SUPERIOR COURT OF THE STATE OF CALIFORNIA
IN AND FOR THE COUNTY OF SAN FRANCISCO

OVERSTOCK.COM, INC., a Delaware corporation, et al.,

Plaintiffs,

Case No. CGC-07-460147

vs.

MORGAN STANLEY & CO., INCORPORATED, et al.,

Defendants.

VIDEOTAPED DEPOSITION OF MARC COHODES

Friday, November 18, 2011

11:09 a.m.

600 Montgomery Street, 14th Floor

San Francisco, California 94111

HIGHLY CONFIDENTIAL -- ATTORNEYS EYES ONLY

CERTIFIED COPY

REPORTED BY:

Jay W. Harbidge

CSR No. 4090

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24		
25		
		2

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1	SAN FRANCISCO, CALIFORNIA;
2	FRIDAY, NOVEMBER 18, 2011, 11:09 A.M.
3	
4	THE VIDEOGRAPHER: Good morning. We are
5	on the record.
6	This is the videotaped deposition of Marc
7	Cohodes in the matter of Overstock Incorporated, et
8	al, versus Morgan Stanley & Co., et al. This
9	deposition is taking place at 600 Montgomery Street,
10	14th Floor, San Francisco, California 94111 on
11	November 18th, 2011 at 11:09 a.m.
12	My name is Jerry Ku. I'm the
13	videographer with U.S. Legal Support. Video and
14	audio recording will be taking place unless all
15	counsel have agreed to go off the record.
16	Would all present please identify
17	themselves, beginning with the witness.
18	THE WITNESS: Marc Cohodes.
19	MR. SHAPIRO: David Shapiro of the firm
20	Boies, Schiller & Flexner, for the witness, Mark
21	Cohodes.
22	MR. FLOREN: Joseph Floren. I'm with
23	Morgan Lewis & Bochius, for the defendants Goldman
24	Sach & Co. and Goldman Sachs Execution & Clearing.
25	And Grace So, S-o, of my firm will be joining us
	_

8

1	shortly.
2	MR. SOMMER: Jon Sommer of Stein & Lubin
3	for the plaintiffs.
4	THE VIDEOGRAPHER: The certified court
5	reporter is Jay Harbidge.
6	Would you please swear in the witness.
7	
8	MARC COHODES,
9	having been first duly sworn, was examined and
LO	testified as follows:
11	
12	EXAMINATION
13	BY MR. SOMMER:
L4	Q. Would you state your name, please.
15	A. Marc Cohodes.
L6	Q. And do you understand that the testimony
L7	you're going to give here today is the same as if
18	you were testifying in a court of law, even though
L9	we're in this conference room?
20	A. Oh, for sure.
21	Q. Have you reviewed any documents in
22	preparation for this deposition?
23	A. No.
24	Q. Did you do anything to prepare, other
25	than to meet with your counsel?

1	A. No. Washed my hair, shaved, put on a
2	clean shirt.
3	Q. Is it correct that in 2006 you were the
4	managing partner of a hedge fund named Copper River
5	Partners?
6	A. I don't know if I was a managing partner
7	in 2006? I was a general partner. I don't know if
8	I was a managing partner in 2006.
9	Q. Well, let's back up a minute. Is it
LO	correct that Copper River Partners was previously
11	named Rocker Partners?
12	A. Yes.
13	Q. And is it correct that you were a
L4	general partner of Rocker Partners?
15	A. Yes.
L6	Q. And was David Rocker also a general
L7	partner of Rocker Partners?
18	A. Yes.
L9	Q. And did he retire around April of 2006?
20	A. If that's I mean, I'm just not if
21	it's if that's the date, that's the date. I know
22	he retired in April. I forget what year. I'm not
23	prepared for that. I have not I haven't reviewed
24	anything for this deal, so if you say 2006.
25	Q. Is it correct that when Mr. Rocker
	10

1	retired, the name was changed from Rocker Partners
2	to Copper River Partners?
3	A. Yes.
4	Q. And at that time you became the managing
5	general partner of Copper River Partners?
6	A. Yes.
7	Q. I'm going to hand you Exhibit 1.
8	(Deposition Exhibit 1
9	marked for identification.)
10	MR. SHAPIRO: Now, are these documents
11	that we talked about and that you spoke to me
12	MR. SOMMER: This is a document that you
13	produced to the defendants in this action. It has a
14	Bates number that your firm put on it, CRP-SF.
15	MR. SHAPIRO: I see.
16	BY MR. SOMMER:
17	Q. Exhibit 1, is that an organizational
18	chart of Copper River.
19	A. Yes.
20	Q. And
21	MR. SHAPIRO: Can you just specify which
22	page? Because I think he's only looking at the
23	first page.
24	BY MR. SOMMER:
25	Q. Okay. Well, there are multiple pages
	11

1	here, but just looking at the first page.
2	A. Yes, yes.
3	Q. And is it correct that as shown in this
4	organizational chart, as well as being the managing
5	partner you were president of Copper River
6	Management, LP?
7	A. If you say so. I mean, I'm not I had
8	many different entities.
9	Q. Without going through every entity, is
10	it correct that you were the top person
11	A. Yes, I was in charge of the entities.
12	Q. Okay.
13	A. How's that?
14	Q. And you were based in Larkspur,
15	California; is that right?
16	A. Yes.
17	MR. FLOREN: Objection, vague as to
18	time.
19	BY MR. SOMMER:
20	Q. The entirety of your well, how long
21	were you a partner of Rocker Partners and then
22	Copper River Partners, roughly?
23	A. Oh, boy.
24	Q. You can estimate.
25	A. I was a partner of Rocker Partners in
	12

1	'87 maybe. And there were three offices: Larkspur,
2	Jersey, Boston.
3	Q. And were you personally at all times
4	working in the Larkspur office?
5	A. No. I used to work in New York.
6	Q. Okay. Do you recall what year you began
7	working in the Larkspur office?
8	A. No.
9	Q. Were you in the Larkspur office by the
10	year 2000?
11	A. Probably, yes. Yes, probably.
12	Q. Were you in the Larkspur office by the
13	year 2004?
14	A. Yes.
15	Q. Okay. So from 2004 let's say 2004 to
16	2008, you at all times were working out of the
17	Larkspur office?
18	A. Yes.
19	Q. And in the 2004 to, say, 2008 time
20	period, you were a resident of California, correct?
21	A. Yes, uh-huh.
22	Q. And let's just narrow it down a little
23	bit. Let's say in 2006, is it correct that one of
24	your partners was M.W. Montgomery?
25	A. Yes.

1	Q. And he also worked in the California
2	office?
3	A. Yes.
4	Q. And another partner was Richard Sauer;
5	is that right?
6	A. Yes.
7	Q. And he also worked in the California
8	office?
9	A. Yes.
10	Q. And then a senior analyst was Russell
11	Lynde, right?
12	A. Yes, yes.
13	Q. And did he become a partner too?
14	A. Yes.
15	Q. And he also worked in the California
16	office?
17	A. Yes.
18	Q. And is it correct that you had ultimate
19	control of all investment decisions by Copper River
20	Partners?
21	A. Yes, from 2006, or that date that you
22	said, on.
23	Q. You're saying from the time it became a
24	Copper River Partners?
25	A. Yes, yes.
	14

1	Q. And before that time, is it correct that
2	you shared investment power with David Rocker?
3	A. Yes.
4	Q. Okay. And was it equal between the two
5	of you?
6	A. It was more David followed certain
7	stocks or was responsible for certain stocks, and I
8	was responsible for certain stocks. It wasn't one
9	of those percentage type deals.
LO	Q. Okay. And is it correct that you were
11	the one who decided to open a short position in
12	Overstock?
13	A. Yes.
L4	Q. Okay. And was that in 2004?
15	A. I don't know on the dates, but if you
16	say so and have the trades, I'm sure that's right.
L7	Q. Okay. We can go over some trades later.
18	Is it correct that, generally speaking,
L9	the investment model for Rocker Partners and Copper
20	River was to take concentrated positions in a
21	limited number of stocks?
22	A. Uh-huh, yes.
23	Q. And did Copper River have a focus on
24	taking short positions as opposed to long positions?
25	A. Yes.

1	Q. And did Copper River also act as a
2	subadvisor for other hedge funds such as Provident
3	and Ranger?
4	A. I guess. I'm I think that was more
5	of a managed account, but if that's your choice of
6	words. I know we had some business dealings with
7	them, but that was more David's thing than mine.
8	Q. Well, I'm not trying to get hung up on
9	the word "subadvisor."
10	Did Copper River select short positions
11	for hedge funds with which it had a relationship
12	such as Ranger Capital?
13	MR. SHAPIRO: I'm going to object. One
14	of the objections we raised to the deposition notice
15	or the subpoena is that Mr. Cohodes was subpoenaed
16	in his individual capacity. You can ask him
17	questions from our perspective, you can ask him
18	questions about what he did or what he knows, but
19	he's not here as a person most qualified to
20	represent any particular Copper River entity.
21	MR. SOMMER: Will, he was the general
22	partner, so I can ask him about the business.
23	THE WITNESS: No, but the the Ranger
24	and Provident things predated that was a Rocker
25	Partners deal, not a Copper River deal. So I think

1	that stuff was no longer around when I took control.
2	
	That was a that predated the switch to Copper
3	River, if that's a help. That was a that was
4	a it was more that was a David deal.
5	BY MR. SOMMER:
6	Q. Let me try to ask it this way: Copper
7	River was well known for its experience in shorting
8	companies; is that fair to say?
9	A. Yes.
LO	MR. SHAPIRO: Objection. You can ask
11	him questions about what he knows, but what other
12	people thought and what it was well known for, he'll
13	be speculating about what other people think or what
L4	he thinks other people thought.
15	You can ask him what he did and what he
16	knows. He's here as a fact witness.
L7	BY MR. SOMMER:
18	Q. Is it correct that it was well known for
L9	its expertise
20	MR. SHAPIRO: Don't answer
21	BY MR. SOMMER:
22	Q in shorting?
23	MR. SHAPIRO: Don't answer that
24	question.
25	MR. SOMMER: Well, that's an improper
	17

1	instruction.
2	MR. SHAPIRO: Well, then we can stop the
3	deposition, go get a protective order if that's what
4	you want.
5	MR. SOMMER: Because I'm asking him if
6	it was well known for its expertise in shorting.
7	That's just a general question about the business.
8	MR. SHAPIRO: I'm telling you my
9	objection and I think I've stated it as clearly as I
10	can.
11	MR. SOMMER: Well, I don't understand
12	what it is.
13	MR. SHAPIRO: The objection is that
14	you're asking him to testify about what other people
15	think, what other people think.
16	MR. SOMMER: Then object it calls for
17	speculation. That's an objection to the form of the
18	question. That's not a basis to instruct someone
19	not to answer.
20	MR. SHAPIRO: Well, it is a basis
21	because he's here to testify about what his own
22	knowledge is, not on what other people's knowledge
23	or thinking may be.
24	So we want to answer all of the
25	questions. You can probe his memory for the things

18

1	that he recalls about whatever is relevant to your
2	case, but you can't ask him questions that ask him
3	to speculate about what other people might think.
4	BY MR. SOMMER:
5	Q. What was your understanding as to why
6	another hedge fund would come to Copper River
7	seeking advice on short positions?
8	A. Am I good to answer this one?
9	MR. SHAPIRO: If you have an
LO	understanding about what other people think, yes,
11	you can answer.
L2	THE WITNESS: The only thing I would
13	think is that people wanted help in either selecting
L4	or managing a short portfolio.
L5	BY MR. SOMMER:
L6	Q. And did you personally assist Provident
L7	and Ranger in establishing a short position in
L8	Overstock?
L9	A. That would be no.
20	MR. SOMMER: I'm going to mark as
21	Exhibit 2.
22	(Deposition Exhibit 2
23	marked for identification.)
24	BY MR. SOMMER:
25	Q. Exhibit 2, if you look back at the
	10

1	fourth page, I think you'll see a subpoena to you?
2	A. Yep.
3	Q. Do you recall this subpoena being served
4	on you?
5	A. Yes.
6	Q. Okay. And there are certain requests
7	for documents starting on page 4 of the attachment.
8	There you go.
9	A. Uh-huh, yes.
10	Q. Are you familiar with these requests?
11	Could you look them over?
12	A. Sort of.
13	Q. Let me ask you for number 2. It
14	requests all communication with William Conley, John
15	Masterson, James Conti, Ralane Bonn, Richard Sussman
16	and Robert Ceremsak. Do you see that?
17	A. Yes.
18	Q. And did you know each of those people at
19	Goldman Sachs?
20	MR. SHAPIRO: Object to the form.
21	BY MR. SOMMER:
22	Q. All right. I'll ask it one-by-one,
23	then.
24	Did you know William Conley?
25	A. Yes.
	20

1	Q.	Did you know John Masterson?	
2	Α.	Yes.	
3	Q.	Did you know James Conti?	
4	Α.	Yes.	
5	Q.	Did you know Ralane Bonn?	
6	Α.	I don't think so.	
7	Q.	Did you know Richard Sussman?	
8	Α.	Yes.	
9	Q.	And did you know Robert Ceremsak?	
10	А.	Yes.	
11	Q.	Did you email William Conley from time	
12	to time?		
13	Α.	Yes.	
14	Q.	Okay. You did do any sort of a make	
15	any sort of	efforts to obtain emails that would be	
16	requested b	y this request number 2 in responding to	
17	the subpoen	a?	
18	Α.	Yes.	
19	Q.	Okay. Can you describe for me what you	
20	did.		
21		MR. SHAPIRO: Well, let me he can	
22	answer that	question, but let me state for the	
23	record what	we did.	
24		We served on counsel for the case that	
25	we're here	for objections to the subpoena, to each	
			21

1 one of the requests. With respect to request number 2 1, Mr. Sommer, after receiving our objections, 3 offered to narrow the request. 4 We then reached an agreement that Mr. Sommer would use particular search words, and I 5 6 don't have them in front of me, to run a search 7 through the production of documents that Copper 8 River had provided to Overstock in the Marine case, 9 Overstock versus Gradient and Copper River, and then 10 furnished me with the documents that he thought were 11 responsive as narrowed, as the subpoena is narrowed, 12 and he sent me those last night. 13 I've looked through them. There are 122 14 pages, I think, and they seem to me, looking at them 15 and looking at the search words that Mr. Sommer 16 indicated he was going to use, they seem to me to be 17 responsive. So as we understand it, those 122 pages 18 are the documents that are responsive to the 19 narrowed version of request number 1. 20 With respect to the other requests, the 21 objections that we served, and that's numbers 2 22 through 9, the objections that we served indicated 23 that there were no responsive documents. 24 MR. SOMMER: I agree with the 25 description of how we addressed request number 1, 22

1	and we may end up marking those 122 pages just for
2	the record later.
3	As to the other requests, I think I'll
4	just introduce the objections and ask about certain
5	statements made in those objections.
6	(Deposition Exhibit 3
7	marked for identification.)
8	BY MR. SOMMER:
9	Q. Actually, before we get to Exhibit No.
10	3, I think you were about to say something in
11	response to, did you make any efforts to obtain
12	documents or look for documents that we requested by
13	request number 2?
14	A. Yes, we've been out of business and
15	liquidated for some time. And I went to Phil Renna
16	and asked him if we had anything, and he said we
17	have nothing. We sold our server; we have now
18	copies of email docs, anything as it relates to any
19	of these anything in this request.
20	BY MR. SOMMER:
21	Q. So you're not aware of any if you
22	wanted an email, let's just say for your own
23	personal knowledge, you're not aware of any way to
24	obtain an email that
25	A. No.

1	Q that you let me just finish the
2	question for the record.
3	A. Yes, but I mean, I'm just there's
4	Q. You're not as you sit here today,
5	you're not aware of any way to obtain an email that
6	you may have sent back in 2006 or 2007 to someone
7	like William Conley?
8	A. No.
9	Q. And you believe that all of the servers
LO	that had such emails have been sold?
11	A. Sold, thrown out, gotten rid of.
12	Q. Are you aware of any sort of backup that
L3	was created anywhere like on a hosting service?
L4	A. (No audible response.)
15	Q. Is that "no"?
L6	A. That's no.
L7	Q. And have you stored records with counsel
18	beyond records from prior litigation?
L9	A. No, not to my knowledge.
20	Q. And was Phil Renna the person who was
21	functionally in charge of managing your record
22	retention?
23	A. I don't even recall, but he's the only
24	one who is still you know, he can write some
25	Copper River checks, so we still have some money
	24

1	that's still waiting to get sent out. But he's
2	only, you know, part-time. He spends an hour a week
3	maybe at this. There's no Copper River employees.
4	There's no there's no there there. Everyone's
5	moved on.
6	Q. Did you have computers in Larkspur?
7	A. At one time.
8	Q. Do you know if you kept any of those?
9	A. No, we haven't. We didn't.
10	Q. And did you download your emails onto
11	any sort of personal system?
12	A. No.
13	MR. SOMMER: I'll mark as Exhibit 4.
14	(Deposition Exhibit 4
15	marked for identification.)
16	BY MR. SOMMER:
17	Q. Exhibit 4, which was previously marked
18	Exhibit 347 to your deposition in prior litigation,
19	do you recognize this as a listing of trades in
20	Overstock by Copper River Partners?
21	MR. SHAPIRO: Is this one of the 122? I
22	don't remember seeing this one.
23	MR. SOMMER: Copper River produced prior
24	depositions to Mr. Floren. You put a Bates number
25	at the bottom that's CPR-SF.

1	MR. SHAPIRO: Okay.
2	MR. SOMMER: And so I'm using some of
3	the exhibits from the depositions that you've
4	produced.
5	MR. SHAPIRO: Got it, thank you.
6	MR. FLOREN: And just for the record,
7	what Mr. Sommer is referring to is the fact that in
8	December of 2009, my office, on behalf of Goldman
9	Sachs, served a subpoena on Copper River Management
10	and Copper River Partners and sought certain
11	documents. And on behalf of those entities, Mr.
12	Shapiro, you appeared as counsel and objected to the
13	subpoena, and we resolved those objections with
14	everybody reserving their rights by Copper River
15	Partners and Management agreeing to produce certain
16	documents, which largely consisted of deposition
17	transcripts and exhibits.
18	MR. SHAPIRO: Okay.
19	MR. FLOREN: And that production
20	happened sometime in 2010.
21	MR. SHAPIRO: Thank you.
22	BY MR. SOMMER:
23	Q. So do you recognize Exhibit 4 as a
24	summary of trading in Overstock by Copper River
25	Partners?

1	N Vog
	A. Yes.
2	Q. And would you turn to page 12. There's
3	page 12 of 33. Do you see near the top left it
4	refers to short sales?
5	A. Yes.
6	Q. So is that a listing of short sales by
7	Copper River in Overstock?
8	A. Yes.
9	Q. And if you turn to page 24 of 33
LO	A. Yes.
11	Q if you look in the middle of the page
12	it says "Short Covers." Do you see that?
13	A. Yes.
L4	Q. Is that a listing of short covers by
L5	Copper River in Overstock?
L6	MR. FLOREN: Objection, vague and
L7	ambiguous.
L8	THE WITNESS: Yes.
L9	BY MR. SOMMER:
20	Q. Can you tell me what short cover is in
21	plain English?
22	A. It's just the unwinding of a short sale.
23	Q. And is a short sale where you sell stock
24	that you borrow but do not own?
25	A. Yes.

1	Q. And when you give that testimony, is
2	that based on your more than twenty years of
3	experience in short selling?
4	A. Yes.
5	Q. And if Copper River could not borrow
6	this stock, it wouldn't sell short the stock; is
7	that right?
8	MR. FLOREN: Object to the form.
9	THE WITNESS: Yes.
10	BY MR. SOMMER:
11	Q. Okay. And is it your understanding that
12	selling short without borrowing the stock is called
13	naked short selling?
14	MR. FLOREN: Same objection.
15	THE WITNESS: One way to describe it,
16	yes.
17	BY MR. SOMMER:
18	Q. And to your knowledge, you were
19	paying well, for a stock like Overstock, is it
20	correct that you had to pay a borrow fee each time
21	you were selling short Overstock?
22	MR. FLOREN: Object to the form, vague
23	and ambiguous.
24	MR. SHAPIRO: And objection, lack of
25	foundation, hypothetical question, speculation,
	28

1	calls for speculation.
2	THE WITNESS: Shall I answer?
3	BY MR. SOMMER:
4	Q. Yes, you can answer
5	MR. SHAPIRO: His question is for a
6	stock like Overstock. I don't have the LiveNote in
7	front of me. So he's asking you a theoretical
8	question.
9	THE WITNESS: I like you, Jonathan. I
LO	think you need to ask a better question and then I
11	can give you a better answer.
12	BY MR. SOMMER:
13	Q. Well, you have lots of experience in
L4	shorting stocks, right?
15	A. Well, if you promise to make this whole
L6	thing simple
L7	Q. I'll try to make it simple. You have
18	lots of experience in shorting stocks, correct?
L9	A. Yes.
20	Q. And one of the things you consider when
21	shorting a stock is what the borrow fee is
22	associated with a stock, correct?
23	A. Yes.
24	Q. Okay. And the borrow fee is money that
25	you would pay to your clearing firm in connection

1	with shorting the stock; is that right?
2	A. Yes.
3	Q. And for Overstock, there typically, to
4	your recollection, was a substantial borrow fee,
5	wasn't there?
6	MR. FLOREN: And objection, vague as to
7	time.
8	MR. SHAPIRO: Yes, and objection, lack
9	of foundation with respect to the witness' knowledge
10	of short sales in Overstock.
11	THE WITNESS: To make this process go
12	faster, I'll give you an answer even though it's not
13	really your question.
14	When I first shorted Overstock, and my
15	only trades I ever did in Overstock in 2004, there
16	was never a borrow problem; there was never a borrow
17	issue. So there was no fee; there was no negative
18	rebate; it was never an issue when I first did the
19	trade.
20	The lawyer down there objected to time.
21	Yeah, I mean, we were in Overstock a long period of
22	time, and as things progressed, your issues
23	became your question becomes relevant.
24	But when I first did the trade, which is
25	all I can speak of to this, there was never a borrow
	30

1	issue in 2004.
2	BY MR. SOMMER:
3	Q. Well, is it correct that you would speak
4	with David Rocker on a very frequent basis as
5	partners?
6	A. Yeah, but over a whole variety of
7	things, not specifically this or something else. It
8	was just
9	Q. You would talk with him about Overstock,
10	correct?
11	A. Among many things.
12	Q. And wasn't one of the things you talked
13	about with him that Overstock was an expensive stock
14	to borrow?
15	MR. FLOREN: Objection, vague and
16	ambiguous.
17	MR. SHAPIRO: Object to the form.
18	THE WITNESS: Well, from when I first
19	put in the trade in February of 2004 to somewhere
20	down the line, it became an expensive stock to
21	borrow. When exactly it was, I don't remember. But
22	at some point in our history of this, yeah, it
23	became expensive to borrow, yes.
24	BY MR. SOMMER:
25	Q. Okay. And when you paid that borrow fee
	31

1	for Overstock or any of your stocks, you believed
2	that your clearing firm is actually borrowing the
3	stock on your behalf; is that right?
4	A. Absolutely.
5	Q. And your clearing firm at all times was
6	Goldman Sachs, correct?
7	MR. FLOREN: Objection to the form,
8	vague and ambiguous. I'm going to have an objection
9	in you're not specific on the name of the Goldman
LO	Sachs entity. There are two Goldman Sachs entities
11	that are defendants in this case.
12	BY MR. SOMMER:
13	Q. We can specify the entity. Was your
L4	clearing firm Goldman Sachs & Co.?
15	MR. SHAPIRO: If you know.
L6	THE WITNESS: I don't know.
L7	(Deposition Exhibit 5
18	marked for identification.)
L9	BY MR. SOMMER:
20	Q. Exhibit 5, is that an account statement
21	for your firm from Goldman Sachs & Co.?
22	A. It would appear to be that, yes.
23	Q. Does that lead you to believe that
24	Goldman Sachs & Co. was your clearing firm?
25	A. Yes.

1	Q. And so if I refer to Goldman Sachs, I'll
2	just be referring to Goldman Sachs & Co., okay?
3	A. Fine.
4	Q. So is it correct that, say, from 2004 to
5	2008 Goldman Sachs was your clearing firm?
6	A. Ye.
7	Q. Would you have paid a borrow fee to
8	Goldman Sachs if they had told you that they weren't
9	actually borrowing and making delivery on your
10	Overstock trades?
11	MR. FLOREN: Object to the form,
12	improper hypothetical, lacks foundation,
13	argumentative.
14	THE WITNESS: No.
15	MR. FLOREN: I want to just be real
16	clear for the record, Counsel. Every time you say
17	"Goldman Sachs," you're referring to Goldman Sachs &
18	Co., is my understanding.
19	MR. SOMMER: Yes.
20	MR. FLOREN: If it's not your
21	understanding, then I'm going to need to keep
22	objecting on that basis. Is that right?
23	MR. SOMMER: No. We're exclusively
24	referring to Goldman Sachs & Co. unless I
25	specifically say otherwise.

1	MR. FLOREN: Thank you.	
2	BY MR. SOMMER:	
3	Q. And did you ever come to believe that	
4	Goldman Sachs had not been borrowing stock when you	
5	were short selling stock?	
6	MR. FLOREN: Objection, vague and	
7	ambiguous.	
8	MR. SHAPIRO: Objection, lack of	
9	foundation.	
10	THE WITNESS: That's just speculation on	
11	my part at this point in time.	
12	BY MR. SOMMER:	
13	Q. Well, I'm asking for your belief, so	
14	just tell me what your belief is one way or the	
15	other.	
16	MR. FLOREN: Same objection.	
17	MR. SHAPIRO: Don't speculate; just say	
18	what you answer the question about what you know.	
19	You're here to testify, as a fact witness, what you	
20	know from seeing, hearing	
21	THE WITNESS: I don't know. I just	
22	don't know. I mean, I just I don't know.	
23	MR. SOMMER: I'll mark as Exhibit 6.	
24	(Deposition Exhibit 6	
25	marked for identification.)	
	3	4

1	MR. SHAPIRO: This a copyright
2	violation, this whole book.
3	BY MR. SOMMER:
4	Q. Are you familiar with Exhibit 6, a book
5	by Richard Sauer named "Selling America Short"?
6	A. I am, indeed.
7	Q. Richard Sauer was your partner at Copper
8	River, correct?
9	A. Yes.
10	MR. FLOREN: Object to the form, object
11	vague as to time.
12	BY MR. SOMMER:
13	Q. And he well, did you assist Mr. Sauer
14	in any way in writing this book?
15	A. No.
16	Q. Did he consult with you from time to
17	time on issues about Copper River in preparing the
18	book?
19	A. No.
20	Q. Did you read drafts of the book?
21	A. No.
22	Q. Did you read the book?
23	A. Totally.
24	Q. Did you agree with what Mr. Sauer said
25	in the book?
	35

1	MR. FLOREN: Object to the form,
2	grotesquely compound.
3	MR. SHAPIRO: Objection. Again
4	MR. SOMMER: We can go to the specific
5	statement. You objected compound. I'll withdraw it
6	and move to something specific.
7	BY MR. SOMMER:
8	Q. I'd like you to turn to page 300,
9	please.
10	Before I get to the exact language, let
11	me just back up a minute and ask you, was there a
12	time when the firm, Copper River, was under a lot of
13	pressure to reduce some short positions?
14	MR. FLOREN: Vague and ambiguous.
15	BY MR. SOMMER:
16	Q. In 2008?
17	MR. SHAPIRO: I'll let him answer the
18	question. But again, you subpoenaed him in his
19	individual capacity. You're right that he was a
20	general partner, but you're asking about an entity.
21	There are multiple Copper River entities.
22	You can answer if you know. You answer
23	from your own personal knowledge and from what you
24	did and experienced.
25	BY MR. SOMMER:
	26

1	Q. I'm trying to get to the point without
2	too many lead-up questions to keep this as brief as
3	I can. I can back up and ask more questions.
4	A. Okay. Just simplify a little bit for
5	me.
6	Q. Do you recall there was a time when you
7	were asked by Goldman Sachs to reduce your short
8	positions in 2008?
9	A. "Asked" isn't the word, but yeah.
10	Q. Can you tell my generally what was going
11	on?
12	MR. FLOREN: Vague and ambiguous.
13	THE WITNESS: Ask me generally what was
14	going on?
15	BY MR. SOMMER:
16	Q. Around September 2008 when you were in
17	communication with Goldman Sachs about
18	A. Are you asking for a timeline of what
19	was going on or
20	Q. I'm asking you, why were you reducing
21	positions in September 2008 in general?
22	MR. SHAPIRO: He's asking a different
23	question. Ignore the prior question. Now the
24	question is, why did you reduce positions, you
25	personally?

