

COMPANY OVERVIEW

Agenda



- Introductions
- Vigilant Overview
- Vigilant Offering
 - License Plate
 Recognition
 - Identity Solutions



Vigilant – Company Snapshot



- Fastest growing company within our market segment of US public safety technology solutions
- Over 3,200 agencies and 30,000 sworn as customer base
- Founded in January 2005; approaching 100 employees
- Rapid sales growth and product innovation
- Headquartered in Livermore, California (HQ)
- · Majority ownership of Digital Recognition Network (DRN)

#1 North American Public Safety Market Provider of LPR Products & Services

Vigilant – Our Customers



Federal Government

- Department of Homeland Security
- Department of Justice / Department of Defense

- ~70 million LPR scans monthly
- Exclusive LPR Provider for US Lenders

Law Enforcement Agencies

- >30,000 users at 3,200 agencies
- · Local, State, Regional Initiatives











Protecting Officers, Families and Communities

- Increased situational awareness / Improved officer safety
- Lead generation to solve more cases, and close them faster Proactive Intelligence-Led Policing for intervention of criminal activity and threats to the community
- Reduce and deter crime
- Save lives

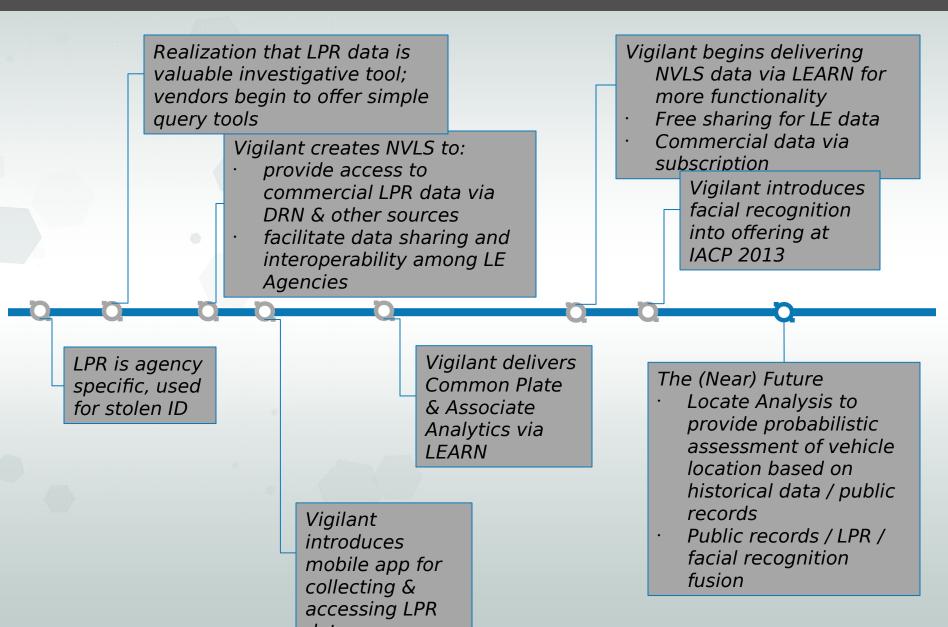
٠

•



Vigilant – Innovation





WHO?



Screenshot of LEARN Data Sharing Map with overlay of Data Density (as of Oct 2013)
 Major Accounts: Orange County (CA), Miami, Atlanta, Dallas,
 Connecticut CROG, Colorado State Patrol, various federal (CBP)



Vigilant Successes

•



Literally hundreds of testimonials every year from customers · Homicide, rape, burglary, identity theft, organized crime, etc

- Much of this information can not be shared due to adjudication, ongoing investigations, or desire by agency not to advise other criminals of the tools they are using
 - All press releases and other marketing efforts require coordination and approval with the Agency Customer

Now for some real-life examples of how we protect officers, families and communities...

