

Subject: Re: Following up on our call re: Clearview

Date: Tuesday, December 10, 2019 at 3:28:59 PM Eastern Standard Time

From: Marko Jukic

To: Adam Granit

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Adam,

Confidentially, we have sole source contracts in Florida with West Palm Beach PD, Gainesville PD, Miami-Dade Real Time Crime Center, Escambia County Sheriff, and many more. I do not believe the contracts allow "piggybacking" per se, but we are a trusted provider for law enforcement in Florida, as well as in all 50 states among over 600 law enforcement agencies that use our technology.

Regarding Clearview's sole source designation: the core of our product is the combination of our proprietary database of over 3 billion records from the public web as well as our proprietary third party-tested 99%-accurate matching algorithm that allows you, the user, to sort one accurate match out of 3 billion in less than 5 seconds. This is the largest database of its kind in the world - for comparison, the FBI has about 400 million photo records (about 1/10th of what we have) which take **weeks** to access. There is simply no other product like this on the market that is commercially available to law enforcement, or, frankly, in the world, as far as we know. There are certainly other products that do some sort of FR or similar things, usually on an agency's existing databases, but there are no products with the combination of proprietary data, accuracy, and speed that allow you to reliably and accurately identify unknown individuals in seconds, over and over again, with Clearview. Not only does no one have the type and amount of data that we have, but no one has the algorithm that would be required to search it quickly, reliably, and accurately. Both of these unique technologies combined comprise the Clearview product. There is no other company that can provide you results from social media, news articles, online mug shot databases, and thousands of other publicly available sources with 99% accuracy in 5 seconds flat.

I hope this explains the sole source designation - every agency we have worked around the country with has accepted our sole source designation, whether local, state, or federal. I am happy to answer further questions for your procurement people regarding the sole source designation as well, if they need more info.

Best regards,

Marko Jukic
Clearview AI
(703) 939-2929
mmj@clearview.ai

On Mon, Dec 9, 2019 at 2:49 PM Adam Granit <adam_granit@davie-fl.gov> wrote:

When you have a chance can you give me a call please about the purchase? My cellphone number is 9549144702.
Thank you.

Sent from my iPhone

On Oct 31, 2019, at 2:27 PM, Marko Jukic <mmj@clearview.ai> wrote:

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Glad to hear it :) The more the merrier. Please see attached.

Best regards,

Marko Jukic
Clearview AI
(703) 939-2929
mmj@clearview.ai

On Thu, Oct 31, 2019 at 2:24 PM Adam Granit <adam_granit@davie-fl.gov> wrote:

Sorry I am working out of the office today. That sounds good. If you can send over a quote I can send it to purchasing and have them update the purchase. Thank you.

Detective Adam Granit

Davie Police Department

Criminal Investigation Division

South Florida Internet Crimes Against Children / Human Trafficking Task Force

FBI Child Exploitation Task Force

1230 S Nob Hill Road

Davie, FL 33324

(954) 693-8200 Main

(954) 693-8365 Desk

(954) 693-8272 Fax

adam_granit@davie-fl.gov

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and destroy all copies of the original message.

From: Marko Jukic [mailto:mmj@clearview.ai]
Sent: Thursday, October 31, 2019 2:21 PM
To: Adam Granit <adam_granit@davie-fl.gov>
Subject: Re: Following up on our call re: Clearview

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Adam - just tried calling you to say this: we updated our pricing for local PDs since the quote I gave you in August to be a little cheaper. I can offer you 5 accounts for \$5k with a new quote. I thought you guys would appreciate that and it might help get it through. If that sounds good to you I'll send it over right away. Don't know what the process over there is like.

Best regards,

Marko Jukic

Clearview AI

(703) 939-2929

mmj@clearview.ai

On Thu, Oct 31, 2019 at 2:18 PM Adam Granit <adam_granit@davie-fl.gov> wrote:

Yes that is the plan.

Detective Adam Granit

Davie Police Department

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From: Marko Jukic [mailto:mmj@clearview.ai]
Sent: Thursday, October 31, 2019 2:17 PM
To: Adam Granit <adam_granit@davie-fl.gov>
Subject: Re: Following up on our call re: Clearview

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Thanks Adam - just for my own records, is the plan to use the quote for 3 licenses for \$5k?

Best regards,

Marko Jukic

Clearview AI

(703) 939-2929

mmj@clearview.ai

On Thu, Oct 31, 2019 at 2:16 PM Adam Granit <adam_granit@davie-fl.gov> wrote:

Thank you. I will make sure that Purchasing get this also. I see that you sent it to them, but I will make sure they have it.

