

June 19, 2009

David Duncan, Chairman Knoxville Tourism & Sports Corporation Knoxville, TN

Dear David:

I have reviewed the various supporting information used to calculate whether or not Gloria Ray is entitled to an incentive bonus for the year ended June 30, 2009.

We have reviewed the appropriate documentation and calculations, which include some projected figures that we consider to be conservative projections. We can confirm the calculations which show the total bonus based on this data due Ms. Ray would be \$107,816. However, Ms. Ray's employment agreement caps her bonus at 50% of her base compensation of \$201,014 which is \$100,507. Therefore, Ms. Ray is entitled to an incentive bonus of \$100,507.

Please do not hesitate to contact me if you have any questions.

Sincerely,

VAN ELKINS & ASSOCIATES, CPAs

Van T. Elkins

Certified Public Accountant

VTE:tal

# PRESIDENT/CEO Bonus Calculation Summary July 1, 2008 through June 30, 2009

NCENTIVE BONUS:	
Hotel/Motel Tax Collection Bonus	\$ 69,507
Operating Surplus Bonus	\$ 8,600
Economic Impact Bonus	\$ 24,459
Media Coverage Bonus	\$ 5,250
	 ***************************************
TOTAL BONUS	\$ 107,816

TOTAL BONUS CALCULATED:	\$ 107,816
Bonus Cap \$100,507 (Incentive: 50% of \$201,014)	\$ 100,507
BONUS DUE: (Greater of Cap or Calculated)	\$ 100,507

Submitted by:

Kathy Williams

KTSC Sr. Vice President Finance/Administration

Verified by:

Van Elkins, CPA

## PRESIDENT/CEO BONUS CALCULATION WORKSHILET HOTEL/MOTEL TAX COLLECTIONS SUMMARY

Collection Month	Tot	al Collections
May 2008	\$	512,100
June 2008	\$	<b>√</b> 468,566
July 2008	\$	453,059
August 2008	\$	405,881
September 2008	\$	505,997
October 2008	\$	523,644 <sup>\</sup>
November 2008	\$	365,186
December 2008	\$	274,164 <sup>1</sup>
January 2009	\$	321,976 <sup>(</sup>
February 2009	\$	310,490 <sup>v</sup>
March 2009	\$	381,504
April 2009 estimate	\$	372,500
TOTAL HOTEL/MOTEL TAX COLLI	ECTIONS \$	4,895,067

is readmanded

#### Application of Formula

Total Collections: \$ 4,895,067.00

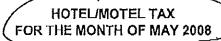
Less Benchmark: \$ 4,200,000.00\(\naggregar{\naggreen}{4}\)

Increase over Benchmark \$ 695,067.00

D

10% of Increase \$ 69,506.70

BONUS E	EARNED FROM HOTEL/MOTEL TAX CO	DLLE \$	69,507



**FUNDS COLLECTED** 

512,100.15 CO CLK CK # 15

10%

51,210.02

**LESS 1%** 

512.10

TOTAL

50,697.91

PAYEE:

CITY OF KNOXVILLE FINANCE DEPARTMENT 400 MAIN AVE, RM 681 KNOXVILLE, TN 37902

#### HOTEL/MOTEL TAX FOR THE MONTH OF JUNE 2008

**FUNDS COLLECTED** 

468,566.52 V

10%

46,856.65

LESS 1%

468.57

TOTAL

46,388.09

PAYEE:

CITY OF KNOXVILLE FINANCE DEPARTMENT 400 MAIN AVE, RM 681 KNOXVILLE, TN 37902

#### HOTEL/MOTEL TAX FOR THE MONTH OF JULY 2008

FUNDS COLLECTED 438,250.35 453,059.49

10% 43,825.04 45,305.95

LESS 1% 438.25 Adj 453.06

TOTAL 43,386.78 44,852.89 Gayed mer 2,09)

PAYEE: CITY OF KNOXVILLE FINANCE DEPARTMENT 400 MAIN AVE, RM 681 KNOXVILLE, TN 37902

HOTEL/MOTEL TAX FOR THE MONTH OF SEPTEMBER 2008

**FUNDS COLLECTED** 

392,041.41

adj - faxed 3/2/09

40588091

10%

39,204,14

40,588.09

**LESS 1%** 

392.04

405.88

**TOTAL** 

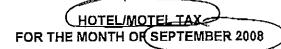
38,812.10

40,182.21

PAYEE:

CITY OF KNOXVILLE FINANCE DEPARTMENT 400 MAIN AVE, RM 681 KNOXVILLE, TN 37902

i 2 = 19,406.05



Oldj (farad 3.2.09)

**FUNDS COLLECTED** 

493,616.73

505,996.97

10%

49,361.67

50,599.70

**LESS 1%** 

493.62

506.00

TOTAL

48,868.06

50,093.70

PAYEE:

CITY OF KNOXVILLE

FINANCE DEPARTMENT 400 MAIN AVE, RM 681 KNOXVILLE, TN 37902

#### HOTEL/MOTEL TAX FOR THE MONTH OF OCTOBER 2008

FUNDS COLLECTED

508,055.63

10% **LESS 1%** 

50,805.56 508.06

50,297.51

TOTAL

Adj (fared 3/2/09)

523643.54

52,364.35

523.64

51,840.71

PAYEE:

CITY OF KNOXVILLE

FINANCE DEPARTMENT

400 MAIN AVE, RM 681 KNOXVILLE, TN 37902 BTX4105R

#### KNOX CO TY CLERK-BUSINESS TAX HOTEL/MOTEL TAX SUMMARY FOR 12-01-2008 THROUGH 12-31-2008

DATE: 03-16-2009 TIME: 08:16 AM

PAGE: 1

TOTAL OCCUPANCY TAX DUE: \$371,287.97

TOTAL OCCUPANCY TAX COLLECTED:

\$372,639.33

TOTAL PENALTY COLLECTED:

\$0.26

TOTAL INTEREST COLLECTED:

\$2.45

TOTAL COUNTY TAX PORTION: \$365,186.54

COUNTY CLERK COMMISSION:

\$7,452.79

Month	Orlginal	Adjustment	Total	
July	43,386.78	1,466.11	44,852.89	
August	38,812.10	1,370.11	40,182.21	
September	48,868,06	1,225.64	50,093.70	
October	50,297.51	1,543.20	51,840.71	
November	20,592.55		20,592.55	
December	27,142.26		27,142.26	- attached

Apr. 3. 2009 4:39PM
KNOX COUNTY RECEIVABLE WARRANT
TO THE TRUSTEE, KNOX COUNTY, TENNESSEE

No. 3721—P. 2—104493

Total for Receivable Wt. \$321,975.50

Date of Warrant: 3/17/2009 Date Deposited: 3/16/2009

Date Posted: 3/17/2009

Bank: BDDA

Unit HOTEL/MO	Acct-Sub	Activity	Acct Cat	Description	Amount
220	40240 -0	•	٠	1/09 HOTEL / MOTEL TAX	321,975.50
				Total for RW# 104493	\$321,975,50

Jan

X .10 32,197.55 - 321.97 - 321.97 5,500,000,00-

**Budget:** Actual:

40240

Year Account

Page 1 of 1

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	REMITTANCE SUM	MARY			DIECOUNT .	23380 14 GEGRAMOUNT		
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WM. MIKE PADGETT KNOX COUNTY CLERK KNOXVILLE, TENNESSEE

april 2008 423,380 88% 372,574 X

estimate april 2009: 372,500 oc.

# PRESIDENT/CEO BONUS CALCULATION WORKSHEET OPERATING SURPLUS

	OPERA	TING SURPLUS
Operating Net Income after Depreciation	\$	37,000
Emergency Assistance to arts & cultural Organizations	\$	185,000
TOTAL OPERATING SURPLUS:	\$	222,000

Less \$50,000 \$ 172,000 \$ 8,600

BONUS EARNED FROM OPERATING S	SURPLUS:	\$ 8,600

#### KNOXVILLE TOURISM & SPORTS CORPORATION



One Vision Plaza 301 S. Gay Street Knoxville, TN 37902 Phone: 865-523-7263 Fax: 865-522-3974 www.Knoxville.org

To: Van Elkins and Kathy Williams

From: David Duncan, KTSC Board Chairman

Date: June 9, 2009

Re: Gloria Ray's 2008-2009 Operating Surplus Bonus

For the purpose of calculating Ms Ray's 2008-2009 Operating Surplus Bonus, I, as KTSC Board Chairman, am directing you to increase the 2008-2009 operating surplus by \$185,000 for the purpose of bonus calculation only. This increase is being made to reflect the \$185,000 "emergency" financial assistance that KTSC is providing to arts & cultural organizations for FYE10. Had the KTSC not made these one-time payments to the various organizations, then the operating surplus for bonus calculations purposes would be \$185,000 more than what the FYE09 budget will reflect.

Thank you

**David Duncan** 

KTSC Board Chairman

Knoxville Tourism & Sports Corp.							
venues & Expenses FYE 06/30							
					Apr/Bu		
	Adjusted	Actual	Actual	Projected Actual	Act/Adj		
	Budget	April 2009	YTD as of 4/30/09	FYE09	%		
Revenues:							
Knox County Services Contract	2,187,000	206,250	2,062,500	2,475,000	94%		
City of Knoxville Services Contract	1,060,000	65,000	835,000	1,013,000	79%		
Total Known Revenues	3,247,000	271,250	2,897,500	3,488,000	89%		
Other Revenues:							
Revenues - Retail	60,000	5,535	44,954	52,500	75%		
Cost of Goods - Retail	(45,000)	(3,460)	(33,983)	-40,700	76%		
Revenues - Café	61,000	6,428	52,678	61,600	86%		
Cost of Goods - Café	(31,000)	(3,142)	(25,434)	-30,000	82%		
Corporate Revenue	25,000	0	2,400	2,400	10%		
Visitors Guide Revenue	99,000	438	90,724	90,700	92%		
Advertising Matching funds - State	70,000	0	0	70,000	0%		
County Contract Reconciliation	151,045	0	103,045	151,045	68%		
Net Event Revenue	6,700	0	6,707	6,700	100%		
Miscellaneous	3,500	568	3,064	3,500	88%		
Total Other Revenues	400,245	6,367	244,155	367,745	61%		
Total Revenues	3,647,245	277,617	3,141,655	3,855,745	86%		
Expenses:							
Administration/Operations	1,297,400	161,875	1,049,999	1,304,250	81%		
Sales	695,060	74,316	530,211	703,900	76%		
Service	503,700	40,309	407,573	504,250	81%		
Marketing	959,120	43,938	777,878	1,111,050	81%		
Total Expenses	3,455,280	320,438	2,765,661	3,623,450	80%		
Net Income (Loss) before Depreciation	191,965	(42,821)	375,994	232,295	196%		
Depreciation Expense	185,000	16,220	162,148	195,000	88%		
Net Income (Loss) after Depreciation	6,965	(59,041)	213,846	37,295			
					<del> </del>		

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		<del></del>		Act/Adj
Buaget	April 2009	Y1D as of 4/30/09	FYE09	%
973,200	142 225	760 943	975 000	78%
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				50%
				96%
				115%
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				87%
				84%
				157%
		***************************************		99%
				77%
				89%
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				70%
				31%
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				97%
				87%
				93%
				95%
				32%
<del>- -</del> -				76%
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<del>-</del>				83%
				81%
				102%
				33%
				158%
				103%
				71%
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1,297,400	161,875	1,049,999	1,304,250	81%
459,400	52 177	375.062	497 500	82%
				9%
				45%
1				95%
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				61%
		····		33%
			<del></del>	55%
				100%
3,000	100	১,৪০১	4,500	132%
	Adjusted Budget  973,200 1,000 500 2,200 15,000 17,000 8,000 8,000 5,000 1,000 24,000 40,000 21,000 8,000 3,000 4,000 21,000 8,000 5,000 33,000 500 9,000 1,000 10,000 8,000 11,000 15,000	Budget	Budget         April 2009         YTD as of 4/30/09           973,200         142,225         760,943           1,000         50         250           500         0         250           2,200         0         2,102           15,000         533         17,296           8,000         355         6,962           8,000         2,085         6,691           5,000         1,971         7,837           1,000         0         990           24,000         1,769         18,569           40,000         3,570         35,611           2,000         158         1,393           3,000         272         937           4,000         0         4,020           21,000         1,790         20,269           8,000         1,981         6,945           5,000         0         4,655           33,000         0         31,254           5,000         0         160           9,000         596         6,842           1,000         0         8,274           8,000         1,000         37,700           15,000         <	Budget

	Adjusted	Actual	Actµal_	Projected Actual	Act/Adj
	Budget	April 2009	YTD as ( 30/09	FYE09	%
Service			30 -		
Payroll	429,500	33,678	359,302	431,000	84%
Interns	3,000	272	2,277	3,000	76%
Convention Services	30,000	2,695	6,254	25,000	21%
Team Knoxville	3,350	0	3,424	6,000	102%
Travel	8,000	984	5,702	200	71%
Vendor Relations	500	0	86	500	17%
Memberships/Dues	900	0	225	100	25%
Subscriptions	100	0	0	8,300	0%
Printing	2,000	0	8,296	500	415%
Postage/Shipping	600	18	368	7,500	61%
Visitor Center Parking	8,000	630	6,927	7,000	87%
Retail/Café Supplies	7,500	1,443	7,298	4,500	97%
Visitor Center Community Relations	2,000	407	2,896	4,500	145%
Hospitality Training	5,500	157	2,135	3,500	39%
Training	2,000	0	1,833	2,000	92%
Misc Service	750	25	550	650	73%
Total Service	503,700	40,309	407,573	504,250	81%
Marketing					
Payroll	333,600	22,444	264,687	331,500	79%
Interns - Marketing	2,000	147	1,228	1,600	61%
Contract Labor	3,150	0	3,100	3,100	98%
Client Relations	1,500	0	1,354	1,500	90%
Media Relations	1,500	381	700	1,100	47%
Travel	6,500	0	4,706	6,800	72%
Vendor Relations	1,000	0	100	500	10%
Postage/Shipping	3,440	39	2,055	3,000	60%
Board Relations	5,000	0	3,440	4,500	69%
KTA	6,000	0	6,000	6,000	100%
Middle E TN Tourism Council (METTC)	10,000	0	10,000	10,000	100%
Stakeholder Partnerships	37,500	0	37,500	222,500	100%
Bid Development	7,500	54	979	7,000	13%
Editorial Development/Consulting	50,000	5,000	45,000	50,000	90%
Dues/Memberships	1,500	200	1,260	1,800	84%
Subscriptions	500	0	96	300	19%
Training	2,000	63	1,924	2,000	96%
Ind Press Tours Gifts	1,000	0	0	500	0%
Sponsorship Development/Fulfillment	28,500	0	2,530	4,000	9%
Video Service	8,000	150	4,395	8,000	55%
Advertising Placement	260,000	11,463	230,857	263,350	89%
Advertising Printing	20,000	0	2,876	18,000	14%
Advertising Production	18,000	120	13,609	17,000	76%
Visitor's Guide Production	100,000	0	96,086	96,100	96%
Mail Fullfillment	29,430	2,218	23,061	27,000	78%
Market Research	1,500	89	1,476	1,500	98%
Virtual concierge maintenance	2,500	34	1,057	2,400	42%
Website	15,000	1,450	14,900	17,000	99%
Misc - Marketing	2,500	86	2,902	3,000	116%
Total Marketing	959,120	43,938	777,878	1,111,050	81%
			.,	-,,000	7170

### PRESIDENT/CEO BONUS CALCULATION WORKSHEET ECONOMIC IMPACT SUMMARY

	EC	ONOMIC IMPACT
Conventions & Sports Events	\$	124,458,893
		ar against the control of the contro
TOTAL IMPACT:	\$	124,458,893

Less \$100 000,000 \$ 24,458,893 1/10 of 1% (.001) \$ 24,459 \$

BONUS EARNED FROM ECONOMIC IMPACT:	\$ 24,459



# Knoxville Tourism and Sports Corporation



# Sales Report Summary

Variance Total Revenue # of Confirmed Bookings Total Delegate Days Econ. Impact Period 6/1/2009 Through 6/30/2009

	۶	d- sansana	Tools Turkers	r late batter C	A Vint AND POSITION
Monthly Production Report					
6/1/2009 Through 6/30/2009					
Total Proposals / Bids Issued	Q	10,685	\$3,858,354		
Total Definites Booked	O	26,275	\$9,487,903	2	
Total Proposals / Bids Issued for KCC	7	5,500	\$1,986,050		
Total Definites Booked Viilizing KCC	4	24,000	\$8,666,400		
Projected KCC Revenue From Bookings	4		\$38,660		
Projected vs. Actual KCC Event Revenue (Variance)				\$0	
Total Projected/Actual KCC Event Revenue from Bookings					\$38,660
Year To Date Production Report / 7/1/2008 Through 6/30/2009					
the state of the s					
Total Proposals / Bids Issued	308	1,484,706	\$536,127,337	\	
Total Definites Booked	121	344,666	\$124,458,893		
Total Proposals / Bids Issued for KCC	125	1,075,440	\$388,341,384		
Total Definites Booked Utilizing KCC	18	171,350	\$61,874,485		
Projected KCC Revenue From Bookings	18		\$617,204		
Projected vs. Actual KCC Event Revenue (Variance)				(\$457,359)	
Total Projected/Actual KCC Event Revenue from Bookings					\$159,845

Year To Date totals are subject to modification due to actual event changes such as cancellation or attendance projections. City Multiplier for Economic Impact changed from 2 to 1.57 beginning July, 2005

Printed 6/17/2009 8:22:33 AM

# Monthly Summary Definite Future Business

2008 - 2009

				7	ı	, S.						
Month	Groups	Room Nights	Delegates	Delegate ₹2 Days	P230 Direct Spending	Economic Impact	State Tax	Local Tax	Room Rev	Room Tax	Total Taxes	
July	4	432	275	855	\$196,650 X	\$308,7414	\$13,766	\$4,425	\$36,288	\$2,903	\$21,093	
August	ß	1,154	1,495	3,375	\$776,250	\$1,218,713	\$54,338	\$17,466	\$96,936	\$7,755	\$79,558	
September	12	12,988	16,794	65,862	\$15,148,260	\$23,782,768	\$1,060,378	\$340,836	\$1,090,992	\$87,279	\$1,488,493	
October	4	260	5,100	13,800	\$3,174,000	\$4,983,180	\$222,180	\$71,415	\$47,040	\$3,763	\$297,358	
November	ထ	2,094	4,872	12,594	\$2,896,620	\$4,547,693	\$202,763	\$65,174	\$175,896	\$14,072	\$282,009	
December	7	9,978	11,430	41,090	\$9,450,700	\$14,837,599	\$661,549	\$212,641	\$838,152	\$67,052	\$941,242	
January	13	1,623	2,310	5,755	\$1,323,650	\$2,078,131	\$92,656	\$29,782	\$136,332	\$10,907	\$133,344	
February	20	4,525	12,610	27,190	\$6,253,700	\$9,818,309	\$437,759	\$140,708	\$380,100	\$30,408	\$607,599	
March	15	17,240	39,950	135,880	\$31,252,400	\$49,066,268	\$2,187,668	\$703,179	\$1,448,160	\$115,853	\$3,006,700	
April	80	1,020	1,055	4,600	\$1,058,000	\$1,661,060	\$74,060	\$23,805	\$85,680	\$6,854	\$104,719	
May	16	1,461	3,140	7,390	\$1,699,700	\$2,668,529	\$118,979	\$38,243	\$122,724	\$9,818	\$167,040	
June	6	6,355	7,340	26,275	\$6,043,250-	\$9,487,903	\$423,028	\$135,973	\$533,820	\$42,706	\$601,706	
Year To Date	121	59,430	106,371	344,666	\$79,273,180	\$124,458,893	/ \$5,549,123	\$1,783,647	\$4,992,120	\$399,370	\$7,730,862	



# Knoxville Tourism and Sports Corporation



7/1/2008 Through 6/30/2009 Definites Booked

Organization / Event	New/ Repeat	Event Dates	Def Date	Delegates	Days	Delegate Days	Daily Expenditure	Direct Spending	Economic Impact	Venue	
818th Tank Destroyer Battalion Association Annual Reunion	REP	7/24/2008	7/9/2008	75	က	225	\$230	\$51,750	\$81,248	HOTE	`-
Brink's Home Security Supervisor Leadership Meeting	NEW	8/12/2008	8/8/2008	රි	٣	55	\$230	\$12,650	\$19,861	HOTE	. •
Phoenix Closures Fall Sales Meeting	N ⊞ N	9/16/2008	9/3/2008	24	ო	72	\$230	\$16,560	\$25,999	ноте	
568 Ordinance HM Association Annual Reunion	NEW	9/25/2008	8/14/2008	40	ო	120	\$230	\$27,600	\$43,332	НОТЕ	
Evangelical Presbyterian Church Urban Ministries Conference	NEW	9/29/2008	9/5/2008	70	8	40	\$230	\$9,200	\$14,444	ноте	
Association of Home Equipment Educators Annual Meeting	NEW	10/22/2008	7/22/2008	20	ო	09	\$230	\$13,800	\$21,666	HOTE	No.
Pilot Aquatic Club Annual Pilot Invitational	REP	11/14/2008	9/30/2008	750	ო	2250	\$230	\$517,500	\$812,475	UTAQ	
Babcock & Wilcox Training Meeting	NEW	11/21/2008 11/18/2008 11/22/2008	11/18/2008	3 20	7	40	\$230	\$9,200	\$14,444	HOTE	