Vigilant Case File: CounterTerrors

- Failed terrorist plot to attempt car bomb in Times Square
- No connection between registered owner of vehicle and terror plot
- LPR data from Vigilant was key to locating suspects; one of which was apprehended boarding a flight to the Middle East



Vigilant Case File: Drug Cartel

•



- Vehicle stop in Maryland with \$500K in cocaine hidden in secret compartment
- Search of Vigilant LPR data shows vehicle in four different apartment complexes in Houston metro dating between 2011 and 2013; car is registered in state other than Texas
- Second vehicle identified with same registered address (different owner) also seen at same apartment complexes
- Analysis of Vigilant LPR data yields >20 additional vehicles frequenting same four apartment complexes; one of these vehicles stopped in Mississippi with 9,000 doses of cocaine also in a hidden compartment Investigation uncovers major narcotics cartel operating out of Texas and trafficking narcotics in multiple states

"The historical LPR data and investigative tools from Vigilant are solely responsible for us identifying the apartment complexes and over twenty (20) vehicles to date that are a part of this cell. I am confident that our investigation, enabled by Vigilant, will result in identify many more vehicles, allow us to seize more drugs, and ultimately bring about the downfall of this large drug trafficking operation." Interdiction Officer Thompson

Vigilant Case File: Civilian Life Savena

- Elderly mother reports daughter missing after being unable to reach her for over a week
- Detectives use LPR data from Vigilant to locate her vehicle on three occasions in the same apartment complex in the prior week

•

- Detectives work with property management to identify the apartment
- Door bolted from inside; detectives hear a soft moan and make entry into the apartment
- The woman is on the floor, unable to help herself, and near death according to emergency responders

"Emergency personnel responded and stated that the woman had been without food or water for several days. Her condition was critical, and she was very near death. Clearly, the information provided from Vigilant saved this woman's life." Detective Dan Cucchi

Vigilant Case File: Child Abduction Vigilant

- Fifteen year-old girl abducted by illegal immigrant in NY
- Taken to another state (MD) and held as sex slave
- LPR data from Vigilant located the vehicle and allowed for rescue of victim and apprehension of suspect

Vigilant Solutions License Plate Recognition Data Aids in Locating a Child Abducted by an Illegal Immigrant

LIVERMORE, CALIFORNIA (January 22, 2013) – Vigilant Solutions announces today that its license plate recognition (LPR) data was used in helping to locate and recover a missing child in an Amber Alert. The child was abducted by an illegal immigrant.

On August 14, 2012, a fifteen (15) year-old girl was abducted from her home by Edgar Daniel Mazariegos-Cifuentes, a forty (40) year-old illegal immigrant from Guatemala illegally residing in New York. Mazariegos was a close friend of the victim's family, frequently visiting the girl's home, and communicating with the girl for approximately one year prior to the abduction. Following an argument with her mother, the girl called Mazariegos because she was upset.

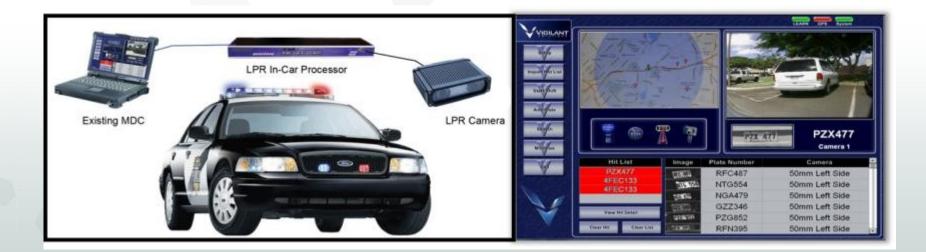
Mazariegos abducted the girl the following day, telling her that he was taking her to see her uncle in Boston. When the girl attempted to call her uncle, Mazariegos took her phone away and told her that he was taking her away to begin a new life together. Mazariegos then drove her to Maryland where he checked them into a hotel and forced her to have sex on multiple occasions over an eleven (11) day period.