Detective Adam Granit

Davie Police Department

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From: Marko Jukic [mailto:mmj@clearview.ai]
Sent: Thursday, October 31, 2019 2:12 PM
To: Adam Granit <adam_granit@davie-fl.gov>

Cc: Purchasing <Purchasing@davie-fl.gov>
Subject: Re: Following up on our call re: Clearview

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Dear Purchasing/Adam,

Please see our Vendor Registration Form and W-9 attached.

We do not have any business tax receipts as we have only been in operation this year so far.

Please let me know if you need anything else!

Best regards,

Marko Jukic

Clearview AI

(703) 939-2929

mmj@clearview.ai

On Mon, Oct 28, 2019 at 12:12 PM Adam Granit <adam_granit@davie-fl.gov> wrote:

Thank you. I will not be at the IACP, but thank you for letting me know. I will see if our chief is going and let him know to stop by if he is.

Detective Adam Granit

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From: Marko Jukic [mailto:mmj@clearview.ai]
Sent: Saturday, October 26, 2019 7:14 PM
To: Adam Granit <adam_granit@davie-fl.gov>
Subject: Re: Following up on our call re: Clearview

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Adam,

By the way, just wanted to let you know I'll be at IACP in Chicago for the next couple days. Let me know if you're coming so we can circle up. Otherwise if you know anyone I should meet at IACP from your agency or others, I'd be more than grateful for an introduction.

I'll be around on the floor all day demoing Clearview, spreading the good word, and so on.

Best regards,

Marko Jukic

Clearview AI

(703) 939-2929

mmj@clearview.ai

On Fri, Oct 25, 2019 at 12:10 PM Adam Granit <adam_granit@davie-fl.gov> wrote:

Thank you.

Sent from my iPhone

On Oct 25, 2019, at 1:08 PM, Marko Jukic <mmj@clearview.ai> wrote:

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Thank you Adam - we will fill it out ASAP and send it back over. Hope all is well!

Best regards,

Marko Jukic

Clearview AI

(703) 939-2929

mmj@clearview.ai

On Thu, Oct 24, 2019 at 3:09 PM Adam Granit <adam_granit@davie-fl.gov> wrote:

Hello,

The town is asking that Clearview complete the attached vendor

application please. If you or someone else can complete the application and send it back to me so I can make sure it gets to the correct person please? Thank you.

Detective Adam Granit

Davie Police Department

Criminal Investigation Division

South Florida Internet Crimes Against Children / Human Trafficking Task Force

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From: Marko Jukic [mailto:mmj@clearview.ai]
Sent: Tuesday, October 01, 2019 3:14 PM
To: Adam Granit <adam_granit@davie-fl.gov>
Subject: Re: Following up on our call re: Clearview

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Adam,

That is great news! Please see our W-9 and updated signed sole source statement attached from the last 30 days - just let me know what other documents you may need.

Do you know which quote your agency wants to proceed with? I attached two different ones originally. I am happy to discuss another quote as well.

Best regards,

Marko Jukic
Clearview AI
(703) 939-2929
mmj@clearview.ai

On Tue, Oct 1, 2019 at 3:05 PM Adam Granit <adam_granit@davie-fl.gov> wrote:

Hello,

Now that it is October 1 our new budget is in place and the Town can process the invoice. I have to work with the Town to get the sole source paperwork completed and then they should be able to process the invoice. I will let you know how it is going once I hear anything else. Thank you for your patience with us.

Detective Adam Granit

Davie Police Department

Criminal Investigation Division

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From: Marko Jukic [mailto:mmj@clearview.ai]

Sent: Wednesday, September 25, 2019 4:33 PM

To: Adam Granit <adam_granit@davie-fl.gov>

Subject: Re: Following up on our call re: Clearview

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Adam,

I left you a voicemail a moment ago. Just wanted to check in and see if there are any updates since we last communicated. I see that activity from Davie has not slowed so I hope it's going well!

Best regards,

Marko Jukic

Clearview AI

(703) 939-2929

mmj@clearview.ai

On Tue, Sep 3, 2019 at 2:13 PM Adam Granit <adam_granit@davie-fl.gov> wrote:

Thank you. We have done well with the storm. Business should resume tomorrow and I can check again with the bosses about the purchase. I will let you know when I hear something.