1	THE WITNESS: Goldman said we had to.
2	Goldman put us under a house margin call, so we were
3	left with no choice but to reduce positions. They
4	demanded it.
5	BY MR. SOMMER:
6	Q. Okay. And in the world of short
7	selling, to reduce a position, is that effectively
8	done by buying stock to cover the short position?
9	A. Yes.
10	Q. And did you have discussions with your
11	partners, including Mr. Sauer and Russell Lynde
12	about buying stock to close out your short positions
13	at that time in September 2008?
14	A. Yes.
15	Q. And were people generally upset about
16	what was going on in terms of closing out these
17	positions?
18	MR. SHAPIRO: Object to the form.
19	THE WITNESS: Deeply so.
20	MR. SHAPIRO: When you "say people," you
21	mean people that he works with?
22	BY MR. SOMMER:
23	Q. Well, let me just start with you.
24	A. Yes.
25	Q. Were you personally upset?
	38

1	A. Yes.
2	Q. Can you describe for me in your own
3	words why you were upset?
4	A. Basically Goldman was in the process of
5	putting us out of business, so that's why I was
6	upset.
7	Q. Okay. And what was the process of
8	putting you out of business?
9	A. Forcing us to close positions in a
LO	reckless fashion.
11	Q. And what was your understanding as to
L2	why well, what was told to you as to why you had
L3	to close the positions?
L4	MR. FLOREN: Object to the form, vague
15	and ambiguous.
L6	THE WITNESS: What was told to you
L7	what was told to me? Goldman said they had us
L8	had their various accounts under a house margin call
L9	and we had to get off the call, and the only way off
20	the call was to eliminate/reduce positions.
21	BY MR. SOMMER:
22	Q. And were you speaking with a particular
23	person in Goldman at that time?
24	MR. FLOREN: Objection, vague and
25	ambiguous, speaking about what?

1	BY MR. SOMMER:
2	Q. What you just talked about.
3	MR. FLOREN: "At that time," what is
4	that time? These are all extremely vague questions.
5	MR. SOMMER: Object to the statements on
6	the record.
7	MR. FLOREN: I'm trying to help you out
8	because I'm going to keep objecting. Anyway, go
9	ahead.
LO	BY MR. SOMMER:
11	Q. Who at Goldman told you that you had to
L2	reduce these positions?
L3	A. Sussman, Richard Sussman; some Indian
L4	fellow who was running that outfit, I think Ravi.
15	Q. Ravi Singh?
16	A. Ravi Singh, yes.
L7	Q. Did you understand Ravi Singh to be the
18	head of prime brokerage at Goldman Sachs?
L9	A. I didn't know who he was, but he was
20	just a mother fucker. That's what I understood him
21	to be.
22	Q. And was Richard Sussman someone you knew
23	from before, or was this the first time you had run
24	into him?
25	A. The first time I had run into him.

40

1	Q. And what did you understand his role in
2	Goldman to be?
3	A. Some form of "yes" man from the
4	organizational chart on down. He just told accounts
5	what the higher-ups said to do.
6	Q. Did he tell you, when he told you to
7	reduce your position, that that was the an
8	instruction from Ravi Singh?
9	A. Yes.
10	Q. Were you instructed to reduce your
11	position even when you were in compliance with your
12	margin agreement?
13	MR. FLOREN: Objection, vague and
14	ambiguous, lacks foundation.
15	THE WITNESS: Absolutely.
16	BY MR. SOMMER:
17	Q. Did someone tell you why you had to
18	reduce your positions even though you were in
19	compliance with your margin agreement?
20	MR. FLOREN: Same objection, calls for a
21	legal conclusion.
22	THE WITNESS: No.
23	BY MR. SOMMER:
24	Q. Did you try calling anyone you knew at
25	Goldman like William Conley to talk about it?
	Л1

1	A. Yes, I talked to everybody.
2	Q. Did you talk with William Conley at that
3	time?
4	A. No. He wouldn't take my call.
5	Q. Did you call John Masterson?
6	A. No. He wasn't with Goldman at the time.
7	Q. Did you try calling Jim Conti?
8	A. I tried calling everybody I knew there.
9	Q. Did that include Jim Conti?
LO	A. Yes.
11	Q. Would he take your call?
12	A. I think he did. Yes, he took my call.
13	Q. Do you recall what you talked to him
L4	about specifically?
15	A. Yes. I said, "What the hell are these
L6	guys doing?" And he said he didn't know; it's out
L7	of his hands.
L8	Q. Did you know well, just to be clear,
L9	from that time in September 2008 to the present, did
20	you ever talk to William Conley about did you
21	ever talk to William Conley again?
22	A. No.
23	Q. Can you tell me roughly how many times
24	you tried calling him in September 2008, to the best
25	of your recollection?

1	A. Fifty.
2	Q. And did you leave messages each time?
3	A. Yep.
4	Q. And he never called you back once?
5	A. Not once.
6	Q. How long in 2008, how long had you
7	known Mr. Conley?
8	A. Since he was ever since he was
9	employed by Goldman. I don't know, a dozen years at
LO	least.
11	Q. Did you consider him to be someone who
L2	was there to be your trusted partner?
13	MR. FLOREN: Objection, argumentative,
L4	vague and ambiguous, calls for speculation.
15	MR. SHAPIRO: Yes. I'll object because
16	you're asking him for his opinion, and I think
L7	you're asking for his professional opinion given
18	that it's in the course of his profession, and I
L9	think that's outside the scope of your deposition
20	subpoena.
21	BY MR. SOMMER:
22	Q. Well, my question stands. Did you
23	consider William Conley to be your trusted partner?
24	MR. FLOREN: Same objection.
25	MR. SHAPIRO: Same objection.

1	THE WITNESS: Trusted, yes, I trusted
2	him; partner, I don't know if "partner" is the right
3	word. I thought they were our trusted whatever a
4	prime broker can be described as. I don't know
5	partner. Trusted, yeah, trusted. I trusted him,
6	that's true. I don't know about partner.
7	BY MR. SOMMER:
8	Q. And you sit here today, do you still
9	trust him?
LO	A. No. God, no.
11	Q. Do you see page 300, the first full
L2	paragraph, I'm going to read that and then I'm going
13	to ask you a question. It says:
L4	"So would another theory that Russell
15	proposes. He wonders if Goldman failed to
L6	borrow shares it shorted for our accounts,
L7	perhaps relying on the trusty options market
18	maker exemption, and with the tightening up of
L9	the SEC short sale rules, is now making us
20	cover these naked short position at rapidly
21	escalating prices."
22	Do you see where I read that?
23	MR. FLOREN: I'm sorry, Counsel, what
24	page are we on?
25	MR. SOMMER: Page 300, the first full
	44

1	paragraph.
2	THE WITNESS: Yes, I see where you read
3	that.
4	BY MR. SOMMER:
5	Q. Have you read that before today?
6	A. Uh-huh, yes.
7	Q. And "Russell" is referring to your
8	partner Russell Lynde, right?
9	A. Yes.
LO	MR. SHAPIRO: Objection, only if you
11	know. It may be a fair inference; it may be an
12	inference Mr. Sommer wants to draw. You're here to
13	answer fact questions.
L4	THE WITNESS: That's fair, yes.
15	BY MR. SOMMER:
L6	Q. Do you recall being present with Russell
L7	Lynde and discussing whether or not Goldman had
18	naked positions?
L9	MR. FLOREN: Objection, vague and
20	ambiguous.
21	THE WITNESS: Yes, we discussed it.
22	BY MR. SOMMER:
23	Q. Can you tell me what you discussed?
24	A. I couldn't understand why, with the
25	change of the rules, why Goldman, after paying them
	45

1	many hundreds of millions over the years, would be
2	so heavy-handed to us, what would what would
3	justify that type of behavior. That's what we would
4	discuss.
5	Q. And did you discuss something specific
6	concerning naked short positions when you were
7	talking about that?
8	A. Well, we knew we knew that we were
9	paying large sums of money for borrowed stock, so we
10	knew we didn't have naked positions, Copper River,
11	but we also wondered what would force Goldman to act
12	so aggressively and heavy-handed over such a short
13	period of time in a stock market that was basically
14	in free-fall and not give us rationale.
15	So we assumed assumed, didn't know
16	that this could have been an issue with them.
17	Q. By "this," you mean that there were
18	naked short positions?
19	A. Yeah, yes.
20	Q. And were you trying to when you said
21	you tried calling William Conley fifty times, is
22	that one of the things you wanted to ask him?
23	A. I wanted to ask him, what the fuck is
24	going on, that's what I wanted to ask him, and "What
25	are you doing?"
	46

1	Q. Did you want to ask him if Goldman had a
2	naked short position?
3	A. Yes, among many things, yes.
4	MR. FLOREN: Objection, vague and
5	ambiguous.
6	THE WITNESS: I mean, basically the
7	theory was by Goldman putting us out of business,
8	if and that's a big "if" because I don't know
9	I'm not privy to what Goldman does by a putting
LO	us out of business and forcing us to cover, would
11	that have solved their issue, their naked issue
L2	because they had no economic reason to do what they
13	did, and they caused us an awful lot of harm.
L4	That's for sure.
15	BY MR. SOMMER:
L6	Q. Did you try discussing that with Richard
L7	Sussman?
18	A. Yeah, yes, we did.
L9	Q. And did he ever give you any concrete
20	information in response?
21	A. Yeah. The quote he told me, and I'll
22	never forget it, is he said, "Sometimes when
23	there's a house fire, you end up burning down the
24	block." You know, and what I implied from that was
25	that we were an unintended consequence of what was
	45

1	going on.
2	And this is a bonus for you: That
3	cocksucker Ravi Singh never had the whatever to call
4	and explain exactly what was going on and why,
5	never, most cold-blooded thing I've ever seen in my
6	life.
7	Q. And did Richard Sussman ever tell you in
8	some way that he wasn't allowed to give you full
9	information about what was going on with regard to
10	Copper River?
11	MR. FLOREN: Objection, argumentative,
12	lacks foundation.
13	THE WITNESS: Absolutely.
14	BY MR. SOMMER:
15	Q. Can you describe for me, as best you
16	recall, what he said in that regard?
17	A. He said that his hands were tied, it
18	made him sick, he'd never seen anything like it.
19	What made it particularly aggravating,
20	again, and this is something I'll never forget, is
21	that it was one of the Jewish holidays when we were
22	in compliance, and we did exactly what we had to do,
23	and Sussman said we were in compliance, he called me
24	and told me that this nonsense was over.
25	And the next day he showed up thinking
	48

1	we were going to be okay and said, "Nope, nope.
2	You have to keep going." And that's when we were
3	furious, and that's when he said his hands are tied;
4	you know, it's Ravi's call. He specifically said
5	that, as did his he had some sidekick who he
6	worked with too who also commented at that point
7	because he was sick to his stomach, that he'd never
8	seen anything like it either, what went on.
9	Q. Do you recall the name of that other
LO	person?
11	A. Huh-uh, I don't. If you told it to me,
12	I would, but I don't remember.
13	Q. How many times have you spoken with Ravi
L4	Singh?
15	A. Probably twice, maybe three times.
L6	Q. And it was right at that same time
L7	period, is that right, when all of this was going on
L8	about reducing your positions?
L9	A. No. It was before when he said this is
20	what we had to do. And we said why, and he told us,
21	and it wasn't a valid reason. And I argued with him
22	and he got pissed off, and it seemed like he got
23	punitive with us because I argued with him.
24	Q. Did he stop taking your calls at some
25	point?

1	A. Yes, yeah.
2	Q. Did you try leaving messages with him?
3	A. Oh, sure.
4	Q. Could you estimate how many messages you
5	left with him?
6	A. Maybe fifty.
7	Q. He never called you back after that when
8	you left those fifty messages?
9	A. No. We had another conversation with
LO	him because I had the Farallon guys in the office
11	because they were going to take our positions, and
L2	Goldman made an outgoing call to Farallon saying
13	that they shouldn't take our positions.
L4	MR. FLOREN: Objection, move to strike.
15	BY MR. SOMMER:
L6	Q. That's what Farallon told you?
L7	A. Uh-huh, that's what the CFO of Farallon
18	told Bill Duhamel when they were in the office, that
19	Goldman made an outgoing call to them and said they
20	shouldn't take Copper River positions because we'll
21	be out of business in a couple days anyway.
22	Q. Who is Bill Duhamel?
23	A. Bill Duhamel.
24	Q. Who is that?
25	A. He used to be a money manager at
	50

1	Farallon in the city.
2	Q. Is that someone you knew at the time?
3	A. Yes.
4	Q. And he's the one who told you that?
5	A. Uh-huh, yes. He's the guy who Acme
6	Capital was considered as Farallon for the book
7	sake.
8	Q. And if they had taken some of your
9	positions, would Copper River have been able to
10	survive, in your estimation?
11	A. Absolutely.
12	Q. And was it your understanding that it
13	was someone on the Goldman prop trading desk who had
14	said what you just described to Farallon?
15	MR. FLOREN: Objection, vague and
16	ambiguous.
17	THE WITNESS: Yes.
18	BY MR. SOMMER:
19	Q. And did you know, was it told to you who
20	it was on the Goldman prop trading desk who said
21	that?
22	MR. FLOREN: Same objection.
23	THE WITNESS: No, because that person
24	wouldn't be around today.
25	BY MR. SOMMER:
	51

1	Q. Did it surprise you that Farallon told
2	you it was someone on the Goldman prop trading desk?
3	MR. FLOREN: Objection.
4	MR. SHAPIRO: Same objection. You can
5	answer questions that ask you about one of your five
6	senses, what you saw or heard, etcetera. If there
7	was some manifestation of your surprise, you can
8	answer that.
9	THE WITNESS: Can you rephrase that or
10	can you ask it again? I forgot the question.
11	BY MR. SOMMER:
12	Q. I was just asking if you were surprised
13	that Farallon told you they told you it was told
14	to them by someone on the prop trading desk at
15	Goldman?
16	MR. FLOREN: Same objection.
17	THE WITNESS: Well, again, life-changing
18	events you never forget, which this was. And the
19	market, the stock market, was literally falling
20	apart, going straight down. And our short positions
21	would have benefitted hugely by the market falling
22	apart and melting down. But the stocks that we had
23	to cover were all going straight up in violent
24	fashions in a straight down market. So someone was
25	running in front of these trades, someone was.

1	So the fact that the Goldman prop desk
2	knew about this is not a surprise to me because I
3	think the guys at Goldman are common criminals, just
4	common criminals.
5	BY MR. SOMMER:
6	Q. Did you believe that the Goldman prop
7	desk was frontrunning your trades?
8	A. Totally.
9	Q. Did you ever consider taking legal
LO	action against Goldman?
11	MR. SHAPIRO: Objection.
L2	Don't answer the question.
13	MR. SOMMER: What's the basis for the
L4	instruction?
15	MR. SHAPIRO: You're asking him to
L6	testify about attorney-client privileged
L7	communications.
18	MR. SOMMER: Well, I'm not asking what
L9	he said to an attorney; I'm just asking if he,
20	before ever contacting an attorney, thought about
21	the possibility of legal action.
22	MR. SHAPIRO: I'm not going to let him
23	answer the question. You're asking him you've
24	been going back and a forth between him personally
25	and him as general partner, but almost exclusively

1	you're asking him questions about his position as
2	general partner. And I've, you know, let it go even
3	though my objection in both the response to the
4	subpoena and today is he's here as an individual.
5	But I've let you ask those questions.
6	Now you're asking him to talk about, as
7	general partner, whether he considered legal action
8	against anybody. And I'm not going to let him
9	answer the question. I'm going to tell him not to
10	answer the question.
11	MR. SOMMER: Well, I just want to state
12	for the record what I'm asking. I'm not asking him
13	to disclose any communication he had with any
14	attorney. I'm asking if, given the circumstances,
15	did he believe that this was a serious enough
16	situation that he was going to consider the
17	possibility of legal action without disclosing any
18	communication he may have had with any attorney.
19	So I'm just going to ask the question
20	once that way. If you want to instruct him, fine.
21	BY MR. SOMMER:
22	Q. But I'm just going to ask you for the
23	record
24	MR. SHAPIRO: I understand, and I'll
25	give him the same instruction.

1	BY MR. SOMMER:
2	Q. In light of your belief that your firm
3	had been seriously injured by Goldman, did you,
4	because of that, consider the possibility of legal
5	action against Goldman?
6	MR. SHAPIRO: Isn't that the same
7	question you just asked?
8	MR. SOMMER: Slightly different.
9	BY MR. SOMMER:
LO	Q. But go ahead.
11	MR. SHAPIRO: Same instruction.
L2	MR. SOMMER: Could we take a little
13	break here? I just want to get reorganized.
L4	MR. SHAPIRO: Okay.
15	THE VIDEOGRAPHER: Going off the record
L6	12:15 p.m., end of tape one.
L7	(Brief recess.)
18	THE VIDEOGRAPHER: Going back on the
L9	record 12:25 p.m., start of tape two.
20	BY MR. SOMMER:
21	Q. Do you recall mentioning that you
22	your firm had paid hundreds of millions of dollars
23	to Goldman a few minutes ago?
24	A. Yes.
25	Q. And by paying hundreds of millions of
	55

1	dollars, did you mean paying hundreds of millions of
2	dollars in borrow fees for short stock?
3	A. Yes.
4	Q. I want to show you one other sentence on
5	page 300 of "Selling America Short," which was
6	Exhibit 6. This is in the next paragraph in the
7	middle. There's a sentence that says, "Also, we
8	have noticed that Goldman" do you see where I'm
9	looking now?
10	A. Yes.
11	Q. "Also, we have noticed that Goldman has
12	sometimes been able to provide locates not
13	available elsewhere."
14	Do you see where I read that?
15	A. Yes.
16	Q. Was it your regular practice in shorting
17	a stock to contact Goldman to try to locate the
18	stock first?
19	MR. SHAPIRO: I'm sorry, I missed that.
20	Could you just read that or
21	BY MR. SOMMER:
22	Q. Was it your regular practice in shorting
23	a stock to contact Goldman to try to locate the
24	stock before shorting it?
25	MR. FLOREN: Object to the form, vague
	56

1	and ambiguous as to time, as to who is "you," all
2	sorts of other things.
3	MR. SHAPIRO: That would be my question,
4	whether you're asking Mr. Cohodes or whether you're
5	asking whether the firm did that. If it's the firm,
6	I have to say an objection.
7	But you can answer it, you can answer it.
8	BY MR. SOMMER:
9	Q. Well, did you have personal strike
10	that.
11	Was it your understanding that the firm
12	would contact your firm would contact Goldman to
13	ask for a locate before shorting a stock?
14	A. Absolutely.
15	Q. And what's your understanding based on?
16	A. That was protocol at the firm. Before
17	we could short any stock, we had to get a locate
18	because naked shorting is illegal. And although we
19	were accused many times by your customer Overstock,
20	or specifically Byrne, of naked shorting, we never,
21	ever, ever, ever shorted a stock we couldn't borrow.
22	Q. Okay. And did you find, you,
23	Mr. Cohodes, find that sometimes locates were
24	available at Goldman that weren't available at some
25	other clearing firm?

1	MR. FLOREN: Object to the form, vague
2	and ambiguous as to time and as to which stock, just
3	like most of your questions.
4	MR. SOMMER: I object. That kind of
5	commentary is totally inappropriate.
6	MR. FLOREN: You can't object to my
7	objections.
8	MR. SOMMER: No, I can because you're
9	not objecting. You're just trying to coach the
10	witness and make statements.
11	MR. FLOREN: You've got to be kidding,
12	Counsel, about coaching the witness.
13	MR. SOMMER: No, I'm not kidding.
14	That's totally inappropriate.
15	Mr. FLOREN: Look, Counsel, you've sat
16	here and you've asked the witness questions for 45
17	minutes that you know have nothing whatsoever to do
18	with Overstock. You're doing it over and over and
19	over and over and over again. And so, you know,
20	you're going to require me to go back on each one of
21	these questions, establish that they had nothing to
22	do with Overstock and so forth.
23	So I'm just going to keep objecting. If
24	you want to keep asking these vague questions so
25	that you can create what you hope to be a misleading

1 record, go ahead. And I will then go back and it 2 will just make this proceeding take a lot longer. 3 MR. SOMMER: That's a nice speech. 4 MR. SHAPIRO: Well, I'd like to -- I'm 5 not going to make a speech. I'm going to ask my 6 witness, my client, to do the following: 7 about a case, you know, where Overstock has sued 8 Goldman Sachs and I think other defendants. So is 9 it -- you should answer the questions Mr. Sommer 10 asks if you have a specific -- because I don't want 11 this to go all day, this deposition. Answer the 12 question if you know as to Overstock short sales, 13 not just sort of general practice over the however 14 many years you were working for Rocker Partners and 15 then Copper River. 16 MR. SOMMER: I appreciate that Mr. 17 Shapiro would like this to go quickly. I'm trying 18 to work with him on that. I think Mr. Cohodes is 19 absolutely certain that his firm asked for locates 20 as a matter of standard practice. And it is on 21 point, and I'm not trying to waste his time. And if 22 we have to argue about everything, it's just going 23 to make it go longer. But with no further adieu, 24 let me just try again here. 25 BY MR. SOMMER: 59

1	Q. You have spent most of your working life
2	involved in short sales of stocks; is that fair to
3	say?
4	A. Yes.
5	Q. And you were a managing partner of
6	Copper River Partners in 2006, correct?
7	A. Yes.
8	Q. Okay. And as part of shorting a stock,
9	it was standard practice in your firm to call up
LO	Goldman and ask for a locate before shorting the
11	stock; isn't that true?
12	A. Call or email, yes.
13	Q. And that would be true of whatever stock
L4	you were shorting, whether it was Overstock or some
15	other stock, right?
L6	A. Yes.
L7	MR. SHAPIRO: And again, the "you" there
L8	he's referring to is the firm.
L9	THE WITNESS: The firm and it wasn't
20	just Goldman; it was whatever firm we did business
21	with it was standard practice, without fail, to
22	get a locate before we would transact in the stock,
23	period.
24	BY MR. SOMMER:
25	Q. And as of the time Copper River changed
	60

1	names and became Copper River from Rocker Partners,
2	did you have more than one clearing firm that you
3	had a business relationship with?
4	A. Yes.
5	Q. Was it just one other one or more than
6	one?
7	A. I think we did some business with B of A
8	or whatever it was, or BNP, whatever they morphed
9	into. People would always try to do business with
LO	us, but we were pretty much loyal to Goldman
11	throughout the whole thing until the end.
12	Q. Did you sometimes clear trades at Copper
13	River through this other firm, BNP?
L4	A. Yes.
15	Q. Did you have a clearing relationship
L6	with Lehman?
L7	A. We had a clearing relationship with
18	Lehman International, LBIE, I think, offshore.
L9	Q. And did you find that sometimes Goldman
20	was able to provide locates that these other
21	clearing firms couldn't get for you?
22	MR. FLOREN: Objection, vague and
23	ambiguous.
24	THE WITNESS: Yes.
25	BY MR. SOMMER:
	61

1	Q. And can you explain to me what your
2	experience was in that regard?
3	A. You know, at the time, you know, I
4	thought that the stock loan department at Goldman
5	was the best in the business by far, that they were
6	always able to find borrows when others either
7	couldn't or the borrows were too expensive. And
8	Goldman to that end was very good. They always
9	would you know, find borrows.
10	And that's what we cared about. We
11	didn't it wasn't our business to find out who,
12	what, where, where do you get it from or this, that
13	and the other. If they'd say it's okay to short the
14	stock, we'd short it.
15	Q. And is that one of the reasons why you
16	wanted to have Goldman as your clearing firm?
17	A. Yes. That was the only reason. That
18	was the only reason.
19	Q. Did you ever have any discussions with
20	Mr. Rocker about Goldman engaging in conversion
21	trades?
22	A. Yes, yes.
23	Q. Could you tell me what your
24	understanding of a conversion trade is?
25	A. Roughly because I'm I haven't
	62

1	practiced this business in a while. You know, a
2	firm or a market maker would synthetically create a
3	short position by doing option trades in it, buying
4	the stock, selling a call or buying a put or this,
5	that and the other. And by buying the stock, they
6	could create a borrow off an option trade. It would
7	leave them essentially market neutral, but it would
8	create long stock to them so they could lend out the
9	shares.
10	Q. Did you ever talk to anyone at Goldman
11	about conversion trades?
12	A. I'm sure. I don't specifically recall
13	who, what, when, why or where, but I'm sure I did.
14	Q. Do you recall anyone at Goldman
15	generally informing you that Goldman was acquiring
16	stock through conversion trades to lend out?
17	MR. FLOREN: Vague and ambiguous.
18	THE WITNESS: No, not specifically, no.
19	BY MR. SOMMER:
20	Q. Do you remember talking to Mr. Conley
21	about conversion trades?
22	A. Quite possibly, sure.
23	Q. But you don't recall anything specific?
24	A. Specific over
25	Q. Let me ask it generally. Did he ever
	62

1	suggest to you that he could get you hard-to-borrow
2	stock by doing conversion trades?
3	A. Not that I recall in those specific
4	words, no.
5	Q. Do you recall something more generally
6	on that topic?
7	A. I really don't as to specifics for this
8	matter.
9	MR. SOMMER: Exhibit 7.
10	(Deposition Exhibit 7
11	marked for identification.)
12	THE WITNESS: So you found these emails
13	without me. I knew you would.
14	BY MR. SOMMER:
15	Q. Exhibit 7, is that an email from you to
16	William Conley on January 31st, 2005?
17	A. It is.
18	MR. SHAPIRO: It would help me if
19	MR. SOMMER: This is in the collection
20	of the 122, just to
21	MR. SHAPIRO: That would be good. For
22	each one if you can identify if this is one of the
23	ones that we are deeming that responds to the Marc
24	Cohodes subpoena, I think that will help us.
25	BY MR. SOMMER:
	64

1	Q. Just to hopefully expedite that, the
2	ones that are from the depositions that you produced
3	to Mr. Floren have a CRP-SF Bates number that you
4	put on it. The 122 pages that we've identified to
5	you last night just have the CRP markings without
6	the SF, so the record will reflect that those are
7	all part of the 122 pages that we sent over to Mr.
8	Cohodes' counsel.
9	BY MR. SHAPIRO:
10	Q. Exhibit 7, is that an email from you to
11	William Conley on January 31st, 2005?
12	A. Yes.
13	MR. SHAPIRO: If you know.
14	THE WITNESS: Yes. I mean, it's my
15	email from Bloomberg to him.
16	BY MR. SOMMER:
17	Q. And do you see in the subject line it
18	says, "How much NFI can we borrow? How much
19	Overstock?"
20	A. Uh-huh, yes.
21	Q. Okay. And that was something you would
22	also talk to Mr. Conley about on the phone, how much
23	stock could you borrow?
24	A. From time to time.
25	Q. And then you see in the text it says,
	65

1	"If the short interest is down on all of these
2	names, why are they still on SHO?" Do you see that?
3	A. Yes.
4	Q. Okay. And were you referring to Reg
5	SHO?
6	A. Yes.
7	Q. And was there a reason you were
8	interested in knowing that?
9	A. Yeah.
10	MR. SHAPIRO: If you remember.
11	THE WITNESS: Well, yeah. The reason
12	we'd want to know it is why are these still on
13	this you know, the SEC put out this Reg SHO
14	whatever, and it's a function of unable to borrow or
15	a fail to deliver or whatever the stupid thing is.
16	And I was just asking if the short interest is down
17	so much, why are these things still on the list;
18	that's all.
19	BY MR. SOMMER:
20	Q. You sort of described it there, but
21	could you just tell me your general understanding of
22	what it meant to you for a stock to be on the Reg
23	SHO list?
24	A. It was hard to borrow and whatever the
25	rules of SHO were at the time, Reg SHO, and if you
	66

1	failed to deliver within five days, you could get
2	bought in, some whatever the rule was.
3	MR. SOMMER: Exhibit 8.
4	(Deposition Exhibit 8
5	marked for identification.)
6	BY MR. SOMMER:
7	Q. Exhibit 8, is that an email you received
8	from Mr. Conley also on January 31st, 2005?
9	A. Yes.
10	Q. Okay. And he responded to your email
11	that was Exhibit 7?
12	A. If that's the order, yes.
13	Q. And he says in the text":
14	"They are still on SHO because they have
15	not reached the criteria to get off the list.
16	They are still failing positions into CNS."
17	I'm going to stop there for a second.
18	Did you know what CNS was?
19	A. I think at the time I did. I don't know
20	what it is right now.
21	Q. And then he goes on to say:
22	"I can probably get some of each, but
23	they're going to be expensive borrows and I
24	don't want you yelling at me about it."
25	Do you see that?
	67

1	A. Yes.
2	Q. Was the borrow rate a point of
3	contention from time to time in terms of
4	negotiating
5	A. I'm sure at that point it was.
6	Q. Can you describe for me from a trader's
7	perspective who sells short why the borrow rate is
8	important in a short sale?
9	A. Well, if the borrow rate gets too high
10	or negative rebate, and I think in these names it
11	got into the high twenties maybe, it's basically the
12	interest rate you're paying to borrow the shares on
13	an annualized basis.
14	So, for example, not specifically, if we
15	were short \$10 million worth of Overstock, we'd have
16	to pay a 28 percent interest rate on it for the
17	right to borrow those shares.
18	Q. And is it correct that in that
19	hypothetical you just described that the stock would
20	have to drop 28 percent just for you to break even?
21	A. Yeah, on an annualized basis. Again, if
22	it you know, if it was cut by fifty percent the
23	next day, then it doesn't really matter. But if it
24	was steady state for the next year, that becomes an

25

issue.