Aided by license plate recognition data from Vigilant Solutions, a task force consisting of Maryland State

Mobile LPR



- · Color & infrared (IR) cameras w/ optical character recognition
- Up to four (4) cameras per vehicle
- · Seamless Integration with LEARN intelligence suite
- · Unmatched performance Winner of CHP "shootout"
- · Real-time interdiction and localized data collection
- · Intuitive user interface with exclusive features



Simple and Intuitive Interface



- Large, easy to use buttons
 Day / Night Modes to avoid illumination of officers on patrol at night
- · Color image of vehicle / infrared image of plate
- · Scrolling plate history
- · Audible and visual alerts for vehicles of interest

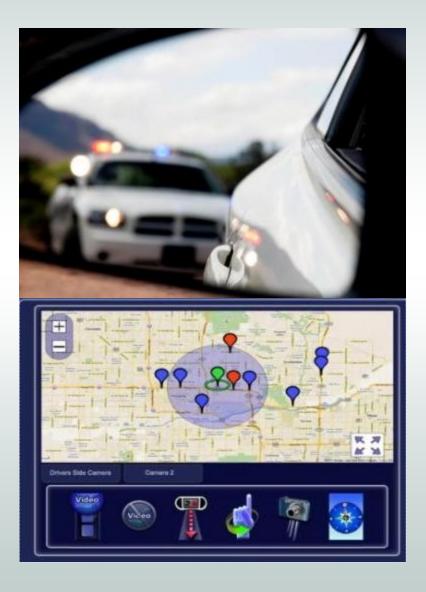


Vigilant Exclusive – Mobile Hit hurtaginant

- Optional service for Vigilant Mobile LPR
- Matches ~70 million monthly reads of "private" data against law enforcement client hotlists
- Delivers hits to active mobile LPR systems within 3-mile radius of match

Greatly enhances officer efficiency

"Mobile Hit Hunter is incredible. It's like shooting fish in a barrel."



Fixed LPR

٠



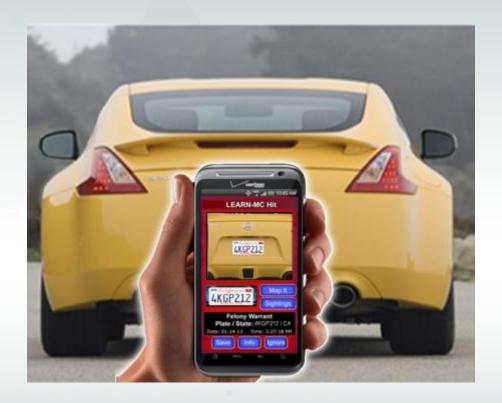
- For perimeter security of your City or Region identify and intervene
- Unmanned LPR for high capacity operations
 - Seamless Integration with LEARN for automated alerting, hotlist management, data sharing and remote updates
 - Target Alert Service for remote alerting on virtually any device

"The use of Fixed cameras has really complemented our overall LPR program. We know when wanted vehicles are entering our community and can take action."



Vigilant Exclusive – Mobile Company

•



- Scan license plates from Android device or iPhone
- Share with agencies nationwide
- Perform LPR searches
- Receive hotlist alerts

"Mobile companion has greatly expanded our use of LPR in the field. It is an extremely useful tool for officers that do not have an LPR-equipped vehicle and for use in special events where vehicles are tightly parked."

Vigilant Exclusive – LPR Data



- The nation's first and largest national LPR data sharing initiative commonly referred to as NVLS
 - Over 1.6 billion records total
 - ~70 million records added per month



Where Does the Data Come From Vigitant

Click to edit the outline text format

Second Law Enforcement & Commercial







Fourth level

FiMehicle Asset Recovery

Conoral Cocurity



Mobile and Fixed LPR

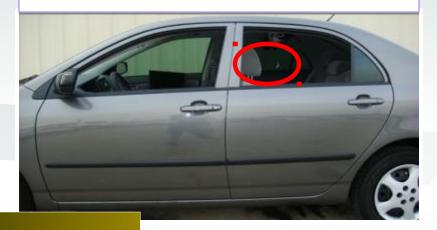
- Vigilant Customers
- ALL Major
 Competitors
 Shared at no cost
 - to Law