Detective Adam Granit

Davie Police Department

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From: Marko Jukic [mailto:mmj@clearview.ai]

Sent: Tuesday, September 03, 2019 2:02 PM

To: Adam Granit <adam_granit@davie-fl.gov>

Subject: Re: Following up on our call re: Clearview

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Adam,

Thanks for the update. My thoughts are with Florida - stay safe out there. I used to live in the area.

Best regards,

Marko Jukic

Clearview AI

(703) 939-2929

mmj@clearview.ai

On Tue, Sep 3, 2019 at 8:41 AM Adam Granit
<adam_granit@davie-fl.gov> wrote:

Yes. I spoke to the command staff last week about it before the hurricane came by so we have been dealing with that. I know we are trying to find money in the new budget year, which starts in October. I can let you know either later this week or next week how it is going. The hurricane should be moved on by then, hopefully. Thank you.

Detective Adam Granit

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From: Marko Jukic [mailto:mmj@clearview.ai]

Sent: Monday, September 02, 2019 2:06 PM

To: Adam Granit <adam_granit@davie-fl.gov>

Subject: Re: Following up on our call re: Clearview

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Hi Adam,

Did you speak with your boss about Clearview? We see activity coming out of your department so it looks like it's still going well!

Just let me know what the next steps are.

Best regards,

Marko Jukic

Clearview AI

(703) 939-2929

mmj@clearview.ai

On Wed, Aug 21, 2019 at 5:44 PM Adam Granit
<adam_granit@davie-fl.gov> wrote:

Sorry, my boss was out of the office for a few days and now I am out of the office for a few days. I will be back in the office Friday and should be able to connect with my boss and talk to him more about it. I can let you know. Thank you.

Detective Adam Granit

Davie Police Department

Criminal Investigation Division

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adam_granit@davie-fl.gov

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and destroy all copies of the original message.

From: Marko Jukic [mailto:mmj@clearview.ai]
Sent: Wednesday, August 21, 2019 2:33 PM
To: Adam Granit <adam_granit@davie-fl.gov>
Subject: Re: Following up on our call re: Clearview

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Hi Adam,

Just wanted to check in regarding the procurement process. Is there a purchase order ready yet?

Let me know if you need any more documents or information.

Best regards,

Marko Jukic

Clearview AI

(703) 939-2929

mmj@clearview.ai

On Thu, Aug 1, 2019 at 1:31 PM Adam Granit <adam_granit@davie-fl.gov> wrote:

Thank you. I will let you know what the command staff says.

Detective Adam Granit

Davie Police Department

Criminal Investigation Division

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and destroy all copies of the original message.

From: Marko Jukic [mailto:mmj@clearview.ai]
Sent: Thursday, August 01, 2019 1:23 PM
To: Adam Granit <adam_granit@davie-fl.gov>
Subject: Following up on our call re: Clearview

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Hi Adam,

Great talking a moment ago. It's great to hear Clearview is helping your analysts already.

I've attached quotes for 1 and 3 accounts as well as our signed sole source statement and a pamphlet with more information. If you just want the 2 accounts, we could do 2 for \$4000. We're also happy to do something on a monthly basis if that helps with budgeting. Just let me know what you guys are thinking - we're always happy to cut a deal, especially with our smaller departments.

In Florida, we have the Broward County Sheriff's Office and the Gainesville, Coral Springs, Fort Lauderdale, and Sunrise PDs in various stages of contracting or successfully piloting. We have at least a dozen other departments across Florida including Miami and Tampa in the early stages of piloting.

Here are some other key points you can share regarding Clearview:

- Our proprietary database of 2+ billion faces pulls from open sources that no other software is pulling from to our knowledge. Clearview has results nobody else does. We are able to provide signed sole source/sole manufacturer letters.
- Our algorithm has an accuracy rate above 98.6% per third-party testing with Megaface. This is the highest in the world and higher than Google and Chinese companies. We are a U.S. company based in New York and over 200 law enforcement agencies nationwide are already using Clearview, ranging from federal/state agencies to local police

departments.

- Clearview searches take just 1-5 seconds to return results on your smartphone (both iPhone and Android) or computer and are unlimited. No waiting for results and no limits on searching.

That sounds like everything you need right now, but if you need any more information or documentation, just let me know here at mmj@clearview.ai or call me anytime at (703) 939-2929.

Looking forward to speaking again soon!

Best regards,

Marko Jukic

Clearview AI

(703) 939-2929

mmj@clearview.ai

On Aug 1, 2019, at 1:02 PM, Adam Granit <adam_granit@davie-fl.gov> wrote:

Detective Adam Granit

Davie Police Department

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<clearview_davie_quote_31_oct_2019.pdf>