics Partnership S.a.r.l.	Europe	50	Jointly controlled investee			
Forth Ports Limited	Europe	51	Jointly controlled investee			
Roadis Transportation Holding, S.L.U.	Global	100	Controlled investee			
American Wholesale Insurance Holding Company, LLC	North America	23	Associate			
TDF S.A.S.	Europe	22	Associate			
Constantin Investment Limited	Europe	38	Associate			
Pomona Farming, LLC	North America	99	Controlled investee			

	March 31, 2020				
Entity's Name	Principal Place of Business	Ownership Interest Held by PSP Investments (%)	Relationship to PSP Investments		
AviAlliance GmbH	Europe	100	Controlled investee		
Revera Inc.	North America	100	Controlled investee		
Kaingaroa Timberlands Limited	Oceania	56	Jointly controlled investee		
Roadis Transportation Holding, S.L.U.	Global	100	Controlled investee		
SEGRO European Logistics Partnership S.a.r.l.	Europe	50	Jointly controlled investee		
Forth Ports Limited	Europe	51	Jointly controlled investee		
TDF S.A.S.	Europe	22	Associate		
Big Box Properties	North America	49	Jointly controlled investee		
Roccapina Fund, L.P.	North America	100	Controlled investee		
American Wholesale Insurance Holding Company, LLC	North America	27	Associate		

In addition to the above, PSP Investments consolidates wholly-owned subsidiaries that solely provide it with services that relate to its investment activities. Such services consist of investment management and financing of private market investments within the context of PSP Investments' capital market debt program described in Note 8.2.

#### 6.2. Structured Entities

PSP Investments holds interests in partnerships and funds mainly in the context of its investments in private markets. Given their nature, such entities commonly have the characteristics of a structured entity as defined by IFRS. These entities are held as investments and do not expose PSP Investments to additional risks or returns compared to interests held in non-structured entities.

Information regarding structured entities is included, as applicable, within disclosures of investment risk management under Note 7, guarantees and indemnities under Note 16 and commitments under Note 17.

### 7 - Investment Risk Management

PSP Investments is required to act in the best interests of the contributors and beneficiaries under the Plans and for maximizing returns without undue risk of loss. In pursuit of this objective, PSP Investments established an Enterprise Risk Management Policy (ERM Policy). The ERM Policy provides a framework for identifying, evaluating, managing, mitigating, monitoring and reporting the investment and non-investment risks to which PSP Investments is exposed.

As part of the overall ERM policy, the objective of the Investment Risk Management Policy (IRM Policy) is to support the management of risk inherent to the investment decision making process. The IRM Policy outlines a framework detailing how investment activities should comply with PSP Investments' risk philosophy and align with the tolerance and limits of its risk appetite. The IRM Policy also supplements the Statement of Investment Policies, Standards and Procedures (SIP&P), whose objective is to effectively manage investment risks related to the implementation of PSP Investments' various investment strategies. Investment risks include market, credit and liquidity risks.

#### 7.1. Market Risk

Market risk is the risk that the value of an investment will fluctuate as a result of an adverse financial outcome due to changes in the factors that drive that value, such as changes in market prices, changes caused by factors specific to the individual investment, volatility in share and commodity prices, interest rate, foreign exchange or other factors affecting similar securities traded in the market.

#### 7.1.1. Measurement of Market Risk

The absolute annualized volatility of the total portfolio is used as the primary measure of market risk. The absolute volatility is a statistical measure of the size of changes in investment returns of a given investment or portfolio of investments. It is used to illustrate the potential loss of value in an investment or portfolio of investments as a result of fluctuations in market prices.

PSP Investments uses seven years' worth of market returns scaled to a twelve-month holding period to calculate the absolute volatility. For investments that are not actively traded, the calculation of the absolute volatility uses securities with similar risk attributes as a proxy.

The absolute volatility is statistically valid under normal market conditions. Although it includes losses from severe market events such as those described in Note 2.4, it does not solely measure such events. It also assumes that the future will behave in a pattern similar to the past. Consequently, if future market conditions differ significantly from those of the past, potential losses may differ from those originally estimated.

The following table shows the absolute volatility of the total portfolio expressed as a percentage of net investments as at the end of the period:

	March 31, 2021 (%)	March 31, 2020 (%)
Absolute volatility	11.3	9.2

#### Stress Testing

Although the absolute volatility is a widely accepted risk measure, it is complemented by other risk measurement methodologies that provide greater insight on market risk. PSP Investments uses stress testing and scenario analysis to examine the impact on financial results of abnormally large movements in risk factors. Such techniques are used to test a portfolio's sensitivity to various risk factors and key model assumptions. These methods also use historically stressed periods to evaluate how a current portfolio reacts under such circumstances. Stress testing and scenario analysis are also deployed to assess new product performance.

#### 7.1. Market Risk (continued)

#### 7.1.2. Interest Rate Risk

Interest rate risk refers to the risk that fluctuations in interest rates will directly affect the fair value of the Plan Account's net asset values. The terms to maturity of the classes of financial instruments, outlined in Note 4.1, with the most significant exposure to interest rate risk were as follows as at:

(Canadian \$ millions)	March 31, 2021							
	Less than 1 Year	1 to 5 Years	5 to 10 Years	Over 10 Years	Other	Total		
Cash and money market securities	-	-	-	-	5,681^	5,681		
Government and corporate bonds	506	8,852	4,711	4,240	625 <sup>₿</sup>	18,934		
Inflation-linked bonds	384	4,066	3,632	2,281	-	10,363		
Private debt securities	151	3,499	4,215	1,169	<b>4,174</b> <sup>c</sup>	13,208		
Total fixed income	1,041	16,417	12,558	7,690	10,480	48,186		

(Canadian \$ millions)	March 31, 2020							
	Less than 1 Year	1 to 5 Years	5 to 10 Years	Over 10 Years	Other	Total		
Cash and money market securities	_	_	_	_	3,520 <sup>A</sup>	3,520		
Government and corporate bonds	674	12,997	4,143	4,026	999 <sup>₿</sup>	22,839		
Inflation-linked bonds	-	4,341	4,615	3,086	-	12,042		
Private debt securities	224	3,156	4,532	1,083	3,689 <sup>c</sup>	12,684		
Total fixed income	898	20,494	13,290	8,195	8,208	51,085		

<sup>A</sup> Due to their short-term maturity, these investments are not significantly exposed to interest rate risk.

<sup>B</sup> Certain fixed income securities are not significantly exposed to interest rate risk as their prescribed rates are variable.

<sup>c</sup> Information in connection with the terms to maturity of fund and certain directly held investments included as part of private debt securities is not available.

All equity investments within Canadian equity, foreign equity, real estate, private equity, infrastructure and natural resources amounting to \$103,507 million as at March 31, 2021 (\$85,206 million as at March 31, 2020) do not have specified terms to maturity nor are they significantly exposed to interest rate risk.

Alternative investments described in Note 4.1.4, which amounted to \$11,840 million as at March 31, 2021 (\$8,056 million as at March 31, 2020), also have no specified terms to maturity. Certain of these investments, as well as reverse repurchase agreements and derivative contracts described in Notes 4.1.10 and 4.1.12, respectively, are subject to interest rate risk exposures. These exposures are reflected in the absolute volatility calculation described in Note 7.1.1.

The terms to maturity of PSP Investments' capital market debt financing are disclosed in Note 8.2.

#### 7.1. Market Risk (continued)

### 7.1.3. Foreign Currency Risk

PSP Investments is exposed to currency risk through holding of investments (i.e. direct and indirect holdings of securities, units in pooled funds and units in limited partnerships) or investment-related liabilities in various currencies. Fluctuations in the relative value of the Canadian dollar against these foreign currencies can result in a positive or a negative effect on the fair value of the investments. To mitigate this risk, PSP Investments may take, through foreign forward contracts or cross currency swaps, positions in foreign currencies.

The underlying foreign currency exposures of net investments for the Plan Account were as follows as at:

	March 31	1, 2021
urrency	Fair Value (Canadian \$ millions)	% of Total
US Dollar	77,710	63.0
Euro	17,219	14.0
Australian Dollar	6,131	5.0
British Pound	4,452	3.6
Japanese Yen	2,951	2.4
Hong Kong Dollar	1,912	1.6
Mexican Peso	1,536	1.2
Swiss Franc	1,207	1.0
Indian Rupee	1,189	1.0
Brazilian Real	1,176	1.0
Chinese Yuan	1,152	0.9
South Korean won	1,123	0.9
Others	5,598	4.4
Total	123,356	100.0

As at March 31, 2021, PSP Investments and its investment entity subsidiaries also had commitments, denominated in foreign currencies of \$19,615 million for the Plan Account (US \$12,919 million, € 1,870 million, £ 276 million, 16 million South African rands, 1,465 million Mexican pesos, 2,200 million Indian rupees and 36 million Danish kroner), which were not included in the foreign currency exposure table above.

British Pound	3,482	3.3
Japanese Yen	2,545	2.4
Japanese Yen	2,545	2.4
Hong Kong Dollar	1,705	1.6
Swiss Franc	1,260	1.2
Mexican Peso	1,160	1.1
Indian Rupee Brazilian Real	975	0.9 0.9
Others	4,407	4.2
Total	105,678	100.0

As at March 31, 2020, PSP Investments and its investment entity subsidiaries also had commitments, denominated in foreign currencies of \$18,111 million for the Plan Account (US \$10,554 million, € 1,451 million, £ 198 million, 16 million South African rands, 1,621 million Mexican pesos, 19,200 million Indian rupees, 36 million Danish kroner and 6 million Australian dollars), which were not included in the foreign currency exposure table above.

## 7.2. Credit Risk

PSP Investments is exposed to credit risk, which is the risk of non-performance of a debtor on whom PSP Investments relies to fulfill contractual or financial obligations. That is, the risk that the issuer of a debt security or that the counterparty to a derivative contract, to a securities lending and borrowing transaction or to securities purchased under reverse repurchase agreements, is unable to meet its financial obligations.

Credit risk encompasses the risk of a deterioration of creditworthiness and the relevant concentration risk. Credit risk monitoring entails an evaluation of the credit quality of each issuer and counterparty that transacts with PSP Investments. To perform this evaluation for public issuers and counterparties, PSP Investments relies on four recognized credit rating agencies. A minimum of two credit ratings are used to classify each security. If the agencies disagree as to a security's credit quality, PSP Investments uses the lowest of the available ratings. For private issuers, PSP Investments assigns internal credit ratings to issuers and measures the combined risk profile against set targets. To assign risk ratings to issuers, PSP Investments uses methodologies comparable to those used by recognized rating agencies.

As at March 31, 2021, the Plan Account's maximum exposure to credit risk amounted to \$52 billion (March 31, 2020 - \$55 billion). This amount is presented before collateral held and netting arrangements that do not qualify for offsetting under IFRS. The maximum credit exposure excludes guarantees disclosed in Note 16 as well as investments in funds classified as alternative investments in Note 4.1. Such funds hold fixed income securities among other types of instruments.

To monitor the evolution of credit risk, PSP Investments periodically produces a concentration report by credit rating for credit-sensitive securities. The concentration of credit risk by credit rating was as follows as at:

		March 31, 2021									
(Canadian \$ millions)	Government and corporate bonds <sup>A</sup>	Inflation- linked bonds <sup>a</sup>	Money market securities <sup>a</sup>	Reverse repurchase agreements	OTC derivatives <sup>в</sup>	Private debt securities <sup>a</sup>	Total <sup>A</sup>				
AAA-AA	12,737	10,295	4,298	1,236	36	-	28,602				
A	5,688	87	887	1,476	1,466	-	9,604				
BBB	194	-	-	34	-	231	459				
BB or below	337	-	-	-	-	13,043	13,380				
No rating <sup>c</sup>	84	-	19	-	-	102	205				
Total	19,040	10,382	5,204	2,746	1,502	13,376	52,250				

(Canadian \$ millions)		March 31, 2020									
	Government and corporate bondsA	Inflation- linked bonds <sup>a</sup>	Money market securities <sup>▲</sup>	Reverse repurchase agreements	OTC derivatives <sup>B</sup>	Private debt securities <sup>a</sup>	Total <sup>a</sup>				
AAA-AA	16,101	11,810	1,510	788	199	-	30,408				
A	5,427	100	565	2,465	1,686	-	10,243				
BBB	626	157	-	31	-	172	986				
BB or below	769	_	-	-	-	12,545	13,314				
No rating <sup>c</sup>	53	-	-	-	-	231	284				
Total	22,976	12,067	2,075	3,284	1,885	12,948	55,235				

<sup>A</sup> Includes interest receivable.

<sup>B</sup> As disclosed in Note 4.1.12.

<sup>c</sup> Includes securities for public issuers and counterparties, that are either not rated by credit rating agencies or rated by a single credit rating agency.

#### 7.2. Credit Risk (continued)

## 7.2.1. Counterparty Risk

Counterparty risk represents the credit risk from current and potential exposure related to transactions involving derivative contracts, securities lending and borrowing as well as securities repurchase and reverse repurchase agreements. In order to minimize counterparty risk, PSP Investments requires that counterparties provide adequate collateral and meet its credit rating requirements. PSP Investments frequently monitors the credit rating of its counterparties as determined by recognized credit rating agencies. With respect to derivative contracts, PSP Investments has the ability to terminate all trades with most counterparties whose credit rating is downgraded below its requirements.

For OTC derivatives, PSP Investments' policy also requires the use of the International Swaps and Derivative Association (ISDA) Master Agreement with all counterparties to derivative contracts. The ISDA Master Agreement provides the contractual framework within which dealing activities across a full range of OTC products are conducted. In the case of OTC-cleared derivatives, trading activities are regulated between parties under terms that are customary to such transactions.

As a credit mitigation technique, the ISDA Master Agreement contractually binds counterparties to close-out netting provisions in the case of default by one of the counterparties. Additionally, the Credit Support Annex (CSA) to the ISDA Master Agreement enables PSP Investments to realize any collateral placed with it in the case of default of the counterparty. The CSA also requires PSP Investments to contribute further collateral when requested. All collateral transactions under the CSA are in cash, high-quality debt instruments or securities. The CSA also regulates the exchange of collateral when the credit exposure to a counterparty exceeds a predetermined threshold. Counterparties are generally authorized to sell, repledge or otherwise use collateral held. Similarly, in the case of OTC-cleared derivatives, collateral is required in cash, high quality debt instruments or securities and can be sold, repledged or otherwise used. PSP Investments does not sell, repledge or otherwise use any collateral held in the form of securities but does reinvest all cash collateral, with respect to derivative contracts.

With respect to transactions involving securities lending and borrowing agreements as well as securities repurchase and reverse repurchase agreements, collateral requirements are in place to mitigate counterparty risk. Notes 2.3.5 and 2.3.6 describe collateral requirements in securities lending and borrowing programs as well as securities repurchase and reverse repurchase agreements.

Information in connection with collateral pledged by PSP Investments and its counterparties is disclosed in Note 5.

In the case of the securities lending program, PSP Investments' exposure to counterparty risk is further mitigated as the custodian of the securities lent assumes the risk that a counterparty will be unable to meet its obligations associated with the collateral requirements.

Management is responsible for counterparty risk monitoring and mitigation as well as maintaining a comprehensive, disciplined, and enterprise-wide process for tracking and managing counterparty risk. As such, management measures counterparty risk on an ongoing basis, evaluates and tracks the creditworthiness of current counterparties and mitigates counterparty risk through collateral management.

### 7.2. Credit Risk (continued)

### 7.2.2. Offsetting

PSP Investments is subject to ISDA Master Agreements in relation to its OTC derivative financial instruments as described. Such agreements contain close-out netting provisions applicable only in the case of default. In certain cases, such agreements also allow for offsetting. In cases where the conditions for offsetting were met, financial instruments have been presented net in the Statements of Financial Position. Securities repurchase and reverse repurchase agreements described in Notes 2.3.6 and 5 are subject to similar arrangements however they are not offset as the conditions for offsetting are not met.

The following tables present the financial assets and liabilities described above:

#### **Financial Assets**

(Canadian \$ millions)		Less: Gross Amount of	Net Amount of Financial Assets	Less: I Not Set Off in of F		
	Gross Amount of Recognized Financial Assets	Recognized Financial Liabilities Set Off	Presented in the Statements of Financial Position	Recognized Financial Liabilities	Collateral Held and Not Recognized	Net
March 31, 2021						
Reverse repurchase agreements	2,746	-	<b>2,746</b> <sup>^</sup>	1,090	1,655	1
OTC-derivatives	1,646	144	<b>1,502</b> <sup>B</sup>	1,057	432	13
Total	4,392	144	4,248	2,147	2,087	14
<b>March 31, 2020</b> Reverse repurchase						
agreements	3,284	-	3,284 <sup>A</sup>	2,599	683	2
OTC-derivatives	1,916	31	1,885 <sup>B</sup>	1,654	224	7
Total	5,200	31	5,169	4,253	907	9

**Financial Liabilities** 

(Canadian \$ millions)	Less: Gross		Net Amount of Financial Liabilities	Less: Not Set Off of I		
	Gross Amount of Recognized Financial Liabilities	Amount of Recognized Financial Assets Set Off	Presented in the Statements of Financial Position	Recognized Financial Assets	Collateral Pledged and Not Derecognized	Net
March 31, 2021						
Repurchase agreements	2,391	-	2,391^	1,090	1,299	2
OTC-derivatives	1,144	144	<b>1,000</b> <sup>B</sup>	897	89	14
Collateral payable	222	-	<b>222</b> <sup>c</sup>	160	-	62
Total	3,757	144	3,613	2,147	1,388	78
March 31, 2020						
Repurchase agreements	6,390	-	6,390 <sup>A</sup>	2,599	3,788	3
OTC-derivatives	3,249	31	3,218 <sup>₿</sup>	1,638	1,525	55
Collateral payable	33	-	<b>33</b> <sup>c</sup>	16	1	16
Total	9,672	31	9,641	4,253	5,314	74

<sup>A</sup> As described in Note 4.1.10.

<sup>B</sup> As described in Note 4.1.12.

<sup>c</sup> As described in Note 4.1.9. The balance consists of cash collateral received with respect to certain OTC derivative transactions and is included in Note 4.1 as part of collateral payable.

## 7.3. Liquidity Risk

Liquidity risk corresponds to the risk that PSP Investments will not be able to meet its financial obligations on a timely basis, with sufficient and readily available cash resources. PSP Investments' cash position is monitored on a daily basis. In general, investments in cash, money market securities, floating rate notes, bonds and public equities are expected to be highly liquid as they will be invested in securities that are actively traded. Management utilizes appropriate measures and controls to monitor liquidity risk in order to ensure that there is sufficient liquidity to meet financial obligations as they come due. A liquidity report taking into consideration future forecasted cash flows is prepared and presented to senior management on a weekly basis. This ensures that sufficient cash reserves are available to meet forecasted cash outflows. Additionally, sufficient sources of liquidity are maintained for deployment in case of market disruption.

PSP Investments has the ability to raise additional capital through the use of its capital market debt program. This program allows PSP Investments to issue short-term promissory notes and medium-term notes. Note 8.2 provides additional information on the usage of the capital market debt program. Furthermore, PSP Investments maintains credit facilities for general corporate purposes. Note 8.1 provides additional information with respect to such credit facilities.

The terms to maturity of the notional amount of derivatives are disclosed in Note 4.1.12.

#### **Financial Liabilities**

The following tables present the fair value of non-derivative-related financial liabilities as well as derivative-related financial instruments, aggregated according to their maturities as at March 31, 2021 and excluding the impact of guarantees and indemnities disclosed in Note 16:

(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Non-derivative-related financial liabilities <sup>A</sup>				
Amounts payable from pending trades	(1,111)	-	-	(1,111)
Interest payable	(46)	(6)	-	(52)
Securities sold short	(2,022)	-	-	(2,022)
Collateral payable	(581)	-	(1,032)	(1,613)
Securities sold under repurchase agreements	(1,965)	(426)	_	(2,391)
Capital market debt financing	(2,672)	(2,428)	(7,096)	(12,196)
Trade payable and other liabilities	(105)	(80)	(133)	(318)
Total	(8,502)	(2,940)	(8,261)	(19,703)
(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Derivative-related financial instruments		Months	i icui	Total
		= 40	100	4 = 0.0
Derivative-related assets	633	546	409	1,588
Derivative-related liabilities <sup>A</sup>	(414)	(412)	(240)	(1,066)
Total	219	134	169	522

<sup>A</sup> Liabilities are presented in the earliest period in which the counterparty can request payment.

#### 7.3. Liquidity Risk (continued)

The following tables present the fair value of non-derivative-related financial liabilities as well as derivative-related financial instruments, aggregated according to their maturities as at March 31, 2020 and excluding the impact of guarantees and indemnities disclosed in Note 16:

(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Non-derivative-related financial liabilities <sup>A</sup>				
Amounts payable from pending trades	(739)	-	-	(739)
Interest payable	(24)	(45)	-	(69)
Securities sold short	(2,829)	-	-	(2,829)
Collateral payable	(36)	-	(2,401)	(2,437)
Securities sold under repurchase agreements	(5,643)	(747)	-	(6,390)
Capital market debt financing	(2,630)	(2,658)	(6,209)	(11,497)
Trade payable and other liabilities	(93)	(94)	(134)	(321)
Total	(11,994)	(3,544)	(8,744)	(24,282)
(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Derivative-related financial instruments				
Derivative-related assets	1,398	366	261	2,025
Derivative-related liabilities <sup>A</sup>	(1,987)	(1,057)	(254)	(3,298)
Total	(589)	(691)	7	(1,273)

<sup>A</sup> Liabilities are presented in the earliest period in which the counterparty can request payment.

## 8 - Borrowings

## 8.1. Credit Facilities

PSP Investments maintains a revolving credit facility in the amount of \$2 billion and a demand line of credit in the amount of \$1 billion (together "the Credit Facilities").

The Credit Facilities are for general corporate purposes and are available in either Canadian or US currencies. Subject to customary terms and conditions, these Credit Facilities are available at variable interest rates such as the prime rate and the US base rate.

These Credit Facilities were not drawn upon as at March 31, 2021 and 2020.

## 8.2. Capital Market Debt Financing

PSP Investments' capital market debt program consists of the private placement of short-term promissory notes as well as medium-term notes issued by PSP Capital Inc., a wholly-owned subsidiary of PSP Investments. The capital raised is primarily used to finance private market investments. It is unconditionally and irrevocably guaranteed by PSP Investments in accordance with its corporate leverage policy.

The maximum amount authorized by the Board of Directors for the capital market debt program is 10% of the net investments plus all recourse debt outstanding of PSP Investments at the time of commitment to issuance. Under this limit, the short-term promissory note component cannot exceed \$12 billion for issuances in Canada and the United States combined.

PSP Investments' capital market debt financing was in compliance with the limits authorized by the Board of Directors during the years ended March 31, 2021 and 2020.

## 8 — Borrowings (continued)

## 8.2. Capital Market Debt Financing (continued)

The following outlines the terms as well as the fair value of the notes issued under the capital market debt program allocated to the Plan Account as at:

	March 3	1, 2021	March 33	1, 2020
(Canadian \$ millions)	Capital Amounts Payable at Maturity	Fair Value	Capital Amounts Payable at Maturity	Fair Value
Short-term Canadian Dollar promissory notes, bearing interest between 0.12% and 0.51% and maturing within 90 and 364 days of issuance (March 31, 2020 – between 0.97% and 1.87%, maturing within 27 and 364 days)	257	257	236	236
Short-term US Dollar promissory notes, bearing interest between 0.09% and 0.47% and maturing within 31 and 365 days of issuance (March 31, 2020 – between 0.03% and 2.02%, maturing within 7 and 366 days)	3,931	3,928	4,326	4,315
Medium-term notes Series 5, bearing interest of 3.03% per annum and maturing on October 22, 2020	_	_	727	737
Medium-term notes Series 7, bearing interest of 3.29% per annum and maturing on April 4, 2024	1,064	1,145	1,024	1,099
Medium-term notes Series 8, bearing interest of 1.34% per annum and maturing on August 18, 2021	911	915	859	866
Medium-term notes Series 9, bearing interest of 2.09% per annum and maturing on November 22, 2023	1,093	1,135	1,078	1,109
Medium-term notes Series 10, bearing interest of 1.73% per annum and maturing on June 21, 2022	1,143	1,163	1,214	1,234
Medium-term notes Series 11, bearing interest of 3.00% per annum and maturing on November 5, 2025	911	983	909	979
Medium-term notes Series 12, bearing interest of 2.05% per annum and maturing on January 15, 2030	911	911	909	922
Medium-term notes Series 13, bearing interest of 0.90% per annum and maturing on June 15, 2026	1,093	1,067	_	_
Medium-term notes Series 14, bearing interest of 1.50% per annum and maturing on March 15, 2028	703	692	_	_
Total	12,017	12,196	11,282	11,497

Unrealized gains in connection with borrowings amounted to \$430 million for the year ended March 31, 2021 (unrealized losses of \$372 million for the year ended March 31, 2020).

Interest expense, for the years ended March 31, was as follows:

(Canadian \$ millions)	2021	2020
Short-term promissory notes Medium-term notes	21 153	108 137
Total	174	245

## 8 — Borrowings (continued)

## 8.3. Reconciliation of Liabilities Arising from Financing Activities

The following provides a reconciliation of liabilities arising from financing activities, including both changes arising from cash and non-cash changes for the year ended March 31, 2021.

(Canadian \$ millions)				Non		
	Opening balance	Proceeds from borrowings	Repayment of borrowings	Foreign exchange gains	Fair value <sup>▲</sup> gains	Closing balance
Capital market debt financing	11,497	16,365	(15,226)	(399)	(41)	12,196
Borrowings	11,497	16,365	(15,226)	(399)	(41)	12,196

<sup>A</sup> Includes interest on short-term promissory notes, which added to cost approximates their fair value.

The following provides a reconciliation of liabilities arising from financing activities, including both changes arising from cash and non-cash changes for the year ended March 31, 2020.

(Canadian \$ millions)				Nor	Non-cash changes	
	Opening balance	Proceeds from borrowings	Repayment of borrowings	Foreign exchange losses	Fair value <sup>₄</sup> losses	Closing balance
Capital market debt financing	10,260	19,202	(18,336)	260	111	11,497
Borrowings	10,260	19,202	(18,336)	260	111	11,497

<sup>A</sup> Includes interest on short-term promissory notes, which added to cost approximates their fair value.

# 9 - Equity

## 9.1. Statutory Rights Held by the Government of Canada

Pursuant to the *Superannuation Acts*, the Government of Canada is entitled to PSP Investments' net assets allocated to each of the Plan Accounts for the purposes set out in the *Superannuation Acts*. The allocation of PSP Investments' net assets and comprehensive income to each of the Plan Accounts at a point in time is based on the allocation policy outlined in Note 13.

## 9.2. Fund Transfers

PSP Investments received fund transfers from the Government of Canada of \$2,518 million for the year ended March 31, 2021 (\$2,198 million for the year ended March 31, 2020) for the Fund, recorded in the Plan Account.

# 10 — Segment Information

In order to fulfil its mandate, PSP Investments manages a diversified global portfolio composed of investments in various asset classes and has implemented an investment approach that focuses in the total fund approach rather than only on individual asset classes. The total fund approach guides the long-term investment strategy and focuses on managing total fund allocations and exposures in terms of asset classes, sectors and risk factors.

Accordingly, PSP Investments' investment segments are presented below to reflect the way in which asset classes are managed and how results are reviewed by the entity's senior management for purposes of performance management and decision making. These investment segments include their respective share of investment-related assets and investment-related liabilities as well as borrowings, which are reported separately by nature of the underlying investments as disclosed in Note 4.1. Further, to support PSP Investments' investment approach, a Complementary Portfolio is managed in addition to the individual asset classes' portfolios, which enables PSP Investments to capture investment opportunities that fit the mandate but that are outside the scope of the individual asset classes' investment framework.

Investment segments consist of investments held through direct and co-ownership positions as well as through fund managers and include:

- Public Equity invests in public market equities and other similar securities.
- Real Estate invests in real estate assets mainly in retirement and residential, office, retail and other industrial sectors.
- · Private Equity invests in private entities with similar objectives.
- Infrastructure invests in private entities with a focus on assets in transportation, power generation, telecommunications and other regulated businesses.
- Natural Resources invests in real assets with a focus on assets in timberlands, agriculture and upstream oil and gas.
- · Credit Investments invests in non-investment grade primary and secondary credit investments.
- · Fixed Income invests in government and corporate fixed income.
- Complementary Portfolio focuses on investments that are not within the mandate of existing asset classes but are deemed beneficial for the total fund.

The following table presents net investments by investment segment as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Public Equity	43,881	35,178
Real Estate	19,547	17,322
Private Equity	23,141	17,483
Infrastructure	13,404	13,311
Natural Resources	7,079	5,560
Credit Investments	10,550	9,669
Fixed Income	27,162	23,792
Complementary Portfolio	135	687
Other <sup>A</sup>	4,156	491
Total	149,055	123,493

<sup>A</sup> Includes cash and money market securities not managed within the operating segments.

## 10 — Segment Information (continued)

The following table presents net income (loss) from operations by investment segment for the years ended March 31:

		2021			2020	
(Canadian \$ millions)	Investment Income (Loss) <sup>A</sup>	Expenses <sup>B</sup>	Net Income (Loss)	Investment Income (Loss) <sup>A</sup>	Expenses <sup>B</sup>	Net Income (Loss)
Public Equity	15,722	(201)	15,521	(3,894)	(225)	(4,119)
Real Estate	847	(142)	705	(586)	(219)	(805)
Private Equity	5,258	(72)	5,186	800	(85)	715
Infrastructure	655	(121)	534	1,077	(156)	921
Natural Resources	692	(81)	611	(230)	(67)	(297)
Credit Investments	1,014	(53)	961	343	(52)	291
Fixed Income	(724)	(51)	(775)	2,150	(96)	2,054
Complementary Portfolio	29	(2)	27	87	(5)	82
Other <sup>c</sup>	227	(9)	218	395	(7)	388
Total	23,720	(732)	22,988	142	(912)	(770)

<sup>A</sup> As described in Note 11, embedded within investment income are other fees paid by certain pooled fund investments and management fees not paid directly by PSP Investments.

<sup>B</sup> Includes all investment-related and operating expenses as disclosed in Notes 11 and 12, respectively.

<sup>c</sup> Includes cash and money market securities not managed within the operating segments.

## 11 — Investment-Related Expenses

Investment-related expenses allocated to the Plan Account are comprised of the following for the years ended March 31:

(Canadian \$ millions)	2021	2020
Interest expense	188	307
Transaction costs	98	124
External investment management fees <sup>a</sup>	40	37
Other (net)	35	44
Total	361	512

<sup>A</sup> Consists of amounts incurred for investments in public markets that are paid directly by PSP Investments. Other fees are paid by certain pooled fund investments classified under alternative investments which amounted to \$274 million for the year ended March 31, 2021 (\$63 million for the year ended March 31, 2020). Such fees are embedded in the fair value of the funds.

Similarly, management fees related to investments in private markets and private debt securities are not paid directly by PSP Investments. Such fees, which generally vary between 0.1% and 2.5% of the total invested and/or committed amount, totaled \$340 million for the year ended March 31, 2021 (\$301 million for the year ended March 31, 2020). Such fees are embedded in the fair value of the investments.

# 12 — Operating Expenses

Operating expenses allocated to the Plan Account consisted of the following for the years ended March 31:

(Canadian \$ millions)	2021	2020
Salaries and employee benefits	234	231
Professional and consulting fees	59	64
Premises and equipment	12	18
Market data and business applications	37	30
Depreciation of property and equipment	24	25
Custodial fees	3	5
Other operating expenses	2	27
Total	371	400

## 13 — Allocation of Comprehensive Income

PSP Investments' comprehensive income is allocated to each Plan Account as follows:

#### 13.1. Investment Income

The investment income is allocated proportionately based upon the net investments of each Plan Account at the time the income was incurred.

## 13.2. Expenses

The Act requires that the costs of operation of PSP Investments be charged to the Plan Accounts. Under section 4(3) of the Act, the President of the Treasury Board shall determine to which Plan Account these costs will be charged, in consultation with the Minister of National Defence and the Minister of Public Safety and Emergency Preparedness. An allocation policy was developed which allocates the direct costs of investment activities, such as external investment management fees and custodial fees, to each Plan Account, based upon the net investments of each Plan Account at the time the expense was incurred.

Operating expenses including other comprehensive income and excluding the direct cost of investment activities listed above, and for the years ended March 31, were allocated in proportion to the annual amount of net investments of each Plan Account as follows:

(%)	2021	2020
Public Service Pension Plan Account	72.8	72.7
Canadian Forces Pension Plan Account	19.6	19.7
Royal Canadian Mounted Police Pension Plan Account	7.2	7.2
Reserve Force Pension Plan Account	0.4	0.4
Total	100.0	100.0

## 14 — Related Party Transactions

## 14.1. Certain Investees

As outlined in Note 2.1, investments in unconsolidated subsidiaries, jointly controlled investees and associates are measured at FVTPL. Transactions between PSP Investments and such entities or subsidiaries of such entities are related party transactions. PSP Investments enters into investment transactions with such related parties in the normal course of its business, more specifically, as part of private markets and certain fixed income investments described under Note 4.1 as well as guarantees, indemnities and commitments described under Notes 16 and 17, respectively. Since balances in connection with all investment transactions are measured at FVTPL, those transactions undertaken with related parties have the same impact on net assets and comprehensive income as those with unrelated parties.

Transactions between PSP Investments and its consolidated subsidiaries as well as related balances are eliminated upon consolidation and, therefore, are not disclosed in this note.

# 14.2. The Government of Canada and Government-Related Entities

Since PSP Investments is a Crown corporation as described in Note 1, it is considered to be related to the Government of Canada as well as other entities that are controlled, jointly controlled or significantly influenced by the Government of Canada (together "government-related entities").

### (i) The Government of Canada

The only transactions undertaken between PSP Investments and the Government of Canada consist of the fund transfers outlined in Note 9.2.

## (ii) Government-Related Entities

PSP Investments may enter into investment transactions with government-related entities in the normal course of its business, more specifically, as part of private markets and certain fixed income investments described under Note 4.1. Such investment transactions are carried out on terms that are equivalent to those that may prevail in transactions with unrelated parties and are subject to the same internal processes. In this respect, transactions with such related parties have the same impact on net assets and comprehensive income as those with unrelated parties. Consequently, PSP Investments is availing itself of the exemption under IAS 24 *Related Parties* from making specific disclosures on transactions and balances with such government-related entities.

## 14.3. Compensation of Key Management Personnel

Members of key management personnel are related parties of PSP Investments. Key management personnel are those persons having authority and responsibility for planning, directing and controlling PSP Investments' activities, directly or indirectly and consist of members of the Board of Directors, PSP Investments' senior management team and officers. Compensation earned by key management personnel allocated to the Plan Account for the years ended March 31 was recorded in the Statements of Net Income (Loss) and was as follows:

(Canadian \$ millions)	2021	2020
Short-term compensation and other benefits	8	11
Long-term compensation and other benefits	6	7
Total	14	18

As disclosed in Note 16, PSP Investments may also be required to indemnify certain members of key management personnel for costs incurred, such as claims, actions or litigations in connection with the exercise of specific aspects of their duties.

# 15 — Capital Management

As an investment company, PSP Investments' objectives in managing its capital are:

- To invest fund transfers, outlined in Note 9.2, in the best interests of the beneficiaries and contributors under the *Superannuation Acts*. The funds received are invested with a view of achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plans established under the *Superannuation Acts* and the ability of the Plans to meet their financial obligations. The funds are also invested in accordance with the Investment Risk Management policies which are outlined in Note 7.
- To maintain an appropriate credit rating to achieve access to the capital markets at the lowest cost of capital. Through PSP Capital Inc. and its leverage policies, PSP Investments has the ability to raise capital by issuing short-term promissory notes and medium-term notes. Note 8.2 provides information on the capital market debt financing and Note 7.3 provides information on PSP Investments' liquidity.

The capital structure of PSP Investments consists of fund transfers and capital market debt financing. PSP Investments has no externally imposed restrictions on capital.

## 16 — Guarantees and Indemnities

PSP Investments provides indemnification to its Directors, its Officers, its vice-presidents and to certain PSP Investments representatives who are asked to serve on boards of directors (or like bodies) or investment advisory boards (or like bodies) of entities in which PSP Investments or its investment entity subsidiaries have made an investment or have a financial interest. As a result, but subject to the Act, PSP Investments may be required to indemnify these representatives for costs incurred, such as claims, actions or litigation in connection with the exercise of their duties, unless the liability of such a representative relates to a failure to act honestly and in good faith. To date, PSP Investments has not received any claims or made any payment for such indemnities.

In certain cases, PSP Investments also provides indemnification to third parties in the normal course of business. As a result, PSP Investments may be required to indemnify such third parties in connection with the performance of their contractual obligations. To date, PSP Investments has not received any claims nor made any payments for such indemnities.

PSP Investments unconditionally and irrevocably guarantees all credit facilities, as well as short-term promissory notes and medium-term notes issued by PSP Capital Inc., as described in Note 8.

In certain investment transactions, PSP Investments and its investment entity subsidiaries provided guarantees, indemnifications or issued letters of credit to third parties, the most significant of which are as follows:

- As at March 31, 2021 and 2020, PSP Investments and its investment entity subsidiaries agreed to guarantee and, in some cases, provide indemnification for the performance of certain investees under contractual agreements. The majority of these agreements are borrowing arrangements. In the event a default occurs under such agreements, which is of limited recourse in certain cases, PSP Investments or its investment entity subsidiaries could assume obligations of up to \$2,239 million as at March 31, 2021 (March 31, 2020 – \$2,802 million), of which \$1,632 million has been allocated to the Plan Account (March 31, 2020 – \$2,038 million) plus applicable interest and other related costs. The arrangements mature between May 2021 and November 2029 as of March 31, 2021 (March 31, 2020 – between April 2020 and November 2029).
- Additionally, PSP Investments and its investment entity subsidiaries issued letters of credit totalling \$93 million as at March 31, 2021 (March 31, 2020 - \$89 million), of which \$68 million has been allocated to the Plan Account (March 31, 2020 - \$65 million) in relation to investment transactions.

# 17 — Commitments

PSP Investments and its investment entity subsidiaries have committed to enter into investment transactions, which will be funded over the next several years in accordance with agreed terms and conditions. The portion of PSP Investments' commitments that would be assumed by the Plan Account was as follows as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Foreign equity	1	_
Real estate	3,220	2,566
Private equity	9,379	9,472
Infrastructure	1,777	2,146
Natural resources	163	193
Private debt securities	3,885	2,765
Alternative investments	1,426	1,230
Total	19,851	18,372

Funding in connection with the above commitments can be called upon at various dates extending until 2040 as at March 31, 2021 (March 31, 2020 - 2035).

# - Canadian Forces Pension Plan Account Financial Statements

# Independent Auditors' Report

To the Minister of National Defence

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of the Public Sector Pension Investment Board – Canadian Forces Pension Plan Account (the Canadian Forces Pension Plan Account), which comprise the statements of financial position as at March 31, 2021 and 2020, and the statements of net income (loss), statements of changes in equity and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Canadian Forces Pension Plan Account as at March 31, 2021 and 2020, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities* for the *Audit of the Financial Statements* section of our report. We are independent of the Canadian Forces Pension Plan Account in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Canadian Forces Pension Plan Account's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Canadian Forces Pension Plan Account or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Canadian Forces Pension Plan Account's financial reporting process.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Canadian Forces Pension Plan Account's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit

evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Canadian Forces Pension Plan Account's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Canadian Forces Pension Plan Account to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Compliance with Specified Authorities**

#### Opinion

In conjunction with the audit of the financial statements, we have audited transactions of the Public Sector Pension Investment Board – Canadian Forces Pension Plan Account coming to our notice for compliance with specified authorities. The specified authorities against which compliance was audited are the applicable provisions of Part X of the *Financial Administration Act* and regulations, the *Public Sector Pension Investment Board Act* and regulations, and the by-laws of the Public Sector Pension Investment Board and its wholly-owned subsidiaries.