- Law Enforcement
 - Casinos
 - Malls and Retail
 - Parking & Access Cont

DRN-to-Vigilant Data Flow



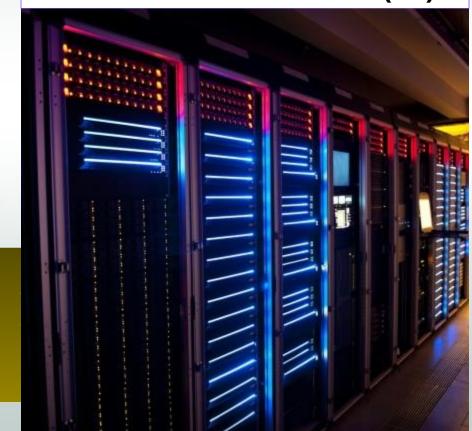
DRN Scout Vehicles Collect Data for their Clients



Cans are sent to the DRN data center (TX)



Data is copied to Vigilant's Law Enforcement Data Center (VA)



What is Included in the Data?



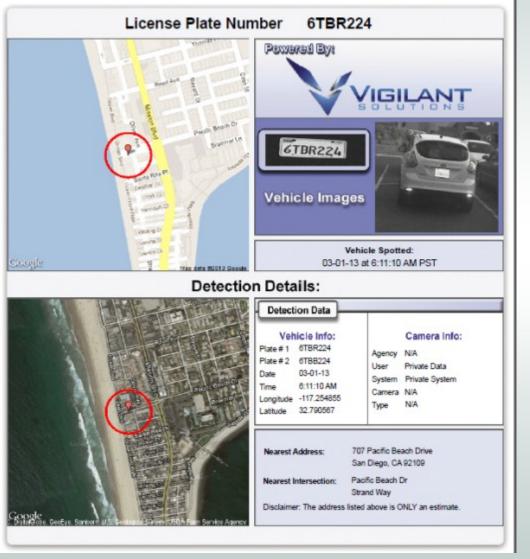
Click to edit the outline text format

Each Lepr Record

Contains Outline Level

- Color Image of Vehiclevel
- Infrared Image Sixth Outline Level Plate Interpretation outline Level Date and Time of the Outline Level NintDettection
- ·sechatitude and Longitude
- · Information on Collector (Agency, User, System, ^{Fourth level} Camera)
- ·FifthNeedrest Address
- Nearest Intersection

NO PERSONAL INFORMATION



Who Owns the Data?





For Law Enforcement Contributed Data

- Data is property of Agency, not Vigilant Data is subject to retention policy set by Agency
- Data is NOT shared to any entity by Vigilant; Agency controls its Sharing
 - Contribute to NVLS National Data Sharing Pool
 - All of the above still hold true
 - · Allow LPRD Sharing
 - Share with external (non-hosted) servers
 - Agency specific sharing

For "Private" Data from DRN and other Commercial Sources

Vigilant owns the data and manages its retention

Where Does the Data Reside?



Vigilant's Law Enforcement Data Center is managed by Verio, a leader in cloud computing to many Fortune 500 and Federal customers

- Data Center Security
 - · Redundant Power Sources & Fiber Connectivity
 - HVAC Environmental Monitoring
 - Secure Physical Access Control
 - Physical Escort for Onsite Visitors
 - Multiple Diesel Fuel Generators
 - Active Fire Prevention & Suppression
 - 24 X 7 Monitoring and Operational Support
 - Onsite System Administrators/Engineers

Certified & Capable Support Staff

- Certified Information System Security Professional (CISSP)
- Cisco Certified Network Associate (CCNA), Internetwork Expert (CCIE), Design Professional (CCDP), Network Professional (CCNP), Design Associate (CCDA)
- · CompTIA A+, CompTIA i-Net+, CompTIA Security+
- Sun Certified System Administrator (SCSA)
- Microsoft Certified Systems Administrator (MCSA), Systems Engineer (MCSE), Professional (MCP)
- · Alteon Certified Administrator
- · Solaris 8 System Administrator
- · Red Hat Certified Engineer (RHCE)





Simple answer: Only law enforcement can access the data center, Vigilant online investigative tools, and the data itself.



How Do I Access the Data?