Organization / Event	New/ Repeat	Event Dates	Def Date D	Delegates	Days	Delegate Days	Daily Expenditure	Direct Spending	Economic Impact	Venue
Sevier Heights Baptist Church Annual Living Christmas Tree	NËW	12/5/2008 12/8/2008	10/31/2008	2500	4	10000	\$230	\$2,300,000	\$3,611,000	TBA
Pilot Aquatic Club January Pilot Classic	REP	1/16/2009	9/30/2008	750	ю	2250	\$230	\$517,500	\$812,475	UTAQ
Healthy Living Expo Annual Expo	REP	1/22/2009	1/19/2009	200	ო	1500	\$230	\$345,000	\$541,650	ноте
Remote Area Medical Volunteer Corps Medic Day	REP	1/30/2009	11/25/2008	1000	7	2000	\$230	\$460,000	\$722,200	CHIL
Big Ears Festival Annual Event	NËW	2/6/2009 2/8/2009	12/3/2008	800	ю	2400	\$230	\$552,000	\$866,640	BIJOU
University of Tennessee Veterinary Medicine Annual Conference	REP	2/6/2009 2/8/2009	11/18/2008	250	ო	750	\$230	\$172,500	\$270,825	НОТЕ
Easy Rider Events Custom Bike Show Tour	NEW	2/7/2009 2/7/2009	10/23/2008	1000	-	1000	\$230	\$230,000	\$361,100	, KCC
Pilot Aquatic Club Tennessee State Swimming & Diving Championshi	NEW	2/13/2009	9/30/2008	750	8	1500	\$230	\$345,000	\$541,650	UTAQ
Tennessee State Lacrosse Association Pre Season Tournament	R P	2/21/2009 2/22/2009	1/5/2009	300	0	009	\$230	\$138,000	\$216,660	COUN
Fresenius Medical Care Meeting	NEW	3/1/2009	2/5/2009	130	~	130	\$230	\$29,900	\$46,943	JUBI

Organization / Event	New/ Repeat	Event Dates	Def Date	Delegates	Days	Delegate Days	Daily Expenditure	Direct Spending	Economic Impact	Venue
Furrow Auction Company Great Smoky Auction	NEW	3/7/2009	1/28/2009	150	-	150	\$230	\$34,500	\$54,165	CHIL
United States Specialty Sports Association Smoky Mountain Spring Fling	NEW	3/7/2009 3/8/2009	2/10/2009	009	74	1200	\$230	\$276,000	\$433,320	COUN
Sites-M Educational Upgrade Meeting	REP	3/7/2009	2/18/2009	50	<b>←</b>	50	\$230	\$11,500	\$18,055	ноте
Are We There Yet?, LLC Tour Group	NEW	3/12/2009	7/14/2008	20	<del></del>	20	\$230	\$11,500	\$18,055	ноте
Spades Connection Live Spades Tournament	NEW	3/12/2009	7/25/2008	130	4	520	\$230	\$119,600	\$187,772	НОТЕ
Tennessee Chiropractic Association TCA Spring Seminar	NEW	3/14/2009	11/13/2008	200	~	400	\$230	\$92,000	\$144,440	НОТЕ
AAA of East Tennessee New Bishop of the Catholic Diocese Installation	NEW	3/19/2009	2/11/2009	1000	_	1000	\$230	\$230,000	\$361,100	НОТЕ
Nature's Blend Inc. NBI - Product Showcase	NEW	3/20/2009	3/18/2009	100	4	400	\$230	\$92,000	\$144,440	НОТЕ
Robotic Industries Association Regional Robot Safety Conference	NEW	3/23/2009	12/18/2008	100	Ŋ	200	\$230	\$115,000	\$180,550	HOTE
United States Specialty Sports Association Diamond Sports Early Bird NIT	REP	3/27/2009 3/29/2009	2/10/2009	200	ო	1500	\$230	\$345,000	\$541,650	CITY

Organization / Event	New/ Repeat	Event Dates	Def Date	Delegates	Days	Delegate Days	Daily Expenditure	Direct Spending	Economic Impact	Venue
Tennessee Valley Cat Fanciers, Inc. Springtime in Tennessee - Annual Show	NEW	3/28/2009 3/28/2009	2/4/2009	125	-	125	\$230	\$28,750	\$45,138	CHIL
Twirling Unlimited Regional Championship	NEW	4/4/2009	2/2/2009	100	~	100	\$230	\$23,000	\$36,110	AREA
Smoky Mountain Geocachers Great Smoky Mtn GeoQuest 3	NEW	4/4/2009	11/20/2008	3 120	8	240	\$230	\$55,200	\$86,664	ноте
Institute of Electrical & Electronics Engineers SC-2 Meeting	NEW	4/6/2009	2/26/2009	52	ო	75	\$230	\$17,250	\$27,083	HOTE
Thunder In the City Legends Event	NEW	4/9/2009	2/26/2009	4000	~	4000	\$230	\$920,000	\$1,444,400	CHIL
KnoxVegas Heat Invitational Basketball Championship	N N N	4/10/2009	12/9/2008	3500	ო	10500	\$230	\$2,415,000	\$3,791,550	ТВА
United States Specialty Sports Association Annual Easter Challenge	NEW	4/10/2009	3/5/2009	110	7	220	\$230	\$50,600	\$79,442	LAKE
United States Specialty Sports Association Clash of Champions	N E M	4/17/2009	3/5/2009	150	ო	450	\$230	\$103,500	\$162,495	CITY
Southeastern Hospital Health & Fitness Alliance Regional Conference	NEW	4/22/2009	9/30/2008	100	т	300	\$230	\$69,000	\$108,330	НОТЕ
United States Specialty Sports Association East TN Volunteer Classic	REP	4/24/2009	2/10/2009	100	ო	300	\$230	\$69,000	\$108,330	CITY

Organization / Event	New/ Repeat	Event Dates	Def Date Del	Delegates	Days	Delegate Days	Daily Expenditure	Direct Spending	Economic Impact	Venue	
Pilot Aquatic Club Pilot Longcourse Invitational	REP	5/1/2009 5/3/2009	9/30/2008	750	ಣ	2250	\$230	\$517,500	\$812,475	UTAQ	
Amateur Athletic Union Boys Basketball Tennessee State Championship	NEW	5/8/2009 5/10/2009	1/7/2009	75	т	225	\$230	\$51,750	\$81,248	AREA	
Crohn's & Colitis Foundation of America/Tennesse Knoxville Patient Education Program	NEW	5/9/2009	5/6/2009	100	<del>-</del>	100	\$230	\$23,000	\$36,110	UTCC	(
United States Specialty Sports Association Southeastem Memorial Day Mania	REP	5/22/2009 5/24/2009	2/10/2009	400	ო	1200	\$230	\$276,000	\$433,320	COUN	
Hammett-Lambert Wedding Wedding	NEW	5/23/2009	3/24/2009	200	₩.	200	\$230	\$46,000	\$72,220	НОТЕ	
Furrow Auction Company Great Smoky Auction	NEW	5/30/2009	1/28/2009	150	<b>~</b>	150	\$230	\$34,500	\$54,165	CHIL	
United States Department of Energy National Laboratories Information Technology Sum	NEW	5/31/2009	11/18/2008	300	4	1200	\$230	\$276,000	\$433,320	НОТЕ	
Neill Corporation Neill Unplugged Tour	NEW	6/1/2009 6/1/2009	1/22/2009	150	-	150	\$230	\$34,500	\$54,165	HOTE	(
Lucas Oil Pro Pulling League	REP	6/5/2009	5/27/2009	300	2	009	\$230	\$138,000	\$216,660	CHIL	
Consolidated Baptist District Women's Auxiliary  Annual Women's Refreat	NEW	6/10/2009	10/3/2008	400	4	1600	\$230	\$368,000	\$577,760	HOTE	

Organization / Event	New/ Repeat	Event Dates	Def Date	Delegates	Days	Delegate Days	Daily Expenditure	Direct Spending	Economic Impact	Venue
Running Man Gear Race Nights	REP	6/12/2009	5/13/2009	20	-	20	\$230	\$4,600	\$7,222	VOL
Las Vegas Autographs Adventurecon	NEW	6/12/2009 6/14/2009	2/4/2009	200	ო	1500	\$230	\$345,000	\$541,650	KCC
United States Specialty Sports Association Knoxville Area SubState Session 2	NEW	6/19/2009 6/21/2009	2/26/2009	150	ო	450	\$230	\$103,500	\$162,495	CITY (
United States Specialty Sports Association State Tournament	REP	6/19/2009	3/10/2009	200	ю	2100	\$230	\$483,000	\$758,310	COUN
Running Man Gear Race Nights	NEW	6/19/2009	5/13/2009	50	~	20	\$230	\$4,600	\$7,222	NOL
Pro Wakeboard Tour King of Wake Wakeboarding Series	NEW	6/25/2009	12/5/2008	0009	4	24000	\$230	\$5,520,000	\$8,666,400	VOL
Knoxville Rugby Football Club TN High School 7's	NEW	6/27/2009	6/8/2009	200	7-	200	\$230	\$46,000	\$72,220	COUN
Little Rock Tours Motorcoach Tour	NEW	6/30/2009	3/26/2009	135	₹"	135	\$230	\$31,050	\$48,749	ноте
Little Rock Tours Motorcoach Tour	NEW	7/5/2009 7/5/2009	3/26/2009	135	<del>←</del>	135	\$230	\$31,050	\$48,749	НОТЕ
United States Specialty Sports Association 12U AA World Series	NEW	7/6/2009	3/10/2009	250	۲	1750	\$230	\$402,500	\$631,925	COUN

Organization / Event	New/ Repeat	Event Dates	Def Date	Delegates	Days	Delegate Days	Daily Expenditure	Direct Spending	Economic Impact	Venue
B2G Sports Al Wilson's Camp Explosion	NEW	7/9/2009	6/8/2009	50	4	200	\$230	\$46,000	\$72,220	COUN
Amateur Athletic Union National Track & Field Qualifier	NEW	7/9/2009	2/17/2009	1500	4	0009	\$230	\$1,380,000	\$2,166,600	TOM
Tennessee Tennis Association Tennessee State Open Junior Championship	NEW	7/10/2009	6/10/2009	185	4	740	\$230	\$170,200	\$267,214	SMTA
Mizuno/Burchfield Wedding	NEW	7/11/2009	5/4/2009	150	-	150	\$230	\$34,500	\$54,165	НОТЕ
Pilot Aquatic Club Senior Sectionals	NEW	7/16/2009	9/30/2008	750	4	3000	\$230	\$690,000	\$1,083,300	UTAQ
Dale Family Reunion Biennal Family Reunion	NEW	7/17/2009	5/29/2009	50	7	100	\$230	\$23,000	\$36,110	ноте
Hacker Family Reunion Annual Family Reunion	NEW	7/25/2009 7/26/2009	5/13/2009	100	7	200	\$230	\$46,000	\$72,220	НОТЕ
Tennessee River 600 Annual Event	NEW	7/25/2009	2/5/2009	100	<del>.</del> .	100	\$230	\$23,000	\$36,110	НОТЕ
Knox Volks Motor Club Summer Bug Jam	NEW	7/25/2009	5/27/2009	250	0	200	\$230	\$115,000	\$180,550	CHIL
American Institute of Architects Tennessee Annual Meeting & Convention	NEW	7/29/2009 7/31/2009	9/30/2008	400	т	1200	\$230	\$276,000	\$433,320	KCC

	New/	Event	Def		Delegate	Daily	Direct	Economic	
Organization / Event	Kepeat	Dates	Date Delegates	s Days	Days	Expenditure	Spending	Impact	Venue
Pittman-Moore-Tyler Family Biennial Reunion	NEW	7/31/2009 8/2/2009	4/6/2009	100 3	300	\$230	\$69,000	\$108,330	ноте
Isshin-Ryu Hall of Fame Annual Tournament & Banquet	NEW	7/31/2009 8/1/2009	8/26/2008 55	500 2	1000	\$230	\$230,000	\$361,100	KCC
Marine Max Annual Knoxville Visit	NEW	7/31/2009 8/1/2009	4/30/2009	15 2	30	\$230	\$6,900	\$10,833	HOTE
Furrow Auction Company Great Smoky Auction	NEW	8/1/2009	1/28/2009 1	150 1	150	\$230	\$34,500	\$54,165	CHIL
National Youth Football Kick Off Classic	RE P	8/7/2009	3/17/2009 1000	e 00	3000	\$230	\$690,000	\$1,083,300	CITY
EcoQuest International Commercial Training Program	NEW	8/17/2009	9/30/2008	500 2	1000	\$230	\$230,000	\$361,100	KCC
EcoQuest International Master Managers	NEW	8/18/2009	5/18/2009	75 6	450	\$230	\$103,500	\$162,495	НОТЕ
United States Department of Energy Integrated Safety Management (ISM) Conference	NEW	8/24/2009 8/27/2009	12/9/2008 600	0 4	2400	\$230	\$552,000	\$866,640	Koc
Duff & Avery Family Annual Reunion	NEW	8/28/2009	1/23/2009	75 2	150	\$230	\$34,500	\$54,165	НОТЕ
Kerbela Shrine Innovators Smoky Mountain Rod, Bike and Custom Nationals	NEW	8/29/2009	5/27/2009 500	0	1000	\$230	\$230,000	\$361,100	CHIL

Organization / Event	New/ Repeat	Event Dates	Def Date 1	Delegates	Days	Delegate Days	Daily Expenditure	Direct Spending	Economic Impact	Venue
American Academy of Nurse Practitioners Annual Region 4 Meeting	NEW	9/12/2009	5/27/2009	99	T	20	\$230	\$11,500	\$18,055	НОТЕ
Eckankar State Conference	NEW	9/18/2009	12/22/2008	80	ო	240	\$230	\$55,200	\$86,664	ноте
Young High School 50th Year Class Reunion	NEW	9/19/2009	4/6/2009	100	<del>-</del>	100	\$230	\$23,000	\$36,110	HOTE
Total Sports Travel Tour Group	NEW	10/2/2009	4/2/2009	120	И	240	\$230	\$55,200	\$86,664	HOTE
Digital Age Motorsports LLC Rivalry Nights Tour	NEW	10/2/2009	3/26/2009	1000	<b>←</b>	1000	\$230	\$230,000	\$361,100	CHIL
Total Sports Travel Tour Group	NEW	10/9/2009	4/2/2009	40	7	80	\$230	\$18,400	\$28,888	ноте
22nd Bomb Squadron, World War II Annual Reunion	NEW	10/15/2009	1/21/2009	20	ю	150	\$230	\$34,500	\$54,165	HOTE
Tennessee Physical Therapy Association Biannual Meeting	NEW	10/16/2009	6/11/2009	80	7	160	\$230	\$36,800	\$57,776	НОТЕ
N&W Productions East Tennessee Sports Expo	REP	10/16/2009	2/4/2009	500	8	1000	\$230	\$230,000	\$361,100	CHIL
Running Man Gear Sports Festival	NEW	10/17/2009	5/13/2009	20	۲۰۰	50	\$230	\$11,500	\$18,055	WFP

Organization / Event	New/ Repeat	Event Dates	Def Date	Delegates	Days	Delegate Days	Daily Expenditure	Direct Spending	Economic Impact	Venue
Federal Bureau of Investigation East Tennessee Cyber Security Summit	NEW	10/20/2009	5/13/2009	275	И	550	\$230	\$126,500	\$198,605	HOTE
Tennessee Association of Audiologists & Speech-L. Annual Fall Meeting	NEW	10/22/2009	8/7/2008	400	ო	1200	\$230	\$276,000	\$433,320	KCC
Tennessee Body-for-Life Champions Weekend	REP	10/23/2009	3/16/2009	150	ო	450	\$230	\$103,500	\$162,495	HOTE
Knoxville Brewers Jam Annual Festival	REP	10/24/2009 10/28/2008 10/24/2009	10/28/2000	3 1200	~	1200	\$230	\$276,000	\$433,320	WFP
Tennessee Valley Kennel Club Annual Show	NEW	10/31/2009	11/20/2008	3 982	8	1964	\$230	\$451,720	\$709,200	CHIL
Energy Technology & Environmental Business Ass Annual Business Opportunities Conference	REP	11/3/2009	12/9/2008	350	ო	1050	\$230	\$241,500	\$379,155	KCC
Furrow Auction Company Great Smoky Auction	NEW	11/7/2009	1/28/2009	150	<b>-</b>	150	\$230	\$34,500	\$54,165	CHIL
National Youth Football Battle in Rocky Top	REP	11/20/2009	3/17/2009	3000	м	0006	\$230	\$2,070,000	\$3,249,900	KCC
National Performance Network Annual December Meeting	NEW	12/3/2009 12/6/2009	1/3/2009	300	4	1200	\$230	\$276,000	\$433,320	НОТЕ
Institute of Electrical & Electronic Engineers Board Meeting	NEW	1/23/2010	3/13/2009	50	7	40	\$230	\$9,200	\$14,444	НОТЕ

Organization / Event	New/ Repeat	Event Dates	Def Date D	Delegates	Days	Delegate Days	Daily Expenditure	Direct Spending	Economic Impact	Venue
National Christian School Association Annual Convention	NEW	3/3/2010 3/7/2010	4/29/2009	200	ις.	1000	\$230	\$230,000	\$361,100	HOTE
Knoxville Track Club Annual Marathon	REP	3/27/2010 3/28/2010	6/16/2009	1500	8	3000	\$230	\$690,000	\$1,083,300	KCC
FLW Outdoors College Fishing Championship	NEW	4/9/2010	1/12/2009	90	ო	180	\$230	\$41,400	\$64,998	HOTE
National Street Rod Association Annual Nats South	REP	4/30/2010 5/2/2010	3/9/2009	15000	ო	45000	\$230 \$	\$10,350,000	\$16,249,500	CHIL
USA Gymnastics Men's J.O. National Championships	NEW	5/5/2010 5/9/2010	6/5/2009	1000	ιΩ	5000	\$230	\$1,150,000	\$1,805,500	Ž C C
Venue Hospitality Association National Collegiate Conference	NEW	5/11/2010 5/12/2010	2/4/2009	30	8	09	\$230	\$13,800	\$21,666	НОТЕ
Autoshows Motorsport Events F-100 Supemationals & All Ford Show	NEW	5/13/2010 5/15/2010	2/19/2009	006	ю	2700	\$230	\$621,000	\$974,970	CHIL
Southeastern Conference Men's & Women's Outdoor Track & Field Champio	NEW	5/13/2010 5/16/2010	5/15/2009	009	4	2400	\$230	\$552,000	\$866,640	TOM
Prevention Research Institute, Inc (PRI) PRIME For Life - New Instructor Training (NIT)	NEW	5/16/2010	4/8/2009	30	ω	150	\$230	\$34,500	\$54,165	нотє
Lucas Oil Pro Pulling League	REP	6/4/2010 6/5/2010	5/27/2009	300	2	009	\$230	\$138,000	\$216,660	CHIL

Organization / Event	New/ Repeat	Event Dates	Def Date	Delegates	Days	Delegate Days	Daily Expenditure	Direct Spending	Economic Impact	Venue
Geochemical Society Annual Goldschmidt Conference	NEW	6/14/2010 6/19/2010	9/30/2008	2000	9	12000	\$230	\$2,760,000	\$4,333,200	KCC
Western Writers of America Annual June/July National Convention	NEW	6/22/2010	1/14/2009	200	ις	1000	\$230	\$230,000	\$361,100	HOTE
National Fishing Lure Collectors Club Annual July National Meeting	NEW	7/8/2010 7/10/2010	2/23/2009	1000	ო	3000	\$230	\$690,000	\$1,083,300	KCC
American Quilter's Society International Quilt Expo	N W W	7/14/2010 7/17/2010	9/29/2008	10000	4	40000	\$230	\$9,200,000	\$14,444,000	KCC
Isshin-Ryu Hall of Fame Annual Tournament & Banquet	NEW	7/23/2010 7/24/2010	8/26/2008	500	8	1000	\$230	\$230,000	\$361,100	VCC VCC
Most Worshipful Prince Hall Grand Lodge Jurisdict Annual Communication	NEW	7/30/2010 8/4/2010	4/22/2009	450	ဖ	2700	\$230	\$621,000	\$974,970	ноте
John & John Flip Fest Annual Invitational	REP	1/15/2011	11/18/2008	2000	ю	9000	\$230	\$1,380,000	\$2,166,600	HOTE
Autoshows Motorsport Events F-100 Supernationals & All Ford Show	NEW	5/19/2011	2/19/2009	006	м	2700	\$230	\$621,000	\$974,970	CHIL
Lucas Oil Pro Pulling League	REP	6/3/2011 6/4/2011	5/27/2009	300	8	009	<b>\$</b> 230	\$138,000	\$216,660	CHIL
Gold Wing Road Riders Association Annual Summer National Wing Ding	N N N N N N N N N N N N N N N N N N N	7/6/2011 7/9/2011	3/31/2009	18000	4	72000	\$230	\$16,560,000	\$25,999,200	KCC

Organization / Event	New/ Repeat	Event Dates	Def Date	Delegates Days	Days	Delegate Days	Daily Expenditure	Direct Spending	Economic Impact	Venue
John & John Flip Fest Annual Invitational	አ ማ	1/13/2012	6/4/2009	2000	4	8000	\$230	\$1,840,000	\$2,888,800	KCC
Lutheran Womens Missionary League Biennial Summer Mid South Regional Meeting	NEW	6/8/2012 6/10/2012	6/1/2009	325	ო	975	\$230	\$224,250	\$352,073	ноте
John & John Flip Fest Annual Invitational	REP	1/18/2013	6/4/2009	2000	4	8000	\$230	\$1,840,000	\$2,888,800	KCC
Totals:	93 New Business 28 Repeat Business	usiness t Business		70,626 35,745		240,171		\$55,239,330 \$24,033,850	\$86,725,748	
Total Business:				106,371		344,666		\$79,273,180	\$124,458,893	
	13 New K 5 Repeat	<ul><li>13 New KCC Business</li><li>5 Repeat KCC Business</li></ul>	s tess	36,400 8,850		142,300	v	\$32,729,000 \$6,681,500	\$51,384,530 \$10,489,955	
Total KCC Business:				45,250		171,350		\$39,410,500	\$61,874,485	

### PRESIDENT/CEO BONUS CALCULATION WORKSHEET MEDIA COVERAGE DETAIL

**EVENT: KTSC General Media Coverage** 

·				
TYPE	VALUE	FREQUENCY	DESCRIPTION	TOTAL VALUE
NATIONAL/INTERNATIONAL TELEVISION		,		
DEDICATED PROGRAM	\$2,000	4		\$8,000
SEGMENT ON SHOW	\$1,000 <i>t</i>	ž		\$3,000
CABLE/REGIONAL TELEVISION				
DEDICATED PROGRAM	\$1,500	0		\$0
SEGMENT ON SHOW	\$750°	7		\$5,250
NATIONAL PRINT		,	/	
NEWSPAPER/MAGAZINE	\$750	41		\$30,750
REGIONAL PRINT (G)		/	/	
NEWSPAPER/MAGAZINE	\$500	116		\$58,000
NATIONAL/REGIONAL RADIO		/		
	\$ 250	0		\$0
г		144		
	TOTAL NATION	AL EXPOSU	RE VALUE:	\$105,000
<u>  1</u>	MEDIA COVERA	GE BONUS	OF 5%	\$5,250

## KTSC 2008-2009 Fiscal Year Media Report Compiled by Sarah Malak, Senior Manager of Public Relations

Please note the following articles had direct association with the Knoxville Tourism & Sports Corporation (KTSC). There are an abundance of articles written about Knoxville, but the articles below have a direct association with the KTSC's proactive outreach. Please note that some entries may not include ad equivalencies. Ad equivalencies for these entries may not be available or accessible.