In our opinion, the transactions of the Public Sector Pension Investment Board – Canadian Forces Pension Plan Account that came to our notice during the audit of the financial statements have complied, in all material respects, with the specified authorities referred to above. Further, as required by the *Financial Administration Act*, we report that, in our opinion, the accounting principles in IFRSs have been applied on a basis consistent with that of the preceding year.

#### Responsibilities of Management

#### for Compliance with Specified Authorities

Management is responsible for the Public Sector Pension Investment Board – Canadian Forces Pension Plan Account's compliance with the specified authorities named above, and for such internal control as management determines is necessary to enable the Public Sector Pension Investment Board – Canadian Forces Pension Plan Account to comply with the specified authorities.

# Auditors' Responsibilities for the Audit of Compliance with Specified Authorities

Our audit responsibilities include planning and performing procedures to provide an audit opinion and reporting on whether the transactions coming to our notice during the audit of the financial statements are in compliance with the specified authorities referred to above.

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Mélanie Cabana, CPA auditor, CA Principal for the Auditor General of Canada

Montréal, Canada May 14, 2021

Deloitte LLP

Montréal, Canada May 14, 2021

<sup>1</sup> CPA auditor, CA, public accountancy permit No. A121444

# Statements of Financial Position

As at

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Assets		
Investments (Note 4.1)	45,346	40,648
Other assets	48	64
Total assets	45,394	40,712
Liabilities		
Trade payable and other liabilities	85	87
Investment-related liabilities (Note 4.1)	2,208	4,250
Borrowings (Notes 4.1, 8.2)	3,263	3,100
Total liabilities	5,556	7,437
Net assets	39,838	33,275
Equity (Note 9)	39,838	33,275
Total liabilities and equity	45,394	40,712

## The accompanying notes are an integral part of the Financial Statements.

On behalf of the Board of Directors:

Martin Glynn Chair of the Board

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Garnet Garven Chair of the Audit Committee

# Statements of Net Income (Loss)

For the years ended March 31

(Canadian \$ millions)	2021	2020
Investment income	6,383	44
Investment-related expenses (Note 11)	(98)	(137)
Net investment income (loss)	6,285	(93)
Operating expenses (Note 12)	(100)	(108)
Net income (loss)	6,185	(201)

# Statements of Changes in Equity

For the years ended March 31

(Canadian \$ millions)	2021	2020
Fund transfers		
Balance at beginning of period	15,644	15,182
Fund transfers received during the period (Note 9.2)	378	462
Balance at end of period	16,022	15,644
Retained earnings		
Balance at beginning of period	17,631	17,830
Comprehensive income (loss) (includes other comprehensive income of nil for the year ended March 31, 2021 (\$2 million for the year ended March 31, 2020))	6,185	(199)
Balance at end of period	23,816	17,631
Total equity	39,838	33,275

The accompanying notes are an integral part of the Financial Statements.

# Statements of Cash Flows

For the years ended March 31

(Canadian \$ millions)	2021	2020
Cash flows from operating activities		
Net income (loss)	6,185	(201)
Adjustments for non-cash items:		
Depreciation of property and equipment (Note 12)	6	7
Effect of exchange rate changes on cash and cash equivalents	30	(17)
Unrealized (gains) losses on borrowings	(116)	100
	6,105	(111)
Net changes in operating assets and liabilities		
Increase in investments	(4,382)	(2,329)
Increase in other assets	(1)	-
(Decrease) increase in trade payables and other liabilities	(1)	14
(Decrease) increase in investment-related liabilities	(2,045)	922
Net cash flows used in operating activities	(324)	(1,504)
Cash flows from financing activities		
Proceeds from borrowings	4,439	5,112
Repayment of borrowings	(4,158)	(4,889)
Fund transfers received (Note 9.2)	378	462
Net cash flows provided by financing activities	659	685
Cash flows used in investing activities		
Acquisitions of equipment	(3)	(4)
Net cash flows used in investing activities	(3)	(4)
Net change in cash and cash equivalents	332	(823)
Effect of exchange rate changes on cash and cash equivalents	(30)	17
Cash and cash equivalents at the beginning of the period	535	1,341
Cash and cash equivalents at the end of the period <sup>A</sup>	837	535
Supplementary disclosure of cash flow information		
Interest paid	(58)	(77)

<sup>A</sup> As at March 31, 2021 cash and cash equivalents were comprised of \$830 million (March 31, 2020 - \$514 million) held for investment purposes and included in Note 4.1, as well as \$7 million (March 31, 2020 - \$21 million) held for administrative purposes and included in Other assets

The accompanying notes are an integral part of the Financial Statements.

# Notes to the Financial Statements

For the years ended March 31, 2021 and 2020

# 1— Corporate Information

The Public Sector Pension Investment Board ("PSP Investments") is a Crown corporation created under the Public Sector Pension Investment Board Act (the "Act") to manage and invest amounts that are transferred to it pursuant to the Superannuation Acts (defined below), for the funds (as defined in the Act) of the pension plans established under the Public Service Superannuation Act, the Canadian Forces Superannuation Act ("CFSA"), the Royal Canadian Mounted Police Superannuation Act (collectively the "Superannuation Acts"), and certain regulations under the CFSA (the "CFSA Regulations"). The pension plans established under the Superannuation Acts consist of the Public Service pension plan, the Canadian Forces pension plan (the "Plan"), and the Royal Canadian Mounted Police pension plan, and the pension plan established under the CFSA Regulations is the Reserve Force pension plan. The Plan and the other pension plans are herein referred to collectively as the "Plans".

The fund for which amounts are currently transferred to PSP Investments by the Government of Canada (the "Fund") relates to pension obligations under the Plan for service on or after April 1, 2000 ("Post-2000 Service"). The account managed by PSP Investments for the Fund is herein referred to as the "Plan Account". PSP Investments maintains records of the net contributions for the Fund, as well as the allocation of its investments and the results of its operations for the Fund in the Plan Account. PSP Investments also manages a plan account for the funds of the other Plans, and these and the Plan Account are collectively referred to herein as the "Plan Accounts".

PSP Investments is responsible for managing amounts that are transferred to it for the Fund in the best interests of the beneficiaries and contributors under the *Canadian Forces Superannuation Act*. The amounts are to be invested with a view of achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plan and the Plan's ability to meet its financial obligations.

Pursuant to the *Canadian Forces Superannuation Act*, the Government of Canada, which administers the Plan and the Fund, may at any time call upon the net assets of PSP Investments allocated to the Fund's Plan Account for amounts required for the purpose of paying benefits under the Plan in respect of Post-2000 Service, or generally, for the purpose of reducing any non-permitted surplus in the Fund.

PSP Investments and the majority of its subsidiaries are exempt from Part I tax under paragraphs 149(1)(*d*) and 149(1)(*d*.2) of the *Income Tax Act* (Canada), respectively.

PSP Investments' registered office is located at 1 Rideau Street, Ottawa, Ontario, Canada and its principal business office is at 1250 René-Lévesque Boulevard West, Montréal, Québec, Canada.

## 2 — Significant Accounting Policies

The significant accounting policies that have been applied in the preparation of these Financial Statements are summarized below and have been used throughout all periods presented.

## 2.1. Basis of Presentation

These Financial Statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

PSP Investments qualifies as an investment entity as defined under IFRS 10 *Consolidated Financial Statements* and, consequently, does not consolidate its subsidiaries other than those that solely provide it with services that relate to its investment activities. Instead, PSP Investments measures its investments in subsidiaries at fair value through profit or loss ("FVTPL") in accordance with IFRS 9 *Financial Instruments* ("IFRS 9"), including those that are formed by PSP Investments and that qualify as investment entities ("investment entity subsidiaries"). PSP Investments also measures its investments in associates, joint ventures and financial assets and financial liabilities at FVTPL in accordance with IAS 28 *Investments in Associates and Joint Ventures* and IFRS 9.

These Financial Statements present the Plan Account's financial position and results of operations of PSP Investments and its subsidiaries that solely provide it with services that relate to its investment activities, as allocated to the Plan Account. They reflect the economic activity of PSP Investments as it pertains to the investment of the net contributions transferred to it for the Fund in respect of Post-2000 Service. Accordingly, they do not reflect all of the assets or the details of the pension contributions, payments and liabilities under the Plan.

These Financial Statements were authorized for issue in accordance with a resolution of the Board of Directors on May 14, 2021.

## 2 — Significant Accounting Policies

(continued)

## 2.2. Investment Entity Status

PSP Investments has determined that it meets the mandatory items of the definition of an investment entity under IFRS 10 on the basis of the facts and circumstances as at the end of the period. They are as follows:

(i) Mandate and business purpose

As further described in Note 1, PSP Investments' mandate is to manage and invest the amounts that are transferred to it in the best interests of the beneficiaries and contributors under the *Superannuation Acts*. Consequently, PSP Investments' business purpose is to invest with a view of achieving a maximum rate of return from capital appreciation and income from investments, without undue risk of loss.

(ii) Performance evaluation

PSP Investments measures and evaluates the performance of its investments on a fair value basis.

In addition to the mandatory items of the definition, IFRS 10 also outlines certain typical characteristics of an investment entity, the absence of any of which does not necessarily preclude an entity from qualifying as an investment entity. One of these characteristics is that an investment entity should have investors that are not related parties of the entity.

As described in Note 14, since PSP Investments is a Crown corporation, it is considered to be related to the Government of Canada as well as other entities that are controlled or jointly controlled by the Government of Canada or entities over which the latter has significant influence. Consequently, since the funds managed by PSP Investments originate from related parties, it may be considered not to meet the typical characteristic outlined above. However, the Act provides a framework to ensure that PSP Investments operates at arm's length from the Government of Canada. Accordingly, it meets all of the mandatory items of the definition described above and qualifies as an investment entity.

Should any changes occur in the facts and circumstances, PSP Investments will evaluate the impact of any such changes on its investment entity status.

#### 2.3. Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these Financial Statements are set out below.

### 2.3.1. Financial Instruments

#### (i) Classification

Financial assets representing investments are managed, together with related financial liabilities, according to the entity's business model to maximize the rate of return. The performance of such financial instruments is evaluated on a fair value basis and they are classified at FVTPL. They are described in detail in Note 4.1.

Borrowings, as described under Note 8, are financial liabilities that are designated to be measured at FVTPL since they are part of the portfolios of investments that are managed together and whose performance is evaluated on a fair value basis.

#### (ii) Recognition

Financial assets and financial liabilities are recorded at the date upon which PSP Investments becomes a party to the associated contractual provisions. In the case of traded financial assets, they are recorded as of the trade date.

#### (iii) Initial and subsequent measurement

All financial assets and financial liabilities are recorded in the Statements of Financial Position at fair value and continue to be measured as such on a recurring basis. After initial measurement, subsequent changes in the fair value of financial assets and financial liabilities classified at FVTPL are recorded in the Statements of Net Income.

If fair value changes in financial liabilities designated to be measured at FVTPL result from fluctuations in PSP Investments' own credit risk, they are recorded in other comprehensive income. All other changes in fair value are recorded in investment income.

## (iv) Derecognition

A financial asset (or, where applicable, a part thereof) is derecognized when the following conditions are met:

- · The rights to receive cash flows from the asset have expired, or
- PSP Investments has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows to a third party,

and

- PSP Investments has transferred substantially all the risks and rewards of the asset, or
- In cases where PSP Investments has neither transferred nor retained substantially all the risks and rewards of the asset, it has transferred control of the asset.

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired.

# 2 — Significant Accounting Policies

(continued)

### 2.3. Summary of Significant Accounting Policies (continued)

### 2.3.2. Determination of Fair Value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

At initial recognition, PSP Investments evaluates the facts and circumstances related to a transaction to confirm that the transaction price represents the fair value of an asset or a liability. At each subsequent reporting date, market prices are used to determine fair value where an active market exists (such as a recognized securities exchange), as they reflect actual and regularly occurring market transactions on an arm's length basis. If quoted market prices are not available, then fair value is estimated using valuation techniques based on inputs existing at the end of the reporting period that are derived from observable market data.

Valuation techniques are generally applied to investments in private markets, alternative investments, over-the-counter (OTC) derivatives and certain fixed income securities. The values derived from applying these techniques are impacted by the choice of valuation model and the underlying assumptions made concerning factors such as the amounts and timing of future cash flows, discount rates, volatility and credit risk. In certain cases, such assumptions are not supported by market observable data.

The determination of fair value of all financial assets and financial liabilities is described in Note 4.

## 2.3.3. Functional and Presentation Currency

The functional and presentation currency of PSP Investments and its consolidated subsidiaries is the Canadian dollar, which is the currency of the primary economic environment in which each entity within the consolidated group operates. PSP Investments' performance and that of its consolidated subsidiaries is evaluated and its liquidity is managed in Canadian dollars.

## 2.3.4. Foreign Currency Translation

Foreign currency transactions during the period, including purchases and sales of securities, income and expenses, are translated at the rate of exchange prevailing on the date of the transaction.

Monetary assets and liabilities that are denominated in foreign currencies are translated at the functional currency rate of exchange prevailing at the end of the reporting period.

Foreign currency transaction gains and losses on all monetary assets and liabilities are included in investment income.

# 2.3.5. Securities Lending and Securities Borrowing and Related Collateral

PSP Investments participates in securities lending and borrowing programs whereby it lends and borrows securities in order to enhance portfolio returns. Lending and borrowing transactions including related collateral under such programs do not transfer the risks or rewards of ownership of the securities to the counterparty. Consequently, PSP Investments does not derecognize securities lent or pledged as collateral, or recognize securities borrowed or received as collateral. Cash collateral received is recognized as described in Note 4.1.9.

The securities lending and borrowing programs require collateral in cash, high-quality debt instruments or securities. Collateral transactions are conducted under terms that are usual and customary in standard securities lending and borrowing programs. PSP Investments and its counterparties are authorized to sell, repledge or otherwise use collateral held. The same securities or equivalent securities must be returned to the counterparty at the end of the contract, unless an event of default occurs.

#### 2.3.6. Securities Sold under Repurchase Agreements and Purchased under Reverse Repurchase Agreements and Related Collateral

PSP Investments is party to repurchase and reverse repurchase agreements. Such agreements involve the sale of securities by one counterparty with a simultaneous agreement to repurchase such securities at a specified price and at a specified future date.

Securities sold or purchased under the repurchase and reverse repurchase agreements respectively, including related collateral, are not derecognized or recognized as all risks and rewards of ownership related to such securities are not transferred. As such, in the case where PSP Investments is the counterparty selling securities under such agreements, all income (loss) related to such securities continues to be reported in investment income and obligations to repurchase the securities sold are accounted for as investment-related liabilities. The difference between the fair value of the securities sold and the repurchase price is recorded as interest expense within investment related expenses. In the case where PSP Investments is the counterparty purchasing securities under such agreements, no income (loss) related to such securities is recognized and obligations to resell the securities are accounted for as investment-related receivables. The difference between the fair value of the securities purchased and resale price is recorded in investment income.

Transactions under repurchase and reverse repurchase agreements involve pledging collateral consisting of cash or securities deemed acceptable by the counterparties. Collateral transactions are conducted under terms that are usual and customary in standard repurchase arrangements. Such terms require the relevant counterparty to pledge additional collateral based on the changes in the fair value of the existing collateral pledged as well as the related securities sold or purchased. The counterparties are authorized to sell, repledge or otherwise use collateral held. The securities pledged as collateral must be returned to the relevant counterparty at the end of the contract, unless an event of default occurs.

# 2 — Significant Accounting Policies

(continued)

# 2.3. Summary of Significant Accounting Policies (continued)

## 2.3.7. Offsetting of Financial Instruments

Financial assets and financial liabilities are offset with the net amount reported in the Statements of Financial Position only if PSP Investments has a current legally enforceable right to offset the recognized amounts and the intent to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

## 2.3.8. Equity

The statutory rights of the Government of Canada pursuant to the *Superannuation Acts* are described under Note 1 and are classified as equity instruments on the following basis:

- Under such rights the Government of Canada is entitled to PSP Investments' net assets at any time for the purposes set out in the *Superannuation Acts*. Such rights do not contain any additional obligations for PSP Investments to deliver amounts to the Government of Canada.
- Such rights are the most subordinate claim on PSP Investments' net assets.
- The total expected cash flows attributable to such rights, at any time, is solely based on the fair value of the net assets of PSP Investments at that time. Further, the fair value of the net assets of PSP Investments in its entirety represents the amounts that the Government of Canada may call upon at any time.

### 2.3.9. Investment Income

Investment income is made up of interest, dividends, gains (losses) on the disposal of financial assets and financial liabilities as well as gains (losses) which reflect the change in unrealized appreciation (depreciation) of financial assets held and financial liabilities outstanding at the end of the reporting period. Interest is recognized, on a consistent basis, using the prescribed rates until maturity. Dividends are recognized when the right to receive them has been obtained, generally on the ex-dividend date.

#### 2.3.10. Investment-Related Expenses

Investment-related expenses are made up of interest expense, as described in Note 4.1.7, transaction costs, external investment management fees and other (net).

Transaction costs are incremental costs directly attributable to the acquisition, due diligence, issue, or disposal of a financial asset or financial liability, and they are expensed as incurred.

External investment management fees are directly attributable to the external management of assets on behalf of PSP Investments. These fees are paid directly by PSP Investments and comprise base fees accrued as a percentage of the fair value of the assets managed externally and performance fees accrued as a function of various performance indicators. This excludes amounts not paid directly by PSP Investments for certain pooled fund investments classified under alternative investments and for investments in private markets as outlined in Note 11.

## 2.3.11. Fund Transfers

Amounts are recorded for the Fund when received from the Government of Canada.

#### 2.4. Significant Accounting Judgments, Estimates and Assumptions

In preparing the Financial Statements, management makes certain judgments, estimates and assumptions that can affect the amounts reported therein. Significant judgments include those related to the determination of the investment entity status as described in Note 2.2.

Management also makes estimates and assumptions in the measurement, risk assessment and related disclosures surrounding investments in private markets and certain fixed income securities. The main assumptions made by management regarding measurement of financial instruments are outlined in Note 4.2.3 and those regarding the assessment of risk are outlined in Note 7.

A source of estimate uncertainty includes the outbreak of a novel and highly contagious form of coronavirus ("COVID-19"), which the World Health Organization had declared to constitute a pandemic in March 2020, has impacted global commercial activity and contributed to significant ongoing volatility and unpredictability in the global financial markets. COVID-19 continues to evolve and the economic environment continues to be subject to sustained volatility, which could continue to impact financial results, as the duration of the pandemic remains uncertain. These Financial Statements reflect the impacts resulting from COVID-19 to the extent known at the reporting date.

Although assumptions reflect management's best estimates, actual results may differ from such estimates due to the uncertainties involved in using them.

## 3 — Current and Future Changes in Accounting Standards

## 3.1. Current Accounting Standards

PSP Investments has determined that there is no significant impact on its Financial Statements arising from new standards, amendments and interpretations that have been issued by the IASB, effective for the year ended March 31, 2021.

## 3.2. Future Accounting Standards

## Interest Rate Benchmark Reform - Phase 2

Effective for annual periods beginning on April 1, 2021, the IASB issued amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 providing new guidance meant to address the issues that arise from the transition to alternative benchmark rates as a result of the Inter Bank Offered Rate Reform. The amendments address replacing existing interest rate benchmarks with alternative benchmarks in the context of changes in the basis for determining contractual cash flows of financial assets and liabilities, hedge accounting and introduce new disclosure requirements. Management has determined that there is no significant impact of the accounting requirements on the Financial Statements. Required note disclosures will be made as applicable.

# 4 — Financial Assets and Financial Liabilities

## 4.1. Classes of Financial Assets and Financial Liabilities

Financial assets and financial liabilities are aggregated, in the following table, in classes that reflect their respective exposure as well as investment sectors. Their fair values were as follows, as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Public markets		
Canadian equity	767	659
Foreign equity	7,838	5,702
Private markets		
Real estate	6,240	5,837
Private equity	5,897	4,331
Infrastructure	4,432	4,398
Natural resources	2,517	2,048
Fixed income		
Cash and money market securities	1,520	949
Government and corporate bonds	5,065	6,158
Inflation-linked bonds	2,772	3,247
Private debt securities	3,533	3,420
Alternative investments	3,167	2,172
	43,748	38,921
Investment-related assets		
Amounts receivable from pending trades	329	149
Interest receivable	78	115
Dividends receivable	31	31
Securities purchased under reverse repurchase agreements	735	886
Derivative-related assets	425	546
	1,598	1,727
Investments representing financial assets at FVTPL	45,346	40,648
Investment-related liabilities		
Amounts payable from pending trades	(297)	(199)
Interest payable	(14)	(18)
Securities sold short	(541)	(763)
Collateral payable	(432)	(657)
Securities sold under repurchase agreements	(639)	(1,724)
Derivative-related liabilities	(285)	(889)
Investment-related liabilities representing financial liabilities at FVTPL	(2,208)	(4,250
Borrowings		
Capital market debt financing	(3,263)	(3,100)
Borrowings representing financial liabilities designated at FVTPL	(3,263)	(3,100)
Net investments	39,875	33,298

# 4.1. Classes of Financial Assets and Financial Liabilities (continued)

### 4.1.1. Public Markets

Public markets consist of Canadian and foreign investments in the following securities: common shares, American depository receipts, global depository receipts, participation notes, preferred shares, income trust units, exchange traded funds units, pooled funds units, and securities convertible into common shares of publicly listed issuers.

Direct investments in Canadian and foreign equities are measured at fair value using quoted prices in active markets and are based on the most representative price within the bid-ask spread.

In the case of investments in pooled funds, fair value is measured using unit values obtained from each of the funds' administrators, which are derived from the fair value of the underlying investments in each pooled fund. Management reviews the fair value received and, where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration.

#### 4.1.2. Private Markets

Private markets consist of investments in real estate, private equity, infrastructure and natural resources.

Real estate investments are comprised of direct equity positions in various private entities, fund investments, as well as properties in the real estate sector. Real estate investments focus on partnerships, companies and properties operating mainly in the retirement and residential, office, retail, and industrial sectors, as well as private funds invested in real estate assets. Real estate investments are presented net of all third-party financing.

Private equity investments are comprised of fund investments with similar objectives, co-investments in private entities as well as direct equity positions.

Infrastructure investments are comprised of direct equity positions, fund investments and co-investments in various private entities. Infrastructure investments focus on entities engaged in the management, ownership or operation of assets in energy, transportation and other regulated businesses. Infrastructure investments are presented net of all third-party financing.

Natural resources investments are comprised of direct equity positions, fund investments and co-investments in various private entities. Natural resources investments focus on entities engaged in the management, ownership or operation of assets in timberlands, agriculture and upstream oil and gas. Natural resources investments are presented net of all third-party financing.

The process for fair value measurement of private markets investments is described in Note 4.2.2 and the valuation techniques together with the significant inputs used are described in Note 4.2.3.

## 4.1.3. Fixed Income

Fixed income consists of cash and money market securities, government and corporate bonds, inflation–linked bonds and private debt securities.

Cash and money market securities include instruments having a maximum term to maturity of one year, such as treasury bills, certificates of deposit and bankers' acceptances. A portion of such instruments has maturities of 90 days or less and is held to meet short-term financial commitments. Such instruments are readily convertible into known amounts of cash and have an insignificant risk of change in value. They are considered cash and cash equivalents for purposes of the Statements of Cash Flows and amounted to \$830 million as at March 31, 2021 (March 31, 2020 – \$514 million). Treasury bills are valued based on prices obtained from third-party pricing sources. Such prices are determined using the most representative price within a spread of dealer quotations. Certificates of deposit and bankers' acceptances are recorded at cost plus accrued interest, which approximates their fair value given their short-term nature.

Government and corporate bonds include Canadian and foreign, federal, provincial, territorial and municipal bonds, floating rate notes, asset-backed term notes and mortgage-backed securities. Inflation-linked bonds are fixed income securities that earn inflationadjusted returns.

Private debt securities are fixed income securities of private companies held directly or through private funds. Such debt securities take the form of senior debt, mezzanine and distressed debt and primary and secondary investments in leveraged loans. Private debt securities also include third-party loans such as junior and senior debts, construction loans, bridge loans, incomeparticipating loans, as well as other structured finance products in the real estate sector.

Fair values of government and most corporate bonds, inflationlinked bonds and mortgage-backed securities are based on prices obtained from third-party pricing sources. Such prices are determined using either an appropriate interest rate curve with a spread associated with the credit quality of the issuer or other generally accepted pricing methodologies.

The fair values of certain corporate bonds, private debt securities and asset-backed term notes are determined using valuation techniques. Such techniques, together with the significant inputs used, are described in Note 4.2.3.

The fair value measurement of fund investments included as part of private debt securities is described in Note 4.2.2.

# 4.1. Classes of Financial Assets and Financial Liabilities (continued)

### 4.1.4. Alternative Investments

Alternative investments consist mainly of units of funds that hold a mix of equity, fixed income and derivative instruments as well as hedge funds. The fair value of these investments is determined based on the fair values reported by the funds' administrators or general partners and reflects the fair value of the underlying equity, fixed income or derivative instruments, as applicable. Management reviews the fair value received and, where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration.

# 4.1.5. Amounts Receivable and Payable from Pending Trades

Amounts receivable from pending trades consist of proceeds on sales of investments, excluding derivative financial instruments, which have been traded but remain unsettled at the end of the reporting period.

Amounts payable from pending trades consist of the cost of purchases of investments, excluding derivative financial instruments, which have been traded but remain unsettled at the end of the reporting period.

The fair value of amounts receivable and payable from pending trades reflects the value at which their underlying original sale or purchase transactions were undertaken.

## 4.1.6. Interest and Dividends Receivable

Interest and dividends are recorded at the amounts expected to be received at the end of the reporting period, which due to their short-term maturity, approximates fair value.

## 4.1.7. Interest Payable

With respect to the borrowings described in Note 4.1.11, interest is accrued at the amount expected to be paid at the end of the reporting period, which approximates fair value.

## 4.1.8. Securities Sold Short

Securities sold short reflect PSP Investments' obligation to purchase securities pursuant to short selling transactions. In such transactions, PSP Investments sells securities it does not own with an obligation to purchase similar securities on the market to cover its position.

Using quoted market prices that are based on the most representative price within the bid-ask spread, the fair value of securities sold short is measured using the same method as the similar long positions presented within public markets and fixed income.

### 4.1.9. Collateral Payable

As part of securities lending and certain OTC derivative transactions, cash collateral is received and reinvested by PSP Investments. PSP Investments recognizes cash collateral received with a corresponding payable. The payable balance reflects the obligation of the transferee to return cash collateral to the transferor at the end of the transaction in the absence of an event of default by the transferor.

#### 4.1.10. Securities Sold under Repurchase Agreements and Purchased under Reverse Repurchase Agreements

As described in Note 2.3.6, PSP Investments is party to repurchase and reverse repurchase agreements. Obligations to repurchase or resell the securities sold or purchased under such agreements are recorded at cost plus accrued interest, which due to their shortterm maturity, approximates fair value.

# 4.1.11. Borrowings under the Capital Market Debt Program

PSP Investments' capital market debt program is described in Note 8.2. Short-term promissory notes are recorded at cost plus accrued interest, which due to their short-term maturity, approximates fair value. The fair value of PSP Investments' mediumterm notes is based on prices that are obtained from third-party pricing sources. Such prices are determined using an interest rate curve with a spread consistent with PSP Investments' credit quality.

# 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.12. Derivative-Related Assets and Liabilities

Derivative financial instruments are financial contracts that are settled at a future date. The value of such instruments is derived from changes in the value of the underlying assets, interest or exchange rates. Derivative financial instruments do not, typically, require an initial net investment. In certain cases, they require an initial net investment that is less than what would be required to hold the underlying position directly. Derivative financial instruments can be listed or traded OTC. OTC instruments consist of those that are bilaterally negotiated and settled, and those that are cleared (OTC-cleared) by a central clearing party (CCP).

PSP Investments uses derivative financial instruments to enhance returns or to replicate investments synthetically. Derivatives are also used to reduce the risk associated with existing investments.

PSP Investments uses the following types of derivative financial instruments:

#### Swaps

Swaps are transactions whereby two counterparties exchange cash flow streams with each other based on predetermined conditions that include a notional amount and a term. Swaps are used to increase returns or to adjust exposures of certain assets without directly purchasing or selling the underlying assets.

#### Futures

Futures are standardized contracts to take or make delivery of an asset (buy or sell) at a predefined price and predefined future date. Futures are used to adjust exposures to specified assets without directly purchasing or selling the underlying assets.

#### Forwards

Forwards are contracts involving the sale by one party and the purchase by another party of a predefined amount of an underlying instrument, at a predefined price and at a predefined date in the future. Forwards are used to adjust exposures to specified assets without directly purchasing or selling the underlying assets.

### Options

Options are contracts where the seller gives the purchaser the right, but not the obligation, to buy or sell a given amount of an underlying security, index, commodity, currency, interest rate, credit or other financial instrument, at an agreed-upon price stipulated in advance, either at a determined date or at any time before the predefined maturity date.

### Warrants and Rights

Warrants are options to purchase an underlying asset which is in the form of a transferable security and which can be listed on an exchange or traded OTC.

Rights are securities giving shareholders entitlement to purchase new shares issued by a corporation at a predetermined price (normally less than the current market price) in proportion to the number of shares already owned. Rights are issued only for a short period of time, after which they expire.

## Determination of Fair Value of Derivative Financial Instruments

Listed derivative financial instruments are recorded at fair value using quoted market prices that are based on the most representative price within the bid-ask spread. OTC-cleared derivatives are recorded at fair value using prices obtained from the CCP. OTC derivatives are valued using appropriate valuation techniques such as discounted cash flows. These techniques use significant inputs that are observable in the market such as current market yields.

# Notional Values and Fair Values of Derivative-Related Assets and Liabilities

Notional values of derivative financial instruments are not recorded as assets or liabilities as they represent the face amount of the contract. Except for credit derivatives, notional values do not represent the potential gain or loss associated with the market or credit risk of such transactions disclosed below. Rather, they serve as the basis upon which the cash flows and the fair value of the contracts are determined.

## 4.1. Classes of Financial Assets and Financial Liabilities (continued)

## 4.1.12. Derivative-Related Assets and Liabilities (continued)

The following table summarizes the derivatives portfolio as at:

	March 31, 2021		March 31, 2020			
	Fair Value		Netteral	Fair Value		
(Canadian \$ millions)	Notional – Value	Assets	Liabilities	Notional – Value	Assets	Liabilities
Equity and commodity derivatives						
Listed						
Futures	987	-	-	527	-	-
Warrants and rights	2	2	-	-	-	-
Options: Purchased	791	5	-	743	27	-
Written	1,448	-	(2)	707	-	(13)
отс						
Swaps	5,058	147	(52)	4,819	166	(608)
Options: Purchased	106	1	_	152	11	-
Written	125	-	(1)	192	-	(9)
Currency derivatives						
Listed						
Futures	56	_	-	24	_	_
OTC						
Forwards	4,042	28	(18)	5.360	155	(95)
Swaps	1,242	1	(23)	1,230	19	(6)
Options: Purchased	238	5	-	612	14	-
Written	219	_	(5)	669	_	(13)
Interest rate derivatives			(0)			(20)
Listed						
Futures	1,320	_	_	809	_	_
Options: Purchased	11,549	16	_	6,491	11	_
Written	12,496		(16)	2,568	_	(9)
отс	,		(==)	2,000		(0)
Swaps	202	10	(1)	1,341	29	(40)
Options: Purchased	9,032	210	-	8,043	112	(,
Written	8,913		(166)	8,855		(95)
OTC-cleared	0,010		(/	0,000		(00)
Forwards	_	_	_	5,572	_	_
Swaps	11,136	_	_	21,015	_	_
Credit derivatives	,0			22,020		
OTC						
Credit default swaps: Purchased	40	_	(1)	91	2	(1)
Written <sup>A</sup>	4	_	-	4	_	(1)
OTC-cleared	-					
Credit default swaps: Purchased	110	-	_	195	_	-
Written <sup>A</sup>	170	-	_		_	-
				_		
Total		425	(285)		546	(889)

<sup>A</sup> PSP Investments, through written credit default swaps, indirectly guarantees the underlying reference obligations. The maximum potential exposure is the notional amount of the written credit default swaps as shown in the table above.

## 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.12. Derivative-Related Assets and Liabilities (continued)

Total derivative-related assets and liabilities are comprised of:

	M	March 31, 2021			March 31, 2020		
	Netional	Fair Value		National	Fair Value		
(Canadian \$ millions)	Notional – Value	Assets	Liabilities	Notional - Value	Assets	Liabilities	
Listed derivatives	28,649	23	(18)	11,869	38	(22)	
OTC derivatives	29,221	402	(267)	31,368	508	(867)	
OTC-cleared derivatives	11,416	-	-	26,782	-	-	
Total	_	425	(285)	_	546	(889)	

The terms to maturity based on notional value for the derivatives were as follows as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Less than 3 months	21,892	33,946
3 to 12 months	27,814	17,873
Over 1 year	19,580	18,200

## 4.2. Fair Value Hierarchy

## 4.2.1. Classification

Financial assets and financial liabilities described under Note 4.1 are classified within the fair value hierarchy, described as follows, based on the lowest level of input that is significant to the fair value measurement as a whole.

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that PSP Investments can access at the end of the reporting period.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or the liability, either directly or indirectly. Level 2 inputs include:
- (i) Quoted prices for similar assets or liabilities in active markets.
- (ii) Quoted prices for identical or similar assets or liabilities in markets that are not active.
- (iii) Inputs other than quoted prices that are observable for the asset or liability.
- (iv) Market-corroborated inputs.
- Level 3 inputs are unobservable inputs for the asset or liability that are used within model-based techniques. They reflect management's assessment of the assumptions that market participants would use in pricing the assets or liabilities.

The classification within the levels of the hierarchy is established at the time of the initial determination of fair value of the asset or liability and reviewed at the end of each reporting period. PSP Investments determines whether a transfer between levels has occurred and recognizes such transfer at the beginning of the reporting period.

## 4.2. Fair Value Hierarchy (continued)

## 4.2.1. Classification (continued)

The following table shows the fair value of financial assets and financial liabilities as at March 31, 2021 classified within the fair value hierarchy:

(Canadian \$ millions)	Level 1	Level 2	Level 3	Total Fair Value
Public markets				
Canadian equity	538	218	11	767
Foreign equity	7,455	152	231	7,838
Private markets				
Real estate	-	-	6,240	6,240
Private equity	-	-	5,897	5,897
Infrastructure	-	-	4,432	4,432
Natural resources	-	-	2,517	2,517
Fixed income				
Cash and money market securities	898	622	-	1,520
Government and corporate bonds	1,273	3,791	1	5,065
Inflation-linked bonds	2,749	23	-	2,772
Private debt securities	-	-	3,533	3,533
Alternative investments	-	1,469	1,698	3,167
	12,913	6,275	24,560	43,748
Investment-related assets				
Amounts receivable from pending trades	-	329	-	329
Interest receivable	-	78	-	78
Dividends receivable	-	31	-	31
Securities purchased under reverse repurchase agreements	-	735	-	735
Derivative-related assets	23	402	-	425
	23	1,575	-	1,598
Investments representing financial assets at FVTPL	12,936	7,850	24,560	45,346
Investment-related liabilities				
Amounts payable from pending trades	-	(297)	-	(297)
Interest payable	-	(14)	-	(14)
Securities sold short	(541)	-	-	(541)
Collateral payable	-	(432)	-	(432)
Securities sold under repurchase agreements	-	(639)	-	(639)
Derivative-related liabilities	(18)	(267)	-	(285)
Investment-related liabilities representing financial liabilities at FVTPL	(559)	(1,649)	_	(2,208)
Borrowings				
Capital market debt financing	-	(3,263)	-	(3,263)
· •	1			
Borrowings representing financial liabilities designated at FVTPL	-	(3,263)	-	(3,263)

## 4.2. Fair Value Hierarchy (continued)

## 4.2.1. Classification (continued)

The following table shows the fair value of financial assets and financial liabilities as at March 31, 2020 classified within the fair value hierarchy:

(Canadian \$ millions)	Level 1	Level 2	Level 3	Total Fair Value
Public markets				
Canadian equity	511	139	9	659
Foreign equity	5,172	294	236	5,702
Private markets	- /			-, -
Real estate	_	_	5.837	5,837
Private equity	-	-	4,331	4,331
Infrastructure	_	-	4,398	4,398
Natural resources	_	-	2,048	2,048
Fixed income				
Cash and money market securities	252	697	_	949
Government and corporate bonds	2,258	3,899	1	6,158
Inflation-linked bonds	3,170	77	_	3,247
Private debt securities	-	-	3,420	3,420
Alternative investments	-	512	1,660	2,172
	11,363	5,618	21,940	38,921
Investment-related assets				
Amounts receivable from pending trades	-	149	-	149
Interest receivable	-	115	-	115
Dividends receivable	-	31	-	31
Securities purchased under reverse repurchase agreements	-	886	-	886
Derivative-related assets	36	510	-	546
	36	1,691	_	1,727
Investments representing financial assets at FVTPL	11,399	7,309	21,940	40,648
Investment-related liabilities				
Amounts payable from pending trades	-	(199)	-	(199)
Interest payable	-	(18)	-	(18)
Securities sold short	(721)	(42)	-	(763)
Collateral payable	-	(657)	-	(657)
Securities sold under repurchase agreements	-	(1,724)	-	(1,724)
Derivative-related liabilities	(21)	(868)	-	(889)
Investment-related liabilities representing financial liabilities at FVTPL	(742)	(3,508)	_	(4,250)
Borrowings				
Capital market debt financing	-	(3,100)	-	(3,100)
Borrowings representing financial liabilities designated at FVTPL	-	(3,100)	_	(3,100)
		701	21.940	33.298

There were no significant transfers between Level 1 and Level 2 during the year ended March 31, 2021 (no significant transfers between Level 1 and Level 2 during the year ended March 31, 2020).

## 4.2. Fair Value Hierarchy (continued)

#### 4.2.2. Process for Level 3 Fair Value Determination

The valuation process is monitored and governed by an internal valuation committee ("VC"). This committee is responsible for overseeing all aspects of fair value determination. This includes valuation methodologies and procedures for each type of investment and ensuring they are complied with. Valuation methodologies established are based on widely recognized practices that are consistent with professional appraisal standards. Such standards include, among others, the *International Private Equity and Venture Capital Valuation Guidelines*, the *Canadian Uniform Standards of Professional Appraisal Practice* in the United States of America.

The fair value of investments classified as Level 3 in Private Markets, is determined at least semi-annually. For other interim reporting periods, the fair value is reviewed and adjusted, as appropriate, to reflect the impact of any significant market or investment-specific events or circumstances. For each investment, the relevant valuation methodology is applied consistently over time as appropriate in the prevailing circumstances. The appropriateness of significant changes in valuation methodologies is reviewed by the VC.

In cases where the services of third-party appraisers are used, management ensures their independence and that valuation methods used are consistent with professional appraisal standards outlined above. In validating the work performed by appraisers, management ensures that the assumptions used correspond to financial information and forecasts of the underlying investment.

With respect to fund investments classified as Level 3, the annual fair value is generally determined based on audited financial statements received from the fund's general partner. In certain cases, fair value is obtained from information provided by the fund's administrators and is reviewed by Management to ensure reasonableness and adherence to acceptable industry valuation methods. Where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration in determining fair value.