One of Two Ways:





- · Simple License Plate Queries
 - Full plate lookup ONLY
 - Daily / Weekly Query Limits



LEARN with Private Data Subscription

- Advanced License Plate Queries
 - Partial Plates
 - Geo-fences
 - Analytics

•

- Pattern Crimes / Common Plates
- Possible Associates
- Mapping Alert Service
 - GIS Interface to private data "Hits"

LEARN Enterprise LPR Intelligence VIGILANT

- Web-based LPR management solution
- Centralized, secure and hosted data warehousing
- Inherent interoperability and data sharing
- Time and geo-coded queries / analytics
- Data fusion & analytics
- Auditing and reporting





Investigative Queries - Simple Seavenant

- Việi	Protecting Officers, Families and Communities
Search Plate	e Law Emorodineni, Advanten Reportany Retwork
Plate Number MKS* All Available Detections Date Range From: To:	VIGILANT
Mapping Use Map Profile: Not Used - Create Map View Map	Search Plate MK8*
<u>More Options >></u> Search	Search
LEARN V.5.0.011713.1000 © 2012 Vigilant Solutions. All right	ht reserved.

- Full of partial plate numbers using wildcard character (*)
- Time / Data filter

•

- · Geographic filter
- More Options for Advanced Search

Investigative Queries – Advanced vielant Search



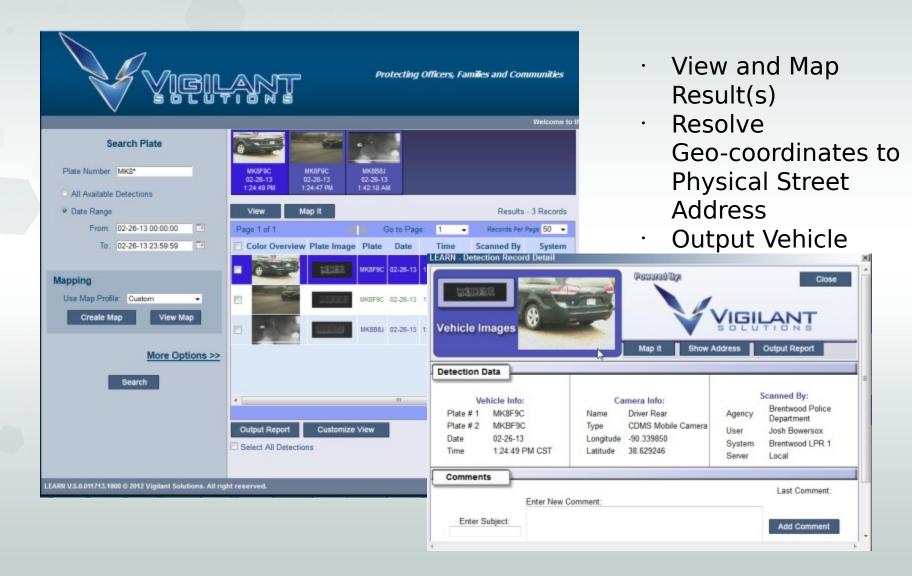
- Vieit	Protecting Officers, Families and Commun					
rk						
Search Plate	Data Source Filters					
Plate Number MK8*	Records To Show 100 Records	Multi-Match Limit: All				
All Available Detections Date Range	Only view 'Detections' with GPS data	Match-Type: Plate 1				
From: 02-26-13 00:00:00	Agency	User(s)				
To: 02-26-13 23:59:59	All Agencies My Agency Branson Police Department					
Aapping Use Map Profile: Not Used -	Brentwood Police Departme Camden County Sheriffs Off Cape Strardeau Police Department	Auton Smith Antariam Jones Andy Cooper Andy Yarneli				
Create Map View Map	Jasper County Sheriff MO	Angle Lutrell +				
More Options <<	LPR Server Link(s)	System(s)				
Search	VAII LEARN Link(s)					
		Genetwood LPR 1 Gender SO LPR 1 Gender SO LPR 1 Gender 37 Cotts_SPD1006				
		<+				

Draw Geo-zone(s) on map Additional filters by Agency(ies), User(s), Server(s), and System(s)