1	MR. SOMMER: I'm going to mark two
2	exhibits, 9 and 10.
3	(Deposition Exhibits 9 and 10
4	marked for identification.)
5	BY MR. SOMMER:
6	Q. Exhibit 9, is that an email, again, from
7	you to Mr. Conley on January 31st, 2005?
8	A. Yes.
9	Q. And in the text you say, "Short interest
10	is down so who is gumming the works," correct?
11	A. Yes.
12	Q. And Exhibit 10, do you see there's an
13	email from Mr. Conley back to you that appears to be
14	a few minutes later. Was that an email you received
15	on January 31st, 2005 at 9:46?
16	A. Yes.
17	MR. SHAPIRO: Well, that's what the
18	document says. Do you have any independent
19	recollection of that?
20	THE WITNESS: I'm just going by the
21	exhibit.
22	MR. SHAPIRO: Okay, just to be clear.
23	BY MR. SOMMER:
24	Q. And Mr. Conley in the text, do you see
25	where he says:
	69

1	"Don't know our short position in" and
2	there's some redacted text "over the last
3	month, and Overstock is up seven percent over
4	the last month. Go figure. The decline in
5	shorts reported makes no sense in either
6	name."
7	Do you see where I was reading that?
8	A. Yes.
9	Q. Did you have any aside from this
10	email, did you have any discussions with Mr. Conley
11	about Goldman having a short position in Overstock?
12	MR. FLOREN: Object to the form of the
13	question, vague and ambiguous.
14	MR. SHAPIRO: And I'm going to object.
15	MR. FLOREN: And let me finish my
16	objection. It seems clear from the document that
17	there is no discussion of a strike that.
18	I think it's ambiguous whether that's
19	what the document states. There's something
20	redacted from it. And for the record, my office had
21	nothing to do with the redactions. I don't know
22	what those signify, and I would ask that there be
23	some clarification about that.
24	MR. SHAPIRO: Well, I think these are
25	documents that we produced, that Copper River
	70

1	produced in the Gradient litigation, and the
2	redactions would have been put on the documents by
3	my firm or possibly co-counsel, depending on when it
4	was produced.
5	My objection is the same. I think you
6	were characterizing the document. You might not
7	have been characterizing it clearly, so I wanted the
8	witness to be clear on what the question actually
9	asked.
10	BY MR. SOMMER:
11	Q. Let me just point out for benefit of the
12	record that although Exhibit 10 is redacted, Exhibit
13	7 appears to show that the redacted text concerns
14	NFI. I'm not asking about NFI. I'm just clarifying
15	that for the record.
16	But my question is, you know, it appears
17	there's a reference here to, quote, "our short
18	position in," whatever is redacted, "over the last a
19	month and Overstock is up seven percent over the
20	last month."
21	Did you have any discussions with
22	Mr. Conley about Goldman having a short position in
23	Overstock?
24	MR. FLOREN: Object to the form of the
25	question, argumentative, misstates the document.

1	MR. SHAPIRO: You can go ahead and
2	answer that. If you had conversations with
3	Mr. Conley
4	THE WITNESS: I don't know if I had
5	conversations, but what I think this is referring to
6	is Goldman had other customers who shorted stocks
7	other than just us, and I think this refers to the
8	cumulative effort of either Goldman and/or their
9	customers away from us. So just because our
10	position was down doesn't mean the firm's position
11	was down. I think that's
12	BY MR. SOMMER:
13	Q. And by "the firm's position," do I
14	understand you right that you mean the position of
15	its aggregate clients?
16	A. Other than us, which could be other
17	hedge funds and/or Goldman principally others,
18	just people other than us. I think that's what that
19	means.
20	Q. Well, then let me ask the question
21	differently. Is that the sort of information that
22	Goldman would provide to you from time to time, what
23	the aggregate position of other Goldman clients was
24	in a stock like Overstock?
25	MR. FLOREN: Object to the form, vague
	70

1	and ambiguous.
2	THE WITNESS: No, I don't think they
3	would provide us and say XYZ is short X shares, and
4	ZCB is short Y shares. They would never do anything
5	like that.
6	But I think they would say the aggregate
7	position. You know, if I asked a question like, "If
8	overall short interest is down, who's gumming up the
9	works?" Conley's response is, "Their consolidated
10	group is up seven percent."
11	So and I think he's professional
12	enough he would never give out account names or, you
13	know, principally this, that or the other. They
14	would never get into specifics. It was more of a
15	generic conversation.
16	BY MR. SOMMER:
17	Q. Well, let me let me see if this
18	clarifies.
19	Exhibit 11.
20	(Deposition Exhibit 11
21	marked for identification.)
22	BY MR. SOMMER:
23	Q. Let me just tell you that Exhibit 11 is
24	between David Rocker and John Masterson. I don't
25	see your name on it, but the reason I show it to you
	73

1 is it looks like the type of info you were talking 2 about and I just wanted to make sure from your last 3 answer I understand what you were talking about. 4 If you look at the email on page 3 second 5 from the top, you'll see there's an email from 6 Mr. Masterson that says, "Please check the firm 7 shorts for the July '05." And if you look in the 8 email below that, there's a reference to Overstock. 9 And if you go to the very first email on the first 10 page where Mr. Masterson emails Mr. Rocker, he says, 11 "hi, David. Here's a list comparing current shorts 12 versus September '04." 13 And I just want to understand -- I know 14 you're not on this, but I want to understanding what 15 the nature of information was when you described in 16 your answer before. Are you saying that Goldman 17 would give you the aggregate position of all Goldman 18 clients in a stock such as Overstock listed here 19 when you asked for that information? 20 MR. FLOREN: Object to the form, lacks 21 foundation. 22 MR. SHAPIRO: You can look at Exhibit 11 23 if you forgot something and it's going to refresh 24 your memory. 25 THE WITNESS: Exhibit 11 doesn't do

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1	anything for me, and I would never go through the
2	granularity of David. Now it would be just more
3	general interest. And I've never seen anything like
4	this or I don't even know these players.
5	BY MR. SOMMER:
6	Q. I understand. I'm just trying to
7	figure let me try to ask it this way: Would
8	Mr. Conley tell you in substance, "The firm shorts
9	in Overstock are two and a half million shares"?
10	A. No.
11	MR. FLOREN: Same objection.
12	THE WITNESS: No, not to me.
13	BY MR. SOMMER:
14	Q. Is that something you would have wanted
15	to know?
16	A. I could care less.
17	MR. SOMMER: Exhibit 12.
18	(Deposition Exhibit 12
19	marked for identification.)
20	BY MR. SOMMER:
21	Q. Actually, I'm sorry. We'll skip Exhibit
22	12. I thought that was from you. That's my
23	mistake.
24	MR. SHAPIRO: Return it?
25	MR. SOMMER: You can keep it in the
	75

1	stack. We'll just skip over it. I just misread it.
2	THE WITNESS: Can I talk to you for a
3	second?
4	MR. SHAPIRO: Yes. We'll step out.
5	THE VIDEOGRAPHER: Going off the record,
6	12:54.
7	(Brief recess.)
8	THE VIDEOGRAPHER: Going back on the
9	record 12:57 p.m.
10	MR. SOMMER: Exhibit 13, Exhibit 14.
11	(Deposition Exhibits 13 and 14
12	marked for identification.)
13	BY MR. SOMMER:
14	Q. Exhibit 13, is that an email from you to
15	William Conley on March 2nd, 2005?
16	A. Yes.
17	Q. And in the subject it says, "So who are
18	the guys failing in NFI? Overstock? That keep this
19	on the SHO list?" Do you see that?
20	A. Yes.
21	MR. SHAPIRO: I'm sorry, how did you
22	read that? Who are the guys
23	BY MR. SOMMER:
24	Q. "So who are the guys failing in NFI?
25	Overstock? That keep this on the SHO list?"
	76

1	MR. SHAPIRO: Got it. Actually, it
2	doesn't say oh, you're looking at 13. I'm sorry,
3	I'm sorry.
4	MR. SOMMER: Thirteen.
5	BY MR. SOMMER:
6	Q. Was this a subject of continuing
7	interest to you, why Overstock was on the SHO list?
8	MR. SHAPIRO: I'm going to object to the
9	lack of foundation.
10	MR. FLOREN: Vague and ambiguous.
11	THE WITNESS: But answer it?
12	MR. SHAPIRO: Answer it, yes, about
13	Overstock.
14	THE WITNESS: Yes. I mean, we wanted to
15	know why, if the short positions were in the
16	aggregate or ours were going down, why would it
17	still be on this stupid list?
18	BY MR. SOMMER:
19	Q. And did you ever get any answer that you
20	recall from Mr. Conley as to why it was on the list?
21	MR. FLOREN: Same objections.
22	THE WITNESS: Not that I recall right
23	now, no.
24	BY MR. SOMMER:
25	Q. If you look at Exhibit 14, is that an
	77

1	email from Mr. Conley to you that same day, March
2	2nd, 2005?
3	A. Uh-huh.
4	Q. Yes?
5	A. Yes.
6	Q. And he writes to you, "CNS does not
7	disclose that. NFI has tightened up in the last few
8	days."
9	Do you see that?
10	A. Yes.
11	Q. Was that essentially the response that
12	you recall getting, was that it was unknown to
13	Goldman why Overstock was on the Reg SHO list?
14	MR. FLOREN: Objection, vague and
15	ambiguous, misstates the document.
16	THE WITNESS: I don't know. I just
17	don't know.
18	BY MR. SOMMER:
19	Q. Did Mr. Conley ever tell you that any
20	Goldman-affiliated entity did not make delivery on
21	market maker trades?
22	A. Never.
23	Q. Did he ever tell you that Goldman did
24	make delivery on market maker trades?
25	MR. FLOREN: Objection, vague and
	70

1	ambiguous, lacks foundation, argumentative,
2	misstates the record as to Goldman Sachs & Co.
3	THE WITNESS: He wouldn't tell me
4	anything one way or the other which, you know, I
5	view as totally appropriate.
6	MR. SOMMER: Exhibit 15.
7	(Deposition Exhibit 15
8	marked for identification.)
9	BY MR. SOMMER:
10	Q. Exhibit 15, is that an email from Phil
11	Renna to you on August 12th, 2005?
12	A. Yep, yes.
13	Q. Okay. And do you see it refers to term
14	rates for Overstock beginning August 15th, 2005?
15	A. Yes.
16	Q. Okay. Did you sometimes borrow
17	Overstock shares for a fixed term as opposed to day
18	to day?
19	A. From time to time.
20	Q. Okay. And where it says Overstock minus
21	15, would that be the borrow rate minus 15?
22	A. Yes.
23	Q. And do you have any in your
24	experience, would the borrow rate be higher or lower
25	if it was for a term as opposed to day to day?
	70

1	A. It should be lower.
2	Q. Did you negotiate rates or did Goldman
3	just say, "This is the borrow rate and that's what
4	it is"?
5	MR. FLOREN: Objection, vague and
6	ambiguous.
7	MR. SHAPIRO: I'll object to the form
8	too.
9	THE WITNESS: How do I answer this?
10	Well, I view stock loan sort of as the mafia and
11	it's a black box where you don't know people's
12	inputs and costs and it was sort of, "Here's the
13	rate. If you want to borrow it, this is the rate."
14	And it is what it is.
15	The problem with stock loan when I was in
16	the business was that more than once when we
17	initially took a position and this is also the
18	case with Overstock there was never a borrow
19	issue and there was no rate.
20	If anything, the rate was zero or a
21	positive rebate. And then as time went on and/or a
22	position got bigger, the rate would get jacked up on
23	us, which we found to be, one, very expensive and,
24	two, horrific.
25	So our cost of doing business in a

80

1	particular name would go from not costing us
2	anything to costing us tens of millions of dollars.
3	So rate would become a problem.
4	BY MR. SOMMER:
5	Q. And if rates got to be high enough, you
6	would have to consider covering your position,
7	right?
8	A. Exactly.
9	MR. SOMMER: Exhibit 16.
LO	(Deposition Exhibit 16
11	marked for identification.)
12	BY MR. SOMMER:
13	Q. Exhibit 16, is this an email exchange on
L4	October 14th, 2004 between you and Donn Vickrey?
15	A. It would appear to be that.
L6	Q. Can you tell me who what your
L7	relationship to Donn Vickrey was as of October 2004?
L8	A. The only thing I know about Vickrey is
L9	that he was a principal of Gradient Analytics, which
20	we were a customer of. That's what I know.
21	Q. Okay. And did you understand their
22	business to be providing hedge funds such as yours
23	with research reports?
24	A. Yes, to customers, yep.
25	Q. Okay. And do you see in the email below
	0.1

1	it says in the text to you:	
2	"Got more in the large trades yesterday	
3	and today. As it turns out, yesterday there	
4	was one long selling off the Cincinnati	
5	exchange for 200K plus shares, and 15- to 20K	
6	trades. Same thing appears to have happened	
7	today. Not sure if it was one large trade or	
8	several smaller trades, but I think there's a	
9	big long who's selling out."	
10	Do you see where I was reading?	
11	A. Yes.	
12	Q. Did you have a way you personally as	
13	a trader have a way to see trades being posted on an	
14	exchange like the Cincinnati Exchange in Overstock?	
15	MR. FLOREN: Object to the form, and	
16	also lacks foundation and misstates the document.	
17	MR. SHAPIRO: I join in that objection.	
18	THE WITNESS: In this email he's talking	
19	about large trades in NFI, so that's not Overstock.	
20	Two, I'm not a trader; I'm an analyst and portfolio	
21	manager. And three, I know people would have a way	
22	to see trades, but that was something I didn't see	
23	and didn't care about.	
24	BY MR. SOMMER:	
25	Q. I'm going to show you Exhibit 17.	
		32

1	(Deposition Exhibit 17
2	marked for identification.)
3	BY MR. SOMMER:
4	Q. Exhibit 17 is an email between your
5	partner, David Rocker, and Mr. Conley at Goldman,
6	and it appears to include an email that says:
7	"A large trade in Overstock went on in
8	the Midwest at 10:21 a.m. Can you give me
9	some color on this. No other trade came close
10	in volume."
11	Do you see where I was looking at?
12	A. Yes.
13	Q. Were you familiar with the Midwest Stock
14	Exchange in 2005?
15	A. I know what it is.
16	Q. Would you talk to David Rocker about
17	trades that he would see on the Midwest Stock
18	Exchange?
19	A. No.
20	MR. FLOREN: Vague and ambiguous, lacks
21	foundation.
22	THE WITNESS: No.
23	BY MR. SOMMER:
24	Q. I guess what I'm trying to ask you is,
25	do you have any understanding of how Mr. Rocker
	83

1	would be able to see a trade in Overstock in the
2	Midwest?
3	A. No. He's squirrelly like that. He
4	fashions himself as a trader. I could care less
5	about Midwest and trades and the whole thing. It's
6	noise to me.
7	MR. SOMMER: Exhibit 18.
8	(Deposition Exhibit 18
9	marked for identification.)
10	BY MR. SOMMER:
11	Q. Exhibit 18, is that an email from Ben
12	Marsh to you on May 26, 2006?
13	A. It would appear that way.
14	Q. And was Ben Marsh somebody you knew at
15	this time?
16	A. Yes, yes.
17	Q. Could you tell me generally what you
18	understood his job to be at this point?
19	A. I think he was the guy he is the guy
20	who covered us from whatever outfit this is, BTG
21	maybe.
22	Q. Have you ever heard of Baypoint Trading?
23	A. Not as I sit here today, but I probably
24	would have heard of it years ago.
25	Q. Did you know whether BTIG was shorting

84

1	Overstock at this time?
2	MR. FLOREN: Objection, calls for
3	speculation, lacks foundation.
4	THE WITNESS: I have no clue.
5	BY MR. SOMMER:
6	Q. That's not something Ben Marsh told you?
7	A. No.
8	MR. SOMMER: Exhibit 19.
9	(Deposition Exhibit 19
10	marked for identification.)
11	BY MR. SOMMER:
12	Q. Is Exhibit 19 an email from David
13	Scially at Kingsford Capital to you on March 8th,
14	2005?
15	A. Yes.
16	Q. And do you know you knew at that time
17	Mr. Scially quite well, correct?
18	A. Yes.
19	Q. And did you know him to be somebody who
20	specialized in short selling?
21	A. Yes.
22	Q. And he's somebody who lived near you in
23	Ross, California; is that right?
24	A. Yes.
25	Q. And he was someone who you knew was
	85

1	shorting Overstock, is that right, at this time?
2	A. I didn't know he was shorting Overstock
3	specifically, no.
4	Q. Did you talk with him from time to time
5	about Overstock in this time frame of 2005?
6	A. Probably.
7	Q. Was there a reason why you would talk to
8	him about Overstock other than shorting the stock?
9	I mean, is the reason why you talked to him because
10	you both were shorting the stock? That's my
11	question.
12	A. Well, yeah. And the guy who runs
13	Overstock is kind of a what's the word
14	colorful figure, so it would be a topic of
15	conversation.
16	Q. And did he say to you, "Hey, I'm going
17	to short Overstock. It's a good short"?
18	A. I don't remember. I don't know. It
19	doesn't work like that.
20	Q. You don't talk about your positions with
21	other traders you know in the industry?
22	A. You know that answer. I testified to
23	that in the last suit. No.
24	Q. Is it correct that strike that. Just
25	give me one minute here.
	86

1	Is it correct that Copper River wound up
2	its operations in 2008?
3	A. If that's the year, yes. I know we
4	wound up operations.
5	Q. And is it correct that Copper River was
6	sued by Overstock in 2005?
7	A. If that's the year we were sued.
8	Q. Okay. Do you recall being that
9	Copper River was sued by Overstock?
LO	A. Yes, I recall that.
11	Q. Okay. And Copper River filed a
12	
LZ	cross-complaint against Overstock in that lawsuit.
L3	Do you recall that?
L4	A. Yes, yes.
15	Q. And you were deposed in that case,
L6	correct?
L7	A. Yes.
18	Q. And Copper River paid \$5 million to
L9	Overstock as settlement in this case; is that
20	correct?
21	A. That's what I recall.
22	Q. And as you sit here today, you don't
23	have any reason to want to help Overstock, do you?
24	A. Oh, absolutely not.
25	Q. You don't have any particular affection

1	for Overstock, do you?
2	A. I can't stand them.
3	Q. Okay. And you don't have any particular
4	affection for Patrick Byrne, do you?
5	A. I feel sorry for him because I think
6	he's crazy.
7	Q. You don't want to help him out in any
8	particular way, do you?
9	A. No.
LO	MR. SOMMER: Give me one minute.
11	I've got about ten more minutes if we
L2	can make it through without a break.
13	MR. SHAPIRO: That's fine with me. I'll
L4	leave it to Marc.
15	THE WITNESS: I'm fine.
L6	MR. SOMMER: Okay. Just let me know if
L7	you need a break. I take that as a no.
18	Exhibit 20.
L9	(Deposition Exhibit 20
20	marked for identification.)
21	BY MR. SOMMER:
22	Q. Exhibit 20, is that an email from you to
23	David Rocker on July 7, 2004?
24	A. Yes.
25	Q. Okay. And you wrote, "Clearly Overstock
	00

1	has to be drilled," correct?
2	A. Yes.
3	MR. SOMMER: Exhibit 21.
4	(Deposition Exhibit 21
5	marked for identification.)
6	BY MR. SOMMER:
7	Q. Exhibit 21, is that an email from you to
8	David Rocker on July 19th, 2004?
9	A. Yes.
10	Q. Okay. And you write to him, "These guys
11	at Overstock have to buy the farm, " correct?
12	A. Yes. Exhibit 22.
13	(Deposition Exhibit 22
14	marked for identification.)
15	BY MR. SOMMER:
16	Q. Is that an email from you to David
17	Rocker on August 27th, 2004?
18	A. Yes.
19	Q. Okay. And it refers to speaking to
20	someone named Robert Hanson at the SEC, correct?
21	A. Yes.
22	Q. Is that someone you talked to about
23	Overstock?
24	A. Yes.
25	Q. And were you hoping that the SEC would
	89

1	investigate Overstock?
2	A. Yes.
3	MR. SOMMER: Exhibit 23.
4	(Deposition Exhibit 23
5	marked for identification.)
6	BY MR. SOMMER:
7	Q. Is that an email from David Rocker to
8	you on August 22nd, 2004, Exhibit 23?
9	A. Yes.
10	MR. SHAPIRO: Well, again, I mean, for
11	look through all of these. The document speaks for
12	itself. We produced it. It came from Copper River,
13	if you want us to authenticate it, but I don't know
14	if he specifically remembers the email.
15	THE WITNESS: He said is this an email
16	from him and I said yeah.
17	(Discussion off the record.)
18	BY MR. SOMMER:
19	Q. And Mr. Rocker writes, "The Overstock
20	guy wants to get into a fight. Well, he has. I'm
21	in kill mode," correct?
22	A. Yes.
23	Q. Do you recall Mr. Rocker being in kill
24	mode?
25	A. I mean, that's
	90

1	Q. What's kill mode for Mr. Rocker, to your
2	understanding?
3	A. It just means he's upset. He barks a
4	lot.
5	MR. SOMMER: Exhibit 24.
6	(Deposition Exhibit 24
7	marked for identification.)
8	BY MR. SOMMER:
9	Q. Is that an email from you to Mr. Rocker
10	on the same day as Exhibit 23, October 22nd, 2004?
11	A. Yes.
12	Q. And you write:
13	"You are way too defensive. We'll make a
14	pile on Overstock. Just next time listen
15	instead of ask."
16	Is that right?
17	A. Yes.
18	Q. Can you tell me what you meant by,
19	"We'll make a pile on Overstock"?
20	A. It probably means it's going to go down
21	or fall part, and hopefully we'd make.
22	MR. SOMMER: Okay. And Exhibit 25.
23	(Deposition Exhibit 25
24	marked for identification.)
25	BY MR. SOMMER:
	91

1	Q. Is that an email from you to Donn
2	Vickrey of Gradient Research on October 25th, 2004?
3	A. Yes.
4	Q. And you wrote:
5	"I would fly out and visit the SEC with
6	all of your Overstock data. The guy wants to
7	mess around. Well, there you go, "correct?
8	A. Yes.
9	Q. And by "the guy," did you mean Patrick
LO	Byrne?
11	A. I assume.
L2	Q. And were you encouraging Mr. Vickrey to
L3	fly out and talk to the SEC about Overstock?
L4	A. Yes.
L5	Q. Okay. Gradient Research at this time
L6	was writing negative analyst reports about
L7	Overstock; is that your recollection?
18	A. I don't you know, it's a long time
L9	ago. I don't recall timeline stuff.
20	Q. Do you recall generally that Gradient
21	Research wrote a number of negative research reports
22	on Overstock?
23	A. In some period of time, yes.
24	Q. And you talked to Mr. Vickrey about
25	those reports from time to time; is that true?