To reflect the impact, where applicable, of significant market movements or other events occurring up to March 31, 2021, such as those in connection with the market disruption described in Note 2.4, adjustments to Private Markets and fund investments are made as appropriate. Such adjustments are based on a number of factors including public market trading comparables, investment specific characteristics as well as market conditions and uncertainties at that time.

## 4.2. Fair Value Hierarchy (continued)

#### 4.2.3. Level 3 Significant Inputs

The following table outlines key information with respect to significant inputs related to financial assets and financial liabilities categorized within Level 3 as at March 31, 2021:

Financial Assets and Financial Liabilities	Type of Investment	Fair Value (Canadian \$ millions)	Significant Valuation Techniques	Significant Unobservable Inputs	Range (Weighted Average)
Public markets Canadian equity	Direct investments	11	Net asset value method (NAV) <sup>a</sup>	N/A	N/A
Foreign equity	Direct investments	231	NAV <sup>A</sup>	N/A	N/A
Private markets Real estate	Direct and co-investments	5,792	Discounted cash flow (DCF)	Discount rate <sup>B, C</sup>	5.00% - 20.00% (7.34%)
	co investments		(DCI )	Terminal capitalization rate <sup>B, C</sup>	4.00% - 13.25% (5.71%)
			Direct capitalization	Capitalization rate <sup>B, D</sup>	2.40% - 10.13% (4.70%)
				Stabilized occupancy rate <sup>D, E</sup>	38.00% - 100.00% (96.89%)
			Sales comparison approach	Price per square foot <sup>D, E</sup>	\$4.07 - \$1,365.41 (\$274.50)
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	448	NAV <sup>A</sup>	N/A	N/A
Other private	Direct and 8,983	DCF	Discount rate <sup>B</sup>	5.92% - 15% (8.70%)	
markets	co-investments	co-investments	Market comparables	N/A	N/A
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	3,863	NAV <sup>A</sup>	N/A	N/A
Fixed income Corporate bonds	Asset-backed term notes	1	Third-party pricing <sup>A</sup>	N/A	N/A
Private debt	Direct and	2,466	DCF	Discount rate <sup>B</sup>	2.70% - 22.23% (9.03%)
securities	co-investments		NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	1,067	NAV <sup>A</sup>	N/A	N/A
Alternative investments	Fund investments	1,698	NAV <sup>A</sup>	N/A	N/A
Total		24,560			

<sup>A</sup> In certain cases, when investments are held through funds, partnerships or similar structures, fair value is determined by third parties where valuation information is not available to PSP Investments.

<sup>в</sup> An increase (decrease) in this unobservable input, taken individually, generally results in a decrease (increase) in fair value.

<sup>c</sup> An increase (decrease) in the discount rate is generally accompanied by an increase (decrease) of the terminal capitalization rate.

<sup>D</sup> There is no predictable direct relationship between this input and any other significant unobservable input.

<sup>E</sup> An increase (decrease) in this unobservable input, taken individually, generally results in an increase (decrease) in fair value.

## 4.2. Fair Value Hierarchy (continued)

#### 4.2.3. Level 3 Significant Inputs (continued)

The following table outlines key information with respect to significant inputs related to financial assets and financial liabilities categorized within Level 3 as at March 31, 2020:

Financial Assets and Financial Liabilities	Type of Investment	Fair Value (Canadian \$ millions)	Significant Valuation Techniques	Significant Unobservable Inputs	Range (Weighted Average)	
Public markets Canadian equity	Direct investments	9	Net asset value method (NAV) <sup>a</sup>	N/A	N/A	
Foreign equity	Direct investments	236	NAV <sup>A</sup>	N/A	N/A	
Private markets Real estate	Direct and	5,509	Discounted cash flow	Discount rate <sup>B, C</sup>	2.90% - 20.00% (7.46%)	
	co-investments		(DCF)	Terminal capitalization rate <sup>B, C</sup>	3.95% - 10.25% (5.82%)	
			Direct capitalization	Capitalization rate <sup>B, D</sup>	2.35% - 9.78% (4.88%)	
				Stabilized occupancy rate <sup>D, E</sup>	67.50% - 100.00% (98.43%)	
			Sales comparison approach	Price per square foot <sup>D, E</sup>	\$0.94 - \$1,895.16 (\$290.17)	
			NAV <sup>A</sup>	N/A	N/A	
			Transaction price	N/A	N/A	
	Fund investments	328	NAV <sup>A</sup>	N/A	N/A	
Other private			7,651	DCF	Discount rate <sup>B</sup>	6.30% - 15% (8.20%)
markets			Market comparables	N/A	N/A	
			NAV <sup>A</sup>	N/A	N/A	
			Transaction price	N/A	N/A	
	Fund investments	3,126	NAV <sup>A</sup>	N/A	N/A	
Fixed income Corporate bonds	Asset-backed term notes	1	Third-party pricing <sup>A</sup>	N/A	N/A	
Private debt	Direct and	2,430	DCF	Discount rate <sup>B</sup>	6.63% - 22.64% (11.86%)	
securities	co-investments		NAV <sup>A</sup>	N/A	N/A	
			Transaction price	N/A	N/A	
	Fund investments	990	NAV <sup>A</sup>	N/A	N/A	
Alternative investments	Fund investments	1,660	NAV <sup>A</sup>	N/A	N/A	
Total		21,940				

<sup>A</sup> In certain cases, when investments are held through funds, partnerships or similar structures, fair value is determined by third parties where valuation information is not available to PSP Investments.

<sup>8</sup> An increase (decrease) in this unobservable input, taken individually, generally results in a decrease (increase) in fair value.

<sup>c</sup> An increase (decrease) in the discount rate is generally accompanied by an increase (decrease) of the terminal capitalization rate.

<sup>D</sup> There is no predictable direct relationship between this input and any other significant unobservable input.

<sup>E</sup> An increase (decrease) in this unobservable input, taken individually, generally results in an increase (decrease) in fair value.

## 4.2. Fair Value Hierarchy (continued)

### 4.2.4. Level 3 Reconciliation

The following table shows a reconciliation of all movements related to financial assets and financial liabilities categorized within Level 3 for the year ended March 31, 2021:

(Canadian \$ millions)	Opening Balance	Purchases	Sales	Settlements	Realized Gains (Losses)	Unrealized Gains <sup>A</sup>	Transfer out of Level 3	Closing Balance
Public markets	245	47	(29)	-	(2)	90	(109)	242
Private markets	16,614	2,432	(1,327)	-	369	1,034	(36)	19,086
Fixed income	3,421	1,259	(1,215)	-	27	42	-	3,534
Alternative investments	1,660	152	(243)	-	27	102	-	1,698
Total	21,940	3,890	(2,814)	-	421	1,268	(145)	24,560

<sup>A</sup> Includes Plan Account allocation adjustments.

As at March 31, 2020, an investment of \$109 million in a non-listed fund that held listed securities was classified under Level 3 due to the nature of the contractual restrictions on the redemption of fund units. During the year ended March 31, 2021, the listed securities held by the fund were transferred to PSP Investments and were classified as Level 1 as at March 31, 2021. Additionally, as at March 31, 2020, a private market investment of \$36 million was classified under Level 3 as its fair value was determined based on significant unobservable inputs. During the year ended March 31, 2021, this investment was transferred to Level 2 as the underlying investee indirectly held by PSP Investments became publicly traded.

The following table shows a reconciliation of all movements related to financial assets and financial liabilities categorized within Level 3 for the year ended March 31, 2020:

(Canadian \$ millions)	Opening Balance	Purchases	Sales	Settlements	Realized Gains	Unrealized Gains (Losses) <sup>∧</sup>	Transfer in (out) of Level 3	Closing Balance
Public markets	342	23	(174)	-	102	(48)	-	245
Private markets	14,944	3,725	(2,052)	-	724	(746)	19	16,614
Fixed income	3,084	1,511	(984)	-	21	(211)	-	3,421
Alternative investments	1,557	305	(239)	_	33	49	(45)	1,660
Total	19,927	5,564	(3,449)	-	880	(956)	(26)	21,940

<sup>A</sup> Includes Plan Account allocation adjustments.

As at March 31, 2019, an alternative investment of \$45 million in a non-listed fund that held listed securities was classified as Level 3 due to the nature of the contractual restrictions on the redemption of fund units. During the year ended March 31, 2020, the investment was transferred to Level 2 as the contractual restrictions were lifted. Additionally, as at March 31, 2019, a public market investment of \$19 million was classified as Level 1 and was transferred to Level 3 during the year ended March 31, 2020 as the investment became privately held.

#### 4.2.5. Level 3 Sensitivity Analysis

In the course of measuring fair value of financial instruments classified as Level 3, valuation techniques used incorporate assumptions that are based on non-observable data. Significant assumptions used for each asset class are described in Note 4.2.3. Although such assumptions reflect management's best judgment, with all other variables held constant, the use of reasonably possible alternative assumptions could yield different fair value measures representing, at a minimum, a 3% increase and 3% decrease as at March 31, 2021 (March 31, 2020 – 3% increase and 3% decrease) in the fair value of financial instruments categorized as Level 3. This excludes fund investments where a sensitivity analysis is not possible given the underlying assumptions used are not available to PSP Investments. In the case of fund investments, the fair value is determined as indicated in Note 4.2.2.

# 5 — Collateral Pledged and Received

PSP Investments is party to agreements that involve pledging and holding collateral, as outlined in Notes 2.3.5, 2.3.6 and 7.2.1. The following table illustrates the fair values of the Plan Account's allocated collateral, as well as the securities under the lending and borrowing programs and the securities under the repurchase and reverse repurchase agreements, as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Securities lending and borrowing		
Securities lent	700	130
Collateral held <sup>A</sup>	749	138
Securities borrowed	373	202
Collateral pledged <sup>B</sup>	387	220
Securities repurchase and reverse repurchase agreements		
Securities sold under repurchase agreements	638	1,735
Collateral pledged	639	1,727
Securities purchased under reverse repurchase agreements	734	888
Collateral held <sup>c</sup>	734	887
Derivative contracts		
Collateral pledged	133	568
Collateral held <sup>D</sup>	257	75

<sup>A</sup> The minimum fair value of securities collateral denominated in the same currency required is equal to 102%, and in the case of securities denominated in different currencies 105%.

<sup>B</sup> The minimum fair value of collateral required is equal to 100% of the fair value of the securities borrowed.

<sup>c</sup> The collateral received is in the form of securities, of which \$199 million has been used in connection with short selling transactions as at March 31, 2021 (March 31, 2020 - \$561 million) and \$30 million has been used in connection with securities sold under repurchase agreements (March 31, 2020 - \$26 million).

<sup>D</sup> As part of collateral held, cash amounted to \$59 million as at March 31, 2021 (March 31, 2020 – \$9 million) and securities amounted to \$198 million as at March 31, 2021 (March 31, 2020 – \$66 million). All cash collateral is reinvested.

# 6- Interests in Other Entities

## 6.1. Subsidiaries, Joint Ventures and Associates

As an investment entity, PSP Investments does not consolidate its subsidiaries other than those that solely provide it with services that relate to its investment activities. PSP Investments measures its investments in its subsidiaries, joint ventures and associates at FVTPL as described in Note 2.1.

For purposes of preparing this note, management assesses control, joint control and significant influence as follows:

#### (i) Control and significant influence

PSP Investments determines that it has control over an investee when it is exposed, or has rights, to variable returns from its investment in an entity and has the ability to affect those returns through its power over the investee.

In certain cases, PSP Investments does not have control over an investee but has the power to participate in the financial and operating policy decisions of the investee. In such cases, PSP Investments determines that it has significant influence over the investee.

In the context of control or significant influence, power over an investee is obtained through voting rights conveyed by PSP Investments' ownership interest, other contractual arrangements, or a combination thereof.

#### (ii) Joint control

PSP Investments determines that it is party to a joint venture arrangement when it has joint control over an investee and has rights to the net assets of the investee. Joint control is established through a contractual arrangement which requires the unanimous consent of the parties sharing control for the activities that significantly affect the returns of the arrangement.

Generally, decision making regarding such activities is governed through voting rights conveyed by the ownership interest of each party. In certain cases, it is governed solely through contractual arrangements or in conjunction with the ownership interest of each party.

## 6 — Interests in Other Entities (continued)

## 6.1. Subsidiaries, Joint Ventures and Associates (continued)

In the normal course of business, investments in private markets are commonly held through investment entity subsidiaries formed by PSP Investments. As at March 31, 2021, 120 investment entity subsidiaries were incorporated in North America, 18 in Europe, 13 in Oceania, 4 in Central and South America, 1 in Africa and 1 in Asia (March 31, 2020 – 111 in North America, 15 in Europe, 15 in Oceania, 4 in Central and South America, 1 in Africa and 1 in Asia).

In addition, PSP Investments controlled 91 investees directly or through its investment entity subsidiaries as at March 31, 2021 (March 31, 2020 - 84 investees).

The following tables present, in descending order, the most significant investees held directly or indirectly by PSP Investments where it has control, joint control or significant influence.

	March 31, 2021					
Entity's Name	Principal Place of Business	Ownership Interest Held by PSP Investments (%)	Relationship to PSP Investments			
AviAlliance GmbH	Europe	100	Controlled investee			
Kaingaroa Timberlands Limited	Oceania	56	Jointly controlled investee			
Revera Inc.	North America	100	Controlled investee			
SEGRO European Logistics Partnership S.a.r.l.	Europe	50	Jointly controlled investee			
Forth Ports Limited	Europe	51	Jointly controlled investee			
Roadis Transportation Holding, S.L.U.	Global	100	Controlled investee			
American Wholesale Insurance Holding Company, LLC	North America	23	Associate			
TDF S.A.S.	Europe	22	Associate			
Constantin Investment Limited	Europe	38	Associate			
Pomona Farming, LLC	North America	99	Controlled investee			

	March 31, 2020					
Entity's Name	Principal Place of Business	Ownership Interest Held by PSP Investments (%)	Relationship to PSP Investments			
AviAlliance GmbH	Europe	100	Controlled investee			
Revera Inc.	North America	100	Controlled investee			
Kaingaroa Timberlands Limited	Oceania	56	Jointly controlled investee			
Roadis Transportation Holding, S.L.U.	Global	100	Controlled investee			
SEGRO European Logistics Partnership S.a.r.l.	Europe	50	Jointly controlled investee			
Forth Ports Limited	Europe	51	Jointly controlled investee			
TDF S.A.S.	Europe	22	Associate			
Big Box Properties	North America	49	Jointly controlled investee			
Roccapina Fund, L.P.	North America	100	Controlled investee			
American Wholesale Insurance Holding Company, LLC	North America	27	Associate			

In addition to the above, PSP Investments consolidates wholly-owned subsidiaries that solely provide it with services that relate to its investment activities. Such services consist of investment management and financing of private market investments within the context of PSP Investments' capital market debt program described in Note 8.2.

## 6.2. Structured Entities

PSP Investments holds interests in partnerships and funds mainly in the context of its investments in private markets. Given their nature, such entities commonly have the characteristics of a structured entity as defined by IFRS. These entities are held as investments and do not expose PSP Investments to additional risks or returns compared to interests held in non-structured entities.

Information regarding structured entities is included, as applicable, within disclosures of investment risk management under Note 7, guarantees and indemnities under Note 16 and commitments under Note 17.

## 7 - Investment Risk Management

PSP Investments is required to act in the best interests of the contributors and beneficiaries under the Plans and for maximizing returns without undue risk of loss. In pursuit of this objective, PSP Investments established an Enterprise Risk Management Policy (ERM Policy). The ERM Policy provides a framework for identifying, evaluating, managing, mitigating, monitoring and reporting the investment and non-investment risks to which PSP Investments is exposed.

As part of the overall ERM policy, the objective of the Investment Risk Management Policy (IRM Policy) is to support the management of risk inherent to the investment decision making process. The IRM Policy outlines a framework detailing how investment activities should comply with PSP Investments' risk philosophy and align with the tolerance and limits of its risk appetite. The IRM Policy also supplements the Statement of Investment Policies, Standards and Procedures (SIP&P), whose objective is to effectively manage investment risks related to the implementation of PSP Investments' various investment strategies. Investment risks include market, credit and liquidity risks.

## 7.1. Market Risk

Market risk is the risk that the value of an investment will fluctuate as a result of an adverse financial outcome due to changes in the factors that drive that value, such as changes in market prices, changes caused by factors specific to the individual investment, volatility in share and commodity prices, interest rate, foreign exchange or other factors affecting similar securities traded in the market.

#### 7.1.1. Measurement of Market Risk

The absolute annualized volatility of the total portfolio is used as the primary measure of market risk. The absolute volatility is a statistical measure of the size of changes in investment returns of a given investment or portfolio of investments. It is used to illustrate the potential loss of value in an investment or portfolio of investments as a result of fluctuations in market prices.

PSP Investments uses seven years' worth of market returns scaled to a twelve-month holding period to calculate the absolute volatility. For investments that are not actively traded, the calculation of the absolute volatility uses securities with similar risk attributes as a proxy.

The absolute volatility is statistically valid under normal market conditions. Although it includes losses from severe market events such as those described in Note 2.4, it does not solely measure such events. It also assumes that the future will behave in a pattern similar to the past. Consequently, if future market conditions differ significantly from those of the past, potential losses may differ from those originally estimated. The following table shows the absolute volatility of the total portfolio expressed as a percentage of net investments as at the end of the period:

	March 31, 2021 (%)	March 31, 2020 (%)
Absolute volatility	11.3	9.2

## Stress Testing

Although the absolute volatility is a widely accepted risk measure, it is complemented by other risk measurement methodologies that provide greater insight on market risk. PSP Investments uses stress testing and scenario analysis to examine the impact on financial results of abnormally large movements in risk factors. Such techniques are used to test a portfolio's sensitivity to various risk factors and key model assumptions. These methods also use historically stressed periods to evaluate how a current portfolio reacts under such circumstances. Stress testing and scenario analysis are also deployed to assess new product performance.

#### 7.1. Market Risk (continued)

#### 7.1.2. Interest Rate Risk

Interest rate risk refers to the risk that fluctuations in interest rates will directly affect the fair value of the Plan Account's net asset values. The terms to maturity of the classes of financial instruments, outlined in Note 4.1, with the most significant exposure to interest rate risk were as follows as at:

(Canadian \$ millions)	March 31, 2021					
	Less than 1 Year	1 to 5 Years	5 to 10 Years	Over 10 Years	Other	Total
Cash and money market securities	-	-	-	-	1,520 <sup>^</sup>	1,520
Government and corporate bonds	135	2,369	1,260	1,134	167 <sup>в</sup>	5,065
Inflation-linked bonds	103	1,087	972	610	-	2,772
Private debt securities	40	936	1,127	313	<b>1,117</b> °	3,533
Total fixed income	278	4,392	3,359	2,057	2,804	12,890

(Canadian \$ millions)		March 31, 2020						
	Less than 1 Year	1 to 5 Years	5 to 10 Years	Over 10 Years	Other	Total		
Cash and money market securities	-	_	-	_	949 <sup>A</sup>	949		
Government and corporate bonds	182	3,504	1,117	1,086	269 <sup>₿</sup>	6,158		
Inflation-linked bonds	-	1,170	1,245	832	-	3,247		
Private debt securities	60	851	1,222	292	995 <sup>c</sup>	3,420		
Total fixed income	242	5,525	3,584	2,210	2,213	13,774		

<sup>A</sup> Due to their short-term maturity, these investments are not significantly exposed to interest rate risk.

<sup>B</sup> Certain fixed income securities are not significantly exposed to interest rate risk as their prescribed rates are variable.

<sup>c</sup> Information in connection with the terms to maturity of fund and certain directly held investments included as part of private debt securities is not available.

All equity investments within Canadian equity, foreign equity, real estate, private equity, infrastructure and natural resources amounting to \$27,691 million as at March 31, 2021 (\$22,975 million as at March 31, 2020) do not have specified terms to maturity nor are they significantly exposed to interest rate risk.

Alternative investments described in Note 4.1.4, which amounted to \$3,167 million as at March 31, 2021 (\$2,172 million as at March 31, 2020), also have no specified terms to maturity. Certain of these investments, as well as reverse repurchase agreements and derivative contracts described in Notes 4.1.10 and 4.1.12, respectively, are subject to interest rate risk exposures. These exposures are reflected in the absolute volatility calculation described in Note 7.1.1.

The terms to maturity of PSP Investments' capital market debt financing are disclosed in Note 8.2.

#### 7.1. Market Risk (continued)

#### 7.1.3. Foreign Currency Risk

PSP Investments is exposed to currency risk through holding of investments (i.e. direct and indirect holdings of securities, units in pooled funds and units in limited partnerships) or investment-related liabilities in various currencies. Fluctuations in the relative value of the Canadian dollar against these foreign currencies can result in a positive or a negative effect on the fair value of the investments. To mitigate this risk, PSP Investments may take, through foreign forward contracts or cross currency swaps, positions in foreign currencies.

The underlying foreign currency exposures of net investments for the Plan Account were as follows as at:

	March 3	L, 2021
Currency	Fair Value (Canadian \$ millions)	% of Total
US Dollar	20,789	63.0
Euro	4,606	14.0
Australian Dollar	1,640	5.0
British Pound	1,191	3.6
Japanese Yen	789	2.4
Hong Kong Dollar	512	1.6
Mexican Peso	411	1.2
Swiss Franc	323	1.0
Indian Rupee	318	1.0
Brazilian Real	315	1.0
Chinese Yuan	308	0.9
South Korean won	300	0.9
Others	1,498	4.4
Total	33,000	100.0

As at March 31, 2021, PSP Investments and its investment entity subsidiaries also had commitments, denominated in foreign currencies of \$5,248 million for the Plan Account (US \$3,456 million, € 500 million, £ 74 million, 4 million South African rands, 392 million Mexican pesos, 589 million Indian rupees and 10 million Danish kroner), which were not included in the foreign currency exposure table above.

	March 3	31, 2020
Currency	Fair Value (Canadian \$ millions)	% of Total
US Dollar	19,135	67.1
Euro	3,694	13.0
Australian Dollar	1,218	4.3
British Pound	939	3.3
Japanese Yen	686	2.4
Hong Kong Dollar	460	1.6
Swiss Franc	340	1.2
Mexican Peso	313	1.1
Indian Rupee	263	0.9
Brazilian Real	259	0.9
Others	1,188	4.2
Total	28,495	100.0

As at March 31, 2020, PSP Investments and its investment entity subsidiaries also had commitments, denominated in foreign currencies of \$4,883 million for the Plan Account (US \$2,846 million, € 391 million, £ 53 million, 4 million South African rands, 437 million Mexican pesos, 5,177 million Indian rupees, 10 million Danish kroner and 2 million Australian dollars), which were not included in the foreign currency exposure table above.

#### 7.2. Credit Risk

PSP Investments is exposed to credit risk, which is the risk of non-performance of a debtor on whom PSP Investments relies to fulfill contractual or financial obligations. That is, the risk that the issuer of a debt security or that the counterparty to a derivative contract, to a securities lending and borrowing transaction or to securities purchased under reverse repurchase agreements, is unable to meet its financial obligations.

Credit risk encompasses the risk of a deterioration of creditworthiness and the relevant concentration risk. Credit risk monitoring entails an evaluation of the credit quality of each issuer and counterparty that transacts with PSP Investments. To perform this evaluation for public issuers and counterparties, PSP Investments relies on four recognized credit rating agencies. A minimum of two credit ratings are used to classify each security. If the agencies disagree as to a security's credit quality, PSP Investments uses the lowest of the available ratings. For private issuers, PSP Investments assigns internal credit ratings to issuers and measures the combined risk profile against set targets. To assign risk ratings to issuers, PSP Investments uses methodologies comparable to those used by recognized rating agencies.

As at March 31, 2021, the Plan Account's maximum exposure to credit risk amounted to \$14 billion (March 31, 2020 - \$15 billion). This amount is presented before collateral held and netting arrangements that do not qualify for offsetting under IFRS. The maximum credit exposure excludes guarantees disclosed in Note 16 as well as investments in funds classified as alternative investments in Note 4.1. Such funds hold fixed income securities among other types of instruments.

To monitor the evolution of credit risk, PSP Investments periodically produces a concentration report by credit rating for credit-sensitive securities. The concentration of credit risk by credit rating was as follows as at:

(Canadian \$ millions)		March 31, 2021								
	Government and corporate bonds <sup>A</sup>	Inflation- linked bonds <sup>a</sup>	Money market securities <sup>▲</sup>	Reverse repurchase agreements	OTC derivatives <sup>в</sup>	Private debt securities <sup>a</sup>	Total <sup>a</sup>			
AAA-AA	3,407	2,754	1,150	331	10	-	7,652			
A	1,522	23	237	395	392	-	2,569			
BBB	52	-	-	9	-	62	123			
BB or below	90	-	-	-	-	3,489	3,579			
No rating <sup>c</sup>	23	-	5	-	-	27	55			
Total	5,094	2,777	1,392	735	402	3,578	13,978			

(Canadian \$ millions)		March 31, 2020							
	Government and corporate bonds <sup>A</sup>	Inflation- linked bonds <sup>a</sup>	Money market securities <sup>▲</sup>	Reverse repurchase agreements	OTC derivatives <sup>B</sup>	Private debt securities <sup>a</sup>	Total <sup>A</sup>		
AAA-AA	4,344	3,184	407	212	54	_	8,201		
A	1,463	27	152	666	454	-	2,762		
BBB	169	42	-	8	-	46	265		
BB or below	207	-	-	-	-	3,383	3,590		
No rating <sup>c</sup>	14	-	-	-	-	62	76		
Total	6,197	3,253	559	886	508	3,491	14,894		

<sup>A</sup> Includes interest receivable.

<sup>B</sup> As disclosed in Note 4.1.12.

<sup>c</sup> Includes securities for public issuers and counterparties, that are either not rated by credit rating agencies or rated by a single credit rating agency.

#### 7.2. Credit Risk (continued)

#### 7.2.1. Counterparty Risk

Counterparty risk represents the credit risk from current and potential exposure related to transactions involving derivative contracts, securities lending and borrowing as well as securities repurchase and reverse repurchase agreements. In order to minimize counterparty risk, PSP Investments requires that counterparties provide adequate collateral and meet its credit rating requirements. PSP Investments frequently monitors the credit rating of its counterparties as determined by recognized credit rating agencies. With respect to derivative contracts, PSP Investments has the ability to terminate all trades with most counterparties whose credit rating is downgraded below its requirements.

For OTC derivatives, PSP Investments' policy also requires the use of the International Swaps and Derivative Association (ISDA) Master Agreement with all counterparties to derivative contracts. The ISDA Master Agreement provides the contractual framework within which dealing activities across a full range of OTC products are conducted. In the case of OTC-cleared derivatives, trading activities are regulated between parties under terms that are customary to such transactions.

As a credit mitigation technique, the ISDA Master Agreement contractually binds counterparties to close-out netting provisions in the case of default by one of the counterparties. Additionally, the Credit Support Annex (CSA) to the ISDA Master Agreement enables PSP Investments to realize any collateral placed with it in the case of default of the counterparty. The CSA also requires PSP Investments to contribute further collateral when requested. All collateral transactions under the CSA are in cash, high-quality debt instruments or securities. The CSA also regulates the exchange of collateral when the credit exposure to a counterparty exceeds a predetermined threshold. Counterparties are generally authorized to sell, repledge or otherwise use collateral held. Similarly, in the case of OTC-cleared derivatives, collateral is required in cash, high quality debt instruments or securities and can be sold, repledged or otherwise used. PSP Investments does not sell, repledge or otherwise use any collateral held in the form of securities but does reinvest all cash collateral, with respect to derivative contracts.

With respect to transactions involving securities lending and borrowing agreements as well as securities repurchase and reverse repurchase agreements, collateral requirements are in place to mitigate counterparty risk. Notes 2.3.5 and 2.3.6 describe collateral requirements in securities lending and borrowing programs as well as securities repurchase and reverse repurchase agreements.

Information in connection with collateral pledged by PSP Investments and its counterparties is disclosed in Note 5.

In the case of the securities lending program, PSP Investments' exposure to counterparty risk is further mitigated as the custodian of the securities lent assumes the risk that a counterparty will be unable to meet its obligations associated with the collateral requirements.

Management is responsible for counterparty risk monitoring and mitigation as well as maintaining a comprehensive, disciplined, and enterprise-wide process for tracking and managing counterparty risk. As such, management measures counterparty risk on an ongoing basis, evaluates and tracks the creditworthiness of current counterparties and mitigates counterparty risk through collateral management.

#### 7.2. Credit Risk (continued)

#### 7.2.2. Offsetting

PSP Investments is subject to ISDA Master Agreements in relation to its OTC derivative financial instruments as described. Such agreements contain close-out netting provisions applicable only in the case of default. In certain cases, such agreements also allow for offsetting. In cases where the conditions for offsetting were met, financial instruments have been presented net in the Statements of Financial Position. Securities repurchase and reverse repurchase agreements described in Notes 2.3.6 and 5 are subject to similar arrangements however they are not offset as the conditions for offsetting are not met.

The following tables present the financial assets and liabilities described above:

#### **Financial Assets**

	Gross	Less: Gross Amount of	Net Amount of Financial Assets Presented	Not Set Off i	Related Amounts n the Statements iinancial Position	
(Canadian \$ millions)	Amount of Recognized Financial Assets	Recognized Financial Liabilities Set Off	Statements of Financial Position	Recognized Financial Liabilities	Collateral Held and Not Recognized	Net
March 31, 2021						
Reverse repurchase agreements	735	_	735^	292	443	-
OTC-derivatives	440	38	<b>402</b> <sup>₿</sup>	283	115	4
Total	1,175	38	1,137	575	558	4
<b>March 31, 2020</b> Reverse repurchase						
agreements	886	-	886 <sup>A</sup>	701	185	-
OTC-derivatives	516	8	508 <sup>B</sup>	446	60	2
Total	1,402	8	1,394	1,147	245	2

**Financial Liabilities** 

	Less: Gross	Net Amount of Financial Liabilities	Less: Not Set Off of I			
(Canadian \$ millions)	Gross Amount of Recognized Financial Liabilities	Amount of Recognized Financial Assets Set Off	Presented in the Statements of Financial Position	Recognized Financial Assets	Collateral Pledged and Not Derecognized	Net
March 31, 2021						
Repurchase agreements	639	-	<b>639</b> <sup>A</sup>	292	347	-
OTC-derivatives	305	38	<b>267</b> <sup>₿</sup>	240	22	5
Collateral payable	59	-	<b>59</b> °	43	-	16
Total	1,003	38	965	575	369	21
March 31, 2020						
Repurchase agreements	1,724	-	1,724 <sup>A</sup>	701	1,022	1
OTC-derivatives	875	8	867 <sup>в</sup>	442	410	15
Collateral payable	9	-	<b>9</b> <sup>c</sup>	4	1	4
Total	2,608	8	2,600	1,147	1,433	20

<sup>A</sup> As described in Note 4.1.10.

<sup>B</sup> As described in Note 4.1.12.

<sup>c</sup> As described in Note 4.1.9. The balance consists of cash collateral received with respect to certain OTC derivative transactions and is included in Note 4.1 as part of collateral payable.

#### 7.3. Liquidity Risk

Liquidity risk corresponds to the risk that PSP Investments will not be able to meet its financial obligations on a timely basis, with sufficient and readily available cash resources. PSP Investments' cash position is monitored on a daily basis. In general, investments in cash, money market securities, floating rate notes, bonds and public equities are expected to be highly liquid as they will be invested in securities that are actively traded. Management utilizes appropriate measures and controls to monitor liquidity risk in order to ensure that there is sufficient liquidity to meet financial obligations as they come due. A liquidity report taking into consideration future forecasted cash flows is prepared and presented to senior management on a weekly basis. This ensures that sufficient cash reserves are available to meet forecasted cash outflows. Additionally, sufficient sources of liquidity are maintained for deployment in case of market disruption.

PSP Investments has the ability to raise additional capital through the use of its capital market debt program. This program allows PSP Investments to issue short-term promissory notes and medium-term notes. Note 8.2 provides additional information on the usage of the capital market debt program. Furthermore, PSP Investments maintains credit facilities for general corporate purposes. Note 8.1 provides additional information with respect to such credit facilities.

The terms to maturity of the notional amount of derivatives are disclosed in Note 4.1.12.

#### **Financial Liabilities**

The following tables present the fair value of non-derivative-related financial liabilities as well as derivative-related financial instruments, aggregated according to their maturities as at March 31, 2021 and excluding the impact of guarantees and indemnities disclosed in Note 16:

(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Non-derivative-related financial liabilities <sup>A</sup>				
Amounts payable from pending trades	(297)	-	-	(297)
Interest payable	(12)	(2)	-	(14)
Securities sold short	(541)	-	-	(541)
Collateral payable	(156)	-	(276)	(432)
Securities sold under repurchase agreements	(525)	(114)	_	(639)
Capital market debt financing	(716)	(649)	(1,898)	(3,263)
Trade payable and other liabilities	(29)	(21)	(35)	(85)
Total	(2,276)	(786)	(2,209)	(5,271)
(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Derivative-related financial instruments				
Derivative-related assets	170	146	109	425
Derivative-related liabilities <sup>A</sup>	(111)	(110)	(64)	(285)
Total	59	36	45	140

<sup>A</sup> Liabilities are presented in the earliest period in which the counterparty can request payment.

#### 7.3. Liquidity Risk (continued)

The following tables present the fair value of non-derivative-related financial liabilities as well as derivative-related financial instruments, aggregated according to their maturities as at March 31, 2020 and excluding the impact of guarantees and indemnities disclosed in Note 16:

(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Non-derivative-related financial liabilities <sup>A</sup>				
Amounts payable from pending trades	(199)	-	-	(199)
Interest payable	(6)	(12)	-	(18)
Securities sold short	(763)	-	-	(763)
Collateral payable	(10)	-	(647)	(657)
Securities sold under repurchase agreements	(1,522)	(202)	-	(1,724)
Capital market debt financing	(709)	(717)	(1,674)	(3,100)
Trade payable and other liabilities	(26)	(25)	(36)	(87)
Total	(3,235)	(956)	(2,357)	(6,548)
(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Derivative-related financial instruments				
Derivative-related assets	377	99	70	546
Derivative-related liabilities <sup>A</sup>	(535)	(285)	(69)	(889)
Total	(158)	(186)	1	(343)

<sup>A</sup> Liabilities are presented in the earliest period in which the counterparty can request payment.

## 8 - Borrowings

#### 8.1. Credit Facilities

PSP Investments maintains a revolving credit facility in the amount of \$2 billion and a demand line of credit in the amount of \$1 billion (together "the Credit Facilities").

The Credit Facilities are for general corporate purposes and are available in either Canadian or US currencies. Subject to customary terms and conditions, these Credit Facilities are available at variable interest rates such as the prime rate and the US base rate.

These Credit Facilities were not drawn upon as at March 31, 2021 and 2020.

#### 8.2. Capital Market Debt Financing

PSP Investments' capital market debt program consists of the private placement of short-term promissory notes as well as medium-term notes issued by PSP Capital Inc., a wholly-owned subsidiary of PSP Investments. The capital raised is primarily used to finance private market investments. It is unconditionally and irrevocably guaranteed by PSP Investments in accordance with its corporate leverage policy.

The maximum amount authorized by the Board of Directors for the capital market debt program is 10% of the net investments plus all recourse debt outstanding of PSP Investments at the time of commitment to issuance. Under this limit, the short-term promissory note component cannot exceed \$12 billion for issuances in Canada and the United States combined.

PSP Investments' capital market debt financing was in compliance with the limits authorized by the Board of Directors during the years ended March 31, 2021 and 2020.

## 8 — Borrowings (continued)

#### 8.2. Capital Market Debt Financing (continued)

The following outlines the terms as well as the fair value of the notes issued under the capital market debt program allocated to the Plan Account as at:

	March 3	1, 2021	March 33	1, 2020
(Canadian \$ millions)	Capital Amounts Payable at Maturity	Fair Value	Capital Amounts Payable at Maturity	Fair Value
Short-term Canadian Dollar promissory notes, bearing interest between 0.12% and 0.51% and maturing within 90 and 364 days of issuance (March 31, 2020 – between 0.97% and 1.87%, maturing within 27 and 364 days)	69	69	64	64
Short-term US Dollar promissory notes, bearing interest between 0.09% and 0.47% and maturing within 31 and 365 days of issuance (March 31, 2020 – between 0.03% and 2.02%, maturing within 7 and 366 days)	1,051	1,051	1,166	1,163
Medium-term notes Series 5, bearing interest of 3.03% per annum and maturing on October 22, 2020	_	-	196	199
Medium-term notes Series 7, bearing interest of 3.29% per annum and maturing on April 4, 2024	285	306	276	296
Medium-term notes Series 8, bearing interest of 1.34% per annum and maturing on August 18, 2021	244	245	232	233
Medium-term notes Series 9, bearing interest of 2.09% per annum and maturing on November 22, 2023	292	304	291	299
Medium-term notes Series 10, bearing interest of 1.73% per annum and maturing on June 21, 2022	306	311	327	333
Medium-term notes Series 11, bearing interest of 3.00% per annum and maturing on November 5, 2025	244	263	245	264
Medium-term notes Series 12, bearing interest of 2.05% per annum and maturing on January 15, 2030	244	244	245	249
Medium-term notes Series 13, bearing interest of 0.90% per annum and maturing on June 15, 2026	292	285	_	_
Medium-term notes Series 14, bearing interest of 1.50% per annum and maturing on March 15, 2028	188	185	_	_
Total	3,215	3,263	3,042	3,100

Unrealized gains in connection with borrowings amounted to \$116 million for the year ended March 31, 2021 (unrealized losses of \$100 million for the year ended March 31, 2020).

Interest expense, for the years ended March 31, was as follows:

(Canadian \$ millions)	2021	2020
Short-term promissory notes Medium-term notes	6 41	29 36
Total	47	65

## 8 — Borrowings (continued)

#### 8.3. Reconciliation of Liabilities Arising from Financing Activities

The following provides a reconciliation of liabilities arising from financing activities, including both changes arising from cash and non-cash changes for the year ended March 31, 2021.

(Canadian \$ millions)				Non-cash changes		
	Opening balance	Proceeds from borrowings	Repayment of borrowings	Foreign exchange gains	Fair value <sup>▲</sup> gains	Closing balance
Capital market debt financing	3,100	4,439	(4,158)	(107)	(11)	3,263
Borrowings	3,100	4,439	(4,158)	(107)	(11)	3,263

<sup>A</sup> Includes interest on short-term promissory notes, which added to cost approximates their fair value.

The following provides a reconciliation of liabilities arising from financing activities, including both changes arising from cash and non-cash changes for the year ended March 31, 2020.

(Canadian \$ millions)				Non-cash changes		
	Opening balance	Proceeds from borrowings	Repayment of borrowings	Foreign exchange losses	Fair value <sup>₄</sup> losses	Closing balance
Capital market debt financing	2,777	5,112	(4,889)	70	30	3,100
Borrowings	2,777	5,112	(4,889)	70	30	3,100

<sup>A</sup> Includes interest on short-term promissory notes, which added to cost approximates their fair value.

## 9 - Equity

#### 9.1. Statutory Rights Held by the Government of Canada

Pursuant to the *Superannuation Acts*, the Government of Canada is entitled to PSP Investments' net assets allocated to each of the Plan Accounts for the purposes set out in the *Superannuation Acts*. The allocation of PSP Investments' net assets and comprehensive income to each of the Plan Accounts at a point in time is based on the allocation policy outlined in Note 13.

#### 9.2. Fund Transfers

PSP Investments received fund transfers from the Government of Canada of \$378 million for the year ended March 31, 2021 (\$462 million for the year ended March 31, 2020) for the Fund, recorded in the Plan Account.