<u>Total Entries = 549</u> <u>Total Circulation = 49,820,831</u> Total Ad Equiv. = \$1,210,679.20

<u>First Quarter:</u>

Total Entries = 105

*Total Circulation = 11,613,401* 

Total Ad Equiv. = \$583,113.87

Second Quarter:

Total Entries = 81

Total Circulation = 8,794,931

Total Ad Equiv. =\$121,986.37

Third Quarter:

Total Entries = 139

Total Circulation = 14,922,636

Total Ad Equiv. =\$342,096.12

Fourth Quarter:

Total Entries = 224

Total Circulation = 14,489,863

Total Ad Equiv. =\$163,482.90

## Knoxville Local/Regional Print (179 entries) - Not Included.

Greater Knoxville Business Journal Local/Regional Print

July 2008

"Honors" - Listing of recipients of 2008 Greater Knoxville Tourism

Awards

Ad Equivalency = \$715 (1/4 Page, Full Color)

"July Conventions" - List of conventions as submitted by KTSC

Ad Equivalency = \$535 (1/4 Page, 12x a Year)

<sup>\*</sup>Please note that Cision, Burrelles & Vocus are all media clipping/research programs that KTSC uses.

<sup>\*</sup>Please note that this section includes only local/regional entries printed in the Knoxville area.

Circulation = 15,000

Farragut Press

Local/Regional Print

July 3

"ETCH offers fireworks safety tips" - Article mentioning 2008

Chrysler Jeep Boomsday Festival

"Dixie Lee Fireworks celebrates 60 years" - Article mentioning 2008

Chrysler Jeep Boomsday Festival

Circulation = 15,665

Knoxville News Sentinel

Local/Regional Print

July 8

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Gretel

Ad Equivalency = \$52.31 (1 Cl, Mon. - Thurs.)

Circulation = 115,505

Greater Knoxville Business Journal Local/Regional Print

August 2008

"August Conventions" - List of conventions as submitted by KTSC

Ad Equivalency = \$535 (1/4 Page, 12x a Year)

Circulation = 15,000

Downtown Knoxville & Everything West Local/Regional Print

August 2008

"Boomsday!" - Article on 2008 Chrysler Jeep Boomsday Festival

Ad Equivalency = \$975 (1/3 Page, 1x a Year, Full Color)

Circulation = 33,000

Knoxville Magazine

Local/Regional Print

August 2008

"The Down Time Five"

Ad Equivalency = 1/3 Page Vertical = \$999, 1/9 Page Vertical =

\$333 = \$333 (Size of article is 1/9 Page Vertical)

"Marquee: Knoxville's Events Guide" Ad Equivalency = \$999 (1/3 Page Box)

Both listings with 2008 Chrysler Jeep Boomsday Festival included

Circulation = 25,000

Cityview Magazine

Local/Regional Print

August 2008

"Calendar of Events" - Listing of 2008 Chrysler Jeep Boomsday

Festival & Grand Ole Gospel Reunion

Ad Equivalency = Page, No Bleed = \$800, 1/24 Page, No Bleed = \$133.33 = \$133.33 (Size of article is 1/24 Page, No Bleed) "The Seen" - Photos & write-up of 2008 Honda Hoot

Ad Equivalency = \$1,500 (1/2 Page, No Bleed)

Circulation = 25,000

Knoxville News Sentinel Local/Regional Print

August 2

"Howell: Finally, a national holiday for the overworked" - Article

mentioning 2008 Chrysler Jeep Boomsday Festival

Website Audience = 123,362 per month

Knoxville News Sentinel Local/Regional Print

August 5 "Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Kelly McRae

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 2 CI = \$104.62

Circulation = 115,505

Knoxville News Sentinel Local/Regional Print

August 7 "Ahillen: Peaceful day at Tiananmen reason to hope" - Article

mentioning Chrysler Jeep Boomsday Festival Website Audience = 123,362 per month

Knoxville News Sentinel Local/Regional Print

August 13 "Today's Ticket" – Listing of WDVX Blue Plate Special featuring

High Cotton

Ad Equivalency = \$52.31 (1 Cl, Mon. - Thurs.)

Circulation = 115,505

Knoxville Journal Local/Regional Print

August 14 "Boomsday ends summer with a bang"

"Church Street hosts Boomsday event"

Articles on 2008 Chrysler Jeep Boomsday Festival

Circulation = 6,241

The Daily Beacon (University of Tennessee) Local/Regional Print

August 16 "Boomsday presents holiday celebration" - Article on 2008 Chrysler

Jeep Boomsday Festival

Ad Equivalency = 42 CI x \$10.90 (Local Rate per CI, Black &

White) = <u>\$457.80</u> Circulation = 15,000

Knoxville News Sentinel Local/Regional Print

August 17 "Million reasons for FLW to like Knoxville" - Article on 2008 FLW

Wal-Mart Fishing Tour

Ad Equivalency = 20 Cl x \$78.40 (1 Cl, Sun.) = \$1,568

Circulation = 150,147

Knoxville News Sentinel Local/Regional Print

August 19 "Wi-Fi network holds promise for downtown merchants"

Ad Equivalency = 76 CI x \$52.31 (I CI, Mon. - Thurs.) = \$3,975.56

"Wireless cultural tour downtown almost ready"

Ad Equivalency = 41 Cl x \$52.31 (I Cl, Mon. - Thurs.) = \$2,144.71

Two articles on new Wi-Fi network that will promote Knoxville's

black heritage through digital storytelling

Circulation = 115,505

Knoxville News Sentinel Local/Regional Print

August 20 "Digital stories share Knoxville history" - Article on new Wi-Fi

network that will promote Knoxville's black heritage through digital

storytelling

Ad Equivalency = 48 CI x \$52.31 (1 CI, Mon. - Thurs.) = \$2,510.88

Circulation = 115,505

Knoxville Journal Local/Regional Print

August 21 "Boomsday at the Mabry-Hazen"

Ad Equivalency = \$67.50 (Per TN Press Clipping Service)

"Church Street hosts Boomsday event"

Ad Equivalency = \$187.50 (Per TN Press Clipping Service)

Articles on 2008 Chrysler Jeep Boomsday Festival

Circulation = 6,241

Knoxville News Sentinel Local/Regional Print

August 24 "Good Morning, East Tennessee: Looking for a fun way to enjoy

Boomsday!" - Article on 2008 Chrysler Jeep Boomsday Festival Ad Equivalency = \$1.025.34 (Per TN Press Clipping Service)

Circulation = 144,865

Knoxville News Sentinel Local/Regional Print

August 26 "Good Morning, East Tennessee: Plan your Boomsday outing ahead

of time" - Article on 2008 Chrysler Jeep Boomsday Festival Ad Equivalency = \$823.03 (Per TN Press Clipping Service)

Circulation = 114,911

The Daily Beacon (University of Tennessee) Local/Regional Print

August 27 "Boomsday" – Article on 2008 Chrysler Jeep Boomsday Festival

Ad Equivalency = 99 CI x \$10.90 (Local Rate per CI, Black &

White) + \$240 (Flat Rate, Color) = \$1,319.10

Circulation = 15,000

The Greeneville Neighbor News Local/Regional Print

August 27 "Say 'Farewell' to Summer With a Big BOOM!" – Article on 2008

Chrysler Jeep Boomsday Festival

Ad Equivalency = 35 CI x \$26 (1 CI, Mon. - Sat.) = <u>\$910</u>

Circulation = 24,000

Knoxville News Sentinel Local/Regional Print

August 28

August 28

"Boomsday watch" - Article on security/traffic at 2008 Chrysler

Jeep Boomsday Festival

Ad Equivalency = \$5,985.60 (Per TN Press Clipping Service)

Circulation = 114,811

Knoxville Journal

*lournal* Local/Regional Print "Labor Day Schedules"

Ad Equivalency = \$195 (Per TN Press Clipping Service)

"Church Street hosts Boomsday event"

Ad Equivalency = \$187.50 TN Press Clipping Service)

"Mabry-Hazen House Boomsday Events"

Ad Equivalency = \$486.33 (Per TN Press Clipping Service)

Articles about 2008 Chrysler Jeep Boomsday Festival

Circulation = 6,241

Knoxville News Sentinel

Local/Regional Print

August 29

"New jams" - Cover page + article on 2008 Chrysler Jeep Boomsday

Festival

Ad Equivalency = \$1,545 (1 Page, Full Color) x 3 Full Pages =

\$4,635

"Surprises await Boomsday viewers" - Article on 2008 Chrysler Jeep

Boomsday Festival

Ad Equivalency = \$930 (1/2 Page, Full Color, 1x)

"Today's Ticket" - Blurb on WDVX Blue Plate Special featuring

Abi Tapia

Ad Equivalency = \$56.59 (I CI, Fri., Sat.)

Circulation = 133,842

Maryville Daily Times (Maryville, TN)

Local/Regional Print

August 29

"Entertainment Roundup: Boomsday, Leon Russell and more" -

Article on 2008 Chrysler Jeep Boomsday Festival

Ad Equivalency = \$1040.85 (Per TN Press Clipping Service)
"Outdoors Calendar" - Listing of 2008 Chrysler Jeep Boomsday

Festival

Ad Equivalency = \$44.97 (Per TN Press Clipping Service)

Circulation = 21,229

Knoxville News Sentinel

Local/Regional Print

August 30

"Boomsday's Coming" - Article on 2008 Chrysler Jeep Boomsday

Festival

Ad Equivalency = \$1061.70 (Per TN Press Clipping Service)

Circulation = 114,911

Knoxville News Sentinel

Local/Regional Print

August 31

"Today's Ticket" - Listing of 2008 Chrysler Jeep Boomsday Festival

Ad Equivalency = \$78.40 (1 CI, Sunday Rate)

Circulation = 123,362

Greater Knoxville Business Journal Local/Regional Print

September 2008

"People" - Listing of hiring of Meg Caldwell

Ad Equivalency = \$420 (1/8 Page), \$105 (1/32 Page) = \$105 (Size of

Article is 1/32 Page)

"September Conventions" - List of conventions as submitted by

KTSC Ad Equivalency = \$535 (1/4 Page, 12x a Year)
"Chamber Ambassadors" - Photo & listing of Linda Milan

Ad Equivalency = <u>\$420</u> (1/8 Page)

Circulation = 15,000

Knoxville Magazine

Local/Regional Print

September 2008

"The New Downtown" - Article on downtown attractions including

Knoxville Visitor Center

Ad Equivalency = \$2,499 (Full Page, 1X) x 2 Pages = \$4,998

Circulation = 25,000

<u>Knoxville News Sentinel</u>

Local/Regional Print

September 1

"Boomsday with a side of history" - Article on 2008 Chrysler Jeep

Boomsday Festival and celebration at Mabry-Hazen House Ad Equivalency = \$8,230.20 (Per TN Press Clipping Service)

Circulation = 114,811

Farragut Press

Local/Regional Print

September 4

"KTSC ponders 'Spring Fling' bid" - Article on KTSC bidding on

sporting event

Circulation = 15,665

Knoxville News Sentinel

Local/Regional Print

September 7

"Boomsday marked at Mabry-Hazen House" - Article on 2008

Chrysler Jeep Boomsday Festival

Ad Equivalency = \$11,145.00 (Per TN Press Clipping Service)

Circulation = 144,865

Knoxville News Sentinel

Local/Regional Print

September 15

"Business Journal people in the news" - Listing of

hiring/promotion of Rachael Oberman, Sarah Malak, Alice Fleenor

& Meagan Clark at KTSC Online Audience = 123,362

Knoxville News Sentinel

Local/Regional Print

September 25

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Robby Hecht and Marshall Ruffin

Ad Equivalency = \$52.31 (1 Cl, Mon. - Thurs. = \$52.31)

Circulation = 115,505

Knoxville News Sentinel Local/Regional Print

September 27

"Talking tourism: Bredesen says region ideal during economic

crunch" - Article mentioning 2008 TN Dept. of Tourist

Development Sustainable Tourism Summit & 2008 Gov. Conf. On

Tourism in Gatlinburg

Website Audience = 123,362 per month

Knoxville News Sentinel Local/Regional Print

September 28

"People and Honors" - Listing of Meg Caldwell and Meagan Clark

hirings at KTSC

Ad Equivalency = \$156.80 (1 CI, Sun. = \$78.40 x 2 CI)

Circulation = 150,147

Seymour Herald (Seymour, TN) Local/Regional Print

September 29

"Three Tennessee Festivals make the American Bus Top 100 Events

List" - Article mentioning Chrysler Jeep Boomsday Festival

Knoxville Local/Regional Print First Quarter Entries = 51

Knoxville Local/Regional Print First Quarter Circulation = 2,771,432

Knoxville Local/Regional Print First Quarter Ad Equiv. = \$61,268.24

Greater Knoxville Business Journal Local/Regional Print

October 2008

"October Conventions" - List of conventions as submitted by

KTSC Ad Equivalency = \$535 (1/4 Page, 12x a Year)

"People" - Listing of hiring/promotions of KTSC employees

Ad Equivalency = \$420 (1/8 Page, Full Color 1x)

Circulation = 15,000

Knoxville News Sentinel Local/Regional Print

October 4

Thank You to sponsors of 2008 Pellissippi State Hot Air Balloon

Festival – KTSC listed

Ad Equivalency = \$3,303.09 (Per TN Press Clipping Service)

Circulation = 114,911

Knoxville News Sentinel Local/Regional Print

October 6

"Body-for-Life Club fitness conference set" - Blurb on 2008 Body-

for-Life Conference

Ad Equivalency = \$156.93 (1 CI, Mon. - Thurs. = \$52.31 x 3 CI)

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Kort McCumber

Ad Equivalency = \$156.93 (1 CI, Mon. - Thurs. =  $$52.31 \times 3$  CI)

Circulation = 115,505

Knoxville News Sentinel Local/Regional Print

October 8 "Toda

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Boogertown Gap

Ad Equivalency = \$104.62 (1 CI, Mon. – Thurs. =  $$52.31 \times 2$  CI) "Green power program half way to goal" – Article mentioning

KTSC buying KUB Green Power

Circulation = 115,505

Knoxville News Sentinel Local/Regional Print

October 9

"Knox tops in state for tourism expenditures" - Article on Knox

County coming out on top in tourism expenditures percent growth

from 2006-2007

Website Audience = 123,362 per month

Knoxville News Sentinel Local/Regional Print

October 12

Mention of KTSC receiving Best of Knoxville Award in the convention and marketing facilities category from the U.S. Local

Business Association

Ad Equivalency = \$178.32 (Per TN Press Clipping Service)

Circulation = 144,885

Knoxville News Sentinel Local/Regional Print

October 13

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Randall Wilkerson & The Dark Hollow Band

Ad Equivalency = \$104.62 (1 CI, Mon. - Thurs. =  $$52.31 \times 2$  CI)

Circulation = 115,505

Knoxville News Sentinel Local/Regional Print

October 19

"People and Honors" - Listing and photos of KTSC

hiring/promotions

Ad Equivalency = \$235.20 (1 CI, Sun. = \$78.40 x 3 CI)

Circulation = 150,147

Knoxville News Sentinel Local/Regional Print

October 20

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Andy Friedman & The Other Failures

Ad Equivalency = \$104.62 (1 CI, Mon. - Thurs. = \$52.31 x 2 CI)

"Businesses urged to support Christmas in the City" - Article on

2008 Christmas in the City

Print Circulation = 115,505

Website Audience = 123,362 per month

The Daily Times (Maryville, TN) Local/Regional Print

October 23 "Sustainable tourism spells success in No. 6 Blount County" -

Article mentioning Knoxville's tourism revenue dollars

Ad Equivalency = \$22.50 (1 CI)

Circulation = 21,891

Knoxville News Sentinel Local/Regional Print

October 27 "Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Shotgun Party

Ad Equivalency = \$104.62 (1 CI, Mon. - Thurs. =  $$52.31 \times 2$  CI)

Circulation = 115,505

Knoxville News Sentinel Local/Regional Print

October 28 "Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Reed Waddle and Astronautalis

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs. = \$52.31)

Circulation = 115,505

Greater Knoxville Business Journal Local/Regional Print

November 2008 "Location helping to insulate region in downturn" - Article about

economy's effect on tourism, quotes from Kim Paul

Ad Equivalency = \$1,450 (1/2 Page, 1x a Year)

"November Conventions" - List of conventions as submitted by

**KTSC** 

Ad Equivalency = \$535 (1/4 Page, 12x a Year)

Circulation = 15,000

Knoxville News Sentinel Local/Regional Print

November 2 "Travelers can map out I-40's attractions to avoid a state of

monotony" - Article listing Turkey Creek shopping area, UT,

Crescent Bend, Volunteer Landing and Knoxville Zoo

Website Audience = 123,362 per month

Knoxville News Sentinel Local/Regional Print

November 4 "Today's Ticket" – Listing of WDVX Blue Plate Special featuring

Coyote Run and Eric Wilson and Empty Hearts

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs. = \$52.31)

Circulation = 115,505

Knoxville News Sentinel Local/Regional Print

November 5 "Meeting planners tour Knoxville" - Article on 2008 Fall FAM

## Website Audience = 123,362 per month

Knoxville News Sentinel Local/Regional Print

November 26 "Replacement found for AAU"

"Replacement found for AAU" - Article on 2012 AAU Junior

Olympic Games not coming to Knoxville

Ad Equivalency = \$1046.20 (1 CI, Mon. - Thurs. =  $$52.31 \times 20$ )

Circulation = 115,505

Greater Knoxville Business Journal Local/Regional Print

December 2008 "December Conventions" - List of conventions as submitted by

**KTSC** 

Ad Equivalency = \$315 (1/8 Page, 12x a Year)

Circulation = 15,000

Downtown Knoxville & Everything West Magazine Local/Regional Print

December 2008

"Knoxville Visitor Center: The Gem of Downtown" - Article on

Knoxville Visitor Center

Ad Equivalency = \$1,900 (3/4 Page, 1x a Year, Full Color)

Circulation = 33,000

Full Circle (UT Alumni Magazine Local/Regional Print

of the College of Communication and Information)

Fall 2008

"Bragging Rights" - Listing of KTSC as donor of scholarship

Circulation = 8,500

Knoxville News Sentinel Local/Regional Print

December 12

"Today's Ticket" – Listing of WDVX Blue Plate Special featuring

Danny Barnes

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 2 CI = \$104.62

Circulation = 115,505

Knoxville News Sentinel Local/Regional Print

December 14

"Few complaints as project is 'nonevent' for most motorists" –

Article on I-40 closure effects on tourism with quotes from Kim

Paul

Print Ad Equivalency = \$78.40 (1 CI, Sun.) x 36 CI = \$2,822.40

Website Audience = 123,362 per month

Print Circulation = 150,147

Knoxville News Sentinel Local/Regional Print

December 15

"Knoxville's rising young leaders: The Greater Knoxville Business

Journal's 40 under 40" - Article listing Kim Paul as winner of "40

Under 40" award in Knoxville

Website Audience = 123,362 per month

Knoxville News Sentinel

Local/Regional Print

December 15

"40 under 40: Kim Paul, 36" - Article on Kim Paul as winner of "40

Under 40" award in Knoxville

Website Audience = 123,362 per month

**MetroPulse** 

Local/Regional Print

December 18

"Hang Time" - Article on WBHOF with quotes from Gloria Ray Ad Equivalency = \$2,010 (3/4 Page, 1x = \$1,325 + 3/8 Page, 1x = 1,325 + 3/8 Page, 1x = 1