1	MR. SHAPIRO: Well, I'm going to object,
2	because you know, we had a lawsuit. So I think you
3	need to lay a foundation for when he looked at those
4	reports.
5	BY MR. SOMMER:
6	Q. Well, as the reports I'm not trying
7	to relitigate a past case; I'm just asking you
8	generally
9	MR. SHAPIRO: No, I'm not suggesting you
10	are. What I'm saying is you're assuming I think
11	your question is did he look at the reports at the
12	time they were being written, but what I'm objecting
13	to is that he may not have been made aware of this
14	litigation because there was a lot of litigation
15	over those reports.
16	MR. SOMMER: Well, let me just ask it
17	again. Let's just back up.
18	BY MR. SOMMER:
19	Q. You recall reading some of the Gradient
20	Research reports as a client of Gradient, correct?
21	A. After they were published. That was
22	another point of contention, right.
23	Q. And the reports that you read, you read
24	them at the time they were published long before the
25	litigation, right? I mean as they came out, you

1	read them; is that right?
2	A. I think I did. But then at some point I
3	remember just not reading anymore. I lost it
4	became a David Vickrey obsession and I lost interest
5	quickly.
6	Q. Do you recall that Gradient retracted
7	some of its statements in its report about
8	Overstock?
9	MR. FLOREN: Objection, vague and
10	ambiguous.
11	THE WITNESS: You know, I don't really
12	recall, no.
13	MR. SOMMER: I'll pass the witness.
14	MR. FLOREN: Why don't we take a lunch
15	break, if that's okay. I'm going to have more than
16	an hour's worth of questions.
17	THE VIDEOGRAPHER: Going off the record
18	1:26 p.m., end of tape a two.
19	* * *
20	(LUNCHEON RECESS)
21	* * *
22	
23	
24	
25	
	0.4

1	AFTERNOON SESSION 2:27 P.M.
2	
3	THE VIDEOGRAPHER: Going back on the
4	record 2:26 p.m., start of tape three.
5	
6	EXAMINATION
7	BY MR. FLOREN:
8	Q. Mr. Cohodes, as you understand, you're
9	still under oath, correct?
10	A. Yes, sir.
11	Q. And you and I have never met before
12	today; is that right?
13	A. Right.
14	Q. You described yourself as an analyst and
15	portfolio manager. Is that what you would describe
16	as your profession during the 2004 to 2007 period?
17	A. Yes.
18	MR. SOMMER: Objection, misstates prior
19	testimony.
20	BY MR. FLOREN:
21	Q. What would you describe your profession
22	as during the 2004 to 2007 period?
23	A. A portfolio manager and analyst of
24	equities.
25	Q. "Equities" meaning stocks?
	95

1	A. Yeah, stocks.	
2	Q. And generally speaking, does that mean	
3	you were in the investment management business?	
4	A. Yes, sir.	
5	Q. And generally speaking, what were your	
6	principal functions as an analyst and portfolio	
7	manager during the '04 to '07 period?	
8	A. I would analyze and find companies that	
9	I thought were great shorts and occasionally find	
10	some that were longs. I would manage the risk of	
11	the fund, the positions of the funds, invested	
12	exposure of the funds of the various Copper River	
13	funds when it was developed. Prior to that, I would	
14	share some duties with David Rocker.	
15	Q. Were your responsibilities essentially	
16	the same when it was the firm was known as Rocker	
17	Partners except that you shared some duties with	
18	David Rocker?	
19	A. Yes.	
20	Q. You said some investments were longs.	
21	What did you mean by that?	
22	A. We owned some stocks as well as shorts.	
23	They were short by us but weren't all short.	
24	Q. So you had some positions where you	
25	bought the stock and the goal was to identify a good	
		96

1	investment opportunity of a stock that would go up
2	in value?
3	A. Yes.
4	Q. Whereas with the short investments, the
5	goal is to identify a stock that you believe is over
6	valued and is going to fall?
7	A. Yes, more we would focus on something we
8	would call fads, frauds and failures.
9	Q. What do you mean by you'd focus on fads,
10	frauds and failures?
11	A. Well, a fad would be something you
12	know, a fad would be something like the Taser, which
13	is a stun gun; or in Iomega's case, the Zip Drive,
14	so something that would get hot and then fizzle out.
15	A fraud would be something like Bernard
16	Housby or Krispy Kreme, AAIPharma.
17	And a failure would just be a bad
18	business model: Subprime lending, distribution of
19	records and CDs, Yellow Pages, just a business that
20	gets outdated and goes away.
21	Q. When did you first start working as an
22	analyst and portfolio manager?
23	A. I started at the Northern Trust Company
24	in 1982 and then joined Rocker Funds in 1985.
25	Q. So was Northern Trust your first job out

1	of college?
2	A. Yes.
3	Q. And what did you do at Northern Trust?
4	A. I managed personal trust accounts at the
5	bank.
6	Q. And so from 1985 is when you joined
7	Rocker Partners. That was in New York, correct?
8	A. Yes.
9	Q. And you were with that firm from then
10	until you shut down the firm in about late 2008?
11	A. 2008, yep.
12	Q. Is that right?
13	How many and the management firm of
14	Rocker Partners, was that called Rocker Management?
15	A. Yes.
16	Q. So you were an employee and then a
17	principle of that firm?
18	A. Yes.
19	Q. And eventually the top guy when
20	Mr. Rocker retired?
21	A. Yes.
22	Q. Just for simplicity I'm going to call
23	that "Rocker Management," if that's all right?
24	A. Fine.
25	Q. It's the same firm as Copper River
	1

1	Management that was renamed in the middle of 2006;
2	is that right?
3	A. Yes.
4	Q. How many different underlying funds
5	did approximately did Rocker Management manage
6	over the years that you were employed there?
7	MR. SHAPIRO: Are you asking from 1985
8	to 2008?
9	MR. FLOREN: Right, just best estimate.
LO	THE WITNESS: Somewhere between seven
11	and ten.
L2	BY MR. FLOREN:
13	Q. And are those underlying funds called
L4	hedge funds, or is there a term that you would use
15	to describe them?
16	A. Anyone who has a margin account is
L7	considered a hedge fund, so I guess, you know it's
18	as good as any characterization.
L9	Q. Well, what did you consider them, just
20	funds.
21	A. Yes, well, we're a hedge fund, but
22	there's different funds under some are domestic,
23	some are offshore, some are short only, some are
24	short you know, short buyer hedge funds. I guess
25	that's a safe assumption.

1	Q. Now, by 2005, did you consider yourself
2	to be an expert in managing short positions?
3	A. In 2005? I don't know what I don't
4	view myself as an expert of much, but I think I know
5	what I'm doing.
6	Q. You had been doing it for had you
7	been managing short positions for 20 years as of
8	2005?
9	A. Yes.
10	Q. When you left what did you do after
11	you shut down Copper River? What have you done
12	since then?
13	A. I'm a chicken farmer, I run a horse
14	facility, and I grow fruit.
15	Q. And where do you do that?
16	A. In Sonoma County.
17	Q. Do you have a farm up there?
18	A. Yes.
19	Q. So you've been out of the investment
20	management business since the end of 2008; is that
21	correct?
22	A. Yes.
23	Q. Okay. I'm going to ask you some
24	questions primarily focusing on the 2004 to 2007
25	time period.
	1

1	A. Okay.
2	Q. If I want to get more specific, I'll ask
3	you about a more specific period. So this is
4	just for frame of reference, the period begins in
5	'04, which the record shows is when Rocker
6	Management first placed a short sale of Overstock,
7	and ends in 2007, which is a year before the events
8	you testified earlier about that led to the closure
9	of the firm?
10	A. Okay.
11	MR. FLOREN: Exhibit 26.
12	(Deposition Exhibit 26
13	marked for identification.)
14	BY MR. FLOREN:
15	Q. Sir, I just handed you Exhibit 26, which
16	is a document produced to us by your counsel. It
17	appears to be an organization chart for Copper River
18	Management
19	A. Yes.
20	Q LLC. And I'd like to just ask you
21	questions about this chart in relation to what's
22	been marked as Exhibit 1 to your right there or to
23	your left, excuse me.
24	(Mr. Griffin enters room.)
25	Can you tell from looking at these two
	1.01

1	documents approximately what the dates of the two of
2	them are in terms of your best estimate of what time
3	frame they refer to? Why don't we start with
4	Exhibit 26.
5	A. Yes.
6	Q. For example, on the top of the page, it
7	says:
8	"Please note that effective April 2006,
9	David A. Rocker is no longer involved with the
LO	management of the portfolios and will be
11	retiring January 2007," correct.
12	A. Yes.
13	Q. Was this document, Exhibit 26, one of
L4	your org charts at your firm at the time?
15	A. I'm sure. It looks familiar.
L6	Q. And there's someone named Michelle
L7	Blahnik who is shown there as an analyst
18	A. Mike Blahnik?
L9	Q. Oh, Michael, I'm sorry starting in
20	June of '06.
21	A. Yes.
22	Q. Is it fair to say that this document is
23	dated sometime between approximately then and the
24	end of the year '06?
25	A. Yes.
	102

1	Q. I notice on Exhibit 1 there's additional
2	folks, and it's a more detailed org chart. It
3	appears to have on the first page, for example, a
4	Richard Sauer who started in October of '06; is that
5	right?
6	A. Yes.
7	Q. Do you know what the date was Exhibit
8	1 prepared in '06 or was it sometime after, if you
9	know?
10	A. Well, it started after it was set up
11	after 10/1/06. That, I know.
12	Q. Actually, now that I'm looking at it, I
13	actually see on the bottom line, bottom part of
14	Exhibit 1, Jerome Souza it says started February of
15	'08, correct?
16	A. Yes.
17	Q. So is that consistent with your
18	recollection that Jerome Souza was somebody that
19	your firm hired in 2008?
20	A. Yes. I hired him.
21	Q. So Exhibit 1, then, is a document
22	created in 2008; is that right?
23	A. I would assume.
24	Q. Well, you didn't prepare any org charts
25	after 2008, did you?
	103

1	A. I personally didn't prepare any to begin
2	with either. You know, Phil or one of the New
3	Jersey people created it.
4	Q. So looking at Exhibit 26
5	A. Uh-huh.
6	Q at the top of the page it describes
7	four funds, correct?
8	A. Yes.
9	Q. Were those the four funds that were
LO	being managed by Copper River Management as of mid
11	2006 when Exhibit 26 was created?
L2	A. I'm sure, yes.
13	Q. And can we refer to those funds
L4	generally as either the Rocker Funds or the Copper
15	River funds?
16	A. Sure.
L7	Q. All of those funds were started when the
18	firm was known as Rocker Management, correct?
L9	A. Yes.
20	Q. Is the biggest one the Copper River
21	Partners fund which used to be knows as Rocker
22	Partners?
23	A. I think the biggest one turned out to be
24	Compass Holdings, which is the offshore fund.
25	Q. What does it mean for a fund to be an
	104

1	offshore fund?
2	A. Foreign investors.
3	Q. And was it your firm's strike that.
4	Your firm dealt with all the investors in
5	the funds, correct?
6	A. Yes.
7	Q. What's your best estimate of the total
8	assets that were in all of the Rocker Funds and
9	Copper River funds in about the 2005 to 2006 period?
LO	A. I don't know, maybe a billion.
11	Q. And were the were those funds owned
L2	by the various investors in the respective
13	underlying funds that are shown on Exhibit 26?
L4	A. Yes.
15	Q. And did those investors include public
L6	pension funds?
L7	A. Yes.
18	Q. Did they include private pension funds,
L9	private companies?
20	A. Yes.
21	Q. Did they include other types of
22	institutional investors?
23	A. All types.
24	Q. So can you just give us, without getting
25	into the specific identities of the clients, what
	105

1	types of investors were in those funds were in
2	the funds under Copper River and Rocker's management
3	in the '05-'06 period?
4	A. Endowments, pensions, charitable, high-
5	net-worth individuals, investment firms, fund to
6	funds; and offshore, the same.
7	Q. And were you and your partners at Rocker
8	Management also personally invested in the funds?
9	A. Yes, uh-huh, yes.
LO	Q. Did anyone other than the investors in
11	the funds and your management firm have any
L2	financial interest in any of the Rocker Funds or the
L3	Copper River funds?
L4	A. No.
L5	Q. To your knowledge, was any Goldman Sachs
L6	entity or affiliate ever an investor in any of the
L7	Rocker or Copper River funds during '04 to '07?
18	A. I don't think there were an investor,
L9	no.
20	Q. If the Rocker Funds made money on any of
21	their investments during this period, was any of
22	that profit shared with any Goldman Sachs entity, to
23	your knowledge?
24	A. No.
25	Q. And if the Rocker Funds lost money on
	106

1	their investments during that period, did any of
2	that loss have to be taken by Goldman Sachs or its
3	affiliates, to your knowledge?
4	A. No.
5	Q. Looking back at Exhibit 26 for a moment,
6	which is still in front of you
7	A. Uh-huh.
8	Q is this to your knowledge, is this
9	a complete list of all of the employees of the firm
LO	as of sometime in '06?
11	A. It looks pretty good to me.
12	Q. So I count 15 folks on there.
13	A. Uh-huh.
L4	Q. And looking at Exhibit 1, which appears
15	to be the 2008 org chart, it looks like you by then
L6	had 18 people, if I've counted correctly.
L7	A. Yes.
18	Q. Where was Rocker Partners founded, if
L9	you know?
20	A. I'm confused. What do you mean,
21	founded?
22	Q. Where was its first offices when the
23	firm was created, if you know?
24	A. New York City.
25	Q. How do you know that?
	107

1	A. Because I was there.
2	Q. How did the firm come to have offices in
3	different places over the years, just generally
4	speaking? Why did it move out of New York?
5	A. Because David is a New Jersey resident,
6	Phil is a New Jersey resident, and they wanted to be
7	closer to home.
8	Q. So I'm sorry, you said Phil?
9	A. Phil Renna.
10	Q. And Mr. Renna was the chief financial
11	officer of the firm, correct?
12	A. Yes.
13	Q. Were most of the employees of Rocker
14	Management and Copper River Management in New Jersey
15	during 2005 to 2006?
16	MR. SOMMER: Objection, vague.
17	THE WITNESS: Can you rephrase that?
18	BY MR. FLOREN:
19	Q. Sure.
20	A. Or just reask it?
21	Q. Yes. During the '05 to '06 period, were
22	most of Copper River Management's and Rocker
23	Management's employees in New Jersey?
24	MR. SOMMER: Objection, vague.
25	THE WITNESS: Yes. Well, in California
	100

1	we had one.
2	BY MR. FLOREN:
3	Q. You're referring to Exhibit 21 right
4	now, which is
5	MR. SHAPIRO: Exhibit 1.
6	THE WITNESS: I remember when David
7	left, I hired more people. But in your period, in
8	California there was one, two, three, four there
9	were four. In New Jersey, there were one, two,
10	three, four, five, six, seven, eight. And in
11	Russell Young was between New Jersey and California,
12	so he was an analyst. And then in Massachusetts
13	there were two. So yes, the majority were in New
14	Jersey.
15	BY MR. FLOREN:
16	Q. And during that period of '05 and '06,
17	did Mr. Rocker work anywhere other than the New
18	Jersey office?
19	A. No.
20	Q. So looking at Exhibit 26
21	A. Uh-huh.
22	Q it describes you as the president and
23	portfolio manager.
24	A. Yes.
25	Q. And then there are several folks
	109

1	underneath you who are described as principals.
2	A. Uh-huh.
3	Q. Does "principal" mean they're partner of
4	the firm?
5	A. Yes.
6	Q. And you were also a partner obviously,
7	right?
8	A. Yes, right.
9	Q. So at this point it looks like one, two,
10	three, four five partners, is that correct, in
11	2006? Kathy Longinotti, Phil Renna
12	A. Yes. I made Russel a partner; I brought
13	in Richard Sauer in 2006 as a partner; Kathy
14	retired she was a partner and I made Steve
15	Tsimbinos a partner, so
16	Q. Okay. What's the difference between
17	your job as portfolio manager versus Mr. Montgomery,
18	Mr. Warzecha, Mr. Lynde and Mr. Blahnik's as
19	analysts or senior analysts?
20	A. Those guys all looked at and analyzed
21	companies and made recommendations to me as the
22	manager, and I determined what to be involved in or
23	what not to be involved in.
24	Q. And then there's the next line on the
25	org chart, Exhibit 26, has two people identified as
	110

1	traders, correct?
2	A. Yes.
3	Q. What was the and that's Carol Ju and
4	Andre Ameer?
5	A. Uh-huh, yes.
6	Q. What is the function of the job and
7	responsibility of the Rocker Management and Copper
8	River Management traders in the 2005, 2006?
9	A. They secured locates in the case of
LO	short sales and executed trades, allocated it to the
11	various accounts. They did what, you know, traders
12	do. They were traders.
13	Q. What else do traders do, generally
L4	speaking, to your understanding?
L5	A. Well, they trade stocks; they reconcile
L6	trades to make sure everything was reported
L7	correctly; they secure borrows; they sometimes take
18	calls from brokerage firms on what people are
L9	buying, what people have to buy and sell; they take
20	research calls. That's sort of the job description
21	of a trader.
22	Q. And is that the job description of your
23	traders at your firm during '05 and '06?
24	A. Yeah, pretty much.
25	Q. And were those folks located in New
	111

1	Jersey?
2	A. Yes.
3	Q. Did Rocker Management or Copper River
4	Management have any traders in California during
5	2005 to 2006?
6	A. No.
7	Q. And actually, did you ever have any
8	traders in California?
9	A. No.
LO	Q. Were you ever a trader for Rocker
11	Management?
12	A. No.
L3	Q. Can you describe how your responsibility
L4	as a portfolio manager and analyst differed from
15	that of a trader within your firm?
L6	A. Yeah. I would make buy-sell decisions,
L7	like, "Buy 100,000 shares of Intel." I'd give it to
L8	a traders and it's the trader's job to buy Intel as
L9	efficiently as possible.
20	You know, a trader I think views their
21	value-added as buying something without moving the
22	price and selling the stock without moving the
23	price. Then you're a good trader. So they executed
24	orders that I gave them.
25	Q. So to your understanding, what would
	112

1 they do, Rocker Management's traders once you had 2 made a decision to buy or sell any particular 3 security? 4 They would either call a brokerage firm Α. 5 to work an order for the brokerage firm to do it, or 6 as I kind of recall, you know, things have gotten 7 more -- or things got more computerized through 8 either systems or matches or things like that where 9 you could enter an order into a computer and things 10 worked that way. Things got more automated toward 11 the end. 12 Ο. When you say things got more automated 13 towards the end, are you referring to the process of 14 placing an order with a brokerage firm? 15 It wouldn't necessarily be with a 16 brokerage firm; it would be with someone like 17 InstaNet who has compute -- you know, it's sort of 18 computers talking to computers. If you're Fidelity, 19 you enter your orders into a computer and we enter 20 our orders into a computer, and sometimes there 21 would be a match, if you will. Every 15 minutes 22 there's a matching system. 23 So I think if you wanted to buy or sell, 24 you enter it in the match, and blindly, if there's 25 another side on the match, it goes off. If not,

113

1	they say nothing's done. So things when I first	
2	started in the business were all manual with people,	
3	market makers, people who work orders. Now I think	
4	things are much more automated.	
5	Q. So in terms of making a decision about	
6	how to actually place that order into the market, is	
7	that something that you ever did or was that	
8	something that was handled by the traders in New	
9	Jersey?	
10	A. That was handled by the traders.	
11	Q. Did your firm use securities	
12	broker/dealers to place orders to buy or sell stock	
13	during the '05-'06 period?	
14	A. Security broker/dealers?	
15	Q. Brokerage firms.	
16	A. Yes, I'm sure.	
17	Q. Do you know what broker/dealers the firm	
18	used or the firm went to in order to make trades for	
19	the funds under its management during '05 and '06?	
20	A. I think we had 120 different firms we	
21	did business with at the time.	
22	Q. Within your firm, who decided which firm	
23	or market to send a particular order to for any	
24	particular trade?	
25	A. The traders.	
	11	4

1	Q. Do you know what the factors were that
2	they were supposed to rely upon, to your
3	understanding, in terms of deciding where to send a
4	particular order and who should be executing it?
5	A. That's sort of a multipart question. On
6	a specific name on a specific day on a specific
7	instance, they knew to try to get the best possible
8	price, whether if that was with a machine, a
9	computer, a match. Someone may have the match on
LO	their side; you just didn't know. So on any given
11	day it was where the best fit was.
12	If there was no fit or something like
13	that, we would have a budget, something we reviewed
L4	every, I think, two months of who what brokerage
15	firms or services to do business with, commissions.
16	And so we would set budgets for let's say
L7	100 different people for the year. And then all
18	things being equal, they would try to do business
L9	with who we wanted to budget with. Sometimes it was
20	soft dollar arrangements; we needed to pay for our
21	terminals or certain research or things like that.
22	So if something fit easily, they would go
23	toward the easiest fit. But all things being equal,
24	we had budgets that, over the course of a year,
25	needed to be met.

1	Q. Do you know which other broker/dealers
2	were involved in executing purchases and sales of
3	Overstock stock for Rocker Management during
4	2005-2006?
5	A. I don't have a clue.
6	Q. You said there were more than 100
7	different firms that were used to execute Rocker's
8	trades; is that right?
9	A. Uh-huh.
LO	Q. Was Goldman Sachs one of those firms?
11	A. Yeah.
L2	Q. On a percentage basis, do you have any
13	idea of how many trades by Rocker Management in the
L4	'05-'06 period were executed through Goldman Sachs
15	as opposed to one of those other firms?
L6	A. What percentage of dollar volume trades
L7	in
L8	Q. If you can give me any estimate, either
L9	dollar volume or number of trades.
20	A. I think Goldman, because they're a prime
21	broker, we tried to somehow get it within ten
22	percent of our total.
23	Q. But most of the trades were executed by
24	other brokerage firms?
25	A. Yes.
	116

1	Q. Was there anyone at your firm other than
2	your two traders in New Jersey that was responsible
3	for placing orders to buy or sell Overstock
4	securities during '05 and '06?
5	A. I mean, I can't speak I can speak for
6	everyone except for David Rocker. He could have
7	placed orders. I don't know. He fashioned himself
8	as a trader sometimes, so he could have placed
9	orders. I'm not I don't know.
LO	Q. Did you personally ever actually place
11	an order into the market to buy Overstock
12	securities, buy or sell at any time
13	A. No.
L4	Q on behalf of any of these funds?
15	A. No. I can remember giving the traders
L6	an initial order in Overstock in I think it was
L7	February of 2004. I can clearly remember that, but
18	everything else, I don't really think I had much to
19	do with it.
20	Q. Let's take a look at Exhibit 4, if we
21	could.
22	A. Okay.
23	Q. This appears to be a printout from some
24	system that your firm had
25	A. Yes.
	117

1	Q of Overstock trades; is that correct?
2	A. Yes.
3	Q. On the second page, it says at the top
4	Axys, A-x-y-s, correct?
5	A. Yes.
6	Q. Is that the name of a system?
7	A. It must be.
8	Q. Are you familiar with that system?
9	A. No.
10	Q. Just a moment. So on page 12 of Exhibit
11	4, it appears to be a chronological listing of short
12	sales.
13	A. Yes.
14	Q. And it starts with a short sale it
15	looks like two short sales on January or excuse
16	me, February 25th of 2004, correct?
17	A. Uh-huh, yes.
18	Q. For I'm doing the math in my head and
19	I'm a little slow at it, but it looks like about
20	68,000 shares, approximately?
21	A. Yes, that's in Fund 01, yes.
22	Q. Is that an order that you instructed be
23	placed?
24	A. Yes.
25	Q. And did you do that by calling up one of
	118

1	the traders who worked for your firm in New Jersey
2	and telling them to get that done?
3	A. Yes.
4	Q. Why did you decide to do that?
5	A. I think that's when, I think I don't
6	know. I read some crazy letter that Byrne put out
7	at the year-end thing, a year-end letter to
8	shareholders or something, and I read it and I
9	thought it was crazy and I just said I thought to
10	myself, this is something we should probably be
11	involved in as a short. I mean, somewhere there's
12	that letter. I don't it's not here, but I read
13	it and I said, "This is nuts."
14	Q. So you read a letter to shareholders
15	that Patrick Byrne the written
16	A. Uh-huh.
17	Q sometime on or before February 25th,
18	2004?
19	A. Yes.
20	Q. Had you ever heard of Overstock before
21	you read that letter?
22	A. Never.
23	Q. How did it first come to your attention,
24	Overstock, that is?
25	A. Someone sent it to me. It could have
	110

1	been Dave Scially. I'm not sure. Someone either
2	emailed me or sent a fax or something and said, "You
3	should read this." That's and I think at the
4	time the stock was well, that thing says 27. It
5	was 27 up from eight or some very low number.
6	So essentially the stock was up
7	threefold. And I don't know. It was a letter that
8	in all my years I had never seen anything quite like
9	it, so I thought it was just written by a madman.
10	Q. The letter that you're referring to is
11	the letter from Patrick Byrne that you remember
12	reading to shareholders in about February '04?
13	A. Uh-huh.
14	Q. Was it anyone at Goldman Sachs who
15	brought that letter to your attention?
16	A. No.
17	Q. Did anyone at Goldman Sachs ever suggest
18	to you that you might want to consider shorting
19	Overstock?
20	A. Never.
21	Q. Did anyone once your firm strike
22	that.
23	Once your firm had started selling
24	Overstock and had a short position, did anyone at
25	Goldman Sachs ever, to your knowledge, suggest that
	120

1	your firm should increase its short position?
2	A. Never.
3	Q. In fact, you dealt with Goldman Sachs
4	for more than twenty years; is that right?
5	A. Yes.
6	Q. And do you recall ever Goldman Sachs
7	recommending that your firm either go short on a
8	particular stock or increase a particular short
9	position?
LO	A. Never.
11	Q. So there appear to be hundreds
12	actually, thousands of different trades on Exhibit
13	4, is that correct, purchases, sales, short sales?
L4	A. A lot of exhibits, a lot of entries. I
15	mean, I don't know.
L6	Q. Who gave the instructions for all of the
L7	other orders besides this first order, to the best
18	of your knowledge, if you know?
L9	A. David Rocker.
20	Q. And how do you know that?
21	A. Because he was the only one authorized
22	to do so.
23	Q. So looking at page 7
24	A. Uh-huh.
25	Q it looks like there's a handful of
	121

1	buy trades in the latter half of 2006, correct?
2	A. Yes.
3	Q. Was Mr. Rocker still involved in dealing
4	with this position although he had announced his
5	retirement by that point?
6	A. No. I think I started I, you know,
7	pretty much covered the thing after he announced he
8	was done.
9	Q. So was that sort of a sudden thing, that
10	Mr. Rocker said he was going to retire?
11	A. No. It had been in the works for quite
12	sometime. And the way he was behaving as related
13	Byrne kind of hastened the decision.
14	Q. So what are you referring to when you
15	say the way he was behaving in relation to Byrne?
16	A. Well, Patrick Byrne is crazy, and David
17	Rocker operates with a chip on his shoulder where no
18	one can tell him what to do. So the two of them
19	arguing back and forth with each other got us in a
20	lawsuit, and neither one of them would back down.
21	And being in the hedge fund business and
22	being a party to a lawsuit is not a good thing. I
23	just wanted nothing to do with it, and I told David
24	repeatedly that when you argue with a crazy person,
25	people watch and won't know who the crazy one is.
	122