# 10 — Segment Information

In order to fulfil its mandate, PSP Investments manages a diversified global portfolio composed of investments in various asset classes and has implemented an investment approach that focuses in the total fund approach rather than only on individual asset classes. The total fund approach guides the long-term investment strategy and focuses on managing total fund allocations and exposures in terms of asset classes, sectors and risk factors.

Accordingly, PSP Investments' investment segments are presented below to reflect the way in which asset classes are managed and how results are reviewed by the entity's senior management for purposes of performance management and decision making. These investment segments include their respective share of investment-related assets and investment-related liabilities as well as borrowings, which are reported separately by nature of the underlying investments as disclosed in Note 4.1. Further, to support PSP Investments' investment approach, a Complementary Portfolio is managed in addition to the individual asset classes' portfolios, which enables PSP Investments to capture investment opportunities that fit the mandate but that are outside the scope of the individual asset classes' investment framework.

Investment segments consist of investments held through direct and co-ownership positions as well as through fund managers and include:

- Public Equity invests in public market equities and other similar securities.
- Real Estate invests in real estate assets mainly in retirement and residential, office, retail and other industrial sectors.
- Private Equity invests in private entities with similar objectives.
- Infrastructure invests in private entities with a focus on assets in transportation, power generation, telecommunications and other regulated businesses.
- Natural Resources invests in real assets with a focus on assets in timberlands, agriculture and upstream oil and gas.
- · Credit Investments invests in non-investment grade primary and secondary credit investments.
- · Fixed Income invests in government and corporate fixed income.
- Complementary Portfolio focuses on investments that are not within the mandate of existing asset classes but are deemed beneficial for the total fund.

The following table presents net investments by investment segment as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Public Equity	11,739	9,485
Real Estate	5,229	4,671
Private Equity	6,191	4,714
Infrastructure	3,586	3,589
Natural Resources	1,894	1,499
Credit Investments	2,822	2,607
Fixed Income	7,266	6,416
Complementary Portfolio	36	185
Other <sup>A</sup>	1,112	132
Total	39,875	33,298

<sup>A</sup> Includes cash and money market securities not managed within the operating segments.

## 10 — Segment Information (continued)

The following table presents net income (loss) from operations by investment segment for the years ended March 31:

		2021		2020		
(Canadian \$ millions)	Investment Income (Loss) <sup>A</sup>	Expenses <sup>B</sup>	Net Income (Loss)	Investment Income (Loss) <sup>A</sup>	Expenses <sup>B</sup>	Net Income (Loss)
Public Equity	4,230	(53)	4,177	(1,216)	(60)	(1,276)
Real Estate	227	(38)	189	(182)	(59)	(241)
Private Equity	1,415	(20)	1,395	250	(23)	227
Infrastructure	176	(33)	143	336	(42)	294
Natural Resources	186	(22)	164	(72)	(18)	(90)
Credit Investments	273	(14)	259	107	(14)	93
Fixed Income	(194)	(14)	(208)	671	(26)	645
Complementary Portfolio	8	(1)	7	27	(1)	26
Other <sup>c</sup>	62	(3)	59	123	(2)	121
Total	6,383	(198)	6,185	44	(245)	(201)

<sup>A</sup> As described in Note 11, embedded within investment income are other fees paid by certain pooled fund investments and management fees not paid directly by PSP Investments.

<sup>B</sup> Includes all investment-related and operating expenses as disclosed in Notes 11 and 12, respectively.

<sup>c</sup> Includes cash and money market securities not managed within the operating segments.

## 11 — Investment-Related Expenses

Investment-related expenses allocated to the Plan Account are comprised of the following for the years ended March 31:

(Canadian \$ millions)	2021	2020
Interest expense	51	82
Transaction costs	27	33
External investment management fees <sup>a</sup>	11	10
Other (net)	9	12
Total	98	137

<sup>A</sup> Consists of amounts incurred for investments in public markets that are paid directly by PSP Investments. Other fees are paid by certain pooled fund investments classified under alternative investments which amounted to \$73 million for the year ended March 31, 2021 (\$17 million for the year ended March 31, 2020). Such fees are embedded in the fair value of the funds.

Similarly, management fees related to investments in private markets and private debt securities are not paid directly by PSP Investments. Such fees, which generally vary between 0.1% and 2.5% of the total invested and/or committed amount, totaled \$91 million for the year ended March 31, 2021 (\$81 million for the year ended March 31, 2020). Such fees are embedded in the fair value of the investments.

# 12 — Operating Expenses

Operating expenses allocated to the Plan Account consisted of the following for the years ended March 31:

(Canadian \$ millions)	2021	2020
Salaries and employee benefits	64	63
Professional and consulting fees	16	17
Premises and equipment	3	5
Market data and business applications	10	8
Depreciation of property and equipment	6	7
Custodial fees	1	1
Other operating expenses	-	7
Total	100	108

## 13 — Allocation of Comprehensive Income

PSP Investments' comprehensive income is allocated to each Plan Account as follows:

#### 13.1. Investment Income

The investment income is allocated proportionately based upon the net investments of each Plan Account at the time the income was incurred.

#### 13.2. Expenses

The Act requires that the costs of operation of PSP Investments be charged to the Plan Accounts. Under section 4(3) of the Act, the President of the Treasury Board shall determine to which Plan Account these costs will be charged, in consultation with the Minister of National Defence and the Minister of Public Safety and Emergency Preparedness. An allocation policy was developed which allocates the direct costs of investment activities, such as external investment management fees and custodial fees, to each Plan Account, based upon the net investments of each Plan Account at the time the expense was incurred.

Operating expenses including other comprehensive income and excluding the direct cost of investment activities listed above, and for the years ended March 31, were allocated in proportion to the annual amount of net investments of each Plan Account as follows:

(%)	2021	2020
Public Service Pension Plan Account	72.8	72.7
Canadian Forces Pension Plan Account	19.6	19.7
Royal Canadian Mounted Police Pension Plan Account	7.2	7.2
Reserve Force Pension Plan Account	0.4	0.4
Total	100.0	100.0

## 14 — Related Party Transactions

#### 14.1. Certain Investees

As outlined in Note 2.1, investments in unconsolidated subsidiaries, jointly controlled investees and associates are measured at FVTPL. Transactions between PSP Investments and such entities or subsidiaries of such entities are related party transactions. PSP Investments enters into investment transactions with such related parties in the normal course of its business, more specifically, as part of private markets and certain fixed income investments described under Note 4.1 as well as guarantees, indemnities and commitments described under Notes 16 and 17, respectively. Since balances in connection with all investment transactions are measured at FVTPL, those transactions undertaken with related parties have the same impact on net assets and comprehensive income as those with unrelated parties.

Transactions between PSP Investments and its consolidated subsidiaries as well as related balances are eliminated upon consolidation and, therefore, are not disclosed in this note.

# 14.2. The Government of Canada and Government-Related Entities

Since PSP Investments is a Crown corporation as described in Note 1, it is considered to be related to the Government of Canada as well as other entities that are controlled, jointly controlled or significantly influenced by the Government of Canada (together "government-related entities").

#### (i) The Government of Canada

The only transactions undertaken between PSP Investments and the Government of Canada consist of the fund transfers outlined in Note 9.2.

#### (ii) Government-Related Entities

PSP Investments may enter into investment transactions with government-related entities in the normal course of its business, more specifically, as part of private markets and certain fixed income investments described under Note 4.1. Such investment transactions are carried out on terms that are equivalent to those that may prevail in transactions with unrelated parties and are subject to the same internal processes. In this respect, transactions with such related parties have the same impact on net assets and comprehensive income as those with unrelated parties. Consequently, PSP Investments is availing itself of the exemption under IAS 24 *Related Parties* from making specific disclosures on transactions and balances with such government-related entities.

#### 14.3. Compensation of Key Management Personnel

Members of key management personnel are related parties of PSP Investments. Key management personnel are those persons having authority and responsibility for planning, directing and controlling PSP Investments' activities, directly or indirectly and consist of members of the Board of Directors, PSP Investments' senior management team and officers. Compensation earned by key management personnel allocated to the Plan Account for the years ended March 31 was recorded in the Statements of Net Income (Loss) and was as follows:

(Canadian \$ thousands)	2021	2020
Short-term compensation and other benefits	2,038	2,864
Long-term compensation and other benefits	1,719	1,923
Total	3,757	4,787

As disclosed in Note 16, PSP Investments may also be required to indemnify certain members of key management personnel for costs incurred, such as claims, actions or litigations in connection with the exercise of specific aspects of their duties.

# 15 — Capital Management

As an investment company, PSP Investments' objectives in managing its capital are:

- To invest fund transfers, outlined in Note 9.2, in the best interests of the beneficiaries and contributors under the *Superannuation Acts*. The funds received are invested with a view of achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plans established under the *Superannuation Acts* and the ability of the Plans to meet their financial obligations. The funds are also invested in accordance with the Investment Risk Management policies which are outlined in Note 7.
- To maintain an appropriate credit rating to achieve access to the capital markets at the lowest cost of capital. Through PSP Capital Inc. and its leverage policies, PSP Investments has the ability to raise capital by issuing short-term promissory notes and medium-term notes. Note 8.2 provides information on the capital market debt financing and Note 7.3 provides information on PSP Investments' liquidity.

The capital structure of PSP Investments consists of fund transfers and capital market debt financing. PSP Investments has no externally imposed restrictions on capital.

## 16 — Guarantees and Indemnities

PSP Investments provides indemnification to its Directors, its Officers, its vice-presidents and to certain PSP Investments representatives who are asked to serve on boards of directors (or like bodies) or investment advisory boards (or like bodies) of entities in which PSP Investments or its investment entity subsidiaries have made an investment or have a financial interest. As a result, but subject to the Act, PSP Investments may be required to indemnify these representatives for costs incurred, such as claims, actions or litigation in connection with the exercise of their duties, unless the liability of such a representative relates to a failure to act honestly and in good faith. To date, PSP Investments has not received any claims or made any payment for such indemnities.

In certain cases, PSP Investments also provides indemnification to third parties in the normal course of business. As a result, PSP Investments may be required to indemnify such third parties in connection with the performance of their contractual obligations. To date, PSP Investments has not received any claims nor made any payments for such indemnities.

PSP Investments unconditionally and irrevocably guarantees all credit facilities, as well as short-term promissory notes and medium-term notes issued by PSP Capital Inc., as described in Note 8.

In certain investment transactions, PSP Investments and its investment entity subsidiaries provided guarantees, indemnifications or issued letters of credit to third parties, the most significant of which are as follows:

- As at March 31, 2021 and 2020, PSP Investments and its investment entity subsidiaries agreed to guarantee and, in some cases, provide indemnification for the performance of certain investees under contractual agreements. The majority of these agreements are borrowing arrangements. In the event a default occurs under such agreements, which is of limited recourse in certain cases, PSP Investments or its investment entity subsidiaries could assume obligations of up to \$2,239 million as at March 31, 2021 (March 31, 2020 – \$2,802 million), of which \$437 million has been allocated to the Plan Account (March 31, 2020 - \$549 million) plus applicable interest and other related costs. The arrangements mature between May 2021 and November 2029 as of March 31, 2021 (March 31, 2020 – between April 2020 and November 2029).
- Additionally, PSP Investments and its investment entity subsidiaries issued letters of credit totalling \$93 million as at March 31, 2021 (March 31, 2020 - \$89 million), of which \$18 million has been allocated to the Plan Account (March 31, 2020 - \$17 million) in relation to investment transactions.

# 17 — Commitments

PSP Investments and its investment entity subsidiaries have committed to enter into investment transactions, which will be funded over the next several years in accordance with agreed terms and conditions. The portion of PSP Investments' commitments that would be assumed by the Plan Account was as follows as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Real estate	862	692
Private equity	2,509	2,554
Infrastructure	475	579
Natural resources	44	52
Private debt securities	1,039	745
Alternative investments	382	332
Total	5,311	4,954

Funding in connection with the above commitments can be called upon at various dates extending until 2040 as at March 31, 2021 (March 31, 2020 – 2035).

# Royal Canadian Mounted Police Pension Plan Account Financial Statements

# Independent Auditors' Report

To the Minister of Public Safety and Emergency Preparedness

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of the Public Sector Pension Investment Board – Royal Canadian Mounted Police Pension Plan Account (the Royal Canadian Mounted Police Pension Plan Account), which comprise the statements of financial position as at March 31, 2021 and 2020, and the statements of net income (loss), statements of changes in equity and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Royal Canadian Mounted Police Pension Plan Account as at March 31, 2021 and 2020, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities* for the *Audit of the Financial Statements* section of our report. We are independent of the Royal Canadian Mounted Police Pension Plan Account in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Royal Canadian Mounted Police Pension Plan Account's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Royal Canadian Mounted Police Pension Plan Account or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Royal Canadian Mounted Police Pension Plan Account's financial reporting process.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Royal Canadian Mounted Police Pension Plan Account's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Royal Canadian Mounted Police Pension Plan Account's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Royal Canadian Mounted Police Pension Plan Account to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Compliance with Specified Authorities**

#### Opinion

In conjunction with the audit of the financial statements, we have audited transactions of the Public Sector Pension Investment Board – Royal Canadian Mounted Police Pension Plan Account coming to our notice for compliance with specified authorities. The specified authorities against which compliance was audited are the applicable provisions of Part X of the *Financial* Administration Act and regulations, the *Public Sector Pension Investment Board Act* and regulations, and the by-laws of the Public Sector Pension Investment Board and its wholly-owned subsidiaries.

In our opinion, the transactions of the Public Sector Pension Investment Board – Royal Canadian Mounted Police Pension Plan Account that came to our notice during the audit of the financial statements have complied, in all material respects, with the specified authorities referred to above. Further, as required by the *Financial Administration Act*, we report that, in our opinion, the accounting principles in IFRSs have been applied on a basis consistent with that of the preceding year.

#### Responsibilities of Management for Compliance with Specified Authorities

Management is responsible for the Public Sector Pension Investment Board – Royal Canadian Mounted Police Pension Plan Account's compliance with the specified authorities named above, and for such internal control as management determines is necessary to enable the Public Sector Pension Investment Board – Royal Canadian Mounted Police Pension Plan Account to comply with the specified authorities.

#### Auditors' Responsibilities for the Audit of Compliance with Specified Authorities

Our audit responsibilities include planning and performing procedures to provide an audit opinion and reporting on whether the transactions coming to our notice during the audit of the financial statements are in compliance with the specified authorities referred to above.

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Mélanie Cabana, CPA auditor, CA Principal for the Auditor General of Canada

Montréal, Canada May 14, 2021

Deloitte LLP

Montréal, Canada May 14, 2021

<sup>1</sup> CPA auditor, CA, public accountancy permit No. A121444

# Statements of Financial Position

As at

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Assets		
Investments (Note 4.1)	16,708	14,984
Other assets	18	22
Total assets	16,726	15,006
Liabilities		
Trade payable and other liabilities	32	31
Investment-related liabilities (Note 4.1)	814	1,567
Borrowings (Notes 4.1, 8.2)	1,202	1,143
Total liabilities	2,048	2,741
Net assets	14,678	12,265
Equity (Note 9)	14,678	12,265
Total liabilities and equity	16,726	15,006

#### The accompanying notes are an integral part of the Financial Statements.

On behalf of the Board of Directors:

Martin Glynn Chair of the Board

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Garnet Garven Chair of the Audit Committee

# Statements of Net Income (Loss)

For the years ended March 31

(Canadian \$ millions)	2021	2020
Investment income	2,346	15
Investment-related expenses (Note 11)	(36)	(52)
Net investment income (loss)	2,310	(37)
Operating expenses (Note 12)	(37)	(40)
Net income (loss)	2,273	(77)

# Statements of Changes in Equity

For the years ended March 31

(Canadian \$ millions)	2021	2020
Fund transfers		
Balance at beginning of period	5,843	5,632
Fund transfers received during the period (Note 9.2)	140	211
Balance at end of period	5,983	5,843
Retained earnings		
Balance at beginning of period	6,422	6,498
Comprehensive income (loss) (includes other comprehensive income of nil for the year ended March 31, 2021 (\$1 million for the year ended March 31, 2020))	2,273	(76)
Balance at end of period	8,695	6,422
Total equity	14,678	12,265

The accompanying notes are an integral part of the Financial Statements.

# Statements of Cash Flows

For the years ended March 31

(Canadian \$ millions)	2021	2020
Cash flows from operating activities		
Net income (loss)	2,273	(77)
Adjustments for non-cash items:		
Depreciation of property and equipment (Note 12)	2	3
Effect of exchange rate changes on cash and cash equivalents	11	(6)
Unrealized (gains) losses on borrowings	(43)	37
	2,243	(43)
Net changes in operating assets and liabilities		
Increase in investments	(1,609)	(903)
Increase in trade payables and other liabilities	-	6
(Decrease) increase in investment-related liabilities	(754)	344
Net cash flows used in operating activities	(120)	(596)
Cash flows from financing activities		
Proceeds from borrowings	1,627	1,915
Repayment of borrowings	(1,524)	(1,830)
Fund transfers received (Note 9.2)	140	211
Net cash flows provided by financing activities	243	296
Cash flows used in investing activities		
Acquisitions of equipment	(1)	(1)
Net cash flows used in investing activities	(1)	(1)
Net change in cash and cash equivalents	122	(301)
Effect of exchange rate changes on cash and cash equivalents	(11)	6
Cash and cash equivalents at the beginning of the period	197	492
Cash and cash equivalents at the end of the period <sup>A</sup>	308	197
Supplementary disclosure of cash flow information		
Interest paid	(21)	(29)

A sa t March 31, 2021 cash and cash equivalents were comprised of \$306 million (March 31, 2020 - \$189 million) held for investment purposes and included in Note 4.1, as well as \$2 million (March 31, 2020 - \$8 million) held for administrative purposes and included in Other assets.

The accompanying notes are an integral part of the Financial Statements.

# Notes to the Financial Statements

For the years ended March 31, 2021 and 2020

## 1— Corporate Information

The Public Sector Pension Investment Board ("PSP Investments") is a Crown corporation created under the Public Sector Pension Investment Board Act (the "Act") to manage and invest amounts that are transferred to it pursuant to the Superannuation Acts (defined below), for the funds (as defined in the Act) of the pension plans established under the Public Service Superannuation Act, the Canadian Forces Superannuation Act ("CFSA"), the Royal Canadian Mounted Police Superannuation Act (collectively the "Superannuation Acts"), and certain regulations under the CFSA (the "CFSA Regulations"). The pension plans established under the Superannuation Acts consist of the Public Service pension plan, the Canadian Forces pension plan, and the Royal Canadian Mounted Police pension plan (the "Plan"), and the pension plan established under the CFSA Regulations is the Reserve Force pension plan. The Plan and the other pension plans are herein referred to collectively as the "Plans".

The fund for which amounts are currently transferred to PSP Investments by the Government of Canada (the "Fund") relates to pension obligations under the Plan for service on or after April 1, 2000 ("Post-2000 Service"). The account managed by PSP Investments for the Fund is herein referred to as the "Plan Account". PSP Investments maintains records of the net contributions for the Fund, as well as the allocation of its investments and the results of its operations for the Fund in the Plan Account. PSP Investments also manages a plan account for the funds of the other Plans, and these and the Plan Account are collectively referred to herein as the "Plan Accounts".

PSP Investments is responsible for managing amounts that are transferred to it for the Fund in the best interests of the beneficiaries and contributors under the *Royal Canadian Mounted Police Superannuation Act*. The amounts are to be invested with a view of achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plan and the Plan's ability to meet its financial obligations.

Pursuant to the *Royal Canadian Mounted Police Superannuation Act*, the Government of Canada, which administers the Plan and the Fund, may at any time call upon the net assets of PSP Investments allocated to the Fund's Plan Account for amounts required for the purpose of paying benefits under the Plan in respect of Post-2000 Service, or generally, for the purpose of reducing any non-permitted surplus in the Fund.

PSP Investments and the majority of its subsidiaries are exempt from Part I tax under paragraphs 149(1)(*d*) and 149(1)(*d*.2) of the *Income Tax Act* (Canada), respectively.

PSP Investments' registered office is located at 1 Rideau Street, Ottawa, Ontario, Canada and its principal business office is at 1250 René-Lévesque Boulevard West, Montréal, Québec, Canada.

## 2 — Significant Accounting Policies

The significant accounting policies that have been applied in the preparation of these Financial Statements are summarized below and have been used throughout all periods presented.

#### 2.1. Basis of Presentation

These Financial Statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

PSP Investments qualifies as an investment entity as defined under IFRS 10 *Consolidated Financial Statements* and, consequently, does not consolidate its subsidiaries other than those that solely provide it with services that relate to its investment activities. Instead, PSP Investments measures its investments in subsidiaries at fair value through profit or loss ("FVTPL") in accordance with IFRS 9 *Financial Instruments* ("IFRS 9"), including those that are formed by PSP Investments and that qualify as investment entities ("investment entity subsidiaries"). PSP Investments also measures its investments in associates, joint ventures and financial assets and financial liabilities at FVTPL in accordance with IAS 28 *Investments in Associates and Joint Ventures* and IFRS 9.

These Financial Statements present the Plan Account's financial position and results of operations of PSP Investments and its subsidiaries that solely provide it with services that relate to its investment activities, as allocated to the Plan Account. They reflect the economic activity of PSP Investments as it pertains to the investment of the net contributions transferred to it for the Fund in respect of Post-2000 Service. Accordingly, they do not reflect all of the assets or the details of the pension contributions, payments and liabilities under the Plan.

These Financial Statements were authorized for issue in accordance with a resolution of the Board of Directors on May 14, 2021.

## 2 — Significant Accounting Policies

(continued)

## 2.2. Investment Entity Status

PSP Investments has determined that it meets the mandatory items of the definition of an investment entity under IFRS 10 on the basis of the facts and circumstances as at the end of the period. They are as follows:

(i) Mandate and business purpose

As further described in Note 1, PSP Investments' mandate is to manage and invest the amounts that are transferred to it in the best interests of the beneficiaries and contributors under the *Superannuation Acts*. Consequently, PSP Investments' business purpose is to invest with a view of achieving a maximum rate of return from capital appreciation and income from investments, without undue risk of loss.

(ii) Performance evaluation

PSP Investments measures and evaluates the performance of its investments on a fair value basis.

In addition to the mandatory items of the definition, IFRS 10 also outlines certain typical characteristics of an investment entity, the absence of any of which does not necessarily preclude an entity from qualifying as an investment entity. One of these characteristics is that an investment entity should have investors that are not related parties of the entity.

As described in Note 14, since PSP Investments is a Crown corporation, it is considered to be related to the Government of Canada as well as other entities that are controlled or jointly controlled by the Government of Canada or entities over which the latter has significant influence. Consequently, since the funds managed by PSP Investments originate from related parties, it may be considered not to meet the typical characteristic outlined above. However, the Act provides a framework to ensure that PSP Investments operates at arm's length from the Government of Canada. Accordingly, it meets all of the mandatory items of the definition described above and qualifies as an investment entity.

Should any changes occur in the facts and circumstances, PSP Investments will evaluate the impact of any such changes on its investment entity status.

#### 2.3. Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these Financial Statements are set out below.

#### 2.3.1. Financial Instruments

#### (i) Classification

Financial assets representing investments are managed, together with related financial liabilities, according to the entity's business model to maximize the rate of return. The performance of such financial instruments is evaluated on a fair value basis and they are classified at FVTPL. They are described in detail in Note 4.1.

Borrowings, as described under Note 8, are financial liabilities that are designated to be measured at FVTPL since they are part of the portfolios of investments that are managed together and whose performance is evaluated on a fair value basis.

#### (ii) Recognition

Financial assets and financial liabilities are recorded at the date upon which PSP Investments becomes a party to the associated contractual provisions. In the case of traded financial assets, they are recorded as of the trade date.

#### (iii) Initial and subsequent measurement

All financial assets and financial liabilities are recorded in the Statements of Financial Position at fair value and continue to be measured as such on a recurring basis. After initial measurement, subsequent changes in the fair value of financial assets and financial liabilities classified at FVTPL are recorded in the Statements of Net Income.

If fair value changes in financial liabilities designated to be measured at FVTPL result from fluctuations in PSP Investments' own credit risk, they are recorded in other comprehensive income. All other changes in fair value are recorded in investment income.

#### (iv) Derecognition

A financial asset (or, where applicable, a part thereof) is derecognized when the following conditions are met:

- · The rights to receive cash flows from the asset have expired, or
- PSP Investments has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows to a third party,

and

- PSP Investments has transferred substantially all the risks and rewards of the asset, or
- In cases where PSP Investments has neither transferred nor retained substantially all the risks and rewards of the asset, it has transferred control of the asset.

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired.

# 2 — Significant Accounting Policies

(continued)

# 2.3. Summary of Significant Accounting Policies (continued)

#### 2.3.2. Determination of Fair Value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

At initial recognition, PSP Investments evaluates the facts and circumstances related to a transaction to confirm that the transaction price represents the fair value of an asset or a liability. At each subsequent reporting date, market prices are used to determine fair value where an active market exists (such as a recognized securities exchange), as they reflect actual and regularly occurring market transactions on an arm's length basis. If quoted market prices are not available, then fair value is estimated using valuation techniques based on inputs existing at the end of the reporting period that are derived from observable market data.

Valuation techniques are generally applied to investments in private markets, alternative investments, over-the-counter (OTC) derivatives and certain fixed income securities. The values derived from applying these techniques are impacted by the choice of valuation model and the underlying assumptions made concerning factors such as the amounts and timing of future cash flows, discount rates, volatility and credit risk. In certain cases, such assumptions are not supported by market observable data.

The determination of fair value of all financial assets and financial liabilities is described in Note 4.

#### 2.3.3. Functional and Presentation Currency

The functional and presentation currency of PSP Investments and its consolidated subsidiaries is the Canadian dollar, which is the currency of the primary economic environment in which each entity within the consolidated group operates. PSP Investments' performance and that of its consolidated subsidiaries is evaluated and its liquidity is managed in Canadian dollars.

#### 2.3.4. Foreign Currency Translation

Foreign currency transactions during the period, including purchases and sales of securities, income and expenses, are translated at the rate of exchange prevailing on the date of the transaction.

Monetary assets and liabilities that are denominated in foreign currencies are translated at the functional currency rate of exchange prevailing at the end of the reporting period.

Foreign currency transaction gains and losses on all monetary assets and liabilities are included in investment income.

# 2.3.5. Securities Lending and Securities Borrowing and Related Collateral

PSP Investments participates in securities lending and borrowing programs whereby it lends and borrows securities in order to enhance portfolio returns. Lending and borrowing transactions including related collateral under such programs do not transfer the risks or rewards of ownership of the securities to the counterparty. Consequently, PSP Investments does not derecognize securities lent or pledged as collateral, or recognize securities borrowed or received as collateral. Cash collateral received is recognized as described in Note 4.1.9.

The securities lending and borrowing programs require collateral in cash, high-quality debt instruments or securities. Collateral transactions are conducted under terms that are usual and customary in standard securities lending and borrowing programs. PSP Investments and its counterparties are authorized to sell, repledge or otherwise use collateral held. The same securities or equivalent securities must be returned to the counterparty at the end of the contract, unless an event of default occurs.

#### 2.3.6. Securities Sold under Repurchase Agreements and Purchased under Reverse Repurchase Agreements and Related Collateral

PSP Investments is party to repurchase and reverse repurchase agreements. Such agreements involve the sale of securities by one counterparty with a simultaneous agreement to repurchase such securities at a specified price and at a specified future date.

Securities sold or purchased under the repurchase and reverse repurchase agreements respectively, including related collateral, are not derecognized or recognized as all risks and rewards of ownership related to such securities are not transferred. As such, in the case where PSP Investments is the counterparty selling securities under such agreements, all income (loss) related to such securities continues to be reported in investment income and obligations to repurchase the securities sold are accounted for as investment-related liabilities. The difference between the fair value of the securities sold and the repurchase price is recorded as interest expense within investment related expenses. In the case where PSP Investments is the counterparty purchasing securities under such agreements, no income (loss) related to such securities is recognized and obligations to resell the securities are accounted for as investment-related receivables. The difference between the fair value of the securities purchased and resale price is recorded in investment income.

Transactions under repurchase and reverse repurchase agreements involve pledging collateral consisting of cash or securities deemed acceptable by the counterparties. Collateral transactions are conducted under terms that are usual and customary in standard repurchase arrangements. Such terms require the relevant counterparty to pledge additional collateral based on the changes in the fair value of the existing collateral pledged as well as the related securities sold or purchased. The counterparties are authorized to sell, repledge or otherwise use collateral held. The securities pledged as collateral must be returned to the relevant counterparty at the end of the contract, unless an event of default occurs.

# 2 — Significant Accounting Policies

(continued)

# 2.3. Summary of Significant Accounting Policies (continued)

#### 2.3.7. Offsetting of Financial Instruments

Financial assets and financial liabilities are offset with the net amount reported in the Statements of Financial Position only if PSP Investments has a current legally enforceable right to offset the recognized amounts and the intent to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

#### 2.3.8. Equity

The statutory rights of the Government of Canada pursuant to the *Superannuation Acts* are described under Note 1 and are classified as equity instruments on the following basis:

- Under such rights the Government of Canada is entitled to PSP Investments' net assets at any time for the purposes set out in the *Superannuation Acts*. Such rights do not contain any additional obligations for PSP Investments to deliver amounts to the Government of Canada.
- Such rights are the most subordinate claim on PSP Investments' net assets.
- The total expected cash flows attributable to such rights, at any time, is solely based on the fair value of the net assets of PSP Investments at that time. Further, the fair value of the net assets of PSP Investments in its entirety represents the amounts that the Government of Canada may call upon at any time.

#### 2.3.9. Investment Income

Investment income is made up of interest, dividends, gains (losses) on the disposal of financial assets and financial liabilities as well as gains (losses) which reflect the change in unrealized appreciation (depreciation) of financial assets held and financial liabilities outstanding at the end of the reporting period. Interest is recognized, on a consistent basis, using the prescribed rates until maturity. Dividends are recognized when the right to receive them has been obtained, generally on the ex-dividend date.

#### 2.3.10. Investment-Related Expenses

Investment-related expenses are made up of interest expense, as described in Note 4.1.7, transaction costs, external investment management fees and other (net).

Transaction costs are incremental costs directly attributable to the acquisition, due diligence, issue, or disposal of a financial asset or financial liability, and they are expensed as incurred.

External investment management fees are directly attributable to the external management of assets on behalf of PSP Investments. These fees are paid directly by PSP Investments and comprise base fees accrued as a percentage of the fair value of the assets managed externally and performance fees accrued as a function of various performance indicators. This excludes amounts not paid directly by PSP Investments for certain pooled fund investments classified under alternative investments and for investments in private markets as outlined in Note 11.

#### 2.3.11. Fund Transfers

Amounts are recorded for the Fund when received from the Government of Canada.

#### 2.4. Significant Accounting Judgments, Estimates and Assumptions

In preparing the Financial Statements, management makes certain judgments, estimates and assumptions that can affect the amounts reported therein. Significant judgments include those related to the determination of the investment entity status as described in Note 2.2.

Management also makes estimates and assumptions in the measurement, risk assessment and related disclosures surrounding investments in private markets and certain fixed income securities. The main assumptions made by management regarding measurement of financial instruments are outlined in Note 4.2.3 and those regarding the assessment of risk are outlined in Note 7.

A source of estimate uncertainty includes the outbreak of a novel and highly contagious form of coronavirus ("COVID-19"), which the World Health Organization had declared to constitute a pandemic in March 2020, has impacted global commercial activity and contributed to significant ongoing volatility and unpredictability in the global financial markets. COVID-19 continues to evolve and the economic environment continues to be subject to sustained volatility, which could continue to impact financial results, as the duration of the pandemic remains uncertain. These Financial Statements reflect the impacts resulting from COVID-19 to the extent known at the reporting date.

Although assumptions reflect management's best estimates, actual results may differ from such estimates due to the uncertainties involved in using them.

## 3 — Current and Future Changes in Accounting Standards

#### 3.1. Current Accounting Standards

PSP Investments has determined that there is no significant impact on its Financial Statements arising from new standards, amendments and interpretations that have been issued by the IASB, effective for the year ended March 31, 2021.

#### 3.2. Future Accounting Standards

#### Interest Rate Benchmark Reform - Phase 2

Effective for annual periods beginning on April 1, 2021, the IASB issued amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 providing new guidance meant to address the issues that arise from the transition to alternative benchmark rates as a result of the Inter Bank Offered Rate Reform. The amendments address replacing existing interest rate benchmarks with alternative benchmarks in the context of changes in the basis for determining contractual cash flows of financial assets and liabilities, hedge accounting and introduce new disclosure requirements. Management has determined that there is no significant impact of the accounting requirements on the Financial Statements. Required note disclosures will be made as applicable.

# 4 — Financial Assets and Financial Liabilities

#### 4.1. Classes of Financial Assets and Financial Liabilities

Financial assets and financial liabilities are aggregated, in the following table, in classes that reflect their respective exposure as well as investment sectors. Their fair values were as follows, as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Public markets		
Canadian equity	283	243
Foreign equity	2,887	2,101
Private markets		
Real estate	2,299	2,151
Private equity	2,173	1,597
Infrastructure	1,633	1,621
Natural resources	927	755
Fixed income		
Cash and money market securities	560	350
Government and corporate bonds	1,866	2,270
Inflation-linked bonds	1,022	1,197
Private debt securities	1,302	1,261
Alternative investments	1,167	801
	16,119	14,347
Investment-related assets		
Amounts receivable from pending trades	122	55
Interest receivable	29	42
Dividends receivable	11	12
Securities purchased under reverse repurchase agreements	271	327
Derivative-related assets	156	201
	589	637
Investments representing financial assets at FVTPL	16,708	14,984
Investment-related liabilities		
Amounts payable from pending trades	(109)	(73)
Interest payable	(5)	(7)
Securities sold short	(199)	(281)
Collateral payable	(159)	(242)
Securities sold under repurchase agreements	(237)	(636)
Derivative-related liabilities	(105)	(328)
Investment-related liabilities representing financial liabilities at FVTPL	(814)	(1,567)
Borrowings		
Capital market debt financing	(1,202)	(1,143)
Borrowings representing financial liabilities designated at FVTPL	(1,202)	(1,143)
Net investments	14,692	12,274

# 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.1. Public Markets

Public markets consist of Canadian and foreign investments in the following securities: common shares, American depository receipts, global depository receipts, participation notes, preferred shares, income trust units, exchange traded funds units, pooled funds units, and securities convertible into common shares of publicly listed issuers.

Direct investments in Canadian and foreign equities are measured at fair value using quoted prices in active markets and are based on the most representative price within the bid-ask spread.

In the case of investments in pooled funds, fair value is measured using unit values obtained from each of the funds' administrators, which are derived from the fair value of the underlying investments in each pooled fund. Management reviews the fair value received and, where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration.

#### 4.1.2. Private Markets

Private markets consist of investments in real estate, private equity, infrastructure and natural resources.

Real estate investments are comprised of direct equity positions in various private entities, fund investments, as well as properties in the real estate sector. Real estate investments focus on partnerships, companies and properties operating mainly in the retirement and residential, office, retail, and industrial sectors, as well as private funds invested in real estate assets. Real estate investments are presented net of all third-party financing.

Private equity investments are comprised of fund investments with similar objectives, co-investments in private entities as well as direct equity positions.

Infrastructure investments are comprised of direct equity positions, fund investments and co-investments in various private entities. Infrastructure investments focus on entities engaged in the management, ownership or operation of assets in energy, transportation and other regulated businesses. Infrastructure investments are presented net of all third-party financing.

Natural resources investments are comprised of direct equity positions, fund investments and co-investments in various private entities. Natural resources investments focus on entities engaged in the management, ownership or operation of assets in timberlands, agriculture and upstream oil and gas. Natural resources investments are presented net of all third-party financing.

The process for fair value measurement of private markets investments is described in Note 4.2.2 and the valuation techniques together with the significant inputs used are described in Note 4.2.3.

#### 4.1.3. Fixed Income

Fixed income consists of cash and money market securities, government and corporate bonds, inflation–linked bonds and private debt securities.

Cash and money market securities include instruments having a maximum term to maturity of one year, such as treasury bills, certificates of deposit and bankers' acceptances. A portion of such instruments has maturities of 90 days or less and is held to meet short-term financial commitments. Such instruments are readily convertible into known amounts of cash and have an insignificant risk of change in value. They are considered cash and cash equivalents for purposes of the Statements of Cash Flows and amounted to \$306 million as at March 31, 2021 (March 31, 2020 – \$189 million). Treasury bills are valued based on prices obtained from third-party pricing sources. Such prices are determined using the most representative price within a spread of dealer quotations. Certificates of deposit and bankers' acceptances are recorded at cost plus accrued interest, which approximates their fair value given their short-term nature.

Government and corporate bonds include Canadian and foreign, federal, provincial, territorial and municipal bonds, floating rate notes, asset-backed term notes and mortgage-backed securities. Inflation-linked bonds are fixed income securities that earn inflationadjusted returns.

Private debt securities are fixed income securities of private companies held directly or through private funds. Such debt securities take the form of senior debt, mezzanine and distressed debt and primary and secondary investments in leveraged loans. Private debt securities also include third-party loans such as junior and senior debts, construction loans, bridge loans, incomeparticipating loans, as well as other structured finance products in the real estate sector.

Fair values of government and most corporate bonds, inflationlinked bonds and mortgage-backed securities are based on prices obtained from third-party pricing sources. Such prices are determined using either an appropriate interest rate curve with a spread associated with the credit quality of the issuer or other generally accepted pricing methodologies.

The fair values of certain corporate bonds, private debt securities and asset-backed term notes are determined using valuation techniques. Such techniques, together with the significant inputs used, are described in Note 4.2.3.

The fair value measurement of fund investments included as part of private debt securities is described in Note 4.2.2.

# 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.4. Alternative Investments

Alternative investments consist mainly of units of funds that hold a mix of equity, fixed income and derivative instruments as well as hedge funds. The fair value of these investments is determined based on the fair values reported by the funds' administrators or general partners and reflects the fair value of the underlying equity, fixed income or derivative instruments, as applicable. Management reviews the fair value received and, where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration.

# 4.1.5. Amounts Receivable and Payable from Pending Trades

Amounts receivable from pending trades consist of proceeds on sales of investments, excluding derivative financial instruments, which have been traded but remain unsettled at the end of the reporting period.

Amounts payable from pending trades consist of the cost of purchases of investments, excluding derivative financial instruments, which have been traded but remain unsettled at the end of the reporting period.

The fair value of amounts receivable and payable from pending trades reflects the value at which their underlying original sale or purchase transactions were undertaken.

#### 4.1.6. Interest and Dividends Receivable

Interest and dividends are recorded at the amounts expected to be received at the end of the reporting period, which due to their short-term maturity, approximates fair value.

#### 4.1.7. Interest Payable

With respect to the borrowings described in Note 4.1.11, interest is accrued at the amount expected to be paid at the end of the reporting period, which approximates fair value.

#### 4.1.8. Securities Sold Short

Securities sold short reflect PSP Investments' obligation to purchase securities pursuant to short selling transactions. In such transactions, PSP Investments sells securities it does not own with an obligation to purchase similar securities on the market to cover its position.

Using quoted market prices that are based on the most representative price within the bid-ask spread, the fair value of securities sold short is measured using the same method as the similar long positions presented within public markets and fixed income.

#### 4.1.9. Collateral Payable

As part of securities lending and certain OTC derivative transactions, cash collateral is received and reinvested by PSP Investments. PSP Investments recognizes cash collateral received with a corresponding payable. The payable balance reflects the obligation of the transferee to return cash collateral to the transferor at the end of the transaction in the absence of an event of default by the transferor.