\$685)

Circulation = 35,000

Knoxville.com (Knoxville News Sentinel) Local/Regional Print

December 18

"10 Days Out Dec. 19-28" - Mention of Christmas Eve WDVX

Blue Plate Special

Website Audience = 123,362 per month

Knoxville News Sentinel Local/Regional Print

December 19

"Honda Hoot 2009 canceled" - Article on 2009 Honda Hoot

cancellation

Website Audience = 123,362

December 20

"Honda Hoot cancels for '09" - Article on 2009 Honda Hoot

cancellation

Ad Equivalency = \$56.59 (1 CI, Fri./Sat.) x 18 CI = \$1.018.62

Circulation = 124,293

Knoxville News Sentinel Local/Regional Print

December 29

"Today's Ticket" - Focus on Blue Plate Special featuring Pistol

Creek Catch of the Day

Ad Equivalency = \$52.31 (1 CI, Mon. – Thurs.) x 2 CI = \$104.62 "Good Morning East Tennessee: Visitor center starts 'Friday' series"

- Article on Uniquely Friday program at visitor center

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 7 CI = \$366.17

Circulation = 115,505

Knoxville Local/Regional Print Second Quarter Entries = 35

Knoxville Local/Regional Print Second Quarter Circulation = 3,093,082

Knoxville Local/Regional Print Second Quarter Ad Equiv. = \$17,203.70

Greater Knoxville Business Journal Local/Regional Print

January 2009

"January Conventions" - List of conventions as submitted by KTSC

Ad Equivalency = \$420 (1/8 Page, Full Color, 1x)

"40 Under 40" - Photo and article on Kim Paul named as a 40

Under 40

Ad Equivalency = \$1,450 (1/2 Page, Full Color, 1x)

Circulation = 15,000

Downtown Knoxville & Everything West Magazine Local/Regional Print

January 2009 "Knoxville Fun Facts" - Taken from KTSC press kit

Ad Equivalency = \$650 (1/4 Page, Full Color, 1x a Year)

"Tasty treats and coffee creations call the Visitor Center home" -

Article on Café Gourmet

Ad Equivalency = \$1,300 (1/2 Page, Full Color, 1x a Year)

Circulation = 33,000

Knoxville.com (Knoxville News Sentinel) Local/Regional Print

January 1 "Jay Clark on the Square" - Article mentioning WDVX Blue Plate

Special

Website Audience = 123,362 per month

Knoxville Journal Local/Regional Print

January 1 "It's Time for First Night" – Mention of KTSC in article about First

Night 2009

Ad Equivalency = <u>\$768.75</u> (Per TN Press Clipping Service)

Circulation = 7,145 (Per TN Press Clipping Service)

Knoxville News Sentinel Local/Regional Print

January 2 "Today's Ticket" – Mentioning WDVX Blue Plate Special

Ad Equivalency = \$56.59 (1 Cl, Fri./Sat.) x 3 Cl = \$169.77

Circulation = 133,842

Knoxville News Sentinel Local/Regional Print

January 16 "Knoxville ready to take a Fling" – Article on Spring Fling event bid

with quotes from Kim Paul

Ad Equivalency = \$56.59 (1 CI, Fri./Sat.) x 18 CI = \$1,018.62

Circulation = 133,842

Website Audience = 123,362

Farragut Press Local/Regional Print

January 22 "Knox bid to TSSAA must be far superior to secure 'Spring Fling,'

football state events"- Article on Spring Fling event bid

Circulation = 15,665

Greater Knoxville Business Journal Local/Regional Print

February 2009 "February Conventions" - As submitted by KTSC

Ad Equivalency = \$315 (1/8 Page, 12x a Year)

Circulation = 15,000

Downtown Knoxville & Everything West Magazine

Local/Regional Print

February 2009

"Uniquely Knoxville" - Article on Uniquely Knoxville gift shop

Ad Equivalency = \$1,300 (1/2 Page, Full Color, 1x a Year)

Circulation = 33,000

Knoxville Magazine

Local/Regional Print

February 2009

"Top Internships" - KTSC listed as #3 in Marketing Category

Ad Equivalency = \$623 (1/6 Page Vertical, 1x)

Circulation = 25,000

Knoxville News Sentinel

Local/Regional Print

February 3

"Panel looks at future of retail, tourism, hospitality" - Mention of

KTSC as participant in Economic Outlook Panel at University of

Tennessee

Website Audience = 123,362

The Daily Beacon (University of Tennessee)

Local/Regional Print

February 4

"Career fair to offer opportunities" - Article on career fair, mention

of KTSC participation

Knoxville Journal

Local/Regional Print

February 5

"Area tourism staying strong despite tough economy" – Article about KTA Legislative Brunch with quotes from Gloria Ray Ad Equivalency = \$281.25 (Per TN Press Clipping Service)

Circulation = 7,145 (Per TN Press Clipping Service)

Torchbearer (University of Tennessee Alumni)

Local/Regional Print

Winter 2009

"Class Notes" - Listing of Sarah Malak with new title, Senior

Manager of Public Relations

Knoxville News Sentinel

Local/Regional Print

February 8

"Big Ears a big hit" - Article on 2009 Big Ears Festival

Ad Equivalency = \$78.40 (1 CI, Sun.) x 57 CI = <u>\$4,468.80</u> "Soulful show a festival highlight" – Article on 2009 Big Ears

Festival

Ad Equivalency = \$78.40 (1 CI, Sun.) x 14 CI = \$1,097.60

Print Circulation = 150,147

Knoxville New Sentinel

Local/Regional Print

February 10

"Give the bear a name with flair" - Article on "Name the KTSC

bear" contest

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 30 CI = \$1,569.30

Circulation = 115,505

Website Audience = 123,362

Metro Pulse

Local/Regional Print

February 10

"February's Uniquely Fridays at the Knoxville Visitor Center" -

Listing of Uniquely Fridays for Feb. 2009

Website Audience = 100,000 Page Views Each Month

Knoxville News Sentinel

Local/Regional Print

February 11

"Bookmarks and lunchboxes" – Article on Feb. 6 Uniquely Friday Ad Equivalency = \$52.31 (1 CI, Mon. – Thurs.) x 42 CI = \$2,197.02

Circulation = 115,505

Knoxville News Sentinel

Local/Regional Print

February 17

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Pepper Laing and the Lonestar Killers

Ad Equivalency = \$52.31 (1 Cl, Mon. – Thurs.) x 2 CI = \$104.62

Circulation = 115,505

February 19

Knoxville.com (Knoxville News Sentinel) Local/Regional Print

"Past events at Knoxville Visitor Center" - Listing of Uniquely

Friday, WDVX Blue Plate Special

Website Audience = 123,362 per month

Knoxville New Sentinel

Local/Regional Print

February 20

"KTSC launches electronic information kiosks" - Article on launch

of TouchKnow&Go

Ad Equivalency = \$4.718.75 (Per TN Press Clipping Service)

Circulation = 124,293

Website Audience = 123,362

Knoxville News Sentinel

Local/Regional Print

February 23

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Andy Friedman & The Other Failures

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 2 CI = \$104.62

Circulation = 115,505

Knoxville News Sentinel

Local/Regional Print

February 25

"Knox team prepares for Destination ImagiNation" - Article on

local Destination ImagiNation team

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.)  $\times$  34 CI = \$1,778.54

Circulation = 115,505

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Knoxville.com (Knoxville News Sentinel) Local/Regional Print

February 27

"Events" - Listing of upcoming WDVX's Blue Plate Specials

Website Audience = 123,362 per month

Greater Knoxville Business Journal Local/Regional Print

March 2009 "March Conventions" - As submitted by KTSC

Ad Equivalency = \$315 (1/8 Page, 12x a Year)

"HBG focuses on Client's Strategic Needs, Employee Opportunities" – Article on architecture of WBHOF Ad Equivalency = \$2.755 (1 Page, Full Color, 1x a Year)

Circulation = 15,000

Knoxville News Sentinel Local/Regional Print

March 4 "Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Miss Tess

Ad Equivalency = \$52.31 (1 CI, Mon. – Thurs.) x 2 CI = \$104.62

Circulation = 115,505

Knoxville New Sentinel Local/Regional Print

March 9 "Knoxville Visitor Center" - Listing of Visitor Center on "Places"

with "Schedule Events" section Website Audience = 123,362

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Pokey LaFarge

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 2 CI = \$104.62

Circulation = 115,505

Knoxville New Sentinel Local/Regional Print

March 16 "Today's Ticket" - Listing of WDVX Blue Plate Special featuring

The Defibulators

Ad Equivalency = \$52.31 (1 CI, Mon. – Thurs.)  $\times$  2 CI = \$104.62

Circulation = 115,505

MetroPulse Local/Regional Print

March 17 "Knoxville Tourism Info Kiosks Fall Short" – Article on

TouchKnow&Go

Ad Equivalency = \$1,325 (3/4 Page, 1x)

Website Audience = 100,000 Page Views Each Month

Circulation = 35,000

Knoxville New Sentinel Local/Regional Print

March 18 "Today's Ticket" - Listing of WDVX Blue Plate Special featuring

The Hotshot Freight Train & Laycee Lee & Granite Station

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 2 CI =  $\frac{$104.62}{}$ 

"Passion for Glass" - Article on Steve Bungo, former Uniquely

Friday artist, and mention of Knoxville Visitor Center

Website Audience = 123,362

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 46 CI = <u>\$2,406.26</u> Circulation = 115,505

Knoxville New Sentinel

Local/Regional Print

March 22

"Bristol mania slows down: Popular Nascar venue still draws crowds, but sellouts take longer" - Article on Bristol race impact on Knoxville tourism & hotels, quotes from Erin Freeman

Ad Equivalency =  $$78.40 (1 \text{ CI}, \text{Sun./Hol.}) \times 81 \text{ CI} = $6,350.40$ 

Website Audience = 123,362

Circulation = 150,147

**MetroPulse** 

Local/Regional Print

March 26

"Puppy Training" - Letter to the Editor about TouchKnow&Go

critique

Ad Equivalency = \$905 (1/2 Page, 1x)

Website Audience = 100,000 Page Views Each Month

Circulation = 35,000

Knoxville New Sentinel

Local/Regional Print

March 26

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Bucktown Kickback

Ad Equivalency = <u>\$52.31</u> (1 CI, Mon. - Thurs.)

Circulation = 115,505

Knoxville New Sentinel

Local/Regional Print

March 29

"Dogwood Arts Festival adds events, days to calendar" - Article

about Dogwood Arts Festival with mention of KTSC

Ad Equivalency = <u>\$16,048.50</u> (Per TN Press Clipping Service) "2009 Dogwood Arts Fest activities" - Article about Dogwood Arts

Festival

Ad Equivalency = \$78.40 (1 CI, Sun.) x 33 CI = \$2,587.20

"2009 Discover: A Community guide to the Tennessee Valley:

Downtown is mecca of arts, entertainment and cuisine" - Article on

downtown Knoxville

Ad Equivalency = \$1,545 (1 Page, Full Color, 1x, Sunday) \*Tabloid

Prices - Insert

"2009 Discover: A Community guide to the Tennessee Valley: 2009

Events" - Listing of Knox County events, including Boomsday

Ad Equivalency = \$930 (1/2 Page, Full, 1x, Sunday) \*Tabloid Prices

- Insert

Website Audience = 123,362

Circulation = 150,147

Knoxville New Sentinel

Local/Regional Print

March 31

"5 named to Fulton Wall of Fame" - Article on Gloria Ray named

to Fulton High School Alumni Association Wall of Fame Ad Equivalency = <u>\$6,913.44</u> (Per TN Press Clipping Service) "Today's Ticket" – Listing of WDVX Blue Plate Special featuring

Atlantic Crossing

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.)

Circulation = 115,505

Website Audience = 123,362

Knoxville Local/Regional Print Third Quarter Entries = 45

Knoxville Local/Regional Print Third Quarter Circulation = 4,129,272 Knoxville Local/Regional Print Third Quarter Ad Equiv. = \$66,939.54

Everything Knoxville Magazine

Local/Regional Print

April 2009

"April at the Knoxville Visitor's Center" - Article on Uniquely Friday, Uniquely Knoxville Sampler, & special Visitor Center offers

in April

Ad Equivalency = \$1,300 (1/2 Page, Full Color, 1x a Year) "April's Calendar" - Listing of Uniquely Knoxville Sampler in

Knoxville Visitor Center

Ad Equivalency = \$375 (1/8 Page, Full Color, 1x Year)

Circulation = 33,000

Knoxville New Sentinel

Local/Regional Print

April 1

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Chet O'Keefe and the Farmer's Co-op

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.)

Circulation = 115,505

Knoxville New Sentinel

Local/Regional Print

April 2

"Knoxville Convention Center seeks bigger city subsidy" - Article on KCC requesting additional money from City of Knoxville

Website Audience = 123,362

Knoxville Journal

Local/Regional Print

April 2

"Tourism budget cuts spared by stimulus funds" - Article on

Knoxville & Tennessee tourism dollars

Ad Equivalency = \$303.75

Circulation = 7,145

Knoxville New Sentinel

Local/Regional Print

April 3

"Convention center in need" - Article on KCC requesting

additional money from City of Knoxville

Ad Equivalency = \$3,020.00 (Per TN Press Clipping Service)

Circulation = 133,842

Knoxville New Sentinel

Local/Regional Print

April 8

"Happenings around town" – Photo of Gloria Ray at Brookhaven

Retreat Center reunion

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 6 CI = \$313.86

Circulation = 115,505

Knoxville New Sentinel

Local/Regional Print

April 9

"Correction" - Listing of Gloria Ray misspelling in April 8 article

Ad Equivalency = <u>\$718.28</u> (Per TN Press Clipping Service) Circulation = 112,132 (Per TN Press Clipping Service)

Knoxville New Sentinel

Local/Regional Print

April 17

"Preview" Section - Listing of WDVX Blue Plate Special featuring

Will West & The Friendly Strangers and Cain & Annabelle

Ad Equivalency = \$195 (1/8 Page, 1x, Black & White)

Circulation = 133,842

Knoxville New Sentinel

Local/Regional Print

April 18

"Food for thought" - Article on TN Grocers and Convenience

Store Association annual convention at KCC

Ad Equivalency = \$56.59 (1 CI, Fri./Sat.) x 44 CI = \$2,489.96

Circulation = 124,293

Knoxville New Sentinel

Local/Regional Print

April 20

"Today's Ticket" – Listing of WDVX Blue Plate Special featuring Will West & The Friendly Strangers and Cain & Annabelle Ad Equivalency =  $$52.31 (1 \text{ CI, Mon.} - \text{Thurs.}) \times 2 \text{ CI} = $104.62$ 

Circulation = 115,505

Knoxville New Sentinel

Local/Regional Print

April 20

"Conventions April 20" - May conventions, submitted by KTSC

Ad Equivalency = \$184.76 (Per Vocus)

Website Audience = 123,362

Knoxville New Sentinel

Local/Regional Print

April 21

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

The Fox Hunt and the Spirit Family Reunion

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 2 CI = \$104.62

Circulation = 115,505

Metro Pulse

Local/Regional Print

April 22

"Few Vying for Knoxville City Council Vacancies" - Article

mentioning KTSC Board Member, Ken Knight

Website Audience = 100,000 Page Views Each Month

Knoxville Journal

Local/Regional Print

April 23

"Episcopal School team represents county" - Article about 2009

Destination ImagiNation

Ad Equivalency = \$292.50 (Per TN Press Clipping Service)

Circulation = 7,145 (Per TN Press Clipping Service)

Knoxville Journal

Local/Regional Print

April 2009

"Allen gives back with 'Heat'" - Article on 2009 Knox Vegas Heat

Invitational

The Daily Times (Maryville, TN)

Local/Regional Print

April 26

"Mystery set for May 8,9 in Knoxville" - Article on 2009 May

Murder Mystery at Knoxville Hilton (online)

Seymour Herald (Seymour, TN)

Local/Regional Print

April 30

"Street Rod Nationals South comes to Knoxville" - Article on 2009

NSRA Street Rod Nationals South, general info (online)

Greater Knoxville Business Journal Local/Regional Print

May 2009

"Honors" - Article on KTSC winning 2nd place in the

Recreation/Travel Map category from 2008 Cartography and Geographic Information Society Map Design Competition for the

Downtown Dining Guide

Ad Equivalency = \$420 (1/8 Page, 1x a Year) "May Conventions" – As submitted by KTSC Ad Equivalency = \$315 (1/8 Page, 12x a Year)

Circulation = 15,000

Knoxville New Sentinel

Local/Regional Print

May 1

"Knoxville to underbid for state football" – Article with interview by Kim Paul, information on TSSAA state football championships bid Ad Equivalency = \$56.59 (1 CI, Fri./Sat.) x 12 CI = \$679.08 "2 Knoxville arts organizations try to obtain tourism-related funding" – Article on Knox County funding of Knoxville arts Ad Equivalency = \$2.736.88 (Per TN Press Clipping Service)

"Preview" Section - Listing of WDVX Blue Plate Special featuring

John Francis and Willie Kelly

Ad Equivalency = \$195 (1/8 Page, 1x, Black & White)

Website Audience = 123,362

Circulation = 133,842

Knoxville New Sentinel

Local/Regional Print

May 2

"Mayor showcases volunteers during budget message" - Article on

Mayor Ragsdale's budget message, Gloria Ray quotes

Ad Equivalency = \$3,444.69 (Per TN Press Clipping Service)

Circulation = 112,132 (Per Tn Press Clipping Service)

Website Audience = 123,362

Knoxville New Sentinel

Local/Regional Print

May 3

"Classic car enthusiasts rod 'n' roll" - Article on 2009 NSRA Street

Rod Nationals South

Ad Equivalency = \$78.40 (1 CI, Sun.) x 45 CI = \$3,528

"Diversity - the stimulus for economic development" - Article with

mention of Boomsday Festival Website Audience = 123,362 Circulation = 150,147

Knoxville New Sentinel

Local/Regional Print

Мау б

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

John Francis and Willie Kelly

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 2 CI = \$104.62

Circulation = 115,505

Knoxville New Sentinel

Local/Regional Print

May 11

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Richard Stooksbury and Judy Wright

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 2 CI = \$104.62

Circulation = 115,505

"Ragsdale, arts and tourism chiefs to detail funding plan after grants cut" – Article on May 11 arts funding press conference at KTSC "Funding found for Dogwood, Kuumba, museum, zoo, opera" – Article on May 11 arts funding press conference at KTSC

Website Audience = 123,362

Knoxville New Sentinel

Local/Regional Print

May 12

"Cultural groups get help from tourism agency" - Article on May 11 arts funding press conference at KTSC

Ad Equivalency = <u>\$4,803.50</u>

Circulation = 115,505

Website Audience = 123,362

"Commissioner asks why Knox funds Second Harvest, other

counties don't" - Article on 2010 Knox County budget, mention of

**KTSC** 

Website Audience = 123,362

Seymour Herald (Seymour, TN) Local/Regional Print

May 13 "f-100 supernationals to be held in Knoxville" - Article on 2009

F-100 Supernationals & All Ford Show

Knoxville Journal Local/Regional Print

May 13-20 "KTA honors tourism professionals" – Article on KTA Pauly

Tourism Awards luncheon

Metro Pulse Local/Regional Print

May 14 "AC Entertainment wins Excellence Awards" - Article mentioning

TIA Award that AC Entertainment/TN Shines won in 2009 Website Audience = 100,000 Page Views Each Month

Knoxville New Sentinel Local/Regional Print

May 18 "Conventions, May 18" – List of June Conventions, as submitted by

KTSC

Ad Equivalency = \$184.76 (Per Vocus)

Website Audience = 123,362

Knoxville New Sentinel Local/Regional Print

May 21 "Film commission seeks help finding funds" – Blurb mentioning

**KTSC** 

Ad Equivalency = \$808.07 (Per TN Press Clipping Service)

Circulation = 115,505

Farragut Press Local/Regional Print

May 21 "business briefs" – Article mentioning the Tennessee Shines

winning KTA Pauly Award Circulation = 15,665

Knoxville New Sentinel Local/Regional Print

May 22 "Knoxville on AOL.com Travel's top cities list" - Article on

Knoxville named a top 10 "One-Night Getaway" by AOL.com

Travel (online)

"Destination ImagiNation enters finals this weekend in Knoxville" -

Article on 2009 Destination ImagiNation Global Finals

Ad Equivalency = \$739.02 (Per Vocus)

Website Audience = 123,362

Knoxville New Sentinel Local/Regional Print

May 23 "Just their ImagiNation: Student teams get creative in high-tech

contests" - Article on 2009 Destination ImagiNation

Ad Equivalency = \$56.59 (I CI, Fri., Sat.) x 72 CI = \$4.074.48

Circulation = 133,842

Online Version (Same Coverage) Ad Equivalency = \$923.78 (Per Vocus)

Website Audience = 123,362

Knoxville New Sentinel

Local/Regional Print

May 24

"Government support critical for the arts" - Letter to the editor from David Butler of KMA about arts funding from KTSC Ad Equivalency =  $$78.40 (1 \text{ CI, Sun.}) \times 13 \text{ CI} = $1.019.20$ 

Circulation = 150,147

Farragut Press

Local/Regional Print

May 28

"business briefs" - Article mentioning Window Decorating Contest

for American Quilter's Society

Circulation = 15,665

Greater Knoxville Business Journal Local/Regional Print

June 2009

"June Conventions" - As submitted by KTSC Ad Equivalency = \$715 (1/4 Page, Full Color)

Circulation = 15,000

Knoxville New Sentinel

Local/Regional Print

June 2

"Today's Ticket" - Listing of WDVX Blue Plate Special featuring

Dark Hollow Band and the Westbound Rangers

Ad Equivalency = \$52.31 (1 CI, Mon. - Thurs.) x 2 CI = \$104.62

Circulation = 115,505

Sevier County News Local/Regional Print

June 3

"Tennessee Shines heads to Bonnaroo" - Article mentioning TIA award that Tennessee Shines/AC Entertainment won in 2009

Website Visitors per Month = 4,044

Knoxville Journal

Local/Regional Print

June 3

"Film office will live on in 'some form'" - Article mentions KTSC,

arts funding in Knoxville

Article on 2008 Chrysler Jeep Boomsday Festival Circulation = 40,809 (Per Burrelles Clipping Service)

Farragut Press

Local/Regional Print

June 4

"Quilters showcase work" - Article mentioning 2009 AQS

International Quilt Expo in Knoxville

Circulation = 15,665

Knoxville Local/Regional Print Fourth Quarter Entries \ 48

Knoxville Local/Regional Print Fourth Quarter Circulation =3,949,884 Knoxville Local/Regional Print Fourth Quarter Ad Equiv. = \$34,354.98

Non-Knoxville Local/Regional Print (91 entries) Adj

Adj 89 Add Degitor

\*Please note that this section includes entries printed in areas of the United States other than the Knoxville area. The city and state of print will be included with the title.