1	So he didn't take that advice and got us	
2	sued and cost us god knows how many millions and we	
3	basically said, you know, "Either you leave or we	
4	leave." So he left.	
5	Q. Do you know what Mr. Rocker did after	
6	leaving the firm? Did he start a new fund or	
7	anything like that?	
8	A. He probably had nightmares about Byrne.	
9	No, he just	
LO	Q. Other than defend Overstock's lawsuit?	
11	A. Yeah, other than no, he didn't defend	
12	it. He just he would say, "You can't settle with	
13	these guys. They're bad." You know, just he	
L4	was I don't know if Byrne was more obsessed with	
15	David Rocker or David Rocker more obsessed with	
16	Byrne, but it would have been a good UFC cage match	
L7	that I would have paid to watch.	
18	Q. What's UFC?	
19	A. That ultimate fighting stuff, you know,	
20	with the hands and the feet and	
21	Q. So on hold on a second. From page 12	
22	through 22 of Exhibit 4 appears to be a listing of,	
23	excuse me, short sales by the Rocker Funds in	
24	Overstock; is that correct?	
25	A. It would appear that way.	
	12	3

1	Q. It's like 987 of them if they're
2	counted?
3	A. Okay.
4	Q. Now, those weren't it adds up to
5	it says 2.9 million shares on page 24, almost 3
6	million shares. Do you see that?
7	A. Okay, yep.
8	Q. Does that mean that the firm was short 3
9	million shares, or was that sort of adding all the
10	short sales
11	A. That's adding it up. David would buy it
12	and sell it and buy it and sell it and buy it and
13	sell it and buy it and sell it. He was just
14	obsessed with this thing.
15	Q. So the last short sale shown on here is
16	May 9th, 2006 on page 24. Is that accurate in terms
17	of what this document shows?
18	A. Probably about right, yes.
19	Q. And is that consistent with your memory
20	that there was no further short selling by Copper
21	River after that time?
22	A. Yes.
23	MR. SHAPIRO: I'm sorry, what page were
24	you just looking at?
25	MR. FLOREN: 24.
	124

1	THE WITNESS: 24, right here.
2	MR. SHAPIRO: Okay, got it.
3	BY MR. FLOREN:
4	Q. Now, other than the first short sale in
5	February, were you involved in deciding to make any
6	of these other short sales of Overstock?
7	A. I didn't give the orders, but, you know,
8	I was part of the discussion of the thing. The
9	stock essentially went from, what, 27 to 80? So
10	when you think something is supposed to go down and
11	it goes from 27 to 80 and you lose your ass in
12	something like this, you're none too happy.
13	Q. So did the firm your firm lose a lot
14	of money on the position in 2004?
15	A. Hell, yeah. We lost a lot of money in
16	this thing along the way until it collapsed, and
17	then we made what we made some back.
18	Q. Overall in your trading, all the trading
19	that your firm ever did in Overstock, do you know
20	whether you made a profit or a loss?
21	A. I don't know. I don't know what we did.
22	I don't think if we made, we made a Snickers bar;
23	if we lost, we probably lost, you know, some.
24	Q. Is it accurate that generally speaking
25	you lost an awful lot of money in 2004 and made
	125

1	money back in 2005 and 2006?
2	A. Yes.
3	Q. There's also, starting on page 30 here,
4	a bunch of options trades.
5	A. Yes.
6	Q. Correct?
7	A. Yes.
8	Q. Who was it who made the decision, to
9	your knowledge, to engage in all these options
LO	trades?
11	A. David.
L2	Q. Do you know David Rocker, that is?
L3	A. Yes.
L4	Q. And are those options trades handled the
15	same way as stock trades at your firm in the sense
L6	as a trader who actually places the trade?
L7	A. No, David probably places the trade.
18	Yeah, that, and David probably did it himself.
L9	Q. So other than the two traders in New
20	Jersey and David Rocker, is there anyone else at
21	your firm who, to your knowledge, could have been
22	involved in placing any of these trades in options,
23	Overstock options?
24	A. Well, those three and me are the only
25	ones authorized to trade. It wasn't me, so it would
	126

1	be those three.
2	Q. And who in your firm's contact people at
3	Goldman Sachs & Co. were handling any matters
4	relating to the fund's Overstock positions, to your
5	knowledge, if you know?
6	A. I don't understand the question.
7	Q. Well, was there anyone in particular
8	that your firm would make contact with at Goldman
9	Sachs & Co. to discuss any matters pertaining to
10	Overstock?
11	A. The only people we would discuss it with
12	were just the stock loan group just to see if we
13	could borrow it and the chatter about why the rate
14	would be high or low or on Reg SHO, stuff like
15	that those emails that were shown earlier, that
16	kind of stuff.
17	Q. And was that something specific to
18	Overstock, or is that what you would do with any
19	stock that you were shorting?
20	A. That's what we would do with any stock
21	we were shorting.
22	Q. Do you know where those stock loan folks
23	that you were referring to that you spoke would
24	speak to from time to time at Goldman Sachs & Co.
25	were located?

1	A. I think in New York City.
2	Q. How did it come to pass that as between
3	you and Mr. Rocker you made the first decision to go
4	short Overstock and then it sounds like he
5	essentially took it over from that point; is that
6	right?
7	A. Yes, I sort of asked him to take it over
8	because that's more his kind of cup of tea to look
9	at something like that because the accounting was a
10	little convoluted and I was really busy on a bunch
11	of other stuff, and he didn't have that much stuff
12	to do. That was the worst mistake I made, telling
13	him about it.
14	Q. Why do you say it was the worst mistake
15	you made?
16	A. Because it cost us a shitpot full of
17	money in legal fees, cost it us a hassle, probably
18	at the end of the day cost us our business. It was
19	horrible, just he just took it to the nth degree.
20	I mean, him and Byrne went at it, and I think it was
21	a horrible mistake by both of them to get in this
22	huge fight.
23	Q. By "both," you're referring to both
24	Mr. Rocker and Mr. Byrne?
25	A. Yeah, it takes two to tango. David

1 would go to an Overstock luncheon and incite the 2 guy, and the guy would incite David, and it would go 3 back and forth. And I just told David to knock it 4 off, and he just wouldn't. Can't talk to Byrne, 5 so -- I mean, it just turned into just a bad scene. 6 Within the structure of your firm when 7 Mr. Rocker was there and it was still called Rocker 8 Partners, did one or the other of you have final 9 decision-making authority on anything you disagreed 10 upon? 11 Not really. I mean, it wasn't like 12 I mean, David would always claim if you put a 13 qun to his head he had the final say because it was 14 his name on the door, but if he pushed too hard, I'd 15 leave and then he would really be in trouble. And 16 just -- he just -- he just took this thing way too 17 That's the problem. You can't tell someone to 18 knock it off once they're -- you know, I'm not going 19 to use what I was going to say. Once -- you know, I 20 think he felt like his head was in a vice. 21 know. 22 So when you say he went too far, are you Ο. 23 referring to sort of the public statement battle 24 that was going on?

129

Yeah, that kind of stuff.

25

Α.

1	Q. When you say he went too far, are you
2	referring to the trading decisions he was making?
3	A. No. I mean, you know, it turned into a
4	big position because the thing tripled and then some
5	on us. But, you know, he had basis to short it.
6	It's not like it was a bad short. It's just you
7	know, then came the naked shorts, you know, clowns
8	who came out of the woodwork and, you know, one
9	group threatened to kill my son. You know, they got
10	this stupid Reg SHO legislated.
11	You know, it just got crazy. They got
12	the senators in Utah going on this thing; they got
13	this nutcase Phil Saunders going. They had this
14	crazy ass Mary Helburn whose son murdered her.
15	I mean, it just brought all these nuts
16	out of the woodwork and it was all it all could
17	have been prevented. Everything could have been
18	prevented had he just kept his mouth shut and just
19	let it play out. But, you know, it's a lesson to be
20	learned.
21	Q. I think you referred earlier to you
22	described strike that.
23	You described the types of investments
24	that your firm focused on from the short side
25	A. Uh-huh.
	130

1	Q as fads, frauds and failure, correct?
2	A. Yes.
3	Q. Did you have any was it your belief
4	that Overstock fit into one or more of those
5	categories when you first started shorting the
6	stock?
7	A. Yes, I thought it was a complete
8	failure, failure as a business, failure as a model.
9	It never made any money. All they do is burn cash.
10	And I think if it wasn't subsidized by Byrne and
11	Byrne's family and Byrne's wealth, they would have
12	been out of business years ago. They'll probably
13	still go out of business but it's been around a lot
14	longer than it should have been.
15	I mean, they're completely out of money
16	and they're financing you know, they are naming a
17	stadium in Oakland. So you have a Utah company
18	naming the Oakland Coliseum after O.co, or whatever,
19	and now they've changed their strategy. I mean,
20	it's such a conglomeration of clusterfuck that I
21	can't even begin to say what goes on there. But
22	it's a failure as a business.
23	Q. And did you also have a belief at some
24	point that Overstock's that Overstock was what
25	you called a fraud?
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A. Yeah. I mean, they've restated their
numbers quite a bit. Their accounting is horrible.
They did a bunch of stuff I mean, history is
clear what they've copped to, admitted to, changed
to. When the CEO celebrates getting subpoenaed by
the SEC, that should say all you really need.
And again, I feel sorry for him because I
think the guy's crazy. But it's just the guy's
not fit to run a public company, but it is what it
is. Their track record as a public company is quite
clear. I think the stock is somewhere now between
seven and eight from eighty.
Q. Let me change topics now.
How many prime brokers did the Rocker
Partners funds and Copper River funds work with in
the '05 to '06 period?
A. I think Goldman did 98 percent of our
business, if not one hundred percent. Maybe we did
some with BNP or whatever the hell that is, B of A,
BNP. I mean, stuff cycles through. But we didn't
do anything with Morgan Stanley. We did some
business with Lehman overseas. We didn't do
anything with Bear Stearns. We didn't do any with
JP Morgan. It was just pretty much Goldman.
Q. So what, generally speaking, were the

1 principal responsibilities -- strike that. 2 What were the principal services that 3 Goldman Sachs & Co. provided to the funds as their 4 prime broker? 5 Well, they did back office, they cleared 6 our trades, you know, they provided, you know, some 7 form of accounting, you know, and this kind of 8 stuff, and back up. But it was mainly stock loan. 9 We used Goldman predominantly for stock loan because 10 I thought they were the best in the business by far 11 at the time. 12 Ο. And why did you think that Goldman Sachs' stock loan business was the best in the 13 14 business by far in '05 to '06? 15 Well, I thought they were the best in 16 the business from when I started dealing with them 17 in '85. I mean, they could find -- they had -- they 18 could find us locates; they could find things. 19 Sometimes the rate was too high, but the main thing 20 if you use short stocks is being able to have 21 reliable locates. And then the fee for locates 22 would be different. And up until, you know, this 23 Reg SHO or whatever started pulling through, Goldman 24 was really -- was really, was really good. 25 were really good.

1	O And to your mogallogtion ongo Dog CHO
	Q. And to your recollection, once Reg SHO
2	came into effect, was Goldman Sachs & Co. generally
3	less able than it had been before to provide locates
4	to you?
5	A. Yes. That definitely was a setback.
6	Q. What made sorry. Go ahead.
7	A. Yes. It just it provided another,
8	just call it regulatory hurdle. And yeah, you know,
9	it made things more expensive, much more expensive
10	than it used to be to borrow names. We found rates
11	of existing positions to go higher, not lower. It
12	just made the business more difficult it made a
13	very difficult business more difficult than it used
14	to be. It's a very difficult business shorting
15	stocks to begin with, all this other stuff made it
16	very hard.
17	Q. So when you say it's a very difficult
18	business to short stocks, what are you referring to?
19	A. Well, when you short stocks, you're
20	basically saying something is too high, overvalued,
21	made up, is a failure, this, that and the other, and
22	you have no natural allies. The company hates you;
23	shareholders hate you; no one wants to see you do
24	well because you're basically saying something's
25	wrong. So everyone's bias is for up, not down. So

1 you have no natural advocates. 2 So when regulatory, which is either SEC 3 or the Treasury or whatever, you know, they passed 4 these rules in 2008 when the market was about to 5 fall apart and they passed these rules without even б thinking what they were doing, you know, that, 7 combined with some other stuff, put us out of 8 business and what was earlier discussed. 9 But it was a very, very, difficult 10 because as everyone says on shitbag things like 11 CNBC, stocks can go up an unlimited amount when 12 they're short and the fastest way to make money is a 13 short squeeze. But the problem is, after the short 14 squeeze is over, things usually collapse. 15 times they do. So it's very hard, very difficult. 16 So in addition to -- you mentioned the Q. 17 services that the prime brokerage arm of Goldman 18 Sachs & Co. provides included accounting, back 19 office, account statements, stock lending and 20 clearing, correct? 21 Α. Cash management, you know. 22 And they also custodied your assets, Ο. 23 correct? 24 Α. Yes. 25 And did they also provide financing for Ο. 135

1	when you wanted to take on long positions?
2	A. We were never on margin so, I mean, you
3	know, when your short stocks are on margin, you have
4	to borrow the stock, and the borrow is a loan and
5	loan is margin. But we were never margined on the
6	long side, no.
7	Q. And you paid fees to Goldman Sachs over
8	the years based on transactions done and stock
9	borrowing, correct?
10	A. Commission and stock loan, yes.
11	Q. And were those fees ever based upon the
12	profitability of your transactions?
13	A. Never.
14	Q. Or they were the same whether your
15	transactions made you money or lost you money,
16	correct?
17	A. Exactly.
18	Q. Do the funds have other service
19	providers other than Goldman Sachs?
20	A. Meaning?
21	Q. Well, were there other, for example,
22	administrators or other third parties that
23	provided that Rocker Management would hire to
24	provide services to the funds?
25	A. Not really.
	136

1	Q. So for example, on Exhibit 1 could
2	you go back to that for a second.
3	A. Yeah.
4	Q. On the last page there's a list of
5	well, actually it's redacted. There's a blank spot
6	for service providers. So you're saying that the
7	only name that would be listed there would be
8	Goldman Sachs & Co.?
9	A. See, I don't know what I don't know
LO	what that refers to. I mean, service providers, I
11	mean it could say AT&T for phone, or Bloomberg for
L2	terminals or and then we had outside accountants
L3	we paid cash money to; we had outside general
L4	counsel we paid cash money to. You know
15	Q. Was it one of the other partners'
16	responsibility to run sort of the administration and
L7	deal with all of the different services that the
18	firm used?
19	A. Yes, you know, Phil.
20	Q. So that he would be more knowledgeable
21	than you about that?
22	A. He'd be more knowledgeable than me about
23	that. Yeah, that would be the case.
24	Q. You mentioned earlier that you felt some
25	loyalty to Goldman Sachs; is that right?
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1	A. Yes.
2	Q. Was that because you thought they were
3	providing you with good service?
4	A. Yeah. I thought they were, you know, I
5	thought they were straight-up guys.
6	Q. Is there any other reason other than
7	what you've said?
8	A. No. I mean, to me, if I think someone
9	is straight up, I go with them and rarely do I get
10	burned. But, you know, we got burned.
11	Q. You testified earlier about the set of
12	circumstances in 2008 that led to your closing the
13	firm, correct?
14	A. Uh-huh.
15	Q. Did any of those circumstances have
16	anything whatsoever to do with Overstock stock?
17	A. No.
18	Q. When was the last time that any of your
19	funds or the firm had any kind of position in
20	Overstock stock?
21	A. It looks like we closed out the last of
22	some options in 2007, but I think the end of the
23	stock was 2006 after David left.
24	Q. Is it accurate to say that when David
25	left, all that was done after that point was to make
	138

1	the positions smaller?
2	A. Exactly.
3	Q. So you just gradually closed it out, and
4	by 2007 it was gone?
5	A. Yes.
6	Q. After 2007, did any of your funds ever
7	have any kind of investment related to Overstock
8	whatsoever?
9	A. No.
10	Q. So to your knowledge, what were the
11	factors that your firm based its decision on to
12	aside from your initial decision which you
13	described, to make a short sale of Overstock stock,
14	to then grow the position and trade it over time,
15	what were the things that were important to the firm
16	in deciding when to go short, when to buy some of it
17	back and when to do other kinds of trades like
18	options?
19	A. Well, all the crazy trades were, you
20	know, David managing the position. I mean, the
21	stock went straight up. So let's get that clear.
22	So it's very hard to be short something that goes
23	straight up. So there was a question of managing
24	the position size, which was way too big.
25	If you have a normal position at 30 and
	139

1 the stock goes to 60, you're two times too big. Ιf 2 your firm then loses some money, you're two-and-3 change times big. If the thing goes to eight -- it 4 becomes a multiplier on the way up because the position gets real big and you lose money. б the denominator shrinks and the enumerator goes up, that's a bad thing. So you either have to cover, 8 scramble -- you know, you have to do something to cut back risk. And then David thought the business was structurally flawed, which it was, but that didn't 12 come into play until years down the line. 13 just became a complete clusterfuck from a portfolio, 14 tactical, P&L, time -- then we got sued -- point of 15 view. 16 So just focusing first in 2004, did the Q. 17 firm buy to cover to reduce its risk on the position 18 as the year went on? I mean, we traded this thing like 19 Δ. Sure. 20 a crack addict. I mean, it was just buying, selling, buying, selling. So, I mean, I don't have 22 the mind to analyze these trades, but there was just

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140

a lot of action around this thing. And, you know,

it's 2011. I'm just not of the mind to go back

there and figure it out.

1	Q. Well, it wasn't you who was doing it at
2	that time?
3	A. Exactly, so I'm not
4	Q. You're just describing your view of it
5	now as you sit here?
6	A. Yes. But back in the day, I wasn't
7	you know, I wasn't thrilled to lose as much as we
8	lost, to spend as much time on this and to watch a
9	partner get into a cat fight with Byrne.
LO	Q. At any time during '04 to '07, with
11	respect to Overstock did anything that Goldman Sachs
L2	said or did influence your decisions your firm's
13	decisions on when to buy or sell Overstock stock?
L4	A. No.
15	Q. And your policy, the policy at your
L6	firm, was that any time the stock was going to be
L7	shorted that a locate would be obtained before the
18	short sale was placed, correct?
L9	A. Yes.
20	Q. And it was the traders in New Jersey who
21	were responsible for going and getting the locates?
22	A. Yes.
23	Q. And did you are you ever aware of any
24	instance where your firm did a short sale without
25	getting a locate?
	141

1	A. Never happened.
2	Q. Were there ever times in '05 or '06
3	when, to your knowledge, Goldman Sachs said it was
4	unable to provide you a locate
5	A. Probably.
6	Q in a stock?
7	A. Probably, yes. Oh, for sure.
8	Definitely in a stock?
9	Q. In any stock.
LO	A. Yes.
11	Q. And do you believe that happened in
L2	Overstock also?
L3	A. I'm sure, yes.
L4	Q. Were there times when your firm was able
15	to get a locate from a broker other than Goldman
L6	Sachs but Goldman Sachs could not provide?
L7	A. I'm sure, yes.
L8	Q. Have you heard the term "pay for hold"?
L9	A. Yes.
20	Q. What's your understanding of what that
21	is in relation to locates?
22	A. I think it's borderline illegal, but
23	allegedly some firms would try to preborrow the
24	stock before they actually did it so if they wanted
25	to short the stock the borrow would be there.

1	Q. Why do you say you think that's
2	borderline illegal?
3	A. Well, because if you're a big hedge
4	fund, big, you could be long the stock. You could
5	be long half a million shares. You could also then
6	go to your prime broker and say, I want to borrow
7	600,000 shares to orchestrate a short squeeze.
8	So you pull 600,000 legitimately
9	borrowable shares off the market and pay to hold
10	them, you long the stock. You can create a short
11	squeeze through buying more, other people buying
12	more, and you basically shrink the available pool
13	that people can actually borrow.
14	Or you pay to hold. You pay at five
15	percent thinking you can get the stock tight, and
16	then turn around three months later and then loan
17	out that stock at 21 percent and make an arbitrage.
18	You can do that, which should be illegal. Whatever
19	it is has to do with making a flat pond not flat.
20	Q. What do you mean by "a flat pond not
21	flat"?
22	A. You should have an efficient market
23	that's fair for all players. You shouldn't be able
24	at that make an arbitrage in security lending or
25	stock manipulation by either squeezing shorts or

1	borrowing from David at five to lend it to you at 21
2	because you're the first mover to a pot of stock.
3	So I always thought it was fringe fringy.
4	Q. Well, do you know how do you have any
5	view as to whether the securities lending market is
6	actually efficient or inefficient?
7	A. I think the securities lending market is
8	just like the mob. I think it's completely rigged.
9	It's a completely manipulated black hole, non-
10	transparent market.
11	Q. Now, when you say you think they're just
12	like the mob, are you referring to Goldman Sachs?
13	A. Yes. I think Goldman Sachs is like the
14	mob.
15	Q. And are you referring to them in
16	particular or them and the rest of the market
17	altogether?
18	A. I think Goldman Sachs is a racketeering
19	entity that does whatever they can to make a dime
20	without conscience, thought, foresight or care about
21	ramifications. I think they are cold-blooded and
22	could care less about the law. That's my opinion.
23	I think I can back it up.
24	Q. And that became your opinion when?
25	A. When they put us out of business.
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1	Q. In 2008?
2	A. Yes.
3	MR. SHAPIRO: You know, I'm going to
4	interrupt here. And I said this to Mr. Sommer:
5	Mr. Cohodes has obviously strong opinions about a
6	variety of things, but he's here to testify about
7	things he knows, facts, not his opinion.
8	If either one of you want to hire
9	Mr. Cohodes as an expert, you can let me know and I
10	can let you know what his rates are. And if you
11	want to hire him for that, he can give you all of
12	the expert opinions that you want.
13	But I don't think at this point that your
14	questions are different from the ones that I
15	objected to when Mr. Sommer was asking them. I
16	don't think it has anything to do with subpoenaing
17	him as a fact witness in a case.
18	MR. FLOREN: Let me move on. Actually,
19	how long have we been going.
20	MR. SOMMER: About an hour.
21	MR. SHAPIRO: It's 3:30 now.
22	MR. FLOREN: Why don't we take a short
23	break, if that's all right.
24	THE VIDEOGRAPHER: Going off the record,
25	3:30 p.m., end of tape three.
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1	(Brief recess.)
2	THE VIDEOGRAPHER: Going back on the
3	record at 3:38 p.m., start of tape four.
4	BY MR. FLOREN:
5	Q. Are you ready to continue, sir?
6	A. Yes, yes.
7	Q. Let's look at Exhibit 5. I'm going to
8	ask follow-up questions on a few of these exhibits.
9	This is a sample of an account statement
LO	that Goldman Sachs & Co. would issue to one of the
11	funds under your management under your firm's
12	management?
13	A. Yes.
L4	Q. So it looks like several hundred
15	about let's see. Let's count them. About 150
L6	pages, give or take, maybe 130 pages
L7	A. Yes.
L8	Q for one month worth of trading
L9	activity.
20	Does that sound about right?
21	A. Sure.
22	Q. So just to take a few examples here, if
23	you look at starting with page 1, first one was
24	Nick Lis
25	A. Lisciandra.
	146

1	Q Lisciandra, he was one of the folks
2	who was in charge of managing your firm's books?
3	A. Yes.
4	Q. And he was in New Jersey?
5	A. Yes.
6	Q. And when was it that you decided to
7	change the firm's official address to California for
8	purposes of account statements and things like that?
9	A. I don't think we ever did.
10	Q. Was the headquarters of the firm still
11	in New Jersey until the time that Mr. Rocker retired
12	in 2006?
13	A. It's always been
14	MR. SOMMER: Objection, calls for
15	speculation, no foundation.
16	THE WITNESS: It's always been in New
17	Jersey.
18	BY MR. FLOREN:
19	Q. Where was the headquarters of the firm
20	in 2005 until and '06 until Mr. Rocker retired?
21	MR. SOMMER: Same objections.
22	THE WITNESS: 274 Millburn Avenue,
23	Millburn, New Jersey.
24	BY MR. FLOREN:
25	Q. And was that still the headquarters of
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1	the firm after Mr. Rocker retired?
2	MR. SOMMER: Same objections.
3	THE WITNESS: No. Then it went to Red
4	Bank, New Jersey.
5	BY MR. FLOREN:
6	Q. Why did you still maintain your
7	headquarters in New Jersey even though you were the
8	top guy at the firm after middle of '06 and you were
9	in California?
LO	A. Because I wanted to keep these people
11	who I liked employed, and I figured since
12	infrastructure was already set up, just let these
13	guys operate out of New Jersey.
L4	Q. So most of the firm's operations were
L5	still in New Jersey even after Mr. Rocker retired
L6	and you were the president?
L7	A. All the operations were in New Jersey.
18	There was just a California office that had research
L9	people and a Massachusetts office that had research
20	people, but everything was in New Jersey.
21	Q. Was that true throughout the 2004 to
22	2007 time period?
23	A. Yes.
24	Q. To take an example I just want to ask
25	you one question if you know the answer. Let's look
	1/10

1	at page CRP-SF03060. Look at the bottom right page
2	number on this document.
3	A. 0360?
4	MR. SHAPIRO: 030
5	BY MR. FLOREN:
6	Q. 3060.
7	A. Yes, yes, yes.
8	Q. So this looks like it's the it says
9	page 30 of 138 of your account statement for the
LO	month of December '04, and then there's a list of
11	buys and sells in Overstock.
L2	A. Uh-huh.
13	Q. And beneath each transaction it says,
L4	"CTSY Burlington Securities," and then one of them
15	says, "CTSY Adams, Harkness & Hill."
L6	A. Uh-huh.
L7	Q. Do you know what that refers to, that
L8	Burlington and Adams, Harkness & Hill?
L9	A. Those were brokers that the traders were
20	using for this.
21	Q. So for example, where it says a December
22	7th buy, 2,430 shares of Overstock at \$74.2225000
23	for \$180,000, is it your understanding that this
24	means that that trade was actually executed by
25	Adams, Harkness & Hill on behalf of Rocker Partners?
	149

1	A. Yes.
2	Q. And then it was cleared through the
3	prime brokerage account at Goldman Sachs & Co.,
4	right?
5	A. Yes.
6	Q. And generally speaking, you would expect
7	to see that same sort of information for every one
8	of these trades, correct?
9	A. Yes.
LO	Q. Was LaBranche Financial also a firm that
11	Rocker Partners worked with to execute its trade?
L2	A. I guess.
L3	Q. It doesn't ring a bell?
L4	A. No. It's one of the 120.
15	Q. With reference to Exhibit 6, Mr. Sauer's
16	book, was Mr. Sauer still a partner of yours when he
L7	wrote this book, to your knowledge?
18	A. I don't exactly know when he wrote the
L9	book.
20	Q. Was Mr. Sauer still a partner of yours
21	when he published the book, to your knowledge?
22	A. No.
23	Q. So it came out after he was a partner;
24	is that right?
25	A. It came out after we closed down.
	150