#### 4.1.10. Securities Sold under Repurchase Agreements and Purchased under Reverse Repurchase Agreements

As described in Note 2.3.6, PSP Investments is party to repurchase and reverse repurchase agreements. Obligations to repurchase or resell the securities sold or purchased under such agreements are recorded at cost plus accrued interest, which due to their shortterm maturity, approximates fair value.

# 4.1.11. Borrowings under the Capital Market Debt Program

PSP Investments' capital market debt program is described in Note 8.2. Short-term promissory notes are recorded at cost plus accrued interest, which due to their short-term maturity, approximates fair value. The fair value of PSP Investments' mediumterm notes is based on prices that are obtained from third-party pricing sources. Such prices are determined using an interest rate curve with a spread consistent with PSP Investments' credit quality.

# 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.12. Derivative-Related Assets and Liabilities

Derivative financial instruments are financial contracts that are settled at a future date. The value of such instruments is derived from changes in the value of the underlying assets, interest or exchange rates. Derivative financial instruments do not, typically, require an initial net investment. In certain cases, they require an initial net investment that is less than what would be required to hold the underlying position directly. Derivative financial instruments can be listed or traded OTC. OTC instruments consist of those that are bilaterally negotiated and settled, and those that are cleared (OTC-cleared) by a central clearing party (CCP).

PSP Investments uses derivative financial instruments to enhance returns or to replicate investments synthetically. Derivatives are also used to reduce the risk associated with existing investments.

PSP Investments uses the following types of derivative financial instruments:

#### Swaps

Swaps are transactions whereby two counterparties exchange cash flow streams with each other based on predetermined conditions that include a notional amount and a term. Swaps are used to increase returns or to adjust exposures of certain assets without directly purchasing or selling the underlying assets.

#### Futures

Futures are standardized contracts to take or make delivery of an asset (buy or sell) at a predefined price and predefined future date. Futures are used to adjust exposures to specified assets without directly purchasing or selling the underlying assets.

#### Forwards

Forwards are contracts involving the sale by one party and the purchase by another party of a predefined amount of an underlying instrument, at a predefined price and at a predefined date in the future. Forwards are used to adjust exposures to specified assets without directly purchasing or selling the underlying assets.

#### Options

Options are contracts where the seller gives the purchaser the right, but not the obligation, to buy or sell a given amount of an underlying security, index, commodity, currency, interest rate, credit or other financial instrument, at an agreed-upon price stipulated in advance, either at a determined date or at any time before the predefined maturity date.

#### Warrants and Rights

Warrants are options to purchase an underlying asset which is in the form of a transferable security and which can be listed on an exchange or traded OTC.

Rights are securities giving shareholders entitlement to purchase new shares issued by a corporation at a predetermined price (normally less than the current market price) in proportion to the number of shares already owned. Rights are issued only for a short period of time, after which they expire.

## Determination of Fair Value of Derivative Financial Instruments

Listed derivative financial instruments are recorded at fair value using quoted market prices that are based on the most representative price within the bid-ask spread. OTC-cleared derivatives are recorded at fair value using prices obtained from the CCP. OTC derivatives are valued using appropriate valuation techniques such as discounted cash flows. These techniques use significant inputs that are observable in the market such as current market yields.

# Notional Values and Fair Values of Derivative-Related Assets and Liabilities

Notional values of derivative financial instruments are not recorded as assets or liabilities as they represent the face amount of the contract. Except for credit derivatives, notional values do not represent the potential gain or loss associated with the market or credit risk of such transactions disclosed below. Rather, they serve as the basis upon which the cash flows and the fair value of the contracts are determined.

## 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.12. Derivative-Related Assets and Liabilities (continued)

The following table summarizes the derivatives portfolio as at:

	N	larch 31, 2021		March 31, 2020		
	Notional Fair Value		Value	Notional –	Fair Value	
(Canadian \$ millions)	Value	Assets	Liabilities	Value	Assets	Liabilities
Equity and commodity derivatives						
Listed						
Futures	364	-	-	194	-	-
Warrants and rights	1	1	-	-	-	-
Options: Purchased	292	2	-	274	10	-
Written	534	-	(1)	261	-	(5)
отс						
Swaps	1,864	54	(19)	1,776	61	(225)
Options: Purchased	39	_	_	56	4	-
Written	46	_	-	71	_	(3)
Currency derivatives	-					(-)
Listed						
Futures	21	_	_	9	_	_
OTC				Ũ		
Forwards	1,489	10	(7)	1,976	57	(35)
Swaps	458	-	(9)	453	7	(2)
Options: Purchased	88	2	-	225	5	(2)
Written	81	-	(2)	247	-	(5)
Interest rate derivatives	01	_	(2)	247		(0)
Listed						
Futures	486	_	_	298	_	
		- 5	-		- 4	-
Options: Purchased Written	4,255 4,603	5	-	2,393 946	4	-
	4,603	-	(6)	940	-	(3)
отс				10.1		(4 5)
Swaps	75	4	-	494	11	(15)
Options: Purchased	3,327	78	-	2,965	41	-
Written	3,284	-	(61)	3,264	-	(35)
OTC-cleared						
Forwards	-	-	-	2,054	-	-
Swaps	4,102	-	-	7,746	-	-
Credit derivatives						
отс						
Credit default swaps: Purchased	15	-	-	33	1	-
Written <sup>A</sup>	1	-	-	2	-	-
OTC-cleared						
Credit default swaps: Purchased	41	-	-	72	-	-
Written <sup>A</sup>	63	-	-	-	-	-
Total	-	156	(105)	_	201	(328)

<sup>A</sup> PSP Investments, through written credit default swaps, indirectly guarantees the underlying reference obligations. The maximum potential exposure is the notional amount of the written credit default swaps as shown in the table above.

#### 4.1. Classes of Financial Assets and Financial Liabilities (continued)

#### 4.1.12. Derivative-Related Assets and Liabilities (continued)

Total derivative-related assets and liabilities are comprised of:

	March 31, 2021		March 31, 2020			
(Canadian \$ millions)	Netional	Fair V		National	Fair Value	
	Notional – Value	Assets	Liabilities	Notional - Value	Assets	Liabilities
Listed derivatives	10,556	8	(7)	4,375	14	(8)
OTC derivatives	10,767	148	(98)	11,562	187	(320)
OTC-cleared derivatives	4,206	-	-	9,872	-	-
Total	_	156	(105)	_	201	(328)

The terms to maturity based on notional value for the derivatives were as follows as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Less than 3 months	8,066	12,513
3 to 12 months	10,249	6,588
Over 1 year	7,214	6,708

#### 4.2. Fair Value Hierarchy

#### 4.2.1. Classification

Financial assets and financial liabilities described under Note 4.1 are classified within the fair value hierarchy, described as follows, based on the lowest level of input that is significant to the fair value measurement as a whole.

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that PSP Investments can access at the end of the reporting period.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or the liability, either directly or indirectly. Level 2 inputs include:
- (i) Quoted prices for similar assets or liabilities in active markets.
- (ii) Quoted prices for identical or similar assets or liabilities in markets that are not active.
- (iii) Inputs other than quoted prices that are observable for the asset or liability.
- (iv) Market-corroborated inputs.
- Level 3 inputs are unobservable inputs for the asset or liability that are used within model-based techniques. They reflect management's assessment of the assumptions that market participants would use in pricing the assets or liabilities.

The classification within the levels of the hierarchy is established at the time of the initial determination of fair value of the asset or liability and reviewed at the end of each reporting period. PSP Investments determines whether a transfer between levels has occurred and recognizes such transfer at the beginning of the reporting period.

#### 4.2. Fair Value Hierarchy (continued)

#### 4.2.1. Classification (continued)

The following table shows the fair value of financial assets and financial liabilities as at March 31, 2021 classified within the fair value hierarchy:

(Canadian \$ millions)	Level 1	Level 2	Level 3	Total Fair Value
Public markets				
Canadian equity	199	80	4	283
Foreign equity	2,745	56	86	2,887
Private markets	,			,
Real estate	-	-	2,299	2,299
Private equity	-	-	2,173	2,173
Infrastructure	_	-	1,633	1,633
Natural resources	-	-	927	927
Fixed income				
Cash and money market securities	331	229	-	560
Government and corporate bonds	469	1,397	-	1,866
Inflation-linked bonds	1,013	9	-	1,022
Private debt securities	· -	-	1,302	1,302
Alternative investments	-	542	625	1,167
	4,757	2,313	9,049	16,119
Investment-related assets				
Amounts receivable from pending trades	-	122	-	122
Interest receivable	-	29	-	29
Dividends receivable	-	11	-	11
Securities purchased under reverse repurchase agreements	-	271	-	271
Derivative-related assets	8	148	-	156
	8	581	-	589
Investments representing financial assets at FVTPL	4,765	2,894	9,049	16,708
Investment-related liabilities				
Amounts payable from pending trades	-	(109)	-	(109)
Interest payable	-	(5)	-	(5)
Securities sold short	(199)	-	-	(199)
Collateral payable	-	(159)	-	(159)
Securities sold under repurchase agreements	-	(237)	-	(237)
Derivative-related liabilities	(7)	(98)	-	(105)
Investment-related liabilities representing financial liabilities at FVTPL	(206)	(608)	-	(814)
Borrowings				
Capital market debt financing	-	(1,202)	-	(1,202)
Borrowings representing financial liabilities designated at FVTPL	-	(1,202)	_	(1,202)

#### 4.2. Fair Value Hierarchy (continued)

#### 4.2.1. Classification (continued)

The following table shows the fair value of financial assets and financial liabilities as at March 31, 2020 classified within the fair value hierarchy:

(Canadian \$ millions)	Level 1	Level 2	Level 3	Total Fair Value
Public markets				
Canadian equity	189	51	3	243
Foreign equity	1,906	108	87	2,101
Private markets	,			
Real estate	-	-	2,151	2,151
Private equity	-	-	1,597	1,597
Infrastructure	_	-	1,621	1,621
Natural resources	_	-	755	755
Fixed income				
Cash and money market securities	93	257	-	350
Government and corporate bonds	832	1,438	-	2,270
Inflation-linked bonds	1,169	28	-	1,197
Private debt securities	_	-	1,261	1,261
Alternative investments	-	189	612	801
	4,189	2,071	8,087	14,347
Investment-related assets				
Amounts receivable from pending trades	-	55	-	55
Interest receivable	-	42	-	42
Dividends receivable	-	12	-	12
Securities purchased under reverse repurchase agreements	-	327	-	327
Derivative-related assets	13	188	-	201
	13	624	-	637
Investments representing financial assets at FVTPL	4,202	2,695	8,087	14,984
Investment-related liabilities				
Amounts payable from pending trades	-	(73)	-	(73)
Interest payable	-	(7)	-	(7)
Securities sold short	(266)	(15)	-	(281)
Collateral payable	-	(242)	-	(242)
Securities sold under repurchase agreements	-	(636)	-	(636)
Derivative-related liabilities	(8)	(320)	-	(328)
Investment-related liabilities representing financial liabilities at FVTPL	(274)	(1,293)	-	(1,567)
Borrowings				
Capital market debt financing	_	(1,143)	-	(1,143)
Borrowings representing financial liabilities designated at FVTPL	-	(1,143)	_	(1,143)
	1			

There were no significant transfers between Level 1 and Level 2 during the year ended March 31, 2021 (no significant transfers between Level 1 and Level 2 during the year ended March 31, 2020).

#### 4.2. Fair Value Hierarchy (continued)

#### 4.2.2. Process for Level 3 Fair Value Determination

The valuation process is monitored and governed by an internal valuation committee ("VC"). This committee is responsible for overseeing all aspects of fair value determination. This includes valuation methodologies and procedures for each type of investment and ensuring they are complied with. Valuation methodologies established are based on widely recognized practices that are consistent with professional appraisal standards. Such standards include, among others, the *International Private Equity and Venture Capital Valuation Guidelines*, the *Canadian Uniform Standards of Professional Appraisal Practice* in the United States of America.

The fair value of investments classified as Level 3 in Private Markets, is determined at least semi-annually. For other interim reporting periods, the fair value is reviewed and adjusted, as appropriate, to reflect the impact of any significant market or investment-specific events or circumstances. For each investment, the relevant valuation methodology is applied consistently over time as appropriate in the prevailing circumstances. The appropriateness of significant changes in valuation methodologies is reviewed by the VC.

In cases where the services of third-party appraisers are used, management ensures their independence and that valuation methods used are consistent with professional appraisal standards outlined above. In validating the work performed by appraisers, management ensures that the assumptions used correspond to financial information and forecasts of the underlying investment.

With respect to fund investments classified as Level 3, the annual fair value is generally determined based on audited financial statements received from the fund's general partner. In certain cases, fair value is obtained from information provided by the fund's administrators and is reviewed by Management to ensure reasonableness and adherence to acceptable industry valuation methods. Where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration in determining fair value.

To reflect the impact, where applicable, of significant market movements or other events occurring up to March 31, 2021, such as those in connection with the market disruption described in Note 2.4, adjustments to Private Markets and fund investments are made as appropriate. Such adjustments are based on a number of factors including public market trading comparables, investment specific characteristics as well as market conditions and uncertainties at that time.

#### 4.2. Fair Value Hierarchy (continued)

#### 4.2.3. Level 3 Significant Inputs

The following table outlines key information with respect to significant inputs related to financial assets and financial liabilities categorized within Level 3 as at March 31, 2021:

Financial Assets and Financial Liabilities	Type of Investment	Fair Value (Canadian \$ millions)	Significant Valuation Techniques	Significant Unobservable Inputs	Range (Weighted Average)
Public markets Canadian equity	Direct investments	4	Net asset value method (NAV) <sup>a</sup>	N/A	N/A
Foreign equity	Direct investments	86	NAV <sup>A</sup>	N/A	N/A
Private markets Real estate	Direct and	2,134	Discounted cash flow	Discount rate <sup>B, C</sup>	5.00% - 20.00% (7.34%)
	co-investments		(DCF)	Terminal capitalization rate <sup>B, C</sup>	4.00% - 13.25% (5.71%)
			Direct capitalization	Capitalization rate <sup>B, D</sup>	2.40% - 10.13% (4.70%)
				Stabilized occupancy rate <sup>D, E</sup>	38.00% - 100.00% (96.89%)
			Sales comparison approach	Price per square foot <sup>D, E</sup>	\$4.07 - \$1,365.41 (\$274.50)
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	165	NAV <sup>A</sup>	N/A	N/A
Other private	Direct and	3,310	DCF	Discount rate <sup>B</sup>	5.92% - 15% (8.70%)
markets	co-investments		Market comparables	N/A	N/A
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	1,423	NAV <sup>A</sup>	N/A	N/A
Fixed income					
Private debt	Direct and	909	DCF	Discount rate <sup>B</sup>	2.70% - 22.23% (9.03%)
securities	co-investments		NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	393	NAV <sup>A</sup>	N/A	N/A
Alternative investments	Fund investments	625	NAV <sup>A</sup>	N/A	N/A
Total		9,049			

<sup>A</sup> In certain cases, when investments are held through funds, partnerships or similar structures, fair value is determined by third parties where valuation information is not available to PSP Investments.

<sup>B</sup> An increase (decrease) in this unobservable input, taken individually, generally results in a decrease (increase) in fair value.

<sup>c</sup> An increase (decrease) in the discount rate is generally accompanied by an increase (decrease) of the terminal capitalization rate.

<sup>D</sup> There is no predictable direct relationship between this input and any other significant unobservable input.

<sup>E</sup> An increase (decrease) in this unobservable input, taken individually, generally results in an increase (decrease) in fair value.

#### 4.2. Fair Value Hierarchy (continued)

#### 4.2.3. Level 3 Significant Inputs (continued)

The following table outlines key information with respect to significant inputs related to financial assets and financial liabilities categorized within Level 3 as at March 31, 2020:

Financial Assets and Financial Liabilities	Type of Investment	Fair Value (Canadian \$ millions)	Significant Valuation Techniques	Significant Unobservable Inputs	Range (Weighted Average)
Public markets Canadian equity	Direct investments	3	Net asset value method (NAV) <sup>a</sup>	N/A	N/A
Foreign equity	Direct investments	87	NAV <sup>A</sup>	N/A	N/A
Private markets Real estate	Direct and	2,030	Discounted cash flow	Discount rate <sup>B, C</sup>	2.90% - 20.00% (7.46%)
	co-investments		(DCF)	Terminal capitalization rate <sup>B, C</sup>	3.95% - 10.25% (5.82%)
			Direct capitalization	Capitalization rate <sup>B, D</sup>	2.35% - 9.78% (4.88%)
				Stabilized occupancy rate <sup>D, E</sup>	67.50% - 100.00% (98.43%)
			Sales comparison approach	Price per square foot <sup>D, E</sup>	\$0.94 - \$1,895.16 (\$290.17)
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	121	NAV <sup>A</sup>	N/A	N/A
Other private	Direct and	2,821	DCF	Discount rate <sup>B</sup>	6.30% - 15% (8.20%)
markets	co-investments		Market comparables	N/A	N/A
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	1,152	NAV <sup>A</sup>	N/A	N/A
Fixed income					
Private debt securities	Direct and co-investments	896	DCF	Discount rate <sup>B</sup>	6.63% - 22.64% (11.86%)
cocumico			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	365	NAV <sup>A</sup>	N/A	N/A
Alternative investments	Fund investments	612	NAV <sup>A</sup>	N/A	N/A
Total		8,087			
	1	1			

<sup>A</sup> In certain cases, when investments are held through funds, partnerships or similar structures, fair value is determined by third parties where valuation information is not available to PSP Investments.

<sup>B</sup> An increase (decrease) in this unobservable input, taken individually, generally results in a decrease (increase) in fair value.

<sup>c</sup> An increase (decrease) in the discount rate is generally accompanied by an increase (decrease) of the terminal capitalization rate.

<sup>D</sup> There is no predictable direct relationship between this input and any other significant unobservable input.

<sup>E</sup> An increase (decrease) in this unobservable input, taken individually, generally results in an increase (decrease) in fair value.

#### 4.2. Fair Value Hierarchy (continued)

#### 4.2.4. Level 3 Reconciliation

The following table shows a reconciliation of all movements related to financial assets and financial liabilities categorized within Level 3 for the year ended March 31, 2021:

(Canadian \$ millions)	Opening Balance	Purchases	Sales	Settlements	Realized Gains (Losses)	Unrealized Gains <sup>A</sup>	Transfer out of Level 3	Closing Balance
Public markets	90	18	(10)	-	(1)	33	(40)	90
Private markets	6,124	892	(487)	-	135	381	(13)	7,032
Fixed income	1,261	461	(445)	-	10	15	-	1,302
Alternative investments	612	55	(89)	-	10	37	-	625
Total	8,087	1,426	(1,031)	-	154	466	(53)	9,049

<sup>A</sup> Includes Plan Account allocation adjustments.

As at March 31, 2020, an investment of \$40 million in a non-listed fund that held listed securities was classified under Level 3 due to the nature of the contractual restrictions on the redemption of fund units. During the year ended March 31, 2021, the listed securities held by the fund were transferred to PSP Investments and were classified as Level 1 as at March 31, 2021. Additionally, as at March 31, 2020, a private market investment of \$13 million was classified under Level 3 as its fair value was determined based on significant unobservable inputs. During the year ended March 31, 2021, this investment was transferred to Level 2 as the underlying investee indirectly held by PSP Investments became publicly traded.

The following table shows a reconciliation of all movements related to financial assets and financial liabilities categorized within Level 3 for the year ended March 31, 2020:

(Canadian \$ millions)	Opening Balance	Purchases	Sales	Settlements	Realized Gains	Unrealized Gains (Losses) <sup>∧</sup>	Transfer in (out) of Level 3	Closing Balance
Public markets	126	7	(64)	_	38	(17)	_	90
Private markets	5,492	1,410	(775)	-	273	(283)	7	6,124
Fixed income	1,133	568	(375)	-	8	(73)	-	1,261
Alternative investments	571	126	(89)	_	12	9	(17)	612
Total	7,322	2,111	(1,303)	-	331	(364)	(10)	8,087

<sup>A</sup> Includes Plan Account allocation adjustments.

As at March 31, 2019, an alternative investment of \$17 million in a non-listed fund that held listed securities was classified as Level 3 due to the nature of the contractual restrictions on the redemption of fund units. During the year ended March 31, 2020, the investment was transferred to Level 2 as the contractual restrictions were lifted. Additionally, as at March 31, 2019, a public market investment of \$7 million was classified as Level 1 and was transferred to Level 3 during the year ended March 31, 2020, as the investment became privately held.

#### 4.2.5. Level 3 Sensitivity Analysis

In the course of measuring fair value of financial instruments classified as Level 3, valuation techniques used incorporate assumptions that are based on non-observable data. Significant assumptions used for each asset class are described in Note 4.2.3. Although such assumptions reflect management's best judgment, with all other variables held constant, the use of reasonably possible alternative assumptions could yield different fair value measures representing, at a minimum, a 3% increase and 3% decrease as at March 31, 2021 (March 31, 2020 – 3% increase and 3% decrease) in the fair value of financial instruments categorized as Level 3. This excludes fund investments where a sensitivity analysis is not possible given the underlying assumptions used are not available to PSP Investments. In the case of fund investments, the fair value is determined as indicated in Note 4.2.2.

# 5 — Collateral Pledged and Received

PSP Investments is party to agreements that involve pledging and holding collateral, as outlined in Notes 2.3.5, 2.3.6 and 7.2.1. The following table illustrates the fair values of the Plan Account's allocated collateral, as well as the securities under the lending and borrowing programs and the securities under the repurchase and reverse repurchase agreements, as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Securities lending and borrowing		
Securities lent	258	48
Collateral held <sup>A</sup>	276	51
Securities borrowed	137	75
Collateral pledged <sup>B</sup>	143	81
Securities repurchase and reverse repurchase agreements		
Securities sold under repurchase agreements	235	640
Collateral pledged	236	637
Securities purchased under reverse repurchase agreements	271	327
Collateral held <sup>c</sup>	270	327
Derivative contracts		
Collateral pledged	49	209
Collateral held <sup>D</sup>	95	28

<sup>A</sup> The minimum fair value of securities collateral denominated in the same currency required is equal to 102%, and in the case of securities denominated in different currencies 105%.

<sup>B</sup> The minimum fair value of collateral required is equal to 100% of the fair value of the securities borrowed.

<sup>c</sup> The collateral received is in the form of securities, of which \$73 million has been used in connection with short selling transactions as at March 31, 2021 (March 31, 2020 – \$207 million) and \$11 million has been used in connection with securities sold under repurchase agreements (March 31, 2020 – \$10 million).

<sup>D</sup> As part of collateral held, cash amounted to \$22 million as at March 31, 2021 (March 31, 2020 - \$3 million) and securities amounted to \$73 million as at March 31, 2021 (March 31, 2021 (March 31, 2020 - \$25 million). All cash collateral is reinvested.

# 6- Interests in Other Entities

#### 6.1. Subsidiaries, Joint Ventures and Associates

As an investment entity, PSP Investments does not consolidate its subsidiaries other than those that solely provide it with services that relate to its investment activities. PSP Investments measures its investments in its subsidiaries, joint ventures and associates at FVTPL as described in Note 2.1.

For purposes of preparing this note, management assesses control, joint control and significant influence as follows:

#### (i) Control and significant influence

PSP Investments determines that it has control over an investee when it is exposed, or has rights, to variable returns from its investment in an entity and has the ability to affect those returns through its power over the investee.

In certain cases, PSP Investments does not have control over an investee but has the power to participate in the financial and operating policy decisions of the investee. In such cases, PSP Investments determines that it has significant influence over the investee.

In the context of control or significant influence, power over an investee is obtained through voting rights conveyed by PSP Investments' ownership interest, other contractual arrangements, or a combination thereof.

#### (ii) Joint control

PSP Investments determines that it is party to a joint venture arrangement when it has joint control over an investee and has rights to the net assets of the investee. Joint control is established through a contractual arrangement which requires the unanimous consent of the parties sharing control for the activities that significantly affect the returns of the arrangement.

Generally, decision making regarding such activities is governed through voting rights conveyed by the ownership interest of each party. In certain cases, it is governed solely through contractual arrangements or in conjunction with the ownership interest of each party.

## 6 — Interests in Other Entities (continued)

#### 6.1. Subsidiaries, Joint Ventures and Associates (continued)

In the normal course of business, investments in private markets are commonly held through investment entity subsidiaries formed by PSP Investments. As at March 31, 2021, 120 investment entity subsidiaries were incorporated in North America, 18 in Europe, 13 in Oceania, 4 in Central and South America, 1 in Africa and 1 in Asia (March 31, 2020 – 111 in North America, 15 in Europe, 15 in Oceania, 4 in Central and South America, 1 in Africa and 1 in Asia).

In addition, PSP Investments controlled 91 investees directly or through its investment entity subsidiaries as at March 31, 2021 (March 31, 2020 - 84 investees).

The following tables present, in descending order, the most significant investees held directly or indirectly by PSP Investments where it has control, joint control or significant influence.

Entity's Name	March 31, 2021		
	Principal Place of Business	Ownership Interest Held by PSP Investments (%)	Relationship to PSP Investments
AviAlliance GmbH	Europe	100	Controlled investee
Kaingaroa Timberlands Limited	Oceania	56	Jointly controlled investee
Revera Inc.	North America	100	Controlled investee
SEGRO European Logistics Partnership S.a.r.l.	Europe	50	Jointly controlled investee
Forth Ports Limited	Europe	51	Jointly controlled investee
Roadis Transportation Holding, S.L.U.	Global	100	Controlled investee
American Wholesale Insurance Holding Company, LLC	North America	23	Associate
TDF S.A.S.	Europe	22	Associate
Constantin Investment Limited	Europe	38	Associate
Pomona Farming, LLC	North America	99	Controlled investee

Entity's Name	March 31, 2020		
	Principal Place of Business	Ownership Interest Held by PSP Investments (%)	Relationship to PSP Investments
AviAlliance GmbH	Europe	100	Controlled investee
Revera Inc.	North America	100	Controlled investee
Kaingaroa Timberlands Limited	Oceania	56	Jointly controlled investee
Roadis Transportation Holding, S.L.U.	Global	100	Controlled investee
SEGRO European Logistics Partnership S.a.r.l.	Europe	50	Jointly controlled investee
Forth Ports Limited	Europe	51	Jointly controlled investee
TDF S.A.S.	Europe	22	Associate
Big Box Properties	North America	49	Jointly controlled investee
Roccapina Fund, L.P.	North America	100	Controlled investee
American Wholesale Insurance Holding Company, LLC	North America	27	Associate

In addition to the above, PSP Investments consolidates wholly-owned subsidiaries that solely provide it with services that relate to its investment activities. Such services consist of investment management and financing of private market investments within the context of PSP Investments' capital market debt program described in Note 8.2.

#### 6.2. Structured Entities

PSP Investments holds interests in partnerships and funds mainly in the context of its investments in private markets. Given their nature, such entities commonly have the characteristics of a structured entity as defined by IFRS. These entities are held as investments and do not expose PSP Investments to additional risks or returns compared to interests held in non-structured entities.

Information regarding structured entities is included, as applicable, within disclosures of investment risk management under Note 7, guarantees and indemnities under Note 16 and commitments under Note 17.

## 7 -- Investment Risk Management

PSP Investments is required to act in the best interests of the contributors and beneficiaries under the Plans and for maximizing returns without undue risk of loss. In pursuit of this objective, PSP Investments established an Enterprise Risk Management Policy (ERM Policy). The ERM Policy provides a framework for identifying, evaluating, managing, mitigating, monitoring and reporting the investment and non-investment risks to which PSP Investments is exposed.

As part of the overall ERM policy, the objective of the Investment Risk Management Policy (IRM Policy) is to support the management of risk inherent to the investment decision making process. The IRM Policy outlines a framework detailing how investment activities should comply with PSP Investments' risk philosophy and align with the tolerance and limits of its risk appetite. The IRM Policy also supplements the Statement of Investment Policies, Standards and Procedures (SIP&P), whose objective is to effectively manage investment risks related to the implementation of PSP Investments' various investment strategies. Investment risks include market, credit and liquidity risks.

### 7.1. Market Risk

Market risk is the risk that the value of an investment will fluctuate as a result of an adverse financial outcome due to changes in the factors that drive that value, such as changes in market prices, changes caused by factors specific to the individual investment, volatility in share and commodity prices, interest rate, foreign exchange or other factors affecting similar securities traded in the market.

### 7.1.1. Measurement of Market Risk

The absolute annualized volatility of the total portfolio is used as the primary measure of market risk. The absolute volatility is a statistical measure of the size of changes in investment returns of a given investment or portfolio of investments. It is used to illustrate the potential loss of value in an investment or portfolio of investments as a result of fluctuations in market prices.

PSP Investments uses seven years' worth of market returns scaled to a twelve-month holding period to calculate the absolute volatility. For investments that are not actively traded, the calculation of the absolute volatility uses securities with similar risk attributes as a proxy.

The absolute volatility is statistically valid under normal market conditions. Although it includes losses from severe market events such as those described in Note 2.4, it does not solely measure such events. It also assumes that the future will behave in a pattern similar to the past. Consequently, if future market conditions differ significantly from those of the past, potential losses may differ from those originally estimated. The following table shows the absolute volatility of the total portfolio expressed as a percentage of net investments as at the end of the period:

	March 31, 2021 (%)	March 31, 2020 (%)
Absolute volatility	11.3	9.2

### Stress Testing

Although the absolute volatility is a widely accepted risk measure, it is complemented by other risk measurement methodologies that provide greater insight on market risk. PSP Investments uses stress testing and scenario analysis to examine the impact on financial results of abnormally large movements in risk factors. Such techniques are used to test a portfolio's sensitivity to various risk factors and key model assumptions. These methods also use historically stressed periods to evaluate how a current portfolio reacts under such circumstances. Stress testing and scenario analysis are also deployed to assess new product performance.

### 7.1. Market Risk (continued)

### 7.1.2. Interest Rate Risk

Interest rate risk refers to the risk that fluctuations in interest rates will directly affect the fair value of the Plan Account's net asset values. The terms to maturity of the classes of financial instruments, outlined in Note 4.1, with the most significant exposure to interest rate risk were as follows as at:

(Canadian \$ millions)		March 31, 2021						
	Less than 1 Year	1 to 5 Years	5 to 10 Years	Over 10 Years	Other	Total		
Cash and money market securities	-	-	-	-	560 <sup>^</sup>	560		
Government and corporate bonds	50	872	464	418	<b>62</b> <sup>₿</sup>	1,866		
Inflation-linked bonds	38	401	358	225	-	1,022		
Private debt securities	15	345	416	115	<b>411</b> <sup>c</sup>	1,302		
Total fixed income	103	1,618	1,238	758	1,033	4,750		

(Canadian \$ millions)		March 31, 2020						
	Less than 1 Year	1 to 5 Years	5 to 10 Years	Over 10 Years	Other	Total		
Cash and money market securities	_	_	_	_	350^	350		
Government and corporate bonds	67	1,292	412	400	99 <sup>₿</sup>	2,270		
Inflation-linked bonds	-	431	459	307	-	1,197		
Private debt securities	22	314	450	108	367 <sup>c</sup>	1,261		
Total fixed income	89	2,037	1,321	815	816	5,078		

<sup>A</sup> Due to their short-term maturity, these investments are not significantly exposed to interest rate risk.

<sup>B</sup> Certain fixed income securities are not significantly exposed to interest rate risk as their prescribed rates are variable.

<sup>c</sup> Information in connection with the terms to maturity of fund and certain directly held investments included as part of private debt securities is not available.

All equity investments within Canadian equity, foreign equity, real estate, private equity, infrastructure and natural resources amounting to \$10,202 million as at March 31, 2021 (\$8,468 million as at March 31, 2020) do not have specified terms to maturity nor are they significantly exposed to interest rate risk.

Alternative investments described in Note 4.1.4, which amounted to \$1,167 million as at March 31, 2021 (\$801 million as at March 31, 2020), also have no specified terms to maturity. Certain of these investments, as well as reverse repurchase agreements and derivative contracts described in Notes 4.1.10 and 4.1.12, respectively, are subject to interest rate risk exposures. These exposures are reflected in the absolute volatility calculation described in Note 7.1.1.

The terms to maturity of PSP Investments' capital market debt financing are disclosed in Note 8.2.

### 7.1. Market Risk (continued)

### 7.1.3. Foreign Currency Risk

PSP Investments is exposed to currency risk through holding of investments (i.e. direct and indirect holdings of securities, units in pooled funds and units in limited partnerships) or investment-related liabilities in various currencies. Fluctuations in the relative value of the Canadian dollar against these foreign currencies can result in a positive or a negative effect on the fair value of the investments. To mitigate this risk, PSP Investments may take, through foreign forward contracts or cross currency swaps, positions in foreign currencies.

The underlying foreign currency exposures of net investments for the Plan Account were as follows as at:

	March 31	1, 2021	
Currency	Fair Value (Canadian \$ millions)	% of Total	
US Dollar	7,660	63.0	
Euro	1,697	14.0	
Australian Dollar	604	5.0	
British Pound	439	3.6	
Japanese Yen	291	2.4	
Hong Kong Dollar	189	1.6	
Mexican Peso	151	1.2	
Swiss Franc	119	1.0	
Indian Rupee	117	1.0	
Brazilian Real	116	1.0	
Chinese Yuan	114	0.9	
South Korean won	111	0.9	
Others	552	4.4	
Total	12,160	100.0	

As at March 31, 2021, PSP Investments and its investment entity subsidiaries also had commitments, denominated in foreign currencies of \$1,933 million for the Plan Account (US \$1,273 million, € 184 million, £ 27 million, 2 million South African rands, 144 million Mexican pesos, 217 million Indian rupees and 4 million Danish kroner), which were not included in the foreign currency exposure table above.

	March	31, 2020
Currency	Fair Value (Canadian \$ millions)	% of Total
US Dollar	7,054	67.1
Euro	1,362	13.0
Australian Dollar	449	4.3
British Pound	346	3.3
Japanese Yen	253	2.4
Hong Kong Dollar	169	1.6
Swiss Franc	125	1.2
Mexican Peso	115	1.1
Indian Rupee	97	0.9
Brazilian Real	95	0.9
Others	438	4.2
Total	10,503	100.0

As at March 31, 2020, PSP Investments and its investment entity subsidiaries also had commitments, denominated in foreign currencies of \$1,801 million for the Plan Account (US \$1,049 million, € 144 million, £ 20 million, 2 million South African rands, 161 million Mexican pesos, 1,908 million Indian rupees, 4 million Danish kroner and 1 million Australian dollars), which were not included in the foreign currency exposure table above.

### 7.2. Credit Risk

PSP Investments is exposed to credit risk, which is the risk of non-performance of a debtor on whom PSP Investments relies to fulfill contractual or financial obligations. That is, the risk that the issuer of a debt security or that the counterparty to a derivative contract, to a securities lending and borrowing transaction or to securities purchased under reverse repurchase agreements, is unable to meet its financial obligations.

Credit risk encompasses the risk of a deterioration of creditworthiness and the relevant concentration risk. Credit risk monitoring entails an evaluation of the credit quality of each issuer and counterparty that transacts with PSP Investments. To perform this evaluation for public issuers and counterparties, PSP Investments relies on four recognized credit rating agencies. A minimum of two credit ratings are used to classify each security. If the agencies disagree as to a security's credit quality, PSP Investments uses the lowest of the available ratings. For private issuers, PSP Investments assigns internal credit ratings to issuers and measures the combined risk profile against set targets. To assign risk ratings to issuers, PSP Investments uses methodologies comparable to those used by recognized rating agencies.

As at March 31, 2021, the Plan Account's maximum exposure to credit risk amounted to \$5 billion (March 31, 2020 - \$5 billion). This amount is presented before collateral held and netting arrangements that do not qualify for offsetting under IFRS. The maximum credit exposure excludes guarantees disclosed in Note 16 as well as investments in funds classified as alternative investments in Note 4.1. Such funds hold fixed income securities among other types of instruments.

To monitor the evolution of credit risk, PSP Investments periodically produces a concentration report by credit rating for credit-sensitive securities. The concentration of credit risk by credit rating was as follows as at:

(Canadian \$ millions)	March 31, 2021								
	Government and corporate bonds <sup>A</sup>	Inflation- linked bonds <sup>a</sup>	Money market securities <sup>▲</sup>	Reverse repurchase agreements	OTC derivatives <sup>в</sup>	Private debt securities <sup>A</sup>	Total <sup>a</sup>		
AAA-AA	1,256	1,014	424	122	4	-	2,820		
A	561	9	87	146	144	-	947		
BBB	19	-	-	3	-	23	45		
BB or below	33	-	-	-	-	1,285	1,318		
No rating <sup>c</sup>	8	-	2	-	-	10	20		
Total	1,877	1,023	513	271	148	1,318	5,150		

(Canadian \$ millions)		March 31, 2020							
	Government and corporate bonds <sup>A</sup>	Inflation- linked bonds <sup>a</sup>	Money market securities <sup>▲</sup>	Reverse repurchase agreements	OTC derivatives <sup>B</sup>	Private debt securities <sup>A</sup>	Total <sup>A</sup>		
AAA-AA	1,601	1,174	150	78	20	-	3,023		
A	539	10	56	246	167	-	1,018		
BBB	62	16	-	3	-	17	98		
BB or below	76	_	-	-	-	1,247	1,323		
No rating <sup>c</sup>	5	-	-	-	-	23	28		
Total	2,283	1,200	206	327	187	1,287	5,490		

<sup>A</sup> Includes interest receivable.

<sup>B</sup> As disclosed in Note 4.1.12.

<sup>c</sup> Includes securities for public issuers and counterparties, that are either not rated by credit rating agencies or rated by a single credit rating agency.

### 7.2. Credit Risk (continued)

### 7.2.1. Counterparty Risk

Counterparty risk represents the credit risk from current and potential exposure related to transactions involving derivative contracts, securities lending and borrowing as well as securities repurchase and reverse repurchase agreements. In order to minimize counterparty risk, PSP Investments requires that counterparties provide adequate collateral and meet its credit rating requirements. PSP Investments frequently monitors the credit rating of its counterparties as determined by recognized credit rating agencies. With respect to derivative contracts, PSP Investments has the ability to terminate all trades with most counterparties whose credit rating is downgraded below its requirements.

For OTC derivatives, PSP Investments' policy also requires the use of the International Swaps and Derivative Association (ISDA) Master Agreement with all counterparties to derivative contracts. The ISDA Master Agreement provides the contractual framework within which dealing activities across a full range of OTC products are conducted. In the case of OTC-cleared derivatives, trading activities are regulated between parties under terms that are customary to such transactions.

As a credit mitigation technique, the ISDA Master Agreement contractually binds counterparties to close-out netting provisions in the case of default by one of the counterparties. Additionally, the Credit Support Annex (CSA) to the ISDA Master Agreement enables PSP Investments to realize any collateral placed with it in the case of default of the counterparty. The CSA also requires PSP Investments to contribute further collateral when requested. All collateral transactions under the CSA are in cash, high-quality debt instruments or securities. The CSA also regulates the exchange of collateral when the credit exposure to a counterparty exceeds a predetermined threshold. Counterparties are generally authorized to sell, repledge or otherwise use collateral held. Similarly, in the case of OTC-cleared derivatives, collateral is required in cash, high quality debt instruments or securities and can be sold, repledged or otherwise used. PSP Investments does not sell, repledge or otherwise use any collateral held in the form of securities but does reinvest all cash collateral, with respect to derivative contracts.