Tennessee Tribune (Memphis, TN) Local/Regional Print

July 2

"AARP Tennessee's Fifty Favorite Places to Visit" - Article on

Blount Mansion named one of AARP's 50 Favorite Places to visit in

TN

Circulation = 45,000

The Portland Progressive (Portland, TN) Local/Regional Print

July 23

"Collins shines as PR intern" - Article mentioning KTSC &

communications internship

Ad Equivalency =  $$7.50 (1 \text{ CI}) \times 6.75 \text{ CI} = $50.63$ 

Circulation = 2,575

The Daily Utah Chronicle (Salt Lake City, UT) Local/Regional Print

August 6

"Pastoral pastimes abound at sheepdog comp" - Article mentioning

Chrysler Jeep Boomsday Festival

Circulation = 15,000

Non-Knoxville Local/Regional Print First Quarter Entries = (3)

Non-Knoxville Local/Regional Print First Quarter Circulation = 62,575

Non-Knoxville Local/Regional Print First Quarter Ad Equiv. = \$50.63

The Tribune (Kingwood, TX) Local/Regional Print

October 15

"Exploring the Great Smoky Mountains" - Article on Volunteer

Princess, Museum of Appalachia, Knoxville Visitor Center, WDVX, and other Knoxville attractions – generated from Geiger Press Tour

Ad Equivalency = \$1,500 (Per Geiger & Assoc.)

Circulation = 53,350 (Per Geiger & Assoc.)

The Denver Post (Denver, CO) Local/Regional Print

October 31

"Smoky vistas, clear history" - Article on Great Smoky Mountains

national park & mention Knoxville Symphony Orchestra concert

for celebration of 75th anniversary

Website receives 2,700,000 visitors per month.

The Huntsville Times (Huntsville, AL) Local/Regional Print

November 16

"How to get away for less" - Article mentioning Knoxville Zoo,

Market Square, among other attractions

Ad Equivalency = \$149.46 (\$74.73 = 1CI, Sunday x 2CI) Circulation = 76,435 (Per Burrelles Clipping Service)

Chattanooga Free Press (Chattanooga, TN) Local/Regional Print

November 16

"Regional Roundup" - Article on Knoxville Museum of Art Ad Equivalency = \$668.16 (\$83.52 = 1CI, Sunday x 8CI) Circulation = 114,366 (Per Burrelles Clipping Service)

Republican-American (Waterbury, CT) Local/Regional Print

December 27

"Bumpy economic road cancels 2 major 2009 road trips" - Article

mentioning cancellation of 2009 Honda Hoot

Ad Equivalency = \$35.19 (1 CI, Daily) x 16 CI = \$563.04 Circulation = 55,484 (Per Burrelles Clipping Service)

Cookeville Herald-Citizen (Cookeville, TN) Local/Regional Print

December 21

"Knoxville motorcycle rally canceled" - Article on 2009 Honda

Hoot cancellation

Ad Equivalency = \$35.01 (Per TN Press Clipping Service) Circulation = 12,893 (Per TN Press Clipping Service)

Non-Knoxville Local/Regional Print Second Quarter Entries = 6

Non-Knoxville Local/Regional Print Second Quarter Circulation = 3,012,528

Non-Knoxville Local/Regional Print Second Quarter Ad Equiv. = \$2,915.67

Leader Times (Pittsburgh, PA) Local/Regional Print

January 3

"Ford City biker makes annual 'polar bear ride'" - Article

mentioning Honda Hoot

Ad Equivalency = \$2,000 (Banner ad per month)

Online audience = 348,700

Daily News Journal (Murfreesboro, TN) Local/Regional Print

January 23

"Tennessee named tops for motorcoach travel" - Coverage of

Tennessee named #1 state for motorcoach travel in 2009 by Byways

Magazine, mention of WBHOF

Circulation = 14,596 (Per Burrelles Clipping Service)

Johnson City Press (Johnson City, TN) Local/Regional Print

January 25

"Tennessee tops for motorcoach travel" - Article mentioning

WBHOF

Circulation = 32,241 (Per Burrelles Clipping Service)

The Greeneville Sun (Greeneville, TN) Le

Local/Regional Print

January 25

"Tennessee tops for motorcoach travel" - Article mentioning

**WBHOF** 

Ad Equivalency = \$21.25 (1 CI, Regular, Local Rate) x 4 CI = <u>\$85</u>

Circulation = 14,416 (Per Burrelles Clipping Service)

The Columbus Dispatch (Columbus, OH) Local/Regional Print

January 28

"Our 50 States: Tennessee" – Article mentioning Knoxville

Ad Equivalency = \$115 (1 CI, Wed., Main Section) Circulation = 218,940 (Per Burrelles Clipping Service)

Laconia Citizen (Laconia, NH)

Local/Regional Print

January 30

"Economy impacts Bike Week" - Article mentioning cancellation of

2009 Honda Hoot

Ad Equivalency = \$244.80 (\$13.60 cpm, x 18) Online audience = 18,000 daily unique visitors

Skirt! Magazine (Charleston, S.C.) Local/Regional Print

February 1

"UnitedSkirtsAmerica" - Blurb about WDVX Blue Plate Special &

Knoxville Visitor Center

Circulation = 100,000 (Per Burrelles Clipping Service)

The Tribune-Democrat (Johnstown, PA) Local/Regional Print

March 10

"Feeling good about Thunder/Despite economy, tourism officials

upbeat on rally" - Mention of cancellation of 2009 Honda Hoot

Online Visitors per Month = 91,642 (Per Cision)

San Francisco Chronicle (San Francisco, CA)

Local/Regional Print

March 18

"Major motorcycle events put off - blame the economy" - Mention

of cancellation of 2009 Honda Hoot Circulation = 312,118 (Per Cision)

Non-Knoxville Local/Regional Print Third Quarter Entries = (9)

Non-Knoxville Local/Regional Print Third Quarter Circulation = 1,150,653

Non-Knoxville Local/Regional Print Third Quarter Ad Equiv. = \$2,444.80

① Omaha World-Herald (Omaha, Nebraska) Local/Regional Print

April 1

"Community Notes, May 17 Students need help to get to contest" –

Article on 2009 Destination ImagiNation Global Finals

Ad Equivalency = \$296 (Per Vocus)

Website Visitors per Month = 22,670 (Per Vocus)

② Lynden Tribune (Lynden, WA) Local/Regional Print

April 1

"Lynden DI team earns trip to Knoxville, Tenn." - Article on 2009

Destination ImagiNation

Ad Equivalency = \$18.80 (Per Vocus) Circulation = 15,000 (Per Vocus)

(3) West Central Tribune (Willmar, MN) Local/Regional Print

April 2 "All kinds of animals can teach us amazing things" - Article on

Knoxville Zoo's talented African grey parrot, Einstein Circulation = 16,927 (Per Burrelles Clipping Service)

(4) The Hampton Union (Hampton, NH) Local/Regional Print

(5) April 3 "Hampton Falls kids make DI global meet" - Article on 2009

Destination ImagiNation

Ad Equivalency = \$31.92 (Per Vocus)

"WHS students make it to DI Global Finals" - Article on 2009

Destination ImagiNation

Ad Equivalency = \$159.60 (Per Vocus)

Circulation = 6,265 (Per Vocus)

Lubbock-Avalanche Journal (Lubbock, TX) Local/Regional Print

April 6 "Murfee team headed to DI Global Finals" - Article on 2009

Destination ImagiNation

Ad Equivalency = \$296.64 (Per Vocus)

Circulation = 52,976 (Per Vocus)

(1) Muskegon Chronicle (Muskegon, MI) Local/Regional Print

April 7 "4 area academic teams heading to global finals" – Article on 2009

Destination ImagiNation

Ad Equivalency = <u>\$61.67</u> (Per Vocus) Circulation = 47,314 (Per Vocus)

Corpus-Christi Caller-Times (Corpus Christi, TX) Local/Regional Print

April 7 "Problem solved! Baker qualifies for global contest" – Article on

2009 Destination ImagiNation

Ad Equivalency = \$253.92 (Per Vocus) Circulation = 57,591 (Per Vocus)

Champions Sun (Houston, TX) Local/Regional Print

April 8 "CFISD teams qualify for DI Global Finals" – Article on 2009

Destination ImagiNation

Ad Equivalency = <u>\$14.60</u> (Per Vocus) Circulation = 22,815 (Per Vocus)

Copperfield Sun (Houston, TX) Local/Regional Print

April 8 "CFISD teams qualify for DI Global Finals" - Article on 2009

Destination ImagiNation

Ad Equivalency = <u>\$8.16</u> (Per Vocus) Circulation = 12,725 (Per Vocus)

(ii) Herald-Banner (Greenville, TX) Local/Regional Print

April 8 "Three Destination ImagiNation teams advance to Global Finals" -

Article on 2009 Destination ImagiNation

Ad Equivalency = <u>\$33</u> (Per Vocus) Circulation = 20,000 (Per Vocus)

(12) Cy-Fair Sun (Houston, TX) Local/Regional Print

April 8 "CFISD teams qualify for DI Global Finals" - Article on 2009

Destination ImagiNation Global Finals Ad Equivalency = <u>\$14.64</u> (Per Vocus)

Detroit Free Press (Detroit, MI) Local/Regional Print

April 9 "Students seek support for trip to global finals" - Article on 2009

Destination ImagiNation Global Finals Ad Equivalency = <u>\$4,362</u> (Per Vocus) Circulation = 52,400 (Per Vocus)

(4) Grand Rapids Press (Grand Rapids, MI) Local/Regional Print

April 11 "Grand Rapids students hope to continue to dominate Academic

Games Leagues of America" - Article on 2009 Academic Games

Ad Equivalency = <u>\$726</u> (Per Vocus) Circulation = 36,600 (Per Vocus)

(5) Lansing State Journal (Lansing, MI) Local/Regional Print

April 12 "D.I. team to go Global" - Article on 2009 Destination

ImagiNation Global Finals

Ad Equivalency = \$21.63 (Per Vocus)

(i) Santa Maria Times (Santa Maria, CA) Local/Regional Print

April 12 "Local teams qualify for Destination ImagiNation Global Finals" -

Article on 2009 Destination ImagiNation Ad Equivalency = \$320.85 (Per Vocus) Circulation = 20,414 (Per Vocus)

(1) <u>Times-Press Recorder (Santa Maria, CA)</u> Local/Regional Print

April 13 "Local teams make Destination ImagiNation finals" - Article on

2009 Destination ImagiNation

Ad Equivalency = \$140.85 (Per Vocus) Circulation = 18,500 (Per Vocus)

(F) The Leaf Chronicle (Clarksville, Fort Campbell, TN) Local/Regional Print

April 14 "U16 Magic win tournament" - Article on Knoxvegas Heat

Invitational in Knoxville

Circulation = 19,158 (Per Cision)

(9) <u>The Telegraph (Nashua, NH)</u> Local/Regional Print

April 16 "Local DI teams head to Global Finals" - Article on 2009

Destination ImagiNation

Ad Equivalency = \$50.63 (Per Vocus) Circulation = 26,566 (Per Vocus)

Dortland Tribune (Portland, WA) Local/Regional Print

April 16 "Durham Destination ImagiNation team headed to Global Finals" -

Article on 2009 Destination ImagiNation Ad Equivalency = \$260 (Per Vocus) Circulation = 102,500 (Per Vocus)

Waverly News (Waverly, OH)
Local/Regional Print

April 16 "Six teams qualify for Global Finals" - Article on 2009 Destination

ImagiNation

Ad Equivalency = \$9.35 (Per Vocus) Circulation = 2,000 (Per Vocus)

The Lufkin Daily News (Lufkin, TX) Local/Regional Print

April 17 "Huntington Destination ImagiNation team to go to global

competition" - Article on 2009 Destination ImagiNation

Ad Equivalency = \$184.80 (Per Vocus) Circulation = 14,043 (Per Vocus)

(2) Roseville Press-Tribune (Roseville, CA) Local/Regional Print

April 17 "Local school teams go global" - Article on 2009 Destination

**ImagiNation** 

Ad Equivalency = \$49.20 (Per Vocus) Circulation = 17,466 (Per Vocus)

The Observer (Union & Wallowa County, OR)

Local/Regional Print

April 22 "Destination ImagiNation team from Powder Valley reaches Global

Finals" - Article on 2009 Destination ImagiNation

Ad Equivalency = <u>\$51</u> (Per Vocus) Circulation = 6,072 (Per Vocus)

(25) The Flower Mound Messenger (Flower Mound, TX)

Local/Regional Print

April 22 "McKamy Destination ImagiNation Going Global" – Article on

2009 Destination ImagiNation

Ad Equivalency = \$124.95 (Per Vocus) Circulation = 40,000 (Per Vocus) Herald-Mail (Hagerstown, MD)

Local/Regional Print

April 24

"North High DI team going global" - Article on 2009 Destination

**ImagiNation** 

Ad Equivalency = \$204.66 (Per Vocus) Circulation = 38,000 (Per Vocus)

Exeter News-Letter (Exeter, NH)

Local/Regional Print

"Exeter area students head to Destination ImagiNation Globals" -

Article on 2009 Destination ImagiNation Ad Equivalency = \$127.68 (Per Vocus) Circulation = 6,850 (Per Vocus)

Hudson Star-Observer (Hudson, WI)

Local/Regional Print

April 24

April 24

"Two Hudson teams advance to Global Destination ImagiNation

competition" - Article on 2009 Destination ImagiNation

Ad Equivalency = \$39.80 (Per Vocus) Circulation = 7,500 (Per Vocus)

(A) West Central Tribune (Willmar, MN)

Local/Regional Print

April 25

"Destination ImagiNation team headed to global competition" -

Article on 2009 Destination ImagiNation Ad Equivalency = \$56.40 (Per Vocus) Circulation = 16,927 (Per Vocus)

(30) Gainesville Sun (Gainesville, FL)

Local/Regional Print

April 26

"Buchholz wins fifth state math title" - Article on 2009 Mu Alpha

Theta competition in Knoxville Ad Equivalency = \$140.42 (Per Vocus)

Circulation = 16,390 (Per Vocus)

(31) Elizabethton Star (Elizabethton, TN) April 26

Local/Regional Print

"Food City President and CEO named Tenn. Grocer of the Year" -

Article on TN Grocers & Convenience Store Association event at

**KCC** 

Ad Equivalency = \$536.25 (Per TN Press Clipping Service)

Circulation = 9,330 (Per TN Press Clipping Service)

April 29 "TES and Local/Regional Print

"TES students to compete in annual Global Finals" - Article on

2009 Destination ImagiNation Global Finals

Ad Equivalency = \$211.28 (Per TN Press Clipping Service)

Circulation = 2,900 (Per TN Press Clipping Service)

(32) Newport Plain Talk (Newport, TN) Local/Regional Print

April 30

"Street Rod Nationals South celebrates 26<sup>th</sup> anniversary in East Tennessee" – Article on 2009 NSRA Street Rod Nationals South Ad Equivalency = \$271.20 (Per TN Press Clipping Service)

Circulation = 6,568 (Per TN Press Clipping Service)

(33) Coon Rapids Herald (Coon Rapids, MN) Local/Regional Print

April 30

"Coon Rapids DI team heads to global finals" - Article on 2009

Destination ImagiNation

Ad Equivalency = \$11.50 (Per Vocus) Circulation = 4,290 (Per Vocus)

(24) The Star Democrat (Easton, MD) Local/Regional Print

April 30

"Destination ImagiNation team heading to global competition May

19" - Article on 2009 Destination ImagiNation

Ad Equivalency = <u>\$46.40</u> (Per Vocus) Circulation = 19,000 (Per Vocus)

Detroit Free Press (Detroit, MI) Local/Regional Print

April 30

"Dolsen D.I. team needs help to go to Globals" - Article on 2009

Destination ImagiNation Global Finals Ad Equivalency = \$2,908 (Per Vocus) Circulation = 52,400 (Per Vocus)

(36) Bloomington Sun-Current (Bloomington, MN) Local/Regional Print

May 1

"Jefferson team earns trip to global DI finals" - Article on 2009

Destination ImagiNation

Ad Equivalency = \$28.13 (Per Vocus) Circulation = 28,207 (Per Vocus)

(37) The Picket News (Washington County, MD) Local/Regional Print

May 2

"Local Students Solving Problems Straight to Knoxville, Tennessee"

- Article on 2009 Destination ImagiNation

Ad Equivalency = <u>\$72</u> (Per Vocus) Circulation = 18,000 (Per Vocus)

28) Dayton Daily News (Dayton, OH) Local/Regional Print

May 2

"Stingley wins tourney, heads to finals" - Article on 2009

Destination ImagiNation

Ad Equivalency = \$948 (Per Vocus) Circulation = 27,280 (Per Vocus) (39) <u>Daily News Journal (Murfreesboro, TN)</u> Local/Regional Print
May 2 "Boro among football bidders" – Article on TSSAA State Football
Championships bid, mention of KTSC
Ad Equivalency = \$675.09 (Per TN Press Clipping Service)
Circulation = 13,789 (Per Burrelles Clipping Service)

(41) <u>Chattanooga Free Press (Chattanooga, TN)</u> Local/Regional Print May 3 "Current host Murfreesboro remains can

"Current host Murfreesboro remains candidate for the TSSAA football title games" – Article on TSSAA State Football Championships bid, mention of KTSC

Circulation = 114,366 (Per Burrelles Clipping Service)

The Birmingham News (Birmingham, AL) Local/Regional Print
May 3 "Travel Briefs: Geeky getaways for science-minded" - Article
mentioning UT Body Farm
Circulation = 176,087 (Per Burrelles Clipping Service)

San Jose Mercury News (San Jose, CA)

Local/Regional Print
May 5

"Cupertino district's Blue Hills school advar

"Cupertino district's Blue Hills school advances to Destination ImagiNation finals" - Article on 2009 Destination ImagiNation

> Ad Equivalency = <u>\$6,224</u> (Per Vocus) Circulation = 47,900 (Per Vocus)

(43) Grand Rapids Press (Grand Rapids, MI) Local/Regional Print

May 5 "Grand Rapids students return from national Academic Games

tournament with truckload of..." - Article on 2009 Academic

Games event in Knoxville

Ad Equivalency = <u>\$544.50</u> (Per Vocus) Circulation = 36,600 (Per Vocus)

(94) Mission City Record (Mission City, Canada) Local/Regional Print

May 8 "Windebank heads to Global Finals" - Article on 2009 Destination

**ImagiNation** 

Ad Equivalency = \$19.18 (Per Vocus) Circulation = 10,638 (Per Vocus)

The Press-Enterprise (Southern California) Local/Regional Print

May 8 "Students from Mountain Shadow Middle School will compete in

global finals in Tennessee" - Article on 2009 Destination

**ImagiNation** 

Ad Equivalency = \$636.40 (Per Vocus) Circulation = 15,045 (Per Vocus)

(46) <u>Undercurrent (Bowen Island, Canada)</u> Local/Regional Print

May 9

"Trip to Knoxville for Awesome Blue Bananas is within sight" -

Article on 2009 Destination ImagiNation Ad Equivalency = \$11.34 (Per Vocus) Circulation = 1,200 (Per Vocus)

(47) Messenger-Inquirer (Owensboro, KY) Local/Regional Print

May 12

"Students invited to global contest" - Article on 2009 Destination

ImagiNation

Ad Equivalency = \$276.12 (Per Vocus)
Circulation = 27,960 (Per Vocus)

NA Dunlap Tribune (Dunlap, TN)

Local/Regional Print

May 14

"Ford F-100 truck show set" - Article on 2009 F-100 Supernationals

Ad Equivalency = \$40 (Per TN Press Clipping Service) Circulation = 2,677 (Per Burrelles Clipping Service)

The Bernardsville News (Bernardsville, NJ) Local/Regional Print

May 15

"B'ville student teams reach globalfinals of Destination

ImagiNation" - Article on 2009 Destination ImagiNation

Ad Equivalency = <u>\$83.80</u> (Per Vocus) Circulation = 8,416 (Per Vocus)

