

Joe's banking  
is time in the  
Franczek

speech

Small Things (Saucy group)  
Big Thing

These are our bottom lines -  
Other issues are important  
Accept the notion of austerity

Not 11<sup>th</sup> hour bottom lines because we are  
Sincere about settlement

Duration - 2 years

Money - 2% + steps will consider reduction  
of steps as long as they are of the  
same value

Health Insurance - incentive  
Status quo - wellness w/o penalty  
can make

Layoff & Recall  
Real recall that operates like the inter.  
agreement

Preserve Appendix H & the Cadre

Take away  
our 7%  
lengthen

Calendar - Preserve the 2011-2012,  
3.8% = lengthened calendar

Evaluation

Need our proposal

Social Workers / Nurses

New Diabetes / Allergy Plans

→ Use the 25 million