1	Q. What is a margin call, to your
2	understanding?
3	A. Well, there's different well, in
4	general terms, there's a Fed margin call and then
5	there's a house margin call. The house margin call
6	is subject to the house and Fed margin calls, that's
7	nonnegotiable. That's subject to the government.
8	So if you have a Fed margin call, that's
9	the government, and you have to meet it. If you
LO	have a house margin call, it tends to be negotiable,
11	and if the house says, you know, there's no
L2	negotiation on it, then you got to meet it.
13	Q. Well, when you're referring to a house
L4	margin call, the house that you're referring to is
15	whoever is extending credit, right?
16	A. Right, the brokerage firm.
L7	Q. So in the case of the margin calls that
18	faced your firm in September '08, the house was
L9	Goldman Sachs & Co., right?
20	A. Yes.
21	Q. What were the what's your
22	understanding of the circumstances that were
23	occurring in the stock market that led to the point
24	where your firm received a margin call, a house
25	margin call from Goldman Sachs & Co.?
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1	A. Well, that weekend before, Lehman went
2	bankrupt. I think Lehman went bankrupt or Lehman
3	went bankrupt on a Monday. We had collateral
4	securities and cash at Lehman Brothers
5	International
6	Q. Was that in London?
7	A. That was in London, LBIE that was
8	locked up, confiscated, whatever lost access to
9	that. That wasn't a problem. I mean, it was a
10	problem, but it wasn't that big a problem. So I
11	think the markets went down Monday or Tuesday or
12	maybe Wednesday, and then the government, without
13	warning on Wednesday or Thursday, put through a
14	must-cover, that Reg SHO deal must-cover in three
15	days.
16	Q. There was an amendment to Reg SHO?
17	A. Yes. There was an amendment that was
18	basically put through Wednesday at night, in the
19	middle of the night, and immediately hit the next
20	day. No, you had three days. So then the stocks we
21	were involved in that had that went up. That still
22	wasn't a problem. The next day, the government
23	banned short selling in financials or financial-
24	related, and then the market really went up. And
25	that was the day that Goldman called us and said,

1	"We have a problem." We said, "Okay. How do we fix
2	this?"
3	MR. SHAPIRO: Well, I think you've
4	answered his question. He said what was the stock
5	market condition.
6	THE WITNESS: Okay. Then I've answered
7	it.
8	BY MR. FLOREN:
9	Q. Yes, I was trying to get at the
10	circumstances that were the background
11	A. Yeah, Lehman went bankrupt and the
12	government put through two emergency rules back to
13	back.
14	Q. And would it refresh your recollection
15	if I told you that the second one of those, the
16	banning of short selling of approximately 800
17	stocks, went through late on a Thursday night and
18	was announced or disclosed very early on a Friday
19	morning of the same week that Lehman Brothers
20	failed?
21	A. That's probably right, yes.
22	Q. So that problem started all in that
23	week?
24	A. Yes.
25	Q. And was it over like that week and the
	152

1	next so the Friday of that week is when you first
2	had a problem with Goldman Sachs & Co. telling
3	you
4	A. Sort of that Thursday
5	Q that you got a house margin call?
б	A. Sort of that Thursday, that Friday. And
7	one of the problems was because the stocks they said
8	were acting erratic, they changed the haircuts on
9	our loans, meaning we had if our multiplier was
10	.15, they'd change it to .5. So not only did we
11	have a house call, they said instead of putting up
12	.15, you now have to put up .5.
13	So what should have been a small issue
14	was a huge issue because they changed two things on
15	us two things they didn't change, two things
16	changed on it. One, we lost a shitpot full of
17	money; and two, they said because we lost a shitpot
18	full of money, we need to have a whole lot more
19	collateral. So it wasn't a Fed call; it was a house
20	call.
21	Q. It started with you losing a bunch of
22	money because the stocks that you were short went
23	way up in value; is that right?
24	A. Yes.
25	Q. And were some of those stocks among
	15.4

1	those that the government banned short selling in,
2	some of the stocks you were short in?
3	A. Not some, but not really. It was
4	more other shorts were getting killed in the
5	finance stocks, so they were covering anything that
6	they could. The government tried to basically
7	orchestrate a short squeeze, which they did for two
8	days.
9	Q. Is it accurate to say, I mean, just
10	hypothetically on that Friday and not knowing what
11	the future holds, if the stocks that your firm was
12	short had continued to increase at the same rate for
13	the next couple of weeks that your firm could have
14	lost everything on those investments?
15	A. That's a stretch, but hypothetically,
16	you could say that.
17	Q. And is it also accurate hypothetically
18	to say that if that situation had continued and the
19	stocks that your firm was short continued to go up,
20	that eventually Goldman Sachs & Co. could be left
21	essentially in a money-losing position where it was
22	losing the money because your firm no longer had any
23	cash?
24	MR. SHAPIRO: I'm going to object to it
25	as both I think your hypotheticals are
	155

1 incomplete. 2 THE WITNESS: Well, to frame it, frame 3 the argument, by then, we were \$2 billion of a fund; 4 we had 2 billion. And coming into that Monday, we 5 were up 30 percent for the year. So we had a pretty big cushion and we were doing well before let's just 6 7 say the shenanigans went on. 8 Hypothetically everything the same, okay, 9 when people say they short stocks they have 10 unlimited risk, I totally get that. The problem 11 began that Monday of that next week when the market 12 completely and utterly fell apart, and as the market 13 was literally going down the drain, our shorts were 14 going through the roof. 15 BY MR. FLOREN: 16 The stocks that your firm was shorting? Q. 17 Α. Yes. 18 And you thought that was just really Ο. 19 bizarre and should not have been happening, correct? 20 Mathematically it's impossible for 21 that -- I mean, I can remember Goldman closing us 22 out of American Capital Strategies at \$33 on that 23 Monday, and when they stopped doing whatever they 24 had to do, when the smoke cleared, we finished 25 covering the thing four weeks later at 2, something

1 like that. We finished covering it at 2 but they 2 took us out of eighty percent of our position in the 3 thirties, and when they were done, we covered at 2. 4 They took us out of Tempur-Pedic at 16, covered 5 that, the rest of it four weeks later, at 3. I 6 mean, it was insane. 7 So it's kind of like I played the entire 8 thing for a complete collapse, got the collapse and 9 was closed out, closed out right before and during. 10 And then after they completely did me in, said, "Oh, 11 you know, we'll let you go." 12 Ο. If Goldman Sachs & Co. had not made 13 these house calls and had extended you more credit 14 during this time period --15 We didn't need more credit. All they 16 had to do was not make the house calls. 17 Ο. But wasn't -- the credit at issue is the 18 margin requirement of a short position, correct? 19 There's a Fed call which we were in Α. 20 compliance of -- that's the government -- and then 21 there's a house call. The house call is at the 22 discretion of the house. 23 And the thing that just gets me to no end 24 was this guy Ravi Singh was leaving in two weeks. 25 He was retiring in two weeks, and he's the guy who 157

1	made the call to do us in. And he was two weeks
2	away from retiring. So why wouldn't he just say,
3	"You've been a customer for 24 years. You pay us
4	\$100 million in stock loan fees a year, right? You
5	clearly have it right." Why did they have to do us
6	in? And this guy was leaving in two weeks. And I
7	begged him oh, it's troubling for me but I
8	begged him to leave it alone, but they didn't, so
9	Q. I understand it's upsetting. I'm going
10	to just going to ask you a few more questions about
11	it. I move to strike your last answer
12	A. Okay.
13	Q as nonresponsive.
14	Is it accurate that if Goldman Sachs &
15	Co. had not made that house call, looking back on
16	it, or had just waited until couple of weeks and not
17	forced your firm to cover its positions, essentially
18	your investment strategy would have proved right and
19	you would have made even more profits from what you
20	already made for the year.
21	A. We probably would have maybe another
22	billion dollars, with a B. We would have made fifty
23	percent more at least.
24	Q. Now, you said you had to close out the
25	positions because Goldman Sachs made you close them

1	out, correct?
2	A. Yeah. And on those subsequent days,
3	they actually took over the accounts. They actually
4	took over them.
5	Q. And started buying back the short
6	positions?
7	A. Uh-huh.
8	Q. Is it accurate that it was also possible
9	to meet the house call by bringing in new capital
LO	such as making a cash deposit into the fund?
11	A. Possible, yes.
12	Q. Now, you said that you were upset that
13	Bill Conley wouldn't return your phone calls during
L4	this time period, right?
L5	A. Upset, that's not even the word I'd use.
L6	Q. You were very upset? Okay.
L7	Do you know whether Mr. Conley or his
18	securities lending department had anything
19	whatsoever to do with the house call decision?
20	A. I knew the house call was at the
21	discretion of somebody.
22	Q. Somebody at Goldman Sachs & Co.,
23	correct?
24	A. Exactly. And I knew that since it was
25	generated by a machine, that if it's generated by
	159

1	somebody, I was hoping someone with reason would
2	have talked to somebody to calm someone down to come
3	up with a plan.
4	Q. You don't have any understanding that
5	Conley, Mr. Conley and the other folks in the
6	securities lending department, are the ones who made
7	this decision about the house call, do you?
8	A. I don't think they did it, no. The one
9	that did it was Ravi Singh. That was the one that
10	did it. It was his call.
11	Q. And the way the markets were acting in
12	the stocks that you were investing in, in this week
13	of the Lehman Brothers bankruptcy and then the
14	following week, had you in your life, either before
15	or since, ever seen a market that acted the way the
16	stock market acted during those weeks?
17	A. I was actually working part-time at
18	Merrill Lynch in college and that was when you had
19	the Bunker Hunt silver margin fiacso where they
20	almost bankrupted Bache and a whole bunch of other
21	guys. That was the closest thing I ever saw to it.
22	But basically the world was coming to an end. I
23	mean, totally it was coming to an end. But we were
24	short so much, it was exactly what I had been
25	waiting for. It's exactly what I thought was going

1 to happen. 2 So was that the most severe such Ο. 3 volatile and -- you described it as "world coming to 4 an end" market that you had ever seen? 5 Α. Yes. 6 Ο. And how many days really was it from the 7 beginning of this problem to the end of it with the 8 problem with the margin call from Goldman Sachs was 9 your firm -- did your firm and its funds lose most 10 of their money? 11 Eight days, something like that. 12 the problem was we were off the house call and we 13 were still salvageable. Sure, we had one fund which 14 was up eighty percent and even with all the damage 15 that was done still closed it up 35, so they 16 couldn't kill that one as hard as they tried. 17 it's when we got off the house call, they wouldn't 18 let us go. 19 And as I recall, to answer your other 20 thing about infusing money, BNP was prepared to take 21 all our positions and Goldman wouldn't release them. 22 So I scrambled to find, you know, someone to back us 23 since Goldman wouldn't, and I arranged for BNP to 24 take them and Goldman refused to release them. 25 Ο. Goldman refused to release what? 161

1	A. Our positions.
2	Q. Now, just so I understand clearly
3	A. Well, when you said on the margin call
4	one was to deal was you could have made a cash
5	deposit to ease house call, BNP was prepared to come
6	in and take all our positions and Goldman wouldn't
7	let it happen.
8	Q. All of your positions in every account?
9	A. Yes.
10	Q. And do you have any understanding as to
11	why that was?
12	A. Never got an answer.
13	Q. You said that someone, a person at
14	Farallon, told you that they had talked to someone
15	on what you called a Goldman Sachs prop trading
16	desk.
17	A. Uh-huh.
18	Q. Do you have any idea who that was or
19	what prop desk that supposedly was?
20	A. I don't know the prop desk. I know that
21	Bill Duhamel and a guy named Lee Hicks were meeting
22	with us to go over our positions because they were
23	going to take them, take the positions or give us
24	money to solve the thing.
25	Q. And you said Duhamel and Hicks; is that
	162

1	right?	
2	A. Bill Duhamel and Lee Hicks.	
3	Q. And those were both people with the	
4	Farallon fund	
5	A. Yes. That was described in this book	
6	where the guy went to the bathroom and threw up	
7	somewhere in there. Duhamel went to the bathroom	
8	and threw up because we was so disgusted by what was	
9	going on, because he saw markets falling apart, and	
10	the names we're talking about were going straight	
11	up. And Duhamel suggested so me that I talk to	
12	Goldman and tell them someone's frontrunning the	
13	thing, which I did, and then that didn't work out so	
14	well either.	
15	Q. You don't have any idea what desk, what	
16	prop trading desk was allegedly trading the same	
17	stocks that you were short in on those days, do you?	
18	A. No. I'm sure if you wanted to, you	
19	could find out.	
20	Q. You don't have any you've never had	
21	any way of finding out or knowing whether that's	
22	true; is that correct, Mr. Cohodes?	
23	A. I have no way of finding out, and no way	
24	of knowing if it was true unless we sued them. Then	
25	I'd have to go up against you. That would be no	
		162

1	fun.
2	Q. Stipulated. Let's move on.
3	A. Okay. It's not like it's bad enough:
4	I'd have this guy too. That's why I'm a chicken
5	farmer, David.
6	Q. Is it correct that Overstock strike
7	that. Give me just a second.
8	A. I'm sure glad we started this show at
9	11:00. Oh, my god.
LO	Q. Look at Exhibit 15, please.
11	A. Yep.
12	Q. So this is an example of a 30-day
13	agreement on a term rate; is that right?
L4	A. Uh-huh, yep.
15	Q. Was this something that your firm always
L6	did or occasionally did with particular positions,
L7	to agree to a term rate for a fixed period of time?
18	A. Occasionally did with a term thing on a
L9	thing occasionally.
20	Q. Why was this not the normal way of doing
21	it, to your understanding?
22	A. Because sometimes we'd get out of
23	something and sometimes the rates wouldn't move as
24	fast as this thing was moving, so this was not the
25	norm.

1	Q. And would you have to commit to a
2	certain number of shares to pay that rate for a
3	certain number of shares for the whole 30-day period
4	date that the rate would be locked in?
5	A. Yep.
6	Q. So that meant that you were essentially
7	promising to pay not only the negative rate of 15
8	percent there for Overstock for that month, but also
9	that you would pay it for a particular balance for
LO	that whole month?
11	A. Correct.
L2	Q. And that would be true even if you
L3	decided to buy the stock back
L4	A. Exactly.
15	Q and not be short, right?
L6	A. Yes.
L7	Q. So is this 15 percent rate there, to
18	your understanding, was that a rate that would be
19	substantially below what the overnight rate would be
20	that could change any time?
21	A. Yes.
22	Q. And the normal way of charging negative
23	rates on hard-to-borrow stocks, is it your
24	understanding that the rates could change any time?
25	A. Yes.
	165

1	Q. Even in the middle of the day?
2	A. It gets a little tough. I don't know.
3	I guess, but, you know
4	Q. Let's look at Exhibit 20.
5	A. Yep.
6	Q. This is the email where you said,
7	"Clearly Overstock has to be drilled" in July of
8	2004, correct?
9	A. Yes.
10	Q. What did you mean by saying, "Clearly
11	Overstock has to be drilled"?
12	A. I don't know. You know, I just I had
13	this issue in the prior case. This is obviously
14	something out of a string of something, and it's a
15	response to something out of a string. It's just
16	not in the abstract to say, "Oh, Overstock has to be
17	drilled." I don't even know what it meant.
18	Q. Were you saying something bad should
19	happen to the company?
20	A. I was either saying this in response to
21	something or they came out with bad news or
22	something of that ilk. I just I also used to ask
23	him to see my entire string of emails because one
24	email, I know this is one of many out of a
25	conversation.
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1	Q. So there's a few of these. The next
2	one, Exhibit 21, it's a few weeks later in July of
3	'04. It looks like just one of these Bloomberg
4	messages where you write, "These guys at Overstock
5	have to buy the farm"?
6	A. Yes, yes.
7	Q. Do you recall what that was all about?
8	A. Same thing. If you were to see the
9	entire string of emails or what happened on the
10	evening of the 19th maybe they came out with bad
11	earnings. I don't know. I don't know what the
12	what prompted that statement.
13	Q. Were you saying that, and I apologize,
14	it may sound like a stupid question, but I have to
15	ask it.
16	A. Okay.
17	Q. Were you saying that somebody at
18	Overstock ought to die?
19	A. Oh, no. That's almost in line with,
20	there was an email in the prior case about shooting
21	the bull, and same thing was said: "What bull were
22	you planning on assassinating," or something like
23	that. And I said, "No, it was shoot the bull, like
24	chat back and forth." And they thought I was
25	shooting like the bull. You asked me that: I mean,
	167

1	who were you planning on killing?" I said	
2	MR. SOMMER: No, I don't think I ever	
3	did, but I'm going to move to strike this	
4	conversation with counsel.	
5	MR. FLOREN: I'm sorry. What are you	
6	are moving to strike?	
7	MR. SOMMER: That we're now getting into	
8	some sort of chat between the witness and lawyer, so	
9	it was nonresponsive. I'm moving to strike that and	
10	I'm moving to strike comments that are not directed	
11	to a particular question.	
12	MR. FLOREN: Mr. Rocker I'm sorry.	
13	Mr. Cohodes was referring to you. You chatted with	
14	him. But leaving that aside, let's more on.	
15	MR. SOMMER: He was looking to me and	
16	talking to me.	
17	MR. FLOREN: Let's move on.	
18	MR. SOMMER: And mischaracterizing what	
19	was asked a long time ago.	
20	MR. FLOREN: I don't know about that. I	
21	think this transcript speaks for itself.	
22	MR. SOMMER: Well, you haven't shown him	
23	the transcript, have you?	
24	MR. FLOREN: Counsel, the transcript	
25	speaks for itself. Let's stop wasting	
		168

1	MR. SOMMER: No, the entire transcript
2	speaks for itself.
3	MR. FLOREN: Counsel, that's what I
4	said. That's what I was referring to. Let's let it
5	go and let me finish my questions, please.
6	BY MR. FLOREN:
7	Q. So Exhibit 23, Mr. Cohodes, and again,
8	this is another one of the questions that I have to
9	ask with apologies, when Mr. Rocker told you
10	MR. SOMMER: Objection
11	MR. FLOREN: You know what, Counsel?
12	You're going to let me finish my question, and then
13	you're going to make your interfering objection, and
14	let's just move on with it. Don't interrupt me,
15	please.
16	BY MR. FLOREN:
17	Q. So let me start over. Mr. Cohodes, do
18	you have Exhibit 23 in front of you?
19	A. I do.
20	Q. When Mr. Rocker emailed you on the
21	Bloomberg terminal on October 22, 2004 to say, "The
22	Overstock guy wants to get into fight. Well, he
23	has. I am in kill mode," did you understand
24	Mr. Rocker to be saying that he wanted to kill
25	anybody?

1	A. No, that's not what he meant.
2	Q. What did you understand him to mean?
3	A. He was just mad. He was just an
4	emotional guy and he would have loved to have killed
5	the company, but he didn't have the wherewithal to
6	do so.
7	Q. Did your firm ever do anything in any of
8	its trades to try to manipulate the market for
9	Overstock stock?
LO	A. No.
11	Q. Did you?
12	A. No.
L3	Q. Are you aware of anybody at Goldman
L4	Sachs who tried to do anything of any kind with
15	respect to Overstock stock to manipulate the market?
L6	A. No.
L7	Q. Any other security during any of this
L8	time period, leaving aside everything in 2008 that
L9	you've talked about?
20	A. No.
21	Q. Was it common practice for you and your
22	partner, Mr. Rocker, to speak sort of in a rough,
23	off-the-cuff way over the Bloomberg terminal?
24	A. Totally.
25	Q. With respect to Exhibit 24, this is an
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1	email or I guess a Bloomberg message back from
2	you to Mr. Rocker later the same day, October 22 of
3	'04. You said, "We will make a pile on Overstock."
4	I believe you testified earlier that you
5	felt that Overstock would go down or fall apart; is
6	that right?
7	A. Yes.
8	Q. Why did you think at that point that
9	Overstock would go down or fall apart?
10	A. Because the model was faulty and the
11	numbers weren't any good, you know, the guy who ran
12	it was crazy. So
13	Q. Did you think that Overstock would go
14	down or fall apart because of something that you or
15	Mr. Rocker or anyone at your firm was either going
16	to do or attempt to do?
17	A. There was nothing we could do.
18	Q. Why not?
19	A. Because individual guys can't recreate
20	the markets for this, that and the other. That's
21	why we have markets. Certain people can mess around
22	in the short-term, but at the end of the day the
23	markets are bigger than any one, two, three or four
24	guys.
25	MR. SOMMER: This will be No. 27. Is
	171

1	that our next in order?
2	(Deposition Exhibit 27
3	marked for identification.)
4	BY MR. FLOREN:
5	Q. Mr. Cohodes, I just handed you Exhibit
6	27, which appears to be a Bloomberg message from you
7	to Phil Renna dated December 7, 2004.
8	A. Uh-huh.
9	Q. Is that accurate?
10	A. Uh-huh.
11	Q. And it says:
12	"Maybe we do a swap in Taser and
13	Overstock and not trade them, take the losses
14	and roll it into the swap."
15	Did I read that correctly?
16	A. Yep.
17	Q. Do you recall using a swap transaction
18	in Overstock at any point?
19	A. I don't recall, but I'm sure we did.
20	Q. Do you know what it means to take losses
21	and roll them into a swap?
22	A. Uh-huh, yes.
23	Q. Can you tell us what that means.
24	A. It means that when you have shorts and
25	you have a loss, if you take the loss, it's a
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1	short-term loss. So you can take your short-term
2	loss. If you put it in a swap, which is a
3	structured product, and the swap is a duration of
4	one year and a day and you were to make money on it,
5	it would be a long-term gain. So that's what that
6	was about.
7	Q. Is a swap, as you've described it, a way
8	for your firm to have short exposure to a stock
9	without actually having a short stock position?
10	A. No, no. Somewhere in the swap the swap
11	is short. The swap whoever is the party is short
12	the stock.
13	Q. So one side of the swap position or the
14	other is going to make money if the stock price goes
15	down, correct?
16	A. Well, the swap makes money if the stock
17	goes down. You get the economic benefit or economic
18	detriment of the movement in the swap but the swap
19	is a structured product. It could be a two-year
20	swap if you wanted a two-year swap. But in the case
21	of this, we were taking short-term losses to set up
22	a long-term instrument.
23	So let's just, for example, say, let's
24	say we were short 200,000 shares of Taser and

1	Q. Do you recall that by December of '04,
2	for example, that Overstock stock had gone way up in
3	price?
4	A. Yes. It was either way up or we had a
5	loss because December tends to be the time when we
6	do the tax things because we're having a bad year,
7	so we sure don't want to pay you gains on a bad
8	year.
9	So we take the losses and if we're short
10	200,000 shares of Taser, that 200,000 borrow goes
11	into the swap, we're short 200,000 Overstock, the
12	200,000 Overstock goes into the swap, the trade is
13	closed and the new adventure, if you will, is a
14	swap, is a longer duration instrument.
15	Q. So the first part of it in taking the
16	losses is buying back the stock, correct?
17	A. You buy back the stock or box the stock
18	or trade the stock into a swap. It's a nonmarket-
19	moving trade.
20	Q. But at the end of the day you start
21	this with a short stock position, correct?
22	A. You start it with a short stock of
23	200,000 shares of each, right.
24	Q. And you end it with no short stock
25	positions but you have a swap, correct?
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1	A. Of 200,000 each.
2	Q. And the swap has a duration on it that
3	lasts for more than a year, correct?
4	A. Yes, a year and a day.
5	Q. And so is that essentially like a
6	long-term, locked in short sale?
7	A. Well, not really.
8	Q. Except there's no actual short sale of
9	stock?
10	A. No there's a well, there's a borrow
11	of stock, there's a short of stock, but you can
12	close the swap at any time too. It's just instead
13	of it being a stock transaction, it's a structured
14	product transaction.
15	Mr. FLOREN: Let's mark a few more
16	exhibits.
17	(Deposition Exhibit 28, Exhibit 29 and
18	Exhibit 30, marked for identification.)
19	MR. SHAPIRO: Is the first one you gave
20	us the next exhibit, 28?
21	MR. FLOREN: I don't have the rest yet.
22	Hold on a sec. I'll give them to you. That's 28,
23	this is 29 and this will be 30.
24	MR. SHAPIRO: Thank you.
25	BY MR. FLOREN:

1	Q. Mr. Cohodes, do you have Exhibits 28
2	through 30 in front of you?
3	A. Yes.
4	Q. Twenty-eight appears to be a table
5	listing swap transactions.
6	A. Yes.
7	Q. Are those swap transactions that were
8	entered into by your firm? And I'll represent to
9	you this is a document that was produced to us by
10	Copper River's counsel back in early 2010.
11	A. It appears to be.
12	Q. And Exhibit 29 hold on a second so
13	Exhibit 29 appears to be it's a confirmation for
14	a share swap?
15	A. Uh-huh.
16	Q. Is this part of the sort of thing that
17	you worked on, share swaps?
18	A. No.
19	Q. This particular one has Mr. Rocker's
20	signature on the last page, apparently?
21	A. No, no.
22	Q. So you didn't work on these deals?
23	A. No.
24	Q. Who did for your firm?
25	A. David.
	176

1	Q. So were you ever the person who
2	negotiated the ins and outs of these transactions?
3	A. No.
4	Q. And do you know who it was at Goldman
5	Sachs International that Mr. Rocker was working with
6	on these transactions?
7	A. Never heard of them.
8	Q. So the same question about Exhibit 30
9	which appears to be an amendment to the transaction.
10	A. No.
11	Q. And this describes a minus 3320 basis
12	points being amended to minus 650 basis points. Do
13	you know what that refers to?
14	A. No.
15	Q. Let's go Exhibit 31.
16	(Deposition Exhibit 31
17	marked for identification.)
18	BY MR. FLOREN:
19	Q. I'll represent to you, Mr. Cohodes, that
20	Exhibit 31 was also produced to us by Copper River's
21	counsel?
22	A. Uh-huh.
23	Q. It appears to be something called Axys
24	Realized Gains and Loss Reports on a bunch of swaps,
25	and it appears to show that as of January 2006 there
	177

1	was about a 6.4 million \$6.460 million long-term
2	gain on an Overstock swap with Goldman Sachs; is
3	that right?
4	A. That's what it would appear.
5	Q. And do you recall that your firm made
6	millions of dollars on swaps with Goldman Sachs on
7	Overstock?
8	A. Yes. Well, we made money on that swap.
9	Q. And is it your understanding that if
10	Rocker Partners is making money on the swap, that
11	means Goldman Sachs is losing money?
12	A. Totally not.
13	MR. SOMMER: I'm sorry, I didn't hear
14	that.
15	BY MR. FLOREN:
16	Q. Totally not? And that's because it's a
17	hedged position by the original short, correct?
18	A. Yes. Goldman just structures the
19	vehicle. They're not taking either side.
20	Q. And was this all done, to your
21	knowledge, by Mr. Rocker dealing with whoever he
22	dealt with at Goldman Sachs International?
23	A. Yeah.
24	MR. SHAPIRO: You're referring to that
25	Overstock stock?
	178

1	MR. FLOREN: I'm referring to the
2	Overstock stock. I'm asking about any of the
3	others.
4	BY MR. FLOREN:
5	Q. And by the way, were you ever involved
6	in structuring swap transactions in any stocks?
7	A. No.
8	Q. That's something that's a little bit
9	outside of your expertise?
10	A. My expertise is limited.
11	Q. Is it your understanding that these swap
12	transactions were primarily done for the tax reason
13	that you described earlier?
14	MR. SHAPIRO: If you know.
15	THE WITNESS: Yes, I don't I think
16	there was a lot of reasons it was done, that being
17	one of them. I think the other thing is it was
18	another way to secure a borrow for a year in
19	something.
20	BY MR. FLOREN:
21	Q. How was that, to your understanding?
22	A. Well, I think part of the deal was
23	the I think in some of that rate it locked in a
24	borrow rate because you would be in the position for
25	a year or whatever the duration of the swap is.
	179