With respect to transactions involving securities lending and borrowing agreements as well as securities repurchase and reverse repurchase agreements, collateral requirements are in place to mitigate counterparty risk. Notes 2.3.5 and 2.3.6 describe collateral requirements in securities lending and borrowing programs as well as securities repurchase and reverse repurchase agreements.

Information in connection with collateral pledged by PSP Investments and its counterparties is disclosed in Note 5.

In the case of the securities lending program, PSP Investments' exposure to counterparty risk is further mitigated as the custodian of the securities lent assumes the risk that a counterparty will be unable to meet its obligations associated with the collateral requirements.

Management is responsible for counterparty risk monitoring and mitigation as well as maintaining a comprehensive, disciplined, and enterprise-wide process for tracking and managing counterparty risk. As such, management measures counterparty risk on an ongoing basis, evaluates and tracks the creditworthiness of current counterparties and mitigates counterparty risk through collateral management.

### 7.2. Credit Risk (continued)

### 7.2.2. Offsetting

PSP Investments is subject to ISDA Master Agreements in relation to its OTC derivative financial instruments as described. Such agreements contain close-out netting provisions applicable only in the case of default. In certain cases, such agreements also allow for offsetting. In cases where the conditions for offsetting were met, financial instruments have been presented net in the Statements of Financial Position. Securities repurchase and reverse repurchase agreements described in Notes 2.3.6 and 5 are subject to similar arrangements however they are not offset as the conditions for offsetting are not met.

The following tables present the financial assets and liabilities described above:

### **Financial Assets**

(Canadian \$ millions)	Gross	Less: Gross Amount of	Net Amount of Financial Assets	Less: Not Set Off i of F		
	Amount of Recognized Financial Assets	Recognized Financial Liabilities Set Off	Presented in the Statements of Financial Position	Recognized Financial Liabilities	Collateral Held and Not Recognized	Net
March 31, 2021						
Reverse repurchase agreements	271	-	271^	107	164	-
OTC-derivatives	162	14	<b>148</b> <sup>B</sup>	104	43	1
Total	433	14	419	211	207	1
March 31, 2020						
Reverse repurchase agreements	327	-	327 <sup>A</sup>	258	69	-
OTC-derivatives	190	3	187 <sup>в</sup>	164	22	1
Total	517	3	514	422	91	1

**Financial Liabilities** 

(Canadian \$ millions)		Less: Gross Amount of		Less: Not Set Off of I		
	Gross Amount of Recognized Financial Liabilities	Recognized Financial Assets Set Off	Presented in the Statements of Financial Position	Recognized Financial Assets	Collateral Pledged and Not Derecognized	Net
March 31, 2021						
Repurchase agreements	237	-	237^	107	130	-
OTC-derivatives	112	14	<b>98</b> <sup>₿</sup>	88	8	2
Collateral payable	22	-	<b>22</b> <sup>c</sup>	16	-	6
Total	371	14	357	211	138	8
March 31, 2020						
Repurchase agreements	636	-	636 <sup>A</sup>	258	378	-
OTC-derivatives	323	3	320 <sup>₿</sup>	162	153	5
Collateral payable	3	-	3 <sup>c</sup>	2	(1)	2
Total	962	3	959	422	530	7

<sup>A</sup> As described in Note 4.1.10.

<sup>B</sup> As described in Note 4.1.12.

<sup>c</sup> As described in Note 4.1.9. The balance consists of cash collateral received with respect to certain OTC derivative transactions and is included in Note 4.1 as part of collateral payable.

### 7.3. Liquidity Risk

Liquidity risk corresponds to the risk that PSP Investments will not be able to meet its financial obligations on a timely basis, with sufficient and readily available cash resources. PSP Investments' cash position is monitored on a daily basis. In general, investments in cash, money market securities, floating rate notes, bonds and public equities are expected to be highly liquid as they will be invested in securities that are actively traded. Management utilizes appropriate measures and controls to monitor liquidity risk in order to ensure that there is sufficient liquidity to meet financial obligations as they come due. A liquidity report taking into consideration future forecasted cash flows is prepared and presented to senior management on a weekly basis. This ensures that sufficient cash reserves are available to meet forecasted cash outflows. Additionally, sufficient sources of liquidity are maintained for deployment in case of market disruption.

PSP Investments has the ability to raise additional capital through the use of its capital market debt program. This program allows PSP Investments to issue short-term promissory notes and medium-term notes. Note 8.2 provides additional information on the usage of the capital market debt program. Furthermore, PSP Investments maintains credit facilities for general corporate purposes. Note 8.1 provides additional information with respect to such credit facilities.

The terms to maturity of the notional amount of derivatives are disclosed in Note 4.1.12.

### **Financial Liabilities**

The following tables present the fair value of non-derivative-related financial liabilities as well as derivative-related financial instruments, aggregated according to their maturities as at March 31, 2021 and excluding the impact of guarantees and indemnities disclosed in Note 16:

(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Non-derivative-related financial liabilities <sup>A</sup>				
Amounts payable from pending trades	(109)	-	-	(109)
Interest payable	(4)	(1)	-	(5)
Securities sold short	(199)	-	-	(199)
Collateral payable	(57)	-	(102)	(159)
Securities sold under repurchase agreements	(195)	(42)	_	(237)
Capital market debt financing	(264)	(239)	(699)	(1,202)
Trade payable and other liabilities	(11)	(8)	(13)	(32)
Total	(839)	(290)	(814)	(1,943)
(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Derivative-related financial instruments				
Derivative-related assets	62	54	40	156
Derivative-related liabilities <sup>A</sup>	(41)	(40)	(24)	(105)
Total	21	14	16	51

<sup>A</sup> Liabilities are presented in the earliest period in which the counterparty can request payment.

### 7.3. Liquidity Risk (continued)

The following tables present the fair value of non-derivative-related financial liabilities as well as derivative-related financial instruments, aggregated according to their maturities as at March 31, 2020 and excluding the impact of guarantees and indemnities disclosed in Note 16:

(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Non-derivative-related financial liabilities <sup>A</sup>				
Amounts payable from pending trades	(73)	-	-	(73)
Interest payable	(2)	(5)	-	(7)
Securities sold short	(281)	-	-	(281)
Collateral payable	(3)	-	(239)	(242)
Securities sold under repurchase agreements	(562)	(74)	-	(636)
Capital market debt financing	(261)	(265)	(617)	(1,143)
Trade payable and other liabilities	(9)	(9)	(13)	(31)
Total	(1,191)	(353)	(869)	(2,413)
(Canadian \$ millions)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Derivative-related financial instruments				
Derivative-related assets	139	36	26	201
Derivative-related liabilities <sup>A</sup>	(198)	(105)	(25)	(328)
Total	(59)	(69)	1	(127)

<sup>A</sup> Liabilities are presented in the earliest period in which the counterparty can request payment.

### 8 - Borrowings

### 8.1. Credit Facilities

PSP Investments maintains a revolving credit facility in the amount of \$2 billion and a demand line of credit in the amount of \$1 billion (together "the Credit Facilities").

The Credit Facilities are for general corporate purposes and are available in either Canadian or US currencies. Subject to customary terms and conditions, these Credit Facilities are available at variable interest rates such as the prime rate and the US base rate.

These Credit Facilities were not drawn upon as at March 31, 2021 and 2020.

### 8.2. Capital Market Debt Financing

PSP Investments' capital market debt program consists of the private placement of short-term promissory notes as well as medium-term notes issued by PSP Capital Inc., a wholly-owned subsidiary of PSP Investments. The capital raised is primarily used to finance private market investments. It is unconditionally and irrevocably guaranteed by PSP Investments in accordance with its corporate leverage policy.

The maximum amount authorized by the Board of Directors for the capital market debt program is 10% of the net investments plus all recourse debt outstanding of PSP Investments at the time of commitment to issuance. Under this limit, the short-term promissory note component cannot exceed \$12 billion for issuances in Canada and the United States combined.

PSP Investments' capital market debt financing was in compliance with the limits authorized by the Board of Directors during the years ended March 31, 2021 and 2020.

## 8 — Borrowings (continued)

### 8.2. Capital Market Debt Financing (continued)

The following outlines the terms as well as the fair value of the notes issued under the capital market debt program allocated to the Plan Account as at:

	March 3	1, 2021	March 33	1, 2020
(Canadian \$ millions)	Capital Amounts Payable at Maturity	Fair Value	Capital Amounts Payable at Maturity	Fair Value
Short-term Canadian Dollar promissory notes, bearing interest between 0.12% and 0.51% and maturing within 90 and 364 days of issuance (March 31, 2020 – between 0.97% and 1.87%, maturing within 27 and 364 days)	25	25	23	23
Short-term US Dollar promissory notes, bearing interest between 0.09% and 0.47% and maturing within 31 and 365 days of issuance (March 31, 2020 – between 0.03% and 2.02%, maturing within 7 and 366 days)	386	388	431	430
Medium-term notes Series 5, bearing interest of 3.03% per annum and maturing on October 22, 2020	_	-	72	73
Medium-term notes Series 7, bearing interest of 3.29% per annum and maturing on April 4, 2024	105	113	102	109
Medium-term notes Series 8, bearing interest of 1.34% per annum and maturing on August 18, 2021	90	90	85	86
Medium-term notes Series 9, bearing interest of 2.09% per annum and maturing on November 22, 2023	108	112	107	110
Medium-term notes Series 10, bearing interest of 1.73% per annum and maturing on June 21, 2022	113	114	121	123
Medium-term notes Series 11, bearing interest of 3.00% per annum and maturing on November 5, 2025	90	97	90	97
Medium-term notes Series 12, bearing interest of 2.05% per annum and maturing on January 15, 2030	90	90	90	92
Medium-term notes Series 13, bearing interest of 0.90% per annum and maturing on June 15, 2026	108	105	_	_
Medium-term notes Series 14, bearing interest of 1.50% per annum and maturing on March 15, 2028	69	68	_	_
Total	1,184	1,202	1,121	1,143

Unrealized gains in connection with borrowings amounted to \$43 million for the year ended March 31, 2021 (unrealized losses of \$37 million for the year ended March 31, 2020).

Interest expense, for the years ended March 31, was as follows:

(Canadian \$ millions)	2021	2020
Short-term promissory notes Medium-term notes	2 15	11 13
Total	17	24

Royal Canadian Mounted Police Pension Plan Account Notes to the Financial Statements for the years ended March 31, 2021 and 2020

## 8 — Borrowings (continued)

### 8.3. Reconciliation of Liabilities Arising from Financing Activities

The following provides a reconciliation of liabilities arising from financing activities, including both changes arising from cash and non-cash changes for the year ended March 31, 2021.

				Non-cash changes		
(Canadian \$ millions)	Opening balance	Proceeds from borrowings	Repayment of borrowings	Foreign exchange gains	Fair value <sup>▲</sup> gains	Closing balance
Capital market debt financing	1,143	1,627	(1,524)	(40)	(4)	1,202
Borrowings	1,143	1,627	(1,524)	(40)	(4)	1,202

<sup>A</sup> Includes interest on short-term promissory notes, which added to cost approximates their fair value.

The following provides a reconciliation of liabilities arising from financing activities, including both changes arising from cash and non-cash changes for the year ended March 31, 2020.

				Nor		
(Canadian \$ millions)	Opening balance	Proceeds from borrowings	Repayment of borrowings	Foreign exchange losses	Fair value <sup>A</sup> losses	Closing balance
Capital market debt financing	1,020	1,915	(1,830)	27	11	1,143
Borrowings	1,020	1,915	(1,830)	27	11	1,143

<sup>A</sup> Includes interest on short-term promissory notes, which added to cost approximates their fair value.

## 9 - Equity

### 9.1. Statutory Rights Held by the Government of Canada

Pursuant to the *Superannuation Acts*, the Government of Canada is entitled to PSP Investments' net assets allocated to each of the Plan Accounts for the purposes set out in the *Superannuation Acts*. The allocation of PSP Investments' net assets and comprehensive income to each of the Plan Accounts at a point in time is based on the allocation policy outlined in Note 13.

### 9.2. Fund Transfers

PSP Investments received fund transfers from the Government of Canada of \$140 million for the year ended March 31, 2021 (\$211 million for the year ended March 31, 2020) for the Fund, recorded in the Plan Account.

# 10 — Segment Information

In order to fulfil its mandate, PSP Investments manages a diversified global portfolio composed of investments in various asset classes and has implemented an investment approach that focuses in the total fund approach rather than only on individual asset classes. The total fund approach guides the long-term investment strategy and focuses on managing total fund allocations and exposures in terms of asset classes, sectors and risk factors.

Accordingly, PSP Investments' investment segments are presented below to reflect the way in which asset classes are managed and how results are reviewed by the entity's senior management for purposes of performance management and decision making. These investment segments include their respective share of investment-related assets and investment-related liabilities as well as borrowings, which are reported separately by nature of the underlying investments as disclosed in Note 4.1. Further, to support PSP Investments' investment approach, a Complementary Portfolio is managed in addition to the individual asset classes' portfolios, which enables PSP Investments to capture investment opportunities that fit the mandate but that are outside the scope of the individual asset classes' investment framework.

Investment segments consist of investments held through direct and co-ownership positions as well as through fund managers and include:

- Public Equity invests in public market equities and other similar securities.
- Real Estate invests in real estate assets mainly in retirement and residential, office, retail and other industrial sectors.
- · Private Equity invests in private entities with similar objectives.
- Infrastructure invests in private entities with a focus on assets in transportation, power generation, telecommunications and other regulated businesses.
- Natural Resources invests in real assets with a focus on assets in timberlands, agriculture and upstream oil and gas.
- · Credit Investments invests in non-investment grade primary and secondary credit investments.
- · Fixed Income invests in government and corporate fixed income.
- Complementary Portfolio focuses on investments that are not within the mandate of existing asset classes but are deemed beneficial for the total fund.

The following table presents net investments by investment segment as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Public Equity	4,325	3,496
Real Estate	1,927	1,722
Private Equity	2,281	1,738
Infrastructure	1,321	1,323
Natural Resources	698	553
Credit Investments	1,040	961
Fixed Income	2,677	2,364
Complementary Portfolio	13	68
Other <sup>A</sup>	410	49
Total	14,692	12,274

<sup>A</sup> Includes cash and money market securities not managed within the operating segments.

# 10 — Segment Information (continued)

The following table presents net income (loss) from operations by investment segment for the years ended March 31:

		2021			2020	
(Canadian \$ millions)	Investment Income (Loss) <sup>A</sup>	Expenses <sup>B</sup>	Net Income (Loss)	Investment Income (Loss) <sup>A</sup>	Expenses <sup>B</sup>	Net Income (Loss)
Public Equity	1,555	(21)	1,534	(401)	(22)	(423)
Real Estate	84	(14)	70	(60)	(22)	(82)
Private Equity	520	(7)	513	82	(8)	74
Infrastructure	65	(12)	53	111	(16)	95
Natural Resources	68	(8)	60	(23)	(7)	(30)
Credit Investments	100	(5)	95	35	(5)	30
Fixed Income	(72)	(5)	(77)	221	(10)	211
Complementary Portfolio	3	-	3	9	(1)	8
Other <sup>c</sup>	23	(1)	22	41	(1)	40
Total	2,346	(73)	2,273	15	(92)	(77)

<sup>A</sup> As described in Note 11, embedded within investment income are other fees paid by certain pooled fund investments and management fees not paid directly by PSP Investments.

<sup>B</sup> Includes all investment-related and operating expenses as disclosed in Notes 11 and 12, respectively.

<sup>c</sup> Includes cash and money market securities not managed within the operating segments.

## 11 — Investment-Related Expenses

Investment-related expenses allocated to the Plan Account are comprised of the following for the years ended March 31:

(Canadian \$ millions)	2021	2020
Interest expense	19	32
Transaction costs	10	12
External investment management fees <sup>A</sup>	4	4
Other (net)	3	4
Total	36	52

<sup>A</sup> Consists of amounts incurred for investments in public markets that are paid directly by PSP Investments. Other fees are paid by certain pooled fund investments classified under alternative investments which amounted to \$27 million for the year ended March 31, 2021 (\$6 million for the year ended March 31, 2020). Such fees are embedded in the fair value of the funds.

Similarly, management fees related to investments in private markets and private debt securities are not paid directly by PSP Investments. Such fees, which generally vary between 0.1% and 2.5% of the total invested and/or committed amount, totaled \$34 million for the year ended March 31, 2021 (\$30 million for the year ended March 31, 2020). Such fees are embedded in the fair value of the investments.

# 12 — Operating Expenses

Operating expenses allocated to the Plan Account consisted of the following for the years ended March 31:

(Canadian \$ thousands)	2021	2020
Salaries and employee benefits	23,326	23,055
Professional and consulting fees	5,868	6,333
Premises and equipment	1,208	1,802
Market data and business applications	3,656	2,984
Depreciation of property and equipment	2,392	2,532
Custodial fees	260	461
Other operating expenses	84	2,645
Total	36,794	39,812

## 13 — Allocation of Comprehensive Income

PSP Investments' comprehensive income is allocated to each Plan Account as follows:

### 13.1. Investment Income

The investment income is allocated proportionately based upon the net investments of each Plan Account at the time the income was incurred.

### 13.2. Expenses

The Act requires that the costs of operation of PSP Investments be charged to the Plan Accounts. Under section 4(3) of the Act, the President of the Treasury Board shall determine to which Plan Account these costs will be charged, in consultation with the Minister of National Defence and the Minister of Public Safety and Emergency Preparedness. An allocation policy was developed which allocates the direct costs of investment activities, such as external investment management fees and custodial fees, to each Plan Account, based upon the net investments of each Plan Account at the time the expense was incurred.

Operating expenses including other comprehensive income and excluding the direct cost of investment activities listed above, and for the years ended March 31, were allocated in proportion to the annual amount of net investments of each Plan Account as follows:

(%)	2021	2020
Public Service Pension Plan Account	72.8	72.7
Canadian Forces Pension Plan Account	19.6	19.7
Royal Canadian Mounted Police Pension Plan Account	7.2	7.2
Reserve Force Pension Plan Account	0.4	0.4
Total	100.0	100.0

# 14 — Related Party Transactions

### 14.1. Certain Investees

As outlined in Note 2.1, investments in unconsolidated subsidiaries, jointly controlled investees and associates are measured at FVTPL. Transactions between PSP Investments and such entities or subsidiaries of such entities are related party transactions. PSP Investments enters into investment transactions with such related parties in the normal course of its business, more specifically, as part of private markets and certain fixed income investments described under Note 4.1 as well as guarantees, indemnities and commitments described under Notes 16 and 17, respectively. Since balances in connection with all investment transactions are measured at FVTPL, those transactions undertaken with related parties have the same impact on net assets and comprehensive income as those with unrelated parties.

Transactions between PSP Investments and its consolidated subsidiaries as well as related balances are eliminated upon consolidation and, therefore, are not disclosed in this note.

### 14.2. The Government of Canada and Government-Related Entities

Since PSP Investments is a Crown corporation as described in Note 1, it is considered to be related to the Government of Canada as well as other entities that are controlled, jointly controlled or significantly influenced by the Government of Canada (together "government-related entities").

### (i) The Government of Canada

The only transactions undertaken between PSP Investments and the Government of Canada consist of the fund transfers outlined in Note 9.2.

### (ii) Government-Related Entities

PSP Investments may enter into investment transactions with government-related entities in the normal course of its business, more specifically, as part of private markets and certain fixed income investments described under Note 4.1. Such investment transactions are carried out on terms that are equivalent to those that may prevail in transactions with unrelated parties and are subject to the same internal processes. In this respect, transactions with such related parties have the same impact on net assets and comprehensive income as those with unrelated parties. Consequently, PSP Investments is availing itself of the exemption under IAS 24 *Related Parties* from making specific disclosures on transactions and balances with such government-related entities.

### 14.3. Compensation of Key Management Personnel

Members of key management personnel are related parties of PSP Investments. Key management personnel are those persons having authority and responsibility for planning, directing and controlling PSP Investments' activities, directly or indirectly and consist of members of the Board of Directors, PSP Investments' senior management team and officers. Compensation earned by key management personnel allocated to the Plan Account for the years ended March 31 was recorded in the Statements of Net Income (Loss) and was as follows:

(Canadian \$ thousands)	2021	2020
Short-term compensation and other benefits	751	1,052
Long-term compensation and other benefits	634	707
Total	1,385	1,759

As disclosed in Note 16, PSP Investments may also be required to indemnify certain members of key management personnel for costs incurred, such as claims, actions or litigations in connection with the exercise of specific aspects of their duties.

# 15 — Capital Management

As an investment company, PSP Investments' objectives in managing its capital are:

- To invest fund transfers, outlined in Note 9.2, in the best interests of the beneficiaries and contributors under the *Superannuation Acts*. The funds received are invested with a view of achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plans established under the *Superannuation Acts* and the ability of the Plans to meet their financial obligations. The funds are also invested in accordance with the Investment Risk Management policies which are outlined in Note 7.
- To maintain an appropriate credit rating to achieve access to the capital markets at the lowest cost of capital. Through PSP Capital Inc. and its leverage policies, PSP Investments has the ability to raise capital by issuing short-term promissory notes and medium-term notes. Note 8.2 provides information on the capital market debt financing and Note 7.3 provides information on PSP Investments' liquidity.

The capital structure of PSP Investments consists of fund transfers and capital market debt financing. PSP Investments has no externally imposed restrictions on capital.

## 16 — Guarantees and Indemnities

PSP Investments provides indemnification to its Directors, its Officers, its vice-presidents and to certain PSP Investments representatives who are asked to serve on boards of directors (or like bodies) or investment advisory boards (or like bodies) of entities in which PSP Investments or its investment entity subsidiaries have made an investment or have a financial interest. As a result, but subject to the Act, PSP Investments may be required to indemnify these representatives for costs incurred, such as claims, actions or litigation in connection with the exercise of their duties, unless the liability of such a representative relates to a failure to act honestly and in good faith. To date, PSP Investments has not received any claims or made any payment for such indemnities.

In certain cases, PSP Investments also provides indemnification to third parties in the normal course of business. As a result, PSP Investments may be required to indemnify such third parties in connection with the performance of their contractual obligations. To date, PSP Investments has not received any claims nor made any payments for such indemnities.

PSP Investments unconditionally and irrevocably guarantees all credit facilities, as well as short-term promissory notes and medium-term notes issued by PSP Capital Inc., as described in Note 8.

In certain investment transactions, PSP Investments and its investment entity subsidiaries provided guarantees, indemnifications or issued letters of credit to third parties, the most significant of which are as follows:

- As at March 31, 2021 and 2020, PSP Investments and its investment entity subsidiaries agreed to guarantee and, in some cases, provide indemnification for the performance of certain investees under contractual agreements. The majority of these agreements are borrowing arrangements. In the event a default occurs under such agreements, which is of limited recourse in certain cases, PSP Investments or its investment entity subsidiaries could assume obligations of up to \$2,239 million as at March 31, 2021 (March 31, 2020 – \$2,802 million), of which \$161 million has been allocated to the Plan Account (March 31, 2020 - \$203 million) plus applicable interest and other related costs. The arrangements mature between May 2021 and November 2029 as of March 31, 2021 (March 31, 2020 – between April 2020 and November 2029).
- Additionally, PSP Investments and its investment entity subsidiaries issued letters of credit totalling \$93 million as at March 31, 2021 (March 31, 2020 - \$89 million), of which \$7 million has been allocated to the Plan Account (March 31, 2020 - \$6 million) in relation to investment transactions.

# 17 — Commitments

PSP Investments and its investment entity subsidiaries have committed to enter into investment transactions, which will be funded over the next several years in accordance with agreed terms and conditions. The portion of PSP Investments' commitments that would be assumed by the Plan Account was as follows as at:

(Canadian \$ millions)	March 31, 2021	March 31, 2020
Real estate	317	255
Private equity	925	942
Infrastructure	175	213
Natural resources	16	19
Private debt securities	383	275
Alternative investments	141	122
Total	1,957	1,826

Funding in connection with the above commitments can be called upon at various dates extending until 2040 as at March 31, 2021 (March 31, 2020 – 2035).

# - Reserve Force Pension Plan Account Financial Statements

# Independent Auditors' Report

To the Minister of National Defence

### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of the Public Sector Pension Investment Board – Reserve Force Pension Plan Account (the Reserve Force Pension Plan Account), which comprise the statements of financial position as at March 31, 2021 and 2020, and the statements of net income (loss), statements of changes in equity and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Reserve Force Pension Plan Account as at March 31, 2021 and 2020, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards (IFRSs).

### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities* for the Audit of the Financial Statements section of our report. We are independent of the Reserve Force Pension Plan Account in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Reserve Force Pension Plan Account's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Reserve Force Pension Plan Account or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Reserve Force Pension Plan Account's financial reporting process.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Reserve Force Pension Plan Account's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related

to events or conditions that may cast significant doubt on the Reserve Force Pension Plan Account's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Reserve Force Pension Plan Account to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Compliance with Specified Authorities**

#### Opinion

In conjunction with the audit of the financial statements, we have audited transactions of the Public Sector Pension Investment Board – Reserve Force Pension Plan Account coming to our notice for compliance with specified authorities. The specified authorities against which compliance was audited are the applicable provisions of Part X of the *Financial Administration Act* and regulations, the Public Sector Pension Investment Board Act and regulations, and the by-laws of the Public Sector Pension Investment Board and its wholly-owned subsidiaries.

In our opinion, the transactions of the Public Sector Pension Investment Board – Reserve Force Pension Plan Account that came to our notice during the audit of the financial statements have complied, in all material respects, with the specified authorities referred to above. Further, as required by the *Financial Administration Act*, we report that, in our opinion, the accounting principles in IFRSs have been applied on a basis consistent with that of the preceding year.

### Responsibilities of Management for Compliance with Specified Authorities

Management is responsible for the Public Sector Pension Investment Board – Reserve Force Pension Plan Account's compliance with the specified authorities named above, and for such internal control as management determines is necessary to enable the Public Sector Pension Investment Board – Reserve Force Pension Plan Account to comply with the specified authorities.

### Auditors' Responsibilities for the Audit of Compliance with Specified Authorities

Our audit responsibilities include planning and performing procedures to provide an audit opinion and reporting on whether the transactions coming to our notice during the audit of the financial statements are in compliance with the specified authorities referred to above.

/u

Mélanie Cabana, CPA auditor, CA Principal for the Auditor General of Canada

Montréal, Canada May 14, 2021

Deloitte LLP

Montréal, Canada May 14, 2021

<sup>1</sup> CPA auditor, CA, public accountancy permit No. A121444

# Statements of Financial Position

As at

(Canadian \$ thousands)	March 31, 2021	March 31, 2020
Assets		
Investments (Note 4.1)	988,307	895,508
Other assets	1,041	1,400
Total assets	989,348	896,908
Liabilities		
Trade payable and other liabilities	1,859	1,904
Investment-related liabilities (Note 4.1)	48,130	93,633
Borrowings (Notes 4.1, 8.2)	71,107	68,295
Total liabilities	121,096	163,832
Net assets	868,252	733,076
Equity (Note 9)	868,252	733,076
Total liabilities and equity	989,348	896,908

### The accompanying notes are an integral part of the Financial Statements.

On behalf of the Board of Directors:

Martin Glynn Chair of the Board

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Garnet Garven Chair of the Audit Committee

# Statements of Net Income (Loss)

For the years ended March 31

(Canadian \$ thousands)	2021	2020
Investment income	139,511	1,226
Investment-related expenses (Note 11)	(2,142)	(3,022)
Net investment income (loss)	137,369	(1,796)
Operating expenses (Note 12)	(2,193)	(2,420)
Net income (loss)	135,176	(4,216)

# Statements of Changes in Equity

For the years ended March 31

(Canadian \$ thousands)	2021	2020
Fund transfers		
Balance at beginning of period	329,631	329,631
Fund transfers received during the period (Note 9.2)	-	-
Balance at end of period	329,631	329,631
Retained earnings		
Balance at beginning of period	403,445	407,573
Comprehensive income (loss) (includes other comprehensive income of nil for the year ended March 31, 2021 (\$88 thousand for the year ended March 31, 2020))	135,176	(4,128)
Balance at end of period	538,621	403,445
Total equity	868,252	733,076

The accompanying notes are an integral part of the Financial Statements.

# Statements of Cash Flows

For the years ended March 31

(Canadian \$ thousands)	2021	2020
Cash flows from operating activities		
Net income (loss)	135,176	(4,216)
Adjustments for non-cash items:		
Depreciation of property and equipment (Note 12)	143	154
Effect of exchange rate changes on cash and cash equivalents	658	(380)
Unrealized (gains) losses on borrowings	(2,558)	2,203
	133,419	(2,239)
let changes in operating assets and liabilities		
Increase in investments	(86,041)	(39,864)
(Increase) decrease in other assets	(28)	10
(Decrease) increase in trade payables and other liabilities	(42)	282
(Decrease) increase in investment-related liabilities	(45,565)	19,291
Net cash flows provided by (used in) operating activities	1,743	(22,520)
Cash flows from financing activities		
Proceeds from borrowings	97,108	113,058
Repayment of borrowings	(91,676)	(108,973)
Net cash flows provided by financing activities	5,432	4,085
Cash flows used in investing activities		
Acquisitions of equipment	(81)	(85)
Net cash flows used in investing activities	(81)	(85)
Net change in cash and cash equivalents	7,094	(18,520)
Effect of exchange rate changes on cash and cash equivalents	(658)	380
Cash and cash equivalents at the beginning of the period	11,796	29,936
Cash and cash equivalents at the end of the period <sup>A</sup>	18,232	11,796
Supplementary disclosure of cash flow information		
Interest paid	(1,283)	(1,707)

A sa t March 31, 2021 cash and cash equivalents were comprised of \$18,079 thousand (March 31, 2020 - \$11,331 thousand) held for investment purposes and included in Note 4.1, as well as \$153 thousand (March 31, 2020 - \$465 thousand) held for administrative purposes and included in Other assets.

The accompanying notes are an integral part of the Financial Statements.

# Notes to the Financial Statements

For the years ended March 31, 2021 and 2020

# 1— Corporate Information

The Public Sector Pension Investment Board ("PSP Investments") is a Crown corporation created under the Public Sector Pension Investment Board Act (the "Act") to manage and invest amounts that are transferred to it pursuant to the Superannuation Acts (defined below), for the funds (as defined in the Act) of the pension plans established under the Public Service Superannuation Act, the Canadian Forces Superannuation Act ("CFSA"), the Royal Canadian Mounted Police Superannuation Act (collectively the "Superannuation Acts"), and certain regulations under the CFSA (the "CFSA Regulations"). The pension plans established under the Superannuation Acts consist of the Public Service pension plan, the Canadian Forces pension plan, and the Royal Canadian Mounted Police pension plan, and the pension plan established under the CFSA Regulations is the Reserve Force pension plan (the "Plan"). The Plan and the other pension plans are herein referred to collectively as the "Plans".

The fund for which amounts are currently transferred to PSP Investments by the Government of Canada (the "Fund") relates to pension obligations under the Plan for service on or after March 1, 2007 ("Post-2007 Service"). The account managed by PSP Investments for the Fund is herein referred to as the "Plan Account". PSP Investments maintains records of the net contributions for the Fund, as well as the allocation of its investments and the results of its operations for the Fund in the Plan Account. PSP Investments also manages a plan account for the funds of the other Plans, and these and the Plan Account are collectively referred to herein as the "Plan Accounts".

PSP Investments is responsible for managing amounts that are transferred to it for the Fund in the best interests of the beneficiaries and contributors under the CFSA Regulations. The amounts are to be invested with a view of achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plan and the Plan's ability to meet its financial obligations.

Pursuant to the CFSA and the CFSA Regulations, the Government of Canada, which administers the Plan and the Fund, may at any time call upon the net assets of PSP Investments allocated to the Fund's Plan Account for amounts required for the purpose of paying benefits under the Plan in respect of Post-2007 Service.

PSP Investments and the majority of its subsidiaries are exempt from Part I tax under paragraphs 149(1)(*d*) and 149(1)(*d*.2) of the *Income Tax Act* (Canada), respectively.

PSP Investments' registered office is located at 1 Rideau Street, Ottawa, Ontario, Canada and its principal business office is at 1250 René-Lévesque Boulevard West, Montréal, Québec, Canada.

## 2 — Significant Accounting Policies

The significant accounting policies that have been applied in the preparation of these Financial Statements are summarized below and have been used throughout all periods presented.

### 2.1. Basis of Presentation

These Financial Statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

PSP Investments qualifies as an investment entity as defined under IFRS 10 *Consolidated Financial Statements* and, consequently, does not consolidate its subsidiaries other than those that solely provide it with services that relate to its investment activities. Instead, PSP Investments measures its investments in subsidiaries at fair value through profit or loss ("FVTPL") in accordance with IFRS 9 *Financial Instruments* ("IFRS 9"), including those that are formed by PSP Investments and that qualify as investment entities ("investment entity subsidiaries"). PSP Investments also measures its investments in associates, joint ventures and financial assets and financial liabilities at FVTPL in accordance with IAS 28 *Investments in Associates and Joint Ventures* and IFRS 9.

These Financial Statements present the Plan Account's financial position and results of operations of PSP Investments and its subsidiaries that solely provide it with services that relate to its investment activities, as allocated to the Plan Account. They reflect the economic activity of PSP Investments as it pertains to the investment of the net contributions transferred to it for the Fund in respect of Post-2007 Service. Accordingly, they do not reflect all of the assets or the details of the pension contributions, payments and liabilities under the Plan.

These Financial Statements were authorized for issue in accordance with a resolution of the Board of Directors on May 14, 2021.

# 2 — Significant Accounting Policies

(continued)

## 2.2. Investment Entity Status

PSP Investments has determined that it meets the mandatory items of the definition of an investment entity under IFRS 10 on the basis of the facts and circumstances as at the end of the period. They are as follows:

(i) Mandate and business purpose

As further described in Note 1, PSP Investments' mandate is to manage and invest the amounts that are transferred to it in the best interests of the beneficiaries and contributors under the *Superannuation Acts*. Consequently, PSP Investments' business purpose is to invest with a view of achieving a maximum rate of return from capital appreciation and income from investments, without undue risk of loss.

(ii) Performance evaluation

PSP Investments measures and evaluates the performance of its investments on a fair value basis.

In addition to the mandatory items of the definition, IFRS 10 also outlines certain typical characteristics of an investment entity, the absence of any of which does not necessarily preclude an entity from qualifying as an investment entity. One of these characteristics is that an investment entity should have investors that are not related parties of the entity.

As described in Note 14, since PSP Investments is a Crown corporation, it is considered to be related to the Government of Canada as well as other entities that are controlled or jointly controlled by the Government of Canada or entities over which the latter has significant influence. Consequently, since the funds managed by PSP Investments originate from related parties, it may be considered not to meet the typical characteristic outlined above. However, the Act provides a framework to ensure that PSP Investments operates at arm's length from the Government of Canada. Accordingly, it meets all of the mandatory items of the definition described above and qualifies as an investment entity.

Should any changes occur in the facts and circumstances, PSP Investments will evaluate the impact of any such changes on its investment entity status.

### 2.3. Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these Financial Statements are set out below.

### 2.3.1. Financial Instruments

### (i) Classification

Financial assets representing investments are managed, together with related financial liabilities, according to the entity's business model to maximize the rate of return. The performance of such financial instruments is evaluated on a fair value basis and they are classified at FVTPL. They are described in detail in Note 4.1.

Borrowings, as described under Note 8, are financial liabilities that are designated to be measured at FVTPL since they are part of the portfolios of investments that are managed together and whose performance is evaluated on a fair value basis.

### (ii) Recognition

Financial assets and financial liabilities are recorded at the date upon which PSP Investments becomes a party to the associated contractual provisions. In the case of traded financial assets, they are recorded as of the trade date.

### (iii) Initial and subsequent measurement

All financial assets and financial liabilities are recorded in the Statements of Financial Position at fair value and continue to be measured as such on a recurring basis. After initial measurement, subsequent changes in the fair value of financial assets and financial liabilities classified at FVTPL are recorded in the Statements of Net Income.

If fair value changes in financial liabilities designated to be measured at FVTPL result from fluctuations in PSP Investments' own credit risk, they are recorded in other comprehensive income. All other changes in fair value are recorded in investment income.

### (iv) Derecognition

A financial asset (or, where applicable, a part thereof) is derecognized when the following conditions are met:

- · The rights to receive cash flows from the asset have expired, or
- PSP Investments has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows to a third party,

and

- PSP Investments has transferred substantially all the risks and rewards of the asset, or
- In cases where PSP Investments has neither transferred nor retained substantially all the risks and rewards of the asset, it has transferred control of the asset.

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired.

# 2 — Significant Accounting Policies

(continued)

### 2.3. Summary of Significant Accounting Policies (continued)

### 2.3.2. Determination of Fair Value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

At initial recognition, PSP Investments evaluates the facts and circumstances related to a transaction to confirm that the transaction price represents the fair value of an asset or a liability. At each subsequent reporting date, market prices are used to determine fair value where an active market exists (such as a recognized securities exchange), as they reflect actual and regularly occurring market transactions on an arm's length basis. If quoted market prices are not available, then fair value is estimated using valuation techniques based on inputs existing at the end of the reporting period that are derived from observable market data.

Valuation techniques are generally applied to investments in private markets, alternative investments, over-the-counter (OTC) derivatives and certain fixed income securities. The values derived from applying these techniques are impacted by the choice of valuation model and the underlying assumptions made concerning factors such as the amounts and timing of future cash flows, discount rates, volatility and credit risk. In certain cases, such assumptions are not supported by market observable data.

The determination of fair value of all financial assets and financial liabilities is described in Note 4.

### 2.3.3. Functional and Presentation Currency

The functional and presentation currency of PSP Investments and its consolidated subsidiaries is the Canadian dollar, which is the currency of the primary economic environment in which each entity within the consolidated group operates. PSP Investments' performance and that of its consolidated subsidiaries is evaluated and its liquidity is managed in Canadian dollars.

### 2.3.4. Foreign Currency Translation

Foreign currency transactions during the period, including purchases and sales of securities, income and expenses, are translated at the rate of exchange prevailing on the date of the transaction.

Monetary assets and liabilities that are denominated in foreign currencies are translated at the functional currency rate of exchange prevailing at the end of the reporting period.

Foreign currency transaction gains and losses on all monetary assets and liabilities are included in investment income.

# 2.3.5. Securities Lending and Securities Borrowing and Related Collateral

PSP Investments participates in securities lending and borrowing programs whereby it lends and borrows securities in order to enhance portfolio returns. Lending and borrowing transactions including related collateral under such programs do not transfer the risks or rewards of ownership of the securities to the counterparty. Consequently, PSP Investments does not derecognize securities lent or pledged as collateral, or recognize securities borrowed or received as collateral. Cash collateral received is recognized as described in Note 4.1.9.

The securities lending and borrowing programs require collateral in cash, high-quality debt instruments or securities. Collateral transactions are conducted under terms that are usual and customary in standard securities lending and borrowing programs. PSP Investments and its counterparties are authorized to sell, repledge or otherwise use collateral held. The same securities or equivalent securities must be returned to the counterparty at the end of the contract, unless an event of default occurs.

### 2.3.6. Securities Sold under Repurchase Agreements and Purchased under Reverse Repurchase Agreements and Related Collateral

PSP Investments is party to repurchase and reverse repurchase agreements. Such agreements involve the sale of securities by one counterparty with a simultaneous agreement to repurchase such securities at a specified price and at a specified future date.