(f) The Roanoke Times (Roanoke, VA) Local/Regional Print

May 15

"Cave Spring Middle Team to travel to Knoxville for Destination

ImagiNation Tournament" - Article on 2009 Destination

**ImagiNation** 

Ad Equivalency = \$393.30 (Per Vocus) Circulation = 98,687 (Per Vocus)

්ර්ර San Francisco Examiner Newspaper (San Francisco, CA) Local/Regional Print

May 17

"Green Scene" - Article on Downtown North Knoxville

revitalization

Circulation = 5,600 (Per Cision)

Washington, D.C. Examiner Newspaper (Washington, D.C.) Local/Regional Print

May 17

"Green Scene" - Article on Downtown North Knoxville

revitalization

Circulation = 5,600 (Per Cision)

Billings Gazette (Billings, MT) Local/Regional Print

May 18

"Hardin students off to Tennessee for 'Destination' global finals this

week" - Article on 2009 Destination ImagiNation Global Finals

Ad Equivalency = \$697.20 (Per Vocus) Circulation = 11,071 (Per Vocus) ì

53) Jupiter Courier (Jupiter, FL) Local/Regional Print

May 19 "Martin County students haul in awards at academic games" –

Article on 2009 Academic Games in Knoxville

Ad Equivalency = \$56.84 (Per Vocus)
Circulation = 32,000 (Per Vocus)

[54] <u>Toledo-Blade (Toledo, OH)</u> Local/Regional Print

May 20 "Area students vie in world tourney - Article on 2009 Destination

**ImagiNation** 

Ad Equivalency = \$1,079.04 (Per Vocus)

Circulation = 20,218 (Per Vocus)

(55) The Tifton Gazette (Tifton, GA) Local/Regional Print

May 23 "Knoxville, Tenn.: A city with many interesting layers" - Article on

Knoxville, generated from Geiger Press Tour Website Visitors per Month = 5,454 (Per Cision)

5) The Sun Herald (Biloxi, Gulfport, & South Mississippi) Local/Regional Print

May 26 "Tourism Spending Saves Taxpayers: - Article on Tennessee tourism

numbers

Circulation = 40,700 (Per Cision)

57) The Telegraph (Hudson, NH) Local/Regional Print

May 28 "Destination ImagiNation teams compete at Global Finals in

Tenn." - Article on 2009 Destination ImagiNation

Ad Equivalency = \$151.88 (Per Vocus) Circulation = 26,566 (Per Vocus)

(S) Westford Eagle (Westford, MA) Local/Regional Print

May 30 "Day School DI team wins silver medal at global competition" -

Article on 2009 Destination ImagiNation Ad Equivalency = \$19.35 (Per Vocus) Circulation = 4,675 (Per Vocus)

(59) The Journal Gazette (Fort Wayne, IV) Local/Regional Print

June 1 "Education Notebook: Roller coasters drive young minds" – Article

on 2009 Destination ImagiNation Ad Equivalency = \$183.99 (Per Vocus) Circulation = 59,324 (Per Vocus)

(6) The Saratogian (Saratoga Spring, N.Y.) Local/Regional Print

June 1 "Cycles hit the streets of Lake George for Americade" - Article

mentioning cancellation of 2009 Honda Hoot

Banner Ad Rate = \$110 (Per Cision)

Website Visitors per Month = 6,015 (Per Cision)

June 5 "Americaders cruise the region's roads" - Article mentioning

cancellation of 2009 Honda Hoot Banner Ad Rate = <u>\$110</u> (Per Cision)

Website Visitors per Month = 6,015 (Per Cision)

(62) The Tribune News (San Luis Obispo County, CA) Local/Regional Print

June 2 "South County Beat Local meeting focuses on energy future" –

Mentions 2009 Destination ImagiNation Ad Equivalency = \$71.63 (Per Vocus) Circulation = 39,880 (Per Vocus)

Milford Cabinet (Milford, NH) Local/Regional Print

June 4 "Local schools fare well at DI" - Article on 2009 Destination

ImagiNation Global Finals

Ad Equivalency = <u>\$13.57</u> (Per Vocus) Circulation = 29,500 (Per Vocus)

Hudson Star Observer (Hudson, Wisconsin) Local/Regional Print

(69) June 4 "Destination ImagiNation competitors surprise themselves at Global

Finals" - Article on 2009 Destination ImagiNation Global Finals

Ad Equivalency = <u>\$9.95</u> (Per Vocus) Circulation = 7,500 (Per Vocus)

(b.5) June 5 "DI is great experience" – Letter to the editor on 2009 Destination

ImagiNation Global Finals Circulation = 7,500 (Per Vocus)

Durham Region News (Ontario, Canada) Local/Regional Print

June 5 "Ajax Motor Mouths motor to global competition" - Article on

2009 Destination ImagiNation Global Finals

Muskegon News (Muskegon, MI) Local/Regional Print

June 6 "Destination ImagiNation team shines in global event" – Article on

2009 Destination ImagiNation Global Finals

Ad Equivalency = \$246.66 (Per Vocus)

Circulation = 47,314 (Per Vocus)

( 49) Herald-Citizen (Cookeville, TN) Local/Regional Print

June 8 "Dogwood Park ready for free Sunday concerts" - Mention of

WDVX Blue Plate Special

Website Visitors per Month = 17,615 (Per Cision)

(69) News Tribune (Seattle-Tacoma, WA) Local/Regional Print

June 8

"GIG HARBOR Voyager, Kopachuck among top teams" - Article

on 2009 Destination ImagiNation Global Finals

Ad Equivalency = \$200.99 (Per Vocus) Circulation = 128,000 (Per Vocus)

70 Newbury Port News (Newbury Port, MA) Local/Regional Print

June 9

"Green Team United thanks community" - Article on 2009

Destination ImagiNation Global Finals Circulation = 21,652 (Per Vocus)

Newport Plain Talk (Newport, TN) Local/Regional Print

June 9

"Power puller visits Westgate Tire" - Article mentioning Lucas Oil

Pulling League Championships Tour in Knoxville

Circulation = 6,677 (Per Vocus)

Non-Knoxville Local/Regional Print Fourth Quarter Entries = 73-(71)

Non-Knoxville Local/Regional Print Fourth Quarter Circulation = 1,965,885

Non-Knoxville Local/Regional Print Fourth Quarter Ad Equiv. = \$24,946.76

Regional Print (27 entries) +89 = | \ \ \ \

At Home Tennessee Magazine

Regional Print

July 2008

"Gee's Bend and Beyond" - Mention of Knoxville Museum of Art

Ad Equivalency = \$795 (1/6 Page)

Circulation = 35,000

Outdoor Florida Magazine Regional Print

July 2008

"Is mead wine an aphrodisiac? Who cares, it's great!" - Article on

Knoxville wineries (Result of April 2008 Geiger Press Tour)

Ad Equivalency = \$1,450 Circulation = 30,000

East Tennessee Business Journal Regional Print

July 31

"KTSC celebrates five years of success" - Article on KTSC

Ad Equivalency = \$8,630 (2 Pages, 1 Page = \$4,315)

Circulation = 15,000

Blue Ridge Country Magazine Regional Print

July/August 2008 "The Best of Blue Ridge Country 2008" Competition - Knoxville

listed as winning Gold in "Big City" category

Ad Equivalency = \$6,965 (1/6 Page)

Almanac: Events - Listing of 2008 Chrysler Jeep Boomsday Festival

Ad Equivalency = \$6,965 (1/6 Page)

Circulation = 91,000

The Tennessean

Regional Print

August 24

"Knoxville Boomsday Festival celebrates Labor Day with a bang"

- Article on 2008 Chrysler Jeep Boomsday Festival

Ad Equivalency = \$3,396 (15.5 CI, Black & White, Sunday Life

Section)

Circulation = 733,900

Western Association News Regional Print

September 2008

"Southern States" - Article on Knoxville attractions & KCC

Ad Equivalency = \$1,630 (1/6 Page, 1x, Black & White)

Circulation = 9,242

Regional Print First Quarter Entries = 7

Regional Print First Quarter Circulation = 914,142 Regional Print First Quarter Ad Equiv. = \$29,831

Blue Ridge Country Magazine

Regional Print

Oct. 2008

"Almanac" - Listing of Knoxville fall events

Ad Equivalency = \$1,990 (1/6 Page)

"Urban Eats" - Article on Crown & Goose Pub, Old City &

Market Square restaurants

Ad Equivalency = \$6,965 (Full Page, Four Color) x 2 Pages + 2/3

Page (\$6,225) = \$20,155 Circulation = 91,000

ConventionSouth Magazine Regional Print

October 2008

"Annual Focus on New & Renovated Meeting Sites" - Article

mentioning KTSC & Knoxville venues

Ad Equivalency = \$1,610 (1/3 Page, 1x, Black & White)

Circulation = 18,253

Outdoor Florida Magazine Regional Print

October 2008

"Summertime & Fall Tours - Knoxville, TN Road Trip!" - Article

on Knoxville attractions (Result of April 2008 Geiger Press Tour)

Ad Equivalency = \$1,410 Circulation = 30,000

Blue Ridge Country Magazine

Regional Print

December 2008

"Almanac" - Listing of December Knoxville events

Ad Equivalency = \$1,990 (1/6 Page)

Circulation = 91,000

Stir Magazine

Regional Print

December 2008

"Knoxville, Tennessee: Don't Stop at Barbecue, Bluegrass and Dolly" - Article on Knoxville attractions, shopping, dining and entertainment with quotes from Erin Freeman

Emerald Coast Magazine (FL)

Regional Print

Dec. 2008/Jan. 2009 "Unveiling Tennessee's Secret City" - Article on Knoxville attractions (Result of April 2008 Geiger Press Tour) Ad Equivalency = \$6,505 (Per Geiger & Assoc.)

Circulation = 22,399 (Per Geiger & Assoc.)

Regional Print Second Quarter Entries = 7

Regional Print Second Quarter Circulation = 252,652 Regional Print Second Quarter Ad Equiv. = \$33,660

Smoky Mountain Living Magazine Regional Print

Winter 2009

"Knoxville's Americana Revolution" - Article on WDVX and

Americana music

Ad Equivalency = \$50 (Online advertising per issue)

Ad Equivalency = \$3,000 (1 Full Page, 1x) x 4 pages = \$12,000

Print Circulation = 4,375

The Tennessean

Regional Print

January 24

"State is No. 1 for motorcoach travel" - Article mentioning

WBHOF & motorcoach award

Ad Equivalency = \$156.32 (1 CI, Daily Rate) x 4 CI = \$625.28

Circulation = 167,626 (Per Burrelles Clipping Service)

ConventionSouth Magazine Regional Print

February 2009

"Knoxville: New Surprises Bloom with Each Visit" - Article on about NSRA Street Rod Nationals South, Knoxville hotels &

attractions

Ad Equivalency = \$4,560 (Full Page, 1x) x 2 Pages + \$2,410 (1/3)

Page, 1x) = \$11,530Circulation = 18,253

Meetings South Magazine

Regional Print

February 1

"Knoxville Tourism & Sports Corporation" - Article on KTSC,

meeting spaces and accommodations Ad Equivalency = \$6,390 (Full Page, 1x)

Circulation = 22,010 (Per Burrelles Clipping Service)

ConventionSouth Magazine Regional Print

March 2009

"Memorable Conventions, Exceptional Services" - Article on

Knoxville venues, attractions & KTSC

Circulation = 18,253 (Per Burrelles Clipping Service)

Regional Print Third Quarter Entries = 5

Regional Print Third Quarter Circulation = 230,517 Regional Print Third Quarter Ad Equiv. = \$30,595.28

Meetings South Magazine Regional Print

April 2009 "Tennessee to a 'T'" - Article on Knoxville & meeting

accommodations & new information about hotels

Ad Equivalency = \$6,390 (Full Page, 1x)

Circulation = 22,010 (Per Burrelles Clipping Service)

The Oregonian Regional Print

April 6 "13 teams from Oregon schools to global" – Article on 2009

Destination ImagiNation

Ad Equivalency = \$461.02 (Per Vocus) Circulation = 317,000 (Per Vocus)

The Tennessean Regional Print

May 1 "Three cities bid for state football championship games" – Article

on TSSAA State Football Championships bid, mention of KTSC

Circulation = 733,900

The Tennessean Regional Print

May 20 "County DI teams advance to globals" - Article on 2009

Destination ImagiNation

Ad Equivalency = \$1,140.12 (Per Vocus)

Circulation = 10,772 (Per Vocus)

The Denver Post Regional Print

May 28 "Double take at ImagiNation finals" – Article on 2009 Destination

**ImagiNation** 

Ad Equivalency = \$1,598.72 (Per Vocus) Circulation = 507,892 (Per Vocus)

St. Louis Post-Dispatch Regional Print

May 29 "Saeger Middle School students win one of top awards in

Destination ImagiNation" - Article on 2009 Destination

**ImagiNation** 

Ad Equivalency = \$3,372.30 (Per Vocus)

Circulation = 70,000 (Per Vocus)

Business TN Magazine

Regional Print

June 2009

"Waiting Out the Lull" - Article with quotes from Kim Paul &

KTSC social media

Circulation = 33,444 (Per Burrelles Clipping Service)

Western North Carolina Magazine Regional Print

June 2009

"Roots Music Ramble" - Article on Knoxville's Visitor Center,

WDVX Blue Plate Special, and several attractions

Circulation = 31,500 (Per Cision)

Regional Print Fourth Quarter Entries = 8

Regional Print Fourth Quarter Circulation = 1,726,518

Regional Print Fourth Quarter Ad Equiv. = \$12,962.16

National Print (37 entries)

SportsTravel Magazine 1-3

National Print

**July 2008** 

"The Press Box" - Listing of hiring and photo of Jeffrey John

Ad Equivalency = 1/6 Page (4 Color) = \$2,280, 1/18 Page = \$760 =

\$760 (Size of article is 1/18 Page)

"Certifying the Destination" - Article on Destination Marketing

Accreditation Program (DMAP) and listing of KTSC as receiving

Accreditation

Ad Equivalency = \$3,550 (Full-Page 4 Color) x 3 Pages = \$10,650

"DMAI Destinations Directory" – Listing of KTSC with contact

information

Ad Equivalency = \$3,550 (1 Full-Page, 4-Color)

Circulation = 16,000

Sports Destination Management Magazine National Print

July/August 2008

"The Southeastern Sports Destination Experience" - Article on

Knoxville and KTSC with quotes from Jeffrey John & KTSC

advertisement

Ad Equivalency = 1/3 Page = \$1,400, 2/3 Page = \$2,800 = \$2,800

(Size of article is 2/3 Page)

Circulation = 18,000

Association News Magazine National Print

July 2008

"DMAP-Accredited DMOS" - Article on Destination Marketing

Accreditation Program (DMAP) and listing of KTSC as receiving

Accreditation

"DMAI Destinations Directory" - Listing of KTSC with contact

information

#### Circulation = 40,000

7 Black Meetings & Tourism Magazine National Print

July 2008 "Visitor Friendly City" - Knoxville named one of 26 "Visitor

Friendly Cities" by magazine

Circulation = 28,000 (Per Burrelles Clipping Service)

8 Southern Living Magazine National Print

July 2008 "Events in Your Region" – Listing of Festival on the Fourth

Ad Equivalency = \$65,600 (1/3 Page, 4-Color)

Circulation = 2,813,116

<sup>9</sup> Truckbuilder Magazine National Print

July/August 2008 "F-100 Supernationals" - 3-page article on 2008 F-100

Supernationals

Custom Classic Trucks Magazine National Print

August 2008 "F-100 SUPERNATS" – Article on 2008 F-100 Supernationals &

Ford Family Reunion

Ad Equivalency = \$7,475 (1 Page, Four Color) x 5 Pages = \$37,375

Circulation = 50,014

11-12 Southern Living Magazine National Print

August 2008 "Four-Legged Fun" - Article on Knoxville's PetSafe Park &

Village

Ad Equivalency = \$162,000 (1 Page) + \$65,600 (1/3 Page) +

\$92,500 (1/2 Page) = \$320,100

"People & Places" - Mention of Knox Heritage

Ad Equivalency = 1/2 Page = \$92,500, 1/8 Page = \$23,125 = \$23,125

(Size of article is 1/8 Page) Circulation: 2,800,000

13 Motorcycle Product News Magazine National Print

August 2008 "Pit Pass" - Article on 2008 Honda Hoot

Ad Equivalency = \$6,975 (Rate for Spread)

Circulation = 17,000

14 MeetingNews Magazine National Print

September 8 "Knoxville Tourism & Sports Corporation" - Article on KTSC &

**KCC** 

Ad Equivalency = \$9,980 (1/2 Page, 1x)

Circulation = 45,000

National Print First Quarter Entries = 14

National Print First Quarter Circulation = 5,827,130 National Print First Quarter Ad Equiv. = \$480,915

Custom Classic Trucks Magazine National Print

Fall 2008 "30th Ford F100 Supernationals - Three Decades Off-100s" -

Article on 2008 F-100 Supernationals & Ford Family Reunion

Online Audience = 50,000+ per month

SportsTravel Magazine National Print

Oct./Nov. 2008 "The Press Box" - Listing and photo of hiring of Meg Caldwell,

KTSC Senior Director of Sales

Ad Equivalency = 1/6 Page (4 Color) = \$2,280

Circulation = 16,000

Winning: Sports Meetings and Destinations Magazine National Print

November 2008 Photo of UT'S Neyland Stadium with caption

Ad Equivalency = \$1,900 (1/3 Page, 4 Color = \$1,900)

Circulation = 45,000

Successful Meetings Magazine National Print

November 2008 "A Taste of Tennessee" - Article on Knoxville attractions & venues

Ad Equivalency = \$20,430 (2/3 Page, 1x, 4-Color)

Circulation = 72,050

Roadracing World Magazine National Print

December 19 "American Honda Cancels 2009 'Honda Hoot' Due to 'Economic

Uncertainty" - Article on 2009 Honda Hoot cancellation

Banner ad is \$500 per month

Website Audience = 244,000 visitors per month

National Print Second Quarter Entries \$\bigset 5\rightarrow

National Print Second Quarter Circulation = 427,050

National Print Second Quarter Ad Equiv. = \$25,110

<u>Truckin' Magazine</u> National Print

January 2009 "30th Annual Ford F100 Supernationals - Chilhowee Park" -

Article on 2008 F-100 Supernationals

Banner ad is \$780 per week

Website Audience = 196,000 unique visitors per week

Black Meetings & Tourism Magazine National Print

January 2009 "The Importance of Heritage Tourism" - Quotes from Linda Milan

and article on cultural attractions & initiatives in Knoxville

Circulation = 28,000 (Per Burrelles Clipping Service)

Southern Living Magazine National Print

February 2009 "Saving a City's Past" - Article on Knox Heritage

Ad Equivalency = \$162,000 (1 Page)

Circulation = 2,800,000

Motorcycle Product News Magazine National Print

February 2009 "Business Briefs" - Article on cancellation of 2009 Honda Hoot

Ad Equivalency = \$895 (Rate for 1/6 Page, Black & White, 1x)

Circulation = 17,000

Byways Magazine National Print

February 1 "Tennessee Top State for Motorcoach Groups" - Article

mentioning WBHOF and the Knoxville Zoo Ad Equivalency = \$650 (1/2 Page, 1 x)

Circulation = 5,000

AutoEvents Magazine National Print

February 10 "Cruises/Rallys" - Listing of 2009 NSRA Street Rod Nationals

South

The New York Times National Print

February 10 "Slow Down, Music Fans, For Singular Visionaries" - Article on

2009 Big Ears Festival

Ad Equivalency = \$727 (1/2 Page, Nationwide Weekday, Arts Section) / 2 (Actual size of article is approx. Page) = \$363.50

Total Circulation = 1,000,665

Streetscene Magazine National Print

March 2009 "35th NSRA Street Rod Nationals South: One of the Very Best Swap

Meets Anywhere," List of Exhibitors

"Travel Guide to the Nationals South" – Article on Knoxville Attractions – Articles on NSRA Street Rod Nationals South

<u>MeetingNews Magazine</u> National Print

March 9 "Knoxville's TouchKnow&Go Kiosks Are a First for Tennessee" –

Article on TouchKnow&Go

Ad Equivalency = \$5,640 (1/4 Page, 1x)

Circulation = 45,000

Ideal Living Magazine National Print

March 30 "Lowe's Ferry at Ft. Loudon Lake Reopens for Land Sales" - Article

mentioning Knoxville as ranked one of the best places to live and

retire in the U.S. (online)

### Circulation = 120,000 (Per Cision)

Ideal Living Magazine

National Print

May 28

"East Tennessee: Great Lakes and The Great Smokies" - Article with quotes from Laney Shorter, all about Knoxville downtown,

airport, attractions, etc. (online) Circulation = 120,000 (Per Cision)

National Print Third Quarter Entries = (12

National Print Third Quarter Circulation = 4,331,665 National Print Third Quarter Ad Equiv. = \$170,328.50

Bank Travel Management National Print

April 2009

"Traveler's Checks: Zoos" - Article on Knoxville Zoo

Circulation = 4,100

Successful Meetings Magazine

National Print

May 2009

"Knoxville, Tennessee: City Style, Country Views" - Article on

Knoxville amenities with quotes from Kim Paul

Ad Equivalency = \$14,040 (1/2 Page, Horizontal, 1x, 4-Color)

Circulation = 72,050 (Per Burrelles)

Truckin' Magazine

National Print

May 2009

"Attending The F100 Supernationals" - Article on 2009 F-100

Supernationals

Banner ad is \$780 per week

Website Audience = 196,000 unique visitors per week

Successful Meetings Magazine

National Print

May 26

"Knoxville, Tennessee: Wide Variety and Southern Charm" – Article on Knoxville overview, access, weather, accommodations,

Convention Center, recreation & activities

Circulation = 72,050 (Per Burrelles Clipping Service)

Convention Forum

National Print

Spring 2009

"CVB'S, Conventions & Conferences: Knoxville, Tennessee" - 1-

page article on Knoxville accommodations, venues, events,

attractions, etc.