1	Q. So if the borrow rate went way up after
2	this swap was initiated back in either late '04 or
3	early '05, then that should not affect the swap
4	unless somebody decided to exit out of it, correct?
5	A. Yes.
6	MR. FLOREN: Exhibit 32.
7	(Deposition Exhibit 32
8	marked for identification.)
9	BY MR. FLOREN:
LO	Q. Do you have Exhibit 32 in front of you,
11	sir?
12	A. I do.
13	Q. Is this an email message that you sent
L4	to David Rocker on or about February 9th, 2005?
L5	A. Yes.
L6	Q. The first two Bob O'Brien in the
L7	first line, who is Bob O'Brien?
L8	A. That's that Phil Saunders clown. You
L9	know, he uses different names. But he's the guy who
20	turned Byrne on to this whole naked shorting thing.
21	He appeared on an Overstock conference call. He's a
22	totally staged guy.
23	Q. So just for reference purposes, the
24	record shows that it was, I think, late January of
25	2004 that there was a conference call, a quarterly
	180

1	earnings call led by Overstock at which this fellow,
2	Bob O'Brien appeared
3	A. Late January of '05, not '04.
4	Q. You actually remember that?
5	A. Yes.
6	Q. Did you listen to it?
7	A. Yes.
8	Q. Why did you listen to it?
9	A. Same reason people go to car races: To
LO	see wrecks. Ever time Byrne opened his mouth, you
11	know, or wrote a letter or something like that, you
12	just want to be part of it because something bizarre
L3	was bound to happen.
L4	Q. Well, when you said that Bob O'Brien and
15	Byrne were cut from the same cloth and described
L6	them as bad dudes cloaking themselves as the good
L7	guys, did I read that correctly?
18	A. Yes.
L9	Q. Was that your genuine belief at that
20	time?
21	A. Totally.
22	Q. Has it ever changed from then to now?
23	A. It's probably gotten even worse. I
24	wouldn't say he's a bad dude; I'd say a sociopath or
25	dangerous or crazy or worse. They totally fabricate
	181

1	things and use the media. That's exactly right.
2	All I really need is about three minutes
3	with Saunders, maybe two minutes. That's all it
4	would take.
5	MR. SHAPIRO: Right, there's no
6	question.
7	THE WITNESS: I know. I'm trying to get
8	him to say, "I object."
9	MR. FLOREN: Move to strike your last
10	comment, nonresponsive.
11	THE WITNESS: That's what I like.
12	BY MR. FLOREN:
13	Q. Did you use other trading strategies
14	besides the swaps and short stock positions to
15	maintain the economic equivalent of short exposure
16	to Overstock, your firm?
17	A. Yeah, long puts.
18	Q. So "long puts" means you buy the right
19	to sell the stock at some point in the future?
20	A. Yes.
21	Q. If the stock price falls, goes down,
22	then the value of that put increases?
23	A. Yes.
24	Q. And you may actually have the right to
25	sell the stock at the rate of the market price if
	182

1	the stock price falls below the strike price of the
2	put, correct?
3	A. Yes.
4	Q. So is that sort of trading strategy
5	something you've used in various stocks from time to
6	time?
7	A. Yes.
8	Q. But you didn't actually yourself direct
9	any of the options trading in Overstock, did you?
10	A. I don't think I did, no.
11	Q. Was there ever a point at which your
12	firm had a net long position in Overstock?
13	A. That, you would never have seen that,
14	and God's face.
15	Q. So when we see your firm conducting on
16	Exhibit 4 it looks like hundreds of buy
17	transactions, are those
18	A. It could be buy to cover; it could be
19	long against the box to be able to reshort it. It
20	would be type one, type two. There's all sorts
21	of
22	Q. You may be buying the stock but you're
23	not net long?
24	A. Exactly.
25	Q. You described something that you called
	183

1	being long against the box to be able to reshort it,
2	correct?
3	A. Yes.
4	Q. Can you describe what you're referring
5	to there.
6	A. Well, there's two accounts. There's a
7	cash account, which is type one; margin account,
8	type two. So you can only short in a margin
9	account, but you could buy in a margin account or a
10	cash account. So if we bought long, we would buy it
11	in the cash account, meaning that's our stock; we
12	paid cash for it; do not lend. So Goldman couldn't
13	lend it out. We'd save it for if we wanted to
14	reshort it.
15	Q. How can can you explain that a little
16	more?
17	A. Goldman can only loan stock out from a
18	margin account. That's the only way they can loan
19	stock, or they could go to us and say, "We want to
20	borrow your long stock in the cash account. We'll
21	pay you this rate," and then we'd say yes or no.
22	Q. Did that also happen from time to time?
23	A. I think it did, yeah. I think I can
24	kind of sort of recall that happening from time to
25	time.
	194

1	Q. That your firm would have long stock in
2	a cash account and Goldman Sachs & Co. would borrow
3	it from you and your firm and
4	A. Uh-huh, yes.
5	Q. And do you recall that that happened in
6	Overstock?
7	A. I think it's happened in everything, not
8	just Overstock.
9	Q. So what's the can you explain a
10	little more what the purpose of holding the long
11	position is if you're not if you're actually
12	looking to be net short the stock?
13	A. Well, we could be gross short half a
14	million shares. The stock goes from seventy to
15	fifty, you think this stock could bounce from fifty
16	to sixty or David would. So we'd buy 100,000
17	shares long in the one account. Our net position
18	would be 400,000 and we'd have 100,000. That's our
19	shares. If it goes up, we can go sell it back. If
20	we just bought it to cover and the shares went out
21	in the system and then we'd want to short it again
22	at sixty, we'd call up Goldman and say, "Can we
23	borrow Overstock?" Goldman would say no good, and
24	then we'd be wouldn't be able to redo it. So it
25	would just give us some flexibility.

1	Q. Did having long stock in a cash account
2	also allow the possibility that you could short, use
3	that long stock to support one of your own new short
4	sales
5	A. Yes.
6	Q even if it was otherwise impossible
7	to get a locate?
8	A. No. Then it would be sell long. Then
9	when we'd short it, it would be marked "sell long,"
10	not "sell short." We were very meticulous about
11	that kind of stuff.
12	Q. And what factors affected your decision
13	of which kinds of these strategies to use with
14	respect to the stocks that and I'm saying you
15	generally to your understanding of your firm as to
16	the way it traded Overstock in 2005 and 2006.
17	A. There's too many factors to name. It
18	could be the market, it could be the portfolio, it
19	could be what's going on with its stock. It could
20	be what's going on with other hard-to-borrows. It
21	could be going on with, do we have redemptions, do
22	we have additions, what's news specific to
23	Overstock? Somewhere in there we got sued too. So,
24	you know, that affected when did we get sued?
25	MR. SHAPIRO: 2005, August of 2005.
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1	THE WITNESS: Yes, so there's a lot of
2	things that go into that.
3	BY MR. FLOREN:
4	Q. Did the fact that your firm got sued
5	in actually, you got sued personally as well,
6	right, in August of 2005?
7	A. Oh, sure. They did everything except
8	the dogs.
9	Q. And when that happened, did that affect
10	the way you did business going forward with respect
11	to Overstock?
12	A. It affected the way we did business with
13	everything, yeah. I mean, if I had a rope I would
14	have hung David then, but I didn't, so he's still
15	alive.
16	Q. Did your firm continue to short
17	Overstock stock after you were sued in August 2005?
18	A. I'm sure we still did.
19	Q. Let's look at this?
20	(Deposition Exhibit 33, Exhibit 34 and
21	Exhibit 35 marked for identification.)
22	BY MR. FLOREN:
23	Q. Mr. Cohodes, with reference to Exhibit
24	33, it appears to be an email from Rocker to
25	rboyd@nypost.com dated August 30, 2005; is that
	187

1	right?
2	A. It looks like that way.
3	Q. And it looks like do you know who
4	rboyd@nypost.com was?
5	A. That would be Roddy Boyd.
6	Q. Is that a news reporter?
7	A. Yes.
8	Q. And it looks like by the way, do you
9	recognize the handwriting on the second page as
LO	Mr. Rocker's handwriting?
11	A. Absolutely.
12	Q. Did you know at the time that Mr. Rocker
13	was having communications with Roddy Boyd?
L4	A. I'm sure.
15	Q. And to your knowledge, did he continue
L6	to have communications with members of the media
L7	about his views about Overstock from August 30, 2005
L8	and thereafter?
L9	A. Oh, yeah. He'd talk to anyone who'd
20	listen to him.
21	Q. And to your understanding, was he giving
22	his genuine views that Overstock was, as he
23	describes here, making false and manipulative claims
24	or at lease that Byrne was making false and
25	manipulative claims?

1	MR. SOMMER: Objection, no foundation.
2	THE WITNESS: Totally.
3	BY MR. FLOREN:
4	Q. Exhibit 34 appears to be an email from
5	Rick Sauer to someone named Todd Cranford it looks
6	like at the U.S. House of Representatives.
7	Do you know who Todd Cranford was?
8	A. No.
9	Q. And it attaches a 41-page document
10	relating generally to Overstock, Gradient and Rocker
11	Partners.
12	Are you familiar with the submission that
13	Mr. Sauer put together?
14	A. Yes, I think I read it, yes.
15	Q. There's a reference to sending it to
16	Linda and others at the SEC in the second line. Do
17	you know who that refers to?
18	A. That's the director of enforcement.
19	Q. That would be
20	A. Thompson.
21	Q Linda Thompson at that time?
22	A. Uh-huh.
23	Q. And at this point you were the top guy
24	at Rocker Partners excuse me, Copper River?
25	A. Yes.
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1	Q. And so Mr. Sauer was one of your
2	partners at this point?
3	A. Yes.
4	Q. And so the firm was giving a true and
5	correct statement of its views to the government at
6	this time?
7	A. Absolutely.
8	MR. SOMMER: Object, misstates the
9	document.
10	BY MR. FLOREN:
11	Q. Exhibit 35
12	A. There are some lines in here that are
13	just fantastic, though.
14	Q. What do you mean by that?
15	A. I think there's one where Byrne tells
16	someone they need to be whipped, fucked and dragged
17	across the land. That's just vintage Dr. Byrne.
18	I'm pretty sure it's in there.
19	Q. There's more where that came from?
20	A. No, I know. But that's what we were
21	dealing with.
22	Q. So then Exhibit 35 appears to be an
23	email from Rick Sauer dated February 27, 2007 to
24	nocera@nytimes.com.
25	Did I look at that correctly?
	190

1	A. Yep.
2	MR. SOMMER: Objection, no foundation.
3	BY MR. FLOREN:
4	Q. Did you know in February '07 whether or
5	not your partner was communicating with Joe Nocera
6	the New York Times about
7	A. Rick Sauer? Did I know he was?
8	Q. Yes, about these subjects.
9	A. Oh, yes.
10	Q. And that was something he was authorized
11	to do on behalf of your firm, correct?
12	A. For sure.
13	Q. So for example, on the second page of
14	Exhibit 35 where, at the bottom under item 3 where
15	it describes material misrepresentations by NCANS
16	and Patrick Byrne, is that information that your
17	firm thought should be out in the public domain and
18	that the news ought to take account for?
19	A. Totally.
20	MR. SOMMER: Vague as to form.
21	BY MR. FLOREN:
22	Q. Your firm was Copper River Partners at
23	that point?
24	A. Yes.
25	(Discussion off the record.)
	191

1	BY MR. FLOREN:	
2	Q. Give me just a moment.	
3	So did you ever communicate with	
4	journalists after August 2005 to give your genuine	
5	views, as you've described them, about Overstock?	
6	A. I didn't really give views on Overstock;	
7	I gave views about suing short sellers, that kind of	
8	stuff.	
9	Q. What were your views about suing short	
10	sellers to the extent they have anything to do with	
11	Overstock?	
12	A. I just think it's horrible because	
13	you're basically trying to silence critics. See,	
14	that's why I want three minutes with that O'Brien	
15	because on page 18, it says:	
16	"Prior to his involvement with Overstock,	
17	O'Brien aggressively promoted the stock of the	
18	subprime mortgage lender Novastar. Rocker	
19	Partners has been a vocal critic of Novastar,	
20	believing that its business model amounts to a	
21	sophisticated Ponzi scheme. Its criticisms of	
22	that company resulted in its being targeted by	
23	O'Brien for particularly vicious abuse on the	
24	internet site dedicated to promoting Novastar.	
25	O'Brien posted the home address of Rocker	
		192

1	Partners general partner Marc Cohodes, with	
2	information about his wife, disabled son and a	
3	picture of his son. O'Brien's email messages	
4	which, it noted, 'threated{ed} a kid in a	
5	wheelchair' We understand O'Brien was	
6	contacted by the FBI."	
7	That's why I want three minutes with him.	
8	That's all it would take.	
9	Q. So when you said that, you're referring	
10	to the fact that this fellow posted information	
11	about you and your family in particular on the	
12	internet?	
13	A. Yes. He threatened to kill my son. I	
14	mean, it's flat out.	
15	Q. And you're not kidding about that, are	
16	you?	
17	A. No. It's well documented. Am I kidding	
18	about it? I mean, he'll tell you that I'm not	
19	kidding.	
20	Q. Did you report it to the police?	
21	A. Yes.	
22	Q. Do you have any idea where Mr.	
23	O'Brien strike that.	
24	Do you have any idea where Mr. O'Brien	
25	got the information that he used to make those	
	19	3

1	threats?
2	A. Yes, from Byrne, Mary Helburn and that
3	whole crew.
4	MR. SOMMER: Objection, no foundation.
5	THE WITNESS: There's total foundation;
6	you know that. I mean, come on, Byrne admitted it.
7	I mean, you know, that's who we're dealing with
8	here.
9	MR. SOMMER: I move to strike that.
10	THE WITNESS: Okay. It's true.
11	BY MR. FLOREN:
12	Q. You believe that strike that.
13	Is it your understanding that Patrick
14	Byrne admitted that he was involved with Bob O'Brien
15	threatening to kill your son?
16	MR. SOMMER: Objection, no foundation.
17	THE WITNESS: Yes, he was involved with
18	it.
19	BY MR. FLOREN:
20	Q. In what way?
21	A. Well, he put him up to the whole thing.
22	I got it from Glen Clairborne, who was the largest
23	shareholder of Overstock at the time. And those
24	guys took it you know, they just got carried away
25	and just did something really crazy. And Byrne

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1	admitted to me and he apologized for it. I'll never
2	forgive him and I'll never forgive O'Brien.
3	Q. When did he admit it to you, Mr. Byrne,
4	Patrick Byrne?
5	A. In the bathroom when he was being
6	deposed over at his outfit. He apologized.
7	Q. This was about 2009; in other words,
8	during your last lawsuit, Overstock versus your firm
9	and you?
LO	A. Yes.
11	Q. You eventually settled that case and
L2	your firm, Copper River, paid \$5 million to
13	Overstock, correct?
L4	A. Yes.
15	Q. Why did you agree to settle that case?
L6	A. Because it could have cost us at least
L7	that much to go to trial and appeal and whatever.
18	And again, my argument about arguing with a crazy
L9	person. You just don't know, you know, what 12
20	random people would think. Even though we thought
21	we were just dead right, he could be believable to
22	some.
23	So if it costs us more to fight it than
24	to get out of it, \$5 million was a breeze. He
25	initially wanted a billion. So if you want a
	195

1	billion and you settle for \$5 million, that's a
2	victory.
3	Q. So who was it who actually paid the
4	check on the settlement from your end?
5	A. The fund.
6	Q. Copper River funds?
7	A. Uh-huh.
8	Q. And this was in December of 2009; is
9	that right? I'll tell you that it was publicly
10	disclosed in December of 2009?
11	A. Then it was December 2009.
12	Q. Was the public disclosure shortly after
13	the deal was struck?
14	A. Yes.
15	Q. And that was more than a year after you
16	had shut down the fund, correct?
17	A. Something like that, yes.
18	Q. So how was it that the fund paid \$5
19	million settlement more than a year after you had
20	shut down the business. If you could, just explain
21	how that came about.
22	A. Because we held back we always had it
23	as a, you know, contingent liability of an unrelated
24	legal matter, just like we do with Fairfax, which is
25	the same thing.

196

1	Q. So Fairfax has got a lawsuit going in
2	New Jersey?
3	A. Yes, but that's
4	Q. That's over now, isn't it?
5	A. Yes, that's been thrown out. But it was
6	thrown out without pay some cockamamy way. It's
7	still prohibiting us from finishing Findlishing
8	(phonetic).
9	Q. Was the desire to close down the fund
LO	and return money to the investors one of the reasons
11	why you settled that case brought by Overstock
12	against your fund?
L3	A. No.
L4	Q. It was really just the costs and other
L5	things you described, cost and who knows what a jury
L6	will do?
L7	A. Exactly. Plus I'm dealing with David
18	Rocker who is a complete another uncontrollable
L9	wildcard. So in my mind, you have Byrne's
20	believability to a jury, which I didn't think they
21	had a case but you never know, and you have David
22	Rocker, who comes across as a condescending know-it-
23	all.
24	Q. To your knowledge, did your firm, when
25	it was Rocker Partners or when it became Copper
	197

1	River, ever decide to make a short sale of Overstock
2	stock because overall market short interest in
3	Overstock was increasing?
4	A. Never.
5	Q. Why not?
6	A. That's not the way we operate.
7	Q. Well, is increasing short interest on a
8	stock something that would make you more likely to
9	want to short that stock?
LO	A. No.
11	Q. Is it something that would make you less
12	likely to want to short that stock?
13	A. No.
L4	Q. Is it not relevant to your decision
15	whether to short the stock what the outstanding
16	short interest in the market is?
L7	A. It's one of 35 variables, but I don't
18	really I don't think that you can count that
L9	number to begin with, so I don't really believe it.
20	Q. So you don't pay any attention to that
21	in making a decision whether to go short?
22	A. I don't really, no, or I didn't.
23	Q. And are you aware of other short-biased
24	investors who think that increasing short interest
25	is a sign that or have told you that they think

1	that increasing short interest is a sign in favor of	
2	more short selling?	
3	A. I don't know anyone who thinks that way.	
4	Q. If there's a stock with short interest	
5	that's already a very high percentage of shares	
6	outstanding, is that something that would make you	
7	more likely, less likely or indifferent as to	
8	whether you would want to short stocks?	
9	MR. SHAPIRO: I'm going to object.	
10	Sorry to interrupt. Did I interrupt?	
11	MR. FLOREN: Go ahead.	
12	MR. SHAPIRO: I'm going to object. I	
13	think we're now getting to a point where you're	
14	asking him for his expert advice based on all the	
15	years of experience he had and has. And like I said	
16	earlier, if you want him to be an expert witness, I	
17	think you've got to retain him.	
18	MR. FLOREN: I think I agree with the	
19	first part of what you said but not the second, and	
20	I'm only going to ask a few questions in this	
21	regard.	
22	THE WITNESS: Want me to answer?	
23	MR. SHAPIRO: So can you repeat the	
24	question again? I don't mind if you read it.	
25	MR. FLOREN: Sure. I'll tell you, I	
		199

1	only have a few minutes of questions about this kind
2	of stuff.
3	BY MR. FLOREN:
4	Q. If there was stock where the existing
5	reported shortages in the market were already a very
6	high percentage of the shares outstanding, what you
7	thought were a very high percentage, would that have
8	any effect one way or the other on whether you were
9	likely to want to short that stock?
10	A. No, it wouldn't attract me to it. But I
11	will say that historically high short interest names
12	tend to be names that eventually fall apart. But to
13	then get into a high short interest name because
14	there's high short interest to me is you should
15	find something else to do if that's the only reason
16	you're doing it.
17	Q. Why do you say that?
18	A. Because that's not a I'm a
19	fundamentally driven guy, and high short interest is
20	not a fundamental.
21	Q. So when you say you're a fundamentally
22	driven guy, what are the fundamentals that you're
23	referring to that drive and that actually drove
24	investment decisions at your firm during 2005 and
25	2006?
	200

1	A. Balance sheet management, cash flow
2	tendencies, lack of sense, prone to failure,
3	management's prior track record, market conditions,
4	is there fraud involved, stuff like that.
5	Q. So and the degree of short interest
6	in the market is not one of those fundamental
7	factors?
8	A. No.
9	Q. Same question about the numbers of
LO	failures to deliver on a stock in the market. Are
11	those among the fundamental factors that would be
12	relevant to you in deciding whether to short a
13	stock?
L4	A. Absolutely not.
L5	Q. Do you know what a failure to deliver
L6	is?
L7	A. Yes.
L8	Q. What's your understanding?
L9	A. A failure to deliver is I think now you
20	have three days to transact in a stock and deliver
21	the shares to the other side, whether it's a buyer
22	or a seller. If you don't do it within three days,
23	you know, whatever the rule is, you then got bought
24	in and then the shares are delivered, your position
25	closed out.
	201

1	Q. Let me ask the same question about the
2	fact that Overstock became a threshold stock.
3	First, do you have an understanding of
4	what a threshold stock was in this time period of
5	'05-'06?
6	A. Yes, I used to know.
7	Q. And it referred to a stock that was
8	identified under Reg SHO as having some threshold
9	level of fails to deliver; is that correct?
10	A. Yes.
11	Q. Did it mean anything to you, as a person
12	who specialized in short selling, whether or not a
13	stock was a threshold stock?
14	A. It didn't really mean that much to me.
15	If it was a threshold stock, you probably couldn't
16	get a new position. And if you had a new position
17	or if you had a position, the borrow rate probably
18	goes up. There's probably some form of conspiracy
19	on borrow or rate, which I don't know who is the
20	trigger on that.
21	And then there's different ways you can
22	create and cause fails, and I think a lot of times
23	it's done by the longs trying to maintain the stock
24	rather than the shorts.
25	Q. So has there ever been a time where you
	202

1	decided to short a stock in part because it was on
2	the threshold list?
3	A. Never.
4	Q. Did the fact that a stock would show up
5	on the threshold list be a factor that you think
6	would make that stock more attractive to short?
7	A. No.
8	Q. Why not?
9	A. Because again, it doesn't turn me on.
LO	Q. All right. Are you aware of any other
11	short-biased investors that believe that or who
L2	have ever told anyone that they believed that stocks
L3	showing up on the threshold list is a factor
L4	indicating it should be shorted?
15	A. No.
L6	Q. If a stock was on their threshold list
L7	and you were already short the stock, to you did
18	that increase or decrease or have no effect on the
L9	risk of the stock being short or the risk of being
20	short that stock?
21	A. It definitely increased the risk.
22	Q. What was the risk that it increased, to
23	your understanding?
24	A. The cost to borrow, volatility. A lot
25	of money managers would buy back the list and try to
	202

1	squeeze shorts. That was a common practice too.
2	Q. And was there ever risk of being bought
3	in?
4	A. Yes.
5	Q. Is that a risk that you ever faced in
6	your career?
7	A. All the time.
8	Q. What is the risk of being bought in?
9	A. If the stock gets pulled from the
LO	borrows and you can't make a delivery, at 3:30 or
11	ten of 4:00 each day, or whatever, Eastern time they
12	close out your position.
13	Q. Did that ever happen to any of your
L4	positions over the years?
15	A. Sure, all the time.
L6	Q. That wasn't something you wanted to have
L7	happen, was it?
18	A. No.
L9	Q. That's because you were basically forced
20	to buy a stock at a time when you had not chosen to
21	buy it?
22	A. Yes, that's right.
23	Q. Now, this morning when we got started, I
24	mentioned the fact that I represent two Goldman
25	Sachs companies. One of them is Goldman Sachs &
	204

1	Co., which is the firm that's named on your account
2	statements for your funds, and the other one is
3	called Goldman Sachs Execution & Clearing, also
4	known as GSEC. Do you recall that?
5	A. Well, yeah, I remember you saying it.
6	Q. Have you ever heard before today of
7	Goldman Sachs Execution & Clearing?
8	A. No.
9	Q. So that, I think, makes my next question
LO	pretty obvious, that to your knowledge, has any of
11	the Rocker Funds or Copper River funds ever done
12	business with that firm?
13	A. Never heard of them.
L4	Q. Do you know what business they're in?
15	A. No.
16	Q. Are you familiar with the options market
L7	making business at all?
18	A. Vaguely.
L9	Q. And do you have any understanding as to
20	whether options market makers during 2005 and 2006
21	were exempt from the locate requirement when they
22	shorted stock?
23	MR. SHAPIRO: Counsel, I'm going to
24	object to lack of foundation.
25	THE WITNESS: I'm sure they were. I
	205

1	think they were, yes.
2	BY MR. FLOREN:
3	Q. And you mentioned the only reason I'm
4	asking this, sir, is because earlier you said
5	something about naked short selling being illegal.
6	Is it your understanding that naked short
7	selling was illegal during this time period for
8	options market makers, or do you know one way or the
9	other?
10	MR. SHAPIRO: Objection, vague.
11	THE WITNESS: All I know is naked short
12	selling for what I did was illegal.
13	Q. For a hedge fund?
14	A. For a hedge fund. If you shorted stock
15	without a locate and you couldn't get a borrow,
16	that's you're breaking the law. Everyone else I
17	don't care about because it not me. I just know
18	what the rules are for me. I've got no problems
19	figuring out what I've got to get right.
20	MR. FLOREN: Thank you, sir. No further
21	questions.
22	MR. SOMMER: I've got a few more.
23	(Discussion off the record.)
24	MR. FLOREN: This CD will be 36.
25	

1	(Deposition Exhibit 36	
2	marked for identification.)	
3	Mr. FLOREN: I was just going to	
4	describe what it is for the record.	
5	This is as Mr. Shapiro explained	
6	earlier, the parties, after a series, a flurry of	
7	emails, worked out an understanding yesterday about	
8	production of documents in response to Overstock's	
9	subpoena to Mr. Cohodes in this case.	
10	Exhibit 36 is a CD-ROM that consists of	
11	documents that Goldman Sachs has selected that it	
12	wishes to have deemed produced. Most of those have	
13	not been introduced as exhibits, and I'm not going	
14	to ask any questions about them. I'm just marking	
15	them as an exhibit.	
16	And Mr. Shapiro will have the	
17	opportunity, we've agreed, that this is without	
18	prejudice to your right, Mr. Cohodes, to object, in	
19	which case we'll to have a further discussion about	
20	whether or not those things can be produced or not	
21	in this case.	
22	MR. SHAPIRO: That's right, that's our	
23	agreement.	
24	(Discussion off the record.)	
25	MR. SOMMER: Just to be clear for the	
		207

1	record, we emailed Mr. Shapiro 122 pages. I wasn't
2	planning on attaching it as an exhibit, but that's
3	the equivalent of Exhibit 36 for plaintiffs, if
4	that's all right, unless you want me to print it
5	out.
6	MR. SHAPIRO: No, I have it. And I
7	think what I said, and maybe we were not on the
8	record, but if there's ever any disagreement, which
9	I doubt, we can always try to work it out. But I
10	think I have the 122 pages. Well, I know I have the
11	122 pages.
12	MR. SOMMER: Okay.
13	(Deposition Exhibit 37
14	marked for identification.)
15	
16	EXAMINATION
17	BY MR. SOMMER:
18	Q. Exhibit 37, do you recognize that
19	address on the "to" line as David Rocker's address?
20	A. I don't recognize that.
21	MR. FLOREN: What's the question?
22	MR. SHAPIRO: If that's David Rocker's
23	address.
24	MR. SOMMER: In the "to" line.
25	Let me mark Exhibit 38.
	208