•

Query Results





Analytic Tools - Stakeout



P	hotecting	Officers, For					Vig	ilan	t Sta	ikea	ju î	
Add	ress:										Search	
T.F	From:			To:		Plate:	_			Refresh	Output Report	
	s: 91	. A		-		+	#1 ×V	#2				
V	Visit	Date	Plates	Target Scanned	Day / Night	-		1	(66	000	🗆 🌍 Map 🛛 Sate	llite -
7	#1	02-18-13	44	NO	NIGHT	-				C		1000
7	#2	02-07-13	10	NO	DAY	-	2 /				CETT	T
V	#3	02-01-13	33	NO	NIGHT	Contraction of the local division of the loc		at a su	m as is	and the second		11
4	#4	12-23-12	31	ND	OTHER	1		and i	1 225	- Jam	and the second second	1
V	#5	12-18-12	328	ND	DAY	-			· 880 ; ·			
V	#6	12-14-12	13	NO	DAY				dissiplisib	- 100	William State	2
7	#7	12-14-12	361	NO	DAY			TI DY	alin-	ADDA		1
V	#8	12-08-12	315	NO	DAY					11		
7	#9	11-23-12	292	NO	NIGHT			1111	VI		tanta /	Vi
V	# 10	11-23-12	341	NO	NIGHT			a Julia				
V	# 11	11-19-12	28	NO	DAY			Alternation				
J	# 12	10-05-12	2	ND	NIGHT	1						
1	# 13	10-04-12	61	NO	DAY	ALC: NO.	NGHUNTR	an and an	NCh	rchiRd		
4	# 14	10-03-12	10	NO	NIGHT	A NO.			Test City of the Party	and I		
V	# 15	10-02-12	39	ND	OTHER	1200	Contraction of the second	THE ALL COL	ALL DESCRIPTION			
V	# 16	10-02-12	38	NO	NIGHT	Google			1 -1	and the second	- Terms pl Une Report a m	
V	# 17	09-17-12	267	NO	DAY	A DALL	- MAR LANGE	1000 Contractor				
4	# 18	09-17-12	21	NO	DAY	and the second second		Accession		C	1 mm	
1	# 19	09-17-12	258	NO	DAY	-		and the second second	NAME OF COLUMN	100 Mar 100		
V	# 20	09-04-12	55	NO	OTHER	W16E	HH1Y58	KE9R5Y	6PH711	HF057A	SJ6V5S	
V	#21	08-28-12	151	NO	DAY	-18-12 1:48 PM	12-18-12 1:41:38 PM	12-18-12 1:41:37 PM	12-18-12 1:41:36 PM	12-18-12 1:41:35 PM	12-18-12 1:41:34 PM	

 Conduct surveillance on physical address(es)
 View LPR visit(s) and associated LPR data
 Select multiple locations and run

Vigilant Stakeout - Report

Please select report options

×

Selected Scans

O All Scans

OK

Common Plate Report

Export File Type 💿 PDF 🔘 TXT

Cancel

Powerful Reporting





- View statistics across agency(ies), users, systems
- View effectiveness of system (hit ratio)
- Filter by agency, user •
- **Output reports** •

Let 7 Devi

Total Datactions: 63,305

Detections

30.876

6.857

6.808

6.038

Close Delport Report

•

Schedule automated • reports

Identity Solutions



Why and What?

٠

٠

٠

- At Vigilant's core is image recognition, management of Big Data, and simplification of complex analytics and user interfaces.
- Several very functional and full-featured facial recognition systems exist in the market, but many agencies simply cannot justify the high cost associated nor make use of the full functionality.
- Vigilant's Identity Solutions offering makes use of the latest technologies to deliver something that all agencies can use and afford.
- Vigilant's Identity Solutions offering includes both facial recognition and CCTV facial cataloguing systems that can operate independently of one another or as an integrated solution.