"State Spotlight: Tune in to Tennessee" - Article on Knoxville's

convention offerings

Circulation = 8,000 (Per Cision)

National Print Fourth Quarter Entries £6

National Print Fourth Quarter Circulation = 352,200

National Print Fourth Quarter Ad Equiv. = \$14,820

# International Print (4 entries)

Eagle Ridger Magazine (Germany) International Print

2009-2010

"Whiskey and Blues Tour" - Knoxville featured in this itinerary of a motorcycle ride through eight American states (magazine is for

Harley Davidson enthusiasts in Germany) Online Presence: www.eaglerider.nl

International Print Second Quarter Entries # 1

1

Up Country Magazine (United Kingdom) International Print

April 2009

"A Note From The Publisher..." - Mention of Knoxville as featured

American city in April issue

"Interstate 40: Knoxville, Tennessee" - Article on Knoxville

geography, attractions, history and fun facts

www.Earthtimes.org (London, UK) International Print

May 26

"Tourism Spending Saves Taxpayers" - Article on Tennessee

tourism numbers

International Print Fourth Quarter Entries

ries=3

# Online Print (36 entries)

eHow.com

Online Print

Summer 2008

"How to Make an Artist Trading Card" - Mention of Dogwood

Arts Festival (Result of April 2008 Geiger Press Tour)

eHow.com

Online Print

Summer 2008

"How to organize an Art Gallery crawl in Knoxville" - Article on art

galleries in Knoxville (Result of April 2008 Geiger Press Tour)

RealTravelAdventures.com Online Print

July 2008

"Knoxville: A City of Orange" - Article on Knoxville history,

demographics, sports and attractions

Away.com

Online Print

August 2008

"Family Overview: Knoxville, Tennessee" - Article on University of

Tennessee, attractions, scenery, etc.

About.com

Online Print

August 3

"Boomsday Festival - Labor Day Weekend in Knoxville" - Article

on 2008 Chrysler Jeep Boomsday Festival

TNJN.com (University of Tennessee School of Journalism & Electronic Media

Publication)

Online Print

September 4

"Knoxville's Boomsday festival made another 'boom'; 21 years in

the making" - Article on 2008 Chrysler Jeep Boomsday Festival

September 11

"Knoxville to host first ever East Tennessee Sports Expo" - Article

on 2008 East Tennessee Sports Expo

www.CommercialAppealapps.com/travel/

Online Print

September 17

"Hampton Inn Knoxville Hotel Review" (Result of April 2008

Geiger Press Tour)

Online Print First Quarter Entries = 8

www.Tennessee.de/www,TennesseeTourism.de/http://de.tnvacation.com (Germany)

Online Print

November 2008

Bahn TN Documentary on Trains featured on website - Three

Rivers Rambler on documentary

Circulation = 1,900 (Per TN Tourism, Germany)

<u>Travel Savings Alerts Newsletter</u> Online Print

November 2008

"Tennessee Tales" - Article on McClung Museum, Knoxville Visitor

Center, WDVX Blue Plate Special, East Tennessee History Center

(Result of April 2008 Geiger Press Tour)

Ad Equivalency = \$4,017 (Per Geiger & Assoc.) Circulation = 180,000 (Per Geiger & Assoc.)

<u>http://travelingadventureswithchildren.com</u> Online Print

December 2008

"A Family Vacation in the Smokies" - Article mentioning several

Knoxville attractions

www.ContentCorral.com Online Print

December 4

"Visit Tennessee - Satisfy Your Cultural and Artistic Instincts" -

Article mentioning World's Fair Park & Knoxville Zoo

Women-Guide.com Online Print

December 5

"Visit Tennessee - Satisfy Your Cultural and Artistic Instincts" -

Article mentioning World's Fair Park & Knoxville Zoo

www.ClutchandChrome.com Online Print

December 20

"Major motorcycle event, Honda Hoot canceled for 2009" - Article

on 2009 Honda Hoot cancellation

www.MotorcycleUSA.com Online Print

December 23 "Honda Hoot Stops Hooting" - Article on 2009 Honda Hoot

cancellation

Banner ad is \$11,900 per month (\$17 Cost Per Thousand

Impressions x 700)

Website Audience = 700,000 Unique Visitors Per Month

Online Print Second Quarter Entries = 7

Online Print Second Quarter Circulation = 881,900 Online Print Second Quarter Ad Equiv. = \$15,917

www.ClassicTrucks.com Online Print

January 19 "Ford F100 Supernationals & All Ford Show Truck Giveaway -

Project: Black Oval Truck" - Article on 2010 F-100 Supernationals

giveaway

Banner ad is \$290 per month

Website Weekly Impressions = 25,000

*PR-Inside.com* Online Print

January 27 "3GS, LLC Names Inside Sales Professionals" - Mention of

**KTSC** 

www.PopMatters.com Online Print

February 6 "Big Ears Festival" - Coverage of 2009 Big Ears Festival

<u>TriCities.com</u> Online Print

March 3 "'Play Tennessee' Aims To Bring Sporting Events to TN" – Mention

of Knoxville & STDTD "Play Tennessee" program

www.ClutchandChrome.com Online Print

March 5 "Motorcycle events continue to cancel" – Article mentioning

cancellation of 2009 Honda Hoot

<u>www.ClutchandChrome.com</u> Online Print

March 16 "Luxury motorcycle show cancels 2009 event" - Mention of

cancellation of 2009 Honda Hoot.

www.Cleveland.com Online Print

March 17 "Expectations too high for medical mart complex, some experts say"

- Mention of KTSC and economic impact multiplier

Online Print Third Quarter Entries = 7

Online Print Third Quarter Circulation = 25,000
Online Print Third Quarter Ad Equiv. = \$290

*Drive! Online* Online Print

April 15 Event listing of 2009 NSRA Street Rod Nationals South

Tips Guides Resources Online Online Print

April 16 "Taking a Tour of Knoxville" - Article on Knoxville attractions

wwwAutoTraderClassics.com Online Print

April 23 "Event Information" – Listing of 2009 NSRA Street Rod Nationals

South

Monthly unique website visitors: 700,000

www.Examiner.com Online Print

April 26 "Recession canceling motorcycle rallies" - Article on cancellation of

2009 Honda Hoot

Monthly unique website visitors: 2,000,000

www.ContentCorral.com Online Print

April 26 "Tennessee Bed and Breakfasts" - Article mentioning Bijou

Theatre, Laurel Theatre & Old City

www.ClutchandChrome.com Online Print

April 28 "Motorcycle sales down, Honda still turns profit" – Article on 2009

Honda Hoot cancellation

*Http://businesstn.com* Online Print

May/June "Waiting Out the Lull" - Article on KTSC business & social media,

quotes from Kim Paul

Circulation = 28,926 (Per Cision)

Http://teddietravel.blogspot.com Online Print

May 1 "Goin' to the Zoo, Zoo, Zoo" - Article on Knoxville attractions

(Result of Spring 2009 Geiger Press Tour)

www.TradeShowWeek.com Online Print

May 4 "Southern States: New Venues, Same Value" – Article with listing of

KTSC

Carole & Co. Online Print

May 8 "Hollywood glamour in Dollywood country" - Article on Knoxville

Museum of Art, UT

http://AmericanCarsAmericanGirls.com Online Print

May 15 "Street Rod Nationals South" - Mention of 2009 NSRA Street Rod

Nationals South

AOL.com Travel

Online Print

May 2009

"One Night Getaways for \$150" - Knoxville featured, mentions

WDVX Blue Plate Special, Ijams Nature Center, etc.

BCLocalNews.com

Online Print

June 8

"Blue Bananas back on Bowen" - Letter to the editor on 2009

Destination ImagiNation Global Finals

Life Science Weekly Online Online Print

June 9

"National Winners Announced in AEM's 'Construction Challenge'

Student Competition" - Article on 2009 Destination ImagiNation

Global Finals

Online Print Fourth Quarter Entries = 14

Online Print Fourth Quarter Circulation = 2,728,926

Online Print Fourth Quarter Ad Equiv. = \$0

## Knoxville Local/Regional Television (138 entries)

\*Please note that this section includes only local/regional entries covered in the Knoxville area.

WVLT-TV

Local/Regional Television

July 26

6 p.m. & 10 p.m. News - Coverage of 2008 Sequovah Farms

Tennessee Open horse-jumping competition

Audience = 41,811

WBIR-TV

Local/Regional Television

August 6

11 p.m. News - Coverage of schedule of 2008 Chrysler Jeep

Boomsday Festival schedule announced

Reaches 516,180 households

WBIR-TV

Local/Regional Television

August 7

"Boomsday schedule announced" - Coverage of 2008 Chrysler Jeep

Boomsday Festival

Reaches 516,180 households

WTNZ-TV

Local/Regional Television

August 27

10 p.m. News - Coverage of 2008 Chrysler Jeep Boomsday Festival

Ad Equivalency = \$880 (Per Corporate Video, Inc.)

Audience = 48,535

<sup>\*</sup>Please note that some television entries do not include ad equivalencies because the exact airtime of the subject is usually unknown.

WVLT-TV

Local/Regional Television

August 27

4 p.m. News - Coverage of 2008 Chrysler Jeep Boomsday Festival

Ad Equivalency = \$292 (Per Corporate Video, Inc.)

Audience = 34,270

August 31

6:30 p.m. News - Coverage of 2008 Chrysler Jeep Boomsday

Festival

Ad Equivalency = \$300 (Per Corporate Video, Inc.)

Audience = 49,493

WATE-TV

Local/Regional Television

August 30

9 a.m. News - Coverage of 2008 Chrysler Jeep Boomsday Festival

Ad Equivalency = \$200 (Per Corporate Video, Inc.)

Audience = 21,402

9 a.m. News - Coverage of 2008 Chrysler Jeep Boomsday Festival

(Second story)

Ad Equivalency = \$940 (Per Corporate Video, Inc.)

Audience = 21,402

August 31

9 a.m., 6 p.m. & 11 p.m. News - Coverage of 2008 Chrysler Jeep

Boomsday Festival

9 a.m. Ad Equivalency = \$267 (Per Corporate Video, Inc.)

Audience = 17,757

6 p.m. Ad Equivalency = \$650 (Per Corporate Video, Inc.)

Audience = 30,063

11 p.m. Ad Equivalency = \$900 (Per Corporate Video, Inc.)

Audience = 43,856

September 1

6 a.m. News - Coverage of 2008 Chrysler Jeep Boomsday Festival

Ad Equivalency = \$533 (Per Corporate Video, Inc.)

Audience = 17,604

WBIR-TV

Local/Regional Television

August 31

6 p.m. News - Coverage of 2008 Chrysler Jeep Boomsday Festival

Ad Equivalency = \$1,840 (Per Corporate Video, Inc.)

Audience = 73,358

6 p.m. News - Coverage of 2008 Chrysler Jeep Boomsday Festival

(Second story)

Ad Equivalency = \$3,527 (Per Corporate Video, Inc.)

Audience = 73,358

Knoxville Local/Regional Television First Quarter Entries = 15

Knoxville Local/Regional Television First Quarter Circulation = 1,505,269

Knoxville Local/Regional Television First Quarter Ad Equiv. = \$10,329

WBIR-TV

Local/Regional Television

October 27 5:33-5:37 p.m. – Interview with Gloria Ray on Knoxville's tourism

in a rough economy

Audience = 40,000+ (Average)

WBIR-TV Local/Regional Television

November 5 5 p.m. News - Coverage of Nov. 5 Disney on Ice press conference at

Knoxville Visitor Center

Ad Equivalency = \$717 (Per Corporate Video, Inc.)

5 p.m. News - Coverage of Nov. 5 Disney on Ice press conference at

Knoxville Visitor Center

Ad Equivalency = \$422 (Per Corporate Video, Inc.)

Audience = 46,413

<u>WVLT-TV</u> Local/Regional Television

November 6 "Know it all...about Knoxville!" - Posting of "Know it All" on

website

Ad Equivalency = \$300 (News streaming video per month)

Website Unique Visitors Per Month = 68,000

WBIR-TV Local/Regional Television

November 7 "The little radio station that could" - Article on WDVX 11<sup>th</sup>

anniversary and Blue Plate Special

A typical ad on WBIR online is \$416 per month.

WBIR online averages 200,000 impressions per month.

WBIR-TV Local/Regional Television

December 3 "Positively Schwall" – Coverage of America Outdoors Confluence

Audience = 40,000+ (Average)

WVLT-TV Local/Regional Television

December 12 11 p.m. News - Mention of Honda Hoot

Ad Equivalency = \$2,710 (Per Corporate Video, Inc.)

Audience = 42,823

WATETV Local/Regional Television

December 19 11 p.m. News - Coverage of 2009 Honda Hoot cancellation

Ad Equivalency = \$910 (Per Corporate Video, Inc.)

11 p.m. News - Coverage of 2009 Honda Hoot cancellation

Ad Equivalency = \$510 (Per Corporate Video, Inc.)

Audience = 34,096

WBIR-TV Local/Regional Television

December 19 11 p.m. News - Coverage of 2009 Honda Hoot cancellation

Ad Equivalency = \$11,552 (Per Corporate Video, Inc.)

11 p.m. News - Coverage of 2009 Honda Hoot cancellation Ad Equivalency = \$6,854 (Per Corporate Video, Inc.)

Audience = 79,054

WTNZ-TV

Local/Regional Television

December 19

10 p.m. News - Coverage of 2009 Honda Hoot cancellation

Ad Equivalency = <u>\$865</u> (Per Corporate Video, Inc.)

Audience = 48,535

WVLT-TV

Local/Regional Television

December 19

7 p.m. News - Coverage of 2009 Honda Hoot cancellation

Ad Equivalency = \$356 (Per Corporate Video, Inc.)

7 p.m. News - Coverage of 2009 Honda Hoot cancellation

Ad Equivalency = \$222 (Per Corporate Video, Inc.)

Audience = 24,950

11 p.m. News - Coverage of 2009 Honda Hoot cancellation

Ad Equivalency = \$630 (Per Corporate Video, Inc.)

Audience = 42,823

**WATETV** 

Local/Regional Television

December 20

"Honda Hoot 2009 canceled" - Article on 2009 Honda Hoot

cancellation

Website Audience = 235,000

WBIR-TV

Local/Regional Television

December 20

"Wheels fall off 2009 Honda Hoot" - Article on 2009 Honda Hoot

cancellation

A typical ad on WBIR online is \$416 per month.

WBIR online averages 200,000 impressions per month.

Knoxville Local/Regional Television Second Quarter Entries = 17

Knoxville Local/Regional Television Second Quarter Circulation = 1,101,694 Knoxville Local/Regional Television Second Quarter Ad Equiv. = \$26,880

WBIR-TV

Local/Regional Television

January 2

"Live at Five" - Coverage of Uniquely Friday program at Visitor

Center

Audience = 40,000 + (Average)

WBIR-TV

Local/Regional Television

January 3

"Knoxville Visitor Center hosts new program for local artists" –

Article on Uniquely Friday program

A typical ad on WBIR online is \$416 per month.

WBIR online averages 200,000 impressions per month.

WBIR-TV Local/Regional Television January 7 "Live at Five" - 5:30 p.m., 1.5 min. - Coverage of how business has been affected by dwindling economy and loss of Honda Hoot in Knoxville Audience = 40,000+ (Average) WBIR-TV Local/Regional Television January 14 5 p.m. News - Coverage of Knoxville Convention Center business and Honda Hoot cancellation, with quotes from Kim Paul Ad Equivalency = \$591 (Per Corporate Video, Inc.) 5 p.m. News - (Same coverage as above) Ad Equivalency = \$1,308 (Per Corporate Video, Inc.) Audience = 46,413 (Per Corporate Video, Inc.) January 15 5 a.m. News - (Same coverage as above) Ad Equivalency = \$384 (Per Corporate Video, Inc.) 5 a.m. News - (Same coverage as above) Ad Equivalency = \$1,016 (Per Corporate Video, Inc.) Audience = 24,120 (Per Corporate Video, Inc.) 6 a.m. News - (Same coverage as above) Ad Equivalency = \$1,021 (Per Corporate Video, Inc.) 6 a.m. News - (Same coverage as above) Ad Equivalency = \$5,189 (Per Corporate Video, Inc.) Audience = 51,799 (Per Corporate Video, Inc.) January 15 "Knoxville Convention Center hurt by drop in local business" -(Same story as above) A typical ad on WBIR online is \$416 per month. WBIR online averages 200,000 impressions per month. WBIR-TV Local/Regional Television January 16 11 p.m. News - Coverage of Knoxville tourism business, Big Ears Festival, Honda Hoot cancellation with quotes from Kim Paul Ad Equivalency = <u>\$10,114</u> (Per Corporate Video, Inc.) 11 p.m. News - (Same coverage as above) Ad Equivalency = \$4,458 (Per Corporate Video, Inc.) Audience = 79,054 (Per Corporate Video, Inc.) "Big Ears Festival sounds like tourism" - (Same story as above) January 17 A typical ad on WBIR online is \$416 per month. WBIR online averages 200,000 impressions per month. WVLTTVLocal/Regional Television "Flippin' Out! Gymnasts invade Knoxville" - Coverage of 2009 January 17 John & John Flip Fest

Ad Equivalency = \$300 (News streaming video per month)

Website Unique Visitors Per Month = 68,000

WBIR-TV

Local/Regional Television

January 23

Noon News - Coverage of Tennessee named #1 state for motorcoach travel in 2009 by Byways Magazine, mention of

**WBHOF** 

Ad Equivalency = <u>\$468</u> (Per Corporate Video, Inc.) Audience = 41,336 (Per Corporate Video, Inc.)

WVLT-TV

Local/Regional Television

January 23

7 p.m. News - Coverage of Tennessee named #1 state for motorcoach travel in 2009 by Byways Magazine, mention of

**WBHOF** 

Ad Equivalency = \$408 (Per Corporate Video, Inc.)

7 p.m. News - (Same coverage as above)

Ad Equivalency = <u>\$227</u> (Per Corporate Video, Inc.) Audience = 24,950 (Per Corporate Video, Inc.)

WBIR-TV

Local/Regional Television

January 30

"Live at Five at Four" - Coverage of Uniquely Friday program with

Bob Meadows, bookmaker Audience = 40,000+ (Average)

<u>WBIR-TV</u>

Local/Regional Television

February 2

"Live at Five at Four" - Coverage of newly painted Dogwood Arts

Festival bear/contest in Knoxville Visitor Center Ad Equivalency = \$5.148 (Per Corporate Video, Inc.) "Live at Five at Four" - (Same coverage as above) Ad Equivalency = \$633 (Per Corporate Video, Inc.) Audience = 27,093 (Per Corporate Video, Inc.)

February 3

6 a.m. News - (Same coverage as above)

Ad Equivalency = \$1,104 (Per Corporate Video, Inc.)

6 a.m. News - (Same coverage as above)

Ad Equivalency = \$5,106 (Per Corporate Video, Inc.) Audience = 51,799 (Per Corporate Video, Inc.)

WBIR-TV

Local/Regional Television

February 10

"Live at Five at Four" - Coverage of newly painted Dogwood Arts

Festival bear/contest in Knoxville Visitor Center Ad Equivalency = \$823 (Per Corporate Video, Inc.) "Live at Five at Four" - (Same coverage as above) Ad Equivalency = \$1,836 (Per Corporate Video, Inc.) Audience = 27,093 (Per Corporate Video, Inc.)

WATE-TV Local/Regional Television

February 19 5 a.m. News - Coverage of 2009 Boomsday Festival winning "Top

20" award from Southeast Tourism Society

Ad Equivalency = \$51 (Per Corporate Video, Inc.) Audience = 11,905 (Per Corporate Video, Inc.)

WBIR-TV Local/Regional Television

February 19 7 a.m. News - Coverage of 2009 Boomsday Festival winning "Top

20" award from Southeast Tourism Society

Audience = 40,000+ (Average)

<u>WATETY</u> Local/Regional Television

February 20 5 p.m. News - Coverage of unveiling of TouchKnow&Go

Ad Equivalency = \$1,563 (Per Corporate Video, Inc.)

5 p.m. News - (Same coverage as above)

Ad Equivalency = <u>\$303</u> (Per Corporate Video, Inc.) Audience = 53,157 (Per Corporate Video, Inc.)

WATETV Local/Regional Television

February 20 "Knoxville unveils tour guides online, around city" - Article on

unveiling of TouchKnow&Go Website Audience = 235,000

WBIR-TV Local/Regional Television

February 20 11 p.m. News - Coverage of unveiling of TouchKnow&Go

Ad Equivalency = \$9.587 (Per Corporate Video, Inc.)

11 p.m. News - (Same coverage as above)

Ad Equivalency = \$9,347 (Per Corporate Video, Inc.)

Audience = 79,054 (Per Corporate Video, Inc.)

WBIR-TV Local/Regional Television

February 20 "Live at Five at Four" - Coverage of Uniquely Friday featuring

Cotton Patch Gospel musical Audience = 40,000 (Average)

WTNZTV Local/Regional Television

February 20 10 p.m. News - Coverage of unveiling of TouchKnow&Go

Ad Equivalency = \$1,951 (Per Corporate Video, Inc.)