Securities sold or purchased under the repurchase and reverse repurchase agreements respectively, including related collateral, are not derecognized or recognized as all risks and rewards of ownership related to such securities are not transferred. As such, in the case where PSP Investments is the counterparty selling securities under such agreements, all income (loss) related to such securities continues to be reported in investment income and obligations to repurchase the securities sold are accounted for as investment-related liabilities. The difference between the fair value of the securities sold and the repurchase price is recorded as interest expense within investment related expenses. In the case where PSP Investments is the counterparty purchasing securities under such agreements, no income (loss) related to such securities is recognized and obligations to resell the securities are accounted for as investment-related receivables. The difference between the fair value of the securities purchased and resale price is recorded in investment income.

Transactions under repurchase and reverse repurchase agreements involve pledging collateral consisting of cash or securities deemed acceptable by the counterparties. Collateral transactions are conducted under terms that are usual and customary in standard repurchase arrangements. Such terms require the relevant counterparty to pledge additional collateral based on the changes in the fair value of the existing collateral pledged as well as the related securities sold or purchased. The counterparties are authorized to sell, repledge or otherwise use collateral held. The securities pledged as collateral must be returned to the relevant counterparty at the end of the contract, unless an event of default occurs.

# 2 — Significant Accounting Policies

(continued)

# 2.3. Summary of Significant Accounting Policies (continued)

### 2.3.7. Offsetting of Financial Instruments

Financial assets and financial liabilities are offset with the net amount reported in the Statements of Financial Position only if PSP Investments has a current legally enforceable right to offset the recognized amounts and the intent to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

### 2.3.8. Equity

The statutory rights of the Government of Canada pursuant to the *Superannuation Acts* are described under Note 1 and are classified as equity instruments on the following basis:

- Under such rights the Government of Canada is entitled to PSP Investments' net assets at any time for the purposes set out in the *Superannuation Acts*. Such rights do not contain any additional obligations for PSP Investments to deliver amounts to the Government of Canada.
- Such rights are the most subordinate claim on PSP Investments' net assets.
- The total expected cash flows attributable to such rights, at any time, is solely based on the fair value of the net assets of PSP Investments at that time. Further, the fair value of the net assets of PSP Investments in its entirety represents the amounts that the Government of Canada may call upon at any time.

### 2.3.9. Investment Income

Investment income is made up of interest, dividends, gains (losses) on the disposal of financial assets and financial liabilities as well as gains (losses) which reflect the change in unrealized appreciation (depreciation) of financial assets held and financial liabilities outstanding at the end of the reporting period. Interest is recognized, on a consistent basis, using the prescribed rates until maturity. Dividends are recognized when the right to receive them has been obtained, generally on the ex-dividend date.

### 2.3.10. Investment-Related Expenses

Investment-related expenses are made up of interest expense, as described in Note 4.1.7, transaction costs, external investment management fees and other (net).

Transaction costs are incremental costs directly attributable to the acquisition, due diligence, issue, or disposal of a financial asset or financial liability, and they are expensed as incurred.

External investment management fees are directly attributable to the external management of assets on behalf of PSP Investments. These fees are paid directly by PSP Investments and comprise base fees accrued as a percentage of the fair value of the assets managed externally and performance fees accrued as a function of various performance indicators. This excludes amounts not paid directly by PSP Investments for certain pooled fund investments classified under alternative investments and for investments in private markets as outlined in Note 11.

### 2.3.11. Fund Transfers

Amounts are recorded for the Fund when received from the Government of Canada.

### 2.4. Significant Accounting Judgments, Estimates and Assumptions

In preparing the Financial Statements, management makes certain judgments, estimates and assumptions that can affect the amounts reported therein. Significant judgments include those related to the determination of the investment entity status as described in Note 2.2.

Management also makes estimates and assumptions in the measurement, risk assessment and related disclosures surrounding investments in private markets and certain fixed income securities. The main assumptions made by management regarding measurement of financial instruments are outlined in Note 4.2.3 and those regarding the assessment of risk are outlined in Note 7.

A source of estimate uncertainty includes the outbreak of a novel and highly contagious form of coronavirus ("COVID-19"), which the World Health Organization had declared to constitute a pandemic in March 2020, has impacted global commercial activity and contributed to significant ongoing volatility and unpredictability in the global financial markets. COVID-19 continues to evolve and the economic environment continues to be subject to sustained volatility, which could continue to impact financial results, as the duration of the pandemic remains uncertain. These Financial Statements reflect the impacts resulting from COVID-19 to the extent known at the reporting date.

Although assumptions reflect management's best estimates, actual results may differ from such estimates due to the uncertainties involved in using them.

### 3 — Current and Future Changes in Accounting Standards

### 3.1. Current Accounting Standards

PSP Investments has determined that there is no significant impact on its Financial Statements arising from new standards, amendments and interpretations that have been issued by the IASB, effective for the year ended March 31, 2021.

### 3.2. Future Accounting Standards

### Interest Rate Benchmark Reform - Phase 2

Effective for annual periods beginning on April 1, 2021, the IASB issued amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 providing new guidance meant to address the issues that arise from the transition to alternative benchmark rates as a result of the Inter Bank Offered Rate Reform. The amendments address replacing existing interest rate benchmarks with alternative benchmarks in the context of changes in the basis for determining contractual cash flows of financial assets and liabilities, hedge accounting and introduce new disclosure requirements. Management has determined that there is no significant impact of the accounting requirements on the Financial Statements. Required note disclosures will be made as applicable.

# 4 — Financial Assets and Financial Liabilities

### 4.1. Classes of Financial Assets and Financial Liabilities

Financial assets and financial liabilities are aggregated, in the following table, in classes that reflect their respective exposure as well as investment sectors. Their fair values were as follows, as at:

(Canadian \$ thousands)	March 31, 2021	March 31, 2020
Public markets		
Canadian equity	16,726	14,515
Foreign equity	170,795	125,608
Private markets		
Real estate	135,998	128,583
Private equity	128,533	95,424
Infrastructure	96,601	96,897
Natural resources	54,851	45,117
Fixed income		
Cash and money market securities	33,122	20,912
Government and corporate bonds	110,394	135,670
Inflation-linked bonds	60,424	71,530
Private debt securities	77,008	75,349
Alternative investments	69,032	47,854
	953,484	857,459
Investment-related assets		
Amounts receivable from pending trades	7,179	3,284
Interest receivable	1,708	2,539
Dividends receivable	669	688
Securities purchased under reverse repurchase agreements	16,011	19,510
Derivative-related assets	9,256	12,028
	34,823	38,049
Investments representing financial assets at FVTPL	988,307	895,508
Investment-related liabilities		
Amounts payable from pending trades	(6,475)	(4,389)
Interest payable	(303)	(407)
Securities sold short	(11,790)	(16,807)
Collateral payable	(9,407)	(14,478)
Securities sold under repurchase agreements	(13,938)	(37,960)
Derivative-related liabilities	(6,217)	(19,592)
Investment-related liabilities representing financial liabilities at FVTPL	(48,130)	(93,633
Borrowings		
Capital market debt financing	(71,107)	(68,295)
Borrowings representing financial liabilities designated at FVTPL	(71,107)	(68,295)
Net investments	869,070	733,580

# 4.1. Classes of Financial Assets and Financial Liabilities (continued)

### 4.1.1. Public Markets

Public markets consist of Canadian and foreign investments in the following securities: common shares, American depository receipts, global depository receipts, participation notes, preferred shares, income trust units, exchange traded funds units, pooled funds units, and securities convertible into common shares of publicly listed issuers.

Direct investments in Canadian and foreign equities are measured at fair value using quoted prices in active markets and are based on the most representative price within the bid-ask spread.

In the case of investments in pooled funds, fair value is measured using unit values obtained from each of the funds' administrators, which are derived from the fair value of the underlying investments in each pooled fund. Management reviews the fair value received and, where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration.

### 4.1.2. Private Markets

Private markets consist of investments in real estate, private equity, infrastructure and natural resources.

Real estate investments are comprised of direct equity positions in various private entities, fund investments, as well as properties in the real estate sector. Real estate investments focus on partnerships, companies and properties operating mainly in the retirement and residential, office, retail, and industrial sectors, as well as private funds invested in real estate assets. Real estate investments are presented net of all third-party financing.

Private equity investments are comprised of fund investments with similar objectives, co-investments in private entities as well as direct equity positions.

Infrastructure investments are comprised of direct equity positions, fund investments and co-investments in various private entities. Infrastructure investments focus on entities engaged in the management, ownership or operation of assets in energy, transportation and other regulated businesses. Infrastructure investments are presented net of all third-party financing.

Natural resources investments are comprised of direct equity positions, fund investments and co-investments in various private entities. Natural resources investments focus on entities engaged in the management, ownership or operation of assets in timberlands, agriculture and upstream oil and gas. Natural resources investments are presented net of all third-party financing.

The process for fair value measurement of private markets investments is described in Note 4.2.2 and the valuation techniques together with the significant inputs used are described in Note 4.2.3.

### 4.1.3. Fixed Income

Fixed income consists of cash and money market securities, government and corporate bonds, inflation–linked bonds and private debt securities.

Cash and money market securities include instruments having a maximum term to maturity of one year, such as treasury bills, certificates of deposit and bankers' acceptances. A portion of such instruments has maturities of 90 days or less and is held to meet short-term financial commitments. Such instruments are readily convertible into known amounts of cash and have an insignificant risk of change in value. They are considered cash and cash equivalents for purposes of the Statements of Cash Flows and amounted to \$18,079 thousand as at March 31, 2021 (March 31, 2020 – \$11,331 thousand). Treasury bills are valued based on prices obtained from third-party pricing sources. Such prices are determined using the most representative price within a spread of dealer quotations. Certificates of deposit and bankers' acceptances are recorded at cost plus accrued interest, which approximates their fair value given their short-term nature.

Government and corporate bonds include Canadian and foreign, federal, provincial, territorial and municipal bonds, floating rate notes, asset-backed term notes and mortgage-backed securities. Inflation-linked bonds are fixed income securities that earn inflationadjusted returns.

Private debt securities are fixed income securities of private companies held directly or through private funds. Such debt securities take the form of senior debt, mezzanine and distressed debt and primary and secondary investments in leveraged loans. Private debt securities also include third-party loans such as junior and senior debts, construction loans, bridge loans, incomeparticipating loans, as well as other structured finance products in the real estate sector.

Fair values of government and most corporate bonds, inflationlinked bonds and mortgage-backed securities are based on prices obtained from third-party pricing sources. Such prices are determined using either an appropriate interest rate curve with a spread associated with the credit quality of the issuer or other generally accepted pricing methodologies.

The fair values of certain corporate bonds, private debt securities and asset-backed term notes are determined using valuation techniques. Such techniques, together with the significant inputs used, are described in Note 4.2.3.

The fair value measurement of fund investments included as part of private debt securities is described in Note 4.2.2.

### 4.1. Classes of Financial Assets and Financial Liabilities (continued)

### 4.1.4. Alternative Investments

Alternative investments consist mainly of units of funds that hold a mix of equity, fixed income and derivative instruments as well as hedge funds. The fair value of these investments is determined based on the fair values reported by the funds' administrators or general partners and reflects the fair value of the underlying equity, fixed income or derivative instruments, as applicable. Management reviews the fair value received and, where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration.

# 4.1.5. Amounts Receivable and Payable from Pending Trades

Amounts receivable from pending trades consist of proceeds on sales of investments, excluding derivative financial instruments, which have been traded but remain unsettled at the end of the reporting period.

Amounts payable from pending trades consist of the cost of purchases of investments, excluding derivative financial instruments, which have been traded but remain unsettled at the end of the reporting period.

The fair value of amounts receivable and payable from pending trades reflects the value at which their underlying original sale or purchase transactions were undertaken.

### 4.1.6. Interest and Dividends Receivable

Interest and dividends are recorded at the amounts expected to be received at the end of the reporting period, which due to their short-term maturity, approximates fair value.

### 4.1.7. Interest Payable

With respect to the borrowings described in Note 4.1.11, interest is accrued at the amount expected to be paid at the end of the reporting period, which approximates fair value.

### 4.1.8. Securities Sold Short

Securities sold short reflect PSP Investments' obligation to purchase securities pursuant to short selling transactions. In such transactions, PSP Investments sells securities it does not own with an obligation to purchase similar securities on the market to cover its position.

Using quoted market prices that are based on the most representative price within the bid-ask spread, the fair value of securities sold short is measured using the same method as the similar long positions presented within public markets and fixed income.

### 4.1.9. Collateral Payable

As part of securities lending and certain OTC derivative transactions, cash collateral is received and reinvested by PSP Investments. PSP Investments recognizes cash collateral received with a corresponding payable. The payable balance reflects the obligation of the transferee to return cash collateral to the transferor at the end of the transaction in the absence of an event of default by the transferor.

### 4.1.10. Securities Sold under Repurchase Agreements and Purchased under Reverse Repurchase Agreements

As described in Note 2.3.6, PSP Investments is party to repurchase and reverse repurchase agreements. Obligations to repurchase or resell the securities sold or purchased under such agreements are recorded at cost plus accrued interest, which due to their shortterm maturity, approximates fair value.

# 4.1.11. Borrowings under the Capital Market Debt Program

PSP Investments' capital market debt program is described in Note 8.2. Short-term promissory notes are recorded at cost plus accrued interest, which due to their short-term maturity, approximates fair value. The fair value of PSP Investments' mediumterm notes is based on prices that are obtained from third-party pricing sources. Such prices are determined using an interest rate curve with a spread consistent with PSP Investments' credit quality.

# 4.1. Classes of Financial Assets and Financial Liabilities (continued)

### 4.1.12. Derivative-Related Assets and Liabilities

Derivative financial instruments are financial contracts that are settled at a future date. The value of such instruments is derived from changes in the value of the underlying assets, interest or exchange rates. Derivative financial instruments do not, typically, require an initial net investment. In certain cases, they require an initial net investment that is less than what would be required to hold the underlying position directly. Derivative financial instruments can be listed or traded OTC. OTC instruments consist of those that are bilaterally negotiated and settled, and those that are cleared (OTC-cleared) by a central clearing party (CCP).

PSP Investments uses derivative financial instruments to enhance returns or to replicate investments synthetically. Derivatives are also used to reduce the risk associated with existing investments.

PSP Investments uses the following types of derivative financial instruments:

### Swaps

Swaps are transactions whereby two counterparties exchange cash flow streams with each other based on predetermined conditions that include a notional amount and a term. Swaps are used to increase returns or to adjust exposures of certain assets without directly purchasing or selling the underlying assets.

### Futures

Futures are standardized contracts to take or make delivery of an asset (buy or sell) at a predefined price and predefined future date. Futures are used to adjust exposures to specified assets without directly purchasing or selling the underlying assets.

### Forwards

Forwards are contracts involving the sale by one party and the purchase by another party of a predefined amount of an underlying instrument, at a predefined price and at a predefined date in the future. Forwards are used to adjust exposures to specified assets without directly purchasing or selling the underlying assets.

### Options

Options are contracts where the seller gives the purchaser the right, but not the obligation, to buy or sell a given amount of an underlying security, index, commodity, currency, interest rate, credit or other financial instrument, at an agreed-upon price stipulated in advance, either at a determined date or at any time before the predefined maturity date.

### Warrants and Rights

Warrants are options to purchase an underlying asset which is in the form of a transferable security and which can be listed on an exchange or traded OTC.

Rights are securities giving shareholders entitlement to purchase new shares issued by a corporation at a predetermined price (normally less than the current market price) in proportion to the number of shares already owned. Rights are issued only for a short period of time, after which they expire.

### Determination of Fair Value of Derivative Financial Instruments

Listed derivative financial instruments are recorded at fair value using quoted market prices that are based on the most representative price within the bid-ask spread. OTC-cleared derivatives are recorded at fair value using prices obtained from the CCP. OTC derivatives are valued using appropriate valuation techniques such as discounted cash flows. These techniques use significant inputs that are observable in the market such as current market yields.

# Notional Values and Fair Values of Derivative-Related Assets and Liabilities

Notional values of derivative financial instruments are not recorded as assets or liabilities as they represent the face amount of the contract. Except for credit derivatives, notional values do not represent the potential gain or loss associated with the market or credit risk of such transactions disclosed below. Rather, they serve as the basis upon which the cash flows and the fair value of the contracts are determined.

## 4.1. Classes of Financial Assets and Financial Liabilities (continued)

### 4.1.12. Derivative-Related Assets and Liabilities (continued)

The following table summarizes the derivatives portfolio as at:

	N	larch 31, 2021		March 31, 2020		
	Netlevel	Fair	/alue	N - the second	Fair Value	
(Canadian \$ thousands)	Notional – Value	Assets	Liabilities	Notional – Value	Assets	Liabilities
Equity and commodity derivatives						
Listed						
Futures	21,503	-	-	11,603	-	-
Warrants and rights	52	53	-	6	1	-
Options: Purchased	17,246	100	-	16,379	592	-
Written	31,559	-	(50)	15,586	-	(283)
отс						
Swaps	110,235	3,208	(1,127)	106,164	3,680	(13,391)
Options: Purchased	2,300	21	_	3,348	245	_
Written	2,725	_	(27)	4,224	_	(207)
Currency derivatives	,		. ,	,		
Listed						
Futures	1,228	_	_	537	_	_
OTC	_,			007		
Forwards	88,101	616	(395)	118,078	3,413	(2,094)
Swaps	27,067	25	(504)	27,090	417	(130)
Options: Purchased	5,190	115	(004)	13,477	301	(100)
Written	4,777	-	(99)	14,738		(291)
Interest rate derivatives	4,777		(33)	14,700		(231)
Listed						
Futures	28,775	_	_	17.818		
Options: Purchased	251,709	348	_	142,978	241	_
Written	272,335	- 540	(337)	56,568	241	(192)
OTC	272,000	_	(337)	50,508	_	(192)
	4 410	010	(01)	00 E 4E	6.41	(001)
Swaps Options: Purchased	4,410	219	(21)	29,545	641	(891)
Written	196,836	4,550		177,199	2,458	-
	194,255	-	(3,639)	195,109	-	(2,087)
OTC-cleared				400 750		
Forwards	-	-	-	122,759	-	-
Swaps	242,708	-	-	462,949	-	-
Credit derivatives						
OTC						(0.0)
Credit default swaps: Purchased	881	-	(18)	1,999	37	(26)
Written <sup>A</sup>	80	1	-	92	2	-
OTC-cleared						
Credit default swaps: Purchased	2,404	-	-	4,305	-	-
Written <sup>A</sup>	3,705	-	-	-	_	-
Total	_	9,256	(6,217)	-	12.028	(19,592)

<sup>A</sup> PSP Investments, through written credit default swaps, indirectly guarantees the underlying reference obligations. The maximum potential exposure is the notional amount of the written credit default swaps as shown in the table above.

### 4.1. Classes of Financial Assets and Financial Liabilities (continued)

### 4.1.12. Derivative-Related Assets and Liabilities (continued)

Total derivative-related assets and liabilities are comprised of:

	N	March 31, 2021			March 31, 2020		
(Canadian \$ thousands)	Netional	Fair Value		National	Fair Value		
	Notional – Value	Assets	Liabilities	Notional - Value	Assets	Liabilities	
Listed derivatives	624,407	501	(387)	261,475	834	(475)	
OTC derivatives	636,857	8,755	(5,830)	691,063	11,194	(19,117)	
OTC-cleared derivatives	248,817	-	-	590,013	-	-	
Total	_	9,256	(6,217)	_	12,028	(19,592)	

The terms to maturity based on notional value for the derivatives were as follows as at:

(Canadian \$ thousands)	March 31, 2021	March 31, 2020
Less than 3 months	477,140	747,845
3 to 12 months	606,203	393,759
Over 1 year	426,738	400,947

### 4.2. Fair Value Hierarchy

### 4.2.1. Classification

Financial assets and financial liabilities described under Note 4.1 are classified within the fair value hierarchy, described as follows, based on the lowest level of input that is significant to the fair value measurement as a whole.

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that PSP Investments can access at the end of the reporting period.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or the liability, either directly or indirectly. Level 2 inputs include:
- (i) Quoted prices for similar assets or liabilities in active markets.
- (ii) Quoted prices for identical or similar assets or liabilities in markets that are not active.
- (iii) Inputs other than quoted prices that are observable for the asset or liability.
- (iv) Market-corroborated inputs.
- Level 3 inputs are unobservable inputs for the asset or liability that are used within model-based techniques. They reflect management's assessment of the assumptions that market participants would use in pricing the assets or liabilities.

The classification within the levels of the hierarchy is established at the time of the initial determination of fair value of the asset or liability and reviewed at the end of each reporting period. PSP Investments determines whether a transfer between levels has occurred and recognizes such transfer at the beginning of the reporting period.

### 4.2. Fair Value Hierarchy (continued)

### 4.2.1. Classification (continued)

The following table shows the fair value of financial assets and financial liabilities as at March 31, 2021 classified within the fair value hierarchy:

(Canadian \$ thousands)	Level 1	Level 2	Level 3	Total Fair Value
Public markets				
Canadian equity	11,750	4,743	233	16,726
Foreign equity	162,450	3,317	5.028	170,795
Private markets	- ,	-,-	-,	-,
Real estate	_	-	135,998	135,998
Private equity	-	-	128,533	128,533
Infrastructure	-	-	96,601	96,601
Natural resources	-	-	54,851	54,851
Fixed income			,	,
Cash and money market securities	19,564	13,558	-	33,122
Government and corporate bonds	27,747	82,625	22	110,394
Inflation-linked bonds	59,916	508	-	60,424
Private debt securities	· -	-	77,008	77,008
Alternative investments	-	32,033	36,999	69,032
	281,427	136,784	535,273	953,484
Investment-related assets				
Amounts receivable from pending trades	-	7,179	-	7,179
Interest receivable	-	1,708	-	1,708
Dividends receivable	-	669	-	669
Securities purchased under reverse repurchase agreements	-	16,011	-	16,011
Derivative-related assets	497	8,759	-	9,256
	497	34,326	-	34,823
Investments representing financial assets at FVTPL	281,924	171,110	535,273	988,307
Investment-related liabilities				
Amounts payable from pending trades	-	(6,475)	-	(6,475)
Interest payable	-	(303)	-	(303)
Securities sold short	(11,790)	-	-	(11,790)
Collateral payable	-	(9,407)	-	(9,407)
Securities sold under repurchase agreements	-	(13,938)	-	(13,938)
Derivative-related liabilities	(386)	(5,831)	-	(6,217)
Investment-related liabilities representing financial liabilities at FVTPL	(12,176)	(35,954)	-	(48,130)
Borrowings				
Capital market debt financing		(71,107)	-	(71,107)
Borrowings representing financial liabilities designated at FVTPL	-	(71,107)	-	(71,107)

## 4.2. Fair Value Hierarchy (continued)

### 4.2.1. Classification (continued)

The following table shows the fair value of financial assets and financial liabilities as at March 31, 2020 classified within the fair value hierarchy:

(Canadian \$ thousands)	Level 1	Level 2	Level 3	Total Fair Value
Public markets				
Canadian equity	11,263	3,057	195	14,515
Foreign equity	113,936	6,472	5,200	125,608
Private markets				
Real estate	-	-	128,583	128,583
Private equity	1	-	95,423	95,424
Infrastructure	-	-	96,897	96,897
Natural resources	-	-	45,117	45,117
Fixed income				
Cash and money market securities	5,563	15,349	-	20,912
Government and corporate bonds	49,748	85,893	29	135,670
Inflation-linked bonds	69,843	1,687	-	71,530
Private debt securities	-	-	75,349	75,349
Alternative investments	-	11,291	36,563	47,854
	250,354	123,749	483,356	857,459
Investment-related assets				
Amounts receivable from pending trades	-	3,284	-	3,284
Interest receivable	-	2,539	-	2,539
Dividends receivable	-	688	-	688
Securities purchased under reverse repurchase agreements	-	19,510	-	19,510
Derivative-related assets	795	11,233	-	12,028
	795	37,254	-	38,049
Investments representing financial assets at FVTPL	251,149	161,003	483,356	895,508
Investment-related liabilities				
Amounts payable from pending trades	-	(4,389)	-	(4,389)
Interest payable	-	(407)	-	(407)
Securities sold short	(15,886)	(921)	-	(16,807)
Collateral payable	-	(14,478)	-	(14,478)
Securities sold under repurchase agreements	-	(37,960)	-	(37,960)
Derivative-related liabilities	(459)	(19,133)	-	(19,592)
Investment-related liabilities representing financial liabilities at FVTPL	(16,345)	(77,288)	_	(93,633)
Borrowings				
Capital market debt financing	-	(68,295)	-	(68,295)
Borrowings representing financial liabilities designated at FVTPL	_	(68,295)	_	(68,295)

There were no significant transfers between Level 1 and Level 2 during the year ended March 31, 2021 (no significant transfers between Level 1 and Level 2 during the year ended March 31, 2020).

### 4.2. Fair Value Hierarchy (continued)

### 4.2.2. Process for Level 3 Fair Value Determination

The valuation process is monitored and governed by an internal valuation committee ("VC"). This committee is responsible for overseeing all aspects of fair value determination. This includes valuation methodologies and procedures for each type of investment and ensuring they are complied with. Valuation methodologies established are based on widely recognized practices that are consistent with professional appraisal standards. Such standards include, among others, the *International Private Equity and Venture Capital Valuation Guidelines*, the *Canadian Uniform Standards of Professional Appraisal Practice* in the United States of America.

The fair value of investments classified as Level 3 in Private Markets, is determined at least semi-annually. For other interim reporting periods, the fair value is reviewed and adjusted, as appropriate, to reflect the impact of any significant market or investment-specific events or circumstances. For each investment, the relevant valuation methodology is applied consistently over time as appropriate in the prevailing circumstances. The appropriateness of significant changes in valuation methodologies is reviewed by the VC.

In cases where the services of third-party appraisers are used, management ensures their independence and that valuation methods used are consistent with professional appraisal standards outlined above. In validating the work performed by appraisers, management ensures that the assumptions used correspond to financial information and forecasts of the underlying investment.

With respect to fund investments classified as Level 3, the annual fair value is generally determined based on audited financial statements received from the fund's general partner. In certain cases, fair value is obtained from information provided by the fund's administrators and is reviewed by Management to ensure reasonableness and adherence to acceptable industry valuation methods. Where necessary, the impact of restrictions on the sale or redemption of such investments is taken into consideration in determining fair value.

To reflect the impact, where applicable, of significant market movements or other events occurring up to March 31, 2021, such as those in connection with the market disruption described in Note 2.4, adjustments to Private Markets and fund investments are made as appropriate. Such adjustments are based on a number of factors including public market trading comparables, investment specific characteristics as well as market conditions and uncertainties at that time.

### 4.2. Fair Value Hierarchy (continued)

### 4.2.3. Level 3 Significant Inputs

The following table outlines key information with respect to significant inputs related to financial assets and financial liabilities categorized within Level 3 as at March 31, 2021:

Financial Assets and Financial Liabilities	Type of Investment	Fair Value (Canadian \$ thousands)	Significant Valuation Techniques	Significant Unobservable Inputs	Range (Weighted Average)
Public markets					
Canadian equity	Direct investments	233	Net asset value method (NAV) <sup>A</sup>	N/A	N/A
Foreign equity	Direct investments	5,028	NAV <sup>A</sup>	N/A	N/A
	Direct and	126,235	Discounted cash flow	Discount rate <sup>B, C</sup>	5.00% - 20.00% (7.34%)
	co-investments		(DCF)	Terminal capitalization rate <sup>B, C</sup>	4.00% - 13.25% (5.71%)
			Direct capitalization	Capitalization rate <sup>B, D</sup>	2.40% - 10.13% (4.70%)
				Stabilized occupancy rate <sup>D, E</sup>	38.00% - 100.00% (96.89%)
			Sales comparison approach	Price per square foot <sup>D, E</sup>	\$4.07 - \$1,365.41 (\$274.50)
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	9,763	NAV <sup>A</sup>	N/A	N/A
Other private	Direct and	195,801	DCF	Discount rate <sup>B</sup>	5.92% - 15% (8.70%)
markets	co-investments		Market comparables	N/A	N/A
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	84,184	NAV <sup>A</sup>	N/A	N/A
Fixed income Corporate bonds	Asset-backed term notes	22	Third-party pricing <sup>A</sup>	N/A	N/A
Private debt	Direct and	53,742	DCF	Discount rate <sup>B</sup>	2.70% - 22.23% (9.03%)
securities	co-investments		NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	23,266	NAV <sup>A</sup>	N/A	N/A
Alternative investments	Fund investments	36,999	NAV <sup>A</sup>	N/A	N/A
Total		535,273			

<sup>A</sup> In certain cases, when investments are held through funds, partnerships or similar structures, fair value is determined by third parties where valuation information is not available to PSP Investments.

<sup>в</sup> An increase (decrease) in this unobservable input, taken individually, generally results in a decrease (increase) in fair value.

<sup>c</sup> An increase (decrease) in the discount rate is generally accompanied by an increase (decrease) of the terminal capitalization rate.

<sup>D</sup> There is no predictable direct relationship between this input and any other significant unobservable input.

<sup>E</sup> An increase (decrease) in this unobservable input, taken individually, generally results in an increase (decrease) in fair value.

### 4.2. Fair Value Hierarchy (continued)

### 4.2.3. Level 3 Significant Inputs (continued)

The following table outlines key information with respect to significant inputs related to financial assets and financial liabilities categorized within Level 3 as at March 31, 2020:

Financial Assets and Financial Liabilities	Type of Investment	Fair Value (Canadian \$ thousands)	Significant Valuation Techniques	Significant Unobservable Inputs	Range (Weighted Average)
Public markets Canadian equity	Direct investments	195	Net asset value method (NAV) <sup>a</sup>	N/A	N/A
Foreign equity	Direct investments	5,200	NAV <sup>A</sup>	N/A	N/A
Private markets Real estate	Direct and co-investments	121,350	Discounted cash flow (DCF)	Discount rate <sup>B, C</sup>	2.90% - 20.00% (7.46%)
	co-investments			Terminal capitalization rate <sup>B, C</sup>	3.95% - 10.25% (5.82%)
			Direct capitalization	Capitalization rate <sup>B, D</sup>	2.35% - 9.78% (4.88%)
				Stabilized occupancy rate <sup>D, E</sup>	67.50% - 100.00% (98.43%)
			Sales comparison approach	Price per square foot <sup>D, E</sup>	\$0.94 - \$1,895.16 (\$290.17)
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	7,233	NAV <sup>A</sup>	N/A	N/A
Other private	Direct and	168,563	DCF	Discount rate <sup>B</sup>	6.30% - 15% (8.20%)
markets	co-investments		Market comparables	N/A	N/A
			NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	68,874	NAV <sup>A</sup>	N/A	N/A
Fixed income Corporate bonds	Asset-backed term notes	29	Third-party pricing <sup>A</sup>	N/A	N/A
Private debt	Direct and	53,529	DCF	Discount rate <sup>B</sup>	6.63% - 22.64% (11.86%)
securities	co-investments		NAV <sup>A</sup>	N/A	N/A
			Transaction price	N/A	N/A
	Fund investments	21,820	NAV <sup>A</sup>	N/A	N/A
Alternative investments	Fund investments	36,563	NAV <sup>A</sup>	N/A	N/A
Total		483,356			

<sup>A</sup> In certain cases, when investments are held through funds, partnerships or similar structures, fair value is determined by third parties where valuation information is not available to PSP Investments.

<sup>B</sup> An increase (decrease) in this unobservable input, taken individually, generally results in a decrease (increase) in fair value.

<sup>c</sup> An increase (decrease) in the discount rate is generally accompanied by an increase (decrease) of the terminal capitalization rate.

<sup>D</sup> There is no predictable direct relationship between this input and any other significant unobservable input.

<sup>E</sup> An increase (decrease) in this unobservable input, taken individually, generally results in an increase (decrease) in fair value.

### 4.2. Fair Value Hierarchy (continued)

### 4.2.4. Level 3 Reconciliation

The following table shows a reconciliation of all movements related to financial assets and financial liabilities categorized within Level 3 for the year ended March 31, 2021:

(Canadian \$ thousands)	Opening Balance	Purchases	Sales	Settlements	Realized Gains (Losses)	Unrealized Gains <sup>A</sup>	Transfer out of Level 3	Closing Balance
Public markets	5,395	989	(625)	_	(40)	1,937	(2,395)	5,261
Private markets	366,020	53,187	(29,001)	-	8,056	18,517	(796)	415,983
Fixed income Alternative	75,378	27,490	(26,537)	(5)	597	107	-	77,030
investments	36,563	3,335	(5,311)	-	585	1,827	-	36,999
Total	483,356	85,001	(61,474)	(5)	9,198	22,388	(3,191)	535,273

<sup>A</sup> Includes Plan Account allocation adjustments.

As at March 31, 2020, an investment of \$2,395 thousand in a non-listed fund that held listed securities was classified under Level 3 due to the nature of the contractual restrictions on the redemption of fund units. During the year ended March 31, 2021, the listed securities held by the fund were transferred to PSP Investments and were classified as Level 1 as at March 31, 2021. Additionally, as at March 31, 2020, a private market investment of \$796 thousand was classified under Level 3 as its fair value was determined based on significant unobservable inputs. During the year ended March 31, 2021, this investment was transferred to Level 2 as the underlying investee indirectly held by PSP Investments became publicly traded.

The following table shows a reconciliation of all movements related to financial assets and financial liabilities categorized within Level 3 for the year ended March 31, 2020:

(Canadian \$ thousands)	Opening Balance	Purchases	Sales	Settlements	Realized Gains	Unrealized Gains (Losses) <sup>∧</sup>	Transfer in (out) of Level 3	Closing Balance
Public markets	7,629	501	(3,842)	_	2,270	(1,163)	_	5,395
Private markets	333,767	82,205	(45,378)	-	16,018	(21,025)	433	366,020
Fixed income	68,881	33,377	(21,719)	(5)	467	(5,623)	-	75,378
Alternative investments	34,766	6,685	(5,292)	-	739	674	(1,009)	36,563
Total	445,043	122,768	(76,231)	(5)	19,494	(27,137)	(576)	483,356

<sup>A</sup> Includes Plan Account allocation adjustments.

As at March 31, 2019, an alternative investment of \$1,009 thousand in a non-listed fund that held listed securities was classified as Level 3 due to the nature of the contractual restrictions on the redemption of fund units. During the year ended March 31, 2020, the investment was transferred to Level 2 as the contractual restrictions were lifted. Additionally, as at March 31, 2019, a public market investment of \$433 thousand was classified as Level 1 and was transferred to Level 3 during the year ended March 31, 2020, as the investment became privately held.

### 4.2.5. Level 3 Sensitivity Analysis

In the course of measuring fair value of financial instruments classified as Level 3, valuation techniques used incorporate assumptions that are based on non-observable data. Significant assumptions used for each asset class are described in Note 4.2.3. Although such assumptions reflect management's best judgment, with all other variables held constant, the use of reasonably possible alternative assumptions could yield different fair value measures representing, at a minimum, a 3% increase and 3% decrease as at March 31, 2021 (March 31, 2020 – 3% increase and 3% decrease) in the fair value of financial instruments categorized as Level 3. This excludes fund investments where a sensitivity analysis is not possible given the underlying assumptions used are not available to PSP Investments. In the case of fund investments, the fair value is determined as indicated in Note 4.2.2.

# 5 — Collateral Pledged and Received

PSP Investments is party to agreements that involve pledging and holding collateral, as outlined in Notes 2.3.5, 2.3.6 and 7.2.1. The following table illustrates the fair values of the Plan Account's allocated collateral, as well as the securities under the lending and borrowing programs and the securities under the repurchase and reverse repurchase agreements, as at:

(Canadian \$ thousands)	March 31, 2021	March 31, 2020
Securities lending and borrowing		
Securities lent	15,258	2,859
Collateral held <sup>A</sup>	16,333	3,041
Securities borrowed	8,130	4,455
Collateral pledged <sup>B</sup>	8,442	4,837
Securities repurchase and reverse repurchase agreements		
Securities sold under repurchase agreements	13,902	38,223
Collateral pledged	13,935	38,043
Securities purchased under reverse repurchase agreements	16,003	19,559
Collateral held <sup>c</sup>	15,999	19,540
Derivative contracts		
Collateral pledged	2,891	12,508
Collateral held <sup>D</sup>	5,606	1,663

<sup>A</sup> The minimum fair value of securities collateral denominated in the same currency required is equal to 102%, and in the case of securities denominated in different currencies 105%.

<sup>B</sup> The minimum fair value of collateral required is equal to 100% of the fair value of the securities borrowed.

<sup>c</sup> The collateral received is in the form of securities, of which \$4,338 thousand has been used in connection with short selling transactions as at March 31, 2021 (March 31, 2020 – \$12,351 thousand) and \$653 thousand has been used in connection with securities sold under repurchase agreements (March 31, 2020 – \$579 thousand).

<sup>D</sup> As part of collateral held, cash amounted to \$1,295 thousand as at March 31, 2021 (March 31, 2020 – \$193 thousand) and securities amounted to \$4,311 thousand as at March 31, 2021 (March 31, 2020 – \$1,470 thousand). All cash collateral is reinvested.

# 6 — Interests in Other Entities

### 6.1. Subsidiaries, Joint Ventures and Associates

As an investment entity, PSP Investments does not consolidate its subsidiaries other than those that solely provide it with services that relate to its investment activities. PSP Investments measures its investments in its subsidiaries, joint ventures and associates at FVTPL as described in Note 2.1.

For purposes of preparing this note, management assesses control, joint control and significant influence as follows:

### (i) Control and significant influence

PSP Investments determines that it has control over an investee when it is exposed, or has rights, to variable returns from its investment in an entity and has the ability to affect those returns through its power over the investee.

In certain cases, PSP Investments does not have control over an investee but has the power to participate in the financial and operating policy decisions of the investee. In such cases, PSP Investments determines that it has significant influence over the investee.

In the context of control or significant influence, power over an investee is obtained through voting rights conveyed by PSP Investments' ownership interest, other contractual arrangements, or a combination thereof.

(ii) Joint control

PSP Investments determines that it is party to a joint venture arrangement when it has joint control over an investee and has rights to the net assets of the investee. Joint control is established through a contractual arrangement which requires the unanimous consent of the parties sharing control for the activities that significantly affect the returns of the arrangement.

Generally, decision making regarding such activities is governed through voting rights conveyed by the ownership interest of each party. In certain cases, it is governed solely through contractual arrangements or in conjunction with the ownership interest of each party.

## 6 — Interests in Other Entities (continued)

#### 6.1. Subsidiaries, Joint Ventures and Associates (continued)

In the normal course of business, investments in private markets are commonly held through investment entity subsidiaries formed by PSP Investments. As at March 31, 2021, 120 investment entity subsidiaries were incorporated in North America, 18 in Europe, 13 in Oceania, 4 in Central and South America, 1 in Africa and 1 in Asia (March 31, 2020 – 111 in North America, 15 in Europe, 15 in Oceania, 4 in Central and South America, 1 in Africa and 1 in Asia).

In addition, PSP Investments controlled 91 investees directly or through its investment entity subsidiaries as at March 31, 2021 (March 31, 2020 – 84 investees).

The following tables present, in descending order, the most significant investees held directly or indirectly by PSP Investments where it has control, joint control or significant influence.

