# **5 THINGS YOU NEED TO KNOW**



- 1. WE HAVE **MORE ACTIVE PLAYERS** AT THIS POINT IN FIFA THAN EVER (5.3M+ FIFA DAU / 3M+ FUT DAU\*).
- 2. THE TEAM IS SQUARELY **FOCUSED ON ENGAGING** CURRENT PLAYERS THROUGH MID SEPTEMBER.
- 3. PLAYERS WILL BE ACTIVELY MESSAGED + **INCENTIVIZED TO CONVERT** THROUGHOUT THE SUMMER.
- 4. **FUT IS THE CORNERSTONE** AND WE ARE DOING EVERYTHING WE CAN TO DRIVE PLAYERS THERE.
- 5. THE RETURN OF FOOTBALL IS ONLY GOING TO HELP US AND PLANS ARE READY TO FLEX.

## TURNING UP THE HEAT



#### THE CATALYST - THE RETURN OF REAL WORLD FOOTBALL

Returning league play will boost our ability to tie into the real world and excite players with FUT content to reflect what's happening on the pitch.

#### **ALL ROADS LEAD TO FUT**

Content teasers + targeted Aruba messaging will drive excitement & funnel players towards FUT from other modes. [IMPROVED]

#### A WELCOMING EXPERIENCE

Updated FUT Welcome Pack content to kick-start experience so new players can hit the ground running. [IMPROVED]

### **INCREMENTAL ASSETS & PARTNER SUPPORT**

Compelling campaign assets for in-game and out-of-game marketing to amplify SUMMER HEAT & expand our reach. [NEW]

#### **COMMERCIAL & 1P SUPPORT**

Exploring cross-platform deep discount aligned with SUMMER HEAT content + assets to drive consistent player journey from POS through FUT conversion. [NEW]