Identity Solutions: Facial Cataloguing

LineUp Facial Cataloguing

- Analyzes CCTV video for facial content
- Catalogs faces with time/date/location for efficient investigative purposes
- Integration to FaceSearch for facial recognition & alerting of "known" faces seen by CCTV
 - Urban areas terrorists, wanted felons
 - Schools registered sex offenders
 - Airports terrorists
 - Jail visitation gang members / associates



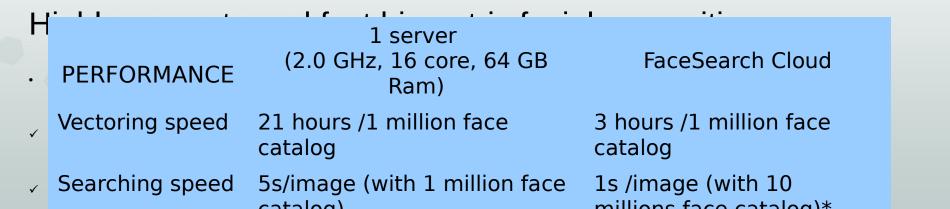


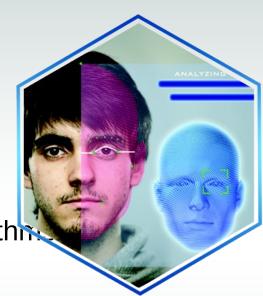
Identity Solutions: Facial Recognition

FaceSearch Facial Recognition

Organically Developed by Vigilant:

- Does not use any COTS facial recognition algorithms
- · Over 350 facial vectors developed by Vigilant





FaceSearch – basics



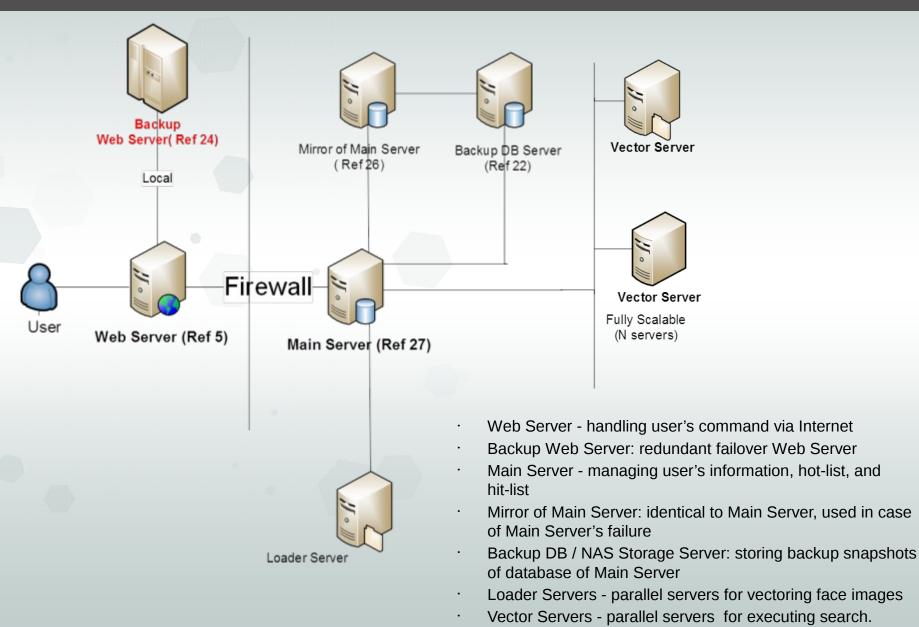
Hosted on Top-Tier Data Center Designed for hot-list management in tens of millions of faces Speed of querying