10 p.m. News - (Same coverage as above)

Ad Equivalency = \$337 (Per Corporate Video, Inc.)
Audience = 48,535 (Per Corporate Video, Inc.)

WVLT-TV Local/Regional Television

February 20 6 p.m. News - Coverage of unveiling of TouchKnow&Go

Audience = 40,000 (average)

WBIR-TV

Local/Regional Television

February 21

"Kiosks to help sightseers in Downtown Knoxville" - Article on

unveiling of TouchKnow&Go

A typical ad on WBIR online is \$416 per month.

WBIR online averages 200,000 impressions per month.

<u>WBIR-TV</u>

Local/Regional Television

March 9

"Lack of green kills 2009 Irish Festival" - Mention of cancellation of

2009 Honda Hoot

A typical ad on WBIR online is \$416 per month.

WBIR online averages 200,000 impressions per month. Noon News - Mention of cancellation of 2009 Honda Hoot

Ad Equivalency = \$1,548 (Per Corporate Video, Inc.)

Noon News - (Same coverage as before)

Ad Equivalency = \$1,258 (Per Corporate Video, Inc.)

Audience = 41,336 (Per Corporate Video, Inc.)

WBIR-TV

Local/Regional Television

March 20

"Live at Five at Four" - Coverage of KTSC Bear named "K. Town

Bear"

Ad Equivalency = <u>\$1,034</u> (Per Corporate Video, Inc.)
"Live at Five at Four" - (Same coverage as before)
Ad Equivalency = <u>\$760</u> (Per Corporate Video, Inc.)
Audience = 27,093 (Per Corporate Video, Inc.)

WATE-TV

Local/Regional Television

March 20

"K. Town Bear gets new name, new look, same digs" - Coverage of

KTSC Bear named "K. Town Bear"

Website Audience = 235,000

Knoxville Local/Regional Television Third Quarter Entries = 42

Knoxville Local/Regional Television Third Quarter Circulation = 2,412,737 Knoxville Local/Regional Television Third Quarter Ad Equiv. = \$69,953

WVLT-TV

Local/Regional Television

May 2

6 p.m. News - Coverage of 2009 NSRA Street Rod Nationals

South, economic impact, etc. Audience = 40,000 (average)

11 p.m. News - Coverage on 2009 NSRA Street Rod Nationals

South & hotel/motel tax numbers

Ad Equivalency = \$920 (Per Corporate Video, Inc.)

11 p.m. News - (Same coverage as above)

Ad Equivalency = \$580 (Per Corporate Video, Inc.)

"Car show revs up Knoxville-area economy" (Online) – Article on

2008 NSRA Street Rod Nationals South

Audience = 34,853 (Per Corporate Video, Inc.)

WATE-TV

Local/Regional Television

May 11

11 p.m. News - Coverage of May 11 arts funding press conference

at KTSC

Ad Equivalency = \$1,970 (Per Corporate Video, Inc.)

Audience = 34,096 (Per Corporate Video, Inc.)

"Knox County arts groups get one-time funding" - Same coverage as

above

Website Audience = 235,000

WBIR-TV

Local/Regional Television

May 11

11 p.m. News - Coverage of May 11 arts funding press conference

at KTSC

Ad Equivalency = \$2,924 (Per Corporate Video, Inc.)

11 p.m. News - (Same coverage as above)

Ad Equivalency = \$1.726 (Per Corporate Video, Inc.)

Audience = 79,054 (Per Corporate Video, Inc.)

May 12

5 p.m. News - (Same coverage as above)

Ad Equivalency = <u>\$886</u> (Per Corporate Video, Inc.) Audience = 46,413 (Per Corporate Video, Inc.)

"Partnership gives Knox County arts groups more funds" - Same

coverage as above

A typical ad on WBIR online is \$416 per month.

WBIR online averages 200,000 impressions per month. "Organizations make best pitch for money before Knox

Commission" - Same coverage as above

A typical ad on WBIR online is \$416 per month.

WBIR online averages 200,000 impressions per month.

May 13

6 a.m. News - (Same coverage as above)

Ad Equivalency = \$1,463 (Per Corporate Video, Inc.)

6 a.m. News - (Same coverage as above)

Ad Equivalency = \$2,512 (Per Corporate Video, Inc.)

Audience = 51,799 (Per Corporate Video, Inc.)

WVLTTV

Local/Regional Television

May 11

5:30 p.m. News - Coverage of May 11 arts funding press conference

at KTSC

Ad Equivalency = \$624 (Per Corporate Video, Inc.)

11 p.m. News – (Same coverage as above)

Ad Equivalency = \$152 (Per Corporate Video, Inc.)

Audience = 41,100 (Per Corporate Video, Inc.)

WBIR-TV

Local/Regional Television

May 14

"Live at Five at Four" - Coverage of F-100 Supernationals & All

Ford Show, interview with Charlie Cobble

Audience = 40,000 (Average)

WBIR-TV

Local/Regional Television

May 14

"Positively Schwall" - Coverage of F-100 Supernationals & All Ford

Show

Audience = 40,000 (Average)

WVLT-TV

Local/Regional Television

May 14

"Live with Allison - F-100 Supernationals" - Article on 2009 F-100

Supernationals & All Ford Show (online)

Ad Equivalency = \$300 (News streaming video per month)

Website Unique Visitors Per Month = 68,000

"Live with Allison - F-100 Supernationals" - TV live coverage of

2009 F-100 Supernationals & All Ford Show

Audience = 40,000 (average)

<u>WATE:TV</u>

Local/Regional Television

May 15

6 p.m. News - Mention of Honda Hoot

Ad Equivalency = \$360 (Per Corporate Video, Inc.)

6 p.m. News - (Same coverage as above)

Ad Equivalency = \$825 (Per Corporate Video, Inc.) Audience = 57,752 (Per Corporate Video, Inc.)

WBIR-TV

Local/Regional Television

May 15

11 p.m. News - Mention of Honda Hoot

Ad Equivalency = \$1.821 (Per Corporate Video, Inc.)

11 p.m. News - (Same coverage as above)

Ad Equivalency = \$12,798 (Per Corporate Video, Inc.)

Audience = 79,054 (Per Corporate Video, Inc.)

<u>WTNZ-TV</u>

Local/Regional Television

May 15

10 p.m. News - Mention of Honda Hoot

Ad Equivalency = \$469 (Per Corporate Video, Inc.)

10 p.m. News - (Same coverage as above)

Ad Equivalency = \$1,129 (Per Corporate Video, Inc.)

Audience = 48,535 (Per Corporate Video, Inc.)

WVLT-TV

Local/Regional Television

May 15

Noon News - Mention of Honda Hoot

Ad Equivalency = \$320 (Per Corporate Video, Inc.) Noon News - Mention of Honda Hoot Ad Equivalency = \$555 (Per Corporate Video, Inc.)

Audience = 54,162 (Per Corporate Video, Inc.)

WATE TV

Local/Regional Television

May 20 6 p.m. News - Interview with Gloria Ray on KTSC funding of

Knoxville arts organizations

Ad Equivalency = \$7,020 (Per Corporate Video, Inc.)

Audience = 57,752 (Per Corporate Video, Inc.)

11 p.m. News - (Same coverage as above)

Ad Equivalency = \$870 (Per Corporate Video, Inc.)

11 p.m. News - (Same coverage as above)

Ad Equivalency = \$830 (Per Corporate Video, Inc.)

11 p.m. News - (Same coverage as above)

Ad Equivalency = \$1,400 (Per Corporate Video, Inc.)

11 p.m. News - (Same coverage as above)

Ad Equivalency = \$3,660 (Per Corporate Video, Inc.)

11 p.m. News - (Same coverage as above)

Ad Equivalency = \$780 (Per Corporate Video, Inc.)

Audience = 34,096 (Per Corporate Video, Inc.)

WBIR-TV

Local/Regional Television

May 20 5 p.m. News

5 p.m. News - Coverage of 2009 Destination ImagiNation

Ad Equivalency = \$570 (Per Corporate Video, Inc.)

Audience = 46,413 (Per Corporate Video, Inc.)

May 21

5 p.m. News - Coverage of 2009 Destination ImagiNation

Ad Equivalency = <u>\$485</u> (Per Corporate Video, Inc.)

Audience = 46,413 (Per Corporate Video, Inc.)

<u>WTNZTV</u>

Local/Regional Television

May 20

10 p.m. News - Interview with Gloria Ray on KTSC funding of

Knoxville arts organizations

Ad Equivalency = \$704 (Per Corporate Video, Inc.)

10 p.m. News - (Same coverage as above)

Ad Equivalency = \$1,188 (Per Corporate Video, Inc.)

Audience = 48,535 (Per Corporate Video, Inc.)

WVLT-TV

Local/Regional Television

May 22

"Knoxville makes AOL.com Travel top 10 list" – Article on Knoxville named a top 10 "One-Night Getaway" by AOL.com

Travel (online)

Ad Equivalency = \$300 (News streaming video per month)

Website Unique Visitors Per Month = 68,000

WATETV Local/Regional Television

May 22 5 p.m. News - Coverage of Knoxville named a top 10 "One-Night

Getaway" by AOL.com Travel

Ad Equivalency = \$2,047 (Per Corporate Video, Inc.)

Audience = 46,413 (Per Corporate Video, Inc.)

11 p.m. News - (Same coverage as above)

Ad Equivalency = \$510 (Per Corporate Video, Inc.)

11 p.m. News - (Same coverage as above)

Ad Equivalency = \$790 (Per Corporate Video, Inc.)

Audience = 34,096 (Per Corporate Video, Inc.)

WBIR-TV Local/Regional Television

May 22 5 p.m. News - Coverage of Knoxville named a top 10 "One-Night

Getaway" by AOL.com Travel

Ad Equivalency = \$591 (Per Corporate Video, Inc.)

Audience = 46,413 (Per Corporate Video, Inc.)

May 23 7 p.m. News - Coverage of 2009 Destination ImagiNation

Ad Equivalency = \$23 (Per Corporate Video, Inc.) Audience = 42,617 (Per Corporate Video, Inc.) 7:30 p.m. News - (Same coverage as above) Ad Equivalency = \$38 (Per Corporate Video, Inc.)

Audience = 48,464 (Per Corporate Video, Inc.)

WVLT-TV Local/Regional Television

May 23 11 p.m. News – Coverage of 2009 Destination ImagiNation

Ad Equivalency = \$240 (Per Corporate Video, Inc.)
Audience = 34,853 (Per Corporate Video, Inc.)

WATETV Local/Regional Television

May 23 "Smart kids bring cash to Knoxville businesses" – Article on 2009

Destination ImagiNation Global Finals

Website Audience = 235,000

WATETV Local/Regional Television

June 3 11 p.m. News – Story on KTSC TSSAA Spring Fling bid

Ad Equivalency = \$1,310 (Per Corporate Video, Inc.)

11 p.m. News - (Same coverage as above)

Ad Equivalency = \$170 (Per Corporate Video, Inc.)

Audience = 34,096 (Per Corporate Video, Inc.)

"Knoxville serious about Spring Fling" - Article on KTSC bid for

TSSAA Spring Fling; quotes from Kim Paul

Website Audience = 235,000

WTNZTV

June 3

Local/Regional Television

10 p.m. News - Story on KTSC TSSAA Spring Fling bid

Ad Equivalency = \$1,188 (Per Corporate Video, Inc.)

10 p.m. News - (Same coverage as above)

Ad Equivalency = \$337 (Per Corporate Video, Inc.)

Audience = 48,535 (Per Corporate Video, Inc.)

WVLT-TV

June 4

June 5

Local/Regional Television

11 p.m. News - Mention of cancellation of 2009 Honda Hoot

Ad Equivalency = \$1,810 (Per Corporate Video, Inc.)

11 p.m. News - Mention of cancellation of 2009 Honda Hoot

Ad Equivalency = <u>\$1,400</u> (Per Corporate Video, Inc.)

Audience = 42,823 (Per Corporate Video, Inc.)

6 a.m. News - Mention of cancellation of 2009 Honda Hoot

Ad Equivalency = \$580 (Per Corporate Video, Inc.)

6 a.m. News - Mention of cancellation of 2009 Honda Hoot

Ad Equivalency = \$378 (Per Corporate Video, Inc.)

6 a.m. News - Mention of cancellation of 2009 Honda Hoot

Ad Equivalency = <u>\$55</u> (Per Corporate Video, Inc.) Audience = 19,758 (Per Corporate Video, Inc.)

Noon News - Mention of cancellation of 2009 Honda Hoot

Ad Equivalency = \$225 (Per Corporate Video, Inc.)

Noon News - Mention of cancellation of 2009 Honda Hoot

Ad Equivalency = \$375 (Per Corporate Video, Inc.) Audience = 54,162 (Per Corporate Video, Inc.)

"Smoky Valley Rally kicks off" - Same coverage as above Ad Equivalency = \$300 (News streaming video per month)

Website Unique Visitors Per Month = 68,000

WBIR-TV

Local/Regional Television

June 5

4 p.m. News - Mention of cancellation of 2009 Honda Hoot

Ad Equivalency = \$886 (Per Corporate Video, Inc.)

4 p.m. News - Mention of cancellation of 2009 Honda Hoot

Ad Equivalency = \$4,494 (Per Corporate Video, Inc.)

4 p.m. News - Coverage of cancellation of 2009 Honda Hoot &

KTSC booking numbers; interview with Kim Paul Ad Equivalency = \$2.637 (Per Corporate Video, Inc.)

4 p.m. News - Coverage of cancellation of 2009 Honda Hoot &

KTSC booking numbers; interview with Kim Paul Ad Equivalency = \$3,186 (Per Corporate Video, Inc.)

Audience = 27,093 (Per Corporate Video, Inc.)

June 6

"Knoxville rebounding from Honda Hoot loss" – Article on cancellation of 2009 Honda Hoot & KTSC booking numbers:

quotes from Kim Paul

A typical ad on WBIR online is \$416 per month. WBIR online averages 200,000 impressions per month.

Knoxville Local/Regional Television Fourth Quarter Entries = 64 Knoxville Local/Regional Television Fourth Quarter Circulation = 2,908,350 Knoxville Local/Regional Television Fourth Quarter Ad Equiv. = \$74,959

## Non-Knoxville Local/Regional Television (7 entries)

#### WSMV-TV (Nashville, TN) Local/Regional Television

December 20

, 6 a.m. News - Coverage of 2009 Honda Hoot cancellation Ad Equivalency = \$147 (Per Corporate Video, Inc.) 6 a.m. News - Coverage of 2009 Honda Hoot cancellation Ad Equivalency = \$153 (Per Corporate Video, Inc.)

Audience = 26,025

Non-Knoxville Local/Regional Television Second Quarter Entries 🗘 Non-Knoxville Local/Regional Television Second Quarter Circulation = 26,025 Non-Knoxville Local/Regional Television Second Quarter Ad Equiv. = \$300

#### WDEF-TV (Chattanooga, TN)

Local/Regional Television

January 23

Noon News - Coverage of Tennessee named #1 state for motorcoach travel in 2009 by Byways Magazine, mention of **WBHOF** 

Ad Equivalency = \$105 (Per Corporate Video, Inc.) Audience = 17,446 (Per Corporate Video, Inc.)

#### WRCB-TV (Chattanooga, TN)

Local/Regional Television

January 23

"Tennessee named tops for motorcoach travel" - Article on Tennessee named #1 state for motorcoach travel in 2009 by Byways Magazine, mention of WBHOF

Website Visitors per Month = 32,946 (Per Cision)

Non-Knoxville Local/Regional Television Third Quarter Entries (= 2) Non-Knoxville Local/Regional Television Third Quarter Circulation = 50,392 Non-Knoxville Local/Regional Television Third Quarter Ad Equiv. = \$105

#### WTHR-TV (Indianapolis, IN)

Local/Regional Television

April 27

"West Knoxville Welcomes New Hotel to the Thriving Cedar Bluff

<sup>\*</sup>Please note that this section includes only local/regional entries covered somewhere in the United States other than the Knoxville area.

<sup>\*</sup>Please note that some television entries do not include ad equivalencies because the exact airtime of the subject is usually unknown.

Exit" - Article on Knoxville hotel opening (online)

WTRETV (Huntington, TX)

Local/Regional Television

April 15

"Local students headed to Globals for Destination ImagiNation" -

Article on 2009 Destination ImagiNation

WDIV-TV

Local/Regional Television

April 16

"Students Head to Global Competition" - Article on 2009

Destination ImagiNation

Non-Knoxville Local/Regional Television Fourth Quarter Entries  $\neq 3$ 

Non-Knoxville Local/Regional Television Fourth Quarter Circulation = 0

Non-Knoxville Local/Regional Television Fourth Quarter Ad Equiv. = \$0

## National Television (7 entries)

The Weather Channel

National Television

July 19-20

"Forecast Earth" - 5 p.m., 7 p.m., 1 a.m. & 3 a.m. (Eastern Time):

Hour-long show featuring Green Car company in Knoxville

(http://climate.weather.com/ontv/)

<u>FLW Outdoors</u>

National Television

August 5

"FSN to highlight FLW Tour event on Fort Loudoun-Tellico lakes"

- Article on upcoming television coverage of 2008 FLW Wal-Mart

fishing tournament in Knoxville

Website Visitors per Month = 35,153 (Per Cision)

National Television First Quarter Entries &

National Television First Quarter Circulation = 35,153

SSN-ENT

National Television

March 9

4 p.m. Afternoon Program - Mention of WBHOF

March 12

1 a.m. Early Morning Program - Mention of WBHOF

National Television Third Quarter Entries (2), /

# Knoxville Local/Regional Radio (23 entries)

\*Please note that this section includes only local/regional entries covered in the Knoxville area.

WIVK-FM

Local/Regional Radio

August 27

Channing Smith interview with Sarah Malak about 2007 AAU

Junior Olympic Games nomination of 2008 Sports Travel magazine

award

Ad Equivalency = \$720 (Runs 8x a day, \$90 for each spot)

Audience = 305,000

WDVX-FM

Local/Regional Radio

September 10

4:45 p.m. - News Talk - Blurb about Passionately Pink event in

Knoxville Visitor Center on 9-11-08

Audience = 192,700 (Knoxville area & online)

Knoxville Local/Regional Radio First Quarter Entries = 2

Knoxville Local/Regional Radio First Quarter Audience = 497,700 Knoxville Local/Regional Radio First Quarter Ad Equiv. = \$720

Travelhost Radio (AM 850) & TalkShoe.com Local/Regional Radio

November 15 1 p.m. - Interview with Alice Fleenor about Uniquely Knoxville

& Knoxville Visitor Center holiday specials

Station does not subscribe to Arbitron; therefore does not track

listenership. Wattage = 50,000. Target Audience = 18-64.

Knoxville Local/Regional Radio Second Quarter Entries = 1

WNOX-FM

Local/Regional Radio

January 8

News Talk - Interview with Alice Fleenor on Uniquely Friday

program at Visitor Center

Ad Equivalency = \$720 (Runs 8x a day, \$90 for each spot)

Audience = 140,000

WDVX-FM

Local/Regional Radio

January 16

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

<u>WDVX-FM</u>

Local/Regional Radio

January 23

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

WDVX-FM

Local/Regional Radio

January 30

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

WDVX-FM

Local/Regional Radio

February 6

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

WDVX-FM

Local/Regional Radio

February 13

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

WDVX-FM

Local/Regional Radio

February 20

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

WDVX-FM

Local/Regional Radio

February 27

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

Travelhost Radio (AM 850) & TalkShoe.com

Local/Regional Radio

February 28

1 p.m. - Interview with Alice Fleenor about KTSC

Station does not subscribe to Arbitron; therefore does not track listenership. Wattage = 50,000. Target Audience = 18-64.

WNOX-FM

Local/Regional Radio

January 8

"The Phil Williams Show" - 4 p.m. - Coverage of Shriner's Rod

Run in June 2009 & mention of KTSC as partner

Ad Equivalency = \$720 (Runs 8x a day, \$90 for each spot)

Audience = 140,000

WDVX-FM

Local/Regional Radio

February 27

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

WDVX-FM

Local/Regional Radio

March 6

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

WDVX-FM

Local/Regional Radio

March 13

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

WDVX-FM

Local/Regional Radio

March 20

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center & Announcement of naming of KTSC Bear

Audience = 192,700

WDVX-FM

Local/Regional Radio

March 27

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

Knoxville Local/Regional Radio Third Quarter Entries = 15

Knoxville Local/Regional Radio Third Quarter Audience = 2,592,400 Knoxville Local/Regional Radio Third Quarter Ad Equiv. = \$1,440

WDVX-FM

Local/Regional Radio

April 3

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

WDVX-FM

Local/Regional Radio

April 17

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

WDVX-FM

Local/Regional Radio

April 24

Two-Minute coverage of Uniquely Friday in Knoxville Visitor

Center

Audience = 192,700

WNOX-FM

Local/Regional Radio

April 30

Interview with Jerry Kennedy about 2009 NSRA Street Rod

Nationals South

Ad Equivalency = \$720 (Runs 8x a day, \$90 for each spot)

Audience = 140,000

WNOX-FM

Local/Regional Radio

May 8

Interview with Catherine Howell/Sarah Malak about

www.Knoxville.org events calendar, KTSC booking numbers, and

"Capture the Best of Knoxville" Photography Contest Ad Equivalency = \$720 (Runs 8x a day, \$90 for each spot)

Audience = 140,000

Knoxville Local/Regional Radio Fourth Quarter Entries = 5

Knoxville Local/Regional Radio Fourth Quarter Audience = 858,100

Knoxville Local/Regional Radio Fourth Quarter Ad Equiv. = \$1,440