

March 24, 1995(S'÷-£1\*

LeonsisRe: Time Warner/AOL mtg

Walt Isaac Steve C Bdunn1

NaviSoft

Posted on: Am- erica Online (using MAC 2.5.1) Thanks for writing from your vacation. The meeting yesterday was informat-mive...the basic message sent was you appreciate AOL, we can work with who we choose at T/W,but Corporate will decide which is the best methodology for all T/W online interests. Bill Dunn and Norm go way back and it -mwould appear there is more a personal relationship than a business relationship to develop. Bill is head of o-mur new division that will help develop websites for our content partners utilizing our tools and technology. -mHe reports to Steve Case and is a good friend of mine...he was on the Redgate Board of Directors. We look f-morward to working with Teymour...we look forward to getting back to Warner Online...but the asking price is o-mut of our reach...we are getting ready to get back to Money magazine.too. We aren also speaking with Time War-mner Cable on 2market..and with your people on a Parenting Channel. Wow...lots of opportunities for us togethe-mr. I concluded the meeting with the thought that you and me should go get a steak and a beer next time I am i-mn NY...OK with you? Have fun on your vacation....Lets figure out a way to work together...and stop the evil empire. Thx,Ted