1	MR. FLOREN: So you mean the email
2	address?
3	MR. SOMMER: Yes.
4	(Deposition Exhibit 38
5	marked for identification.)
6	BY MR. SOMMER:
7	Q. Exhibit 38, you see there's an email
8	from Phil Renna to David Rocker. Do you see that?
9	A. Yes.
10	Q. And Exhibit 37, if you look at the text,
11	appears to be the same email in terms of saying in
12	the text:
13	"Goldman cannot disclose number of
14	shares, but the short interest rose 146
15	percent from late Feb," which is February,
16	"through Friday (prior to verdict.) The short
17	interest has increased five percent since
18	then. I will ask Tony about Overstock when he
19	returns to his desk."
20	Do you see where I was reading that?
21	A. Yes.
22	Q. And do you read this email as informing
23	David Rocker as to the short interest in a company?
24	MR. SHAPIRO: Objection, lack of
25	foundation.
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1	If you know. Don't interpret the
2	document for Mr. Sommer.
3	THE WITNESS: Should I do him a favor?
4	I kind of like him.
5	MR. SHAPIRO: Give him your opinion
6	that's right.
7	THE WITNESS: See, it's kind of chopped
8	up because it says "redacted." This email is about
9	MSO, which was Martha Stewart, which we were long
10	and loaning out, but we sold it. See, it says,
11	"Subject: MSO interest."
12	MR. SHAPIRO: Got you.
13	BY MR. SOMMER:
14	Q. But it's talking about short interest,
15	right?
16	A. No but on a generic basis, not a
17	specific Goldman issue.
18	Q. Well, my question is simply, in speaking
19	with David Rocker over the years, was short interest
20	in stock something of interest him?
21	A. Who knows with him. I don't know. I
22	don't care about him. I'm not speaking for him.
23	Q. Well, did you ever talk to Mr. Rocker
24	about short interest in companies?
25	A. No. I talked to him about too many
	210

1	things, but this doesn't fly with me. It's
2	speculative. This is about Martha Stewart, which we
3	got out of before they threw her in the slammer.
4	Q. Did you know Tony Rubilotta?
5	A. Yes. I talked to him. I couldn't
6	recognize him.
7	MR. SOMMER: Exhibit 39.
8	(Deposition Exhibit 39
9	marked for identification.)
10	BY MR. SOMMER:
11	Q. Do you have an email from Carol Ju to
12	you on July 13th, 2004?
13	A. This says M. Cohodes to Phil Renna, "Why
14	is David entering orders in Overstock?"
15	Q. I'm sorry, maybe I gave you the wrong
16	one. Let me just correct it. Let me just clarify.
17	I just want to make sure. I must have handed out
18	the wrong one. Do you have that too?
19	MR. SHAPIRO: No, that's not what you
20	gave me for 39.
21	MR. SOMMER: Let me take those back.
22	I'll remark 39.
23	THE WITNESS: It's too late in the day
24	to try to mess me up.
25	Can't pull one over on me, Counselor.
	211

1	BY MR. SOMMER:
2	Q. I see what I did. We'll remark Exhibit
3	39.
4	Is Exhibit 39 that you have now an email
5	from Carol Ju to you on July 13th, 2004?
6	A. Uh-huh.
7	Q. Okay. And is the correct way to read
8	this that you told her to sell 50,000 shares of
9	Overstock and she said "okay"?
LO	MR. SHAPIRO: I'm going to object to it.
11	And I think it's well, I think you haven't
12	established any foundation to know what this
13	Bloomberg email relates to other than whatever words
L4	happen to be on this email.
15	BY MR. SOMMER:
L6	Q. It's an email you received, correct?
L7	A. Yeah, that's correct.
L8	Q. And you're the one who would say sell
L9	50,000 shares of Overstock. She wouldn't tell you
20	that, right; you are the one giving the orders?
21	A. No, David could have been giving her the
22	orders. This is just letting me know what she's
23	putting in the overnight. This isn't me telling her
24	what to do. This is the other way around. This is
25	her saying, you know, "Buy," redacted, "in the
	212

1	overnight. Sell 50,000 Overstock." And she writes
2	"okay," meaning like, is that okay? It's not me
3	giving her the orders. Otherwise, it would have
4	been from Marc to Carol.
5	Q. Why is she saying okay to you?
6	MR. Floren: Objection, calls for
7	speculation.
8	MR. SHAPIRO: Yes, and I'm going to
9	object also because unless you know what that refers
10	to, you should not speculate.
11	THE WITNESS: I don't know.
12	BY MR. SOMMER:
13	Q. Let me just try to ask it simply here.
14	Isn't it correct that you were giving Carol Ju
15	orders to sell Overstock at various times?
16	A. Me.
17	Q. You.
18	A. If you can show that, then that's
19	then that's something to talk about.
20	MR. SHAPIRO: Well, you have to answer
21	his question. Did you give her orders?
22	THE WITNESS: Yes, to initially sell the
23	thing, yes. But following, oh, David's out of the
24	office and David calls and says, "Sell some
25	Overstock." I don't know.
	213

1	MR. SOMMER: Exhibit 40.	
2	THE WITNESS: This is what, seven years	
3	ago?	
4	MR. SHAPIRO: This is, yes.	
5	THE WITNESS: Well?	
6	MR. SOMMER: Let's just look at Exhibit	
7	40 here.	
8	(Deposition Exhibit 40	
9	marked for identification.)	
10	BY MR. SOMMER:	
11	Q. Exhibit 40, is that an email from	
12	Mr. Cohodes, you, to Carol Ju July 8th, 2004,	
13	instructing her to sell 25,000 more shares of	
14	Overstock?	
15	A. That would appear to be the case.	
16	MR. SHAPIRO: Well, objection. He wants	
17	to know not what is written here, okay, but what you	
18	remember or whether you can say that this is	
19	definitely that.	
20	THE WITNESS: Well, first of all, I	
21	don't know what this is part of. I don't know if	
22	David's out of the office. I don't know anything on	
23	these. If I had a string, that's one thing, but I	
24	don't have a string. And I don't know what this is.	
25	That's the problem.	
		214

BY MR. SOMMER:
Q. Well, doesn't it isn't that your
ordinary way of instructing her to sell a stock, you
would send her an email and say, "Sell X number of
shares of a stock?" Wasn't that your usual
practice?
MR. SHAPIRO: Objection, lack of
foundation.
THE WITNESS: I don't know, Jonathan. I
don't know. You know, I don't know. Is that my
usual practice? My usual practice is, I'd pick up
the phone and tell her.
BY MR. SOMMER:
Q. Do you believe that you were giving
instructions to any trader of Copper River to sell
Overstock after that very initial moment back in
February 2004 which you already testified about?
MR. FLOREN: You mean sell short?
BY MR. SOMMER:
Q. Sell short, yes.
A. You know, it could have been. But it's
not again, it's not my sphere or realm of,
whatever, what I was doing. You know, David can be
out of town. David could say, "Do this, enter this,
this, that and other," and that's the way it is. I

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1	just don't know in the abstract what any of this
2	stuff is. I really don't. I had my hands full with
3	my stuff. You know that from our last encounter.
4	Q. Actually, this was previously marked, so
5	I don't need to mark it.
6	This was Exhibit 32. I don't know if you
7	have it in front of you. I can hand you another
8	copy if it's easier.
9	MR. SHAPIRO: Which one?
10	MR. SOMMER: Here, I'll just hand you
11	another copy.
12	MR. SHAPIRO: What was this?
13	MR. SOMMER: This was Exhibit 32 that
14	Mr. Floren introduced.
15	MR. FLOREN: Are you using Exhibit 32 or
16	are you using some other document?
17	MR. SOMMER: All right. Let's find
18	Exhibit 32 so I don't get some objection about it.
19	Can you find Exhibit 32 in your exhibit
20	stack, please.
21	MR. SHAPIRO: I got it.
22	BY MR. SOMMER:
23	Q. Now, it says this is an email from
24	you to Mr. Rocker, right?
25	A. Yes.

1	Q. Dated February 9th, 2005, right?
2	A. Yes.
3	Q. And you said, "Tomorrow we short the
4	crap out of Overstock"?
5	A. No. I said Bob O'Brien and Byrne are
6	cut from the same cloth. That was me. David's
7	reply is, "Tomorrow we short the crap out of
8	Overstock."
9	Q. Well, isn't the way Bloomberg works that
10	the email at the bottom is the email from the "from"
11	person?
12	A. I don't know. But that's not giving
13	orders. If it's the case that tomorrow we short the
14	crap out of Overstock, he's done tomorrow. That's
15	when he missed his stupid number. But that's not
16	Q. In terms of sorry, go ahead.
17	A. You're asking about me giving orders. I
18	didn't give orders on this stupid thing. I really
19	didn't.
20	Q. Well, it says, "We short Overstock,"
21	right? So is it fair to characterize it as a joint
22	decision of yours and Mr. Rocker to short Overstock?
23	A. I don't know, Jonathan. That's a
24	stretch on your part. It really is. I love you,
25	but, you know, I don't know what you're trying to
	217

1	get at here.	
2	Q. Just what I asked. It was a joint	
3	decision to short Overstock. It wasn't just Mr.	
4	Rocker. You guys were partners making a decision;	
5	is that fair?	
6	MR. SHAPIRO: Objection, argumentative.	
7	THE WITNESS: I like when he argues with	
8	me.	
9	It's like David was having a jihad.	
10	Honest, really, I don't know. This was too long	
11	ago. If you showed me everything in context or	
12	something more, that would help. I'm just telling	
13	you, I'm not the guy who traded this piece of shit;	
14	I'm really not. I could make suggestions to David,	
15	I could tell him what I want to do, I could tell him	
16	what I think, but he was the guy. And it shows how	
17	much he listened to me too because we got our ass	
18	sued because of him. So when you say your partner,	
19	yeah, a partner would have shut up.	
20	BY MR. SOMMER:	
21	Q. If you look at Exhibit 4 this was the	
22	table of trades	
23	A. I'm going to need like an espresso in a	
24	second here. I'm ready to doze off.	
25	MR. SHAPIRO: It's this one.	
		218

1	THE WITNESS: Yep.
2	BY MR. SOMMER:
3	Q. All right. Could you turn to at the
4	bottom of page 31 of 33.
5	A. Yep.
6	Q. And actually, I'm sorry, if you turn
7	back to the page before, is it purchases of puts
8	that are listed on pages 30 and the top of 31?
9	A. Oh, boy.
10	MR. SHAPIRO: You know, I was going to
11	mention this before you or Mr. Floren were
12	testifying before, my recollection from the other
13	case is that this is not a document that Mr. Cohodes
14	was familiar with and that you questioned Mr. Renna
15	about it, who was more familiar with it.
16	MR. SOMMER: I know I don't need to take
17	a long time on this. If you want to move forward.
18	BY MR. SOMMER:
19	Q. I mean, is it correct that you were
20	buying puts of Overstock in general? You talked
21	with plaintiff about that, right?
22	MR. FLOREN: Objection, object to the
23	form of the question. He never talked to me about
24	buying puts.
25	THE WITNESS: You said "you." Me or the
	219

1	firm?
2	BY MR. SOMMER:
3	Q. Was the firm buying puts of Overstock?
4	A. The firm was buying puts but the firm
5	could have also been covering shares and buying puts
6	together, right.
7	Q. I'm just asking if the firm was buying
8	puts.
9	A. It's not it doesn't work that way,
LO	right? You know, if I match up buying the puts,
11	shorting stock, buying stock against it, you know,
L2	there's different ways to slice this data.
13	Q. I mean, I want to make it like real
L4	clear, right? Because I don't know what you're
L5	getting at, but I'm not the trader in Overstock,
L6	right? I can talk to David Rocker. I can say good
L7	idea, bad idea, I think we should do more or this,
18	that and the other. But he was the guy who did it,
L9	okay? If he's out of town and calls up and says,
20	"Sell more Overstock," then, you know, I relay it to
21	Carol. I'm not I'm out of synch here with what
22	you're
23	MR. SOMMER: I move to strike that as
24	nonresponsive.
25	THE WITNESS: Fine, that's fine.
	220

1	BY MR. SOMMER:
2	Q. I'm simply asking, was the firm buying
3	puts in Overstock, to your knowledge?
4	A. According to this, we were buying puts.
5	Q. And is it true that buying puts is a way
6	of gaining short exposure?
7	A. Yes, sir.
8	Q. And if you look at page 31 of 33, do you
9	see that on June 2nd, 2006, the firm bought about
LO	1.557 million worth of puts?
11	MR. SHAPIRO: Could you refer me to
12	where you were just I didn't catch that.
13	MR. SOMMER: On page 31 of 33, if you
L4	look down to June 2nd, 2006 it says, "Quantity,
15	1,604," and then it has an amount of roughly 1.557
L6	million.
L7	BY MR. SOMMER:
18	Q. Did you see where I was looking,
L9	Mr. Cohodes?
20	A. I do. I don't like this "Mr. Cohodes"
21	stuff. I wish you would call me Marc.
22	Q. So is it correct that that purchase of
23	puts was after Mr. Rocker left the firm?
24	MR. SHAPIRO: Objection. You should not
25	testify about this document unless you know what it
	221

1	means. If you do, then you can testify about what
2	it means. That's what he's asking you.
3	BY MR. SOMMER:
4	Q. Had Mr. Rocker left the firm by June of
5	2006?
6	A. He still had his ass in the office in
7	June of 2006.
8	Q. Had you relieved him of his trading
9	responsibilities by June 2006?
10	MR. SHAPIRO: Object to the form.
11	THE WITNESS: Not as it related to this
12	piece of shit. I'm trying to go back and reconcile
13	this stupid data that you gave me, then I'll have a
14	better look at this thing. But this purchase of the
15	puts was combined with buying the stock. That's the
16	problem.
17	All right. So we bought 298,000 shares
18	of stock in or around that period in June. So when
19	you buy stock and also buy puts, it's essentially
20	eliminating your borrow risk and moving it into
21	another side bet. That's why I'm saying you can't
22	look at all this stuff, you know, straight up. You
23	have to see what the other corresponding trades are
24	with this, you know, so I don't remember. You know,
25	David Rocker was still in the office till the end.
	222

1	BY MR. SOMMER:
2	Q. Okay. Well, if you look a couple lines
3	further down, it says June 11, 2007, and there's a
4	purchase of 1,195 puts. I mean, by that time
5	clearly he was gone from the firm, right?
6	A. Yes, but I would also bet that there was
7	something on the stock as well. I see what you're
8	saying, okay? But I you know, no one gave me
9	this document to look at and say, "Do your homework
LO	on it so you can be ready for questions."
11	Q. Who were the strike that.
12	In 2006, is it correct that the partners
13	of Copper River in California were yourself,
L4	Mr. Sauer, Mr. Montgomery and Mr. Lynne?
L5	MR. SHAPIRO: Objection, asked and
L6	answered.
L7	THE WITNESS: Partners in California
L8	what?
L9	BY MR. SOMMER:
20	Q. Is it correct that the partners of
21	Copper River Partners located in California in 2006
22	were yourself, Mr. Montgomery, Mr. Lynne and
23	Mr. Sauer?
24	A. Yes.
25	MR. SHAPIRO: Same objection.
	222

1	BY MR. SOMMER:
2	Q. And is it correct that that was a
3	majority of the partners of Copper River Partners?
4	A. Yes.
5	Q. And is it correct that Copper River
6	Partners, LP, as shown on Exhibit 4 as the name of
7	the fund was a partnership controlled by the
8	partners?
9	MR. SHAPIRO: Objection. I don't think
10	he testified before that maybe I didn't
11	understand it that LP was a fund.
12	BY MR. SOMMER:
13	Q. Well, wasn't Copper River Partners, LP,
14	one of the funds?
15	A. Yes, but those things were all based in
16	New Jersey.
17	Q. My question simply was, is it one of
18	those funds that you managed?
19	A. I don't know. You've got me so twisted
20	around in this thing.
21	Look, everything was you know, the
22	management companies and LLC, everything was New
23	Jersey-based. You know, we had an office in
24	California because I live here, but it's a New
25	Jersey partnership, traders in New Jersey, the back
	224

1	office is in New Jersey, the square footage is in
2	New Jersey, the official mailing address is in New
3	Jersey. The investment decisions were made in
4	California and Massachusetts.
5	Q. Is it fair to say that 2006 well, I
6	think you already testified that you had ultimate
7	control in 2006 over investment decisions; is that
8	right?
9	A. Yes.
LO	Q. And is it fair to say that after you,
11	the most senior person with investment authority in
12	the firm was Mr. Montgomery in California?
13	A. Yes.
L4	Q. And he had worked in California with you
15	for many years; is that right?
16	A. Yes. I don't get this California stuff.
L7	Q. Was BTIG we saw an email earlier. We
18	can bring it up if you need it, but do you recall
L9	there was an email with Ben Marsh at BTIG that we
20	looked at?
21	A. Uh-huh.
22	Q. Was Ben Marsh one of the people you used
23	for execution?
24	A. Used to.
25	Q. And was BTIG one of the firms with Ben
	225

1	We sub-that a second for a second topo	
1	Marsh that you used for execution?	
2	A. The traders used.	
3	Q. Okay. And BTIG was to your	
4	knowledge, 2005 to 2006 Ben Marsh was in San	
5	Francisco, right?	
6	A. No.	
7	Q. Where was he?	
8	A. He was in Boston.	
9	MR. SHAPIRO: We've got five minutes.	
10	MR. SOMMER: I'm getting very close.	
11	THE WITNESS: What time is it?	
12	MR. SHAPIRO: 5:22.	
13	THE WITNESS: Unbelievable.	
14	BY MR. SOMMER:	
15	Q. Did I understand you right that Goldman	
16	Sachs & Co. executed trades for you?	
17	MR. FLOREN: Objection, vague and	
18	ambiguous.	
19	THE WITNESS: I don't know if I said	
20	that. I said we did business with them.	
21	BY MR. SOMMER:	
22	Q. I thought you said that they executed	
23	ten percent of your trades.	
24	MR. FLOREN: Ask him a question; don't	
25	ask him what his testimony was three hours ago.	
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1	Objection.
2	MR. SOMMER: Okay. I move to strike
3	that comment.
4	BY MR. SOMMER:
5	Q. Do you recall testifying earlier that
6	MR. FLOREN: Objection, an objection.
7	BY MR. SOMMER:
8	Q about ten percent of your trades were
9	executed by Goldman Sachs? Did I understand you
LO	right?
11	A. I think I said commissions, that
12	commissions are paid either in trades, secondaries,
13	IPOs, you know, option trades. Commission dollars
L4	are generated through a variety of things, so it was
L5	commission dollars.
L6	Q. Okay. So just to ask it simply, did
L7	Goldman Sachs execute some of Copper River's trades?
18	A. Yes.
L9	Q. And was there someone in particular that
20	you know of who was your point of contact for
21	executing trades at Goldman Sachs?
22	A. There was, but I don't know. It would
23	be the traders would have known that person, and
24	that person would have been in New York. We were
25	covered out of Goldman Sachs in New York.

1	Q. You don't have personal knowledge as to
2	where that person was because you don't know who the
3	person is, correct?
4	A. No. I specifically know we were covered
5	out of New York because Goldman always covered us
6	out of New York until about 2007 when we were
7	covered in San Francisco by Andy Brown.
8	Q. Did you know Robert Ceremsak?
9	A. Yes.
10	Q. Was he in San Francisco?
11	A. Yes, but he wasn't responsible for us.
12	Q. What did he do for you?
13	A. He did absolutely nothing. I thought
14	the guy was a huge lightweight and I didn't want to
15	do business with him and he was the liaison out
16	here. That's why we were covered in New York.
17	Goldman had all of the heavyweights in New York and
18	all the lightweights were out here.
19	Q. Well, what was he supposed to do for you
20	here?
21	A. Who knows? You know what? You know the
22	story of Ceremsak? When Conley and the stock loan
23	guys would come out and visit, they would have
24	Ceremsak drive the car and say, "We're going to go
25	up and meet with him. We don't want you to come up
	228

1	and screw it up. You stay down in the car."
2	So I never had interaction with Ceremsak.
3	Now, Ceremsak works at Farallon. He left that
4	rathole Goldman Sachs.
5	Mr. FLOREN: Move to strike the last
6	comment.
7	THE WITNESS: That's okay.
8	MR. FLOREN: Nonresponsive.
9	THE WITNESS: I can't help it. It's
10	getting late. I didn't have any dealings with
11	Ceremsak. I had dealings with a guy who had a big
12	last name who is no longer, a George Leberopolous,
13	yes.
14	MR. SHAPIRO: Okay. Now you're not
15	answering the question.
16	THE WITNESS: He's asking, you know, who
17	the contact was. I'm trying to remember.
18	MR. SHAPIRO: Okay, all right.
19	THE WITNESS: We were covered out of New
20	York. I'm getting feisty with him. I've had a long
21	day and I'm underpaid.
22	MR. SHAPIRO: Really underpaid.
23	THE WITNESS: Really underpaid.
24	BY MR. SOMMER:
25	Q. I just have a couple more questions.

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1	Was your fund focused on hard-to-borrow
2	securities?
3	A. No.
4	Q. In terms of short positions of your
5	fund, were the short positions focused on
6	hard-to-borrow securities?
7	A. No.
8	Q. Counsel asked you about a swap. I'm
9	just going to ask you a question about it. Was it
10	your understanding that in the swap that you
11	testified to earlier that effectively Goldman Sachs
12	would have a short position that would be the basis
13	for the swap in Overstock?
14	MR. FLOREN: Objection, lacks
15	foundation. It's Goldman Sachs International.
16	Vague and ambiguous.
17	THE WITNESS: Yes, I don't know the
18	details of such, how it exactly who was
19	responsible with who on it. I just know that's
20	something we used to do.
21	BY MR. SOMMER:
22	Q. Just at a very high level, was it your
23	understanding that some Goldman entity would short
24	Overstock as part of the swap?
25	A. No. My understanding was we had a big
	230

1	short position in Overstock. We closed that out.
2	The short went to whatever vehicle against the swap.
3	The shares followed the swap. We had a 200,000
4	borrow whatever, 300,000 share. We would cover that
5	and the borrow would then go into the swap.
6	Q. And did you have an understanding as to
7	who would hold the shares after the swap?
8	A. I guess that part's none of my you
9	know, that's beyond my pay grade.
10	MR. SOMMER: All right. I'll pass the
11	witness.
12	
13	FURTHER EXAMINATION
14	BY MR. FLOREN:
15	Q. Mr. Cohodes, if a stock became hard to
16	borrow, would that have an effect one way or the
17	other on whether or not your firm in 2004 to 2007
18	would be interested in shorting that stock?
19	A. No. We no. If something we were
20	currently short became a hard to borrow, that means
21	the rate of it would go up, which would be more
22	expensive for us to maintain.
23	Q. So as a short seller, is it generally a
24	good thing or a bad thing, from your perspective, if
25	one of the stocks in which you're interested in
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1 shorting is becoming hard to borrow? 2 That's a bad thing. Α. 3 Ο. You referred several times -- you said 4 that your firm, Rocker Partners and then Copper 5 River Partners, was -- and the management firms 6 were, quote, covered in New York by Goldman Sachs & 7 Co.; is that right? 8 Α. Yes. 9 What do you mean when you say that 10 Rocker Partners and Copper River Partners were 11 covered in New York by Goldman Sachs & Co.? 12 Goldman Sachs has offices all over the Α. 13 country, I think, San Francisco, L.A., Chicago, I 14 think Dallas, New York, Boston. We happened to have 15 been covered, the trader, the salesperson, was New 16 York-based, not San Francisco-based. We were not 17 covered out of San Francisco. Some people are San 18 Francisco-based and they're covered out of London, 19 some out of Tokyo. It depends on what goes on. 20 But since we were so stock loan centric, 21 they covered us out of New York and we did business 22 with -- you know, like if we had a problem up until 23 the shit hit the fan, we had access to the -- you 24 know, George Lip was the top guy of that space or 25 whatever. He was Ceremsak's boss. Ceremsak was a

1	lightweight, so anything that we needed from
2	Ceremsak he would have had to go to George Lip. So
3	instead of going to Ceremsak to go to George Lip, we
4	went right to George Lip. That's why we were
5	covered out of New York, so
6	MR. FLOREN: Nothing further. Thank
7	you.
8	MR. SHAPIRO: Thank you.
9	THE VIDEOGRAPHER: This marks the end of
10	tape four and the end of the deposition.
11	(Deposition concluded at 5:31 p.m.)
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1	DECLARATION UNDER PENALTY OF PERJURY
2	
3	I, MARC COHODES, do hereby certify under
4	penalty of perjury that I have read the foregoing
5	transcript of my deposition taken on November 18,
6	2011; that I have made such corrections as appear
7	noted herein in ink, initialed by me; that my
8	testimony as contained herein, as corrected, is true
9	and correct.
10	
11	Dated this,
12	2011, at,
13	California.
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21	MARC COHODES
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1	DEPOSITION ERRATA SHEET	
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25	MARC COHODES Dated	
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1	STATE OF CALIFORNIA)
2	COUNTY OF SAN FRANCISCO)
3	I, Jay W. Harbidge, a Certified Shorthand
4	Reporter, do hereby certify:
5	That prior to being examined, the witness
6	in the foregoing proceedings was by me duly sworn to
7	testify to the truth, the whole truth, and nothing
8	but the truth;
9	That said proceedings were taken before
10	me at the time and place therein set forth and were
11	taken down by me in shorthand and thereafter
12	transcribed into typewriting under my direction and
13	supervision;
14	I further certify that I am neither
15	counsel for, nor related to, any party to said
16	proceedings, not in anywise interested in the
17	outcome thereof.
18	In witness whereof, I have hereunto
19	subscribed my name.
20	i. Real Control of the Control of th
21	Dated: December 5, 2011
22	
23	Lully -
24	MKII
25	Jay W. Harbidge, CSR NO. 4090

U.S. LEGAL SUPPORT, INC. 180 Montgomery Street, Suite 2180 San Francisco, California 94104

December 5, 2011

MARC COHODES

C/O: MORGAN, LEWIS & BOCKIUS JOSEPH E. FLOREN Spear Street Tower San Francisco, California 94105

Re: Overstock.com v. Morgan Stanley,
 et al.

Date of Deposition: November 18, 2011

Dear Mr. Cohodes,

Please be advised that the transcript of your deposition taken in the above-entitled matter is available for reading and signing. The transcript will be held in our office and made available for your review for 30 days.

If it is more convenient to read a copy of the transcript and waive signature of the original transcript, please notify said office by letter sent certified or registered mail of any changes made.

In the event you do not sign your deposition transcript within thirty (30) days of receipt of this letter, it may be used with the full force and effect as though it had been read, corrected and signed.

If you are represented by counsel in this matter, you may wish to ask your attorney how to proceed. If you are not represented by counsel and wish to review your transcript, please contact our office for a mutually convenient appointment to review your deposition.

Thank you.

Sincerely,

Jay W. Harbidge, CSR

cc All counsel present

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