	March 31, 2021					
Entity's Name	Principal Place of Business	Ownership Interest Held by PSP Investments (%)	Relationship to PSP Investments			
AviAlliance GmbH	Europe	100	Controlled investee			
Kaingaroa Timberlands Limited	Oceania	56	Jointly controlled investee			
Revera Inc.	North America	100	Controlled investee			
SEGRO European Logistics Partnership S.a.r.l.	Europe	50	Jointly controlled investee			
Forth Ports Limited	Europe	51	Jointly controlled investee			
Roadis Transportation Holding, S.L.U.	Global	100	Controlled investee			
American Wholesale Insurance Holding Company, LLC	North America	23	Associate			
TDF S.A.S.	Europe	22	Associate			
Constantin Investment Limited	Europe	38	Associate			
Pomona Farming, LLC	North America	99	Controlled investee			

	March 31, 2020					
Entity's Name	Principal Place of Business	Ownership Interest Held by PSP Investments (%)	Relationship to PSP Investments			
AviAlliance GmbH	Europe	100	Controlled investee			
Revera Inc.	North America	100	Controlled investee			
Kaingaroa Timberlands Limited	Oceania	56	Jointly controlled investee			
Roadis Transportation Holding, S.L.U.	Global	100	Controlled investee			
SEGRO European Logistics Partnership S.a.r.l.	Europe	50	Jointly controlled investee			
Forth Ports Limited	Europe	51	Jointly controlled investee			
TDF S.A.S.	Europe	22	Associate			
Big Box Properties	North America	49	Jointly controlled investee			
Roccapina Fund, L.P.	North America	100	Controlled investee			
American Wholesale Insurance Holding Company, LLC	North America	27	Associate			

In addition to the above, PSP Investments consolidates wholly-owned subsidiaries that solely provide it with services that relate to its investment activities. Such services consist of investment management and financing of private market investments within the context of PSP Investments' capital market debt program described in Note 8.2.

#### 6.2. Structured Entities

PSP Investments holds interests in partnerships and funds mainly in the context of its investments in private markets. Given their nature, such entities commonly have the characteristics of a structured entity as defined by IFRS. These entities are held as investments and do not expose PSP Investments to additional risks or returns compared to interests held in non-structured entities.

Information regarding structured entities is included, as applicable, within disclosures of investment risk management under Note 7, guarantees and indemnities under Note 16 and commitments under Note 17.

## 7 - Investment Risk Management

PSP Investments is required to act in the best interests of the contributors and beneficiaries under the Plans and for maximizing returns without undue risk of loss. In pursuit of this objective, PSP Investments established an Enterprise Risk Management Policy (ERM Policy). The ERM Policy provides a framework for identifying, evaluating, managing, mitigating, monitoring and reporting the investment and non-investment risks to which PSP Investments is exposed.

As part of the overall ERM policy, the objective of the Investment Risk Management Policy (IRM Policy) is to support the management of risk inherent to the investment decision making process. The IRM Policy outlines a framework detailing how investment activities should comply with PSP Investments' risk philosophy and align with the tolerance and limits of its risk appetite. The IRM Policy also supplements the Statement of Investment Policies, Standards and Procedures (SIP&P), whose objective is to effectively manage investment risks related to the implementation of PSP Investments' various investment strategies. Investment risks include market, credit and liquidity risks.

#### 7.1. Market Risk

Market risk is the risk that the value of an investment will fluctuate as a result of an adverse financial outcome due to changes in the factors that drive that value, such as changes in market prices, changes caused by factors specific to the individual investment, volatility in share and commodity prices, interest rate, foreign exchange or other factors affecting similar securities traded in the market.

#### 7.1.1. Measurement of Market Risk

The absolute annualized volatility of the total portfolio is used as the primary measure of market risk. The absolute volatility is a statistical measure of the size of changes in investment returns of a given investment or portfolio of investments. It is used to illustrate the potential loss of value in an investment or portfolio of investments as a result of fluctuations in market prices.

PSP Investments uses seven years' worth of market returns scaled to a twelve-month holding period to calculate the absolute volatility. For investments that are not actively traded, the calculation of the absolute volatility uses securities with similar risk attributes as a proxy.

The absolute volatility is statistically valid under normal market conditions. Although it includes losses from severe market events such as those described in Note 2.4, it does not solely measure such events. It also assumes that the future will behave in a pattern similar to the past. Consequently, if future market conditions differ significantly from those of the past, potential losses may differ from those originally estimated.

The following table shows the absolute volatility of the total portfolio expressed as a percentage of net investments as at the end of the period:

	March 31, 2021 (%)	March 31, 2020 (%)
Absolute volatility	11.3	9.2

#### Stress Testing

Although the absolute volatility is a widely accepted risk measure, it is complemented by other risk measurement methodologies that provide greater insight on market risk. PSP Investments uses stress testing and scenario analysis to examine the impact on financial results of abnormally large movements in risk factors. Such techniques are used to test a portfolio's sensitivity to various risk factors and key model assumptions. These methods also use historically stressed periods to evaluate how a current portfolio reacts under such circumstances. Stress testing and scenario analysis are also deployed to assess new product performance.

#### 7.1. Market Risk (continued)

#### 7.1.2. Interest Rate Risk

Interest rate risk refers to the risk that fluctuations in interest rates will directly affect the fair value of the Plan Account's net asset values. The terms to maturity of the classes of financial instruments, outlined in Note 4.1, with the most significant exposure to interest rate risk were as follows as at:

(Canadian \$ thousands)	March 31, 2021							
	Less than 1 Year	1 to 5 Years	5 to 10 Years	Over 10 Years	Other	Total		
Cash and money market securities	-	-	-	-	33,122^	33,122		
Government and corporate bonds	2,949	51,611	27,465	24,723	3,646 <sup>B</sup>	110,394		
Inflation-linked bonds	2,240	23,706	21,176	13,302	-	60,424		
Private debt securities	881	20,401	24,576	6,816	<b>24,334</b> <sup>c</sup>	77,008		
Total fixed income	6,070	95,718	73,217	44,841	61,102	280,948		

		March 31, 2020							
(Canadian \$ thousands)	Less than 1 Year	1 to 5 Years	5 to 10 Years	Over 10 Years	Other	Total			
Cash and money market securities	_	_	-	_	20,912 <sup>A</sup>	20,912			
Government and corporate bonds	4,002	77,213	24,609	23,915	5,931 <sup>₿</sup>	135,670			
Inflation-linked bonds	3	25,785	27,411	18,331	-	71,530			
Private debt securities	1,329	18,747	26,922	6,436	<b>21,915</b> <sup>c</sup>	75,349			
Total fixed income	5,334	121,745	78,942	48,682	48,758	303,461			

<sup>A</sup> Due to their short-term maturity, these investments are not significantly exposed to interest rate risk.

<sup>B</sup> Certain fixed income securities are not significantly exposed to interest rate risk as their prescribed rates are variable.

<sup>c</sup> Information in connection with the terms to maturity of fund and certain directly held investments included as part of private debt securities is not available.

All equity investments within Canadian equity, foreign equity, real estate, private equity, infrastructure and natural resources amounting to \$603,504 thousand as at March 31, 2021 (\$506,144 thousand as at March 31, 2020) do not have specified terms to maturity nor are they significantly exposed to interest rate risk.

Alternative investments described in Note 4.1.4, which amounted to \$69,032 thousand as at March 31, 2021 (\$47,854 thousand as at March 31, 2020), also have no specified terms to maturity. Certain of these investments, as well as reverse repurchase agreements and derivative contracts described in Notes 4.1.10 and 4.1.12, respectively, are subject to interest rate risk exposures. These exposures are reflected in the absolute volatility calculation described in Note 7.1.1.

The terms to maturity of PSP Investments' capital market debt financing are disclosed in Note 8.2.

#### 7.1. Market Risk (continued)

#### 7.1.3. Foreign Currency Risk

PSP Investments is exposed to currency risk through holding of investments (i.e. direct and indirect holdings of securities, units in pooled funds and units in limited partnerships) or investment-related liabilities in various currencies. Fluctuations in the relative value of the Canadian dollar against these foreign currencies can result in a positive or a negative effect on the fair value of the investments. To mitigate this risk, PSP Investments may take, through foreign forward contracts or cross currency swaps, positions in foreign currencies.

The underlying foreign currency exposures of net investments for the Plan Account were as follows as at:

Euro Australian Dollar British Pound Japanese Yen	March 3	1, 2021
	Fair Value (Canadian \$ thousands)	% of Total
US Dollar	453,093	63.0
Euro	100,396	14.0
Australian Dollar	35,748	5.0
British Pound	25,959	3.6
Japanese Yen	17,204	2.4
Hong Kong Dollar	11,151	1.6
Mexican Peso	8,955	1.2
Swiss Franc	7,035	1.0
Indian Rupee	6,931	1.0
Brazilian Real	6,858	1.0
Chinese Yuan	6,716	0.9
South Korean won	6,547	0.9
Others	32,641	4.4
Total	719,234	100.0

As at March 31, 2021, PSP Investments and its investment entity subsidiaries also had commitments, denominated in foreign currencies of \$114,369 thousand for the Plan Account (US \$75,324 thousand, € 10,905 thousand, £ 1,612 thousand, 94 thousand South African rands, 8,541 thousand Mexican pesos, 12,828 thousand Indian rupees and 211 thousand Danish kroner), which were not included in the foreign currency exposure table above.

	March 3	1, 2020
Currency	Fair Value (Canadian \$ thousands)	% of Total
US Dollar	421,560	67.1
Euro	81,386	13.0
Australian Dollar	26,837	4.3
British Pound	20,686	3.3
Japanese Yen	15,117	2.4
Hong Kong Dollar	10,126	1.6
Swiss Franc	7,486	1.2
Mexican Peso	6,889	1.1
Indian Rupee	5,789	0.9
Brazilian Real	5,702	0.9
Others	26,180	4.2
Total	627,758	100.0

As at March 31, 2020, PSP Investments and its investment entity subsidiaries also had commitments, denominated in foreign currencies of \$107,588 thousand for the Plan Account (US \$62,693 thousand, € 8,622 thousand, £ 1,176 thousand, 95 thousand South African rands, 9,629 thousand Mexican pesos, 114,056 thousand Indian rupees, 215 thousand Danish kroner and 35 thousand Australian dollars), which were not included in the foreign currency exposure table above.

#### 7.2. Credit Risk

PSP Investments is exposed to credit risk, which is the risk of non-performance of a debtor on whom PSP Investments relies to fulfill contractual or financial obligations. That is, the risk that the issuer of a debt security or that the counterparty to a derivative contract, to a securities lending and borrowing transaction or to securities purchased under reverse repurchase agreements, is unable to meet its financial obligations.

Credit risk encompasses the risk of a deterioration of creditworthiness and the relevant concentration risk. Credit risk monitoring entails an evaluation of the credit quality of each issuer and counterparty that transacts with PSP Investments. To perform this evaluation for public issuers and counterparties, PSP Investments relies on four recognized credit rating agencies. A minimum of two credit ratings are used to classify each security. If the agencies disagree as to a security's credit quality, PSP Investments uses the lowest of the available ratings. For private issuers, PSP Investments assigns internal credit ratings to issuers and measures the combined risk profile against set targets. To assign risk ratings to issuers, PSP Investments uses methodologies comparable to those used by recognized rating agencies.

As at March 31, 2021, the Plan Account's maximum exposure to credit risk amounted to \$305 million (March 31, 2020 - \$329 million). This amount is presented before collateral held and netting arrangements that do not qualify for offsetting under IFRS. The maximum credit exposure excludes guarantees disclosed in Note 16 as well as investments in funds classified as alternative investments in Note 4.1. Such funds hold fixed income securities among other types of instruments.

To monitor the evolution of credit risk, PSP Investments periodically produces a concentration report by credit rating for credit-sensitive securities. The concentration of credit risk by credit rating was as follows as at:

(Canadian \$ thousands)	March 31, 2021								
	Government and corporate bonds <sup>a</sup>	Inflation- linked bonds <sup>a</sup>	Money market securities <sup>a</sup>	Reverse repurchase agreements	OTC derivatives <sup>B</sup>	Private debt securities <sup>a</sup>	Total <sup>A</sup>		
AAA-AA	74,265	60,025	25,067	7,208	209	_	166,774		
A	33,161	505	5,169	8,603	8,546	-	55,984		
BBB	1,132	-	-	200	-	1,349	2,681		
BB or below	1,964	-	-	-	-	76,046	78,010		
No rating <sup>c</sup>	492	-	109	-	-	594	1,195		
Total	111,014	60,530	30,345	16,011	8,755	77,989	304,644		

(Canadian \$ thousands)		March 31, 2020								
	Government and corporate bonds <sup>A</sup>	Inflation- linked bonds <sup>a</sup>	Money market securities <sup>▲</sup>	Reverse repurchase agreements	OTC derivatives <sup>B</sup>	Private debt securities <sup>a</sup>	Total <sup>a</sup>			
AAA-AA	96,645	70,152	8,972	4,679	1,181	_	181,629			
A	32,236	595	3,359	14,647	10,013	-	60,850			
BBB	3,719	935	-	184	-	1,019	5,857			
BB or below	4,569	-	-	-	-	74,520	79,089			
No rating <sup>c</sup>	317	-	-	_	-	1,375	1,692			
Total	137,486	71,682	12,331	19,510	11,194	76,914	329,117			

<sup>A</sup> Includes interest receivable.

<sup>B</sup> As disclosed in Note 4.1.12.

<sup>c</sup> Includes securities for public issuers and counterparties, that are either not rated by credit rating agencies or rated by a single credit rating agency.

#### 7.2. Credit Risk (continued)

#### 7.2.1. Counterparty Risk

Counterparty risk represents the credit risk from current and potential exposure related to transactions involving derivative contracts, securities lending and borrowing as well as securities repurchase and reverse repurchase agreements. In order to minimize counterparty risk, PSP Investments requires that counterparties provide adequate collateral and meet its credit rating requirements. PSP Investments frequently monitors the credit rating of its counterparties as determined by recognized credit rating agencies. With respect to derivative contracts, PSP Investments has the ability to terminate all trades with most counterparties whose credit rating is downgraded below its requirements.

For OTC derivatives, PSP Investments' policy also requires the use of the International Swaps and Derivative Association (ISDA) Master Agreement with all counterparties to derivative contracts. The ISDA Master Agreement provides the contractual framework within which dealing activities across a full range of OTC products are conducted. In the case of OTC-cleared derivatives, trading activities are regulated between parties under terms that are customary to such transactions.

As a credit mitigation technique, the ISDA Master Agreement contractually binds counterparties to close-out netting provisions in the case of default by one of the counterparties. Additionally, the Credit Support Annex (CSA) to the ISDA Master Agreement enables PSP Investments to realize any collateral placed with it in the case of default of the counterparty. The CSA also requires PSP Investments to contribute further collateral when requested. All collateral transactions under the CSA are in cash, high-quality debt instruments or securities. The CSA also regulates the exchange of collateral when the credit exposure to a counterparty exceeds a predetermined threshold. Counterparties are generally authorized to sell, repledge or otherwise use collateral held. Similarly, in the case of OTC-cleared derivatives, collateral is required in cash, high quality debt instruments or securities and can be sold, repledged or otherwise used. PSP Investments does not sell, repledge or otherwise use any collateral held in the form of securities but does reinvest all cash collateral, with respect to derivative contracts.

With respect to transactions involving securities lending and borrowing agreements as well as securities repurchase and reverse repurchase agreements, collateral requirements are in place to mitigate counterparty risk. Notes 2.3.5 and 2.3.6 describe collateral requirements in securities lending and borrowing programs as well as securities repurchase and reverse repurchase agreements.

Information in connection with collateral pledged by PSP Investments and its counterparties is disclosed in Note 5.

In the case of the securities lending program, PSP Investments' exposure to counterparty risk is further mitigated as the custodian of the securities lent assumes the risk that a counterparty will be unable to meet its obligations associated with the collateral requirements.

Management is responsible for counterparty risk monitoring and mitigation as well as maintaining a comprehensive, disciplined, and enterprise-wide process for tracking and managing counterparty risk. As such, management measures counterparty risk on an ongoing basis, evaluates and tracks the creditworthiness of current counterparties and mitigates counterparty risk through collateral management.

#### 7.2. Credit Risk (continued)

#### 7.2.2. Offsetting

PSP Investments is subject to ISDA Master Agreements in relation to its OTC derivative financial instruments as described. Such agreements contain close-out netting provisions applicable only in the case of default. In certain cases, such agreements also allow for offsetting. In cases where the conditions for offsetting were met, financial instruments have been presented net in the Statements of Financial Position. Securities repurchase and reverse repurchase agreements described in Notes 2.3.6 and 5 are subject to similar arrangements however they are not offset as the conditions for offsetting are not met.

The following tables present the financial assets and liabilities described above:

#### Financial Assets

(Canadian \$ thousands)	Gross	Less: Gross Amount of	Net Amount of Financial Assets	Less: Not Set Off i of F		
	Amount of Recognized Financial Assets	Recognized Financial Liabilities Set Off	Presented in the Statements of Financial Position	Recognized Financial Liabilities	Collateral Held and Not Recognized	Net
March 31, 2021						
Reverse repurchase						_
agreements	16,011	-	<b>16,011</b> <sup>A</sup>	6,353	9,651	7
OTC-derivatives	9,593	838	8,755 <sup>₿</sup>	6,163	2,519	73
Total	25,604	838	24,766	12,516	12,170	80
March 31, 2020						
Reverse repurchase						
agreements	19,510	-	19,510 <sup>A</sup>	15,437	4,062	11
OTC-derivatives	11,381	187	11,194 <sup>B</sup>	9,822	1,328	44
Total	30,891	187	30,704	25,259	5,390	55

**Financial Liabilities** 

(Canadian \$ thousands)	Less: Gross		Net Amount of Financial Liabilities	Less: Not Set Off of I		
	Gross Amount of Recognized Financial Liabilities	Amount of Recognized Financial Assets Set Off	Presented in the Statements of Financial Position	Recognized Financial Assets	Collateral Pledged and Not Derecognized	Net
March 31, 2021						
Repurchase agreements	13,938	-	<b>13,938</b> ^	6,353	7,576	9
OTC-derivatives	6,668	838	5,830 <sup>₿</sup>	5,229	519	82
Collateral payable	1,295	-	<b>1,295</b> °	934	-	361
Total	21,901	838	21,063	12,516	8,095	452
March 31, 2020						
Repurchase agreements	37,960	-	37,960^	15,437	22,506	17
OTC-derivatives	19,304	187	19,117 <sup>B</sup>	9,726	8,878	513
Collateral payable	193	-	<b>193</b> °	96	-	97
Total	57,457	187	57,270	25,259	31,384	627

<sup>A</sup> As described in Note 4.1.10.

<sup>B</sup> As described in Note 4.1.12.

<sup>c</sup> As described in Note 4.1.9. The balance consists of cash collateral received with respect to certain OTC derivative transactions and is included in Note 4.1 as part of collateral payable.

#### 7.3. Liquidity Risk

Liquidity risk corresponds to the risk that PSP Investments will not be able to meet its financial obligations on a timely basis, with sufficient and readily available cash resources. PSP Investments' cash position is monitored on a daily basis. In general, investments in cash, money market securities, floating rate notes, bonds and public equities are expected to be highly liquid as they will be invested in securities that are actively traded. Management utilizes appropriate measures and controls to monitor liquidity risk in order to ensure that there is sufficient liquidity to meet financial obligations as they come due. A liquidity report taking into consideration future forecasted cash flows is prepared and presented to senior management on a weekly basis. This ensures that sufficient cash reserves are available to meet forecasted cash outflows. Additionally, sufficient sources of liquidity are maintained for deployment in case of market disruption.

PSP Investments has the ability to raise additional capital through the use of its capital market debt program. This program allows PSP Investments to issue short-term promissory notes and medium-term notes. Note 8.2 provides additional information on the usage of the capital market debt program. Furthermore, PSP Investments maintains credit facilities for general corporate purposes. Note 8.1 provides additional information with respect to such credit facilities.

The terms to maturity of the notional amount of derivatives are disclosed in Note 4.1.12.

#### **Financial Liabilities**

The following tables present the fair value of non-derivative-related financial liabilities as well as derivative-related financial instruments, aggregated according to their maturities as at March 31, 2021 and excluding the impact of guarantees and indemnities disclosed in Note 16:

(Canadian \$ thousands)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Non-derivative-related financial liabilities <sup>A</sup>				
Amounts payable from pending trades	(6,475)	-	-	(6,475)
Interest payable	(270)	(33)	-	(303)
Securities sold short	(11,790)	-	-	(11,790)
Collateral payable	(3,392)	-	(6,015)	(9,407)
Securities sold under repurchase agreements	(11,456)	(2,482)	-	(13,938)
Capital market debt financing	(15,578)	(14,155)	(41,374)	(71,107)
Trade payable and other liabilities	(619)	(467)	(773)	(1,859)
Total	(49,580)	(17,137)	(48,162)	(114,879)
(Canadian \$ thousands)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
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Derivative-related financial instruments				
Derivative-related assets	3,687	3,185	2,384	9,256
Derivative-related liabilities <sup>A</sup>	(2,415)	(2,402)	(1,400)	(6,217)
Total	1,272	783	984	3,039

<sup>A</sup> Liabilities are presented in the earliest period in which the counterparty can request payment.

#### 7.3. Liquidity Risk (continued)

The following tables present the fair value of non-derivative-related financial liabilities as well as derivative-related financial instruments, aggregated according to their maturities as at March 31, 2020 and excluding the impact of guarantees and indemnities disclosed in Note 16:

(Canadian \$ thousands)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Non-derivative-related financial liabilities <sup>A</sup>				
Amounts payable from pending trades	(4,389)	-	-	(4,389)
Interest payable	(142)	(265)	-	(407)
Securities sold short	(16,807)	-	-	(16,807)
Collateral payable	(218)	-	(14,260)	(14,478)
Securities sold under repurchase agreements	(33,521)	(4,439)	-	(37,960)
Capital market debt financing	(15,624)	(15,788)	(36,883)	(68,295)
Trade payable and other liabilities	(550)	(493)	(861)	(1,904)
Total	(71,251)	(20,985)	(52,004)	(144,240)
(Canadian \$ thousands)	Less than 3 Months	3 to 12 Months	Over 1 Year	Total
Derivative-related financial instruments				
Derivative-related assets	8,303	2,173	1,552	12,028
Derivative-related liabilities <sup>A</sup>	(11,802)	(6,279)	(1,511)	(19,592)
Total	(3,499)	(4,106)	41	(7,564)

<sup>A</sup> Liabilities are presented in the earliest period in which the counterparty can request payment.

## 8 - Borrowings

#### 8.1. Credit Facilities

PSP Investments maintains a revolving credit facility in the amount of \$2 billion and a demand line of credit in the amount of \$1 billion (together "the Credit Facilities").

The Credit Facilities are for general corporate purposes and are available in either Canadian or US currencies. Subject to customary terms and conditions, these Credit Facilities are available at variable interest rates such as the prime rate and the US base rate.

These Credit Facilities were not drawn upon as at March 31, 2021 and 2020.

#### 8.2. Capital Market Debt Financing

PSP Investments' capital market debt program consists of the private placement of short-term promissory notes as well as medium-term notes issued by PSP Capital Inc., a wholly-owned subsidiary of PSP Investments. The capital raised is primarily used to finance private market investments. It is unconditionally and irrevocably guaranteed by PSP Investments in accordance with its corporate leverage policy.

The maximum amount authorized by the Board of Directors for the capital market debt program is 10% of the net investments plus all recourse debt outstanding of PSP Investments at the time of commitment to issuance. Under this limit, the short-term promissory note component cannot exceed \$12 billion for issuances in Canada and the United States combined.

PSP Investments' capital market debt financing was in compliance with the limits authorized by the Board of Directors during the years ended March 31, 2021 and 2020.

## 8 — Borrowings (continued)

#### 8.2. Capital Market Debt Financing (continued)

The following outlines the terms as well as the fair value of the notes issued under the capital market debt program allocated to the Plan Account as at:

	March 3	1, 2021	March 31	L, 2020
(Canadian \$ thousands)	Capital Amounts Payable at Maturity	Fair Value	Capital Amounts Payable at Maturity	Fair Value
Short-term Canadian Dollar promissory notes, bearing interest between 0.12% and 0.51% and maturing within 90 and 364 days of issuance (March 31, 2020 – between 0.97% and 1.87%, maturing within 27 and 364 days)	1,498	1,497	1,404	1,402
Short-term US Dollar promissory notes, bearing interest between 0.09% and 0.47% and maturing within 31 and 365 days of issuance (March 31, 2020 – between 0.03% and 2.02%, maturing within 7 and 366 days)	22,911	22,901	25,690	25,632
Medium-term notes Series 5, bearing interest of 3.03% per annum and maturing on October 22, 2020	_	_	4,320	4,378
Medium-term notes Series 7, bearing interest of 3.29% per annum and maturing on April 4, 2024	6,205	6,677	6,083	6,531
Medium-term notes Series 8, bearing interest of 1.34% per annum and maturing on August 18, 2021	5,312	5,335	5,105	5,143
Medium-term notes Series 9, bearing interest of 2.09% per annum and maturing on November 22, 2023	6,375	6,620	6,403	6,589
Medium-term notes Series 10, bearing interest of 1.73% per annum and maturing on June 21, 2022	6,664	6,781	7,211	7,330
Medium-term notes Series 11, bearing interest of 3.00% per annum and maturing on November 5, 2025	5,312	5,729	5,400	5,815
Medium-term notes Series 12, bearing interest of 2.05% per annum and maturing on January 15, 2030	5,312	5,312	5,400	5,475
Medium-term notes Series 13, bearing interest of 0.90% per annum and maturing on June 15, 2026	6,375	6,219	_	_
Medium-term notes Series 14, bearing interest of 1.50% per annum and maturing on March 15, 2028	4,101	4,036	-	_
Total	70,065	71,107	67,016	68,295

Unrealized gains in connection with borrowings amounted to \$2,558 thousand for the year ended March 31, 2021 (unrealized losses of \$2,203 thousand for the year ended March 31, 2020).

Interest expense, for the years ended March 31, was as follows:

(Canadian \$ thousands)	2021	2020
Short-term promissory notes Medium-term notes	124 909	640 807
Total	1,033	1,447

## 8 — Borrowings (continued)

#### 8.3. Reconciliation of Liabilities Arising from Financing Activities

The following provides a reconciliation of liabilities arising from financing activities, including both changes arising from cash and non-cash changes for the year ended March 31, 2021.

				Non	-cash changes	
(Canadian \$ thousands)	Opening balance	Proceeds from borrowings	Repayment of borrowings	Foreign exchange gains	Fair value <sup>₄</sup> gains	Closing balance
Capital market debt financing	68,295	97,108	(91,676)	(2,358)	(262)	71,107
Borrowings	68,295	97,108	(91,676)	(2,358)	(262)	71,107

<sup>A</sup> Includes interest on short-term promissory notes, which added to cost approximates their fair value.

The following provides a reconciliation of liabilities arising from financing activities, including both changes arising from cash and non-cash changes for the year ended March 31, 2020.

				Nor	-cash changes	
(Canadian \$ thousands)	Opening balance	Proceeds from borrowings	Repayment of borrowings	Foreign exchange losses	Fair value <sup>A</sup> losses	Closing balance
Capital market debt financing	62,013	113,058	(108,973)	1,548	649	68,295
Borrowings	62,013	113,058	(108,973)	1,548	649	68,295

<sup>A</sup> Includes interest on short-term promissory notes, which added to cost approximates their fair value.

## 9 - Equity

#### 9.1. Statutory Rights Held by the Government of Canada

Pursuant to the *Superannuation Acts*, the Government of Canada is entitled to PSP Investments' net assets allocated to each of the Plan Accounts for the purposes set out in the *Superannuation Acts*. The allocation of PSP Investments' net assets and comprehensive income to each of the Plan Accounts at a point in time is based on the allocation policy outlined in Note 13.

#### 9.2. Fund Transfers

PSP Investments did not receive any fund transfers from the Government of Canada for the year ended March 31, 2021 (no transfers for the year ended March 31, 2020) for the Fund.

# 10 — Segment Information

In order to fulfil its mandate, PSP Investments manages a diversified global portfolio composed of investments in various asset classes and has implemented an investment approach that focuses in the total fund approach rather than only on individual asset classes. The total fund approach guides the long-term investment strategy and focuses on managing total fund allocations and exposures in terms of asset classes, sectors and risk factors.

Accordingly, PSP Investments' investment segments are presented below to reflect the way in which asset classes are managed and how results are reviewed by the entity's senior management for purposes of performance management and decision making. These investment segments include their respective share of investment-related assets and investment-related liabilities as well as borrowings, which are reported separately by nature of the underlying investments as disclosed in Note 4.1. Further, to support PSP Investments' investment approach, a Complementary Portfolio is managed in addition to the individual asset classes' portfolios, which enables PSP Investments to capture investment opportunities that fit the mandate but that are outside the scope of the individual asset classes' investment framework.

Investment segments consist of investments held through direct and co-ownership positions as well as through fund managers and include:

- Public Equity invests in public market equities and other similar securities.
- Real Estate invests in real estate assets mainly in retirement and residential, office, retail and other industrial sectors.
- · Private Equity invests in private entities with similar objectives.
- Infrastructure invests in private entities with a focus on assets in transportation, power generation, telecommunications and other regulated businesses.
- Natural Resources invests in real assets with a focus on assets in timberlands, agriculture and upstream oil and gas.
- · Credit Investments invests in non-investment grade primary and secondary credit investments.
- · Fixed Income invests in government and corporate fixed income.
- Complementary Portfolio focuses on investments that are not within the mandate of existing asset classes but are deemed beneficial for the total fund.

The following table presents net investments by investment segment as at:

(Canadian \$ thousands)	March 31, 2021	March 31, 2020
Public Equity	255,844	208,964
Real Estate	113,969	102,896
Private Equity	134,924	103,852
Infrastructure	78,153	79,070
Natural Resources	41,277	33,030
Credit Investments	61,515	57,437
Fixed Income	158,367	141,334
Complementary Portfolio	788	4,083
Other <sup>A</sup>	24,233	2,914
Total	869,070	733,580

<sup>A</sup> Includes cash and money market securities not managed within the operating segments.

## 10 — Segment Information (continued)

The following table presents net income (loss) from operations by investment segment for the years ended March 31:

		2021			2020		
(Canadian \$ thousands)	Investment Income (Loss) <sup>A</sup>	Expenses <sup>B</sup>	Net Income (Loss)	Investment Income (Loss) <sup>A</sup>	Expenses <sup>B</sup>	Net Income (Loss)	
Public Equity	92,472	(1,178)	91,294	(33,518)	(1,349)	(34,867)	
Real Estate	4,977	(840)	4,137	(5,043)	(1,301)	(6,344)	
Private Equity	30,925	(430)	30,495	6,886	(511)	6,375	
Infrastructure	3,852	(718)	3,134	9,270	(928)	8,342	
Natural Resources	4,069	(482)	3,587	(1,982)	(396)	(2,378)	
Credit Investments	5,963	(314)	5,649	2,952	(312)	2,640	
Fixed Income	(4,255)	(303)	(4,558)	18,512	(574)	17,938	
Complementary Portfolio	172	(14)	158	747	(30)	717	
Other <sup>c</sup>	1,336	(56)	1,280	3,402	(41)	3,361	
Total	139,511	(4,335)	135,176	1,226	(5,442)	(4,216)	

<sup>A</sup> As described in Note 11, embedded within investment income are other fees paid by certain pooled fund investments and management fees not paid directly by PSP Investments.

<sup>B</sup> Includes all investment-related and operating expenses as disclosed in Notes 11 and 12, respectively.

<sup>c</sup> Includes cash and money market securities not managed within the operating segments.

## 11 — Investment-Related Expenses

Investment-related expenses allocated to the Plan Account are comprised of the following for the years ended March 31:

(Canadian \$ thousands)	2021	2020
Interest expense	1,117	1,804
Transaction costs	582	736
External investment management fees <sup>a</sup>	237	221
Other (net)	206	261
Total	2,142	3,022

<sup>A</sup> Consists of amounts incurred for investments in public markets that are paid directly by PSP Investments. Other fees are paid by certain pooled fund investments classified under alternative investments which amounted to \$1,598 thousand for the year ended March 31, 2021 (\$372 thousand for the year ended March 31, 2020). Such fees are embedded in the fair value of the funds.

Similarly, management fees related to investments in private markets and private debt securities are not paid directly by PSP Investments. Such fees, which generally vary between 0.1% and 2.5% of the total invested and/or committed amount, totaled \$1,985 thousand for the year ended March 31, 2021 (\$1,790 thousand for the year ended March 31, 2020). Such fees are embedded in the fair value of the investments.

## 12 — Operating Expenses

Operating expenses allocated to the Plan Account consisted of the following for the years ended March 31:

(Canadian \$ thousands)	2021	2020
Salaries and employee benefits	1,393	1,401
Professional and consulting fees	351	385
Premises and equipment	72	110
Market data and business applications	219	181
Depreciation of property and equipment	143	154
Custodial fees	16	28
Other operating expenses	(1)	161
Total	2,193	2,420

## 13 — Allocation of Comprehensive Income

PSP Investments' comprehensive income is allocated to each Plan Account as follows:

#### 13.1. Investment Income

The investment income is allocated proportionately based upon the net investments of each Plan Account at the time the income was incurred.

#### 13.2. Expenses

The Act requires that the costs of operation of PSP Investments be charged to the Plan Accounts. Under section 4(3) of the Act, the President of the Treasury Board shall determine to which Plan Account these costs will be charged, in consultation with the Minister of National Defence and the Minister of Public Safety and Emergency Preparedness. An allocation policy was developed which allocates the direct costs of investment activities, such as external investment management fees and custodial fees, to each Plan Account, based upon the net investments of each Plan Account at the time the expense was incurred.

Operating expenses including other comprehensive income and excluding the direct cost of investment activities listed above, and for the years ended March 31, were allocated in proportion to the annual amount of net investments of each Plan Account as follows:

(%)	2021	2020
Public Service Pension Plan Account	72.8	72.7
Canadian Forces Pension Plan Account	19.6	19.7
Royal Canadian Mounted Police Pension Plan Account	7.2	7.2
Reserve Force Pension Plan Account	0.4	0.4
Total	100.0	100.0

## 14 — Related Party Transactions

#### 14.1. Certain Investees

As outlined in Note 2.1, investments in unconsolidated subsidiaries, jointly controlled investees and associates are measured at FVTPL. Transactions between PSP Investments and such entities or subsidiaries of such entities are related party transactions. PSP Investments enters into investment transactions with such related parties in the normal course of its business, more specifically, as part of private markets and certain fixed income investments described under Note 4.1 as well as guarantees, indemnities and commitments described under Notes 16 and 17, respectively. Since balances in connection with all investment transactions are measured at FVTPL, those transactions undertaken with related parties have the same impact on net assets and comprehensive income as those with unrelated parties.

Transactions between PSP Investments and its consolidated subsidiaries as well as related balances are eliminated upon consolidation and, therefore, are not disclosed in this note.

# 14.2. The Government of Canada and Government-Related Entities

Since PSP Investments is a Crown corporation as described in Note 1, it is considered to be related to the Government of Canada as well as other entities that are controlled, jointly controlled or significantly influenced by the Government of Canada (together "government-related entities").

#### (i) The Government of Canada

The only transactions undertaken between PSP Investments and the Government of Canada consist of the fund transfers outlined in Note 9.2.

#### (ii) Government-Related Entities

PSP Investments may enter into investment transactions with government-related entities in the normal course of its business, more specifically, as part of private markets and certain fixed income investments described under Note 4.1. Such investment transactions are carried out on terms that are equivalent to those that may prevail in transactions with unrelated parties and are subject to the same internal processes. In this respect, transactions with such related parties have the same impact on net assets and comprehensive income as those with unrelated parties. Consequently, PSP Investments is availing itself of the exemption under IAS 24 *Related Parties* from making specific disclosures on transactions and balances with such government-related entities.

#### 14.3. Compensation of Key Management Personnel

Members of key management personnel are related parties of PSP Investments. Key management personnel are those persons having authority and responsibility for planning, directing and controlling PSP Investments' activities, directly or indirectly and consist of members of the Board of Directors, PSP Investments' senior management team and officers. Compensation earned by key management personnel allocated to the Plan Account for the years ended March 31 was recorded in the Statements of Net Income (Loss) and was as follows:

(Canadian \$ thousands)	2021	2020
Short-term compensation and other benefits	45	64
Long-term compensation and other benefits	38	43
Total	83	107

As disclosed in Note 16, PSP Investments may also be required to indemnify certain members of key management personnel for costs incurred, such as claims, actions or litigations in connection with the exercise of specific aspects of their duties.

# 15 — Capital Management

As an investment company, PSP Investments' objectives in managing its capital are:

- To invest fund transfers, outlined in Note 9.2, in the best interests of the beneficiaries and contributors under the *Superannuation Acts*. The funds received are invested with a view of achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plans established under the *Superannuation Acts* and the ability of the Plans to meet their financial obligations. The funds are also invested in accordance with the Investment Risk Management policies which are outlined in Note 7.
- To maintain an appropriate credit rating to achieve access to the capital markets at the lowest cost of capital. Through PSP Capital Inc. and its leverage policies, PSP Investments has the ability to raise capital by issuing short-term promissory notes and medium-term notes. Note 8.2 provides information on the capital market debt financing and Note 7.3 provides information on PSP Investments' liquidity.

The capital structure of PSP Investments consists of fund transfers and capital market debt financing. PSP Investments has no externally imposed restrictions on capital.

## 16 — Guarantees and Indemnities

PSP Investments provides indemnification to its Directors, its Officers, its vice-presidents and to certain PSP Investments representatives who are asked to serve on boards of directors (or like bodies) or investment advisory boards (or like bodies) of entities in which PSP Investments or its investment entity subsidiaries have made an investment or have a financial interest. As a result, but subject to the Act, PSP Investments may be required to indemnify these representatives for costs incurred, such as claims, actions or litigation in connection with the exercise of their duties, unless the liability of such a representative relates to a failure to act honestly and in good faith. To date, PSP Investments has not received any claims or made any payment for such indemnities.

In certain cases, PSP Investments also provides indemnification to third parties in the normal course of business. As a result, PSP Investments may be required to indemnify such third parties in connection with the performance of their contractual obligations. To date, PSP Investments has not received any claims nor made any payments for such indemnities.

PSP Investments unconditionally and irrevocably guarantees all credit facilities, as well as short-term promissory notes and medium-term notes issued by PSP Capital Inc., as described in Note 8.

In certain investment transactions, PSP Investments and its investment entity subsidiaries provided guarantees, indemnifications or issued letters of credit to third parties, the most significant of which are as follows:

- As at March 31, 2021 and 2020, PSP Investments and its investment entity subsidiaries agreed to guarantee and, in some cases, provide indemnification for the performance of certain investees under contractual agreements. The majority of these agreements are borrowing arrangements. In the event a default occurs under such agreements, which is of limited recourse in certain cases, PSP Investments or its investment entity subsidiaries could assume obligations of up to \$2,239 million as at March 31, 2021 (March 31, 2020 – \$2,802 million), of which \$9,516 thousand has been allocated to the Plan Account (March 31, 2020 - \$12,105 thousand) plus applicable interest and other related costs. The arrangements mature between May 2021 and November 2029 as of March 31, 2021 (March 31, 2020 - between April 2020 and November 2029).
- Additionally, PSP Investments and its investment entity subsidiaries issued letters of credit totalling \$93 million as at March 31, 2021 (March 31, 2020 - \$89 million), of which \$395 thousand has been allocated to the Plan Account (March 31, 2020 - \$384 thousand) in relation to investment transactions.

## 17 — Commitments

PSP Investments and its investment entity subsidiaries have committed to enter into investment transactions, which will be funded over the next several years in accordance with agreed terms and conditions. The portion of PSP Investments' commitments that would be assumed by the Plan Account was as follows as at:

(Canadian \$ thousands)	March 31, 2021	March 31, 2020
Foreign equity	7	-
Real estate	18,777	15,243
Private equity	54,679	56,270
Infrastructure	10,360	12,748
Natural resources	951	1,149
Private debt securities	22,653	16,423
Alternative investments	8,315	7,304
Total	115,742	109,137

Funding in connection with the above commitments can be called upon at various dates extending until 2040 as at March 31, 2021 (March 31, 2020 - 2035).

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