against 10 million

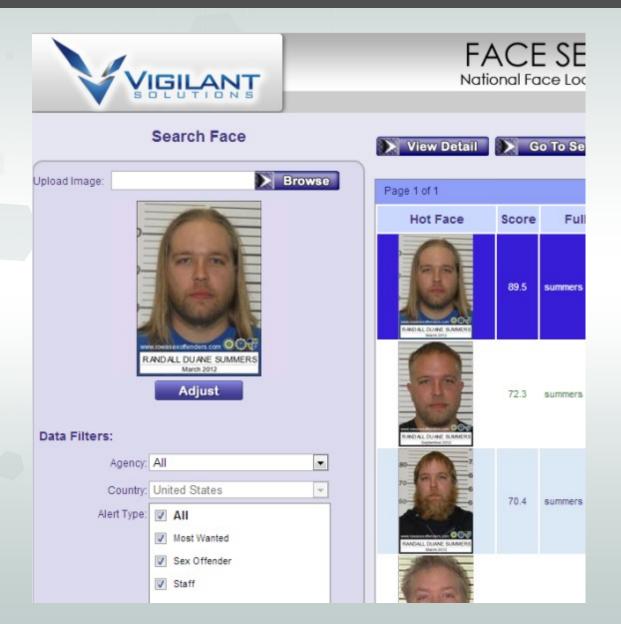


Structure of FaceSearch Cloud





FaceSearch - Investigative Queries yieldent



- Simple Query Interface
 - Browse to an Image or Capture Image from Tablet or Smartphone
- Import Image from any Source (social media, SMS)

 Filter Results by Agency, Alert

FaceSearch – Viewing Data





- View all confirmed matches
- View source / reference and all meta-data

FaceSearch – Mobile Devices



Capture and Query in the Field for Real-time Identity Validation

- Field Interviews
- Disoriented People
- Dead Bodies
- Web interface for almost universal compatibility with any mobile device
- Android application available



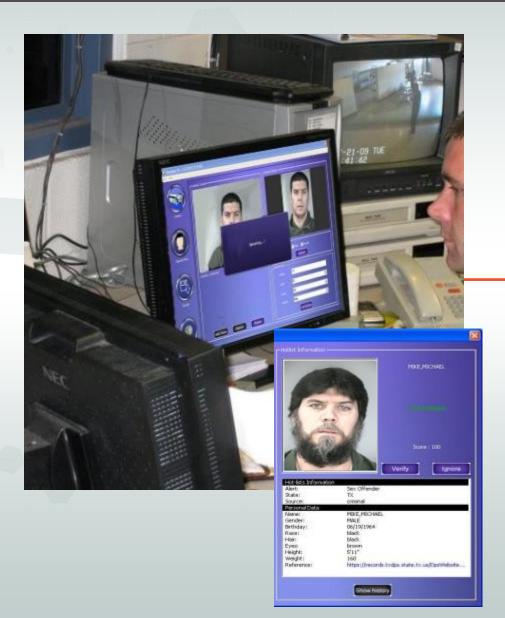


FaceSearch - Facial Image Clustering

- Facial Image Clustering Engine for fraud prevention & intelligence gathering on large image sets
- Detect Fraud in Drivers License and Other Documentation
 - Same images with multiple names
 - Same names with multiple images



FaceSearch – PC Enrollment App





- Simple PC Interface for Enrollment with Integrated Canon Camera
 - Jail Booking Stations
 - Security Checkpoints
 - School Security
 - Business Membership
 Programs

Enroll New Faces & Match Against Existing

Vigilant Solutions



Identity Solutions – Summary

- LineUp Leverages Existing CCTV Infrastructure for Facial Cataloguing
- FaceSearch is Multi-Platform, Feature-Rich Facial Recognition
- Leverage Available Content from Vigilant & Upload your Own
- Hosted & Secure

٠

- Easy to Use & Intuitive
- · Scalable & Versatile
- · Affordable for All Agencies
- Vigilant Innovation

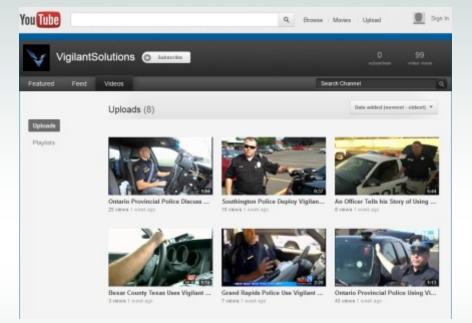


For More Information





www.vigilantsolutions.com



www.youtube.com/VigilantSolutions

Brian Shockley brian.shockley@vigilantsolutions.com/865-228-2308